

(Please scan this QR Code to view the Prospectus)



#### KODY TECHNOLAB LIMITED

CIN: U72900GJ2017PLC097244

Registered Office	Contact Person	Email and Telephone	Website
2nd Floor, Block-J, Safal Monde Near Iscon Mall, Near Rajpathclub, S.G Highway, Bodakdev, Ahmedabad, Gujarat- 380054, India.	Mrs. Sanchita Ojha, Company Secretary and Compliance Officer.	Tel. No.: +91-9377229944 E-mail: info@kodytechnolab.com	www.kodytechnolab.com
PROMOTERS OF THE COMPANY:			

MR. MANAV SUBHASHCHANDRA PATEL, MRS. MANALI KRUNAL PATEL AND MRS. POOJA SUNNY PATEL DETAILS OF THE ISSUE

TOTAL ISSUE SIZE	FLICE

17 20 000 Equity The Issue is being made in terms of Regulation	ТҮРЕ	FRESH ISSUE SIZE	OFFER FOR SALE SIZE	TOTAL ISSUE SIZE	ELIGIBILITY
I Bresh Issue I 1 1 I No I No I TOTAL STATE I STATE I STATE I I I I I I I I I I I I I I I I I I I	Fresh Issue	17,20,000 Equity Shares of ₹160/- each.	Nil	₹2752.00 Lakhs	The Issue is being made in terms of Regulation 229(1) of the SEBI (ICDR) Regulations, 2018 As Amended

#### DETAILS OF OFFER FOR SALE, SELLING SHAREHOLDERS AND THEIR AVERAGE COST OF ACQUISITION - NOT APPLICABLE AS THE ENTIRE ISSUE CONSTITUTES FRESH ISSUE OF EQUITY SHARES

#### RISK IN RELATION TO THE FIRST ISSUE

This being the first Public Issue of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is Rs.10/each and the Issue Price is 16.00 times the face value. The Issue Price (determined and justified by our Company in consultation with the Lead Manager) as stated under chapter titled "Basis for Issue Price" beginning on Page No. 76 of this Prospectus should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investment in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of this Prospectus. Specific attention of the investors is invited to chapter titled "Risk Factors" beginning on Page No. 21 of this Prospectus.

#### ISSUER'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

#### LISTING

The Equity Shares Issued through this Prospectus are proposed to be listed on the SME Platform of National Stock Exchange of India Limited (NSE EMERGE) in terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time. For the purpose of this Issue, the Designated Stock Exchange will be the National Stock Exchange of India Limited. LEAD MANAGER TO THE ISSUE

LEAD MANAGER TO THE ISSUE			
Name and Logo		Contact Person	Email & Telephone
BEELIA/E BEELIA ELIMITED		Mr. Nikhil Shah	Email: mb@beelinemb.com Tel. No.: +91-79-48407357
	REGISTRAI	R TO THE ISSUE	
Name and Logo		Contact Person	Email & Telephone
KFINTECH KFIN TECHNOLOGIES LIMITED	Mr.	M Murali Krishna	Email: kody.ipo@kfintech.com Tel. No.: +91 810 811 4949
ISSUE PROGRAMME			
ISSUE OPENS ON			ISSUE CLOSES ON
FRIDAY, SEPTEMBER, 15, 2023		WEDN	IESDAY, SEPTEMBER, 20, 2023

Dated: September 08, 2023 Please read Section 26 & 32 of the Companies Act, 2013 Fixed Price Issue



#### KODY TECHNOLAB LIMITED

CIN: U72900GJ2017PLC097244

Our Company was originally incorporated on May 5, 2017 as "Kody Technolab Private Limited" under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Kody Technolab Private Limited" to "Kody Technolab Limited" vide fresh certificate of incorporation dated April 11, 2023 issued by the Registrar of Companies, Ahmedabad. For further details, please refer to chapter titled "History and Corporate Structure" beginning on page 117 of this Prospectus.

Registered Office: 2nd Floor, Block-J, Safal Monde Near Iscon Mall, Near Rajpathclub, S.G Highway, Bodakdev, Ahmedabad, Gujarat-380054, India.

Tel No.: +91-9377229944; Email: info@kodytechnolab.com, Website: www. kodytechnolab.com Contact Person: Mrs. Sanchita Ojha, Company Secretary and Compliance Officer.

#### OUR PROMOTERS: MR. MANAV SUBHASHCHANDRA PATEL, MRS. MANALI KRUNAL PATEL AND MRS. POOJA SUNNY PATEL

#### THE ISSUE

INITIAL PUBLIC ISSUE OF 17,20,000 EQUITY SHARES OF RS. 10/- EACH ("EQUITY SHARES") OF KODY TECHNOLAB LIMITED ("KTL" OR THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF RS. 160/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF RS. 150/- PER EQUITY SHARE (THE "ISSUE PRICE"), AGGREGATING TO RS. 2752.00 LAKHS ("THE ISSUE"), OF WHICH 86,400 EQUITY SHARES OF RS. 10/- EACH FOR CASH AT A PRICE OF RS. 160/- PER EQUITY SHARE INCLUDING A SHARE PREMIUM OF RS. 150/- PER EQUITY SHARE AGGREGATING TO RS. 138.24 LAKH WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 16,33,600 EQUITY SHARES OF RS. 10/- EACH INCLUDING A SHARE PREMIUM OF RS 150/- PER EQUITY SHARE AGGREGATING TO RS. 2613.76 LAKH IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.99% AND 25.63%, RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF THE COMPANY.

THIS ISSUE IS BEING IN TERMS OF CHAPTER IX OF THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIERMENTS) REGULATIONS, 2018 AS AMENDED FROM TIME TO TIME.

#### For further details see "TERMS OF THE ISSUE" beginning on Page no. 198 of this Prospectus.

In terms of the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015, dated November 10, 2015 and the all potential investors shall participate in the Issue only through an Application Supported by Blocked Amount ("ASBA") process providing details about the bank account which will be blocked by the Self-Certified Syndicate Banks ("SCSBs") for the same. Further pursuant to SEBI circular bearing no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, for implementation of Phased II for UPI facility, which is effective from July 01, 2019, all potential Bidders (except Anchor Investors) are required to mandatorily utilize the Application Supported by Blocked Amount ("ASBA") process providing details of their respective ASBA accounts or UPI ID (in case of RIIs), in which the corresponding Application Amounts will be blocked by the SCSBs or under the UPI Mechanism, as applicable. For details, see "ISSUE PROCEDURE" on Page No. 206 of this Prospectus.

#### THE FACE VALUE OF THE EQUITY SHARE IS RS. 10/- AND THE ISSUE PRICE IS RS. 160/- THE ISSUE PRICE IS 16.00 TIMES OF THE FACE VALUE.

#### RISK IN RELATION TO THE FIRST ISSUE

This being the first Public Issue of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is Rs.10/- each and the Issue Price is 16.00 times the face value. The Issue Price (determined and justified by our Company in consultation with the Lead Manager) as stated under chapter titled "Basis for Issue Price" beginning on Page No. 76 of this Prospectus should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investment in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of this Prospectus. Specific attention of the investors is invited to chapter titled "Risk Factors" beginning on Page No. 21 of this Prospectus.

#### ISSUER'S ABSOLUTE RESPONSIBILITY

The Issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

#### LISTING

The Equity Shares offered through this Prospectus are proposed to be listed on EMERGE Platform of National Stock Exchange of India Limited ("NSE EMERGE") in terms of the Chapter IX of the SEBI ICDR Regulation, 2018 as amended from time to time. Our Company has received an In-Principal Approval letter dated August 30, 2023 from National Stock Exchange of India Limited ("NSE") for using its name in this offer document for listing our shares on the NSE EMERGE Platform of National Stock Exchange of India Limited. For the purpose of this Issue, the Designated Stock Exchange will be the National Stock Exchange of India Limited.

# BEELI///E

#### BEELINE CAPITAL ADVISORS PRIVATE LIMITED

B 1311-1314, Thirteenth Floor, Shilp Corporate Park, Rajpath Rangoli Road, Thaltej, Ahmedabad- 380054,

Gujarat, India.

Tel. No.: +91-79-48407357 Email: mb@beelinemb.com Website: www.beelinemb.com

Investor Grievance Email: jg@beelinemb.com Contact Person: Mr. Nikhil Shah SEBI Registration No.: INM000012917

## KFINTECH

#### KFIN TECHNOLOGIES LIMITED

Selenium Tower-B, Plot No. 31-32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Hyderabad, Telangana – 500 032.

REGISTRAR TO THE ISSUE

Tel. No.: +91-40-6716-2222 Fax No.: +91-40-2343-1551 Email: kody.ipo@kfintech.com Website: www.kfintech.com

Investor Grievance Email: einward.ris@kfintech.com

Contact Person: M Murali Krishna SEBI Registration No.: INR000000221

ISSUE OPENS ON	ISSUE CLOSES ON
FRIDAY, SEPTEMBER, 15, 2023	WEDNESDAY, SEPTEMBER, 20, 2023

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#### **SECTION I – GENERAL**

#### **DEFINITIONS AND ABBREVIATIONS**

This Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the meaning as provided below. References to any legislation, act, regulation, rule, guideline or policy shall be to such legislation, act, regulation, rule, guideline or policy, as amended, supplemented or re-enacted from time to time.

The words and expressions used in this Prospectus but not defined herein, shall have, to the extent applicable, the meaning ascribed to such terms under the Companies Act, the SEBI ICDR Regulations, the SCRA, the Depositories Act or the rules and regulations made there under. Notwithstanding the foregoing, terms used in of the sections "Industry Overview", "Key Regulations and Policies", "Statement of Possible Tax Benefits", "Restated Financial Statements", "Basis for Issue Price", "History and Corporate Structure", "Other Regulatory and Statutory Disclosures", "Outstanding Litigations and Material Developments" and "Description of Equity Shares and Terms of the Articles of Association" on pages 85, 110, 81, 139, 76, 117, 188, 177 and 252, respectively, shall have the meaning ascribed to such terms in such sections.

#### **General Terms**

Term	Description
"KTL", "the Company", "our	Kody Technolab Limited, a company incorporated in India under the Companies Act,
Company" and Kody Technolab	2013 having its Registered office at 2 <sup>nd</sup> Floor, Block-J, Safal Mondeal Retail Park, Near
Limited	Iscon Mall, Near Rajpathclub, S.G Highway, Bodakdev Ahmadabad, Gujarat - 380054,
	India
"we", "us" and "our"	Unless the context otherwise indicates or implies, refers to our Company
"you", "your" or "yours"	Prospective investors in this Issue

#### Company related terms

Term	Description
AOA / Articles / Articles of	Articles of Association of Kody Technolab Limited as amended from time to time.
Association	
Audit Committee	The Committee of the Board of Directors constituted as the Company's Audit Committee
	in accordance with Section 177 of the Companies Act, 2013 as amended.
Auditors/ Statutory Auditors/ Peer	The Auditors of Kody Technolab Limited being M/s. Khandhar & Associates, Chartered
Review Auditor	Accountant.
Bankers to the Company	Kotak Mahindra Bank Limited
Board of Directors / the Board /	The Board of Directors of our Company, including all duly constituted Committees
our Board	thereof. For further details of our Directors, please refer to section titled "Our
	Management" beginning on page 121 of this Prospectus.
Chairman/ Chairperson	The Chairman/ Chairperson of Board of Directors of our Company being Mr. Manav
	Subhashchandra Patel
CIN	Corporate Identification Number of our Company i.e. U72900GJ2017PLC097244
Chief Financial Officer/CFO	The Chief Financial Officer of our Company being Mr. Sanjaykumar Kalubhai Kidecha
Companies Act / Act	The Companies Act, 2013 and amendments thereto. The Companies Act, 1956, to the
	extent of such of the provisions that are in force.
Company Secretary and	The Company Secretary and Compliance Officer of our Company being Ms. Sanchita
Compliance Officer	Ojha
DIN	Directors Identification Number.
Director(s) / our Directors	The Director(s) of our Company, unless otherwise specified.
Equity Shares	Equity Shares of the Company of Face Value of Rs.10/- each unless otherwise specified
	in the context thereof.
Equity Shareholders	Persons/ Entities holding Equity Shares of Our Company.
Executive Directors	Executive Directors are the Managing Director & Whole Time Directors of our Company.
Group Companies	Companies with which there were related party transactions as disclosed in the Restated
	Financial Statements as covered under the applicable accounting standards, and also other
	companies as considered material by our Board of the issuer as disclosed in "Information
	with Respect to Group Companies" on page 186 of this Prospectus.

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Independent Director	A non-executive & Independent Director as per the Companies Act, 2013 and the Listing Regulations.
ISIN	International Securities Identification Number. In this case being INE0Q7P01013
Key Management Personnel/ KMP	Key Management Personnel of our Company in terms of the SEBI Regulations and the Companies Act, 2013. For details, see section entitled "Our Management" on page 121 of this Prospectus.
Key Performance Indicators" or "KPIs"	Key financial and operational performance indicators of our Company, as included in "Basis for Issue Price" beginning on page 76.
Materiality Policy	The policy on identification of group companies, material creditors and material litigation, adopted by our Board on June 07, 2023, in accordance with the requirements of the SEBI (ICDR) Regulations, 2018.
MD or Managing Director	The Managing Director of our Company being Mr. Manav Subhashchandra Patel
MOA / Memorandum / Memorandum of Association	Memorandum of Association of Kody Technolab Limited as amended from time to time.
Non-Residents	A person resident outside India, as defined under FEMA Regulations, 2000
Nomination and Remuneration Committee	The nomination and remuneration committee of our Board constituted in accordance with the Companies Act, 2013.
Non-Executive Director	A Director not being an Executive Director or an Independent Director
NRIs / Non-Resident Indians	A person resident outside India, as defined under FEMA Regulation and who is a citizen of India or a Person of Indian Origin under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000.
Person or Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.
Promoter(s)	Shall mean promoters of our Company i.e., Mr. Manav Subhashchandra Patel, Mrs. Manali Krunal Patel and Mrs. Pooja Sunny Patel For further details, please refer to section titled "Our Promoters and Promoter Group" beginning on page 134 of this Prospectus.
Promoter Group	Includes such Persons and entities constituting our promoter group covered under Regulation 2(1)(pp) of the SEBI (ICDR) Regulations as enlisted in the section titled "Our Promoters and Promoter Group" beginning on page 134 of this Prospectus.
Registered Office	2 <sup>nd</sup> Floor, Block-J, Safal Mondeal Retail Park, Near. Iscon Mall, Near Rajpathclub, S.G Highway, Bodakdev Ahmadabad, Gujarat- 380054, India
Restated Financial Information	The restated audited financial information of the Company, which comprises of the restated audited balance sheet, the restated audited profit and loss information and restated audited cash flow information for the years ended March 31, 2023, 2022 and 2021 together with the annexure and notes thereto.
RoC/ Registrar of Companies	Registrar of Companies, Ahmedabad.
Shareholders	Shareholders of our Company
Stock Exchange	Unless the context requires otherwise, refers to, National Stock Exchange of India Limited.
Subscriber to MOA/Initial Promoters	Initial Subscriber to MOA & AOA being Mr. Manav Subhashchandra Patel, Mrs. Manali Krunal Patel, Mrs. Pooja Sunny Patel and Mrs. Mansi Subhashchandra Patel
Stakeholders Relationship Committee	The Stakeholder's Relationship Committee of our Board constituted in accordance with section 178(5) of the Companies Act, 2013.

#### ISSUE RELATED TERMS

Terms	Description
Abridged Prospectus	Abridged Prospectus to be issued under Regulation 255 of SEBI ICDR Regulations and
	appended to the Application Form
Allotment/Allot/Allotted	Unless the context otherwise requires, the issue and allotment of Equity Shares, pursuant
	to the Issue to the successful applicants.
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to an Applicant as proof of
	registration of the Application.



Terms	Description
Allotment Advice	Note or advice or intimation of Allotment sent to the Applicants who have been allotted
	Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchanges
Allottee (s)	The successful applicant to whom the Equity Shares are being / have been issued.
Applicant/ Investor	Any prospective investor who makes an application for Equity Shares in terms of this
	Prospectus.
Application Amount	The amount at which the Applicant makes an application for the Equity Shares of our Company in terms of Prospectus.
Application Form	The form in terms of which the Applicant shall make an Application, including ASBA Form, and which shall be considered as the application for the Allotment pursuant to the terms of this Prospectus.
ASBA Account	A bank account linked with or without UPI ID, maintained with an SCSB and specified in the ASBA Form submitted by the Applicants for blocking the Application Amount mentioned in the ASBA Form.
ASBA Applicant(s)/ Applicant	Any prospective investor who makes an Application pursuant to the terms of the Prospectus and the Application Form including through UPI mode (as applicable).
ASBA Form	An application form, whether physical or electronic, used by ASBA Applicants, which will be considered as the application for Allotment in terms of the Prospectus.
Bidding Centres	Centres at which the Designated Intermediaries shall accept the Application Forms i.e. Designated SCSB Branch for SCSBs, Specified Locations for members of the Syndicate, Broker Centres for Registered Brokers, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs.
Bankers to the Issue	Banks which are clearing members and registered with SEBI as Bankers to an Issue and with whom the Public Issue Account will be opened, in this case being Kotak Mahindra Bank Limited
Banker to the Issue Agreement	Agreement dated September 08, 2023 entered into amongst the Company, Lead Manager, the Registrar and the Banker of the Issue.
Basis of Allotment	The basis on which the Equity Shares will be Allotted, described in "Issue Procedure" on page 206 of this Prospectus.
Broker Centers	Broker centers notified by the Stock Exchanges where investors can submit the Application Forms to a Registered Broker. The details of such Broker Centers, along with the names and contact details of the Registered Brokers are available on the websites of the Stock Exchange.
Business Day	Monday to Friday (except public holidays).
CAN or Confirmation of Allocation Note	The Note or advice or intimation sent to each successful Applicant indicating the Equity which will be allotted, after approval of Basis of Allotment by the designated Stock Exchange.
Client Id	Client Identification Number maintained with one of the Depositories in relation to demat account
Collecting Depository Participants or CDPs	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Applications at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Controlling Branches of the SCSBs	Such branches of the SCSBs which coordinate with the LM, the Registrar to the Issue and the Stock Exchange.
Demographic Details	The demographic details of the Applicants such as their Address, PAN, name of the applicant father/husband, investor status, occupation and Bank Account details.
Depository / Depositories	A depository registered with SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996 as amended from time to time, being NSDL and CDSL.
Designated Date	On the Designated Date, the amounts blocked by SCSBs are transferred from the ASBA Accounts to the Public Issue Account and/ or unblocked in terms of this Prospectus.
Designated SCSB Branches	Such branches of the SCSBs which shall collect the ASBA Application Form from the ASBA Applicant and a list of which is available on the website of SEBI at <a href="http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/">http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/</a> Recognized-Intermediaries or at such other website as may be prescribed by SEBI from time to time
Designated CDP Locations	Such locations of the CDPs where Applicant can submit the Application Forms to
ODI Doublois	Zana and the care interest approach the approach to the



Terms	Description
	Collecting Depository Participants.
	The details of such Designated CDP Locations, along with names and contact details of
	the Collecting Depository Participants eligible to accept Application Forms are available
	on the websites of the Stock Exchange i.e. www.nseindia.com
Designated RTA Locations	Such locations of the RTAs where Applicant can submit the Application Forms to RTAs.
_	The details of such Designated RTA Locations, along with names and contact details of
	the RTAs eligible to accept Application Forms are available on the websites of the Stock
	Exchange i.e. <u>www.nseindia.com</u>
Designated	An SCSB's with whom the bank account to be blocked, is maintained, a syndicate
Intermediaries/Collecting	member (or sub-syndicate member), a Stock Broker registered with recognized Stock
Agent	Exchange, a Depositary Participant, a registrar to an issue and share transfer agent (RTA)
	(whose names is mentioned on website of the stock exchange as eligible for this activity)
Designated Market Maker	Spread X Securities Private Limited will act as the Market Maker and has agreed to
	receive or deliver the specified securities in the market making process for a period of
	three years from the date of listing of our Equity Shares or for a period as may be notified
	by amendment to SEBI ICDR Regulations.
Designated Stock Exchange	National Stock Exchange of India Limited – SME Platform (NSE EMERGE)
DP	Depository Participant
DP ID	Depository Participant's Identity Number
Draft Prospectus	Draft prospectus dated June 30, 2023 issued in accordance with Section 23, 26 and 32 of
	the Companies Act, 2013 and SEBI ICDR Regulation.
Eligible NRI	A Non-Resident Indian in a jurisdiction outside India where it is not unlawful to make an
	offer or invitation under the Issue and in relation to whom this Prospectus will constitute
	an invitation to subscribe for the Equity Shares.
Equity Shares	Equity Shares of our Company of face value Rs. 10.00 each
Electronic Transfer of Funds	Refunds through ECS, NEFT, Direct Credit or RTGS as applicable.
Eligible QFIs	QFIs from such jurisdictions outside India where it is not unlawful to make an offer or
	invitation under the Issue and in relation to whom the Prospectus constitutes an invitation
	to purchase the Equity Shares Issued thereby and who have opened demat accounts with
	SEBI registered qualified depositary participants.
Eligible NRI(s)	An NRI(s) from such a jurisdiction outside India where it is not unlawful to make an
	Issue or invitation under this Issue and in relation to whom the Application Form and the
	Prospectus will constitute an invitation to purchase the equity shares.
Escrow Account	Accounts opened with the Banker to the Issue
FII / Foreign Institutional Investors	Foreign Institutional Investor (as defined under SEBI (Foreign Institutional Investors)
	Regulations, 1995, as amended) registered with SEBI under applicable laws in India.
First/ Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form.
Foreign Venture Capital Investors	Foreign Venture Capital Investors registered with SEBI under the SEBI (Foreign Venture
	Capital Investor) Regulations, 2000.
FPI / Foreign Portfolio	A Foreign Portfolio Investor who has been registered pursuant to the of Securities And
Investor	Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, provided that
	any FII or QFI who holds a valid certificate of registration shall be deemed to be a foreign
	portfolio investor till the expiry of the block of three years for which fees have been paid
	as per the SEBI (Foreign Institutional Investors) Regulations, 1995, as amended
General Information Document	The General Information Document for investing in public issues prepared and issued in
(GID)	accordance with the circulars (CIR/CFD/DIL/12/2013) dated October 23, 2013, notified
	by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated
	November 10, 2015 and (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016
	and circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018 notified
	by SEBI.
GIR Number	General Index Registry Number.
IPO/ Issue/ Issue Size/ Public Issue	Initial Public Offering
Issue Closing Date	The date after which the Lead Manager, Syndicate Member, Designated Branches of
	SCSBs and Registered Brokers will not accept any Application for this Issue, which shall
	be notified in a English national newspaper, Hindi national newspaper and a regional



Terms	Description	
	newspaper each with wide circulation as required under the SEBI (ICDR) Regulations.	
	In this case being September 20, 2023	
Issue Opening Date	The date on which the Lead Manager, Syndicate Member, Designated Branches o SCSBs and Registered Brokers shall start accepting Application for this Issue, which	
	shall be the date notified in an English national newspaper, Hindi national newspaper and	
	a regional newspaper each with wide circulation as required under the SEBI (ICDR)	
	Regulations. In this case being September 15, 2023	
Issue Price	The Price at which the Equity Shares are being issued by our Company under this Prospectus being Rs. 160/- per equity share.	
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both	
issue i circu	days and during which prospective Applicants can submit their Applications.	
Issue Size	The Public Issue of 17,20,000 Equity shares of Rs. 10/- each at issue price of Rs. 160/-	
	per Equity share, including a premium of Rs. 150/- per equity share aggregating to Rs. 2752.00 Lakhs	
Issue Proceeds	Proceeds to be raised by our Company through this Issue, for further details please refer	
	chapter titled "Objects of the Issue" page 69 of this Prospectus	
LM/Lead Manager	Beeline Capital Advisors Private Limited	
Market Making Agreement	The Market Making Agreement dated September 02, 2023 between our Company, Lead	
16 1 (161 D	Manager and Market Maker.	
Market Maker Reservation Portion	The reserved portion of 86,400 Equity Shares of Rs. 10 each at an Issue price of Rs.160/each aggregating to Rs. 138.24 Lakhs to be subscribed by Market Maker in this issue.	
Memorandum of Understanding / MOU	The Memorandum of Understanding dated June 10, 2023 between our Company and LM.	
Mutual Funds	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996,	
	as amended from time to time	
Net Issue	The Issue (excluding the Market Maker Reservation Portion) of 16,33,600 equity Shares	
	of Rs. 10/- each at a price of Rs. 160/- per Equity Share (the "Issue Price"), including a	
Non-Institutional Investors /	share premium of Rs. 150/- per equity share aggregating to Rs. 2613.76  Investors other than Retail Individual Investors, NRIs and QIBs who apply for the Equity	
Applicant investors /	Shares of a value of more than ₹ 2,00,000/-	
NSE	National Stock Exchange of India Limited	
Non-Resident	A person resident outside India, as defined under FEMA and includes Eligible NRIs,	
	Eligible QFIs, FIIs registered with SEBI and FVCIs registered with SEBI	
Other Investor	Investors other than Retail Individual Investors. These include individual applicants of	
	than retail individual investors and other investors including corporate bodies or	
0 0 1 000	institutions irrespective of the number of specified securities applied for.	
Overseas Corporate Body/ OCB	Overseas Corporate Body means and includes an entity defined in clause (xi) of Regulation 2 of the Foreign Exchange Management (Withdrawal of General Permission	
	to Overseas Corporate Bodies (OCB's) Regulations 2003 and which was in existence on	
	the date of the commencement of these Regulations and immediately prior to such	
	commencement was eligible to undertake transactions pursuant to the general permission	
	granted under the Regulations. OCBs are not allowed to invest in this Issue.	
Prospectus	The prospectus, filed with the RoC in accordance with the provisions of Section 23, 26 and 32 of the Companies Act, 2013.	
Public Issue Account	Account opened with the Bankers to the Issue to receive monies from the SCSBs from	
Qualified Foreign Investors / QFIs	the bank account of the ASBA Applicant, on the Designated Date.  Non-resident investors other than SEBI registered FIIs or sub-accounts or SEBI	
Quantities I of eight in (Ostoris) (Q11)	registered FVCIs who meet 'know your client' requirements prescribed by SEBI.	
Qualified Institutional Buyers/	A Mutual Fund, Venture Capital Fund and Foreign Venture Capital Investor registered	
QIBs	with the SEBI, a foreign institutional investor and sub-account (other than a sub-account	
	which is a foreign corporate or foreign individual), registered with the SEBI; a public	
	financial institution as defined in Section 2(72) of the Companies Act, 2013; a scheduled	
	commercial bank; a multilateral and bilateral development financial institution; a state industrial development corporation; an insurance company registered with the Insurance	
	Regulatory and Development Authority; a provident fund with minimum corpus of Rs.	
	25.00 Crore; a pension fund with minimum corpus of Rs 25.00 Crore; National	
	<del>-</del>	





Terms	Description		
Venture Capital Fund	Foreign Venture Capital Funds (as defined under the Securities and Exchange Board of		
	India (Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable		
	laws in India.		
Working Day	India (Venture Capital Funds) Regulations, 1996) registered with SEBI under applications.		

#### COMPANY AND INDUSTRY RELATED TERMS

#### **Technical and Industry Related Terms**

Term	Full Form
ADM	Application Development Management
AI	Artificial Intelligence
API	Application Programming Interface
APP	Application
AR	Augmented Reality
BI	Business Intelligence
BPA	Business Process Automation
BPM	Business Process Management
BPO	Business Process Outsourcing
CBT	Computer Based Tools (CD Based Learning Tools)
CRM	Customer Relationship Management
DL	Deep Learning
EPM	Enterprise Project Management
ERP	Enterprise Resource Planning
ETL	Extract, Transform and Load
FMC	Fixed-mobile Convergence
HR	Human Resource
HTML	Hypertext Markup Language
IDX/MLS	Internet Data Exchange / Multi Listing Services
IOT	Internet of things
iOS	IPhone Operating System
IT	Information Technology
ITES	IT enabled Services
JS	JavaScript (a coding language)
KYC	Know Your Client
MDM	Mobile Development Management
ML	Machine Learning
MSF	Microsoft Solutions Framework
NOC	Network Operations Centers
PHP	Hypertext Pre-processor
QA	Quality Assurance
R&D	Research & Development
SLA	Service Level Agreement
UI	User Interface
UX	User Experience
VR	Virtual Reality
Wi-Fi	Wireless Fidelity



#### **ABBREVIATIONS**

Abbreviation	Full Form	
AS / Accounting Standard	Accounting Standards as issued by the Institute of Chartered Accountants of India	
A/c	Account	
ACS	Associate Company Secretary	
AGM	Annual General Meeting	
ASBA	Applications Supported by Blocked Amount	
Amt	Amount	
AIF	Alternative Investment Funds registered under the Securities and Exchange Board of India	
	(Alternative Investment Funds) Regulations, 2012, as amended.	
AY	Assessment Year	
AOA	Articles of Association	
Approx	Approximately	
B. A	Bachelor of Arts	
BBA	Bachelor of Business Administration	
B. Com	Bachelor of Commerce	
B. E	Bachelor of Engineering	
B. Sc	Bachelor of Science	
B. Tech	Bachelor of Technology	
Bn	Billion	
BG/LC	Bank Guarantee / Letter of Credit	
BIFR	Board for Industrial and Financial Reconstruction	
BSE	BSE Limited	
BSE SENSEX	Sensex in an index; market indicator of the position of stock that is listed in the BSE	
Banking Regulation Act	The Banking Regulation Act, 1949	
CDSL	Central Depository Services (India) Limited	
CAGR	Compounded Annual Growth Rate	
CAN	Confirmation of Allocation Note	
Category I Alternate Investment	AIFs who are registered as "Category I Alternative Investment Funds" under the SEBI AIF	
Fund / Category I AIF	Regulations	
Category I Foreign Portfolio	FPIs who are registered as "Category I foreign portfolio investors" under the SEBI FPI	
Investor(s) / Category I FPIs	Regulations	
Category II Alternate Investment	AIFs who are registered as "Category II Alternative Investment Funds" under the SEBI AIF	
Fund / Category II AIF	Regulations	
Category II Foreign Portfolio	FPIs who are registered as "Category II foreign portfolio investors" under the SEBI FPI	
Investor(s) / Category II FPIs	Regulations	
Category III Alternate	ATE -1 '4 1 "C 4 - HI A14 4'- I - 4 - 4 E - 1 " - 1 41 CEDI	
Investment Fund / Category III	AIF Regulations	
AIF	AIF Regulations	
CA	Chartered Accountant	
CB	Controlling Branch	
CDSL	Central Depository Services (India) Limited	
CC	Cash Credit	
CIN	Corporate Identification Number	
CIT	Commissioner of Income Tax	
CS	Company Secretary	
CSR	Corporate social responsibility.	
CS & CO	Company Secretary & Compliance Officer	
CFO	Chief Financial Officer	
CENVAT	Central Value Added Tax	
CIBIL	Credit Information Bureau (India) Limited	
CST	Central Sales Tax	
COVID – 19	A public health emergency of international concern as declared by the World Health	
CIVIL /ICIVIL /CIVIL	Organization on January 30, 2020 and a pandemic on March 11, 2020	
CWA/ICWA/CMA	Cost and Works Accountant	



Abbreviation	Full Form		
CMD	Chairman and Managing Director		
Companies Act	Unless specified otherwise, this would imply to the provisions of the Companies Act, 2013		
r	to the extent notified) and /or Provisions of Companies Act, 1956 w.r.t. the sections which		
	have not yet been replaced by the Companies Act, 2013 through any official notification		
Depository or Depositories	NSDL and CDSL.		
DIN	Director Identification Number		
DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce, Government of		
<b>511 1</b>	India		
DP	Depository Participant		
DP ID	Depository Participant's Identification Number		
EBITDA	Earnings Before Interest, Taxes, Depreciation & Amortisation		
ECS	Electronic Clearing System		
ESIC	Employee's State Insurance Corporation		
EPS	Earnings Per Share		
EGM /EOGM	Extraordinary General Meeting		
ESOP	·		
	Employee Stock Option Plan		
EXIM/ EXIM Policy	Export – Import Policy		
FCNR Account	Foreign Currency Non-Resident Account		
FIPB	Foreign Investment Promotion Board		
FY / Fiscal/Financial Year	Period of twelve months ended March 31 of that particular year, unless otherwise stated		
FEMA	Foreign Exchange Management Act, 1999 as amended from time to time, and the		
	regulations framed there under.		
FEMA Regulations	Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside		
India) Regulations, 2017			
FCNR Account	Foreign Currency Non-Resident Account		
FBT	Fringe Benefit Tax		
FDI	Foreign Direct Investment		
FIs	Financial Institutions		
FIIs	Foreign Institutional Investors (as defined under Foreign Exchange Management (Transfer		
	or Issue of Security by a Person Resident outside India) Regulations, 2000) registered with		
	SEBI under applicable laws in India		
FPIs	Foreign Portfolio Investors as defined under the SEBI FPI Regulations.		
FTA	Foreign Trade Agreement.		
FVCI	Foreign Venture Capital Investors registered with SEBI under the Securities and Exchange		
	Board of India (Foreign Venture Capital Investors) Regulations, 2000.		
FV	Face Value		
GoI/Government	Government of India		
GDP	Gross Domestic Product		
GAAP	Generally Accepted Accounting Principles in India		
GST	Goods and Service Tax		
GVA	Gross Value Added		
HNI	High Net Worth Individual		
HUF	Hindu Undivided Family		
ICAI	The Institute of Chartered Accountants of India		
ICAI/ICMAI (Previously known			
as ICWAI)	The Institute of Cost Accountants of India		
IMF	International Monetary Fund		
INR / ₹/ Rupees/Rs.	Indian Rupees, the legal currency of the Republic of India		
IIP	Index of Industrial Production		
IPO	Initial Public Offer		
ICSI	The Institute of Company Secretaries of India		
IFRS			
	International Financial Reporting Standards		
i.e	That is		
I.T. Act	Income Tax Act, 1961, as amended from time to time		
IT Authorities	Income Tax Authorities		
IT Rules	Income Tax Rules, 1962, as amended, except as stated otherwise		



Abbreviation	Full Form	
Indian GAAP	Generally Accepted Accounting Principles in India	
IRDA	Insurance Regulatory and Development Authority	
KMP	Key Managerial Personnel	
LM	Lead Manager	
Ltd.	Limited	
MAT	Minimum Alternate Tax	
MCA	Ministry of Corporate Affairs, Government of India	
MoF	Ministry of Finance, Government of India	
M-o-M	Month-On-Month	
MOU	Memorandum of Understanding	
M. A	Master of Arts	
M. B. A	Master of Business Administration	
M. Com	Master of Commerce	
Mn	Million	
M. E	Master of Engineering	
MRP	Maximum Retail Price	
M. Tech	Masters of Technology	
Merchant Banker	Merchant Banker as defined under the Securities and Exchange Board of India (Merchant	
Tyreremant Banner	Bankers) Regulations, 1992	
MAPIN	Market Participants and Investors Database	
MSMEs	Micro, Small and medium Enterprises	
MoA	Memorandum of Association	
NA	Not Applicable	
Networth	The aggregate of paid up Share Capital and Share Premium account and Reserves and	
retworth	Surplus(Excluding revaluation reserves) as reduced by aggregate of Miscellaneous	
	Expenditure(to the extent not written off) and debit balance of Profit & Loss Account	
NEFT	National Electronic Funds Transfer	
NECS	National Electronic Clearing System	
NAV	Net Asset Value	
NPV	Net Present Value	
NRIs	Non-Resident Indians	
NRE Account	Non-Resident External Account	
NRO Account	Non-Resident Ordinary Account	
NSE	National Stock Exchange of India Limited	
NOC	No Objection Certificate	
NSDL	National Securities Depository Limited	
OCB	Overseas Corporate Bodies	
P.A.	Per Annum	
PF	Provident Fund	
PG	Post Graduate	
PAC	Persons Acting in Concert	
P/E Ratio	Price/Earnings Ratio	
PAN	Permanent Account Number	
PAT	Profit After Tax	
PBT	Profit Before Tax	
PLI	Postal Life Insurance	
POA	Power of Attorney	
PSU	Public Sector Undertaking(s)	
Pvt.	Private	
RBI	The Reserve Bank of India	
ROE	Return on Equity	
R&D	Research & Development	
RONW	Return on Net Worth	
RTGS	Real Time Gross Settlement	
SCRA	Securities Contracts (Regulation) Act, 1956, as amended from time to time	
SCRR		
SCKK	Securities Contracts (Regulation) Rules, 1957, as amended from time to time	



Abbreviation	Full Form		
SCSB			
SEBI	Self Certified Syndicate Banks		
	Securities and Exchange Board of India		
SEBI Act	The Securities and Exchange Board of India Act, 1992		
SEBI AIF Regulations	Securities and Exchange Board of India (Alternative Investments Funds) Regulations, 2012,		
	as amended from time to time		
SEBI FII Regulations	Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995,		
GERLERY R. 1	as amended from time to time		
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2019, as		
CERTIFICATE 1	amended from time to time		
SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations,		
GERLIGER P. 1.	2000, as amended from time to time		
SEBI ICDR Regulations	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements)		
CEDI Incident Tending	Regulations, 2018, as amended from time to time		
SEBI Insider Trading	Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015,		
Regulations SERLI ODD Paradations	as amended from time to time.  Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements)		
SEBI LODR Regulations	Regulations, 2015, as amended from time to time		
SEBI (PFUTP) Regulations/	SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities Markets)		
PFUTP Regulations	Regulations, 2003		
SEBI SAST Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers		
SEDI SAST Regulations	Regulations, 2011, as amended from time to time		
SEBI VCF Regulations	Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996, as		
SLDI VCI Regulations	repealed by the SEBI AIF Regulations, as amended		
SICA	Sick Industrial Companies (Special provisions) Act, 1985, as amended from time to time		
SME	Small and Medium Enterprises		
STT	Securities Transaction Tax		
Sec.	Section Section		
SPV	Special Purpose Vehicle		
Takeover Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers)		
	Regulations, 2011		
TAN	Tax Deduction Account Number		
TDS	Tax Deducted at Source		
TRS	Transaction Registration Slip		
TIN	Taxpayers Identification Number		
US/United States	United States of America		
UPI	Unified Payments Interface as a payment mechanism through National Payments		
	Corporation of India with Application Supported by Block Amount for applications in		
	public issues by retail individual investors through SCSBs		
USD/ US\$/ \$	United States Dollar, the official currency of the Unites States of America		
VCF / Venture Capital Fund	Foreign Venture Capital Funds as defined under the SEBI AIF Regulations		
VAT	Value Added Tax		
w.e.f.	With effect from		
WIP	Work in process		
Wilful Defaulter	An entity or person categorised as a wilful defaulter by any bank or financial institution or		
	consortium thereof, in terms of regulation 2(1)(lll) of the SEBI ICDR Regulations		
YoY	Year over Year		

The words and expressions used but not defined in this Prospectus will have the same meaning as assigned to such terms under the Companies Act, the Securities and Exchange Board of India Act, 1992 (the "SEBI Act"), the SCRA, the Depositories Act and the rules and regulations made thereunder.

Notwithstanding the foregoing, terms in "Description of Equity Shares and Terms of the Articles of Association", "Statement of Possible Tax Benefits", "Industry Overview", "Key Regulations and Policies", "Financial Information of our Company", "Outstanding Litigations and Material Developments" and "Issue Procedure", will have the meaning ascribed to such terms in these respective sections.



#### CERTAIN CONVENTIONS; PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

#### **Certain Conventions**

All references in the Prospectus to "India" are to the Republic of India. All references in the Prospectus to the "U.S.", "USA" or "United States" are to the United States of America.

In this Prospectus, the terms "we", "us", "our", the "Company", "our Company", "Kody Technolab Limited", "KTL", and, unless the context otherwise indicates or implies, refers to Kody Technolab Limited. In this Prospectus, unless the context otherwise requires, all references to one gender also refers to another gender and the word "Lac / Lakh" means "one hundred thousand", the word "million (mn)" means "Ten Lac / Lakh", the word "Crore" means "ten million" and the word "billion (bn)" means "one hundred crore". In this Prospectus, any discrepancies in any table between total and the sum of the amounts listed are due to rounding-off.

#### Use of Financial Data

Unless stated otherwise, throughout this Prospectus, all figures have been expressed in Rupees and Lakh. Unless stated otherwise, the financial data in the Prospectus is derived from our financial statements prepared and restated for the financial years ended on March 31, 2023, March 31, 2022 and March 31, 2021 in accordance with Indian GAAP, the Companies Act and SEBI (ICDR) Regulations, 2018 included under Section titled "Financial Information of our company" beginning on page 139 of this Prospectus. Our Company does not have any subsidiary, accordingly financial information relating to us is presented on Standalone basis only. Our fiscal year commences on April 1 of every year and ends on March 31st of every next year.

There are significant differences between Indian GAAP, the International Financial Reporting Standards ("IFRS") and the Generally Accepted Accounting Principles in the United States of America ("U.S. GAAP"). Accordingly, the degree to which the Indian GAAP financial statements included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practice and Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Prospectus should accordingly be limited. We have not attempted to explain those differences or quantify their impact on the financial data included herein, and we urge you to consult your own advisors regarding such differences and their impact on our financial data.

Any percentage amounts, as set forth in "Risk Factors", "Business Overiew", "Management's Discussion & Analysis of Financial Condition & Results of Operations" and elsewhere in the Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI ICDR Regulations, as stated in the report of our Peer Review Auditor, set out in section titled "Financial Information of our company" beginning on page 139 of this Prospectus.

For additional definitions used in this Prospectus, see the section "Definitions and Abbreviations" on page 01 of this Prospectus. In the section titled "Description of Equity Shares and Terms of the Articles of Association", on page 252 of the Prospectus defined terms have the meaning given to such terms in the Articles of Association of our Company.

#### **Currency and Units of Presentation**

All references to:

- ➤ "Rupees" or "INR" or "Rs." or "₹" are to Indian Rupee, the official currency of the Republic of India; and
- ➤ "USD" or "US\$" are to United States Dollar, the official currency of the United States.

Our Company has presented certain numerical information in this Prospectus in "Lakhs" units. One Lakh represents 1,00,000. In this Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off. All figures derived from our Financial Statements in decimals have been rounded off to the second decimal and all percentage figures have been rounded off to two decimal place.

#### **Definitions**

For definitions, please refer the Chapter titled "Definitions and Abbreviations" on Page No. 01 of this Prospectus. In the Section titled "Description of Equity Shares and Terms of the Articles of Association" beginning on Page No. 252 of this Prospectus, defined terms have the meaning given to such terms in the Articles of Association.



#### **Use of Industry & Market Data**

Unless stated otherwise, industry and market data and forecast used throughout the prospectus was obtained from internal Company reports, data, websites, Industry publications report as well as Government Publications. Industry publication data and website data generally state that the information contained therein has been obtained from sources believed to be reliable, but that their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Although, we believe industry and market data used in the Prospectus is reliable, it has not been independently verified by us or the LM or any of their affiliates or advisors. Similarly, internal Company reports and data, while believed by us to be reliable, have not been verified by any independent source. There are no standard data gathering methodologies in the industry in which we conduct our business and methodologies and assumptions may vary widely among different market and industry sources.

In accordance with the SEBI ICDR Regulations, the section titled "Basis for Issue Price" on page 76 of the Prospectus includes information relating to our peer group companies. Such information has been derived from publicly available sources, and neither we, nor the LM, have independently verified such information.



#### **FORWARD LOOKING STATEMENTS**

All statements contained in this Prospectus that are not statements of historical fact constitute forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements with respect to our business strategy, our revenue and profitability, our projects and other matters discussed in this Prospectus regarding matters that are not historical facts. We have included statements in the Prospectus which contain words or phrases such as "will", "aim", "is likely to result", "believe", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "project", "should", "will pursue" and similar expressions or variations of such expressions, that are "forward-looking statements". Also, statements which describe our strategies, objectives, plans or goals are also forward-looking statements.

All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Important factors that could cause actual results to differ materially from our expectations include but are not limited to:

- 1. Disruption in our service process.
- 2. Our ability to successfully implement our strategy, our growth and expansion, technological changes.
- 3. Fail to attract, retain and manage the transition of our management team and other skilled & unskilled employees;
- 4. Our ability to protect our intellectual property rights and not infringing intellectual property rights of other parties;
- 5. Ability to respond to technological changes;
- 6. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 7. General economic and business conditions in the markets in which we operate and in the local, regional and national economies;
- 8. Our ability to effectively manage a variety of business, legal, regulatory, economic, social and political risks associated with our operations;
- 9. Recession in the market;
- 10. Changes in laws and regulations relating to the industries in which we operate;
- 11. Effect of lack of infrastructure facilities on our business;
- 12. Our ability to meet our capital expenditure requirements;
- 13. Failure to adapt to the changing technology in our industry of operation may adversely affect our business and financial condition:
- 14. Failure to obtain any approvals, licenses, registrations and permits in a timely manner;
- 15. Changes in political and social conditions in India or in countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 16. Occurrence of natural disasters or calamities affecting the areas in which we have operations;
- 17. Conflicts of interest with affiliated companies, the promoter group and other related parties;
- 18. The performance of the financial markets in India and globally;
- 19. Any adverse outcome in the legal proceedings in which we are involved;
- 20. Our ability to expand our geographical area of operation;
- 21. Concentration of ownership among our Promoters.

For further discussion of factors that could cause our actual results to differ, see the Section titled "Risk Factors"; "Business Overview" & and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 21, 97 & 169 respectively of the Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

There can be no assurance to investors that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements to be a guarantee of our future performance.

Neither our Company, our Directors, our Officers, Lead Manager and Underwriter nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI



requirements, our Company, and the Lead Manager will ensure that investors in India are informed of material developments until such time as the grant of listing and trading permission by the Stock Exchange for the Equity Shares allotted pursuant to this Issue.



#### **SECTION II: OFFER DOCUMENT SUMMARY**

#### A. PRIMARY DETAIL OF BUSINESS AND INDUSTRY

#### **Summary of Business**

Our Company is in business of Custom Development, AI Consultation & Implementation, IOT Services, and IT consulting services are designed to be efficient, reliable, and cost-effective. Our Company work closely with our clients to understand their unique challenges and goals, and develop tailored solutions to meet their needs. Our team of skilled professionals includes developers, designers, project managers, and quality assurance specialists. With their expertise, we are able to deliver high-quality solutions that meet industry standards and exceed our clients' expectations.

For further details, please refer chapter titled "Business Overview" beginning on Page no. 97 of this Prospectus.

#### **Summary of Industry**

The IT & BPM sector has become one of the most significant growth catalysts for the Indian economy, contributing significantly to the country's GDP and public welfare. The IT industry accounted for 7.4% of India's GDP in FY22, and it is expected to contribute 10% to India's GDP by 2025. As innovative digital applications permeate sector after sector, India is now prepared for the next phase of growth in its IT revolution. India is viewed by the rest of the world as having one of the largest Internet user bases and the cheapest Internet rates, with 76 crore citizens now having access to the internet. India's rankings improved six places to the 40th position in the 2022 edition of the Global Innovation Index (GII).

For further details, please refer chapter titled "Industry Overview" beginning on Page no. 85 of this Prospectus.

#### **B. OUR PROMOTERS**

Our company is promoted by Mr. Manav Subhashchandra Patel, Mrs. Manali Krunal Patel and Mrs. Pooja Sunny Patel.

#### C. SIZE OF THE ISSUE

Public Issue of 17,20,000 Equity Shares of Face Value of ₹10/- each of Kody Technolab Limited ("KTL" or "Our Company") for Cash at a Price of ₹160/- Per Equity Share (Including a Share Premium of ₹150/- per Equity Share) ("Issue Price") aggregating to ₹2752.00 Lakhs, of which 86,400 Equity Shares of Face Value of ₹10/- each at a price of ₹160/- aggregating to ₹138.24 Lakhs will be reserved for subscription by Market Maker ("Market Maker Reservation Portion") and Net Issue to Public of 16,33,600 Equity Shares of Face Value of ₹10/- each at a price of ₹160/- aggregating to ₹2613.76 Lakhs (hereinafter referred to as the "Net Issue") The Issue and the Net Issue will constitute 26.99% and 25.63% respectively of the Post Issue paid up Equity Share Capital of Our Company.

#### D. OBJECT OF THE ISSUE

The fund requirements for each of the Object of the Issue are stated as below:

S. No	Particulars	Amt. (₹ in Lakhs)	% of Total Issue Size
1.	Funding Capital Expenditure toward setting up development center at gift city, Gandhinagar	273.52	9.94
2.	2. Funding incremental Working Capital Requirement of our Company		45.42
3.	3. Repayment/ prepayment of certain borrowings availed by our Company		21.08
4.	4. General Corporate Purpose		21.75
5.	To Meet the Issue Expenses	50.00	1.82
Gross Is	Gross Issue Proceeds		100.00
Less: Is	Less: Issue Expenses		
Net Issu	Net Issue Proceeds		

## E. PRE-ISSUE SHAREHOLDING OF OUR PROMOTERS AND PROMOTER GROUP AS A PERCENTAGE OF THE PAID-UP SHARE CAPITAL OF THE COMPANY



		Pre-Issue		Post Issue	
S. No	Names	Shares Held	% Shares	Shares	% Shares
			Held	Held	Held
	Promoter				
1.	Mr. Manav Subhashchandra Patel	41,82,636	89.88	41,82,636	65.62
2.	Mrs. Manali Krunal Patel	2,35,570	5.06	2,35,570	3.70
3.	Mrs. Pooja Sunny Patel	2,35,570	5.06	2,35,570	3.70
	TOTAL (A)	46,53,776	100.00	46,53,776	73.01
	Public				
1.	Mr. Sanjaykumar Kalubhai Kidecha	01	Negligible	01	Negligible
2.	Mr. Deep Pravinbhai Panchal	01	Negligible	01	Negligible
3.	Mr. Mihir Ashwinbhai Mistry	01	Negligible	01	Negligible
4.	Mrs. Dimple Nandawana	01	Negligible	01	Negligible
	TOTAL (B)	04	Negligible	04	Negligible
	GRAND TOTAL (A+B)	46,53,780	100.00	46,53,780	73.01

For further details, refer chapter titled "Capital Structure" beginning on page no. 53 of this Prospectus.

#### F. SUMMARY OF RESTATED FINANCIAL STATEMENT

#### **Restated Financials**

(Rs. in Lakhs)

Particulars	For t	For the year ended March 31,		
	2023	2022	2021	
Share Capital	345.36	1.00	1.00	
Net Worth	469.35	(109.03)	(171.16)	
Total Revenue	1109.10	384.20	248.16	
Profit after Tax	318.09	62.13	(10.80)	
Earnings Per Share	7.06	23.05	(4.01)	
Net Asset Value Per Share (₹)	13.59	(1090.28)	(1711.56)	
Total Borrowings	746.79	161.47	150.39	

G. There are no material Auditor's Qualifications in any of the Financial Statements of the Company.

#### H. SUMMARY OF OUTSTANDING LITIGATION ARE AS FOLLOWS:

#### **Cases against our Company**

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints		
Statutory/ Regulatory Authorities		
Taxation Matters	1	7.57
Other Litigation		

#### **Cases against our Group Company**

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints		
Statutory/ Regulatory Authorities		
Taxation Matters	2	9.69
Other Litigation		

For further information, please refer chapter titled "Outstanding Litigations and Material Developments" on page no. 177 of this Prospectus.



I. Investors should read chapter titled "Risk Factors" beginning on page no. 21 of this Prospectus to get a more informed view before making any investment decisions.

#### J. SUMMARY OF CONTINGENT LIABILITIES

There is no contingent liability for the last three years.

For further information, please refer "Annexure H - Contingent Liability" under chapter titled "Financial Information of our Company" on page no. 139 of this Prospectus.

#### K. SUMMARY OF RELATED PARTY TRANSACTIONS

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18. List of Related Parties and Nature of Relationship:

Particulars Name of Related Parties		
a) Key Management Personnel's	Mr. Manav Subhashchandra Patel	
	Mrs. Manali Krunal Patel	
	Mrs. Pooja Sunny Patel	
	Ms. Mansi Subhashchandra Patel	
b) Sister Concern	Arvind Anticor Limited	

Note 1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

Transactions carried out with related parties referred above, in ordinary course of business:

(Rs. In Lakhs)

Nature of Transactions	Name of Related Parties	A	As at March 31			
Nature of Transactions	Name of Related Parties	2023	2022	2021		
	Mr. Manav Subhashchandra Patel	120.00	-	-		
	Mrs. Manali Krunal Patel	2.38	-	-		
1. Director Remuneration	Mrs. Pooja Sunny Patel	2.38	-	-		
	Ms. Mansi Subhashchandra Patel	-	-	-		
2. Interest Paid	Arvind Anticor Limited	3.10	-	-		
	Mr. Manav Subhashchandra Patel					
	Opening Balance	160.08	148.99	147.72		
	Add: Loan Received During the Year	311.42	71.80	63.90		
	Less: Loan Repaid During the year	442.53	60.71	62.63		
	Closing Balance	28.97	160.08	148.99		
	Ms. Mansi Subhashchandra Patel					
	Opening Balance	0.79	0.79	0.79		
	Add: Loan Received During the Year	0.77	-	-		
	Less: Loan Repaid During the year	-	-	-		
3. Unsecured Loan	Closing Balance	1.56	0.79	0.79		
	Mrs. Pooja Sunny Patel					
	Opening Balance	0.60	0.60	2.60		
	Add: Loan Received During the Year	9.31	-	-		
	Less: Loan Repaid During the year	-	-	2.00		
	Closing Balance	9.91	0.60	0.60		
	Arvind Anticor Limited					
	Opening Balance	_	_	_		
	Add: Loan Received During the Year	104.25	_	_		
	Less: Loan Repaid During the year	1.66	_	_		
		1 1.00	1			



Closing Balance	102.60	-	-

#### Outstanding Balance as at the end of the year

(Rs. In Lakhs)

Particulars		31.03.2023	31.03.2022	31.03.2021
	Mr. Manav Subhashchandra Patel	28.97	160.08	148.99
1. Payables Ms. Mansi Subhashchandra Patel Mrs. Pooja Sunny Patel		1.56	0.79	0.79
		9.91	0.60	0.60
	Arvind Anticor Limited	102.60	-	-
Total		143.04	161.47	150.39

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

For details of Restated related party transaction, please refer "Annexure J – Related Party Transaction" under chapter titled "Restated Financial Statements" beginning on page no. 139 of this Prospectus.

- L. There are no financing arrangements whereby the Promoter Group, the Directors of our Company who are the Promoters of our Company, the Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of 6 (six) months immediately preceding the date of this Prospectus.
- M. The weighted average price of acquisition of Equity Shares by our Promoters in last one year is:

Name of the Promoters	No. of Shares acquired	Weighted Average Cost of Acquisition per Share
	in last one year	(In Rs.)*
Mr. Manav Subhashchandra Patel	41,78,136	5.77
Mrs. Manali Krunal Patel	2,34,070	4.95
Mrs. Pooja Sunny Patel	2,33,570	4.62

<sup>\*</sup>The weighted average cost of acquisition of Equity Shares for last one year by our Promoters has been calculated by taking into account the amount paid by them to acquire and Shares allotted to them as reduced by amount received on sell of shares i.e., net of sale consideration is divided by net quantity of shares acquired.

Based on Certificate dated June 28, 2023 from Statutory Auditors of our Company M/s. Khandhar & Associates, Chartered Accountant vide UDIN - 23105986BGTKKA8802

For further details, refer chapter titled "Capital Structure" beginning on page no. 53 of this Prospectus.

**N.** The average cost of acquisition of Equity Shares by our Promoters is:

Name of the Promoters	No. of Shares held	Average Cost of Acquisition per Share (In Rs.)*
Mr. Manav Subhashchandra Patel	41,82,636	5.78
Mrs. Manali Krunal Patel	2,35,570	4.98
Mrs. Pooja Sunny Patel	2,35,570	4.66

<sup>\*</sup>The average cost of acquisition of Equity Shares by our Promoters has been calculated by taking into account the amount paid by them to acquire and Shares allotted to them as reduced by amount received on sell of shares i.e. net of sale consideration is divided by net quantity of shares acquired.

Based on Certificate dated June 28, 2023 from Statutory Auditors of our Company M/s. Khandhar & Associates, Chartered Accountant vide UDIN - 23105986BGTKKB6632

- **O.** Our Company does not contemplate any issuance or placement of Equity Shares from the date of this Prospectus till the listing of the Equity Shares.
- **P.** Except as disclosed below, our Company has not issued any Equity Shares for consideration other than cash in the one year preceding the date of this Prospectus.



Date Allotme	of	No. of Equity Shares	Face Value (Rs.)	Issue Price (Rs.)	Reasons of Allotment	Allottees	No. of Shares Allotted
March	29,	22 00 050	10.00		D I	Mr. Manav Subhashchandra Patel	29,48,800
2023		32,80,958	10.00		Bonus Issue	Mrs. Manali Krunal Patel	1,66,079
2023						Mrs. Pooja Sunny Patel	1,66,079
June	27,					Mr. Manav Subhashchandra Patel	10,78,640
2023	21,	12,00,140	10.00		Bonus Issue	Mrs. Manali Krunal Patel	60,750
2023						Mrs. Pooja Sunny Patel	60,750

- **Q.** Our Company has not undertaken a split or consolidation of the Equity Shares in the one year preceding the date of this Prospectus.
- **R.** As on date of the Prospectus, our Company has not availed any exemption from complying with any provisions of securities laws granted by SEBI



#### **SECTION III - RISK FACTORS**

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. To obtain a better understanding, you should read this section together with "Business Overview" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 97 and 169, respectively, as well as the other financial and statistical information contained in this Prospectus. The risks and uncertainties described in this section are not the only risks that we may face. Additional risks and uncertainties not known to us or that we currently believe to be immaterial may also have an adverse effect on our business, results of operations, financial condition and prospects.

If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our cash flows, business, financial condition and results of operations could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risks where the impact is not quantifiable and hence the same has not been disclosed in such risk factors. Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. Before making an investment decision, investors must rely on their own examination of the Issue and us.

This Prospectus contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Prospectus. The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors below. However, there are risk factors the potential effects of which are not quantifiable and therefore no quantification has been provided with respect to such risk factors. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of the Issue, including the merits and the risks involved. You should not invest in this Issue unless you are prepared to accept the risk of losing all or part of your investment, and you should consult your tax, financial and legal advisors about the particular consequences to you of an investment in our Equity Shares.

In this Prospectus, any discrepancies in any table between total and the sums of the amount listed are due to rounding off. Any percentage amounts, as set forth in "Risk Factors" on page 21 and "Management Discussion and Analysis of Financial Condition and Results of Operations" on page 169 respectively of this Prospectus unless otherwise indicated, has been calculated on the basis of the amount disclosed in the "Financial Information of the Company" prepared in accordance with the Indian Accounting Standards.

#### Materiality

The Risk factors have been determined and disclosed on the basis of their materiality. The following factors have been considered for determining the materiality:

- 1. Some events may have material impact quantitatively;
- 2. Some events may have material impact qualitatively instead of quantitatively;
- 3. Some events may not be material individually but may be found material collectively;
- 4. Some events may not be material at present but may be having material impact in future.

#### **INTERNAL RISK FACTORS**

1. Our business will suffer if we fail to anticipate and develop new services and enhance existing services in order to keep pace with rapid changes in technology and the industries on which we focus.

The Information Technology market is characterized by rapid technological changes, evolving industry standards, changing client preferences, and new service introductions that could result in technology obsolescence. Our future success will depend on our ability to anticipate these advances, enhance our existing offerings or develop new service offerings to meet client needs, in each case, in a timely manner. We may not be successful in anticipating or responding to these advances on a timely basis, or at all. If we do respond, the services or technologies we develop may not be successful in the marketplace. We may also be unsuccessful in stimulating customer demand for new and upgraded services, or seamlessly managing new service introductions or transitions. Our failure to address the demands of the rapidly evolving IT environment, particularly with respect to emerging technologies, and technological obsolescence, could have a material adverse effect on our business, results of operations and financial condition. In addition, our success also depends on our ability to proactively manage our portfolio of technology alliances.



Additionally, during the regular course of operating our business, we may adjust our future plans as a result of our research, experience, technology evolution and market demand. Accepting unforeseen business opportunities may also result in a business model change. We cannot guarantee that any adjustment in our future plans will become successful or be more successful than our current business model. A shift in our plans may result in the use of other technologies. Other technologies may in the future prove to be more efficient and/or economical to us than our current technologies. We cannot guarantee that any change in technology will become successful or be more successful than our current technology.

For further details of our Business, please refer to chapter titled "Business Overview" beginning on page 97 of this Prospectus.

## 2. Intense competition in the market for technology services could affect our pricing, which could reduce our share of business from clients and decrease our revenues and profitability

We operate in a competitive industry that experiences rapid technological developments, and changes in customer requirements. Our competitors include the big Global System Integrators, in addition to some mid-sized, and several smaller local competitors in the various geographic markets in which we operate.

We may face competition from companies that grow in size or scope as the result of strategic mergers or acquisitions, which may result in larger competitors with significant resources that benefit from economies of scale and scope. Such events could have a variety of negative effects on our competitive position and our financial results, including reducing our revenue, increasing our costs, and lowering our gross margin percentage.

If our competitors develop and implement methodologies that yield greater efficiency and productivity, they may be able to issue services similar to ours at lower prices without adversely affecting their profit margins. Even if our offerings address industry and client needs, our competitors may be more successful at selling their services. If we are unable to provide our clients with superior services and solutions at competitive prices or successfully market those services to current and prospective clients, our business, results of operations and financial condition may suffer. We cannot be certain that we will be able to sustain our current levels of profitability or growth in the face of competitive pressures, including competition for skilled technology professionals and pricing pressure from competitors.

For further details of our Business, please refer to chapter titled "Business Overview" beginning on page 97 of this Prospectus.

## 3. Our global operations expose us to numerous and sometimes conflicting legal and regulatory requirements, and violation of these regulations could harm our business

Since we provide services to clients across geographies. we are subject to numerous, and sometimes conflicting, legal requirements on matters as diverse as import/export controls, content requirements, trade restrictions, the environment (including electronic waste), tariffs, taxation, sanctions, government affairs, anti-corruption, whistle blowing, internal and disclosure control obligations, data protection and privacy and labour relations and certain regulatory requirements that are specific to our clients' industries. Non-compliance with these regulations in the conduct of our business could result in fines, penalties, criminal sanctions against us or our officers, disgorgement of profits, prohibitions on doing business and have an adverse impact on our reputation. Gaps in compliance with these regulations in connection with the performance of our obligations to our clients could also result in exposure to monetary damages, fines and/or criminal prosecution, unfavourable publicity, restrictions on our ability to process information and allegations by our clients that we have not performed our contractual obligations. Due to the varying degree of development of the legal systems of the countries in which we operate, local laws might be insufficient to defend us and preserve our rights. We could also be subject to risks to our reputation and regulatory action on account of any unethical acts by any of our employees, partners or other related individuals. Our failure to comply with applicable regulatory requirements could have a material adverse effect on our business, financial condition and results of operations.

For further details of our Business, please refer to chapter titled "Business Overview" beginning on page 97 of this Prospectus.

## 4. We have limited financial history and our prior period financial results may not accurately represent our future financial performance.

We have experienced significant growth in our limited operating history. Our Company was incorporated in the year 2017. Due to Loss in initial periods of the company, our company had faced negative net worth in the past years.

For the year ended March 31, 2023 our Company's Total Net Worth was Rs. 469.35 Lakhs, respectively. For the year ended March 31, 2022, our Company's Total Net Worth was Rs. (109.03) Lakhs respectively compared to our Company's Total Net Worth of Rs. (171.16) Lakhs a respectively, over previous year ended i.e. March 31, 2021.



For the year ended March 31, 2023 our Company's Total Income and Restated Profit after Tax were Rs. 1109.10 Lakhs and Rs. 318.09 Lakhs, respectively. For the year ended March 31, 2022, our Company's Total Income and Restated Profit after Tax were Rs. 384.20 Lakhs and Rs. Rs. 62.13 Lakhs, respectively compared to Total Income and Restated Profit after Tax was Rs. 248.16 Lakhs and Rs. (10.80) Lakhs respectively.

Our business prospects must be considered in light of the risks and uncertainties encountered by companies undergoing rapid growth in competitive markets. The Company has placed substantial growth in financial year March 31, 2023, and will continue to place, demands on our management and other resources and there is no assurance that these demands will be met successfully. We may not be able to increase revenue or maintain profitability on a half year or an annual basis. If this occurs, our results of operations and financial condition will be adversely affected. Our growth exposes us to a wide range of increased risks. It will also place significant demands on our management, financial and other resources and will require us to continuously develop and improve our operational, financial and internal controls.

There can be no assurance that we will be able to successfully pursue our growth strategies, or that pursuing these strategies will provide us the anticipated benefits in terms of growth and profitability. Further, we may be unable to develop adequate systems, infrastructure and technologies, devote sufficient financial resources or develop and attract talent to manage our growth. Our inability to pursue our growth strategies successfully or at all, or an inability to manage our growth, may adversely affect our prospects.

For further details of our financial data, Please refer to chapter titled "Financial Information of the Company" beginning on Page 139 of this Prospectus.

### 5. Failure to offer customer support in a timely and effective manner may adversely affect our relationships with our customers.

From time to time, our customers require our customer support team to assist them in using our services, help them in resolving post-deployment issues quickly and in providing ongoing support. If we do not devote sufficient resources or are otherwise unsuccessful in assisting our customers effectively, it could adversely affect our ability to retain existing customers and could prevent prospective customers from adopting our services. We may be unable to respond quickly enough to accommodate short-term increases in demand for customer support. We also may be unable to modify the nature, scope and delivery of our customer support to compete with changes in the support services provided by our competitors. Increased demand for customer support, without corresponding revenue, could increase costs and adversely affect our business, results of operations and financial condition.

Our sales are highly dependent on our business reputation and on positive recommendations from our customers. Any failure to maintain high-quality customer support, or a market perception that we do not maintain high-quality customer support, could adversely affect our reputation, business, results of operations and financial condition.

## 6. Our top ten customers contribute majority of our revenues from operations. Any loss of business from one or more of them may adversely affect our revenues and profitability.

Our top ten customers have contributed 40.04%, 43.33% & 66.09% of our revenues for the year ended March 31, 2023, March 31, 2022 and March 31, 2021 based on Restated Standalone Financial Statements. However, our top customers may vary from period to period depending on the demand and thus the composition and revenue generated from these customers might change as we continue to add new customers in normal course of business. Since our business is concentrated among relatively few significant customers, we could experience a reduction in our results of operations, cash flows and liquidity if we lose one or more of these customers or the amount of business we obtain from them is reduced for any reason, including but not limited on account of any dispute or disqualification.

Accordingly, we cannot assure you that the customers which contribute to the major part of our revenue stream will pay us the amounts due to us on time, or at all. In the event any of our significant customers fail to fulfil their respective obligations, our business, financial condition and results of operations would be adversely affected. While we believe we have maintained good and long term relationships with our customers, there can be no assurance that we will continue to have such long term relationship with them. We cannot assure that we shall generate the same quantum of business, or any business at all, from these customers, and loss of business from one or more of them may adversely affect our revenues and profitability.



#### 7. We derive a significant portion of our revenue from operations from a limited number of markets

We are heavily focused on the domestic Indian market, and have historically derived a substantial portion of our revenue from India. After India, our major markets are the Kuwait, USA, Germany and any developments in the IT industry in these regions could have an impact on our business operations. The table below sets forth our revenues from these countries, in absolute terms and as a percentage of our total revenue from operations outside India for the years/periods indicated:

(Rs. in Lakhs)

Particulars	For	For the year ended March 31,			
	2023	2022	2021		
India	599.23	92.50	55.00		
Kuwait	225.79	135.95	52.28		
USA	158.07	95.18	20.32		
Germany	74.14				
Others	38.02	60.38	120.55		
Total Sales	1095.25	384.01	248.15		

In addition, our revenues from these markets may decline as a result of increased competition, regulatory action, pricing pressures or fluctuations in the demand for or supply of our products. Furthermore, our overseas operations are subject to risks that are specific to each country and region in which we operate, as well as risks associated with overseas operations in general. These risks include complying with changes in foreign laws, regulations and policies relating to foreign trade and investment, including restrictions on trade, import and export license requirements, and tariffs and taxes, intellectual property enforcement issues. If we are unable to effectively address or comply with changes in foreign laws, or meet the conditions stipulated in our certificates granted by the relevant foreign regulatory agencies, we may be subject to penalties and other regulatory actions, which could adversely affect our reputation, business, prospects, result of operations and financial condition.

8. In case of our inability to obtain, renew or maintain the statutory and regulatory licenses, permits and approvals required to operate our business it may have a material adverse effect on our business.

We are governed by various laws and regulations for our business and operations. We are required, and will continue to be required, to obtain and hold relevant licenses, approvals and permits at state and central government levels for doing our business. The approvals, licenses, registrations and permits obtained by us may contain conditions. Additionally, we will need to apply for renewal of certain approvals, licenses, registrations and permits, which expire or need to update pursuant to change in name and conversion of company from private to public Company.

While we have obtained a significant number of approvals, licenses, registrations and permits from the relevant authorities. There can be no assurance that the relevant authority will issue an approval or renew expired approvals within the applicable time period or at all. Any delay in receipt or non-receipt of such approvals, licenses, registrations and permits could result in cost and time overrun or which could affect our related operations. Also we have applied for Shop & Establishment for our registered office.

These laws and regulations governing us are increasingly becoming stringent and may in the future create substantial compliance or liabilities and costs. While we endeavor to comply with applicable regulatory requirements, it is possible that such compliance measures may restrict our business and operations, result in increased cost and onerous compliance measures, and an inability to comply with such regulatory requirements may attract penalty. For further details regarding the material approvals, licenses, registrations and permits, see "Government and Other Approvals" on page 182 of this Prospectus.

Furthermore, we cannot assure you that the approvals, licenses, registrations and permits issued to us will not be suspended or revoked in the event of non-compliance or alleged non-compliance with any terms or conditions thereof, or pursuant to any regulatory action. Any suspension or revocation of any of the approvals, licenses, registrations and permits that has been or may be issued to us may affect our business and results of operations.

9. The Company is yet to place orders for 100% of the capital expenditure for our proposed object, as specified in the Objects of the Issue. Any delay in placing orders, procurement of such infrastructure may delay our implementation schedule and may also lead to increase in price of these plant & machineries, further affecting our revenue and profitability.

Although we have identified the type of infrastructure development required to be bought however, we are yet to place orders for 100% of the such infrastructure worth Rs 300.00 lakhs as detailed in the "Objects of the Issue" beginning on page 69 of Draft Prospectus. These are based on our estimates and on third-party quotations, which are subject to a number of variables, including



possible cost overruns, changes in management's views of the desirability of current plans, change in supplier, which may have an adverse effect on our business and results of operations.

Further, we cannot assure that we would be able to procure these infrastructure, or procure the same within budgeted costs and timelines. Delays in acquisition of the same could result in the cost and time overrun, which would have a material adverse effect on our business, results of operations and financial condition. For further details, please refer to the chapter titled "Objects of the Issue" beginning on page 69 of Draft Prospectus.

#### 10. We face risks associated with currency exchange rate fluctuations.

Our revenue from operations is effected by foreign exchanges fluctuations. The revenue from operation of our company for the year 2022-23, 2021-22 and 2020-21 is ₹ 496.01 Lakhs, ₹ 291.51 Lakhs and ₹ 193.15 Lakhs from exporting our services. Because of our foreign currency exposures, exchange rate fluctuations, can have a material impact on our results of operations, cash flows and financial condition. The exchange rate between the Indian Rupee and U.S. dollar has been volatile in recent periods and may continue to fluctuate in the future.

Fluctuations in the exchange rates may affect us to the extent of our sales. Our Company may enter into certain contracts to hedge exchange rate fluctuations which may or may not adequately cover the potential loss that may arise as a result of such foreign exchange transactions. Moreover, these hedges do not cover all such exposures and are in any event subject to their own risks, including counterparty credit risk. Adverse moves in exchange rates that we have not adequately hedged may impact our profitability and financial condition.

## 11. The property used by the Company for the purpose of its operations is not owned by us. Any termination of the relevant lease or leave and license agreement in connection with such property or our failure to renew the same could adversely affect our operations.

We currently operate our registered office, located at 2nd Floor, Block-J, Safal Mondeal Retail Park, Nr. Iscon Mall, Nr Rajpathclub, S.G Highway, Bodakdev Ahmadabad City, Gujarat-380054 India and the same is not owned by us. We have obtained this property on rental basis from Param Jewels Private Limited through Lease Agreement dated July 18, 2019 starting from September 01, 2019 for a period of 5 years.

Our development centre is located at Gift City, Unit No. G-01, Brigade International Financial Center, Building No 14A, Block 14, Zone-1, Gift City, Ratanpur, Gandhinagar- 382355, India and the same is not owned by us. We have obtained this property on lease rental basis for period of 5 years.

Periodic renewals of such lease may increase our costs, since it is subject to rent escalation. Any termination of the lease and/or rental deed in connection with this property or our failure to renew the same, and upon favourable conditions, in a timely manner or at all could adversely affect our operations.

For details regarding properties taken on lease refer the Chapter titled —Properties – "Business Overview" beginning on page no. 97 of this Prospectus.

## 12. There are outstanding legal proceedings involving our Group Company. Any adverse decision in such proceedings may have a material adverse effect on business, results of operations and financial condition of our Group Company.

Our Group Company is involved in certain legal proceedings which are pending at different levels of adjudication before various courts, tribunals, enquiry officers, and appellate authorities.

We cannot provide assurance that these legal proceedings will be decided in our Group Company's favour. Any adverse decisions in any of the proceedings may have a significant adverse effect on business, results of operations, cash flows and financial condition of Group Company. A summary of the pending civil and other proceedings involving the Group Company is provided below:

#### Cases against our Company

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)	
Criminal Complaints			
Statutory/ Regulatory Authorities			
Taxation Matters	1	7.57	
Other Litigation			



#### Cases against our Group Company

Nature of Cases	No of Outstanding Cases	Amount involved (In Lakhs)
Criminal Complaints		
Statutory/ Regulatory Authorities		
Taxation Matters	2	9.69
Other Litigation		

For further details of legal proceedings, please see "Outstanding Litigations and Material Developments" beginning on page 177 of this Prospectus

## 13. Our failure to adapt to technological developments or industry trends could affect the performance and features of our products, and reduce our attractiveness to our customers.

As our operations grow in scope and size, whether through offering of new solutions and services or expansion into new markets, we must continuously improve, upgrade, adapt and expand our systems and infrastructure to offer our customers enhanced products, features and functionality ahead of rapidly evolving customer demands, while maintaining the reliability and integrity of our systems and infrastructure in a cost-efficient and competitive manner. The systems, infrastructure and technologies we currently employ may become obsolete or be unable to support our increased size and scale. Even if we are able to maintain, upgrade or replace our existing systems or innovate or customize and develop new technologies and systems, we may not be as quick or efficient as our competitors in upgrading or replacing our systems. We may be unable to devote adequate financial resources or obtain sufficient financing on commercially acceptable terms in time, or at all, which may have a material adverse effect on our business, prospects, results of operation and financial condition. For further details regarding our business, please refer to chapter titled "Our Business" beginning on Page 97 of this Prospectus.

## 14. We have a substantial amount of outstanding indebtedness, which requires significant cash flows to service and are subject to certain conditions and restrictions in terms of our financing arrangements, which restricts our ability to conduct our business and operations in the manner we desire.

As of March 31, 2023, our long term borrowings were ₹706.82 Lacs & short term borrowings were ₹ 39.97 Lacs and we will continue to incur additional indebtedness in the future. Our level of indebtedness has important consequences to us, such as:

- > increasing our vulnerability to general adverse economic, industry and competitive conditions;
- > limiting our ability to borrow additional amounts in the future;
- > affecting our capital adequacy requirements; and
- > Increasing our finance costs.

In the event we breach any financial or other covenants contained in any of our financing arrangements or in the event we had breached any terms in the past which is noticed in the future, we may be required to immediately repay our borrowings either in whole or in part, together with any related costs. If the lenders of a material amount of the outstanding loans declare an event of default simultaneously, our Company may be unable to pay its debts when they fall due. For further details of our Company's borrowings, see "Financial Information of our Company" on page 139 of this Prospectus.

#### 15. If we are not successful in managing our growth, our business may be disrupted and our profitability may be reduced.

We have experienced growth from the year 2023 and expect our businesses to continue to grow significantly. Our future growth is subject to risks arising from a rapid increase in volume, and inability to retain and recruit skilled staff. We may not grow at a rate comparable to our growth rate in the past, either in terms of income or profit.

Our future growth may place significant demands on our management and operations and require us to continuously evolve and improve our financial, operational and other internal controls within our Company. In particular, continued expansion may pose challenges in:

- > maintaining high levels of quality control and cost effective service, and customer satisfaction;
- > recruiting, training and retaining sufficient skilled management and technical personnel for our manufacturing process;
- developing and improving our internal administrative infrastructure, particularly our financial,
- operational, communications, internal control and other internal systems;
- making accurate assessments of the resources;



- adhering to the standards of health, safety and environment and quality and process execution to meet clients' expectations;
- strengthening internal control and ensuring compliance with legal and contractual obligations;
- Managing relationships with customers and lenders.

If we are not successful in managing our growth, our business may be disrupted and profitability may be reduced. Our business, prospects, financial condition and results of operations may be adversely affected.

## 16. We have had certain inaccuracy in relation to regulatory filings and our company has made non-compliances of certain provision under applicable law.

In the Past, our Company has not complied for AS-15 in Audited Financial Statements as per the Companies Act, 2013 with regard to gratuity provision but the same is compiled in Restated Financial Statement of the Company. Also we have delayed in depositing the EPF under The Employees' Provident Funds Scheme, 1952 with the concerned offices of the departments on several instances and have accordingly been subjected to penalty and charged with interest for delayed deposit of tax on various instances.

Further no show cause notice has been issued against our Company till date, in respect of above, in the event of any cognizance being taken by the concerned authorities in respect of above, actions may be taken against our Company and its directors, in which event the financials of our Company and our directors may be affected. Further we cannot assure that we may not do delay filings in future and not be subjected to penalty or interest.

#### 17. Our business is substantially affected by prevailing economic, political and other prevailing conditions in India.

Our Company is incorporated in India, and our assets and employees are located in India. As a result, we are highly dependent on prevailing economic conditions in India and our results of operations are significantly affected by factors influencing the Indian economy. Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

- any increase in Indian interest rates or inflation;
- any scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India and scarcity of financing for our expansions;
- prevailing income conditions among Indian consumers and Indian corporations;
- volatility in, and actual or perceived trends in trading activity on, India's principal stock exchanges;
- changes in India's tax, trade, fiscal or monetary policies;
- political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighbouring countries;
- occurrence of natural or man-made disasters
- prevailing regional or global economic conditions, including in India's principal export markets; and
- Other significant regulatory or economic developments in or affecting India or IT sector.

Any slowdown or perceived slowdown in the Indian economy, or in specific sectors of the Indian economy, could adversely impact our business, results of operations and financial condition and the price of the Equity Shares.

## 18. Deployment of the Proceeds is not subject to any monitoring by any independent agency. The purposes for which the Proceeds of the Issue are to be utilized are based on management estimates and have not been appraised by any banks or financial institutions.

We intend to use the Proceeds of the Issue for the purposes described in "Objects of the Issue" on page no. 69 of Prospectus. Our management may revise estimated costs, fund requirements and deployment schedule owing to factors relating to our business and operations and external factors which may not be within the control of our management. The utilization of the Proceeds of the Issue and other financings will be monitored only by the Audit Committee of the Board and is not subject to any monitoring by any independent agency. Further, pending utilization of the Proceeds of the Issue, we intend to deposit the Net Proceeds only in scheduled commercial banks included in the Second Schedule of the Reserve Bank of India Act, 1934.

Our funding requirements and the deployment of the Proceeds of the Issue are based on management estimates and have not been appraised by any banks or financial institutions. In view of the highly competitive nature of the industry in which we operate, we may have to revise our management estimates from time to time and, consequently, our funding requirements may also change.



### 19. Any failure to comply with financial and other restrictive covenants imposed on us under our financing agreements may affect our operational flexibility, business, results of operations and prospects.

As on March 31, 2023, our total secured borrowings amounted to Rs. 603.75 Lacs from Kotak Mahindra Bank Limited. Our leverage has several important consequences, including the following:

- A portion of our cash flow will be used towards repayment of debt, which will reduce the availability of cash to fund working capital requirements, capital expenditures and other general corporate purposes;
- > Our borrowing cost and the existence of encumbrances on a significant portion of our immovable properties may constrain. In the event of enforcement of an event of default in connection with such secured borrowings (which is not waived or cured), our ability to continue to operate our business at such locations may be restricted;
- Fluctuations in interest rates may affect our cost of borrowing, as all or a substantial part of our borrowings is at floating rates of interest; and

The termination of, or declaration or enforcement of default under, any current or future financing agreement (if not waived or cured) may affect our ability to raise additional funds or renew maturing borrowings to finance our existing operations and pursue our growth initiatives and, therefore, have an effect on our business, results of operations and prospects.

For further details of our loans, Please refer chapter titled "Financial Information of our Company" beginning on Page 139 of this Prospectus.

#### 20. We have entered into and may enter into related party transactions in the future also.

Our Company in the past has entered into Related Party Transactions and may continue to do so in future also, which may affect our competitive edge. Our Company had entered into various transactions with our Promoters, Promoter Group, Directors and their Relatives and Group Company. These transactions, inter-alia includes salary, remuneration, loans and advances, and interest etc. Our Company entered into such transactions at arm length price due to easy proximity and quick execution. Also the transactions are in compliance with Companies Act, 2013 and other applicable provisions.

However, there is no assurance that we could not have obtained better and more favourable terms that our Company not entered into such related party transactions. Our Company may enter into such transactions in future also and we cannot assure that in such an event there would be no adverse effect on results of our operations. For details please refer to Annexure J on Related Party Transactions of the Auditor's Report under Section titled "Financial Information of the Company" beginning on page no. 139 of this Prospectus

## 21. Our software solutions and services may contain coding, manufacturing or configuration errors or other defects that could harm our reputation, be expensive to correct, delay revenues, and expose us to litigation.

Our software solutions and services are fairly complex. Despite testing prior to the release and throughout the lifecycle of a solution or service, our products may sometimes contain coding or errors that can impact their function, performance and security, and result in other negative consequences.

Errors may be found in new software solutions or services or improvements to existing solutions or services after delivery to our customers. If these defects are discovered after the release of such products to our customers, we may not be able to successfully correct such errors in a timely manner. In addition, despite the extensive tests we conduct on all our software products and services, we may not be able to fully simulate the environment in which our solutions and services will operate in the customers' ecosystem, and, as a result, we may be unable to adequately detect the design defects or software errors which may become apparent only after the solutions are used in an end-user's environment, and users have transitioned to our services. The occurrence of errors, defects and failures in our software products and services could result in the delay or the denial of market acceptance of our products and alleviating such errors and failures may require us to incur significant expenditure.

Customers often use our services for critical business processes and as a result, any defect or disruption in our products and solutions, any data breaches or misappropriation of proprietary information, or any error in execution, including human error or third-party activity such as denial of service attacks or hacking, may harm our quality. The errors in or failure of our software solutions and services could also result in us losing customer transaction documents and other customer files, causing significant customer dissatisfaction and possibly giving rise to claims for monetary damages and litigations. The harm to our reputation



resulting from such solution and service errors and failures may be materially damaging. For further details of our business, Please refer to chapter titled "Business Overview" beginning on Page 97 of this Prospectus.

## 22. Our success is dependent on our Promoter, senior management and skilled manpower. Our inability to attract and retain key personnel or the loss of services of our Promoter or Managing Director and Whole Time Directors may have an adverse effect on our business prospects.

Our Promoter, Managing Director, Whole Time Directors and senior management have significantly contributed to the growth of our business, and our future success is dependent on the continued services of our senior management team. Our Managing Director Mr. Manav Subhashchandra Patel and whole-time Director Mrs. Manali Krunal Patel, have been employed with our Company since our incorporation. They are having experience of 07 years and 6 years in IT Industry which turn out beneficial for the Company. An inability to retain any key managerial personnel may have an adverse effect on our operations. Our ability to execute contracts and to obtain new clients also depends on our ability to attract, train, motivate and retain highly skilled professionals, particularly at managerial levels. We might face challenges in recruiting suitably skilled personnel, particularly as we continue to grow and diversify our operations. In the future, we may also not be unable to compete with other larger companies for suitably skilled personnel due to their ability to offer more competitive compensation and benefits. The loss of any of the members of our senior management team, our whole time directors or other key personnel or an inability on our part to manage the attrition levels; may materially and adversely impact our business, results of operations, financial condition and growth prospects.

The success of our business is also dependent upon our ability to hire, retain, and utilize qualified personnel and corporate management professionals who have required experience and expertise. From time to time, it may be difficult to attract and retain qualified individuals with the requisite expertise and we may not be able to satisfy the demand from customers for our solutions because of our inability to successfully hire and retain qualified personnel.

For further details of our Promoters and Management, please refer chapter titled "Our Promoters and Promoter Group" and "Our Management" beginning on Page 121 & 134 of this Prospectus.

## 23. If there is a change in policies related to tax, duties or other such levies applicable to us, it may affect our results of operations.

We benefit from certain general tax regulations and incentives that accord favourable treatment to certain of our operations as well as for our activities. These tax benefits include income tax deductions and other taxes. For details regarding income tax deductions, please refer to the chapter "Statement of Possible Tax Benefits" on page 81 of this Prospectus.

New or revised accounting policies or policies related to tax, duties or other such levies promulgated from time to time by the relevant authorities may significantly affect our results of operations. We cannot assure you that we would continue to be eligible for such lower tax rates or any other benefits. The reduction or termination of our tax incentives, or non-compliance with the conditions under which such tax incentives are made available, will increase our tax liability and affect our business, prospects, results of operations and financial condition.

### 24. Any failure to retain and attract skilled and professional employees, could have a material adverse effect on our business, financial condition and results of operations.

Our success depends in part on our ability to retain and attract skilled and professional employees. Without a sufficient number of employees, our company cannot operate. Competition for qualified personnel with established customer relationships is intense, both in retaining our existing employees and when replacing or finding additional suitable employees. Any failure to retain and attract skilled technical or sales personnel could have a material adverse effect on our business, financial condition and results of operations.

Further the employee attrition rate of our Company is 28.57% for the FY 2022-23. However, a failure to train and motivate our employees may lead to an increase in our employee attrition rates, erode the quality of customer service, divert management resources and impose significant costs on us which may have an adverse impact on our business and future financial performance.

### 25. Majority of our revenue is concentrated from particular segment of service i.e., Custom software development. Any Loss of the large customer of this segment may affect our revenues and profitability.

Our revenue is bifurcated on the basis of services provided by the company i.e., AI and ML Solutions, Custom Software Development and Staff Augmentation. Revenue from these services are Rs. 55.35 Lakhs, Rs.822.39 Lakhs and Rs.217.01 Lakhs respectively for the year ended on March 31, 2023. Majority of our revenue is concentrated form Custom Software Development



amounting to Rs.822.39 Lakhs, Rs.274.80 Lakhs and Rs.242.32 Lakhs Respectively for the years ended on March 31, 2023, March 31, 2022, and March 31, 2021. Our company offer custom software development services that cater to the specific needs of the business and provide a tailored solution that meets business objectives.

Any loss of the large customer of this segment may affect our revenue and profitability of the business. While we typically have long term relationships with our customers, we have not entered into long term agreements with our customers and the success of our business is accordingly significantly dependent on us maintaining good relationships with our customers. The actual sales by our Company may differ from the estimates of our management due to the absence of long-term agreements. The loss of one or more of these significant or key customers of the Custom Software Development segment or a reduction in the amount of business we obtain from them could have an adverse effect on our business, results of operations, financial condition and cash flows.

#### 26. The present promoters of the Company are first generation entrepreneurs.

Our present Promoters are first generation entrepreneur. Their experience in managing and being instrumental in the growth of our Company is limited to the extent of their knowledge and experience and we cannot assure that this will not affect our business growth. Although Our Promoter Mr. Manav Subhashchandra, Mrs. Manali Krunal Patel and Mrs. Pooja Sunny Patel have vast experience of around 7 years, 6 years and 7 years respectively.

For further details of our Promoters, refer chapter titled "Our Promoters and Promoter Group" beginning on Page 134 of Prospectus.

## 27. We have not yet applied for the registration of our logo. If we fail to obtain registration our brand building efforts may be hampered which might lead to adverse effect on our business.

Our Company is currently using the logo which is not yet registered in the name of our Company neither we have made any application for the registration of the trademark with the respective authorities. If we are unable to get the same registered with the trademark authorities then, our Company may not be able to successfully enforce or protect our intellectual property rights and obtain statutory protections available under the Trademarks Act, 1999, as otherwise available for registered trademarks in future could have a material adverse effect on our business and goodwill, which in turn could adversely affect our results of operations.

Further our Company does not own the domain name "www.kodytechnolab.com" as a result of which we might be required to discontinue its usage at any point of time in future. Although we have executed assignment agreement with our Promoter for use of such domain, if such assignment will withdraw or cancel by our Promoter in future. This might adversely affect our business and goodwill. For further details, please refer to section titled "Government and Other Approvals" on page 182 of this Prospectus.

## 28. We have experienced negative cash flows in the past. Any such negative cash flows in the future could affect our business, results of operations and prospects.

Our Company had reported certain negative cash flows from our operating, investing activities and financing activities in the previous years as per the Restated Financial Statements and the same are summarized as under:

Particulars	For the year ended March 31,			
	2023	2022	2021	
Cash flow from Operating Activities	(133.93)	8.16	15.66	
Cash flow from Investing Activities	(694.37)	(11.97)	(14.50)	
Cash flow from Financing Activities	827.29	11.08	(0.73)	

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If our Company is not able to generate sufficient cash flows, it may affect our business and financial operations. For further please refer chapter titled "Financial Information" beginning on Page 139 of this Prospectus.

#### 29. Our lenders have charge over our immovable properties in respect of finance availed by us.

We have provided security in respect of loans / facilities availed by us from banks by creating a charge over our immovable properties. The total amounts outstanding and payable by us as secured loans were Rs. 6037.50 lacs as on March 31, 2023. In the event we default in repayment of the loans / facilities availed by us and any interest thereof, our properties may be subject to forfeiture by lenders, which in turn could have significant adverse effect on business, financial condition or results of operations.



For further details of secured loans of our Company, please refer the chapter titled "Financial Information of our Company" on page no. 139 of this Prospectus.

## 30. Our marketing and advertising campaigns may not be successful in increasing the popularity of our products and offerings. If our marketing initiatives are not effective, this may adversely affect our business and results of operations.

Our revenues are influenced by our marketing plans including advertising. If we adopt unsuccessful marketing and advertising campaigns, we may fail to attract new customers or retain existing customers. If our marketing and advertising strategies are unsuccessful, our business and results of operations could be materially adversely affected. In addition the support of our employees is also critical for the success of our marketing programmes, such as local marketing and any new strategic initiatives we seek to undertake. While we can mandate certain strategic initiatives, we need the active support of our employees if the implementation of these initiatives is to be successful. The failure of our employees to support our marketing programmes and strategic initiatives could adversely affect our ability to implement our business strategy and harm our business, financial condition, results of operations and prospects.

In addition, increased spending by our competitors on advertising and promotion or an increase in the cost of advertising in the markets in which we operate, could adversely affect our results of operations and financial condition. Moreover, a material decrease in our funds earmarked for marketing and advertising or an ineffective advertising campaign relative to that of our competitors, could also adversely affect our business and results of operations.

#### 31. The unsecured loan availed by our Company from Director may be recalled at any given point of time.

Our Company has been availing unsecured loans from Director and Group Company from time to time. The total outstanding payable to them as on March 31, 2023 amounts to Rs. 143.04 Lacs. Although there are no terms and condition prescribed for repayment of unsecured loan from our Director and Group Company which can be recalled at any given point of time during ordinary course of business and thus may affect the business operations and financial performance of our Company.

For further details regarding loans availed by our Company, please refer "Financial Information of our Company" on page 139 of this Prospectus.

## 32. Misconduct or errors by manpower engaged by us could expose us to business risks or losses that could affect our business prospects, results of operations and financial condition.

Misconduct or errors by manpower engaged by us could expose us to business risks or losses, including regulatory sanctions, penalties and serious harm to our business. Such misconduct includes breach of security requirements, misappropriation of funds, hiding unauthorized activities, failure to observe our stringent operational standards and processes and improper use of confidential information. It is not always possible to detect or deter such misconduct, and the precautions we take to prevent and detect such misconduct may not be effective. The risks associated with the deployment of manpower include possible claims relating to:

- actions or inactions, including matters for which we may have to indemnify our customers;
- > Our failure to adequately verify personnel backgrounds and qualifications resulting in deficient services;
- Failure of manpower engaged by us to adequately perform their duties or absenteeism;
- rrors or malicious acts or violation of security, privacy, health and safety regulations; and

These claims may give rise to litigation and claims for damages, which could be time-consuming. These claims may also result in negative publicity and effect our business. Any claims and proceedings for alleged negligence as well as regulatory actions may in turn materially and consequently, our business, financial condition, results of operations and prospects.

## 33. Our Group Company has provided personal guarantees for loans availed by our Company. Our business, financial condition, results of operations, cash flows and prospects may be adversely affected by the invocation of all or any personal guarantees & Personal Properties.

Our Group Company has provided personal guarantees to secure a significant portion of our existing borrowings, and may post listing continue to provide such guarantees and other security. In case of a default under our loan agreements, any of the personal guarantees provided by our Group Company may be invoked, which could negatively impact the reputation of our Company. Also, we may face certain impediments in taking decisions in relation to our Company, which in turned would result in a material adverse effect on our financial condition, business, results of operations and prospects and would negatively impact our reputation.



For further details regarding loans availed by our Company, please refer "Financial Information of our Company" on page no. 139 of this Prospectus.

#### 34. Our business operations may be disrupted by an interruption in power supply which may impact our business operations.

Our operations involve a significant amount of power supply as our service process requires continues supply of power. We depend on State electricity supply for our power requirements. An interruption in power supply may occur in the future as a result of any natural calamity, technical fault, and shortage of power or other factors beyond our control. This could also result in an increase in the cost of power. Lack of sufficient power resources or an increase in the cost of such power may adversely affect our business, results of operations and financial condition.

#### 35. Increases in manpower cost for IT professionals could reduce our cash flows and profit margins.

Historically, manpower costs in the Indian IT services industry have been significantly lower than manpower costs in developed countries for comparable skilled technical personnel, which has been one of India's competitive strengths. However, manpower cost increases in India may prevent us from sustaining this competitive advantage and may negatively affect our profit margins. In the long term, salary increases may make us less competitive unless we are able to continue increasing the efficiency and productivity of our professionals and the quality of our services and the prices we can charge for our solutions and services. Increases in salary, including an increase in the cash component of our compensation expenses, may reduce our cash flows and our profit margins and have a material adverse effect on our business, financial conditions and results of operations. For further details regarding our human resource, please refer to chapter titled "Business Overview" beginning on Page 97 of this Prospectus.

## 36. Our Company has not taken any insurance which may expose our company from potential losses to which we may be subject to risk and this may have a material effect on our business and financial condition.

Our Company has not taken any insurance policy related to our registered office, development centre and for keyman Insurance policy of our Company. Any unforeseen situation or any liability will not compensate due to absence of Insurance policy. Further, our business involves risks which may adversely affect our profitability, including failure of systems and employee frauds. We cannot assure you that the operation of our business will not be affected by any of the incidents listed above or by other factors.

In addition, in the future, we may not be able to maintain insurance of the types or at levels which we deem necessary or adequate or at rates which we consider reasonable. The occurrence of an event for which we are not adequately or sufficiently insured or the successful assertion of one or more large claims against us that exceed available insurance coverage, or changes in our insurance policies (including premium increases or the imposition of large deductible or co-insurance requirements), could have an effect on our business, results of operations, financial condition and cash flows.

## 37. We have significant ongoing funding requirements and may not be able to raise additional capital in the future. As a result, we may not be able to respond to business opportunities, challenges or unforeseen circumstances.

Our major fund based and non-fund based financial assistance has been sanctioned by the bank, i.e. the Kotak Mahindra Bank on the security of assets. The Company is dependent on the Banks for its loan against property and any default under such arrangement with such lender may create problem for operation of the Company, which may affect the financial stability of the Company.

Additionally, this may result into difficulty in arranging for funds for re-payment and may also affect the financial position of the Company. If we are unable in the future to generate sufficient cash flow from operations or borrow the necessary capital to fund our future capital expenditures, we will be forced to limit our growth. In addition, we may not be able to service our existing customers or to acquire new customers. The inability to raise additional capital on acceptable terms could have an effect on our business, results of operations and financial condition.

For further details of our loans, Please refer chapter titled "Financial Information of our Company" beginning on Page 139 of this Prospectus.

## 38. Our operating results could be adversely affected by weakening of economic conditions due to lock-down in all parts of India and other parts of world due to pandemic covid-19, or similar unforeseen events.

Our overall performance depends in part on the global economic conditions. Certain economies have experienced periods of downturn due to the situation prevailed in India and outside India due to pandemic disease of Covid-19 which impact financial markets, concerns regarding the stability and viability of major financial institutions, declines in gross domestic product, and increases in unemployment and volatility in commodity prices and worldwide stock markets, and excessive government debt.



Moreover, the instability in the global economy affects countries in different ways, at different times and with varying severity, which makes the impact to our business unforeseeable and indeterminate. During such downturns, many customers may delay or reduce digital marketing purchases. Contract negotiations may become more protracted or conditions could result in reductions in the sale of our services, longer sales cycles, pressure on our margins, difficulties in collection of accounts receivable or delayed payments, increased default risks associated with our accounts receivables, slower adoption of new technologies and increased price competition. Any of these events, as well as a general weakening of, or declining corporate confidence in the global economy, or a curtailment in government or corporate spending could delay or decrease our revenues and therefore have a material adverse effect on our business, operating results and financial condition.

#### 39. We are subject to the risk of failure of, or a material weakness in, our internal control systems.

We are exposed to risks arising from the inadequacy or failure of internal systems or processes, and any actions we may take to mitigate these risks may not be sufficient to ensure an effective internal control environment. Given our high volume of transactions, errors may be repeated or compounded before they are discovered and rectified. Our management information systems and internal control procedures may not be able to identify non-compliance or suspicious transactions in a timely manner, or at all. Where internal control weaknesses are identified, our actions may not be sufficient to fully correct such weaknesses. In addition, several of our collection related processes are yet to be fully automated, which may increase the risk that human error, tampering or manipulation will result in losses that may be difficult to detect. As a result, we may incur expenses or suffer monetary losses, which may not be covered by our insurance policies and may result in a material effect on our business, financial condition and results of operations.

## 40. Our Promoters and Executive Directors hold Equity Shares in our Company and are therefore interested in the Company's performance in addition to their remuneration and reimbursement of expenses.

Our Promoters and Directors are interested in our Company, in addition to regular remuneration or benefits and reimbursement of expenses, to the extent of their shareholding in our Company. We cannot assure you that our Promoters will exercise their rights as shareholders to the benefit and best interest of our Company. Our Promoters may take or block actions with respect to our business which may conflict with the best interests of the Company or that of minority shareholders. For further information on the interest of our Promoters and Directors of our Company, other than reimbursement of expenses incurred or normal remuneration or benefits, see "Our Management" and "Our Promoters and Promoter Group" on pages 121 and 134 respectively of this Prospectus.

#### 41. The future operating results are difficult to predict and may fluctuate or adversely vary from the past performance.

The company's operating results may fluctuate or adversely vary from past performances in the future due to a number of factors, many of which are beyond the company's control. The results of operations during any financial year or from period to period may differ from one another or from the expected results operation. Its business, results of operations and financial condition may be adversely affected by, inter alia, a decrease in the growth and demand for the solutions and services offered by the us or any strategic alliances which may subsequently become a liability or non-profitable. Due to various reasons including the above, the future performance may fluctuate or adversely vary from our past performances and may not be predictable. For further details of our operating results, section titled "Financial Information of the Company" beginning on Page 139 of this Prospectus.

## 42. Any failure to retain and attract skilled and professional employees, could have a material adverse effect on our business, financial condition and results of operations.

Our success depends in part on our ability to retain and attract skilled and professional employees. Without a sufficient number of employees, our company cannot operate. Competition for qualified personnel with established customer relationships is intense, both in retaining our existing employees and when replacing or finding additional suitable employees. Any failure to retain and attract skilled technical or sales personnel could have a material adverse effect on our business, financial condition and results of operations.

#### 43. We have not independently verified certain data in this Prospectus.

We have not independently verified data from the Industry and related data contained in this Prospectus and although we believe the sources mentioned in the report to be reliable, we cannot assure you that they are complete or reliable. Such data may also be produced on a different basis from comparable information compiled with regards to other countries. Therefore, discussions of matters relating to India, its economy or the industries in which we operate that is included herein are subject to the caveat that the statistical and other data upon which such discussions are based have not been verified by us and may be incomplete, inaccurate or unreliable. Due to incorrect or ineffective data collection methods or discrepancies between published information and market



practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, we cannot assure you that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

#### 44. We are susceptible to risks relating to unionization of our employees employed by us.

We cannot assure you that our employees will not unionize, or attempt to unionize in the future, that they will not otherwise seek higher wages and enhanced employee benefits. We also cannot assure you that we will not experience disruptions in our work due to disputes or other problems with our workforce. If not resolved in a timely manner, these risks could limit our ability to provide our services to our clients, cause clients to limit their use of our products or result in an increase in our cost of employee benefits and other expenses. If any of these risks materialize, our business, results of operations and financial condition could be affected.

