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# AIMTRON ELECTRONICS LIMITED



Our Company was originally incorporated as a Private Limited Company under the name "Aimtron Electronics Private Limited" on April 19, 2011 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Dadra and Nagar Haveli, Gujarat. Subsequently, our Company was converted into a Public Limited Company vide Special Resolution passed by the Shareholders at the Extraordinary General Meeting, held on October 20, 2023 and consequently the name of our Company was changed from "Aimtron Electronics Private Limited" to "Aimtron Electronics Limited" vide a fresh certificate of incorporation dated October 31, 2023, issued by the Registrar of Companies, Ahmedabad, Gujarat bearing CIN: U31900GJ2011PLC065011.

**Registered Office:** Plot No 1/A, G.I.D.C Estate, Vadodara, Waghodia, Gujarat, India, 391760.  
**Tel No:** +91-9687632057; **E-mail:** cs@aimtron.com; **Website:** www.aimtron.in; **CIN:** U31900GJ2011PLC065011  
**Contact Person:** Priyanka Shah, Company Secretary & Compliance Officer

## OUR PROMOTERS: MUKESH JERAM VASANI, NIRMAL M. VASANI AND SHARMILABEN LAKHANBHAI BAMBHANIYA

### "THE ISSUE IS BEING MADE IN ACCORDANCE WITH CHAPTER IX OF THE SEBI ICDR REGULATIONS (IPO OF SMALL AND MEDIUM ENTERPRISES) AND THE EQUITY SHARES ARE PROPOSED TO BE LISTED ON SME PLATFORM OF NSE."

We are engaged in the business of providing products and solutions towards electronics system design and manufacturing ("ESDM") services with a focus on high value precision engineering products. We provide product and solutions right from printed circuit board ("PCB") design and assembly to the manufacturing of complete electronic systems ("Box Build").

## THE ISSUE

INITIAL PUBLIC OFFER OF UPTO 54,04,800 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH (THE "EQUITY SHARES") OF AIMTRON ELECTRONICS LIMITED ("AEL") AT AN ISSUE PRICE OF ₹ (●) PER EQUITY SHARE (INCLUDING SHARE PREMIUM OF (●) PER EQUITY SHARE) FOR CASH, AGGREGATING UPTO ₹ (●) LAKHS ("PUBLIC ISSUE") OUT OF WHICH 2,81,600 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ (●) PER EQUITY SHARE FOR CASH, AGGREGATING ₹ (●) LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE PUBLIC ISSUE LESS MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 51,23,200 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ (●) PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ₹ (●) LAKHS IS HEREIN AFTER REFERRED TO AS THE "NET ISSUE". THE PUBLIC ISSUE AND NET ISSUE WILL CONSTITUTE 26.48% AND 25.10% RESPECTIVELY OF THE POST- ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

- **QIB PORTION:** NOT MORE THAN 50.00% OF THE NET ISSUE
- **NON-INSTITUTIONAL PORTION:** NOT LESS THAN 15.00% OF THE NET ISSUE
- **RETAIL PORTION:** NOT LESS THAN 35.00% OF THE NET ISSUE
- **MARKET MAKER PORTION:** UPTO 2,81,600 EQUITY SHARES OR 5.21% OF THE ISSUE

**PRICE BAND: RS. 153 TO RS. 161 PER EQUITY SHARE OF FACE VALUE RS. 10/- EACH**

**THE FLOOR PRICE IS 15.3 TIMES OF THE FACE VALUE AND THE CAP PRICE IS 16.1 TIMES OF THE FACE VALUE OF THE EQUITY SHARES.**  
**BIDS CAN BE MADE FOR A MINIMUM OF 800 EQUITY SHARES AND IN MULTIPLES OF 800 EQUITY SHARES THEREAFTER.**

## RISKS TO INVESTORS:

- We have in the past been in non-compliance with certain reporting requirements under FEMA Regulations, within the prescribed period. Consequently, we may be subject to regulatory actions and penalties for any such non-compliance and our business, financial condition and reputation may be adversely affected.
- Our business is dependent on the sale of our products and services to certain key customers including our Group Companies. The loss of any of these customers or loss of revenue from sales to these customers could have a material adverse effect on our business, financial condition, results of operations and cash flows.
- The Merchant Banker associated with the Issue has handled 48 public issues in the past three years out of which 2 Issues closed below the Issue Price on listing date.
- Average cost of acquisition of Equity Shares held by the Individual Promoters is
- The Weighted average cost of acquisition of all Equity Shares transacted in the last 1 year, 18 months and 3 years from the date of Red Herring Prospectus is as given below:

