

## TROM INDUSTRIES LIMITED

Corporate Identity Number: U29309GJ2019PLC109376

Our Company was originally formed as Partnership Firm under the name and style of "Trom Solar" on August 08, 2011, bearing Firm Registration No. GUJGND00921. Our Company was converted into public limited company pursuant to a resolution passed in the meeting of the partners held on April 10, 2019, and name of our Company was changed to "Trom Industries Limited" and pursuant to the provisions of sub-section 7 of the Companies Act, 2013 (18 of 2013) and rule 18 of the Companies (Incorporation) Rules, 2014 and a fresh Certificate of Incorporation dated August 01, 2019, was issued by Registrar of Companies, Central Registration Centre. The Corporate Identity Number of our Company is U29309GJ2019PLC109376. For details of incorporation, and registered office of our Company, please refer to the chapters titled "General Information" and "History and Corporate Structure" on page 55 and 146 respectively of the Prospectus.

Registered Office: 4th Floor, 421, Pramukh Tangent, NR. Sargasan Cross Road, Gandhinagar - 382421, Gujarat, India Tel No: +91 79296 56678 | Email Id: info@tromindustries.com | Website: www.tromindustries.com | Contact Person: Ms. Priya Arora, Company Secretary and Compliance Officer.

#### PROMOTER OF OUR COMPANY: JIGNESH PATEL AND PANKAJ PAWAR

Our Company has filed the Prospectus with the RoC and the Equity Shares are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited ("NSE") and trading of the Equity Shares Allotted pursuant to the Issue is expected to commence on August 1, 2024

#### BASIS OF ALLOTMENT

INITIAL PUBLIC ISSUE OF 27,27,600 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH OF TROM INDSTRIES LIMITED ("TIL" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ 115/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ 105/- PER EQUITY SHARE (THE "ISSUÉ PRICE") AGGREGATING TO ₹ 3,136.74 LAKHS ("THE ISSUE"), OF WHICH 1,36,800 EQUÌTY SHARES OF FACE VALUE OF ₹ 10/- EACH FOR CASH AT A PRICE OF ₹ 115/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ 105/- PER EQUITY SHARE AGGREGATING TO ₹ 157.32 LAKHS WAS RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION i.e., NET ISSUE OF 25 90 800 FOUTTY SHARES OF FACE VALUE OF ₹ 10/- EACH AT A PRICE OF ₹ 115/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF ₹ 105/- PER EQUITY SHARE AGGREGATING TO ₹ 2,979,42 LAKHS IS HEREIN AFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 29.66% AND 28.18%. RESPECTIVELY, OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. THE FACE VALUE OF THE EQUITY SHARES IS ₹ 10/- EACH.

### THE FACE VALUE OF THE EQUITY SHARES IS ₹ 10/- EACH AND THE ISSUE PRICE IS ₹ 115/- PER EQUITY SHARE THE ISSUE PRICE IS 11.50 TIMES OF THE FACE VALUE OF THE EQUITY SHARES

Bid Closed On (T day) Finalization of basis of allotment with the Designated Stock Exchange/ Allotment of Securities (T +1 Day)

Thursday, July 25, 2024 Monday, July 29, 2024 On or before Tuesday, July 30, 2024

Initiation of Unblocking of Funds/refunds (T +1 Days) Credit of Equity Shares to demat accounts of Allotees (T +2 Days) Commencement of Trading of Equity Shares on the Stock Exchanges/ Listing Date (T + 3 Days)

On or Before Tuesday, July 30, 2024 On or Before Wednesday, July 31, 2024 On or Before Thursday, August 1, 2024

**RISKS TO INVESTORS** 

(I) The average cost of acquisition of Equity Shares acquired by the Promoters as on the date of the Prospectus is:

Average cost of Acquisition Price (in ₹ per equity share) Sr. No Name of Promoter No. of Equity Shares Jignesh Patel Pankaj Pawar 31.58.333

