

Table with 7 columns showing financial ratios and metrics for various periods. Includes rows for Gross NPA ratio, Net NPA ratio, Operating Expenses to Average AUM, etc.

Source: Dun & Bradstreet Report. All the financial information for the industry peers mentioned above is on a consolidated basis and is sourced from the annual reports, unaudited financial results and investor presentations as available of the respective company for the relevant period/year submitted to the Stock Exchanges.

Note: The financial parameters above are not reclassified by Dun & Bradstreet and taken as reported by players hence comparison should not be made with the tables in the rest of the competitive section of the "Industry Overview" section.

Description on the historic use of the KPIs by our Company to analyze, track or monitor the operational and/or financial performance of our Company:

In evaluating our business, we consider and use certain KPIs, as presented above, as a supplemental measure to review and assess our financial and operating performance. The presentation of these KPIs are not intended to be considered in isolation or as a substitute for the Restated Consolidated Financial Information.

Comparison with listed Industry Peers

While our peers listed in India (mentioned below), like us, operate in the same industry and may have similar offerings. Our business may be different in terms of differing business models, different verticals serviced or focus areas or different geographical presence or serving certain segments or sub-segments of our customer base.

Table comparing financial metrics of the issuer company and its peer group. Columns include Particulars, Face Value, Closing price, Total Revenue, EPS, P/E, P/B, NAV, and RONW.

Weighted average cost of acquisition

a) The price per share of the Company based on the primary/new issue of shares (equity/ convertible securities)

Except as stated below, our Company has not issued any Equity Shares or convertible securities during the 18 months preceding the date of this RHP, where such issuance is equal to or more than 5% of the fully diluted paid-up Equity Share capital of our Company.

Table showing details of equity allotments: Date of allotment, No. of equity shares, Face value, Issue price, Nature of consideration, Reason, and Total Consideration.

Weighted average cost of acquisition (WACA) Primary issuances (in ₹ per Equity Share)

80.00

b) The price per share of the Company based on secondary sale/acquisitions of shares (equity/ convertible securities). There have been no secondary sale/acquisitions of Equity Shares or any convertible securities...

Based on the above transactions, below are the details of the weighted average cost of acquisition, as compared to the Floor Price and Cap Price:

Table comparing WACA for Primary and Secondary transactions against Floor Price and Cap Price.

As certified by Valawat & Associates, Chartered Accountants, by way of their certificate dated June 11, 2024.

(a) Detailed explanation for Issue Price/Cap Price being [●] times and [●] times of WACA of past five primary issuances / secondary transactions of Equity Shares (as disclosed above) along with our Company's KPIs and financial ratios for Fiscal 2023, 2022 and 2021 and in view of the external factors which may have influenced the pricing of the issue, if any.

For details of our Company's key performance indicators and financial ratios, see "Our Business" and "Other Financial Information" on pages 225 and 355 respectively. The trading price of the Equity Shares could decline due to the factors mentioned in the section titled "Risk Factors" beginning on page 33 and any other factors that may arise in the future and you may lose all or part of your investments.

FOR FURTHER DETAILS, SEE "BASIS FOR THE ISSUE PRICE" BEGINNING ON PAGE 177 OF THE RHP

THE EQUITY SHARES OF OUR COMPANY WILL GET LISTED ON MAINBOARD PLATFORM OF NSE & BSE

ASBA and UPI logos and text explaining the application process for ASBA and UPI, including details on application size, fees, and required documents.

ASBA has to be availed by all the investors except anchor investors. UPI may be availed by Retail Individual Investors in the Retail Portion and Non-Institutional Investors with an application size of up to ₹ 5,00,000 in the Non-Institutional Portion.

shall be widely disseminated by notification to the Stock Exchanges, by issuing a public notice, and also by indicating the change on the respective websites of the BRLM and at the terminals of the Members of the Syndicate and by intimation to Designated Intermediaries and the Sponsor Bank, as applicable.

This Issue is being made in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCRR"), read with Regulation 31 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "SEBI ICDR Regulations").

Investors/ Applicants should ensure that DP ID, PAN, Client ID and UPI ID (for UPI Bidders bidding through the UPI mechanism) are correctly filled in the Bid cum Application Form. The DP ID, PAN and Client ID provided in the Bid cum Application Form should match with the DP ID, PAN, Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected.