#### 45. Any Penalty or demand raise by statutory authorities in future will affect our financial position of the Company.

Our Company is mainly engaged in Information Technology Solutions and Services which attracts tax liability such as Income tax & Goods and Service Tax and other applicable provision of the Acts. However, the Company has been depositing the return under above applicable acts but any demand or penalty raise by concerned authority in future for any previous year and current year will affect the financial position of the Company. For detail, please refer "Outstanding Litigation and Material Development" beginning on page 177 of this Prospectus. Any such penalty arising in future may lead to financial loss to our Company.

# 46. We have not identified any alternate source of raising the Capital expenditure and working capital mentioned as our 'Objects of the Issue'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

Our Company has not identified any alternate source of funding for our Capital expenditure and working capital requirement and for general corporate purposes and hence any failure or delay on our part to mobilize the required resources or any shortfall in the Issue proceeds can adversely affect our growth plan and profitability. The delay/shortfall in receiving these proceeds could result in inadequacy of capital or may require our Company to borrow funds on unfavourable terms, both of which scenarios may affect the business operation and financial performance of the Company.

For further details of our Object for the Issue, Please refer chapter titled "Object for the Issue" beginning on Page 69 of this Prospectus.

# 47. Our Company's management will have flexibility in utilizing the Net Proceeds from the Issue. The deployment of the Net Proceeds from the Issue is not subject to any monitoring by any independent agency.

Our Company intends to primarily use the Net Proceeds towards Capital Expenditure, working capital requirement, Repayment of borrowing and for general corporate purposes as described in "Objects of the Issue" on page 69 of Draft Prospectus which is in compliance with applicable law. In terms of the SEBI (ICDR) Regulations, we are not required to appoint a monitoring agency since the Issue size is not in excess of ₹100 crores. The management of our Company will have discretion to use the Net Proceeds from the Issue, and investors will be relying on the judgment of our Company's management regarding the application of the Net Proceeds from the Issue. Our Company may have to revise its management estimates from time to time and consequently its requirements may change.

Accordingly, prospective investors in the Issue will need to rely upon our management's judgment with respect to the use of Net Proceeds. If we are unable to enter into arrangements for utilization of Net proceeds as expected and assumed by us in a timely manner or at all, we may not be able to derive the expected benefits from the proceeds of the Issue and our business and financial results may suffer.

# 48. Any variation in the utilization of the Net Proceeds as disclosed in this Prospectus shall be subject to certain compliance requirements, including prior approval of the shareholders of our Company.

We propose to utilize the Net Proceeds for raising funds for working capital Requirement. For further details of the proposed objects of the Issue, please refer the chapter titled "Objects of the Issue" beginning on Page No. 69 of this Prospectus. At this juncture, we cannot determine with any certainty if we would require the Net Proceeds to meet any other expenditure or fund any exigencies arising out of the competitive environment, business conditions, economic conditions or other factors beyond our control. In accordance with Section 27 of the Companies Act, 2013, we cannot undertake any variation in the utilization of the Net Proceeds as disclosed in this Prospectus without obtaining the approval of shareholders of our Company through a special resolution. In the event of any such circumstances that require us to vary the disclosed utilization of the Net Proceeds, we may not



be able to obtain the approval of the shareholders of our Company in a timely manner, or at all. Any delay or inability in obtaining such approval of the shareholders of our Company may adversely affect our business or operations.

Further, our Promoters or controlling shareholders would be required to provide an exit opportunity to the shareholders of our Company who do not agree with our proposal to modify the objects of the Issue, at a price and manner as prescribed by SEBI. Additionally, the requirement on Promoters or controlling shareholders to provide an exit opportunity to such dissenting shareholders of our Company may deter the Promoters or controlling shareholders from agreeing to the variation of the proposed utilization of the Net Proceeds, even if such variation is in the interest of our Company. Further, we cannot assure you that the Promoters or the controlling shareholders of our Company will have adequate resources at their disposal at all times to enable them to provide an exit opportunity.

In light of these factors, we may not be able to vary the objects of the Issue to use any unutilized proceeds of the Issue, if any, even if such variation is in the interest of our Company. This may restrict our Company's ability to respond to any change in our business or financial condition by re-deploying the unutilized portion of Net Proceeds, if any, which may adversely affect our business and results of operations.

# 49. Portion of our Issue Proceeds are proposed to be utilized for general corporate purposes which constitute 21.75% of the Issue Proceed. As on date we have not identified the use of such funds.

Portion of our Issue Proceeds are proposed to be utilized for general corporate purposes which constitute 21.75% of the Issue Proceed. We have not identified the general corporate purposes for which these funds may be utilized. The deployment of such funds is entirely at the discretion of our management in accordance with policies established by our Board of Directors from time to time and subject to compliance with the necessary provisions of the Companies Act. For details please refer the chapter titled "Objects of the Issue" beginning on Page No. 69 of this Prospectus.

# 50. The average cost of acquisition of Equity Shares by our Promoters could be lower than the Issue Price.

Our Promoters average cost of acquisition of Equity Shares in our Company is lower than the Issue Price decided by the Company in consultation with the Lead Manager. For further details regarding average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares by our Promoters in our Company, please refer to the chapters "Capital Structure" beginning on pages 53 of this Prospectus.

# 51. We have not paid any dividends in the last five Financial Years. Our ability to pay dividends in the future will depend upon future earnings, financial condition, cash flows, working capital requirements and capital expenditures.

Our ability to generate returns for Shareholders is dependent on a host of factors that impact our business and financial condition. Our Company has not paid any dividend on its Equity Shares during the last five Financial Years. The amount of future dividend payments, if any, will depend upon a number of factors, such as our future earnings, financial condition, cash flows, working capital requirements, contractual obligations, applicable Indian legal restrictions, capital expenditures and cost of indebtedness.

In addition, our ability to pay dividends may be impacted by a number of factors, including restrictive covenants under the loan or financing agreements our Company may enter into. Even in years in which we may have profits, we may decide to retain all of our earnings to finance the development and expansion of our business and, therefore, may not declare dividends on our Equity Shares. There can therefore be no assurance that we will be able to pay dividends in the future. For further details, see section "Dividend Policy" on page 138 of this Prospectus.

#### 52. We have in the last 12 months issued Equity Shares at a price that may be at lower than the Issue Price.

In the last 12 months we may have issued fresh Equity Shares to the promoter and other shareholders of our Company which are as follows:-

- ➤ Right Issue of 1,62,682 Equity Shares ₹ 10/- per Equity Share at price of ₹160/- dated March 03, 2023
- ➤ Bonus issue in the ratio of 19:1 dated March 29, 2023 issuing 32,80,958 Equity shares face value ₹ 10/- per Equity Share for consideration other than cash.
- ➤ Bonus issue in the ratio of 695001:2000000 dated June 27, 2023 issuing 12,00,140 Equity shares face value ₹ 10/- per Equity Share for consideration other than cash.

The Equity Shares allotted to investors pursuant to this Issue is being priced significantly higher due to various reasons including



better performance by the Company, better economic conditions and passage of time. For Further details of equity shares issued, please refer to the chapter titled "Capital Structure" beginning on page 53 of the Prospectus.

53. We will continue to be controlled by our Promoters and Promoter Group after the completion of the Issue, which will allow them to influence the outcome of matters submitted for approval of our shareholders.

As on the date of this Prospectus, our Promoters and Promoter Group hold 100% of the issued and outstanding paid-up share capital of our Company. Following the completion of the Issue, our Promoters and Promoter Group will continue to hold together 73.01% of our post-Issue Equity Share capital. As a result, they will have the ability to influence matters requiring shareholders' approval, including the ability to appoint Directors to our Board and the right to approve significant actions at Board and at shareholders' meetings, including the issue of Equity Shares and dividend payments, business plans, mergers and acquisitions, any consolidation or joint venture arrangements, any amendment to our Memorandum of Association and Articles of Association, and any other business decisions. We cannot assure you that our Promoters and Promoter Group will not have conflicts of interest with other shareholders or with our Company. Any such conflict may adversely affect our ability to execute our business strategy or to operate our business. For further details regarding our shareholding, please refer to chapter titled "Capital Structure" beginning on Page 53 of this Prospectus.

54. Our Equity Shares have never been publicly traded and may experience price and volume fluctuations following the completion of the Issue, an active trading market for the Equity Shares may not develop, the price of our Equity Shares may be volatile and you may be unable to resell your Equity Shares at or above the Issue Price or at all.

Prior to the Issue, there has been no public market for our Equity Shares, and an active trading market may not develop or be sustained after the Issue. Listing and quotation does not guarantee that a market for our Equity Shares will develop or, if developed, the liquidity of such market for the Equity Shares. The Issue Price of the Equity Shares is determined considering various financials factors of the Company and may not be indicative of the market price of the Equity Shares at the time of commencement of trading of the Equity Shares or at any time thereafter. There has been significant volatility in the Indian stock markets in the recent past, and the trading price of our Equity Shares after this Issue could fluctuate significantly as a result of market volatility or due to various internal or external risks, including but not limited to those described in this Prospectus. A decrease in the market price of our Equity Shares could cause you to lose some or all of your investment

55. Rights of shareholders under Indian laws may be more limited than under the laws of other jurisdictions.

Indian legal principles related to corporate procedures, directors' fiduciary duties and liabilities may differ from those that would apply to a company in another jurisdiction. Investors may have more difficulty in asserting their rights as shareholders in an Indian company than as shareholder of a corporation in another jurisdiction. Shareholders' rights under Indian law may not be as extensive as shareholders' rights under the laws of other jurisdictions. Under the Companies Act, prior to issuance of any new equity shares, a public limited company incorporated under Indian law must offer its equity shareholders pre-emptive rights to subscribe to a proportionate number of equity shares to maintain existing ownership, unless such pre-emptive rights are waived by a special resolution by a three-fourths majority of the equity shareholders voting on such resolution. If you are a foreign investor and the law of the foreign jurisdiction that you are in does not permit the exercise of such pre-emptive rights without our filing an offering document or registration statement with the applicable authority in such foreign jurisdiction, you will be unable to exercise such pre-emptive rights, unless we make such a filing. If we elect not to file an offering document or a registration statement, the new securities may be issued to a custodian, who may sell the securities for your benefit. The value such custodian receives on the sale of any such securities and the related transaction costs cannot be predicted. To the extent that you are unable to exercise pre-emptive rights granted in respect of our Equity Shares, your proportional interest in our Company would decline.

56. The Issue Price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the Issue Price and you may not be able to sell your Equity Shares at or above the Issue Price.

The Issue Price of our Equity Shares has been determined on the basis of the Fixed Price Issue. This price is based on numerous factors. For further information, see "Basis for Issue Price" beginning on page 76 of this Prospectus and may not be indicative of the market price of our Equity Shares after the Issue. The market price of our Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price. Among the factors that could affect our share price are:

- variations in the rate of growth of our financial indicators, such as earnings per share, net income and revenues;
- > Changes in revenue or earnings estimates or publication of research reports by analysts;
- Speculation in the press or investment community;



Domestic and international economic, legal and regulatory factors unrelated to our performance.

# 57. A third party could be prevented from acquiring control of our Company because of anti-takeover provisions under Indian law.

There are provisions in Indian law that may delay, deter or prevent a future takeover or change in control of our Company, even if a change in control would result in the purchase of your Equity Shares at a premium to the market price or would otherwise be beneficial to you. Such provisions may discourage or prevent certain types of transactions involving actual or threatened change in control of us. Under the takeover regulations in India, an acquirer has been defined as any person who, directly or indirectly, acquires or agrees to acquire shares or voting rights or control over a company, whether individually or acting in concert with others. Although these provisions have been formulated to ensure that interests of investors/shareholders are protected, these provisions may also discourage a third party from attempting to take control of our Company. Consequently, even if a potential takeover of our Company would result in the purchase of the Equity Shares at a premium to their market price or would otherwise be beneficial to its stakeholders, it is possible that such a takeover would not be attempted or consummated because of the Indian takeover regulations.

#### 58. The requirements of being a listed company may strain our resources and distract management.

We have no experience as a listed company and have not been subjected to the increased scrutiny of our affairs by shareholders, regulators and the public that is associated with being a listed company. As a listed company, we will incur additional legal, accounting, corporate governance and other expenses that we did not incur as an unlisted company. We will be subject to the listing agreements with the Stock Exchanges and compliances of SEBI Listing Regulation, 2015 which would require us to file audited annual and unaudited semi-annual and limited review reports with respect to our business and financial condition. If we delay making such filings, we may fail to satisfy our reporting obligations and/or we may not be able to readily determine and accordingly report any changes in our results of operations as timely as other listed companies. As a listed company, we will need to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, including keeping adequate records of daily transactions to support the existence of effective disclosure controls and procedures, internal control over financial reporting and additional compliance requirements under the Companies Act, 2013. In order to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, significant resources and management oversight will be required. As a result, management's attention may be diverted from other business concerns, which could adversely affect our business, prospects, financial condition and results of operations. In addition, we may need to hire additional legal and accounting staff with appropriate listed company experience and technical accounting knowledge and we cannot assure you that we will be able to do so in a timely manner.

# 59. We may require further equity issuance, which will lead to dilution of equity and may affect the market price of our Equity Shares or additional funds through incurring debt to satisfy our capital needs, which we may not be able to procure and any future equity offerings by us.

Our growth is dependent on having a balance sheet to support our activities. In addition to the IPO Proceeds and our internally generated cash flow, we may need other sources of financing to meet our capital needs which may include entering into new debt facilities with lending institutions or raising additional equity in the capital markets. We may need to raise additional capital from time to time, dependent on business conditions. The factors that would require us to raise additional capital could be business growth beyond what the current balance sheet can sustain; additional capital requirements imposed due to changes in regulatory regime or significant depletion in our existing capital base due to unusual operating losses. Any fresh issue of shares or convertible securities would dilute existing holders, and such issuance may not be done at terms and conditions, which are favourable to the existing shareholders of our Company. If our Company decides to raise additional funds through the incurrence of debt, our interest obligations will increase, and we may be subject to additional covenants, which could further limit our ability to access cash flows from our operations. Such financings could cause our debt to equity ratio to increase or require us to create charges or liens on our assets in favour of lenders. We cannot assure you that we will be able to secure adequate financing in the future on acceptable terms, in time, or at all. Our failure to obtain sufficient financing could result in the delay or abandonment of our expansion plans. Our business and future results of operations may be affected if we are unable to implement our expansion strategy. Any future issuance of Equity Shares by our Company may dilute shareholding of investors in our Company; and hence affect the trading price of our Company's Equity Shares and its ability to raise capital through an issue of its securities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Company's Equity Shares. Additionally the disposal, pledge or encumbrance of Equity Shares by any of our Company's major shareholders, or the perception that such transactions may occur may affect the trading price of the Equity Shares. No assurance may be given that our Company will not issue Equity Shares or that such shareholders will not dispose of, pledge or encumber their Equity Shares in the future.



#### EXTERNAL RISK FACTORS

60. The occurrence of natural or man-made disasters could adversely affect our results of operations, cash flows and financial condition. Hostilities, terrorist attacks, civil unrest and other acts of violence could adversely affect the financial markets and our business.

The occurrence of natural disasters, including cyclones, storms, floods, earthquakes, tsunamis, tornadoes, fires, explosions, pandemic disease and man-made disasters, including acts of terrorism and military actions, could adversely affect our results of operations, cash flows or financial condition. Terrorist attacks and other acts of violence or war in India or globally may adversely affect the Indian securities markets. In addition, any deterioration in international relations, especially between India and its neighbouring countries, may result in investor concern regarding regional stability which could adversely affect the price of the Equity Shares. In addition, India has witnessed local civil disturbances in recent years and it is possible that future civil unrest as well as other adverse social, economic or political events in India could have an adverse effect on our business. Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse effect on our business and the market price of the Equity Shares.

61. Our business and activities may be further regulated by the Competition Act and any adverse application or interpretation of the Competition Act could materially and adversely affect our business, financial condition and results of operations.

The Competition Act seeks to prevent business practices that have or are likely to have an appreciable adverse effect on competition in India and has established the Competition Commission of India (the "CCI"). Under the Competition Act, any arrangement, understanding or action, whether formal or informal, which has or is likely to have an appreciable adverse effect on competition is void and attracts substantial penalties. Any agreement among competitors which, directly or indirectly, determines purchase or sale prices, results in bid rigging or collusive bidding, limits or controls the production, supply or distribution of goods and services, or shares the market or source of production or providing of services by way of allocation of geographical area or type of goods or services or number of customers in the relevant market or in any other similar way, is presumed to have an appreciable adverse effect on competition and shall be void. Further, the Competition Act prohibits the abuse of a dominant position by any enterprise. If it is proven that a breach of the Competition Act committed by a company took place with the consent or connivance or is attributable to any neglect on the part of, any director, manager, secretary or other officer of such company, that person shall be guilty of the breach themselves and may be punished as an individual. If we, or any of our employees are penalized under the Competition Act, our business may be adversely affected. Further, the Competition Act also regulates combinations and requires approval of the CCI for effecting any acquisition of shares, voting rights, assets or control or mergers or amalgamations above the prescribed asset and turnover based thresholds. On March 4, 2011, the Government of India notified and brought into force new provisions under the Competition Act in relation to combined entities (the "Combination Regulation Provisions"), which came into effect from June 1, 2011. The Combination Regulation Provisions require that any acquisition of shares, voting rights, assets or control or mergers or amalgamations, which cross the prescribed asset and turnover based thresholds, must be notified to and preapproved by the CCI. In addition, on May 11, 2011, the CCI issued the final Competition Commission of India (Procedure in regard to the transaction of business relating to combinations) Regulations, 2011 (as amended). These regulations, as amended, set out the mechanism for the implementation of the Combination Regulation Provisions under the Competition Act.

#### 62. The Indian tax regime is currently undergoing substantial changes which could adversely affect our business.

The goods and service tax ("GST") that has been implemented with effect from July 1, 2017 combines taxes and levies by the GoI and state governments into a unified rate structure, and replaces indirect taxes on goods and services such as central excise duty, service tax, customs duty, central sales tax, state VAT, cess and surcharge and excise that were being collected by the GoI and state governments. As regards the General Anti-Avoidance Rules ("GAAR"), The general anti avoidance rules ("GAAR") provisions have been made effective from assessment year 2018-19 onwards, i.e.; financial Year 2017-18. The GAAR provisions intend to declare an arrangement as an "impermissible avoidance arrangement", if the main purpose or one of the main purposes of such arrangement is to obtain a tax benefit, and satisfies at least one of the following tests (i) creates rights, or obligations, which are not ordinarily created between persons dealing at arm's length; (ii) results, directly or indirectly, in misuse, or abuse, of the provisions of the Income Tax Act, 1961; (iii) lacks commercial substance or is deemed to lack commercial substance, in whole or in part; or (iv) is entered into, or carried out, by means, or in a manner, that is not ordinarily engaged for bona fide purposes. If GAAR provisions are invoked, the tax authorities will have wider powers, including denial of tax benefit or a benefit under a tax treaty. In the absence of any precedents on the subject, the application of these provisions is uncertain. As the taxation regime in India is undergoing a significant overhaul, its consequent effects on economy cannot be determined at present and there can be no assurance that such effects would not adversely affect our business, future financial performance and the trading price of the Equity Shares.



# 63. You may be restricted in your ability to exercise pre-emptive rights under Indian law and may be adversely affected by future dilution of your ownership position.

Under the Companies Act, a company incorporated in India must offer its shareholders pre-emptive rights to subscribe and pay for a proportionate number of shares to maintain their existing ownership percentages before the issuance of any new shares, unless the pre-emptive rights have been waived by adoption of a special resolution by holders of three-fourths of the shares who have voted on the resolution, or unless the company has obtained approval from the Government of India to issue without such special resolution, subject to votes being cast in favour of the proposal exceeding the votes cast against such proposal. However, if the law of the jurisdiction you are in does not permit you to exercise your pre-emptive rights without our Company filing an offering document or a registration statement with the applicable authority in the jurisdiction you are in, you will be unable to exercise your pre-emptive rights unless our Company makes such a filing. To the extent that you are unable to exercise pre-emptive rights granted in respect of the Equity Shares, your proportional interest in our Company would be reduced.

# 64. Political, economic or other factors that are beyond our control may have an adverse effect on our business, results of operations and cash flows.

We currently operate in India and are dependent on domestic, regional and market conditions. Our performance, growth and market price of our Equity Shares are and will be dependent on the IT industry of the Indian economy. There have been periods of slowdown in the economic growth of India. For instance, the present situation of lock-down is prevailing in India due to pandemic Covid-19 spread in India and all other parts of world. If such condition prevail for longer time the Demand for our products & services may be adversely affected by an economic downturn in domestic, regional and global economies. India's economic growth is also affected by various other factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports, global economic uncertainty and liquidity crisis, volatility in exchange currency rates. Consequently, any future slowdown in the Indian economy could harm our business, results of operations, cash flows and financial condition. Also, a change in the Government or a change in the economic and deregulation policies could affect economic conditions prevalent in the areas in which we operate in general and our business in particular and high rates of inflation in India could increase our costs without proportionately increasing our revenues, and as such decrease our operating margins.

# 65. Companies in India are required to prepare financial statements under the new Indian Accounting Standards. In addition, all income-tax assessee in India will be required to follow the Income Computation and Disclosure Standards.

The Ministry of Corporate Affairs ("MCA"), Government of India, has through notification dated February 16, 2015 issued the Indian Accounting Standards Rules, 2015 ("Ind AS") which have come into effect from April 1, 2015 and are applicable to companies which fulfill certain conditions. Further, there can be no assurance that the adoption of Ind AS will not affect our reported results of operations or financial condition. Any of these factors relating to the use of Ind AS may adversely affect our financial condition and results of operations. Further, the Ministry of Finance, Government of India has issued a notification dated September 29, 2016 notifying Income Computation and Disclosure Standards ("ICDS"), thereby creating a new framework for computation of taxable income. The ICDS shall apply from the assessment year 2017-2018 and subsequent years. The adoption of ICDS is expected to significantly alter the way companies compute their taxable income, as ICDS deviates from several concepts that are followed under general accounting standards, including Indian GAAP and Ind AS. In addition, ICDS shall be applicable for the computation of income for tax purposes but shall not be applicable for the computation of income for minimum alternate tax. There can be no assurance that the adoption of ICDS will not adversely affect our business, results of operations and financial condition.

# 66. Significant differences exist between Indian GAAP and other accounting principles, such as U.S. GAAP and IFRS, which investors may be more familiar with and may consider material to their assessment of our financial condition.

Our financial statements are prepared and presented in conformity with Indian GAAP. No attempt has been made to reconcile any of the information given in this document to any other principles or to base it on any other standards. Indian GAAP differs in certain significant respects from IFRS, U.S. GAAP and other accounting principles with which prospective investors may be familiar in other countries. If our financial statements were to be prepared in accordance with such other accounting principles, our results of operations, cash flows and financial position may be substantially different. Prospective investors should review the accounting policies applied in the preparation of our financial statements, and consult their own professional advisers for an understanding of the differences between these accounting principles and those with which they may be more familiar.

#### 67. Our business is substantially affected by prevailing economic, political and other prevailing conditions in India.



Our Company is incorporated in India, and the majority of our assets and employees are located in India. As a result, we are highly dependent on prevailing economic conditions in India and our results of operations are significantly affected by factors influencing the Indian economy. Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

- > the macroeconomic climate, including any increase in Indian interest rates or inflation;
- any exchange rate fluctuations, the imposition of currency controls and restrictions on the right to convert or repatriate currency or export assets;
- Any scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India and scarcity of financing for our expansions;
- Prevailing income conditions among Indian consumers and Indian corporations;
- > occurrence of natural or man-made disasters:
- > prevailing regional or global economic conditions, including in India's principal export markets;
- other significant regulatory or economic developments in or affecting India or its ER&D sector; international business practices that may conflict with other customs or legal requirements to which we are subject, including anti-bribery and anti-corruption laws;

# 68. Financial instability, economic developments and volatility in securities markets in other countries may also cause the price of the Equity Shares to decline.

The Indian market and the Indian economy are influenced by economic and market conditions in other countries, particularly emerging Asian market countries. Financial turmoil in Europe and elsewhere in the world in recent years has affected the Indian economy. In recent times, the Indian financial markets had been negatively affected by the volatility in global financial market, including on account of certain European nations' debt troubles and move to break away by the United Kingdom from the European Union. Although, economic conditions are different in each country, investors' reactions to developments in one country can have adverse effects on the securities of companies in other countries, including India. Currencies of a few Asian countries have in the past suffered depreciation against the U.S. Dollar owing to, amongst other, the announcements by the U.S. government that it may consider reducing its quantitative easing measures. A loss of investor confidence in the financial systems of other emerging markets may cause increased volatility in Indian financial markets and, indirectly, in the Indian economy in general. Any worldwide financial instability could also have a negative impact on the Indian economy. Financial disruptions may occur and could harm our business, future financial performance and the prices of the Equity Shares. The global credit and equity markets have experienced substantial dislocations, liquidity disruptions and market corrections in recent years. Liquidity and credit concerns and volatility in the global credit and financial markets have increased significantly with the bankruptcy or acquisition of, and government assistance extended to, several major U.S. and European financial institutions. These and other related events, such as the European sovereign debt crisis, have had a significant impact on the global credit and financial markets as a whole, including reduced liquidity, greater volatility, widening of credit spreads and a lack of price transparency in global credit and financial markets. In response to such developments, legislators and financial regulators in the United States and other jurisdictions, including India, have implemented a number of policy measures designed to add stability to the financial markets.

However, the overall impact of these and other legislative and regulatory efforts on the global financial markets is uncertain, and they may not have the intended stabilizing effects. In the event that the current difficult conditions in the global credit markets continue or if there is any significant financial disruption, such conditions could have an adverse effect on our business, future financial performance and the trading price of the Equity Shares.

# 69. A significant change in the Government of India's economic liberalization and deregulation policies could adversely affect our business and the price of our Equity Shares.

The Government of India has traditionally exercised, and continues to exercise, a dominant influence over many aspects of the economy. Unfavourable government policies including those relating to the internet and e-commerce, consumer protection and data-privacy, could adversely affect business and economic conditions in India, and could also affect our ability to implement our strategy and our future financial performance. Since 1991, successive governments, including coalition governments, have pursued policies of economic liberalization, including significantly relaxing restrictions on the private sector and encouraging the development of the Indian financial sector. However, the members of the Government of India and the composition of the coalition in power are subject to change. As a result, it is difficult to predict the economic policies that will be pursued by the Government of India. For example, there may be an increasing number of laws and regulations pertaining to the internet and ecommerce, which may relate to liability for information retrieved from or transmitted over the internet or mobile networks, user privacy, content restrictions and the quality of services and products sold or provided through the internet. The rate of economic liberalization could change and specific laws and policies affecting the financial services industry, foreign investment, currency exchange and other matters affecting investment in our securities could change as well. Any significant change in India's economic liberalization and deregulation policies could adversely affect business and economic conditions in India generally and our business in particular.



#### **SECTION IV – INTRODUCTION**

#### THE ISSUE

PRESENT ISSUE IN TERMS OF THIS PROSE	PECTUS
Equity Shares Issued: Public Issue of Equity Shares by our Company	17,20,000 Equity Shares of ₹ 10/- each for cash at a price of ₹160/- per share aggregating to ₹2752.00 Lakhs
of which	
Issue Reserved for the Market Makers	86,400 Equity Shares of ₹ 10/- each for cash at a price of ₹160/- per share aggregating ₹138.24 Lakhs
	16,33,600 Equity Shares of ₹ 10/- each for cash at a price of ₹160/- per share aggregating ₹ 2613.76 Lakhs
	of which
	8,16,800 Equity Shares of ₹ 10/- each for cash at a price of ₹160/- per
Net Issue to the Public*	share (including a premium of ₹150/- per Equity Share) will be available
The Issue to the Lubic	for allocation for allotment to Retail Individual Investors of up to ₹ 2.00 Lakhs
	8,16,800 Equity Shares of ₹ 10/- each for cash at a price of ₹160/- per
	share (including a premium of ₹150/- per Equity Share) will be available
	for allocation for allotment to Other Investors of above ₹ 2.00 Lakhs
<b>Equity Shares outstanding prior to the Issue</b>	46,53,780 Equity Shares of face value of ₹10 each
<b>Equity Shares outstanding after the Issue</b>	63,73,780 Equity Shares of face value of ₹10 each
Objects of the Jerre/Han of Jerre Duncanda	Please see the chapter titled "Objects of the Issue" on page 69 of this
Objects of the Issue/ Use of Issue Proceeds	Prospectus

Fresh Issue of Equity Shares in terms of Prospectus has been authorized pursuant to a resolution passed by our Board of Directors dated May 15, 2023. and by special resolution passed under Section 62(1) (c) of the Companies Act, 2013 at the Annual General Meeting of the members held on June 06, 2023.

This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. For further details, please see the section titled "Issue Related Information" beginning on page 198 of this Prospectus

- \*As per Regulation 253(2) of the SEBI (ICDR) Regulations, as amended, the present issue is a fixed price issue 'the allocation' is the net issue to the public category shall be made as follows:
  - a) Minimum fifty percent to retail individual investors; and
  - b) Remaining to
    - i. Individual applicants other than retail individual investors; and
    - ii. Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;

The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the retail individual investor category is entitled to more than fifty per cent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.

For further details, please refer to the chapter titled "Issue Structure" beginning on page 204 of this prospectus.



# **SUMMARY OF FINANCIAL INFORMATION**

# RESTATED STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Lakhs)

Sr. No.	Particulars	(Rs. in Lakh As at 31st March				
SI. NO.	rarticulars	2023 2022 2021				
A.	Equity and Liabilities	2023	2022	2021		
1	Shareholders' Funds					
	Share Capital	345.36	1.00	1.00		
	Reserves & Surplus	123.99	(110.03)	(172.16)		
	Reserves & Surpius	123.77	(110.03)	(172.10)		
	Share application money pending allotment	-	-	-		
2	Non-Current Liabilities					
	Long-Term Borrowings	706.82	161.47	150.39		
	Other Non-Current Liabilities	0.00	0.00	0.00		
	Long-Term Provisions	29.91	22.16	12.08		
	Deferred Tax Liabilities (Net)	-	-	-		
3	Current Liabilities					
	Short Term Borrowings	39.97	_	_		
	Trade Payables :					
	(A) total outstanding dues of micro enterprises and	-	-	-		
	small enterprises; and					
	(B) total outstanding dues of creditors other than micro	21.99	72.42	43.59		
	enterprises and small enterprises.".]					
	Other Current Liabilities	60.21	89.46	80.00		
	Short Term Provisions	124.31	1.57	0.23		
	Total	1,452.55	238.04	115.14		
В.	Assets					
1	Non-Current Assets					
	Property, Plant and Equipment					
	Tangible Assets	617.25	13.90	11.67		
	Intangible Assets	0.16	0.00	0.00		
	Intangible Assets Under Development	60.43	0.00	0.00		
	Non-Current Investments	-	-	=		
	Deferred Tax Assets	9.90	7.99	4.56		
	Long Term Loans & Advances					
	Other Non Current Assets	38.08	6.00	6.00		
	Comment A most					
2	Current Assets					
	Current Investments	-	-	=		
	Inventories	-	171.00	70.24		
	Trade Receivables	654.04	171.99	70.26		
	Cash and Cash Equivalents	15.32	16.35	9.09		
	Short-Term Loans and Advances	-	15.76	10.81		
	Other Current Assets	57.36	6.04	2.75		
	Total	1452.55	238.04	115.14		

**Note:** The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D, B & C



# RESTATED STATEMENT OF PROFIT AND LOSS

(Rs. in Lakhs)

G N	- ·	For The Year Ended 31st March			
Sr. No	Particulars	2023	2022	2021	
A.	Revenue:				
	Revenue from Operations	1095.24	384.01	248.15	
	Other income	13.87	0.19	0.01	
	Total revenue	1109.10	384.20	248.16	
В.	Expenses:				
	Cost of technical sub-contractor	47.70	6.07	0.02	
		47.79 474.57	261.28	0.93 215.63	
	Employees Benefit Expenses Finance costs	18.34	- 201.28	0.00	
	Depreciation and Amortization	9.58	9.93	6.92	
	Other expenses	122.85	48.22	36.10	
	Other expenses	122.63	40.22	30.10	
	Total Expenses	673.13	325.50	259.59	
	Profit before exceptional and extraordinary items and tax	435.96	58.69	-11.43	
	Exceptional Items	-	-	-	
	Profit before extraordinary items and tax	435.96	58.69	-11.43	
	Extraordinary items	-	-	-	
	D C(1 C )	425.07	<b>50.</b> (0.	11.42	
	Profit before tax	435.96	58.69	-11.43	
	Tax expense : Current tax	119.78			
	Deferred Tax	-1.91	-3.44	-0.62	
	Deterred Tax	-1.71	-3.44	-0.02	
	Profit (Loss) for the period from continuing operations	318.09	62.13	-10.80	
	Earning per equity share in Rs.:				
	(1) Basic	7.06	23.05	(4.01)	
	(2) Diluted	7.06	23.05	(4.01)	

**Note:** The above statements should be read with the significant accounting policies and notes to restated summary, Statement of Balance Sheet and cash flows appearing in Annexure D, A & C.



### RESTATED STATEMENT OF CASH FLOWS

(Rs. in Lakhs)

	For The Year Ended 31st March			
Particulars	2023	2022	2021	
A. CASH FLOW FROM OPERATING ACTIVITIES	2020	2022	2021	
Profit/ (Loss) before tax	435.96	58.69	(11.43)	
Adjustments for:			(==:::)	
Depreciation	9.58	9.93	6.92	
Provision for Gratuity	10.70	11.42	12.31	
Finance Cost	18.34	-	-	
Prior Period Items	-	-	(6.50)	
Interest Income	(11.23)	(0.19)	(0.01)	
Operating profit before working capital changes	463.36	79.85	1.30	
Movements in working capital:				
(Increase)/Decrease in Trade Receivables	(482.05)	(101.73)	(20.37)	
(Increase)/Decrease in Loans & Advances	15.76	(4.95)	8.23	
(Increase)/Decrease in Other Current Assets	(51.32)	(3.29)	(2.75)	
Increase/(Decrease) in Trade Payables	(50.43)	28.83	14.85	
Increase/(Decrease) in Other Current Liabilities	(29.25)	9.46	14.40	
Cash generated from operations	(133.93)	8.16	15.66	
Income tax paid during the year	-	-	-	
Net cash from operating activities (A)	(133.93)	8.16	15.66	
B. CASH FLOW FROM INVESTING ACTIVITIES				
Increase /Decrease in Other Non-Current Assets	(32.08)	-	(6.00)	
Interest Income	11.23	0.19	0.01	
Purchase of Fixed Assets	(673.52)	(12.16)	(8.51)	
Net cash from investing activities (B)	(694.37)	(11.97)	(14.50)	
C. CASH FLOW FROM FINANCING ACTIVITIES				
Interest paid on borrowings	(18.34)	-	-	
Proceeds from Issue of Share Capital	16.29	-	-	
Proceeds from Security Premium	244.02	-	-	
Proceeds/(Repayment) of Borrowings	585.32	11.08	(0.73)	
Net cash from financing activities (C)	827.29	11.08	(0.73)	
	(1.04)			
Net increase in cash and cash equivalents (A+B+C)	(1.01)	7.27	0.43	
Cash and cash equivalents at the beginning of the year	16.35	9.08	8.65	
Cash and cash equivalents at the end of the year	15.32	16.35	9.08	
Cash & Cash Equivalent Comprises	6.02	0.22	C 11	
Cash in Hand	6.92	8.32	6.11	
Balance With Bank in Current Accounts	3.10	8.03	2.97	
Balance with Bank in Deposits Accounts	5.30	0.00	0.00	

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and Statement of Balance Sheet appearing in Annexure C, A & B.



#### SECTION - V - GENERAL INFORMATION

Our Company was originally incorporated on May 5, 2017 as "Kody Technolab Private Limited" under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Kody Technolab Private Limited" to "Kody Technolab Limited" vide fresh certificate of incorporation dated April 11, 2023 issued by the Registrar of Companies, Ahmedabad.

For further details, please refer to chapter titled "History and Corporate Structure" beginning on page 117 of this Prospectus.

#### **Registered Office of our Company**

#### **Kody Technolab Limited**

2<sup>nd</sup> Floor, Block-J, Safal Monde Near Iscon Mall, Near Rajpathclub, S.G Highway, Bodakdev, Ahmedabad, Gujarat-380054, India.

Tel. No.: +91-9377229944

E-mail: info@kodytechnolab.com Website: www. kodytechnolab.com

Corporate Identification Number: U72900GJ2017PLC097244

Reg. No.: 097244

For details relating to changes to the address of our Registered Office, please see "History and Corporate Structure - Changes to the address of the Registered Office of our Company" on page 117 of this Prospectus.

### Address of Registrar of Companies

# Registrar of Companies, Ahmedabad

ROC Bhavan, Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013, Gujarat, India

**Tel No.** +91-079-27438531 **Fax No.:** +91- 079-27438371 **Email:** roc.ahmedabad@mca.gov.in **Website:** http://www.mca.gov.in

## **Designated Stock Exchange**

# **National Stock Exchange of India Limited**

Exchange Plaza, Plot no. C/1, G Block, Bandra – Kurla Complex, Bandra (E) Mumbai - 400051, Maharashtra, India

Website - www.nseindia.com

# **Board of Directors of our Company**

The Board of Directors of our Company consists of:

Name	Designation	Address	DIN
Mr. Manav Subhashchandra	Chairman cum	54, Surdhara Bunglows, Drive in Road, Thaltej,	07409757
Patel	Managing Director	Ahmedabad, Gujarat-380054, India	07409737
Mrs. Manali Krunal Patel	Whole-Time Director	9, Arya Bunglows, Opp. Aviraj Bunglows, Satelite, Ahmedabad, Gujarat-380015, India.	07792474
Mrs. Pooja Sunny Patel	Non Executive Director	Kailas Bhuvan, Baliya Vas, Amraiwadi, Ahmedabad, Gujarat-380026, India.	07792457
Mr. Bhoomik Harshadbhai Patel	Independent Director	Society, Bhavanpur, Chekhla, Sanand, Ahmedabad, Gujarat-382115, India.	10094552
Mr. Harshil Vikrambhai Gajjar	Independent Director	15, Syndicate Co-Op. Housing Society Limited, Opposite Karnawat Apartment, New Wadaj,	10094554



Near Keshavbag Wadi, Ahmedabad Narangpura Vistar, Gujarat-380013, India.	
	i

For further details of the Directors of our Company, please refer to the chapter titled "Our Management" on page 121 of this Prospectus.

#### **Company Secretary and Compliance Officer**

#### Mrs. Sanchita Ojha

2<sup>nd</sup> Floor, Block-J, Safal Monde Near Iscon Mall, Near Rajpathclub, S.G Highway, Bodakdev, Ahmedabad, Gujarat-380054, India.

**Tel. No.**: +91-9377229944 **E-mail**: cs@kodytechnolab.com

Website: www. kodytechnolab.com

#### **Chief Financial Officer**

### Mr. Sanjaykumar Kalubhai Kidecha

2<sup>nd</sup> Floor, Block-J, Safal Monde Near Iscon Mall, Near Rajpathclub, S.G Highway, Bodakdev, Ahmedabad, Gujarat-380054, India.

**Tel. No.**: +91-9377229944 **E-mail**: cfo@kodytechnolab.com Website: www. kodytechnolab.com

Investors may contact our Company Secretary and Compliance Officer and/ or the Registrar to the Issue and/ or the Lead Manager, in case of any pre-Issue or post-Issue related problems such as non-receipt of Intimation for Allotment, credit of allotted Equity Shares in the respective beneficiary account.

All grievances relating to the ASBA process including UPI may be addressed to the Registrar to the Issue, with a copy to the Designated Intermediary with whom the ASBA Form was submitted, giving full name of the sole or First Applicant, ASBA Form number, Applicant's DP ID, Client ID, PAN, number of Equity Shares applied for, date of submission of Application Form, address of Applicant, the name and address of the relevant Designated Intermediary, where the Application Form was submitted by the Applicant, ASBA Account number (for Applicants other than RIIs bidding through the UPI mechanism) in which the amount equivalent to the Application Amount was blocked or UPI ID in case of RIIs bidding through the UPI mechanism. Further, the Applicant shall enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents or information mentioned hereinabove.

For all Issue related queries, and for Redressal of complaints, applicant may also write to the Lead Manager and Company. All complaints, queries or comments received by Stock Exchange shall be forwarded to the Lead Manager, who shall respond to the same

### Details of Key Intermediaries pertaining to this Issue and Our Company:

#### LEAD MANAGER OF THE ISSUE

#### BEELINE CAPITAL ADVISORS PRIVATE LIMITED

SEBI Registration No.: INM000012917

B 1311-1314, Thirteenth Floor, Shilp Corporate Park, Rajpath Rangoli Road, Thaltej, Ahmedabad- 380054,

Gujarat, India.

Tel. No.: +91 7948407357 Email: mb@beelinemb.com Website: www.beelinemb.com

Investor Grievance Email: ig@beelinemb.com

Contact Person: Mr. Nikhil Shah CIN: U67190GJ2020PTC114322



#### LEGAL ADVISOR TO THE ISSUE

#### ANA ADVISORS

118 Shila Vihar, Gokulpura, Kalwar Road

Jhotwara, Jaipur-302012

Email Id: anaadvisors22@gmail.com

**Tel No.**: +91-9887906529

Contact Person: Kamlesh Kumar Goyal

### ADVISOR TO THE ISSUE

#### PINNACLE CREDIT ADVISORS PRIVATE LIMITED

B/1006, Sankalp Iconic Tower, Ambli Road,

Opp. Double Tree by Hilton, Ahmedabad – 380058, Gujarat, India

**Tel No. -** +91-9725196979

Website – <a href="www.pinnacleadvisory.co.in">www.pinnacleadvisory.co.in</a>
Email – <a href="mailto:alpesh@pinnacleadvisory.co.in">alpesh@pinnacleadvisory.co.in</a>
Contact Person – Alpesh Purohit

**Designation** - Director

#### REGISTRAR TO THE ISSUE

#### KFIN TECHNOLOGIES LIMITED

Selenium Tower-B, Plot No. 31-32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Hyderabad – 500 032, Telangana.

Tel. No.: +91-40-6716-2222

Fax No.: +91-40-2343-1551

Email: kody.ipo@kfintech.com

Website: www.kfintech.com

Investor Grievance Email: einward.ris@kfintech.com

Contact Person: M Murali Krishna SEBI Registration No.: INR00000221

#### BANKERS TO THE COMPANY

# KOTAK MAHINDRA BANK LIMITED

Kotak Infinity, 6<sup>th</sup> Floor, Building No. 21, Infinity Park, off Western Express Highway, General AK Vaidya Marg, Malad (East), Mumbai – 400097, Maharashtra, India

Tel No. – 022-66056588 Email – <u>cmsipo@kotak.com</u> Website – <u>www.kotak.com</u>

Contact Person - Mr. Siddhesh Shirodkar, Associate Vice President

CIN - L65110MH1985PLC038137

### STATUTORY AUDITORS OF THE COMPANY

### M/S. KHANDHAR & ASSOCIATES, Chartered Accountants

311, Dhiraj Avenue, Opp. Chhadawad Police Chowky,

Ambawadi, Ahmedabad, Gujarat-380006, India

Tel No.: 2646 9500, 2646 9600 Email: vipul.khandhar@gmail.com Contact Person: Vipul B Khandhar

Membership No.: 105986 Firm Registration No.: 118940W Peer Review Registration No.: 012629



M/s Khandhar & Associates, Chartered Accountants hold a peer review certificate dated December 23, 2020 valid till November 30, 2023, issued by the Institute of Chartered Accountants of India.

#### BANKERS TO THE ISSUE AND REFUND BANKER/SPONSOR BANK

#### KOTAK MAHINDRA BANK LIMITED

Kotak Infinity, 6<sup>th</sup> Floor, Building No. 21, Infinity Park, off Western Express Highway, General AK Vaidya Marg, Malad (East), Mumbai – 400097, Maharashtra, India Tel No. – 022-66056588 Email – cmsipo@kotak.com Website – www.kotak.com

Contact Person – Mr. Siddhesh Shirodkar CIN – L65110MH1985PLC038137

#### STATEMENT OF INTER SE ALLOCATION OF RESPONSIBILITIES

Since Beeline Capital Advisors Private Limited is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Lead Managers is not required.

#### SELF CERTIFIED SYNDICATE BANKS ("SCSBS") AND SYNDICATE SCSB BRANCHES

The list of Designated Branches that have been notified by SEBI to act as SCSB for the ASBA process is provided on <a href="https://www.sebi.gov.in/pmd/scsb.pdf">www.sebi.gov.in/pmd/scsb.pdf</a> For more information on the Designated Branches collecting ASBA Forms, see the above mentioned SEBI link.

The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the application forms from the Designated Intermediaries will be available on the website of the SEBI (www.sebi.gov.in) and updated from time to time

### INVESTORS BANKS OR ISSUER BANKS FOR UPI

The list of Self Certified Syndicate Banks that have been notified by SEBI to act as Investors Bank or Issuer Bank for UPI mechanism are provide on the website of SEBI on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yesandintmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yesandintmId=40</a>. For details on Designated Branches of SCSBs collecting the Bid Cum Application Forms, please refer to the above-mentioned SEBI link.

#### REGISTERED BROKERS

The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the NSE at www.nseindia.com, as updated from time to time.

#### REGISTRAR TO THE ISSUE AND SHARE TRANSFER AGENTS

The list of the RTAs eligible to accept application forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the websites of Stock Exchange at <a href="www.nseindia.com">www.nseindia.com</a>, as updated from time to time and on SEBI website at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10</a>

### COLLECTING DEPOSITORY PARTICIPANTS

The list of the CDPs eligible to accept application forms at the Designated CDP Locations, including details such as name and contact details, are provided on the websites of Stock Exchange at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=18">www.nseindia.com</a>, as updated from time to time and SEBI website at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=18">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=19</a> and <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=4">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=19</a> and <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=4">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=19</a> and

#### **BROKERS TO THE ISSUE**

All members of the recognized stock exchanges would be eligible to act as Brokers to the Issue.



#### **CREDIT RATING**

This being an Issue of Equity Shares, credit rating is not required.

#### IPO GRADING

Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.

#### **DEBENTURE TRUSTEES**

As the Issue is of Equity Shares, the appointment of Debenture trustees is not required.

#### **TRUSTEES**

As the Issue is of Equity Shares, the appointment of Trustees is not mandatory.

#### MONITORING AGENCY

As per Regulation 262(1) of the SEBI (ICDR) Regulations, 2018 as amended, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 10000.00 Lakhs.

Pursuant to Regulation 32(3) of the SEBI (LODR) Regulations, 2015, our Company shall on a half yearly basis disclose to the Audit Committee the uses and application of the Net Proceeds. Until such time as any part of the Net Proceeds remains unutilized, our Company will disclose the utilization of the Net Proceeds under separate heads in our Company's balance sheet(s) clearly specifying the amount of and purpose for which Net Proceeds have been utilized so far, and details of amounts out of the Net Proceeds that have not been utilized so far, also indicating interim investments, if any, of such unutilized Net Proceeds. In the event that our Company is unable to utilize the entire amount that we have currently estimated for use out of the Net Proceeds in a fiscal, we will utilize such unutilized amount in the next fiscal.

Further, in accordance with Regulation 32(1)(a) of the SEBI (LODR) Regulations, 2015, our Company shall furnish to the Stock Exchanges on a half yearly basis, a statement indicating material deviations, if any, in the utilization of the Net Proceeds for the objects stated in this Prospectus.

#### APPRAISING ENTITY

No appraising entity has been appointed in respect of any objects of this Issue

# FILING OF OFFER DOCUMENT

The Prospectus will not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in terms of Regulation 246(2) of SEBI (ICDR) Regulations, 2018. Pursuant to Regulation 246(5) of SEBI (ICDR) Regulations, 2018 and SEBI Circular Number SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of Prospectus will be filed online through SEBI Intermediary Portal at <a href="https://siportal.sebi.gov.in">https://siportal.sebi.gov.in</a>.

The Draft Prospectus/ Prospectus are being filed with National Stock Exchange of India Limited, Exchange Plaza, Plot No. C/1, G Block, Bandra- Kurla Complex, Bandra (East), Mumbai-400051, Maharashtra.

A copy of the Prospectus, along with the documents required to be filed under Section 32 of the Companies Act, 2013 would be delivered for registration to the Registrar of Companies ROC Bhavan, Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013, Gujarat, India.

#### **EXPERTS OPINION**

Except for the reports in the section "Financial Information of our Company" and "Statement of Possible Tax Benefits" on page 139 and page 81 of this Prospectus from the Statutory Auditor, our Company has not obtained any expert opinions. We have received written consent from the Statutory Auditor for inclusion of their name. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.



#### WITHDRAWAL OF THE ISSUE

Our Company in consultation with the LM, reserve the right not to proceed with the Issue at any time before the Issue Opening Date without assigning any reason thereof.

If our Company withdraw the Issue any time after the Issue Opening Date but before the allotment of Equity Shares, a public notice within 2 (two) working days of the Issue Closing Date, providing reasons for not proceeding with the Issue shall be issued by our Company. The notice of withdrawal will be issued in the same newspapers where the pre-issue advertisements have appeared and the Stock Exchange will also be informed promptly. The LM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within 1 (one) working Day from the day of receipt of such instruction.

If our Company withdraw the Issue after the Issue Closing Date and subsequently decides to proceed with an Issue of the Equity Shares, our Company will have to file a fresh Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange with respect to the Equity Shares issued through the Prospectus, which our Company will apply for only after Allotment; and (ii) the final RoC approval of the Prospectus.

#### **UNDERWRITING**

The Company and the Lead Manager to the issue hereby confirm that the issue is 100% Underwritten by Beeline Capital Advisors Private Limited in the capacity of Underwriter to the issue.

Pursuant to the terms of the Underwriting Agreement dated September 02, 2023 entered into by Company and Underwriter – Beeline Capital Advisors Private Limited, the obligations of the Underwriter are subject to certain conditions specified therein. The Details of the Underwriting commitments are as under:

Details of the Underwriter	No. of shares underwritten	Amount Underwritten (₹ in Lakh)	% of Total Issue Size Underwritten
BEELINE CAPITAL ADVISORS PRIVATE			
LIMITED			
SEBI Registration Number: INM000012917			
Address: B 1311-1314, Thirteenth Floor, Shilp			
Corporate Park, Rajpath Rangoli Road, Thaltej,	17,20,000 Equity		
Ahmedabad- 380054, Gujarat, India.	Shares of ₹ 10/-	₹2752.00	100.00
<b>Telephone Number:</b> +91 7948407357	being Issued at ₹160/-	\2732.00	
Email Id: mb@beelinemb.com	each		
Investors Grievance Id: ig@beelinemb.com			
Website: www.beelinemb.com			
Contact Person: Mr. Nikhil Shah			
CIN: U67190GJ2020PTC114322			

<sup>\*</sup>Includes 86,400 Equity shares of Rs.10.00 each for cash of the Market Maker Reservation Portion which are to be subscribed by the Market Maker in its own account in order to claim compliance with the requirements of Regulation 261 of the SEBI (ICDR) Regulations, as amended.

As per Regulation 260(2) of SEBI (ICDR) Regulations, the Lead Manager has agreed to underwrite to a minimum extent of Issue out of its own account.

In the opinion of the Board of Directors of our Company, the resources of the above-mentioned Underwriters are sufficient to enable them to discharge their respective obligations in full.

### CHANGES IN AUDITORS DURING LAST THREE YEARS

Except as disclosed below, there has been no change in the statutory auditors during the three years immediately preceding the date of this Prospectus:



S.No.	Date	From	То	Reason for Change
1.	Date of	M/s. N. K. KAPADIA & CO.	M/s. Khandhar & Associates,	Resignation
	Appointment-	1012,10th Floor, Span Trade Centre,	311, Dhiraj Avenue, Opp. Chhadawad	due to pre-
	28.03.2023	Opp Kochrab Ashram, Ellisbridge,	Police Chowky, Ambawadi, Ahmedabad,	occupation in
	Date of	Ahmedabad, Gujarat-380007, India	Gujarat-380006, India	other
	Resignation-	<b>Tel No</b> +91 9426914123	<b>Tel No</b> . – 2646 9500, 2646 9600	assignment
	28.02.2023	Email – <u>ca@nkkapadia.com</u>	Email – vipul.khandhar@gmail.com	
		<b>Firm Reg. No.</b> – 128338W	<b>Firm Reg. No.</b> – 118940W	
			Peer Review No 012629	

#### DETAILS OF THE MARKET MAKING ARRANGEMENT FOR THIS ISSUE

Our Company and the Lead Manager has entered into Market Making Agreement dated September 02, 2023 with the following Market Maker, to fulfill the obligations of Market Making for this Issue:

Name	Spread X Securities Private Limited			
Correspondence Address:	D-602, Titanium Square, Near B.M.W Showroom, S.G. Highway, Ahmedabad-380054, Gujarat,			
Correspondence Address:	India			
Tel No.:	079-69072020			
E-mail:	info@spreadx.in			
Website:	www.spreadx.in			
<b>Contact Person:</b>	Mr. Nikhil Shah			
SEBI Registration No.:	IN2000310930			

The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, and its amendments from time to time and the circulars issued by the NSE and SEBI regarding this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- 1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the stock exchange. Further, the Market Maker(s) shall inform the exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- 2. The prices quoted by Market Maker shall be in compliance with the Market Maker Spread Requirements and other particulars as specified or as per the requirements of SME Platform of NSE (NSE EMERGE) and SEBI from time to time
- 3. The minimum depth of the quote shall be ₹ 1,00,000. However, the investors with holdings of value less than ₹ 1,00,000 shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 4. The Market Maker shall not sell in lots less than the minimum contract size allowed for trading on the SME Platform (in this case currently the minimum trading lot size is 800 equity shares; however, the same may be changed by the SME Platform of NSE from time to time).
- 5. After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our company reaches to 25% of Issue Size. Any Equity Shares allotted to Market Maker under this Issue over and above 25% of Issue Size would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of Market Maker in our Company reduces to 24% of Issue Size, the Market Maker will resume providing 2 way quotes.
- 6. The Inventory Management and Buying/Selling Quotations and its mechanism shall be as per the relevant circulars issued by SEBI and SME Platform of National Stock Exchange of India Limited i.e. NSE EMERGE from time to time.
- 7. There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, NSE may intimate the same to SEBI after due verification.
- 8. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.



- 9. There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors.
- 10. On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- 11. The Marker maker may also be present in the opening call auction, but there is no obligation on him to do so.
- 12. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 13. The Market Maker(s) shall have the right to terminate said arrangement by giving a three months' notice or on mutually acceptable terms to the Lead Manager, who shall then be responsible to appoint a replacement Market Maker(s) and execute a fresh arrangement.

In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of the SEBI (ICDR) Regulations, 2018, as amended. Further our Company and the Lead Manager reserve the right to appoint other Market Makers either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed five or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our office from 11.00 a.m. to 5.00 p.m. on working days.

- 14. Risk containment measures and monitoring for Market Makers: NSE SME Exchange will have all margins, which are applicable on the NSE main board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- 15. The price band shall be 20% and the market maker spread (difference between the sell and the buy quote) shall be within 10% or as intimated by exchange from time to time.
- 16. **Punitive Action in case of default by Market Makers:** NSE SME Exchange will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.
  - The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.
- 17. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market makers during market making process has been made applicable, based on the issue size and as follows:

Issue Size	Buy quote exemption threshold	Re-Entry threshold for buy quote		
	(including mandatory initial	(including mandatory initial inventory of		
	inventory of 5% of the Issue Size)	5% of the Issue Size)		
Up to ₹20 Crore	25%	24%		
₹ 20 to ₹ 50 Crore	20%	19%		
₹ 50 to ₹ 80 Crore	15%	14%		
Above ₹ 80 Crore	12%	11%		

All the above mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.



#### SECTION VI – CAPITAL STRUCTURE

The Equity Share capital of our Company, as on the date of the Prospectus and after giving effect to this Issue, is set forth below:

Amount (Rs. in Lakhs, except share data) Aggregate **Aggregate Value Particulars** Sr. No. nominal Value at Issue Price **Authorized Share Capital** 650.00 A 65,00,000 Equity Shares having Face Value of Rs 10/- each Issued, Subscribed & Paid-up Share Capital before the Issue 46,53,780 Equity Shares having Face Value of Rs.10/- each fully paid B 465.38 up before the Issue. **Present Issue in terms of the Prospectus** Issue of 17,20,000 Equity Shares having Face Value of Rs.10/- each at  $\mathbf{C}$ 172.00 2752.00 a price of Rs. 160/- per Equity Share. Which Comprises **Reservation for Market Maker portion** I. 86,400 Equity Shares of Rs. 10/- each at a price of Rs. 160/- per Equity 8.64 138.24 Share reserved as Market Maker Portion **Net Issue to the Public** II. Net Issue to Public of 16,33,600 Equity Shares of Rs. 10/- each at a 163.36 2613.76 price of Rs. 160/- per Equity Share to the Public of which(2) 8,16,800 Equity Shares of Rs. 10/- each at a price of Rs. 160/- per Equity Share will be available for allocation for Investors of up to Rs. 81.68 1306.88 2.00 lakhs 8,16,800 Equity Shares of Rs. 10/- each at a price of Rs. 160/- per Equity Share will be available for allocation for Investors of above Rs. 81.68 1306.88 2.00 lakhs Issued, Subscribed and Paid-up Equity Share capital after the Issue D 637.37 63,73,780 Equity Shares of Rs. 10/- each **Securities Premium Account**  $\mathbf{E}$ Before the Issue Nil After the Issue 2580.00\*

#### **Class of Shares**

As on the date of Prospectus Our Company has only one class of share capital i.e. Equity Shares of Rs.10/- each only. All Equity Shares issued are fully paid up. Our Company does not have any outstanding convertible instruments as on the date of the Prospectus.

# Details of changes in Authorized Share Capital of our Company :

Since the incorporation of our Company, the authorized share capital of our Company has been altered in the manner set forth below:

a) The initial Authorised share capital of our Company was ₹1.00 Lakh (Rupees One Lakh) divided into 10,000 (Ten Thousand) Equity Shares of ₹10/- each. This ₹500.00 Lakhs (Rupees five Crores) divided into 50,00,000 (fifty lakhs) Equity Shares of ₹10/- pursuant to a resolution passed by our Shareholders in Meeting held on February 27, 2023.

<sup>(1)</sup> The Present Issue of Equity Shares in terms of Prospectus has been authorized pursuant to a resolution of our Board of Directors dated May 15, 2023. and by special resolution passed under Section 62(1) (c) of the Companies Act, 2013 at the Annual General Meeting of the members held on June 06, 2023.

<sup>(2)</sup> The allocation to all categories shall be made on a proportionate basis subject to valid Applications received at or above the Issue Price. Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the Lead Manager and Designated Stock Exchange. Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.

<sup>\*</sup>The amount disclosed is prior to deduction of Issue expenses.



b) This authorized share capital of ₹500.00 Lakhs (Rupees Five crores) divided into 50,00,000 (Fifty Lakhs) Equity Shares of ₹10/- each was increased to ₹650.00 Lakhs (Rupees Six crores fifty lakhs) divided into 65,00,000 (Sixty-five Lakhs) Equity Shares of ₹10/- each pursuant to a resolution passed by our Shareholders in their Annual General Meeting held on June 06, 2023\*

#### **Notes to Capital Structure**

### 1. Equity Share Capital History of our Company:

(a) The history of the equity share capital and the securities premium account of our company are set out in the following table:-

Date of Allotment / Date of Fully Paid Up	No. of Equity Shares allotted	Face Value (Rs.)	Issue Price (Rs.)	Nature of Consider ation	Nature of Allotment	Cumulati ve No. of Equity Shares	Cumulative Paid-Up Share Capital (Rs.)	Cumulative Securities Premium (Rs.)
On Incorporation *	10,000	10	10	Cash	Subscription to MOA <sup>(i)</sup>	10,000	1,00,000	Nil
March 06, 2023	1,62,682	10	160	Cash	Right Issue(ii)	1,72,682	17,26,820	2,44,02,300
March 29, 2023#	32,80,958	10	-	Other than Cash	Bonus Issue(iii)	34,53,640	3,45,36,400	Nil
June 27, 2023\$	12,00,140	10	-	Other than Cash	Bonus Issue(iv)	46,53,780	4,65,37,800	Nil

<sup>\*</sup>Shares were subscribed to Initial Subscriber to Memorandum of Association on May 05, 2017.

All the above-mentioned shares are fully paid up since the date of allotment.

#### **Notes:**

# (i) <u>Initial Subscribers to the Memorandum of Association subscribed 10,000 Equity Shares of Face Value of Rs. 10/- each, details of which are given below:</u>

S. No.	Names of Person	Number of Shares Allotted
1.	Mr. Manav Subhashchandra Patel	4,500
2.	Ms. Mansi Subhashchandra Patel	2,000
3.	Mrs. Manali Krunal Patel	1,500
4.	Mrs. Pooja Sunny Patel	2,000
	Total	10000

# (ii) <u>Rights Issue of 1,62,682 Equity Shares of Face Value of Rs. 10/- each fully paid at Issue Price of Rs. 160/- per equity share is as under:</u>

S.No.	Names of Person	Number of Shares Allotted
1.	Mr. Manav Subhashchandra Patel	1,48,700
2.	Mrs. Manali Krunal Patel	7,241
3.	Mrs. Pooja Sunny Patel	6,741
	Total	1,62,682

<sup>\*</sup> The Company has increased the authorized capital by passing resolution in meeting held on June 06, 2023 but the SH-7 form is not filed in RoC due to technical issue on MCA Portal.

<sup>\*</sup>Bonus issue of 32,80,958 equity shares in the ratio of 19:1 dated March 29, 2023 has been issued by Capitalization of Reserve & Surplus of the Company.

<sup>§</sup> Bonus issue of 12,00,140 equity shares in the ratio of 695001:2000000 dated June 27, 2023 has been issued by Capitalization of Reserve & Surplus of the Company. Further we have filed form in RoC and we are in process of filing corporate action with CDSL and NSDL.



# (iii) <u>Bonus allotment of 32,80,958 Equity Shares of Face Value of Rs. 10/- each fully paid in the ratio of 19:1 i.e., 19 Bonus Equity Shares for 1 equity share held:</u>

S. No.	Names of Person	Number of Shares Allotted
1.	Mr. Manav Subhashchandra Patel	29,48,800
2.	Mrs. Manali Krunal Patel	1,66,079
3.	Mrs. Pooja Sunny Patel	1,66,079
	Total	32,80,958

# (iv) Bonus allotment of 12,00,140 Equity Shares of Face Value of Rs. 10/- each fully paid in the ratio of 695:2000 i.e., 695 Bonus Equity Shares for 2000 equity share held:

S. No.	Names of Person	Number of Shares Allotted
1.	Mr. Manav Subhashchandra Patel	10,78,640
2.	Mrs. Manali Krunal Patel	60,750
3.	Mrs. Pooja Sunny Patel	60,750
	Total	12,00,140

b) As on the date of the Prospectus, our Company does not have any preference share capital.

#### 2. Issue of Equity Shares for consideration other than cash

Except as disclosed below, we have not issued any Equity Shares for consideration other than cash.

Date of Allotment	No. of Equity	Face Value	Issue Price	Allotment accrued to		Allottees	No. of Shares
	Shares	( <b>Rs.</b> )	(Rs.)		company		Allotted
M 1 20				Other than		Mr. Manav Subhashchandra	29,48,800
March 29,	32,80,958	10.00		Cash –	Capitalization of	Patel	4 44 0=0
2023	2 = , 0 0 , 2 0 0			Bonus Issue	Reserves	Mrs. Manali Krunal Patel	1,66,079
				Donus Issue		Mrs. Pooja Sunny Patel	1,66,079
				O41 41		Mr. Manav Subhashchandra	10,78,640
June 27,	12 00 140	10.00		Other than	Capitalization of	Patel	10,78,040
2023	12,00,140	140   10.00		Cash – Bonus Issue	Reserves	Mrs. Manali Krunal Patel	60,750
				Donus Issue		Mrs. Pooja Sunny Patel	60,750

- **3.** We have not revalued our assets since inception and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.
- 4. No Equity Shares have been allotted pursuant to any scheme approved under section of 230-234 of Companies Act 2013.
- **5.** As on the date of the Prospectus, Our Company has not issued any equity shares under any employee stock option scheme and we do not have any Employees Stock Option Scheme / Employees Stock Purchase Scheme.
- **6.** The Issue Price shall be decided by our Company in consultation with the Lead Manager, except as disclosed below, we have not issued any Equity Shares at price below issue price within last one year from the date of this Prospectus.

Date of Allotme	No. of Equity	Face Value	Issue Price	Reasons of Allotment	Whether part of Promoter	Allottees	No. of Shares
nt	Shares	( <b>Rs.</b> )	( <b>Rs.</b> )		Group		Allotted
) / I					Yes	Mr. Manav Subhashchandra Patel	29,48,800
March 29, 2023	32,80,958	10.00		Bonus Issue	Yes	Mrs. Manali Krunal Patel	1,66,079
27, 2023					Yes	Mrs. Pooja Sunny Patel	1,66,079
				ъ	Yes	Mr. Manav Subhashchandra Patel	10,78,640
June 27, 2023	12,00,140	10.00		Bonus Issue	Yes	Mrs. Manali Krunal Patel	60,750
2023				15500	Yes	Mrs. Pooja Sunny Patel	60,750



# 7. Our Shareholding Pattern

The table below represents the shareholding pattern of our Company in accordance with Regulation 31 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as on the date of the Prospectus:

# I – Summary of Shareholding Pattern:-

ry	areholder	holders	No. of fully paid up equity shares held	d-up equity	nderlying Receipts	rres held	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a % of (A+B+C2)	Number of	Voung Rights held in each class of securities*		No. of Shares Underlying Outstanding convertible securities (including Warrants)	ing, as a % assuming Il conversion tible securities (as a age of diluted share capital) % of (A+B+C2)	Number of Locked in shares		Number of Shares	pledged or otherwise encumbered	shares held in ed form
Category	Category of shareholder	Nos. of share holders	of fully paid up held	No. of Partly paid-up equity shares held	No. of shares underlying Depository Receipts	Total nos. shares held	hareholding as a % of total no. o shares (calculated as per SCRR, 1957) As a % of (A+B+C2)	No of	Voting Rights	Rights Otal as a of (A+B+C)		Shareholding, as a % assumin full conversion of convertible securities ( as a percentage of diluted share capital) As a % of (A+B+C2)	No. (a)	As a % of total Shares held (b)	No. (a)	As a % of total Share s held (b)	Number of equity shares h dematerialized form
			No. 0	Ž			Share shar 19	Clas s Equi ty	Tota 1	T % 0.	Outst	Shar of c		As a Share		As a Shar	Nun
I	II	Ш	IV	V	VI	VII = IV+V+VI	VIII		IX		X	XI=VII+X	XII	[	X	XIII	XIV
(A)	Promoter & Promoter Group	3	46,53,776	-	-	46,53,776	100.00	46,53,776	46,53,776	100.00	-	100.00	46,53,776	100.00		-	46,53,776
(B)	Public	4	4	-	-	4	0.00	4	4	0.00	-	0.00	4	0.00		=	4
I	Non-Promoter- Non-Public	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
(C1)	Shares underlying DRs	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
(C2)	Shares held by Emp. Trusts	-	-	-	-	-	-	-	-	-	-	-	-	_		-	-
	Total	7	46,53,780	-	-	46,53,780	100.00	46,53,780	46,53,780	100.00	-	100.00	46,53,780	100.00		-	46,53,780

<sup>\*</sup>As on date of this Prospectus 1 Equity share holds 1 vote.

^ We have only one class of Equity Shares of face value of Rs. 10/- each.



Table II - Statement showing shareholding pattern of the Promoters and Promoters' Group

								Name have a	• <b>T</b> 7 ~ 4	in a Diabta b	مام معمله	No of	Shareholdi	Name h	C	NI	han af	Name
										ing Rights h				Numbe			ber of	Number
								Cla	SS OI	f securities (		shares	ng, as a %	Locked in (XII			ares	of equity
											Total as a	Underly	assuming	(XII	)*		ged or	shares
							G1 1 1				% of	ing	full				rwise	held in
					No.		Sharehol	3.7 A.7.7 (A.			(A+B+C)	Outstan	conversion				nbered	demateria
				No.	Of		ding as a			XIV) Rights		ding	of			(X	III)	lized form
				Of	shar		% of total	Class	Cl	Total		converti	convertible					
				Part	es		no. of	eg:	as			ble	securities					
				ly	und		shares	X	S			securitie	(as a					
				paid	erlyi		(calculate		eg			S	percentage					
				-up	ng		d as per		<b>:y</b>			(Includi	of diluted					
		Nos.	No. of	equi	Dep	Total nos.	SCRR,					ng	share		As a		As a	
		Of	fully paid	ty	osito	shares	1957)					Warran	capital)		% of		% of	
		shar	up equity	shar	ry	held	(VIII)					ts) (X)	(XI)=(VII)		total		total	
Sr.	Category of	ehol	shares	es	Rec	(VII) =	As a % of						+(X) as a		shares		share	
No	shareholder	ders	held	held	eipts	( <b>IV</b> )+( <b>V</b> )+	(A+B+C2)						% of		held	No.	s held	
<b>(I)</b>	(II)	(III)	(IV)	<b>(V)</b>	(VI)	(VI)	)						(A+B+C2)	No. (a)	<b>(b)</b>	(a)	<b>(b)</b>	
(1)	Indian																	
(a)	Individuals/Hin																	
	du undivided																	
	Family																	
	Mr. Manav																	
	Subhashchandr	1	41,82,636	-	-	41,82,636	89.88	41,82,636	_	41,82,636	89.88	-	89.88	41,82,636	89.88	_	-	41,82,636
	a Patel		, ,			, ,		, ,		, ,				, ,				, ,
2	Mrs. Manali		2 25 550			2 25 550	<b>7</b> 0 6	2 25 550		2 25 570	<b>7</b> 0 6		<b>7</b> 0 6	2 25 570	<b>7.</b> 06			2 25 550
	Krunal Patel	1	2,35,570	-	-	2,35,570	5.06	2,35,570	-	2,35,570	5.06	-	5.06	2,35,570	5.06	-	-	2,35,570
	Mrs. Pooja		2 25 550			2 25 550	<b>5</b> 0 6	2 25 550		2 25 570	<b>7</b> 0 6		5.06	2 25 570	T. O.			2 25 550
	Sunny Patel	1	2,35,570	-	-	2,35,570	5.06	2,35,570	-	2,35,570	5.06	-	5.06	2,35,570	5.06	-	-	2,35,570
	Central																	
(b)	Government/																	
(-)	State	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Government(s)																	
(c)	Financial																	
	Institutions/	_	_	_	-	_	_	-	_	_	_	_	_	_	-	_	_	_
1	Banks			1	1	I	l								i		1	



(d)	Any Other – Body Corporate	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (A)(1)	3	46,53,776	i	-	46,53,776	10.00	46,53,776	-	46,53,776	100.00	-	100.00	46,53,776	100.00	ı	ı	46,53,776
(2)	Foreign	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a)	Individuals (Non Resident Individuals/ Foreign Individuals)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(b)	Government	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d)	Foreign Portfolio Investor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e)	Any Other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub-Total (A)(2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Shareholding of Promoters and Promoters' Group (A)=(A)(1)+(A )(2)	3	46,53,776	ı	-	46,53,776	100.00	46,53,776	-	46,53,776	100.00	-	100.00	46,53,776	100.00	1	1	46,53,776

Details of Shares which remain unclaimed may be given hear along with details such as number of shareholders, outstanding shares held in demat/unclaimed suspense account, voting rights which are frozen etc. - N.A



Table III - Statement showing shareholding pattern of the Public shareholder

Sr. No. (I)	Category of shareholder (II)	No s. Of sha reh old ers (III	No. of fully paid up equity shares held (IV)	No. Of Partly paid- up equity shares held (V)	No. Of shares underly ing Deposit ory Receipt	Total nos. shares held (VII) = (IV)+(V) + (VI)	Sharehol ding as a % of total no. of shares (calculat ed as per SCRR,	in each c	n each class of securities (IX) No of Voting (XIV) Rights as a % of (A+B+ C) co		No of shares Underlyin g Outstandi ng convertibl e	Shareholding, as a % assuming full conversion of convertible securities (as a percentage of diluted share	Loc	ber of ked in s (XII)*	Num sha pleda othe encum (X	Number of equity shares held in demater ialized form		
		)			(VI)		1957) (VIII) As a % of (A+B+C 2)	eg: X	as s eg :y			securities (Including Warrants) (X)	capital) (XI)=(VII)+(X) as a % of (A+B+C2)	(a)	% of total shares held (b)	(a)	As a % of total share s held (b)	
(1)	Institutions																	
(a)	Mutual Funds	-	-	-	1	-	-	=	-	-	-	-	=	-	-	ı	-	-
(b)	Venture Capital Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Alternate Investment Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d)	Foreign Venture Capital Investors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e)	Foreign Portfolio Investors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(f)	Financial Institutions/ Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(g)	Insurance Companies	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(h)	Provident Funds/ Pension Funds	-	-	-	-	-	-	-	_	-	-	-	-	-	-	-	-	-
(i)	Any Other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-
	Sub-Total (B)(1)	-	-	-	-	-	-	-	-	-	-	_	-	-	-	-	-	-
(2)	Central Government/ State	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-



	Government(s)/																	
	President of India																	
	Sub-Total (B)(2)	-	-	-	-	-	-	-	-	-	-	ı	-	-	-	-	-	-
(3)	Non-institutions																	
(a(i ))	Individuals - i. Individual																	
	shareholders holding nominal share capital up to	4	4	-	-	4	0.00	4	-	4	00.00	-	00.00	4	00.00	-	-	4
	₹ 2 lakhs.																	
(a(ii ))	Individuals - ii. Individual shareholders holding nominal																	
	share capital in excess of ₹ 2 lakhs.	1	-	-	,	-	1	-	_	1	-	-	-	-	-	-	-	ı
(b)	NBFCs registered with RBI	-	1	-	ı	-	-	-	-	-	-	-	1	-	-	-	ı	-
(c)	Employee Trusts	1	ı	-	1	-	1	-	-	ı	-	ı	ı	-	-	-	1	T
(d)	Overseas Depositories (holding DRs) (balancing figure)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(e)	Any Other (specify)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	ı	-
	Sub-Total (B)(3)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total Public Shareholding (B)=(B)(1)+(B)(2) +(B)(3)	4	4	-	1	4	0.00	4	-	4	00.00	•	00.00	4	00.00	-	•	4

Details of the shareholders acting as persons in Concert including their Shareholding (No. and %): - N.A

Details of Shares which remain unclaimed may be given hear along with details such as number of shareholders, outstanding shares held in demat/unclaimed suspense account, voting rights which are frozen etc. - N.A.



Table IV - Statement showing shareholding pattern of the Non Promoter- Non Public shareholder

Si No (I	shareholder (II)	Nos. Of shar ehol ders (III)	No. of fully paid up equity shares held	No. Of Partly paid- up equity shares	No. Of shares under lying Depos	Total nos. shares held (VII)	Shareholding as a % of total no. of shares (calculated as per SCRR,	in each o	<u>class</u>	oting Right of securition og (XIV) ts		No of shares Underlying Outstandin g convertible	Shareholding , as a % assuming full conversion of convertible securities (as a percentage of	of I	imber Locked shares XII)	sha pleda othe encun	ber of ares ged or rwise nbered III)	Number of equity shares held in demateri alized
			(IV)	held (V)	itory Recei pts (VI)	(IV)+( V)+ (VI)	1957) (VIII) As a % of (A+B+C2)	Class	Cl as		Total as a % of (A+B	securities (Including Warrants) (X)	diluted share capital) (XI)=(VII)+(X) as a % of (A+B+C2)	No.	As a % of total share s held	No.	As a % of total share s held	form
								eg: X	eg :v	Total	+C)			(a)	(b)	(a)	(b)	
(1	Holder - Name of DR Holders (If Available)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(2	Employee Benefit Trust (under SEBI (Share based Employee	_	_	_	_	_	_	_	_	_	_		_	_	_	_	_	_
	Benefit) Regulations, 2014)																	
	Total Non- Promoter- Non Public Shareholding (C)= (C)(1)+(C)(2)	-	-	-	-	-		-	-	1	-	-	-	-	-	-	-	-



8. The list of Shareholders holding 1% or more of the paid-up Share Capital of our Company as on the date of this Prospectus are:

S. No.	Name	Shares Held (Face Value of Rs. 10	% shares held (% Pre
		each)	Issue paid up Capital)
1.	Mr. Manav Subhashchandra Patel	41,82,636	89.88
2.	Mrs. Manali Krunal Patel	2,35,570	5.06
3.	Mrs. Pooja Sunny Patel	2,35,570	5.06
	Total	46,53,780	100.00

9. The list of Shareholders holding 1% or more of the paid-up Share Capital of our Company two year prior as on the date of this Prospectus are:

S. No.	Name	Shares Held (Face Value of Rs. 10	% shares held (% Pre
		each)	Issue paid up Capital)
1.	Mr. Manav Subhashchandra Patel	4,500	45.00
2.	Ms. Mansi Subhashchandra Patel	2,000	20.00
3.	Mrs. Manali Krunal Patel	1,500	15.00
4.	Mrs. Pooja Sunny Patel	2,000	20.00
	Total	10,000	100.00

10. The list of Shareholders holding 1% or more of the paid-up Share Capital of our Company one year prior as on the date of this Prospectus are:

S. No.	Name	Shares Held (Face Value of Rs. 10	% shares held (% Pre
		each)	Issue paid up Capital)
1.	Mr. Manav Subhashchandra Patel	4,500	45.00
2.	Ms. Mansi Subhashchandra Patel	2,000	20.00
3.	Mrs. Manali Krunal Patel	1,500	15.00
4.	Mrs. Pooja Sunny Patel	2,000	20.00
	Total	10,000	100.00

11. The list of Shareholders holding 1% or more of the paid-up Share Capital of our Company ten days prior as on the date of this Prospectus are:

S. No.	Name	Shares Held (Face Value of Rs. 10	% shares held (% Pre
		each)	Issue paid up Capital)
1.	Mr. Manav Subhashchandra Patel	41,82,636	89.88
2.	Mrs. Manali Krunal Patel	2,35,570	5.06
3.	Mrs. Pooja Sunny Patel	2,35,570	5.06
	Total	46,53,780	100.00

12. Except as disclosed below, no subscription to or sale or purchase of the securities of our Company within three years preceding the date of filing of the Prospectus by our Promoters or Directors or Promoter Group which in aggregate equals to or is greater than 1% of the pre- issue share capital of our Company.

S. No.	Name of Shareholders	Date of Transaction	Promoter/ Promoter Group/ Director	Number of Equity Shares Subscribed to/ Acquired	Number of Equity Shares Sold	Subscribed/ Acquired/ Transferred
1.	Mr. Manav Subhashchandra Patel	06.03.2023	Promoter & Managing Director	1,48,700		Right Issue
2.	Mr. Manav Subhashchandra Patel	29.03.2023	Promoter & Managing Director	29,48,800		Bonus Issue



			1		
3.	Mrs. Manali Krunal		Promoter & Whole-	1,66,079	Bonus Issue
3.	Patel		Time Director	1,00,079	 Bollus Issue
4.	Mrs. Pooja Sunny		Promoter & Non-	1 66 070	Bonus Issue
4.	Patel		Executive Director	1,66,079	 Donus issue
5	Mr. Manav		Promoter &	10.79.640	Bonus Issue
5.	Subhashchandra Patel		Managing Director	10,78,640	 Donus issue
6	Mrs. Manali Krunal	Luna 27, 2022	Promoter & Whole-	60.750	Domus Issue
6.	Patel	June 27, 2023	Time Director	60,750	 Bonus Issue
7.	Mrs. Pooja Sunny		Promoter & Non-	60.750	Bonus Issue
/.	Patel		Executive Director	60,750	 Bolius Issue

# 13. None of our Directors or Key Managerial Personnel hold any Equity Shares other than as set out below:

Name	Designation	No. of Equity Shares held
Mr. Manav Subhashchandra Patel	Chairman cum Managing Director	41,82,636
Mrs. Manali Krunal Patel	Whole-Time Director	2,35,570
Mrs. Pooja Sunny Patel	Non-Executive Director	2,35,570
Mr. Sanjaykumar Kalubhai Kidecha	Chief Financial Officer	1
Mr. Deep Pravinbhai Panchal	Chief Sales Officer	1
Mr. Mihir Ashwinbhai Mistry	Chief Technology Officer	1

# 14. Capital Build up in respect of shareholding of our Promoter:

As on date of the Prospectus, our promoter Mr. Manav Subhashchandra Patel, Mrs. Pooja Patel and Mrs. Manali Krunal Patel holds 46,53,776 Equity Shares constituting 100.00% of the issued, subscribed and paid-up Equity Share capital of our Company. None of the Equity Shares held by our Promoter are subject to any pledge.

Date of Allotment and made fully paid up /transfer	Nature of Issue	No. of Equity Shares	Face Value Per Share (₹)	Issue  /Acquisition/   Transfer Price   per Equity Share  (₹)*	Pre-Issue Sharehol ding %	Post-Issue Shareholdi ng %			
Mr. Manav Subhashchandra Patel									
May 05, 2017	On Incorporation	4,500	10.00	10.00	0.10	0.07			
March 06, 2023	Acquired through Transfer(i)	2,000	10.00	160.00	0.04	0.03			
March 06, 2023	Right Issue	1,48,700	10.00	160.00	3.20	2.33			
March 07, 2023	Transfer <sup>(ii)</sup>	(4)	10.00	160.00	(0.00)	0.00			
March 29, 2023	Bonus Issue	29,48,800	10.00		63.36	46.26			
June 27, 2023	June 27, 2023 Bonus Issue		10.00		23.18	16.92			
	Total A	41,82,636			89.88	65.62			
Mrs. Manali Krunal	Patel								
May 05, 2017	On Incorporation	1,500	10.00	10.00	0.03	0.02			
March 06, 2023	Right Issue	7,241	10.00	160.00	0.16	0.11			
March 29, 2023	Bonus Issue	1,66,079	10.00		3.57	2.61			
June 27, 2023	Bonus Issue	60,750	10.00		1.31	0.95			
	Total B	2,35,570			5.06	3.70			
Mrs. Pooja Sunny Pa	tel								
May 05, 2017	On Incorporation	2,000	10.00	10.00	0.04	0.03			
March 06, 2023	Right Issue	6,741	10.00	160.00	0.14	0.11			
March 29, 2023	Bonus Issue	1,66,079	10.00		3.57	2.61			
June 27, 2023	Bonus Issue	60,750	10.00		1.31	0.95			
	Total C	2,35,570			5.06	3.70			
Grand	Total (A+B+C)	46,53,776			100.00	73.01			



### (i) Details of Share acquired by Mr. Manav Subhashchandra Patel dated March 06, 2023:

S. No.	Date of Transfer	Name of Transferor	No. of shares Transfer	Name of Transferee
1.	March 06, 2023	Mansi Subhashchandra Patel	2,000	Mr. Manav Subhashchandra Patel
	To	otal	2,000	

### (ii) Details of Share transfer by Mr. Manav Subhashchandra Patel dated March 07, 2023:

S. No.	Date of Transfer	Name of Transferor	No. of shares Transfer	Name of Transferee
1.			1	Mihir Ashwinbhai Mistry
	March 07, 2022	Mr. Manav Subhashchandra	1	Sanjaykumar Kalubhai Kidecha
	March 07, 2023	Patel	1	Deep Pravinbhai Panchal
			1	Dimple Nandawana
	To	otal	4	

#### 15. The average cost of acquisition of or subscription to Equity Shares by our Promoters is set forth in the table below:

Name of the Promoters	No. of Shares held	Average Cost of Acquisition per Share (In Rs.)*
Mr. Manav Subhashchandra Patel	41,82,636	5.78
Mrs. Manali Krunal Patel	2,35,570	4.98
Mrs. Pooja Sunny Patel	2,35,570	4.66

<sup>\*</sup>The average cost of acquisition of Equity Shares by our Promoters has been calculated by taking into account the amount paid by them to acquire and Shares allotted to them as reduced by amount received on sell of shares i.e. net of sale consideration is divided by net quantity of shares acquired.

Based on Certificate dated June 28, 2023 from Statutory Auditors of our Company M/s. Khandhar & Associates, Chartered Accountant vide UDIN - 23105986BGTKJA3668

**16.** Except as provided below there are no Equity Shares purchased/acquired or sold by our Promoters, Promoter Group and/or by our Directors and their immediate relatives within six months immediately preceding the date of filing of the Prospectus.

Date of Transact ion	Number of Equity Shares Allotted/ Acquired/ Sold	Face Valu e (Rs.)	Issue Price/ Acquir ed Price (Rs.)*	Nature	Nature of Considera tion	Name of the Allottees/ Transferor/transferee	Category
March 06, 2023	(2,000)	10	160.00	Transfer	Cash	Ms. Mansi Subhashchandra Patel	Promoter Group Member
March 06, 2023	2,000	10	160.00	Acquired through Transfer	Cash	Mr. Manav Subhashchandra Patel	Promoter & Managing Director
	1,48,700					Mr. Manav Subhashchandra Patel	Promoter & Managing Director
March 06, 2023	7,241	10	160.00	Right Issue	Cash	Mrs. Manali Krunal Patel	Promoter & Whole- Time Director
	6,741					Mrs. Pooja Sunny Patel	Promoter & Non- Executive Director
March	29,48,800	10		Bonus Issue	Other than	Mr. Manav Subhashchandra Patel	Promoter & Managing Director
29, 2023	1,66,079	10	-	Donus Issue	Cash	Mrs. Manali Krunal Patel	Promoter & Whole- Time Director



	1,66,079					Mrs. Pooja Sunny Patel	Promoter & Non-
	1,00,079						Executive Director
March	(4)	10	160.00	Transfer	Cash	Mr. Manav	Promoter & Managing
07, 2023	(4)	10	100.00	Transier		Subhashchandra Patel	Director
	10,78,640					Mr. Manav	Promoter & Managing
	10,78,040					Subhashchandra Patel	Director
June 27,	60.750	10		Bonus Issue	Other than	Mrs. Manali Krunal	Promoter & Whole-
2023	60,750	10	-	Donus Issue	Cash	Patel	Time Director
	60,750					Mrs. Pooja Sunny Patel	Promoter & Non-
	00,730						Executive Director

<sup>\*</sup>The maximum and minimum price at which the aforesaid transaction was made is 160 and Nil Equity Share.

17. Details of the Pre and Post Issue Shareholding of our Promoter and Promoter Group as on the date of the Prospectus is as below:

		Pre-Issue		Post Issue	
S. No	Names	Shares Held	% Shares Held	Shares Held	% Shares Held
	Promoter				
1.	Mr. Manav Subhashchandra Patel	41,82,636	89.88	41,82,636	65.62
2.	Mrs. Manali Krunal Patel	2,35,570	5.06	2,35,570	3.70
3.	Mrs. Pooja Sunny Patel	2,35,570	5.06	2,35,570	3.70
	TOTAL (A)	46,53,776	100.00	46,53,776	73.01
	Public				
1.	Mr. Sanjaykumar Kalubhai Kidecha	01	Negligible	01	Negligible
2.	Mr. Deep Pravinbhai Panchal	01	Negligible	01	Negligible
3.	Mr. Mihir Ashwinbhai Mistry	01	Negligible	01	Negligible
4.	Mrs. Dimple Nandawana	01	Negligible	01	Negligible
	TOTAL (B)	04	Negligible	04	Negligible
	GRAND TOTAL (A+B)	46,53,780	100.00	46,53,780	73.01

# 18. Details of Promoter's Contribution locked in for three years:

Date of Allotment / transfer of fully paid up Shares	Date when made Fully paid up	Nature of Allotment/ Acquired/T ransfer	No. of shares Allotted/ Acquired Transferred	Face Valu e (Rs.)	Issue Price/ Transfer Price (Rs.)	% of Pre Issue Shareho Iding	% of Post Issue Sharehol ding	Lock in Period
Mr. Manav Subha	Mr. Manav Subhashchandra Patel							
March 29, 2023	March 29, 2023	Bonus Issue	13,00,000	10.00		27.93	20.40	3 Years
Total 13,00,000						27.93	20.40	

The minimum Promoter's contribution has been brought in to the extent of not less than the specified minimum lot and from persons defined as "promoter" under the SEBI ICDR Regulations. All Equity Shares, which are being locked in are not ineligible for computation of Minimum Promoters Contribution as per Regulation 237 of the SEBI ICDR Regulations and are being locked in for 3 years as per Regulation 236 of the SEBI ICDR Regulations i.e. for a period of three years from the date of allotment of Equity Shares in this Issue.

No Equity Shares proposed to be locked-in as Minimum Promoter Contribution have been issued out of revaluation reserve or for consideration other than cash and revaluation of assets or capitalization of intangible assets, involved in such transactions.

The entire pre-Issue shareholding of the Promoter, other than the Minimum Promoter contribution which is locked in for three years, shall be locked in for a period of one year from the date of allotment in this Issue.



Our Promoters, Mr. Manav Subhashchandra Patel have, by a written undertaking, consented to have 13,00,000 Equity Shares held by him to be locked in as Minimum Promoter Contribution for a period of three years from the date of allotment in this Issue and will not be disposed/sold/transferred by the promoter during the period starting from the date of filing this Prospectus with SME Platform of National Stock Exchange of India Limited till the date of commencement of lock-in period as stated in this Prospectus. The Equity Shares under the Promoters contribution will constitute 20.40 % of our post-Issue paid up share capital.

Our Promoter has also consented that the Promoters contribution under Regulation 236 of the SEBI ICDR Regulations will not be less than 20% of the post Issue paid up capital of our Company.

Eligibility of Share for "Minimum Promoters Contribution in terms of clauses of Regulation 237 of SEBI (ICDR) Regulations, 2018

Reg. No.	Promoters' Minimum Contribution Conditions	Eligibility Status of Equity Shares forming part of Promoter's Contribution
237 (1) (a) (i)	Specified securities acquired during the preceding three years, if they are acquired for consideration other than cash and revaluation of assets or capitalization of intangible assets is involved in such transaction	The Minimum Promoter's contribution does not consist of such Equity Shares which have been acquired for consideration other than cash and revaluation of assets or capitalization of intangible assets. <b>Hence Eligible</b>
237 (1) (a) (ii)	Specified securities acquired during the preceding three years, resulting from a bonus issue by utilization of revaluation reserves or unrealized profits of the issuer or from bonus issue against Equity Shares which are ineligible for minimum promoters' contribution	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible
237 (1) (b)	Specified securities acquired by the promoters and alternative investment funds or foreign venture capital investors or scheduled commercial banks or public financial institutions or insurance companies registered with Insurance Regulatory and Development Authority of India, during the preceding one year at a price lower than the price at which specified securities are being offered to the public in the initial public offer.	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.
237 (1) (c)	Specified securities allotted to the promoters and alternative investment funds during the preceding one year at a price less than the issue price, against funds brought in by them during that period, in case of an issuer formed by conversion of one or more partnership firms or limited liability partnerships, where the partners of the erstwhile partnership firms or limited liability partnerships are the promoters of the issuer and there is no change in the management	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.
237 (1) (d)	Specified securities pledged with any creditor.	Our Promoter's has not Pledged any shares with any creditors. Accordingly, the minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.

### **Details of Share Capital Locked in For One Year**

In terms of Regulation 236 and 237 of the SEBI ICDR Regulations, in addition to the Minimum Promoters contribution which is locked in for 3 (three) years, as specified above, the entire pre-issue equity share capital held by promoters and entire pre-issue capital held by persons other than promoters of our Company i.e. Promoter Group members and Public holding 33,53,780 Equity Shares shall be locked in for a period of 1 (one) year from the date of allotment of Equity Shares in this Issue.

The Equity Shares which are subject to lock-in shall carry inscription 'non-transferable' along with the duration of specified non-transferable period mentioned in the face of the security certificate. The shares which are in dematerialized form, if any, shall be locked-in by the respective depositories. The details of lock-in of the Equity Shares shall also be provided to the Designated Stock Exchange before the listing of the Equity Shares.



#### Other requirements in respect of lock-in:

- a) In terms of Regulation 242 of the SEBI ICDR Regulations, the locked in Equity Shares held by the Promoters, as specified above, can be pledged with any scheduled commercial bank or public financial institution as collateral security for loan granted by such bank or institution provided that the pledge of Equity Shares is one of the terms of the sanction of the loan. Provided that securities locked in as minimum promoter contribution may be pledged only if, in addition to fulfilling the above requirements, the loan has been granted by such bank or institution, for the purpose of financing one or more of the objects of the Issue.
- b) In terms of Regulation 243 of the SEBI ICDR Regulations, the Equity Shares held by persons other than the Promoters prior to the Issue may be transferred to any other person holding the Equity Shares which are locked in as per Regulation 36 or 37 of the SEBI ICDR Regulations, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.

Further in terms of Regulation 243 of the SEBI ICDR Regulations, the Equity Shares held by the Promoters may be transferred to and amongst the Promoter Group or to new promoters or persons in control of the company subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.

- 19. None of our Promoter, Promoter Group, Directors and their relatives has entered into any financing arrangement or financed the purchase of the Equity Shares of our Company by any other person during the period of six months immediately preceding the date of filing of the Prospectus.
- **20.** Neither, we nor our Promoter, Directors and the Lead Manager to this Issue have entered into any buyback and / or standby arrangements and / or similar arrangements for the purchase of our Equity Shares from any person.
- 21. As on the date of filing of the Prospectus, there are no outstanding warrants, options or rights to convert debentures, loans or other instruments which would entitle Promoters or any shareholders or any other person, any option to acquire our Equity Shares after this Initial Public Issue.
- 22. As on the date of the Prospectus, the entire Issued Share Capital, Subscribed and Paid up Share Capital of our Company is fully paid up.
- 23. Our Company has not raised any bridge loan against the proceeds of the Issue.
- 24. Since the entire Issue price per share is being called up on application, all the successful applicants will be allotted fully paid-up shares.
- **25.** As on the date of the Prospectus, none of the shares held by our Promoter / Promoters Group are subject to any pledge.
- **26.** The Lead Manager i.e. Beeline Capital Advisors Private Limited and their associates do not hold any Equity Shares in our Company as on the date of filing of the Prospectus.
- 27. We here by confirm that there will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from the date of the Prospectus until the Equity Shares Issued have been listed or application moneys refunded on account of failure of Issue.
- 28. Our Company does not presently intend or propose to alter its capital structure for a period of six months from the date of opening of the Issue, by way of split or consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into or exchangeable, directly or indirectly for Equity Shares) whether preferential or otherwise. This is except if we enter into acquisition or joint ventures or make investments, in which case we may consider raising additional capital to fund such activity or use Equity Shares as a currency for acquisition or participation in such joint ventures or investments.
- 29. None of our Equity Shares have been issued out of revaluation reserve created out of revaluation of assets.



- **30.** An over-subscription to the extent of 10% of the Net Issue can be retained for the purpose of rounding off to the nearest integer during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 10% of the Net Issue. In such an event, the Equity Shares held by the Promoter is used for allotment and lock- in for three years shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
- **31.** Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the LM and Designated Stock Exchange i.e. NSE. Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.
- **32.** In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of SEBI (ICDR) Regulations, 2018 and its amendments from time to time.
- 33. The unsubscribed portion in any reserved category (if any) may be added to any other reserved category.
- **34.** The unsubscribed portion if any, after such inter se adjustments among the reserved categories shall be added back to the net issue to the public portion.
- 35. At any given point of time there shall be only one denomination of the Equity Shares, unless otherwise permitted by law.
- **36.** Our Company shall comply with such disclosure and accounting norms as may be specified by NSE, SEBI and other regulatory authorities from time to time.
- **37.** As on the date of the Prospectus, Our Company has not issued any equity shares under any employee stock option scheme and we do not have any Employees Stock Option Scheme / Employees Stock Purchase Scheme.
- **38.** There are no Equity Shares against which depository receipts have been issued.
- 39. Other than the Equity Shares, there is no other class of securities issued by our Company as on date of filing of the Prospectus.
- **40.** We have 7 (Seven) Shareholders as on the date of filing of the Prospectus.
- **41.** There are no safety net arrangements for this Public Issue.
- **42.** Our Promoter and Promoter Group will not participate in this Issue.
- **43.** This Issue is being made through Fixed Price method.
- **44.** Except as disclosed in the Prospectus, our Company has not made any public issue or rights issue of any kind or class of securities since its incorporation to the date of the Prospectus.
- **45.** No person connected with the Issue shall issue any incentive, whether direct or indirect, in the nature of discount, commission, and allowance, or otherwise, whether in cash, kind, services or otherwise, to any Applicant.
- **46.** We shall ensure that transactions in Equity Shares by the Promoters and members of the Promoter Group, if any, between the date of registering the Prospectus with the RoC and the Issue Closing Date are reported to the Stock Exchanges within 24 hours of such transactions being completed.



### **SECTION VII - OBJECTS OF THE ISSUE**

The Issue includes a public Issue of 17,20,000 Equity Shares of our Company at an Issue Price of ₹160/- Equity Share

#### The Fresh Issue

The Net Proceeds from the Fresh Issue will be utilized towards the following objects:

- 1. Funding Capital Expenditure toward setting up development center at gift city, Gandhinagar
- 2. Funding incremental Working Capital Requirement of our Company
- 3. Repayment/ prepayment of certain borrowings availed by our Company
- 4. General Corporate Purpose
- 5. To Meet the Issue Expenses

(Collectively referred as the "objects")

We believe that listing will enhance our corporate image and visibility of brand name of our Company. We also believe that our Company will receive the benefits from listing of Equity Shares on the SME Platform of NSE (NSE EMERGE). It will also provide liquidity to the existing shareholders and will also create a public trading market for the Equity Shares of our Company. The main objects clause of our Memorandum of Association (MOA) enables our Company to undertake its existing activities and these activities which have been carried out until now by our Company are valid in terms of the objects clause of our Memorandum of Association (MOA).

#### Requirement of Funds: -

The details of the proceeds from the Fresh Issue are provided in the following table:

Particulars	Amt. (₹ in Lakhs)
Gross Issue Proceeds	2752.00
Less: Public Issue Related Expenses	50.00
Net Issue Proceeds	2702.00

#### **Utilisation of Funds: -**

The Net Proceeds are proposed to be used in accordance with the details provided in the following table:

S. No	Particulars	Amt. (₹ in Lakhs)	% of Total Size
1.	Funding Capital Expenditure toward setting up development center at gift	273.52	9.94
	city, Gandhinagar		
2.	Funding incremental Working Capital Requirement of our Company	1250.00	45.42
3.	Repayment/ prepayment of certain borrowings availed by our Company	580.00	21.08
4.	General Corporate Expenses	598.48	21.75
Net Issu	e Proceeds	2702.00	98.18

Means of Finance: - We intend to finance our Objects of Issue through Net Proceeds which is as follows:

Particulars	Amt. (₹ in Lakhs)
Net Proceeds	2702.00
Total	2702.00

Since the entire fund requirement are to be funded from the proceeds of the Issue, there is no requirement to make firm arrangements of finance under Regulation 230(1)(e) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amounts to be raised through the proposed Issue.



The fund requirement and deployment is based on internal management estimates and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in the light of changes in external circumstances or costs or other financial conditions and other external factors. In case of any increase in the actual utilization of funds earmarked for the Objects, such additional funds for a particular activity will be met by way of means available to our Company, including from internal accruals. If the actual utilization towards any of the Objects is lower than the proposed deployment such balance will be used for future growth opportunities including funding existing objects, if required. In case of delays in raising funds from the Issue, our Company may deploy certain amounts towards any of the above-mentioned Objects through a combination of Internal Accruals or Unsecured Loans (Bridge Financing) and in such case the Funds raised shall be utilized towards repayment of such Unsecured Loans or recouping of Internal Accruals. However, we confirm that no bridge financing has been availed as on date, which is subject to being repaid from the Issue Proceeds. We further confirm that no part proceed of the Issue shall be utilised for repayment of any Part of unsecured loan outstanding as on date of Prospectus.

As we operate in competitive environment, our Company may have to revise its business plan from time to time and consequently our fund requirements may also change. Our Company's historical expenditure may not be reflective of our future expenditure plans. Our Company may have to revise its estimated costs, fund allocation and fund requirements owing to various factors such as economic and business conditions, increased competition and other external factors which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of the Company's management. For further details on the risks involved in our business plans and executing our business strategies, please see the section titled "Risk Factors" beginning on page 21 of the Prospectus.