\*As certified by M/s. Milind Nyati & Co., by way of their certificate dated July 26, 2024. Weighted Average Cost of Acquisition for all Equity Shares transacted in one year, eighteen months and three years preceding the date of

the Red Herring Prospectus by all the shareholders Jpper end of the Price band (₹115/-) Range of acquisition price: Lowest Weighted Average Cost is 'X' times the Weighted Average of Acquisition (in ₹) Price - Highest Price (in ₹) **Cost of Acquisition** Last 1 year

18.57

18.57

(iii) The Price/Earnings ratio based on diluted EPS for Fiscal 2024 for our Company at upper band is 12.95 times. (iv) Weighted Average Return on Net Worth for fiscals 2024, 2023 and 2022 is 45.95%

(v) Weighted average cost of acquisition compared to floor price and cap price

Cap Price ₹ 115/-**Past Transactions** average **Price** cost of acquisition (₹) Weighted average cost of acquisition (WACA) of 10.15 10.84 11.33 primary issuances Weighted average cost of acquisition (WACA) of NA NA NA secondary transactions

As certified by M/s. Milind Nyati & Co., by way of their certificate dated July 20, 2024. \*Adjusted for Bonus Issue.

\*As certified by M/s. Milind Nyati & Co., by way of their certificate dated July 20, 2024 Our revenues are highly dependent on our operations in the geographical region of state of Gujarat. Any adverse development affecting our operations in this region could have an adverse impact on our business, financial condition and results of operations.

(vii) Government may commence assembling the solar water pumps/products and may start providing products at cheaper rates. (viii) Solar pump consumption will be reducing due to constructions of more dams by Government.

We have not entered into any long-term agreements with our suppliers for the supply of items and accordingly may face disruptions in supply from our current suppliers.

We may continue to derive a material portion of our revenue from our top five customers and our financial dependence on our top five customers poses a potential risk. A reduction in business from these top five customers or any other major clients could have negative implications for both our revenue and profitability

For further details on risk factors, kindly refer to section "Risk Factors" on page 30 of Prospectus

## **ISSUE PROGRAMME** ISSUE OPENED ON: THURSDAY, JULY 25, 2024

6.19

Last 18 month

**DETAILS OF THE APPLICATION:** 

TOTAL

## **ANCHOR INVESTOR BIDDING DATE WAS: WEDNESDAY, JULY 24, 2024**

No. of

# **ISSUE CLOSED ON: MONDAY, JULY 29, 2024**

Category

\* This excludes 409 applications for 490,800 Equity Shares from Retail Individual which were not in bid book but which were banked.

#### PROPOSED LISTING

The Equity Shares of our Company offered through the Red Herring Prospectus and Prospectus are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited in terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time. Our Company has received an In-Principle approval letter dated July 11, 2024 from National Stock Exchange of India Limited for using its name in the Red Herring Prospectus and Prospectus for listing of our shares on the EMERGE Platform of National Stock Exchange of India Limited. For the purposes of the Issue, the Designated Stock Exchange shall be EMERGE Platform of National Stock Exchange of India Limited It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Issue Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Issue Document. The investors are advised to refer to the Prospectus for the full text of the "Disclaimer Clause of the NSE" on page 202 of the Prospectus. For the purpose of this issue the Stock Exchange will be NSE. The trading is proposed to be commenced on or about August 1, 2024 (Subject to receipt of listing and trading approval from NSE). This Issue was being made through the Book Building Process, in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as APPLICATIONS:

