

Bharti Rate Card

OTC	₹ 7,000
Modem Charges	₹ 10,000

ARC

Distance	Mbps				
	<u>4</u>	<u>6</u>	<u>8</u>	<u>10</u>	<u>20</u>
<u>5</u>	₹ 11,832	₹ 24,474	₹ 32,632	₹40,790	₹81,581
<u>10</u>	₹ 18,716	₹ 36,788	₹ 50,895	₹62,438	₹121,500
<u>20</u>	₹ 32,484	₹ 65,138	₹ 81,000	₹ 87,750	₹168,750
<u>30</u>	₹ 46,252	₹ 94,298	₹113,906	₹141,750	₹197,438
<u>40</u>	₹ 81,000	₹ 121,838	₹116,438	₹151,875	₹202,500
<u>50</u>	₹91,125	₹ 99,563	₹108,000	₹116,438	₹ 158,625
<u>51-150</u>	₹ 97,875	₹ 108,000	₹ 118,125	₹128,250	₹178,875
<u>151-250</u>	₹104,625	₹ 114,750	₹ 124,875	₹135,000	₹185,625
<u>251-500</u>	₹168,750	₹ 182,250	₹ 199,125	₹216,000	₹300,375
<u>>500</u>	₹ 273,375	₹ 303,750	₹320,625	₹ 354,375	₹438,750

Terms and Conditions

- The rates are applicable for 1 year rate contract.
- OTC will be charged in advance and ARC will be charged quarterly in advance.
- Modem charges are Annual Recurring charges paid in advance
- One month notice needs to be provided in case of disconnection
- Rates are subject to feasibility
- No amount is refundable if link surrendered within lockin period of 1 year.
- Amount refundable if link surrendered after lockin period – Credit Note will be given for any extra paid amount. Post disconnection, 1 month notice period will be applicable
- OTC for link shifting is INR 5000.
- Taxes will be charged over and above the rate
- In case of any fiber laying activity, OTC will be charged on case to case basis depending on the SOW
- Rates are applicable only if customer is placing an order through NSE. For individual customers, respective account team will be responsible for providing commercials and ensuring service as well as delivery

POP Wireless Rate card – Bharti Airtel Ltd

OTC	₹ 15,000		
Modem Charges	₹ 10,000		
ARC			
Distance	Mbps		
	<u>4</u>	<u>10</u>	<u>20</u>
<u>5</u>	₹ 11,832	₹40,790	₹81,581
<u>10</u>	₹ 18,716	₹62,438	₹121,500
<u>20</u>	₹ 32,484	₹ 87,750	₹168,750
<u>30</u>	₹ 46,252	₹141,750	₹197,438
<u>40</u>	₹ 81,000	₹151,875	₹202,500
<u>50</u>	₹91,125	₹116,438	₹ 158,625
<u>51-150</u>	₹ 97,875	₹128,250	₹178,875
<u>151-250</u>	₹104,625	₹135,000	₹185,625
<u>251-500</u>	₹168,750	₹216,000	₹300,375
<u>>500</u>	₹ 273,375	₹ 354,375	₹438,750

The rate are applicable for 1 year rate contract

OTC will be charged in advance and ARC will be charged quarterly in advance

Modem charges are annual recurring charges paid in advance

One month notice need to provided in case of disconnection

Rates are subject to feasibility

No amount is refundable if link surrendered within lock in period of 1 year

Amount refundable if link surrendered after lock in period – credit note will be given for any extra paid amount.

Post disconnection, 1 month notice period will be applicable

OTC for shifting is INR 15,000/

Taxes will be payable over & above the rate

In case of any fiber laying activity, OTC will be charged on case to case basis depending on the SOW

Rates are applicable only if customer is placing an order through NSE. For individual customer, respective account team

will be responsible for providing commercial and ensuring service as well as delivery.

