



2 Days | Classroom Training | Mumbai

# LEAP

## Learn. Elevate. Advance. Progress

*Workshop for First Time Managers*

**Limited Seats!**

In today's dynamic corporate landscape, the success of any organization hinges significantly on the competence and agility of its workforce.

Recognizing this imperative, we present the **3E EMPLOYEE SKILL+ Program, powered by #THREEE** that is a transformative leap into the realm of employee development, offering a cohesive and dynamic framework for nurturing talent, driving performance excellence, and fostering a culture of innovation and growth.

***Enable Potential -> Equip Performance -> Empower Progress***

These pillars, rooted in the realms of Behavioural, Technical, and Functional skills, form the cornerstone of the transformative learning journey.

# Program Overview

**LEAP (Learn.Elevate.Advance.Progress) - Workshop for First Time Managers** is a training program designed to empower newly promoted associates, first-time team leaders, managers, and aspirational team members from a functional point of view. This workshop focuses on providing participants with the skills and strategies needed in their managerial roles.

Through practical exercises and interactive sessions, attendees will learn how to build influence in the workplace, delegate tasks effectively and gain insights into understanding people and situations, improvise their influencing skills, facilitate conflict resolution, collaborate, and build an impactful profitable team dynamics.

## Program Objective

By the end of the program, participants will be able to:



Apply strategies to build influence in the workplace



Spot and nurture talent within the team



Discover practical steps to delegate effectively



Understand people to navigate conflict



Build strong inclusive team



Lead effectively by understanding the right leadership style

## Key Program Takeaways



1 Gain deeper insights on understanding people and situations

2 Influence effectively to get the job done.

3 Facilitate conflict resolution and collaboration within teams

4 Master delegation techniques and time management for superior results

5 Assess the ROI of a project being handled by managers

## Ideal For

- ✓ Newly promoted associates
- ✓ First time Managers
- ✓ Team Leads
- ✓ Aspirational team members



## Methodology

An experiential case study based workshop drawing in participants and mentoring them towards excellence.

## Benefits for Enterprise Clients

**1** Organize and build efficient teams

**2** Enhance collaboration and creativity

**3** Improve the happiness quotient and well-being of team leaders and managers

## Trainers Profile

Arnab De Sarkar



Arnab is a certified Investment, Sales & Leadership Trainer, Instructional Designer & L&D Strategist. With MBA from IISW & BM, Calcutta University, Arnab has 24 years' experience in Learning & Development, Direct, B2B, Channel, Retail & HNI Sales. Arnab is Dale Carnegie TTT certified trainer, NISM certified in Mutual Fund, PMS, AIF & Derivatives, Certified Leadership & Emotional Intelligence by ISB, Behavioural Finance from Duke University and many more. He has conducted over hundred sessions on Sales, Product, Investment, Soft Skills & Leadership across India. As Vice President and Head L&D, he has designed strategy and executed multiple training interventions with ROI.

## About NSE Academy Ltd

NSE Academy Ltd. is a wholly-owned subsidiary of the National Stock Exchange of India Ltd. (NSEIL).

NSE Academy enables the next generation of BFSI and FinTech professionals with industry-aligned skills through capacity-building programs and certification courses, powered by an online examination and certification system.

The courses are well-researched and carefully crafted with inputs from industry professionals.

NSE Academy works closely with reputed universities and institutions across India in building a competent workforce for the future of BFSI and FinTech.

NSE Academy also promotes financial literacy as an essential life skill among youngsters - a contribution towards financial inclusion and wellbeing.



**Program Fee: INR 40,000/-** Plus GST applicable

*Please contact NSE Academy for corporate pricing on bulk nominations*

## Contact for More Information

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