# **Details of Use of Issue Proceeds**:

# 1. Funding Capital Expenditure toward setting up development center at gift city, Gandhinagar

As part of our strategy to expand our operation, we have taken office on lease in Gift City, Unit No. G-01, Brigade International Financial Center, Building No 14A, Block 14, Zone-1, Gift City, Ratanpur, Gandhinagar- 382355 which will operate as development centre for providing IT services. We will incur following capital expenditure for development of the centre which will be funded from Issue Proceed:

S.No.	Particulars	Supplier	Tentative Amount (excluding taxes) (in Lakhs)*
1.	Supply & Installation Custom Designed FEFS-Mandir Area	FlexStone Inc.	23.79
1.	Façade dome ceiling, Cave Solid and Cave Jali	India	23.19
	Access Control System		0.98
	CCTV Solution	Lina Digital	2.35
2.	Audio Solution	Linc Digital	2.26
	Automation - Lighting And Curtain Control Solution	Systems Pvt Ltd	7.23
	Addressable Fire Alarm System		3.27
3.	Chilled Water Based Air Conditioning For Office Areas &	Linc Digital	20.00
3.	Ventilation System for Toilet	Systems Pvt Ltd	29.00
4.	Furniture: 4 Seater Sofa, Office Lounger Chair, 6 Seater Office Sofa, Office Sofa Chair with Puffy, Office Lounger Chair, 7 Person Office Work Station, 8 Person Work Station, 4 Person Work Station, 4 Person Work Station, 2 Person Work Station, Storage Mobile Pedestal, Workstation Mount Light, 14 Seater Conference Table, 10 Seater Round Conference Table, Conference Chair, Manager Chair, Staff Chair, Manager Table, Free Standing Credenza Unit, Director Table, Director Chair, Director Visitor Chair, 3 Seater Sofa, Single Seater Office Sofa, 3 Seater Sofa, Center Table and Corner Table	Casabella Sourcing Limited	188.77
5.	Glass work	Shivay Aluminimum	15.87
		Total	273.52



\* USD 230040.46 converted in to INR on conversion rate of ₹82.06 as on June 28, 2023. The Quotations are valid as on the date of this Prospectus. Our management are confident enough that such products will be available at quotation price also at the time of purchasing such assets. Our company has not placed any order for above till the date of this Prospectus.

Above details are certified by Statutory Auditor of Company vide certificate dated June 28, 2023 having UDIN 23105986BGTKJZ1884.

# Function of development center at gift city:

We are strategically expanding our presence in GIFT city, aiming to enhance talent acquisition capabilities by gaining access to a diverse and skilled talent pool. GIFT city's status as a thriving technology hub in Gujarat makes it an ideal location for us to establish our operations. As this move also presents the opportunity to benefit from tax incentives as a part of the Special Economic Zone (SEZ) unit. Our decision to establish a strong foothold in GIFT city aligns with our commitment to grow our business operations. With the commencement of operations at our GIFT city office, we will explore new opportunities in the fields of fintech software and robotics integration solutions. This strategic move allows us to deliver advanced software products. Our GIFT city office is designed to accommodate 120 developers and technical staff. This facility fosters an environment of innovation and creativity, enabling our team to collaborate and drive the development of advanced software solutions.

As we grow in numbers and expand our workforce, we are committed to providing our team with the appropriate resources. The focus will primarily be on software development. Moreover, our GIFT city office will play a pivotal role in augmenting our capabilities to provide resourcing solutions on a contract basis. By using the skills and expertise of our professionals, we can offer specialized services and meet the diverse needs of our clients effectively. This expansion not only reinforces our commitment to innovation and technology but also dedicate to meeting the evolving demands of the market.

# 2. Funding incremental Working Capital Requirement of our Company

The Business of the Company is working capital intensive; hence it will meet the requirement to the extent of ₹1250.00 Lakhs from the Net Proceeds of the Issue and balance from borrowings at an appropriate time as per the requirements of the business.

In light of the proposed expansion in our development centre and order to support the incremental business requirements, our Company requires additional working capital for funding its incremental working capital requirements in Fiscal 2024. The funding of the incremental working capital requirements of our Company will lead to a consequent increase in our profitability and achieving the proposed targets as per our business plan.

Details of Estimation of Working Capital requirement are as follows:

(₹ In Lakhs)

S. No.	Particulars	Actual (Restated)	Actual (Restated)	Actual (Restated)	(Provisional)	Projected
5.110.	1 at ticulars	31-March-	31-March-	31-March-	31-March-24	31-March-25
		21	22	23		
I	Current Assets					
	Trade receivables	70.26	171.99	654.04	1256.00	2283.33
	Cash and cash equivalents	9.09	16.35	15.32	55.00	554.00
	Short term loan & Advances	10.81	15.76	-	9.00	9.68
	Other Current Assets	2.75	6.04	57.36	120.00	132.00
	Total(A)	92.91	210.14	726.72	1440.00	2979.01
II	Current Liabilities					
	Trade payables	43.59	72.42	21.99	24.00	26.62
	Other Current Liabilities	80.00	89.46	60.21	62.00	62.00
	Short Term Provisions	0.23	1.57	124.31	25.00	46.00
	Total (B)	123.82	163.45	208.84	111.00	134.62
III	Total Working Capital Gap (A-B)	(30.91)	46.69	517.88	1329.00	2844.39
IV	Funding Pattern					
	Short term borrowing & Internal		46.69	517.88	729.00	2194.00
	Accruals	<b></b>	40.09	517.00		
	IPO Proceeds				600.00	650.00



# **Key assumptions for working capital projections made by the Company:**

Particulars	Actual March 31, 2021	Actual March 31, 2022	Actual March 31, 2023	Provisional March 31, 2024	Projected March 31, 2025
Debtors (in Days)	103	163	218	209	209
Creditors (in Days)	74	98	17	9	5

#### **Justifications:**

S. No.	Particulars
Debtors	We expect Debtors holding days to be at 209 days approx. for FY 2023-24 and FY 2024-25 based on increased sales of Products and better credit Management policies ensuring timely recovery of dues.
Creditors	We expect creditor payment days to be at 9 days approx. for FY 2023-24 and 5 days for FY 2024-24 based on increased purchase and better credit payment to be done by us on back of higher profits.

# Justification for negative working capital in FY 2020-21

The Working capital was negative as our company had received advance from customers to the extent of ₹35.50 Lakhs in FY 2020-21 which has resulted in negative working capital requirement for FY 20-21. In addition, the advance received from customers during FY 2020-21 for which sales are booked in the FY 2021-22. Furthermore, our company was in initial years of operations and during that period, revenue from operations of our company was not that significant, it was merely ₹248.15 Lakhs.

Due to the above cited reasons, our Company has negative working capital in the year 2020-21.

# Justification for Increase in Working Capital

The company had witnessed substantial growth in its Revenue from Operation over the period of past three years. hence the Working capital required for last three years has been substantial increased and for F.Y. 2024 the company has better sales projection due to which the company will require increased working capital to achieve the projected sales. As per financial statement, our software development company has consistently demonstrated remarkable growth, with a significant year-on-year increase in revenue. This upward trend showcases our ability to meet the exceed market demands.

As we continue to excel in the IT services industry and undertake a diverse portfolio of projects, it is imperative that we fortify our working capital to efficiently manage operational expenses and seize new business opportunities. Adequate working capital is instrumental in ensuring seamless day-to-day operations, enabling us to meet client requirements promptly and maintain a high level of customer satisfaction. With the infusion of additional working capital, we can proactively address the evolving needs of our growing clientele. It empowers us to invest in cutting-edge technologies, talent acquisition, and training, allowing us to stay at the forefront of technological advancements and deliver innovative solutions. By strategically managing our working capital and allocating it effectively across various heads, we are well-positioned to seize new opportunities and further solidify our position as a premier IT service provider. This forward-looking approach ensures sustained success, enabling us to provide exceptional services, drive customer value, and shape the future of the IT industry. With a clear focus on our growth objectives, our company can confidently navigate the competitive landscape and achieve continued success in FY 24 and beyond. The Revenue from Operation of our Company has increased in past three years. Since its service sector company & majority of its working capital blocked into its Customer i.e. Trade Receivable so that the increase in revenue from operation has direct correlation with Trade Receivable. Further the company has better sales projection due to which the Trade Receivable will increase due to direct correlation.

# 3. Repayment/ prepayment of certain borrowings availed by our Company

Our Company has entered into financial arrangements from time to time, with banks and financial institutions. The outstanding loan facilities entered into by our Company include borrowing in the form of Loan against Property. For further details, please refer "Financial Information of our Company" on page 139 of this Prospectus. Our Company propose to utilise an estimated amount of ₹580.00 Lakhs from the Gross Proceeds towards part or full repayment and/or pre-payment of borrowings availed by us.

Given the nature of these borrowings and the terms of repayment or prepayment, the aggregate outstanding amounts under these borrowings may vary after payment of due instalments. In light of the above, at the time of filing the Prospectus, the table below



shall be suitably updated to reflect the revised amounts or loan as the case may be which have been availed by us. We believe that such repayment and/or pre-payment will help reduce our outstanding indebtedness, debt servicing costs improve our debt to equity ratio and enable utilisation of our accruals for further investment in our business growth and expansion. Additionally, we believe that the leverage capacity of our Company will improve our ability to raise further resources in the future to fund our potential business development opportunities and plans to grow and expand our business.

The following table provides the details of outstanding borrowings availed of by our Company which are proposed to be repaid or prepaid, in full or in part, from the Net Proceeds:

S.No.	Name of Lender	Nature of borrowing	Rate of Interest	Tenure	Amount of sanctioned (in ₹	Outstanding as at March 31,	Prepay ment penalty	Purpose*
			/0		Lakhs)	2023	репану	
1.	Kotak Mahindra Bank Limited	Loan against Property	8.5%	120 Months	623.00	603.75		For Purchase of Property situated at Unit No. 1301 & 1302, 13 <sup>th</sup> Floor, Satyamev Elite, Mouje Village Ambali, Ghatlodia, Ahmedabad, Ahmedabad-9 (Bopal), Gujarat, India

<sup>\*</sup>In accordance with Clause 9(A)(2)(b) of Part A of Schedule VI of the SEBI ICDR Regulations, the Company has obtained a certificate dated June 28, 2023 from the Statutory Auditor certifying that the borrowings have been utilised towards the purposes for which such borrowings were availed.

The Net Proceeds of the Issue utilised for prepayment or repayment of outstanding borrowings availed by our Company are not being indirectly routed to the Promoters, members of the Promoter Groups, Group Company and associates.

# 4. General Corporate Purposes

Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for general corporate purposes. We intend to deploy the balance Fresh Issue proceeds aggregating Rs. 598.48 Lakhs towards the general corporate purposes to drive our business growth. In accordance with the policies set up by our Board, we have flexibility in applying the remaining Net Proceeds, for general corporate purpose including but not restricted to, meeting operating expenses, initial development costs for projects other than the identified projects, and the strengthening of our business development and marketing capabilities, meeting exigencies, which the Company in the ordinary course of business may not foresee or any other purposes as approved by our Board of Directors, subject to compliance with the necessary provisions of the Companies Act. We confirm that any issue related expenses shall not be considered as a part of General Corporate Purpose. Further, we confirm that the amount for general corporate purposes, as mentioned in this Prospectus, shall not exceed 25% of the amount raised by our Company through this Issue.

# 5. Public Issue Expenses: -

The estimated Issue related expenses include Issue Management Fee, Underwriting and Selling Commissions, Printing and Distribution Expenses, Legal Fee, Advertisement Expenses, Registrar's Fees, Depository Fee and Listing Fee. The total expenses for this Issue are estimated to be approximately Rs. 50.00 Lakhs which is 1.82% of the Issue Size. All the Issue related expenses shall be proportionately met out from proceeds of the Issue as per applicable laws. The break-up of the same is as follows:

Particulars	Estimated expenses (Rs. In	As a % of total estimated Issue	As a % of the total Issue
	Lakhs)	related expenses*	size*
Lead Manager Fees including underwriting commission	21.00	42.00	0.76
Brokerage, selling, commission and upload fees	2.00	4.00	0.07
Registrar to the issue	1.00	2.00	0.04
Legal Advisors	3.00	6.00	0.11
Advertising and Marketing expenses	2.00	4.00	0.07
Regulators including stock exchanges	8.00	16.00	0.29



Particulars	Estimated expenses (Rs. In Lakhs)	As a % of total estimated Issue related expenses*	As a % of the total Issue size*
Printing and distribution of issue stationery	2.50	5.00	0.09
Others, if any (market making, depositories, marketing fees, secretarial, peer review auditors, etc.)	10.50	21.00	0.38
<b>Total Estimated Offer Expenses</b>	50.00	100.00	1.82

#### Notes:

- 1. Selling commission payable to the members of the CDPs, RTA and SCSBs, on the portion for RIIs and NIIs, would be as follows:
  - Portion for RIIs 0.01% ^ or ₹ 100/- whichever is less ^ (exclusive of GST)
  - Portion for NIIs 0.01% ^ or ₹ 100/- whichever is less ^ (exclusive of GST)
  - ^Percentage of the amounts received against the Equity Shares Allotted (i.e. the product of the number of Equity Shares Allotted and the Issue Price).
- 2. The Members of RTAs and CDPs will be entitled to application charges of ₹ 10/- (plus applicable GST) per valid ASBA Form. The terminal from which the application has been uploaded will be taken into account in order to determine the total application charges payable to the relevant RTA/CDP.
- 3. Registered Brokers, will be entitled to a commission of ₹ 10/- (plus GST) per Application Form, on valid Applications, which are eligible for allotment, procured from RIIs and NIIs and submitted to the SCSB for processing. The terminal from which the application has been uploaded will be taken into account in order to determine the total processing fees payable to the relevant Registered Broker.
- 4. SCSBs would be entitled to a processing fee of ₹ 10/- (plus GST) for processing the Application Forms procured by the members of the Registered Brokers, RTAs or the CDPs and submitted to SCSBs
- 5. Issuer banks for UPI Mechanism as registered with SEBI would be entitled to a processing fee of ₹ 10/- (plus GST) for processing the Application Forms procured by the members of the Registered Brokers, RTAs or the CDPs and submitted to them.
- 6. Notwithstanding anything contained above the total processing / uploading / bidding charges under above clauses payable to Syndicate/ Sub Syndicate members, SCSBs, RTAs, CDPs, Registered Brokers, Sponsor Bank will not exceed ₹ 25,000/- (plus applicable taxes) and in case if the total uploading / bidding charges exceeds ₹ 25,000/- (plus applicable taxes) then uploading charges will be paid on pro-rata basis except the fee payable to respective Sponsor Bank.

# **Proposed Schedule of Implementation:**

The proposed year wise break up of deployment of funds and Schedule of Implementation of Net Issue Proceeds is as under:

(₹ In Lakhs)

S. No.	Particulars	Amount to be deployed and utilized in F.Y. 2023-24	Amount to be deployed and utilized in F.Y. 2024-25
1.	Funding Capital Expenditure toward setting up development center at gift city, Gandhinagar	273.52	
2.	Funding incremental Working Capital Requirement of our Company	600.00	650.00
3.	Repayment/ prepayment of certain borrowings availed by our Company	580.00	
4.	General Corporate Expenses	598.48	
	Total	2052.00	650.00

<sup>\*</sup> To the extent our Company is unable to utilize any portion of the Net Proceeds towards the Object, as per the estimated schedule of deployment specified above; our Company shall deploy the Net Issue Proceeds in the subsequent Financial Years towards the Object.

<u>Funds Deployed and Source of Funds Deployed:</u> Our Statutory Auditors **M/s. Khandhar & Associates,** Chartered Accountants vide their certificate dated September 06, 2023 have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

Particulars	Amt. (₹ in Lakhs)*
Issue Expenses	25.84



Total	25.84

<sup>\*</sup> Amount inclusive of applicable taxes.

<u>Sources of Financing for the Funds Deployed</u>: Our Statutory Auditors M/s. Khandhar & Associates, Chartered Accountants vide their certificate dated September 06, 2023 have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

Particulars	Amt. (₹ in Lakhs)*
Internal Accruals	25.84
Total	25.84

<sup>\*</sup> Amount inclusive of applicable taxes.

Appraisal: None of the Objects have been appraised by any bank or financial institution or any other independent third-party organization. The funding requirements of our Company and the deployment of the proceeds of the Issue are currently based management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including variations in interest rate structures, changes in our financial condition and current commercial conditions and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

Shortfall of Funds: Any shortfall in meeting the fund requirements will be met by way of internal accruals and or unsecured Loans.

**Bridge Financing Facilities:** As on the date of this Prospectus, we have not raised any bridge loans which are proposed to be repaid from the Net Proceeds.

Monitoring Utilization of Funds: The Audit Committee & the Board of Directors of our Company will monitor the utilization of funds raised through this public issue. Pursuant to Regulation 32 of SEBI Listing Regulation 2015, our Company shall on half-yearly basis disclose to the Audit Committee the Applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement of funds utilized will be certified by the Statutory Auditors of our Company.

<u>Interim Use of Proceeds:</u> Pending utilization of the Issue proceeds of the Issue for the purposes described above, our Company will deposit the Net Proceeds with scheduled commercial banks included in schedule II of the RBI Act.

Our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in shares of any listed company or for any investment in the equity markets or investing in any real estate product or real estate linked products.

<u>Variation in Objects:</u> In accordance with Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution shall specify the prescribed details as required under the Companies Act and shall be published in accordance with the Companies Act and the rules there under. As per the current provisions of the Companies Act, our Promoter or controlling Shareholders would be required to provide an exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

Other confirmations: There is no material existing or anticipated transactions with our Promoter, our Directors, our Company's key Managerial personnel and Group Companies, in relation to the utilization of the Net Proceeds. No part of the proceeds of the Issue will be paid by us to the Promoter and Promoter Group, Group Companies, the Directors, associates or Key Management Personnel, except in the normal course of business and in compliance with applicable law.



# **BASIS FOR ISSUE PRICE**

Investors should read the following summary with the section titled "Risk Factors", the details about our Company under the section titled "Business Overview" and its financial statements under the section titled "Financial Information of our Company" beginning on page 21, page 97 and page 139 respectively of this Prospectus. The trading price of the EquityShares of our Company could decline due to these risks and the investor may lose all or part of his investment.

The Issue Price has been determined by the Company in consultation with the LM on the basis of the key business strengths of our Company. The face value of the Equity Shares is Rs. 10 and Issue Price is Rs.160.00 which is 16.00 times of the face value.

# **QUALITATIVE FACTORS**

For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to sections titled "Business Overview" beginning on page 97 of this Prospectus.

# **QUANTITATIVE FACTORS**

Information presented below is derived from our Company's Restated Financial Statements prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

# 1. Basic & Diluted Earnings per share (EPS), as restated:

Basic earnings per share (₹) = <u>Restated Profit After Tax attributable to Equity Shareholders</u>
Weighted Average Number of Equity Shares outstanding

Diluted earnings per share (₹) = Restated Profit After Tax attributable to Equity Shareholders

Weighted Average Number of Equity Shares outstanding after adjusting adjusted for the effects of all dilutive potential equity shares

S. No	Period	Basic & Diluted (₹)	Weights
1.	FY 2020-21	(4.01)	1
2.	FY 2021-22	23.05	2
3.	FY 2022-23	7.06	3
	Weighted Average	10.55	6

# Notes:

- i. The figures disclosed above are based on the restated financial statements of the Company.
- *ii.* The face value of each Equity Share is ₹10.00.
- iii. The above statement should be read with Significant Accounting Policies and the Notes to the Restated Financial Statements as appearing in Annexure IV of respective Consolidated and Standalone financials.

## 2. Price Earning (P/E) Ratio in relation to the Issue Price of ₹160/- per share:

Price to Earnings Ratio(P/E) = <u>Issue Price</u>
Restated Earnings Per Share

S. No	Particulars	P/E
1	P/E ratio based on the Basic & Diluted EPS, as restated for FY 2022-23	22.66
2	P/E ratio based on the Weighted Average EPS	15.17

# **Industry PE**

Particulars	P/E*
Highest	161.55
Lowest	42.18
Average	101.86



\* Based on Peer Group Companies as presented in Point 5 below.

# 3. Return on Net worth (RoNW)

Return on Net Worth (%) = Restated Standalone Profit After Tax attributable to Equity Shareholders \* 100

Net Worth

S. No	Period	RONW (%)	Weights
1	FY 2020-21	(6.31)	1
2	FY 2021-22	(56.98)	2
3	FY 2022-23	67.77	3
	Weighted Average	13.51	6

# 4. Net Asset Value (NAV) per Equity Share:

Restated Net Asset Value per equity share (₹) = Restated Standalone Net Worth as at the end of the year

Number of Equity Shares outstanding

Sr. No.	As at	NAV
1.	March 31, 2021	(1711.56)
2.	March 31, 2022	(1090.28)
3.	March 31, 2023	13.59
4.	NAV after Issue	49.76
	Issue Price	160.00

# 5. Comparison of Accounting Ratios with Industry Peers

S. No.	Name of Company	Results Type	Face Value (₹)	EPS(₹) <sup>3</sup>	PE <sup>4</sup>	RoNW(%)	NAV per Share(₹)
1.	Kody Technolab Limited	Standalone	10.00	7.06	22.66	67.81%	13.59
2.	Ksolves India Limited	Standalone	10.00	20.98	42.18	109.34%	18.97
3.	Sigma Solves Limited	Standalone	10.00	1.86	161.55	8.92%	11.95

<sup>&</sup>lt;sup>1</sup> Based on March 31, 2023 restated financial statements

- 6. The face value of our shares is ₹10.00 per share and the Issue Price is of ₹160.00 per share which is 16 times of the face value.
- 7. The Issue Price has been determined by our Company in consultation with the Lead Manager and justified by our Company in consultation with the Lead Manager on the basis of above parameters. The investors may also want to peruse the risk factors and financials of the Company including important profitability and return ratios, as set out in the Auditors' Report in the offer Document to have more informed view about the investment.

# 8. Key performance indicators:

The KPIs disclosed below have been used historically by our Company to understand and analyze the business performance, which in result, help us in analyzing the growth of various verticals in comparison to our peers. The KPIs disclosed below have been approved, by a resolution of our Audit Committee dated June 28, 2023 and the members of the Audit Committee have verified the details of all KPIs pertaining to our Company. Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of this Prospectus. Further, the KPIs herein have been certified by M/S. Khandhar & Associates, Chartered Accountants, by their certificate dated June 28, 2023 having UDIN 23105986BGTKJN2521

<sup>2</sup> Source: Based on Financial Results of Peer Group Companies

<sup>3</sup> Basic & Diluted Earnings per share (EPS) is calculated on weighted average number of shares after considering Bonus Issue of Shares

*<sup>4</sup>Price Earning (P/E) Ratio in relation to the Issue Price of ₹160/- per share.* 



Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity Shares on the Stock Exchange or till the complete utilisation of the proceeds of the Fresh Issue as per the disclosure made in the Objects of the Issue Section, whichever is later or for such other duration as may be required under the SEBI ICDR Regulations. Further, the ongoing KPIs will continue to be certified by a member of an expert body as required under the SEBI ICDR Regulations.

# **Key Performance Indicators of our Company.**

(Rs in lakhs)

Key Financial Performance	March 31, 2023	March 31, 2022	March 31, 2021
Revenue from Operations (1)	1095.24	384.01	248.15
EBITDA (2)	463.89	68.62	(4.51)
EBITDA Margin (3)	42.35%	17.87%	(1.82)%
PAT	318.09	62.13	(10.80)
PAT Margin (4)	29.04%	16.18%	(4.35)%

# **Notes:**

- (1) Revenue from operation means revenue from sales.
- (2) EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses
- (3) EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations
- (4) PAT Margin is calculated as PAT for the period/year divided by revenue from operations

# **Explanation for KPI metrics**

Key Financial	Explanations
Performance	
Revenue from	Revenue from Operations is used by our management to track the revenue profile of the business and in
Operations	turn helps to assess the overall financial performance of our Company and volume of our business
EBITDA	EBITDA provides information regarding the operational efficiency of the business
EBITDA Margin	EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our
	Business
PAT	Profit after tax provides information regarding the overall profitability of the business
PAT Margin	PAT Margin (%) is an indicator of the overall profitability and financial performance of our business.

# Operational KPI's of the Company:

Key Financial Performance	March 31, 2023	March 31, 2022	March 31, 2021			
Revenue split between domestic and exports						
Domestic Market (in Lakhs)	599.23	92.50	55.00			
Export Market (in Lakhs)	496.01	291.51	193.15			
Domestic Market (%)	54.71%	24.09%	22.16%			
Export Market (%)	45.29%	75.91%	77.84%			
Contribution to revenue from operations of top 1 / 3 / 5/ 10 cust	omers (Amount in Lal	khs)				
Top 1	193.98	89.29	48.40			
Top 3	367.88	132.19	100.62			
Top 5	407.79	148.56	129.46			
Top 10	438.51	166.39	163.99			

# Set forth below are the details of comparison of key performance of indicators with our listed industry peers:

We have listed peer Companies such as Ksolves India Limited and Sigma Solves Limited, listed on the Indian Stock Exchanges, of which comparison of Key Performance Indicators as below:



(Amount in Lakhs)

	Kody Technolab Limited			Ksolves India Limited			Sigma Solves Limited		
Particulars	March 31, 2023	March 31, 2022	March 31, 2021	March 31, 2023	March 31, 2022	March 31, 2021	March 31, 2023	March 31, 2022	March 31, 2021
Revenue from Operation	1095.24	384.01	248.15	7711.65	4534.58	2389.36	1775.68	1077.82	749.41
EBITDA	463.89	68.62	(4.51)	3339.49	2042.32	1094.39	295.34	161.97	133.7
EBITDA Margin	42.35%	17.87%	(1.82)%	43.30	45.04	45.80	16.63	15.03	17.84
PAT	318.09	62.13	(10.80)	2487.03	1527.35	796.82	190.66	122.3	94.96
PAT Margin	29.04%	16.18%	(4.35)%	32.25	33.68	33.35	10.74	11.35	12.67

Notes: (1) Revenue from Operations means the Revenue from Operations as appearing in the Restated Financial Statements/ Annual Reports of the respected

- (2) Growth in Revenue from Operations (%) is calculated as Revenue from Operations of the relevant period minus Revenue from Operations of the preceding period, divided by Revenue from Operations of the preceding period.
- (3) EBITDA is calculated as Profit before tax + Depreciation + Finance Cost Other Income
- (4) 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations
- (5) 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.
- (6) Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account.

# Weighted average cost of acquisition

a. The price per share of our Company based on the primary/ new issue of shares (equity / convertible securities): The Details of issuance of Equity Shares during the 18 months preceding the date of this Prospectus (Except Bonus Issue of Shares), where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days is as follows:

S.No.	Name of Allottees	Number of Equity Shares	Face Value per	Issue Price per (in ₹)
		Allotted	Share	
1.	Mr. Manav Subhashchandra Patel	1,48,700	10.00	160.00
2.	Mrs. Manali Krunal Patel	7,241	10.00	160.00
3.	Mrs. Pooja Sunny Patel	6,741	10.00	160.00

b. The price per share of our Company based on the secondary sale / acquisition of shares (equity shares): There details of secondary sale / acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction/s and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days is as follows.

Name of Transferor	Date of Transfer	Number of Equity	Face Value	Transfer Price (₹)	Name of transferee	Total Consideration
		Shares Sold	(₹)			
Mrs. Mansi Subhashchandra Patel	March 06, 2023	2,000		160.00	Mr. Manav Subhashchandra Patel	3,20,000
		1		160.00	Mihir Ashwinbhai Mistry	160
Mr. Manav Subhashchandra Patel	March 07, 2023	1	10.00	160.00	Sanjaykumar Kalubhai Kidecha	160
Subhashchandra Pater	2023	1		160.00	Deep Pravinbhai Panchal	160
		1		160.00	Dimple Nandawana	160



c. Since there are transactions to report to under (a) & (b) therefore, information based on last 5 primary and secondary transactions (transactions where Promoter / Promoter Group entities or shareholder(s) having the right to nominate director(s) in the Board of our Company, are a party to the transaction), not older than 3 years prior to the date of this Prospectus irrespective of the size of transactions, is not required.

# Weighted average cost of acquisition on issue price

Types of transactions	Weighted average cost of acquisition (₹ per Equity Shares)	Issue Price
Weighted average cost of acquisition of primary / new issue as per paragraph a above.	160.00	160.00
Weighted average cost of acquisition for secondary sale / acquisition as per paragraph b above.	160.00	160.00
Weighted average cost of acquisition of primary issuances / secondary transactions as per paragraph 8(c) above	NA	NA

Investors should read the above-mentioned information along with section titled "Business Overview", "Risk Factors" and "Financial Information of our Company" beginning on page 97, 21 and 139 respectively including important profitability and return ratios, as set out in chapter titled "Other Financial Information" on page 168 of this Prospectus to have a more informed view.



# STATEMENT OF POSSIBLE TAX BENEFITS

To,

The Board of Directors, Kody Technolab Limited 2nd Floor, Block-J, Safal Mondeal Retail Park, Nr. Iscon Mall, Nr Rajpathclub, S.G Highway, Bodakdev Ahmedabad, Gujarat – 380054, India

Dear Sir,

Subject - Statement of possible tax benefits ("the statement") available to Kody Technolab Limited ("the company") and its shareholder prepared in accordance with the requirement in Point No. 9 (L) of Part A of Schedule VI to the Securities Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations, 2018.

# REFERENCE - PROPOSED INITIAL PUBLIC OFFER OF KODY TECHNOLAB LIMITED EQUITY SHARES OF FACE VALUE OF Rs. 10 EACH ("EQUITY SHARES")

We hereby confirm that the enclosed Annexure 1 and 2 (together "the Annexures"), prepared by Kody Technolab Limited ('the Company'), provides the possible tax benefits available to the Company and to the shareholders of the Company under the Incometax Act, 1961 ('the Act') as amended by the Finance Act 2023, circular and notifications issued from time to time, i.e. applicable for the Financial Year 2023-24 relevant to the assessment year 2024-25, the Central Goods and Services Tax Act, 2017 / the Integrated Goods and Services Tax Act, 2017 ("GST Act"), as amended by the Finance Act 2023, circular and notifications issued from time to time, i.e., applicable for the Financial Year 2023-24 relevant to the assessment year 2024-25, presently in force in India (together, the" Tax Laws"). Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Tax Laws. Hence, the ability of the Company and / or its shareholders to derive the tax benefits is dependent upon their fulfilling such conditions which, based on business imperatives the Company faces in the future, the Company or its shareholders may or may not choose to fulfil.

- 1. The benefits discussed in the enclosed Annexures are not exhaustive and the preparation of the contents stated is the responsibility of the Company's management. We are informed that these Annexures are only intended to provide information to the investors and are neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed initial public offering.
- 2. We do not express any opinion or provide any assurance as to whether:
  - i) the Company or its shareholders will continue to obtain these benefits in future;
  - ii) the conditions prescribed for availing the benefits have been / would be met with; and
  - iii) the revenue authorities/courts will concur with the views expressed herein.
- 3. The contents of the enclosed Annexures are based on information, explanations and representations obtained from the Company and on the basis of their understanding of the business activities and operations of the Company.
- 4. No assurance is given that the revenue authorities/ Courts will concur with the view expressed herein. Our views are based on existing provisions of law and its implementation, which are subject to change from time to time. We do not assume any responsibility to updates the views consequent to such changes.
- 5. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.



6. This certificate is provided solely for the purpose of assisting the addressee Company in discharging its responsibility under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 for inclusion in the Draft Prospectus/Prospectus in connection with the proposed issue of equity shares and is not be used, referred to or distributed for any other purpose without our written consent.

# FOR, KHANDHAR & ASSOCIATES (CHARTERED ACCOUNTANTS)

CA VIPUL B. KHANDHAR (PARTNER) M.NO.:105986 FRN NO.:118940W

UDIN: 23105986BGTKJP5623

PLACE: AHMEDABAD DATE: June 28, 2023



# ANNEXURE 1 TO THE STATEMENT OF TAX BENEFITS

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholders under the Act presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION

- A. SPECIAL TAX BENEFITS TO THE COMPANY The Company is not entitled to any special tax benefits under the Act.
- B. SPECIAL TAX BENEFITS TO THE SHAREHOLDER The Shareholders of the Company are not entitled to any special tax benefits under the Act

#### Note:

- 1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law.

We hereby give our consent to include our above referred opinion regarding the tax benefits available to the Company and to its shareholders in the Draft Prospectus/Prospectus.



# ANNEXURE 2 TO THE STATEMENT OF TAX BENEFITS

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholders under the GST Act presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION

- **A. SPECIAL TAX BENEFITS TO THE COMPANY -** The Company is not entitled to any special tax benefits under the GST Act.
- B. SPECIAL TAX BENEFITS TO THE SHAREHOLDER The Shareholders of the Company are not entitled to any special tax benefits under the GST Act

#### Note:

- 1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant indirect tax law benefits and does not cover any direct tax law benefits or benefit under any other law.

We hereby give our consent to include our above referred opinion regarding the tax benefits available to the Company and to its shareholders in the Draft Prospectus/Prospectus.



# **SECTION VIII - ABOUT THE COMPANY**

## INDUSTRY OVERVIEW

The information in this section has been extracted from various websites and publicly available documents from various industry sources. The data may have been re-classified by us for the purpose of presentation. None of the Company and any other person connected with the Issue have independently verified this information. Industry sources and publications generally state that the information contained therein has been obtained from believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured. Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base their information on estimates, projection forecasts and assumptions that may prove to be incorrect. Accordingly, investors should not place undue reliance on information.

# **GLOBAL OUTLOOK**

Tentative signs in early 2023 that the world economy could achieve a soft landing—with inflation coming down and growth steady—have receded amid stubbornly high inflation and recent financial sector turmoil. Although inflation has declined as central banks have raised interest rates and food and energy prices have come down, underlying price pressures are proving sticky, with labor markets tight in a number of economies. Side effects from the fast rise in policy rates are becoming apparent, as banking sector vulnerabilities have come into focus and fears of contagion have risen across the broader financial sector, including nonbank financial institutions. Policymakers have taken forceful actions to stabilize the banking system. As discussed in depth in the Global Financial Stability Report, financial conditions are fluctuating with the shifts in sentiment.

In parallel, the other major forces that shaped the world economy in 2022 seem set to continue into this year, but with changed intensities. Debt levels remain high, limiting the ability of fiscal policymakers to respond to new challenges. Commodity prices that rose sharply following Russia's invasion of Ukraine have moderated, but the war continues, and geopolitical tensions are high. Infectious COVID-19 strains caused widespread outbreaks last year, but economies that were hit hard—most notably China—appear to be recovering, easing supply-chain disruptions. Despite the fillips from lower food and energy prices and improved supply-chain functioning, risks are firmly to the downside with the increased uncertainty from the recent financial sector turmoil.

The baseline forecast, which assumes that the recent financial sector stresses are contained, is for growth to fall from 3.4 percent in 2022 to 2.8 percent in 2023, before rising slowly and settling at 3.0 percent five years out—the lowest medium-term forecast in decades. Advanced economies are expected to see an especially pronounced growth slowdown, from 2.7 percent in 2022 to 1.3 percent in 2023. In a plausible alternative scenario with further financial sector stress, global growth declines to about 2.5 percent in 2023—the weakest growth since the global downturn of 2001, barring the initial COVID-19 crisis in 2020 and during the global financial crisis in 2009—with advanced economy growth falling below 1 percent. The anemic outlook reflects the tight policy stances needed to bring down inflation, the fallout from the recent deterioration in financial conditions, the ongoing war in Ukraine, and growing geo economic fragmentation. Global headline inflation is set to fall from 8.7 percent in 2022 to 7.0 percent in 2023 on the back of lower commodity prices, but underlying (core) inflation is likely to decline more slowly. Inflation's return to target is unlikely before 2025 in most cases.

Risks to the outlook are heavily skewed to the downside, with the chances of a hard landing having risen sharply. Financial sector stress could amplify and contagion could take hold, weakening the real economy through a sharp deterioration in financing conditions and compelling central banks to reconsider their policy paths. Pockets of sovereign debt distress could, in the context of higher borrowing costs and lower growth, spread and become more systemic. The war in Ukraine could intensify and lead to more food and energy price spikes, pushing inflation up. Core inflation could turn out more persistent than anticipated, requiring even more monetary tightening to tame. Fragmentation into geopolitical blocs has the scope to generate large output losses, including through its effects on foreign direct investment.

## A Rocky Recovery

The global economy is yet again at a highly uncertain moment, with the cumulative effects of the past three years of adverse shocks—most notably, the COVID-19 pandemic and Russia's invasion of Ukraine—manifesting in unforeseen ways. Spurred by pent-up demand, lingering supply disruptions, and commodity price spikes, inflation reached multi decade highs last year in many economies, leading central banks to tighten aggressively to bring it back toward their targets and keep inflation expectations anchored.

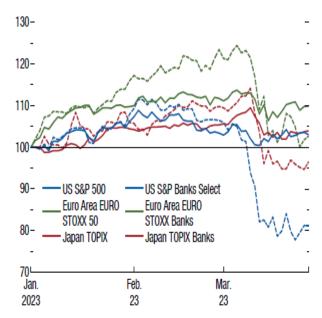


The unexpected failures of two specialized regional banks in the United States in mid-March 2023 and the collapse of confidence in Credit Suisse—a globally significant bank—have roiled financial markets, with bank depositors and investors reevaluating the safety of their holdings and shifting away from institutions and investments perceived as vulnerable. The loss of confidence in Credit Suisse resulted in a brokered takeover. Broad equity indices across major markets have fallen below their levels prior to the turmoil, but bank equities have come under extreme pressure. Despite strong policy actions to support the banking sector and reassure markets, some depositors and investors have become highly sensitive to any news, as they struggle to discern the breadth of vulnerabilities across banks and nonbank financial institutions and their implications for the likely near-term path of the economy. Financial conditions have tightened, which is likely to entail lower lending and activity if they persist.

Prior to recent financial sector ructions, activity in the world economy had shown nascent signs of stabilizing in early 2023 after the adverse shocks of last year. Russia's invasion of Ukraine and the ongoing war caused severe commodity and energy price shocks and trade disruptions, provoking the beginning of a significant reorientation and adjustment across many economies. More contagious COVID-19 strains emerged and spread widely. Outbreaks particularly affected activity in economies in which populations had lower levels of immunity and in which strict lockdowns were implemented, such as in China. Although these developments imperiled the recovery, activity in many economies turned out better than expected in the second half of 2022, typically reflecting stronger-than-anticipated domestic conditions. Labor markets in advanced economies—most notably, the United States—have stayed very strong, with unemployment rates historically low. Even so, confidence remains depressed across all regions compared with where it was at the beginning of 2022, before Russia invaded Ukraine and the resurgence of COVID-19 in the second quarter.

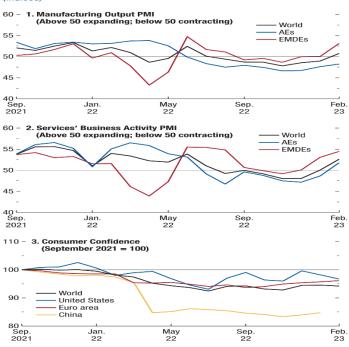
Figure 1.1. Broad Equity and Bank Equity Indices for Selected Major Economies

(Index; January 1, 2023 = 100)



Sources: Bloomberg Finance L.P.; and IMF staff calculations. Note: Latest data available are for March 28, 2023.

Figure 1.2. Early 2023 Activity Indicators Strengthened but Confidence Remained Depressed (Indices)



Sources: Haver Analytics; IHS Markit; and IMF staff calculations. Note: For AEs in panel 1, sample comprises AUS, AUT, CAN, CHE, DEU, DNK, ESP, FRA, GBR, GRC, ITA, IRL, JPN, NLD, NZL, and USA. Contribution to AE manufacturing GVA is used as weights. For EMDEs in panel 1, sample comprises ARE, BRA, CHN, CZE, COL, EGY, GHA, IND, IDN, KEN, LBN, MYS, MEX, NGA, PHL, POL, RUS, SAU, THA, TUR, VNM, and ZAF. For AEs in panel 2, sample comprises AUS, DEU, ESP, FRA, GBR, ITA, IRL, JPN, NZL, and USA. Contribution to AE services GVA is used as weights. For EMDEs in panel 2, sample comprises BRA, CHN, CZE, COL, EGY, GHA, IND, IDN, KEN, LBN, MYS, MEX, NGA, PHL, POL, RUS, SAU, THA, TUR, VNM, and ZAF. Economy list uses international Organization for Standardization (ISO) country codes. AEs = advanced economies; EMDEs = emerging market and developing economies; GVA = gross value added. PMI = purchasing managers' index.



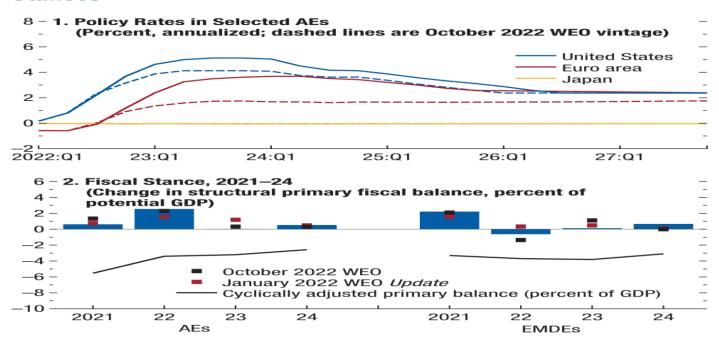
# **A Challenging Outlook**

A return of the world economy to the pace of economic growth that prevailed before the bevy of shocks in 2022 and the recent financial sector turmoil is increasingly elusive. More than a year after Russia's invasion of Ukraine and the outbreak of more contagious COVID-19 variants, many economies are still absorbing the shocks. The recent tightening in global financial conditions is also hampering the recovery. As a result, many economies are likely to experience slower growth in incomes in 2023, amid rising joblessness. Moreover, even with central banks having driven up interest rates to reduce inflation, the road back to price stability could be long. Over the medium term, the prospects for growth now seem dimmer than in decades.

This section first describes the baseline projections for the global economy and the assumptions on which they are predicated. The baseline scenario assumes that the recent financial sector turmoil is contained and does not generate material disruptions to global economic activity with widespread recession (a broad-based contraction in economic activity that usually lasts more than a few months) Fuel and nonfuel commodity prices are generally expected to decline in 2023, amid slowing global demand (see the Commodity Special Feature). Crude oil prices are projected to fall by about 24 percent in 2023 and a further 5.8 percent in 2024, while nonfuel commodity prices are expected to remain broadly unchanged. The forecasts are also based on the assumption that global interest rates will stay elevated for longer than expected at the time the October 2022 WEO was published, as central banks remain focused on returning inflation to targets while deploying tools to maintain financial stability as needed. Governments are on average expected to gradually withdraw fiscal policy support, including, as commodity prices decline, by scaling back packages designed to shield households and firms from the effects of the fuel and energy price spikes in 2022.

At the same time, in consideration of the elevated risks and uncertainties stemming from the recent global financial market turmoil, this section also places strong emphasis on a plausible alternative scenario that illustrates the impact of downside risks materializing.

Figure 1.12. Assumptions on Monetary and Fiscal Policy Stances



Source: IMF staff calculations.

Note: In panel 2, cyclically adjusted primary balance is the general government balance (excluding interest income or expenses) adjusted for the economic cycle. Structural primary fiscal balance is the cyclical adjusted primary balance corrected for a broader range of noncyclical factors, such as asset and commodity price changes. AEs = advanced economies; EMDEs = emerging market and developing economies; WEO = World Economic Outlook.

Table 1.1. Overview of the World Economic Outlook Projections



# Latest World Economic Outlook Growth Projections

		PROJE	CTIONS
(Real GDP, annual percent change)	2022	2023	2024
World Output	3.4	2.8	3.0
Advanced Economies	2.7	1.3	1.4
United States	2.1	1.6	1.1
Euro Area	3.5	0.8	1.4
Germany	1.8	-0.1	1.1
France	2.6	0.7	1.3
Italy	3.7	0.7	0.8
Spain	5.5	1.5	2.0
Japan	1.1	1.3	1.0
United Kingdom	4.0	-0.3	1.0
Canada	3.4	1.5	1.5
Other Advanced Economies	2.6	1.8	2.2
Emerging Market and Developing Economies	4.0	3.9	4.2
Emerging and Developing Asia	4.4	5.3	5.1
China	3.0	5.2	4.5
India	6.8	5.9	6.3
Emerging and Developing Europe	0.8	1.2	2.5
Russia	-2.1	0.7	1.3
Latin America and the Caribbean	4.0	1.6	2.2
Brazil	2.9	0.9	1.5
Mexico	3.1	1.8	1.6
Middle East and Central Asia	5.3	2.9	3.5
Saudi Arabia	8.7	3.1	3.1
Sub-Saharan Africa	3.9	3.6	4.2
Nigeria	3.3	3.2	3.0
South Africa	2.0	0.1	1.8
Memorandum			
Emerging Market and Middle-Income Economies	3.9	3.9	4.0
Low-Income Developing Countries	5.0	4.7	5.4

(Source- https://www.imf.org/en/Publications/WEO/Issues/2023/04/11/world-economic-outlook-april-2023)



# **INDIAN ECONOMY OVERVIEW**

#### Introduction

Strong economic growth in the first quarter of FY 2022-23 helped India overcome the UK to become the fifth-largest economy after it recovered from repeated waves of COVID-19 pandemic shock. Real GDP in the first quarter of 2022–23 is currently about 4% higher than its corresponding 2019-20, indicating a strong start for India's recovery from the pandemic. Given the release of pentup demand and the widespread vaccination coverage, the contact-intensive services sector will probably be the main driver of development in 2022–2023. Rising employment and substantially increasing private consumption, supported by rising consumer sentiment, will support GDP growth in the coming months.

India has emerged as the fastest growing major economy in the world and is expected to be one of the top three economic powers in the world over the next 10-15 years, backed by its robust democracy and strong partnerships.

#### Market size

- India's nominal gross domestic product (GDP) at current prices is estimated to be at Rs. 232.15 trillion (US\$ 3.12 trillion) in FY2021-22,
- India is the third-largest unicorn base in the world with more than 100 unicorns valued at US\$ 332.7 billion, as per the Economic Survey.
- The government is also focusing on renewable sources to generate energy and is planning to achieve 40% of its energy from non-fossil sources by 2030.
- India needs to increase its rate of employment growth and create 90 million non-farm jobs between 2023 and 2030s, for productivity and economic growth according to McKinsey Global Institute. The net employment rate needs to grow by 1.5% per year from 2023 to 2030 to achieve 8-8.5% GDP growth between 2023 and 2030.
- According to Mr. Piyush Goyal, Minister of Commerce and Industry, Consumer Affairs, Food and Public Distribution and Textiles, Indian exports are expected to reach US\$ 1 trillion by 2030.

# **Recent Developments**

India is primarily a domestic demand-driven economy, with consumption and investments contributing to 70% of the economic activity. With an improvement in the economic scenario and the Indian economy recovering from the Covid-19 pandemic shock, several investments and developments have been made across various sectors of the economy. In view of this, there have been some developments that have taken place in the recent past. Some of them are mentioned below.

- As of September 21, 2022, India's foreign exchange reserves stood at US\$ 524,520 million.
- The private equity-venture capital (PE-VC) sector investments stood at US\$ 2 billion in September 2022.
- Merchandise exports in September 2022 stood at US\$ 32.62 billion. PMI Services remained comfortably in the expansionary zone at 56.7 during April-September 2022
- In September 2022, the gross Goods and Services Tax (GST) revenue collection stood at Rs. 147,686 crore (US\$ 17.92 billion).
- Between April 2000-June 2022, cumulative FDI equity inflows to India stood at US\$ 604,996 million.
- In August 2022, the overall IIP (Index of Industrial Production) stood at 131.3. The Indices of Industrial Production for the mining, manufacturing and electricity sectors stood at 99.6, 131.0 and 191.3, respectively, in August 2022.



- According to data released by the Ministry of Statistics & Programme Implementation (MoSPI), India's Consumer Price Index (CPI) based retail inflation reached 7.41% in September 2022.
- In FY 2022-23, (until October 28, 2022), Foreign Portfolio Investment (FPI) outflows stood at Rs. 58,762 crore (US\$ 7.13 billion).
  - The wheat procurement in Rabi 2021-22 and the anticipated paddy purchase in Kharif 2021-22 would include 1208 lakh (120.8 million) metric tonnes of wheat and paddy from 163 lakh (16.7 million) farmers, as well as a direct payment of MSP value of Rs. 2.37 lakh crore (US\$ 31.74 billion) to their accounts.

#### **Government Initiatives**

The Government of India has taken several initiatives to improve the economic condition of the country. Some of these are:

- Home & Cooperation Minister Mr. Amit Shah, laid the foundation stone and performed Bhoomi Pujan of Shri Tanot Mandir Complex Project under Border Tourism Development Programme in Jaisalmer in September 2022.
- In August 2022, Mr. Narendra Singh Tomar, Minister of Agriculture and Farmers Welfare inaugurated four new facilities at the Central Arid Zone Research Institute (CAZRI), which has been rendering excellent services for more than 60 years under the Indian Council of Agricultural Research (ICAR).
- In August 2022, a Special Food Processing Fund of Rs. 2,000 crore (US\$ 242.72 million) was set up with National Bank for Agriculture and Rural Development (NABARD) to provide affordable credit for investments in setting up Mega Food Parks (MFP) as well as processing units in the MFPs.
- In July 2022, Deendayal Port Authority (DPA) announced plans to develop two Mega Cargo Handling Terminals on a Build-Operate-Transfer (BOT) basis under Public-Private Partnership (PPP) Mode at an estimated cost of Rs. 5,963 crore (US\$ 747.64 million).
- In July 2022, the Union Cabinet chaired by the Prime Minister Mr. Narendra Modi, approved the signing of the Memorandum of Understanding (MoU) between India & Maldives. This MoU will provide a platform to tap the benefits of information technology for court digitization and can be a potential growth area for the IT companies and start-ups in both the countries.
- India and Namibia entered into a Memorandum of Understanding (MoU) on wildlife conservation and sustainable biodiversity utilization on July 20, 2022, for establishing the cheetah into the historical range in India.
- In July 2022, the Reserve Bank of India (RBI) approved international trade settlements in Indian rupees (INR) in order to promote the growth of global trade with emphasis on exports from India and to support the increasing interest of the global trading community.
- In June 2022, Prime Minister Mr. Narendra Modi inaugurated and laid the foundation stone of development projects worth Rs. 21,000 crore (US\$ 2.63 billion) at Gujarat Gaurav Abhiyan at Vadodara.
- Mr. Rajnath Singh, Minister of Defence, launched 75 newly-developed artificial intelligence (AI) products and technologies during the first-ever "AI in Defence" (AIDef) symposium and exhibition, organised by the Ministry of Defence in New Delhi on July 11, 2022.
- The Indian Institute of Spices Research (IISR) under the Indian Council for Agricultural Research (ICAR) inked a Memorandum of Understanding (MoU) with Lysterra LLC, a Russia-based company for the commercialization of biocapsule, an encapsulation technology for bio-fertilization on 30 June, 2022.
- As of April 2022, India signed 13 Free Trade Agreements (FTAs) with its trading partners including major trade agreements like the India-UAE Comprehensive Partnership Agreement (CEPA) and the India-Australia Economic Cooperation and Trade Agreement (IndAus ECTA).
- The Union Budget of 2022-23 was presented on February 1, 2022, by the Minister for Finance & Corporate Affairs, Ms. Nirmala Sitharaman. The budget had four priorities PM GatiShakti, Inclusive Development, Productivity Enhancement and Investment and Financing of Investments. In the Union Budget 2022-23, effective capital expenditure is expected to increase by 27% at Rs. 10.68 lakh crore (US\$ 142.93 billion) to boost the economy. This will be 4.1% of the total Gross Domestic Production (GDP).
- Under PM GatiShakti Master Plan the National Highway Network will develop 25,000 km of new highways network which will be worth Rs. 20,000 crore (US\$ 2.67 billion). In 2022-23. Increased government expenditure is expected to attract private investments, with a production-linked incentive scheme providing excellent opportunities. Consistently proactive, graded, and measured policy support is anticipated to boost the Indian economy.



- On February 2022, Ms. Nirmala Sitharaman Minster for Finance & Corporate Affairs said that productivity linked incentive (PLI) schemes to be extended to 14 sectors for achieving the mission of AtmaNirbhar Bharat and create 60 lakh (6 million) and an additional production of Rs. 30 lakh crore (US\$ 401.49 billion) in the next 5 years.
- In the Union Budget of 2022-23, the government announced funding for the production linked incentive (PLI) scheme for domestic solar cells and module manufacturing of Rs. 24,000 crore (US\$ 3.21 billion).
- In the Union Budget of 2022-23, the government announced production linked incentive (PLI) scheme for Bulk Drugs which was an investment of Rs. 2500 crore (US\$ 334.60 million).
- In the Union Budget of 2022 Finance Minister Nirmala Sitharaman announced that a scheme for design-led manufacturing in 5G will be launched as part of the PLI scheme.
- In September 2021, Union Cabinet approved major reforms in the telecom sector, which is expected to boost employment, growth, competition, and consumer interests. Key reforms include rationalization of adjusted gross revenue, rationalization of bank guarantees (BGs), and encouragement to spectrum sharing.
- In the Union Budget of 2022-23 the government has allocated Rs. 44,720 crore (US\$ 5.98 billion) to Bharat Sanchar Nigam Limited (BSNL) for capital investments in the 4G spectrum.
- Ms. Nirmala Sitharaman allocated Rs. 650 crore (US\$ 86.69 million) for Deep Ocean mission that seeks to explore vast marine living and non-living resources. Department of Space (DoS) has got Rs. 13,700 crore (US\$ 1.83 billion) in 2022-23 for several key space missions like Gaganyaan, Chandrayaan-3, and Aditya L-1 (sun).
- In May 2021, the government approved the production linked incentive (PLI) scheme for manufacturing advanced chemistry cell (ACC) batteries at an estimated outlay of Rs. 18,100 crore (US\$ 2.44 billion); this move is expected to attract domestic and foreign investments worth Rs. 45,000 crore (US\$ 6.07 billion).
- Ms. Nirmala Sitharaman announced in the Union Budget of 2022-23 that Reserve Bank of India (RBI) will issue Digital Rupee using blockchain and other technologies.
- In the Union Budget of 2022-23, Railway got an investment of Rs. 2.38 lakh crore (US\$ 31.88 billion) and over 400 new high-speed trains were announced. The concept of "One Station, One Product" was also introduced.
- To boost competitiveness Budget 2022 has announced to reform the 16-year-old Special Economic Zone (SEZ) act to enhance competitiveness this will be done to make it compatible with the World Trade Organisation (WTO).
- In June 2021, the RBI (Reserve Bank of India) announced that the investment limit for FPI (foreign portfolio investors) in the State Development Loans (SDLs) and government securities (G-secs) would persist unaffected at 2% and 6%, respectively, in FY22.
- To boost the overall audit quality, transparency and add value to businesses, in April 2021, the RBI issued a notice on new
  norms to appoint statutory and central auditors for commercial banks, large urban co-operatives and large non-banks and
  housing finance firms.
- In May 2021, the Government of India has allocated Rs. 2,250 crore (US\$ 306.80 million) for the development of the horticulture sector in 2021-22.
- In November 2020, the Government of India announced Rs. 2.65 lakh crore (US\$ 36 billion) stimulus package to generate job opportunities and provide liquidity support to various sectors such as tourism, aviation, construction and housing. Also, India's cabinet approved the production-linked incentives (PLI) scheme to provide ~Rs. 2 trillion (US\$ 27 billion) over five years to create jobs and boost production in the country.
- Numerous foreign companies are setting up their facilities in India on account of various Government initiatives like Make in India and Digital India. Mr. Narendra Modi, Prime Minister of India, launched the Make in India initiative with an aim to boost the country's manufacturing sector and increase the purchasing power of an average Indian consumer, which would further drive demand and spur development, thus benefiting investors. The Government of India, under its Make in India initiative, is trying to boost the contribution made by the manufacturing sector with an aim to take it to 25% of the GDP from the current 17%. Besides, the Government has also come up with the Digital India initiative, which focuses on three core components: the creation of digital infrastructure, delivering services digitally and increasing digital literacy.
- On January 29 2022 the National Asset Reconstruction Company Ltd (NARCL) will acquire bad loans worth up to Rs. 50,000 crore (US\$ 6.69 billion) about 15 accounts by March 31, 2022. India Debt Resolution Co. Ltd (IDRCL) will control the resolution process. This will clean up India's financial system and help fuel liquidity and boost the Indian Economy.
- National Bank for Financing Infrastructure and Development (NaBFID) is a bank that will provide non-recourse infrastructure financing and is expected to support projects from the first quarter of FY2022-23, it is expected to raise Rs. 4 lakh crore (US\$ 53.58 billion) in the next 3 years.
- By November 1, 2021, India and the United Kingdom hope to begin negotiations on a free trade agreement. The proposed FTA between these two countries is likely to unlock business opportunities and generate jobs. Both sides have renewed their commitment to boost trade in a manner that benefits all.
- In August 2021, NITI Aayog and Cisco collaborated to encourage women's entrepreneurship in India.



- In August 2021, Prime Minister Mr. Narendra Modi announced an initiative to start a national mission to reach the US\$
  400 billion merchandise export target by FY22.
- In August 2021, Prime Minister Mr. Narendra Modi launched digital payment solution, e-RUPI, a contactless and cashless instrument for digital payments.
- In June 2021, RBI Governor, Mr. Shaktikanta Das announced the policy repo rate unchanged at 4%. He also announced various measures including Rs. 15,000 crore (US\$ 2.05 billion) liquidity support to contact-intensive sectors such as tourism and hospitality.
- In June 2021, Finance Ministers of G-7 countries, including the US, the UK, Japan, Italy, Germany, France and Canada, attained a historic contract on taxing multinational firms as per which the minimum global tax rate would be at least 15%. The move is expected to benefit India to increase foreign direct investments in the country.
- In June 2021, the Indian government signed a US\$ 32 million loan with World Bank for improving healthcare services in Mizoram.
- In May 2021, the Government of India (GoI) and European Investment Bank (EIB) signed the finance contract for second tranche of EUR 150 million (US\$ 182.30 million) for Pune Metro Rail project.
- According to an official source, as of September 15, 2021, 52 companies have filed applications under the Rs. 5,866 crore (US\$ 796.19 million) production-linked incentive scheme for the white goods (air conditioners and LED lights) sector.
- In May 2021, Union Cabinet has approved the signing of memorandum of understanding (MoU) on migration and mobility partnership between the Government of India, the United Kingdom of Great Britain and Northern Ireland.
- In April 2021, Minister for Railways and Commerce & Industry and Consumer Affairs, Food & Public Distribution, Mr. Piyush Goyal, launched 'DGFT Trade Facilitation' app to provide instant access to exporters/importers anytime and anywhere.
- In April 2021, Dr. Ahmed Abdul Rahman AlBanna, Ambassador of the UAE to India and Founding Patron of IFIICC, stated that trilateral trade between India, the UAE and Israel is expected to reach US\$ 110 billion by 2030.
- India is expected to attract investment of around US\$ 100 billion in developing the oil and gas infrastructure during 2019-23
- The Government of India is going to increase public health spending to 2.5% of the GDP by 2025.

## **Road Ahead**

In the second quarter of FY 2022-23, the growth momentum of the first quarter was sustained, and high-frequency indicators (HFIs) performed well in July and August of 2022. India's comparatively strong position in the external sector reflects the country's generally positive outlook for economic growth and rising employment rates. India ranked fifth in foreign direct investment inflows among the developed and developing nations listed for the first quarter of 2022.

India's economic story during the first half of the current financial year highlighted the unwavering support the government gave to its capital expenditure, which, in FY 2022–23 (until August 2022), stood 46.8% higher than the same period last year. The ratio of revenue expenditure to capital outlay decreased from 6.4 in the previous year to 4.5 in the current year, signaling a clear change in favour of higher-quality spending. Stronger revenue generation as a result of improved tax compliance, increased profitability of the company, and increasing economic activity also contributed to rising capital spending levels.

Despite the continued global slowdown, India's exports climbed at the second highest rate this quarter. With a reduction in port congestion, supply networks are being restored. The CPI-C and WPI inflation reduction from April 2022 already reflects the impact. In August 2022, CPI-C inflation was 7.0%, down from 7.8% in April 2022. Similarly, WPI inflation has decreased from 15.4% in April 2022 to 12.4% in August 2022. With a proactive set of administrative actions by the government, flexible monetary policy, and a softening of global commodity prices and supply-chain bottlenecks, inflationary pressures in India look to be on the decline overall.

(Source - https://www.ibef.org/economy/indian-economy-overview)

# IT & BPM INDUSTRY REPORT

# INTRODUCTION

The IT & BPM sector has become one of the most significant growth catalysts for the Indian economy, contributing significantly to the country's GDP and public welfare. The IT industry accounted for 7.4% of India's GDP in FY22, and it is expected to contribute 10% to India's GDP by 2025.



As innovative digital applications permeate sector after sector, India is now prepared for the next phase of growth in its IT revolution. India is viewed by the rest of the world as having one of the largest Internet user bases and the cheapest Internet rates, with 76 crore citizens now having access to the internet.

India's rankings improved six places to the 40th position in the 2022 edition of the Global Innovation Index (GII).

#### MARKET SIZE

According to National Association of Software and Service Companies (Nasscom), the Indian IT industry's revenue touched US\$ 227 billion in FY22, a 15.5% YoY growth.

According to Gartner estimates, IT spending in India is expected to increase to US\$ 101.8 billion in 2022 from an estimated US\$ 81.89 billion in 2021.

Indian software product industry is expected to reach US\$ 100 billion by 2025. Indian companies are focusing on investing internationally to expand their global footprint and enhance their global delivery centres.

The data annotation market in India stood at US\$ 250 million in FY20, of which the US market contributed 60% to the overall value. The market is expected to reach US\$ 7 billion by 2030 due to accelerated domestic demand for AI.

Exports from the Indian IT industry stood at US\$ 149 billion in FY21. Export of IT services has been the major contributor, accounting for more than 51% of total IT export (including hardware). BPM and engineering and R&D (ER&D) and software products export accounted for 20.78% each to total IT exports during FY21. The ER&D market is expected to grow to US\$ 42 billion by 2022.

The IT industry added 4.45 lakh new employees in FY22, bringing the total employment in the sector to 50 lakh employees.

#### INVESTMENTS/ DEVELOPMENTS

Indian IT's core competencies and strengths have attracted significant investment from major countries and companies.

- In November 2022, ICICI Bank introduced two new products for its NRI clients Loan against Deposits (LAD) and Dollar Bonds, at its branch in GIFT City.
- In November 2022, Amazon Web Services announced the launch of its second AWS infrastructure region in India the AWS Asia Pacific (Hyderabad) Region. By 2030, it is anticipated that the region will support more than 48,000 full-time jobs annually thanks to investments totaling more than US\$ 4.4 billion in India.
- In November 2022, Google established a partnership with local gaming startup Super Gaming through its Google Cloud division. As part of the collaboration, game developers who use Google Cloud to create, host, and distribute their games will have access to Super Gaming's Super Platform game engine.
- HDFC Bank has partnered with Flywire to enable their customers to make fee payments digitally to overseas colleges and universities.
- In August 2022, Network People Services Technologies (NPST) announced that it was working on a banking super app. The high-end platform can be used by banks, fintech companies, and other BFSI players, and it will offer a seamless user experience with all banking, financial, and transactional services combined into a robust, smart app.
- In August 2022, PwC India announced that it was planning to hire 10,000 employees in the cloud and digital technologies space over the next five years.
- In October 2022, PE/VC investments in the technology sector stood at US\$ 157 million across 12 deals.
- The computer software and hardware sector in India attracted cumulative foreign direct investment (FDI) inflows worth US\$ 88.94 billion between April 2000-June 2022. The sector ranked second in FDI inflows as per the data released by Department



for Promotion of Industry and Internal Trade (DPIIT). Computer software and hardware make up 14.70% of the cumulative FDI inflows.

- In July 2022, the Union Bank of India (UBI) launched a Metaverse Virtual Lounge and Open Banking Sandbox environment in partnership with Tech Mahindra.
- In June 2022, ZStack International, a worldwide market leader in cloud computing, IaaS and PaaS solutions, announced that they were entering into India and the SAARC Region.
- In June 2022, Redington India, an IT provider, entered into a multi-year strategic agreement with Amazon Web Services (AWS) to drive cloud technology adoption in India.
- American-Irish consumer credit reporting company Experian is planning a major expansion of its global innovation centre (GIC) in Hyderabad to about 4,000 employees over the next three to five years. According to sources, GIC will concentrate on employing emerging technologies in the BFSI (banking, financial services, and insurance) sector, including cloud computing, big data analytics, artificial intelligence, and machine learning.
- In 2021, PE investments in the IT sector stood at US\$ 23.4 billion.
- India's IT startup ecosystem has received record investments of nearly US\$ 36 billion in privately held companies in 2021, up from US\$ 11 billion in 2020.
- In March 2022, Licious, India's largest tech-first, fresh animal protein brand, raised US\$ 150 million in a Series F2 funding round.
- In March 2022, Byju's raised US\$ 800 million in funding as part of a pre-IPO round, which values the Bengaluru-based company at about US\$ 22 billion.
- In March 2022, debt marketplace CredAvenue raised US\$ 137 million in a funding round led by Insight Partners, B Capital Group and Dragoneer Investment Group, which propelled the startup's valuation to US\$ 1.3 billion.
- In February 2022, Hasura, a software company which helps developers with tools, raised US\$ 100 million in a fresh funding round led by Greenoaks Capital, which elevate the company into a unicorn.
- In January 2022, Google announced plans to invest US\$ 1 billion in India's Bharti Airtel Ltd. to push India's digital ecosystem.
- Amazon has partnered with Airtel to sell Amazon Web Services (AWS) to its customers and intends to inject US\$ 1.6 billion in their two upcoming data centres in Hyderabad.
- In November 2021, Wipro partnered with TEOCO to build solutions for communication service providers (CSPs) to improve network automation, efficiency, flexibility and reliability.
- In August 2021, Tata Consultancy Services was adjudged a leader in the NelsonHall NEAT for CX Services in Banking, Financial Services and Insurance (BFSI).

# **GOVERNMENT INITIATIVES**

Some of the major initiatives taken by the government to promote the IT and ITeS sector in India are as follows:

- In the Union Budget 2023-24, the allocation for IT and telecom sector stood at Rs. 97,579.05 crore (US\$ 11.77 billion).
- In September 2022, the new Telecommunications Bill 2022 was published for public consultation by the Ministry of Communications as a move toward creating a new telecom framework in India.
- In August 2022, the Indian Computer Emergency Response Team (CERT-In), in collaboration with the Cyber Security Agency of Singapore (CSA), successfully planned and carried out the "Synergy" Cyber Security Exercise for 13 countries to build network resilience against ransomware attacks.



- In June 2022, STPI Director General Mr. Arvind Kumar stated that exports through STPI units have increased from Rs. 17 crore (US\$ 2.14 million) in FY92 to Rs. 5.69 lakh crore (US\$ 71.65 billion) in FY22.
- In May 2022, it was announced that Indians can now avail their Digilocker services through Whatsapp to get easy access to their
  official documents.
- In April 2022, the Indian Computer Emergency Response Team (CERT-In) issued Directions to strengthen the cybersecurity in the country.
- In the Union Budget 2022-23, the allocation for IT and telecom sector stood at Rs. 88,567.57 crore (US\$ 11.58 billion).
- The government introduced the STP Scheme, which is a 100% export-oriented scheme for the development and export of computer software, including export of professional services using communication links or physical media.
- In November 2021, the government launched the Internet Exchange in Uttarakhand to enhance the quality of internet services in the state.
- The Karnataka government has signed three MoUs worth US\$ 13.4 million (Rs. 100.52 crore) to help the state's emerging technology sector.
- In September 2021, the Indian government announced a plan to build a cyber-lab for the 'Online Capacity Building Programme on Crime Investigation, Cyber Law and Digital Forensics' to strengthen cyber security capabilities.
- In September 2021, the Ministry of Electronics and Information Technology (MeitY) organised a workshop under the theme of 'Connecting all Indians' to promote public and private stakeholders' interest in the country and expand internet access to remote areas.
- In September 2021, the Indian government launched the Meghalaya Enterprise Architecture Project (MeghEA) to boost service delivery and governance in the state by leveraging digital technologies, to make Meghalaya a high-income state by 2030.
- In September 2021, the Indian government launched Phase II of Visvesvaraya PhD Scheme to encourage research in 42 emerging technologies in information technology (IT), electronics system design & manufacturing (ESDM) and information technology enabled services (ITES).
- In September 2021, the Indian government inaugurated five National Institute of Electronics & Information Technology (NIELIT) Centres in three North-Eastern states to boost availability of training centres and employment opportunities.
- On July 2, 2021, the Ministry of Heavy Industries and Public Enterprises launched six technology innovation platforms to develop technologies for globally competitive manufacturing in India. The six technology platforms have been developed by IIT Madras, Central Manufacturing Technology Institute (CMTI), International Centre for Automotive Technology (iCAT), Automotive Research Association of India (ARAI), BHEL, and HMT, in association with IISc Banglore.
- The Department of Telecom, Government of India and Ministry of Communications, Government of Japan, signed an MoU to enhance cooperation in areas of 5G technologies, telecom security and submarine optical fibre cable system.

#### ROAD AHEAD

India is the topmost offshoring destination for IT companies across the world. Having proven its capabilities in delivering both onshore and off-shore services to global clients, emerging technologies now offer an entire new gamut of opportunities for top IT firms in India.

The Indian IT & business services industry is expected to grow to US\$ 19.93 billion by 2025. Spending on information technology in India is expected to reach US\$ 144 billion in 2023. By 2026, widespread cloud utilisation can provide employment opportunities to 14 million people and add US\$ 380 billion to India's GDP.

As per a survey by Amazon Web Services (2021), India is expected to have nine times more digitally skilled workers by 2025.



IT spending in India is expected to increase to US\$ 110.3 billion in 2023 from an estimated US\$ 81.89 billion in 2021.

In November 2021, Mr. Piyush Goyal, Minister of Commerce and Industry, Consumer Affairs, Food and Public Distribution and Textiles, lauded the Indian IT sector for excelling its competitive strength with zero government interference. He further added that service exports from India has the potential to reach US\$ 1 trillion by 2030.

(Source- https://www.ibef.org/industry/information-technology-india)



# **BUSINESS OVERVIEW**

Some of the information contained in the following discussion, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the section "Forward-Looking Statements" for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the Twelve-month period ended March 31 of that year.

In this section, a reference to the "Company" or "we", "us" or "our" means Kody Technolab Limited. All financial information included herein is based on our "Financial information of our company" included on page 139. of this Prospectus.

#### Overview

Our company is in business of software development services to a diverse set of industries. With a focus on innovation and customer satisfaction, we provide our clients with custom software solutions that cater to their specific needs and requirements. Our Company is a full stack development company that provides innovative and cutting-edge digital solutions to the clients. The company specializes in helping businesses undergo Digital Transformation by leveraging the latest technologies and trends. With a keen focus on understanding the unique challenges faced by our clients, we provide customized solutions that are tailored to meet their specific needs. Our Company has presence in USA, Canada and UK through our sales representative in that country from where we market our services and solutions.

Our Company was originally incorporated on May 05, 2017 as "Kody Technolab Private Limited" under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Kody Technolab Private Limited" to "Kody Technolab Limited" vide fresh certificate of incorporation dated April 11, 2023 issued by the Registrar of Companies, Ahmedabad. Our registered office is situated at 2<sup>nd</sup> Floor, Block-J, Safal Mondeal Retail Park, Nr. Iscon Mall, Nr Rajpathclub, S.G Highway, Bodakdev Ahmadabad City, Gujarat- 380054, India and a Development Centre at Gandhinagar, Gujarat.

Our Company offers a wide range of services that include custom development, AI Consultation & Implementation, IOT Services, and IT consulting services. Our expertise in these areas allows us to deliver solutions that are not only innovative but also efficient, reliable, and cost-effective. We work closely with our clients to understand their business goals, challenges, and future potential, and then develop solutions that help them achieve their objectives.

The company's team of skilled professionals comprises developers, designers, project managers, and quality assurance specialists. The vast experience and expertise in their respective domains enable them to deliver solutions that are of the highest quality and meet the highest industry standards. Our ability to deliver customized solutions that cater to the specific needs of our clients has earned them a reputation as a trusted and reliable technology partner.

Our purpose is to empowers businesses to thrive in the digital age by providing innovative, eco-friendly solutions that drive sustainable growth and reduce carbon footprints. Our focus is on making technology easy to use, accessible, and reducing human suffering. We help businesses achieve their goals and gain a competitive advantage by providing tailored software development and consulting services. Our commitment to excellence, social responsibility, and positive impact drives our dedication to contributing to the world's economic growth.

Our Chairman and Managing Director, Mr. Manav Subhashchandra Patel has 7 years of experience in IT industry thus vast experience of the Promoter has been instrumental in determining the vision and growth strategies for our Company. We further believe that our market position has been achieved by adherence to the vision of our Promoters and senior management team and their experience in the industry in which our Company operates.

For the year ended March 31, 2023, our Company's Total Income and Restated Profit after tax were Rs. 1109.10 Lakhs and Rs. 318.09 Lakhs. For the year ended March 31, 2022, our Company's Total Income and Restated Profit after tax were Rs. 384.20 Lakhs and Rs. 62.13 Lakhs, compared to our Company's Total Income and Restated Profit after tax were Rs. 248.16 Lakhs and Rs. (10.80) Lakhs respectively, over previous year ended i.e. March 31, 2021.



# **OUR STRENGTHS**

Existing client relationship: Our Company has earned reputation based upon which we have been successful in retaining our reputed clients. We believe that we constantly try to address customer needs around services offered by us in field of consulting, outsourcing, infrastructure and digital solutions. Our existing customer relationship helps us to get repeat business from our customers. This has helped us maintain a long-term working relationship with our customers and improve our customer retention strategy. We believe that our relationship with the existing customers represents a competitive advantage in gaining new customers and increasing our business.

*Diversified customer base and revenue sources:* We serve a diverse mix of end markets across several industry sectors. In our business, we serve a number of customers with variety of services. Since we cater to a diverse customer base, we have historically been able to pass a significant portion of increases in operating costs such as infrastructure cost, and other operating expenses through review.

Well-trained employee base: Our Company believes not only keeping up with latest technology developments and quick adoption of the same but also in investing in right set of people at various levels. We focus on providing latest infrastructure, technology and facilities to enable our employees to train further and obtain new skill sets. Presently our Company is floated by a group of professionals having interest in IT enabled services, digital media, technology consulting, providing business solutions etc. We also encourage & organize in-house technology discussion & knowledge sharing sessions to innovate new modes of development & incorporate new technologies to enhance our solution capability.

**Opportunity for innovation:** The current business landscape presents numerous opportunities for innovation, as businesses are looking for new and innovative ways to adapt to the changing environment. This has opened new markets and created opportunities for software businesses to develop new products and services that address emerging needs and trends. For example, there has been a growing demand for software solutions that enable contactless payments, virtual events, and telemedicine.

*Global Delivery Network:* We comprehend global industry practices & business trends as we are already serving our clients coming from India and all parts of the world. We are constantly adopting new technologies to further augment our global business expansion and client acquisition from all over the world.

**Emphasis on cybersecurity:** With more businesses relying on digital solutions, there is also an increased risk of cyber threats and data breaches. This has created a greater need for cybersecurity solutions and services to protect sensitive information and prevent cyber-attacks.

**Experienced Promoters:** Our Promoter, Mr. Manav Subhashchandra Patel is having experience in field of IT solutions and services which has contributed significantly to the growth of our Company. Under the management, our business has grown over the years and we have become a well-known name in the industry. Our management team is familiar with our business and understands our customers' needs and requirements. They are committed to the development of our business and will continue to spearhead our Company's business operations and future plans so as to ensure the continuing success of our Company.

# **OUR STRATEGIES**

*Improving operational efficiencies:* Our Company aims to continue to improve ongoing operational effectiveness and efficiencies to achieve cost reductions including overheads. We believe that this can be done through continuous business process review and timely corrective measures in case of diversion and technology up gradation with proper analytics base. As a result of these measures, our company will be able to increase its market share and profitability.

Leveraging our Market skills and Relationships: This is a continuous process in our organization and the skills that we impart in our people give importance to customers. We are planning to make our products available in more countries by expanding our network and reaching new countries. We aim to do this by leveraging our marketing skills and relationships and further enhancing customer satisfaction. We plan to increase our customers by meeting orders in hand on time, maintaining our customer relationship and renewing our relationship with existing buyers.

**Expand our Current Business Relationships:** Our goal is to build long-term sustainable business relationships with our customers to generate increasing revenues. We plan to continue to expand the scope and range of current services provided to our existing customers by continuing to build our expertise and extending our capabilities. Leveraging our market skills and relationships is a



continuous process in our organization and the skills that we impart in our people give excellence to customers. We aim to do this by leveraging our marketing skills and relationships and further enhancing customer base. Our ability to maintain and improve the services we offer to customers enables us to generate stable revenue and minimize customer complaints. We now focus on upgrading the experience of customer to one of much greater engagement and satisfaction.

To Build-Up a Professional Organization: We believe in transparency, ethics, commitment and coordination in our work, with our suppliers, customers, government authorities, banks etc. We have a blend of the experience and the sufficient staff for taking care of our day-to-day operations. We also consult with external agencies on a case-to-case basis on technical and financial aspects of our business. We wish to make it sounder and stronger in times to come

**Brand Building:** The industry is seeing a shift in market share organized sector. We seek to capture a greater market share in this environment and it is important to invest in the brand to strengthen the top of the mind recall and consequently we shall continue to invest in our brands.

**New Service Adoption:** We plan to stay ahead of the curve by introducing new services that align with market trends and customer needs. This involves staying up-to-date on industry trends, conducting research to identify gaps in the market, and developing new services that meet those needs.

**New Trend Adoption:** We keep track of emerging market trends and adopt new trends that align with our business strategy. This includes monitoring changes in technology, consumer behavior, and market demand and adapting our products and services accordingly.

**New Technology Adoption:** We plan to leverage new technologies to improve our products and services, increase efficiency, and stay ahead of the competition. This involves researching new technologies, identifying the ones that align with our business goals, and investing in their implementation.

*Strategic Alliance:* We seek to form strategic alliances with other companies to create a competitive advantage, gain access to new markets, and drive growth. This involves identifying potential partners that share our values and goals, negotiating mutually beneficial agreements, and working together to achieve our shared objectives.

*Talent Acquisition*: We plan to attract top talent to our team to help drive growth and innovation. This involves developing a strong employer brand, identifying the necessary skills and experience, and implementing effective recruitment and retention strategies.

# **OUR SERVICE OFFERINGS**

Staff Augmentation	
Custom Software Development	
AR Development & Implementation	
IoT Solutions & Implementation	
Enterprise Mobility	
CX Strategy & Design	
Digital Transformation	
Business Analytics & Intelligence	
Artificial Intelligence	
Robotics	
IT Consulting	

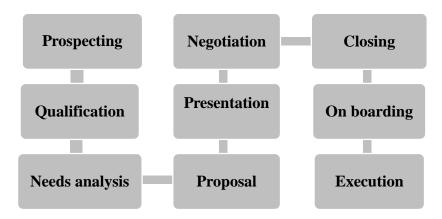


- A. **Staff Augmentation:** We provide businesses with qualified professionals to supplement their existing teams for a specific project or on a long-term basis. Our professionals have the skills and experience necessary to meet your staffing needs.
- B. **Custom Software Development:** We offer custom software development services that cater to the specific needs of your business. We work closely with you to understand your requirements and provide a tailored solution that meets your business objectives.
- C. **AR Development & Implementation:** We provide AR development and implementation services to help businesses create immersive experiences that enhance customer engagement and drive sales. Our team of experts can help you design and build AR solutions that are tailored to your business needs.
- D. **IoT Solutions & Implementation:** We help businesses leverage the power of IoT technology to improve their operations and create new revenue streams. We offer end-to-end IoT solutions that encompass everything from strategy and implementation to ongoing maintenance and support.
- E. **Enterprise Mobility:** We help businesses design and implement enterprise mobility solutions that enable employees to work from anywhere, on any device, while maintaining the security of their data. Our solutions are tailored to your business needs and help increase productivity and collaboration.
- F. **CX Strategy & Design:** We help businesses design and implement customer experience strategies that improve customer satisfaction and drive revenue growth. Our team of experts can help you identify key customer touchpoints, design a customer journey map, and create a strategy to improve the customer experience.
- G. **Digital Transformation:** We help businesses embrace digital transformation to improve their operations, customer experience, and bottom line. Our services include strategy development, implementation, and ongoing support to ensure a successful transformation.
  - (i.) **Growth Strategy Development:** We help businesses develop growth strategies that drive revenue growth and increase market share. Our team of experts can help you identify new markets, develop new products and services, and create a roadmap for growth.
  - (ii.) Change Management Consultation: We help businesses navigate change by providing change management consultation services. Our experts can help you plan and execute change initiatives, communicate changes effectively to stakeholders, and manage the impact of change on employees and customers.
  - (iii.) **Data Visualization & Analytics:** We help businesses turn data into actionable insights through data visualization and analytics services. Our team of experts can help you collect, analyze, and visualize data to drive better decision-making and improve business outcomes.
  - (iv.) **Technology Selection & Implementation:** We help businesses select and implement the right technology solutions to meet their business needs. Our services include technology evaluation, selection, implementation, and ongoing support.
  - (v.) **Process Optimization:** We help businesses optimize their processes to improve efficiency, reduce costs, and enhance the customer experience. Our team of experts can help you identify areas for improvement, streamline processes, and implement process automation solutions.
- H. **Business Analytics & Intelligence**: We help businesses leverage data to drive better decision-making through business analytics and intelligence services. Our team of experts can help you collect, analyze, and visualize data to identify key trends and opportunities for growth.
- I. **Artificial Intelligence:** We offer a range of AI services that enable businesses to automate processes, improve customer experience, and drive growth. Our AI services include machine learning, deep learning, natural language processing, intelligent automation, and robotics.
  - (i.) **Machine Learning:** We help businesses leverage machine learning to develop predictive models, classify information, cluster information, process natural language, and build computer vision models.
  - (ii.) **Deep Learning:** We help businesses leverage deep learning to develop image recognition, video analysis, speech recognition, natural language processing, machine translation, sentiment analysis, fraud detection, predictive maintenance, and personalization solutions.
  - (iii.) **Intelligent Automation:** We help businesses automate processes using AI-powered intelligent automation solutions. Our solutions can help you increase efficiency, reduce costs, and improve the customer experience.
  - (iv.) **Natural Language Processing:** We offer natural language processing services that enable businesses to understand and process human language. Our services include text analysis, sentiment analysis, language translation, and speech recognition.
- J. **Robotics:** We provide custom robotics software solutions to automate processes and increase efficiency. Our team of experts designs and builds embedded or integrated software for your specific business needs.



K. IT Consulting: We provide IT consulting services that help businesses leverage technology to improve their operations and achieve their business objectives. Our services include technology strategy, IT infrastructure design and implementation, cybersecurity, and cloud computing solutions. We work with you to understand your business needs and provide tailored solutions that meet your unique requirements.

# **OUR SERVICE FLOW**



- **Prospecting:** We identify potential clients through various channels such as referrals, marketing campaigns, and networking events.
- Qualification: We evaluate the potential client's needs and requirements to determine if they are a good fit for our services.
- **Needs analysis:** We conduct a thorough analysis of the client's needs to determine the scope of the project and what specific solutions we can offer.
- **Proposal:** Based on the needs analysis, we create a proposal that outlines the scope of work, timeline, and pricing.
- **Presentation:** We present the proposal to the client, often through a pitch or presentation, to explain the proposed solution and its benefits.
- **Negotiation:** If the client is interested, we engage in negotiation with them to finalize the terms of the agreement, such as pricing and delivery timelines.
- Closing: Once the terms have been agreed upon, we sign the contract and close the deal.
- **Onboarding:** We begin the process of onboarding the client, including setting up communication channels and establishing project milestones.
- **Execution:** We execute the project according to the agreed-upon timeline and scope, with regular communication and updates with the client.

# Strategy for Customer Acquisition and Brand Building

Strengthening sales team: We aim to continuously strengthen our sales team by hiring sales professionals who have the skills and experience to successfully close deals and build long-term relationships with our clients.

Scaling the existing client: We are focusing on providing our service and support to our existing clients, with the goal of expanding our relationship with them over time, and potentially gaining referrals to new clients.

**Digital marketing:** We plan to invest in digital marketing efforts, such as search engine optimization, pay-per-click advertising, and social media marketing to increase our online visibility and attract new clients.

**Tech partnership:** We usually seek partnerships with technology companies that can provide complementary services or products, increasing the value we can offer to our clients.



# **Detailed of services provided by the Company to its clients:**

Servi ce Cate gory	Service Description	Use Case	Service Description	Services Included	Project Name	Project Status
AL & ML Soluti	AL & ML Solutions specializes in providing cuttingedge solutions powered by artificial	Face Recognitio n	We have delivered a comprehensive end-to-end solution to the client, implementing a sophisticated facial recognition system for secure user access. The system utilizes existing images stored in the database to verify and authenticate users, granting them secure access to the portal. The client has developed a robust portal and now seeks to bolster its data security measures, ensuring that sensitive information remains accessible only to authorized individuals with the utmost security. Our facial recognition solution seamlessly integrates with the client's portal, providing an advanced and reliable access control mechanism to safeguard their valuable data.	IT Consulting, Business Analytics & intelligence, Artificial Intelligence, CX Strategy & Design, Custom Software Development, Artificial Intelligence	Look & Book	Compl eted
	intelligence and machine learning models. Our expertise lies in harnessing these advanced technologies to streamline processes, eliminate	Wearable Glasses Frame Positioning on Face	We have been engaged by a client who operates an e-commerce store specializing in fashion and accessories. Our objective is to enhance the user experience by integrating augmented reality technology into their platform. Through this implementation, buyers will have the unique opportunity to virtually try on various glasses frames. The system will capture the user's image and utilize facial measurements to showcase different frames, allowing customers to visualize how each pair looks on their face. This innovative augmented reality feature aims to provide a highly interactive and personalized shopping experience, ultimately boosting customer satisfaction and engagement on the client's e-commerce platform.	Custom Software Development, AR Development & Implementation, CX Strategy & Design, IT Consulting, Custom Software Development	FaceG AN	Compl eted
	manual efforts, and enhance overall accuracy. Through our innovative approach, we aim to revolutionize industries and empower businesses with transformative	Image Defect Detection System	We have been engaged by a packaging line printing machine manufacturer to implement an advanced image defect detection system, minimizing downtime and enhancing output quality. Our proposed solution includes real-time defect identification and swift rectification during printing. Additionally, we will develop a user-friendly mobile application for seamless machine operation, allowing remote control and monitoring. Furthermore, we will deliver a cutting-edge robotic arm system to automate film roll changeover based on accurate roll diameter detection, boosting productivity and operational efficiency. Our comprehensive solution aligns with the client's vision of becoming an industry leader.	Custom Software Development, IoT Solutions & Implementation, Enterprise Mobility, CX Strategy & Design, Artificial Intelligence, IT Consulting, Robotics	Equip ment Moder nizatio n	Compl eted
	automation and data-driven decision-making capabilities.	Detect verbs from Video and Audio Recordings	We are developing a sophisticated system for a regulatory authority to process audio and video recordings, detecting specific verbs as specified by them. Our solution involves advanced speech recognition and NLP algorithms, enabling automated analysis, transcription, and identification of relevant verbs. The system will mark recordings with detected words, streamlining reviews and ensuring compliance with regulatory guidelines.	Custom Software Development, Artificial Intelligence, CX Strategy & Design	Verb Detecti on	Ongoin g
Custo m Softw are	our primary focus is on delivering tailor- made software solutions that	P2P and P2C Payment Wallet	We have been engaged by a client to develop a pioneering payment application that offers a wide range of financial services. The application aims to facilitate seamless payments to merchants and individuals, enable payment splitting functionality, and provide users with the ability to check their account balances across multiple banks.	Custom Software Development, IT Consulting, Business	Move	Ongoin g



Devel opme	precisely align with our clients' unique	Applicatio n	Notably, this application will be among the first of its kind in Europe, introducing innovative features that empower users with convenient and efficient financial	Analytics & Intelligence		
lever techn adva and desig custo that speci busin Our	requirements. We leverage appropriate technologies, advanced features, and user-centric designs to create custom software that caters to their specific needs and business objectives. Our dedicated team of experts works	Online Exhibition and Event Streaming Platform	management capabilities.  We have partnered with a client who was previously hosting offline exhibitions and events. However, due to the challenges posed by the COVID-19 pandemic, their business activities came to a halt. In response, we embarked on a digitalization journey to create a virtual exhibition and event hosting platform. This innovative solution allows the client to seamlessly transition their offline experiences to the virtual realm. With our platform, the client can now live stream exhibitions, inviting participants, hosts, and speakers to engage in interactive virtual experiences. The digital platform offers a host of features to provide attendees with an immersive and interactive exhibition experience. This transformative solution enables the client to continue their business operations in the new virtual landscape, catering to a global audience while ensuring safety and convenience for all participants.	Custom Software Development, IT Consulting, Business Analytics & Intelligence, Digital Transformation	Connec t	Ongoin g
	closely with clients to understand their industry vertical, challenges, and desired outcomes, ensuring that the final product is a perfect fit for their organization.	Sharable payment link platform	We have been engaged by a client to develop a ground-breaking fintech solution that introduces a unique payment gateway integration with an e-commerce portal. This innovative system allows users to make purchases and, if desired, invite colleagues and family members to contribute towards the payment on their behalf. The payment gateway accommodates such collaborative transactions, facilitating seamless coordination between multiple users, and effectively increasing the e-commerce portal's sales. By enabling individuals to purchase items and share payment links for joint payment arrangements, our solution enhances the user experience and expands the e-commerce portal's reach and appeal, fostering a dynamic and inclusive shopping environment.	Custom Software Development, IT Consulting, Business Analytics & Intelligence	Lynkee s	Compl eted
		E-Book Reading and Writer Collaborati on Platform	We have developed an end-to-end custom software platform catering to both writers and readers. This comprehensive solution enables writers to collaborate and collectively create books. Once completed, these books can be seamlessly published on an e-commerce store, providing readers with easy access to purchase and enjoy them. Our platform offers a unique and immersive reading experience, allowing users to access e-books and enjoy auto-reading functionality. Additionally, the software supports audio books, enabling readers to listen to their favourite titles for a more convenient and engaging experience. By bringing together writers and readers on a single platform, our software fosters a vibrant community that encourages creative collaboration, enriches literary experiences, and facilitates the distribution and consumption of digital content in diverse and accessible formats.	Custom Software Development, IT Consulting, Business Analytics & Intelligence	red writer	Ongoin g
		Multivendor Appointme nt booking Software	We have been approached by a client with a vision to develop a custom software solution targeted at local salon owners and beauty service providers. The objective is to enable these businesses to list their services on an online marketplace, thereby extending their reach to a broader customer base. Through this platform, local customers can conveniently book salon and beauty services online, streamlining the appointment scheduling process. Our software aims to revolutionize the salon and beauty service industry by digitalizing the entire customer experience. By facilitating	Custom Software Development, IT Consulting, Business Analytics & Intelligence	Beautif y	Ongoin g

Intelligence, Digital

Transformation



**Booking** 

Platform

seamless online booking and service availing through the portal, we empower salon owners and service providers to embrace modern technology and enhance their operational efficiency. This transformative solution not only expands business opportunities for local service providers but also brings added convenience and accessibility to customers seeking salon and beauty services. We have been engaged by a client to develop a custom software solution aimed at empowering local grocery and food store owners. The primary objective is to enable these businesses to list their stores on an online marketplace, providing them with a digital platform to showcase their products and offerings. Through this platform, local Multicustomers can conveniently purchase grocery items and food products online, with the Custom Software vendor added benefit of doorstep delivery. Our software is designed to enhance the customer Development, IT **PasalR** Compl Hyperlocal shopping experience by offering real-time tracking of the delivery, ensuring Consulting, Business eted un transparency and timely delivery of purchased items. By bridging the gap between Delivery Analytics & Platform local businesses and customers through this digital marketplace, we aim to Intelligence revolutionize the traditional grocery shopping experience, fostering convenience, accessibility, and seamless transactions. This innovative solution opens up new avenues for growth for local store owners and brings added convenience and efficiency to customers in acquiring essential goods and food products. We have collaborated with a client to develop a specialized platform catering to collectors of special cards, sports cards, and other collectibles. This innovative solution allows users to list their unique items on the platform for reselling, trading, and bidding purposes. The platform facilitates seamless transactions, enabling interested Custom Software Digital individuals to purchase the listed cards and securely store them in virtual lockers. Development, IT Card CardA Compl Our software aims to create a dynamic marketplace for collectors, offering them a Consulting, Business Trading eted pp convenient and centralized platform to engage in buying, selling, and trading these Analytics & Platform valuable items. By providing virtual lockers for secure storage, we ensure that Intelligence collectors can confidently manage and safeguard their prized possessions. This transformative solution elevates the experience for collectors, fostering a vibrant community and facilitating the exchange of highly sought-after cards and collectibles. We have been engaged by a client to revolutionize their business operations by digitalizing their telephonic booking system. The objective is to create a scalable and efficient service marketplace for home service providers and interior designers. Through this platform, registered service providers can offer their services, while **Custom Software** customers can easily avail these services, book appointments, and track the ratings and Multi Development, IT Vendor reviews of each service provider. Our solution aims to enhance the customer experience Consulting, Business Service Compl by providing a user-friendly and centralized platform for accessing a wide range of Service Analytics & Duck eted

providers and customers. This transformative solution aligns with the client's vision to 104

home services and interior design expertise. Customers can conveniently browse

through registered service providers, select their preferred professionals, book

appointments, and seamlessly avail the services they need. By transitioning to a digital service marketplace, the client can expand their business reach, streamline their operations, and provide a seamless and modernized experience to both service



			elevate their services, create a vibrant marketplace, and drive growth in the home service and interior design industry.			
	Our flexible solution provides skilled professionals on a temporary basis  Dedicated Resources on Contract Basis	Resources on Contract	Resources managed by clients	Staff Augmentation	Payme nt Applic ation & Travel Portal	Ongoin g
	to complement your team's needs, allowing for quick scalability and project success	Dedicated Resources on Contract Basis	Resources managed by clients	Staff Augmentation	Attracti on PTY Limite d	Ongoin g
Staff Aug menta tion	commitments.  Resources on Whether it is additional developers, designers, project managers, or any other specialized roles, we provide a  Resources On Contract Resources Active Contract Resources On Contract Resources On Contract Basis	Resources on Contract	Resources managed by clients	Staff Augmentation	Meetin g Portal Develo pment	Ongoin g
		Resources on Contract	Resources managed by clients	Staff Augmentation	Hiring Portal Develo pment	Ongoin g
	diverse talent pool to cater to specific needs of the clients.	Dedicated Resources on Contract Basis	Resources managed by clients	Staff Augmentation	Connec t	Ongoin g



## **SWOT ANALYSIS OF OUR COMPANY**

Strengths:	Weaknesses
<ul> <li>Quality Services</li> <li>Skilled &amp; experienced Staff</li> <li>Cordial Relationship with Customers</li> <li>Ability to control cost</li> <li>Low infrastructure costs.</li> </ul>	<ul> <li>Strict policies of clients and Audit controls may pose real hurdle</li> <li>Higher attrition rate which is common in IT industry</li> </ul>
Opportunities	Threats
<ul> <li>Huge Growth Potential in our service segment</li> <li>Possibility of providing associated Services along with main service offering.</li> </ul>	<ul> <li>Increased Competition from Local &amp; Big Players</li> <li>Rapid change in technologies</li> <li>Change in Government Policies</li> </ul>

#### **OUR CLIENT BASE**

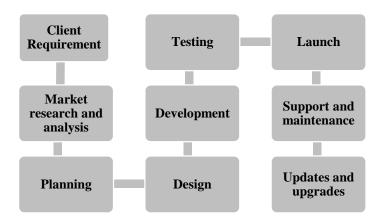
Our reach and presence in the industry can be comprehended by looking at our distinguished list of clienteles. They have been dealing in their respected disciplines from years and we are honoured having considered by them as their technical solution providers throughout. Our clients are spread across wide variety of sectors. Our strategy is to seek new customers and at the same time secure additional engagements from existing customers by providing timely and improved services. We believe that our current capabilities and plans for the future will ensure that we are well positioned to attract and develop new customer relationships. Business from new customers is accepted upon consideration of factors such as alignment of capabilities and customer expectation, volume of business and future business, potential for close partnership with long-term association, and an analysis of upfront costs.

The following table illustrates the concentration of our revenues among our top customers:

(Rs. in Lakhs)

Particular	Fiscal 2023		Fiscal 2022		Fiscal 2021	
	Revenue	In %	Revenue	In %	Revenue	In %
Top 5 customers	407.79	37.22	148.56	38.69	129.46	52.18
Top 10 customers	438.51	40.04	166.39	43.33	163.99	66.09

## **OUR ENGAGEMENT APPROACH WITH CLIENT**



**Client Requirement:** We work closely with our clients to determine their specific needs and goals for the software product or service, and create a detailed project plan based on those requirements.

**Market research and analysis:** We conduct market research to identify potential customers, competitors, and growth opportunities. **Planning:** Based on the market research, we create a strategic plan for developing and launching the software product or service.

**Design:** We create a detailed design of the software product or service, including the user interface, functionality, and features.

**Development:** We develop the software product or service by coding and building it.

**Testing:** We extensively test the software to ensure it functions as intended and meets our quality standards.

**Launch:** Once the software has been tested and approved, we launch it to the market.



**Support and maintenance:** We provide ongoing support and maintenance to ensure the product or service remains functional and up-to-date.

**Updates and upgrades:** We release updates and upgrades to the software product or service as technology and customer needs evolve, to keep it competitive and relevant.

# **OUR REVENUE DISTRIBUTION**

(Rs. in Lakhs)

Particulars	For the year ended March 31,			
raruculars	2023 2022		2021	
AI and ML Solutions	55.35	43.61	5.83	
Custom Software Development	822.89	274.80	242.32	
Staff Augmentation	217.01	65.60		
Total	1095.24	384.01	248.15	

**Service:** Our developers are provided on a contractual basis, with complete management of source code and resources handled by the client. We offer dedicated resource allocation to meet specific project needs efficiently.

**Solutions:** We deliver comprehensive software solutions, handling every aspect from requirement understanding to deployment. Our end-to-end approach ensures seamless and successful project execution.

## **OUR LOCATION**

Registered Office	2 <sup>nd</sup> Floor, Block-J, Safal Mondeal Retail Park, Nr. Iscon Mall, Nr Rajpathclub, S.G
	Highway, Bodakdev Ahmadabad City, Gujarat -380054, India
<b>Development Centre</b>	Gift City, Unit No. G-01, Brigade International Financial Center, Building No 14A,
	Block 14, Zone-1, Gift City, Ratanpur, Gandhinagar- 382355

**PLANT & MACHINERY:** Since we are in service sector, we do not own plant and machinery.

<u>CAPACITY UTILIZATION:</u> Our Company being in the service industry, installed capacity and capacity utilization is not applicable to us.

<u>COLLABORATIONS/ TIE – UPS/ JOINT VENTURES:</u> Except as disclosed in this Prospectus, we do not have any Collaboration/Tie Ups/ Joint Ventures as on date of Prospectus.

**EXPORT AND EXPORT OBLIGATION**: The Details of export and export obligation as on the date of Prospectus is as follows:

(Rs. in Lakhs)

Particulars	For the year ended March 31,		
	2023	2022	2021
Exports Sales (In Lakhs)	496.01	291.51	193.150
% of Total Sales	45.29%	75.91%	77.84%

Our Company does not have any export obligation as on date.

## **OUR GEOGRAPHICAL DISTRIBUTION**

(Rs. in Lakhs)

Particulars	For	r the year ended March	31,
	2023	2022	2021
India	599.23	92.50	55.00
Kuwait	225.79	135.95	52.28
USA	158.07	95.18	20.32
Germany	74.14		
Other	38.02	60.38	120.55
Total	1095.25	384.01	248.15

## **UTILITIES AND INFRASTRUCTURE FACILITIES**



Our registered office & development Centre are located at Gujarat. All our offices are equipped with computer systems, servers, relevant software and other communication equipment's, uninterrupted power supply, internet connectivity, security and other facilities, which are required for our business operations to function smoothly.

**Power:** Our Company requires power for the normal requirement of the Office for lighting, systems etc. Adequate power is available which is met through the electric supply.

**Water:** Water is required for human consumption at office and adequate water sources are available from municipal water supply. The requirements are fully met at the existing premises.

## **HUMAN RESOURCES**

Our Company believe that our employees are key contributors to our business success and its ability to maintain growth depends to a large extent on our strength in attracting, training, motivating and retaining employees. Our comprehensive hiring process includes aptitude tests, technical evaluations, and interviews with both technical and HR representatives, culminating in a final managerial interview. We focus on attracting and retaining the best possible talent. Our Company looks for specific skill-sets, interests and background that would be an asset for its kind of business. We place a strong emphasis on providing ongoing training opportunities to enhance the skills of our personnel and foster their ongoing growth and development. Our focus on employee engagement helps to maintain a positive and productive work environment. As on June, 2023 our Company has 106 employees on payroll. Bifurcation is as follows:

Department	Number of Employees
Management/KMP	6
Account & Finance	2
Human Resource & Administration	5
Sales & Marketing	14
Project & Development	75
Technical Support	4
Total	106

Our manpower is a prudent mix of the experienced and youth which gives us the dual advantage of stability and growth. Our work processes and skilled resources together with our strong management team have enabled us to successfully implement our growth plans.

SALES AND MARKETING: Our success lies in the strength of our relationship with our customers who have been associated with our Company for a long period. To retain our customers, our team regularly interacts with them and focuses on gaining an insight into the additional needs of such customers. We have spread our presence to domestic markets with large sales potential, low infrastructure costs and the availability of professional expertise. We have experienced & skill management team to motivate the sub-ordinates & staff to step towards their achievements & organizational goals. With their efficient management skills & coordination with sub-ordinate, they are always working as a catalyst to encourage the entire team for the development & nourishment of the organization. Our Leadership team members leverage their experience, professional network, and good rapport with the customers to strengthen the company brand image – the most powerful marketing tool in the current age. Our Marketing team, which includes content writers, and a dedicated team of digital marketing specialists constantly strive to keep the company visibility high on search engines. We have also signed up partners in the geographies of USA, Canada, and Africa to bring more opportunities for us.

