





1 Year Access to NSE KNOWLEDGE HUB

ON ALL COURSES BY SBI

Course Categories

by SBI



Banking Services



NRI Banking Services



Banking **Technology**



Banking Loan System

For Assistance, Call:

About SBI

With a legacy of over 200 years, State Bank of India (SBI) is a leading financial service group in India. With assets of \$ 590 billion, SBI is ranked 236th in the Fortune Global 500 list of the world's biggest corporations. It has 22,141 branches including 200+ overseas branches in 32 countries. With its quarter a million competent employees, SBI provides banking services to over 449 million customers across the globe.

Training in the State Bank is a proactive, planned, continuous and an integral part of organizational development. The concept of training in State Bank of India is nearly a century old. In SBI, 4 Domain Specific Training Institutes (DSTI) to provide specialised training in the area of Banking Technology, Banking loan Services, Banking and NRI Banking Services.

A robust faculty team of 400+ practicing Bankers with an excellent academic track record, engage the learners through interactive case study based pedagogy. SBI has the privilege to serve millions of knowledge seekers through a world class knowledge repository. Our rich knowledge repository comprises of 25000+ e-Lessons, Booklets, Case Studies, Articles, Videos etc.

Our courses hosted on NSE Knowledge Hub platform are tailored for career- oriented individuals and organisations in BFSI sector for professional development.



Course List

1. Banking Services

- Banking Fundamentals
- ····· Fundamentals of Marketing
- ····· Small Savings Scheme
- --- Kiosk Banking
- ---- Precision Farming: A New Trend in Agriculture
- ---- Customer Experience (CX) in Bank 4.0
- Agricultural Banking in Indian Context
- Insolvency and Bankruptcy Code: An Overview

2. Banking Technology

- Electronic payment system in India
- Fintech & Future of Financial Services

3. NRI Banking Services

- NRI Business & Compliance
- International Banking

4. Banking Loan Services

- Settlement of Claims of Deceased Constitutes
- Nuances of Financial Management of Enterprises
- ····· CASH FLOW A Deep Dive
- ---- Ratio Analysis
- ····· MSME lending in a nutshell
- Priority sector lending norms

1. Courses on Banking

A bank is a financial institution that is licensed to accept checking and savings deposits and make loans. Banks also provide related services such as individual retirement accounts (IRAs), certificates of deposit (CDs), currency exchange, and safe deposit boxes. From car loans to credit cards, there are plenty of banking services you may need at different stages of life. And with digital options, you can access many of them right from your phone or laptop.

Below is a review of financial topics that may help you learn banking basics.

- 1. Consumer and corporate banking
- 2. Banking products and services

Banking Fundamentals

Course Fee: ₹6000/- Festive Price: ₹2400/-

ENROLL NOW



Course Description

Today, banking has undergone a sea change in terms of products, services, delivery platforms, customer education & expectations. Notwithstanding this rapid and sometimes overwhelming change ushered in through technology, an individual who would like to pursue a career in banking needs to understand the fundamentals of banking. The course combines the principles of banking with real-life application.

- Fundamentals of Banking
- Functions of Bank
- Compliance and Customer Service
- 🗸 Digital Banking
- Stressed Assets Management

Fundamentals of Marketing

Course Fee: ₹7500/- Festive Price: ₹3000/-

ENROLL NOW



Course Description

Encompassing the strategies and tactics organizations use to promote their products and services to consumers, marketing help companies achieve their sales and promotion objectives within a market. Apart from the initial concept of the 4 P's which represents the core of marketing, the significance of service components of people, process and physical evidence is crucial. The realm of marketing also deals with identifying and reaching the targets customers successfully, creating relationships by understanding the customer life-cycle and eventually retaining the customers and making them loyal.

It is also essential to understand the customer buying process and also the life-cycle to be able to market effectively and communicate the value of the product or service effectively. At the core, it is the customer-centric approach adopted by organizations and marketing professionals that help them re-align the focus from product to customers. Being customer-focused; help organizations reap the benefits of customer loyalty and advocacy. The course endeavours to provide comprehensive and engaging learning of marketing fundamentals, concepts, and skills needed to be successful in marketing.

