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SECTION-II- SUMMARY OF THE OFFER DOCUMENT

J. SUMMARY OF RELATED PARTY TRANSACTIONS FOR LAST 3 YEARS:

(Amount in Rs. Lakhs except percentage)

Particulars	Year ended March 31, 2025	Year ended March 31, 2024	Year ended March 31, 2023
Sum of net of all related party transactions during the year (excluding Outstanding Balances)	1025.05	1362.47	1398.93
Total Revenue	5027.94	4415.23	4622.75
Sum of net of all related party transaction during the year (excluding Outstanding Balances) as a % of total revenue.	20.38%	30.86%	30.26%

SECTION-III- RISK FACTORS

Point no. of DRHP	Point no. of RHP	Risk Factors																																
-	1	<p>Significant Dependence on Loyal Customers could lead to concentration risk and adversely impact our operations.</p> <p>A substantial portion of our revenue is derived from a set of recurring, loyal customers, exposing us to customer concentration risk. For FY 2024–25, FY 2023–24 and FY 2022–23, revenue from loyal customers constituted 78.24%, 77.92%, and 67.32% of our total revenue, respectively. The Company generated revenue of ₹3,804.15 lakhs from 184 loyal customers in FY 2024–25, ₹3,408.09 lakhs from 138 loyal customers in FY 2023–24 and ₹3,006.54 lakhs from 44 such customers in FY 2022–23.</p> <p>Although the number of loyal customers has increased over the years, the proportion of revenue contributed by these customers continues to remain high. This level of dependence exposes the Company to the risk that the loss of revenue from one or more such customers, reduction in order volumes, change in customer procurement strategy, business downturn at customer end, or termination/non-renewal of arrangements may have a material and adverse impact on our business, financial condition, cash flows and results of operations.</p> <p>Further, there is no assurance that our existing loyal customers will continue to place orders at historical levels, or at all. Any inability to diversify our customer base or to maintain existing customer relationships may affect our future growth prospects and could adversely impact our operations.</p> <table><tr><th>Financial Year</th><th>No. of Loyal Customers</th><th>Revenue from loyal customers (Amount in Rs. Lakhs)</th><th>Total Revenue (Amount in Rs. Lakhs)</th><th>% of Total Revenue</th></tr><tr><td>2024-25</td><td>184</td><td>3804.15</td><td>4,861.96</td><td>78.24</td></tr><tr><td>2023-24</td><td>138</td><td>3408.09</td><td>4,373.59</td><td>77.92</td></tr><tr><td>2022-23</td><td>44</td><td>3006.54</td><td>4,465.74</td><td>67.32</td></tr></table>	Financial Year	No. of Loyal Customers	Revenue from loyal customers (Amount in Rs. Lakhs)	Total Revenue (Amount in Rs. Lakhs)	% of Total Revenue	2024-25	184	3804.15	4,861.96	78.24	2023-24	138	3408.09	4,373.59	77.92	2022-23	44	3006.54	4,465.74	67.32												
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34	2	<p>A significant portion of our revenue relies on the paper products and any disruptions in this industry could negatively impact our reputation, financial performance, and overall business operations.</p> <p>A significant portion of our revenue is derived from the manufacturing of paper products segments. Consequently, our performance is closely tied to the stability and growth of this sector. Any adverse developments such as shifts in consumer preferences, economic slowdowns, increased competition, regulatory changes, or market saturation could materially impact our revenue and profitability.</p> <p>Disruptions in supply chains, including raw material shortages or production delays, may hinder our ability to fulfill customer orders on time, resulting in increased costs, reduced customer satisfaction, and reputational harm. Any sustained disruption in these key segments may adversely affect our market position, limit growth opportunities, and constrain our ability to invest in future innovation and expansion.</p> <table><tr><th colspan="8">Revenue from Various Business Segment (Amt. in Rs. Lakhs)</th></tr><tr><th>SL NO.</th><th>Segment</th><th>Fiscal 2025</th><th>% of Total Revenue</th><th>Fiscal 2024</th><th>% of Total Revenue</th><th>Fiscal 2023</th><th>% of Total Revenue</th></tr><tr><td>1</td><td>Paper Products</td><td>4833.67</td><td>99.42</td><td>4312.87</td><td>98.23</td><td>4537.80</td><td>98.87</td></tr><tr><td>2</td><td>Other Segment</td><td>28.29</td><td>0.58</td><td>77.67</td><td>1.77</td><td>51.83</td><td>1.13</td></tr></table>	Revenue from Various Business Segment (Amt. in Rs. Lakhs)								SL NO.	Segment	Fiscal 2025	% of Total Revenue	Fiscal 2024	% of Total Revenue	Fiscal 2023	% of Total Revenue	1	Paper Products	4833.67	99.42	4312.87	98.23	4537.80	98.87	2	Other Segment	28.29	0.58	77.67	1.77	51.83	1.13