Period	Weighted Average Cost of Acquisition (in Rs.)	Upper end of the Price Band (Rs. 161) is "X" times the weighted Average cost of Acquisition	Range of acquisition price: Lowest Price – Highest Price (in Rs.)
Last 1 year	6.00	26.83	0-148
Last 18 months	6.62	24.33	0-148
Last 3 years	7.13	22.57	0-148

- The Weighted average cost of acquisition compared to Floor Price and Cap Price

Types of transactions	Weighted average cost of acquisition (₹ per Equity Shares)	Floor price* (i.e. ₹ 153)	Cap price* (i.e. ₹ 161)
Weighted average cost of acquisition of primary / new issue as per paragraph 8(a) above.	2.5	61.2 times	64.4 times
Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.	NA	NA	NA

#### Note:

*^ There were no secondary transactions as mentioned in paragraph 8(b) above, in last 18 months from the date of the Red Herring Prospectus.*  
*\* To be updated at Prospectus stage.*

## BASE PRICE FOR ISSUE PRICE

Investors should read the following summary with the section titled "Risk Factors", the details about our Company under the section titled "Our Business" and its financial statements under the section titled "Financial Information of the Company" beginning on page 29, 118 and 166 respectively of the Red Herring Prospectus. The trading price of the Equity Shares of our Company could decline due to these risks and the investor may lose all or part of his investment.

Price Band / Issue Price shall be determined by our Company in consultation with the Book Running Lead Manager on the basis of the assessment of market demand for the Equity Shares through the Book Building Process and on the basis of the qualitative and quantitative factors as described in this section. The face value of the Equity Shares is ₹ 10/- each and the Issue Price is 15.3 times of the face value at the lower end of the Price Band and 16.1 times of the face value at the upper end of the Price Band.

#### QUALITATIVE FACTORS

We believe the following business strengths allow us to successfully compete in the industry:

- a) We offer a diversified range of products.
- b) Engineering expertise with complex product manufacturing capability
- c) Long term and well-established relationships with OEM customers
- d) Quality Assurance
- e) Experienced and Qualified Management and Employee base
- f) Stable financial performance.

For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to sections titled "Our Business" beginning on page 118 of the Red Herring Prospectus.

#### QUANTITATIVE FACTORS

The information presented below relating to our Company is based on the Restated Financial Statements. For details, please refer section titled "Financial Information of the Company" on page 166 of this Red Herring Prospectus.

Some of the quantitative factors which may form the basis for calculating the Issue Price are as follows:

#### 1. Basic & Diluted Earnings per share (EPS) (Face value of ₹ 10 each):

As per the Restated Financial Statements:

Sr. No	Period	Basic & Diluted (₹)	Weights
1.	Financial Year 2020-2021	29.6	1
2.	Financial Year 2021-2022	(3.38)	2
3.	Financial Year 2022-2023	10.67	3
	<b>Weighted Average</b>	<b>9.14</b>	<b>6</b>
	Period ending December 31, 2023	6.71	

#### Notes:

- i. The figures disclosed above are based on the Restated Financial Statements of the Company.
- ii. The face value of each Equity Share is ₹ 10.00.
- iii. Earnings per Share has been calculated in accordance with Accounting Standard 20 – "Earnings per Share" issued by the Institute of Chartered Accountants of India.
- iv. The above statement should be read with Significant Accounting Policies and the Notes to the Restated Financial Statements as appearing in Annexure IV.
- v. Basic Earnings per Share = Net Profit/(Loss) after tax, as restated attributable to equity shareholders / Weighted average number of equity shares outstanding during the year/period.
- vi. Diluted Earnings per Share = Net Profit/(Loss) after tax, as restated attributable to equity shareholders / Weighted average number of diluted potential equity shares outstanding during the year/period.