**COMPETITION:** Competition is a significant factor that can impact our business as a software development company. The big companies have a considerable presence in the market and offer a broad range of services across multiple domains. They have a well-established brand image, large teams, and extensive resources, which enable them to offer services at competitive rates. Apart from these big players, the market also has several other small and mid-sized solution providers. While they may not pose significant competition to us, they are still a threat as they offer competitive pricing and can cater to niche requirements that we may not be able to fulfill. Additionally, new startups are emerging in the market, which are agile, innovative, and are rapidly growing. They are leveraging the latest technologies and are adopting unconventional business models, which can pose a threat to us in the long run. Furthermore, technology is rapidly evolving, and emerging technologies such as Artificial Intelligence, Machine Learning, IoT, Blockchain, and Cloud Computing are changing the market dynamics. These technologies are enabling new players to enter the



market and provide innovative solutions at a lower cost, which can disrupt our business. Hence, it is crucial for us to stay updated with the latest trends, continuously innovate, and provide value to our clients to stay ahead of the competition.

# **PROPERTY**

## **Intellectual Property**

The logo used by our Company TECHNICLAGUARDITED is not registered.

# The Details of Domain Name registered on the name of the Company is: -

S. No.	Domain Name and ID	Sponsoring Registrar and IANA ID	Registrant Name	Creation Date	Registration Expiry Date
1.	www.kodytechnolab.c om	Registry Domain ID: 2078331606_DOMA IN_COM-VRSN Registrar IANA ID: 1291	Registrar URL: www.crazydomains.com Registrant Name: Manav Subhashchandra Patel Domain & Hosting Registrant Organization: Kody Technolab Limited	01.12.2016	01.12.2023

Our Domain is registered on name of our Promoter, Mr. Manav Subhashchandra Patel and we have entered into assignment agreement dated June 10, 2023 for use of domain.

## **IMMOVABLE PROPERTY**

Details of our properties are as follows: -

# **Properties owned/Leased by the Company**

S. No.	Details of the Property	Licensor/Le	Owned/	Consideration/ Lease Rental/ License	Use
		ssor/Vendor	Leased	Fees (in Rs.)	
1.	2 <sup>nd</sup> Floor, Block-J, Safal	Param	Leased	Lease Agreement dated July 01, 2019	Registered
	Mondeal Retail Park, Nr.	Jewels Pvt		between Param Jewels Pvt Ltd through its	Office
	Iscon Mall , Nr	Ltd		authorized signatory Mr. Arvind Goenka	
	Rajpathclub, S.G			and Kody Technolab Private Limited	
	Highway, Bodakdev			through its director Mr. Manay Patel for 5	
	Ahmadabad City, Gujarat			years at monthly rent of Rs. 2,00,000/-	
	-380054, India			with 15% enhancement after 3 years	
				commencing from September 01, 2019	
2.	Gift City, Unit No. G-01,	Brigade	Leased	Lease Agreement dated February 17, 2023	Development
	Brigade International	(Gujarat)		between Brigade (Gujarat) Projects Pvt	Centre
	Financial Center,	Projects Pvt		Ltd through its authorized signatories Mr.	
	Building No 14A, Block	Ltd		Ravi S Ahuja and Ms.Rakshha and Kody	
	14, Zone-1, Gift City,			Technolab Private Limited through its	
	Ratanpur, Gandhinagar-			director Mr. Manav Patel for 5 years at	
	382355			monthly rent of Rs. 5,31,600/- with 15%	
				enhancement after 3 years commencing	
				from April 17, 2023.	
3.	Unit No. 1301 & 1302,	Satyamev	Owned	Sale Deed dated September 12, 2022	Leased
	13 <sup>th</sup> Floor, Satyamev	Elite		executed between Satyamev Elite	
	Elite, Mouje Village			(partnership Firm) through its partner Mr.	
	Ambali, Ghatlodia,			Lalitbhai Babubhai Patel and Kody	
	Ahmedabad,			Technolab Private Limited for a	
	Ahmedabad-9 (Bopal),			consideration of Rs.4,75,00,000/-	
	Gujarat, India				



## **KEY INDUSTRY REGULATIONS**

The following description is a summary of the relevant regulations and policies as prescribed by the GoI and other regulatory bodies that are applicable to our business. The information detailed below has been obtained from various legislations, including rules and regulations promulgated by regulatory bodies, and the bye laws of the respective local authorities that are available in the public domain. The regulations set out below may not be exhaustive and are merely intended to provide general information to the shareholders and neither designed, nor intended to substitute for professional legal advice. For details of government approvals obtained by us, see the section titled "Government and Other Approvals" on page 182 of this Prospectus.

## THE COMPANIES ACT

The consolidation and amendment in the law relating to the Companies Act, 1956 made way to the enactment of the Companies Act, 2013 and rules made thereunder.

The Companies Act primarily regulates the formation, financing, functioning and restructuring of Companies as separate legal entities. The Act provides regulatory and compliance mechanism regarding all relevant aspects including organizational, financial and managerial aspects of companies. The provisions of the Act state the eligibility, procedure and execution for various functions of the company, the relation and action of the management and that of the shareholders. The law laid down transparency, corporate governance and protection of shareholders & creditors. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.

#### **SEBI REGULATIONS:**

Securities and Exchange Board of India is the regulatory body for securities market transactions including regulation of listing and delisting of securities. It forms various rules and regulations for the regulation of listed entities, transactions of securities, exchange platforms, securities market and intermediaries thereto. Apart from the SEBI Act, 1992, SCRA 1956, SCRR 1957 and other rules and regulations, listed entities are mainly regulated by SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 and SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015, SEBI (Substantial Acquisition of Shares and Takeover) Regulations, 2011 and SEBI (Prohibition of Insider Trading) Regulations, 2015.

# TAX RELATED REGULATIONS

## **Income Tax Act, 1961**

Income Tax Act, 1961 is applicable to every Domestic / Foreign Company whose income is taxable under the provisions of this Act or Rules made under it depending upon its "Residential Status" and "Type of Income" involved. U/s 139(1) every Company is required to file its Income tax return for every Previous Year by 30th September of the Assessment Year. Other compliances like those relating to Tax Deduction at Source, Advance Tax, Minimum Alternative Tax and like are also required to be complied by every Company.

## Goods and Service Tax Act, 2017

The Central Goods and Services Tax Act, 2017 is an Act to make a provision for levy and collection of tax on intra-State supply of goods or services or both by the Central Government and for matters connected therewith or incidental thereto. In line with CGST Act, each state Governments has enacted State Goods and Service Tax Act for respective states.

Goods and Services Tax (GST) is a comprehensive indirect tax on manufacture, sale and consumption of goods and services throughout India to replace taxes levied by the central and state governments. This method allows GST-registered businesses to claim tax credit to the value of GST they paid on purchase of goods or services or both as part of their normal commercial activity. The mechanism provides for two level taxation of interstate and intra state transactions. When the supply of goods or services happens within a state called as intra-state transactions, then both the CGST and SGST will be collected. Whereas if the supply of goods or services happens between the states called as inter-state transactions and IGST will be collected. Exports are considered as zero-rated supply and imports are levied the same taxes as domestic goods and services adhering to the destination principle in addition to the Customs Duty which has not been subsumed in the GST.



## Customs Act, 1962

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get it registered and obtain an IEC (Importer Exporter Code). Imported goods in India attract basic customs duty, additional customs duty and education cess. The rates of basic customs duty are specified under the Customs Tariff Act 1975. Customs duty is calculated on the transaction value of the goods. Customs duties are administrated by Central Board of Excise and Customs under the Ministry of Finance

## State Tax on Profession, Trades, Callings and Employment Rules, 1975

The professional tax slabs in India are applicable to those citizens of India who are either involved in any profession or trade. The State Government of each State is empowered with the responsibility of structuring as well as formulating the respective professional tax criteria and is also required to collect funds through professional tax. The professional taxes are charged on the incomes of individuals, profits of business or gains in vocations. The professional tax is charged as per the List II of the Constitution. The professional tax is classified under various tax slabs in India. The tax payable under the State Acts by any person earning a salary or wage shall be deducted by his employer from the salary or wages payable to such person before such salary or wages is paid to him, and such employer shall, irrespective of whether such deduction has been made or not when the salary and wage is paid to such persons, be liable to pay tax on behalf of such person and employer has to obtain the registration from the assessing authority in the prescribed manner.

#### **BUSINESS / TRADE RELATED LAWS / REGULATIONS:**

# Information Technology Act, 2000 and Information Technology (Reasonable security practices and procedures and sensitive personal data or information) Rules, 2011.

Since our Company is involved in the business of web hosting, software development, providing real time solutions at the place of the Clients and development of tailor made systems at the clients' place at their specifications using computer or computerized system. During the course of development of such products, we interchange sensitive information, data, records, functions, security procedures and like and hence our working is governed by Information Technology Act, 2000. This act governs and provides legal recognition for transactions carried out by means of electronic data interchange and other means of electronic communication, commonly referred to as —electronic commerce. It also gives legal recognition to Digital Signatures and facilitates storage of data. The Act is applicable to any offence or contravention committed outside India as well. If the conduct of person constituting the offence involves a computer or a computerized system or network located in India, then irrespective of his/her nationality, the person is punishable under the Act.

## The Personal Data Protection Bill, 2022 ("Bill")

The Personal Data Protection Bill, 2022 was introduced in Lok Sabha on November 18, 2022. The Bill seeks to provide **for protection of personal data of individuals**, and establishes a Data Protection Authority for the same. Data Protection refers to the set of privacy laws, policies and procedures that aim to minimise intrusion into one's privacy caused by the collection, storage and dissemination of personal data. Personal data generally refers to the information or data which relate to a person who can be identified from that information or data whether collected by any Government or any private organization or an agency.

## **National Digital Communications Policy 2018**

With significant capabilities in both telecommunications and software, India, more than most countries, stands poised to benefit from harnessing new digital technologies and platforms to unlock productivity, as well as to reach unserved and underserved markets; thus catalysing economic growth and development, generating new- age jobs and livelihoods, and ensuring access to next generation services for its citizens. This policy aims for Universal Coverage rather than revenue maximization. This policy and principles framework will enable creation of a vibrant competitive telecom market to strengthen India's long term competitiveness and serve the needs of our aspiring nation. The Policy aims to remove regulatory barriers and reduce the regulatory burden that hampers investments, innovation and consumer interest and identifies steps to strengthen the sector's institutional mechanism and legislative framework, to ensure that India's economy and citizens can derive the full potential of its digital communications sector.



## Data Center Policy, 2020

Indian Data Centre market has seen tremendous growth in the past decade, riding on the explosion of data through smartphones, social networking sites, ecommerce, digital entertainment, digital education, digital payments and many other digital businesses / services. This growth in data is further stimulated by adoption of emerging technologies such as quantum computing, artificial intelligence, internet of things etc. While the Data Centre sector is witnessing growth in the country, there are known impediments to its growth such as lack of infrastructure or Industry status of the Data Centres, complex clearance processes, time consuming approvals, high cost of power, lack of published standards, absence of specialised building norms for building the Data Centres, submarine cable network connectivity limited to few states and high cost of capital and operational expenditure etc. This policy aims to offset these challenges in order to accelerate the current pace of growth and propel India in becoming a global Data Centre hub.

#### E-Waste (Management) Rules, 2016:

These rules are applicable to every manufacturer, producer, consumer, bulk consumer, collection centres, dealers, e-retailers, refurbisher, dismantler and recycler involved in manufacture, sale, transfer, purchase, collection, storage and processing of e-waste or electrical and electronic equipment listed in schedule I of the rules, including their components, consumables, parts and spares which make the products operational but does not apply to used lead acid batteries as covered under the Batteries (Management and Handling) Rules, 2001; micro enterprises as defiened under MSMED Act, 2006 and radio active wastes as covered under the provisions of the Atomic Energy Act, 1962. According to these rules, entities covered under the rules are required to get themselves registered with the concerned state Pollution Control Board and to ensure that no damage is caused to the environment during the storage and transportation of e-waste.

## LAWS RELATED TO FOREIGN TRADE AND INVESTMENTS:

## The Foreign Trade (Development & Regulation) Act, 1992

The Foreign Trade (Development and Regulation) Act, 1992 read along with relevant rules inter-alia provides for the development and regulation of foreign trade by facilitating imports into, and augmenting exports from, India and for matters connected therewith or incidental thereto. As per the provisions of the FTA, the Government: (i) may make provisions for facilitating and controlling foreign trade; (ii) may prohibit, restrict and regulate exports and imports, in all or specified cases as well as subject them to exemptions; (iii) is authorized to formulate and announce an export and import policy and also amend the same from time to time, by notification in the Official Gazette; (iv) is also authorized to appoint a 'Director General of Foreign Trade' for the purpose of the Act, including formulation and implementation of the Export-Import Policy. FTA read with the Indian Foreign Trade Policy interalia provides that no export or import can be made by a company without an Importer-Exporter Code number unless such company is specifically exempt. An application for an Importer-Exporter Code number has to be made to the office of the Joint Director General of Foreign Trade, Ministry of Commerce.

## Foreign Exchange Management Act, 1999 ("FEMA") and Regulations framed thereunder.

Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce & Industry, Government of India. As laid down by the FEMA Regulations no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the 'automatic route' within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India and Foreign Exchange Management (Export of Goods and Services) Regulations, 2000 for regulation on exports of goods and services. 100 % FDI is permitted in under the automatic route in the IT sector.

## Laws related to Overseas Investment by Indian Entities:

Overseas investment by Indian Entities are governed under Foreign Exchange Management Act, 1999 under which the central Government of India have notified Foreign Exchange Management (Overseas Investment) Rules, 2022 in supression of Foreign Exchange Management (Transfer or Issue of Any Foreign Security) Regulations, 2004 and the Foreign Exchange Management (Acquisition and Transfer of Immovable Property Outside India) Regulations, 2015. Followed by the rules, RBI have vide



notification no. RBI/2022-2023/110, A.P. (DIR Series) Circular No.12 dated August 22, 2022 have issued Foreign Exchange Management (Overseas Investment) Directions, 2022 and Foreign Exchange Management (Overseas Investment) Regulations, 2022. These legislations frame the investment fields, mode and cap for various sectors and regions, by any person resident in India and the reporting requirements.

#### Foreign Trade Policy 2023:

The Central Government of India in exercise of powers conferred under Section 5 of the Foreign Trade (Development & Regulation) Act, 1992 (No. 22 of 1992) [FT (D&R) Act], as amended, has notified Foreign Trade Policy (FTP) 2023 which is effective from April 01, 2023 and shall continue to be in operation unless otherwise specified or amended. It provides for a framework relating to export and import of goods and services. All exports and imports made up to 31.03.2023 shall, accordingly, be governed by the relevant FTP, unless otherwise specified.

## The Special Economic Zones Act, 2005

It is an act to provide for the establishment, development and management of Special Economic Zones (SEZ) for promotion of exports and for matters connected therewith or incidental thereto. The act received the assent of the President on June 23, 2005 and was notified accordingly. The units established in a SEZ are exempted from Taxes, Cess, duties or any other levies as per provisions of the Act.

## LAWS RELATING TO INTELLECTUAL PROPERTY

## Copyright Act, 1957 ("Copyright Act")

Softwares unless attached to machines, in India are protected under Copyright Act and protected from unauthorized uses. Various rights including ownership and economic rights are conferred on the author. These include the right to reproduce the work in any form, issue copies to the public, perform it, and offer for sale and hire.

## Trademarks Act, 1999

Under the Trademarks Act, 1999 ("Trademarks Act"), a trademark is a mark capable of being represented graphically and which is capable of distinguishing the goods or services of one person from those of others used in relation to goods and services to indicate a connection in the course of trade between the goods and some person having the right as proprietor to use the mark. A 'mark' may consist of a device, brand, heading, label, ticket, name signature, word, letter, numeral, shape of goods, packaging or combination of colors or any combination thereof.

## The Patents Act, 1970:

The Patents Act, 1970 as amended from time to time, in India has been enacted to protect inventions. Patents provide the exclusive rights for the owner of a patent to make, use, exercise, distribute and sell a patented invention. The patent registration confers on the patentee the exclusive right to use, manufacture and sell his invention for the term of the patent.

## The Designs Act, 2000 (Designs Act)

The objective of Designs Act is to promote and protect the design element of industrial production. It is also intended to promote innovative activity in the field of industries. The Controller General of Patents, Designs and Trade Marks appointed under the Trademarks Act shall be the Controller of Designs for the purposes of the Designs Act. When a design is registered, the proprietor of the design has copyright in the design during ten years from the date of registration.

#### LAWS RELATED TO EMPLOYMENT OF MANPOWER:

## The Occupational Safety, Health and Working Conditions Code, 2020

The Occupational Safety, Health and Working Conditions Code, 2020 received the assent of the President of India on September 28, 2020 and proposes to subsume certain existing legislations, including the Factories Act, 1948, the Contract Labour (Regulation and Abolition) Act, 1970, the Inter-State Migrant Workmen (Regulation of Employment and Conditions of Service) Act, 1979 and



the Building and Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996. The provisions of this code will be brought into force on a date to be notified by the Central Government. The Central Government has issued the draft rules under the Occupational Safety, Health and Working Conditions Code, 2020. The draft rules provide for operationalization of provisions in the Occupational Safety, Health and Working Conditions Code, 2020 relating to safety, health and working conditions of the dock workers, building or other construction workers, mines workers, inter-state migrant workers, contract labour, journalists, audio-visual workers and sales promotion employees.

## The Industrial Relations Code, 2020

The Industrial Relations Code, 2020 received the assent of the President of India on September 28, 2020 and it proposes to subsume three existing legislations, namely, the Industrial Disputes Act, 1947, the Trade Unions Act, 1926 and the Industrial Employment (Standing Orders) Act, 1946. The provisions of this code will be brought into force on a date to be notified by the Central Government.

## The Code on Social Security, 2020

The Code on Social Security, 2020 received the assent of the President of India on September 28, 2020 and it proposes to subsume certain existing legislations including the Employee's Compensation Act, 1923, the Employees' State Insurance Act, 1948, the Employees' Provident Funds and Miscellaneous Provisions Act, 1952, the Maternity Benefit Act, 1961, the Payment of Gratuity Act, 1972, the Building and Other Construction Workers' Welfare Cess Act, 1996 and the Unorganized Workers' Social Security Act, 2008. The provisions of this code will be brought into force on a date to be notified by the Central Government. The Central Government has issued the draft rules under the Code on Social Security, 2020. The draft rules provide for operationalization of provisions in the Code on Social Security, 2020 relating to employees' provident fund, employees' state insurance corporation, gratuity, maternity benefit, social security and cess in respect of building and other construction workers, social security for unorganized workers, gig workers and platform workers.

## Employees Provident Fund and Miscellaneous Provisions Act, 1952

Under the Employees' Provident Funds and Miscellaneous Provisions Act, 1952 (EPF Act), compulsory provident fund, family pension fund and deposit linked insurance are payable to employees in factories and other establishments. The legislation provides that an establishment employing more than 20 (twenty) persons, either directly or indirectly, in any capacity whatsoever, is either required to constitute its own provident fund or subscribe to the statutory employee's provident fund. The employer of such establishment is required to make a monthly contribution to the provident fund equivalent to the amount of the employee's contribution to the provident fund. There is also a requirement to maintain prescribed records and registers and filing of forms with the concerned authorities. The EPF Act also prescribes penalties for avoiding payments required to be made under the abovementioned schemes.

## Employees State Insurance Act, 1948, as amended (the "ESIC Act")

The ESI Act, provides for certain benefits to employees in case of sickness, maternity and employment injury. All employees in establishments covered by the ESI Act are required to be insured, with an obligation imposed on the employer to make certain contributions in relation thereto. In addition, the employer is also required to register itself under the ESI Act and maintain prescribed records and registers.

## Payment of Gratuity Act, 1972, as amended (the "Gratuity Act")

The Gratuity Act establishes a scheme for the payment of gratuity to employees engaged in every factory, mine, oil field, plantation, port and railway company, every shop or establishment in which ten or more persons are employed or were employed on any day of the preceding twelve months and in such other establishments in which ten or more employees are employed or were employed on any day of the preceding twelve months, as notified by the Central Government from time to time. Penalties are prescribed for non-compliance with statutory provisions.

Under the Gratuity Act, an employee who has been in continuous service for a period of five years will be eligible for gratuity upon his retirement, resignation, superannuation, death or disablement due to accident or disease. However, the entitlement to gratuity in the event of death or disablement will not be contingent upon an employee having completed five years of continuous service. The maximum amount of gratuity payable may not exceed 1 million.



Certain other laws and regulations that may be applicable to our Company in India include the following:

- Public Liability Insurance Act, 1991 ("PLI Act")
- Industrial (Development and Regulation) Act, 1951 ("IDRA")
- Industrial Disputes Act, 1947 ("ID Act")
- Payment of Bonus Act, 1965 ("POB Act")
- Inter-State Migrant Workers (Regulation of Employment and Conditions of Service) Act, 1979
- Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("SHWW Act")
- Equal Remuneration Act, 1976 ("ER Act")
- Contract Labour Regulation and Abolition) Act, 1970 (CLRA) and Contract Labour (Regulation and Abolition) Central Rules, 1971 (Contract Labour Rules)
- Workmen Compensation Act, 1923 ("WCA")
- Maternity Benefit Act, 1961 ("Maternity Act")
- Industrial Employment Standing Orders Act, 1946
- Apprentice Act, 1961 read with The National Policy of Skill Development and Entrepreneurship 2015,

## LAWS RELATED TO ENVIRONMENT

## National Environmental Policy, 2006

The dominant theme of this policy is that while conservation of environmental resources is necessary to secure livelihoods and well-being of all, the most secure basis for conservation is to ensure that people dependent on particular resources obtain better livelihoods from the fact of conservation, than from degradation of the resource.

#### LAWS RELATED TO THE STATE:

## Shops and Establishments Laws in Various States

As per the provisions of local Shops and Establishments laws applicable in the state of business of the organization, establishments are required to be registered. Such laws regulate the working and employment conditions of the workers employed in shops and establishments including commercial establishments and provide for fixation of working hours, rest intervals, overtime, holidays, leave, termination of service, maintenance of shops and establishments and other rights and obligations of the employers and employees.

#### **Approvals from Local Authorities**

Setting up of a factory or manufacturing / housing unit entails the requisite planning approvals to be obtained from the relevant Local Panchayat(s) outside the city limits and appropriate Metropolitan Development Authority within the city limits. Consents are also required from the state pollution control board(s), the relevant state electricity board(s), the state excise authorities, sales tax, among others, are required to be obtained before commencing the building of a factory or the start of manufacturing operations.

#### PROPERTY RELATED LAWS

The Company is required to comply with central and state laws in respect of property. Central Laws that may be applicable to our Company's operations include the Land Acquisition Act, 1894, the Transfer of Property Act, 1882, Registration Act, 1908, Indian Stamp Act, 1899, and Indian Easements Act, 1882.

# OTHER GENERAL REGULATIONS

## The Micro, Small and Medium Enterprises Development Act, 2006 ("MSME Act"):

MSME Act was enacted to provide for facilitating the promotion and development and enhancing the competitiveness of micro, small and medium enterprises. Any person who intends to establish (a) a micro or small enterprise, at its discretion; (b) a medium enterprise engaged in providing or rendering of services may, at its discretion; or (c) a medium enterprise engaged in manufacture or production of goods pertaining to any industry specified in the First Schedule to the Industries (Development and Regulation)



Act, 1951 is required to file a memorandum before such authority as specified by the State Government or the Central Government. The form of the memorandum, the procedure of its filing and other matters incidental thereto shall be such as may be specified by the Central Government, based on the recommendations of the advisory committee. Accordingly, in exercise of this power under the MSME Act, the Ministry of Micro, Small and Medium Enterprises notification dated September 18, 2015 specified that every micro, small and medium enterprises is required to file a Udyog Adhaar Memorandum in the form and manner specified in the notification.

## Prevention of Money Laundering Act, 2002 (PMLA)

The Prevention of Money Laundering Act, 2002 (PMLA) forms the core of the legal framework put in place by India to combat money laundering. PMLA and the Rules notified there under came into force with effect from July 1, 2005. Director, Financial intelligence Unit(FIU) -IND and Director (Enforcement) have been conferred with exclusive and concurrent powers under relevant sections of the Act to implement the provisions of the Act. The PMLA and rules notified thereunder extends to whole of India and impose obligation on banking companies, financial institutions, and intermediaries and persons carrying on a designated business or profession, to verify identity of clients, maintain records and furnish information to FIU-IND. PMLA is an act to prevent money-laundering and to provide for confiscation of property derived from, or involved in, money-laundering and for matters connected therewith or incidental thereto.

A person shall be guilty of offence of money-laundering if such person is found to have directly or indirectly attempted to indulge or knowingly assisted or knowingly is a party or is actually involved in concealment/ possession/ acquisition/ use /projecting as untainted property / claiming as untainted property, in any manner whatsoever or activities connected with proceeds of crime and any person whoever commits the offence of money-laundering shall be punishable with rigorous imprisonment for a term which shall not be less than three years but which may extend to seven years (ten years the proceeds of crime involved in money-laundering relates to any offence specified under paragraph 2 of Part A of the Schedule of the PMLA) in case any offence and shall also be liable to fine. The Act requires the reporting entities to verify records of all their clients and their authenticity for the purpose of identification and maintain their identity records for a given period of time and the director may from time to time or as and when required call for information from the reporting entity. The director has the power to recover the penalties / fines imposed on any person or entity in the same manner as the prescribed in Schedule II of the Income-tax Act, 1961 for the recovery of arrears and he or any officer authorised by him in this behalf shall have all the powers of the Tax Recovery Officer mentioned in the said Schedule for the said purpose.

## Prevention of Money Laundering (Maintenance of Records) Amendment Rules, 2023:

On March 07, 2023, the Prevention of Money Laundering (Maintenance of Records) Amendment Rules, 2023 were introduced by the Department of Revenue under the Ministry of Finance. These rules widened the ambit of reporting entities under money laundering provisions to incorporate more disclosures for non-governmental organisations and defined politically exposed persons (PEPs) under the PMLA in line with the recommendations of the FATF. The new rules require reporting entities like financial institutions, banking companies, or intermediaries to disclose beneficial owners in addition to the current KYC requirements through documents like registration certificates and PAN (Permanent Account Number).

## Other regulations:

Apart from the above list of laws – which is inclusive in nature and not exhaustive - general laws like the Indian Contract Act 1872, Specific Relief Act 1963, Negotiable Instrument Act 1881, The Information Technology Act, 2000, Sale of Goods Act 1930 and Consumer Protection Act 1986, The Arbitration & Conciliation Act, 1996 are also applicable to the company.



## **HISTORY AND CORPORATE STRUCTURE**

## **Brief History and Background**

Our Company was originally incorporated on May 5, 2017 as "Kody Technolab Private Limited" under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Kody Technolab Private Limited" to "Kody Technolab Limited" vide fresh certificate of incorporation dated April 11, 2023 issued by the Registrar of Companies, Ahmedabad.

Our Company was originally promoted by Mr. Manav Subhashchandra Patel, Mrs. Mansi Subhashchandra Patel, Mrs. Manali Krunal Patel and Mrs. Pooja Sunny Patel who were the initial subscribers to the Company's Memorandum and Articles of Association. Mr. Manav Subhashchandra Patel, Mrs. Manali Krunal Patel and Mrs. Pooja Sunny Patel are the present promoters of our Company.

As on date of this Prospectus, our Company has 7 (Seven) shareholders.

For information on our Company's profile, activities, services, market, growth, technology, managerial competence, standing with reference to prominent competitors, major suppliers, please refer the sections entitled "Industry Overview", "Business Overview", "Our Management", "Financial information of our company" and "Management 's Discussion and Analysis of Financial Condition and Results of Operations" on pages 85, 97, 121, 139, and 169 respectively.

## **Address of Registered Office:**

The Registered Office of the Company is situated at 2nd Floor, Block-J, Safal Mondeal Retail Park, Nr. Iscon Mall, Nr Rajpathclub, S.G Highway, Bodakdev Ahmadabad City -380054, Gujarat, India

## Changes in Registered Office of the Company since incorporation

There has not been any change in our Registered Office since incorporation till date of this Prospectus except below change:

From	То	With effect from	Reason for Change
Shivalik Villa , Village : Ambli,	2nd Floor, Block-J, Safal Mondeal Retail Park, Nr. Iscon Mall, Nr Rajpathclub, S.G Highway, Bodakdev Ahmadabad City - 380054, Gujarat, India	March 31, 2023	For Administrative Convenience

# **Our Main Object**

The main objects of our Company as set forth in the Memorandum of Association of our Company are as follows:

To carry on the business of Software designing, development, customisation, implementation, maintenance, testing and benchmarking, designing, developing and dealing in computer software and solutions, and to import, export, sell, purchase, distribute, host (in data centres or over the web) or otherwise deal in own and third party computer software packages, programs and solutions, and to provide internet / web based applications, services and solutions, provide or take up Information technology related assignments on sub-contracting basis, offering services on-site/ offsite or through development centres using owned /hired or third party infrastructure and equipment, providing recruitment and HR related services, providing and taking personnel / consultants/ human resources to / from other organizations, providing solutions/ Packages/ services through applications services provider mode via internet or otherwise, to undertake IT enabled services like call Centre Management, Medical and legal transcription, data processing, Back office processing, Accounting, HR and payroll processing, Insurance claims processing, credit card processing, loans and letters of credit processing, cheque processing, data warehousing and database management, to carry on the business of manufacturing, dealing and maintenance of computer hardware, computer systems and assemble data processors, program designs and to buy, sell or otherwise deal in such hardware and software packages and all types of tabulating machine, accounting machines, calculators, computerised telecommunication systems and network, their components, spare parts, equipments and devices and to carry on the business of establishing, running and managing institutions, school, and academics for imparting education in computer technology, offering equipment, solutions and services for Networking and network management, data centre management and in providing consultancy services in all above mentioned areas.



To develop, provide, undertake, design, import, export, distribute and deal in Systems and application software for microprocessor based information systems, off shore software development projects, internet service provider, and solutions in all areas of application including those in Emerging niche segments like Internet and Intranet website applications solutions software enterprise, resource planning, e-commerce, value added products and other business applications either for its own use for sale in India or for export outside India and to design and develop such systems and application software for and on behalf of manufacturers owners and users of computer, telecom, digital, electronic equipments in India or elsewhere in the world.

To manufacture, sell, export, import all kinds of electric & electronic components capable of being used in Electrical & mechanical and electronic Industries including Computers telecommunications to carry our software research and development, to design and develop system software, application software and any other software in India and abroad to start Integrated services Digital Local Network (ISDLAN) dial for data Centres technology parks, wide area network Internet, user net, cyber café services in India and abroad.

## **Changes in Memorandum of Association**

Except as stated below there has been no change in the Memorandum of Association of our Company since its Incorporation:

Sr. No.	Particulars	Date of Meeting	<b>Type of Meeting</b>
1.	Increase in Authorised Capital of the Company from Rs. 10,00,000 (Ten Lakh) divided into 1,00,000 equity shares of Rs. 10/- each to Rs. 5,00,00,000 (five crores) divided into 50,00,000 equity shares of Rs. 10/- each	February 27, 2023	Extra-Ordinary General Meeting
2.	Conversion of Company into Public Limited Company and change in name of company from Kody Technolab Private Limited to Kody Technolab Limited vide fresh Certificate of Incorporation issued by Registrar of Companies, Ahmedabad dated April 11, 2023.	March 28, 2023	Extra-Ordinary General Meeting
3.	Change in Registered Office of the Company from Ls No.122,Rajpath Club, Nr.Shivalik Villa, Village: Ambli, Taluka: Daskroi, Dist: Ahmedabad to 2nd Floor, Block-J, Safal Mondeal Retail Park, Nr. Iscon Mall, Nr Rajpathclub, S.G Highway, Bodakdev Ahmadabad City -380054, Gujarat, India within the local limits of city, town or village.	March 31, 2023	Extra-Ordinary General Meeting
4.	Increase in Authorised Capital of the Company from Rs. 5,00,00,000 (Five crores) divided into 50,00,000 equity shares of Rs. 10/- each to Rs. 6,50,00,000 (Seven crores) divided into 65,00,000 equity shares of Rs. 10/- each	June 06, 2023	Annual General Meeting

#### Adopting New Articles of Association of the Company

Our Company has adopted a new set of Articles of Association of the Company, in the Extra-Ordinary General Meeting of the Company dated March 28, 2023.

#### **Key Events and Mile Stones**

Year	Key Events / Milestone / Achievements
2017-18	Incorporation of the Company in the name and style of "Kody Technolab Private Limited"
2023-24	Converted into Public Limited Company vide fresh certificate of incorporation dated April 11, 2023.

#### Other Details about our Company

For details of our Company's activities, products, growth, technology, marketing strategy, competition and our customers, please refer section titled "Business Overview", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis for Issue Price" on pages 97, 169 and 76 respectively of this Prospectus. For details of our management and managerial competence and for details of shareholding of our Promoters, please refer to sections titled "Our Management" and "Capital Structure" beginning on pages 121 and 53 of this Prospectus respectively.



## Acquisition of Business/Undertakings & Amalgamation

Except as disclosed in this Prospectus, there has been no acquisition of business/undertakings, mergers, amalgamation since incorporation.

#### **Holding Company**

As on the date of this Prospectus, there is no holding company of our Company.

## **Subsidiary of our Company**

As on the date of this Prospectus, there are no subsidiaries of our Company.

## Capital raising (Debt / Equity)

For details in relation to our capital raising activities through equity, please refer to the chapter titled "Capital Structure" beginning on page 53 of this Prospectus. For details of our Company's debt facilities, please refer section "Financial Information of our Company" on page 139 of this Prospectus.

## Time and Cost overruns in setting up projects

There has been no time / cost overrun in setting up projects by our Company.

#### Injunction or restraining order

There are no injunctions/ restraining orders that have been passed against the Company.

#### Revaluation of Assets

Our Company has not revalued its assets since incorporation

# Defaults or Rescheduling of borrowings with financial institutions/banks and Conversion of loans into Equity Shares

There have been no defaults or rescheduling of borrowings with any financial institutions/banks as on the date of this Prospectus. Furthermore, except as disclosed in chapter titled "Capital Structure" beginning on Page 53 of this Prospectus, none of the Company's loans have been converted into equity in the past.

#### **Lock-out or strikes**

Our Company has, since incorporation, not been involved in any labour disputes or disturbances including strikes and lockouts. As on the date of this Prospectus, our employees are not unionized.

## **Shareholders of our Company:**

Our Company has Seven (7) shareholders as on the date of this Prospectus. For further details on the shareholding pattern of our Company, please refer to the chapter titled "Capital Structure" beginning on page 53 of this Prospectus.

#### **Changes in the Management**

For details of change in Management, please see chapter titled "Our Management" on page 121 of this Prospectus.

## Changes in activities of our Company during the last five (5) years

There has been no change in the business activities of our Company during last five (5) years from the date of this Prospectus which may have had a material effect on the profit/loss account of our Company except as mentioned in Material development in chapter



titled "Management's discussion and analysis of financial conditions & results of operations" beginning on page 169 of this Prospectus.

#### **Shareholders Agreements**

As on the date of this Prospectus, there are no subsisting shareholder's agreements among our shareholders in relation to our Company, to which our Company is a party or otherwise has notice of the same.

## **Collaboration Agreements**

As on the date of this Prospectus, our Company is not a party to any collaboration agreements.

## **Material Agreement**

Our Company has not entered into any material agreements other than the agreements entered into by it in ordinary course of business.

## **OTHER AGREEMENTS**

## **Non-Compete Agreement**

Our Company has not entered into any Non-compete Agreement as on the date of filing of this Prospectus.

#### Joint Venture Agreement

Except the agreements entered in the ordinary course of business carried on or intended to be carried on by us, we have not entered into any other Joint Venture agreement.

# **Strategic Partners**

Except as mentioned in this Prospectus, Our Company does not have any strategic partners as on the date of this Prospectus.

#### **Financial Partners**

Our Company does not have any financial partners as on the date of this Prospectus.

## **Corporate Profile of our Company**

For details on the description of our Company's activities, the growth of our Company, please see "Business Overview", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis of Issue Price" on pages 97, 169 and 76 of this Prospectus.



# **OUR MANAGEMENT**

**Board of Directors:** As per the Articles of Association, our Company is required to have not less than Three (3) Directors and not more than Fifteen (15) Directors. Currently, our Company have Five (5) directors of which two (2) are Independent Directors. The following table sets forth the details regarding our Board of Directors of our Company as on the date of filing of this Prospectus:

S. No.	Name, Father's, Age, Designation, Address, Experience, Occupation, Qualifications, Nationality & DIN	Date of Appointment	No. of Equity Shares held & % of Share holding (Pre-Issue)	Other Directorships
1.	Mr. Manav Subhashchandra Patel Father Name: Mr. Subhashchandra Prahladbhai Patel Date of Birth: 13/07/1994 Age: 28 Years	Originally appointed on the Board as Director w.e.f. May 05, 2017.	41,82,636 Equity Shares; 89.88% of Pre- Issue Paid up capital	➤ Arvind Anticor Limited
	Designation: Chairman cum Managing Director Address: 54, Surdhara Bunglows, Drive in Road, Thaltej, Ahmedabad, Gujarat-380054, India Experience: 07 Years Occupation: Business Qualifications: Diploma in Engineering	Further designated as Chairman cum Managing Director w.e.f. June 06, 2023 not liable to retire by rotation.		
	and Master of Business Administration (Distance).  Nationality: Indian DIN: 07409757			
2.	Mrs. Manali Krunal Patel Father Name: Mr. Subhashchandra Prahladbhai Patel Date of Birth: 16/09/1990 Age: 32 Years Designation: Whole-Time Director Address: 9, Arya Bunglows, Opp. Aviraj Bunglows, Satelite, Ahmedabad, Gujarat- 380015, India. Experience: 06 Years Occupation: Business Qualifications: Diploma in Computer Engineering Nationality: Indian DIN: 07792457	Originally appointed on the Board as Executive Director w.e.f. May 05, 2017.  Further designated as Whole-Time Director w.e.f. June 06, 2023 liable to retire by rotation.	2,35,570 Equity Shares; 5.06% of Pre- Issue Paid up capital	NIL
3.	Mrs. Pooja Sunny Patel Father Name: Mr. Rajendrakumar Mafatlal Patel Date of Birth: 01/11/1988 Age: 34 Years Designation: Non-Executive Director Address: Kailas Bhuvan, Baliya Vas, Amraiwadi, Ahmedabad, Gujarat-380026, India. Experience: 07 Years Occupation: Business Qualifications: Bachelor of Commerce Nationality: Indian DIN: 07792474	Originally appointed on the Board as Director w.e.f. May 05, 2017.  Further designated as Non-Executive Director w.e.f. May 15, 2023	2,35,570 Equity Shares; 5.06% of Pre- Issue Paid up capital	Arvind Anticor Limited



S. No.	Name, Father's, Age, Designation, Address, Experience, Occupation, Qualifications, Nationality & DIN	Date of Appointment	No. of Equity Shares held & % of Share holding (Pre-Issue)	Other Directorships
4.	Mr. Harshil Vikrambhai Gajjar Father Name: Mr. Vikrambhai Kantilal Gajjar Date of Birth: 27/10/1994 Age: 28 Years Designation: Independent Director Address: 15, Syndicate Co-Op. Housing Society Limited, Opposite Karnawat Apartment, New Wadaj, Near Keshavbag Wadi, Ahmedabad Narangpura Vistar, Gujarat-380013, India. Experience: 05 Years Occupation: Business Qualifications: Bachelor of Technology (Automobile Engineering). Nationality: Indian DIN: 10094554	Appointed as Additional Director w.e.f. March 31, 2023 and further designated as Independent Director w.e.f. April 03, 2023.	NIL	NIL
5.	Mr. Bhoomik Harshadbhai Patel Father Name: Mr. Harshadbhai Naranbhai Patel Date of Birth: 23/07/1991 Age: 31 Years Designation: Independent Director Address: Society, Bhavanpur, Chekhla, Sanand, Ahmedabad, Gujarat-382115, India. Experience: 10 Years Occupation: Business Qualifications: Bachelor of Technology (Automobile Engineering) Nationality: Indian DIN: 10094552	Appointed as Additional Director w.e.f. March 31, 2023 and further designated as Independent Director w.e.f. April 03, 2023.	NIL	NIL

# **BRIEF PROFILE OF OUR DIRECTORS**

## 1. Mr. Manav Subhashchandra Patel, Chairman cum Managing Director, Age: 28 Years

Mr. Manav Subhashchandra Patel, aged 28 years is Chairman cum Managing Director and also the Promoter of our Company. He holds Degree in Master of Business Administration (Distance) and Diploma in Engineering. He was appointed on the Board on May 05, 2017 and further designated as the Chairman cum Managing Director of the Company on June 06, 2023 for a period of 5 years, not liable to retire by rotation. He is having experience of 7 years in Information Technology industry. He has been instrumental in taking major policy decision of the Company. He is playing vital role in formulating business strategies and effective implementation of the same. He is responsible for the expansion and overall management of the business of our Company. His Vision to do business with ethics & to keep up with latest developments, Consistent Innovation in Technology and Management practices has helped him provide an overall growth for the company.

## 2. Mrs. Manali Krunal Patel, Whole-Time Director, Age: 32 Years

Mrs Manali Krunal Patel, aged 32 years, is the Whole-Time Director and also the Promoter of our Company. She holds Diploma Certificate in Computer Engineering. She was originally appointed on the Board on May 05, 2017 and further designated as the Whole-Time Director of the Company on June 06, 2023. She is having of experience of 06 years in IT Industry. She has expertise



in the field of Software Development, Team leading, Quality Management and Project Management and Talent Acquisition. She has been playing vital role in technological matters of the Company.

#### 3. Mrs. Pooja Sunny Patel, Non-Executive Director, Age: 34 Years

Mrs. Pooja Sunny Patel, aged 34 years is the Non-Executive Director and also Promoter of our Company. She holds degree in Bachelor of Commerce. She was originally appointed on the Board on May 05, 2017 and further designated as Non-Executive Director w.e.f. May 15, 2023 She is having experience of 07 years in IT and Finance. She has expertise in the field of Market research, Strategic Planning and Marketing strategies which helped for the overall development of the Company.

## 4. Mr. Harshil Vikrambhai Gajjar, Independent Director, Age:28 Years

Mr. Harshil Vikrambhai Gajjar, aged 28 years is Independent Director of our Company. He was originally appointed on the Board on March 31, 2023 and further designated as Independent Director w.e.f. April 03, 2023. He has degree of Bachelor of Technology having experience of 05 Years in engineering industry. He is the proprietor of Havik Engineering, a company that manufactures and exports spare parts for textile machinery globally.

## 5. Mr. Bhoomik Harshadbhai Patel, Independent Director, Age: 31 Years

Mr. Bhoomik Harshadbhai Patel, aged 31 years is Independent Director of our Company. He was originally appointed on the Board on March 31, 2023 and further designated as Independent Director w.e.f. April 03, 2023. He holds degree in Bachelor of Technology having experience of 06 Years in consulting industry. He is a finance and real estate consultant specializing in investment consultation and maximizing potential.

## **Confirmations**

- None of our Directors is or was a director of any listed company during the last five years preceding the date of this Prospectus,
  whose shares have been or were suspended from being traded on the BSE or the NSE, during the term of their directorship in
  such company.
- None of our Directors is or was a director of any listed company which has been or was delisted from any stock exchange during the tenure of their directorship in such company.
- None of the above-mentioned Directors are on the RBI list of willful defaulters or fraudulent borrower as on the date of filling of this Prospectus.
- Further, our Company, our Promoters, persons forming part of our Promoter Group, Directors and person in control of our Company has/ have not been not debarred from accessing the capital market by SEBI or any other Regulatory Authority.
- There is no material regulatory or disciplinary action taken by a stock exchange or regulatory authority in the past one year in respect of Directors and promoters of our company.

Except as disclosed in chapter titled "Outstanding Litigations and Material Developments" beginning on Page 177 of this Prospectus, there is no criminal cases filed or being undertaken with regard to alleged commission of any offence by any of our directors which also effected the business of our company and none of directors of our Company have or has been charge-sheeted with serious crimes like murder, rape, forgery, economic offences etc.

Further, our Company, our Promoters, persons forming part of our Promoter Group, Directors and person in control of our Company has/ have not been not debarred from accessing the capital market by SEBI or any other Regulatory Authority.

# Nature of any family relationship between any of our Directors:

Apart from Mr Manav Subhashchandra Patel and Mrs. Manali Krunal Patel who are related to each other as brother and sister, none of the Directors of the Company are related to each other as per Sec 2 (77) of Companies Act, 2013.

#### Arrangements with major Shareholders, Customers, Suppliers or Others:

We have not entered into any arrangement or understanding with our major shareholders, customers, suppliers or others, pursuant to which any of our directors were selected as Directors or members of the senior management.



# **Service Contracts:**

The Directors of our Company have not entered into any service contracts with our company which provides for benefits upon termination of their employment.

## **Details of Borrowing Powers of Directors**

Our Company has passed a Special Resolution in the Extra-ordinary General Meeting of the members held on March 28, 2023, authorizing the Board of Directors of the Company under Section 180 (1) (c) of the Companies Act, 2013 to borrow from time to time all such money as they may deem necessary for the purpose of business of our Company notwithstanding that money borrowed by the Company together with the monies already borrowed by our Company may exceed the aggregate of the paid up share capital and free reserves provided that the total amount borrowed by the Board of Directors shall not exceed the sum of Rs. 100 Crore (Rupees hundred Crores only).

#### **Compensation of our Managing Director and Whole Time Directors**

The compensation payable to our Managing Director and Whole-time Directors will be governed as per the terms of their appointment and shall be subject to the provisions of Sections 2(54), 2(94), 188,196,197,198 and 203 and any other applicable provisions, if any of the Companies Act, 2013 read with Schedule V to the Companies Act,2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof or any of the provisions of the Companies Act, 1956, for the time being in force).

The following compensation has been approved for Managing Director and Whole Time Director:

Particulars	Mr. Manav Subhashchandra Patel	Mrs. Manali Krunal Patel	
Re-Appointment / Change in	June 06, 2023	June 06, 2023	
Designation	June 00, 2023	Julie 00, 2023	
Designation	Managing Director	Whole-Time Director	
Term of Appointment	5 Years	5 Years	
Remuneration Payable from FY 2023-24	₹120.00 Lakhs per annum	₹ 2.38 Lakhs per annum	
Remuneration paid for Year 2022-23	Rs. 120.00 Lakhs per annum	Rs. 12.00 Lakhs per annum	

Our company does not have any Subsidiary Company.

## Bonus or Profit-Sharing Plan for our Directors

We have no bonus or profit-sharing plan for our Directors.

## **Sitting Fee**

The Articles of Association of our Company provides that payment of sitting fees to Directors (other than Managing Director & Whole- Time Directors) for attending a meeting of the Board or a Committee thereof shall be decided by the Board of Directors from time to time within the applicable maximum limits. Our Board of Directors has resolved in their meeting dated June 07, 2023 for payment to all Non-Executive Independent Directors for attending each such meeting of the Board or Committee thereof.

# SHAREHOLDING OF OUR DIRECTORS IN OUR COMPANY

Sr. No.	Name of Director	No. of Shares held	Holding in %
1.	Mr. Manav Subhashchandra Patel	41,82,636	89.88
2.	Mrs. Manali Krunal Patel	2,35,570	5.06
3.	Mrs. Pooja Sunny Patel	2,35,570	5.06

None of the Independent Directors of the Company holds any Equity Shares of Company as on the date of this Prospectus

Our Articles of Association do not require our directors to hold any qualification Equity Shares in the Company.



## **INTEREST OF DIRECTORS**

All the Directors may be deemed to be interested to the extent of fees payable to them for attending meetings of the Board of Directors or a Committee thereof as well as to the extent of other remuneration and reimbursement of expenses payable to them under the Articles, and to the extent of remuneration paid to them for services rendered as an officer or employee of the Company. For further details, please refer- "Compensation of our Managing Director a Whole Time Directors" above, under chapter titled "Our Management" beginning on page 121 of this Prospectus

Our directors may also be regarded as interested their shareholding and dividend payable thereon, if any, Our Directors are also interested to the extent of Equity Shares, if any held by them in our Company or held by their relatives.

Further our director may also be interested to the extent of unsecured loans, if any, given by them to our Company or by their relatives or by the companies/ firms in which they are interested as directors/Members/Partners. Further our directors may also be interested to the extent of loans, if any, taken by them or their relatives or taken by the companies/ firms in which they are interested as Directors/Members/Partners.

All Directors may be deemed to be interested in the contracts, agreements/arrangements entered into or to be entered into by our Company with any Company in which they hold Directorships or any partnership firm in which they are partners.

Except as stated otherwise in this Prospectus, our Company has not entered into any Contract, Agreements or Arrangements during the preceding two years from the date of this Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be entered into with them.

Except as stated in this section "Our Management" or the section titled "Restated Financial Statement - Related Party Transactions" beginning on page 121 and 139 respectively of this Prospectus, and except to the extent of shareholding in our Company, our directors do not have any other interest in our business.

## **Interest in the property of Our Company**

Except as disclosed above and in the chapters titled "Business Overview" and "Restated Financial Statement – Related Party Transactions" and "History and Corporate Structure" on page 97, 139 and 117 respectively of this Prospectus, our Directors do not have any interest in any property acquired two years prior to the date of this Prospectus.

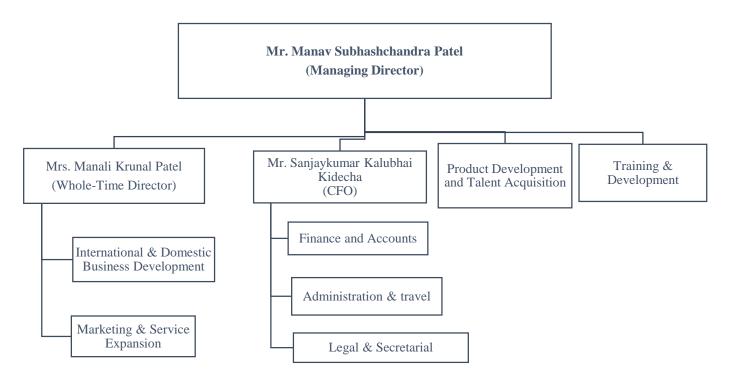
## **CHANGES IN BOARD OF DIRECTORS IN LAST 3 YEARS**

Sr. No.	Name	Date & Nature of Change	Reasons for Change
1.	Mr. Bhoomik Harshadbhai	Appointed as Additional Director w.e.f March 31,	To ensure better Corporate
1.	Pate	2023.	Governance
2.	Mr. Harshil Vikrambhai	Appointed as Additional Director w.e.f March 31,	To ensure better Corporate
۷.	Gajjar	2023.	Governance
3.	Mr. Harshil Vikrambhai	Re-designated as Independent Director w.e.f. April	To ensure better Corporate
3.	Gajjar	03, 2023.	Governance
4.	Mr. Bhoomik Harshadbhai	Re-designated as Independent Director w.e.f. April	To ensure better Corporate
4. Pate		03, 2023.	Governance
5.	Mr. Manav Subhashchandra	Re-designated as Chairman cum Managing Director	To ensure better Corporate
3.	Patel	w.e.f. June 06, 2023.	Governance
6.	Mrs. Manali Krunal Patel	Re-designated as Whole-Time Director w.e.f. June	To ensure better Corporate
0.		06, 2023.	Governance
7.	Mrs. Pooja Sunny Patel	Re-designated as Non-Executive Director w.e.f. May	To ensure better Corporate
7.		15, 2023.	Governance

# **MANAGEMENT ORGANISATION STRUCTURE**

The following chart depicts our Management Organization Structure: -





#### COMPLIANCE WITH CORPORATE GOVERNANCE

In addition to the applicable provisions of the Companies Act, 2013, provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended and SEBI (ICDR) Regulations, 2018 in respect of corporate governance will be applicable to our Company immediately upon the listing of our Company's Equity Shares on the SME Platform of National Stock Exchange of India Limited. The requirements pertaining to constitution of the committees such as the Audit Committee, Stakeholders Relationship Committee and Nomination and Remuneration Committees have been complied with.

Our Board has been constituted in compliance with the Companies Act and the SEBI Listing Regulations and in accordance with the best practices in corporate governance. Our Board functions either as a full board or through various committees constituted to oversee specific operational areas. The executive management provides our Board detailed reports on its performance periodically. Our Board of Directors consist of Five (5) directors of which two (2) are Independent Directors (as defined under Regulation 16(1) (b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Our Company has constituted the following committees:

#### 1. Audit Committee

Our Company has constituted an Audit Committee ("Audit Committee"), vide Board Resolution dated June 07, 2023, as per the applicable provisions of the Section 177 of the Companies Act, 2013 and also to comply with Regulation 18 of SEBI Listing Regulations, 2015 applicable upon listing of the Company's Equity shares on SME platform of NSE Limited, the constituted Audit Committee comprises following members:

Name of the Director	Status in Committee	Nature of Directorship
Bhoomik Harshadbhai Patel	Chairman	Non-Executive Independent Director
Harshil Vikrambhai Gajjar	Member	Non-Executive Independent Director
Manav Subhashchandra Patel	Member	Chairman cum Managing Director

The Company Secretary of our Company shall act as a Secretary to the Audit Committee. The Chairman of the Audit Committee shall attend the Annual General Meeting of our Company to answer shareholder queries. The scope and function of the Audit Committee and its terms of reference shall include the following:



- **A. Tenure:** The Audit Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Audit Committee as approved by the Board.
- **B.** Meetings of the Committee: The committee shall meet at least four times in a year and not more than 120 days shall elapse between any two meetings. The quorum for the meeting shall be either two members or one third of the members of the committee, whichever is higher but there shall be presence of minimum two independent members at each meeting.
- **C. Role and Powers:** The Role of Audit Committee together with its powers as Part C of Schedule II of SEBI Listing Regulation, 2015 as amended and Companies Act, 2013 shall be as under:
- 1. Oversight of the listed entity's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- 2. Recommendation for appointment, remuneration and terms of appointment of auditors of the listed entity;
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- 4. Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval;
- 5. Reviewing, with the management, the half yearly financial statements before submission to the board for approval, with particular reference to;
  - > matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
  - changes, if any, in accounting policies and practices and reasons for the same;
  - major accounting entries involving estimates based on the exercise of judgment by management;
  - > significant adjustments made in the financial statements arising out of audit findings;
  - > compliance with listing and other legal requirements relating to financial statements;
  - disclosure of any related party transactions;
  - modified opinion(s) in the draft audit report;
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the board to take up steps in this matter;
- 7. Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- 8. Approval or any subsequent modification of transactions of the listed entity with related parties;
- 9. Scrutiny of inter-corporate loans and investments;
- 10. Valuation of undertakings or assets of the listed entity, wherever it is necessary;
- 11. Evaluation of internal financial controls and risk management systems;
- 12. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14. Discussion with internal auditors of any significant findings and follow up there on;
- 15. The Audit Committee may call for the comments of the auditors about internal control systems, the scope of audit, including the observations of the auditors and review of financial statement before their submission to the Board and may also discuss any related issues with the internal and statutory auditors and the management of the company.
- 16. Discussing with the statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 17. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- 18. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 19. The Audit Committee shall have authority to investigate into any matter in relation to the items specified in section 177(4) of Companies Act 2013 or referred to it by the Board.
- 20. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 21. To review the functioning of the whistle blower mechanism;
- 22. Approving the appointment of the Chief Financial Officer (i.e. the whole time finance director or any other person heading the finance function) after assessing the qualifications, experience and background, etc., of the candidate; and;
- 23. Audit committee shall oversee the vigil mechanism.



- 24. Audit Committee will facilitate KMP/auditor(s) of the Company to be heard in its meetings.
- 25. Carrying out any other function as is mentioned in the terms of reference of the audit committee or containing into SEBI Listing Regulations 2015.

Further, the Audit Committee shall mandatorily review the following:

- a) Management discussion and analysis of financial condition and results of operations;
- b) Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- c) Management letters / letters of internal control weaknesses issued by the statutory auditors;
- d) Internal audit reports relating to internal control weaknesses; and
- e) The appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- f) Statement of deviations:
  - > Quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
  - Annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7).

# 2. Stakeholders Relationship Committee

Our Company has formed the Stakeholders Relationship Committee as per Regulation 20 of SEBI Listing Regulations, 2015 as amended vide Resolution dated June 07, 2023. The constituted Stakeholders Relationship Committee comprises the following:

Name of the Director	Status in Committee	Nature of Directorship
Bhoomik Harshadbhai Patel	Chairman	Non-Executive Independent Director
Harshil Vikrambhai Gajjar	Member	Non-Executive Independent Director
Manali Krunal Patel	Member	Whole-time Director

The Company Secretary of our Company shall act as a Secretary to the Stakeholders Relationship Committee. The scope and function of the Stakeholders Relationship Committee and its terms of reference shall include the following:

- **A. Tenure:** The Stakeholders Relationship Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Stakeholders Relationship Committee as approved by the Board.
- **B.** Meetings: The Stakeholders Relationship Committee shall meet at least four times a year with maximum interval of four months between two meetings and shall report to the Board on a quarterly basis regarding the status of redressal of complaints received from the shareholders of the Company. The quorum shall be two members present.
- C. Terms of Reference: Redressal of shareholders' and investors' complaints, including and in respect of:
- Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where the space at back for recording transfers have been fully utilized.
- ➤ Issue of duplicate certificates and new certificates on split/consolidation/renewal, etc.;
- Review the process and mechanism of redressal of Shareholders' /Investor's grievance and suggest measures of improving the system of redressal of Shareholders' /Investors' grievances.
- Non-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest/dividend warrants, non-receipt of annual report and any other grievance/complaints with Company or any officer of the Company arising out in discharge of his duties.
- Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them.
- Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the Securities & Exchange Board of India (Prohibition of insider Trading) Regulations, 2015 as amended from time to time.
- Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting, and



Carrying out any other function contained in the equity listing agreements as and when amended from time to time.

#### 3. Nomination and Remuneration Committee

Our Company has formed the Nomination and Remuneration Committee as per Regulation 19 of SEBI Listing Regulations, 2015 as amended vide Resolution dated June 07, 2023. The Nomination and Remuneration Committee comprise the following:

Name of the Director	Status in Committee	Nature of Directorship
Bhoomik Harshadbhai Patel	Chairman	Non-Executive Independent Director
Harshil Vikrambhai Gajjar	Member	Non-Executive Independent Director
Pooja Sunny Patel	Member	Non-Executive Director

The Company Secretary of our Company shall act as a Secretary to the Nomination and Remuneration Committee. The scope and function of the Committee and its terms of reference shall include the following:

**A. Tenure:** The Nomination and Remuneration Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.

**B. Meetings:** The committee shall meet as and when the need arises for review of Managerial Remuneration. The quorum for the meeting shall be one third of the total strength of the committee or two members, whichever is higher. The Chairperson of the nomination and remuneration committee may be present at the annual general meeting, to answer the shareholders queries; however, it shall be up to the chairperson to decide who shall answer the queries.

#### C. Role of Terms of Reference:

- Identify persons who are qualified to become directors and may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal and shall carry out evaluation of every director's performance;
- Formulate the criteria for determining the qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration for directors, KMPs and other employees;
- Formulation of criteria for evaluation of performance of independent directors and the board of directors;
- > Devising a policy on diversity of board of directors;
- ➤ Whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- > Determine our Company's policy on specific remuneration package for the Managing Director / Executive Director including pension rights:
- > Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors;
- ➤ Define and implement the Performance Linked Incentive Scheme (including ESOP of the Company) and evaluate the performance and determine the amount of incentive of the Executive Directors for that purpose.
- > Decide the amount of Commission payable to the Whole Time Directors;
- Review and suggest revision of the total remuneration package of the Executive Directors keeping in view the performance of the Company, standards prevailing in the industry, statutory guidelines etc; and
- To formulate and administer the Employee Stock Option Scheme.

## POLICY ON DISCLOSURES AND INTERNAL PROCEDURE FOR PREVENTION OF INSIDER TRADING

The provisions of regulation 9(1) of the SEBI (Prohibition of Insider Trading) Regulations, 2015 will be applicable to our Company immediately upon the listing of its Equity Shares on the SME platform of National Stock Exchange of India Limited. We shall comply with the requirements of the SEBI (Prohibition of Insider Trading) Regulations, 2015 on listing of Equity Shares on stock exchanges.

The Company Secretary & Compliance Officer will be responsible for setting forth policies, procedures, monitoring and adherence to the rules for the preservation of price sensitive information and the implementation of the Code of Conduct under the overall supervision of the Board.



# POLICY FOR DETERMINATION OF MATERIALITY & MATERIALITY OF RELATED PARTY TRANSACTIONS AND ON DEALING WITH RELATED PARTY TRANSACTIONS

The provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 will be applicable to our Company immediately upon the listing of Equity Shares of our Company on SME Platform of National Stock Exchange of India Limited. We shall comply with the requirements of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 on listing of Equity Shares on the SME platform of National Stock Exchange of India Limited. The Board of Directors at their meeting held on June 07, 2023 have approved and adopted the policy for determination of materiality and determination of materiality of related party transactions and on dealing with related party transactions.

## **Our Key Managerial Personnel**

Our Company is supported by a well-laid team having good exposure to various operational aspects of our line of business. A brief about the Key Managerial Personnel of our Company is given below:

Name, Designation & Educational Qualification	Age (Year)	Date of joining as KMP	Compensation paid for the F.Y ended 2023 (in Rs Lakhs)	Over all experien ce (in years)	Previous employme nt
Name: Mr. Manav Subhashchandra Patel Designation: Chairman cum Managing Director Qualification: Master of Business Administration (Distance) and Diploma in Engineering	28	Chairman and Managing Director w.e.f. June 06, 2023	120.00	07 Years	-
Name: Mrs. Manali Krunal Patel Designation: Whole-Time Director Qualification: Diploma Certificate in Computer Engineering	32	Whole time Director w.e.f. June 06, 2023	2.38	06 Years	-
Name: Mr. Sanjaykumar Kalubhai Kidecha Designation: Chief Financial Officer Qualification: Bachelor in Engineering	30	Appointed on March 21, 2023.	NIL	06 Years	-
Name: Ms. Sanchita Ojha Designation: Company Secretary & Compliance Officer Qualification: Company Secretary	27	Appointed on March 21, 2023.	NIL	03 Years	SVS Ventures Limited
Name: Mr. Deep Pravinbhai Panchal Designation: Chief Sales Officer Qualification: Bachelor of Engineering	30	Appointed on June 07, 2023	NIL	07 Years	Excellent Webworld Pvt Ltd
Name: Mr. Mihir Ashwinbhai Mistry Designation: Chief Technology Officer Qualification: Bachelor of Engineering	41	Appointed on June 07, 2023.	NIL	09 Years	Plumslice Labs Pvt Ltd

## BRIEF PROFILE OF KEY MANAGERIAL PERSONNEL

## 1. Mr. Manay Subhashchandra Patel, Chairman cum Managing Director, Age: 28 Years

Mr. Manav Subhashchandra Patel, aged 28 years is Chairman cum Managing Director and also the Promoter of our Company. He holds Degree in Master of Business Administration (Distance) and Diploma in Engineering. He was appointed on the Board on May 05, 2017 and further designated as the Chairman cum Managing Director of the Company on June 06, 2023 for a period of 5 years, not liable to retire by rotation. He is having experience of 07 years in Information Technology industry. He has been instrumental



in taking major policy decision of the Company. He is playing vital role in formulating business strategies and effective implementation of the same. He is responsible for the expansion and overall management of the business of our Company. His Vision to do business with ethics & to keep up with latest developments, Consistent Innovation in Technology and Management practices has helped him provide an overall growth for the company.

## 2. Mrs. Manali Krunal Patel, Whole-Time Director, Age: 32 Years

Mrs Manali Krunal Patel, aged 32 years, is the Whole-Time Director and also the Promoter of our Company. She holds Diploma Certificate in Computer Engineering. She was originally appointed on the Board on May 05, 2017 and further designated as the Whole-Time Director of the Company on June 06, 2023, 2023. She is having of experience of 06 years in IT Industry. She has expertise in the field of Software Development, Team leading, Quality Management and Project Management and Talent Acquisition. She has been playing vital role in technological matters of the Company.

## 3. Mr. Sanjaykumar Kalubhai Kidecha. Chief Financial Officer, Age: 30 Years

Mr. Sanjaykumar Kalubhai Kidecha is Chief Financial Officer of our Company. He holds Bachelor in Engineering. He looks after the Finance matters of our Company. He joined our Company on March 21, 2023. He has an overall experience of 06 years in Finance and Accounts related matters.

## 4. Ms. Sanchita Ojha, Company Secretary, Age: 27 Years

Ms. Sanchita Ojha is Company secretary and Compliance Officer of our Company. He holds degree of Company secretary from Institute of Company secretaries of India. He looks after the secretarial matters of our Company. He joined our Company on March 21, 2023. He has an overall experience of 03 years in secretarial related matters.

## 5. Mr. Deep Pravinbhai Panchal, Chief Sales Officer, Age: 30 Years

Mr. Deep Pravinbhai Panchal is Chief Sales Officer of our Company. He holds degree of Bachelor of Engineering. He joined our Company on June 07, 2023. He has an overall experience of 07 years in business development and marketing. He is responsible for identifying and developing business development opportunities while exploring new markets. He has an extensive knowledge of software development industry.

## 6. Mr. Mihir Ashwinbhai Mistry, Chief Technology Officer, Age: 41 Years

Mr. Mihir Ashwinbhai Mistry is Chief Technology Officer of our Company. He holds degree of Bachelor of Engineering. He joined our Company on June 07, 2023. He has an overall experience of 09 years in IT Industry. He is focussed on ensuring the technical excellence of the company's products. His responsibilities include upholding rigorous coding standards, maintaining superior product quality and spearheading the adoption of cutting edge technologies.

#### RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

Apart from Mr Manav Subhashchandra Patel and Mrs. Manali Krunal Patel who are related to each other as brother and sister, none of the KMP of the Company are related to each other as per Sec 2 (77) of Companies Act, 2013.

## We confirm that:

- a. All the persons named as our Key Managerial Personnel above are the permanent employees of our Company.
- b. There is no understanding with major shareholders, customers, suppliers or any others pursuant to which any of the above mentioned Key Managerial Personnel have been recruited.
- c. None of our KMPs except Mr. Manav Subhashchandra Patel and Mrs. Manali Krunal Patel are also part of the Board of Directors.
- d. In respect of all above mentioned Key Managerial Personnel there has been no contingent or deferred compensation accrued for the stub period ended March 31, 2023.
- e. Except for the terms set forth in the appointment Letters the Key Managerial Personnel have not entered into any other contractual arrangements or service contracts (including retirement and termination benefits) with the issuer.
- f. Our Company does not have any bonus/profit sharing plan for any of the Key Managerial Personnel.



g. None of the Key Managerial Personnel in our Company hold any shares of our Company as on the date of filing of this Prospectus except as under:

Sr. No.	Name of KMP	No. of Shares held	Holding in %
1.	Mr. Manav Subhashchandra Patel	41,82,636	89.88
2.	Mrs. Manali Krunal Patel	2,35,570	5.06
3.	Mr. Sanjaykumar Kalubhai Kidecha	01	0.00
4.	Mr. Deep Pravinbhai Panchal	01	0.00
5.	Mr. Mihir Ashwinbhai Mistry	01	0.00

- h. Presently, we do not have ESOP/ESPS scheme for our employees.
- i. The turnover of KMPs is not high, compared to the Industry to which our Company belongs.

## Payment of Benefits to Officers of our Company (non-salary related)

Except for any statutory payments made by our Company upon termination of services of its officer or employees, our Company has not paid any sum, any non-salary amount or benefit to any of its officers or to its employees including amounts towards super annuations, ex-gratia/rewards.

## Changes in the Key Managerial Personnel in last three years:

There have been no changes in the Key Managerial Personnel of our Company during the last three years except as stated below:

Sr. No.	Name	Designation	Date of Appointment/ Cessation/Promotion/ Transfer	Reasons
1.	Mr. Sanjaykumar Kalubhai	Chief Financial	Appointed w.e.f. March 21,	To ensure better
	Kidecha	Officer	2023.	Corporate Governance
2.	Ms. Sanchita Ojha	Company Secretary and Compliance Officer	Appointed w.e.f. March 21, 2023.	To ensure better Corporate Governance
3.	Mr. Manav Subhashchandra Patel	Chairman cum Managing Director	Re-designated as Chairman cum Managing Director in meeting held on June 06, 2023	To ensure better Corporate Governance
4.	Mrs. Manali Krunal Patel	Whole-time Director	Re-designated as Whole-Time Director in meeting held on June 06, 2023.	To ensure better Corporate Governance
5.	Mr. Deep Pravinbhai Panchal	Chief Sales Officer	Appointed w.e.f. June 07, 2023	To ensure better Corporate Governance
6.	Mr. Mihir Ashwinbhai Mistry	Chief Technology Officer	Appointed w.e.f. June 07, 2023	To ensure better Corporate Governance

## INTEREST OF KEY MANAGERIAL PERSONNEL IN OUR COMPANY

Apart from shares held in the Company, and to the extent of remuneration allowed and reimbursement of expenses incurred by them for or on behalf of the Company and to the extent of loans and advances made to or borrowed from the Company, none of our Key managerial personal are interested in our Company.

Except as provided in this Prospectus, we have not entered into any contract, agreement or arrangement during the preceding 2 (two) years from the date of this Prospectus in which the Key Managerial Personnel are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.

For the details unsecured loan taken from or given to our Directors/KMPs and for details of transaction entered by them in the past please refer to "Annexure J - Statement of Related Party Transaction" under chapter "Restated Financial Statement" on page 139 of this Prospectus.



# OTHER BENEFITS TO OUR KEY MANAGERIAL PERSONNEL

Except as stated in this Prospectus, there are no other benefits payable to our Key Managerial Personnel.

# **EMPLOYEES**

The details about our employees appear under the Paragraph titled —Human Resource in Chapter Titled — Business Overview beginning on page 97 of this Prospectus.



# **OUR PROMOTERS & PROMOTER GROUP**

Mr. Manav Subhashchandra Patel, Mrs. Manali Krunal Patel and Mrs. Pooja Sunny Patel are the Promoters of our Company.

As on the date of this Prospectus, Mr. Manav Subhashchandra, Mrs. Pooja Sunny Patel and Mrs. Manali Krunal Patel are holding 46,53,776 Equity Shares which constitute 100.00% of the issued and paid-up Equity Share capital of our Company. Our Promoters and Promoter Group will continue to hold the majority of our post- Issue paid-up equity share capital of our Company.

## **Details of our Promoters: -**



Mr. Manav Subhashchandra Pate	l, Chairman cum Managing Director		
Qualification	Diploma in Engineering and Master of Business		
	Administration (Distance)		
Date of Birth	13/07/1994		
Age	28 Years		
Address	54, Surdhara Bunglows, Drive In Road,		
	Thaltej, Ahmedabad City,		
	Ahmedabad, Gujarat-380054, India.		
Experience	7 Years		
Occupation	Business		
Permanent Account Number	CPOPP9799A		
Passport Number	U4490996		
Driving License Number	GJ0120120057326		
No. of Equity Shares held in KTL	41,82,636 Equity Shares of ₹ 10 each; 89.88%		
[% of Shareholding (Pre-Issue)]	of Pre- Issue Paid up capital		
DIN	07409757		
Other Interests	Company/LLP:		
	Arvind Anticor Limited		
	Duzzy Retails LLP		
	Proprietorship Firm:		
	MK Digital		



	MK Digital	
Mrs. Manali Krunal Patel, Whole-Time Director		
Qualification	Diploma in Computer Engineering	
Date of Birth	16/09/1990	
Age	32 Years	
Address	9, Arya Bunglows,	
	Opp. Aviraj Bunglows, Satelite, Ahmedabad	
	City, Ahmedabad, Gujarat-380015, India	
Experience	6 Years	
Occupation	Business	
Permanent Account Number	CPUPP4968K	
Passport Number	M9012818	
Driving License Number	GJ0120090002808	
No. of Equity Shares held in	2,35,570 Equity Shares of ₹ 10 each; 5.06% of	
KTL[% of Shareholding (Pre	Pre- Issue Paid up capital	
Issue)]		
DIN	07792457	
Other Interests	NIL	





Mrs. Pooja Sunny Patel, Non-Executive Director		
Qualification	Bachelor of Commerce	
Date of Birth	01/11/1988	
Age	34 Years	
	Kailas Bhuvan, Baliya Vas, Amraiwadi,	
Address	Ahmedabad City, Ahmedabad, Gujarat-	
	380026, India	
Experience	7 Years	
Occupation	Business	
Permanent Account Number	BBDPP7507A	
Passport Number	Z6707951	
Driving License Number	GJ18/016084/07	
No. of Equity Shares held in	2.25.570 Equity Shores of ₹ 10 coch 5.060/ of	
KTL[% of Shareholding (Pre	2,35,570 Equity Shares of ₹ 10 each; 5.06% of	
Issue)]	Pre- Issue Paid up capital	
DIN	07792474	
	Company:	
Other Interests		
	Arvind Anticor Limited	

#### **Declaration**

We confirm that the Permanent Account Number, Bank Account Number, Aadhar Card Number, Passport Number and Driving License of the Promoters which are available have been submitted to NSE at the time of filing of Prospectus with them.

Present Promoters of Our Company are Mr, Manav Subhashchandra Patel, Mrs Pooja Sunny Patel and Mrs. Manali Krunal Patel. Initial subscribers to the MoA of our Company were Mr. Manav Subhashchandra Patel, Mrs. Manali Krunal Patel, Mrs Pooja Sunny Patel and Mrs. Mansi Subhashchandra Patel. For details of the shareholding acquired by the current promoter of our Company refer the capital buildup of our Promoter under chapter "Capital Structure" beginning on page 53 of this Prospectus.

## **Undertaking/Confirmations**

None of our Promoters or Promoter Group or Group Company or person in control of our Company has been:

- prohibited or debarred from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority or
- refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.

No material regulatory or disciplinary action is taken by any by a stock exchange or regulatory authority in the past one year in respect of our Promoters, Group Company and Company promoted by the promoters of our company.

There are no defaults in respect of payment of interest and principal to the debenture / bond / fixed deposit holders, banks, FIs by our Company, our Promoters, Group Company and Company promoted by the promoters during the past three years.

The litigation record, the nature of litigation, and status of litigation of our Company, Promoters, Group company and Company promoted by the Promoters are disclosed in chapter titled "Outstanding Litigations and Material Developments" beginning on page 177 of this Prospectus.

None of our Promoters, person in control of our Company are or have ever been a promoter, director or person in control of any other company which is debarred from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, neither our Promoters, the promoter group members nor our Group Company have been declared as a willful defaulter or a fraudulent borrower by the RBI or any other government authority nor there are any violations of securities laws committed by them in the past and no proceedings for violation of securities laws are pending against them.



## **Common Pursuits/ Conflict of Interest**

There is no other entity/ Group Companies which are engaged in similar line of business as our Company as on date of this Prospectus.

We shall adopt the necessary procedures and practices as permitted by law to address any conflicting situations, as and when they may arise.

## **Interest in promotion of Our Company**

The Promoters are interested to the extent of their shareholding in the Company, and any dividend and distributions which may be made by the Company in future. The related party transactions are disclosed in "Financial information of our company" and "Our Management – Interest of Directors" and "Our Management – Interest of Key Managerial Personnel" on pages 139 & 121 of this Prospectus, respectively.

#### Interest in the property of Our Company

Except as mentioned in this Prospectus, our Promoters do not have any other interest in any property acquired by our Company in a period of two years before filing of this Prospectus or proposed to be acquired by us till date of filing the Prospectus with RoC.

## **Other Interest of Promoters**

Our Promoters Mr. Manav Subhashchandra Patel, Mrs. Pooja Sunny Patel and Mrs. Manali Krunal Patel are interested to the extent of their shareholding and shareholding of their relatives in our Company. Our Promoter Mr. Manav Subhashchandra Patel and Mrs. Manali Krunal Patel who are also the Managing Director and Whole-Time Director respectively of our Company may be deemed to be interested to the extent of their remuneration, as per the terms of their appointment and reimbursement of expenses payable to them. Our Promoters may also be deemed interested to the extent of any unsecured loan given/taken by them to/from our Company.

Except as stated otherwise in this Prospectus, our Company has not entered into any contract, agreements or arrangements during the preceding two years from the date of this Prospectus or proposes to enter into any such contract in which our Promoter are directly or indirectly interested and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be made with them.

## **Experience of Promoters in the line of business**

Our Promoters Mr. Manav Subhashchandra Patel, Mrs. Pooja Sunny Patel and Mrs. Manali Krunal Patel. have experience of 7 years, 7 years & 6 years respectively. The Company shall also endeavor to ensure that relevant professional help is sought as and when required in the future.

## **Related Party Transactions**

For the transactions with our Promoter Group entities please refer to section titled "Annexure – J Restated Statement of Related Party Transactions" under chapter titled "Restated Financial Statements" on page 139 of this Prospectus.

Except as stated in "Annexure – J Restated Statement of Related Party Transactions" beginning under chapter titled "Restated Financial Statements" on page 139 of this Prospectus., and as stated therein, our Promoters or any of the Promoter Group do not have any other interest in our business.

## Payment or Benefit to Promoters of Our Company

For details of payments or benefits paid to our Promoters, please refer to the chapter titled "Our Management" beginning on page 121 of this Prospectus. Also refer Annexure J on "Restated Statement of Related Party Transactions" under chapter titled "Restated Financial Statements" on page 139 of this Prospectus.



## Companies / Firms from which the Promoter have disassociated themselves in the last (3) three years

Our Promoters has not disassociated themselves from any of the Companies, Firms or other entities during the last three years preceding the date of this Prospectus.

## Other ventures of our Promoters

Save and except as disclosed in this section titled "Our Promoters and Promoter Group" and "Information with respect of Group Companies" beginning on page 134 & 186 respectively of this Prospectus, there are no ventures promoted by our Promoters in which they have any business interests/ other interests as on date of this Prospectus.

## Litigation details pertaining to our Promoters

For details on litigations and disputes pending against the Promoters and defaults made by the Promoters please refer to the section titled "Outstanding Litigations and Material Developments" beginning on page 177 of this Prospectus.

#### **OUR PROMOTER GROUP**

In addition to the Promoters named above, the following natural persons are part of our Promoter Group:

## 1. Natural Persons who are part of the Promoter Group

As per Regulation 2(1)(pp) of the SEBI (ICDR) Regulations, 2018, the Natural persons who are part of the Promoter Group (due to their relationship with the Promoters), other than the Promoters, are as follows:

Relationship	Manav Subhashchandra Patel	Pooja Sunny Patel	Manali Krunal Patel
Father	Subhashchandra Prahladbhai Patel	Rajendrakumar Mafatlal Patel	Subhashchandra Prahladbhai Patel
Mother	Ashaben Subhashchandra Patel	Preetiben Rajendrakumar Patel	Ashaben Subhashchandra Patel
Spouse	Kena Manav Patel	Sunny Vallabhbhai Patel	Krunal Mahendrabhai Patel
Brother	-	Romil Rajendrakumar Patel	Manav Subhashchandra Patel
Sister	Manali Krunal Patel	-	Mansi Subhashchandra Patel
	Mansi Subhashchandra Patel	-	
Son	-	-	Evan Krunal Patel
Daughter	-	Aaradhya Sunny Patel	-
Spouse's Father	Dharmendra Bhikhubhai Patel	Vallabhbhai Prahaladbhai Patel	Mahendrabhai Keshavlal Patel
Spouse's Mother	Lataben Dharmendra Patel	Bhavanaben Vallabhbhai Patel	Geetaben Mahendra Bhai Patel
Spouse's Brother	Rudra Dharmendra Patel	Harsh Vallabhbhai Patel	-
Spouse's Sister	-	-	-

## 2. Corporate Entities or Firms forming part of the Promoter Group

As per Regulation 2(1)(pp) of the SEBI (ICDR) Regulations, 2018, the following entities would form part of our Promoter Group:

- Arvind Anticor Limited
- MK Digital
- Duzzy Retails LLP



## **DIVIDEND POLICY**

Under the Companies Act, our Company can pay dividends upon a recommendation by our Board of Directors and approval by the shareholders at the general meeting of our Company. The Articles of Association of our Company give our shareholders, the right to decrease, and not to increase, the amount of dividend recommended by the Board of Directors.

The Articles of Association of our Company also gives the discretion to our Board of Directors to declare and pay interim dividends. No dividend shall be payable for any financial except out of profits of our Company for that year or that of any previous financial year or years, which shall be arrived at after providing for depreciation in accordance with the provisions of Companies Act, 2013.

Our Company does not have any formal dividend policy for declaration of dividend in respect of the Equity Shares. The declaration and payment of dividend will be recommended by our Board of Directors and approved by the shareholders of our Company at their discretion and may depend on a number of factors, including the results of operations, earnings, Company's future expansion plans, capital requirements and surplus, general financial condition, contractual restrictions, applicable Indian legal restrictions and other factors considered relevant by our Board of Directors.

Our Company has not declared any dividend on the Equity Shares in last five years. Our Company's corporate actions pertaining to payment of dividends in the past are not to be taken as being indicative of the payment of dividends by our Company in the future.



# **CHAPTER IX - FINANCIAL INFORMATION OF OUR COMPANY**

#### RESTATED FINANCIAL STATEMENTS

## INDEPENDENT AUDITORS' REPORT ON RESTATED FINANCIAL INFORMATION

(As required by Section 26 of Companies Act, 2013 read with Rule 4 of Companies (Prospectus and Allotment of Securities) Rules, 2014)

To,

The Board of Directors, Kody Technolab Limited

Dear Sir,

We have examined the attached Restated Audited Financial Information of Kody Technolab Limited comprising the Restated Audited Statement of Assets and Liabilities as at March 31, 2023, March 31, 2022 & March 31, 2021 and the Restated Audited Statement of Profit & Loss, the Restated Audited Cash Flow Statement for the financial year ended March 31, 2023, March 31, 2022 & March 31, 2021, the Summary statement of Significant Accounting Policies and other explanatory Information (Collectively the Restated Financial Information) as approved by the Board of Directors in their meeting held on June 28, 2023 for the purpose of inclusion in the Offer Document, prepared by the Company in connection with its Initial Public Offer of Equity Shares (IPO) and prepared in terms of the requirement of:-

- a) Section 26 of Part I of Chapter III of the Companies Act, 2013 as amended (the "Act");
- b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2018 ("ICDR Regulations"); and related amendments / clarifications from time to time issued by the Securities and Exchange Board of India ("SEBI");
- c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India as amended from time to time. ("The Guidance Note").

The Company's Board of Directors is responsible for the preparation of the Restated Financial Information for the purpose of inclusion in the offer document to be filed with Stock Exchange, Securities and Exchange Board of India, and Registrar of Companies, Pune in connection with the proposed IPO. The Restated Financial Information have been prepared by the management of the Company for the Financial year ended on March 31, 2023, March 31, 2022 & March 31, 2021 on the basis of preparation stated in ANNEXURE – D to the Restated Financial Information. The Board of Directors of the company's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Financial Information. The board of directors are also responsible for identifying and ensuring that the Company complies with the Act, ICDR Regulations and the Guidance Note.

We have examined such Restated Financial Information taking into consideration:

- a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated April 15, 2023 in connection with the proposed IPO of equity shares of the Company;
- b) The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
- c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Financial Information; and,
- d) The requirements of Section 26 of the Act and the ICDR Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the IPO.

These Restated Financial Information have been compiled by the management from:



a) Audited financial statements of company as at and for the financial year ended March 31, 2023, March 31, 2022 & March 31, 2021 prepared in accordance with the Accounting Standards as prescribed under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended, and other accounting principles generally accepted in India.

For the purpose of our examination, we have relied on:

- a) Auditors' Report issued by us & previous Statutory Auditor i.e., M/s N.K. Kapadia & Co. dated May 15, 2023, November 08, 2021 & September 01, 2022 for the Financial year ended 31<sup>st</sup> March 2023, 31<sup>st</sup> March, 2022 & 31<sup>st</sup> March 2021 respectively.
- b) The audit were conducted by us & Company's previous statutory auditor, and accordingly reliance has been placed on the statement of assets and liabilities and statements of profit and loss, the Significant Accounting Policies, and other explanatory information and (collectively, the Audited Financial Statement") examined by us & them for the said years.

The modification in restated financials were carried out based on the modified reports, if any, issued us & previous Statutory auditor which is giving rise to modifications on the financial statements as at and for the years ended March 31, 2023 March 31, 2022 & March 31, 2021. There is no qualification of previous auditor for the Financial Statement of March 31, 2023, March 31, 2022 & March 31, 2021.

The audit reports on the financial statements were modified and included following matter(s) giving rise to modifications on the financial statements as at and for the year ended on March 31, 2023 March 31, 2022 & March 31, 2021:-

- a) The Restated Financial Information or Restated Summary Financial Statement have been made after incorporating adjustments for the changes in accounting policies retrospectively in respective financial period/years to reflect the same accounting treatment as per the changed accounting policy for all reporting periods, if any;
- b) The Restated Financial Information or Restated Summary Financial Statement have been made after incorporating adjustments for prior period and other material amounts in the respective financial years/period to which they relate and there are no qualifications which require adjustments;
- c) Extra-ordinary items that needs to be disclosed separately in the accounts has been disclosed wherever required;
- d) There were no qualifications in the Audit Reports issued by us & M/s N.K. Kapadia & Co. for the Financial Year Ended March 31, 2023, March 31, 2022 & March 31, 2021 which would require adjustments in this Restated Financial Statements of the Company;
- e) Profits and losses have been arrived at after charging all expenses including depreciation and after making such adjustments/restatements and regroupings as in our opinion are appropriate and are to be read in accordance with the Significant Accounting Polices and Notes to Accounts as set out in ANNEXURE D to this report;
- f) Adjustments in Restated Financial Information or Restated Summary Financial Statement have been made in accordance with the correct accounting policies,
- g) There was no change in accounting policies, which needs to be adjusted in the Restated Financial Information or Restated Summary Financial Statement;
- h) There are no revaluation reserves, which are required to be disclosed separately in the Restated Financial Information or Restated Summary Financial Statement.
- i) The related party transaction for purchase & sales of services entered by the company are at arm's length.
- j) The Company has not paid any dividend since its incorporation.

In accordance with the requirements of Part I of Chapter III of Act including rules made there under, ICDR Regulations, Guidance Note and Engagement Letter, we report that:



- a) The "Restated Statement of Assets and Liabilities" as set out in ANNEXURE A to this report, of the Company as at and Financial Year Ended March 31, 2023 March 31, 2022 & March 31, 2021 is prepared by the Company and approved by the Board of Directors. These Restated Summary Statement of Assets and Liabilities, have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in ANNEXURE D to this Report.
- b) The "Restated Statement of Profit and Loss" as set out in ANNEXURE B to this report, of the Company for Financial Year Ended March 31, 2023, March 31, 2022 & March 31, 2021 is prepared by the Company and approved by the Board of Directors. These Restated Summary Statement of Profit and Loss have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in ANNEXURE D to this Report.
- c) The "Restated Statement of Cash Flow" as set out in ANNEXURE C to this report, of the Company for Financial Year Ended March 31, 2023, March 31, 2022 & March 31, 2021 is prepared by the Company and approved by the Board of Directors. These Statement of Cash Flow, as restated have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Accounts as set out in ANNEXURE D to this Report.

Audit for the financial year ended on March 31, 2022 & March 31, 2021 was conducted by M/s N.K. Kapadia & Co. and Accordingly reliance has been placed on the financial statement examined by them for the said years. Financial Reports included for said years are solely based on report submitted by them.

We have also examined the following other financial information relating to the Company prepared by the Management and as approved by the Board of Directors of the Company and annexed to this report relating to the Company for Financial Year Ended March 31, 2023, March 31, 2022 & March 31, 2021 proposed to be included in the Draft Prospectus / Prospectus ("Offer Document") for the proposed IPO.

Restated Statement of Share Capital, Reserves and Surplus	Annexure – A.1 & Annexure – A.2
Restated Statement of Long Term Borrowing	Annexure – A.3
Restated Statement of Long Term Provisions	Annexure – A.4
Restated Statement of Short Term Borrowings	Annexure – A.5
Restated Statement of Trade Payables	Annexure – A.6
Restated Statement of Other Current Liabilities And Short Term Provisions	Annexure – A.7 & Annexure – A.8
Restated Statement of Fixed Assets	Annexure – A.9
Restated Statement of Deferred Tax Assets (Liabilities)	Annexure – A.10
Restated Statement of Other Non-Current Assets	Annexure – A.11
Restated Statement of Trade Receivables	Annexure – A.12
Restated Statement of Cash & Cash Equivalents	Annexure – A.13
Restated Statement of Short Term Loans & Advances	Annexure – A.14
Restated Statement of Other Current Assets	Annexure – A.15
Restated Statement of Revenue from Operations	Annexure – B.1
Restated Statement of Other Income	Annexure – B.2
Restated Statement of Cost of technical sub-contractor	Annexure – B.3
Restated Statement of Employee Benefit Expenses	Annexure - B.4
Restated Statement of Finance Cost	Annexure - B.5
Restated Statement of Depreciation & Amortisation	Annexure – B.6
Restated Statement of Other Expenses	Annexure – B.7
Restated Statement of Deferred Tax Asset / Liabilities	Annexure – B.8
Material Adjustment to the Restated Financial Statement	Annexure – E
Restated Statement of Tax shelter	Annexure – F
Restated Statement of Capitalization	Annexure – G
Restated Statement of Contingent Liabilities	Annexure – H
Restated Statement of Accounting Ratios	Annexure – I
Restated Statement of related party transaction	Annexure – J



In our opinion and to the best of information and explanation provided to us, the Restated Financial Information of the Company, read with significant accounting policies and notes to accounts as appearing in ANNEXURE – D are prepared after providing appropriate adjustments and regroupings as considered appropriate.

We, M/s. Khandhar & Associates, Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and hold a valid peer review certificate issued by the "Peer Review Board" of the ICAI. The preparation and presentation of the Financial Statements referred to above are based on the Audited financial statements of the Company and are in accordance with the provisions of the Act and ICDR Regulations. The Financial Statements and information referred to above is the responsibility of the management of the Company.

The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other Firm of Chartered Accountants nor should this report be construed as a new opinion on any of the financial statements referred to therein.

We have no responsibility to update our report for events and circumstances occurring after the date of the report.

In our opinion, the above financial information contained in ANNEXURE – A to J of this report read with the respective Significant Accounting Polices and Notes to Accounts as set out in ANNEXURE – D are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with the Companies Act, ICDR Regulations, Engagement Letter and Guidance Note.

Our report is intended solely for use of the management and for inclusion in the Offer Document in connection with the IPO-SME for Proposed Issue of Equity Shares of the Company and our report should not be used, referred to or distributed for any other purpose without our prior consent in writing.

For, M/s Khandhar & Associates. Chartered Accountants Firm Registration Number: - 118940W Peer Review No. – 012629

CA Vipul B Khandhar (Partner) Membership No.105986 UDIN - 23105986BGTKJX5345

Date: 28.06.2023 Place: Ahmedabad



ANNEXURE-A: RESTATED STATEMENT OF ASSETS AND LIABILITIES

(Rs. in Lakhs)

Sr. No.	Particulars	Note		As at 31st March	(Rs. in Lakhs	
Sr. No.	1 at ticulars		As at 31st March 2023 2022 2021			
Α.	Equity and Liabilities	No.	2023	2022	2021	
A. 1	Equity and Liabilities Shareholders' Funds					
1	Share Capital		345.36	1.00	1.00	
	*	A.1	123.99			
	Reserves & Surplus	A.2	123.99	(110.03)	(172.16)	
	Share application money pending allotment		-	-	-	
2	Non-Current Liabilities					
	Long-Term Borrowings	A.3	706.82	161.47	150.39	
	Other Non-Current Liabilities		0.00	0.00	0.00	
	Long-Term Provisions	A.4	29.91	22.16	12.08	
	Deferred Tax Liabilities (Net)	A.10	-	-	-	
3	Current Liabilities					
	Short Term Borrowings	A.5	39.97	-	-	
	Trade Payables :	A.6				
	(A) total outstanding dues of micro enterprises	71.0	-	_	_	
	and small enterprises; and		_	_	_	
	(B) total outstanding dues of creditors other than	A.6	21.99	72.42	43.59	
	micro enterprises and small enterprises.".]	A.U	21.))	72.42	73.37	
	Other Current Liabilities	A.7	60.21	89.46	80.00	
	Short Term Provisions	A.8	124.31	1.57	0.23	
	Total	A.0	1,452.55	238.04	115.14	
	1000		1,102.00	250.04	110.114	
В.	Assets					
1	Non-Current Assets					
	Property, Plant and Equipment					
	Tangible Assets	A.9	617.25	13.90	11.67	
	Intangible Assets	A.9	0.16	0.00	0.00	
	Intangible Assets Under Development	A.9	60.43	0.00	0.00	
	Non-Current Investments		-	-	-	
	Deferred Tax Assets	A.10	9.90	7.99	4.56	
	Long Term Loans & Advances			,,,,,		
	Other Non Current Assets	A.11	38.08	6.00	6.00	
	Comment A south					
2	Current Assets					
	Current Investments		-	-	-	
	Inventories	1.10	-	-	-	
	Trade Receivables	A.12	654.04	171.99	70.26	
	Cash and Cash Equivalents	A.13	15.32	16.35	9.09	
	Short-Term Loans and Advances	A.14	-	15.76	10.81	
	Other Current Assets	A.15	57.36	6.04	2.75	
	Total		1,452.55	238.04	115.14	

**Note:** The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,B & C



# ANNEXURE-B: RESTATED STATEMENT OF PROFIT AND LOSS

(Rs. in Lakhs)

Sr. No	Dout onlows	Note	For The Year Ended 31st March			
Sr. No	Particulars	No.	2023	2022	2021	
A.	Revenue:					
	Revenue from Operations	B.1	1095.24	384.01	248.15	
	Other income	B.2	13.87	0.19	0.01	
	Total revenue		1109.10	384.20	248.16	
В.	Expenses:					
	Cost of technical sub-contractor	B.3	47.79	6.07	0.93	
	Employees Benefit Expenses	B.4	474.57	261.28	215.63	
	Finance costs	B.5	18.34	-	0.00	
	Depreciation and Amortization	B.6	9.58	9.93	6.92	
	Other expenses	B.7	122.85	48.22	36.10	
			122.00		23.13	
	Total Expenses		673.13	325.50	259.59	
	Profit before exceptional and		435.96	58.69	-11.43	
	extraordinary items and tax					
	Exceptional Items		-	-	-	
	Profit before extraordinary items and tax		435.96	58.69	-11.43	
	To the state of					
	Extraordinary items		-	-	-	
	Profit before tax		435.96	58.69	11 /2	
	Tax expense :		433.90	20.09	-11.43	
	Current tax		119.78		_	
		B.8		2.44		
	Deferred Tax	Б.8	-1.91	-3.44	-0.62	
	Profit (Loss) for the period from		318.09	62.13	-10.80	
	continuing operations	1	310.07	UM.IJ	-10.00	
	Earning per equity share in Rs.:	+ +				
	(1) Basic		7.06	23.05	(4.01)	
	(2) Diluted		7.06	23.05	(4.01)	

**Note:** The above statements should be read with the significant accounting policies and notes to restated summary, Statement of Balance Sheet and cash flows appearing in Annexure D, A & C.



# ANNEXURE-C: RESTATED STATEMENT OF CASH FLOWS

(Rs. in Lakhs)

	For The	Year Ended 31st M	(Rs. in Lakhs Iarch
Particulars	2023	2022	2021
A. CASH FLOW FROM OPERATING ACTIVITIES	2023	2022	2021
Profit/ (Loss) before tax	435.96	58.69	(11.43)
Adjustments for:			(====)
Depreciation	9.58	9.93	6.92
Provision for Gratuity	10.70	11.42	12.31
Finance Cost	18.34	-	-
Prior Period Items	-	-	(6.50)
Interest Income	(11.23)	(0.19)	(0.01)
Operating profit before working capital changes	463.36	79.85	1.30
Movements in working capital:			
(Increase)/Decrease in Trade Receivables	(482.05)	(101.73)	(20.37)
(Increase)/Decrease in Loans & Advances	15.76	(4.95)	8.23
(Increase)/Decrease in Other Current Assets	(51.32)	(3.29)	(2.75)
Increase/(Decrease) in Trade Payables	(50.43)	28.83	14.85
Increase/(Decrease) in Other Current Liabilities	(29.25)	9.46	14.40
Cash generated from operations	(133.93)	8.16	15.66
-			
Income tax paid during the year	-	-	-
Net cash from operating activities (A)	(133.93)	8.16	15.66
B. CASH FLOW FROM INVESTING ACTIVITIES			
Increase /Decrease in Other Non Current Assets	(32.08)	-	(6.00)
Interest Income	11.23	0.19	0.01
Purchase of Fixed Assets	(673.52)	(12.16)	(8.51)
Net cash from investing activities (B)	(694.37)	(11.97)	(14.50)
C. CASH FLOW FROM FINANCING ACTIVITIES			
Interest paid on borrowings	(18.34)	-	-
Proceeds from Issue of Share Capital	16.29	-	-
Proceeds from Security Premium	244.02	-	-
Proceeds/(Repayment) of Borrowings	585.32	11.08	(0.73)
Net cash from financing activities (C)	827.29	11.08	(0.73)
Net increase in cash and cash equivalents (A+B+C)	(1.01)	7.27	0.43
Cash and cash equivalents at the beginning of the year	16.35	9.08	8.65
Cash and cash equivalents at the beginning of the year	15.32	16.35	9.08
Cash and Cash equivalents at the thu of the year	13.32	10.33	7.00
Cash & Cash Equivalent Comprises			
Cash in Hand	6.92	8.32	6.11
Balance With Bank in Current Accounts	3.10	8.03	2.97
Balance with Bank in Deposits Accounts	5.30	0.00	0.00

**Note:** The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and Statement of Balance Sheet appearing in Annexure C, A & B.



#### ANNEXURE - D

### SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS AS RESTATED

#### A. COMPANY INFORMATION

Our Company was originally incorporated on May 5, 2017 as "Kody Technolab Private Limited" under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Kody Technolab Private Limited" to "Kody Technolab Limited" vide fresh certificate of incorporation dated April 11, 2023 issued by the Registrar of Companies, Ahmedabad.

#### **B. SIGNIFICANT ACCOUNTING POLICIES**

# 1. Accounting Convention

The financial statements are prepared under the historical cost convention on the "Accrual Concept" and Going Concern assumption of accountancy in accordance with the accounting principles generally accepted in India and comply with the accounting standards as prescribed by Companies (Accounting Standard) Rules, 2006 and with the relevant provisions of the Companies Act, 2013 and rules made there under.

#### 2. Use of Estimates

The preparation of financial statements in conformity with Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

#### 3. Property, Plant and Equipment

Property, Plant and Equipment are stated at cost less accumulated depreciation. Cost comprises of all expenses incurred to bring the assets to its present location and condition. Borrowing cost directly attributable to the acquisition /construction are included in the cost of fixed assets. Adjustments arising from exchange rate variations attributable to the fixed assets are capitalized.

In case of new projects / expansion of existing projects, expenditure incurred during construction / preoperative period including interest and finance charge on specific / general purpose loans, prior to commencement of commercial production are capitalized. The same are allocated to the respective on completion of construction / erection of the capital project / fixed assets.

Subsequent expenditures related to an item of tangible asset are added to its book value only if they increase the future economic benefits from the existing asset beyond its previously assessed standard of performance.

Capital assets (including expenditure incurred during the construction period) under erection / installation are stated in the Balance Sheet as "Capital Work in Progress."

# 4. Impairment of Assets

At each balance sheet date, the Company reviews the carrying amount of its fixed assets to determine whether there is any indication that those assets suffered an impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of impairment loss. Recoverable amount is the higher of an asset's net selling price and value in use. In assessing value in use, the estimated future cash flows expected from the continuing use of the assets and from its disposal are discounted to their present value using a pre-tax discount rate that reflects the current market assessments of time value of money and the risks specific to the assets.



#### 5. Depreciation

All fixed assets, except capital work in progress, are depreciated on WDV Method. Depreciation is provided based on useful life of the assets as prescribed in Schedule II to the Companies Act, 2013. All Fixed Assets individually costing Rs. 5,000 or less are fully depreciated in the year of installation/purchase. Depreciation on additions to / deletions from fixed assets made during the period is provided on pro-rata basis from / up to the date of such addition /deletion as the case may be.

#### 6. Investments

Investments are classified into current investments and non-current investments. Current investments i.e., investments that are readily realizable and intended to be held for not more than a year valued at cost. Any permanent reduction in the carrying amount or any reversals of such, reductions are charged or credited to the Statement of Profit & loss Account.

Non-current investments are stated at cost. Provision for diminution in the value of these investments is made only if such decline is other than temporary, in the opinion of the management.

#### 7. Inventories

The Company is in the business of providing services so that it does not hold any inventories.

#### 8. Revenue Recognition

Revenue from the operations is recognized on generally accepted accounting principal and when it is earned and no significant uncertainty exists as to its ultimate collection and includes taxes, wherever applicable.