Wired & Wireless - POP Charges – Bharti Airtel Ltd

OTC for Wired	10,000
OTC for Wireless	15,000
Modem Charges	10000 ARC
Distance	ARC - Bandwidth 30 Mbps
<u>5</u>	1,01,976
<u>10</u>	1,51,875
<u>20</u>	2,10,938
<u>30</u>	2,46,798
<u>40</u>	2,53,125
<u>50</u>	2,78,125
<u>51-150</u>	3,08,154
<u>151-250</u>	3,28,165
<u>251-500</u>	3,72,566
<u>>500</u>	6,02,500

Terms and Conditions

- The rates are applicable for 3 year rate contract.
- One month notice needs to be provided in case of disconnection
- Rates are subject to feasibility
- Taxes will be charged over and above the rate
- In case of any fiber laying activity, OTC will be charged on case to case basis depending on the SOW
- Rates are applicable only if customer is placing an order through NSE. For individual customers, respective account team will be responsible for providing commercials and ensuring service as well as delivery
- lockin period is 1 year

BSNL Rate Card

OTC for New Links	₹ 20,000/-				
Media convertor Charges	₹ 5,000/- per link per annum				
Chargeable Distance (in Km)	ARC				
	<u>4Mbps</u>	<u>6Mbps</u>	<u>8Mbps</u>	<u>10Mbps</u>	<u>20Mbps</u>
<u>5</u>	₹ 20,000	₹ 29,000	₹ 38,000	₹ 40,500	₹ 53,000
<u>10</u>	₹ 31,500	₹ 46,000	₹ 60,200	₹ 64,000	₹ 83,300
<u>20</u>	₹ 54,700	₹ 79,700	₹ 1,04,500	₹ 1,11,200	₹ 1,44,500
<u>30</u>	₹ 78,000	₹ 1,13,400	₹ 1,48,800	₹ 1,58,300	₹ 2,05,800
<u>40</u>	₹ 1,01,200	₹ 1,47,100	₹ 1,93,100	₹ 2,05,400	₹ 2,67,000
<u>50</u>	₹ 1,24,400	₹ 1,80,900	₹ 2,37,400	₹ 2,52,500	₹ 3,28,200
<u>60</u>	₹ 1,39,400	₹ 2,02,800	₹ 2,66,000	₹ 2,83,000	₹ 3,67,800
<u>70</u>	₹ 1,61,300	₹ 2,34,600	₹ 3,07,900	₹ 3,27,500	₹ 4,25,600
<u>80</u>	₹ 1,83,200	₹ 2,66,500	₹ 3,49,800	₹ 3,72,000	₹ 4,83,500
<u>90</u>	₹ 2,05,100	₹ 2,98,400	₹ 3,91,600	₹ 4,16,500	₹ 5,41,300
<u>100</u>	₹ 2,27,000	₹ 3,30,200	₹ 4,33,400	₹ 4,61,000	₹ 5,99,999
<u>150</u>	₹ 2,48,400	₹ 3,61,300	₹ 4,74,200	₹ 5,04,400	₹ 6,55,500
<u>200</u>	₹ 2,84,200	₹ 4,13,400	₹ 5,42,500	₹ 5,77,000	₹ 7,50,000

Terms and Conditions

- GST extra as applicable.
 - Payment is annual in advance.
 - Additional Media or last mile charges may be taken only if additional resources are required to be deployed by BSNL for providing Connectivity by laying additional OFC.
 - One Time Installation charges (OTC) of ₹ 20,000/- per link will be extra as applicable.
 - Media Converter charges shall be ₹ 5,000/- per link per annum will be extra as applicable.
 - Links in MTNL area, to be applied directly with MTNL.
 - Minimum hiring period for each link is 90 days (i.e Lockin period)
 - Minimum commitment period for rate card is 2 years
 - If Link surrender before lockin period; amount refunded for balance period (i.e 365-90 days)
 - After lockin period refund initiated for balance period on pro-rata basis
 - Notice period for link surrender is 30 days
 - Link shifting charges (link shifting intra-city)- The charges are applicable is around Rs. 2000/- * Applicable only for Intra-city shifting & additional charges may be taken only if any expenditure involved to make new location feasible by laying OFC.
- & for Link shifting charges (link shifting inter-city)- Surrender existing link & apply for new link at new city.

Wireless - POP Charges – BSNL

Sr. No.	P2P BW (In Mbps)	Distance in Km's	P2P BW ARC (In Rs.)	Sr. No.	P2P BW (In Mbps)	Distance in Km's	P2P BW ARC (In Rs.)
1	4	5	20,000	27	20	5	53000
2		10	31,500	28		10	83300
3		20	54,700	29		20	144500
4		30	78,000	30		30	205800
5		40	101,200	31		40	267000
6		50	124400	32		50	328200
7		60	139400	33		60	367800
8		70	161300	34		70	425600
9		80	183200	35		80	483500
10		90	205100	36		90	541300
11		100	227000	37		100	599999
12		150	248400	38		150	655500
13		200	284200	39		200	750000

14	10	5	40500
15		10	64000
16		20	111200
17		30	158300
18		40	205400
19		50	252500
20		60	283000
21		70	327500
22		80	372000
23		90	416500
24		100	461000
25	150	504400	
26	200	577000	

- **Note:** - The charges (ARC) are applicable as per actual distance on pro rata basis.