amended ("SCRR") read with Regulation 229 of the SEBLICER Regulations and in compliance with Regulation 253 of the SEBLICER Regulations wherein not more than 50.00% of the Net Issue was made available for allocation on a proportionate basis to Qualified Institutional Buyers ("QIBs") (the "QIB Portion"), provided that our Company in consultation with the BRLM allocated 60.00% of the QIB Portion to Anchol Investors on a discretionary basis ("Anchor Investor Portion"). One-third of the Anchor Investor Portion was reserved for domestic Mutual Funds subject to valid Bids being received from the domestic Mutual Funds at or above the Anchor Investor Allocation Price in accordance with the SEB ICDR Regulations, Further, 5.00% of the Net QIB Portion was available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the Net QIB Portion was made available for allocation on a proportionate basis to all QIB Bidders, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5.00% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion was added to the remaining Net QIB Portion for proportionate allocation to QIBs. Further, not less than 15.00% of the Net Issue was made available for allocation on a proportionate basis to Noninstitutional Investors and not less than 35.00% of the Net Issue was made available for allocation to Retail Individual Investors in accordance with the SEBI ICDR Regulations, subject to valid Bids being received from them at or above the Issue Price. All Bidders, other than Anchor Investors, are required to participate in the Issue by mandatorily utilising the Application Supported by Blocked Amount ("ASBA") process by providing details of their respective ASBA Account (as defined hereinafter) in which the corresponding Bid Amounts were blocked by the Self Certified Syndicate Banks ("SCSBs") or under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. Anchor Investors were no permitted to participate in the Issue through the ASBA process. For details, see "Issue Procedure" on page 221 of the Prospectus.

SUBSCRIPTION DETAILS

DETAILS OF APPLICATIONS REJECTED BY THE REGISTRAR ON TECHNICAL GROUNDS ARE DETAILED BELOW:

Category

1	Market Maker	-	-						
2	Anchor	-	-						
3	QIB	-	-						
4	NIB	314	1,636,800						
5	Retail	5,468	6,561,600						
	TOTAL 5,782 8,198,400								
This excludes 409 applications for 490,800 Equity Shares from Retail Individual which were not in bid book but which were banked.									

No of applications

No. of Valid

No of shares

% of Total Subscription

AFTER ELIMINATING TECHNICALLY REJECTED APPLICATIONS, THE FOLLOWING TABLE GIVES US CATEGORY WISE NET VALID

**Reserved Portion** 

			77	piloatio	,113		(as per i respecti	us,   C	marcs applied	Applica	(1111103)
,	Market Ma	ker		1		100.00	136,800		136,800	100.00	1.00
1	Total			1		100.00	136,800		136,800	100.00	1.00
3	Category		lo. of lications	%		ved Portion Prospectus)	Proportionate Is Size (After roundir		No. of Valid Shares applied		Subscription (Times)
r - า	Retail Individual Investors	36	67,600	93.28	9	07,200	907,200		441,120,000	52.80	486.24
, d t	Other than Retail Individual Investors	2	26,377	6.69	3	88,800	388,800		292,297,200	34.98	751.79
	QIB		89	0.02	5	18,400	518,400		102,094,800	12.22	196.94
	Total	39	94.066	100.00	1.8	814.400	1.814.400		835.512.000	100.00	460.49

ALLOCATION: The Basis of Allocation was finalized in consultation with the Designated Stock Exchange – NSE on July 30, 2024 A summary of the final demand as per NSE as on the Bid/Issue Closing Date at different Bid Prices is as under:

	Anchor and Market Maker (before and after technical rejections & withdrawal) are as follows:  DETAILS OF APPLICATIONS RECEIVED (before technical rejections):											
Sr No	Category	No of application*	No of shares	Reserved	No of times subscription	Amount						
1	Market Maker	1	136,800	136,800	1.00	15,732,000						
2	Anchor	5	1,304,400	776,400	1.68	150,006,000						
3	QIB (excluding Anchor Investors)	89	102,094,800	518,400	196.94	11,740,902,000						
4	NIB	26,691	293,934,000	388,800	756.00	33,798,258,000						
5	Retail	373.068	447.681.600	907.200	493.48	51.481.707.600						