#### 2. Price Earning (P/E) Ratio in relation to the Price Band of ₹ 153 to ₹ 161 per Equity Share of Face Value of ₹ 10/- each fully paid up

Particulars	(P/E) Ratio at the Floor Price	(P/E) Ratio at the Cap Price
P/E ratio based on the Basic & Diluted EPS, as restated for Financial Year 2022-2023	14.34	15.09
P/E ratio based on the Weighted Average EPS, as restated.	16.74	17.61
<b>Industry P/E Ratio*</b>		<b>(P/E) Ratio</b>
Highest (Kaynes Technology India Limited)		171.11
Lowest (Vinyas Innovative Technologies Limited)		35.67
Industry Average		78.77

\* For the purpose of industry, we have considered those companies which are engaged in the similar line of business segment as of our Company, however, they may not be exactly comparable in terms of product portfolio or the size of our Company. The peers have been included for the purpose of broad comparison.

#### 3. Average Return on Net worth (RoNW)\*

Sr. No	Period	RoNW (%)	Weights
1	Financial Year 2020-2021	73.30	1
2	Financial Year 2021-2022	(8.84)	2
3	Financial Year 2022-2023	27.64	3
	<b>Weighted Average</b>	<b>23.09</b>	<b>6</b>
	Period ending December 31, 2023	23.82	

#### Note:

- i. The RoNW has been computed by dividing net profit after tax (excluding exceptional items) with restated Net worth as at the end of the year/period
- ii. Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e. (RoNW x Weight) for each year/ Total of weights.
4. Net Asset Value (NAV) per Equity Share:

Sr. No	NAV per Equity Share	Outstanding at the end of the year
1.	As at March 31, 2021	40.38
2.	As at March 31, 2022	38.24
3.	As at March 31, 2023	38.60
4.	As at December 31, 2023	28.19
5.	NAV per Equity Share	
	At Floor Price	(*)
	At Cap Price	(*)
6.	Issue Price	(*)

#### Notes: -

- i. NAV per share = Restated Net worth at the end of the year/period divided by total number of equity shares outstanding at the end of the year/period.
2. Net worth is computed as the sum of the aggregate of paid-up equity share capital, all reserves created out of the profits, securities premium account received in respect of equity shares.
3. Issue Price per Equity Share will be determined by our Company in consultation with the Book Running Lead Manager.

#### 5. Comparison of Accounting Ratios with Industry Peers:

Name of Company	Current Market Price (₹)	Face Value	Basic	Diluted	EPS	PE	ROWW (%)	Book Value (₹)	Total Income (₹ in lakhs)
Aimtron Electronics Limited	(*)	10	10.67	10.67	(*)	27.64%	38.60	7239.98	
<b>Peer Group</b>									
Kaynes Technology India Limited	3,394.80	10	19.84	19.61	171.11	9.91%	165.17	11,37,51.20	
Vinyas Innovative Technologies Limited	699.90	10	19.62	19.62	35.67	16.13%	121.67	23,452.40	
Avallon Technologies Limited	492.95	2	9.27	9.08	53.18	9.78%	82.01	95,906.90	
Symra SGS Technology Limited	418.45	10	7.59	7.50	55.13	7.98%	87.13	209,213.70	

#### Notes:

- i. Source – All the financial information for listed industry peers mentioned above is sourced from the Annual Reports of the aforesaid companies for the year ended March 31, 2023 and stock exchange data dated May 21, 2024 to compute the corresponding financial ratios. For our Company, we have taken Current Market Price as the issue price of equity share. Further, P/E Ratio is based on the current market price of the respective scrips.
- (ii) The EPS, NAV, RoNW and total Income of our Company are taken as per Restated Financial Statement for the Financial Year 2022-23
- (iii) NAV per share is computed as the closing net worth divided by the weighted average number of paid up equity shares as on March 31, 2023.
- (iv) RoNW has been computed as net profit after tax divided by closing net worth.
- (v) Net worth has been computed in the manner as specified in Regulation 2(1)(h) of SEBI (ICDR) Regulations, 2018
- (vi) The face value of Equity Shares of our Company is ₹ 10/- per Equity Share and the Issue price is (●) times the face value of equity share.

#### 6. Key Performance Indicators

The KPIs disclosed below have been used historically by our Company to understand and analyze the business performance, which in result, help us in analyzing the growth of our company.