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			TOTAL	4861.96	100.00	4390.54	100.00	4589.63	100.00																																																																						
		In the above table Other Segment include Trading and Contract Manufacturing as mentioned in the business chapter page no. 185 of the Draft Red Herring Prospectus.																																																																													
16	3	<p>Significant portion of our company’s revenue has been generated from Eastern part of India, any loss of business from these states may adversely affect the revenues and profitability.</p> <p>A substantial portion of our company’s sales and client base is concentrated in the Eastern region of India. This dependence on a specific geographic market exposes them to several potential vulnerabilities. Any adverse developments in this region such as changes in regional regulations, environmental policies, shifts in demand, natural disasters, political instability, or increased competition could severely disrupt our operations, distribution networks, and customer relationships. If large clients or distributors in the Eastern region decide to scale down or cease operations, or if new entrants capture significant market share, it could lead to a sharp decline in their revenue. Since the infrastructure, supply chain alignment, and sales strategies are optimized for this region, expanding or pivoting to other parts of the country would require considerable time, investment, and operational realignment. This regional dependence not only limits our growth potential but also makes our overall business performance highly sensitive to localized disruptions. However, we have not faced any such circumstances in the past.</p> <table><tr><th colspan="7">Eastern India Sales vs Rest of India Sales (Amt. in Rs. Lakhs)</th></tr><tr><th>STATES</th><th>F. Y. 2024-25</th><th>% of Revenue</th><th>F.Y. 2023-24</th><th>% of Revenue</th><th>F.Y. 2022-23</th><th>% of Revenue</th></tr><tr><td>West Bengal</td><td>1205.45</td><td>24.79</td><td>492.29</td><td>11.21</td><td>534.89</td><td>11.98</td></tr><tr><td>Odisha</td><td>1893.56</td><td>38.95</td><td>2680.89</td><td>61.31</td><td>1892.1</td><td>42.37</td></tr><tr><td>Bihar</td><td>136.03</td><td>2.80</td><td>152.52</td><td>3.49</td><td>298.6</td><td>6.69</td></tr><tr><td>Assam</td><td>335.88</td><td>6.91</td><td>73.68</td><td>1.68</td><td>146.05</td><td>3.27</td></tr><tr><td>Jharkhand</td><td>53.20</td><td>1.09</td><td>28.12</td><td>0.64</td><td>108.37</td><td>2.43</td></tr><tr><td>Eastern India Sales Total</td><td>3624.12</td><td>74.54</td><td>3427.5</td><td>78.38</td><td>2980.01</td><td>66.74</td></tr><tr><td>Rest of India</td><td>1237.84</td><td>25.46</td><td>946.1</td><td>21.62</td><td>1485.74</td><td>33.26</td></tr><tr><td>Total</td><td>4861.96</td><td>100.00</td><td>4373.60</td><td>100.00</td><td>4465.75</td><td>100.00</td></tr></table>								Eastern India Sales vs Rest of India Sales (Amt. in Rs. Lakhs)							STATES	F. Y. 2024-25	% of Revenue	F.Y. 2023-24	% of Revenue	F.Y. 2022-23	% of Revenue	West Bengal	1205.45	24.79	492.29	11.21	534.89	11.98	Odisha	1893.56	38.95	2680.89	61.31	1892.1	42.37	Bihar	136.03	2.80	152.52	3.49	298.6	6.69	Assam	335.88	6.91	73.68	1.68	146.05	3.27	Jharkhand	53.20	1.09	28.12	0.64	108.37	2.43	Eastern India Sales Total	3624.12	74.54	3427.5	78.38	2980.01	66.74	Rest of India	1237.84	25.46	946.1	21.62	1485.74	33.26	Total	4861.96	100.00	4373.60	100.00	4465.75	100.00
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17	4	<p>We have incurred significant capital expenditure during the last three Fiscals and we may require substantial financing for our business operations and planned capital expenditure and failure to obtain additional financing may have an adverse effect on our business, results of operations, financial condition and cash flows.</p> <p>We have incurred significant capital expenditure during the last three Fiscals. We have historically funded our capital expenditures and liquidity requirements through</p>																																																																													