Course Outline

This course focuses on basic marketing concepts, customer centricity, relationship marketing and different skill sets like personal selling skills, presentation skills and negotiation skills which help marketing people in persuading and winning customers.

Small Savings Scheme

Course Fee: ₹3000/- Festive Price: ₹1200/-

ENROLL NOW



Course Description

Small Savings Schemes are the various investment vehicles for the individuals who prefer to invest small amounts over a period as they earn. There are good number of SSS in India introduced by the Government of India from time to time. Some of the important schemes we are going to discuss in this course are - Public Provident Fund (PPF) - Sukanya Samriddhi Account (SSA) - Senior Citizen Savings Scheme (SCSS) - National Pension System (NPS) - Atal Pension Yojna (APY).

Course Outline

The course consists of five modules covering five most popular Small Savings Schemes in India.

Kiosk Banking

Course Fee: ₹3000/- Festive Price: ₹1200/-

ENROLL NOW



Course Description

Certification in Kiosk Banking Channel empowers you to understand features of Kiosk Banking channel to achieve goal of financial inclusion. Moreover, it provides an understanding about important components of Kiosk Banking i.e. Financial Inclusion, Business Correspondents (BC), Customer Service Points and Kiosks (Kiosk Booth) and Kiosk Banking. This course also provides information about to establishing the Kiosk Booths, technology requirements, services offered etc. The Course is curated and offered by State Bank Institute of Innovation & Technology (SBIIT), with a great blend of theory and operational aspects for deeper understanding.

- Introduction to Kiosk Banking Channel
- Concept of Financial Inclusion
- Business Correspondent (BC) model for Financial Inclusion
- Customer Service Points (CSPs)
- 🗸 Establishing Kiosk & Kiosk Banking
- Use-case of SBI Kiosk Banking
- Conclusion

Precision Farming: A New Trend in Agriculture

Course Fee: ₹3500/- Festive Price: ₹1400/-

ENROLL NOW



Course Description

Agriculture sector plays a vital role in Indian economy and several new techniques are adopted in India, in view of technological revolution. Precision farming is one of such emerging developments followed by the farmers in Indian agriculture. This course provides the basic understanding of Precision Farming techniques, with specific reference to Indian context.

- Week1: Evolution and scope of precision farming
- Week 2: Concept and processes involved in precision farming
- Week 3: Trends and challenges in
- Week 4: Future outlook and way forward in precision farming

Customer Experience (CX) in Bank 4.0

Course Fee: ₹2500/- Festive Price: ₹1000/-

ENROLL NOW



Course Description

India's consumer markets are well-positioned to gain from favourable macroeconomic and demographic factors. India has one of the youngest populations among large countries. It has become one of the major flag-bearers of development across the globe. The generation of these new age customers is entering the workforce and influencing the consumer market. Their influence also defines how they are perceived, so that organizations can try to understand how to engage with them. The influence they wield has created economic effects and impacted the Banking & Financial Sectors also. Due to the rapid penetration of the Internet and access to information, they are ready to drive the banking industry onto a whole new track in the near future.

Course Outline

Not present in the link

Agricultural Banking in Indian Context

Course Fee: ₹3500/- Festive Price: ₹1400/-

ENROLL NOW



Course Description

This course provides a basic understanding of agriculture banking in India. It also outlines the future of agricultural banking.

- Scenario of Agriculture in India
- Importance of Rural marketing in Agri Bancking
- To develop the understanding of Agri credit
- Scope of Investment in Agri sector
- Challenges in Agriculture sector banking
- Future of Agricultural Banking

Insolvency and Bankruptcy Code: An overview

Course Fee: ₹5000/- Festive Price: ₹2000/-

ENROLL NOW



Course Description

The Insolvency & bankruptcy code (IBC) is a one-stop solution for resolving insolvencies, which previously was a long and cumbersome process that did not offer an economically viable arrangement. The code aims to protect the interests of all the stakeholders and make the process of doing business less cumbersome.