Additional charges for link connectivity on Wireless/RF media is as mentioned below:-

- One Time Installation charges (OTC) of Rs. 35,000/- per link will be extra for providing Connectivity on R (upto 20 Mbps).
- Annual recurring charges for AMC of RF equipment & link maintenance will be Rs.5000/- per annum.

Terms & Conditions-

1. GST extra as applicable
2. Payment is annual in advance
3. Links in MTNL area, to be applied directly with MTNL.
4. Minimum Commitment period is 2 years.
5. Commitment period- The minimum period for which Commercials are applicable.
6. Lock in period - Minimum period for which link shall be provided is 90 days (i.e. Lock in period is 90 days).

7. Notice period for link surrender- Notice period for link surrender is 30 days.
8. If link surrendered After lock in period refund if any initiated for balance period on pro-rata basis.

Wired & Wireless - POP Charges – BSNL

Sr. No	P2P BW (In Mbps)	Distance in Km's	P2P BW ARC after discount (In Rs.)
1	30 Mbps	5	67,000
2		10	105,000
3		20	182,500
4		30	261,300
5		40	340,000
6		50	418,700
7		60	497,400
8		70	576,100
9		80	654,900
10		90	733,600
11		100	812,300
12		150	948,300
13		200	1,088,500

Note: - The charges (ARC) are applicable as per actual distance on pro-rata basis

Terms & Conditions-

1. GST is extra as applicable
2. Payment is annual advance
3. Additional Media or last mile charges may be taken only if additional resources are required to be deployed--by BSNL for providing Connectivity by laying additional OFC.
4. One Time Installation charges (OTC) of Rs. 20,000/- per link will be extra applicable for wired connectivity
5. Media Converter charges shall be Rs. 5,000/- per link per annum will be extra for providing wired Connectivity
6. One Time Installation charges (OTC) of Rs. 25,000/- per link will be extra for providing Connectivity on RF.
7. Links in MTNL area, to be applied directly with MTNL
8. Minimum Commitment period is 2 years
9. Commitment period- The minimum period for which Commercials are applicable.
10. Lock in period - Minimum period for which link shall be provided is 90 days (i.e. Lock in period is 90 days).
11. Notice period for link surrender- Notice period for link surrender is 30 days.
12. Amount refundable if link surrendered after lock in period? -
13. After lock in period refund if any initiated for balance period on pro-rata basis.