primarily using cash generated by our operating activities as well as debt financing, including bank loans. The following tables sets forth our historic capital expenditure for the years indicated:

Financial Years	Capex Rs. in lakhs	Total Expenses Rs. in lakhs	Capex as a % of Total Expenses
FY 2022-23	290.53	4,325.50	6.72
FY 2023-24	50.69	3,974.90	1.28
FY 2024-25	32.84	4,149.06	0.79

In the future, we may require substantial capital for our business operations and planned capital expenditures to manufacture molds in our new and existing manufacturing facilities. Our ability to obtain additional financing on favorable terms, if at all, will depend on a number of factors, including our future financial condition, results of operations and cash flows, the amount and terms of our existing indebtedness, general market conditions and market conditions for financing activities and the economic, political and other conditions in the markets where we operate. We cannot assure you that we will be able to raise additional financing on acceptable terms in a timely manner. Our failure to renew arrangements for existing funding or to obtain additional financing on acceptable terms and in a timely manner could adversely impact our planned capital expenditure, our business, results of operations and financial conditions.

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5

Our Company operations require significant amount of working capital for a continuing growth. Our inability to meet our working capital requirements may adversely affect our results of operations.

Our Company's business operations require a significant amount of working capital, primarily to finance our inventory, including the purchase of raw materials. In the event, we are unable to source the required amount of working capital, we might not be able to efficiently satisfy the demand of our clients in a timely manner or at all. Even if we are able to source the required amount of funds, it would be difficult for us to assure that such funds may or may not be sufficient to meet our cost estimates, which could have adverse effect on our financial conditions and results of operations. There exist substantial requirement of working capital and financing in the form of fund and non-fund based working capital facilities to meet our requirements. The details of our working capital for period ended March 31, 2023, March 31, 2024 and March 31, 2025 are Rs. 1,747.15 lakhs, Rs. 2,256.22 and Rs. 2,618.35 respectively, which is showing continuous increase.

(Amount in Rs Lakhs)

Particulars	Restated Audited as on 31.03.2023	Restated Audited as on 31.03.2024	Restated Audited as on 31.03.2025
Current Assets			
Inventory	1,693.23	1,933.22	2,450.46
Trade Receivables	246.96	359.37	294.79
Short term Loans and Advances	55.58	58.66	217.01
Other Current Assets	-	3.64	36.01
Total (A)	1,995.77	2,354.89	2,998.27
Current Liabilities			
Trade Payables	43.32	5.10	127.81
Other Current Liabilities	155.11	11.98	34.56
Short Term Provisions	50.19	81.59	217.55
Total (B)	248.62	98.67	379.92
Net Working Capital (A)-(B)	1,747.15	2,256.22	2,618.35
Funding Pattern			
Borrowings from Bank	1,287.76	1,430.14	1,388.49
Internal Sources	459.39	826.08	1,229.86

