

VENTURE CAPITAL AND PRIVATE EQUITY MODULE

Private Equity Background

- Evolution of Finance for Business
- VC Funds and PE Funds
- Fund Structure
- Leveraging in Funds
- Forms of Investment by Funds
- J Curve
- Measuring the Performance of Investments and PE Fund

> Getting Ready for Growth Capital from Funds

- PE Investment Criteria
- Role of Facilitators
- Resource Mobilization, Valuation & Dilution

> Business Model, Business Plan & Financial Model

- Business Model
- Business Plan
- Financial Model
 - o Background
 - Assumptions
 - Cost of Project & Means of Financing
 - o Projected Profit & Loss Account
 - Projected Balance Sheet
 - o Projected Funds Flow
 - o Project IRR
 - o Equity IRR
 - Loan Servicing Capability
 - Valuation
 - Sensitivity Analysis
 - Building Scenarios



Buyouts and other Transactions

- LBO
- MBO
- Project-based Funding Transactions
- Distressed Assets Funding Transactions

> PE Investment Process

- Sourcing of Proposals
- Initial contact / Flier
- Non-Disclosure Agreement (NDA)
- Information Memorandum
- Management Presentation
- Initial Due Diligence
- Preliminary Investment Note
- Non-binding Letter of Intent
- Final Due Diligence
- Final Investment Memorandum
- Signing the Term Sheet
- Closure of the Deal

> Documentation and Typical Investment Conditions

- Typical Investment Conditions
- Subscription Agreement
- · Shareholders' Agreement

> Tax Aspects of PE Investment

- Section 10(23FB) of Income Tax Act, 1961
- Section 10(47) of Income Tax Act, 1961
- Income Types
- Securities Transaction Tax (STT)
- Tax on Distributed Profit (Dividend Distribution Tax)
- Taxability of Interest
- Taxability of Short Term Capital Gains on Debt



- · Taxability of Long Term Capital Gains on Debt
- Taxability of Short Term Capital Gains on Equity
- Taxability of Long Term Capital Gains on Equity
- Taxation of Non-Residents

> Post-Investment Support, Monitoring and Exit

- Support
- Monitoring
- Exit

> EMERGE: NSE's Platform for SMEs

- Emerge Introduction
- Benefits of Listing for Companies
- · Benefits of Listing for Investors
- Eligibility Criteria
- Listing Requirements
- Listing Fees
- Selecting a Merchant Banker for the Issue
- Role of Merchant Bankers in Emerge
- · Role of Market Makers in Emerge
- The Emerge Trading Platform