845,151,600

2,727,600

309.85

399,854

- 1	The leave has received 0.00.054 and in	-ti f 04 E4 E4 C00 I		Lindian Mandant Made	A!	00 000 F!t Ob	, (Odiiiiii	ary or ano innaraomana a	o por moz do om tino Biarioo.	ao o loomig Dato at amiorom	Biai iloco lo do allaci.	
	The Issue has received 3,99,854 applic resulting 309.85 times subscription.	ations for 84,51,51,600 t	equity Shares (Inc	luding Market Mak	er Application of 1,	36,800 Equity Snares)	Sr No	Bid Price	No. of Applications	Sum Quantity	Cumulative Share	% to Total
-11	The details of the applications received i	in the Issue from Retail In	dividual Investors	, Non-Institutional I	nvestors, Qualified	Institutional Investors,	1	110	759,600	0.08	759,600	0.08
1	Anchor and Market Maker (before and a	fter technical rejections &	withdrawal) are a	s follows:			2	111	144,000	0.02	903,600	0.10
1	DETAILS OF APPLICATIONS RECEIV	/ED (before technical r	eiections):				3	112	130,800	0.01	1,034,400	0.11
Ι.		1		1			4	113	344,400	0.04	1,378,800	0.15
Ш	Sr Category	No of	No of	Reserved	No of times	Amount	5	114	384,000	0.04	1,762,800	0.19
Ш	No	application*	shares		subscription		6	115	678,094,800	72.10	679,857,600	72.29
Ш								CUTOFF	260,652,000	27.71	940,509,600	100.00
Ш			100.000	100.000	4.00	45.500.000		TOTAL	940,509,600	100.00		
ш	1 Market Maker	1	136,800	136,800	1.00	15,732,000	- D	CAU-t	dia		NE 1-1-1-00 0004	

The Basis of Allotment was finalized in consultation with the Designated Stock Exchange – NSE on July 30, 2024.

1) Allocation to Retail Individual Investors (After Technical Rejections & Withdrawal): The Basis of Allotment to the Retail Individual Investors, who have bid at cut-off Price or at or above the Offer Price of ₹ 115/- per equity shares, was finalized in consultation with National Stock Exchange of India Limited. The category was subscribed by 486.24339 times i.e. for 441,120,000 Equity Shares. The total number of shares allotted in this category is 907,200 Equity Shares to 756 successful applicants. The category wise details of the Basis of Allotment as under:

	No. of Shares applied	Number of applications received	to Total	No. of Equity Shares	to Total	Shares available	p	eation er icant	o allot	tio of tees o	Number of successful applicants	to total	lotal No. of shares	to Total	Surplus/ Deficit
	for (Category wise)			applied in this category			Before rounding off	After rounding off	applic	cants	(after rounding)		allocated/alloted		
-	1,200	367,600	100.00	441,120,000	100.00	907,200	2.47	1,200	4	1945	756	100.00	907,200	100.00	0
-	Total	367,600	100.00	441,120,000	100.00	907,200					756		907,200		

2) Allocation to Non-Institutional Investors (After Technical Rejections & Withdrawal): The Basis of Allotment to Other than Retail Individual Investors, who have bid at Issue Price of ? 115/- per equity shares or above, was finalized in consultation with NSE. The category was subscribed by 751.79321 times i.e. for 292,297,200 Equity Shares the total number of shares allotted in this category is 388,800 Equity Shares to 317 successful applicants. The category wise details of the Basis of Allotment are as under:

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No. of Shares applied for (Category wise)	Number of applications received	% to Total	Total No. of Shares applied in each category	% to Total	Proportionate shares available	allotte	on of ees to cants	Total No. of shares allocated/allotted	Surplus/ Deficit
2.400*	12,620	47.84	30,288,000	10.36	40,288	17	6310	40,800	512
3,600*	2,696	10.22	9,705,600	3.32	12,910	11	2696	13,200	290
4,800*	1,262	4.78	6,057,600	2.07	8,058	7	1262	8,400	342
6,000*	1,151	4.36	6,906,000	2.36	9,186	8	1151	9,600	414
7,200*	827	3.14	5,954,400	2.04	7,920	7	827	8,400	480
1,200,000*	1	0.00	1,200,000	0.41	1,596	1	1	1,200	-396
1,212,000*	1	0.00	1,212,000	0.41	1,612	1	1	1,200	-412
1,260,000*	1	0.00	1,260,000	0.43	1,676	1	1	1,200	-476
1,292,400*	1	0.00	1,292,400	0.44	1,719	1	1	1,200	-519
1,296,000*	15	0.06	19,440,000	6.65	25,858	1	1	18,000	-7,858
1,296,000#	-	-	-	-	-	7	15	8,400	8,400
Total*	26.377	100.00	292,297,200	100.00	388.800			388.800	0