MTNL Rate Card

OTC for New Links	₹ 10,000/-+ GST				
Modem Charges	* ₹. 21,000/-+ GST				
Chargeable Distance (in Km)	ARC				
	<u>4Mbps</u>	<u>6Mbps</u>	<u>8Mbps</u>	<u>10Mbps</u>	<u>20Mbps</u>
<u>5</u>	₹ 22,158	₹ 32,229	₹ 42,301	₹ 44,997	₹ 58,477
<u>10</u>	₹ 35,048	₹ 50,979	₹ 66,910	₹ 71,175	₹ 92,497
<u>20</u>	₹ 60,830	₹ 88,480	₹ 1,16,130	₹ 1,23,532	₹ 1,60,540
<u>30</u>	₹ 86,612	₹ 1,25,982	₹ 1,65,351	₹ 1,75,890	₹ 2,28,584
<u>40</u>	₹ 1,12,393	₹ 1,63,480	₹ 2,14,568	₹ 2,28,244	₹ 2,96,622
<u>50</u>	₹ 1,38,175	₹ 2,00,981	₹ 2,63,788	₹ 2,80,601	₹ 3,64,665
<u>60</u>	₹ 1,63,957	₹ 2,38,483	₹ 3,13,009	₹ 3,32,959	₹ 4,32,709
<u>70</u>	₹ 1,89,737	₹ 2,75,982	₹ 3,62,226	₹ 3,85,313	₹ 5,00,747
<u>80</u>	₹ 2,15,519	₹ 3,13,483	₹ 4,11,446	₹ 4,37,670	₹ 5,68,790
<u>90</u>	₹ 2,41,300	₹ 3,50,981	₹ 4,60,663	₹ 4,90,024	₹ 6,36,829
<u>100</u>	₹ 2,67,082	₹ 3,88,483	₹ 5,09,884	₹ 5,42,382	₹ 7,04,872
<u>150</u>	₹ 3,10,481	₹ 4,51,608	₹ 5,92,736	₹ 6,30,515	₹ 8,19,408
<u>200</u>	₹ 3,55,208	₹ 5,16,667	₹ 6,78,125	₹ 7,21,346	₹ 9,37,452
<u>250</u>	₹ 3,99,936	₹ 5,81,726	₹ 7,63,515	₹ 8,12,179	₹ 10,55,496
<u>300</u>	₹ 4,44,664	₹ 6,46,784	₹ 8,48,904	₹ 9,03,010	₹ 11,73,540
<u>350</u>	₹ 4,89,392	₹ 7,11,843	₹ 9,34,294	₹ 9,93,842	₹ 12,91,584
<u>400</u>	₹ 5,34,122	₹ 7,76,904	₹ 10,19,687	₹ 10,84,678	₹ 14,09,633
<u>450</u>	₹ 5,78,849	₹ 8,41,963	₹ 11,05,076	₹ 11,75,509	₹ 15,27,676
<u>500</u>	₹ 5,95,114	₹ 8,50,095	₹ 11,05,076	₹ 11,75,509	₹ 15,27,676
<u>>500</u>	₹ 6,25,167	₹ 9,09,333	₹ 11,93,500	₹ 12,69,569	₹ 16,49,915
<p>Terms and Conditions</p> <ul style="list-style-type: none"> • The above charges are exclusive of GST • ARC to be paid in advance. • Minimum guaranty period is 1 year. • In case OFC laying is required, its one time laying charges to be paid at actuals in advance on the basis of 5 year NPV method. • No amount is refundable if link surrendered within guaranty period of 1 Year. • Amount refundable if link surrendered after guaranty period--Amount will be taken for the full Quarter and credit note for the remaining period will be issued. • Link shifting charges - Intra-city charges Rs.2000/ and Inter-City charges-customer should surrender the link and apply with the respective ISPs <p>* High bandwidth copper Non-MLLN Modems to be procured separately from third party vendor. The prices quoted are for Minimum base bandwidth (4 Mbps) and are subject to change as per Link bandwidth. The Modem AMC charges will be 6% post warranty period.</p>					

TCL Rate Card

OTC and Modem charges	₹ 15,000				
ARC					
Distance	Mbps				
	<u>4</u>	<u>6</u>	<u>8</u>	<u>10</u>	<u>20</u>
<u>5</u>	₹ 11,832	₹ 15,457	₹ 18,684	₹ 21,643	₹ 34,176
<u>10</u>	₹ 18,716	₹ 24,449	₹ 29,553	₹ 34,234	₹ 54,058
<u>20</u>	₹ 32,484	₹ 42,434	₹ 51,293	₹ 59,418	₹ 93,824
<u>30</u>	₹ 46,252	₹ 60,420	₹ 73,032	₹ 84,602	₹ 1,33,590
<u>40</u>	₹ 60,018	₹ 78,404	₹ 94,771	₹ 1,09,784	₹ 1,73,354
<u>50</u>	₹ 73,786	₹ 96,389	₹ 1,16,510	₹ 1,34,968	₹ 2,13,120
<u>51-150</u>	₹ 76,214	₹ 99,560	₹ 1,20,344	₹ 1,39,409	₹ 2,20,132
<u>151-250</u>	₹ 79,227	₹ 1,03,496	₹ 1,25,102	₹ 1,44,920	₹ 2,28,835
<u>251-500</u>	₹ 1,28,901	₹ 1,68,387	₹ 2,03,538	₹ 2,35,783	₹ 3,72,310
<u>>500</u>	₹ 1,50,768	₹ 1,96,952	₹ 2,38,067	₹ 2,75,781	₹ 4,35,469