		Ensuring a robust cash flow management system is vital, which involves closely monitoring and forecasting cash inflows and outflows to maintain liquidity. Additionally, strategic cost control measures and expense management helps in preserving cash reserves. Exploring alternative financing options, such as equity financing or strategic partnerships, provides additional capital without significantly increasing debt. Regular financial performance reviews and adjusting operational strategies based on cash flow projections ensure the company remains agile and responsive to changing capital needs. By employing these strategies, our company can better manage its working capital requirements, thereby supporting ongoing growth and minimizing potential adverse effects on its operations.																																											
5	6	<p>Trade Receivables forms a significant part of our current assets. Failure to manage our trade receivables could have an adverse effect on our sales, profitability, cash flow and liquidity.</p> <p>Trade receivables constitute a significant portion of our current assets, making their effective management crucial to our operational efficiency and financial stability. Any delay or default in collection may adversely impact our cash flow, liquidity, and profitability. For the financial year ended March 31, 2023, March 31, 2024 and March 31, 2025 our trade receivables were ₹ 246.96 lakhs, ₹ 359.37 lakhs and ₹ 294.79 lakhs respectively. The changes in trade receivables over the years suggests that we have been extending credits to debtors and our collection of receivables is in good control of the company, to drive better debtor’s turnover and maintain competitive positioning. Failure to manage this effectively may impact our ability to meet our working capital needs and continue smooth operations which in turn could affect our financial performance.</p> <p style="text-align: right;"><i>(Amount Rs. in Lakhs)</i></p> <table><tr><th>Particulars</th><th>Restated 31.03.2023</th><th>Audited as on 31.03.2024</th><th>Audited as on 31.03.2025</th></tr><tr><td>Current Assets</td><td></td><td></td><td></td></tr><tr><td>Inventory</td><td>1,693.23</td><td>1,933.22</td><td>2,450.46</td></tr><tr><td>Trade Receivables</td><td>246.96</td><td>359.37</td><td>294.79</td></tr><tr><td>Short term Loans and Advances</td><td>55.58</td><td>58.66</td><td>217.01</td></tr><tr><td>Other Current Assets</td><td>-</td><td>3.64</td><td>36.01</td></tr><tr><td>Total (A)</td><td>1,995.77</td><td>2,354.89</td><td>2,998.27</td></tr></table> <p style="text-align: right;"><i>(Amount Rs. In Lakhs except percentage)</i></p> <table><tr><th>Serial No.</th><th>Particulars</th><th>Restated 31.03.2023</th><th>Audited as on 31.03.2024</th><th>Audited as on 31.03.2025</th></tr><tr><td>1</td><td>Bad Debts Amount</td><td>0.42</td><td>!</td><td>!</td></tr><tr><td>2</td><td>Revenue from Operations</td><td>4,589.63</td><td>4,390.54</td><td>4,861.96</td></tr></table>	Particulars	Restated 31.03.2023	Audited as on 31.03.2024	Audited as on 31.03.2025	Current Assets				Inventory	1,693.23	1,933.22	2,450.46	Trade Receivables	246.96	359.37	294.79	Short term Loans and Advances	55.58	58.66	217.01	Other Current Assets	-	3.64	36.01	Total (A)	1,995.77	2,354.89	2,998.27	Serial No.	Particulars	Restated 31.03.2023	Audited as on 31.03.2024	Audited as on 31.03.2025	1	Bad Debts Amount	0.42	!	!	2	Revenue from Operations	4,589.63	4,390.54	4,861.96
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		3	% of Bad Debts to Revenue from Operations	0.0092%								
37	7	<p>Our existing manufacturing facilities are concentrated in a single region, i.e., Odisha. Any slowdown or disruption in our manufacturing operations in our manufacturing facilities could have a material and adverse impact on our business and operations.</p> <p>Our manufacturing unit is located at Khurda, Odisha, which exposes us to risks of concentration. Our success depends on our ability to successfully manufacture and deliver our products to meet our customer demand. Although in the past we have not experienced instances of operating risks, however our manufacturing facility is susceptible to damage or interruption or operating risks, such as human error, power loss, breakdown or failure of equipment, power supply or processes, performance below expected levels of output or efficiency, obsolescence, loss of services of our external contractors, terrorist attacks, acts of war, break-ins, earthquakes, other natural disasters and industrial accidents and similar events. It is also subject to operating risk arising from compliance with the directives of relevant government authorities. Operating risks may result in personal injury and property damage and in the imposition of civil and criminal penalties. If our Company experiences delays in production or shutdowns at our facility due to any reason, including disruptions caused by disputes with its workforce or any external factors, our Company’s operations will be significantly affected, which in turn would have a material adverse effect on its business, financial condition and results of operations. We have not faced any kind of situation like this in the past.</p>										
31	8	<p>Extensive government regulation and the impact of plastics on the environment could have a severe impact on our ability to continue our business operations, which could adversely affect our business, results of operations and financial conditions.</p> <p>Extensive government regulation and increasing environmental concerns related to the use of plastics and plastic-coated paper products could significantly affect our ability to continue business operations. As regulatory authorities impose stricter rules aimed at reducing plastic consumption and promoting sustainable packaging solutions, we may face increased compliance costs, operational restrictions, and the need for substantial modifications to our manufacturing processes.</p> <p>Such regulatory changes could limit the production or sale of certain products, thereby affecting our product portfolio and market competitiveness. Failure to adapt promptly and effectively to these evolving regulations could adversely affect our business, results of operations, and financial condition.</p>										
10	10	<p>The Objects of the Offer for which funds are being raised have not been appraised by any bank or financial institution.</p> <p>The deployment of Net Proceeds from the Offer is entirely based on internal management estimates, as detailed in the section titled “Objects of the Offer” beginning on page 120 of this Draft Red Herring Prospectus. These estimates have not been appraised by any bank or financial institution. Any variation in cost assumptions may require us to reschedule expenditure and could impact our projected revenues and earnings.</p> <p>Subject to compliance with Section 27 of the Companies Act, 2013, any change in the Objects of the Offer shall require approval of shareholders through a special resolution. Dissenting shareholders shall be provided an exit opportunity in accordance with SEBI regulations. In case of cost overruns or funding shortfalls, we may utilize internal accruals or raise additional funds through equity or debt. Surplus funds, if any, will be used for future growth opportunities or other existing objects as deemed appropriate by the management.</p> <p>The average life cycle or tenure of our Company’s products is relatively high. There are no fixed expiry dates applicable to these products, their physical properties—particularly strength and rigidity—may gradually diminish over time due to environmental factors such as exposure to moisture and humidity. Our Company although undertakes adequate measures of packaging and storage which will preserve the product quality and extend the shelf life. The indicative lifecycle/tenure of various raw materials and finished goods is as follows:</p> <p>A. Raw Materials</p> <table><tr><th>Category</th><th>Estimated Lifecycle/Tenure</th><th>Remarks</th></tr><tr><td></td><td></td><td></td></tr></table>					Category	Estimated Lifecycle/Tenure	Remarks			
Category	Estimated Lifecycle/Tenure	Remarks										