\*Only the top five and bottom five category-wise specifics of the allocation basis have been disclosed by our company. The complete details of the basis of allocations category-wise have been disclosed on our website at www.tromindustries.com. # 1 Additional lot of 1,200 Shares have been allocated to Category 12,96,000 in the ratio of 7:15

3) Allocation to QIBs excluding Anchor Investors (After Technical Rejections & Withdrawal): The Basis of Allotment to QIBs, who have bid at Issue Price of ? 115/- per Equity Shares or above, was finalized in consultation with NSE. The category was subscribed by 196.94213 times i.e for 102,094,800 Equity shares. The total number of shares allotted in this category is 518,400 Equity Shares to 86 successful applicants. The category wise details of the Basis of Allotment are as under:

No of Shares	Number of	9/	Total No. of	9/	Bronortionato	Pation of	Total No. of	Surplue/
96,000*	1	1.12	96,000	0.09	488	0 1	0	-488
87,600*	2	2.25	175,200	0.17	890	1 2	1,200	310
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
applied for (Category wise)	applications received	to Total	Shares applied in each category	to Total	shares available	allottees to applicants	shares allocated/allotted	Deficit (8)-(6)
No. of Shares	Number of	<b> </b> %	Total No. of	%	Proportionate	Ration of	Total No. of	Surplus/

No. of Shares applied for (Category wise)	Number of applications received	% to Total	Total No. of Shares applied in each category	% to Total	Proportionate shares available	allotte	on of ees to cants	Total No. of shares allocated/allotted	Surplus/ Deficit (8)-(6)
174,000*	2	2.25	348,000	0.34	1,767	1	2	1,200	-567
195,600*	1	1.12	195,600	0.19	993	1	1	1,200	207
216,000*	1	1.12	216,000	0.21	1,097	1	1	1,200	103
1,803,600*	2	2.25	3,607,200	3.53	18,316	1	1	16,800	-1,516
1,803,600#	-	-	-	-	-	1	2	1,200	1,200
1,808,400*	3	3.37	5,425,200	5.31	27,547	1	1	25,200	-2,347
1,808,400#	-	-	-	-	-	2	3	2,400	2,400
1,812,000*	3	3.37	5,436,000	5.32	27,602	1	1	25,200	-2,402
1,812,000#	-	-	-	-	-	2	3	2,400	2,400
1,813,200*	1	1.12	1,813,200	1.78	9,207	1	1	9,600	393
1,814,400*	21	23.60	38,102,400	37.32	193,470	1	1	176,400	-17,070
1,814,400#	-	-	-	-	-	2	3	16,800	16,800
Total*	89	100.00	102,094,800	100.00	518,400			518,400	0

Only the top five and bottom five category-wise specifics of the allocation basis have been disclosed by our company. The complete details of the basis of allocations category-wise have been disclosed on our website at www.tromindustries.com.