The capital gain on sale of investments if any are recognized on completion of transaction. No notional profit/loss are recognized on such investments.

Revenue from sale of product is recognized, net of trade discounts. Sales exclude indirect taxes. Interest income is recognized on time proportion basis, when it is accrued and due for payment.

# 9. Borrowing Cost

Borrowing cost that are attributable to the acquisition, construction or production of qualifying assets are capitalized as part of the cost of such assets. A qualifying assets is one that necessarily takes a substantial period of time to get ready for its intended use. All other borrowing costs are charged to revenue.

## 10. Employee Benefits

#### **Employee Benefits:**

Employee benefits include provident fund and gratuity.

# **Defined contribution plan:**

The Company's contributions to provident fund are considered as defined contribution plan and are charged as an expense as they fall due based on the amount of contribution required to be made when the services are rendered by the employees.

#### **Defined Benefits Plan:**

For defined benefit plans in the form of gratuity, the cost of providing benefits is determined using the Projected Unit Credit method, with actuarial valuations being carried out at each Balance Sheet date. Actuarial gains and losses are recognised in the Profit and Loss Account in the period in which they occur. Past service cost is recognised immediately to the extent that the benefits are already vested while otherwise, it is amortised on a straight-line basis over the average period until the benefits become vested. The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost, as reduced by the fair value of plan assets.



#### **Short term Employee benefits:**

The undiscounted amount of short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised during the year when the employees render the service. These benefits include performance incentive and compensated absences which are expected to occur within twelve months after the end of the period in which the employee renders the related service. The cost of such compensated absences is accounted as under:

in case of accumulated compensated absences, when employees render the services that increase their entitlement of future compensated absences; and in case of non-accumulating compensated absences, when the absences occur.

#### 11. Taxes on Income

Income tax expenses for the year comprises of current tax and deferred tax. Current tax provision is determined on the basis of taxable income computed as per the provisions of the Income Tax Act. Deferred tax is recognized for all timing differences that are capable of reversal in one or more subsequent periods subject to conditions of prudence and by applying tax rates that have been substantively enacted by the balance sheet date.

#### 12. Foreign Currency Translation

- a) Transaction denominated in foreign currencies are recorded at the exchange rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the yearend are restated at closing rate.
- b) Any exchange difference on account of settlement of foreign currency transaction and restatement of monetary assets and liabilities denominated in foreign currency is recognized in the statement of Profit & loss Account.

# 13. Provision, Contingent Liabilities and Contingent Assets

Provisions are recognized only when there is a present obligation as a result of past events and when a reliable estimate of the amount of the obligation can be made.

Contingent Liabilities is disclosed in Notes to the account for:-

- (i) Possible obligations which will be confirmed only by future events not wholly within the control of the company or
- (ii) Present Obligations arising from past events where it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made.

Contingent assets are not recognized in the financial statement since this may result in the recognition of the income that may never be realized.

#### General:

Except wherever stated, accounting policies are consistent with the generally accepted accounting principles and have been consistently applied.

#### C. NOTES ON ACCOUNTS

1. The financial statements including financial information have been prepared after making such regroupings and adjustments, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the financial statements/information may not necessarily be same as those appearing in the respective audited financial statements for the relevant years.



# 2. Segment Reporting

The Company at present is engaged in the Business of IT Services, which constitutes a single business segment. In view of above, primary and secondary reporting disclosures for business/ geographical segment as envisaged in AS –17 are not applicable to the Company.

# 3. Provisions, Contingent Liabilities and Contingent Assets (AS 29)

Contingent liabilities and commitments (to the extent not provided for). There are no contingent liabilities as on March 31, 2023, March 31, 2022, March 31, 2021 except as mentioned in Annexure-H, for any of the years covered by the statements.

# 4. Related Party Disclosure (AS 18)

Related party transactions are reported as per AS-18 of Companies (Accounting Standards) Rules, 2006, as amended, in the Annexure – J of the enclosed financial statements.

# 5. Accounting for Deferred Taxes on Income (AS 22)

(Rs. In Lakhs)

Particulars	As at 31st March			
ratuculais	2023	2022	2021	
WDV as per Companies Act, 2013 (A)	617.41	13.90	11.67	
WDV as per Income tax Act, 1961 (B)	622.32	21.93	17.46	
Difference in WDV (A-B)	(4.91)	(8.03)	(5.79)	
Timing Difference due to Provision for Gratuity (DTA)	34.43	23.73	12.31	
Total Timing Difference	(39.34)	(31.75)	(18.10)	
Deferred Tax (Asset)/ Liability '(C)	(9.90)	(7.99)	(4.56)	
Restated Closing Balance of Deferred Tax (Asset)/ Liability	(9.90)	(7.99)	(4.56)	
Deferred Tax (Assets)/ Liability as per Balance sheet of Previous Year	(7.99)	(4.56)	(3.93)	
Deferred Tax (Assets)/ Liability charged to Profit & Loss	(1.91)	(3.44)	(0.62)	

# 6. **Post-Employment Benefits:** The Company has valued its obligations related to Gratuity as follows:

I.ASSUMPTIONS	For the Period Ended on March 31, 2023	For the Period Ended on March 31, 2022	For the Year Ended on March 31, 2021
Discount Rate	7.40%	6.80%	6.80%
Expected Rate of Salary Increase	7.00%	7.00%	7.00%
Attrition Rate	20.00%	20.00%	20.00%
Mortality	IALM 2012-14 Ult.	IALM 2012-14 Ult.	IALM 2012-14 Ult.
Retirement	60 Years	60 Years	60 Years
II. CHANGE IN THE PRESENT	For the Period Ended	For the Period Ended	For the Year Ended
VALUE OF DEFINED BENEFIT	on March 31, 2023	on March 31, 2022	on March 31, 2021
OBLIGATIONS			
Defined Benefit Obligation at beginning of the	23.73	12.31	6.50
year			
Current Service Cost	9.23	7.30	5.12
Interest cost	1.76	0.84	0.44
Actuarial (Gains)/Losses on Obligations	(0.29)	3.28	0.25
Benefits Paid	-	-	-
Defined Benefit Obligation as at end of the year	34.43	23.73	12.31
III. AMOUNT RECOGNIZED IN	For the Period Ended	For the Period Ended	For the Year Ended
THE BALANCE SHEET:	on March 31, 2023	on March 31, 2022	on March 31, 2021
Net liability as at beginning of the year	23.73	12.31	6.50



Net expense recognized in the Statement of	10.70	11.42	5.81
Profit and Loss			
Benefits Paid	-	-	-
Net liability as at end of the year	34.43	23.73	12.31
IV.EXPENSE RECOGNIZED:	For the Period Ended	For the Period Ended	For the Year Ended
	on March 31, 2023	on March 31, 2022	on March 31, 2021
Current Service Cost	9.23	7.30	5.12
Interest Cost	1.76	0.84	0.44
Actuarial (Gains)/Losses on Obligations - Due	(0.29)	3.28	0.25
to Change in Financial Assumptions and Due to			
Experience Adjustment			
Expense charged to the Statement of Profit and	10.70	11.42	5.81
Loss			
V. BALANCE SHEET	For the Period Ended	For the Period Ended	For the Year Ended
RECONCILIATION:	on March 31, 2023	on March 31, 2022	on March 31, 2021
Opening net liability	23.73	12.31	6.50
Expense as above	10.70	11.42	5.81
Return on Plan Assets	-	-	-
Benefits Paid	-	-	-
<b>1</b>			

# MATERIAL ADJUSTMENT TO THE RESTATED FINANCIAL STATEMENT

#### 1. Material Regrouping:

Appropriate adjustments have been made in the Restated Financial Statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

# 2. Material Adjustments:

The Summary of results of restatement made in the Audited Financial Statements for the respective period/years and its impact on the profit/ (loss) of the Company is as follows:

(Rs. In Lakhs)

Particulars	For The Year Ended March 31,			
r ai uculai s	2023	2022	2021	
(A) Net Profits as per audited financial statements (A)	291.89	71.55	(2.74)	
Add/(Less): Adjustments on account of -				
1) Difference on Account of Calculation in Provision for Income Tax	1.41	-	-	
2) Difference on Account of Calculation in Deferred Tax	1.06	2.02	(2.25)	
3) Difference on Account of Gratuity exp	23.74	(11.42)	(5.81)	
Total Adjustments (B)	26.20	(9.40)	(8.06)	
Restated Profit/ (Loss) (A+B)	318.09	62.13	(10.80)	

#### 3. Notes on Material Adjustments pertaining to prior years

### (1) Difference on Account of Calculation in Deferred Tax

Deferred tax is calculated on the difference of WDV as per Companies Act & income tax Act in Restated financials but in Audited financials the same has been calculated between difference of Depreciation. Further Deferred Tax has



been calculated on Timing difference arises due to Provision for Gratuity which was not considered in Audited Financial Statements.

# (2) Change in Provision for Current Tax

Since the Restated profit has been changed so that the Provision for current tax is also got changed.

# (3) Difference on Account of Gratuity

Provision for Gratuity is provided in Restated Financials Statement which was not provided in Audited Financial Statements.

# Reconciliation Statement between Restated Reserve & Surplus affecting Equity due to Adjustment made in Restated Financial Statements:

(Rs. In Lakhs)

Particulars	For The Year Ended March 31,			
raruculars	2023	2022	2021	
Equity Share Capital & Reserves & Surplus as per Audited financial Statement	467.13	(85.05)	(156.59)	
Add/(Less): Adjustments on account of change in Profit/Loss	8.74	(17.46)	(8.06)	
(2) On account of change in Reserves & Surplus due Prior Period Items	(6.50)	(6.50)	(6.50)	
Total Adjustments (B)	2.24	(23.96)	(14.56)	
<b>Equity Share Capital &amp; Reserves &amp; Surplus as per Restated Financial Statement</b>	469.35	(109.03)	(171.16)	

# 7. Trade Payable Ageing Summary

#### 31.03.2023

Doutie	oulous	Outstanding for following periods from due date of payment / Invoice date				
Particulars		Less than 1 year	1-2 years	2-3 years	More than 3 years	
(i)	MSME	-	-	-	-	-
(ii)	Others	21.56	0.03	-	0.40	21.99
(iii)	Disputed dues - MSME	-	-	-	-	-
(iv)	Disputed dues – Others	-	-	-	-	-
Total		21.56	0.03	-	0.40	21.99

#### 31.03.2022

Parti	nilare	Outstanding for following periods from due date of payment / Invoice date				
Particulars		Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
(i)	MSME	-	-	-	-	-
(ii)	Others	25.73	6.20	21.20	19.29	72.42
(iii)	Disputed dues - MSME	-	-	-	-	-
(iv)	Disputed dues – Others	-	-	-	-	-
Total		25.73	6.20	21.20	19.29	72.42

# 31.03.2021

Parti	oulore	Outstanding for following periods from due date of payment / Invoice date				
Particulars		Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
(i)	MSME	-	-	-	=	-
(ii)	Others	16.30	11.19	16.10	-	43.59
(iii)	Disputed dues - MSME	-	ı	-	-	-
(iv)	Disputed dues – Others	-	-	-	-	-



Total	16.30	11.19	16.10	-	43.59

# 8. Trade Receivable Ageing Summary

	Outstanding for following periods from due date of payment					
Particulars	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	
31.03.2023						
(i) Undisputed Trade Receivable – considered good	377.80	12.04	2.60	16.51	-	408.95
(ii) Undisputed Trade Receivable – considered doubtful	-	-	-	-	-	-
(iii) Disputed Trade Receivable – considered good	-	-	-	-	-	-
<ul><li>(iv) Disputed Trade Receivable</li><li>– considered doubtful</li></ul>	-	-	-	-	-	-
(v) Unbilled	245.09	-	-	-	-	245.09

31.03.2022	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) Undisputed Trade Receivable – considered good	125.26	3.23	22.35	11.53	9.63	171.99
(ii) Undisputed Trade Receivable – considered doubtful	-	-	-	-	-	-
(iii) Disputed Trade Receivable – considered good	-	-	-	-	-	-
(iv) Disputed Trade Receivable – considered doubtful	-	-	-	-	-	-

31.03.2021	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) Undisputed Trade Receivable – considered good	42.76	5.33	11.64	10.54	-	70.26
(ii) Undisputed Trade Receivable – considered doubtful	-	-	-	-	-	-
(iii) Disputed Trade Receivable – considered good	-	-	-	-	-	-
(iv) Disputed Trade Receivable – considered doubtful	-	-	-	-	-	-

# 9. Restated Statement of Accounting Ratios:

S	S. No.	Particular	Particular Numerator March 31, 2023 March 31 2022		March 31,	March 31, 2021	Reason for Movements
			Denominator		2022	31, 2021	Wiovements
	(a)	Current Ratio	Current Assets  Current Liabilities	2.95	1.29	0.75	This Ratio has been increased due to increase in Trade Receivable significantly
L	(b)	Debt-Equity Ratio	Debt	1.59	-1.48	-0.88	



						This Ratio is decreased
						in the year March 2022
		Equity				due to increased
		Equity				networth. Further the
						same has been
						increased in the year
						March 2023 due to
						increased debts
		Net Operating				This Ratio is increased
(c)	Debt Service Coverage	Income	-0.79	-6.19	-6.20	in the year March 2023
(-)	Ratio	Total Debt Service				due to increased debts
		Profit After Tax				This Ratio is decreased
		Average				in the year 2022 due to
		Shareholders Equity				Negative Networth.
(d)	Return on Equity Ratio	1,	176.59%	-44.35%	6.65%	Further the same has
						been increased in the
						year March 2023 due to
						higher Profit After Tax
		Net Credit Sales				Reason is not required
(e)	Trade Receivables	Average Trade	2.65	3.17	4.13	to be disclosed since
(6)	turnover ratio (in times	Receivables	2.03	5.17	4.13	movement is not more
						than 25%
		Net Credit Purchases				This Ratio is is
(f)	Trade Payable Turnover	Average Trade	13.67	5.44	6.99	increased significantly
(1)	Ratio (in times)	Payables	13.07	J. <del>44</del>	0.55	due to decreased Trade
						Payables
		Turnover				This Ratio is increased
		Net Working Capital				in the year March 2022
						due to higher working
(g)	Net capital turnover ratio		2.29	8.22	-8.03	capital & the same has
(5)	(in times)		2.29	0.22	0.03	been decreased in the
						year 2023 due to higher
						turnover with same
						level of working capital
	NY CONTRACTOR OF THE PARTY OF T	Profit After Tax	• • • • • • • • • • • • • • • • • • • •	4.4.00	4.6.7	This ratio is increased
(h)	Net profit ratio	Total Sales	29.09%	16.18%	-4.35%	due to increase in
						profits.
	D. G.	Operating Profit				This Ratio is increased
(i)	Return on Capital	Total Capital	97.37%	-53.83%	6.68%	in due to Increase in
	employed	Employed				Profit
		Total Interest Service				



# ANNEXURE - A.1: Restated Statement of Share Capital

(Rs. In Lakhs)

Particulars			As at 31st March	
Farticulars	1 di ticulai 5		2022	2021
Equity Share Capital				_
Authorised Share Capital				_
50,00,000 Equity Shares of Rs. 10 Each		500.00	1.00	1.00
	Total	500.00	1.00	1.00
Issued, Subscribed & Fully Paid Up Share Capital				
34,53,640 Equity Shares of Rs. 10 Each		345.36	1.00	1.00
	Total	345.36	1.00	1.00

#### Notes:

**A.1.1** The Company has raised its Equity Share Capital from ,10,000 Equity Shares to 34,53,640 shares by way of Right Issue of 1,62,682 Shares on 06.03.2023 & Bonus issue in the ratio of 1:19 Equity shares of Face Value of Rs. 10 Each on 29.03.2023

#### A.1.2 Right, Preferences and Restrictions attached to Shares:

The Company has one class of equity shares having a par value of Rs. 10/- per share. Each Shareholder is eligible for on vote per share held. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company in proportion of their shareholding.

#### A.1.3

n 4 1		As at 31st March				
Particulars	2023	2022	2021			
<b>Equity Shares</b>						
Shares outstanding at the beginning of the year	10,000	10,000	10,000			
Shares Converted During the Period	-					
Shares issued during the year	3,443,640	-	-			
Share outstanding at the end of the year	3,453,640	10,000	10,000			

A.1.4 Details of Shareholding more than 5% of the aggregate shares in the company

	31.03	3.2023	31-M	lar-22	31-Mar-21	
Name of Shareholder	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding
Mr Manav Subhashchandra Patel	3,103,996	89.88%	4,500	45.00%	4,500	45.00%
Mrs. Manali Krunal Patel	174,820	5.06%	1,500	15.00%	1,500	15.00%
Mrs. Pooja Sunny Patel	174,820	5.06%	2,000	20.00%	2,000	20.00%
Ms. Mansi Subhaschandra Patel	-	0.00%	2,000	20.00%	2,000	20.00%
Total	3278816	94.94%	10,000	100.00%	10,000	100.00%

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure A,B,C,D.

A.1.5 Shareholding of Promotors						
	31-Mar-23		31-Mar-22		31-Mar-21	
Name of Shareholder	Nos	% of Holding	Nos	% of Holding	Nos	% of Holding
Mr Manav Subhashchandra Patel	3,103,996	89.88%	4,500	45.00%	4,500	45.00%
Mrs. Manali Krunal Patel	174,820	5.06%	1,500	15.00%	1,500	15.00%
Mrs. Pooja Sunny Patel	174,820	5.06%	2,000	20.00%	2,000	20.00%

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure A,B,C,D



A.1.6 Change in Shareholding of Promotors									
	31-Mar-23		31-Mar-22		31-Mar-21				
Name of Shareholder	Nos % of Holding No		Nos	% of Holding	Nos	% of Holding			
Mr Manav Subhashchandra Patel	3,099,496	89.88%	-	-	-	-			
Mrs. Manali Krunal Patel	173,320	5.06%	-	-	-	-			
Mrs. Pooja Sunny Patel	172,820	5.06%	-	-	-	-			

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure A,B,C,D.

# ANNEXURE - A.2: Restated Statement of Reserves and Surplus

(Rs. In Lakhs)

Particulars		As at 31st March	rch		
1 at ucuiais	2023	2022	2021		
Reserves & Surplus					
1. Securities Premium					
Balance as at the beginning of the year	-	-	-		
Addition during the year	244.02	-	-		
Issued for Bonus Issue	244.02	-	-		
Balance as at the end of the year	0.00	-	-		
2. Balance in Statement of Profit & Loss					
Balance as at the beginning of the year	(110.03)	(172.16)	(154.86)		
Add: Profit for the year	318.09	62.13	(10.80)		
Less: Gratuity Liability		-	-		
Less: Prior Period Items	-	-	(6.50)		
Less: Bonus Issued during the period	84.08				
Balance as at the end of the year	123.99	(110.03)	(172.16)		
Grand Total	123.99	(110.03)	(172.16)		

Note A.2.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE – A.3 : Restated Statement of Long Term Borrowings

(Rs. In Lakhs)

		As at 31st March	·
Particulars	2023	2022	2021
Secured:			
From Bank:	603.75	-	-
Unsecured:			
From Others (Directors & Relatives)	143.04	161.47	150.39
Inter- Corporate Borrowings			
Less: Current Maturities of Long Term Debt	(39.97)	-	-
Total	706.82	161.47	150.39

Note A.3.1: There were no re-schedulement or default in the repayment of loans taken by the Company.



Note A.3.2: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE – A.3.2 & A.3.5 STATEMENT OF PRINCIPAL TERMS OF SECURED/UNSECURED LOANS

(Amount in Lakhs)

Name of Lender	Purpose	Sanctioned Amount	Securities offered	Rate of Interest	Re- Payment Schedule	Moratori um	Outstanding amount as on (as per Books) 3/31/2023
Kotak Mahindra Bank	Term Loan	623.00	Corporate guarantee from M/S Arvind Anticor ltd & in 120 property purchased 1301 8.50% EMI of Rs. bopal, ahmedabad 772431		NIL	603.75	
		<b></b>					
Total		623.00					603.75
Name of Lender	Purpose	Sanctioned Amount	Securities offered	Rate of Interest	Re- Payment Schedule	Moratori um	Outstanding amount as on (as per Books) 3/31/2023
Arvind Anticor Limited	Business	NIL	NIL	12%	On Demand	NIL	102.60
Manav Patel	Business	NIL	NIL	NIL	On Demand	NIL	28.97
Mansi Patel	Business	NIL	NIL	NIL	On Demand	NIL	1.56
Pooja Patel	Business	NIL	NIL	NIL	On Demand	NIL	9.91
Total		0.00	read with the significant acc				143.04

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.4: Restated Statement of Long Term Provisions

(Rs. In Lakhs)

			(Ks. III Lakiis)
Particulars		As at 31st March	
ranticulars	2023	2022	2021
Provision for Gratuity	29.91	22.16	12.08
Grand Total	29.91	22,16	12.08

Note A.4.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in

# ANNEXURE - A.5: Restated Statement of Short Term Borrowings

(Rs. In Lakhs)

Particulars	As at 31st March					
ranticulars	2023	2022	2021			
Secured Loans						
Current Maturities of Long Term Debts	39.97	-	-			
Grand Total	39.97	-	-			



Note A.5.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in

# ANNEXURE - A.6: Restated Statement of Trade Payables

(Rs. In Lakhs)

Particulars	As at 31st March					
1 at ticulars	2023	2022	2021			
Trade Payables due to						
- Micro and Small Enterprises	-	-	-			
- Others						
- Promotor/Promotor Group	-	-	-			
- Others	21.99	72.42	43.59			
Total	21.99	72.42	43.59			

Note A.6.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

#### ANNEXURE - A.7: Restated Statement of Other Current Liabilities

(Rs. In Lakhs)

Particulars		As at 31st March					
ratuculars	2023	2022	2021				
Statutory Remittances	14.47	11.73	17.55				
Employee Related Duties	20.51	32.69	26.60				
Advance from customers	6.22	44.69	35.50				
Provision for Audit Fees	2.36	0.35	0.35				
Rent deposit	16.65	-	-				
Grand Total	60.21	89.46	80.00				

Note A. 7.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.8: Restated Statement of Short Term Provisions

(Rs. In Lakhs)

Particulars	As at 31st March					
ratuculais	2023	2022	2021			
Provision for Income Tax	119.78	-	-			
Provision for Gratuity	4.52	1.57	0.23			
Grand Total	126.64	1.57				

Note A.8.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.9: Restated Standalone Statement of Property, Plant and Equipment

# As At 31.03.2023

(Rs in Lakhs)

		G	ross Block			Accumula	N	et Block		
Particulars	Bala nce as at 01st Apr 2022	Additi ons	Deletion/ Sale	Balanc e as at 31st March 2023	Balan ce as at 01st Apr 2022	Deprecia tion charge for the period	Deleti on- Sale/L oss	Bala nce as at 31st Marc h 2023	Balan ce as at 01st Apr 2022	Balanc e as at 31st March 2023



A. Property Plant &										
Equipment										
Tangible Assets:										
Equipments	17.13	2.26	=	19.39	9.72	1.55	-	11.27	7.41	8.12
Computers	27.41	2.23	0.70	28.94	21.25	4.60	0.01	25.84	6.16	3.10
Furniture & Fixtures	0.48	0.75	=	1.23	0.15	0.18	-	0.33	0.33	0.90
Office Building	-	608.37	-	608.37	-	3.24	-	3.24	-	605.13
Total (A)	45.02	613.61	0.70	657.93	31.12	9.57	0.01	40.68	13.90	617.25
Intangible Assets :										
Intangible Assets:	-	0.17	-	0.17	-	0.01	-	0.01	-	0.16
Total (B)	-	0.17	-	0.17	-	0.01	-	0.01	•	0.16
Capital Work in		60.43	-	60.43					-	60.43
Progress	-				-	=	-	-		
Total (A+B)	45.02	674.21	0.70	718.53	31.12	9.58	0.01	40.69	13.90	677.84

# As At 31.03.2022

(Rs in Lakhs)

		Gros	s Block		Ac	ccumulated I	Depreciati	on	Net Block	
Particulars	Balan ce as at 01st Apr 2021	Additi ons	Deletion/ Sale	Balan ce as at 31st Marc h 2022	Balan ce as at 01st Apr 2021	Depreciat ion charge for the period	Deletio n- Sale/L oss	Balan ce as at 31st Marc h 2022	Balan ce as at 01st Apr 2021	Balan ce as at 31st Marc h 2022
A. Property Plant & Equipment										
Tangible Assets :										
Equipments	13.87	3.26	-	17.13	5.93	3.79	-	9.72	7.94	7.41
Computers	18.51	8.90	-	27.41	15.16	6.09	-	21.25	3.35	6.16
Furniture & Fixtures	0.48	-	-	0.48	0.10	0.05	-	0.15	0.38	0.33
Total (A)	32.86	12.16	-	45.02	21.19	9.93	-	31.12	11.67	13.90
Intangible Assets:										
Software	-	-	-	-	-	-	-	-	-	-
Total (B)	-	-	-	-	-	-	-	-	-	-
Capital Work in Progress	-	-		-	-	-	-	-	-	-
Total (A+B)	32.86	12.16	-	45.02	21.19	9.93	-	31.12	11.67	13.90



# As At 31.03.2021

(Rs in Lakhs)

		Gros	s Block		Ac	cumulated I	Depreciati	on	Net Block	
Particulars	Balan ce as at 01st Apr 2020	Additi ons	Deletion/ Sale	Balan ce as at 31 Marc h 2021	Balan ce as at 01st Apr 2020	Depreciat ion charge for the period	Deletio n- Sale/L oss	Balan ce as at 31 Marc h 2021	Balan ce as at 01st Apr 2020	Balan ce as at 31 Marc h 2021
A. Property Plant & Equipment										
Tangible Assets :										
Equipments	8.25	5.62		13.87	2.87	3.06		5.93	5.38	7.94
Computers	15.62	2.89	-	18.51	11.35	3.81	-	15.16	4.27	3.35
Furniture & Fixtures	0.48	-		0.48	0.05	0.05		0.10	0.43	0.38
Total (A)	24.35	8.51	-	32.86	14.27	6.92	-	21.19	10.08	11.67
Intangible Assets :										
Software	-	-	-	-	-	-	-	-	-	-
Total (B)	-	-	-	-	-	-	-	-	-	-
Capital Work in Progress	-	-	-	-	-	-	-	-	-	-
Total (A+B+C)	24.35	8.51	-	32.86	14.27	6.92	-	21.19	10.08	11.67

# ANNEXURE - A.10: Restated Statement of Deferred Tax Assets/(Liabilities) (Net)

(Rs. In Lakhs)

				(Its: III Luxiis)			
Particulars		As at 31st March					
		2023	2022	2021			
Deferred Tax Liability							
Related to Fixed Assets		-	-	-			
Loss Carried forward		-	-	-			
	Total (a)	-	-	-			
Deferred Tax Assets							
Related to Fixed Assets & Gratuity		(9.90)	(7.99)	(4.56)			
	Total (b)	-9.90	-7.99	-4.56			
Net deferred tax asset/(liability){(b)-(a)}		-9.90	-7.99	-4.56			

Note A.10.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.11: Restated Statement of Other Non Current Assets

(Rs. In Lakhs)

Particulars	As at 31st March					
	2023	2022	2021			
Deposits	38.08	6.00	6.00			
Total	38.08	6.00	6.00			

Note A.11.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.



# ANNEXURE - A.12: Restated Statement of Trade Receivables

(Rs. In Lakhs)

Particulars	As at 31st March		
	2023	2022	2021
Outstanding for a period exceeding six months (Unsecured and			
considered Good)			
From Directors/Promoters/Promoter Group/Associates/ Relatives of			
Directors/ Group Companies.	-	-	-
Others	31.15	46.73	27.50
Outstanding for a period not exceeding 6 months (Unsecured and			
considered Good)			
From Directors/Promoters/Promoter Group/Associates/ Relatives of			
Directors/ Group Companies.			
Others	622.89	125.26	42.76
Grand Total	654.04	171.99	70.26

Note A.12.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.13: Restated Statement of Cash and Bank Balances

(Rs. In Lakhs)

			(No. III Eurins)
Particulars	As at 31st March		
	2023	2022	2021
Cash & Cash Equivalents			
Cash in hand	6.92	8.32	6.11
Balances with Banks:			
In Current Accounts	3.10	8.03	2.97
In Deposit Accounts	5.30		
Grand Total	15.32	16.35	9.09

Note A.13.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.14: Restated Statement of Short Term Loans and Advances

(Rs. In Lakhs)

Particulars	As at 31st March		
	2023	2022	2021
Salary Advance	-	0.33	0.20
Advance for Expenses	-	15.43	10.61
Grand Total	-	15.76	10.81

Note A.14.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - A.15: Restated Statement of Other Current Assets

(Rs. In Lakhs)

Particulars	As at 31st March		
	2023	2022	2021
Balances With Revenue Authorities	49.30	6.04	2.75



Prepaid IPO Expenses	8.06	-	-
Grand Total	57.36	6.04	2.75

Note A.15.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - B.1: Restated Statement of Revenue from Operations

(Rs. In Lakhs)

Particulars	As at 31st March		
	2023	2022	2021
Revenue from operations			
- Export	496.01	291.51	193.15
- Domestic	354.14	92.50	55.00
Unbilled Revenue	245.09	0.00	0.00
Revenue from operations	1095.24	384.01	248.15

#### ANNEXURE - B.2: Restated Statement of Other Income

(Rs. In Lakhs)

Particulars	As at 31st March		
	2023	2022	2021
Interest on FDR	0.12	0.19	0.01
Rent Income	11.10	-	-
Provision Written Back	2.42	-	-
Foreign Exchange Gain	0.22	-	-
Grand Total	13.87	0.19	0.01

Note B.2.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - B.3: Restated Statement of Cost of technical sub-contractor

(Rs. In Lakhs)

Particulars	As at 31st March		
	2023	2022	2021
Professional Fees	11.26	6.07	0.93
Commission Paid	10.55	-	-
Jobwork Expense	25.98	-	-
Total	47.79	6.07	0.93

Note B.3.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - B.4: Restated Statement of Employee Benefit Expense

(Rs. In Lakhs)

Particulars		As at 31st March		
	2023	2022	2021	
Salaries	323.64	243.99	203.66	
Director Remuneration	133.92			
Contribution to EPF & Other Funds	6.33	5.87	6.16	
Gratuity Expense	10.69	11.42	5.81	
Grand Total	474.57	261.28	215.63	

Note B.4.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.



# ANNEXURE - B.5: Restated Statement of Finance costs

(Rs. In Lakhs)

Particulars		As at 31st March		
	2023	2022	2021	
Interest on Borrowings	15.55	-	-	
Bank Charges	0.43	-	-	
Loan Processing Charges	2.36	-	-	
Grand Total	18.34	-	-	

Note B.5.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - B.6: Restated Statement of Depreciation & Amortization

(Rs. In Lakhs)

Particulars	As at 31st March		
	2023	2022	2021
Depreciation on Tangible assets	9.57	9.93	6.92
Amortization on Intangible assets	0.01	-	-
Grand Total	6.34	9.93	6.92

Note B.6.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - B.7: Restated Statement of Other Expenses

(Rs. In Lakhs)

Doutionland		As at 31st March		
Particulars	2023	2022	2021	
Payment to statutory auditor (Refer note below)	4.38	0.57	0.35	
Office Rent	26.10	24.30	22.28	
Office Expense	9.59	-	1.76	
Power & Fuel	1.11	3.32	1.03	
Repair & Maintenance	5.35	9.99	6.89	
Advertisement Expense	-	0.10	0.94	
Printing & Stationery Expense	1.27	1.11	0.44	
Professional Tax	-	-	0.77	
Telephone Expense	0.31	0.31	0.30	
Legal Fees	-	-	0.16	
Miscellaneous expense	3.64	3.25	0.57	
Rates & Taxes	3.90	3.63	-	
Insurance Expense	11.65	-	-	
Interest On Statutory Dues	7.22	-	-	
Late Fees	0.49	-	-	
Foreign Exchange Loss	-	0.80	0.50	
Round Off	-	-	-	
Leap Fees exhibition charges	2.18	-	-	
Admin Expense	19.60	-	-	
Travelling Expenses	26.07	0.84	0.11	
Grand Total	122.85	48.22	36.10	

Note B.7.1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.



#### ANNEXURE - B.8: Restated Statement of Deferred Tax

(Rs. In Lakhs)

Particulars	As at 31st March		
ratuculais	2023	2022	2021
WDV as per Companies Act, 2013 (A)	617.41	13.90	11.67
WDV as per Income tax Act, 1961 (B)	622.32	21.93	17.46
Difference in WDV (A-B)	(4.91)	(8.03)	(5.79)
Timing Difference due to Provision for Gratuity (DTA)	34.43	23.73	12.31
Total Timing Difference	(39.34)	(31.75)	(18.10)
Deferred Tax (Asset)/ Liability '(C)	(9.90)	(7.99)	(4.56)
Restated Closing Balance of Deferred Tax (Asset)/ Liability	(9.90)	(7.99)	(4.56)
Deferred Tax (Assets)/ Liability as per Balance sheet of Previous Year	(7.99)	(4.56)	(3.93)
Deferred Tax (Assets)/ Liability charged to Profit & Loss	(1.91)	(3.44)	(0.62)

Note B.8.1: The above statements should be read with the significant accounting policies and notes to restated summary, statement of assets and liabilities, profits and losses and cash flows appearing in Annexure IV, I, II III.

# ANNEXURE – E : STATEMENT OF MATERIAL ADJUSTMENT TO THE RESTATED STANDALONE FINANCIAL STATEMENT

#### 1 Material Regrouping

Appropriate adjustments have been made in the Restated Financial Statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

# 2. Material Adjustments:

The Summary of results of restatement made in the Audited Financial Statements for the respective years and its impact on the profit/(loss) of the Company is as follows:

(Rs. In Lakhs)

Particulars	For Th	For The Year Ended March 31,		
raruculars	2023	2022	2021	
(A) Net Profits as per audited financial statements (A)	291.89	71.55	(2.74)	
Add/(Less): Adjustments on account of -				
1) Difference on Account of Calculation in Provision for Income Tax	1.41	-	-	
2) Difference on Account of Calculation in Deferred Tax	1.06	2.02	(2.25)	
3) Difference on Account of Gratuity exp	23.74	(11.42)	(5.81)	
Total Adjustments (B)	26.20	(9.40)	(8.06)	
Restated Profit/ (Loss) (A+B)	318.09	62.13	(10.80)	

<sup>3.</sup> Notes on Material Adjustments pertaining to prior years

# (1) Change in Provision for Current Tax

Since the Restated profit has been changed so that the Provision for current tax is also got changed

# (2) Difference on Account of Calculation in Deferred Tax

Deferred tax is calculated on the difference of WDV as per Companies Act & income tax Act in Restated financials but in Audited financials the same has been calculated between difference of Depreciation. Further Deferred Tax has been calculated on Timing difference arises due to Provision for Gratuity which was not considered in Audited Financial Statements

#### (3) Difference on Account of Gratuity



Provision for Gratuity is provided in Restated Financials Statement which was not provided in Audited Financials Statements.

# Reconciliation Statement between Restated Reserve & Surplus affecting Equity due to Adjustment made in Restated Financial Statements:

(Rs. In Lakhs)

Particulars		For The Year Ended March 31,			
		2022	2021		
Equity Share Capital & Reserves & Surplus as per Audited financial Statement	467.13	(85.05)	(156.59)		
Add/(Less): Adjustments on account of change in Profit/Loss	8.74	(17.46)	(8.06)		
(2) On account of change in Reserves & Surplus	(6.50)	(6.50)	(6.50)		
Total Adjustments (B)	2.24	(23.96)	(14.56)		
<b>Equity Share Capital &amp; Reserves &amp; Surplus as per Restated Financial Statement</b>	469.35	(109.03)	(171.16)		

# ANNEXURE - F: RESTATED STANDALONE STATEMENT OF TAX SHELTERS

(Rs. In Lakhs)

		As at 31st March		
Sr. No	Particulars	2023	2022	2021
A	Restated Profit before tax	435.96	58.69	(11.43)
	Short Term Capital Gain at special rate	-	=	-
	Normal Corporate Tax Rates (%)	27.82%	27.82%	27.82%
	Short Term Capital Gain at special rate	-	-	-
	MAT Tax Rates (%)	15.60%	15.60%	15.60%
В	Tax thereon (including surcharge and			
	education cess)			
	Tax on normal profits	121.29	16.33	(3.18)
	Short Term Capital Gain at special rate	=	-	-
	Total	121.29	16.33	(3.18)
	Adjustments:			
C	Permanent Differences			
	Deduction allowed under Income Tax Act	=	-	ı
	Exempt Income	=	-	
	Allowance of Expenses under the Income	-	-	1
	Tax Act			
	Disallowance of Income under the Income	-	-	-
	Tax Act			
	Disallowance of Expenses under the Income	-	-	-
	Tax Act			
	<b>Total Permanent Differences</b>	-	-	-
D	Timing Differences			
	Difference between Depreciation as per	(3.09)	2.23	1.58
	Income tax, 1961 and Companies Act 2013			
	Provision for Gratuity disallowed	10.69	11.42	5.81
	Set off of Earlier Year Losses	(13.00)	(72.34)	-
	Total Timing Differences	(5.40)	(58.69)	7.40
E	Net Adjustments E= (C+D)	(5.40)	(58.69)	7.40
F	Tax expense/(saving) thereon	(1.50)	(16.33)	2.06
G	Total Income/(loss) (A+E)	430.56	0.00	(4.03)
	Taxable Income/ (Loss) as per MAT	435.36	-	-
<u>I</u>	Income Tax as per normal provision	119.78	0.00	-
J	Income Tax under Minimum Alternative	68.01	-	-
	Tax under Section 115 JB of the Income			
	Tax Act			



	Net Tax Expenses (Higher of I,J)	119.78	0.00	-
K	Relief u/s 90/91			=
	Total Current Tax Expenses	119.78	0.00	-
L	Adjustment for Interest on income tax/	-	-	-
	others			
	Total Current Tax Expenses	119.78	0.00	-

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - G: RESTATED STANDALONE STATEMENT OF CAPITALISATION

(Rs. In Lakhs)

Sr. No	Particulars	Pre issue	Post issue
	Debts		
A	Long Term Debt*	706.82	706.82
В	Short Term Debt*	39.97	39.97
C	Total Debt	746.79	746.79
	<b>Equity Shareholders Funds</b>		
	Equity Share Capital#	345.36	-
	Reserves and Surplus	123.99	-
D	Total Equity	469.35	-
	Long Term Debt/ Equity Ratio (A/D)	1.51	-
	Total Debt/ Equity Ratio (C/D)	1.59	-

#### Notes:

# ANNEXURE - H: RESTATED STANDALONE STATEMENT OF CONTINGENT LIABILITIES

(Rs. In Lakhs)

Particulars	As at 31st March			
Farticulars	2023	2022	2021	
1. Bank Guarantee/ LC Discounting for which FDR	-	-	=	
margin money has been given to the bank as Security				
2. Capital Commitment	-	-	-	
3. Income Tax Demand	-	-	-	
4. TDS Demands	-	-	-	
5. ESIC Demand	-	-	-	
Total	=	=	-	

# ANNEXURE - I: RESTATED STANDALONE STATEMENT OF ACCOUNTING RATIOS

Particulars –	As at 31st March			
Particulars	2023	2022	2021	
Restated PAT as per P& L Account (Rs. in Lakhs)	318.09	62.13	-10.80	
EBITDA	463.89	68.62	-4.51	
Actual No. of Equity Shares outstanding at the end	3,453,640	10,000	10,000	
of the period				
Weighted Average Number of Equity Shares at the	4,502,686	269,500	269,500	
end of the Period (Note -2)				
Net Worth	469.35	-109.03	-171.16	
Current Assets	726.72	210.14	92.90	
Current Liabilities	246.48	163.45	123.82	
Earnings Per Share				
Basic EPS (Pre Bonus)	9.21	621.28	(108.04)	

<sup>\*</sup> The amounts are consider as outstanding as on 31.03.2023

<sup>\*\*</sup> Post Issue figures are not available since Issue Price is not yet finalized



Eps (Post Bonus)	7.06	23.05	-4.01
Return on Net Worth (%)	67.77%	-56.98%	6.31%
Net Asset Value Per Share			
Pre Bonus	13.59	-1090.28	-1711.56
Post Bonus	10.42	-40.46	-63.51
Current Ratio	2.95	1.29	0.75
EBITDA	463.89	68.62	-4.51
Nominal Value per Equity share(Rs.)	10	10	10

<sup>\*</sup> The Company does not have any diluted potential Equity Shares. Consequently the basic and diluted profit/earning per share of the company remain the same.

#### Notes:

- 1) The ratios have been calculated as below:
  - a. Basic Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Equity Shares outstanding during the year.
  - b. Diluted Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the year.
  - c. Return on Net Worth (%) = Restated PAT attributable to Equity Shareholders/ Net Worth X 100
- 2) Weighted Average Number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year multiplied by the time weighting factor. Further, number of shares are after considering impact of the bonus shares issued on June 27, 2023
- 3) Earnings Per Share calculation are in accordance with Accounting Standard 20- Earnings Per Share, notified under the Companies (Accounting Standards) Rules 2006, as amended.
- 4) Net Worth = Equity Share Capital + Reserve and Surplus (including surplus in the Statement of Profit & Loss)
- 5) The figures disclosed above are based on the Restated Financial Statements of the Company.

# ANNEXURE - J(i): RESTATED STANDALONE STATEMENT OF RELATED PARTY DISCLOSURES

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

i. List of Related Parties and Nature of Relationship:

Particulars	Name of Related Parties
	Mr. Manav Subhashchandra Patel
a) Vary Management Developments	Mrs. Manali Krunal Patel
a) Key Management Personnel's	Mrs. Pooja Sunny Patel
	Ms. Manshi Subhashchandra Patel
h) Sistan Canaann	Arvind Anticor Limited
b) Sister Concern	

Note 1: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.

# ANNEXURE - J(ii) - Transactions carried out with related parties referred to in (i) above, in ordinary course of business: (Rs. In Lakhs)

Nature of Transactions Name of Related Parties		As at March 31		
Nature of Transactions	Name of Related Parties	2023	2022	2021
1. Director Remuneration	Mr. Manav Subhashchandra Patel	120.00	-	-
	Mrs. Manali Krunal Patel	2.38	-	-
	Mrs. Pooja Sunny Patel	2.38	-	-



Ms. Manshi Subhashchandra Patel Arvind Anticor Limited 3.10 2. Interest Paid Mr. Manav Subhashchandra Patel Opening Balance 160.08 148.99 147.72 Add: Loan Received During the Year 71.80 63.90 311.42 Less: Loan Repaid During the year 442.53 60.71 62.63 148.99 Closing Balance 28.97 160.08 Ms. Manshi Subhashchandra Patel Opening Balance 0.79 0.79 0.79 Add: Loan Received During the Year 0.77 Less: Loan Repaid During the year Closing Balance 1.56 0.79 0.79 3. Unsecured Loan Mrs. Pooja Sunny Patel Opening Balance 0.60 0.60 2.60 Add: Loan Received During the Year 9.31 2.00 Less: Loan Repaid During the year Closing Balance 9.91 0.60 0.60 **Arvind Anticor Limited** Opening Balance Add: Loan Received During the Year 104.25 Less: Loan Repaid During the year 1.66 Closing Balance 102.60

# ANNEXURE - J(iii) - Outstanding Balance as at the end of the year

(Rs. In Lakhs)

	Particulars	31.03.2023	31.03.2022	31.03.2021
	Mr. Manav Subhashchandra Patel	28.97	160.08	148.99
1. Payables	Ms. Manshi Subhashchandra Patel	1.56	0.79	0.79
	Mrs. Pooja Sunny Patel	9.91	0.60	0.60
	Arvind Anticor Limited	102.60	-	-
Total		143.04	161.47	150.39

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure D,A,B,C.



#### **OTHER FINANCIAL INFORMAITON**

Doutingland	As at 31st March				
Particulars	2023	2022	2021		
Restated PAT as per P& L Account (Rs. in Lakhs)	318.09	62.13	-10.80		
EBITDA	463.89	68.62	-4.51		
Actual No. of Equity Shares outstanding at the end of the period	34,53,640	10,000	10,000		
Weighted Average Number of Equity Shares at the end of the Period (Note -2)	45,02,686	2,69,500	2,69,500		
Net Worth	469.35	-109.03	-171.16		
Current Assets	726.72	210.14	92.90		
Current Liabilities	246.48	163.45	123.82		
Earnings Per Share					
Basic EPS (Pre Bonus)	9.21	621.28	(108.04)		
Eps (Post Bonus)	7.06	23.05	-4.01		
Return on Net Worth (%)	67.77%	-56.98%	6.31%		
Net Asset Value Per Share					
Pre Bonus	13.59	-1090.28	-1711.56		
Post Bonus	10.42	-40.46	-63.51		
Current Ratio	2.95	1.29	0.75		
EBITDA	463.89	68.62	-4.51		
Nominal Value per Equity share(Rs.)	10	10	10		

<sup>\*</sup> The Company does not have any diluted potential Equity Shares. Consequently the basic and diluted profit/earning per share of the company remain the same.

#### Notes:

- 1) The ratios have been calculated as below:
- a) Basic Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Equity Shares outstanding during the year.
- b) Diluted Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the year.
  - c) Return on Net Worth (%) = Restated PAT attributable to Equity Shareholders/ Net Worth X 100
- d) Restated Net Asset Value per equity share (Rs.) = Restated Net Worth as at the end of the year/ Total Number of Equity Shares outstanding during the year.
- 2) Weighted Average Number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year multiplied by the time weighting factor. Further, number of shares are after considering impact of the bonus shares issued on June 27, 2023
- 3) Earnings Per Share calculation are in accordance with Accounting Standard 20- Earnings Per Share, notified under the Companies (Accounting Standards) Rules 2006, as amended.
- 4) Net Worth = Equity Share Capital + Reserve and Surplus (including surplus in the Statement of Profit & Loss)
- 5) The figures disclosed above are based on the Restated Financial Statements of the Company.



# MANAGEMENT'S DISCUSSION & ANALYSIS OF FINANCIAL CONDITIONS & RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations together with our restated financial statements included in the Prospectus. You should also read the section entitled "Risk Factors" beginning on page 21 and "Forward Looking Statements" beginning on page 14, which discusses a number of factors, risks and contingencies that could affect our financial condition and results of operations.

The following discussion of our financial condition and results of operations should be read in conjunction with our restated financial statements for the years ended March 31, 2023, March 31, 2022 and March 31, 2021 including the schedules and notes thereto and the reports thereto, which appear in the section titled "Financial Information of our company" on Page No. 139 of the Prospectus. The financial statements presented and discussed herein have been prepared to comply in all material respects with the notified accounting standards by Companies (Accounting Standards) Rules, 2006 (as amended), the relevant provisions of the Companies Act and SEBI (Issue of Capital and Disclosure Requirements) Regulations. Our fiscal year ends on March 31 of each year. Accordingly, all references to a particular fiscal year/financial year are to the twelve-month period ended on March 31 of that year. The forward-looking statements contained in this discussion and analysis is subject to a variety of factors that could cause actual results to differ materially from those contemplated by such statements.

#### Overview

Our company is in business of software development services to a diverse set of industries. With a focus on innovation and customer satisfaction, we provide our clients with custom software solutions that cater to their specific needs and requirements. Our Company is an full stack development company that provides innovative and cutting-edge digital solutions to the clients. The company specializes in helping businesses undergo Digital Transformation by leveraging the latest technologies and trends. With a keen focus on understanding the unique challenges faced by our clients, we provide customized solutions that are tailored to meet their specific needs.

Our Company was originally incorporated on May 05, 2017 as "Kody Technolab Private Limited" under the provisions of the Companies Act, 2013 with the Registrar of Companies, Central Registration Centre. Subsequently our Company was converted into Public Limited Company and name of company was changed from "Kody Technolab Private Limited" to "Kody Technolab Limited" vide fresh certificate of incorporation dated April 11, 2023 issued by the Registrar of Companies, Ahmedabad.

Our registered office is situated at 2<sup>nd</sup> Floor, Block-J, Safal Mondeal Retail Park, Nr. Iscon Mall, Nr Rajpathclub, S.G Highway, Bodakdev Ahmadabad City, Gujarat- 380054, India and a Development Centre at Gandhinagar, Gujarat.

Our Company offers a wide range of services that include custom development, AI Consultation & Implementation, IOT Services, and IT consulting services. Our expertise in these areas allows us to deliver solutions that are not only innovative but also efficient, reliable, and cost-effective. We work closely with our clients to understand their business goals, challenges, and future potential, and then develop solutions that help them achieve their objectives.

The company's team of skilled professionals comprises developers, designers, project managers, and quality assurance specialists. The vast experience and expertise in their respective domains enable them to deliver solutions that are of the highest quality and meet the highest industry standards.

Our ability to deliver customized solutions that cater to the specific needs of our clients has earned them a reputation as a trusted and reliable technology partner.

Our purpose is to empowers businesses to thrive in the digital age by providing innovative, eco-friendly solutions that drive sustainable growth and reduce carbon footprints. Our focus is on making technology easy to use, accessible, and reducing human suffering. We help businesses achieve their goals and gain a competitive advantage by providing tailored software development and consulting services. Our commitment to excellence, social responsibility, and positive impact drives our dedication to contributing to the world's economic growth.

Our Chairman and Managing Director, Mr. Manav Subhashchandra Patel has 7 years of experience in IT industry thus vast experience of the Promoter has been instrumental in determining the vision and growth strategies for our Company. We further



believe that our market position has been achieved by adherence to the vision of our Promoters and senior management team and their experience in the industry in which our Company operates.

For the year ended March 31, 2023, our Company's Total Income and Restated Profit after tax were Rs. 1109.10 Lakhs and Rs. 318.09 Lakhs. For the year ended March 31, 2022, our Company's Total Income and Restated Profit after tax were Rs. 384.20 Lakhs and Rs. 62.13 Lakhs, compared to our Company's Total Income and Restated Profit after tax were Rs. 248.16 Lakhs and Rs. (10.80) Lakhs respectively, over previous year ended i.e. March 31, 2021.

#### STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

For details in respect of Statement of Significant Accounting Policies, please refer to Restated Standalone Financial Statements under chapter titled "Restated Financial Statements" beginning on page 139 of this Prospectus.

# **Factors Affecting our Results of Operations**

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factors" beginning on page 21 of this Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- 1. Disruption in our service process.
- 2. Our ability to successfully implement our strategy, our growth and expansion, technological changes.
- 3. Fail to attract, retain and manage the transition of our management team and other skilled & unskilled employees;
- 4. Our ability to protect our intellectual property rights and not infringing intellectual property rights of other parties;
- 5. Ability to respond to technological changes;
- 6. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 7. General economic and business conditions in the markets in which we operate and in the local, regional and national economies;
- 8. Our ability to effectively manage a variety of business, legal, regulatory, economic, social and political risks associated with our operations;
- 9. Recession in the market;
- 10. Changes in laws and regulations relating to the industries in which we operate;
- 11. Effect of lack of infrastructure facilities on our business;
- 12. Our ability to meet our capital expenditure requirements;
- 13. Failure to adapt to the changing technology in our industry of operation may adversely affect our business and financial condition:
- 14. Failure to obtain any approvals, licenses, registrations and permits in a timely manner;
- 15. Changes in political and social conditions in India or in countries that we may enter, the monetary and interest rate policies of India and other countries, inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 16. Occurrence of natural disasters or calamities affecting the areas in which we have operations;
- 17. Conflicts of interest with affiliated companies, the promoter group and other related parties;
- 18. The performance of the financial markets in India and globally;
- 19. Any adverse outcome in the legal proceedings in which we are involved;
- 20. Our ability to expand our geographical area of operation;
- 21. Concentration of ownership among our Promoters.

# RESULTS OF OUR OPERATION

(Rs. in Lakhs)

	For the year ended					
Particulars	March 31,	% of Total	March 31,	% of Total	March 31,	% of Total
	2023	Income	2022	Income	2021	Income
Revenue from Operations	1095.24	98.75	384.01	99.95	248.15	100.00
Other Income	13.87	1.25	0.19	0.05	0.01	0.00
Total Income (A)	1109.10	100.00	384.20	100.00	248.16	100.00
EXPENDITURE						
Cost of technical sub contractor	47.79	4.31	6.07	1.58	0.93	0.37
Employee benefits expense	474.57	42.79	261.28	68.01	215.63	86.89



	For the year ended					
Particulars	March 31, 2023	% of Total Income	March 31, 2022	% of Total Income	March 31, 2021	% of Total Income
Finance costs	18.34	1.65	-	-	-	-
Depreciation and amortization						
expense	9.58	0.86	9.93	2.58	6.92	2.79
Other expenses	122.85	11.08	48.22	12.55	36.10	14.55
Total Expenses (B)	669.89	60.69	325.50	84.72	259.59	104.60
Profit before Exceptional Items(A-B)	435.96	39.31	58.69	15.28	-11.43	-4.60
Exceptional Items	-	-	-	-	-	-
Profit Before Tax	435.96	39.31	58.69	15.28	-11.43	-4.60
Tax expense :						
(i) Current tax	119.78	10.80	-	0.00	-	0.00
(ii) Deferred tax	-1.91	-0.17	-3.44	-0.89	-0.62	-0.25
Total Tax Expenses	120.57	10.63	-3.44	-0.89	-0.62	-0.25
Profit for the year	318.09	28.68	62.13	16.17	-10.80	-4.35

#### **Review of Restated Financials**

Our Company is in business of Information technology industry and the IT industry was boosted after the pandemic covid situation. Taking the advantage of the situation we have actively started marketing and exploring new business opportunities from the year 2020-21 which was resulted for substantial increase in total income of our Company from the year 2021 to 2023.

Furthermore, we focused on refining our service-based business model, specifically providing dedicated developers to clients. This strategic shift allowed us to improve our average project ticket size and effectively target new and emerging industry segments. Additionally, we emphasized cross-selling to our existing customers, ensuring a higher level of customer retention and satisfaction.

Investing in research and development, along with adopting new technological trends, enabled us to stay at the forefront of the industry and offer innovative solutions to our clients.

Client retention emerged as a pivotal aspect of our growth strategy. By prioritizing customer satisfaction and delivering exceptional service, we successfully retained a substantial portion of our existing clients. This not only led to ongoing business but also resulted in valuable referrals and opportunities to develop new client relationships.

Beyond these key drivers, various other factors played a role in our overall business model's success, collectively contributing to revenue growth. Our strategic hiring practices, efficient resource management through project management tools, and streamlined operations significantly reduced costs, positively impacting our profitability.

In summary, our company's exponential growth in total income and PAT is the result of a multi-faceted approach. We capitalized on market trends, strategically developed our service offerings, emphasized client retention, embraced innovation, and managed our resources effectively. These efforts synergistically led to improved revenue and profitability.

# Key Components of Company's Profit and Loss Statement

**Revenue from Sale of Services:** Revenue from operations mainly consists from Sales of services.

**Other Income:** Other Income Consist of Rental Income, Interest Income etc.

<u>Expenses:</u> Company's expenses consist of, Cost of Technical Sub Contractors, Employee benefit expenses, Finance Cost, Depreciation and Amortization expenses & Other Expenses.

<u>Cost of Technical Sub Contractor</u>: Cost of technical sub contractor consists of professional fees, commission & Job Work Expenses.



<u>Employee Benefits Expense</u>: Employee benefit expenses includes Salaries and Wages, Directors Remuneration & Contribution to Statutory Funds, Gratuity Expenses etc.

<u>Depreciation and Amortization Expense</u>: We recognize Depreciation and Amortization expense on a WDV Basis as per the rates set forth in the Companies Act, 2013/ Companies Act, 1956, as applicable.

Other Expenses: Other expenses includes Rent Expense, Insurance Expenses, Admin Expenses & Traveling Expenses etc.

# Fiscal 2023 compared with Fiscal 2022

#### Revenue from Operation

Revenue from operations had increased by 185.21% from ₹ 384.01 lakhs in Fiscal 2022 to ₹ 1095.24 lakhs in Fiscal 2023. The change was primarily due to increase in sales of services.

#### Other Income

Other income had increased by from ₹ 0.19 lakhs in Fiscal 2022 to ₹ 13.87 lakhs in Fiscal 2022 due to increase in Rental Income amounting to Rs. 11.10 Lakhs, provision written back amounting to Rs. 2.42 Lakhs.

# Cost of technical sub contractor

Cost of technical sub contractor had increased by 687.31% from ₹ 6.07 lakhs in Fiscal 2022 to ₹ 47.79 lakhs in Fiscal 2023. This increase was primarily due to increase in Professional fees, commission expenses & job work expenses.

# Employee Benefit Expenses

Employee benefit expenses had increased by 81.63% from ₹ 261.28 lakhs in Fiscal 2022 to ₹ 474.57 lakhs in Fiscal 2023. This increase was primarily due to increase in Salary & Director Remuneration Expenses.

### Finance Costs

Finance Costs had increased from ₹ 0.00 lakhs in Fiscal 2022 to ₹ 18.34 in Fiscal 2023. This was primarily due to interest on borrowings availed during during the financial year.

#### Depreciation and Amortization Expenses

Depreciation had decreased by 3.52% from ₹ 9.93 lakhs in Fiscal 2022 to ₹ 9.58 lakhs in Fiscal 2023 as our Company is following Written Down Value Method of Depreciation. By adopting this method, Amount of Depreciation reduces every year as depreciation is calculated on Reduced Value of Assets every year.

# Other Expenses

Other expenses had increased by 154.77% from ₹ 48.22 lakhs in Fiscal 2022 to ₹ 122.85 lakhs in Fiscal 2023. The increase was primarily due to increase in office Rent, Insurance Expenses, Admin Expenses & Travelling Expenses etc.

#### Tax Expenses

The Company's tax expenses had increased from ₹ (3.44) lakhs in the Fiscal 2022 to ₹ 117.87 lakhs in Fiscal 2023. This was primarily due to higher profit before tax during the financial year.

#### Profit after Tax

After accounting for taxes at applicable rates, our Company reported a net profit of ₹ 318.09 lakhs in Fiscal 2023 as compared to a net profit of ₹ 62.13 lakhs in Fiscal 2022.

# Fiscal 2022 compared with Fiscal 2021



#### Revenue from Operation

Revenue from operations had increased by 54.75% from ₹ 248.15 lakhs in Fiscal 2021 to ₹ 384.01 lakhs in Fiscal 2022 was due to increase in sales of services during the year.

#### Other Income

Other income had decreased by from ₹ 0.01 lakhs in Fiscal 2021 to ₹ 0.19 lakhs in Fiscal 2022 due to Increase in Interest Income.

# Cost of technical Sub Contractor

Cost of technical sub contractor had increased by 552.69% from ₹ 0.93 lakhs in Fiscal 2021 to ₹ 6.07 lakhs in Fiscal 2022. This increase was primarily due to higher Professional Fees during the year.

# Employee Benefit Expenses

Employee benefit expenses had increased by 21.17% from ₹ 215.63 lakhs in Fiscal 2021 to ₹ 261.28 lakhs in Fiscal 2022. This increase was primarily due to higher salary expenses.

# Depreciation and Amortization Expenses

Depreciation had increased by 43.50% from ₹ 6.92 lakhs in Fiscal 2021 to ₹ 9.93 lakhs in Fiscal 2022.

#### Other Expenses

Other expenses had increased by 33.57% from ₹ 36.10 lakhs in Fiscal 2021 to ₹ 48.22 lakhs in Fiscal 2022. The increase was primarily due to increase in office Rent, Repair & Maintenance, Rates & Taxes etc.

# Tax Expenses

The Company's tax expenses had decreased from  $\not\in$  (0.62) lakes in the Fiscal 2021 to  $\not\in$  (3.44) lakes in Fiscal 2022. This was primarily due to increase in deferred tax expenses during the year.

#### Profit after Tax

After accounting for taxes at applicable rates, our Company reported a net profit of ₹ 62.13 lakhs in Fiscal 2022 as compared to a net loss of ₹ 10.80 lakhs in Fiscal 2021.

#### **Cash Flows**

(₹ in lakhs)

For the year ended March 31,			
2023	2022	2021	
(133.93)	8.16	15.66	
(694.37)	(11.97)	(14.50)	
827.29	11.08	(0.73)	
	2023 (133.93) (694.37)	2023         2022           (133.93)         8.16           (694.37)         (11.97)	

# Cash Flows from Operating Activities

Net cash from operating activities for fiscal 2023 was at ₹ (133.93) lakhs as compared to the Profit Before Tax at ₹ 435.96 lakhs while for fiscal 2022 Net cash from operating activities was at ₹ 8.16 lakhs as compared to the Profit Before Tax at ₹ 58.69 Lakhs. This was primarily due to adjustments against adjustments against, changes in Working Capital.



Net cash from operating activities for fiscal 2022 was at ₹ 8.16 lakhs as compared to the Profit Before Tax at ₹ 58.69 lakhs while for fiscal 2021, net cash from operating activities was at ₹ 15.66 lakhs as compared to the Profit Before Tax of ₹ (11.43) lakhs. This was primarily due to adjustments against, changes in Working Capital.

Net cash from operating activities for fiscal 2021 was at ₹ 15.66 lakhs as compared to the Profit Before Tax at ₹ (11.43) lakhs.

#### Cash Flows from Investment Activities

In fiscal 2023, the net cash invested in Investing Activities was ₹ (694.37) lakhs. This was mainly on account of Purchases of Fixed Assets & increase in Other Non Current Assets.

In fiscal 2022, the net cash invested in Investing Activities was ₹ (11.97) lakhs. This was mainly on account of Purchases of Fixed Assets.

In fiscal 2021, the net cash invested in Investing Activities was ₹ (14.50) lakhs. This was mainly on account of Purchases of Fixed Asset & Increase in Other Non Current Assets.

#### Cash Flows from Financing Activities

In fiscal 2023, the net cash from financing activities was ₹ 827.29 lakhs. This was on account of proceeds from Borrowings & Issue of Share Capital & Securities Premium.

In fiscal 2022, the net cash from financing activities was ₹ 11.08 lakhs. This was on account of proceeds from Borrowings.

In fiscal 2021, the net cash from financing activities was ₹ (0.73) lakhs. This was on account of Payment Borrowings.

#### Information required as per Item (II) (C) (iv) of Part A of Schedule VI to the SEBI Regulations:

#### An analysis of reasons for the changes in significant items of income and expenditure is given hereunder:

### 1. Unusual or infrequent events or transactions

There has not been any unusual trend on account of our business activity. There are no Unusual or infrequent events or transactions in our Company. The transactions are as per usual business operations.

2. Significant economic changes that materially affected or are likely to affect income from continuing operations.

Except for any change in economic policy affecting our industry in India, there are no other significant economic changes that may materially affect or likely to affect income from continuing operations.

3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations.

Apart from the risks as disclosed under Section "Risk Factors" beginning on page 21 in the Prospectus, in our opinion there are no other known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations.

#### 4. Future changes in relationship between costs and revenues

Our Company's future costs and revenues will be determined by growth of industry in which we operate.

#### 5. Increases in net sales or revenue and Introduction of new products or services or increased sales prices

Increases in revenues are by and large linked to increases in volume of our business.

# 6. Status of any publicly announced New Products or Business Segment



Our Company has not announced any new Product.

# 7. Seasonality of business

Our Company's business is not seasonal.

## 8. Dependence on few customers/clients

The percentage of contribution of our Company's Top Customers/Clients for the year ended March 31, 2023 is as follows:

Particulars	Customers
Top Ten (%)	40.04%

#### 9. Competitive conditions

Competitive conditions are as described under the Chapters "Industry Overview" and "Business Overview" beginning on pages 85 and 97, respectively of the Prospectus.

#### 10. Details of material developments after the date of last balance sheet i.e. March 31, 2023

After the date of last Balance sheet i.e. March 31, 2023, the following material events have occurred after the last audited period:

- a. We have changed the designation of Mr. Harshil Vikrambhai Gajjar and Mr. Bhoomik Harshadbhai Patel as Independent Directors with effect from April 03, 2023.
- b. Our Company has passed a Board Resolution for Initial Public Offer in Board Meeting held on May 15, 2023 and Shareholder's Resolution in Extra-Ordinary Meeting held on June 06, 2023.
- c. We have changed the designation of Mr. Manav Subhashchandra Patel as Chairman cum Managing Director and Mrs. Manali Krunal Patel as Whole-time Director with effect from June 06, 2023.
- d. Change in Designation of Mrs. Pooja Sunny Patel as Non-Executive Director on May 15, 2023.
- e. We have increased the authorized capital of the Company from Rs. 5,00,00,000 (Five crores) divided into 50,00,000 equity shares of Rs. 10/- each to Rs. 7,00,00,000 (Seven crores) divided into 70,00,000 equity shares of Rs. 10/- each
- f. Bonus Issue of Equity shares in ratio of 695001:2000000 vide resolution dated June 27, 2023
- g. Our Company has constituted an Audit Committee ("Audit Committee"), Nomination and Remuneration Committee and Stakeholders Relationship Committee vide Board Resolution dated June 07, 2023, as per the applicable provisions of the Section 177 of the Companies Act, 2013 and also to comply with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 applicable upon listing of the Company's Equity shares on SME platform of NSE.



# **CAPITALIZATION STATEMENT**

Sr. No	Particulars	Pre issue	Post issue
	Debts		
A	Long Term Debt*	706.82	126.82
В	Short Term Debt*	39.97	39.97
С	Total Debt	746.79	166.79
	<b>Equity Shareholders Funds</b>		
	Equity Share Capital#	345.36	637.38
	Reserves and Surplus	123.99	2534.52
D	Total Equity	469.35	3171.90
	Long Term Debt/ Equity Ratio (A/D)	1.51	0.04
	Total Debt/ Equity Ratio (C/D)	1.59	0.05
Notes:			
* The am	ounts are consider as outstanding as on 31.03.2023		



# **SECTION X – LEGAL AND OTHER INFORMATION**

# OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPEMENT

Except as stated below there is no (i) pending criminal litigation involving our Company, Directors, Promoter or Group Companies; (ii) actions taken by statutory or regulatory authorities involving our Company, Directors, Promoter or Group Companies for any direct and indirect tax liabilities; (iv) outstanding claims involving our Company, Directors, Promoter or Group Companies for any direct and indirect tax liabilities; (iv) outstanding proceedings initiated against our Company for economic offences; (v) defaults or non-payment of statutory dues by our Company; (vi) material fraud against our Company in the last five years immediately preceding the year of this Prospectus; (vii) inquiry, inspection or investigation initiated or conducted under the Companies Act 2013 or any previous companies law against our Company during the last five years immediately preceding the year of this Prospectus and if there were prosecutions filed (whether pending or not); (viii) fines imposed or compounding of offences for our Company in the last five years immediately preceding the year of this Prospectus; (ix) litigation or legal action against our Promoter by any ministry or Government department or statutory authority during the last five years immediately preceding the year of this Prospectus; (x) pending litigations involving our Company, Directors, Promoter, Group Companies or any other person, as determined to be material by the Company's Board of Directors in accordance with the SEBI (ICDR) Regulations; or (xi) outstanding dues to creditors of our Company as determined to be material by our Company's Board of Directors in accordance with the SEBI (ICDR) Regulations and dues to small scale undertakings and other creditors.

For the purpose of material litigation in (x) above, our Board has considered and adopted the following policy on materiality with regard to outstanding litigations to be disclosed by our Company in this Prospectus:

- a) All criminal proceedings, statutory or regulatory actions and taxation matters, involving our Company, Promoters, Directors, or Group Companies, as the case may be shall be deemed to be material;
- b) All pending litigation involving our Company, Promoter, Directors, or Group Companies as the case may be, other than criminal proceedings, statutory or regulatory actions and taxation matters, would be considered 'material' (a) the monetary amount of claim by or against the entity or person in any such pending matter(s) is in excess of ₹ 1,00,000/- (Rupees one. lakhs only) or (b) where the monetary liability is not quantifiable, each such case involving our Company, Promoter, Directors, or Group Companies, whose outcome would have a bearing on the business operations, prospects or reputation of our Company and as required under the SEBI Regulations have been disclosed on our website at www.kodytechnolab.com
- c) Notices received by our Company, Promoter, Directors, or Group Companies, as the case may be, from third parties (excluding statutory/regulatory authorities or notices threatening criminal action) shall, in any event, not be evaluated for materiality until such time that the Company / Directors / Promoter / Group Companies, as the case may be, are impleaded as parties in proceedings before any judicial forum.

Our Company, our Promoter and/or our Directors, have not been declared as wilful defaulters by the RBI or any governmental authority, have not been debarred from dealing in securities and/or accessing capital markets by the SEBI and no disciplinary action has been taken by the SEBI or any stock exchanges against our Company, our Promoter or our Directors, that may have a material adverse effect on our business or financial position, nor, so far as we are aware, are there any such proceedings pending or threatened.

# OUTSTANDING MATTERS INVOLVING OUR COMPANY, DIRECTORS, PROMOTER AND SUBSIDIARIES

#### PART 1: LITIGATION RELATING TO OUR COMPANY

#### A. FILED AGAINST OUR COMPANY

1) Litigation involving Criminal Laws

**NIL** 

2) Litigation Involving Actions by Statutory/Regulatory Authorities NII.



	3)	Disciplinary	Actions b	y Authorities
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NIL

4) Litigation involving Tax Liability

**Indirect Tax: NIL** 

**Direct Tax:** 

#### A.Y. 2022-23

As per details available on the website of the Income Tax Department M/s. Kody Technolab Limited (hereinafter referred to as the "Assessee") have been issued with a Demand notice u/s. 143(1)(a) of the Income Tax Act, 1961 bearing reference no. 2023202237165024675C dated July 21, 2023 for an amount of Rs. 7,42,170/- in addition to an interest amount of Rs. 14,842/- for A.Y. 2022-23 and the same is pending for payment.

5) Other Pending Litigation based on Materiality Policy of our Company

NIL

#### **B. CASES FILED BY OUR COMPANY**

1) Litigation involving Criminal Laws

**NIL** 

2) Litigation Involving Actions by Statutory/Regulatory Authorities

**NIL** 

3) Disciplinary Actions by Authorities

**NIL** 

4) Litigation involving Tax Liability

**NIL** 

5) Other Pending Litigation based on Materiality Policy of our Company

**NIL** 

# PART 2: LITIGATION RELATING TO OUR DIRECTORS AND PROMOTER OF THE COMPANY

#### A. LITIGATION AGAINST OUR DIRECTORS AND PROMOTER

1) Litigation involving Criminal Laws

NIL

2) Litigation Involving Actions by Statutory/Regulatory Authorities

NIL



3)	Disciplinary	Actions	bv	Authorities
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**NIL** 

4) Litigation involving Tax Liability

Indirect Tax: NIL
Direct Tax: NIL

5) Other Pending Litigation based on Materiality Policy of our Company

NIL

#### B. LITIGATION FILED BY OUR DIRECTORS AND PROMOTER

1) Litigation involving Criminal Laws

**NIL** 

2) Litigation Involving Actions by Statutory/Regulatory Authorities

**NIL** 

3) Disciplinary Actions by Authorities

NIL

4) Litigation involving Tax Liability

Indirect Tax: NIL
Direct Tax: NIL

5) Other Pending Litigation based on Materiality Policy of our Company

NIL

#### PART 4: LITIGATION RELATING TO OUR GROUP COMPANIES/ SUBSIDIARIES:

- A. LITIGATION AGAINST OUR GROUP COMPANIES/ SUBSIDIARIES:
- 1) Litigation involving Criminal Laws

NIL

2) Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

3) Disciplinary Actions by Authorities

NIL

4) Litigation involving Tax Liability

**Indirect Tax: NIL** 



#### **Direct Tax:**

# M/s. Arvind Anticor Limited A.Y. 2020-21

As per details available on the website of the Income Tax Department M/s. Arvind Anticor Limited (hereinafter referred to as the "Assessee") have been issued with a Demand notice u/s. 143(1)(a) of the Income Tax Act, 1961 bearing reference no. 2021202037030821360C dated December 24, 2021 for an amount of Rs. 19,440/- in addition to an interest amount of Rs. 4,074/- for A.Y. 2020-21 and the same has been disputed by the assessee herein and is pending.

#### **Pending Demands/ Defaults of TDS:**

As per details available on the TRACES an aggregate outstanding amount of Rs. 9,46,553/- from prior years till is pending against M/s. Arvind Anticor Limited (hereinafter referred to as the "Assessee") as default on account of late filing of returns, late deposit of taxes and mismatch of PAN details. Although no action in respect of recovery of same has been taken by the department till date, except for issue of communication notices, the department may at any time issue recovery notices in which event the same shall become payable.

#### B. LITIGATION BY OUR GROUP COMPANIES/ SUBSIDIARIES:

1) Litigation involving Criminal Laws

**NIL** 

2) Litigation Involving Actions by Statutory/Regulatory Authorities

**NIL** 

3) Disciplinary Actions by Authorities

**NIL** 

4) Litigation involving Tax Liability

Indirect Tax: NIL
Direct Tax: NIL

5) Other Pending Litigation based on Materiality Policy of our Company

NIL

# DISCIPLINARY ACTION INCLUDING PENALTY IMPOSED BY SEBI OR STOCK EXCHANGES AGAINST THE PROMOTER, DIRECTORS, GROUP COMPANIES AND PROMOTOR GROUP DURING THE LAST 5 FINANCIAL YEARS

As on date of this Prospectus, there are no disciplinary actions including penalty imposed by SEBI or Stock Exchanges against the Promoters, Directors or Group Companies during the last 5 financial years including outstanding actions except as disclosed above.

# PAST INQUIRIES, INSPECTIONS OR INVESTIGATIONS

There have been no inquiries, inspections or investigations initiated or conducted under the Companies Act, 2013 or any previous company law in the last five years immediately preceding the year of this Prospectus in the case of our Company, Promoter, Directors. Other than as described above, there have been no prosecutions filed (whether pending or not) fines imposed, compounding of offences in the last five years immediately preceding the year of the Prospectus.

# <u>OUTSTANDING LITIGATION AGAINST OTHER PERSONS AND COMPANIES WHOSE OUTCOME COULD HAVE</u> AN ADVERSE EFFECT ON OUR COMPANY



As on the date of the Prospectus, there is no outstanding litigation against other persons and companies whose outcome could have a material adverse effect on our Company.

#### PROCEEDINGS INITIATED AGAINST OUR COMPANY FOR ECONOMIC OFFENCES

There are no proceedings initiated against our Company for any economic offences.

## **NON-PAYMENT OF STATUTORY DUES**

As on the date of the Prospectus there have been no (i) instances of non-payment or defaults in payment of statutory dues by our Company, (ii) over dues to companies or financial institutions by our Company, (iii) defaults against companies or financial institutions by our Company, or (iv) contingent liabilities not paid for.

#### MATERIAL FRAUDS AGAINST OUR COMPANY

There have been no material frauds committed against our Company in the five years preceding the year of this Prospectus.

#### **DISCLOSURES PERTAINING TO WILFUL DEFAULTERS**

Neither our Company, nor our Promoters, nor Group Companies and nor Directors have been categorized or identified as willful defaulters by any bank or financial institution or consortium thereof, in accordance with the guidelines on willful defaulters issued by the Reserve Bank of India. There are no violations of securities laws committed by them in the past or are currently pending against any of them.

#### DISCLOSURES PERTAINING TO FRAUDULENT BORROWER

Our Company or any of our Promoters or Group Companies or Directors are not declared as 'Fraudulent Borrower' by the lending banks or financial institution or consortium, in terms of RBI master circular dated July 01, 2016.

# MATERIAL DEVELOPMENTS OCCURING AFTER LAST BALANCE SHEET DATE

Except as disclosed in Chapter titled "Management's Discussion & Analysis of Financial Conditions & Results of Operations" beginning on page 169 there have been no material developments that have occurred after the Last Balance Sheet Date.

#### **OUTSTANDING DUES TO CREDITORS**

As on date of this Prospectus, there are no disputes with such entities in relation to payments to be made to our Creditors. The details pertaining to amounts due towards such creditors are available on the website of our Company.

Below are the details of the Creditors where outstanding amount as on March 31, 2023 -

Name	Number of Creditors	Balance as on March 31, 2023 (in Lakhs)
Total Outstanding dues to Micro and Small & Medium Enterprises		
Total Outstanding dues to Creditors other than Micro and Small & Medium Enterprises	32	21.99



#### **GOVERNMENT AND OTHER APPROVALS**

We have received the necessary consents, licenses, permissions and approvals from the Government and various governmental agencies required for our present business (as applicable on date of this Prospectus) and except as mentioned below, no further approvals are required for carrying on our present business.

In view of the approvals listed below, we can undertake this Issue and our current/proposed business activities and no further major approvals from any governmental or regulatory authority or any other entity are required to be undertaken in respect of the Issue or to continue our business activities. It must be distinctly understood that, in granting these approvals, the Government of India does not take any responsibility for our financial soundness or for the correctness of any of the statements made or opinions expressed in this behalf. Unless otherwise stated, these approvals are all valid as of the date of this Prospectus.

The main objects clause of the Memorandum of Association and objects incidental to the main objects enable our Company to carry out its activities. The following are the details of licenses, permissions and approvals obtained by the Company under various Central and State Laws for carrying out its business:

# **Approvals In Relation to Our Company's incorporation**

- Certificate of Incorporation dated May 18, 2017 from the Registrar of Companies, Central Registration Center Registrar issued on behalf of Jurisdictional Registrar of Companies, under the Companies Act, 2013 as "KODY TECHNOLAB PRIVATE LIMITED" (Company registration no. U72900GJ2017PTC097244)
- Fresh Certificate of Incorporation dated April 11, 2023 from the Registrar of Companies, Ahmedabad, consequent to conversion of the Company from 'KODY TECHNOLAB PRIVATE LIMITED" to "KODY TECHNOLAB LIMITED" (Corporate Identification No. - U72900GJ2017PLC097244)

#### Approvals in relation to the Issue

#### Corporate Approvals

- 1. Our Board of Directors has, pursuant to resolutions passed at its meeting held on May 15, 2023 authorized the Issue, subject to the approval by the shareholders of our Company under section 62(1) (c) of the Companies Act, 2013.
- 2. Our shareholders have, pursuant to a resolution dated June 06, 2023 under Section 62(1) (c) of the Companies Act, 2013, authorized the Issue.
- 3. Our Board of Directors has, pursuant to a resolution dated June 30, 2023 and September 08, 2023 authorized our Company to take necessary action for filing the Draft Prospectus and Prospectus with NSE Emerge.

#### Approvals from Stock Exchange

1. Our Company has received in- principle listing approval from the NSE Emerge dated August 30, 2023 for listing of Equity Shares issued pursuant to the issue.

# Other Approvals

- The Company has entered into a tripartite agreement dated June 14, 2023 with the Central Depository Services (India) Limited (CDSL) and the Registrar and Transfer Agent, who in this case is Kfin Technologies Limited, for the dematerialization of its shares.
- 2. The Company has entered into an agreement dated June 16, 2023 with the National Securities Depository Limited (NSDL) and the Registrar and Transfer Agent, who in this case is Kfin Technologies Limited, for the dematerialization of its shares.



# APPROVALS / LICENSES / PERMISSIONS IN RELATION TO OUR BUSINESS:

# Tax Related Approvals

S.No	Description	Address of Place of Business / Premises	Registration Number	Issuing Authority	Date of issue	Date of Expiry
1.	Permanent Account Number (PAN)	NA	AAGCK5823N	Income Tax Department	May 18, 2017	Valid till Cancelled
2.	Tax Deduction Account Number (TAN)	NA	AHMK09392F	Income Tax Department	May 18, 2017	Valid till Cancelled
3.	GST Registration Certificate	M/s. Kody Technolab Private Limited Block-J, SF-Mondeal Retail Park, Nr. Rangoli Farms, S G Highway, Bodakdev, Ahmedabad, Gujarat-380054	24AAGCK5823 N1Z8	Goods and Services Tax department	July 06, 2018	Valid till Cancelled
4.	GST Registration Certificate	M/s. Kody Technolab Private Limited Gift City, Unit No. G-01, Brigade International Financial Center, Building No 14a, Block 14, Zone-1, Gift City, Ratanpur, Gandhinagar, Gujarat, 382355	24AAGCK5823 N2Z7	Goods and Services Tax department	February 22, 2023	Valid till Cancelled
5.	Professions Tax Payer Enrollment certificate (P.T.E.C.)	M/s. Kody Technolab Private Limited Block-J, SF-Mondeal Retail Park, Nr. Rangoli Farms, S G Highway, Bodakdev, Ahmedabad, Gujarat-380054	PEC010676095 787	Amdavad Municipal Corporation, Profession Tax Department	January 13, 2023	Valid till Cancelled
6.	Professions Tax Payer Registration certificate (P.T.R.C.)	M/s. Kody Technolab Private Limited Block-J, SF-Mondeal Retail Park, Nr. Rangoli Farms, S G Highway, Bodakdev, Ahmedabad, Gujarat-380054	PRC010676021 418	Amdavad Municipal Corporation, Profession Tax Department	January 13,2023	Valid till Cancelled

# Registrations related to Labour Laws:

S.No.	Description	Address	License Number	Issuing Authority	Date of issue	Date of Expiry
1.	Registration under	M/s. Kody Technolab	GJAD173118	Employees'	October	Valid till
	the Employees	Private Limited	6000	Provident Fund	20, 2021	Cancelled
	Provident fund	LS No. 122, Rajpath Club,		(A Statutory Body	•	
	(EPF)	Nr. Shivalik Villa, Ambli,		Under The		
		Ahmedabad, Gujarat-		Ministry Of		
		380058		Labour And		
				Employment)		



2.	Employeees State	M/s. Kody Technolab	370011081600	Employees State	October	Valid till
	Insurance	Private Limited	00999	Insurance	28, 2022	Cancelled
	Corporation	LS No. 122, Rajpath Club,		Corporation		
		Nr. Shivalik Villa, Ambli,		_		
		Ahmedabad, Gujarat-				
		380058				
3.	Udyam	M/s. Kody Technolab	UDYAM-GJ-	MSME (Ministry	August 18,	Valid till
	Registration	Private Limited	01-0190165	of Micro Small &	2022	Cancelled
	Certificate	2 <sup>nd</sup> Floor, near Iskon Mega		Medium		
		Mall, Bodakdev, Gujarat-		Enterprises)		
		380054		_		

# **Business Related Approvals:**

S.No.	Description	Address of Premises	Registration Number	Issuing Authority	Date of issue	Date of Expiry
1.	Import Export Code (IEC)	M/s. Kody Technolab Private Limited LS No. 122, Rajpath Club, Nr. Shivalik Villa, Ambli Ahmedabad -380058, Ahmedabad, Gujarat	AAGCK5823N	DGFT, Ahmadabad	December 09, 2022	Valid till Cancelled
2.	Eligibility Certificate to establish SEZ unit	M/s. Kody Technolab Private Limited Gift City, Unit No. G-01, Brigade International Financial Center, Building No 14a, Block 14, Zone-1, Gift City, Ratanpur, Gandhinagar, Gujarat, 382355	KASEZ/DCO/G IFT/SEZ/II/22/2 022-23/1314	Government of India, Ministry of Commerce & Industry, Office Of Development Commissioner, Gift SEZ, Kandala SEZ	February 20, 2023	
3.	Fire NOC	Mondeal Retail Park	NOC436228092 021	Ahmedabad Municipal Corporation	October 24, 2021	October 24, 2024
4.	Registration cum membership Certificate (RCMC) for EOUS & SEZ Units	Registered Office – 2nd Floor Block-J, SF-Mondeal Retail Park, Nr. Rangoli Farms, S G Highway, Bodakdev, Ahmedabad, Gujarat-380054  Branch Office - Gift City, Unit No. G-01, Brigade International Financial Center, Building No 14a, Block 14, Zone-1, Gift City, Ratanpur, Gandhinagar, Gujarat, 382355	RCMC/EPCES/ 00657/2022- 2023	Export Promotion Council for EOUs & SEZs, Delhi	01/04/2023	31/03/2024
5.	Registration under shop and Establishment	Block-J, SF-Mondeal Retail Park, Nr. Rangoli Farms, S G Highway,	PII/GRDW/4000 986/0277153 (GURUDWAR A)	Incharge Assistant Manager (OS) North West Zone, shop and	24/08/2023	Valid till cancelled



		Bodakdev, Ahmedabad, Gujarat- 380054		Establishment Department		
6.	Registration cum membership Certificate (RCMC) for EOUS & SEZ Units	Registered Office – 2nd Floor Block-J, SF-Mondeal Retail Park, Nr. Rangoli Farms, S G Highway, Bodakdev, Ahmedabad, Gujarat-380054 Branch Office - Gift City, Unit No. G-01, Brigade International Financial Center, Building No 14a, Block 14, Zone-1, Gift City, Ratanpur, Gandhinagar, Gujarat, 382355	RCMC/EPCES/ 00657/2022- 2023	Export Promotion Council for EOUs & SEZs, Delhi	01/04/2023	31/03/2024
7.	Registration under shop and Establishment	Block-J, SF-Mondeal Retail Park, Nr. Rangoli Farms, S G Highway, Bodakdev, Ahmedabad, Gujarat- 380054	PII/GRDW/4000 986/0277153 (GURUDWAR A)	Incharge Assistant Manager (OS) North West Zone, shop and Establishment Department	24/08/2023	Valid till cancelled

# **Intellectual Property**

#### **Domain Name**

S.No	Domain Name and ID	Sponsoring Registrar and ID	Registrant Name, ID and Address	Creation Date	Registry Expiry Date
1.	https://kodytechnolab.com/	crazydomains.com	R-028216526-SN	December	December 01,
		C-010774814-SN		01, 2016	2023

In addition to above licenses and approvals and except as stated in this chapter, it is hereby mentioned that no application has been made for license / approvals required by the Company and no approval is pending in respect of any such application made with any of the authorities except that for change of name of the Company pursuant to change of its constitution from Private Limited to Public Limited.



#### **INFORMATION WITH RESPECT TO GROUP COMPANIES**

As per the SEBI (ICDR) Regulations, 2018, for the purpose of identification of Group Companies, our Company has considered those companies as our Group companies with which there were related party transactions as per the Restated Financial Statements of our Company in any of the last three financial years and other Companies as considered material by our Board. Further, pursuant to a resolution of our Board dated June 07, 2023 for the purpose of disclosure in relation to Group companies in connection with the Issue, a company shall be considered material and disclosed as a Group companies if such company fulfills both the below mentioned conditions: -

- i. Such company that forms part of the Promoter Group of our Company in terms of Regulation 2(1) (pp) of the SEBI (ICDR) Regulations; and
- ii. Our Company has entered into one or more transactions with such company in in any of the last three financial years and stub period as the case of the company as per Restated Financial Statements.

Based on the above, the below mentioned company is identified as our Group Company: -

1. Arvind Anticor Limited.

In accordance with the SEBI ICDR Regulations, certain financial information in relation to our Group Company for the previous three financial years, extracted from its audited financial statements (as applicable) is available at the website indicated below.

Our Company is providing a link to such website solely to comply with the requirements specified under the SEBI ICDR Regulation.

#### **Details of our Group Companies:**

#### 1. ARVIND ANTICOR LIMITED (AAL)

#### Corporate Information

Arvind Anticor Limited was incorporated on May 14, 1996 under the Companies Act, 1956 as a Limited Company, bearing Registration No. 029606. The CIN of Arvind Anticor Limited is U25209GJ1996PLC029606. The Registered Office is situated at Survey No. 584/1+2, Nr. Vinzolopatia Vinzol Gam, Hathijan Road, Ahmedabad- 382445, Gujarat, India.

#### Financial Information

The details of reserves (excluding revaluation reserves), sales, profit after tax, earnings per share, diluted earnings per share and net asset value, derived from the audited financial statements of AAL for financial years ended March 31, 2023, March 31, 2022 and March 31, 2021 available in terms of the SEBI ICDR Regulations are available on its website at www. kodytechnolab.com

#### Litigations

Except as disclosed in the chapter titled 'Outstanding Litigations and Material developments' on page 177 of this prospectus, there is no other pending litigations against our Group Company which can have a material impact on our Company.

#### **Common Pursuits**

As on the date of this Prospectus, our Group Company is not engaged in similar line of business.

#### Related business transactions within our Group Company and significance on the financial performance of the Company

Except as disclosed in the Related Party Transactions in the chapter titled "Financial Information of our company" on page 139 of this prospectus, there are no other related business transactions between Group Company and our company.



#### **Business Interest**

Except as disclosed in the Related Party Transactions in the chapter titled "Financial Information of our company" on page 139 of this prospectus, our Group Company do not have any business interest in our company.

For further details on risks in relation to transactions being entered into with related parties, see "Risk Factors"-We have in the past entered into related-party transactions and may continue to do so in the future" on page 21 of this Prospectus.

#### Nature and Extent of Interest of Group Companies

a) In the promotion of our Company:

Our Group Company does not have any interest in the promotion of our Company.

b) In the properties acquired or proposed to be acquired by our Company in the past three years before filing the Prospectus with stock exchange:

Our Group Company does not have any interest in the properties acquired or proposed to be acquired by our Company in the past three years before filing the Prospectus with Stock Exchange.

c) In transactions for acquisition of land, construction of building and supply of machinery:

Our Group Company are not interested in any transactions for the acquisition of land, construction of building or supply of machinery.



#### SECTION XII - OTHER REGULATORY AND STATUTORY DISCLOSURES

#### **Authority for the Issue**

#### Fresh Issue

This Issue in terms of this Prospectus has been authorized by the Board of Directors pursuant to a resolution dated May 15, 2023 by the shareholders pursuant to a special resolution in an Annual General Meeting held on June 06, 2023 under section 62 (1) (c) of the Companies Act, 2013.

Our Company has obtained in-principle approval from the NSE Emerge for using its name in the Draft Prospectus/Prospectus pursuant to letter dated August 30, 2023. NSE is the Designated Stock Exchange.

# Prohibition by the SEBI or other Governmental Authorities

Our Company, our Group Company, our Promoters, our Promoter Group, our Directors, Person in control of Promoter or Company, have not been prohibited from accessing the capital market for any reason or restrained from buying, selling or dealing in securities, under any order or directions by the SEBI or any other regulatory or government authorities.

The listing of any securities of our Company has never been refused by any of the Stock Exchanges in India.

None of our Directors are associated with the securities market and there are no violations of securities laws committed by any of them in the past or pending against them, nor have any companies with which our director was associated have been debarred or prohibited from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, none of our Promoters or Directors are declared as fugitive economic offenders under Fugitive Economic Offenders Act, 2018.

#### Association with Securities Market

None of our Directors in any manner are associated with the securities market and there has been no action taken by the SEBI against the Directors or any other entity with which our directors are associated as promoters or directors.

# **Prohibition by RBI**

Neither our Company, our subsidiary, our Promoter, our Directors, the relatives (as defined under the Companies Act, 2013) of Promoter or the person(s) in control of our Company have been identified as a wilful defaulter or fraudulent borrower by the RBI or other governmental authority and there has been no violation of any securities law committed by any of them in the past and no such proceedings are pending against any of them except as details provided in the chapter "Outstanding Litigations And Material Development" beginning on page 177 of the Prospectus.

#### Compliance with the Companies (Significant Beneficial Ownership) Rules, 2018

Our Company is in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018 ("SBO Rules"), to the extent applicable, as on the date of the Prospectus.

#### Eligibility for the Issue

Our Company is eligible in terms of Regulations 230 of SEBI ICDR Regulations for this Issue.

Our Company is eligible for the Issue in accordance with the Regulation 229 (1) of Chapter IX of the SEBI (ICDR) Regulations, 2018, whereby, an issuer whose post issue paid-up capital is less than ten crore rupees. Our Company shall issue shares to the public and has proposed to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the SME Platform of NSE i.e. NSE EMERGE).



As per Regulation 229 (3) of the SEBI ICDR Regulations, our Company satisfies track record and/or other eligibility conditions of NSE in accordance with the Restated Financial Statements, prepared in accordance with the Companies Act and restated in accordance with the SEBI ICDR Regulations.

#### We confirm that:

- 1. In accordance with regulation 260 of the SEBI (ICDR) Regulations, this Issue was 100% underwritten and shall not restrict to the minimum subscription level. The LM shall underwrite at least 15% of the total Issue size. For further details pertaining to underwriting please refer to chapter titled "General Information" beginning on page 45 of this Prospectus.
- 2. In accordance with Regulation 268(1) of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue is greater than or equal to fifty, otherwise, the entire application money will be refunded forthwith. If such money is not repaid within eight days from the date our company becomes liable to repay it, then our company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013.
- 3. In accordance with Regulation 246 of the SEBI (ICDR) Regulations, we will file Prospectus with SEBI as well as stock exchange (s). However, Board shall not issue any observation pursuant to Regulation 246(2) of the SEBI (ICDR) Regulations.
- 4. In accordance with Regulation 261 of the SEBI ICDR Regulations, we have entered into an agreement with the LM and Market Maker to ensure compulsory market making for the minimum period of three years from the date of listing of equity shares offered in this issue. For further details of the market making arrangement see chapter titled "General Information" beginning on page 45 of this Prospectus.
- 5. The Post Issue paid up capital of the company will be less than ₹ 25 Crore.
- 6. The Company has a track record of at least 3 years as on the date of filling Prospectus.
- 7. The Net-worth of our Company is Positive as per latest audited financial statement.
- 8. Our Company's net worth and Operating Profit (earnings before interest, depreciation and tax), based on the Restated Financial Statements included in this Prospectus are set forth below:

(Rs. In Lakhs)

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Net Worth	469.35	(109.03)	(171.16)
Operating Profit	450.02	68.43	(4.52)

- (i) Net Worth has been computed as the aggregate of equity shares capital and reserves (excluding revaluation reserves) and after deducting miscellaneous expenditure not written off, if any.
- (ii) Operating Profit has been defined as the Earnings before interest, depreciation and tax from operations.
- 9. The Company is mandatorily facilitating trading in demat securities and has enter into agreement with both the depositories.
- 10. Our Company has not been referred to the Board for Industrial and Financial Reconstruction (BIFR).
- 11. There is no winding up petition against our Company that has been admitted by the Court or a liquidator has not been appointed of competent Jurisdiction against the Company.
- 12. No material regulatory or disciplinary action by a stock exchange or regulatory authority in the past three years against the company.
- 13. Our Company confirms that there is no material regulatory or disciplinary action by a stock exchange or regulatory authority in the past one year in respect of promoters, Group Companies, companies promoted by the promoters of the company.
- 14. Our Company has a website i.e., www. kodytechnolab.com



#### Other Disclosures:

- 1) We have Disclosed all material regulatory or disciplinary action by a stock exchange or regulatory authority in the past one year in respect of promoters/promoting company(ies), group companies, companies promoted by the promoters/promoting company(ies) of the applicant company in the Prospectus.
- 2) There are no Defaults in respect of payment of interest and/or principal to the debenture/bond/fixed deposit holders, banks, FIs by the applicant, promoters/promoting company(ies), group companies, companies promoted by the promoters/promoting company(ies) during the past three years. An auditor's certificate will be provided by the issuer to the exchange, in this regard.
- 3) We have Disclosed the details of the applicant, promoters/promoting company(ies), group companies, companies promoted by the promoters/promoting company(ies) litigation record, the nature of litigation, and status of litigation, For details, please refer the chapter "Outstanding Litigations & Material Developments" on page no. 177 of this Prospectus.
- 4) We have disclosed all details of the track record of the directors, the status of criminal cases filed or nature of the investigation being undertaken with regard to alleged commission of any offence by any of its directors and its effect on the business of the company, where all or any of the directors of issuer have or has been charge-sheeted with serious crimes like murder, rape, forgery, economic offences etc. For Details, refer the chapter "Outstanding Litigation & Material Developments" on page no. 177 of this Prospectus.

As per Regulation 230 (1) of the SEBI ICDR Regulations, our Company has ensured that:

- > The Prospectus has been filed with NSE and our Company has made an application to NSE for listing of its Equity Shares on the SME platform. NSE is the Designated Stock Exchange.
- > Our Company has entered into an agreement dated June 16, 2023 with NSDL and agreement dated June 14, 2023 with CDSL for dematerialization of its Equity Shares already issued and proposed to be issued.
- The entire pre-Issue capital of our Company has shares fully paid-up Equity Shares and the Equity Shares proposed to be issued pursuant to this IPO will be fully paid-up.
- The entire Equity Shares held by the Promoters will be in dematerialized form.
- ➤ Our Company has made firm arrangements of finance through verifiable means towards seventy-five per cent of the stated means of finance for funding from the issue proceeds, excluding the amount to be raised through the proposed public offer or through existing identifiable internal accruals Not required as the object of Issue is working capital requirement, general corporate purpose and issue expenses, for details, please refer the chapter "Objects of the Issue" on page no. 69 of this Prospectus.

Our Company confirms that it will ensure compliance with the conditions specified in Regulation 230 (2) of the SEBI ICDR Regulations, to the extent applicable.

Further, our Company confirms that it is not ineligible to make the Issue in terms of Regulation 228 of the SEBI ICDR Regulations, to the extent applicable. The details of our compliance with Regulation 228 of the SEBI ICDR Regulations are as follows:

- (a) Neither our Company nor our Promoter, members of our Promoter Group or our Directors are debarred from accessing the capital markets by the SEBI.
- (b) None of our Promoter or Directors are promoters or directors of companies which are debarred from accessing the capital markets by the SEBI.
- (c) Neither our Company nor our Promoters or Directors is a wilful defaulter or fraudulent borrower.
- (d) None of our Promoters or Directors is a fugitive economic offender.

We further confirm that we shall be complying with all other requirements as laid down for such offer under Chapter IX of SEBI (ICDR) Regulations, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

#### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF PROSPECTUS TO SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER



FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE PROSPECTUS. THE LEAD MERCHANT BANKER, BEELINE CAPITAL ADVISORS PRIVATE LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE PROSPECTUS ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY ARE PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE PROSPECTUS, THE LEAD MERCHANT BANKER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MERCHANT BANKER, BEELINE CAPITAL ADVISORS PRIVATE LIMITED HAVE FURNISHED TO SEBI, A DUE DILIGENCE CERTIFICATE DATED SEPTEMBER 08, 2023

THE FILING OF THE PROSPECTUS DOES NOT, HOWEVER, ABSOLVE OUR COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THE PROSPECTUS.

Note:

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies, Ahmedabad in terms of sections 26, 32 and 33 of the Companies Act,

#### Disclaimer from our Company and the Lead Manager

Our Company and the Lead Manager accept no responsibility for statements made otherwise than those contained in this Prospectus or, in case of the Company, in any advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information would be doing so at his or her own risk.

The LM accept no responsibility, save to the limited extent as provided in the MOU entered between the LM (Beeline Capital Advisors Private Limited) and our Company on June 10, 2023 and the Underwriting Agreement dated September 02, 2023 entered into between the Underwriters and our Company and the Market Making Agreement dated September 02, 2023 entered into among the Market Maker and our Company.

All information shall be made available by our Company and the Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports, at collection centres or elsewhere.

The Lead Manager and their respective associates and affiliates may engage in transactions with, and perform services for, our Company, our subsidiary, our Promoter Group, Group Entities, or our affiliates or associates in the ordinary course of business and have engaged, or may in future engage, in commercial banking and investment banking transactions with our Company, our Promoter Group, Group Entities, and our affiliates or associates, for which they have received and may in future receive compensation.

#### **Disclaimer in Respect of Jurisdiction**

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are majors, HUFs, companies, corporate bodies and societies registered under applicable laws in India and authorized to invest in shares, Indian mutual funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, cooperative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with the Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with a minimum corpus of ₹ 2,500.00 Lakhs, and permitted non-residents including FIIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign



investors, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India provided that they are eligible under all applicable laws and regulations to hold Equity Shares of our Company. This Prospectus does not, however, constitute an offer to sell or an invitation to subscribe for Equity Shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions.

Any dispute arising out of this Issue will be subject to jurisdiction of the competent court(s) in Ahmedabad, Gujarat.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Prospectus may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company from the date hereof or that the information contained herein is correct as of any time subsequent to this date.

#### Disclaimer Clause under Rule 144a of the U.S. Securities Act

The Equity Shares have not been, and will not be, registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be offered and sold outside the United States in compliance with Regulation S of the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur. The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each Applicant where required agrees that such Applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

#### Disclaimer Clause of the SME Platform of NSE

"As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter NSE/LIST/2502 dated August 30, 2023 permission to the Issuer to use the Exchange's name in this Offer Document as one of the stock exchanges on which this Issuer's securities are proposed to be listed. The Exchange has scrutinized this offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of this Issuer.

Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever."

#### **Filing**

This Prospectus is being filed with National Stock Exchange of India Limited, Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai-400051, Maharashtra.

The copy of the Prospectus will not have filed with SEBI and SEBI will not issue any observation on the Prospectus in terms of Regulation 246(2) of the SEBI (ICDR) Regulations, 2018. Pursuant to SEBI Circular No SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of the Prospectus will be filed online through SEBI Intermediary portal at https://siportal.sebi.gov.in.



A copy of the Prospectus, along with the documents required to be filed under Section 26 of the Companies Act, 2013 would be delivered for registration to the Registrar of Companies, ROC Bhavan, Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013, Gujarat, India.

#### Listing

The Equity Shares of our Company are proposed to be listed on NSE Emerge. Our Company has obtained in-principle approval from NSE by way of its letter dated August 30, 2023 for listing of equity shares on NSE Emerge (NSE Emerge).

NSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized for the Issue. If the permission to deal in and for an official quotation of the Equity Shares on the SME Platform is not granted by NSE, our Company shall forthwith repay, all moneys received from the applicants in pursuance of this Prospectus. If such money is not repaid within the prescribed time then our Company becomes liable to repay it, then our Company and every officer in default shall, shall be liable to repay such application money, with interest, as prescribed under the applicable law.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the NSE Emerge mentioned above are taken within Six (6) Working Days of the Issue Closing Date. If Equity Shares are not Allotted pursuant to the Issue within Six (6) Working Days from the Issue Closing Date or within such timeline as prescribed by the SEBI, our Company shall repay with interest all monies received from applicants, failing which interest shall be due to be paid to the applicants at the rate of 15% per annum for the delayed period.

#### **Impersonation**

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

Any person who-

- a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name.

Shall be liable to action under section 447 of the Companies, Act 2013

#### **Consents**

Consents in writing of (a) Our Directors, Our Promoters, Our Company Secretary & Compliance Officer, Chief Financial Officer, Our Statutory Auditor, Our Peer Review Auditor, Our Banker(s) to the Company; (b) Lead Manager, Registrar to the Issue, Banker(s) to the Issue, Legal Advisor to the Issue, Underwriter(s) to the Issue and Market Maker to the Issue to act in their respective capacities have been be obtained as required under section 26 of the Companies Act, 2013 and shall be filed along with a copy of the Prospectus with the RoC, as required under Sections 32 of the Companies Act, 2013 and such consents will not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC.

In accordance with the Companies Act and the SEBI (ICDR) Regulations, M/s Khandhar & Associates, Chartered Accountants, Peer Review Auditors of the Company have agreed to provide their written consent to the inclusion of their respective reports on Statement of Possible Tax Benefits relating to the possible tax benefits and restated financial statements as included in Draft Prospectus/Prospectus in the form and context in which they appear therein and such consent and reports will not be withdrawn up to the time of delivery of this Prospectus.

#### **Experts Opinion**

Except for the reports in the section "Financial information of our Company" and "Statement of Possible Tax Benefits" on page 139 and 81 of this Prospectus from the Peer Review Auditors and Statutory Auditor, our Company has not obtained any expert opinions. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.

#### Particulars regarding Public or Rights Issues during the last five (5) years

Our Company has not made any previous public or rights issue in India or abroad the five (5) years preceding the date of this Prospectus except as disclosed in this Prospectus.



#### Previous issues of Equity Shares otherwise than for cash

For detailed description please refer to section titled "Capital Structure" beginning on page 53 of this Prospectus.

#### Underwriting Commission, brokerage and selling commission on Previous Issues

Since this is the initial public offering of our Company's Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing for or procuring or agreeing to procure subscription for any of the Equity Shares since our incorporation.

# Particulars in regard to our Company and other listed group-companies / subsidiaries/ associates under the same management within the meaning of Section 370(1B) of the Companies Act, 1956 / Section 186 of the Companies Act, 2013 which made any capital issue during the last three years:

Neither our Company nor any other companies under the same management within the meaning of Section 370(1B) of the Companies Act, 1956 has made / Section 186 of the Companies Act, 2013, had made any public issue or rights issue during the last three years.

# Performance vis-à-vis objects – Public/rights issue of our Company and/or listed Group Companies/ Subsidiaries and Associates of our Company

Except as stated in the chapter titled "Capital Structure" beginning on page 53 of this Prospectus our Company has not undertaken any previous public or rights issue. None of the Group Companies/ Entities or associates of our Company are listed on any stock exchange.

#### Performance vis-a-vis objects - Last Issue of Group/Associate Companies

Except as disclosed in this Prospectus, all of our Group/ Associate are unlisted and have not made a public issue of shares.

#### Outstanding Debentures or Bond Issues or Redeemable Preference Shares and other instruments

Our Company does not have any outstanding debentures or bonds or Preference Redeemable Shares as on the date of filing this Prospectus.

#### **Outstanding Convertible Instruments**

Our Company does not have any outstanding convertible instruments as on the date of filing this Prospectus.

#### **Option to Subscribe**

Equity Shares being offered through the Prospectus can be applied for in dematerialized form only.

### **Stock Market Data of the Equity Shares**

This being an initial public offering of the Equity Shares of our Company, the Equity Shares are not listed on any Stock Exchanges.

#### **Mechanism for Redressal of Investor Grievances**

The Agreement amongst the Registrar to the Issue, our Company provides for retention of records with the Registrar to the Issue for a period of at least three (3) year from the last date of dispatch of the letters of allotment, or refund orders, demat credit or where refunds are being made electronically, giving of refund instructions to the clearing system, to enable the investors to approach the Registrar to the Issue for redressal of their grievances. We hereby confirm that there is no investor complaints received during the three years preceding the filing of Prospectus. Since there is no investor complaints received, none are pending as on the date of filing of this Prospectus.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the applicant, application number, number of Equity Shares applied for, amount paid on application, Depository Participant, and the bank branch or collection centre where the application was submitted. The Applicant should give full details such as name of the sole/ first Applicant, Application Form number, Applicant DP ID, Client ID, PAN, date of the Application Form, address of the Applicant, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the Application Form was submitted by the Applicant. Further, the investor shall also enclose the Acknowledgement Slip from the Designated Intermediaries in addition to the documents or information mentioned herein above.

#### Disposal of Investor Grievances by our Company

Our Company estimates that the average time required by our Company or the Registrar to the Issue for the redressal of routine investor grievances shall be fifteen (15) Working Days from the date of receipt of the complaint. In case of complaints that are not



routine or where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible. Our Company has constituted Stakeholders Relationship Committee in the meeting of our Board of Directors held on June 07, 2023. For further details on the Stakeholders Relationship Committee, please refer to section titled "Our Management" beginning on page 121 of this Prospectus.

Our Company has appointed Ms. Sanchita Ojha Company Secretary, as the Compliance Officer to redress complaints, if any, of the investors participating in the Issue. Contact details for our Company Secretary and Compliance Officer are as follows:

# Mrs. Sanchita Ojha

2<sup>nd</sup> Floor, Block-J, Safal Monde Near Iscon Mall, Near Rajpathclub, S.G Highway, Bodakdev, Ahmedabad, Gujarat-380054, India.

**Tel. No.**: +91-9377229944 **E-mail**: cs@kodytechnolab.com Website: www. kodytechnolab.com

Investors can contact the Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account etc.

Pursuant to the press release no. PR. No. 85/2011 dated June 8, 2011, SEBI has launched a centralized web-based complaints redress system "SCORES". This would enable investors to lodge and follow up their complaints and track the status of redressal of such complaints from anywhere. For more details, investors are requested to visit the website <a href="www.scores.gov.in">www.scores.gov.in</a>

#### **Status of Investor Complaints**

We confirm that we have not received any investor compliant during the three years preceding the date of this Prospectus and hence there are no pending investor complaints as on the date of this Prospectus.

#### Disposal of investor grievances by listed companies under the same management as our Company

We do not have any listed company under the same management.

#### Change in Auditors during the last three (3) years

Except as disclosed in Chapter titled "General Information" beginning on Page 45 of this Prospectus; there are no changes in the Auditors of the company during the last three years.

#### **Capitalization of Reserves or Profits**

Except as disclosed under section titled "Capital Structure" beginning on page 53 of this Prospectus, our Company has not capitalized its reserves or profits at any time during the last five (5) years.

#### **Revaluation of Assets**

Our Company has not revalued its assets in five (5) years preceding the date of this Prospectus.

# **Tax Implications**

Investors who are allotted Equity Shares in the Issue will be subject to capital gains tax on any resale of the Equity Shares at applicable rates, depending on the duration for which the investors have held the Equity Shares prior to such resale and whether the Equity Shares are sold on the Stock Exchanges. For details, please refer the section titled "Statement of Possible Tax Benefits" beginning on page 81 of this Prospectus.

#### **Purchase of Property**

Other than as disclosed in Section "Business Overview" on page 97 of the Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of the Prospectus, other than property, in respect of which:

The contract for the purchase or acquisition was entered into in the ordinary course of business, or the contract was entered into in contemplation of the Issue, or that the Issue was contemplated in consequence of the contract; or the amount of the purchase money is not material. Except as stated elsewhere in the Prospectus, our Company has not purchased any property in which the Promoter and/or Directors have any direct or indirect interest in any payment made there under.



#### **Servicing Behavior**

Except as stated in this Prospectus, there has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.

#### Payment or benefit to officers of Our Company

Except statutory benefits upon termination of their employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of his employment in our Company or superannuation. Except as disclosed in chapter titled "Our Management" beginning on page 121 and Restated Statement of Related Party Transactions" under chapter titled "Financial Information of our Company" beginning on page 139 of the Prospectus, none of the beneficiaries of loans and advances and sundry debtors are related to the Directors of our Company.

# Exemption from complying with any provision of security laws, if any granted by SEBI

As on date of Prospectus, our company has not availed any exemption from complying with any provision of security laws granted by SEBI

#### Statement on Price Information of Past Issues handled by Beeline Capital Advisors Private Limited:

Sr. No.	Issue name	Issue size (Rs in Cr.)	Issue Price (Rs.)	Listing date	Opening Price on listing date	+/-% change in closing price, [+/- % change in closing benchmark] - 30 <sup>th</sup> calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]-90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark] - 180 <sup>th</sup> calendar days from listing
1.	Transvoy Logistics India Limited	5.11	71.00	02.02.2023	71.00	3.17% (1.67%)	-14.44% (2.37%)	9.58% (+11.00%)
2.	Viaz Tyres Limited	20.00	62.00	01.03. 2023	68.00	-17.28% (-1.60%)	-15.40% (6.58%)	-20.08% (+10.40%)
3.	Vertexplus Technologies Limited	14.21	96.00	15.03.2023	101.00	0.74% (5.04%)	22.92% (9.38%)	NA
4.	Dev labtech Venrure Limited	11.22	51	29.03.2023	51.20	18.32% (4.64%)	25.94% (9.41%)	NA
5.	Sotac Pharmaceuticals Limited	33.30	111	13.04.2023	115	+7.70% (+2.31%)	6.31% (8.73%)	NA
6.	Remus Pharmaceuticals Limited	47.69	1229	29.05.2023	1711.25	263.98% (1.01%)	74.54% (+3.59%)	NA
7.	Pentagon Rubber Limited	16.17	70.00	07.07.2023	130.00	-10.73% (-0.96%)	NA	NA
8.	Ahasolar Technologies Limited	12.85	157.00	21.07.2023	203.00	NA	NA	NA
9.	Shri Techtex Limited	45.14	61.00	04.08.2023	81.15	NA	NA	NA
10.	Vinsys It Service India Limited	49.84	128.00	11.08.2023	196.45	NA	NA	NA

Source: Price Information www.bseindia.com and www.nseindia.com, Issue Information from respective Prospectus.

# **Summary statement of Disclosure:**



Financia l Year	Tot al no. of IPO s	Total amoun t of funds raised (Rs. Cr.)	No. of IPOs trading at discount- 30 <sup>th</sup> calendar days from listing		No. of IPOs trading at Premium- 30 <sup>th</sup> calendar days from listing		No. of IPOs trading at discount- 180 <sup>th</sup> calendar days from listing		No. of IPOs trading at Premium- 180 <sup>th</sup> calendar days from listing					
			Over 50%	Bet wee n 25- 50%	Less than 25 %	Over 50%	Bet wee n 25- 50%	Less than 25%	Over 50%	Betw een 25- 50%	Less than 25%	Over 50%	Bet wee n 25- 50 %	Less than 25%
2023-24	4	121.85			1	1								
2022-23	12	232.94		1	2	3	2	4		1	1	2	2	3
2021-22	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

#### Note:

- 1. Opening price information as disclosed on the website of BSE/NSE.
- 2. Change in closing price over the issue/offer price as disclosed on BSE/NSE.
- 3. Change in closing price over the closing price as on the listing date for benchmark index viz. BSE SENSEX/NIFTY 50.
- 4. In case of reporting dates falling on a trading holiday or a day on which there was no trading in the scrip, values for the trading day immediately preceding the trading holiday/ no trading day for the scrip/benchmark, have been considered.
- 5. 30th calendar day has been taken as listing date plus 29 calendar days; 90th calendar day has been taken as listing date plus 89 calendar days; 180th calendar day has been taken a listing date plus 179 calendar days.

Track Record of past issues handled by Beeline Capital Advisors Private Limited: For details regarding track record of LM to the issue as specified in the Circular reference no. CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer the website of the LM at: <a href="https://www.beelinemb.com">www.beelinemb.com</a>

#### Note:

Investors who apply in the Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriters and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company and will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares in the Issue.



#### SECTION XIII – ISSUE RELATED INFORMATION

#### TERMS OF THE ISSUE

The Equity Shares being offered are subject to the provisions of the Companies Act, 2013, SCRR, 1957, SEBI (ICDR) Regulations, 2018, our Memorandum and Articles of Association, the terms of the Draft Prospectus, Prospectus, Application Form, the Revision Form, the Confirmation of Allocation Note (CAN), SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and other terms and conditions as may be incorporated in the allotment advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws as applicable, guidelines, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the Government of India, the Stock Exchanges, the RBI, the FIPB, the RoC and/or other authorities, as in force on the date of the Issue and to the extent applicable.

For details in relation to Issue expenses, see "Objects of the Issue" and "Other Regulatory and Statutory Disclosures" on pages 69 and 188, respectively.

#### Authority for the Issue

The present Public Issue of Equity Shares which have been authorized by a resolution of the Board of Directors of our Company at their meeting held on May 15, 2023 and was approved by the Shareholders of the Company by passing Special Resolution at the Annual General Meeting held on June 06, 2023 in accordance with the provisions of Section 62 (1) (c) of the Companies Act, 2013.

#### **Ranking of Equity Shares**

The Equity Shares being issued shall be subject to the provisions of the Companies Act, 2013 and our Memorandum and Articles of Association and shall rank pari-passu in all respects with the existing Equity Shares of our Company including in respect of the rights to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details, please refer to "Description of Equity Shares and terms of the Articles of Association" on page 252 of the Prospectus.

#### Mode of Payment of Dividend

The declaration and payment of dividend will be as per the provisions of Companies Act, the Articles of Association, the provision of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and recommended by the Board of Directors and the Shareholders at their discretion and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act. For further details, please refer to "Dividend Policy" on page 138 of the Prospectus.

#### **Face Value and Issue Price**

The Equity Shares having a Face Value of ₹10.00 each are being offered in terms of the Prospectus at the price of ₹160/- per equity Share (including premium of ₹150/- per share). The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the section titled "Basis for Issue Price" on page 76 of the Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

#### **Compliance with SEBI (ICDR) Regulations**

Our Company shall comply with all requirements of the SEBI (ICDR) Regulations, 2018. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

# Rights of the Equity Shareholders

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to receive Annual Reports & notices to members;



- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive offer for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; subject to any statutory or preferential claims being satisfied;
- Right of free transferability of the Equity Shares; and
- Such other rights, as may be available to a shareholder of a listed Public Limited Company under the Companies Act, terms
  of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2018 and the Memorandum and Articles of
  Association of our Company.

For a detailed description of the main provision of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/ or consolidation/ splitting, etc., please refer to Section titled "Description of Equity Shares and terms of the Articles of Association" beginning on page 252 of the Prospectus.

# Allotment only in Dematerialised Form

In terms of Section 29 of Companies Act, 2013, the Equity Shares shall be allotted only in dematerialised form. As per the SEBI Regulations, the trading of the Equity Shares shall only be in dematerialised form. In this context, two agreements have been signed among our Company, the respective Depositories and the Registrar and Share Transfer Agent to the Issue:

- 1. Tripartite agreement dated June 16, 2023 between our Company, NSDL and the Registrar and Share Transfer Agent to the Issue.
- 2. Tripartite agreement dated June 14, 2023 between our Company, CDSL and the Registrar and Share Transfer Agent to the Issue.

#### Minimum Application Value, Market Lot and Trading Lot

The trading of the Equity Shares will happen in the minimum contract size of 800 Equity Shares and the same may be modified by the SME platform of NSE (NSE EMERGE) from time to time by giving prior notice to investors at large.

Allocation and allotment of Equity Shares through this Issue will be done in multiples of 800 Equity Shares and is subject to a minimum allotment of 800 Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

Further, in accordance with SEBI (ICDR) Regulations the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

#### **Minimum Number of Allottees**

The minimum number of allottees in the Issue shall be 50 shareholders in case the number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked forthwith.

#### **Joint Holders**

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

# **Nomination Facility to Investor**

In accordance with Section 72 of the Companies Act, 2013 the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013 be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on



the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Section 72 of the Companies Act, 2013 any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- To register himself or herself as the holder of the Equity Shares; or
- To make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 (ninety) days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares in the Issue is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

#### Withdrawal of the Issue

Our Company in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time after the Issue Opening Date but before the Board meeting for Allotment. In such an event our Company would issue a public notice in the newspapers, in which the pre-issue advertisements were published, within two days of the issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The Lead Manager, through the Registrar to the Issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Applicants within one day of receipt of such notification. Our Company shall also promptly inform the Stock Exchange on which the Equity Shares were proposed to be listed. Notwithstanding the foregoing, the Issue is also subject to obtaining the final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment. If our Company withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with an IPO, our Company shall be required to file a fresh Prospectus.

#### Period of Operation of Subscription List of Public Issue

ISSUE OPENS ON	Friday, September 15, 2023
ISSUE CLOSES ON	Wednesday, September 20, 2023

#### **Minimum Subscription**

In accordance with Regulation 260 (1) of the SEBI (ICDR) Regulations, our Issue shall be hundred percent underwritten. Thus, the underwriting obligations shall be for the entire hundred percent of the offer through the Prospectus and shall not be restricted to the minimum subscription level. Further, in accordance with Regulation 267 (2) of the SEBI ICDR Regulations, our Company shall ensure that the minimum application size shall not be less than Rs. 1,00,000 (Rupees One Lakh) per application.

As per section 39 of the Companies Act 2013, if the "stated minimum amount" has not been subscribed and the sum payable on Application is not received within a period of 30 days from the date of issue of Prospectus, the application money has to be returned within such period as may be prescribed.

If the issuer does not receive the subscription of 100% of the Issue through this offer document including devolvement of Underwriters within 60 (sixty) days from the date of closure of the issue, the issuer shall forthwith refund the entire subscription amount received. If there is a delay beyond 8 (eight) days after the issuer becomes liable to pay the amount, the issuer shall pay interest prescribed under Section 39 read with Rule 11 of Companies (Prospectus and Allotment of Securities) Rules, 2014 of the Companies Act, 2013 and other applicable laws, if any.

In accordance with SEBI ICDR Regulations, the minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked forthwith.



The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### Arrangements for disposal of odd lots

The trading of the Equity Shares will happen in the minimum contract size of 800 shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME Exchange.

#### Application by Eligible NRIs, FPIs or VCFs registered with SEBI

It is to be understood that there is no reservation for Eligible NRIs, FPIs or VCF registered with SEBI. Such Eligible NRIs, FPIs or VCF registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

#### As per the extent Guidelines of the Government of India, OCBs cannot participate in this Issue.

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

#### Restrictions on transfer and transmission of shares or debentures and on their consolidation or splitting

Except for lock-in of the Pre- Issue Equity Shares and Promoter minimum contribution in the Issue as detailed in the section titled "Capital Structure" beginning on page 53 of the Prospectus, and except as provided in the Articles of Association of our Company, there are no restrictions on transfers of Equity Shares. There are no restrictions on transfer and transmission of shares/ debentures and on their consolidation/ splitting except as provided in the Articles of Association. For further details, please refer sub-heading "Description of Equity Shares and terms of the Articles of Association" on page 252 of the Prospectus.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Lead Managers do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Lead Manager are not liable to inform to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limits under laws or regulations.

#### **Allotment of Securities in Dematerialised Form**

In accordance with the SEBI ICDR Regulations, Allotment of Equity Shares to successful applicants will only be in the dematerialized form. Applicants will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only on the dematerialized segment of the Stock Exchange.

# Migration to Main Board

Our Company may migrate to the main board of NSE on a later date, subject to the following:

If the paid up Capital of the company is more than ₹10 crores and up to ₹25 crores, we may migrate equity shares to the main board of the stock exchanges if shareholders approve such a migration by passing a special resolution through postal ballot to this effect and if Company fulfils the eligibility criteria for listing laid down by the Main Board



Provided that the special resolution shall be acted upon if and only if the votes cast by shareholders other than promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

OR

Where the post-issue face value capital of the Company listed on a SME exchange is likely to increase beyond twenty five crore rupees by virtue of any further issue of capital by the Company by way of rights issue, preferential issue, bonus issue, etc. the Company shall migrate its specified securities listed on a SME exchange to the Main Board and seek listing of the specified securities proposed to be issued on the Main Board subject to the fulfilment of the eligibility criteria for listing of specified securities laid down by the Main Board:

Provided that no further issue of capital by the Company shall be made unless;

a) the shareholders of the Company have approved the migration by passing a special resolution through postal ballot wherein the votes cast by shareholders other than promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal;

b) the Company has obtained an in-principle approval from the Main Board for listing of its entire specified securities on it.

#### **Market Making**

The shares offered through this Issue are proposed to be listed on the SME platform of NSE (NSE EMERGE), wherein the Lead Manager to this Issue shall ensure compulsory Market Making through the registered Market Makers of the SME Exchange for a minimum period of 3 (three) years from the date of listing on the SME platform of NSE (NSE EMERGE). For further details of the agreement entered into between the Company, the Lead Manager and the Market Maker please refer to "General Information" on page 45 of the Prospectus.

In accordance with the SEBI Circular No. CIR/MRD/DSA/31/2012 dated November 27, 2012; it has been decided to make applicable limits on the upper side for the Market Makers during market making process taking into consideration the Issue size in the following manner:

Issue size	Buy quote exemption threshold	Re-entry threshold for buy quotes
	(including mandatory initial inventory	(including mandatory initial
	of 5% of issue size)	inventory of 5% of issue size)
Upto ₹20 Crore	25%	24%

Further, the Market Maker shall give (2) Two ways quotes till it reaches the upper limit threshold; thereafter it has the option to give only sell quotes. Two (2) way quotes shall be resumed the moment inventory reaches the prescribed re-entry threshold.

In view of the Market Maker obligation, there shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts its inventory through market making process on the platform of the exchange, the concerned stock exchange may intimate the same to SEBI after due verification.

#### **New Financial Instruments**

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company.

#### **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act, 2013 our Company shall, after registering the Prospectus with the RoC publish a pre-Issue advertisement, in the form prescribed by the SEBI (ICDR) Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation where the Registered Office of our Company is situated.



#### Jurisdiction

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Ahmedabad Gujarat.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and may not be offered or sold within the United States, except pursuant to an exemption from or in a transaction not subject to, registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered or sold outside the United States in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



#### **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 229 (1) of Chapter IX of SEBI (ICDR) Regulations, 2018, as amended from time to time, whereby, an issuer whose post issue paid up face value capital is less than Rs. 10 Crores, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the SME Platform of NSE i.e. NSE EMERGE). For further details regarding the salient features and terms of such an issue please refer chapter titled "Terms of the Issue" and "Issue Procedure" on page 198 and 206 of the Prospectus.

The Issue comprise of a Public Issue of 17,20,000 Equity Shares of Face Value of ₹10/- each fully paid (The "Equity Shares") for cash at a price of ₹160/- per Equity Shares (*including a premium of* ₹150/- per equity share) aggregating to ₹2752.00lakhs ("the issue") by our Company of which 86,400 Equity Shares of ₹10/- each will be reserved for subscription by Market Maker Reservations Portion and a Net Issue to public of 16,33,600 Equity Shares of ₹10/- each is hereinafter referred to as the net issue. The Issue and the Net Issue will constitute 26.99% and 25.63% respectively of the post issue paid up Equity Share Capital of the Company.

The Issue is being made by way of Fixed Price Issue Process

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares available for	16,33,600 Equity Shares	86,400 Equity Shares
allocation		
Percentage of Issue Size available for	5.02 of the Issue Size	94.98 of the Issue Size
allocation		
Basis of Allotment	Proportionate subject to minimum	Firm Allotment
	allotment of 800 Equity Shares and	
	further allotment in multiples of 800	
	Equity Shares each. For further details	
	please refer to "Issue Procedure" on page	
Mada of Application	206 of this Prospectus.	Thursday ACD A Dungang Oules
Mode of Application	All the applications shall make the	Through ASBA Process Only
	application (Online or Physical) through ASBA Process Only	
Mode of Allotment	Compulsorily in dematerialized form.	Compulsorily in dematerialized form.
Minimum Application Size	For Other than Retail Individual	86,400 Equity Shares
Tymmum Application Size	Investors:	60,400 Equity Shares
	Such number of Equity Shares in	
	multiples of 1600 Equity Shares at an	
	Issue price of ₹160/- each, such that the	
	Application Value exceeds ₹2.00 Lakh.	
	For Retail Individuals Investors:	
	800 Equity Shares at an Issue price of	
)	₹160/- each	06 400 F 31 G1
Maximum Application Size	For Other than Retails Individual	86,400 Equity Shares
	Investors: The maximum application size is the Net	
	The maximum application size is the Net Issue to public subject to limits the	
	investor has to adhere under the relevant	
	laws and regulations applicable.	
	and regulations application	
	For Retail Individuals Investors:	
	Such number of Equity Shares in	
	multiples of 800 Equity Shares such that	
	the Application Value does not exceed	
	₹2,00,000/-	
Trading Lot	800 Equity Shares	86,400 Equity Shares, However the
		Market Makers may accept odd lots if



	any in the market as required under the SEBI (ICDR) Regulations, 2018.
Application lot Size	800 Equity Shares thereafter Equity Shares and in multiples of 800
Terms of Payment	The entire Application Amount shall be blocked by the SCSBs in the bank account of
	the Applicants, or by the Sponsor Banks through UPI mechanism (for RIIs using the
	UPI Mechanism) at the time of the submission of the Application Form

This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. For further details, please refer to "Issue Structure" on page 204 of the Prospectus.

- \*As per Regulation 253(2) of the SEBI (ICDR) Regulations, as amended, as present issue is a fixed price issue 'the allocation' in the net offer to the public category shall be made as follows:
- a) Minimum fifty percent to retail individual investors; and
- b) Remaining to
  - (i) Individual Applicant other than retail Individual Investors; and
  - (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
- c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the retail individual investor category is entitled to more than fifty percent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.

#### Withdrawal of the Issue

The Company in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date, without assigning any reason thereof.

In case, the Company wishes to withdraw the Issue after Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (one each in English and Hindi) and one in regional newspaper.

The Lead Manager, through the Registrar to the Issue, will instruct the SCSBs, to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If the Company withdraws the Issue after the Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, the Company will file a fresh Prospectus with the stock exchange where the Equity Shares may be proposed to be listed. Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company will apply for only after Allotment; and (ii) the final RoC approval to the Prospectus after it is filed with the RoC.

#### **Issue Programme:**

ISSUE OPENING DATE	Friday, September 15, 2023
ISSUE CLOSING DATE	Wednesday, September 20, 2023

Applications and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Application Form.

Standardization of cut-off time for uploading of applications on the issue closing date:

- a) A standard cut-off time of 3.00 p.m. for acceptance of applications.
- b) A standard cut-off time of 4.00 p.m. for uploading of applications received from other than retail individual applicants.
- c) A standard cut-off time of 5.00 p.m. for uploading of applications received from only retail individual applicants, which may be extended up to such time as deemed fit by NSE after taking into account the total number of applications received up to the closure of timings and reported by LM to NSE within half an hour of such closure.

It is clarified that Bids not uploaded in the book, would be rejected. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid form, for a particular bidder, the details as per physical application form of that Bidder may be taken as the final data for the purpose of allotment.

Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).



#### **ISSUE PROCEDURE**

All Applicants shall review the "General Information Document for Investing in Public Issues" prepared and issued in accordance with the circular SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 notified by SEBI, suitably modified from time to time, if any, and the UPI Circulars ("General Information Document"), highlighting the key rules, procedures applicable to public issues in general in accordance with the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957, and the SEBI Regulations.

The General Information Documents will be updated to reflect the enactments and regulations including the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, SEBI Listing Regulations and certain notified provisions of the Companies Act, 2013, to the extent applicable to a public issue. The General Information Document will also be available on the websites of the Stock Exchange and the Lead Manager, before opening of the Issue. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue.

SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 effective to public issues opening on or after from May 01, 2021. However, said circular has been modified pursuant to SEBI Circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 in which certain applicable procedure w.r.t. SMS Alerts, Web portal to CUG etc shall be applicable to Public Issue opening on or after January 1, 2022 and October 1, 2021 respectively.

Additionally, all Applicants may refer to the General Information Document for information in relation to (i) Category of investor eligible to participate in the Offer; (ii) maximum and minimum Bid size; (iii) Allocation of shares; (iii) Payment Instructions for ASBA Applicants; (iv) Issuance of CAN and Allotment in the Offer; (v) General instructions (limited to instructions for completing the Application Form); (vi) Submission of Application Form; (vii) Other Instructions (limited to joint bids in cases of individual, multiple bids and instances when an application would be rejected on technical grounds); (viii) applicable provisions of the Companies Act, 2013 relating to punishment for fictitious applications; (vi) mode of making refunds; and (vii) interest in case of delay in Allotment or refund.

SEBI through UPI Circulars, has introduced an alternate payment mechanism using Unified Payments Interface (**UPI**) and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIIs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days ("**UPI Phase I**"). The UPI Phase I was effective till June 30, 2019.

Subsequently, for applications by Retail Individual Investors through Designated Intermediaries, the process of physical movement of forms from Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism with existing timeline of T+6 days is applicable for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"), with effect from July 1, 2019, by SEBI circular (SEBI/HO/CFD/DIL2/CIR/P/2019/76) dated June 28, 2019, read with circular (SEBI/HO/CFD/DIL2/CIR/P/2019/85) dated July 26, 2019. Further, as per the SEBI circular (SEBI/HO/CFD/DCR2/CIR/P/2019/133) dated November 8, 2019, the UPI Phase II had been extended until March 31, 2020. However, due to the outbreak of COVID-19 pandemic, UPI Phase II has been further extended by SEBI until further notice, by its circular (SEBI/HO/CFD/DIL2/CIR/P/2020/50) dated March 30, 2020.Thereafter, the final reduced timeline of T+3 days may be made effective using the UPI Mechanism for applications by Retail Individual Investors ("UPI Phase III"), is be prescribed by SEBI vide circular SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 09, 2023 effective from issue opening on or after September 01, 2023 on voluntary basis and on or after December 01, 2023 on mandatory basis.

The list of Banks that have been notified by SEBI as Issuer Banks for UPI are provided on https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40. The list of Stock Brokers, Depository Participants (DP), Registrar to an Issue and Share Transfer Agent (RTA) that have been notified by NSE to act as intermediaries for submitting Application Forms are provided on www.nseindia.com For details on their designated branches for submitting Application Forms, please see the above mentioned website of NSE.

Please note that the information stated/covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company and Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Our Company and Lead Manager would not be able to include any amendment, modification or change in applicable law, which may occur after the date of Prospectus. Applicants are



advised to make their independent investigations and ensure that their Application do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Prospectus and the Prospectus. This section applies to all the Applicants.

#### FIXED PRICE ISSUE PROCEDURE

In terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended (the "SCRR") read with Regulation 252 of SEBI (ICDR) Regulations, 2018, the Issue is being made for at least 25% of the post-Issue paid-up Equity Share capital of our Company. The Issue is being made under Regulation 229(1) of Chapter IX of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 via Fixed Price Issue method. In terms of Regulation 253(2) of Chapter IX of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, 50% of the Net Issue to Public is being offered to the Retail Individual Applicants and the balance shall be issued to Non Retail Category i.e. QIBs and Non Institutional Applicants. However, if the aggregate demand from the Retail Individual Applicants is less than 50%, then the balance Equity Shares in that portion will be added to the non-retail portion offered to the remaining investors including QIBs and NIIs and vice-versa subject to valid Applications being received from them at or above the Issue Price.

Subject to the valid Applications being received at Issue Price, allocation to all categories in the Net Offer, shall be made on a proportionate basis, except for the Retail Portion where Allotment to each Retail Individual Applicants shall not be less than the minimum lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under subscription, if any, in any category would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the Lead Manager and the Stock Exchange. However, if the retail individual investor category is entitled to more than fifty per cent of the net Issue on a proportionate basis, the retail individual investors shall be allocated that higher percentage.

Applicants are required to submit their Applications to the Application collecting intermediaries i.e. SCSB or Registered Brokers of Stock Exchanges or Registered Registrar to the Issue and Share Transfer Agents (RTAs) or Depository Participants (DPs) registered with SEBI.

In case of QIB Applicants, the Company, in consultation with the Lead Manager, may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing. In case of Non-Institutional Applicants and Retail Individual Applicants, the Company would have a right to reject the Applications only on technical grounds.

Investors should note that according to section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Applicants will only be in the dematerialised form. The Application Forms which do not have the details of the Applicant's depository account including DP ID, PAN and Beneficiary Account Number shall be treated as incomplete and rejected. In case DP ID, Client ID and PAN mentioned in the Application Form and entered into the electronic system of the stock exchange, do not match with the DP ID, Client ID and PAN available in the depository database, the application is liable to be rejected. Applicants will not have the option of getting allotment of the Equity Shares in physical form. The Equity Shares on allotment shall be traded only in the dematerialised segment of the Stock Exchange.

#### PHASED IMPLEMENTATION OF UPI FOR BIDS BY RETAIL INDIVIDUAL BIDDERS AS PER THE UPI CIRCULAR

SEBI has issued UPI Circular in relation to streamlining the process of public issue of equity shares and convertibles. Pursuant to the UPI Circular, UPI will be introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under the ASBA) for applications by RIIs through intermediaries with the objective to reduce the time duration from public issue closure to listing from six Working Days to up to three Working Days. Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI Mechanism, the UPI Circular proposes to introduce and implement the UPI Mechanism in three phases in the following manner:

**Phase I:** This phase was applicable from January 1, 2019 and till June 30, 2019. Under this phase, a Retail Individual Applicant had the option to submit the Application Form with any of the intermediaries and use his / her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing would continue to be six Working Days.



**Phase II:** This phase has become applicable from July 1, 2019 and the continuation of this phase has been extended until March 31, 2020. Under this phase, submission of the ASBA Form by RIIs through Designated Intermediaries (other than SCSBs) to SCSBs for blocking of funds has been discontinued and is replaced by the UPI Mechanism. However, the time duration from public issue closure to listing continues to be six Working Days during this phase. Further, pursuant to SEBI circular dated March 30, 2020, this phase has been extended till further notice.

**Phase III:** The commencement period of Phase III is notified vide SEBI Circular SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 09, 2023 effective from issue opening on or after September 01, 2023 on voluntary basis and on or after December 01, 2023 on mandatory basis for listing in T+3 days.

All SCSBs offering facility of making application in public issues shall also provide facility to make application using the UPI Mechanism. The issuers are to appoint one of the SCSBs as a sponsor bank to act as a conduit between the Stock Exchanges and NPCI in order to facilitate collection of requests and / or payment instructions of the Retail Individual Bidders into the UPI Mechanism.

For further details, refer to the General Information Document to be available on the website of the Stock Exchange and the Lead Manager.

#### **Electronic registration of Bids**

- a) The Designated Intermediary registered the Bids using the online facilities of the Stock Exchanges. The Designated Intermediaries could also set up facilities for off-line electronic registration of Bids, subject to the condition that they would subsequently upload the off-line data file into the online facilities for Book Building on a regular basis before the closure of the Offer.
- b) On the Bid/Offer Closing Date, the Designated Intermediaries uploaded the Bids till such time as were permitted by the Stock Exchanges and as disclosed in this Prospectus.
- c) Only Bids that are uploaded on the Stock Exchanges Platform were considered for allocation/Allotment. The Designated Intermediaries were given till 1:00 pm on the next Working Day following the Bid/Offer Closing Date to modify select fields uploaded in the Stock Exchanges' Platform during the Bid/Offer Period after which the Stock Exchange(s) sent the bid information to the Registrar to the Offer for further processing.

#### AVAILABILITY OF PROSPECTUS AND APPLICATION FORMS

The Memorandum containing the salient features of the Prospectus together with the Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, from the Registered Office of the Lead Manager to the Issue, Registrar to the Issue as mentioned in the Application form. An electronic copy of the Application Form will also be available for download on the website of the Stock Exchange (NSE) i.e. www.nseindia.com at least one day prior to the Issue Opening Date.

All the investors (except Retail Individual Investors) applying in a public Issue shall use only Application Supported by Blocked Amount (ASBA) facility for making payment. Further, Retail Individual Investors applying in public Issue through intermediaries shall use only UPI payment mechanism for application. The application form submitted by NIIs and QIBs must provide applicant's bank account details and authorization to block funds in the relevant space provided in the Application Form. Further, Retail Individual Investors submitting application form using UPI shall mention the UPI of his/her own Bank account in the application form in the relevant space. The Application Forms that do not contain applicant's bank account details or UPI of own Bank Account, as the case may be, are liable to be rejected. All the investors were also required to ensure that the ASBA Account had sufficient credit balance as an amount equivalent to the full Bid Amount which could have been blocked by the SCSB.

Applicants shall ensure that the Applications are made on Application Forms bearing the stamp of the syndicate member/ SCSBs/RTA/ DPs/ stock brokers, submitted at the Collection Centres only (except in case of electronic Application Forms) and the Application Forms not bearing such specified stamp are liable to be rejected. Applications made by the RIIs using third party bank account or using third party linked bank account UPI ID were liable for rejection.

The prescribed colour of the Application Form for various categories is as follows:

Category Colour of Application Form\*



Resident Indians, including resident QIBs, Non-Institutional Investors, Retail Individual Investors and Eligible NRIs applying on a non-repatriation basis	White
Non-Residents including Eligible NRIs, FII's, FVCIs etc. applying on a repatriation basis	Blue

<sup>\*</sup>excluding electronic Application Forms downloaded by the Applicants.

#### SUBMISSION AND ACCEPTANCE OF APPLICATION FORMS

Applicants shall only use the specified Application Form for the purpose of making an application in terms of the Prospectus. The Application Form shall contain information about the Applicant and the price and the number of Equity Shares that the Applicants wish to apply for. Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number. Applicants are required to ensure that the ASBA Account or UPI linked Bank Account has sufficient credit balance as an amount equivalent to the full Application Amount can be blocked by the SCSB or Sponsor Bank at the time of submitting the Application.

Applicants are required to submit their applications only through any of the following Application Collecting Intermediaries:

- i. An SCSB, with whom the bank account to be blocked, is maintained
- ii. A syndicate member (or sub-syndicate member)
- iii. A stock broker registered with a recognised stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity) ("broker")
- iv. A depository participant ("DP") (Whose name is mentioned on the website of the stock exchange as eligible for this activity)
- v. A registrar to an issuer and share transfer agent ("RTA") (Whose name is mentioned on the website of the stock exchange as eligible for this activity)

Retails investors submitting application with any of the entities at (ii) to (v) above (hereinafter referred as "Intermediaries"), shall enter their UPI ID in the application form.

The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

Designated Intermediaries (other than SCSBs) after accepting application form submitted by NIIs and QIBs shall capture and upload the relevant details in the electronic bidding system of stock exchange(s) and shall submit/deliver the Application Forms to respective SCSBs where the applicants has a bank account and shall not submit it to any non-SCSB Bank.

For applications submitted to Designated Intermediaries (other than SCSBs), with use of UPI for payment, after accepting the application form, respective intermediary shall capture and upload the relevant application details, including UPI ID, in the electronic bidding system of Stock Exchange. Further, Intermediaries shall retain physical application forms submitted by retail individual investors with UPI as a payment mechanism, for a period of six months and thereafter forward the same to the issuer/Registrar to the Issue. However, in case of Electronic forms, "printouts" of such applications need not be retained or sent to the issuer. Intermediaries shall, at all times, maintain the electronic records relating to such forms for a minimum period of three years.

SCSB, after accepting the form, shall capture and upload the relevant details in the electronic bidding system as specified by the stock exchange(s) and blocked funds available in the bank account specified in the form, to the extent of the application money specified.

It is clarified that Retail Individual Investors may continue to submit physical ASBA Forms with SCSBs without using the UPI Mechanism.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For Applications submitted	After accepting the form submitted by RIIs (without using UPI for payment), NIIs and QIBs,
by investors to SCSB:	SCSB shall capture and upload the relevant details in the electronic bidding system as



	specified by the stock exchange(s) and may begin blocking funds available in the bank
	account specified in the form, to the extent of the application money specified.
For applications submitted	After accepting the application form, respective intermediary shall capture and upload the
by investors (other than	relevant details in the electronic bidding system of stock exchange. Post uploading, they shall
<b>Retail Individual Investors</b> )	forward a schedule as per prescribed format along with the application forms to designated
to intermediaries other	branches of the respective SCSBs for blocking of funds within one day of closure of Offer.
than SCSBs without use of	
UPI for payment:	
For applications submitted	After accepting the application form, respective intermediary shall capture and upload the
by investors to	relevant application details, including UPI ID, in the electronic bidding system of stock
intermediaries other than	exchange(s).
SCSBs with use of UPI for	
payment	Stock Exchange shall share application details including the UPI ID with Sponsor Bank on a continuous basis through API integration, to enable Sponsor Bank to initiate mandate request on investors for blocking of funds.
	Sponsor Bank shall initiate request for blocking of funds through NPCI to investor. Investor shall accept mandate request for blocking of funds, on his / her mobile application, associated with UPI ID linked bank account.

Stock exchange(s) shall validate the electronic application details with depository's records for DP ID/Client ID and PAN Combination, on a real time basis through API Integration and bring the inconsistencies to the notice of intermediaries concerned, for rectification and re-submission within the time specified by stock exchange.

Stock exchange(s) shall allow modification of selected fields viz. DP ID/Client ID or Pan ID (Either DP ID/Client ID or Pan ID can be modified but not BOTH), Bank code and Location code, in the application details already uploaded.

Upon completion and submission of the Application Form to Application Collecting intermediaries, the Applicants have deemed to have authorised our Company to make the necessary changes in the Prospectus, without prior or Subsequent notice of such changes to the Applicants.

#### WHO CAN APPLY?

As per the existing RBI regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated and are not under the adverse notice of the RBI are permitted to undertake fresh investments as incorporated non-resident entities in terms of Regulation 5(1) of RBI Notification No.20/2000-RB dated May 3, 2000 under FDI Scheme with the prior approval of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case to case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI or prior approval from Government, as the case may be. On submission of such approval along with the Application Form, the OCB shall be eligible to be considered for share allocation.

Each Applicants should check whether it is eligible to apply under applicable law. Furthermore, certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.

#### Subject to the above, an illustrative list of Applicants is as follows:

- a) Indian nationals resident in India who are not incompetent to contract under the Indian Contract Act, 1872, as amended, in single or as a joint application and minors having valid demat account as per Demographic Details provided by the Depositories. Furthermore, based on the information provided by the Depositories, our Company shall have the right to accept the Applications belonging to an account for the benefit of minor (under guardianship);
- b) Hindu Undivided Families or HUFs, in the individual name of the Karta. The Applicant should specify that the application is being made in the name of the HUF in the Application Form as follows: "Name of Sole or First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Applications by HUFs would be considered



at par with those from individuals;

- c) Companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- d) QIBs;
- e) Mutual Funds registered with SEBI;
- f) Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- g) Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- h) FIIs and sub-accounts of FIIs registered with SEBI, other than a sub-account which is a foreign corporate or a foreign individual under the QIB Portion;
- i) Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- j) Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the Non-Institutional applicant's category;
- k) Venture Capital Funds and Alternative Investment Fund (I) registered with SEBI; State Industrial Development Corporations;
- 1) Foreign Venture Capital Investors registered with the SEBI;
- m) Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- n) Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- o) Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- p) Provident Funds with minimum corpus of ₹25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- q) Pension Funds with minimum corpus of ₹25 Crores and who are authorized under their constitution to hold and invest in equity shares:
- r) National Investment Fund set up by Resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- s) Insurance funds set up and managed by army, navy or air force of the Union of India;
- t) Multilateral and bilateral development financial institution;
- u) Eligible QFIs;
- v) Insurance funds set up and managed by army, navy or air force of the Union of India;
- w) Insurance funds set up and managed by the Department of Posts, India;
- x) Any other person eligible to applying in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them.

### Applications not to be made by:



- 1. Minors (except under guardianship)
- 3. Foreign Nationals (except NRIs)

- 2. Partnership firms or their nominees
- 4. Overseas Corporate Bodies

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### PARTICIPATION BY ASSOCIATES/AFFILIATES OF LEAD MANAGER

The Lead Manager and the Syndicate Members, if any, shall not be allowed to purchase in this Issue in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the Lead Manager and the Syndicate Members, if any, may subscribe the Equity Shares in the Issue, in the Non-Institutional Category where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients. All categories of investors, including associates or affiliates of Lead Manager and syndicate members, shall be treated equally for the purpose of allocation to be made on a proportionate basis.

Promoter and Promoter Group and any persons related to our Promoters and Promoter Group cannot participate in the Issue.

#### APPLICATION BY INDIAN PUBLIC INCLUDING ELIGIBLE NRIS APPLYING ON NON-REPATRIATION

Application must be made only in the names of individuals, limited companies or statutory corporations / institutions and not in the names of minors (other than minor having valid depository accounts as per demographic details provided by the depositary), foreign nationals, trusts, (unless the trust is registered under the Societies Registration Act, 1860 or any other applicable trust laws and is authorized under its constitution to hold shares and debentures in a company), Hindu Undivided Families (HUF), partnership firms or their nominees. In case of HUFs, application shall be made by the Karta of the HUF.

Eligible NRIs applying on a non-repatriation basis may make payments by inward remittance in foreign exchange through normal banking channels or by debits to NRE / FCNR accounts as well as NRO accounts.

An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public.

#### APPLICATION BY MUTUAL FUNDS

As per the current regulations, the following restrictions are applicable for investments by mutual funds:

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any Company.

Provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds.

> No mutual fund under all its schemes should own more than 10% of any Company's paid up share capital carrying voting rights.

The Applications made by the asset management companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications, provided that the Applications clearly indicate the scheme concerned for which the Application has been made.



#### APPLICATIONS BY ELIGIBLE NRIS ON REPATRIATION BASIS

# ELIGIBLE NRIS APPLYING ON A REPATRIATION BASIS ARE ADVISED TO USE THE APPLICATION FORM MEANT FOR NON-RESIDENTS (BLUE IN COLOUR).

Under the Foreign Exchange Management Act, 1999 (FEMA) general permission is granted to companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRI's subject to the terms and conditions stipulated therein. Companies are required to file declaration in the prescribed form to the concerned Regional Office of RBI within 30 days from the date of issue of shares for allotment to NRI's on repatriation basis.

NRIs may obtain copies of Application Form from the offices of the Lead Manager and the Designated Intermediaries. Eligible NRI Applicants making application on a repatriation basis by using the Non Resident Forms, should authorize their SCSB to block their Non-Resident External (NRE) accounts, or Foreign Currency Non-Resident (FCNR) or ASBA Accounts.

Eligible NRI Bidders bidding on a non-repatriation basis by using Resident Forms should authorize their SCSB to block their Non Resident Ordinary (NRO) accounts for the full Application Amount, at the time of the submission of the Application Form.

Allotment of Equity Shares to Non Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity Shares will be allowed to be repatriated along with the income thereon subject to permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws.

The Company does not require approvals from FIPB or RBI for the Transfer of Equity Shares in the issue to eligible NRI's, FII's, Foreign Venture Capital Investors registered with SEBI and multilateral and bilateral development financial institutions.

#### APPLICATIONS BY ELIGIBLE FPIS INCLUDING FIIS ON REPATRIATION BASIS

# FPIs INCLUDING FIIS WHO WISH TO PARTICIPATE IN THE ISSUE ARE ADVISED TO USE THE APPLICATION FORM FOR NON- RESIDENTS (BLUE IN COLOUR).

As per the current regulations, the following restrictions are applicable for investments by FPIs:

- 1. Foreign portfolio investor shall invest only in the following securities, namely- (a) Securities in the primary and secondary markets including shares, debentures and warrants of companies, listed or to be listed on a recognized stock exchange in India; (b) Units of schemes floated by domestic mutual funds, whether listed on a recognized stock exchange or not; (c) Units of schemes floated by a collective investment scheme; (d) Derivatives traded on a recognized stock exchange; (e) Treasury bills and dated government securities; (f) Commercial papers issued by an Indian company; (g) Rupee denominated credit enhanced bonds; (h) Security receipts issued by asset reconstruction companies; (i) Perpetual debt instruments and debt capital instruments, as specified by the Reserve Bank of India from time to time; (j) Listed and unlisted non-convertible debentures/bonds issued by an Indian company in the infrastructure sector, where 'infrastructure' is defined in terms of the extant External Commercial Borrowings (ECB) guidelines; (k) Non-convertible debentures or bonds issued by Non-Banking Financial Companies categorized as 'Infrastructure Finance Companies' (IFCs) by the Reserve Bank of India; (l) Rupee denominated bonds or units issued by infrastructure debt funds; (m) Indian depository receipts; and (n) Such other instruments specified by the Board from time to time.
- 2. Where a foreign institutional investor or a sub account, prior to commencement of FEMA Act, holds equity shares in a company whose shares are not listed on any recognized stock exchange, and continues to hold such shares after initial public offering and listing thereof, such shares shall be subject to lock-in for the same period, if any, as is applicable to shares held by a foreign direct investor placed in similar position, under the policy of the Government of India relating to foreign direct investment for the time being in force.
- 3. In respect of investments in the secondary market, the following additional conditions shall apply:



- (a). A foreign portfolio investor shall transact in the securities in India only on the basis of taking and giving delivery of securities purchased or sold;
- (b). Nothing contained in clause (a) shall apply to:
  - i. Any transactions in derivatives on a recognized stock exchange;
  - ii. Short selling transactions in accordance with the framework specified by the Board;
  - iii. Any transaction in securities pursuant to an agreement entered into with the merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter IX of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018;
  - iv. Any other transaction specified by the Board.
- (c). No transaction on the stock exchange shall be carried forward;
- (d). The transaction of business in securities by a foreign portfolio investor shall be only through stock brokers registered by the Board:

Provided nothing contained in this clause shall apply to:

- i. transactions in Government securities and such other securities falling under the purview of the Reserve Bank of India which shall be carried out in the manner specified by the Reserve Bank of India;
- ii. sale of securities in response to a letter of offer sent by an acquirer in accordance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- iii. sale of securities in response to an offer made by any promoter or acquirer in accordance with the Securities and Exchange Board of India (Delisting of Equity shares) Regulations, 2009;
- iv. Sale of securities, in accordance with the Securities and Exchange Board of India (Buy-back of securities) Regulations, 2018;
- v. divestment of securities in response to an offer by Indian Companies in accordance with Operative Guidelines for Disinvestment of Shares by Indian Companies in the overseas market through issue of American Depository Receipts or Global Depository Receipts as notified by the Government of India and directions issued by Reserve Bank of India from time to time;
- vi. Any Application for, or acquisition of, securities in response to an offer for disinvestment of shares made by the Central Government or any State Government;
- vii. Any transaction in securities pursuant to an agreement entered into with merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter IX of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018;
- viii. Any other transaction specified by the Board.
- (e). A foreign portfolio investor shall hold, deliver or cause to be delivered securities only in dematerialized form:

Provided that any shares held in non-dematerialized form, before the commencement of FEMA Act, can be held in non-dematerialized form, if such shares cannot be dematerialized.

Unless otherwise approved by the Board, securities shall be registered in the name of the foreign portfolio investor as a beneficial owner for the purposes of the Securities and Exchange Board of India (Depositories and Participants) Regulations, 2018.

- 4. The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below ten percent of the total issued capital of the company.
- 5. The investment by the foreign portfolio investor shall also be subject to such other conditions and restrictions as may be specified by the Government of India from time to time.



- 6. In cases where the Government of India enters into agreements or treaties with other sovereign Governments and where such agreements or treaties specifically recognize certain entities to be distinct and separate, the Board may, during the validity of such agreements or treaties, recognize them as such, subject to conditions as may be specified by it.
- 7. A foreign portfolio investor may lend or borrow securities in accordance with the framework specified by the Board in this regard.
- 8. No foreign portfolio investor shall issue, subscribe to or otherwise deal in offshore derivative instruments, directly or indirectly, unless the following conditions are satisfied:
  - (a). Such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority;
  - (b). Such offshore derivative instruments are issued after compliance with 'know your client' norms:

Provided that those unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated shall not issue, subscribe or otherwise deal in offshore derivatives instruments directly or indirectly:

Provided further that no Category III foreign portfolio investor shall issue, subscribe to or otherwise deal in offshore derivatives instruments directly or indirectly.

- 9. A foreign portfolio investor shall ensure that further issue or transfer of any offshore derivative instruments issued by or on behalf of it is made only to persons who are regulated by an appropriate foreign regulatory authority.
- 10. Foreign portfolio investors shall fully disclose to the Board any information concerning the terms of and parties to off-shore derivative instruments such as participatory notes, equity linked notes or any other such instruments, by whatever names they are called, entered into by it relating to any securities listed or proposed to be listed in any stock exchange in India, as and when and in such form as the Board may specify.
- 11. Any offshore derivative instruments issued under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 before commencement of SEBI (Foreign Portfolio Investors) Regulations, 2014 shall be deemed to have been issued under the corresponding provisions of SEBI (Foreign Portfolio Investors) Regulations, 2014.
- 12. A FII or its subaccount which holds a valid certificate of registration shall, subject to payment of conversion fees, be eligible to continue to buy, sell or otherwise deal in securities till the expiry of its registration as a foreign institutional investor or subaccount, or until he obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

A qualified foreign investor may continue to buy, sell or otherwise deal in securities subject to the provisions of the SEBI (Foreign Portfolio Investors) Regulations, 2014, for a period of one year from the date of commencement of the aforesaid regulations, or until it obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

- 13. The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below 10% of the total issued capital of the company.
- 14. The issue of Equity Shares to a single FII should not exceed 10% of our post Issue Paid up Capital of the Company. In respect of an FII investing in Equity Shares of our Company on behalf of its sub accounts, the investment on behalf of each sub account shall not exceed 10% of our total issued capital or 5% of our total issued capital in case such sub account is a foreign corporate or an individual.
- 15. In accordance with the foreign investment limits, the aggregate FII holding in our Company cannot exceed 24% of our total issued capital. However, this limit can be increased to the permitted sectoral cap/statutory limit, as applicable to our Company after obtaining approval of its board of Directors followed by the special resolution to that effect by its shareholders in their General Meeting. As on the date of filing the Prospectus, no such resolution has been recommended to the shareholders of the Company for adoption.



- 16. Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of regulation 15A(1) of the Securities Exchange Board of India (Foreign Institutional Investors) Regulations 1995, as amended, an FII may issue, deal or hold, off shore derivative instruments such as participatory notes, equity linked notes or any other similar instruments against underlying securities listed or proposed to be listed in any stock exchange in India only in favour of those entities which are regulated by any relevant regulatory authorities in the countries of their incorporation or establishment subject to compliance of "Know Your Client" requirements. An FII shall also ensure that no further downstream issue or transfer of any instrument referred to hereinabove is made to any person other than a regulated entity.
- 17. In case of FII's in NRI/FII Portion, number of Equity Shares applied shall not exceed issue size.

# APPLICATION BY SEBI REGISTERED ALTERNATIVE INVESTMENT FUND (AIF), VENTURE CAPITAL FUNDS AND FOREIGN VENTURE CAPITAL INVESTORS

The SEBI (Venture Capital Funds) Regulations, 1996 and the SEBI (Foreign Venture Capital Investor) Regulations, 2000 prescribe investment restrictions on venture capital funds and foreign venture capital investors registered with SEBI. Further, the SEBI, AIF Regulations prescribes, among others, the investment restrictions on AIFs.

The holding by any individual venture capital fund registered with SEBI in one Company should not exceed 25% of the corpus of the venture capital fund; a Foreign Venture Capital Investor can invest its entire funds committed for investments into India in one Company. Further, Venture Capital Funds and Foreign Venture Capital investor can invest only up to 33.33% of the funds available for investment by way of subscription to an Initial Public Offer.

The SEBI (Alternative Investment funds) Regulations, 2012 prescribes investment restrictions for various categories of AIF's.

The category I and II AIFs cannot invest more than 25% of the corpus in one investee Company. A category III AIF cannot invest more than 10% of the corpus in one Investee Company. A Venture capital fund registered as a category I AIF, as defined in the SEBI Regulations, cannot invest more than 1/3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI Regulations shall continue to be regulated by the VCF Regulations.

All FIIs and FVCIs should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of Bank charges and commission.

Our Company or the Lead Manager will not be responsible for loss, if any, incurred by the Applicants on account of conversion of foreign currency.

There is no reservation for Eligible NRIs, FPIs and FVCIs and all such Applicants will be treated on the same basis with other categories for the purpose of allocation.

All non-resident investors should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and commission.

#### APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS

In case of applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing which, the Company reserves the right to reject any application, without assigning any reason thereof.

# APPLICATIONS BY INSURANCE COMPANIES

In case of applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2000, as amended (The "IRDA Investment Regulations"), are broadly set forth below:



- (a.) Equity shares of a Company: the least of 10% of the investee Company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- (b.) The entire group of the investee Company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- (c.) the industry sector in which the investee company belong to: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under (a), (b) and (c) above, as the case may be. Insurance companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

#### APPLICATION BY PROVIDENT FUNDS / PENSION FUNDS

In case of applications made by provident funds with minimum corpus of ₹ 25 Crore (subject to applicable law) and pension funds with minimum corpus of ₹ 25 Crore, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be attached to the Application Form. Failing this, our Company reserves the right to reject any application, without assigning any reason thereof.

#### APPLICATION UNDER POWER OF ATTORNEY

In case of applications made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, FPI's, Mutual Funds, insurance companies and provident funds with minimum corpus of ₹ 25 Crores (subject to applicable law) and pension funds with a minimum corpus of ₹ 25 Crores, a certified copy of the power of attorney or the relevant Resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

In addition to the above, certain additional documents are required to be submitted by the following entities:

- a.) With respect to applications by VCFs, FVCIs, FPIs and Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- b.) With respect to applications by insurance companies registered with the Insurance Regulatory and Development Authority, in addition to the above, a certified copy of the certificate of registration issued by the Insurance Regulatory and Development Authority must be lodged with the Application Form as applicable. Failing this, our Company reserves the right to accept or reject any application, in whole or in part, in either case without assigning any reasons thereof.
- c.) With respect to applications made by provident funds with minimum corpus of ₹25 Crores (subject to applicable law) and pension funds with a minimum corpus of ₹25 Crores, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject such application, in whole or in part, in either case without assigning any reasons thereof.
- d.) With respect to Applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form.

The Company in its absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Application Form, subject to such terms and conditions that the Company and the lead manager may deem fit.



The Company, in its absolute discretion, reserves the right to permit the holder of the power of attorney to request the Registrar to the Issue that, for the purpose of printing particulars on the refund order and mailing of the Allotment Advice / CANs / letters notifying the unblocking of the bank accounts of ASBA applicants, the Demographic Details given on the Application Form should be used (and not those obtained from the Depository of the application). In such cases, the Registrar to the Issue shall use Demographic Details as given on the Application Form instead of those obtained from the Depositories.

The above information is given for the benefit of the Applicants. The Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

#### INDICATIVE PROCESS FLOW FOR APPLICATIONS IN PUBLIC ISSUE

#### ASBA PROCESS

In accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process. Our Company and the Lead Manager are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of the Prospectus. ASBA Applicants are advised to make their independent investigations and to ensure that the ASBA Application Form is correctly filled up, as described in this section.

Lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on www.sebi.gov.in. For details on designated branches of SCSB collecting the Application Form, please refer the below mentioned SEBI link.

https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35 https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34

A Resident Retail Individual Investor shall submit his Application through an Application Form, either in physical or electronic mode, to the SCSB with whom the bank account of the ASBA Applicant or bank account utilized by the ASBA Applicant ("ASBA Account") is maintained. The SCSB shall block an amount equal to the Application Amount in the bank account specified in the ASBA Application Form, physical or electronic, on the basis of an authorization to this effect given by the account holder at the time of submitting the Application.

The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount against the allocated shares to the ASBA Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the ASBA Application, as the case may be.

The ASBA data shall thereafter be uploaded by the SCSB in the electronic IPO system of the Stock Exchange. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant bank accounts and for transferring the amount allocable to the successful ASBA Applicants to the ASBA Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Lead Manager.

ASBA Applicants are required to submit their Applications, either in physical or electronic mode. In case of application in physical mode, the ASBA Applicant shall submit the ASBA Application Form at the Designated Branch of the SCSB or Registered Brokers or Registered RTA's or DPs registered with SEBI. In case of application in electronic form, the ASBA Applicant shall submit the Application Form either through the internet banking facility available with the SCSB, or such other electronically enabled mechanism for applying and blocking funds in the ASBA account held with SCSB, and accordingly registering such Applications.

# CHANNELS OF SUBMISSION OF APPLICATION FORMS

From July 1, 2019 in Phase II, RIIs shall use only Channel I, Channel II and Channel IV (as described below) for making applications in a public issue:



Category of Investor	Channel I	Channel II	Channel III	Channel IV
Retail Individual Investor (RII)	Investor may submit the Application Form with ASBA as the sole mechanism for making payment either physically (at the branch of the SCSB) or online.	Investor may submit the Application Form online using the facility of linked online trading, demat and bank account (3-in-1 type accounts) provided by Registered Brokers.	Not Applicable	RIIs may submit the Application Form with any of the Designated Intermediaries and use his/her UPI ID for the purpose of blocking of funds.
Non- Institutional Investor (NII) including Qualified Institutional Buyer (QIB)	For such applications the existing process of uploading the Application and blocking of finds in the RIIs account by the SCSB would continue.		Investor may submit the Application Form with any of the Designated Intermediaries, along with details of his/her ASBA Account for blocking of funds.  For such applications the Designated Intermediary will upload the Application in the stock exchange bidding platform and forward the application form to Designated Branch of	Not Applicable
			the concerned SCSB for blocking of funds.	

Upon receipt of the Application Form, submitted whether in physical or electronic mode, the Designated Branch of the SCSB shall verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form, prior to uploading such Applications with the Stock Exchange.

If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB shall reject such Applications and shall not upload such Applications with the Stock Exchange.

If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the Application Form and will enter each Application into the electronic bidding system as a separate Application and generate a TRS for each price and demand option. The TRS shall be furnished to the ASBA Applicant on request.

The Application Amount shall remain blocked in the aforesaid ASBA Account until finalisation of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the Application Form, as the case may be.

Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Applicants to the Public Issue Account. In case of withdrawal/failure of the Offer, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Offer.

# PROCESS FLOW FOR APPLICATIONS IN PUBLIC ISSUE SUBMITTED BY RETAIL INDIVIDUAL INVESTOR

In addition to application to be submitted to SCSB, with whom the bank account to be blocked, is maintained, a RII would also have



the option to submit application form with any of the intermediary and use his / her bank account linked UPI ID for the purpose of blocking of funds with effect from January 01, 2019.

The detailed process in this regard is as detailed hereunder:

#### **Application and validation process**

- (a). submission of the application with the intermediary, the RII would be required to have / create a UPI ID, with a maximum length of 45 characters including the handle (Example: InvestorID@bankname).
- (b). RII will fill in the Application details in the application form along with his/ her bank account linked UPI ID and submit the application with any of the intermediary.
- (c). The intermediary upon receipt of form will upload the Application details along with UPI ID in the stock exchange bidding platform.
- (d). Once the Application has been entered in the bidding platform, the exchange will undertake validation of the PAN and Demat Account details of RII with the depository.
- (e). Depository will validate the aforesaid Application details on a real time basis and send response to stock exchange which would be shared by stock exchange with intermediary through its platform, for corrections, if any.
- (f). SMS from exchange to RII for applying: Once the Application details are uploaded on the stock exchange platform, the stock exchange shall send an SMS to the RII regarding submission of his / her application, daily at the end of day basis, during bidding period. For the last day of applying, the SMS may be sent out the next working day.

#### The Block Process

- (a). Post undertaking validation with depository, the stock exchange will, on a continuous basis, electronically share the Application details along with RIIs UPI ID, with the Sponsor Bank appointed by the issuer.
- (b). The Sponsor Bank will initiate a mandate request on the RII i.e. request the RII to authorize blocking of funds equivalent to application amount and Subsequent debit of funds in case of allotment. For all pending UPI Mandate Requests, the Sponsor Bank will initiate requests for blocking of funds in the ASBA Accounts of relevant investors with a confirmation cut-off time of 12:00 pm on the first Working Day after the Bid/Issue Closing Date ("Cut-Off Time"). Accordingly, RIIs using the UPI Mechanism need to accept UPI Mandate Requests for blocking off funds prior to the Cut-Off Time and all pending UPI Mandate Requests after the Cut-Off Time will lapse.
- (c). The request raised by the Sponsor Bank, would be electronically received by the RII as a SMS / intimation on his / her mobile no. / Mobile app, associated with UPI ID linked bank account.
- (d). The RII would be able to view the amount to be blocked as per his / her Application in such intimation. The RII would also be able to view an attachment wherein the IPO Application details submitted by RII will be visible. After reviewing the details properly, RII would be required to proceed to authorize the mandate. Such mandate raised by sponsor bank would be a one-time mandate for each application in the IPO.
- (e). Upon successful validation of block request by the RII, as above, the said information would be electronically received by the RIIs' bank, where the funds, equivalent to application amount, would get blocked in RIIs account. Intimation regarding confirmation of such block of funds in RIIs account would also be received by the RII.
- (f). The information containing status of block request (e.g. accepted / decline / pending) would also be shared with the Sponsor Bank, which in turn would be shared with stock exchange. The block request status would also be displayed on stock exchange platform for information of the intermediary.
- (g). The information received from Sponsor Bank, would be shared by stock exchange with RTA in the form of a file for the purpose



of reconciliation.

(h). RIIs would continue to have the option to modify or withdraw the Application till the closure of the Issue period. For each such modification of Application, RII will submit a revised Application and shall receive a mandate request from sponsor bank to be validated as per the process indicated above.

Post closure of the Offer, the stock exchange will share the Application details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.

# NUMBER OF APPLICATIONS PER BANK ACCOUNT

An investor making application using any of channels under UPI Payments Mechanism, shall use only his / her own bank account or only his / her own bank account linked UPI ID to make an application in public issues. Applications made using third party bank account or using third party linked bank account UPI ID are liable for rejection. Sponsor Bank shall provide the investors UPI linked bank account details to RTA for purpose of reconciliation. RTA shall undertake technical rejection of all applications to reject applications made using third party bank account.

#### **HOW TO APPLY?**

In accordance with the SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants has to compulsorily apply through the ASBA Process. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public Issue may use either Application Supported by Blocked Amount (ASBA) facility for making application or also can use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

#### MODE OF PAYMENT

Upon submission of an Application Form with the SCSB, whether in physical or electronic mode, each ASBA Applicant shall be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount, in the bank account maintained with the SCSB.

Applicants must specify the Bank Account number, or the UPI ID, as applicable, in the Application Form. The Application Form submitted by applicant and which is accompanied by cash, demand draft, cheque, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account, may not be accepted. The SCSB or Sponsor Bank shall keep the Application Amount in the relevant bank account blocked until withdrawal/ rejection of the application or receipt of instructions from the Registrar to unblock the Application Amount.

However, Non Retail Applicants shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Application Form or for unsuccessful Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalisation of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the application by the ASBA Applicant, as the case may be.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors (except Anchor Investors) applying in a public Issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018 and all related circulars issued thereafter, Retail Individual Investors applying in public Issue may use either Application Supported by Blocked Amount (ASBA) facility for making application or also can use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

On the Designated Date, the SCSBs shall transfer the amounts allocable to the ASBA Applicants from the respective ASBA Account, in terms of the SEBI Regulations, into the ASBA Public Issue Account. The balance amount, if any against the said Application in the ASBA Accounts shall then be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the Issue.



In case of applications made by using any of channels under UPI Payments Mechanism, post closure of the Offer, the stock exchange will share the Application details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.

The RTA, based on information of Applications and blocking received from stock exchange, would undertake reconciliation of the Applications data and block confirmation corresponding to the Applications by all investor category applications (with and without the use of UPI) and prepare the basis of allotment.

Upon approval of basis of allotment, RTA will share the debit file with Sponsor bank (through Stock exchange) and SCSBs, as applicable, for credit of funds in the public issue account and unblocking of excess funds in the RIIs account. The Sponsor bank based on the mandate approved by the RII at the time of blocking of funds, will raise the debit / collect request from RIIs bank account, whereupon the funds will be transferred from RIIs account to public issue account and remaining funds, if any, will be unblocked without any manual intervention by RII or his / her bank.

Upon confirmation of receipt of funds in the public issue account, shares would be credited to the RII's account. RII will be notified for full/partial/no allotment. For partial allotment the remaining funds would be unblocked. For no allotment, mandate would be revoked and application amount would be unblocked for the RII.

#### UNBLOCKING OF ASBA ACCOUNT

On the basis of instructions from the Registrar to the Issue, the SCSBs shall transfer the requisite amount against each successful ASBA Applicant to the ASBA Public Issue Account as per section 40(3) of the Companies Act, 2013 and shall unblock excess amount, if any in the ASBA Account.

In case of applications made by using any of channels under UPI Payments Mechanism, Registrar to the Issue will share the debit file with Sponsor bank (through Stock exchange) and SCSBs, as applicable, for credit of funds in the public issue account and unblocking of excess funds in the RIIs account. The Sponsor bank based on the mandate approved by the RII at the time of blocking of funds, will raise the debit / collect request from RIIs bank account, whereupon the funds will be transferred from RIIs account to public issue account and remaining funds, if any, will be unblocked without any manual intervention by RII or his / her bank.

However, the Application Amount may be unblocked in the ASBA Account or Bank Account link in UPI Mechanism prior to receipt of intimation from the Registrar to the Issue by the Controlling Branch of the SCSB regarding finalization of the Basis of Allotment in the Issue, in the event of withdrawal/failure of the Issue or rejection of the ASBA Application or Application made through UPI Mechanism, as the case may be.

# MAXIMUM AND MINIMUM APPLICATION SIZE

The applications in this Issue, being a fixed price issue, will be categorized into two;

#### 1. For Retail Individual Applicants

The Application must be for a minimum of 800 Equity Shares so as to ensure that the Application amount payable by the Applicant does not exceed  $\ge 2,00,000$ .

# 2. For Other Applicants (Non Institutional Applicants and QIBs):

The Application must be for a minimum of 1600 Equity Shares so as to ensure that the Application Amount exceeds ₹2,00,000 and in multiples of 800 Equity Shares thereafter.

A person shall not make an application in the net Issue category for a number of specified securities that exceeds the total number of securities offered to the public. Further, the maximum application by non-institutional investors shall not exceed total number of specified securities offered in the issue less total number of specified securities offered in the issue to qualified institutional buyers.

Further, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.



In case of revision in Applications, the Non Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than  $\stackrel{?}{\phantom{}}$  2,00,000 for being considered for allocation in the Non Institutional Portion.

Applicants are advised to ensure that any single Application form does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in the Prospectus.

#### OPTION TO RECEIVE EQUITY SHARES IN DEMATERIALIZED FORM

Furnishing the details of depository account is mandatory and applications without depository account shall be treated as incomplete and rejected.

Investors should note that Allotment of Equity Shares to all successful Applicants will only be in the dematerialized form in compliance of the Companies Act, 2013.

The Equity Shares on Allotment shall be traded only in the dematerialized segment of the Stock Exchanges.

Applicants will not have the option of getting Allotment of the Equity Shares in physical form. Allottees shall have the option to rematerialize the Equity Shares, if they so desire, as per the provision of the Companies Act and the Depositories Act.

# INFORMATION FOR THE APPLICANTS

- a.) The Company will file the Prospectus with the RoC at least 3 (three) working days before the Issue Opening Date.
- b.) The Lead Manager will circulate copies of the Prospectus along with the Application Form to potential investors.
- c.) Any investor, being eligible to invest in the Equity Shares offered, who would like to obtain the Prospectus and/ or the Application Form can obtain the same from the Company's Registered Office or from the Registered Office of the Lead Manager.
- d.) Applicants who are interested in subscribing to the Equity Shares should approach the Lead Manager or their authorized agent(s) to register their Applications.
- e.) Applications made in the name of Minors and/or their nominees shall not be accepted.

#### PRE-ISSUE ADVERTISEMENT

As provided in Section 30 of the Companies Act, 2013 and 264(2) of the SEBI (ICDR) Regulations, 2018, the Company shall, after registering the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in one widely circulated English national daily newspaper; one widely circulated Hindi national daily newspaper and one widely circulated Gujarati newspaper.

#### SIGNING OF UNDERWRITING AGREEMENT

The issue is 100% Underwritten. Our Company has entered into an Underwriting Agreement with the Lead Manager on September 02, 2023

# FILING OF THE PROSPECTUS WITH THE ROC

The Company will file a copy of the Prospectus with the RoC in terms of Section 32 of Companies Act, 2013.

# INFORMATION FOR THE APPLICANTS

**a.**) **Designated Date and Allotment of Equity Shares Designated Date:** On the Designated date, the SCSBs or Sponsor Bank shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.



- **b.**) **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the designated stock exchange, the Registrar shall upload it on its website. On the basis of approved basis of allotment, the Issuer shall make necessary corporate action to facilitate the allotment and credit of equity shares. Applicants are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the issue.
- **c.**) Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Applicants who have been allotted Equity Shares in the Issue. The dispatch of allotment advice shall be deemed a valid, binding and irrevocable contract.
- **d.**) Issuer will make the allotment of the equity shares and initiate corporate action for credit of shares to the successful applicants Depository Account within 5 working days of the Issue Closing date. The Issuer also ensures the credit of shares to the successful Applicants Depository Account is completed within two working Day from the date of allotment, after the funds are transferred from ASBA Public Issue Account to Public Issue account of the issuer.

**Designated Date:** On the Designated date, the SCSBs or Sponsor Bank shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.

The Company will issue and dispatch letters of allotment/ or letters of regret along with refund order or credit the allotted securities to the respective beneficiary accounts, if any within a period of 5 working days of the Issue Closing Date. The Company will intimate the details of allotment of securities to Depository immediately on allotment of securities under Section 56 of the Companies Act, 2013 or other applicable provisions, if any.

# INTEREST AND REFUNDS COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at SME Platform of NSE where the Equity Shares are proposed to be listed are taken within 6 (Six) working days from Issue Closing Date. Giving of Instructions for refund by unblocking of amount via ASBA not later than 4(four) working days of the Issue Closing Date, would be ensured. If such money is not repaid within prescribed time from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of prescribed time, be liable to repay such application money, with interest as prescribed under SEBI (ICDR) Regulations, the Companies Act, 2013 and applicable law. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and/or imprisonment in such a case.

# GROUNDS FOR REFUND NON-RECEIPT OF LISTING PERMISSION

An Issuer makes an Application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchanges from where such permission is sought are disclosed in Prospectus. The designated Stock Exchange may be as disclosed in the Prospectus with which the Basis of Allotment may be finalised.

If the permission to deal in and official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith repay, without interest, all money received from the Applicants in pursuance of the Prospectus.

In case, our Company fails to obtain listing or trading permission from the stock exchanges where the specified securities were to be listed, our Company shall refund through verifiable means the entire monies received within seven days of receipt of intimation from stock exchanges rejecting the application for listing of specified securities. The Lead Manager and Registrar to the Issue shall intimate Public Issue bank/Bankers to the Issue and Public Issue Bank/Bankers to the Issue shall transfer the funds from Public Issue account to Refund Account as per the written instruction from lead Manager and the Registrar for further payment to the beneficiary Applicants.

If any such money is not repaid within eight days after the issuer becomes liable to repay it the issuer and every director of the company who is an officer in default shall, on and from the expiry of the eighth day, be jointly and severally liable to repay that money with interest at the rate of fifteen per cent. per annum.

#### MINIMUM SUBSCRIPTION



This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten. As per section 39 of the Companies Act, 2013, if the "Stated Minimum Amount" has not been subscribed and the sum payable on application is not received within a period of thirty days from the date of issue of the Prospectus, or such other period as may be specified by the Securities and Exchange Board, the amount received under sub-section (1) shall be returned within such time and manner as may be prescribed under that section. If the Issuer does not received the subscription of 100% of the Issue through this Prospectus including devolvement of underwriters within Sixty Days from the date of closure of the Issue, the Issuer shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after the Issuer become liable to pay the amount, the Issuer shall pay interest prescribed under section 39 of the Companies Act, 2013.

#### MINIMUM NUMBER OF ALLOTTEES

The Issuer may ensure that the number of proposed Allottees to whom Equity Shares may be allotted shall not be less than 50 (Fifty), failing which the entire application monies may be refunded forthwith.

#### MODE OF REFUND

Within six Working Days of the Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs or in case of Applications by RIIs applying through the UPI mechanism to the Sponsor Bank, to revoke the mandate and for unblocking the amount in ASBA Accounts of unsuccessful Applicants and also for any excess amount blocked on Applications.

The Registrar to the Issue may instruct the controlling branch of the SCSB to unblock the funds in the relevant ASBA Account for any withdrawn, rejected or unsuccessful ASBA Applications or in the event of withdrawal or failure of the Issue.

#### LETTERS OF ALLOTMENT OR REFUND ORDERS OR INSTRUCTIONS TO THE SCSBS

The Registrar to the Issue shall give instructions for credit to the beneficiary account with depository participants within 6 Working Days from the Issue Closing Date. The Registrar shall instruct the Sponsor Bank or relevant SCSBs to, on the receipt of such instructions from the Registrar, revoke the mandate and for unblocking the amount in ASBA Accounts to the extent of the Application Amount specified in the Application Form or the relevant part thereof, for withdrawn, rejected or unsuccessful or partially successful ASBA Applications within 6 Working Days of the Issue Closing Date.

# INTEREST IN CASE OF DELAY IN ALLOTMENT OR REFUND:

The issuer shall allot securities offered to the public shall be made within the period prescribed by the Board. The issuer shall also pay interest at the rate of fifteen per cent. per annum if the allotment letters or refund orders have not been despatched to the applicants or if, in a case where the refund or portion thereof is made in electronic manner, the refund instructions have not been given to the clearing system in the disclosed manner within eight days from the date of the closure of the issue. However, applications received after the closure of issue in fulfilment of underwriting obligations to meet the minimum subscription requirement, shall not be entitled for the said interest.

- 1. **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Lead Manager or the Registrar to the Issue shall send to the Bankers to the Issue a list of their Applicants who have been allocated/Allotted Equity Shares in this Issue.
- 2. Pursuant to confirmation of corporate actions with respect to Allotment of Equity Shares, the Registrar to the Issue will dispatch Allotment Advice to the Applicants who have been Allotted Equity Shares in the Issue.
- 3. Approval of the Basis of Allotment by the Designated Stock Exchange. As described above shall be deemed a valid, binding and irrevocable contract for the Applicant.

# **GENERAL INSTRUCTIONS**

Do's:



- Check if you are eligible to apply as per the terms of the Prospectus and under applicable law, rules, regulations, guidelines and approvals;
- Read all the instructions carefully and complete the Application Form in the prescribed form;
- Ensure that the details about the PAN, DP ID and Client ID, UPI ID are correct and the Applicants depository account is active, as Allotment of the Equity Shares will be in the dematerialized form only;
- Ensure that your Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre;
- If the first applicant is not the account holder, ensure that the Application Form is signed by the account holder.
- Ensure that you have mentioned the correct bank account number in the Application Form;
- > Ensure that the signature of the First Applicants in case of joint Applications, is included in the Application Forms;
- ➤ QIBs, Non-Institutional Applicants and the Retail Applicants should submit their Applications through the ASBA process only. However, pursuant to SEBI circular dated November 01, 2018, RII may submit their Application by using UPI mechanism for payment.
- Ensure that the name(s) given in the Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Applications, the Application Form should contain only the name of the First Applicants whose name should also appear as the first holder of the beneficiary account held in joint names;
- Ensure that you request for and receive a stamped acknowledgement of the Application Form for all your Application;
- Ensure that you have funds equal to the Application Amount in the Bank Account maintained with the SCSB before submitting the Application Form under the ASBA process or application forms submitted by RIIs using UPI mechanism for payment, to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centres), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations);
- > Submit revised Applications to the same Designated Intermediary, through whom the original Application was placed and obtain a revised acknowledgment;
- Except for Applications (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of a SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, and (ii) Applications by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Applicants should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;
- Ensure that the Demographic Details are updated, true and correct in all respects;
- Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- Ensure that the category and the investor status is indicated;
- Ensure that in case of Application under power of attorney or by limited companies, corporates, trust etc, relevant documents are submitted;
- Ensure that Application submitted by any person outside India should be in compliance with applicable foreign and Indian laws;
- Applicants should note that in case the DP ID, Client ID and the PAN mentioned in their Application Form and entered into the online IPO system of the Stock Exchange by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, Client ID and PAN available in the Depository database, then such Applications are liable to be rejected. Where the Application Form is submitted in joint names, ensure that the beneficiary account is also held in the same joint names and such names are in the same sequence in which they appear in the Application Form;
- Ensure that the Application Forms are delivered by the Applicants within the time prescribed as per the Application Form and the Prospectus;
- Ensure that you have mentioned the correct ASBA Account number or UPI ID in the Application Form;
- Ensure that you have mentioned the details of your own bank account for blocking of fund or your own bank account linked UPI ID to make application in the Public Issue;
- Ensure that on receipt of the mandate request from sponsor bank, you have taken necessary step in timely manner for blocking of fund on your account through UPI ID using UPI application;
- Ensure that you have correctly signed the authorization/undertaking box in the Application Form, or have otherwise provided an authorization to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Amount mentioned in the Application Form at the time of submission of the Application;



- Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Application Form; and
- The Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### Don'ts:

- ➤ Do not apply for lower than the minimum Application size;
- > Do not apply at a Price Different from the Price Mentioned herein or in the Application Form;
- > Do not pay the Application Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest;
- > Do not send Application Forms by post; instead submit the same to the Designated Intermediary only;
- ➤ Do not submit the Application Forms to any non-SCSB bank or our Company;
- > Do not make Application on an Application Form that does not have the stamp of the relevant Designated Intermediary;
- > Do not make Application at Cut-off Price (for Applications by QIBs and Non-Institutional Applicants);
- > Do not instruct your respective Banks to release the funds blocked in the ASBA Account under the ASBA process;
- ➤ Do not make Application for Application Amount exceeding ₹2,00,000 (for Applications by Retail Individual Applicants);
- > Do not fill up the Application Form such that the Equity Shares applied for exceeds the Net Issue Size and / or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Prospectus;
- > Do not submit the General Index Register number instead of the PAN;
- > Do not submit the Application without ensuring that funds equivalent to the entire Application Amount are blocked in the relevant ASBA Account;
- > Do not submit Application on plain paper or on incomplete or illegible Application Forms or on Application Forms in a colour prescribed for another category of Applicants;
- Do not submit Application in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- > Do not make Application if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- > Do not submit Application by using details of the third party's bank account or UPI ID which is linked with bank account of the third party. Kindly note that Applications made using third party bank account or using third party linked bank account UPI ID are liable for rejection.

# INSTRUCTIONS FOR COMPLETING THE APPLICATION FORM

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are liable to be rejected. Application forms submitted to the SCSBs should bear the stamp of respective intermediaries to whom the application form submitted. Application form submitted directly to the SCSBs should bear the stamp of the SCSBs and/or the Designated Branch. Application forms submitted by Applicants whose beneficiary account is inactive shall be rejected. SEBI, vide Circular No. CIR/CFD/14/2012 dated October 4, 2012 has introduced an additional mechanism for investors to submit application forms in public issues using the stock broker ("broker") network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker's Centre is available on the websites of NSE i.e. www.nseindia.com.

Applicants may note that forms not filled completely or correctly as per instructions provided in this Prospectus, the General Information Document which shall be made available on the website of the Stock Exchange, the Issuer and the BRLM, are liable to be rejected. Instructions to fill each field of the Application Form can be found on the reverse side of the Application Form. Specific instructions for filling various fields of the Resident Application Form and Non-Resident Application Form and samples are provided below;

#### A. INSTRUCTION FOR FILLING THE APPLICATION FORM



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# XYZ LIMITED - INITIAL PUBLIC ISSUE - NR

APPLICATION FORM		Regis Tel. No.: Fax No. : Contact Person:	tered Office: Email: Website: CIN:		FVCI, ETC., APPLYING ON A REPATRIATION BASIS
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BANK BRANCH	SERIAL NO.	SCSB SERIAL NO.	Tel. No (with STD	code) / Mobile	
			2. PAN OF SO	LE/FIRST APPLICANT	
3. INVESTOR'S DEPOS	SITORY ACCOUNT DET	TAILS NSDL	CDSI		6. INVESTOR STATUS
					Non-Resident Indians - NRI (Repatriation basis)
For NSDL enter 8 Digit D	P ID followed by 8 Digit	Client ID / For CDSL enter 1	6 Digit Client ID.		Foreign Institutional Investor
4. APPLICATION DETAILS	8 (Only Retail Individual	Investor can apply at "Cut-C	off")	5. CATEGORY	Foreign Portfolio Investor -
No. of Equity Shares of	₹ 10/- each applied at the	e Issue Price i.e. at ₹ [•]/- per s	hare Cut-Off	' Price Retail	
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No. of Equity Shares of ₹ 10'- each applied at the Issue Price i.e. at ₹  - /- per share'					

Important Note: Application made using third party UPI Id or ASBA Bank A/c are liable to be rejected.

No. of Equity Shares Amount Blocked (₹)

ASBA Bank A/c No. / UPI Id:

Acknowledgement Slip for Applicant

Application Form No.



#### 1. FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE/FIRST APPLICANT:

Applicants should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.

- a.) Mandatory Fields: Applicants should note that the name and address fields are compulsory and e-mail and/or telephone number/ mobile number fields are optional. Applicants should note that the contact details mentioned in the Application Form may be used to dispatch communications (letters notifying the unblocking of the bank accounts of Applicants) in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Application Form may be used by the Issuer, the members of the Syndicate the Registered Broker and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- b.) **Joint Applicants:** In the case of Joint Applicants, the Application should be made in the name of the Applicant whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Applicant would be required in the Application Form and such first Applicant would be deemed to have signed on behalf of the joint holders. All payments may be made out in favour of the Applicant whose name appears in the Application Form or the Revision Form and all communications may be addressed to such Applicant and may be dispatched to his or her address as per the Demographic Details received from the Depositories.

#### 2. FIELD NUMBER 2: PAN NUMBER OF SOLE /FIRST APPLICANT:

- a.) PAN (of the sole/ first Applicant) provided in the Application Form should be exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account is held as per the Depositories' records.
- b.) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Application on behalf of the Central or State Government, Application by officials appointed by the courts and Application by Applicant residing in Sikkim ("PAN Exempted Applicant"). Consequently, all Applicants, other than the PAN Exempted Applicant, are required to disclose their PAN in the Application Form, irrespective of the Application Amount. An Application Form without PAN, except in case of Exempted Applicants, is liable to be rejected. Application by the Applicant whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.
- c.) The exemption for the PAN Exempted Applicant is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- d.) Application Forms which provide the General Index Register Number instead of PAN may be rejected.
- e.) Applications by Applicant whose demat accounts have been "suspended for credit" are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as "Inactive demat accounts" and Demographic Details are not provided by depositories.

# 3. FIELD NUMBER 3: APPLICANT'S DEPOSITORY ACCOUNT DETAILS

- a.) Applicants should ensure that DP ID and the Client ID are correctly filled in the Application Form. The DP ID and Client ID provided in the Application Form should match with the DP ID and Client ID available in the Depository database, otherwise, the Application Form is liable to be rejected.
- b.) Applicants should ensure that the beneficiary account provided in the Application Form is active.
- c.) Applicants should note that on the basis of DP ID and Client ID as provided in the Application Form, the Applicants may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Applicants as available on the records of the depositories. These Demographic Details may be used, among other things, for sending allocation advice and for other correspondence(s) related to an Issue.



d.) Applicants are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants' sole risk.

#### 4. FIELD NUMBER 4: APPLICATION OPTIONS

- a.) Since, this is the Fixed Price Issue and the Price has already been disclosed in the Prospectus, the Applicants should make application at the Issue Price only. For the purpose of this Issue, the Price has been Determined as ₹160/- per equity shares (including premium of ₹150/- per equity share).
- b.) **Cut-Off Price:** Retail Individual Investors or Employees or Retail Individual Shareholders can make application at the Cut-off Price indicating their agreement to apply for and purchase the Equity Shares at the Issue Price as determined in terms of Prospectus. Making Application at the Cut-off Price is prohibited for QIBs and NIIs and such Applications from QIBs and NIIs may be rejected.
- c.) **Minimum Application Value and Application Lot:** For Application made by Retail Individual Investors, minimum application of 800 Equity Shares to ensure that the minimum Application value is not exceeding ₹2,00,000 and not less than ₹1,00,000. For Application made by QIBs and Non Institutional Investors, minimum application of 1600 Equity Shares and in multiples of 800 Equity Shares thereafter to ensure that the minimum Application value is exceeding ₹2,00,000.
- d.) **Allotment:** The Allotment of specified securities to each RII shall not be less than the minimum application Lot, subject to availability of shares in the RII category, and the remaining available shares, if any, shall be Allotted on a proportionate basis. Also, in case if the RII category is entitled to more than the allocated equity shares on proportionate basis, the RII category shall be allotted that higher percentage.

# **Maximum and Minimum Application Size**

e.) The Applicants may apply for the desired number of Equity Shares in multiple of 800 equity shares at Issue Price. Applications by Retail Individual Investors and Retail Individual Shareholders must be for 800 equity shares, so as to ensure that the Application Amount, payable by the Applicants does not exceed ₹2,00,000.

In case the Application Amount exceeds ₹2,00,000 due to revision of the Application or any other reason, the Application may be considered for allocation under the Non-Institutional Category or if it is at the Cut-off Price, then such Application may be rejected.

For NRIs, Application Amount of up to ₹2,00,000 may be considered under the Retail Category for the purposes of allocation and Application Amount exceeding ₹2,00,000 may be considered under the Non-Institutional Category for the purposes of allocation.

- f.) Application by QIBs and NIIs must be for 1600 equity shares such that the Application Amount exceeds ₹2,00,000 and in multiples of 800 Equity Shares thereafter, as may be disclosed in the Application Form and the Prospectus, or as advertised by the Issuer, as the case may be. Non-Institutional Investors and QIBs are not allowed to make application at Cut off Price.
- g.) RII may revise or withdraw their application until Issue Closing Date. QIBs and NII's cannot withdraw or lower their Application (in terms of quantity of Equity Shares or the Application Amount) at any stage after making application and are required to pay the Application Amount upon submission of the Application.
- h.) In case the Application Amount reduces to ₹2,00,000 or less due to a revision of the Price, Application by the Non-Institutional Investors who are eligible for allocation in the Retail Category would be considered for allocation under the Retail Category.
- i.) An Application cannot be submitted for more than the net issue size.
- j.) The maximum application by any applicant including QIB applicant should not exceed the investment limits prescribed for them under the applicable laws.



# **Multiple Applications**

- k.) Applicant should submit only one Application Form. Submission of a second Application Form to either the same or to another member of the Syndicate, SCSB or Registered Broker and duplicate copies of Application Forms bearing the same application number shall be treated as multiple Applications and are liable to be rejected.
- 1.) Applicants are requested to note the following procedures that may be followed by the Registrar to the Issue to detect multiple Applications:
  - i. All Applications may be checked for common PAN as per the records of the Depository. For Applicants other than Mutual Funds and FII sub-accounts, Applications bearing the same PAN may be treated as multiple Application by Applicants and may be rejected.
  - ii. For Application from Mutual Funds and FII sub-accounts, submitted under the same PAN, as well as Application on behalf of the PAN Exempted Applicants, the Application Forms may be checked for common DP ID and Client ID. Such Applications which have the same DP ID and Client ID may be treated as multiple applications and are liable to be rejected.

# m.) The following Applications may not be treated as multiple Applications:

- i. Applications by Reserved Categories making application in their respective Reservation Portion as well as application made by them in the Issue portion in public category.
- ii. Separate Applications by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Applications clearly indicate the scheme for which the Application has been made.
- iii. Applications by Mutual Funds, and sub-accounts of FIIs (or FIIs and its sub-accounts) submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs.

# 5. FIELD NUMBER 5: CATEGORY OF APPLICANTS

- a.) The categories of Applicants are identified as per the SEBI (ICDR) Regulations, 2018 for the purpose of Applications, allocation and allotment in the Issue are RIIs, NIIs and QIBs.
- b.) An Issuer can make reservation for certain categories of Applicants as permitted under the SEBI (ICDR) Regulations, 2018. For details of any reservations made in the Issue, Applicants may refer to the Prospectus.
- c.) The SEBI (ICDR) Regulations, 2018, specify the allocation or allotment that may be made to various categories of Application in an issue depending upon compliance with the eligibility conditions. Details pertaining to allocation are disclosed on reverse side of the Revision Form.
- d.) For Issue specific details in relation to allocation, Applicants may refer to the Prospectus.

# 6. FIELD NUMBER 6: INVESTOR STATUS

- a.) Each Applicants should check whether it is eligible to apply under applicable law and ensure that any prospective allotment to it in the Issue follows the investment restrictions under applicable law.
- b.) Certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.
- c.) Applicants should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Application Form and Non-Resident Application Form.



d.) Applicants should ensure that their investor status is updated in the Depository records.

#### 7. FIELD NUMBER 7: PAYMENT DETAILS

- a.) Applicants are required to enter either the ASBA Bank account details or the UPI ID in this field. In case the Applicants doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. For application submitted to Designated Intermediaries (other than SCSBs), Applicants providing both the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application.
- b.) The full Application Amount shall be blocked based on the authorization provided in the Application Form.
- c.) RIIs who make application at Cut-off price shall be blocked on the Cap Price.
- d.) All Applicants (other than Anchor Investors) can participate in the Issue only through the ASBA mechanism.
- e.) RIIs submitting their applications through Designated Intermediaries can participate in the Issue through the UPI mechanism, through their UPI ID linked with their bank account.
- f.) Application Amount cannot be paid in cash, cheque, and demand draft, through money order or through postal order.

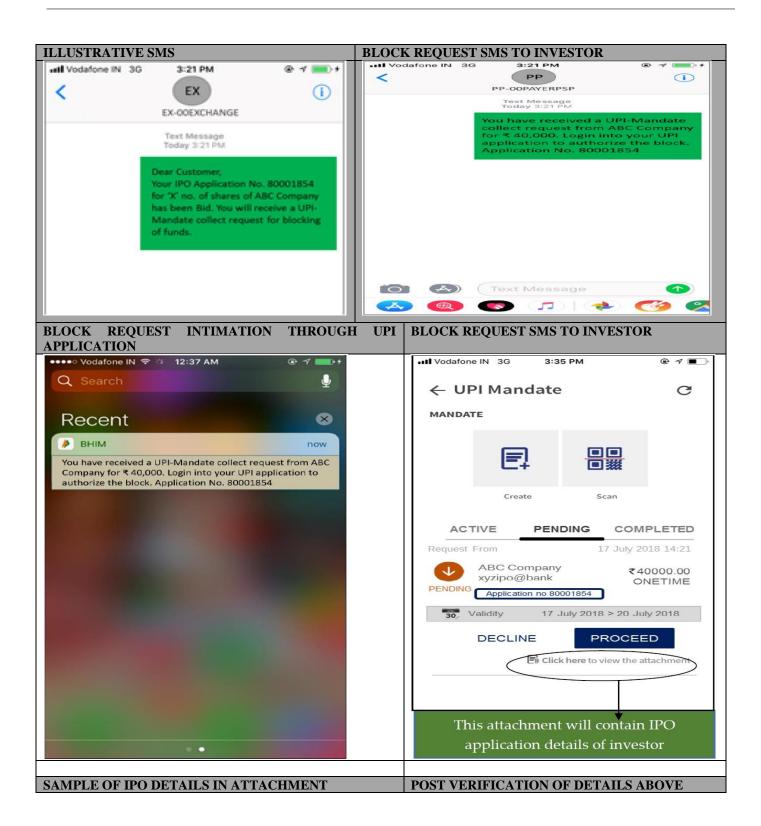
# **Payment instructions for Applicants (other than Anchor Investors)**

a.) From July 1, 2019 in Phase II, RIIs shall use only Channel I, Channel II and Channel IV (as described below) for making applications in a public issue:

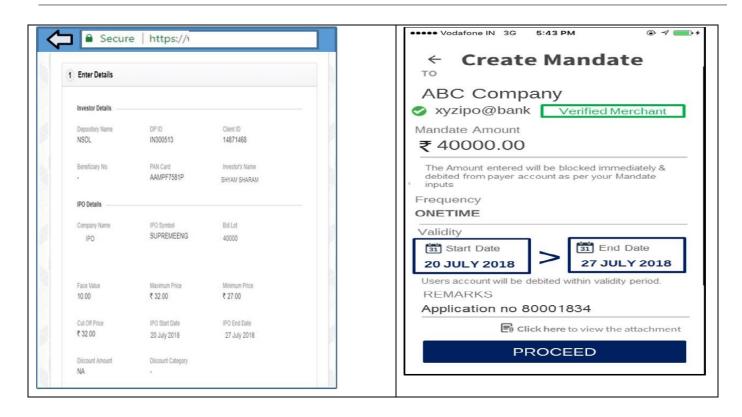
Category of Investor	Channel I	Channel II	Channel III	Channel IV
Retail Individual	Investor may submit the	Investor may submit		RIIs may submit the
Investor (RII)	Application Form with	the Application Form		Application Form with
	ASBA as the sole mechanism for making	online using the facility of linked online trading,		any of the Designated Intermediaries and use
	payment either	demat and bank		his/her UPI ID for the
	physically (at the branch	account (3-in-1 type		purpose of blocking of
	of the SCSB) or online.	accounts) provided by		funds.
Non- Institutional		Registered Brokers.	Investor may submit the	Not Applicable
Investor (NII)	For such applications		Application Form with	
	the existing process of uploading the		any of the Designated	
	uploading the Application and		Intermediaries, along with details of his/her	
	blocking of finds in the		ASBA Account for	
	RIIs account by the		blocking of funds.	
	SCSB would continue.		blocking of funds.	
			For such applications	
			the Designated	
			Intermediary will	
			upload the Application	
			in the stock exchange	
			bidding platform and	
			forward the application	
			form to Designated	
			Branch of the	
			concerned SCSB for	
			blocking of funds.	

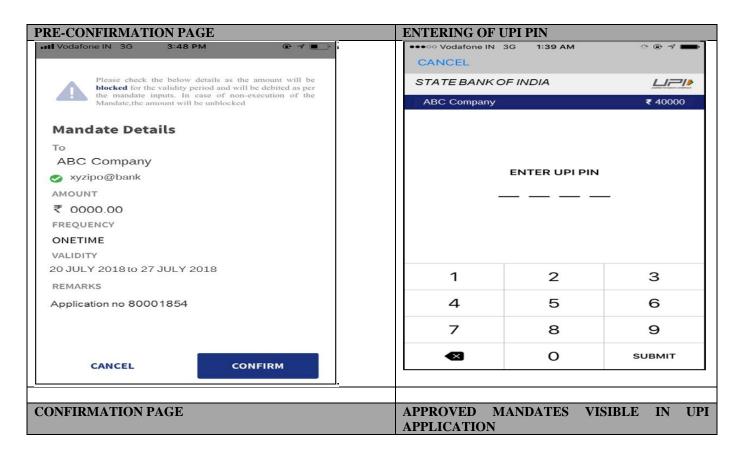
Please see below a graphical illustrative process of the investor receiving and approving the UPI mandate request:



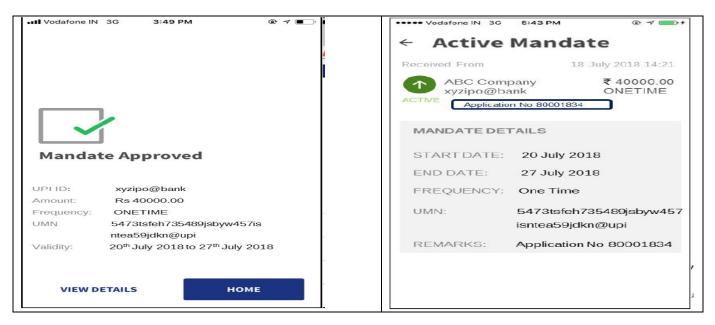


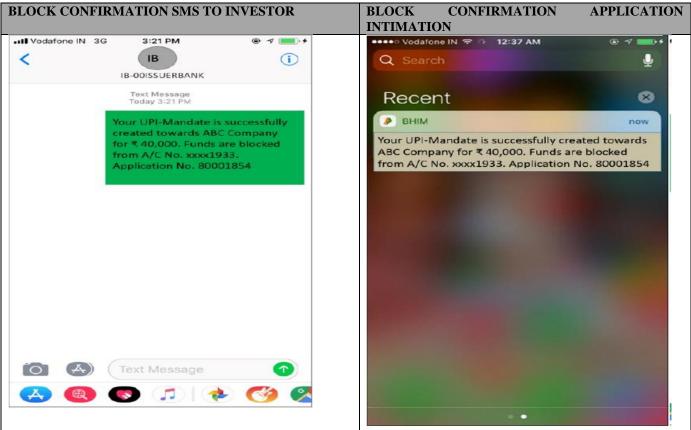












- b.) QIB and NII Applicants may submit the Application Form either;
  - i. to SCSB in physical or electronic mode through the internet banking facility offered by an SCSB authorizing blocking of funds that are available in the ASBA account specified in the Application Form, or
  - ii. in physical mode to any Designated Intermediary.