The KPIs disclosed below have been approved by a resolution of our Audit Committee dated May 22, 2024 and the members of the Audit Committee have verified the details of all KPIs pertaining to our Company. Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of this RHP. Further, the KPIs herein have been certified by M/s S P V P & CO. Chartered Accountants, by their certificate dated May 22, 2024.

The KPIs of our Company have been disclosed in the sections titled "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations – Key Performance Indicators" on pages 119 and 207 respectively. We have described and defined the KPIs, as applicable, in "Definitions and Abbreviations" on page 1.

Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity Shares on the Stock Exchange or till the complete utilization of the proceeds of the Fresh Issue as per the disclosure made in the Objects of the Issue Section, whichever is later or for such other duration as may be required under the SEBI ICDR Regulations. Further, the ongoing KPIs will continue to be certified by a member of an expert body as required under the SEBI ICDR Regulations.

#### Key Performance Indicators of our Company

(Rs. In Lakhs except percentages and ratios)				
Key Financial Performance	December 31, 2023	FY 2022-23	FY 2021-22	FY 2020-21
Revenue from operations <sup>(1)</sup>	6,707.26	7158.35	2631.92	5277.93
EBITDA <sup>(2)</sup>	1654.10	1648.94	(70.67)	2040.33
EBITDA Margin <sup>(3)</sup>	24.65%	23.04%	(2.69%)	38.66%
PAT <sup>(4)</sup>	976.66	863.19	(180.15)	1571.72
PAT Margin <sup>(5)</sup>	14.56%	12.06%	(6.84%)	29.78%
Net Worth <sup>(6)</sup>	4099.92	3123.26	2038.96	2144.26
Return on Net Worth <sup>(7)</sup>	23.82%	27.64%	(8.84%)	73.30%
RoCE (%) <sup>(8)</sup>	27.93%	25.33%	(5.55%)	87.29%

#### \*Not Annualized

#### Notes:

- (1) Revenue from Operations means the Revenue from Operations as appearing in the Restated Financial Statements
- (2) EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses + Other Income
- (3) "EBITDA Margin" is calculated as EBITDA divided by Revenue from Operations
- (4) "PAT Margin" is calculated as PAT for the period/year divided by revenue from operations.
- (5) Net worth means the aggregate value of the paid-up share capital and reserves and surplus of the company.
- (6) Return on Net Worth is Ratio of Profit after Tax and Net Worth
- (7) Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus total borrowings (current & non-current).

#### Explanation for KPI metrics

KPI	Explanations
Revenue from Operations	Revenue from Operations is used by our management to track the revenue profile of the business and in turn helps to assess the overall financial performance of our Company and volume of our business
EBITDA	EBITDA provides information regarding the operational efficiency of the business
EBITDA Margin (%)	EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our business
PAT	Profit after tax provides information regarding the overall profitability of the business.
PAT Margin (%)	PAT Margin (%) is an indicator of the overall profitability and financial performance of our business.
Net Worth	Net worth is used by the management to ascertain the total value created by the entity and provides a snapshot of current financial position of the entity.
Return on Net Worth (%)	Return on Net Worth provides how efficiently our Company leverages its net assets to generate income.
RoCE (%)	RoCE provides how efficiently our Company generates earnings from the capital employed in the business.