- 🗸 Insolvency Background, Evolution, and various Features of IBC
- The Insolvency and Bankruptcy Code, 2016 (IBC) and its four pillars
- Corporate Insolvency Resolution Process- Management of Going Concern & its ChallengesScope of Investment in Agri sector
- Financing during the CIRP process
- Liquidation of Corporate Persons Waterfall Mechanisms the process and challenges
- Insolvency Resolution of Personal Guarantors to Corporate Debtors
- Landmark Judgements in IBC

2. Courses on Banking Technology

Banking technology solutions provide financial services organizations with key business functionalities (both customer and internal operations facing), execution expertise, infrastructure and hosting. Using prebuilt solutions, banks can quickly leverage out-of-the-box functional and technology capabilities, infrastructure and hosting. This can lead to increased revenue opportunities, being able to offer innovative products and services, and helps reduce development time, cost and risk. With banking technology solutions, financial services providers can get a head start on their technology journey rather than building these solutions from the ground up.

Electronic payment system in India

Course Fee: ₹5000/- Festive Price: ₹2000/-

ENROLL NOW



Course Description

Certification in Electronic Payment System empowers you in digital banking by offering the basic information on electronic and digital payment system. Moreover, it creates an understanding of concepts like alternate delivery channels for banking, digital payment methods, channels available for remittances, platforms for digital banking solutions, transaction workflow of digital banking channels. The Course is curated and offered by SBI, with a great blend of theory and operational aspects for deeper understanding.

- Introduction to Electronic Payment System
- What is Digital Transaction and its importance
- Digital transformation vis-à-vis Currency in Circulation
- What are the channels for Digital Payments?

Course Outline (Contd...)

- What are the payment channels instrumental for digital migration in terms of value?
- What are the payment channels instrumental for digital migration in terms of volume?
- What are the most common models of e-payment in India?
- How NPCI is instrumental for digital transformation in India
- NPCI products for electronic payments -What are the emerging trends in Digital Payments?

Fintech & Future of Financial
Services – Introduction and
Overview of Fintech for
Business leaders, Entrepreneurs
and Finance Students



Course Fee: ₹2500/- Festive Price: ₹1000/-

plus GST

ENROLL NOW

Course Description

The technological innovations in financial sector also called Fintech are offering new ways for people to save, borrow, invest and transact. Fintech is transforming the channels through which financial services are provided. The digitization of money as observed in recent years has opened new avenues for financial institutions and technology companies to build more inclusive and effective financial services helping in promoting economic development at large. The primary objective of this course is to help you understand the basic concepts of Financial Technology (FinTech), key players and the emerging trends in Fintech space. The course will provide you overview of the various financial services impacted by Fintech and the latest technologies which are driving the Fintech revolution. By the end of the course, you will become more confident in your ability to analyze and make decisions on how to react to and embrace Fintech.

- Introduction to Fintech
- What is Fintech
- Overview of Global Fintech space
- Indian Fintech Eco System
- Key Stakeholders in Fintech
- Fintech impact on large Financial organizations and new Start-ups
- Section B
- New trends in Financial Services
- Digital Payments
- Personal Finance
- Business Financing
- Investments (Cryptocurrency)
- Equity Trading
- Insurance
- Central Bank Digital Currency (CBDC)
- Section C
- Technology driving the Fintech
- Artificial Intelligence
- Blockchain
- Big Data
- Cloud
- Robotic Process Automation (RPA)
- Open Source, SaaS, BaaS
- IoT
- Web 3.0 -Section D
- Future of Fintech
- Fintech Regulatory Landscape
- New Emerging Trends in Fintech
- ✓ Indian Fintech Business Case study

3. Courses on NRI Banking Services

Non-Resident Indian (NRI)/Person of Indian Origin (PIO) can open NRI Account as Non-Resident External (NRE) and Non-Resident Ordinary (NRO) Accounts, which will enable an easier and convenient fund transfer for him/her from abroad to India. NRIs can manage their money in a better manner through NRI Accounts and conveniently manage the fund transfer from abroad to India effortlessly. It also provides you with additional benefits like repatriability, preferential tax treatment, etc.

NRI business & compliance

Course Fee: ₹7500/- Festive Price: ₹3000/-

plus GST

ENROLL NOW



Course Description

This program will empower learners with knowledge of rules and regulations governing NRI Business and compliance. Often, NRIs who desire to have banking/ investment relationships in India and the banks/ Financial Institutions (FIs) who cater to NRIs find it a challenge to understand the regulations. Further non-compliance of rules and regulations might invite avoidable penalties, fines, or strictures from the Regulator. If the operating personnel are well-versed in the regulations, it will enable them to serve niche clientele and seize growing opportunities. NRIs will also be able to avail themselves of NRI banking services smoothly and familiarise themselves with the investment opportunities available to them.

