

**AI FUSION:**

# **TRANSFORMING FINANCE & SALES WITH GEN-AI**

2 Days | Classroom Training | Mumbai



**AI**

**Limited Seats!**

In today's dynamic corporate landscape, the success of any organization hinges significantly on the competence and agility of its workforce.

Recognizing this imperative, we present the **3E EMPLOYEE SKILL+ Program, powered by #THREE** that is a transformative leap into the realm of employee development, offering a cohesive and dynamic framework for nurturing talent, driving performance excellence, and fostering a culture of innovation and growth.

**Enable Potential -> Equip Performance -> Empower Progress**

These pillars, rooted in the realms of Behavioural, Technical, and Functional skills, form the cornerstone of the transformative learning journey.

## PROGRAM OVERVIEW

**Training program aimed at illuminating the potential of GenAI technologies.**

This program offers participants an opportunity to delve into the intricacies of GenAI and its transformative impact on business operations and decision-making processes. Through insightful discussions, practical demonstrations, and interactive sessions, attendees will gain an understanding of GenAI fundamentals, its applications in finance and sales, and the ethical considerations involved. By exploring real-world case studies and industry best practices, participants will emerge equipped with the knowledge and tools needed to leverage GenAI effectively, advance decision-making capabilities, and drive innovation in their respective fields.

## PROGRAM OBJECTIVE

**By the end of the program, participants will be able to:**



Discover the fundamentals of GenAI and its applications for effective decision-making in the field of finance and sales



Develop an appreciation for the role of GenAI in driving innovation and shaping the future of their respective industries



Recall and discover AI's ability to support forecasting and achieving science-driven business outcomes



Address issues, such as maintaining stocks and limiting financial losses due to excess inventory hoarding

# KEY PROGRAM TAKEAWAYS

1 GenAI in Finance and Sales: Learn about the role of GenAI.

2 Automating Tasks: Discover how to use GenAI to automate repetitive tasks.

3 Improving Decision-Making: Use GenAI to make better decisions by analysing data and predicting outcomes.

4 Analysing Data Through Advanced Analytics: Explore how GenAI can leverage sophisticated analytics techniques to extract meaningful insights from complex datasets in finance and sales scenarios.

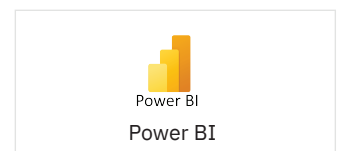
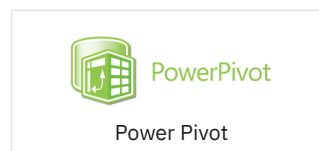
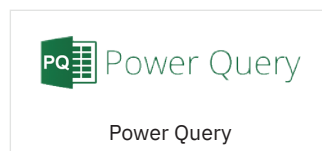
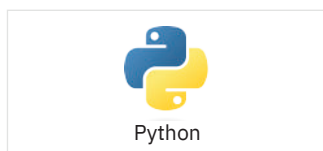
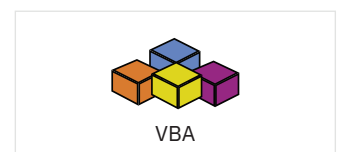
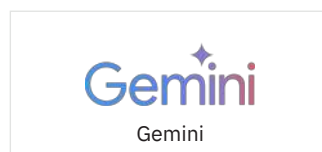
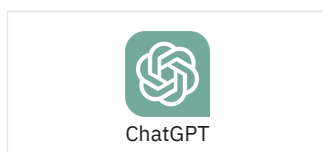
5 Enhancing Data Visualization Capabilities: Learn how GenAI can transform raw data into intuitive visual representations, empowering stakeholders to grasp trends, patterns, and relationships more effectively in finance and sales contexts.

## IDEAL FOR

- ✓ Finance and sales professionals eager to explore the transformative potential of GenAI.
- ✓ Seasoned professionals or newcomers to the AI landscape seeking fresh perspectives and automate tasks and improve decision making prowess.

## METHODOLOGY

Interactive presentations and real-world examples, Hands-on exercises and demonstrations using tools:



# BENEFITS OF THE PROGRAM



## Empowerment through Knowledge

Gain practical insights and strategies to navigate the rapidly evolving landscape of finance and sales with confidence, regardless of your prior experience with AI technology.



## Efficiency Boost

Discover how to streamline your workflow by automating repetitive tasks, allowing you to focus on high-value activities and achieve greater productivity in your professional endeavors.



## Future-Proofing Your Career

Equip yourself with cutting-edge skills in GenAI, positioning yourself as a forward-thinking professional ready to adapt and thrive in an increasingly AI-driven world.

# TRAINER PROFILE



## Havish Madhavapathy

Havish consults organizations on enterprise level and functional data analytics requirements - focusing on spreadsheet modelling and automation using VBA, Power Query, JavaScript as well as data visualization on Power BI and Tableau.

An alumnus of Harvard Data Science Online, 40u40 Analytics, Microsoft Certified Trainer and Certified Microsoft Office and Power BI instructor. He consults, coaches and trains Big 4, Big 3 and Fortune 500 firms. Havish coaches CXOs on creating spreadsheets and slides for board presentations. He teaches analytics courses at IIMs / IITs and other B Schools and has been invited by Economic Times Master class, Monster.com and inside IIM to conduct workshops on analytics.

# ABOUT NSE ACADEMY LTD

NSE Academy Ltd. is a wholly-owned subsidiary of the National Stock Exchange of India Ltd. (NSEIL).

NSE Academy enables the next generation of BFSI and FinTech professionals with industry-aligned skills through capacity-building programs and certification courses, powered by an online examination and certification system.

The courses are well-researched and carefully crafted with inputs from industry professionals. NSE Academy works closely with reputed universities and institutions across India in building a competent workforce for the future of BFSI and FinTech.

NSE Academy also promotes financial literacy as an essential life skill among youngsters - a contribution towards financial inclusion and wellbeing.



**Program Fee: INR 40,000/-** Plus GST applicable

*Please contact NSE Academy for corporate pricing on bulk nominations*

## Contact for More Information

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