- c.) Applicants must specify the Bank Account number, or the UPI ID, as applicable, in the Application Form. The Application Form submitted by Applicants and which is accompanied by cash, demand draft, cheque, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account, may not be accepted.
- d.) Applicants should note that application made using third party UPI ID or ASBA Bank account are liable to be rejected.
- e.) Applicants shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the ASBA Account.
- f.) Applicants should submit the Application Form only at the Bidding Centers, i.e. to the respective member of the Syndicate at the Specified Locations, the SCSBs, the Registered Broker at the Broker Centers, the RTA at the Designated CRTA Locations or CDP at the Designated CDP Locations.
- g.) Applicants making application through Designated Intermediaries other than a SCSB, should note that ASBA Forms submitted to such Designated Intermediary may not be accepted, if the SCSB where the ASBA Account, as specified in the Application Form, is maintained has not named at least one branch at that location for such Designated Intermediary, to deposit ASBA Forms.
- h.) **Applicants making application directly through the SCSBs** should ensure that the Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.
- i.) Upon receipt of the Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form.
- j.) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Application Amount mentioned in the Application Form and for application directly submitted to SCSB by investor, may enter each application details into the electronic bidding system as a separate application.
- k.) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Application on the Stock Exchange platform and such Applications are liable to be rejected.
- 1.) Upon submission of a completed Application Form each Applicants (not being a RII who has opted for the UPI payment mechanism and provided a UPI ID with the Application Form) may be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount specified in the Application Form in the ASBA Account maintained with the SCSBs. For details regarding blocking of Application Amount for RIIs who have provided a UPI ID with the Application Form, please refer to graphical illustrative process of the investor receiving and approving the UPI mandate request provided in clause (a).
- m.) The Application Amount may remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Application, as the case may be.
- n.) SCSBs making application in the Issue must apply through an Account maintained with any other SCSB; else their Applications are liable to be rejected.

#### 8. FIELD NUMBER 8: UNBLOCKING OF ASBA ACCOUNT

a.) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB or the Sponsor Bank, as the case may be, along with instructions to unblock the relevant ASBA Accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted against each Application, (ii) the amount to be transferred from the relevant ASBA Account to the Public Issue Account, for each Application, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, (iv) the amount to be unblocked, if any in case of partial allotments and (v) details of rejected ASBA Application, if any, along with reasons for rejection and details of



withdrawn or unsuccessful Application, if any, to enable the SCSBs or the Sponsor Bank, as the case may be, to unblock the respective ASBA Accounts.

- b.) On the basis of instructions from the Registrar to the Issue, the SCSBs or the Sponsor Bank, as the case may be, may transfer the requisite amount against each successful Applicants to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.
- c.) In the event of withdrawal or rejection of the Application Form and for unsuccessful Applications, the Registrar to the Issue may give instructions to the SCSB or to the Sponsor Bank to revoke the mandate and, as the case may be, to unblock the Application Amount in the Relevant Account within four Working Days of the Issue Closing Date.

# Additional Payment Instructions for RIIs applying through Designated Intermediaries using the UPI mechanism

- a.) Before submission of the application form with the Designated Intermediary, an RII shall download the mobile app for UPI and create a UPI ID (xyz@bankname) of not more than 45 characters with its bank and link it to his/ her bank account where the funds equivalent to the application amount is available.
- b.) RIIs shall ensure that the bank, with which it has its bank account, where the funds equivalent to the application amount is available for blocking has been notified as Issuer Banks for UPI. A list of such banks is available at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40
- c.) RIIs shall mention his / her UPI ID along with the application details in the Application Form in capital letters and submit the Application Form to any of the Designated Intermediaries.
- d.) The Designated Intermediary upon receipt of the Application Form will upload the application details along with UPI ID in the stock exchange bidding platform.
- e.) Once the application has been entered into the Stock Exchange bidding platform, the stock exchange will validate the PAN and Demat Account details of the RII with the Depository. The Depository will validate the aforesaid details on a real time basis and send a response to the stock exchange which will be shared by the stock exchange with the Designated Intermediary through its bidding platform, for corrections, if any.
- f.) Once the application details have been validated by the Depository, the stock exchange will, on a continuous basis, electronically share the application details along with the UPI ID of the concerned RII with the Sponsor Bank appointed by the Issuer.
- g.) The Sponsor Bank will validate the UPI ID of the RII before initiating the Mandate request.
- h.) The Sponsor Bank after validating the UPI ID will initiate a UPI Mandate Request for valid UPI ID on the RII which will be electronically received by the RII as an SMS / intimation on his / her mobile number / mobile app associated with the UPI ID linked account. The RII shall ensure that the details of the application are correct by opening the attachment in the UPI Mandate Request and then proceed to authorise the UPI Mandate Request using his/her UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, an RII may be deemed to have verified the attachment containing the application details of the RII in the UPI Mandate Request and have agreed to block the entire application Amount and authorized the Sponsor Bank to block the application Amount mentioned in the Application Form and Subsequent debit in case of allotment.
- i.) Upon successful validation of the block request by the RII, the said information would be electronically received by the RII's bank, where the funds, equivalent to the application amount would get blocked in the ASBA Account of the RII. Intimation regarding confirmation of such blocking of funds in the ASBA Account of the RII would also be received by the RII. Information on the block status request would be shared with the Sponsor Bank which in turn would share it with the stock exchange which in turn would share it with the Registrar in the form of a file for the purpose of reconciliation and display it on the stock exchange bidding platform for the information of the Designated Intermediary.
- j.) RIIs may continue to modify or withdraw the application till the closure of the Issue Period. For each modification of the application, the RII will submit a revised application and will receive a new UPI Mandate Request from the Sponsor Bank to be validated as per the process indicated above.
- k.) RIIs to check the correctness of the details on the mandate received before approving the Mandate Request.
- 1.) Post closure of the Issue, the stock exchange will share the application details with the Registrar along with the final file received from the Sponsor Bank containing status of blocked funds or otherwise, along with the ASBA Account details with respect to applications made by RIIs using UPI ID.



**Discount: NOT APPLICABLE** 

#### **Additional Payment Instruction for NRIs**

The Non-Resident Indians who intend to block funds through Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians (non-repatriation basis). In the case of applications by NRIs applying on a repatriation basis, payment shall not be accepted out of NRO Account.

#### 9. FIELD NUMBER 9: SIGNATURES AND OTHER AUTHORISATIONS

- a.) Only the First Applicant is required to sign the Application Form. Applicants should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- b.) In relation to the Applications, signature has to be correctly affixed in the authorization/undertaking box in the Application Form, or an authorisation has to be provided to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the application amount mentioned in the Application Form.
- c.) Applicants must note that Application Form without signature of Applicants and /or ASBA Account holder is liable to be rejected.

#### 10. FIELD NUMBER 10: ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

- a.) Applicant should ensure that they receive the acknowledgment duly signed and stamped by Application Collecting Intermediary or SCSB, as applicable, for submission of the Application Form.
- b.) All communications in connection with Application made in the Issue should be addressed as under:
  - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of allotted equity shares, the Applicant should contact the Registrar to the Issue.
  - ii. In case of ASBA Application submitted to the Designated Branches of the SCSBs, the Applicant should contact the relevant Designated Branch of the SCSB.
  - iii. Applicants may contact the Company Secretary and Compliance Officer or Lead Manager in case of any other complaints in relation to the Issue.
  - iv. In case of queries relating to uploading of Application by a Syndicate Member, the Applicant should contact the relevant Syndicate Member.
  - v. In case of queries relating to uploading of Application by a Registered Broker, the Applicant should contact the relevant Registered Broker
  - vi. In case of Application submitted to the RTA, the Applicant should contact the relevant RTA.
  - vii. In case of Application submitted to the DP, the Applicant should contact the relevant DP.
  - viii. In case of queries relating to uploading of Application through the UPI Mechanism, the Applicant should contact the Sponsor Bank;
- c.) The following details (as applicable) should be quoted while making any queries
  - i. Full name of the sole or First Applicant, Application Form number, Applicants' DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on Application.
  - ii. name and address of the Designated Intermediary, where the Application was submitted; or
  - iii. Applications, ASBA Account number or the UPI ID (for RIIs who make the payment of Application Amount through the UPI mechanism) linked to the ASBA Account where the Application Amount was blocked in which the amount equivalent to the Application Amount was blocked.
  - iv. For further details, Applicants may refer to the Prospectus and the Application Form.

# B. INSTRUCTIONS FOR FILLING THE REVISION FORM

a.) During the Issue Period, any Applicants (other than QIBs and NIIs, who can only revise their Application amount upwards) who has registered his or her interest in the Equity Shares for a particular number of shares is free to revise number of shares applied using revision forms available separately.

XYZ LIMITED 1



- b.) RII may revise / withdraw their Application till closure of the Issue period.
- c.) Revisions can be made only in the desired number of Equity Shares by using the Revision Form.
- d.) The Applicant can make this revision any number of times during the Issue Period. However, for any revision(s) in the Application, the Applicants will have to use the services of the SCSB through which such Applicant had made the original Application. It is clarified that RIIs whose original Application is made using the UPI mechanism, can make revision(s) to their Application using the UPI mechanism only, whereby each time the Sponsor Bank will initiate a new UPI Mandate Request. Applicants are advised to retain copies of the blank Revision Form and the Application(s) must be made only in such Revision Form or copies thereof.

A sample Revision form is reproduced below:

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Important Note: Application made using third party UPI Id or ASBA Bank A/c are liable to be rejected.



# 11. FIELDS 1, 2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST APPLICANT, PAN OF SOLE/FIRST APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE APPLICANT

Applicants should refer to instructions contained in paragraphs 1, 2 and 3 above under the heading "Instructions for Filling the Application Form".

#### 12. FIELDS 4 AND 5: APPLICATION OPTIONS REVISION 'FROM' AND 'TO'

- a.) Apart from mentioning the revised number of shares in the Revision Form, the Applicants must also mention the details of shares applied for given in his or her Application Form or earlier Revision Form. For example, if Applicant has applied for 800 equity shares in the Application Form and such applicant is changing number of shares applied for in the Revision Form, the applicant must fill the details of 800 equity shares, in the Revision Form. The members of the Syndicate, the Registered Brokers and the Designated Branches of the SCSBs may not accept incomplete or inaccurate Revision Form.
- b.) In case of revision, applicants' options should be provided by applicants in the same order as provided in the Application Form.
- c.) In case of revision of Applicants by Retail Individual Investors and Retail Individual Shareholders, such Applicants should ensure that the Application Amount, Subsequent to revision, does not exceed ₹200,000. In case the Application Amount exceeds ₹200,000 due to revision of the Application or for any other reason, the Application may be considered, subject to eligibility, for allocation under the Non-Institutional Category or if it is at the Cut-off Price, then such Application may be rejected. The Cut-off Price option is given only to the Retail Individual Investors and Retail Individual Shareholders indicating their agreement to apply for and purchase the Equity Shares at the Issue Price.
- d.) In case the total amount (i.e., original Application Amount plus additional payment) exceeds ₹200,000, the Application will be considered for allocation under the Non-Institutional Category in terms of the Prospectus. If, however, the RII does not either revise the Application or make additional payment and the Issue Price is higher than the price disclosed in the Prospectus, the number of Equity Shares applied for shall be adjusted downwards for the purpose of allocation, such that no additional payment would be required from the RII and the RII is deemed to have approved such revised application at Cut-off Price.
- e.) In case of a downward revision in the Price, RIIs who have applied at the Cut-off Price could either revise their application or the excess amount paid at the time of application may be unblocked in case of applicants.

### 13. PAYMENT DETAILS

- a.) All Applicants are required to make payment of the full Application Amount along with the Application Revision Form.
- b.) Applicant may Issue instructions to block the revised amount based on the revised Price in the ASBA Account of the UPI Linked Bank Account, to the same Designated Intermediary through whom such applicant had placed the original application to enable the relevant SCSB to block the additional Application Amount, if any.
- c.) In case the total amount (i.e., original Application Amount plus additional payment) exceeds ₹200,000, the Application may be considered for allocation under the Non-Institutional Category in terms of the Prospectus. If, however, the Applicant does not either revise the application or make additional payment and the Price is higher than Issue price disclosed in the Prospectus prior to the revision, the number of Equity Shares applied for may be adjusted downwards for the purpose of Allotment, such that additional amount is required blocked and the applicant is deemed to have approved such revised application at the Cut-off Price.
- d.) In case of a downward revision in the Price, RIIs and Retail Individual Shareholders, who have applied at the Cut-off Price, could either revise their application or the excess amount paid at the time of application may be unblocked.

# 14. FIELD NUMBER 7: SIGNATURES AND ACKNOWLEDGEMENTS

Applicants may refer to instructions contained at paragraphs 9 above under the heading "Instructions for Filling the Application Form" for this purpose.

#### APPLICANT'S DEPOSITORY ACCOUNT AND BANK DETAILS

Please note that, providing bank account details or UPI ID in the space provided in the Application Form is mandatory and applications that do not contain such details are liable to be rejected.

Please note that, furnishing the details of depository account is mandatory and applications without depository account shall be treated as incomplete and rejected.



Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form, the Registrar to the Issue will obtain from the Depository the demographic details including address, Applicants bank account details, MICR code, occupation (hereinafter referred to as 'Demographic Details') or UPI ID (in case of Retail Individual Investors). These Bank Account or UPI ID details would be used for giving refunds to the Applicants. Hence, Applicants are advised to immediately update their Bank Account details as appearing on the records of the depository participant. Please note that failure to do so could result in delays in dispatch/ credit of refunds to Applicants at the Applicants' sole risk and neither the Lead Manager nor the Registrar to the Issue or the Escrow Collection Banks or the SCSB nor the Company shall have any responsibility and undertake any liability for the same. Hence, Applicants should carefully fill in their Depository Account details in the Application Form. These Demographic Details would be used for all correspondence with the Applicants including mailing of the CANs / Allocation Advice and printing of Bank particulars on the refund orders or for refunds through electronic transfer of funds, as applicable. The Demographic Details given by Applicants in the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

#### PAYMENT BY STOCK INVEST

In terms of the Reserve Bank of India Circular No. DBOD No. FSC BC 42/24.47.00/2003-04 dated November 5, 2003; the option to use the stock invest instrument in lieu of cheques or bank drafts for payment of Application money has been withdrawn. Hence, payment through stock invest would not be accepted in this Issue.

#### **OTHER INSTRUCTIONS**

#### JOINT APPLICATIONS IN THE CASE OF INDIVIDUALS

Applications may be made in single or joint names (not more than three). In the case of joint Applications, all payments will be made out in favour of the Applicant whose name appears first in the Application Form or Revision Form. All communications will be addressed to the First Applicant and will be dispatched to his or her address as per the Demographic Details received from the Depository.

# MULTIPLE APPLICATIONS

An Applicant should submit only one Application (and not more than one). Two or more Applications will be deemed to be multiple Applications if the sole or First Applicant is one and the same.

In this regard, the procedures which would be followed by the Registrar to the Issue to detect multiple applications are given below:

- I. All applications are electronically strung on first name, address (1<sup>st</sup> line) and applicant's status. Further, these applications are electronically matched for common first name and address and if matched, these are checked manually for age, signature and father/ husband's name to determine if they are multiple applications
- II. Applications which do not qualify as multiple applications as per above procedure are further checked for common DP ID/ beneficiary ID. In case of applications with common DP ID/ beneficiary ID, are manually checked to eliminate possibility of data entry error to determine if they are multiple applications.
- III. Applications which do not qualify as multiple applications as per above procedure are further checked for common PAN. All such matched applications with common PAN are manually checked to eliminate possibility of data capture error to determine if they are multiple applications.

In case of a mutual fund, a separate Application can be made in respect of each scheme of the mutual fund registered with SEBI and such Applications in respect of more than one scheme of the mutual fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

In cases where there are more than 20 (Twenty) valid applications having a common address, such shares will be kept in abeyance, post allotment and released on confirmation of "know your client" norms by the depositories. The Company reserves the right to reject, in its absolute discretion, all or any multiple Applications in any or all categories.



After submitting an ASBA Application or Application through UPI Mechanism either in physical or electronic mode, an Applicant cannot apply (either in physical or electronic mode) to either the same or another Designated Branch of the SCSB. Submission of a second Application in such manner will be deemed a multiple Application and would be rejected.

An investor making application using any of channels under UPI Payments Mechanism, shall use only his / her own bank account or only his / her own bank account linked UPI ID to make an application in public issues. Applications made using third party bank account or using third party linked bank account UPI ID are liable for rejection. Sponsor Bank shall provide the investors UPI linked bank account details to RTA for purpose of reconciliation. RTA shall undertake technical rejection of all applications to reject applications made using third party bank account.

Duplicate copies of Application Forms downloaded and printed from the website of the Stock Exchange bearing the same application number shall be treated as multiple applications and are liable to be rejected. The Company, in consultation with the Lead Manager reserves the right to reject, in its absolute discretion, all or any multiple applications in any or all categories. In this regard, the procedure which would be followed by the Registrar to the Issue to detect multiple applications is given below:

- 1. All Applications will be checked for common PAN. For Applicants other than Mutual Funds and FII sub-accounts, Applications bearing the same PAN will be treated as multiple Applications and will be rejected.
- 2. For Applications from Mutual Funds and FII sub-accounts, submitted under the same PAN, as well as Applications on behalf of the Applicants for whom submission of PAN is not mandatory such as the Central or State Government, an official liquidator or receiver appointed by a court and residents of Sikkim, the Application Forms will be checked for common DP ID and Client ID.

#### PERMANENT ACCOUNT NUMBER OR PAN

Pursuant to the circular MRD/DoP/Circ 05/2007 dated April 27, 2007, SEBI has mandated Permanent Account Number ("PAN") to be the sole identification number for all participants transacting in the securities market, irrespective of the amount of the transaction w.e.f. July 2, 2007. Each of the Applicants should mention his/her PAN allotted under the Income Tax Act, 1961. Applications without the PAN will be considered incomplete and are liable to be rejected. It is to be specifically noted that Applicants should not submit the General Index Registration ("GIR") number instead of the PAN, as the Application is liable to be rejected on this ground.

Our Company/ Registrar to the Issue/ Lead Manager can, however, accept the Application(s) in which PAN is wrongly entered into by ASBA SCSB's in the ASBA system, without any fault on the part of Applicant.

#### RIGHT TO REJECT APPLICATIONS

In case of QIB Applicants, the Company in consultation with the Lead Manager may reject Applications provided that the reasons for rejecting the same shall be provided to such Applicant in writing. In case of Non Institutional Applicants, Retail Individual Applicants who applied, the Company has a right to reject Applications based on technical grounds.

# **GROUNDS FOR REJECTIONS**

Applicants are advised to note that Applications are liable to be rejected inter alia on the following technical grounds:

- > Amount paid does not tally with the amount payable for the highest value of Equity Shares applied for;
- In case of partnership firms, Equity Shares may be registered in the names of the individual partners and not firm as such shall be entitled to apply;
- > Application by persons not competent to contract under the Indian Contract Act, 1872 including minors, insane persons;
- ➤ PAN not mentioned in the Application Form;
- GIR number furnished instead of PAN;
- Applications for lower number of Equity Shares than specified for that category of investors;
- > Applications at a price other than the Fixed Price of the Issue;
- Applications for number of Equity Shares which are not in multiples of 800;
- Category not ticked;
- Multiple Applications as defined in the Prospectus;



- > In case of Application under power of attorney or by limited companies, corporate, trust etc., where relevant documents are not submitted;
- Applications accompanied by Stock invest/ money order/ postal order/ cash;
- Signature of sole Applicant is missing;
- > Application Forms are not delivered by the Applicant within the time prescribed as per the Application Forms, Issue Opening Date advertisement and the Prospectus and as per the instructions in the Prospectus and the Application Forms;
- ➤ In case no corresponding record is available with the Depositories that matches three parameters namely, names of the Applicants (including the order of names of joint holders), the Depository Participant's identity (DP ID) and the beneficiary's account number;
- > Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- > Applications by OCBs;
- > Applications by US persons other than in reliance on Regulations for "qualified institutional buyers" as defined in Rule 144A under the Securities Act;
- > Applications not duly signed;
- > Applications by any persons outside India if not in compliance with applicable foreign and Indian laws;
- > Applications by any person that do not comply with the securities laws of their respective jurisdictions are liable to be rejected;
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Applications by persons who are not eligible to acquire Equity Shares of the Company in terms of all applicable laws, rules, regulations, guidelines, and approvals;
- ➤ Applications or revisions thereof by QIB Applicants, Non Institutional Applicants where the Application Amount is in excess of ₹2,00,000, received after 3.00 pm on the Issue Closing Date;
- > Applications not containing the details of Bank Account, UPI ID and/or Depositories Account;
- Inadequate funds in the bank account to block the Application Amount specified in the Application Form/Application Form at the time of blocking such Application Amount in the bank account;
- Where no confirmation is received from SCSB for blocking of funds;
- Applications by Applicants not submitted through ASBA process;
- Applications not uploaded on the terminals of the Stock Exchanges;
- Applications by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Application Form;
- ➤ ASBA Account number or UPI ID not mentioned or incorrectly mentioned in the Application Form;
- Submission of Application Form(s) using third party ASBA Bank Account;
- > Submission of more than one Application Form per UPI ID by RIIs applying through Designated Intermediaries;
- In case of Applications by RIIs (applying through the UPI mechanism), the UPI ID mentioned in the Application Form is linked to a third party bank account;
- ➤ The UPI Mandate is not approved by Retail Individual Investor; and
- The original Application is made using the UPI mechanism and revision(s) to the Application is made using ASBA either physically or online through the SCSB, and *vice versa*.

#### EQUITY SHARES IN DEMATERIALIZED FORM WITH NSDL OR CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company had signed the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- a. a tripartite agreement dated June 16, 2023 with NSDL, our Company and Registrar to the Issue;
- b. a tripartite agreement dated June 14, 2023 with CDSL, our Company and Registrar to the Issue;

The Company's shares bear an ISIN: INE0Q7P01013

- a) An applicant applying for Equity Shares in demat form must have at least one beneficiary account with the Depository Participants of either NSDL or CDSL prior to making the application.
- b) The applicant must necessarily fill in the details (including the Beneficiary Account Number and Depository Participant's Identification number) appearing in the Application Form or Revision Form.



- c) Equity Shares allotted to a successful applicant will be credited in electronic form directly to the Applicant's beneficiary account (with the Depository Participant).
- d) Names in the Application Form or Revision Form should be identical to those appearing in the account details in the Depository. In case of joint holders, the names should necessarily be in the same sequence as they appear in the account details in the Depository.
- e) If incomplete or incorrect details are given under the heading 'Applicants Depository Account Details' in the Application Form or Revision Form, it is liable to be rejected.
- f) The Applicant is responsible for the correctness of his or her demographic details given in the Application Form vis-à-vis those with their Depository Participant.
- g) It may be noted that Equity Shares in electronic form can be traded only on the stock exchanges having electronic connectivity with NSDL and CDSL. The Stock Exchange platform where our Equity Shares are proposed to be listed has electronic connectivity with CDSL and NSDL.
- h) The trading of the Equity Shares of our Company would be only in dematerialized form.

#### COMMUNICATIONS

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Banker to the Issue where the Application was submitted and a copy of the acknowledgement slip.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc. at below mentioned addresses;

#### To

#### Mrs. Sanchita Ojha

2<sup>nd</sup> Floor, Block-J, Safal Monde Near Iscon Mall, Near Rajpathclub, S.G Highway, Bodakdev, Ahmedabad, Gujarat-380054, India.

Tel. No.: +91-9377229944 E-mail: cs@kodytechnolab.com Website: www. kodytechnolab.com

# To the Registrar to the Issue

# KFIN TECHNOLOGIES PRIVATE LIMITED

Selenium Tower-B, Plot No. 31-32, Gachibowli, Financial District,

Nanakramguda, Serilingampally, Hyderabad - 500 032,

Telangana.

**Tel. No.:** +91-40-6716-2222 **Fax No.:** +91-40-2343-1551 **Email:** kody.ipo@kfintech.com **Website:** www.kfintech.com

Investor Grievance Email: einward.ris@kfintech.com

**Contact Person**: M Murali Krishna **SEBI Registration No.:** INR000000221

#### DISPOSAL OF APPLICATIONS AND APPLICATION MONEYS AND INTEREST IN CASE OF DELAY

The Company shall ensure the dispatch of Allotment advice, instructions to SCSBs and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within one working day of the date of Allotment of Equity Shares.

The Company shall make best efforts that all steps for completion of the necessary formalities for listing and commencement of trading at SME Platform of NSE where the Equity Shares are proposed to be listed are taken within 6 (six) working days of closure of the issue.

# **IMPERSONATION**

Attention of the applicants is specifically drawn to the provisions of section 38(1) of the Companies Act, 2013 which is reproduced below:



- a) 'Any person who: makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under section 447 of Companies Act, 2013 and shall be treated as Fraud.

# Section 447 of the Companies Act, 2013, is reproduced as below:

Without prejudice to any liability including repayment of any debt under this Act or any other law for the time being in force, any person who is found to be guilty of fraud involving an amount of at least ten lakh rupees or one per cent. of the turnover of the company, whichever is lower shall be punishable with imprisonment for a term which shall not be less than six months but which may extend to ten years and shall also be liable to fine which shall not be less than the amount involved in the fraud, but which may extend to three times the amount involved in the fraud:

Provided that where the fraud in question involves public interest, the term of imprisonment shall not be less than three years. Provided further that where the fraud involves an amount less than ten lakh rupees or one per cent. of the turnover of the company, whichever is lower, and does not involve public interest, any person guilty of such fraud shall be punishable with imprisonment for a term which may extend to five years or with fine which may extend to twenty lakh rupees or with both.

# **BASIS OF ALLOTMENT**

Allotment will be made in consultation with NSE (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

- 1. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category x number of Shares applied for).
- 2. The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- 3. For applications where the proportionate allotment works out to less than 800 equity shares the allotment will be made as follows:
  - a) Each successful applicant shall be allotted 800 equity shares; and
  - b) The successful applicants out of the total applicants for that category shall be determined by the drawal of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- 4. If the proportionate allotment to an applicant works out to a number that is not a multiple of 800 equity shares, the applicant would be allotted Shares by rounding off to the lower nearest multiple of 800 equity shares.
- 5. If the Shares allocated on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares.
- 6. Since present issue is a fixed price issue, the allocation in the net Issue to the public category in terms of Regulation 253(2) of the SEBI (ICDR) (Amendment) Regulations, 2018 shall be made as follows;
  - (a). minimum fifty per cent. to retail individual investors; and
  - (b). remaining to:
    - i) individual applicants other than retail individual investors; and
  - ii) other investors including corporate bodies or institutions, irrespective of the number of Equity Shares applied for; Provided that the unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category.



**Explanation:** If the retail individual investor category is entitled to more than fifty per cent of the net issue size on a proportionate basis, the retail individual investors shall be allocated that higher percentage.

Please note that the Allotment to each Retail Individual Investor shall not be less than the minimum application lot, subject to availability of Equity Shares in the Retail portion. The remaining available Equity Shares, if any in Retail portion shall be allotted on a proportionate basis to Retail Individual Investor in the manner in this para titled "BASIS OF ALLOTMENT".

"Retail Individual Investor" means an investor who applies for shares of value of not more than ₹2,00,000/-. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with the SME Platform of NSE.

#### BASIS OF ALLOTMENT IN THE EVENT OF UNDER SUBSCRIPTION

In the event of under subscription in the Issue, the obligations of the Underwriters shall get triggered in terms of the Underwriting Agreement. The Minimum subscription of 100% of the Issue size as specified in Page no. 45 under chapter titled "General Information" of this Prospectus shall be achieved before our company proceeds to get the basis of allotment approved by the Designated Stock Exchange.

The Executive Director/Managing Director of the SME Platform of NSE – the Designated Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations, 2018.

# UNDERTAKING BY OUR COMPANY

Our Company undertakes the following:

- 1. that the complaints received in respect of this Issue shall be attended to by our Company expeditiously and satisfactorily;
- 2. That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within 6 (Six) working days of closure of the Issue;
- 3. that funds required for making refunds/unblocking to unsuccessful applicants as per the mode(s) disclosed shall be made available to the Registrar to the Issue by us;
- 4. that the instruction for electronic credit of Equity Shares/ refund orders/intimation about the refund to non-resident Indians shall be completed within specified time; and
- 5. that no further issue of Equity Shares shall be made till the Equity Shares offered through the Prospectus are listed or till the application monies are refunded on account of non-listing, under subscription etc.
- 6. that Company shall not have recourse to the Issue proceeds until the approval for trading of the Equity Shares from the Stock Exchange where listing is sought has been received.
- 7. Adequate arrangements shall be made to collect all Application forms.

#### UTILIZATION OF ISSUE PROCEEDS

The Board of Directors certifies that:

- 1) All monies received out of the Issue shall be credited/transferred to a separate bank account other than the bank account referred to in sub section (3) of Section 40 of the Companies Act 2013;
- 2) Details of all monies utilized out of the Issue shall be disclosed and continue to be disclosed till any part of the issue proceeds remains unutilized under an appropriate separate head in the Company's balance sheet indicating the purpose for which such monies have been utilized;
- 3) Details of all unutilized monies out of the Issue, if any shall be disclosed under an appropriate head in the balance sheet indicating the form in which such unutilized monies have been invested;



- 4) Our Company shall comply with the requirements of section SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and pursuant to section 177 of the Company's Act, 2013 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue respectively;
- 5) Our Company shall not have recourse to utilize the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.



## RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and Foreign Exchange Management Act, 1999 ("FEMA"). While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are the Reserve Bank of India ("RBI") and Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP").

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The DIPP, has issued consolidated FDI Policy Circular of 2020 ("FDI Policy 2020"), effective from October15, 2020, which consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2020 will be valid until the DIPP issues an updated circular.

The RBI also issues Master Circular on Foreign Investment in India every year. Presently, FDI in India is being governed by Master Circular on Foreign Investment dated July 01, 2015 as updated from time to time by RBI and Master Direction —Foreign Investment In India (updated upto March 08, 2019). In terms of the Master Circular, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Circular and Master Direction. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings including filing of Form FC-GPR.

In case of investment in sectors through Government Route, approval from competent authority as mentioned in Chapter 4 of the FDI Policy 2020 has to be obtained.

The transfer of shares between an Indian resident to a non-resident does not require the prior approval of the RBI, subject to fulfilment of certain conditions as specified by DIPP / RBI, from time to time.

As per the existing policy of the Government of India, OCBs cannot participate in this Issue and in accordance with the extant FDI guidelines on sectoral caps, pricing guidelines etc. as amended by Reserve bank of India, from time to time. Investors are advised to confirm their eligibility under the relevant laws before investing and / or subsequent purchase or sale transaction in the Equity Shares of our Company. Investors will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives, as applicable, accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of our Company.

### Investment conditions/restrictions for overseas entities

Under the current FDI Policy 2020 and amendments from time to time thereupon, the maximum amount of Investment (sectoral cap) by foreign investor in an issuing entity is composite unless it is explicitly provided otherwise including all types of foreign investments, direct and indirect, regardless of whether it has been made for FDI, FPI, NRI/OCI, LLPs, FVCI, Investment Vehicles and DRs under Schedule 1, 2, 3, 6, 7, 8, 9, 10 and 11 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations, 2017 as amended from time to time. Any equity holding by a person resident outside India resulting from conversion of any debt instrument under any arrangement shall be reckoned as foreign investment under the composite cap.

Portfolio Investment upto aggregate foreign investment level of 49% or sectoral /statutory cap, whichever is lower, will not be subject to either Government approval or compliance of sectoral conditions, if such investment does not result in transfer of ownership and/or control of Indian entities from resident Indian citizens to non-resident entities. Other foreign investments will be subject to conditions of Government approval and compliance of sectoral conditions as per FDI Policy. The total foreign investment, direct and indirect, in the issuing entity will not exceed the sectoral /statutory cap.

# **Investment by FPIs under Portfolio Investment Scheme (PIS)**



With regards to purchase/sale of capital instruments of an Indian company by an FPI under PIS the total holding by each FPI or an investor group as referred in SEBI (FPI) Regulations, 2014 shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or less than 10% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all FPIs put together shall not exceed 24% of paid-up equity capital on fully diluted basis or paid-up value of each series of debentures or preference shares or share warrants. The said limit of 10% and 24% will be called the individual and aggregate limit, respectively. However, this limit of 24 % may be increased up to sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its general body.

### Investment by NRI or OCI on repatriation basis:

The purchase/sale of equity shares, debentures, preference shares and share warrants issued by an Indian company (hereinafter referred to as "Capital Instruments") of a listed Indian company on a recognized stock exchange in India by Non- Resident Indian (NRI) or Overseas Citizen of India (OCI) on repatriation basis is allowed subject to certain conditions under Schedule 3 of the FEMA (Transfer or Issue of security by a person resident outside India) Regulations, 2017 as amended from time to time. The total holding by any individual NRI or OCI shall not exceed 5% of the total paid-up equity capital on a fully diluted basis or should not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrants; provided that the aggregate ceiling of 10% may be raised to 24% if a special resolution to that effect is passed by the general body of the Indian company.

### Investment by NRI or OCI on non-repatriation basis

As per current FDI Policy 2020, schedule 4 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations – Purchase/ sale of Capital Instruments or convertible notes or units or contribution to the capital of an LLP by a NRI or OCI on non-repatriation basis – will be deemed to be domestic investment at par with the investment made by residents. This is further subject to remittance channel restrictions.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("US Securities Act") or any other state securities laws in the United States of America and may not be sold or offered within the United States of America, or to, or for the account or benefit of "US Persons" as defined in Regulation S of the U.S. Securities Act, except pursuant to exemption from, or in a transaction not subject to, the registration requirements of US Securities Act and applicable state securities laws.

Accordingly, the equity shares are being offered and sold only outside the United States of America in an offshore transaction in reliance upon Regulation S under the US Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them and do not exceed the applicable limits under the laws and regulations.



SECTION XIII - DESCRIPTION OF EQUITY SHARES AND TERMS OF THE ARTICLES OF ASSOCIATION

Pursuant to Schedule I of the Companies Act, and the SEBI ICDR Regulations, the Main provisions of the Articles of Association relating to voting rights, dividend, lien, forfeiture, restrictions on transfer and Transmission of equity shares or debentures, their consolidation or splitting are as provided below. Each provision below is numbered as per the corresponding article number in the articles of association and defined terms herein have the meaning given to them in the Articles of Association.

ARTICLE		PARTICULARS	HEADINGS
NO.		No recordstions contained in Table "E" in the First Schedule to the Communics Act	Table "F" not to
1		No regulations contained in Table "F" in the First Schedule to the Companies Act, 2013 shall apply to this Company, but the regulations for the management of the	apply but Company
		Company and for the observance by the members thereof and their representatives	to be governed by
		shall, subject to any exercise of the statutory powers by the Company with reference	these Articles
		to the repeal or alteration of, or addition to its regulations by Special Resolution, as	these rationes
		prescribed by the said Companies Act, 2013, be such as are contained in the said	
		Articles.	
	1	INTERPRETATION	
2	(1)	(1) The marginal notes hereto shall not affect the construction hereof. In the	
	(2)	"The Act" - The Companies Act 2013 or earlier Companies Acts (as may be in	
		force) as the context may so require and includes the rules made thereunder and	
		any statutory modification or re-enactment thereof for the time being in force.	
	(3)	"Alter" or "Alteration" shall include the making of additions, omissions, deletion	
		and substitutions.	
	(4)	"Annual General Meeting" - means a general meeting of the members held in	
		accordance with the provisions of the Section 96 of the Companies Act, 2013.	
	(5)	"Articles" means the Articles of Association of a Company as originally framed or	
		as altered from time to time or applied in pursuance of any previous Company law	
		or of this Act.	
	(6)	"Auditors" - means and includes the persons appointed as such for the time being	
		of the Company.	
	(7)	"Beneficial Owner" - shall mean beneficial owner as defined in clause (a) of sub	
		section (1) of Section 2 of the Depositories Act, 1996.	
	(8)	"Board" or "Board of Directors" - means a meeting of the Directors or a Committee	
		thereof duly called and constituted, or as the case may be, the Directors assembled	
		at a Board or the requisite number of Directors entitled to pass a Circular Resolution	
		in accordance with these Articles, or acting by Circular Resolution under the	
		Articles.	
	(9)	"Bye-laws" - means the Bye-laws which may be made by the Board of Directors	
		of the Company under these Articles and which may for the time being be in force.	
	(10)	"Capital" - means the capital for the time being raised for the purpose of the	
		Company.	
	(11)	"The Chairman" - means the Chairman of the Board of Directors for the time being	
		of the Company.	
	(12)	"The Company" or "This Company" – means <b>KODY TECHNOLAB LIMITED.</b>	
	(13)	"Debenture" - includes debenture stock, bonds or any other instrument of the	
		Company evidencing a debt, whether constituting a charge on the assets of the	
		Company or not.	
		Provided that:	
		(a.) the instrument referred to in Chapter III-D of Reserved Bank of India Act, 1934; and	
		(b.) such other instrument, as may be prescribed by the central Government	
		consultation with the Reserve bank of India, issued by the Company	
		shall not be treated as debenture.	
	(14)	"Depositories Act, 1996" - shall include statutory modifications or reenactment	
		thereof.	



(15)	"Depository" - shall mean a Depository as defined under clause (e) of subsection
(1.6)	(1) of Section 2 of the Depositories Act, 1996.
(16)	"Directors" - means the Directors for the time being of the Company or as the case
	may be, the Directors assembled at a Board, or acting under a Circular Resolution
(17)	under the Articles.  "Dividend" - includes any interim dividend.
(18)	"Documents" - includes summons, notices, requisition, other legal process and
(10)	registers, whether issued, sent or kept in pursuance of the Act or under any other
	law for the time being in force or otherwise, maintained on paper or in electronic
	form.
(19)	"Executor" or "Administrator" - means a person who has obtained Probate or Letter
()	of Administration, as the case may be, from a Competent Court.
(20)	"General Meeting" - means a general meeting of the members whether Annual or
, ,	Extra Ordinary General meeting duly called and convened as per these Articles of
	Association and in accordance with the provisions of the Companies Act, 2013.
(21)	"Group" - means a group of two or more individuals, associations, firms or bodies
	corporate, or any combination thereof, which exercises or is in a position to
	exercise, or has the subject of exercising, control over any individual, body
	corporate, firm or trust.
(22)	"In writing" or "written" - means and includes words printed, lithographed,
	represented or reproduced in any other modes in a visible form, including telex,
(22)	telegram.
(23)	"Key managerial personnel", in relation to a Company, means— (i) the Chief Executive Officer or the managing Director or the manager;
	(i) the Company secretary;
	(ii) the whole-time Director;
	(iv) the Chief Financial Officer; and
	(v) such other officer as may be prescribed;
(24)	"Managing Director" means a Director who, by virtue of the articles of a Company
, ,	or an agreement with the Company or a resolution passed in its general meeting, or
	by its Board of Directors, is entrusted with substantial powers of management of
	the affairs of the Company and includes a Director occupying the position of
	managing Director, by whatever name called.
(25)	"Members" - means the duly registered holders, from time to time of the shares of
	the Company and includes the subscribers to the Memorandum of the Company
	and the beneficial owner(s) as defined in clause (a) of subsection (1) of Section 2
(20)	of the Depositories Act, 1996. "Memorandum of Association of a Company of
(26)	"Memorandum" means the Memorandum of Association of a Company as originally framed or as altered from time to time in pursuance of any previous
	Company Law or of this Act.
(27)	"Month" - means a calendar month.
(28)	"Office" - means the registered office for the time being of the Company
(29)	"Ordinary Resolution" - shall have the meaning assigned to it by Section 114 of the
(2)	Companies Act, 2013.
(30)	"Paid-up" - includes capital credited as paid up.
(31)	"Persons" – includes individuals, any Company or association or body of
	individuals whether incorporated or not.
(32)	"Postal Ballot" means voting by post or through any electronic mode.
(33)	"Promoter" means a person—
	(i.) who has been named as such in a prospectus or is identified by the
	Company in the annual return referred to in section 92; or
	(ii.) who has control over the affairs of the Company, directly or indirectly
	whether as a shareholder, Director or otherwise; or
	(iii.)in accordance with whose advice, directions or instructions the Board of
	Directors of the Company is accustomed to act:



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		Provided that nothing in sub-clause (iii) shall apply to a person who is acting		
	(24)	merely in a professional capacity  "Proxy" - means an instrument whereby any person is authorised to vote for a		
	(34)	member at the general meeting on poll.		
	(35)	"The Register of Members" - means the register of members to be kept pursuant to		
	. ,	Section 88 of the Companies Act, 2013.		
	(36)	"The Registrar" - means the Registrar of Companies.		
	(37)	"Seal" - means the Common Seal for the time being of the Company.		
	(38)	"SEBI" – means the Securities and Exchange Board of India.		
	(39)	"Secretary" - means and include a temporary or Assistant Secretary and any person		
		or persons appointed by the Board [in accordance with the provisions of the		
		Companies (Secretary's Qualifications) Rules 1975 or any other rules for the time		
	(40)	being in force] to perform any of the duties of the Secretary.		
	(40)	"Shares" - means the shares or stocks into which the capital of the Company is		
		divided and the interest corresponding with such shares or stocks except where a		
	(41)	distinction between stocks and shares is expressed or implied.  "Special Resolution"- shall have the meaning assigned thereto by Section 114 of		
	(41)	the Companies Act, 2013.		
	(42)	"Tribunal" – means the National Company Law Tribunal constituted under		
	(/	Section 408 of the Companies Act, 2013.		
	(43)	"Whole-time Director" includes a Director in the whole-time employment of the		
		Company.		
	(44)	"Year" - means the calendar year and "Financial Year" - shall have the meaning		
		assigned thereto by Section 2(41) of the Companies Act, 2013.		
	(45)	Words importing the masculine gender also include the feminine gender.		
	(46)	Words importing the singular number includes where the context admits or		
	(47)	requires, the plural number and vice versa.		
	(47)	Unless the context otherwise requires, words and-expressions contained in these		
		Articles shall bear the same meaning as in the Act or any statutory modification thereof for the time being in force.		
		CAPITAL		
3.	(1)	The Authorised Share Capital of the Company will be as that specified in Clause V	Authorised S	Share
		of the Memorandum of Association from time to time in accordance with the	Capital	
		regulations of the Company and the legislative provision for the time being in force		
		in this behalf and power to divide the Share Capital into Equity Share Capital or		
		Preference Share Capital and to attach thereto respectively, any preferential,		
		qualified or special rights, privileges or conditions, and to vary, modify and		
		abrogate the same in such manner as may be determined by or in accordance with these presents PROVIDED HOWEVER that where any Government has made an		
		order under sub-section 4 of Section 62 of the Companies Act, 2013 directing that		
		any debenture issued by the Company or loan taken by the Company or any part		
		thereof shall be converted into shares of the Company and no appeal has been		
		preferred to the Tribunal under sub-section (4) of Section 62 of the Companies		
		Act,2013 or where such appeal has been dismissed, the memorandum of the		
		Company shall, where such order has the effect of increasing the Authorised Share		
		Capital, stand altered and the Authorised Share Capital of the Company shall stand		
		increased by an amount equal to the amount of the value of the shares into which		
	(2)	such debentures or loans or part thereof has been converted.		
	(2)	The Board, or a Committee of the Board authorized for this purpose by the	Issue of Emplo	
		Board, may, subject to the provisions of law, issue, grant and allot to employees of	Stock Options	and
		the Company stock options, equity shares or other securities, cashless options, stock appreciation rights, phantom options or any variant options, shares, rights or	Shares	
		securities under any scheme of Employees Stock Options and Shares or other		
		Schemes. Without prejudice to the generality of the foregoing and in particular:		
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(3)	i.) Employees shall for this purpose include Directors of the Company, whether whole-time or not and such other persons to whom such stock options, etc. can be issued under law but excluding such persons who cannot be issued stock options under applicable law;  ii.) The issue of securities may be under a cashless scheme of options;  iii.) Loans may be granted, directly or indirectly, or guarantee/security be provided to any person so granting such loan, to the proposed allottees of securities for acquiring the securities;  iv.) The Company may set up a Trust for the purpose of administration of any of such Schemes and to which such stock options, etc. maybe granted and in respect of which loans/guarantees/security maybe given.  The Company may also issue such stock options, etc. to any other person in any manner subject to applicable law.  The holders of Preference Shares shall be entitled to be paid out of the profits which the Directors shall determine to distribute by way of dividend, a fixed cumulative preferential dividend at such rates as maybe fixed by the Company (free of Company's tax but subject to deduction of tax at source at the prescribed rate), on the amount credited as paid up thereon and to the right, on winding up, to be paid all arrears of preferential dividend, whether earned or declared or not, down to the commencement of winding up, and also to be repaid the amount of capital paid or credited as paid up on the Preference Shares held by them respectively in priority to any payment in respect of Equity Shares, but shall not be entitled to any other rights in the profits or assets of the Company. Subject as aforesaid and to the rights of the holders of any other shares entitled by the terms of issue to preferential	Preference Shares, Rights of Holders
	repayment over the Equity Shares, in the event of the winding up of the Company, the holders of the Equity Shares shall be entitled to be repaid the amounts of capital paid up or credited as paid up on such shares and all surplus assets thereafter shall belong to the holders of the Equity Shares in proportion to the amount paid up or credited as paid up on such Equity Shares respectively at the commencement of the	
(4)	Subject to the provisions of Section 80 of the Companies Act, 1956 (as may be applicable) and Section 55 of the Companies Act, 2013 (as may be applicable) the following provisions shall apply in regards to redemption of Cumulative Preference Shares:  (i.) The Company may subject to the terms of issue at any time but in any event not later than twenty years from the issue of shares apply any profits or monies of the Company which may be lawfully applied for the purpose in the redemption of the preference shares at par together with a sum equal to arrears of dividend thereon down to the date of redemption.  (ii.) In the case of any partial redemption, the Company shall for the purpose of ascertaining the particular shares to be redeemed, cause a drawing to be made at the office or at such other place as the Directors may decide, in the presence of a representative of the Auditors for the time being of the Company.  (iii.)Forthwith after every such drawing the Company shall give to the holders of the shares drawn for redemption notice in writing of the Company's intention to redeem the same fixing a time (not less than three months thereafter) and the place for the redemption and surrender of the shares to be redeemed.  (iv.) At the time and place so fixed each holder shall be bound to surrender to the Company shall pay to him the amount payable in respect of such redemption and where any such Certificate comprises any shares which have not been drawn for redemption, the Company shall issue to the holder thereof a fresh Certificate thereof.	Redemption of Cumulative Preference Shares



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	(5)	Subject to the provisions of the Articles, the Company shall be entitled to create	
		and issue further Preference Shares ranking in all or any respects pari passu with the said Preference Shares, PROVIDED in the event of its creating and/or issuing	
		Preference Shares in future, ranking pari passu with the Preference Shares proposed	
		to be issued, the Company would do so only with the consent of the holders of not less than three-fourths of the Preference Shares then outstanding.	
	(6)	The Redeemable Cumulative Preference Shares shall not confer on the holders	
	(0)	thereof the right to vote either in person or by proxy at any general meeting of the	
		Company save to the extent and in the manner provided by Section 47(2) of the	
		Companies Act, 2013.	
	(7)	The rights, privileges and conditions for the time being attached to the Redeemable	
	(7)	Cumulative Preference Shares may be varied, modified or abrogated in accordance	
		with the provisions of these Articles and of the Act.	
	(8)	Subject to the applicable provisions of the Companies Act, 2013, the Company	
	(6)	shall have the power to issue, offer and allot Equity Warrants on such terms and	
		conditions as may be deemed fit by the Board of Directors.	
4	(1)	The Company in general meeting may, by ordinary resolution from time to	Increase of capital
4		time, increase the capital by creation of new shares of such aggregate amount and	by the Company
		to be divided into shares of such respective amounts as the resolution shall	and how carried
		prescribe. The new shares shall be issued upon such terms and conditions and with	into effect
		such rights and privileges annexed thereto, as the resolution shall prescribe, and in	into circet
		particular, such shares may be issued with a preferential or qualified right to	
		dividends and in the distribution of assets of the Company and with a right of voting	
		at general meeting of the Company in conformity with Sections 47 and 55 of the	
		Companies Act, 2013.	
	(2)	Whenever the capital of the Company has been increased under the provisions of	
		this Article the Company shall file with the Registrar notice of the increase of	
		capital as required by Section 64 of the Companies Act, 2013 within thirty days of	
		the passing of the resolution authorising the increase, or of the receipt of the order	
		of the Government or consequent upon an order made by the Government under	
		Section 62 of the Companies Act, 2013.	
5		Neither the original capital nor any increased capital shall be of more than two	Capital of two
		kinds, namely (i) Equity Share Capital and (ii) Preference Share Capital, as defined	kinds only.
		in Section 43 of the Companies Act, 2013.	
6		Except in so far as otherwise provided by the conditions of issue or by these	New Capital same
		Articles any capital raised by creation of new shares, shall be considered as	as existing capital
		part of the existing capital and shall be subject to the provisions herein contained	
		with reference to the payment of calls and installments, forfeiture, lien, surrender,	
7		transfer and transmission, voting and otherwise.	Dadamak!
7		Subject to the provisions of Section 55 of the Companies Act, 2013, the Company	Redeemable
		shall have the power to issue Preference Shares which are or at the option of the	Preference
		Company are to be liable to the redeemed and there solution authorizing such issue	Shares
8		shall prescribe the manner, terms and conditions of redemption.  On the issue of Redeemable Preference Shares under the provisions of Article 7	Drovisions to anni-
0			Provisions to apply
		hereof and subject to the provisions of the Act, the following provisions shall take effect:	on Issue of Redeemable
	(1)	No such shares shall be redeemed except out of profits of the Company which	Preference Shares
	(1)	would otherwise be available for dividend or out of the proceeds of a fresh issue of	1 TOTOTOTICE SHATES
		shares made for the purposes of the redemption.	
	(2)	No such shares shall be redeemed unless they are fully paid.	
	(3)	The premium, if any, payable on redemption shall have been provided for out of	
	(3)	the profits of the Company or out of the Company's Securities Premium Account,	
		before the shares are redeemed.	
	(4)	Where such shares are proposed to be redeemed out of the profits of the Company,	
	(+)	there shall out of such profits, be transferred to a reserve fund to be called "The	
		uncre shan out of such profits, be transferred to a reserve fund to be called. The	



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		Capital Redemption Reserve Account', a sum equal to the nominal amount of the	
		shares to be redeemed and the provisions of the Companies Act, 2013 relating to	
		the reduction of the Share Capital of the Company shall, except as provided in	
		Section 55 of the Companies Act, 2013, apply as if the Capital Redemption Reserve	
		Account were paid-up share capital of the Company.	
	(5)	Subject to the provisions of Section 55 of the Companies Act, 2013, the redemption	
	(0)	of Preference Shares hereunder may be effected in accordance with the terms and	
		conditions of their issue and in the absence of any specific terms and conditions in	
		that behalf, in such manner as the Directors may think fit.	
0	(1)		Daduction of
9	(1)	The Company may from time to time by special resolution, subject to confirmation	Reduction of
		by the Court or the Tribunal (as may be applicable) and subject to the provisions of	Capital
		Sections 52, 55 and 66 of the Companies Act,2013 and other applicable provisions,	
		if any, reduce its share capital in any manner and in particular may –	
		(i.) extinguish or reduce the liability on any of its shares in respect of the share	
		capital not paid-up; or	
		(ii.) either with or without extinguishing or reducing the liability on any of its	
		shares, -	
		(iii.) cancel any paid up share capital which is lost or is unrepresented by available	
		assets;	
		(iv.) pay off any paid up share capital which is in excess of the wants of the	
		Company.	
	(2)	Notwithstanding anything contained in these Articles, the Company may purchase	Buy Back of Shares
	(2)	its own shares or other securities, and the Board of Directors may, when and if	Buy Buck of Bhares
		thought fit, buy back such of the Company's own shares or securities as it may	
		think necessary, subject to such limits, upon such terms and conditions and subject	
10		to such approvals, as may be permitted by law.	T C C1
10		The Company may, from time to time, by ordinary resolution increase the	Increase of Share
		share capital by such sum, to be divided into shares of such amount, as may be	Capital
		specified in the resolution.	
11		Subject to the provisions of Section 61 of the Companies Act, 2013, the Company	Consolidation,
		in general meeting may from time to time by an ordinary resolution alter its	division,
		Memorandum to:	subdivision
		(i.) Consolidate and divide all or any of its capital into shares of larger amount	and cancellation of
		than its existing shares;	shares
		(ii.) Sub-divide its shares, or any of them into shares of smaller amount than is	
		fixed by the Memorandum, so however, that in the sub division the	
		proportion between the amount paid and the amount, if any, unpaid on	
		each reduced share shall be the same as it was in the case of the share from	
		which the reduced share is derived;	
		(iii.)Cancel any shares which, at the date of the passing of the resolution have	
		not been taken or agreed to be taken by any person and diminish the	
		amount of its share capital by the amount of the shares so cancelled. A	
		cancellation of shares in pursuance of this sub-clause shall not be deemed	
		to be reduction of share capital within the meaning of the Act. Whenever	
		the Company does any one or more of the things provided for in the	
		foregoing sub-clauses (i),(ii) and (iii), the Company shall, within thirty	
		days thereafter give notice thereof to the Registrar as required by Section	
		64 of the Companies Act, 2013 specifying, as the case may be, the shares	
		consolidated, divided, sub-divided or cancelled.	3 5 4 6 7 7
12		Whenever the share capital of the Company, by reason of the issue of Preference	Modification of
		Shares or otherwise, is divided into different classes of shares, all or any of the	rights
		rights and privileges attached to each class may, subject to the provisions of Section	
		48 of the Companies Act, 2013, be varied with the consent in writing of the holders	
		of not less than three-fourths of the issued shares of that class or by means of a	
		special resolution passed at a separate general meeting of the holders of shares of	
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		that class, and all the provisions hereafter contained as to general meetings shall, mutatis mutandis, apply to every such meeting. This Article is not to derogate from any power the Company would have if this Article was omitted. Provided that if variation by one class of shareholders of the Company affects the rights of any other class of Shareholders of the Company, the consent of three-fourths of such other class of shareholders shall also be obtained and the provisions of this Article shall apply to such variation. The rights conferred upon the holders of the shares (including Preference Shares, if any) of any class issued with preferred or other rights or privileges shall unless otherwise expressly provided by the terms of the issue of shares of that class be deemed not to be modified, commuted, affected, abrogated, dealt with or varied by the creation or issue of further shares ranking	
		pari passu therewith.	
	1	SHARES, DEBENTURES, OTHER SECURITIES AND CERTIFICATES	
13		The Company shall cause to be kept and maintained a Register of Members, register of debenture-holders, and a register of any other security holders in accordance with all applicable provisions of the Companies Act, 2013 and the Depositories Act, 1996 with details of shares, debentures, or other securities held in material land dematerialized forms in any media as may be permitted by law including in any form of electronic media. The Company is authorized to, if so required by the Company, maintain a part of its register of members, register of debenture holders and / or register of any other security holders outside India (such part of the relevant register shall be called the "Foreign Register") and such Foreign Register shall contain the names and particulars of the members, debenture holders, other security holders or beneficial owners (as the case may be) residing outside India.	Register and Index of Members
14	(1)	Notwithstanding anything to the contrary contained in these Articles, the Company shall be entitled to dematerialise and rematerialise its existing shares, debentures and other securities and/or to offer its fresh shares, debentures and other securities in a dematerialized form pursuant to the Depositories Act, 1996 and the rules framed thereunder, if any, and the register and index of beneficial owners maintained by the relevant Depository under section 11 of the Depositories Act, 1996, shall be deemed to be the corresponding register and index maintained by the Company.	Dematerialisation
	(2)	Every person subscribing to securities offered by the Company shall have the option to receive security certificates or to hold the securities with a Depository. Such a person who is a beneficial owner of the securities can at any time opt out of a depository, if permitted by the law, in respect of any security in the manner provided by the Depositories Act, 1996, and the Company shall, in the manner and within the time prescribed issue to the beneficial owner the required Certificates of Securities. If a person opts to hold his security with a depository, the Company shall intimate such depository the details of allotment of the security, and on receipt of the information, the depository shall enter in the records the name of the allottee as the beneficial owner of the security.	Options for Investors
	(3)	All securities held by a depository shall be dematerialized and be in fungible form. Nothing contained in sections89 and 112 and such other applicable provisions of the Companies Act, 2013 shall apply to a depository in respect of the securities held by it on behalf of the beneficial owners.	Securities with Depositories to be infungible form
	(4)	<ul> <li>(i.) Notwithstanding anything to the contrary contained in the Companies Act, 2013or these Articles, a Depository shall be deemed to be the registered owner for the purpose of effecting transfer of ownership of securities on behalf of the beneficial owner.</li> <li>(ii.) Save and otherwise provided in (i) above, the Depository as the registered owner of the securities shall not have any voting rights or any other rights in respect of the securities held by it.</li> </ul>	Rights of Depositories and Beneficial Owners



		(iii.)Every person holding securities of the Company and whose name is entered as the beneficial owner in the records of the Depository shall be deemed to be a member of the Company. The beneficial owner of securities shall be entitled to all rights and benefits and be subject to all liabilities in respect of the securities held by a Depository on behalf of the beneficial owner.	
	(5)	Notwithstanding anything contained in the Companies Act, 2013 or these Articles to the contrary, where securities are held with a Depository the records of the beneficial ownership may be served by such Depository on the Company by means of registered post or by speed post or by courier service or by leaving it at its Registered Office or by means of such electronic or other mode as may be prescribed.	Service of Documents
	(6)	Nothing contained in Section 56 of the Companies Act, 2013, or these Articles shall apply to transfer of securities issued by the Company, effected by a transferor and transferee both of whom are entered as beneficial owners in the records of a Depository.	Transfer of Securities
	(7)	Notwithstanding anything contained in Section 56 of the Companies Act, 2013 or these Articles, where securities issued by the Company are dealt with by a Depository, the Company shall intimate the details thereof to the Depository immediately on allotment of such securities.	Allotment of Securities dealt Within a Depository
	(8)	Nothing contained in Section 56 of the Companies Act, 2013 or these Articles regarding the necessity of having distinctive numbers for securities issued by the Company, shall apply to securities held with a Depository.	Distinctive numbers of Securities held with a Depository
15		The Board of Directors shall observe the restrictions as to allotment of shares to the public contained in Section 39 of the Companies Act, 2013, as well as any other applicable provisions of the Act, and shall cause to be made the returns as to allotment provided for in Section 39 of the Companies Act, 2013 and/or as maybe prescribed under the Act.	Restriction on Allotment and Return of Allotment
16	(1)	Where at any time, it is proposed to increase the subscribed capital of the Company by issue of further shares, such further shares shall be offered;  (i.) to the persons who, at the date of the offer, are holders of the Equity Shares of the Company in proportion, as nearly as circumstances admit, to the paid-up share capital on those shares by sending a letter of offer subject to the following conditions namely:  (a.) Such offer shall be made by a notice specifying the number of shares offered and limiting a time not being less than fifteen days and not exceeding thirty days from the date of the offer within which the offer, if not accepted, shall be deemed to have been declined. Such notice shall be dispatched through registered post or speed post or through electronic mode to all the existing shareholders at least three days before the opening of the issue;  (b.) The offer aforesaid shall be deemed to include a right exercisable by the person concerned to renounce the shares offered to him or any of them in favour of any other person and the notice referred to in sub-clause(i) hereof shall contain a statement of this right, PROVIDED THAT the Directors may decline, without assigning any reason, to allot any shares to any person in whose favour any member may renounce the shares offered to him;	Further Issue of capital
		(c.) After the expiry of the time specified in the aforesaid notice, or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the shares offered, the Board of Directors may dispose of them in such manner which is not disadvantageous to the shareholders and the Company.	



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		(ii.) to the employees under a scheme of employees' stock option, subject to special	
		resolution passed by Company and subject to such conditions as may be prescribed	
	(2)	Notwithstanding anything contained in sub-clause (1) hereof, the further	
	(-)	shares aforesaid may be offered to any persons, if a special resolution to that effect	
		is passed by the Company in general meeting, whether or not those persons include	
		the persons referred to in sub-clause (1)(i) hereof, either for cash or for a	
		consideration other than cash in accordance with the provisions of Section 62 of	
		the Companies Act, 2013 (and the rules made thereunder) and in accordance with	
		applicable rules and regulations prescribed by SEBI in this regard from time to	
		time. Further, the option or right to call of shares shall not be given to any person	
		except with the sanction of the issuer in general meeting.	
	(3)	Nothing in this Article shall apply to the increase of the subscribed capital of the	
		Company caused by the exercise of an option as a term attached to the debentures	
		issued or the terms of any loans raised by the Company to convert such debentures	
		or loans into shares in the Company. PROVIDED that the terms of issue of such	
		debentures or terms of such loan containing such an option have been approved	
		before the issue of such debentures or the raising of such loan by a special	
		resolution passed by the Company in a general meeting.	
	(4)	Notwithstanding anything contained in sub-clause (3) above, where any debentures	
		have been issued or loan has been obtained from any Government by the Company,	
		and if that Government considers it necessary in the public interest so to do, it may,	
		by order, direct that such debentures or loans or any part thereof shall be converted	
		into shares in the Company on such terms and conditions as appear to the Government to be reasonable in the circumstances of the case even if terms of the	
		issue of such debentures or the raising of such loans do not include a term for providing for an option for such conversion.	
		Provided that where the terms and conditions of such conversion are not acceptable	
		to the Company, it may, within sixty days from the date of communication of such	
		order, appeal to the Tribunal which shall after hearing the Company and the	
		Government pass such order as it deems fit.	
	(5)	In determining the terms and conditions of conversion under sub-clause (4), the	
		Government shall have due regard to the financial position of the Company, the	
		terms of issue of debentures or loans, as the case may be, the rate of interest payable	
		on such debentures or loans and such other matters as it may consider necessary.	
	(6)	Where the Government has, by an order made under sub-clause (4), directed that	
		any debenture or loan or any part thereof shall be converted into shares in the	
		Company and where no appeal has been preferred to the Tribunal under sub-clause	
		(4) or where such appeal has been dismissed, the Memorandum of the Company	
		shall, where such order has the effect of increasing the authorized share capital of	
		the Company, be altered and the authorised share capital of the Company shall	
		stand increased by an amount equal to the amount of the value of shares which such	
4.5		debentures or loans or part thereof has been converted into.	
17		Subject to the provisions of these Articles and of the Act, the shares shall be under	Share under
		the control of the Directors who may issue, allot or otherwise dispose of the same	control of
		or any of them to such persons, in such proportion and on such terms and conditions	Directors
		and either at a premium or at par and at such time as they may from time to time think fit subject to the sanction of the Company in a general meeting to give any	
		person the option to call for or be allotted shares of any class of the Company either	
		at a premium or at par or at a discount subject to the provisions of Sections 52,	
		53,54 and 58 of the Companies Act, 2013 and for such time and for such	
		consideration as the Directors think fit.	
18	(1)	Where the Company issues shares at a premium, whether for cash or otherwise, a	Application of
	( )	sum equal to the aggregate amount of the premium received on those shares shall	premium received
		be transferred to an account, to be called "THE SECURITIES PREMIUM	on shares
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		ACCOUNT" and the provisions of the Companies Act 2012 relating to an in-	
		ACCOUNT" and the provisions of the Companies Act, 2013 relating to reduction of share capital of the Company shall, except as provided in this Article, apply as	
		if the securities premium account were the paid-up share capital of the Company.	
	(2)	Notwithstanding anything contained in clause (1) above but subject to the	
	(2)	provisions of Section 52 of the Companies Act, 2013, the securities premium	
		account may be applied by the Company-	
		(i.) towards the issue of unissued shares of the Company to the members of	
		the Company as fully paid bonus;	
		(ii.) in writing off the preliminary expenses of the Company;	
		(iii.)in writing off the expenses of, or the commission paid or discount allowed	
		on, any issue of shares or debentures of the Company; (iv.)in providing for the premium payable on the redemption of any	
		redeemable preference shares or of any debentures of the Company; or	
		(v.) for the purchase of its own shares or other securities under Section 68 of	
19		the Companies Act, 2013.	Dorran also to
19		In addition to and without derogating from the powers for that purpose conferred	Power also to
		on the Board under Articles 15 and 16, the Company in a General Meeting may, subject to the provisions of Section 62 of the Companies Act, 2013 and 108A of	Company in General Meeting to
		the Companies Act, 1956, determine that any shares (whether forming part of the	issue shares
		original capital or of any increased capital of the Company) be offered to such	issue shares
		persons (whether members or not) in such proportion and on such terms and conditions and either at a premium or at par or at a discount (subject to compliance	
		with the provisions of Sections 52, 53 and 54 of the Companies Act, 2013) as such	
		General Meeting shall determine and with full power to give any person whether a	
		member or not the option to call for or be allotted shares of any class of the	
		Company either at a premium or at par or at a discount (subject to compliance with	
		the provisions of Sections 52, 53 and 54 of the Companies Act, 2013) such option	
		being exercisable at such time and for such consideration as may be directed by	
		such General Meeting may make any other provisions whatsoever for the issue,	
		allotment or disposal of any such shares.	
20		Except as provided in Section 54 of the Companies Act, 2013, the Company shall	Shares at a
20		not issue shares at a discount. Any share issued by the Company at a discounted	discount
		price shall be void.	discount
21		If by the conditions of any allotment of any share, the whole or any part of the	Installments on
21		amount or issue price thereof shall be payable by installments, every such	shares to be duly
		installment shall, when due, be paid to the Company by the person who for the time	paid
		being and from time to time shall be the registered holder of the shares or his legal	paru
		representatives.	
22		Subject to the provisions of the Companies Act, 2013 and these Articles, the Board	The Board may
22		may allot and issue shares in the capital of the Company as payment of any property	Issue shares as fully
		sold or transferred or for service rendered to the Company in the conduct of its	paid up
		business and any shares which may be so issued shall be deemed to be fully paid	paid up
		up shares.	
23		Any application signed by or on behalf of an applicant for shares in the Company,	Acceptance of
23		followed by an allotment of any share therein, shall be an acceptance of shares	Shares
		within the meaning of these Articles; and every person who thus or otherwise	
		accepts any shares and whose name is on the Register shall, for the purpose of these	
		Articles, be a member.	
24	<u> </u>	The money (if any) which the Board of Directors shall, on the allotment of any	Deposit and Call
		shares being made by them, require or direct to be paid by way of deposit, call or	etc. to be a debt
		otherwise, in respect of any shares allotted by them, shall immediately on the	payable
		inscription of the name of the allottee in the register of members as the name of the	Pajuo10
		holder of such shares, become a debt due to and recoverable by the Company from	
		the allottee thereof, and shall be paid by him accordingly.	
L	1	and another increor, and shall be paid by firm accordingly.	



25		Every member, or his heirs, executors or administrators to the extent of his assets	Liability of
25		which come to their hands shall be liable to pay to the Company the portion of the	Members
		capital represented by his share or shares which may, for the time being remain	
		unpaid thereon in such amounts, at such time or times and in such manner as the	
		Board of Directors shall from time to time require or fix for the payment thereof.	
26	(1)	Every member or allottee of shares shall be entitled, without payment, to receive one Certificate for all the shares of the same class registered in his name. Every Share Certificate shall specify the number and the distinctive number(s) of the shares in respect of which it was issued and the amount paid up thereon. Such certificate shall be issued only in pursuance of a Resolution passed by the Board and on surrender to the Company of its letter of allotment or its fractional coupons of requisite value, save in case of issues against letters of acceptance or of renunciation or in case of issue of bonus shares.  PROVIDED THAT if the letter of allotment is lost or destroyed the Board may impose such reasonable terms, if any, as it thinks fit, as to evidence and indemnity and the payment of out-of-pocket expenses incurred by the Company in investigating the evidence. The certificate of title to shares shall be issued under the Seal of the Company and shall be signed in conformity with the provisions of the Companies (Share Capital and Debenture) Rules, 2014 or any statutory modification or re-enactment thereof for the time being in force. Printing of blank	Share Certificates
		forms to be used for issue of Share Certificates and maintenance of books and documents relating to issue of Share Certificates shall be in accordance with the provisions of aforesaid rules. Such certificates of title to shares shall be completed and kept ready for delivery within such time frame as may be prescribed in this regard after the allotment.	
	(2)	Any two or more joint allottees or holders of shares shall, for the purpose of this Article, be treated as a single member and the certificate of any share, which may be the subject to joint ownership, may be delivered toany one of such joint owners on behalf of all of them.	
27		No certificate of any share or shares shall be issued either in exchange for those which are sub-divided or consolidated or in replacement of those which are defaced, torn, or old, decrepit, worn out, or where the cages on the reverse for recording transfers have been duly utilised unless the certificate in lieu of which it is issued is surrendered to the Company.  PROVIDED THAT no fee shall be charged for issue of new certificates in replacement of those which are old, decrepit or worn out or where the cages on the reverse for recording transfers have been fully utilised.  PROVIDED FURTHER that in case of any Share Certificate being lost or destroyed the Company may issue a duplicate certificate in place of the Certificate so lost or destroyed on such terms as to evidence, out-of-pocket expenses in regard to investigation of such evidence and indemnity as the Board may determine.	
28		Notwithstanding anything contained in Article 25, the Board of Directors may refuse applications for subdivision of Share Certificate into denominations of less than the marketable lot for the time being in force, except when such subdivision is required to be made to comply with a statutory order or an order of a competent court of law or to remedy a genuine mistake of fact or law.  PROVIDED THAT the Directors may, at their discretion, in case of genuine needs, allow sub-division of share certificates in denomination of less than the marketable lots, and may, if necessary, require production of suitable documentary evidence therefore.	Sub-division of shares
29		If any share stands in the names of two or more persons the first named in the Register shall, as regards receipts of dividends or bonus or service of notice or any other matter connected with the Company, except voting at meetings and the	The first named joint holders deemed sole holder



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	transfer of the shares, be deemed the sole holder thereof but the joint holders of a	
	share shall severally as well as jointly be liable for the payment of all installments	
	and calls due in respect of such share, and for all incidents thereof according to the	
20	provisions of the Act.	C
30	Except as ordered by a court / Tribunal of competent jurisdiction or as by law	Company not bound
	required, the Company shall be entitled to treat the person whose name appears on the Register of Members as the holder of any share or whose name appears as the	to recognize any interest in share
	beneficial owner of shares in the records of the Depository, as the beneficial owner	other than of
	thereof and accordingly shall not be bound to recognize any benami trust, or equity	Registered Holder
	or equitable, contingent or other claim to or interest in such share on the part of any	Registered Holder
	other person whether or not it shall have expressor implied notice thereof. The	
	Board shall be entitled at their sole discretion to register any shares in the joint	
	names of any two or more persons or the survivor or survivors of them.	
31	Notwithstanding anything contained hereinabove, a Member has a right to	Nomination
	nominate one or more persons as his/her nominee(s) to be entitled to the rights and	
	privileges as may be permitted under the law of such a member in the event of death	
	of the said member/s subject to the provisions of the Companies Act, 2013, and	
	other applicable laws.	
32	When any declaration is filed with the Company under the provisions of Section	Declarations in
	89 of the Companies Act,2013, (i) by any holder of shares who does not hold	respect of beneficial
	beneficial interest in such share specifying the particulars of the person holding	interest
	beneficial interest in such shares, or (ii) by a person who holds or acquires a	in any share
	beneficial interest in any share of the Company specifying the nature of his interest,	
	particulars of the person in whose name the shares stand registered in the books of	
	the Company and such other particulars as may be prescribed, the Company, or (iii)	
	by the person referred to in (i) and the beneficial owner referred to in (ii) where any	
	change occurs in the beneficial interest of such shares, the Company shall make a	
	note of such declaration in its concerned register and file, within 30 days from the	
	date of receipt of the declaration by it, a return with the Registrar with regard to	
33	such declaration together with the prescribed fees for the same.  Save as provided in Section 67 of the Companies Act, 2013, the Company shall not	No purchase or
33	have the power to buy its own shares unless the consequent reduction of share	giving of loans to
	capital is effected under the provisions of the Companies Act, 2013. The Company	purchase
	shall not give, whether directly or indirectly and whether by means of a loan,	Company's shares
	guarantee, the provision of security or otherwise, any financial assistance for the	company s shares
	purpose of, or in connection with, a purchase or subscription made or to be made,	
	by any person of or for any share in the Company or in its holding Company.	
	UNDERWRITING AND BROKERAGE	
34	Subject to the provisions of Section 40 of the Companies Act, 2013, the Company	Commission may
	may at any time pay a commission to any person in consideration of his subscribing	be Paid
	or agreeing to subscribe (whether absolutely or conditionally) for any shares or	
	debentures or debenture stock in the Company, or procuring, or agreeing to procure	
	subscriptions (whether absolute or conditional) for any shares, debentures or	
	debenture-stock of the Company, but so that the commission shall not exceed in	
	the case of shares five per cent of the price at which the shares are issued and in the	
	case of debentures two and a half percent of the price at which the debentures are	
	issued. Such commission shall be paid either out of the proceeds of the issue or the profit of the Company or both. Subject to the provisions of the Act, any commission	
	payable as aforesaid may be satisfied by payment of cash or by allotment of fully	
	or partly paid shares or debentures as the case may be or partly in one way and	
	partly in the other.	
35	Where the Company has paid any sum by way of commission in respect of any	Commission to be
	shares or debentures such statement thereof shall be made in the Annual Return as	included in the
	required by Section 92 of the Companies Act, 2013.	Annual Return
36	The Company may pay a reasonable sum for brokerage.	Brokerage
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	INTEREST OUT OF CAPITAL	
37	Where any shares are issued for the purpose of raising money to defray the expenses of the construction of any works or buildings, or the provisions of any plant, which cannot be made profitable for a lengthy period, the Company may pay interest on so much of that share capital as is for the time being paid up, for the period, at the rate and subject to the conditions and restrictions provided by the Act, and may charge the same to Capital as part of the cost of construction of the work or building or the provisions of the plant.	Interest out of Capital
	CALLS	
38	Subject to the provisions of Section 49 of the Companies Act, 2013, the Board of Directors may, from time to time, by a Resolution passed at a meeting (and not by a Circular Resolution), make such calls as it thinks fit upon the members in respect of all monies unpaid on the shares held by them (whether on account of the nominal value of the shares or by way of premium), and not by conditions of allotment thereof made payable at fixed time. Each member shall pay the amount of every call so made on him to the person or persons and at the time and place appointed by the Board of Directors. A call may be made payable by installments. A call may be postponed or revoked as the Board may determine.	Directors may make Calls
39	At least fourteen days' notice in writing of any call shall be given by the Company specifying the time or times and place of payment, and the person or persons to whom such call shall be paid.	Notice of Calls
40	A call shall be deemed to have been made at the time when the resolution authorizing such call was passed at a meeting of the Board of Directors and may be made payable by the members whose names appear on the Register of Members on such date or at the discretion of the Directors on such subsequent date as shall be fixed by the Board of Directors.	Call to date from Resolution
41	The Board of Directors may, from time to time at its discretion, extend the time fixed for the payment of any call, and may extend such times as to all or any of the members who on account of residence at a distance or other cause, the Board of Directors may deem fairly entitled to such extension; but no member shall be entitled to such extension as of right except as a matter of grace and favour.	Directors may extend Time
42	If by the terms of issue of any share or otherwise any amount is or becomes payable at any fixed time or by installments at fixed times (whether on account of the nominal amount of the shares or by way of premium) every such amount or installment shall be payable as if it were a call duly made by the Directors and of which due notice has been given and all the provisions herein contained in respect of calls shall apply to such amount or installment accordingly. In case of non-payment all the relevant provisions of these Articles as to payment of interest and expenses, forfeiture or otherwise shall apply as if such sum had become payable by virtue of a call made and notified.	Amount payable at fixed time or by installments to be treated as calls
43	If the sum payable in respect of any call or installment be not paid on or before the day appointed for the payment thereof the holder for the time being or allottee of the share in respect of which the call shall have been made or the installment shall be due, shall pay interest on the same at such rates as may be fixed by the Board of Directors from the day appointed for the payment thereof to the time of actual payment but the Directors may, in their absolute discretion, waive payment of such interest wholly or in part.	When interest on call or installment payable
44	On the trial or hearing of any action or suit brought by the Company against any member or his legal representatives for the recovery of any monies claimed to be due to the Company for any call in respect of his shares, it shall be sufficient to prove that the name of the member in respect of whose shares the money is sought to be recovered is entered in the Register of Members as the holder or as one of the holders of the shares at or subsequent to the date at which the money sought to be recovered is alleged to have become due, on the shares in respect of which such money is sought to be recovered that the resolution making the call is duly recorded	Evidence in actions by Company against shareholders



	in the minute hard and the construction of the state of t	1	
	in the minute book and that notice of such call was du		
	legal representatives sued in pursuance of these		
	necessary to prove the appointment of Directors wh	no made such call, nor that a	
	quorum of Directors was present		
	at the Board at which any call was made nor that the		
	made was duly convened or constituted nor any othe	r matter	
	whatsoever and the proof of the matters aforesaid sh	nall be conclusive evidence of	
	the debt.		
45	Neither a judgment nor a decree in favour of the C	ompany for the calls or other	Partial payment
	monies due in respect of any shares nor the receipt by	y the Company of a portion of	not to preclude
	any money which shall, from time to time, be d		forfeiture
	Company in respect of his share, either by way of		
	indulgence granted by the Company in respect of the		
	shall preclude the Company from thereafter proceed		
	such shares as hereinafter provided.		
46	The Board of Directors may, if it thinks fit, agree to	and receive from any member	Payment in
10	willing to advance the same, all or any part of the am		anticipation of
	by him beyond the sums actually called for and upon		calls may carry
	or so much thereof from time to time as exceeds the		interest
	upon shares in respect of which such advances are		merest
	may payor allow interest, at such rate not exceeding,		
	meeting shall otherwise direct, nine per cent per ann		
	sum in advance and the Board of Directors agree upon		
	agree to repay at any time any amount so advanced		
	same upon giving to such members three months' n		
	paying any such sum in advance shall not be entitled		
	in the profits of the Company or to voting rights in		
	by him until the same would, but for such paymen		
	Provided however and notwithstanding the aforesaid		
	the Company may pay dividends in proportion to the	amount paid up on each share.	
	LIEN		
47	The Company shall have a first and paramount lien up		Company to have
	paid up shares) registered in the name of each mem		Lien on shares
	with others) and upon the proceeds of sale thereof, for		
	payable or not), called or payable at a fixed time in	respect of such shares and no	
	equitable interests in any such share shall be created	except upon the footings and	
	condition that this Article is to have full legal effect.	Any such lien shall extend to	
	all dividends from time to time declared in respect of	f shares.	
	PROVIDED THAT the Board of Directors may, at a	any time, declare any share to	
	be wholly or in part exempt from the provisions of the	nis Article.	
48	The Company may sell, in such manner as the Board		As to enforcing lien
	the Company has a lien for the purpose of enforcing	the same.	by sale
	PROVIDED THAT no sale shall be made:-		•
	(i.) unless a sum in respect of which the lien exist	s is presently payable; or	
	(ii.) until the expiration of fourteen days after the		
	payment of such part of the amount in respect		
	presently payable has been given to the regist		
	of the share or the person entitled thereto		
	insolvency. For the purpose of such sale the B		
	duplicate certificate in respect of such shares a		
	members to execute a transfer thereof on beha		
	members.	and in the name of such	
49	(1) To give effect to any such sale, the Board may auth	porise some person to transfer	Transfer of shares
47		iorise some person to transfer	
	the shares sold to the purchaser thereof.		sold under lien



	(2)	The Dynahasan shall be registered as the holder of the charge commissed in any such	I
	(2)	The Purchaser shall be registered as the holder of the shares comprised in any such	
	(2)	transfer.	
	(3)	The Purchaser shall not be bound to see to the application of the purchase money,	
		nor shall his title to the shares be affected by any irregularity or invalidity in the	
	(1)	proceedings in reference to the sale.	A 11 C
50	(1)	The net proceeds of any such sale shall be received by the Company and applied in	Application of
		or towards such part of the amount in respect of which the lien exists as is presently	proceeds of sale
	(2)	payable; and	
	(2)	The residue, if any, shall be paid to the person entitled to the shares at the date of	
		the sale (subject to a like lien for sums not presently payable as existed on the share	
		before the sale).	
		FORFEITURE OF SHARES	T x 2
51		If any member fails to pay any call or any installment of a call on or before the day	If money payable
		appointed for the payment of the same or any such extension thereof as aforesaid,	on share not paid
		the Board of Directors may, at any time thereafter, during such time as the call for	notice to be given
		installment remains unpaid, give notice to him requiring him to pay the same	to member
		together with any interest that may have accrued and all expenses that may have	
	_	been incurred by the Company by reason of such nonpayment.	YC 11
52		For the purpose of the provisions of these presents relating to forfeiture of shares,	If call or installment
		the sum payable upon allotment in respect of a share shall be deemed to be a call	not paid, notice
	_	payable upon such share on the day of allotment.	maybe given
53		The notice shall name a day (not being less than fourteen days from the date of the	Form of notice
		notice) and a place or places on and at which such call or installment and such	
		interest thereon at such rate and expenses as aforesaid are to be paid. The notice	
		shall also state that, in the event of the non-payment at or before the time and at the	
		place appointed, the shares in respect of which the call was made or installment is	
		payable will be liable to be forfeited.	TO 10 10 0
54		If the requirements of any such notice as aforesaid are not complied with, every or	If default of
		any share in respect of which such notice has been given, may at any time	payment,
		thereafter, before payment of all calls or installments, interest and expenses due in	shares to be
		respect thereof, be forfeited by a Resolution of the Board of Directors to that effect.	forfeited
		Such forfeiture shall include all dividends declared or any other monies payable in	
5.5	_	respect of the forfeited shares and not actually paid before the forfeiture.	Notice of forfeiture
55		When any share shall have so forfeited, notice of the forfeiture shall be given to the	
		member in whose name it stood immediately prior to the forfeiture, and an entry of	to a member
		the forfeiture, with the date thereof, shall forth with be made in the Register of	
		Member, but no forfeiture shall be in any manner invalidated by any omission or	
<i>E(</i>		neglect to give such notice or to make any such entry as aforesaid.  Any share so forfeited, shall be deemed to be the property of the Company and may	Faufaita dalama ta
56		be sold, re-allotted or otherwise disposed of, either to the original holder or to any	Forfeited share to
		other person, upon such terms and in such manner as the Board of Directors shall	be the property of the Company and
		think fit. The Board may decide to cancel such shares.	may be sold etc.
57		Any member whose shares have been forfeited shall notwithstanding the forfeiture,	Member still liable
		be liable to pay and shall forthwith pay to the Company on demand all calls,	to pay money owing
		installments, interest and expenses owing upon or in respect of such shares at the	at the time of
		time of the forfeiture together with interest thereon from the time of the forfeiture	forfeiture and
		until payment, at such rate not exceeding twelve per cent per annum as the Board	interest
		of Directors may determine and the Board of Directors may enforce the payment	mucrost
		of such monies or any part thereof, if it thinks fit, but shall not be under any	
		obligation so to do.	
58		The forfeiture of a share shall involve extinction at the time of the forfeiture, of all	Effect of forfeiture
]		interest in and all claims and demands against the Company in respect of the share	Liter of forfeithe
		and all other rights incidental to the share, except only such of those rights as by	
		these Articles are expressly saved.	
59		The Board of Directors may at any time before any share so forfeited shall	Power to annul
39		The board of Directors may at any time before any snare so fortened snall	Power to annul-



		have been sold, re-allotted or otherwise disposed of, annul the forfeiture thereof upon such conditions as it thinks fit.	Forfeiture
60	(1)	A duly verified declaration in writing that the declarant is a Director, the Managing Director or the Manager or Secretary of the Company, and that a share in the Company has been duly forfeited in accordance with these Articles, on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share;	Validity of forfeiture
	(2)	The Company may receive the consideration, if any, given for the share on any sale, re-allotment or other disposal thereof and may execute a transfer of the share in favour of the person to whom the share is sold or disposed of;	
	(3)	The person to whom such share is sold, re-allotted or disposed off shall thereupon be registered as the holder of the shares;	
	(4)	Any such purchaser or allottee shall not (unless by express agreement) be liable to pay any calls, amounts, installments, interest and expenses owing to the Company prior to such purchase or allotment nor shall be entitled (unless by express agreement) to any of the dividends, interest or bonuses accrued or which might have accrued upon the share before the time of completing such purchase or before such allotment;	
	(5)	Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale, reallotment or other disposal of the share.	
61		The provisions of these Articles as to forfeiture shall apply in the case of nonpayment of any sum which, by the terms of issue of a share becomes payable at a fixed time, whether on account of the nominal value of the share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.	Provision of these Articles as to forfeiture to apply in case of non payment of any sum
62		Upon any sale, re-allotment or other disposal under the provisions of the preceding Articles, the Certificates originally issued in respect of the relative shares shall (unless the same shall on demand by the Company have been previously surrendered to it by the defaulting member) stand cancelled and become null and void and of no effect, and the Directors shall be entitled to issue a new certificate or certificates in respect of the said shares to the persons entitled thereto.	Cancellation of Share certificates in respect of forfeited shares
63		The Directors may, subject to the provisions of the Companies Act, 2013, accept a surrender of any share from or for any member desirous of surrendering on such terms as they think fit.	Surrender of shares
	1	TRANSFER AND TRANSMISSION OF SHARES	D :
64		The Company shall keep a "Register of Transfers" and shall have recorded therein fairly and distinctly particulars of every transfer or transmission of any share and debenture held in material form.	Transfers
65		In the case of transfer and transmission of shares or other marketable securities where the Company has not issued any certificates and where such shares or securities are being held in any electronic and fungible form in a Depository, the provisions of the Depositories Act, 1996 shall apply.	Transfer and Transmission of Shares and Securities held in electronic form
66		The instrument of transfer of any share shall be in the prescribed form and in accordance with the requirements of Section 56 of the Companies Act, 2013.	Form of Transfer
67	(1)	An application for the registration and transfer of the shares in the Company may be made either by the transferor or the transferee.  Whether the application is made by the transferor and relates to partly paid shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.  For the purpose of sub-clause (2), above, notice to the transferee shall be	Application for registration and transfer of shares



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		deemed to have been duly given if it is dispatched by prepaid registered post to the	
		transferee at the address given in the instrument of transfer and shall be deemed to	
		have been duly delivered at the time at which it would have been delivered in the	
		ordinary course of post.	m 1
68		Every such instrument of transfer duly stamped shall be executed by or on behalf	To be executed by
		of both the transferor and the transferee and attested and the transferor shall be	transferor and
		deemed to remain the holder of such shares until the name of the transferee shall	transferee
		have been entered in the Register of Members in respect thereof.	
69		A transfer of a share in the Company of a deceased member thereof made by his	Transfer by legal
		legal representative shall, although the legal representative is not himself a member,	Representative
		be as valid as if he had been a member at the time of the execution to the instrument	
		of transfer.	
70		The Board of Directors may, after giving not less than seven days' previous notice	Transfer books
		by advertisement as required by Section 91 of the Companies Act, 2013 or such	When Closed
		lesser period as may be specified by the Securities Exchange Board of India close	
		the Transfer Books, the Register of Members or the Register of Debenture-holders	
		at such time or times and for such period or periods, not exceeding thirty days at a	
		time and not exceeding in the aggregate forty-five days in each year as it may seem	
		expedient to the Board.	
71	(1)	Subject to the provisions of Sections 58 of the Companies Act, 2013, or any	Directors may
		statutory modification thereof for the time being in force, the Directors may, at any	refuse to register
		time, in their own absolute and uncontrolled discretion decline to register or	transfers
		acknowledge any transfer of any share for sufficient cause and in particular may so	
		decline in any case in which the Company has a lien upon the shares desired to be	
		transferred or any call or installment regarding any of them remains unpaid. The	
		registration of a transfer shall be conclusive evidence of the approval of the	
		Directors of the transferee.	
		PROVIDED THAT registration of a transfer shall not be refused on the ground of	
		the transferor being either alone or jointly with any other person or persons indebted	
		to the Company on any account whatsoever except in a lien on shares.	
	(2)	No share shall in any circumstances be transferred to any minor, insolvent or person	
	,	of unsound mind, unless represented by a guardian.	
72		If the Company refuses to register the transfer of any securities or transmission of	Notice of refusal to
		any right therein, the Company shall within thirty days from the date on which the	be given to
		instrument of transfer or intimation of transmission was lodged with the Company	transferor and
		send notice of refusal along with sufficient cause to the transferee and the transferor	transferee
		or to the person giving intimation of the transmission, as the case may be, and	
		thereupon the provisions of Section 58 of the Companies Act, 2013, or any statutory	
		modification thereof for the time being in force shall apply.	
73		In case of the death of any one or more persons named in the Register of	Death of one or
		Members as the joint holders of any share, the survivor or survivors shall be the	more joint-holders
		only persons recognised by the Company as having any title to or interest in such	of shares
		share, but nothing herein contained shall be taken to release the estate of a deceased	
		joint holder from any liability on shares held by him jointly with any other person.	
74		Except where a deceased member had made a nomination in respect of the shares	Titles to shares of
, .		held (in which case such shares shall be dealt with in the manner prescribed by the	deceased member
		Act and the Rules thereunder), the executors or administrators of a deceased	deceased memoer
		member or the holder of a succession certificate or the legal representatives in	
		respect of the shares of a deceased member (not being one of two or more joint	
		holders) shall be the only persons recognised by the Company as having any title	
		to the shares registered in the names of such member, and the Company shall not	
		be bound to recognise such executors or administrators or holders of a succession	
		certificate of the legal representative unless such executors or administrators or	
		legal representatives shall have first obtained Probate or Letters of Administration,	
	1	or Succession Certificate as the case may be, from a duly constituted Court in the	



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	Union of India provided that in any case where the Board of Directors in its absolute discretion thinks fit, the Board upon such terms as to indemnity or otherwise as the Directors may deem proper dispense with production of Probate or Letters of Administration or Succession Certificate and register under Article 72 the name of any person who claims to be absolutely entitled to the shares standing in the name of the deceased member, as a member.	
75	Subject to the provisions of Articles 69 and 70 any person becoming entitled to any share in consequence of the death, lunacy, bankruptcy or insolvency of any member or by and lawful means other than by a transfer in accordance with these Articles, may with the consent of the Board of Directors (which it shall not be under obligation to give) upon producing such evidence that he sustains the character in respect of which he proposes to act under these Articles, or of his title, as the Board of Directors shall require and upon giving such indemnity as the Directors shall require, either be registered as a member in respect of such shares or elect to have some person nominated by him and approved by the Board of Directors registered as a member in respect of such shares PROVIDED NEVERTHELESS that if such person shall elect to have his nominee registered, he shall testify his election by executing in favour of his nominee as instrument of transfer in accordance with the provision herein contained, and until he does so, he shall not be freed from any liability in respect of such shares. This clause is herein referred to as "THE TRANSMISSION CLAUSE".	Registration of persons entitled to shares otherwise than by transfer (Transmission Clause)
76	Subject to the provisions of the Act and these Articles, the Directors shall have the same right to refuse to register a person entitled by transmission to any share or his nominee as if he were the transferee named in an ordinary transfer presented for registration.	Refusal to register Nominee
77	The Company shall be entitled to decline to register more than four persons as the holders of any share.	Directors entitled to refuse to register more than four joint holders
78	A person entitled to a share by transmission shall subject to the right of the Directors to retain such dividends or money as hereinafter provided, be entitled to receive and may give a discharge for any dividends or other monies payable in respect of the share.	Persons entitled may receive dividend without being registered as member
79	Prior to the registration of a transfer, the certificate or certificates of the share or shares to be transferred, and if no such certificate is in existence, the Letter of Allotment of the shares, must be delivered to the Company along with (save as provided in Section 56 of the Act) a properly stamped and executed instrument of transfer, with the date of presentation of the instrument to the proper authorities, duly endorsed thereon.	Conditions of registration of transfer
80	No fee shall be charged for registration of transfer, grant of Probate, Succession Certificate and Letters of Administration, Certificates of Death or Marriage, Power of Attorney or similar other documents.	No fee on transfer or Transmission
81	The Company shall incur no liability or responsibility whatever in consequence of its registering or giving effect to any transfer of shares made or purporting to be made by any apparent legal owner thereof as shown or appearing in the register of members to the prejudice of persons having or claiming any equitable right, title or interest to or in the said shares, notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting registration of such transfer, and may have entered such notice, or referred thereto in any book of the Company and the Company shall not be bound or required to regard or attend or give effect to any notice which may be give to it of any equitable right, title or interest, or be under any liability whatsoever for refusing or neglecting so to do, though it may have been entered or referred to in some book or the Company, but	The Company not liable for disregard of a notice prohibiting registration of a transfer



	the Company shall nevertheless, be at liberty to regard and attend to any such	
	notice, and give effect thereto if the Board of Directors shall so think fit.	
COPIES (	OF MEMORANDUM AND ARTICLES OF ASSOCIATION TO BE SENT TO M	MEMBERS
82	The Company shall subject to the payment of the fee prescribed under Section 17 of the Companies Act,2013, or its statutory modification for the time being in force, on being so required by a member, send to him with seven days of the requirement, a copy of each of the following documents as in force for the time being.  (i.) The Memorandum,  (ii.) The Articles, and  (iii.) Every agreement and every resolution referred to in sub-section (1) of Section 117 of the Companies Act, 2013, if and in so far as they have not been embodied in the Memorandum of the Company or these Articles.	Copies of Memorandum and Articles of Association to be sent by the Company to members
	BORROWING POWERS	
83	Subject to the provisions of Sections 179 to 180 of the Companies Act, 2013 and of these Articles, the Board of Directors may, from time to time at its discretion, accept deposits from members either in advance of calls or otherwise and generally raise or borrow or secure the payment of any sum or sums of money for the purpose of the Company from any source. PROVIDED HOWEVER, where the monies to be borrowed together with the monies already borrowed (apart from temporary loans obtained from the Company's Bankers in the ordinary course of business) exceed the aggregate of the paid up capital of the Company and its free reserves (not being reserves set apart for any specific purpose) the Board of Directors shall not borrow such money without the sanction of the Company in general meeting. No debt incurred by the Company in excess of the limit imposed by this Article shall be valid or effectual unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed by this Article had been exceeded.	Power to borrow
84	The payment or repayment of monies borrowed as aforesaid may be secured in such manner and upon such terms and conditions in all respects as the Board of Directors may think fit, and in particular in pursuance of a Resolution passed at a meeting of the Board (and not by Circular Resolution) by the issue of debentures of Debenture-Stock of the Company, charged upon all or any part of the property of the Company, (both present and future), including its uncalled capital for the time being, and the debentures and the Debenture-Stock and other securities may be made assignable free from any equities between the Company and the person to whom the same may be issued.	The payment or repayment of monies Borrowed
85	Any debentures, debenture-stock or other securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible into shares of any denomination, and with any privileges and conditions as to redemption, surrender, drawing allotment of shares, attending (but not voting) at general meetings, appointment of Directors and otherwise. Debentures with the right to conversion into or allotment of shares shall be issued only with the consent of the Company in general meeting.	Terms of issue of Debentures
86	If any uncalled capital of the Company is included in or charged by any mortgage or other security, the Directors may, subject to the provisions of the Act and these Articles make calls on the members in respect of such uncalled capital in trust for the person in whose favour such mortgage or security is executed.	Mortgage of uncalled Capital
87	The Board of Directors shall cause a proper register to be kept in accordance with the provisions of Section85 of the Companies Act, 2013 of all mortgages, debentures and charges specifically affecting the property of the Company, and shall cause the requirements of Sections 71 and Sections 77 to 87 (both inclusive) of the Companies Act, 2013, in that behalf to be duly complied with, so far as they are to be complied with by the Company. The Company shall comply with the provisions of Section 79 of the Companies Act, 2013 as regards modification of a charge and its registration with the Registrar.	Register of charges etc. to be kept



88	1	The Company shall, if at any time it issues debentures, keep a Register and Index	Register and Index
88		of Debenture Holders in accordance with Section 88 of the Companies Act, 2013.	of Debenture
		The Company shall have the power to keep in any State or Country outside India a	holders
		branch Register of Debenture-holders resident in the State or country.	
	•	MEETINGS OF MEMBERS / GENERAL MEETINGS	
89	(1)	The Company shall in each year hold, in addition to any other meetings, a general	Annual General
		meeting as its Annual General Meeting in accordance with the provisions of	Meeting
		Sections 96 of the Companies Act, 2013 and shall specify the meeting as such in	
		the notice calling it, except in the case where the Registrar, has given an extension	
		of time for holding any Annual General Meeting and not more than fifteen months	
		shall elapse between the date of one Annual General Meeting of the Company and	
		that of the next.	
		PROVIDED THAT the Registrar may, for any special reason, extend the time	
		within which any annual general meeting shall be held, by a period not exceeding	
	(2)	three months.	
	(2)	Every Annual General Meeting shall be called for any time during business hours, that is, between 9 a.m. and 6 p.m., on any day that is not a National Holiday (as	
		defined under the Companies Act, 2013) and shall be held either at the registered	
		office of the Company or at some other place within the city or town or village in	
		which the registered office of the Company is situated for the time being.	
	(3)	Every member of the Company shall be entitled to attend either in person or by	
		proxy and the Auditor of the Company shall have the right to attend and to be heard	
		at any general meeting which he attends on any part of the business which concerns	
		him as Auditor.	
90		At every annual general meeting of the Company there shall be laid on the table the	Report, Statement
		Directors' Report and Audited Statement of Accounts, Auditors' Report (if not	and Registers to be
		already incorporated in the Audited Statement of Accounts), the Proxy Register	laid before the
		with Proxies, and the Register of Directors and Key Managerial Personnel	Annual General
0.1	1	maintained under Section 170 of the Companies Act, 2013.	Meeting
91		All general meetings other than annual general meeting shall be called Extra-	Extra-Ordinary
92	(1)	Ordinary General Meeting.	General Meeting Annual Return
92	(1)	The Company shall comply with the provisions of Section 92 of the Companies Act, 2013 regarding the filing of Annual Return and as regards the annual return	Aimuai Keturii
		and certificates to be annexed thereto.	
	(2)	The Register required to be kept and maintained by the Company under Section 88	Place of keeping &
	(2)	of the Companies Act, 2013 and copies of the annual return filed under Sections 92	Inspection of
		of the Companies Act, 2013, shall be kept at the registered office of the Company.	registers& returns
		PROVIDED THAT such registers or copies of return may, also be kept at any other	C
		place in India in which more than one-tenth of the total number of members entered	
		in the register of members reside, if approved for this purpose by a Special	
		Resolution passed in general meeting of the Company and the Registrar has been	
	(6)	given a copy of the proposed Special Resolution in advance.	
	(3)	(i.) The registers and their indices, except when they are closed under the	Inspection
		provisions of the Act, and the copies of all the returns shall be open for	
		inspection by any member, debenture holder or other security holder or beneficial owner, during the business hours (subject to such reasonable	
		restrictions as the Company may impose) without fee and by any other person	
		on payment of such fees as may be prescribed under the Act and the rules	
		made thereunder.	
		(ii.) Any such member, debenture-holder, other security holder or beneficial	
		owner or any other person may take extracts from any register, or index or	
		return without payment of any fee or require a copy of any such register or	
		entries therein or return on payment of such fees as may be prescribed under	
		the Act not exceeding ten rupees for each page. Such copy or entries or return	
I		shall be supplied within seven days of deposit of such fee.	