- Residential & Non
- Residential Status of NRIs as per FEMA & Income Tax Act
- NRI Deposits and Accounts
- Investment opportunities for NRIs
- Inward & Outward Remittances
- Borrowing and lending between Non-Residents & Residents

International Banking, Trade Finance Compliance required under FEMA

Course Fee: ₹5000/- Festive Price: ₹2000/-

plus GST





Course Description

The course will explain in a comprehensive manner, the banking services available in respect of International Trade and the compliance required under "Foreign Exchange Management Act (FEMA)". This program will enable learners to understand comprehensively, banking products and services available in respect of International Trade/Trade Finance along with the compliance required under "Foreign Exchange Management Act (FEMA)". Often, units (i.e., Companies, firms, & LLPs), which are conducting international trade, desire to avail banking services in India and the banks/ Financial Institutions (FIs) which facilitate international trade find it a challenge to understand the business pattern and regulations. Further non-compliance of rules and regulations might invite avoidable penalties, fines, or strictures from the Regulator. If the units, which are dealing with international trade or dealing officials of banks/financial institutes are well-versed with these regulations, it will enable them to develop business and ensure compliances required by the regulators.

Course Outline

The course is structured in 6 Weeks

- ✓ Week 1 Overview of International Banking & Trade Finance
- Introductory concepts, Overview of International trade, FEMA, Foreign Trade Policy (FTP), introduction about ECB, ODI, &FDI, Trade Based Money Laundering (TBML), Sanctions, DGFT, Customs etc.,
- ✓ Week 2 Export Trade & Finance including FEMA guidelines
- Export Mechanism, Export LCs, EDPMS, Export Collections, Bill discounting facilities, export advance payments, third party payments, export write off, EEFC account guidelines, Export finance, ECGC guidelines and related FEMA guidelines etc.,

Course Outline (Contd...)

- Week 3 Import Trade & Finance including FEMA guidelines
- Import Mechanism, Import LCs, IDPMS, import payments, import advance payments, third party payments, evidence of imports, dealing with documentary credits, UCPDC guidelines, Import finance, Buyer's credit, supplier's credit, merchanting trade, High sea sales, FEMA guidelines relating to imports etc.,
- Week 4 Remittances with FEMA guidelines
- Dealing with inward remittances, outward remittances, remittances to commission agents, SWIFT mechanism, types of SWIFT messages, NOSTRO reconciliation, compliance with form 15CA/CB.
- Week 5: Foreign exchange Rates, Forward Contracts & Derivatives
- Exchange rate mechanism, types of foreign exchange rates, arithmetical calculations relating to foreign exchange, hedging calculation, Derivatives, Forward contracts, Futures & Options, MTM monitoring etc.,
- Week 6: Foreign Bank Guarantees
- Inward foreign bank guarantees, outward foreign bank guarantees, types and sub types of foreign bank guarantees, URDG guidelines, mandatory clauses required for bank guarantees, concept of mandatory claim period etc.,
- Additional Resources:
- Caselets
- Self-study/Reading Resources

4. Courses on Banking Loan Services

Banking Loan System is a cutting-edge digital tool that uses AI to automate all stages of the loan life cycle. With this Financial Technology, you can replace traditional methods which are time-consuming and often require verification of applicants' credibility and financial information. Here's how a Loan Management System can help both lenders and borrowers.

Settlement of Claims of Deceased Constituents

Course Fee: ₹5500/- Festive Price: ₹2200/-

plus GST

ENROLL NOW



Course Description

It is observed that settlement of asset of deceased constituents is one of the major areas of customer complaint in the Bank. Despite instructions for hassle-free settlement of claims on the death of a depositor by RBI. The Number of cases is going on. In this course you will get all the details about nomination, benefits of nominations and how to settle the claim if there is no nomination.