02	11	Paper	Up to 24 months	Proper packaging minimizes moisture exposure
		Polyethylene/Polypropylene	Up to 5 years	Stable under normal storage conditions
		Aluminium Rolls	6–8 months	Sensitive to environmental moisture
		Packaging Materials	12–18 months	Dependent on storage and handling
		Consumables	12–18 months	Regular replenishment recommended
		B. Manufactured Goods		
		Category	Estimated Lifecycle/Tenure	Remarks
		Coated Rolls (Walls/Bottom/Speciality Multi-layered)	Up to 24 months	Maintain strength with proper storage
		Coated Sheets (Blanks/Fans/Circles)	18–24 months	Moderate exposure tolerance
		Paper Napkins and Tissues	18–24 months	Hygroscopic nature may affect texture over time
		Aluminium Foils	6–8 months	Susceptible to oxidation and moisture
		Paper Cups, Glasses, Plates and Bowls	12–14 months	Maintain shape and coating stability under dry conditions
		Sweet Boxes, Pizza/Bakery Boxes, Lids, Wraps, Sheets	Up to 3 years	Long shelf life under normal storage
		C. Paper Scrap		
		Category	Estimated Lifecycle/Tenure	Remarks
		Paper Scrap	Up to 2 years	Recyclable within optimal quality timeframe
02	11	We are highly dependent on our suppliers for uninterrupted supply of Raw-Materials. Any shortfall in the supply of our raw materials, or an increase in our raw material costs and other input costs, may adversely affect the pricing and supply of our products with subsequently having an adverse effect on the business, results of operations and financial conditions of our company.		