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FRIDAY • 24-05-2024

Continued from previous page

7. Set forth below are the details of comparison of key performance of indicators with our listed industry peers:

Key Financial Performance	Aimtron Electronics Limited				Kaynes Technology India Limited				Vinyas Innovative Technologies Limited				Avalon Technologies Limited				Syrra SGS Technology Limited			
	31-Dec-23	2022-23	2021-22	2020-21	31-Dec-23	2022-23	2021-22	2020-21	31-Dec-23	2022-23	2021-22	2020-21	31-Dec-23	2022-23	2021-22	2020-21	31-Dec-23	2022-23	2021-22	2020-21
Revenue from operations <sup>(1)</sup>	6,707.26	7158.36	2631.92	5277.93	116731.90	112611.40	70624.90	42062.64	NA	23452.40	20773.76	20502.91	65035.80	94471.90	62016.01	36933.82	201974.80	204838.80	101972.00	43830.30
EBITDA <sup>(2)</sup>	1656.21	1648.94	-70.67	2040.33	15892.90	16631.80	9367.10	3830.38	NA	2057.38	1188.20	1055.62	4536.60	11279.00	7374.77	2951.46	15793.20	18776.90	9442.80	4675.70
EBITDA Margin <sup>(3)</sup>	24.66%	23.04%	-2.69%	38.66%	13.61%	14.95%	13.26%	9.11%	NA	8.77%	5.72%	5.15%	6.98%	11.94%	11.89%	7.99%	7.82%	9.17%	9.26%	10.67%
PAT	976.66	863.19	-180.15	1571.72	10215.20	9519.60	4167.50	1010.29	NA	734.34	100.88	123.15	2092.60	5250.30	4354.07	1162.04	8019.50	12307.60	5667.40	3201.70
PAT Margin <sup>(4)</sup>	14.56%	12.06%	-6.84%	29.78%	8.75%	8.45%	5.90%	2.40%	NA	3.13%	0.49%	0.60%	3.22%	5.56%	7.02%	3.15%	3.97%	6.01%	5.56%	7.30%
Net Worth <sup>(5)</sup>	4099.92	3123.26	2038.96	2144.26	NA	96034.90	20371.70	14112.52	NA	4552.99	3144.74	3069.38	NA	53701.90	29533.89	20875.70	NA	154289.30	58289.70	24157.50
Return on Net Worth <sup>(6)</sup>	23.82%	27.64%	-8.84%	73.30%	NA	9.91%	20.46%	7.16%	NA	16.13%	3.21%	4.01%	NA	9.78%	14.74%	5.57%	NA	7.98%	9.72%	13.25%
ROCE <sup>(7)</sup>	27.93%	25.33%	-5.55%	87.29%	NA	14.90%	30.93%	18.22%	NA	27.89%	17.07%	17.35%	NA	14.46%	19.37%	11.80%	NA	9.31%	11.88%	12.64%

\*Not Annualized

Notes:

(1) Revenue from Operations means the Revenue from Operations as appearing in the Restated Financial Statements

(2) EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses - Other Income

(3) 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations

(4) 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.

(5) Net worth means the aggregate value of the paid-up share capital and reserves and surplus of the company.

(6) Return on Net Worth is ratio of Profit after Tax and Net Worth

(7) Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus total borrowings (current &amp; non-current).

(8) Data for Vinyas Innovative Technologies Limited is derived from prospectus.

## 8. Weighted average cost of acquisition

a. The price per share of our Company based on the primary/ new issue of shares (equity / convertible securities)

The details of the issuance of Equity Shares, other than Equity Shares issued pursuant to a bonus issue on October 18, 2023 respectively, during the 18 months preceding the date of the RHP, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days are as follows.

Date of Allotment	Name of allottee	No. of equity shares allotted	Issue price per equity share (₹)	Adjusted Price per Equity share (post bonus)	Nature of allotment	Nature of consideration	Total Consideration (in ₹ lakhs)
December 15, 2022	Mukesh Jeram Vasani	22,11,067	10	2.5	Rights issue	Cash	2,21,10,670

b. The price per share of our Company based on the secondary sale / acquisition of shares (equity shares)

There have been no secondary sale / acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts of shares), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

c. Weighted average cost of acquisition, floor price and cap price

Types of transactions	Weighted average cost of acquisition (₹ per Equity Shares)	Floor price (i.e. ₹ 153)	Cap price (i.e. ₹ 161)
Weighted average cost of acquisition of primary / new issue as per paragraph 8(a) above.	2.5	+1 times	+1 times
Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.	NA <sup>a</sup>	NA <sup>a</sup>	NA <sup>a</sup>

Note:

\*There were no secondary transactions as mentioned in paragraph 8(b) above, in last 18 months from the date of the Red Herring Prospectus.

Aimtron Electronics Limited is a Book Built Issue and the price band for the same shall be published 2 working days before opening of the Issue in all editions of the English national newspaper Business Standard, all editions of Hindi national newspaper Business Standard and Vadodara Edition of Regional newspaper "Ahmedabad Express" where the registered office of the Company is situated each with wide circulation.

The Price Band/ Floor Price/ Issue Price shall be determined by our Company in consultation with the BRLM and will be justified by us in consultation with the BRLM on the basis of the above information. Investors should read the above mentioned information along with "Our Business", "Risk Factors" and "Restated Financial Statements" on pages 118, 29 and 166 respectively, to have a more informed view. The trading price of the Equity Shares of our Company could decline due to the factors mentioned in "Risk Factors" or any other factors that may arise in the future and you may lose all or part of your investments.