	(4)	The Commony shall cause any comy required by any negon under Clause (ii) of	
	(4)	The Company shall cause any copy required by any person under Clause (ii) of	
		sub-clause (3) to be sent to that person within a period of seven days of the deposit of such fees exclusive of non-working days, commencing on the day next after the	
		day on which the requirement is received by the Company.	
93	(1)	Subject to the provisions of Section 111 of the Companies Act, 2013, the Directors	Circulation of
93	(1)	shall on the requisition in writing of such number of members as required in Section	Members'
		100 of the Companies Act:-	Resolution
		(i.) give notice to the members of the Company of any resolution which may	Resolution
		properly be moved and is intended to be moved at a meeting;	
		(ii.) Circulate to members, any statement with respect to the matter referred to in	
		any proposed resolution or the business to be dealt with at that meeting.	
	(2)	Subject to the provisions of Section 100 of the Companies Act, 2013, the number	
	(2)	of members necessary for a requisition under clause (1) hereof shall be such number	
		or numbers who hold, on the date of receipt of the requisition, not less than one-	
		tenth of the paid-up share capital of the Company as on that date carried the right	
		of voting.	
	(3)	The Company shall not be bound under this Article to give notice of any resolution	
	(-)	or to circulate any statement unless:	
		(i.) a copy of a requisition signed by the requisitionists (or two or more copies	
		which between them contain the signature of all the requisitionists) is	
		deposited at the registered office of the Company-	
		(a.) in the case of a requisition requiring notice of resolution, not less than six	
		weeks before the meeting,	
		(b.) in the case of any other requisition not less than two weeks before the	
		meeting, and	
		(ii.) there is deposited or tendered with the requisition a sum reasonably sufficient	
		to meet the Company's expenses in giving effect thereto.	
		PROVIDED that if after a copy of the requisition requiring notice of a resolution	
		has been deposited at the registered office of the Company, an annual general	
		meeting is called on a date within six weeks after such copy has been deposited,	
		the copy, although not deposited within the time required by this clause, shall be	
	(4)	deemed to have been properly deposited for the purpose thereof.	
	(4)	The Company shall not also be bound under this Article to circulate any statement,	
		if, on the application either of the Company or of any other person who claims to be aggrieved, the Central Government by order declares that the rights conferred	
		by this clause are being abused to secure needless publicity for defamatory matter	
		by this clause are being abused to secure needless publicity for defaulatory matter	
94		The Directors may, whenever they think fit convene an extraordinary general	Extra-ordinary
''			
95			Contents of
			number of
		the registered office of the Company.	requisitionists
		(ii.) The number of members entitled to requisition an extraordinary general	required and the
		meeting shall be such number of members who hold at the date of the receipt	conduct of meeting
		of the requisition, not less than one-tenth of such of the paid up capital of the	
		Company as on that date carries the right of voting.	
		(iii.) If the Board does not, within twenty-one days from the date of the deposit of	
1	1	a valid requisition in regard to any matters, proceed duly to call a meeting for	
94		<ul> <li>(ii.) The number of members entitled to requisition an extraordinary general meeting shall be such number of members who hold at the date of the receipt of the requisition, not less than one-tenth of such of the paid up capital of the Company as on that date carries the right of voting.</li> <li>(iii.) If the Board does not, within twenty-one days from the date of the deposit of</li> </ul>	requisition and number of requisitionists required and the



		the consideration of those matters on a day not later than forty-five days from	
		the date of receipt of the requisition, the meeting may be called and held by	
		the requisitionists themselves within a period of three months from the date	
		of the requisition.	
		(iv.) A meeting called under clause (iii) by requisitionists shall be called and held	
		in the same manner in which the meeting is called and held by the Board.	
		(v.) Any reasonable expenses incurred by the requisitionists in calling a meeting	
		under sub-clause (iii) shall be reimbursed to the requisitionists by the	
		Company, and any sums so paid shall be deducted from any fee or other	
		remuneration under Section 197 of the Companies Act, 2013 payable to such	
0.5		of the Directors who were in default in calling the meeting.	Y 4 C 4 C
96		A general meeting of the Company may be called by giving not less than clear	Length of notice of
		twenty-one days' notice either in writing or through electronic mode in such	Meeting
		manner as may be prescribed by the Act and the rules made thereunder. Provided	
		that a general meeting may be called after giving a shorter notice if consent is given	
		in writing or by electronic mode by not less than ninety-five per cent of the	
07	(1)	members entitled to vote at such meeting.	C + 1
97	(1)	Every notice of a meeting of the Company shall specify the place, date, day and	Contents and
		hour of the meeting and shall contain a statement of the business to be transacted	manner of service
	(2)	The notice of every meeting shall be given to:	of notice
	(2)	The notice of every meeting shall be given to:	
		(i.) every member of the Company, legal representative of any deceased member	
		or the assignee of an insolvent member;	
		(ii.) the Auditor or Auditors for the time being of the Company; and	
	(2)	(iii.) every Director of the Company.  In every notice calling a meeting of the Company, there shall appear with	
	(3)	reasonable prominence a statement that a member entitled to attend and vote at the	
		meeting is entitled to appoint a proxy, or, where that is allowed, one or more	
		proxies, to attend and vote instead of himself, and that a proxy need not be a	
		member of the Company.	
98	(1)	(i.) In the case of an annual general meeting, all business to be transacted at the	
76	(1)	meeting, shall be deemed special with the exception of business relating to:	
		(a.) The consideration of financial statements and the reports of the Board of	
		Directors and Auditors;	
		(b.) The declaration of any dividend;	
		(c.) The appointment of Directors in the place of those retiring; and	
		(d.) The appointment of, and the fixing of the remuneration of the Auditors	
		(ii.) In the case of any other meeting, all business shall be deemed special;	
	(2)	PROVIDED that where any item of special business to be transacted at a meeting	
	(-)	of the Company relates to or affects any other Company, the extent of shareholding	
		interest in that other Company of every promoter, Director, manager, if any, and of	
		every other key managerial personnel of the Company shall, if the extent of such	
		shareholding interest is not less than two per cent of the paid-up share capital of	
		that Company, also beset out in the statement.	
	(3)	Where any item of business refers to any document which is to be considered by	
		the meeting, the time and place where the document can be inspected shall be	
		specified in the statement aforesaid.	
99		Any accidental omission to give any such notice as aforesaid to or the non –receipt	Omission to give
		thereof by any member or other person who is entitled to such notice for any	notice not to
		meeting shall not invalidate the proceedings of any such meeting.	invalidate a
		grand and the process and the process of the proces	resolution passed
100		No general meeting, annual or extra-ordinary, shall be competent to enter upon,	Notice of business
		discuss or transact any business which has not been mentioned in the notice or	to be given
		notices convening the meeting.	<i>5</i>
101		The number of members prescribed under Section 103 of the Companies Act,	Quorum for General
-		i	



	2013 and entitled to vote and present in person shall be a quorum for general meeting and no business shall be transacted at the general meeting unless the quorum requisite be present at the commencement of the meeting. A body corporate being a member shall be deemed to be personally present if it is represented in accordance with Section113 of the Companies Act, 2013. The President of India or the Governor of a State, if he is a member of the Company, shall be deemed to be personally present if he is represented in accordance with Section 112 of the Companies Act, 2013.	Meeting
102 (	If within half an hour from the time appointed for holding a meeting of the Company the quorum is not present,  (i.) the meeting shall stand adjourned to the same day in the next week at the same time and place or to such other day and at such other time and place as the Board may determine; or  (ii.) the meeting, if called by requisitionists in accordance with Section 100 of the Companies Act, 2013, shall stand cancelled. Provided that in case of an adjourned meeting or of a change of day, time or place of meeting under sub clause(i), the Company shall give not less than three days' notice to the members either individually or by publishing an advertisement in the newspapers (one in English and one in vernacular language) which is in circulation at the place where the registered office of the Company is situated.	Presence of quorum
(3	If at the adjourned meeting also a quorum is not present within half an hour from the time appointed for holding the meeting, the members present shall be the quorum and may transact the business for which the meeting was called.	
103	Where a resolution is passed at an adjourned meeting of the Company, the resolution shall for all purposes be treated as having been passed on the date on which it was in fact passed and shall not be deemed to have been passed on any earlier date.	Resolution passed At adjourned meeting
104	The Chairman of the Board of Directors shall be entitled to take the chair at every general meeting, or if there be no such Chairman, or if at any meeting he shall not be present within fifteen minutes after the time appointed for holding such meeting, or shall decline to take the chair, the Directors present shall elect one of them as Chairman and if no Director be present or if the Directors present decline to take the chair, then the members present shall elect one of their members to be a Chairman. If a poll is demanded on the election of the Chairman, it shall be taken forthwith in accordance with the provisions of the Act and the Chairman elected on show of hands shall exercise all the powers of the Chairman under the said provisions. If some other person is elected as a result of the poll he shall be the Chairman for the rest of the meeting.  The Chairman may, at the same time, be appointed as Managing Director or Deputy Managing Director or Whole Time Director or Chief Executive Officer of the Company.	Chairman of General Meeting
105	No business shall be discussed at any general meeting except the election of a Chairman whilst the chair is vacant.	Business confined to election of Chairman whilst chair vacant
	The Chairman may, with the consent of any meeting at which a quorum is present and shall, if so directed by the meeting, adjourn the meeting from time to time from place to place.  No business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.	Chairman may adjourn Meeting
107	At any general meeting, a resolution put to the vote of the meeting shall unless a poll is demanded under Section109 of the Companies Act, 2013, or the voting is carried out electronically, be decided on a show of hands.	Voting to be by Show of hands in the first instance



108		A declaration by the Chairman that on a show of hands, a resolution has or has	Chairman's
100		not been carried either unanimously or by a particular majority, and an entry to that	declaration of result
		effect in the books containing the minutes of the proceeding of the Company shall	of voting on show of
		be conclusive evidence of the fact of passing of such resolution, or otherwise,	hands
		without proof of the number of proportion of votes in favour or against such	
		resolution.	
109	(1)	Before or on the declaration of result of voting on any resolution on a show of	Demand for poll
		hands, a poll may be ordered to be taken by the Chairman of the meeting on his	
		own motion and shall be ordered to be taken by him on a demand made in that	
		behalf by the members present in person or by proxy, where allowed, and having	
		not less than one-tenth of the total voting power or holding shares on which an	
		aggregate sum of not less than five lakhs rupees or such higher amount as may be	
		prescribed has been paid-up.	
	(2)	The demand for a poll may be withdrawn at any time by the person or persons who	
110		made the demand.	Time of taleing mall
110		A poll demanded for adjournment of the meeting or appointment of Chairman of	Time of taking poll
		the meeting shall be taken forthwith. A poll demanded on any question other than	
		adjournment of the meeting or appointment of a Chairman shall be taken at such	
		time, not being later than forty-eight hours from the time when the demand was made and in such manner and place as the Chairman of the meeting may direct.	
111		In the case of an equality of votes, the Chairman shall, both on a show of hands	Chairman's casting
111		and on a poll (if any) have a casting vote in addition to the vote or votes to which	vote
		he may be entitled as a member.	voic
112		Where a poll is to be taken, the Chairman of the meeting shall appoint one	Scrutineers at poll
112		scrutineer to scrutinise the vote given on the poll and to report thereon to him.	Scrutificers at poir
		Subject to the provisions of Section 109 of the Companies Act, 2013, the Chairman	
		of the meeting shall have power to regulate the manner in which the poll shall be	
		taken and the result of the poll shall be deemed to be the decision of the meeting	
		on the resolution on which the poll was taken.	
113		The demand for a poll except on the question of the election of the Chairman and	Demand for poll
		of an adjournment shall not prevent the continuance of a meeting for the transaction	not to prevent
		of any business other than the question on which the poll has been demanded.	transaction of other
			business
114		Subject to the provisions of Section 110 of the Companies Act, 2013 and these	Vote by Postal
		Articles, and as may be applicable by law, the Company shall, in respect of such	Ballot
		items of business as the Central Government may, by notification, declare to be	
		transacted only by means of postal ballot; and may, in respect of any item of	
		business, other than ordinary business and any business in respect of which	
		Directors or Auditors have a right to be heard at any meeting, transact by means of	
		postal ballot, in such manner as may be prescribed, instead of transacting such	
115	-	business at a General Meeting.	Danieto di con C
115		A copy of each of every resolutions or agreement in respect of the following matters	Registration of
		together with the explanatory statement under Section 102 of the Companies Act,	documents with
		2013, if any, annexed to the notice calling the meeting in which such resolution is proposed, shall be filed with the Registrar within thirty days of the passing or	the Registrar
		making thereof in such a manner and with such fees as may be prescribed within	
		the time specified under Section 403 of the Companies Act, 2013:	
		(i.) Every special resolution;	
		(i.) Every special resolution, (ii.) Every resolution which has been agreed to by all members of the Company,	
		but which, if not so agreed to, would not have been effective for the purpose	
		unless it had been passed as a special resolution;	
		(iii.)Every resolution of the Board of Directors or agreement executed by the	
		Company relating to the appointment, re-appointment or renewal of	
		appointment or variation in the terms of appointment of a Managing Director;	



	(iv.) Every resolution or agreement which has been agreed to by all the members	
	of any class of shareholders but which, if not so agreed to, would not have	
	been effective for the purpose unless it had been passed by a specified	
	majority or otherwise in some particular manner; and every resolution or	
	agreement which effectively binds all the members or any class of	
	shareholders though not agreed to by all those members;	
	(v.) Every resolution passed by the Company according consent to the exercise	
	by the Board of Directors of any of the powers under clause (a), and clause (c) of sub-section (1) of the Section 180 of the Companies Act, 2013;	
	(vi.) Every resolution requiring the Company to be wound up voluntarily passed	
	in pursuance of Section 304of the Companies Act, 2013	
	(vii.) Every resolution passed in pursuance of sub-section (3) of Section 179 of	
	the Companies Act, 2013; and	
	(viii.) Any other resolution or agreement as may be prescribed and placed in the	
	public domain. Provided that the copy of every such resolution which has the	
	effect of altering the Articles and the copy of every agreement referred to	
	above shall be embodied in or annexed to, every copy of these Articles issued	
	after the passing of the resolution or the making of the agreement.	
	VOTES OF MEMBERS	
116	A member paying the whole or a part of the amount remaining unpaid on any share	Member paying
	held by them although no part of that amount has been called up, shall not be	money in advance
	entitled to any voting rights in respect of the monies so paid by him until the same	not to be entitled
	would but for such payment become presently payable.	to vote in respect
		thereof
117	No member shall exercise any voting rights in respect of any shares registered in	Restriction on
	his name on which any calls or other sums presently payable by him have not been	exercise of voting
	paid or in regard to which the Company has exercised any right of lien.	rights of members
		who have paid calls
118	Subject to the provisions of Section 43 and sub-section (2) of Section 50 of the	Number of votes to
	Companies Act, 2013, every member of the Company holding any equity share	which member
	capital shall have a right to vote on every resolution placed before the Company;	entitled
	and his voting rights on a poll shall be in proportion to his share of the paid-up	
	equity share capital of the Company. Every member holding any preference share	
	capital of the Company, shall, in respect of such capital, have the right to vote only	
	on resolutions placed before the Company which directly affect the rights attached	
	to his preference shares and any resolution for the winding up of the Company or	
	for the repayment or reduction of its equity or preference share capital and his	
	voting rights on a poll shall be in proportion to his share in the paid up preference	
	share capital of the Company. Provided that the proportion of the voting rights of equity shareholders to the voting rights of the preference shareholders shall be in	
	the same proportion as the paid-up capital in respect of the equity shares bears to	
	the paid-up capital in respect of the preference shares:	
	PROVIDED FURTHER that where the dividend in respect of a class of preference	
	shares has not been paid for a period of two years or more, such class of preference	
	shareholders shall have a right to vote on all the resolutions placed before the	
	Company.	
119	A member of unsound mind or in respect of whom order has been made by any	Vote of member of
	Court having jurisdiction in lunacy, may vote whether on a show of hands or on a	unsound mind and
	poll by his committee or other legal guardian and any such committee or guardian	Minor.
	may on a poll, vote by proxy. A member, be a minor, the vote in respect of his share	
	or shares shall be his guardian, or any one of his guardian, if more than one, to be	
	elected, in case of dispute by the Chairman of the meeting.	
120	If there be joint registered holders of any shares any one of such persons may vote	Votes of joint
	at any meeting personally or by an agent duly authorised under a Power of Attorney	members
	or by proxy in respect of such shares, as if he were solely entitled thereto but the	



		proxy so appointed shall not have any right to speak at the meeting, and, if more than one of such joint holders be present at any meeting either personally or by agent or by proxy, that one of the said persons so present who stands higher on the register shall alone be entitled to speak andto vote in respect of such shares, but the other or others of the joint holder shall be entitled to be present at the meeting; provided always that a person present at any meeting personally shall be entitled to vote in preference to a person present by an agent duly authorised under a Power of Attorney or by proxy although he name of such person present by agent or proxy stands first or higher in the Register in respect of such shares. Several executors or administrators or a deceased member in whose name shares stand shall for the purpose of these Articles be deemed joint holders thereof.	
121	(1)	<ul> <li>A body corporate (whether a Company within the meaning of the Act or not) may,</li> <li>(i.) if it is member of the Company by a resolution of its board of Directors or other governing body, authorise such person as it thinks fit to act as its representative at any meeting of the Company, or at any meeting of any class of members of the Company;</li> <li>(ii.) if it is a creditor, (including a holder of debentures of the Company) by a resolution of its Directors or other governing body, authorise such person as it thinks fit to act as its representative at any meeting of any creditors of the Company held in pursuance of the Act or of any rules made thereunder, or in pursuance of the provisions contained in any debenture or trust deed, as the case may be.</li> </ul>	Representation of body Corporate
	(2)	A person authorised by resolution as aforesaid shall be entitled to exercise the same rights and power (including the right to vote by proxy) on behalf of the body corporate which he represents as that body could exercise if it were an individual member, creditor or holder of debentures of the Company.	
122		Where the President of India or the Governor of a State is a member of the Company, the President or, as the case may be, the Governor may appoint such person as he thinks fit, to act as his representative at any meeting of the Company or at any meeting of any class of members of the Company and such a person shall be deemed to be a member of the Company and shall be entitled to exercise the same rights and powers, including the right to vote by proxy, as the President, or as the case may be, the Governor could exercise as a member of the Company.	Representation of President and Governors in meetings
123		Any person entitled under the Transmission Clause to transfer any shares may vote at any general meeting in respect thereof in the same manner as if he was the registered holder of such shares, provided that at least forty-eight hours before the time of holding the meeting or adjourned meeting, as the case may be, at which he proposes to vote he shall satisfy the Directors of his rights to transfer such shares and give such indemnity(if any) as the Directors may require unless the Directors shall have previously admitted his right to vote at such meeting in respect thereof.	Votes in respect of deceased or insolvent Members
124		Subject to the provisions of these Articles vote may be given either personally or by proxy.	Voting in person or by Proxy
125		On a poll taken at a meeting of the Company a member entitled to more than one vote or his proxy, or other person entitled to vote for him, as the case may be, need not, if he votes, use all his votes or cast in the same way all the votes he uses.	Rights of members to Use his votes differently
126		Subject to the provisions of the Act and the rules made thereunder, any member of the Company entitled to attend and vote at a meeting of the Company shall be entitled to appoint another person (whether a member or not) as his proxy to attend and vote instead of himself Provided that a proxy so appointed shall not have the right to speak at the meeting and shall not be entitled to vote except on a poll. PROVIDED FURTHER that a person appointed as proxy shall act on behalf of such number of members not exceeding fifty and such number of shares as may be prescribed. Every notice convening a meeting of the Company shall state that a	Proxies



member entitled to attend and vote is entitled to appoint one or more proxies and that the proxy need not be a member.  Every Proxy (whether a Member or not) shall be appointed in writing under the hand of the appointer or his attorney, or if such appointer is a corporation under the	
Common seal of such corporation, or be signed by an officer or an attorney duly authorised by it, and any Committee or guardian may appoint such Proxy.	
An instrument of proxy may appoint a proxy either for the purposes of a particular meeting specified in the instrument and any adjournment thereof or it may appoint speci	y either for fied meeting r a period
for t	roxy except he corporation te on a show of s
	osit of nument of intment
Every instrument of proxy whether for specified meeting or otherwise shall, as nearly as circumstances will admit, be in the form set out in the Companies (Management and Administration) Rules, 2014 (or any corresponding amendment or modification thereof that may be prescribed).	of proxy
Every member entitled to vote at a meeting of the Company according to the provisions of these Articles on any resolution to be moved thereat, shall be entitled during the period beginning twenty-four hours before the time fixed for the commencement of the meeting, and ending with the conclusion of the meeting, to inspect proxies lodged, at any time during the business hours of the Company provided not less than three days' notice in writing of the intention so as to inspect is given to the Company.	
A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the principal, or revocation of the proxy or of any Power of Attorney or authority under which such proxy was signed, notw.	lity of votes by proxy ithstanding cation of ority
vote except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote, whether given personally or by proxy, not disallowed at such meeting shall be valid for all purposes. Any such objection made in due time shall be referred to the Chairman of the Meeting.	for objections ote
meeting. The Chairman present at the taking of a poll shall be the sole judge of the meeting.	rman of any ing to be the e of validity of rote
135 If any such instrument of appointment be confined to the object of appointing an Custo	
permanently or for such time as the Directors may determine, in the custody of the Company. If embracing other objects, copy thereof examined with the original shall be delivered to the Company to remain in the custody of the Company.  DIRECTORS	



136	Until otherwise determined by a general meeting of the Company and subject to the provisions of Section149 and 152 of the Companies Act, 2013, the number of	Number of Directors
	Directors shall not be less than 3 and not more than 15 and the manner of constituting the Board shall be as prescribed under the Act and as may be directed	
127	by the Securities and Exchange Board of India.	D'
137	The First Directors of the Company are:	Directors
	1. Mr. Manav subhashchandra patel	
	2. Ms. Manali krunal patel	
	3. Ms. Pooja sunny patel	
120	4. Ms. Mansi subhashchandra patel	75.1
138	Any Trust Deed for securing and covering the issue of debentures or debenture	Debenture
	stocks of the Company, may provide for the appointment, from time to time, by the	Directors
	Trustees thereof or by the holders of debentures or debenture stocks, of some person	
	to be a Director of the Company for and on behalf of the debenture holders for such	
	period for which the debentures or any of them shall remain outstanding and may	
	empower such Trustees or holder of debentures or debenture stocks, from time to	
	time, to remove and reappoint any Director so appointed. The Director appointed	
	under this Article is herein referred to as "Debenture Director" and the term	
	"Debenture Director" means the Director for the time being in office under this	
	Article. The Debenture Director shall not be liable to retire by rotation or be	
	removed by the Company. The Trust Deed may contain such ancillary provision as	
	may be agreed between the Company and the Trustees and all such provisions shall	
	have effect notwithstanding any of the other provisions herein contained.	
139	Notwithstanding anything to the contrary contained in these Articles, so long as	Nominee Director
	any monies remain owing by the Company to (i) the Life Insurance Corporation of	
	India (LIC), (ii) the Infrastructure Development Finance Company Limited, (iii)	
	specified Company referred to in the Unit Trust of India (Transfer of Undertaking	
	and Repeal) Act, 2002, (iv) institutions notified by the Central Government under	
	sub-section (2) of Section 4Aof the Companies Act, 1956, (v) such other	
	institutions as may be notified by the Central Government in consultation with the	
	Reserve Bank of India, or (vi) any other bank or entity providing financing facilities	
	to the Company (each of the above is hereinafter in this Article referred to as "the	
	Corporation") out of any loans/debentures assistance granted by them to the	
	Company or so long as the Corporation holds or continues to hold	
	Debentures/Shares in the Company as a result of underwriting or by direct	
	subscription or private placement, or so long as any liability of the Company arising	
	out of any guarantee furnished by the Corporation on behalf of the Company	
	remains outstanding, the Corporation shall have a right to appoint from time to	
	time, any person or persons as a Director or Directors, whole-time or non-whole-	
	time (which Director or Directors, is/are hereinafter referred to as "Nominee	
	Director/s") on the Board of the Company and to remove from such office any	
	person or persons so appointed and to appoint any person or persons in his or their	
	place/s. The Board of Directors of the Company shall have no power to remove	
	from office the Nominee Director/ s. At the option of the Corporation such	
	Nominee Director/s shall not be required to hold any share qualification in the	
	Company. Also at the option of the Corporation such Nominee Director/s shall not	
	be liable to retirement by rotation of Directors. Subject as aforesaid, the Nominee	
	Director/s shall be entitled to the same rights and privileges and be subject to the	
	same obligations as any other Director of the Company. The Nominee Director/s	
	so appointed shall hold the said office only so long as any monies remain owing by	
	the Company to the Corporation or so long as the Corporation holds or continues	
	to hold Debentures/Shares in the Company as a result of underwriting or by direct	
	subscription or private placement or the liability of the Company arising out of the	
	guarantee is outstanding and the Nominee Director/s so appointed in exercise of	
l l		



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	by the Company to the Corporation are paid off or on the Corporation ceasing to hold Debentures/Shares in the Company or on the satisfaction of the liability of the Company arising out of the guarantee furnished by the Corporation. The Nominee Director/s appointed under this Article shall be entitled to receive all notices of and attend all General Meetings, Board Meetings and of the Meetings of the Committee of which the Nominee Director/ sis/are member/s as also the minutes of such Meetings. The Corporation shall also be entitled to receive all such notices and minutes. The Company shall pay to the Nominee Director/s sitting fees and expenses to which the other Directors of the Company are entitled but if any other fees, commission, monies or remuneration in any form is payable to the Directors of the Company, the fees, commission, monies and remuneration in relation to such Nominee Director/s shall accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation. Any expenses that may be	
	incurred by the Corporation or such Nominee Director/s in connection with their appointment or Directorship shall also be paid or reimbursed by the Company to the Corporation or as the case may be, to such Nominee Director/s. Provided that	
	if any such Nominee Director/s is an officer of the Corporation, the sitting fees, in relation to such Nominee Director/s shall also accrue to the Corporation and the same shall accordingly be paid by the Company directly to the Corporation.	
	Provided further that in the event of the Nominee Director/s being appointed as Managing Director/Whole Time Director/s, such Nominee Director/s shall exercise such powers and duties as may be approved by the Corporation and Nominee Directors have such rights as are usually eveninged or available to a Whole Time	
	Directors have such rights as are usually exercised or available to a Whole Time Director in the management of the affairs of the Company. Such Whole Time Directors shall be entitled to receive such remuneration, fees, commission and	
	monies as may be approved by the Corporation. Provided further that the appointment of Nominee Director/s as Managing/ Whole Time Director/s, as afore said is subject to the provisions of Sections 203 and 197 of the Companies Act,	
140	2013 and any other applicable provisions of the Act and the rules made thereunder.  In connection with any collaboration arrangement with any Company or	Special Directors
140	corporation or any firm or person for supply of technical know-how and/or machinery or technical advice, the Directors may authorise such Company, corporation, firm or person (hereinafter referred to as "Collaborator") to appoint from time to time any person as a Director of the Company (hereinafter referred to	Special Directors
	as "Special Director") and subject to the provisions of the Act, may agree that such Special Directors shall not be liable to retire by rotation so however that Special Director shall hold office so long as such collaboration arrangement remains in	
	force. The Collaborator may at any time and from time to time remove such Special Director appointed by it and may at any time after such removal and also in the case of death or resignation of the person so appointed, at anytime nominate any other person as a Special Director in his place and such nomination or removal shall be made in writing signed by the collaborator, his authorised representative and	
	shall be delivered to the Company at its registered office. It is clarified that every collaborator entitled to appoint a Director under this Article may appoint one such person as a Director and so that if more than one collaborator is so entitled there may be at any time as many Special Directors as the number of Collaborators eligible to make the appointment.	
141	The provisions of Articles 138,139 and 140 are subject to the provisions of Section 152 of the Companies Act, 2013, and the number of such Directors appointed under	Limit on number of retiring Directors
	Articles 138,139,140 and 170 shall not exceed in the aggregate one-third of the total number of Directors for the time being in office. However,	
	the Independent Director appointed under Section 152 of the Companies Act, 2013 will not be considered for the purpose of calculating the total number of Directors liable for retirement by rotation and term of such Independent Director shall be as	
	provided under Section 1490f the Companies Act, 2013.	



1.10		
142	The Board may appoint a person, not being a person holding any alternate Directorship for any other Director in the Company (hereinafter called the Original Director) to act as an Alternate Director for the Original Director during his absence for a period of not less than three months from India. Provided that no person shall be appointed as an Alternate Director for an Independent Director unless he is	Appointment of Alternate Director
	qualified to be appointed as an independent Director under the provisions of the Act. Every such Alternate Director, shall subject to his giving to the Company an address in India at which notice may be served on him, be entitled to notice of meeting of Directors and to attend and vote as a Director and be counted for the	
	purposes of a quorum and generally at such meetings to have and exercise all the powers and duties and authorities of the Original Director. The Alternate Director appointed under this Article shall vacate office as and when the Original Director is determined before he returns to India, any provision in the Act or in these Articles	
	for the automatic re-appointment of retiring Director in default of another appointment shall apply to the Original Director and not to the Alternate Director.	
143	The Directors shall have power at anytime and from time to time to appoint any qualified person to be a Director to fill a casual vacancy. Such casual vacancy shall be filled by the Board of Directors at a meeting of the Board. Any person so appointed shall retain his office only upto the date upto which the Director in whose place he is appointed would have held office, if it had not been vacated as aforesaid but he shall then be eligible for re-election.	Directors may fill Vacancies
144	The Directors shall also have power at any time and from time to time to appoint any other qualified person, other than a person who fails to get appointed as a Director in a general meeting of the Company, to be an Additional Director who shall hold office only up to the date of the next annual general meeting or the last date on which the annual general meeting should have been held, whichever is earlier.	Additional Director
145	A Director shall not be required to hold any qualification shares.	Qualification of Directors
146	The remuneration payable to a non-whole-time-Director for attending each meeting of the Board or a Committee thereof shall be such sum as may be fixed by the Board of Directors not exceeding the maximum as may be prescribed by the Act (and the rules made thereunder), SEBI, or by the Central Government. The Directors, subject to the sanction of the Central Government (if any required), may be paid such further remuneration as the Company in general meeting shall, from time to time, determine and such further remuneration shall be divided among the Directors in such proportion and manner as the Board may from time to time determine; and in default of such determination shall be divided among the Directors equally.	Remuneration of Directors
147	Subject to the provisions of Sections 197 and 188 of the Companies Act, 2013 and other applicable provisions of the Act and the rules made thereunder, if any Director, being willing shall be called upon to perform extra services (which expression shall include work done by a Director as a member of any committee formed by the Directors or in relation to signing share certificates) or to make special exertions in going or residing out of his usual place of residence or otherwise for any of the purposes of the Company, the Company shall remunerate the Director so doing either by fixed sum or otherwise as may be determined by the Directors, and such remuneration may be, either in addition to or in substitution for his share in the remuneration above provided.	Extra remuneration to Directors for special Work
148	The Board of Directors may subject to the limitations provided by the Act allow and pay to any Directors who attends a meeting at a place other than his usual place or residence for the purpose of attending a meeting, such sum as the Board may consider fair compensation for travelling, hotel and other incidental expenses properly incurred by him, in addition to his fee for attending such meeting as above specified.	Travelling expenses incurred by Directors on Company's business



149		The Continuing Directors may act notwithstanding any vacancy in their body, but	Directors may act
149		if and as long as their number is reduced below the quorum fixed by these Articles for a meeting of the Board of Directors, the Continuing Directors may act for the purpose of filling vacancies to increase the number of Directors to that fixed for the quorum or for summoning a general meeting of the Company, but for no other purpose.	notwithstanding vacancy
150	(1)	Subject to the provisions of Section 164 and 165 of the Companies Act, 2013, a person shall not be capable of being appointed Director of the Company, if –	Disqualification for appointment of Directors
		(i.) he is of unsound mind and stands so declared by a Court of competent jurisdiction;	Brectors
		<ul> <li>(ii.) he is an undercharged insolvent;</li> <li>(iii.) he has applied to be adjudged an insolvent and his application is pending;</li> <li>(iv.) he has been convicted by a court of any offence involving moral turpitude or otherwise, and sentenced in respect thereof to imprisonment for not less than six months and a period of five years has not elapsed from the date of expiry</li> </ul>	
		of the sentence;	
		Provided that if a person has been convicted of any offence and sentenced in respect thereof to imprisonment for a period of seven years or more, he shall not be eligible to be appointed as a Director of the Company.	
		(v.) he has not paid any call in respect of shares of the Company held by him, whether alone or jointly with others, and six months have elapsed from the last day fixed for the payment of the call;	
		(vi.) he has been convicted of the offence dealing with related party transactions under Section 188 of the Companies Act, 2013 at any time during the last preceding five years; or	
		(vii.) he has not complied with sub-section (3) of Section 152 of the Companies Act, 2013.	
	(2)	No person who is or has been a Director of a Company, where the Company—  (i.) has not filed financial statements or annual returns for any continuous period of three financial years; or	
		(ii.) has failed to repay the deposits accepted by it or pay interest thereon or to redeem any debentures on the due date or pay interest due thereon or pay any dividend declared and such failure to pay or redeem continues for one year or more, shall be eligible to be re-appointed as a Director of that Company or appointed in other Company for a period of five years from the date on which the said Company fails to do so.	
151	(1)	Subject to the provisions of Section 167 of the Companies Act, 2013, the office of a Director shall become vacant if:	Vacation of office By Directors
		(i.) he incurs any of the disqualifications specified in Section 164 of the Companies Act, 2013;	
		(ii.) he absents himself from all the meetings of the Board of Directors held during a period of twelve months with or without seeking leave of absence of the Board;	
		(iii.)he acts in contravention of the provisions of Section 184 of the Companies Act, 2013, relating to entering into contracts or arrangements in which he is directly or indirectly interested;	
		<ul> <li>(iv.) he fails to disclose his interest in any contract or arrangement in which he is directly or indirectly interested, in contravention of the provisions of Section 184 of the Companies Act, 2013;</li> <li>(v.) he becomes disqualified by an order of a court or the Tribunal;</li> </ul>	



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		(vi.) he is convicted by a court of any offence, whether involving moral turpitude		
		or otherwise and sentenced in respect thereof to imprisonment for not less		
		than six months:		
		Provided that the office shall be vacated by the Director even if he has filed an		
		appeal against the order of such court;		
		(vii.) he is removed in pursuance of the provisions of the Act;		
		(viii.) he, having been appointed a Director by virtue of his holding any office		
		or other employment in the holding, subsidiary or associate Company, ceases		
		to hold such office or other employment in that Company.		
152	(1)	The Company may (subject to the provisions of Section 169 and other applicable	Removal	of
		provisions of the Companies Act, 2013 and these Articles) by ordinary resolution	Directors	
		remove any Director before the expiry of his period of office.		
		Provided that nothing contained in this sub-clause shall apply where the Company		
		has availed itself of the option given to it under Section 163 of the Companies Act,		
		2013, to appoint not less than two-thirds of the total number of Directors according		
		to the principle of proportional representation.		
	(2)	Special notice shall be required of any resolution to remove a Director under this		
		Article or to appoint some other person in place of a Director so removed at the		
		meeting at which he is removed.		
	(3)	On receipt of notice of a resolution to remove a Director under this Article, the		
	, ,	Company shall forthwith send a copy thereof to the Director concerned and the		
		Director (whether or not he is a member of the Company) shall be entitled to be		
		heard on the resolution at the meeting.		
	(4)	Where notice is given of a resolution to remove a Director under this Article and		
	\ <i>\</i>	the Director concerned makes with respect thereto representations in writing to the		
		Company and requests its notification to members of the Company, the Company		
		shall, if the time permits it to do so - (i) in the notice of the resolution given to the		
		members of the Company, state the fact of the representations having been made,		
		and (ii) send a copy of the representations to every member of the Company to		
		whom notice of the meeting is sent (before or after the receipt of the representations		
		by the Company) and if a copy of the representations is not sent as aforesaid		
		because they were received too late or because of the Company's default, the		
		Director may (without prejudice to his right to be heard orally) require that the		
		representations shall be read out at the meeting:		
		Provided that copies of the representations need not be sent or read out at the		
		meeting if on the application either of the Company or of any other person who		
		claims to be aggrieved, the Tribunal is satisfied that the rights conferred by this		
		sub-clause are being abused to secure needless publicity for defamatory matter, and		
		the Tribunal may order the Company's costs on the application to be paid in whole		
		or in part by the Director notwithstanding that he is not a party to it.		
	(5)	A vacancy created by the removal of a Director under this Article may, if he had		
		been appointed by the Company in General Meeting or by the Board be filled by		
		the appointment of another Director in his stead at the meeting at which he is		
		removed; Provided special notice of the intended appointment has been given. A		
		Director so appointed shall hold office till the date up to which his predecessor		
		would have held office if he had not been removed as aforesaid.		
	(6)	If the vacancy is not filled under sub-clause (5), it may be filled as a casual vacancy		
	(0)	in accordance with the provisions of the Act.		
	(7)	A Director who was removed from office under this Article shall not be reappointed		
	(1)	as a Director by the Board of Directors.		
	(8)	Nothing contained in this Article shall be taken:		
	(0)	i.) as depriving a person removed hereunder of any compensation or damages		
		payable to him in respect of the termination of his appointment as Director		
		payable to min in respect of the termination of his appointment as Director		



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		as per the terms of contract or terms of his appointment as Director, or of any	
		other appointment terminating with that as Director; or	
		ii.) as derogating from any power to remove a Director under the provisions of	
153	(1)	the Act.	D:==1==================================
155	(1)	Every Director of the Company who is in any way, whether directly or indirectly	Disclosure of Director's Interest
		concerned or interested in a contract or arrangement, or proposed contract or	Director's interest
		arrangement, entered into or to be entered into, by or on behalf of the Company,	
		shall disclose the nature of his concern or interest at a meeting of the Board of	
	(2)	Directors, in the manner provided in Section 184 of the Companies Act, 2013.	
	(2)	Every Director of the Company who is in any way, whether directly or indirectly,	
		concerned or interested in a contract or arrangement or proposed contract or arrangement entered into or to be entered into—	
		(i.) with a body corporate in which such Director or such Director in association	
		with any other Director, holds more than two per cent of the shareholding of	
		that body corporate, or is a promoter, manager, chief executive officer of that	
		body corporate; or	
		(ii.) with a firm or other entity in which, such Director is a partner, owner or	
		member, as the case may be, shall disclose the nature of his concern or	
		interest at the meeting of the Board in which the contract or arrangement is	
		discussed and shall not participate in such meeting:	
		Provided that where any Director who is not so concerned or interested at the time	
		of entering into such contract or arrangement, he shall, if he becomes concerned or	
		interested after the contract or arrangement is entered into, disclose his concern or	
		interest forthwith when he becomes concerned or interested or at the first meeting	
		of the Board held after he becomes so concerned or interested.	
	(3)	Nothing in this Article shall –	
	. ,	(i.) be taken to prejudice the operation of any rule of law restricting a Director of	
		the Company from having any concern or interest in any contract or	
		arrangement with the Company;	
		(ii.) apply to any contract or arrangement entered into or to be entered into	
		between the Company and any other Company where any one or more of the	
		Directors of the Company together holds or hold not more than two percent	
		of the paid up share capital in other Company.	
154	(1)	Except with the consent of the Board of Directors of the Company (or the Audit	Board resolution
		Committee) given by a resolution at a meeting of the Board and subject to such	necessary for
		conditions as may be prescribed by the Company, a Company shall not enter into	certain contracts
		any contract or arrangement with a related party with respect to,	
		(i.) sale, purchase or supply of any goods or materials;	
		(ii.) selling or otherwise disposing of, or buying, property of any kind;	
		(iii.) leasing of property of any kind;	
		(iv.) availing or rendering of any services;	
		(v.) appointment of any agent for purchase or sale of goods, materials, services	
		or property;	
		(vi.) such related party's appointment to any office or place of profit in the	
		(vii.) Company, its subsidiary Company or associate Company; and (viii.) underwriting the subscription of any securities or derivatives thereof, of	
		the Company:	
		Notwithstanding the provisions of this sub-clause (1) of this Article, where	
		prescribed, the Company shall enter into such contracts and / or arrangements only	
		with the prior approval of the members of the Company by a special resolution.	
		However, no member of the Company shall vote on such special resolution, to	
		approve any contract or arrangement which may be entered into by the Company,	
		if such member is a related party: It is clarified that this sub-clause shall not apply	
		to any transactions entered into by the Company in its ordinary course of business	
		other than transactions which are not on an arm's length basis.	
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	(2)	Every contract or arrangement entered into under sub-clause (1) shall be referred	
		to in the Board's report to the shareholders along with the justification	
	1	for entering into such contract or arrangement.	~
155		<ul> <li>If the Company – <ol> <li>enters into a contract for the appointment of a manager or a Managing Director of the Company in which contract any Director of the Company is in any way directly or indirectly concerned or interested, or</li> <li>varies any such contract already in existence and in which a Director is concerned or interested as aforesaid, the provisions of Section 302 of the Companies Act, 1956 or other applicable provisions of law shall be complied with</li> </ol> </li></ul>	Disclosure to the members of Director's interest in contract in appointing manager
156		Subject to the provisions of Section 185 of the Companies Act, 2013, the Company shall not, directly or indirectly make any loan to any of its Directors or to any other person in whom the Director is interested or give any guarantee or provide any security in connection with a loan taken by him or such other person.	Loans to Directors etc.
157		The Company shall observe the restrictions imposed on the Company in regard to making any loans, giving any guarantee or providing any security to the companies or bodies corporate under the same management as provided in Section 186 of the Companies Act, 2013.	Loans etc. to Companies
158		No Director of the Company shall as a Director take any part in the discussion of or vote on any contract or arrangement entered into, or to be entered into, by or on behalf of the Company, if he is in any way whether directly or indirectly concerned or interested in such contract or arrangement nor shall his presence count for the purpose of forming a quorum at the time of any such discussion or vote and if he does vote, it shall be void;	Interested Director not to participate or to vote in Board's proceedings.
		ROTATION & APPOINTMENT OF DIRECTORS	
159		A Director may be or become a Director of any Company or in which it may be interested as a vendor, shareholder, or otherwise, and no such Director shall be accountable for any benefits received as Director or shareholder of such Company except in so far as Section 197 or Section 188 of the Companies Act, 2013 (and the rules made thereunder) may be applicable.	Directors maybe Directors of Companies promoted by the Company
160		Not less than two-thirds of the total number of Directors shall (i) be persons whose period of the office is liable to determination by retirement of Directors by rotation and (ii) save as otherwise expressly provided in the Articles be appointed by the Company in General Meeting.	Rotation of Directors
161		Subject to the provisions of Section 152(6) and 152(7) of the Companies Act, 2013, at every annual general meeting of the Company one-third of such of the Directors for the time being as are liable to retire by rotation, or if their number is not three or a multiple of three the number nearest to one-third, shall retire from office. The Debenture Directors, Corporation Directors, Special Directors, or Managing Directors, if any, shall not be subject to retirement under this Article and shall not be taken into account in determining the number of Directors to retire by rotation. In these Articles a "Retiring Director" means a Director retiring by rotation.	Retirement of Directors
162		The Directors who retire by rotation under Article 161at every annual general meeting shall be those who have been longest in office since their last appointment, but as between those who become Directors on the same day, those who are to retire shall, in default of and subject to any agreement amongst themselves, be determined by lot.	Ascertainment of Directors retiring by rotation and filling of vacancies
163		A retiring Director shall be eligible for the re-appointment.	Eligibility for reelection
164		Subject to the provisions of the Act, the Company at the annual general meeting at which a Director retires in manner aforesaid may fill up the vacancy by appointing the retiring Director or some other person thereto.	Company to fill Vacancies



1.65	(1)	If the state of th	Dec 1:1:
165	(1)	If the place of retiring Director is not so filled up and the meeting has not expressly resolved not to fill the vacancy, the meeting shall stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday till the next succeeding day which is not a public holiday, at the same time and place.	Provisions in default of appointment
	(2)	If at the adjourned meeting also, the place of the retiring Director is not filled up and that meeting also has not expressly resolved not to fill the vacancy, the retiring Director shall be deemed to have been re-appointed at the adjourned meeting unless	
		<ul> <li>i.) at the meeting or the previous meeting, a resolution for the reappointment of such Director has been put to the meeting and lost;</li> <li>ii.) the retiring Director has, by a notice in writing addressed to the Company or its Board of Directors, expressed his unwillingness to be so re-appointed;</li> </ul>	
		<ul><li>iii.) he is not qualified or is disqualified for appointment; or</li><li>iv.) a resolution, whether special or ordinary, is required for his appointment or re-appointment in virtue of any provisions of the Act,</li></ul>	
166		Subject to the provisions of Sections 149 and 152 of the Companies Act, 2013, the Company may, by special resolution, from time to time, increase or reduce the number of Directors and may prescribe or alter qualifications.	Company may increase or reduce the number of Directors or remove any Director
167	(1)	No motion at any general meeting of the Company shall be made for the appointment of two or more persons as Directors of the Company by a single resolution unless a resolution that it shall be so made has been first agreed to by the meeting without any vote being given against it.	Appointment of Directors to be Voted Individually
	(2)	A resolution moved in contravention of clause (1) hereof shall be void, whether or not objection was taken at the time of its being so moved, provided where a resolution so moved is passed, no provision for the automatic reappointment of retiring Director in default of another appointment as hereinbefore provided, shall apply.	
	(3)	For the purpose of this Article, a motion for approving a person's appointment or for nominating a person for appointment shall be treated as a motion for his appointment.	
168	(1)	Subject to the provisions of the Act, a person, not being a Retiring Director in terms of Section 152 of the Companies Act, 2013, shall be eligible for appointment to the office of Director at any general meeting if he or some other member intending to propose him has, at least fourteen days before the meeting, left at the registered office of the Company a special notice in writing under his hand signifying his candidature for the office of a Director or the intention of such member to propose him as a Director for office as the case may be along with the deposit of Rupees one lakh or such higher amount as may be prescribed which shall be refunded to such person or as the case may be, to the member, if the person succeeds in getting elected as a Director or secures more than 25% of the total valid votes cast either by way of show of hands or on a poll on such resolution.	Notice of candidature for office of Director except in certain cases
	(2)	The Company shall inform its members of the candidature of the person for the office of Director in such manner as may be prescribed.	
	(3)	Every person (other than a Director retiring by rotation or otherwise or a person who has left at the office of the Company, a notice under Section 160 of the Companies Act, 2013, signifying his candidature for the office of a Director) proposed as a candidate for the office of a Director shall sign and file with the Company his consent in writing to act as a Director if appointed.	
	(4)	A person other than:  (i.) A Director re-appointed after retirement by rotation or immediately on the expiry of his term of office, or  (ii.) An Additional or Alternate Director or a person filling a casual vacancy in the office of a Director under Section 161 of the Companies Act, 2013,	



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	appointed as a Director or re-appointed as an Additional or Alternate Director	
	immediately on the expiry of his term of office shall not act as a Director of	
	the Company unless he has within thirty days of his appointment signed and	
	filed with the Registrar his consent in writing to act as such Director.	
169	The Company shall keep at its registered office a Register containing the particulars	Register of
	of its Directors and key managerial personnel as specified in Section	Directors etc. and
	170 of the Act, and shall send to the Registrar a Return containing the particulars	notification of
	specified in such Register, and shall otherwise comply with the provisions of the	change to Registrar
	said Section in all respects.	
	MANAGING DIRECTOR, WHOLE TIME DIRECTOR	
170	Subject to the provisions of Section 196, 203 and other applicable provision of the	Board may appoint
	Companies Act, 2013, and these Articles, the Directors shall have power to appoint	Managing Director
	or re-appointment any person to be Managing Director, or Whole- Time Director	or Managing
	for a term not exceeding five years at a time Provided that no re-appointment shall	Director (s) or
	be made earlier than one year before the expiry of his term. Such a Managing	Whole Time
	Director can also act as chairperson of the Company.	Directors
171	Subject to the provisions of the Act and these Articles, the Managing Director, or	What provisions
	the Whole Time Director shall not, while he continues to hold that office, be subject	They will be subject
	to retirement by rotation under Article 160 but he shall be subject to the provisions	to
	of any contract between him and the Company, be subject to the same provisions	
	as the resignation and removal as the other Directors of the Company and he shall	
	ipso facto and immediately cease to be a Managing Director or Whole Time	
	Director if he ceases to hold the office of Director from any cause provided that if	
	at any time the number of Directors (including Managing Director or Whole Time	
	Directors) as are not subject to retirement by rotation shall exceed one-third of the	
	total number of the Directors for the time being, then such of the Managing Director	
	or Whole Time Director or two or more of them as the Directors may from time to	
	time determine shall be liable to retirement by rotation in to the intent that the	
	Directors so liable to retirement by rotation shall not exceed one-third of the total	
1-0	number of Directors for the time being.	
172	The remuneration of the Managing Director, Whole Time Director, or Manager	Remuneration of
	shall (subject to Sections 197 to 200 and other applicable provisions of the Act and	Managing or Whole
	of these Articles and of any contract between him and the Company) be fixed by	Time Director (s)
	the Directors from time to time and may be by way of fixed salary and/or	
	perquisites or commission on profits of the Company or by participation in such	
	profits, or by fee for such meeting of the Board or by all these modes or any other	
172	mode not expressly prohibited by the Act.	D 1 1 4'
173	Subject to the superintendence, control and direction of the Board the day to day management of the Company shall be in the hands of the Managing Director (s)	Powers and duties
		of Managing and Whole Time
	and/or Whole Time Director(s) appointed under Article 170 with power to the Board to distribute such day to day management functions among such Director(s)	Director(s)
	in any manner as deemed fit by the Board and subject to the provisions of the Act	Director(s)
	and these Articles the Board may by resolution vest any such Managing Director	
	or Managing Directors or Whole Time Director or Whole Time Directors such of	
	the power hereby vested in the Board generally as it thinks fit and such powers may	
	be made exercisable for such period or periods and upon such conditions and	
	subject to such restrictions as it may determine and they may subject to the	
	provisions of the Act and these Articles confer such powers either collaterally with	
	or to the exclusion of or in substitution for all or any of the powers of the Directors	
	in that behalf and may from time to time revoke, withdraw, alter or vary all or any	
	of such powers.	
	KEY MANAGERIAL PERSONNEL	
174	Subject to the provisions of the Act and rules thereunder:	Key Managerial
1/4	Subject to the provisions of the Act and thies dicremiter.	Personnel
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		<ul> <li>i.) Key Managerial Personnel (A Chief Executive Officer, or Managing Director or Manager, Company Secretary, Whole-time Director, Chief Financial Officer and such other officer as may be prescribed) shall be appointed by the Board of Directors for such terms at such remuneration and upon such terms and conditions as it may thinks fit and any Key Managerial Personnel so appointed may be removed by means of a resolution of the Board; the Board may appoint one or more Chief Executive Officers for its multiple business.</li> <li>ii.) A director may be appointed as Chief Executive Officer, Manager, Company Secretary or Chief Financial Officer.</li> <li>Any provision of the Act or there articles requiring or authorizing a thing to be done by or to a director and chief executive officer, manager, Company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of Chief Executive Officer, Manager, Company Secretary, or Chief Financial Officer.</li> </ul>	
	, ,	PROCEEDINGS OF THE BOARD OF DIRECTORS	
175		The Directors may meet together as a Board for the dispatch of business from time to time, and unless the Central Government by virtue of the proviso to Section 173 of the Companies Act, 2013 otherwise directs, shall so meet at least once in every one hundred and twenty days and at least four such meetings shall be held in every year. The Directors may adjourn and otherwise regulate their meetings as they think fit.	Meeting of Directors
176		Notice of every meeting of the Board of Directors shall be given in writing to every Director for the time being in India, and at his usual address in India to every other Director.	Notice of meetings
		A Director may at any time and the Secretary upon the request of Director made at any time shall convene a meeting of the Board of Directors by giving a notice in writing to every Director for the time being in India and at his usual address in India to every other Director. Notice may be given by telex or telegram to any Director who is not in India.	When meeting to be Convened
177	(2)	Subject to Section 174 of the Companies Act, 2013 the quorum for a meeting of the Board of Directors shall be one-third of its total strength (excluding Directors, if any, whose place may be vacant at the time and any fraction contained in that one-third being rounded off as one) or two Directors whichever is higher, PROVIDED that where at any time the number of interested Directors at any meeting exceeds or is equal to two-third of the total strength, the number of the remaining Directors (that is to say, the number of Directors who are not interested) present at the meeting being not less than two shall be quorum during such time.  For the purpose of clause (1):  (i.) "Total Strength" of the Board of Directors of the Company shall be determined in pursuance of the Act, after deducting there from number of the Directors, if any, whose places may be vacant at the time, and  (ii.) "Interested Directors" means any Director whose presence cannot by reason of Article 158hereof or any other provisions in the Act count for the purpose of forming a quorum at a meeting of the Board, at the time of the discussion or vote on any matter.	Quorum for a meeting of the Board of Directors
178		If a meeting of the Board could not be held for want of quorum then the meeting shall automatically stand adjourned till the same day in the next week, at the same time and place, or if that day is a public holiday, till the next succeeding day which is not a public holiday at the same time and place.	Procedure when Meeting adjourned for want of quorum
179		One of the Directors shall be the Chairman of the Board of Directors who shall preside at all meetings of the Board. If at any meeting the Chairman is not present at the time appointed for the meeting then the Directors present shall elect one of them as Chairman who shall preside.	Chairman



180		Subject to provisions of Section 202 of the Companies Act 2012 and other	Questions at Board
160		Subject to provisions of Section 203of the Companies Act, 2013, and other applicable provisions of law, questions arising at any meeting of the Board shall be	meeting how
			decided
		decided by a majority of votes, and in case of an equality of votes, the	decided
101		Chairman shall have second or casting vote.	Danna of Danid
181		A meeting of the Board of Directors for the time being at which a quorum is present	Powers of Board
		shall be competent to exercise all or any of the authorities, powers and discretions	Meetings
		which by or under the Act or these Articles or the regulations for the time being of	
		the Company are vested in or are exercisable by the Board of	
		Directors generally.	
182		The Board of Directors may, subject to the provisions of Section 179 of the	Directors may
		Companies Act, 2013, and other relevant provisions of the Act and these Articles,	appoint Committees
		appoint committees of the Board, and delegate any of the powers other than the	
		powers to make calls and to issue debentures to such committee or committees and	
		may from time to time revoke and discharge any such committee of the Board either	
		wholly or in part and either as to the persons or purposes, but every committee of	
		the Board so formed shall in exercise of the powers so delegated conform to any	
		regulation that may from time to time be imposed on it by the Board of Directors.	
		All acts done by any such Committee of the Board in conformity with such	
		regulations and in fulfillment of the purpose of their appointment, but not	
		otherwise, shall have the like force and effect, as if done by the Board.	
183		The meetings and proceedings of any such Committee of the Board consisting of	Meeting of the
		two or more members shall be governed by the provisions herein contained for	Committee how to
		regulating the meetings and proceedings of the Directors, so far as the same are	be Governed
		applicable thereto and are not superseded by any regulations made by the Directors	
		under the last preceding Article.	
184	(1)	A resolution passed by circular without a meeting of the Board or a Committee of	Circular Resolution
		the Board appointed under Article 182shall subject to the provisions of subclause	
		(2) hereof and the Act be as valid and effectual as the resolution duly passed at	
		meeting of, the Directors or of a Committee duly called and held.	
	(2)	A resolution shall be deemed to have been duly passed by the Board or by a	
		Committee thereof by circulation, if the resolution, has been circulated in draft	
		together with necessary papers, if any, to all the Directors or to all the members of	
		the Committee then in India (not being less in number than in the quorum fixed for	
		a meeting of the Board or Committee as the case may be), and to all other Directors	
		or members of the Committee at their usual addresses in India in accordance with	
		the provisions of Section 175(1) of the Companies Act, 2013, and has been	
		approved by such of the Directors or members of the Committee as are in India or	
		by a majority of such of them as are entitled to vote on the resolution.	
185		All acts done by any meeting of the Board or by a Committee of the Board or by	Acts of Board or
		any person acting as a Director shall, notwithstanding that it shall afterwards be	Committee valid
		discovered that there was some defect in the appointment of one or more of such	notwithstanding
		Directors or any person acting as aforesaid, or that they or any of them were	effect in
		disqualified or had vacated office or that the appointment of any of them is deemed	appointment
		to be terminated by virtue of any provisions contained in the Act or in these	-
		Articles, be as valid as if every such person had been duly appointed and was	
		qualified to be a Director. Provided nothing in this Article shall be deemed to give	
		validity to acts done by a Director after his appointment has been shown to the	
		Company to be invalid or to have terminated.	
	•	POWERS OF THE BOARD	-
186		Subject to the provisions of the Act, the business of the Company shall be managed	Powers of Director
		by the Board who may exercise all such powers of the Company and do all such	
		acts and things as are not, by the Act, or any other Act or by the Memorandum or	
		by the Articles of the Company required to be exercised by the Company in general	
		meeting, subject nevertheless to these Articles to the provisions of the Act, or any	
		other Act and to such regulations (being not inconsistent with the aforesaid	
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	meeting but no regulations made by the Company in General Meeting shall invalidate any prior act of the Board which would have been valid if that regulation had not been made, PROVIDED that the Board shall not, except with the consent of the Company by a special resolution in a general meeting:	
	of the Company by a special resolution in a general meeting:  (i.) sell, lease or otherwise dispose of the whole or substantially the whole, of the undertaking of the Company or where the Company owns more than one undertaking, of the whole or substantially the whole of any such undertaking;  (ii.) remit, or give time for the payment of any debt due by a Director;  (iii.)invest otherwise than in trust securities the amount of compensation received by the Company as a result of a merger or amalgamation;  (iv.) borrow money where the money to be borrowed together with the money already borrowed by the Company will exceed the aggregate of the paid up capital of the Company and its free reserves, (apart from temporary loans obtained from the Company's bankers in the ordinary course of business); or,  (v.) Provided that in respect of the matter referred to in sub-clause (iv) such consent shall be obtained by a resolution of the Company which shall specify the total amount upto which monies may be borrowed by the Board under clause (iv);  (vi.) Provided further that the expression "temporary loans" in clause (iv) above shall mean loans repayable on demand or within six months from the date of the loan such as short term, cash credit arrangements, the discounting of bills and the issue of other short term loans of a reasonable character, but does not include loans raised for the purpose of financing expenditure of a capital nature.	
187	Without derogating from the powers vested in the Board of Directors under these Articles, the Board shall exercise the following powers on behalf of the Company and they shall do so only by means of resolution passed at the meetings of the Board:  (i) to make calls on shareholders in respect of money unpaid on their shares;  (ii) to authorise buy-back of securities under Section 68 of the Companies Act, 2013;  (iii) to borrow monies;  (iv) to invest the funds of the Company;  (v) to grant loans or give guarantee or provide security in respect of loans;  (vi) to approve financial statement and the Board's report;  (vii) to diversify the business of the Company;  (viii) to approve amalgamation, merger or reconstruction;  (ix) to take over a Company or acquire a controlling or substantial stake in another	Certain powers to be exercised by the Board only at meetings
	Company; (x) any other matter which may be prescribed under the Act and the rules made thereunder.  Provided that the Board may by resolution passed at a meeting delegate to any Committee of Directors, Managing Director or any other principal officer of the Company, or in case of branch office of the Company a principal officer of the branch office, the powers specified in (iii), (iv) and (v) of this sub-clause on such terms as it may specify.	
188	Without prejudice to the general powers conferred by the last preceding Article and so as not in any way to limit or restrict those powers and without prejudice to the last preceding Article it is hereby declared that the Directors shall have the following powers that is to say, power:  (1) to pay the costs, charges and expenses preliminary and incidental to the formation,	
	promotion, establishment and registration of the Company;	



lawfully payable there out under the provisions of Section 40 of the Companies Act, 2013 and other applicable provisions of law;  (3) subject to Sections 179 and 188 of the Companies Act, 2013, to purchase or otherwise acquire for the Company any property, rights or privileges which the Company is authorised to acquire a or for price or consideration and generally on such terms and conditions as they may think fit and in any such purchase or other acquisition accept such title as the Directors may believe or may be advised to be reasonably satisfactory;  (4) at their discretion and subject to the provisions of the Act to pay for any property, rights or privileges by or services rendered to the Company, either wholly or partially in cash or in shares, bonds, debentures, mortgages or other securities of the Company, and any such shares may be issued either as fully paid up or with such amount credited as paid up thereon as may be agreed upon, and any such bonds, debentures, mortgages or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged:  (5) to secure the fulfillments of any contracts or engagement entered into by the Company mortgage or charge of all or any of the property of the Company and its uncalled capital for the time being or in such manner as they may think fit;  (6) to accept from any member, so far as may be permissible by law, a surrender of his shares or any part thereof, on such terms and conditions as shall be agreed;  (7) to appoint any person to accept and hold in trust for the Company any property belonging to the Company, or in which it is interested or for any other purposes and to execute and do all such deeds and things as may be required in relation to any such trust, and to provide for the remuneration of such trustee or trustees;  (8) to institute, conduct, defend, compound or abandon any legal proceeding by or against the Company or its officer, or otherwise concerning the affairs of the Com				
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		(12)	to execute in the name and on behalf of the Company in favour of any Director or	
other person who may incur or be about to incur any personal liability whether as		(14)		
principal or surety, for the benefit of the Company, such mortgage of the				
Company's property (present and future) as they think fit, and any such mortgage				
may contain a power of sale and other powers, provisions, covenants and				
agreements as shall be agreed upon;				
(13) to determine from time to time who shall be entitled to sign, on Company's behalf,		(13)	to determine from time to time who shall be entitled to sign, on Company's behalf,	
bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants,				
releases, contracts, and documents and to give the necessary authority for such			releases, contracts, and documents and to give the necessary authority for such	
purpose;				
(14) to distribute by way of bonus amongst the staff of the Company a share or shares		(14)		
in the profits of the Company, and to give to any officer or other person employed			in the profits of the Company, and to give to any officer or other person employed	



by the Company a commission on the profits of any particular business or transaction; and to charge such bonus or commission as a part of working expenses of the Company; (15)to provide for the welfare of Directors or ex-Directors or employees or ex – employees of the Company and wives, widows, and families or the dependents or connections of such persons, by building or contributing to the building of houses, dwellings or chawls or by grants of money, as, gratuities, allowances, bonus or other payments, or by creating and from time to time subscribing or contributing to provident and other associations, institutions, funds, or trusts and by providing or subscribing or contributing towards places of instructions and recreation, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit, and subject to the applicable provisions of law to subscribe or contribute or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or other institutions or objects which shall have any moral or other claim to support or aid by the Company, either by reason of locality of operation, or of public and general utility or otherwise; (16)before recommending any dividend, subject to the provision of Section 123 of the Companies Act, 2013, to set aside out of the profits of the Company such sums as they may think proper for depreciation or the depreciation fund, or to insurance fund, or as a reserve fund or sinking fund or any special fund to meet contingencies or to repay debentures or debenture stock or for special dividends or for equalizing dividends or for repairing, improving, extending and maintaining any of the properties of the Company and for such other purposes (including the purposes referred to in the preceding clause) as the Board may, in their absolute discretion think conducive to the interest of the Company, and subject to Section 179 of the Companies Act, 2013, to invest the several sums so set aside or so much thereof as required to be invested, upon such investments (other than share of this Company) as they may think fit, and from time to time to deal with and vary such investments and dispose of and apply and expend all or any part thereof for the benefit of the Company, in such manner and for such purposes as the Board in their absolute discretion think conducive to the interest of the Company notwithstanding that the matters to which the Board apply or upon which they expend the same or any part thereof may be matters to or upon which the capital monies of the Company might rightly be applied or expended; and to divide the reserve fund into such special funds as the Board may think fit; with full power to transfer the whole or any portion of a reserve fund or division of a reserve fund to another reserve fund and/or division of a reserve fund and with full power to employ and assets constituting all or any of the above funds including the depreciation fund, in the business of the Company or in purchase or repayment of debentures or debenture stock and that without being bound to keep the same separate from the other assets and without being bound to pay interest on the same, with power however to the Board at their discretion to pay or allow to the credit of such funds interest at such rate as the Board may think proper, not exceeding nine percent per annum; (17)to appoint, and at their discretion remove or suspend such general manager, managers, secretaries, assistants, supervisors, scientists, technicians, engineers, consultants, legal, medical or economic advisers, research workers, laborers, clerks, agents and servants for permanent, temporary or special services as they may from time to time think fit, and to determine their powers and duties, and to fix their salaries, or emoluments or remuneration, and to require security in such instances and to such amounts as they may think fit, and also from time to time to provide for the management and transaction of the affairs of the Company in specified locality in India or elsewhere in such manner as they think fit; and the provision contained in the next following sub-clauses shall be without prejudice to the general powers conferred by this sub-clause;



(18) to comply with the requirement of any local law which in their opinion it shall in the interest of the Company be necessary or expedient to comply with;  (19) from time to time and at any time to establish any Local Board for managing any of the affairs of the Company in any specified locality in India or elsewhere and to appoint any person to be members of such Local Boards, and to fix their remuneration;  (20) subject to Section 179 of the Companies Act, 2013, from time to time and at any time to delegate to any persons so appointed any of the powers, authorities, and discretions for the time being vested in the Board, other than their power to make call or to make loans or borrow monies; and to authorise the member for the time being of any such Local Board, or any of them to fill up any vacancies therein and to act notwithstanding vacancies, and such appointment or delegation may be made on such terms subject to such conditions as the Board may think fit, and the Board may at any time remove any person so appointed, and may annul or vary any such delegation;  (21) at any time and from time to time by Power of Attorney under the Seal of the Company, to appoint any person or persons to be the Attorney or Attorneys of the Company, for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Board under these presents and excluding the power to make calls and excluding also except in their limits authorised by the Board the power to make loans and borrow monies) and for such period and subject to such conditions as the Board may from time to time think fit, and any such appointments may (if the Board thinks fit) be made in favour of the members or any of the members of any local board established as aforesaid or in favour of any Company, or the shareholders, Directors, nominees or managers of any Company or firm or otherwise in favour of any fluctuating body of persons whether nominated directly or indirectly by the Board and any such powers of At
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such negotiations and contracts and rescind and vary all such contracts, and execute
and do all such acts, deeds and things in the name and on behalf of the Company
as they may consider expedient;
from time to time to make, vary and repeal by-laws for the regulation of the
business of the Company, its officers and servants.
COMMITTEES OF BOARD OF DIRECTORS  189 Pursuant to the Applicable Sections of the Companies Act, 2013, Rules framed Board to constitute
there under, Listing Agreement, and various SEBI law, rules, regulations, committees.
notifications, circulars, etc. published/issued from time to time in this regard, the
Board of Directors shall constitute Audit Committee, Nomination & Remuneration
Committee, Corporate Social Responsibility Committee, Stake holders
Relationship Committee and such other committees as Board of Directors thinks
proper.
The Committees of Board of Directors shall exercise powers, functions and
discharge duties as assign to it pursuant to the Companies Act, 2013, Rules framed
there under, Listing Agreement, Secretarial Standards and various SEBI laws,
rules, regulations, notifications, circulars etc. issued from time to time in this
regard. Apart to statutory duties, functions, the Committees may also discharge the
duties, perform functions as assign to it by the Board of Directors of the Company.
MINUTES
MINUTES  190 (1) The Company shall cause minutes of all proceedings of general meetings of any class of shareholders or creditors, and every resolution passed by postal ballot or considered evidence



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	1	by electronic means and every meeting of the Board of Directors or of every	
		committee of the Board to be prepared and signed in such manner as may be	
		prescribed and kept within thirty days of the conclusion of every such meeting	
		concerned, or passing of resolution by postal ballot in books kept for that purpose	
		with their pages consecutively numbered.	
	(2)	The minutes of each meeting shall contain a fair and correct summary of the	
	(2)	proceedings thereat.	
	(3)	All appointments of officers made at any of the meetings aforesaid shall be included	
		in the minutes of the meetings.	
	(4)	In the case of a meeting of the Board of Directors or of a Committee of the	
		Board, the minutes shall also contain:	
		(i) the names of the Directors present at the meeting; and	
		(ii) in the case of each resolution at the meeting the names of the Directors, if any,	
		dissenting from or not concurring in the resolution.	
	(5)	Nothing contained in clauses (1) to (4) hereof shall be deemed to require the	
		inclusion in any such minutes of any matter which in the opinion of the Chairman	
		of the meeting:	
		(i) is or could reasonably be regarded as defamatory of any person;	
		(ii) is irrelevant or immaterial to the proceedings; or	
		iii) is detrimental to the interest of the Company.	
		The Chairman shall exercise an absolute discretion in regard to the inclusion or	
		non-inclusion of any matter in the minutes on the grounds specified in this sub-	
101		clause.	MC
191		The minutes of meeting kept in accordance with the provisions of Section 118	Minutes to be
		of the Companies Act, 2013 shall be evidence of the proceedings recorded therein,	evidence of the
102		When the sign to often a sign	proceedings
192		Where the minutes of the proceedings of any general meeting of the Company or	Presumptions to be
		of any meeting of the Board or of a Committee of Directors have been kept in	drawn where
		accordance with provisions of Section 118 of the Companies Act, 2013, until the contrary is proved, the meeting shall be deemed to have been duly called and held,	minutes duly drawn and signed
		all proceedings thereat to have been duly taken place and in particular all	and signed
		appointments of Directors or Liquidators made at the meeting shall be deemed to	
		be valid.	
193	(1)	The books containing the minutes or the proceedings of any general meeting of the	Inspection of
173	(1)	Company shall be open to inspection of members without charge on such days and	Minutes Books of
		during such business hours as may consistently with the provisions of Section 119	General Meetings
		of the Companies Act, 2013, be determined by the Company in general meeting	General Meetings
		and the members will also be entitled to be furnished with copies thereof on	
		payment of regulated charges.	
	(2)	Any member of the Company shall be entitled to be furnished within seven working	
	\-/	days after he has made a request in that behalf to the Company and on payment of	
		such sums as may be prescribed, with a copy of any minutes referred to in sub-	
		clause (1) hereof.	
194	1	No document purporting to be a report of the proceedings of any general meeting	Publication of
		of the Company shall be circulated or advertised at the expenses of the Company	report of
		unless it includes the matters required by Section 118 of the Companies Act, 2013	proceedings of
		to be contained in the minutes of the proceedings of such meetings.	General Meeting
		MANAGEMENT	
196		Subject to the provisions of the Act –	
		i.) a chief executive officer, manager, Company secretary or chief financial	
		officer may be appointed by the Board for such term, at such remuneration	
		and upon such conditions as it may think fit; and any chief financial officer	
		so appointed may be removed by means of a resolution of the Board;	



		ii.) a Director may be appointed as chief executive officer, manager, Company secretary or chief financial officer.	
197	(1)	A provision of the Act or these regulations requiring or authorising a thing to be done by or to a Director and chief executive officer, manager, Company secretary or chief financial officer shall not be satisfied by it being done by or to the same person acting both as Director and as, or in place of, the chief executive officer, manager, Company secretary or chief financial officer.	The Seal, its custody and use
	(2)	the Seal shall not be affixed to any instrument except by the authority of the Board of Directors or a Committee of the Board previously given and in the presence of any two officials of the Company or such other person, the Board may appoint in that behalf who shall sign every instrument to which the Seal is affixed. Provided that the certificates of shares or debentures shall be sealed in the manner and in conformity with the provisions of the Companies (Share Capital and Debenture) Rules, 2014, and their statutory modifications for the time being in force.	
	1	THE SEAL	
198		The Board shall provide for the safe custody of the seal and the Seal shall never be used except by the authority previously given by the Board or a Committee of the Board authorised by the Board in that behalf.  Every deed or other instruments to which the seal of the Company is required to be affixed shall unless the same is executed by a duly constituted attorney be signed by two directors or one director as may be provided by the Board/Committee resolution authorizing such affixation and shall be counter signed by the Secretary or some other person appointed by the Board for the purpose.  Provided nevertheless that any instrument bearing the Seal of the Company and issued for valuable consideration shall be binding on the Company notwithstanding any irregularity touching the authority of the Board to issue the same	The Seal, its custody and use.
		any irregularity touching the authority of the Board to issue the same.	
100	(1)	DIVIDENDS /DIVIDEND WARRANTS	D: : : : : : : : : : : : : : : : : : :
199	(2)	Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the divided is paid, but if and so long as nothing is paid upon any of the shares in the Company dividends may be declared and paid according to the amounts of the shares.  No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this regulation as paid on the share.  All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms provided that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.	Division of profits
200	(1)	The Company in general meeting may declare dividends, to be paid to members according to their respective rights and interest in the profits and may fix the time for payment and the Company shall comply with the provisions of Section 127 of the Act, but no dividends shall exceed the amount recommended by the Board of Directors, but the Company may declare a smaller dividend in general meeting.  No dividend shall be declared or paid by the Company for any financial year except (i.) out of the profits of the Company for that year arrived at after providing for	The Company in general meeting may declare dividend  Dividend out of profits Only
		depreciation in accordance with the provisions of sub-clause (2) or out of the profits of the Company for any previous financial year or years arrived at after providing for depreciation in accordance with those provisions and remaining undistributed or out of both; or  (ii.) out of the monies provided by the Central Government or State government for the payment of dividend in pursuance or guarantee given by the Government.	r.os om)



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	(2)	For the purposes of sub-clause (1), the depreciation shall be provided in accordance	
	(3)	with the provisions of Schedule II of the Companies Act, 2013.  No dividend shall be payable except in cash, provided that nothing in this Article	
	(3)	shall be deemed to prohibit the capitalization of the profits or reserves of the	
		Company for the purpose of issuing fully paid up bonus shares or paying up any	
		amount for the time being unpaid on any shares held by members of the Company.	
202		The Board of Directors may from time to time, pay to the members such interim	Interim Dividend
		dividends as in their judgment the position of the Company justifies.	1110011111 21 / 100110
203		The Directors may retain any dividends on which the Company has a lien and	Debts may be
		may apply the same in or towards the satisfaction of the debts, liabilities or	deducted
		engagements in respect of which the lien exists.	
204		Where the capital is paid in advance of the calls upon the footing that the same shall	Capital paid up in
		carry interest, such capital shall not, whilst carrying interest, confer a right to	advance at interest
		dividend or to participate in profits.	not to earn dividend
205		All dividends shall be apportioned and paid proportionately to the amounts paid or	Dividends in
		credited as paid on the shares during any portion or portions of the period in respect	proportion to
		of which the dividend is paid but if any share is issued on terms providing that it	amount paid up
		shall rank for dividends as from a particular date such share shall rank for dividend	
206		accordingly.	D · · ·
206		The Board of Directors may retain the dividend payable upon shares in respect of	Retention of
		which any person under the Transmission Clause has become entitled to be a member, or any person under that Article is entitled to transfer, until such person	dividends until in certain cases
		becomes a member, in respect of such shares or shall duly transfer the same.	certain cases
207		No member shall be entitled to receive payment of any interest or dividend or bonus	No member to
207		in respect of his share or shares, whilst any money may be due or owing from him	receive dividend
		to the Company in respect of such share or shares (or otherwise however either	whilst liberated to
		alone or jointly with any other person or persons) and the Board of Directors may	the Company and
		deduct from the interest or dividend to any member all such sums of monies so due	the Company's right
		from him to the Company.	of Reimbursement
			thereof
208		A transfer of shares does not pass the right to any dividend declared thereon	Effect of transfer of
		before the registration of the transfer.	Shares
209		Any one of several persons who are registered as joint holders of any share may	Dividend to joint
		give effectual receipt for all dividends or bonus and payments on account of	Holders
210		dividends in respect of such share.	D: :1 1 1
210		The dividend payable in cash may be paid by cheque or warrant or in any electronic	Dividend how remitted
		mode to the shareholder entitled to the payment of the dividend or in case of joint-holders to the registered address of that one of the joint-holders which is first named	Tennited
		on the register of members or to such person and to such address as the holder or	
		the joint-holder may in writing direct. The Company shall not be liable or	
		responsible for any cheque or warrant or pay slip or receipt lost in transmission or	
		for any dividend lost, to the member or person entitled thereto by forged	
		endorsement of any cheque or warrant or forged signature on any pay slip or receipt	
		or the fraudulent recovery of the dividend by any other means.	
211		Notice of the declaration of any dividend whether interim or otherwise shall	Notice of dividend
		be given to the registered holder of share in the manner herein provided.	
212	(1)	The Company shall pay the dividend or send the warrant in respect thereof to the	Dividend to be
		shareholder entitled to the payment of dividend, within thirty days from the date of	paid within thirty
		the declaration unless:	days
		(i.) where the dividend could not be paid by reason of the operation of any law;	
		(ii.) where a shareholder has given directions regarding the payment of the	
		dividend and those directions cannot be complied with;	
		(iii.) where there is a dispute regarding the right to receive the dividend;	
		(iv.) where the dividend has been lawfully adjusted by the Company against any	
		sum due to it from the shareholder, or	



the Company.	
(i.) where the dividend has been declared or claimed within thirty day from the date of the declaration to any shareholder entitled to the payment thereof the Company shall within seven days from the date of expiry or the said period of thirty days transfer the total amount of dividend which remains unpaid or unclaimed within the said period of thirty days to a	Un-Claim/Un-Paid dividend.
special account to be opened by the Company in that behalf in any Scheduled Bank to be called "Unpaid Dividend Account of KODY TECHNOLAB LIMITED FOR THE YEAR"  (ii.) The Company shall, within a period of ninety days of making any transfer of an amount under sub clause (i) to the Unpaid Dividend Account, prepare a statement containing the names, their last known addresses and the unpaid dividend to be paid to each person and place it on the website of the Company, if any, and also on any other website approved by the Central Government for this purpose, in such form, manner and other	
particulars as may be prescribed.  (iii.) If any default is made in transferring the total amount referred to in subclause (1) or any part thereof to the Unpaid Dividend Account of the Company, it shall pay, from the date of such default, interest on so much of the amount as has not been transferred to the said account, at the rate of twelve per cent per annum and the interest accruing on such amount shall ensure to the benefit of the members of the Company in proportion to the amount remaining unpaid to them.	
(iv.) Any person claiming to be entitled to any money transferred under sub- clause (1) to the Unpaid Dividend Account of the Company may apply to the Company for payment of the money claimed.	
(v.) any money transferred to the Unpaid Dividend Account of the Company in pursuance of this Article which remains unpaid or unclaimed for a period of seven years from the date of such transfer, shall be transferred by the Company along with interest accrued, if any, thereon to the Investor Education and Protection Fund of the Central Government.	
(vi.) the Company shall when making any transfer to the Investor Education and Protection Fund of the Central Government any unpaid or unclaimed dividend, furnish to such officer as the Central Government may appoint in this behalf a statement in the prescribed form seeing forth in respect of all sums included in such transfer, the nature of the sums, the names and last known addresses of the persons entitled to receive the sum, the amount to which each person is entitled and the nature of his claim thereto and such other particulars as may be prescribed. That there shall be no forfeiture of unclaimed dividends before the claim becomes barred by law;	
(vii.) No unpaid dividend shall bear interest as against the Company.	
CAPITALISATION	
The Company in General Meeting may, upon the recommendation of the Board, resolve:  (i.) that it is desirable to capitalise any part of the amount for the time being standing to the credit of the Company's reserve accounts or to the credit	Capitalisation
	(i.) where the dividend has been declared or claimed within thirty day from the date of the declaration to any shareholder entitled to the payment thereof the Company shall within seven days from the date of expiry or the said period of thirty days transfer the total amount of dividend which remains unpaid or unclaimed within the said period of thirty days to a special account to be opened by the Company in that behalf in any Scheduled Bank to be called "Unpaid Dividend Account of KODY TECHNOLAB LIMITED FOR THE YEAR."  (ii.) The Company shall, within a period of ninety days of making any transfer of an amount under sub clause (i) to the Unpaid Dividend Account, prepare a statement containing the names, their last known addresses and the unpaid dividend to be paid to each person and place it on the website of the Company, if any, and also on any other website approved by the Central Government for this purpose, in such form, manner and other particulars as may be prescribed.  (iii.) If any default is made in transferring the total amount referred to in subclause (1) or any part thereof to the Unpaid Dividend Account of the Company, it shall pay, from the date of such default, interest on so much of the amount as has not been transferred to the said account, at the rate of twelve per cent per annum and the interest accruing on such amount shall ensure to the benefit of the members of the Company in proportion to the amount remaining unpaid to them.  (iv.) Any person claiming to be entitled to any money transferred under subclause (1) to the Unpaid Dividend Account of the Company may apply to the Company for payment of the money claimed.  (v.) any money transferred to the Unpaid Dividend Account of the Company in pursuance of this Article which remains unpaid or unclaimed for a period of seven years from the date of such transfer, shall be transferred by the Company shall when making any transfer to the Investor Education and Protection Fund of the Central Government may unpaid or unclaimed dividend, furnish to su



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		of the Profit and Loss Account or otherwise available for distributions;	
		and	
		(ii.) that such sum be accordingly set free for distribution in the manner	
		specified in clause (2) amongst the members who would have been	
		entitled thereto, if distributed by way of dividend and in the same	
	(2)	proportions.	
	(2)	The sum aforesaid shall not be paid in cash but shall be applied, subject to the	
		provision of act or towards:	
		(i.) paying up any amount for the time being unpaid on any shares held by such	
		members respectively;	
		(ii.) paying up in full unissued shares of the Company to be allocated and distributed, credited as fully paid up, to and amongst such members in the	
		proportions aforesaid; or	
		(iii.) partly in the way specified in sub-clause (i) and partly in that specified in sub-	
		clause (ii);	
		(iv.) A securities premium account and a capital redemption reserve account may,	
		for the purposes of this regulation, be applied in the paying up of unissued	
		shares to be issued to members of the Company as fully paid bonus shares;	
		(v.) The Board shall give effect to the resolution passed by the Company in	
		pursuance of this regulation.	
214	(1)	Whenever such a resolution as aforesaid shall have been passed, the Board	Fractional
		shall:	Certificates
		(i.) make all appropriations and applications of the undivided profits resolved to be	
		capitalised thereby, and all allotments and issues of fully paid shares, if any,	
		and	
		(ii.) generally do all acts and things required to give effect thereto.	
	(2)	The Board shall have full power:	
		(i.) to make such provision, by the issue of fractional certificates or by payment	
		in cash or otherwise as it thinks fit, in the case of shares becoming distributable	
		infractions and also	
		(ii.) to authorise any person to enter, on behalf of all the members entitled	
		thereto, into an arrangement with the Company providing for the allotment to them respectively, credited as fully paid up, of any further shares to which they	
		may be entitled upon such capitalisation, or (as the case may require) for the	
		payment by the Company on their behalf, by the application thereto of their	
		respective proportions of the profits resolved to be capitalized to the amounts	
		of any part of the amounts remaining unpaid on their existing shares.	
	(3)	Any agreement made under such authority shall be effective and binding on all	
		such members.	
	(4)	That for the purpose of giving effect to any resolution, under the preceding	
		paragraph of this Article, the Directors may give such directions as may be	
		necessary and settle any questions or difficulties that may arise in regard to any	
		issue including distribution of new equity shares and fractional certificate as they	
		think fit.	
215	1/41	ACCOUNTS	D 1
215	(1)	The Company shall prepare and keep at its registered office proper books of	Books to be kept
		account and other relevant books and papers and financial statement for every	
		financial year in accordance with Section 128 of the Companies Act, 2013, as	
		would give a true and fair view of the state of affairs of the Company including that	
		of its branch office or offices, if any, and explain the transactions effected both at	
		the registered office and its branches and such books shall be kept on accrual basis and according to the double entry system of accounting: Provided that all or any of	
		the books of accounts aforesaid and other relevant papers may be kept at such other	
		place in India as the Board of Directors may decide and when the Board of	
		place in findia as the board of Directors may declue and when the board of	



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		Directors so decide the Company shall within seven days of the decision file with the Registrar a notice in writing giving the full address of that other place. Provided further that the Company may keep such books of account or other relevant papers in electronic mode in such manner as may be prescribed.	
	(2)	Where the Company has a branch office, whether in or outside India, the Company shall be deemed to have complied with the provisions of sub-clause (1) if proper books of accounts relating to the transactions affected at the branch are kept at that office and proper summarised returns made upto date at intervals of not more than three months are sent by the branch office to the Company at its registered office or the other place referred to in sub-clause	
		(1). The books of accounts and other books and paper maintained by the Company within India shall be open to inspection at the registered office of the Company or at such other place in India by any Director during business hours and in the case of financial information, if any, maintained outside the country, copies of such financial information shall be maintained and produced for inspection by any Director subject to such conditions as may be prescribed:	
		Provided that the inspection in respect of any subsidiary of the Company shall be done only by the person authorised in this behalf by a resolution of the Board of Directors.	
	(3)	The books of account of the Company relating to a period of not less than eight financial years immediately preceding a financial year, or where the Company had been in existence for a period less than eight years, in respect of all the preceding years together with the vouchers relevant to any entry in such books of account shall be kept in good order:  Provided that where an investigation has been ordered in respect of the Company under Chapter XIV of the Companies Act, 2013, the Central Government may	
		direct that the books of account may be kept for such longer period as it may deem fit.	
216	(1)	The Board of Directors shall in accordance with Section 129, 133 and 134 of the Companies Act, 2013 and the rules made thereunder, cause to be prepared and laid before each annual general meeting, financial statements for the financial year of the Company which shall be a date which shall not precede the day of the meeting by more than six months or such extended period as shall have been granted by the Registrar under the provisions of the Act.	Financial Statements
	(2)	The financial statements of the Company shall give a true and fair view of the state of affairs of the Company and comply with the accounting standard notified under Section 133 of the Companies Act, 2013 and shall be in the form set out in Schedule III to the Companies Act, 2013.  Provided that the items contained in such financial statements shall be in accordance with the accounting standards.	
	(3)	In case the Company has one or more subsidiaries, it shall, in addition to financial statements provided under sub-clause (1), prepare a consolidated financial statement of the Company and of all the subsidiaries in the same form and manner as that of its own which shall also be laid before the annual general meeting of the Company along with the laying of its financial statement under sub-section (1):	
		Provided that the Company shall also attach along with its financial statement, a separate statement containing the salient features of the financial statement of its subsidiary or subsidiaries in such form as may be prescribed:  Provided further that the Central Government may provide for the consolidation of accounts of companies in such manner as may be prescribed.  For the purposes of this sub-clause, the word "subsidiary" shall include associate	
		Company and joint venture.	



	(4)	A copy of financial statements and every other document required by law to be annexed or attached thereto, shall at least twenty- one day before the meeting at which the same are to be laid before Members, be sent to Members of the Company, to holders of debentures issued by the Company (not being debentures which exfacie are payable to the bearer thereof), to trustee for the holders of such debentures and to all persons entitled to receive notice of General Meetings of the Company.	Copies of Financial Statements to be sent to each Member
		AUDIT	
217		Once at least in every year the accounts of the Company shall be audited and the correctness of the financial statements ascertained by one or more Auditor or Auditors.	Account to be audited
218	(1)	Auditors shall be appointed and their qualifications, rights and duties regulated in accordance with the provisions of Chapter X of the Companies Act, 2013 and the rules made thereunder.	Appointment of Auditors
	(2)	Subject to the provisions of Section 139 of the Companies Act, 2013, the Company shall at the first annual general meeting appoint an individual or a firm as an Auditor to hold office from conclusion of that meeting until the conclusion of its sixth annual general meeting and thereafter till the conclusion of every sixth meeting and the manner and procedure of selection of auditors by the members of the Company at such meeting shall be such as may be prescribed. Provided that the Company shall place the matter relating to such appointment for ratification by members at every annual general meeting;  Provided further that before such appointment is made, the written consent of the auditor to such appointment and a certificate from him or it that the appointment, if made, shall be in accordance with the conditions as may be prescribed, shall be obtained from the auditor:  Provided also that the certificate shall also indicate whether the auditor satisfies the criteria provided in Section 141 of the Companies Act, 2013:  Provided also that the Company shall inform the auditor concerned of his or its appointment, and also file a notice of such appointment with the Registrar within fifteen days of the meeting in which the auditor is appointed. "Appointment" includes reappointment	
		includes reappointment.	
		DOCUMENTS AND NOTICES	
219	(1)	A document or notice may be served by the Company on any member thereof either personally or by sending it by registered post or by speed post or by courier service or by leaving it at his registered address or if he has no registered address in India, to the address if any, within India supplied by him to the Company for serving documents or notice on him or by means of such electronic or other mode as may be prescribed.	Service of documents or notices on members by the Company
	(2)	A document or notice advertised in a newspaper circulating in the neighborhood of the registered office of the Company shall be deemed to be duly served on the day on which the advertisement appears, on every member of the Company who has no registered address in India and has not supplied to the Company an address within India for the giving of notices to him.	
	(3)	A document or notice may be served by the Company on the joint holders of a share by serving it on the joint holder named first in the Register in respect of the share.	
	(5)	A document or notice may be served by the Company on the person entitled to a share in consequence of the death or insolvency of a member by sending it through the post in a prepaid letter, addressed to them by name or by title of representatives of the deceased, or assignees of the insolvent or by any like description, at the address, if any, in India supplied for the purpose by the person claiming to be so entitled, or until such an address has been so supplied, serving the document or notice in any manner in which it might have been served if the death or insolvency had not occurred.  The signature to any document or notice to be given by the Company may be	
		written or printed or lithographed.	



220	1		
220		Document or notice of every general meeting shall be served or given in the same manner hereinbefore authorised on or to (i) every member, (ii) every person entitled	To whom documents must be
		to a share in consequence of the death or insolvency of a member and (iii) the	served or given
		auditor or auditors for the time being of the Company, PROVIDED that when the notice of the meeting is given by advertising the same in newspaper circulating in	
		the neighborhood of the office of the Company under Article 93 a statement of	
		material facts referred to in Article 93 need not be annexed to the notice, as is	
		required by that Article, but is shall merely be mentioned in the advertisement that	
		the statement has been forwarded to the members of the Company.	
221		Every person who by operation of law, transfer or other means whatsoever, has	Members bound by
		become entitled to any share shall be bound by every document or notice in respect	documents or
		of such share, which prior to his name and address being entered on the Register of	notices served on or
		Members, shall have been duly served on or give to the person from whom he	given to previous
222		derived his title to such share.  A document may be served on the Company or an officer thereof by sending it to	holders Service of
222		the Company or officer at the registered office of the Company by Registered Post	documents on
		or by speed post or by courier service or by leaving it at its registered office or by	Company
		means of such electronic or other mode as may be prescribed:	
		Provided that where securities are held with a Depository, the records of the	
		beneficial ownership may be served by such Depository on the Company by means	
		of electronic or other mode.	
223		Save as provided in the Act or the rules made thereunder for filing of documents	Service of
		with the Registrar in electronic mode, a document may be served on the Registrar	documents by
		or any member by sending it to him at his office by post or by Registered Post or by speed post or by courier or delivering it to or leaving it for him at his office, or	Company on the Registrar
		by such electronic or other mode as may be prescribed.	Registrai
		Provided that a member may request for delivery of any document through a	
		particular mode, for which he shall pay such fees as may be determined by the	
		Company in its annual general meeting. The term "courier" means a person or	
		agency which delivers the document and provides proof of its delivery.	
224		Save as otherwise expressly provided in the Act, a document or proceeding	Authentication of
		requiring authentication by the Company or contracts made on behalf of the	documents and
		Company may be signed by a Director, any key managerial personnel or other	proceedings
		officer of the Company duly authorised by the Board of the Company and need not	
		be under the Common Seal of the Company.  REGISTERS AND DOCUMENTS	
225		The Company shall keep and maintain Registers, Books and Documents as required	Registers and
		by the Act or these Articles, including the following:	documents to be
	(1)	Register of Investments made by the Company but not held in its own name, as	maintained by the
		Company required by Section 187(3) of the Companies Act, 2013, and shall keep	Company
		it open for inspection by any member or debenture holder of the Company without	
		charge.	
	(2)	Register of Mortgages and Charges and copies of instrument creating any charge	
	1	requiring registration according to Section 85 of the Companies Act, 2013, and shall keep them open for inspection by any creditor or member of the Company	
	1	without fee and for inspection by any person on payment of a fee of rupee ten for	
		each inspection.	
	(3)	Register and Index of Members as required by Section 88 of the Companies Act,	
		2013, and shall keep the same open for inspection during business hours, at such	
	1	reasonable time on every working day as the Board may decide by any member,	
	1	debenture holder, other security holder or beneficial owner without payment of fee	
	<u> </u>	and by any other person on payment of a fee of rupees fifty for each inspection.	
	(4)	Register and Index of Debenture Holders or Security Holders under Section 88 of	
		the Companies Act, 2013, and keep it open for inspection during business hours, at	
		such reasonable time on every working day as the Board may decide by any	



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		member, debenture holder, other security holder or beneficial owner without		
		payment of fee and by any other person on payment of rupees fifty for each		
	.=>	inspection.		
	(5)	Foreign Register, if so thought fit, as required by Section 88 of the Companies Act,		
		2013, and it shall be open for inspection and may be closed and extracts may be		
		taken therefrom and copies thereof as may be required in the manner, mutatis		
		mutandis, as is applicable to the Principal Register.		
	(6)	Register of Contracts with related parties and companies and firms etc. in which		
	. ,	Directors are interested as required by Section 189 of the Companies Act, 2013,		
		and shall keep it open for inspection at the registered office of the Company during		
		business hours by any member of the Company. The Company shall provide		
		extracts from such register to a member of the Company on his request, within		
		seven days from the date on which such request is made upon the payment of fee		
	(7)	of ten rupees per page.		
	(7)	Register of Directors and Key Managerial Personnel etc., as required by Section		
		170 of the Companies Act, 2013 and shall keep it open for inspection during		
		business hours and the members of the Company shall have a right to take extracts		
		there from and copies thereof, on a request by the members, be provided to them		
		free of cost within thirty days. Such register shall also be kept open for inspection		
		at every annual general meeting of the Company and shall be made accessible to		
		any person attending the meeting.		
	(8)	Register of Loans, Guarantee, Security and Acquisition made by the Company as		
		required by Section 186(9) of the Companies Act, 2013. The extracts from such		
		register may be furnished to any member of the Company on payment of fees of		
		ten rupees for each page.		
	(9)	Books recording minutes of all proceedings of general meeting and all proceedings		
		at meetings of its Board of Directors or of Committee of the Board in accordance		
		with the provisions of Section 118 of the Companies Act, 2013.		
	(10)	Copies of Annual Returns prepared under Section 92 of the Companies Act, 2013,		
		together with the copies of certificates and documents required to be annexed		
		thereto.		
		Provided that any member, debenture holder, security holder or beneficial owner		
		or any other person may require a copy of any such register referred to sub-clause		
		(3), (4) or (5), or the entries therein or the copies of annual returns referred to in		
		sub-clause (10) above on payment of a fee of ten rupees for each page. Such copy		
		or entries or return shall be supplied within seven days of deposit of such fee.		
		WINDING UP		
226		If the Company shall be wound up, and the assets available for distribution among	Distribution	of
		the members as such shall be insufficient to repay the whole of the paid up capital,	assets	01
		such assets shall be distributed so that, as nearly as may be, the losses shall be borne	23500	
		by the members in the proportion to the capital paid up or which ought to have been		
		paid up at the commencement of the winding up, on the shares held by them		
		respectively, and if in a winding up the assets available for distribution among the		
		members shall be more than sufficient to repay the whole of the capital paid up at		
		the commencement of the winding up, the excess shall be distributed amongst the		
		members in proportion to the capital at the commencement of the winding up, or		
		which ought to have been paid up on the shares held by them respectively. But this		
		Article is to be without prejudice to the rights of the holders of shares issued upon		
		special terms and conditions.		
227	(1)	If the Company shall be wound up, whether voluntarily or otherwise, the liquidator	Distribution in	
		may, with the sanction of a special resolution, divide amongst the contributories in	specie or kind	
		specie or kind, any part of the assets of the Company and may, with the like		
		sanction, vest any part of the assets of the Company in Trustees upon such trusts		
		for the benefit of the contributories or any of them as a Liquidator, with such		
		sanction shall think fit.		



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	<ul> <li>If thought expedient any such division may subject to the provisions of the Act be otherwise than in accordance with the legal rights of the contributories (except where unalterably fixed) by the Memorandum of Association and in particular any class may be given preferential or special rights or may be excluded altogether or in part but in case any division otherwise than in accordance with the legal rights of the contributories shall be determined upon, any contributory who would be prejudiced thereby shall have a right to dissent and ancillary rights as if such determination were a special resolution passed pursuant to Section 319 of the Companies Act, 2013.</li> <li>In case any shares to be divided as aforesaid involve a liability to calls or otherwise any person entitled under such division to any of the said shares may within ten days after the passing of the special resolution by notice in writing direct the Liquidator to sell his proportion and pay him the net proceeds and the Liquidator shall if practicable act accordingly.</li> </ul>		
228	A special resolution sanctioning a sale to any other Company duly passed pursuant to Section 319 of the Companies Act, 2013 may subject to the provisions of the Act in like manner as aforesaid, determine that any shares or other consideration receivable by the Liquidator be distributed amongst the members otherwise than in accordance with their existing rights and any such determination shall be binding upon all the members subject to the rights of dissent and consequential rights conferred by the said sanction.	Right of shareholders in case of sales	
	INDEMNITY		
229	Subject to provisions of Section 197 of the Companies Act, 2013, every Director, or Officer, or servant of the Company or any person (whether an officer of the Company or not) employed by the Company as auditor, shall be indemnified by the Company against and it shall be the duty of the Directors out of the funds of the Company to pay all costs, charges, losses and damages which any such person may incur or become liable to, by reason of any contract entered into or act or thing done, concurred in or omitted to be done by him in any way in or about the execution or discharge of his duties or supposed duties (except such if any as he shall incur or sustain through or by his own wrongful act, neglect or default) including expenses, and in particular and so as not to limit the generality of the foregoing provisions against all liabilities incurred by him as such Director, Officer or Auditor or other Officer of the Company in defending any proceedings whether civil or criminal in which judgment is given in his favour or in which he is acquitted or in connection with any application under Section 463 of the Companies Act, 2013 in which relief is granted to him by the Court.	Directors' and others' rights to indemnity	
230	Subject to the provisions of Section 197 of the Companies Act, 2013, no Director, Auditor or other Officer of the Company shall be liable for the acts, receipts, neglects, or defaults of any other Director or Officer or for joining in any receipt or other act for conformity or for any loss or expenses happening to the Company through insufficiency or deficiency of title to any property acquired by order of the Directors for or on behalf of the Company or for insufficiency or deficiency of any of any security in or upon which any of the monies of the Company shall be invested, or for any loss or damages arising from insolvency or tortuous act of any person, firm or Company to or with whom any monies, securities or effects shall be entrusted or deposited or any loss occasioned by any error of judgment, omission, default or oversight on his part or for any other loss, damage, or misfortune whatever which shall happen in relation to the execution of the duties of his office or in relation thereto unless the same shall happen through his own dishonesty.	Director, Officer not responsible for acts of others	
SECRECY CLAUSE			
231	Every Director, Manager, Auditor, Treasurer, Trustee, Member of a Committee, Officer, Servant, Agent, Accountant or other person employed in the business of the Company shall, if so required, by the Director, before entering upon his duties,	Secrecy Clause	





## **SECTION XV – OTHER INFORMATION**

## MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by the Company or entered into more than two years before the date of the Prospectus) which are or may be deemed material have been entered or to be entered into by the Company which are or may be deemed material will be attached to the copy of the Prospectus, delivered to the Registrar of Companies, for registration. Copies of the below-mentioned contracts and also the documents for inspection referred to hereunder, may be inspected at the Registered Office between 11 a.m. and 5 p.m. on all Working Days from the date of this Prospectus until the Issue Closing Date. Also the below-mentioned contracts and also the documents is available for inspection online at website of Company i.e. <a href="https://www.kodytechnolab.com">www.kodytechnolab.com</a>

#### **Material Contracts**

- 1. Memorandum of Understanding dated June 10, 2023 between our Company Lead Manager to the Issue.
- 2. Agreement dated June 10, 2023 executed between our Company and the Registrar to the Issue (Kfin Technologies Limited)
- 3. Market Making Agreement dated September 02, 2023 between our Company, Lead Manager and Market Maker.
- 4. Banker to the Issue Agreement dated September 08, 2023 among our Company, Lead Manager, Banker to the Issue and the Registrar to the Issue.
- 5. Underwriting Agreement dated September 02, 2023 between our Company, Lead Manager and Underwriters.
- 6. Tripartite Agreement dated June 14, 2023 among CDSL, the Company and the Registrar to the Issue.
- 7. Tripartite Agreement dated June 16, 2023 among NSDL, the Company and the Registrar to the Issue.

#### **Material Documents**

- 1. Certified copies of the Memorandum and Articles of Association of the Company as amended.
- 2. Certificate of Incorporation dated May 05, 2017 issued by the Registrar of Companies, Central Registration Centre.
- 3. Fresh Certificate of Incorporation dated April 11, 2023 issued by the Registrar of Companies, Ahmedabad consequent upon conversion of the Company to Public Company.
- 4. Copy of the Board Resolution dated May 15, 2023 authorizing the Issue and other related matters.
- 5. Copy of Shareholder's Resolution dated June 06, 2023 authorizing the Issue and other related matters.
- 6. Copies of Audited Financial Statements of our Company for the years ended March 31, 2023, 2022 & 2021.
- 7. Peer Review Auditors Report dated June 28, 2023 on Restated Financial Statements of our Company for the years ended March 31, 2023, 2022 & 2021.
- 8. Copy of the Statement of Tax Benefits dated June 28, 2023 from the Statutory Auditor.
- 9. Certificate from the Statutory Auditor of the Company dated June 28, 2023 with respect to the KPIs disclosed in this Prospectus.
- 10. Consents of the Lead Manager, Legal Advisor to the Issue, Registrar to the Issue, Market Maker, Underwriter, Banker to our Company, Banker to the Issue, Sponsor Bank, Statutory Auditor of the Company, Peer Review Auditor, Promoters of our Company, Directors of our Company, Company Secretary and Compliance Officer, Chief Financial Officer, as referred to, in their respective capacities.
- 11. Board Resolution dated June 30, 2023 for approval of Draft Prospectus, dated September 08, 2023 for approval of Prospectus
- 12. Due Diligence Certificate from Lead Manager dated September 08, 2023 filed with SEBI.
- 13. Approval from NSE vide letter dated August 30, 2023 to use the name of National Stock Exchange of India Limited in the Prospectus for listing of Equity Shares on the NSE Emerge.

Any of the contracts or documents mentioned in the Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, with the consent of shareholder's subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



# **DECLARATION**

We hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines/regulations issued by the Government of India or the guidelines/ regulations issued by Securities and Exchange Board of India established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with while issuing the Prospectus. No statement made in the Prospectus is contrary to the provisions of the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992, each as amended from time to time or the rules made there under or regulations and guidelines issued, as the case may be. We further certify that all the statements made in the Prospectus are true and correct.

## SIGNED BY THE DIRECTORS OF OUR COMPANY:

Mr. Manav Subhashchandra Patel
Chairman and Managing Director
DIN: 07409757

Mrs. Pooja Sunny Patel
Non - Executive Director
DIN: 7792474

Mr. Harshil Vikrambhai Gajjar

SIGNED BY THE CHIEF FINANCIAL OFFICER AND COMPANY SECRETARY AND COMPLIANCE OFFICER OF OUR COMPANY: -

Mr. Sanjaykumar Kalubhai Kidecha Ms. Sanchita Ojha

Chief Financial Officer

Independent Director DIN: 10094554

Company Secretary and Compliance Officer

Date – September 08, 2023

Place - Ahmedabad, Gujarat