We procure our supply of raw materials from various suppliers depending upon the price and quality of raw materials. However, our Top 10 suppliers contribute significantly to supply of raw materials. Raw materials are subject to supply disruptions and price volatility caused by various factors such as commodity market fluctuations, the quality and availability of raw materials, currency fluctuations, consumer demand, changes in government policies and regulatory sanctions. Any disruption of supply of raw materials from these suppliers will adversely affect our operations. The contributions of our top 5 and top 10 suppliers are as follows:

(Amount Rs. in lakhs)

Particulars	For Financial Year ended on March 31, 2025		For Financial Year ended on March 31, 2024		For Financial Year ended on March 31, 2023	
	Amount	% of Purchases	Amount	% of Purchases	Amount	% of Purchases
Top 5	3456.15	83.02	2663.83	71.57	4096.63	84.10
Top 10	3856.17	92.63	3222.53	86.58	4547.68	93.36

The expansive pool of suppliers within our industry reduces the potential impact of the loss of any individual supplier on our production processes and consequently our overall profitability. This diversified procurement strategy contributes significantly to the operational continuity and uphold the quality standards that define our business.

We ensure that there are no conflict of interest between the suppliers of raw materials and third-party service providers (crucial for operations of the company) and the company, Promoter, Promoter Group, Key Managerial Personnel, Directors and subsidiaries / Group Company and its directors, the same should be disclosed at all the relevant sections of the offer document.

14 - **Our business is subject to seasonal fluctuations in demand, which can result in periods of low sales and underutilization of production capacity.**

(We have removed this entire risk factor as the Company has earned similar revenue for all the four quarters hence this does not possess as risk).

- 14 **There have been several instances of delay in filing of GST and EPF returns by our Company in the past.**

- Goods and Service Tax (GST):** Our Company has experienced occasional delays in GST returns in the past, which were promptly addressed by making necessary payments and filing returns with applicable interest and penalties. The delay in making GST payments have occurred primarily due to factors such as delay in receiving Input Tax Credit, etc. which are as follows:

Goods and Service Tax Return (GSTR – 3B) Odisha

Sl. No.	Financial Year	Month	Form No.	Due Date	Date of Filing	Period of Delay	Remarks
1	2021-2022	September	GSTR3B	20/10/2021	21/10/2021	1	Procedural delay
		December	GSTR3B	20/01/2022	21/01/2022	1	Procedural delay
2	2020-2021	April	GSTR3B	20/05/2020	21/05/2020	1	Procedural delay
		September	GSTR3B	20/10/2020	27/10/2020	7	Procedural delay
		December	GSTR3B	20/01/2021	21/01/2021	1	Procedural delay

2. **Employee Provident Fund (EPF):** Our Company has experienced occasional delays in filing EPF Monthly Electronic Challan Cum Return in the past, which were promptly addressed by making necessary payments and filing returns with applicable interest or penalties and since FY 2021-22 we have been meeting the deadline of monthly EPF with the following exceptions as detailed hereinbelow:

Sl. No.	Financial Year	Month	Due Date	Date of Filing	Period of Delay	Remarks
1	2021-2022	August	15/09/2021	20/09/2021	5	Procedural delay

To ensure that such delays do not recur, we have implemented and are maintaining a more robust and proactive statutory compliance framework. As part of these strengthened measures, our company has designated experienced personnel responsible for the continuous monitoring, preparation, and execution of all GST- and EPF-related compliances, in addition to instituting periodic internal reviews to ensure timely and accurate filing of all statutory returns.

- 19 **We have incurred indebtedness and an inability to obtain further financing or consent from respective lenders could adversely affect our business, results of operations, financial condition and cash flows.**

We are currently availing various financing facilities, and the terms of such arrangements impose certain restrictive conditions on our operations. These conditions require us to obtain prior consent from the respective lenders before undertaking specific activities or entering into certain transactions, including, among others, pre-payment of financial indebtedness, modification of our capital structure, issuance or transfer of Equity Shares, changes in our shareholding pattern or control, changes in the composition of our key managerial personnel or senior management, dilution of Promoters' shareholding, amendment of our constitutional documents, and creation of security. Failure to comply with these covenants or obtain the requisite consents in a timely manner could limit our operational flexibility and may have a material adverse effect on our business, operations, financial condition, and cash flows. As of the date of this Draft Red Herring Prospectus, we have obtained all necessary consents from our lenders in connection with the Offer.