## BID/ ISSUE PROGRAM

### BID/ ISSUE OPENS ON<sup>(1)</sup>: THURSDAY, MAY 30, 2024

### BID/ ISSUE CLOSES ON: MONDAY, JUNE 03, 2024

<sup>(1)</sup>Our Company in consultation with the BRLM may consider participation by Anchor Investors. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid / Issue Opening Date in accordance with the SEBI (ICDR) Regulations, 2018.

In case of any revisions in the Price Band, the Bid/ Issue Period will be extended by at least three additional Working Days after such revision of the Price Band, subject to the Bid/Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid/Issue Period for a minimum of three Working Days, subject to the Bid/Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release, and also by indicating the change on the website of the Book Running Lead Managers and the terminals of the other members of the Syndicate and by intimation to SCSBs, the Sponsor Bank, Registered Brokers, Collecting Depository Participants and Registrar and Share Transfer Agents.

The Issue is being made through the Book Building Process, in terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 253 of the SEBI (ICDR) Regulations, as amended, wherein not more than 50% of the Net Issue shall be allocated on a proportionate basis to Qualified Institutional Buyers ("QIBs"), the "QIB Portion", provided that our Company may, in consultation with the Book Running Lead Managers, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI (ICDR) Regulations ("Anchor Investor Portion"), of which one-third shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Portion. In the event of under-subscription, or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the Net QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining Net QIB Portion for proportionate allocation to QIBs. Further, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Bidders in accordance with the SEBI (ICDR) Regulations, subject to valid Bids being received at or above the Issue Price. All potential Bidders (except Anchor Investors) are required to mandatorily utilise the Application Supported by Blocked Amount ("ASBA") process providing details of their respective ASBA accounts, and UPI ID in case of RBIs using the UPI Mechanism, if applicable, in which the corresponding Bid Amounts will be blocked by the SCSBs or by the Sponsor Bank under the UPI Mechanism, as the case may be, to the extent of respective Bid Amounts. Anchor investors are not permitted to participate in the Issue through the ASBA process. For details, see "Issue Procedure" beginning on page 252 of the Red Herring Prospectus.

**Bidders/ Applicants should note that on the basis of PAN, DP ID and Client ID as provided in the Bid cum Application Form, the Bidders/Applicants may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidders/Applicants as available on the records of the depositories. These Demographic Details may be used, among other things, for or unblocking of ASBA Account or for other correspondence(s) related to an Issue. Bidders/Applicants are advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details may be at the Applicants' sole risk. Bidders/Applicants should ensure that PAN, DP ID and the Client ID are correctly filled in the Bid cum Application Form. The PAN, DP ID and Client ID provided in the Bid cum Application Form should match with the PAN, DP ID and Client ID available in the Depository database, otherwise, the Bid cum Application Form is liable to be rejected. Bidders/Applicants should ensure that the beneficiary account provided in the Bid cum Application Form is active. Investors must ensure that their PAN is linked with Aadhaar and are in compliance with CDDT Notification dated February 13, 2020 and press release dated June 25, 2021.**

**CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS:** For information on the main objects and other objects of our Company, see "History and Corporate Structure" on page 144 of the Red Herring Prospectus and Clause III of the Memorandum of Association of our Company. The Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, see the section "Material Contracts and Documents for Inspection" on page 292 of the Red Herring Prospectus.

**LIABILITY OF MEMBERS AS PER MOA:** The liability of the members is limited and this liability is limited to the amount unpaid, if any, on the shares held by them.

**AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE:** The Authorized share Capital of the Company is Rs.25,00,00,000/- (Rupees Twenty-Five Crores Only) divided into 2,50,00,000 (Two Crore Fifty Lakhs) Equity Shares of Rs.10/- each. The issued, subscribed and paid-up share capital of the Company before the Issue is Rs. 15,00,90,250/- (Rupees Fifteen Crores Ninety Thousand Two Hundred and fifty only) divided into 1,50,09,025 (One Crore fifty lakhs Nine thousand and twenty-five) Equity Shares of Rs.10 each. For details of the Capital Structure, see "Capital Structure" on the page 67 of the Red Herring Prospectus.

**NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM:** Given below are the names of the signatories of the Memorandum of Association of the Company and the number of Equity Shares subscribed for by them at the time of signing of the Memorandum of Association of our Company, Nileshkumar Jayilamb Jambucha- 2000 shares and Viralkumar Manjilbhai Vasan- 8000 shares aggregating to 10,000 Equity Shares of Rs.10/- each. Details of the main objects of the Company as contained in the Memorandum of Association, see "History and Corporate Structure" on page 144 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see "Capital Structure" on page 67 of the Red Herring Prospectus.

**LISTING:** The Equity Shares issued through the Red Herring Prospectus are proposed to be listed on the NSE Exchange. Our Company has received an 'in-principle' approval from the National Stock Exchange of India Limited (hereinafter referred to as NSE) for the listing of the Equity Shares pursuant to letter Ref. : ..... For the purposes of the Issue, the Designated Stock Exchange shall be NSE. A signed copy of the Red Herring Prospectus dated May 23, 2024 has been delivered for filing to the ROC and Prospectus shall be delivered for filing to the RoC in accordance with Section 26(4) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Red Herring Prospectus up to the Bid/ Issue Closing Date, see "Material Contracts and Documents for Inspection" on page 292 of the Red Herring Prospectus.

**DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"):** Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, the Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document. Hence there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI beginning on page 231 of the Red Herring Prospectus.

**DISCLAIMER CLAUSE OF NSE ("NSE EMERGE") (THE DESIGNATED STOCK EXCHANGE):** It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Offer Document. The investors are advised to refer to the Offer Document for the full text of the 'Disclaimer' clause of NSE.

**TRACK RECORD OF BOOK RUNNING LEAD MANAGERS:** The Merchant Banker associated with the Issue has handled 48 public issues in the past three years out of which 2 issues closed below the Issue Price on listing date.

**GENERAL RISK:** Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to "Risk Factors" on page 29 of the Red Herring Prospectus.

**ASBA\*** | Simple, Safe, Smart way of Application- Make use of it!!!

\*Applications Supported by Blocked Amount (ASBA) is a better way of applying to issues by simply blocking the fund in the bank account, investors can avail the same. For details, check section on ASBA below.  
Mandatory in Public Issues from January 01, 2016. No cheque will be accepted



UPI-Now available in ASBA for Retail Individual Investors (RII)\*\*

Investors are required to ensure that the bank account used for bidding is linked to their PAN. UPI - Now available in ASBA for RIIs applying through Registered Brokers, DPs &amp; RTAs. RIIs also have the option to submit the application directly to the ASBA Bank (SCSBs) or to use the facility of linked online trading, demat and bank account.

Investors have to apply through the ASBA process. \*ASBA has to be availed by all the investors except anchor investor. UPI may be availed by Retail Individual Investors. For details on the ASBA and the UPI process, please refer to the details given in ASBA form and abridged prospectus and also please refer to the section "Issue Procedure" beginning on page 252 of the Red Herring Prospectus. The process is also available on the website of Association of Investment Bankers of India ("AIBI"), the Stock Exchanges and in the General Information Document.

\*ASBA forms can be downloaded from the website of NSE ("NSE Emerge")

\*\* List of banks supporting UPI is also available on the website of SEBI at [www.sebi.gov.in](http://www.sebi.gov.in). Axis Bank Limited has been appointed as Sponsor Bank for the Issue, in accordance with the requirements of the SEBI circular dated November 1, 2018, as amended. For UPI related queries, investors can contact NPCI at the toll free number- 18001201740 and Mail Id- [ipo.upi@npci.org.in](mailto:ipo.upi@npci.org.in). For the list of UPI Apps and Banks live on IPO, please refer to the link [www.sebi.gov.in](http://www.sebi.gov.in). For issue related grievance investors may contact: Hem Securities Limited-Roshni Lahoti (+91 141 4051000) (Email Id: [b@hemsecurities.com](mailto:b@hemsecurities.com)).