Course Outline

Nomination, Deceased, Will, Probate, Legal heir (under Hindu Law, Muslim law, Indian Christian law) Legal representation, Indemnity, Minor & Guardianship, Succession Certificate, Letter of Administration, DEATH CERTIFICATE, Payment of cheques, Rival Claims. Deceased settlement in deposit accounts, with legal representation and without legal representation, Settlement process in the case of residence Indian, NRIs, HUF, Missing person etc. Disposal of assets to constituents who are under imprisonment, Defence Personnel, Release of Title Deeds of Deceased borrowers. Release of Gold ornaments of Deceased borrower. Deceased settlement of various small saving schemes with & without nomination. Interest payment and interest calculation in Deceased borrower's account before maturity and after maturity (SB, CA, STDR, small saving schemes), Treatment of pipeline funds.

Financial Management of Enterprise-For Beginners / Nuances of Financial Management of Enterprises



Course Fee: ₹3500/- Festive Price: ₹1400/-

plus GST

ENROLL NOW

Course Description

The Course deals with Financial Management dimensions of Business Enterprises. The Course is well distributed in 3 Modules with logical flow of concepts and ideas intended to enhance the reader's understanding step by step. The Course blends concepts and theoretical aspects with practical situations in which enterprises are usually placed.

Course Outline

The course is structured in 6 Weeks

- Module 1 Deals with Financial Accounting, Financial Statements, Statutory dimensions of Financial Statements, Items of Balance Sheet and P&L and their relevance in business, Interplay between Balance and P&L Statement in the process of business.
- Moduel 2 The relevance of Financials in the context of Business, Financial Ratios and their impact on business, Financial Ratios from desirability and efficiency perspective of business, Impact of Business Practices on Financials and Financial Ratios, Cash Flow Statements and Funds Flow Statements; their interpretation in the context of business.
- Module 3 Debt related dimensions of the Enterprise; Practical perspective on Long Term Debt; Working Capital Needs of Enterprise; Practical way to deal with different Business Needs; Firm's investments- Where, When and Why dimensions.

Cash Flow -A Deep Drive

Course Fee: ₹5000/- Festive Price: ₹2000/-

ENROLL NOW



Course Description

While carrying out financial analysis and assessing the financial needs of the customers, the credit analyst is primarily focused on the figures / numbers reflected in the Balance Sheet and Profit & Loss Statement and other financial statements. However, the understanding of the ability of a business to generate sufficient cash for honouring its ongoing and maturing liabilities without default, is of paramount importance. Though an enterprise may be generating enough profits, there could develop positions of inadequate cash or cash equivalents at a point when liabilities are maturing, which could cause defaults leading to disastrous consequences on the financial health, credit rating and sustainability of the enterprise. On the other hand, holding of cash levels much above the minimum requirement leads to financial loss for the enterprise. It is therefore imperative that the cash management is prudent and the cash flow statement is properly analysed by the financial analyst as a sound approach towards establishing the credit worthiness of the enterprise. State Bank Institute of Credit & Risk Management (SBICRM) is bringing out this course on Cash Flows, which will be a resource of utmost relevance to the targeted learners.

- Introduction of cash flow statement
- Preparation of cash flow statement
- Analysis of cash flows and various scenarios
- Assessment of financial needs based on cash flows

Ratio Analysis

Course Fee: ₹5500/- Festive Price: ₹2200/-

plus GST

ENROLL NOW



Course Description

Effective ratio analysis is the key to a meaningful appraisal of loan or investment proposals. The course aims at understanding of key ratios, their interpretation and analysis, supported by relevant examples and using them effectively to take an informed credit or investment decision. The curriculum includes understanding of ratios such as liquidity ratios, gearing ratios, profitability ratios, turnover ratios, and coverage ratios.. This course will be of academic interest to students pursuing Graduation or Post Graduation, Teachers, Professors, Researchers, Working Professionals in banks and other financial institutions, businessmen for remitting funds on business deals and individuals for their routine banking activities.