- 21 **Non-availability of complete data back-ups for the historical experience of certain Directors may affect the accuracy of disclosures in this Draft Red Herring Prospectus.**

The details of the professional experience of Mr. Akash Agrawal, Mr. Manoj Kumar Agrawal and Mrs. Meena Agarwal, Directors of our Company, as disclosed in the *Our Management* chapter of this Draft Red Herring Prospectus, are based on the information and documentary back-ups currently available with us. Due to limitations in historical data availability, certain periods of their past experience could not be fully verified or supported with complete documentation. Accordingly, the experience disclosed in this Draft Red Herring Prospectus may not comprehensively reflect the entire duration or nature of their professional background.

To the extent that certain experience details could not be independently verified, there may be gaps or omissions in the disclosures presented. Further, the actual experience of the aforementioned Directors may be greater than what is reflected herein. Any incomplete or inaccurate disclosure relating to their experience may affect investors' assessment of the managerial capabilities and experience of our Board, and consequently, may have an adverse impact on investor perception and our business, results of operations and financial condition.

- 23 23 **We have in the past entered into related party transactions and may continue to do so in the future.**

For Financial Years ended March 31, 2025, March 31, 2024 and March 31, 2023, we have entered into several related party transactions with our Promoters, Directors, individuals and entities forming a part of our promoter group relating to our operations. However, the related party transactions entered into with Promoters/ Directors/ Promoter Group are in compliance with Section 188 of Companies Act, 2013 and other applicable rules, as may be applicable. A summary of related party transactions in the Financial Years ended March 31, 2025, March 31, 2024 and March 31, 2023 as per AS 18 – Related Party Disclosures, derived from our Restated Financial Statements, is detailed below:

		(₹ in Lakhs)	
Transactions during the year:	For the period ended 31/03/2025	For the year ended 31/03/2024	For the year ended 31/03/2023
Loans Taken from Related Parties			
Kailash Prasad Agarwala - HUF	-	2.00	6.20
Kailash Prasad Agrawal	-	4.00	4.00
Manoj Kumar Agrawal (HUF)	-	4.00	5.50
Sweety Agrawal	-	46.00	284.50
Akash Agrawal	-	-	19.00
Akash Agrawal (HUF)	-	-	10.00
Shiv Shankar Trading Company (Mrs Meera Devi Agrawal, mother of two directors is the proprietor)	-	-	105.00
Loans Repaid to Related Parties			
Kailash Prasad Agarwala - HUF	110.00	-	-
Kailash Prasad Agrawal	140.00	-	-
Manoj Kumar Agrawal (HUF)	104.00	-	-
Sweety Agrawal	283.00	44.50	3.00
Akash Agrawal	6.00	13.00	10.00
Akash Agrawal (HUF)	10.00	-	-
Shiv Shankar Trading Company (Mrs Meera Devi Agrawal, mother of two directors is the proprietor)	-	-	105.00
Advances Given to Related Parties	Nil	Nil	Nil
Repayment of Loans and Advances	Nil	Nil	Nil
Advances Received From Related Parties			
Shiv Shankar Trading Company (Mrs Meera Devi Agrawal, mother of two directors is the proprietor)			
Opening	-	140.00	-
Received	-	277.00	593.00
Repaid	-	417.00	453.00
Closing Balance	-	-	140.00
Meera Devi Agrawal			
Opening	-	50.00	32.70
Received	-	-	24.30
Repaid	-	50.00	7.00
Closing Balance	-	-	50.00
Loans and Advances Received back	Nil	Nil	Nil
Interest Expenses	Nil	Nil	Nil
Interest Income	Nil	Nil	Nil
Sale of Materials to Related Parties (Transactions made at Arm's Length Price)			
Shiv Shankar Trading Company (Jagatpur Unit) (Mrs Meera Devi Agrawal, mother of two directors is the proprietor)	290.52	226.32	230.36
Shiv Shankar Trading Company (Khurda Unit)	2.49	717.53	292.23
RODTEP Sold to Shiv Shankar Trading Company(Khurda Unit)	-	6.13	-
Purchases of Materials from Related Parties (Transactions made at Arm's Length Price)			
Shiv Shankar Trading Company (Jagatpur Unit)	33.80	42.99	27.54
Shiv Shankar Trading Company (Khurda Unit)	-	-	-
Machineries from Shiv Shankar Trading Company (Khurda Unit)	-	-	139.30
Salary	Nil	Nil	Nil
Director's remuneration			
Manoj Kumar Agrawal	22.00	36.00	Nil
Meena Agarwal	19.50	30.00	Nil
Akash Agrawal	2.00	Nil	Nil
Vouchers			
Akash Agrawal	1.74	Nil	Nil
Investments	Nil	Nil	Nil