#1 Additional lot of 1,200 shares have been allocated to Categories 1803600, 1808400, 1812000 and 1814400 in the ratio of 1:2, 2:3, 2:3 & 2:3 4) Allocation to Anchor Investors (After Technical Rejections & Withdrawal): The Company in consultation with the BRLM has allotted 776,400 Equity Shares to 5 Anchor Investors at Anchor Investor Issue Price of ? 115/- per Equity Shares in accordance with the SEBI ICDR Regulations. The category wise details of the Basis of Allotment are as under:

Category	FIS/BANKS	MF'S	IC'S	NBFC'S	AIF	FPC	Others	Total			
Anchor	-	-	-		688,800	87,600	-	776,400			
Allocation to Market Maker (After Technical Rejections & Withdrawal): The Basis of Allotment to Market Maker who have hid at Issue Price of ₹115/- per Equity Shares or above was finalized in consultation with NSE. The category was subscribed 1.00 times i.e. for 136.800 Equity											

Total No. of Equity No. of Equity No. of Shares Number of Total Number applications **Deficit** applied for to Shares applied in to Shares allocated/ of shares (Category wise) received **Total** this Category **Total** allotted per Applicant allotted 100.00 136.800 136.800 0 100.00 136,800 136,800

The Board of Directors of the Company at its meeting held on July 30, 2024 has approved the Basis of Allocation of Equity Shares as approved by the Designated Stock Exchange viz. NSE and has authorized the corporate action for issue of the Equity Shares to various successful applicants. The CAN-cum-allotment advices and/or notices will be forwarded to the email id's and address of the Applicants as registered with the The details of the allotment made would also be hosted on the website of the Registrar to the Issue, Kfin Technologies Limited at

EMERGE within three working days from the date of the closure of the issue.

 $2024 \, (\text{``Prospectus''}) \, filed \, with \, Registrar \, of \, Companies, \, Ahmedabad.$ 

Date : July 31, 2024

Shares the total number of shares allotted in this category is 136,800 Equity Shares. The category wise details of the Basis of Allotment are as under

depositories / as filled in the application form on or before July 31, 2024. Further, the instructions to Self-Certified Syndicate Banks for unblocking www.kfintech.com. All future correspondence in this regard may kindly be addressed to the Registrar to the Issue quoting full name of the First/ the amount will process on or prior to July 31,2024. In case the same is not received within two working days, investors may contact at the Sole applicants, serial number of the Bid cum Application Form, number of shares applied for and Bank Branch where the application had been address given below. The Equity Shares allocated to successful applicants are being credited to their beneficiary accounts subject to validation lodged and payment details at the address of the Registrar given below: of the account details with the depositories concerned. The Company is taking steps to get the Equity Shares admitted for trading on the NSE KFIN TECHNOLOGIES LIMITED

Selenium Tower-B, Plot 31 & 32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Note: All capitalized terms used and not defined herein shall have the respective meanings assigned to them in the Prospectus dated July 29, Hyderabad-500032, Telangana, India **Telephone:** +91 40 6716 2222 For Trom Industries Limited Email: trom.ipo@kfintech.com

On behalf of the Board of Directors Investor grievance email: einward.ris@kfintech.com Sd/- Contact Person: M Murali Krishna

Jignesh Patel Website: www.kfintech.com

Chairman cum Managing Director SEBI Registration Number: INR000000221

DIN: 07093538 CIN: L72400TG2017PLC117649 Place: Gandhinagar THE LEVEL OF SUBSCRIPTION SHOULD NOT BE TAKEN TO BE INDICATIVE OF EITHER THE MARKET PRICE OF THE EQUITY SHARES ON LISTING OR THE BUSINESS PROSPECTS OF TROM INDUSTRIES LIMITED. Trom Industries Limited is proposing, subject to market conditions, public Issue of its Equity Shares and had filed the Prospectus with the Registrar of Companies, Ahmedabad. The Prospectus is available on the website of SEBI at www.sebi.gov.in, the website of the Book Running Lead Manager at www.expertglobal.in, website of the NSE at www.nseindia.com and website of Issuer Company at www.tromindustries.com; Investors should note that investment in equity shares involves a high degree of risk. For details, investors shall refer to and rely on the Prospectus including the section titled "Risk Factors" beginning on page 30 of the Prospectus, which has been filed with ROC. The Equity Shares have not been and will not be registered under the US Securities Act (the "Securities Act") or any state securities law in United States and may not be Issued or

sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in the Regulation S under the Securities Act), except pursuant to an exemption.