### BOOK RUNNING LEAD MANAGER TO THE ISSUE



#### HEM SECURITIES LIMITED

Address: 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013, Maharashtra, India

Tel No.: +91-22-49060000; Email: [ib@hemsecurities.com](mailto:ib@hemsecurities.com)Investor Grievance Email: [redressal@hemsecurities.com](mailto:redressal@hemsecurities.com); Website: [www.hemsecurities.com](http://www.hemsecurities.com)

Contact Person: Roshni Lahoti; SEBI Reg. No.: INM000010391

CIN: U67120RJ1995PLC010390

### REGISTRAR TO THE ISSUE



LINK Intime LINK INTIME INDIA PRIVATE LIMITED

Address: C-101, 247 Park, L. B. S. Marg, Vikhroli (West), Mumbai - 400 083

Tel. No.: +91 810 811 4949; Fax No.: +91 22 49186195

Email: [aimtron ipo@linkintime.co.in](mailto:aimtron ipo@linkintime.co.in); Website: [www.linkintime.co.in](http://www.linkintime.co.in)

Contact Person: Shanti Gopalkrishnan

SEBI Registration No.: INR000004058

CIN: U67190MH1999PTC118368

### COMPANY SECRETARY AND COMPLIANCE OFFICER

Priyanka Shah  
AIMTRON ELECTRONICS LIMITED

Address: Plot No 1/A, G.I.D.C.Estate, Vadodra, Waghodia, Gujarat, India, 391760

Tel. No.: +91-9687632057; Email: [cs@aimtron.com](mailto:cs@aimtron.com)Website: [www.aimtron.com](http://www.aimtron.com)

CIN: U31900GJ2011PLC065011

Investors can contact the Company Secretary and Compliance Officer or the BRLMs or the Registrar to the Issue in case of any pre-issue or post-issue related problems, such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account and refund orders, etc.

**AVAILABILITY OF RED HERRING PROSPECTUS:** Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus is available on the website of the Company at <https://www.aimtron.in/wp-content/uploads/2024/05/RHP.pdf> and the website of the BRLM to the Issue at [www.hemsecurities.com](http://www.hemsecurities.com), the website of NSE Emerge at [https://www.nseindia.com/companies-listing/corporate-filings-offer-documents/sme\\_offer](https://www.nseindia.com/companies-listing/corporate-filings-offer-documents/sme_offer) respectively.

**AVAILABILITY OF BID-CUM-APPLICATION FORMS:** Bid-Cum-Application Forms can be obtained from the Registered Office of the Company: Aimtron Electronics Limited, Telephone: +91-9687632057; BRLM: Hem Securities Limited, Telephone: +91-22-4906 0000 and the Syndicate Members: Hem Finlease Private Limited, Telephone: +91-22-4906 0000 and at the selected locations of the Sub-Syndicate Members, Registered Brokers, RTAs and CDPs participating in the Issue. Bid-cum-application forms will also be available on the websites of NSE and the designated branches of SCSBs, the list of which is available at websites of the stock exchanges and SEBI.

**ESCROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK:** Axis Bank Limited. **LINK TO DOWNLOAD ABRIDGED PROSPECTUS:** <https://www.aimtron.in/investors/> UPI: Retail Individual Bidders can also Bid through UPI Mechanism.

All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.

On behalf of Board of Directors

Aimtron Electronics Limited

Sd/-

Priyanka Shah

Company Secretary and Compliance Officer

Place: Vadodra

Date: May 23, 2024

**Disclaimer:** Aimtron Electronics Limited is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares the Red Herring Prospectus dated May 23, 2024 has been filed with the Registrar of Companies, Ahmedabad, Gujarat, and thereafter with SEBI and the Stock Exchanges. The RHP is available on the website of NSE Emerge at [https://www.nseindia.com/companies-listing/corporate-filings-offer-documents/sme\\_offer](https://www.nseindia.com/companies-listing/corporate-filings-offer-documents/sme_offer) and is available on the websites of the BRLM to the Issue at [www.hemsecurities.com](http://www.hemsecurities.com). Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the Red Herring Prospectus including the section titled "Risk Factors" beginning on page 29 of the Red Herring Prospectus.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or any state securities laws in the United States, and unless so registered, and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in accordance with any applicable U.S. Securities Laws. The Equity Shares are being issued and sold outside the United States in "offshore transactions" in reliance on Regulation "S" under the Securities Act and the applicable laws of each jurisdiction where such issues and sales are made. There will be no public offering in the United States.