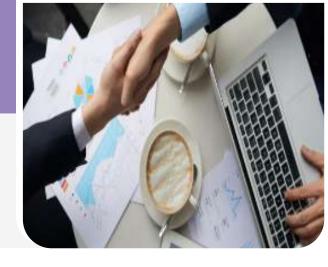
- Introduction to Ratio Analysis
- Liquidity Ratios
- Gearing Ratios
- Profitability Ratios
- 🗸 Turnover Ratios
- Coverage Ratios

MSME lending in a nutshell

Course Fee: ₹7000/- Festive Price: ₹2800/-

plus GST

ENROLL NOW



Course Description

Banking as a subject of study includes a wide range of knowledge fields like Accounting, Law, Management, Finance, Economics, Mathematics, to name a few. Many more ancillary knowledge sectors impinge upon the Banking arena. However, a general awareness of Banking and its importance in the economy is essential for any citizen, not only from a customer's point of view but also for an entrepreneur, economist, finance expert, industrialist etc. This course is an effort in keeping with this idea of spreading banking awareness. This course is designed especially for undergraduate and graduate students at colleges and universities, SME entrepreneurs, Banking professionals. The State Bank Institute of Credit & Risk Management (SBICRM) is bringing out this Course on SME Finance, designed to be a resource of utmost relevance to the mentioned learners.

- Setting up of MSME
- MSME policy, regulatory and legal framework
- Institutional framework
- Financing options & Modes
- MSME business development service [BDS] providers
- Clusters & cluster development and SME Products
- MSME rehabilitation
- Future of MSMEs

Priority sector lending norms

Course Fee: ₹6000/- Festive Price: ₹2400/-

plus GST

ENROLL NOW



Course Description

Need for Priority Sector Lending Guidelines - RBI's Priority Sector Lending Guidelines - Target/ Sub-Targets and Penalties specified under different sectors.

- Module Introduction to Priority Sector
- Module Priority Sector Guidelines
- Module Targets & Sub-Targets / Summary.

How to Activate the Course?



Step 1

Select the courses of your choice and then click on the **Go to Cart** provided on the website.



Step 2

Fill in your Details & get redirected to the payment gateway to complete the payment process



Step 3

Receive a Payment acknowledgement email



Step 4

Within 48 working hours of making the payment, you shall receive an email from "NSE Academy" stating the link, login credentials and course code to access the courses in the NSE Knowledge Hub platform



Step 5

Login to NSE Knowledge Hub with your credentials and start consuming the courses as per convenience



Step 6

Post completion of the courses you shall receive an email to download the certificate from "NSE Knowledge Hub".

About State Bank of India

State Bank of India (SBI) a Fortune 500 company, is an Indian Multinational, Public Sector Banking and Financial services statutory body headquartered in Mumbai. The rich heritage and legacy of over 200 years, accredits SBI as the most trusted Bank by Indians through generations.

SBI, the largest Indian Bank with 1/4th market share, serves over 48 crore customers through its vast network of over 22,405 branches, 65,627 ATMs/ADWMs, 76,089 BC outlets, with an undeterred focus on innovation, and customer centricity, which stems from the core values of the Bank - Service, Transparency, Ethics, Politeness and Sustainability.

The Bank has successfully diversified businesses through its various subsidiaries i.e SBI General Insurance, SBI Life Insurance, SBI Mutual Fund, SBI Card, etc. It has spread its presence globally and operates across time zones through 235 offices in 29 foreign countries.

Growing with times, SBI continues to redefine banking in India, as it aims to offer responsible and sustainable Banking solutions..

About NSE ACADEMY

NSE Academy Limited (NAL) has been established as a wholly owned subsidiary of National Stock Exchange of India Limited, which promotes financial literacy and skill oriented financial markets courses with an online testing and certification system. NAL, in collaboration with reputed Universities & Colleges in India, has been offering various certification programs at the campuses of the respective Universities/colleges/ institutes.

NSE Certification courses have been designed with industry participants for grooming candidates with job related skills. All the programs are crafted to prepare the students for future roles in the financial and technology industry, visit NSE Academy Limited.



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Refund Policy

- Registration Fees paid by the candidate shall not be refunded under any circumstances after the login id of the application has shared to candidates
- In case the registered candidates wishes to cancel the registration for the Certificate Programs, the candidate shall intimate NSE Academy via a written request/Email request minimum 2 working days prior to the commencement of the Certificate Programs or sharing the login id of the application. Once approved the candidate will be refunded 90% of the total course fees paid for the respective Certificate Programs.