Terms and Conditions

- Commercials in INR exclude all Taxes. Taxes/duties/octroi applicable as extra and to be paid by Client at actuals.
- OTC is subject to Capex involved on a case to case basis.
- NRC (Non Recurring Charges) Charges payable 100% in advance
- ARC (Annual Recurring Charges) Charges payable quarterly in advance
- The Rate Card will be Valid for 1 Year. No Mid Term Revision
- For any termination within 1 Year contract term, an amount equal to one hundred percent (100%) of the Service Fees payable for the unexpired remainder of the first twelve months would be applicable
- Notice Period would be 30 Days post completion of 1 Year
- TCL charges Quarterly in advance, and if the Termination is requested in a particular quarter, TCL would not be liable to refund anything.
- The commercials from TCL do not include any other charges for third party involvement to resolve Permission issues.
- Any another charges like in building permission, mast installation road permit, RoW where ever applicable need to be arranged and paid by Client.
- All terms & conditions as per TCL's standard MSA, GT&C & Service Schedule
- Link shifting charges will be OTC of the New Feasible Local Loop per link and charges (ARC /NE Rentals & Masts) will be on actual.

POP Wireless Rate card - TCL

<u>One time charges</u>	OTC is subject to Capex involved on a case to case basis			
ARC	Distance	Mbps		
		4	10	20
WIRESLINE ONLY - A	5	11,832.00	21,643	34,176
	10	18,716.00	34,234	54,058
	20	32,484.00	59,418	93,824
	30	46,252.00	84,602	1,33,590
	40	60,018	1,09,784	1,73,354
	50	73,786.00	1,34,968	2,13,120
	51-150	53,483.00	97,831	1,54,479
	151-250	79,227.00	1,44,920	2,28,835
	251-500	1,28,901	2,35,783	3,72,310
	>500	1,50,768	2,75,781	4,35,469
Wireless on UBR ONLY - B	as per actuals			
ARC - addition to above A in INR	as per actuals	102,000	179,000	369,000
OTC - additional to above A in INR	as per actuals	25,000	25,000	40,000
Prices are in INR.				
Taxes shall be extra on actuals.				
Mast Charges shall be extra which is INR 4700/mtr.				

Commercials in INR exclude all Taxes. Taxes/duties/octroi applicable as extra and to be paid by Client at actuals.
NRC (Non-Recurring Charges) Charges payable 100% in advance
ARC (Annual Recurring Charges) Charges payable quarterly in advance
These are the rates of NDE links only. Modem charges will be included later upon finalization of solution.
The commercials from TCL do not include any other charges for third party involvement to resolve Permission issues.
Any another charges like in building permission, mast installation road permit, Row where ever applicable need to be arranged and paid by Client.
All terms & conditions as per TCL's standard MSA, GT&C & Service Schedule
Link shifting charges will be OTC of the New Feasible Local Loop per link and charges (ARC /NE Rentals & Masts) will be on actual.

Wired & Wireless - POP Charges – TCL

	<u>One time charges</u>	OTC is subject to Capex involved on a case to case basis
	Distance	
		<u>Bandwidth 30 Mbps - ARC</u>
WIRESLINE ONLY - A	<u>5</u>	₹ 44645
	<u>10</u>	₹ 70617
	<u>20</u>	₹ 122565
	<u>30</u>	₹ 174512
	<u>40</u>	₹ 226456
	<u>50</u>	₹278404
	<u>51-150</u>	₹ 288151
	<u>151-250</u>	₹ 295291
	<u>251-500</u>	₹ 528085
	<u>>500</u>	₹ 568864
Wireless on UBR ONLY - B	<u>as per actuals</u>	
ARC - additional to above A in INR	<u>as per actuals</u>	498000
OTC - additional to above A in INR	<u>as per actuals</u>	40000

- Prices are in INR.
- Taxes shall be extra on actuals.
- Mast Charges shall be extra which is INR 4700/mtr.
- Commercials in INR exclude all Taxes. Taxes/duties/octroi applicable as extra and to be paid by Client at actuals.
- NRC (Non Recurring Charges) Charges payable 100% in advance

- ARC (Annual Recurring Charges) Charges payable quarterly in advance
- These are the rates of NDE links only. Modem charges will be included later upon finalization of solution.
- The commercials from TCL do not include any other charges for third party involvement to resolve Permission issues.
- Any another charges like in building permission, mast installation road permit ,RoW where ever applicable need to be arranged and paid by Client.
- Link shifting charges will be OTC of the New Feasible Local Loop per link and charges (ARC /NE Rentals & Masts) will be on actual.

POP Charges – MTNL

Note – 30 Mbps charges for MTNL will be as per the feasibility and demand note provided by MTNL