Contents of the Memorandum of Association of the Company as regards its objects: For information on the main objects of the Company, please see the section "History and Certain Corporate Matters" on page 259 of the Red Herring Prospectus.

Liability of the members of the Company: Limited by shares

Amount of share capital of the Company and Capital structure: As on the date of the Red Herring Prospectus, the authorised share capital of the Company is ₹ 5,000.00 Lakhs divided into 500.00 Lakhs Equity Shares of face value of ₹ 10/- each.

Names of signatories to the Memorandum of Association of the Company and the number of Equity Shares subscribed by them: The names of the signatories of the Memorandum of Association of our Company are Mr. Ashok Kumar Jain, Mr. Praveen. P. Jain and Mr. Harish. A. Jain who were allotted 10 Equity Shares each.

Listing: The Equity Shares Issued through the Red Herring Prospectus are proposed to be listed on the Stock Exchanges. Our Company has received an "in-principle" approval from BSE and NSE for the listing of the Equity Shares pursuant to their letters both dated January 02, 2024 and January 03, 2024 respectively.

A signed copy of the Red Herring Prospectus has been filed and a copy of the Prospectus shall be filed with the RoC in accordance with Section 26 (4 and 32) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Red Herring Prospectus up to the Bid/Offer Closing Date, see "Material Contracts and Documents for Inspection" on page 470 of the Red Herring Prospectus.

Disclaimer Clause of Securities and Exchange Board of India ("SEBI"): SEBI only gives its observations on the offer documents and this does not constitute approval of either the Issue or the specified securities or the offer document.

Disclaimer Clause of BSE: It is to be distinctly understood that the permission given by BSE Limited should not in any way be deemed or construed that the Red Herring Prospectus has been cleared or approved by BSE Limited nor does it certify the correctness or completeness of any of the contents of the Red Herring Prospectus.

Disclaimer Clause of NSE (Designated Stock Exchange): It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Offer Document.

General Risk: Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue.

Book Running Lead Manager: GRETEX. Registrar to the Issue: BIGSHARE SERVICES PRIVATE LIMITED. Company Secretary and Compliance Officer: AKME FINTRADE (INDIA) LIMITED.

Logos and contact information for Gretex, Bigshare Services Private Limited, and Akme Fintrade (India) Limited, including addresses and phone numbers.

AVAILABILITY OF THE RED HERRING PROSPECTUS: Investors are advised to refer to the RHP and the "Risk Factors" beginning on page 33 of the Red Herring Prospectus, before applying in the Issue.

AVAILABILITY OF BID CUM APPLICATION FORMS: Bid cum Application Forms can be obtained from the Registered Office of the Company Akme Fintrade (India) Limited, Tel: +91-294-2489501-02; the BRLM: Gretex Corporate Services Limited, Tel: +91-22-62280818.

Syndicate members: Gretex Share Broking Limited, Asit C. Mehta Investment Intermediates Limited and Gretex Corporate Services Limited

Escrow Collection Bank, Refund Bank, Public Offer Bank and Sponsor Bank: Axis Bank Limited

All capitalized terms used and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.

For AKME FINTRADE (INDIA) LIMITED On behalf of Board of Directors Sd/- Mr. Manoj Kumar Choubisa, Company Secretary and Compliance Officer

Date: June 13, 2024 Place: Udaipur, Rajasthan

AKME FINTRADE (INDIA) LIMITED is proposing, subject to receipt of requisite approvals, market conditions and other considerations, to make an initial public offering of its equity shares ("Issue") and has filed a Red Herring Prospectus ("RHP") with the Registrar of Companies, Rajasthan, Jaipur ("RoC").

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933 (the "U.S. Securities Act") or any state securities laws in the United States, and unless so registered, and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws.

PUNJAB STATE POWER CORPORATION LIMITED advertisement for tender enquiry No. 1666/SSMC/O&M/PC-2539 dated 12.06.2024.

PUNJAB STATE POWER CORPORATION LIMITED advertisement for tender enquiry No. 1665/PCM/O&M/PC-2550 dated 11.06.2024.

TATA POWER advertisement for notice inviting expression of interest for construction of Biodiversity Research Development and Training Centre at Waluhan, Loavala, Maharashtra.

Indian Bank advertisement for tender enquiry No. 1666/SSMC/O&M/PC-2539 dated 12.06.2024.