		As At 31/03/2025	As At 31/03/2024	As At 31/03/2023
Outstanding Balance Receivables / (Payable)				
Trade receivables		Nil		Nil
Shiv Shankar Trading Company			190.02	
Trade payables		Nil	Nil	Nil
Advance given to Suppliers		Nil	Nil	Nil
Outstanding Business Advances/Loans		Nil	Nil	Nil
Outstanding Unsecured Loan (Liability)				
Akash Agrawal Interest Free		-	6.00	19.00
Akash Agrawal(HUF) Interest Free		-	10.00	10.00
Kailash Prasad Agrawal (HUF) Quasi Equity		-	110.00	108.00
Kailash Prasad Agrawal		-	-	-
Kailash Prasad Agrawal Quasi Equity		-	140.00	136.00
Manoj Kumar Agrawal (HUF) Quasi Equity		-	104.00	100.00
Meera Devi Agrawal Interest Free		-	-	50.00
Sweety Agrawal Quasi Equity		-	260.00	242.00
Sweety Agrawal Interest Free		-	23.00	39.50
Loans and Advances(Assets)		Nil	Nil	Nil
Outstanding Expenses (Remuneration)				
Manoj Kumar Agrawal		0.98	2.33	Nil
Meena Agarwal		0.98	1.99	Nil
Akash Agrawal		1.00	Nil	Nil
Other Current Assets				
Akash Agrawal (Vouchers)		1.74	Nil	Nil
		(Amt. in Rs. Lakhs except percentage)		
Particulars	Year ended March 31, 2025	Year ended March 31, 2024	Year ended March 31, 2023	

		<table><tr><td>Sum of net of all related party transactions during the year (excluding Outstanding Balances)</td><td>1025.05</td><td>1362.47</td><td>1398.93</td></tr><tr><td>Total Revenue</td><td>5027.94</td><td>4415.23</td><td>4622.75</td></tr><tr><td>Sum of net of all related party transaction during the year (excluding Outstanding Balances) as a % of total revenue.</td><td>20.38%</td><td>30.86%</td><td>30.26%</td></tr></table>	Sum of net of all related party transactions during the year (excluding Outstanding Balances)	1025.05	1362.47	1398.93	Total Revenue	5027.94	4415.23	4622.75	Sum of net of all related party transaction during the year (excluding Outstanding Balances) as a % of total revenue.	20.38%	30.86%	30.26%
Sum of net of all related party transactions during the year (excluding Outstanding Balances)	1025.05	1362.47	1398.93											
Total Revenue	5027.94	4415.23	4622.75											
Sum of net of all related party transaction during the year (excluding Outstanding Balances) as a % of total revenue.	20.38%	30.86%	30.26%											
		<p>While we believe that all such transactions are conducted on arm’s length basis, there can be no assurance that we could not have achieved more favorable terms had such transactions were not entered into with related parties. Furthermore, it is likely that we may continue to enter into related party transactions in the future. There can be no assurance that such transactions, individually or in aggregate, will not have an adverse effect on our financial condition and results of operation. For details on the transactions entered by us, please refer to chapter “Related Party Transactions” in “Restated Financial Statements” section beginning on page 310 of the Draft Red Herring Prospectus.</p>												
4	24	<p>Our Business is labour intensive, and our business operations may be materially adversely affected by strikes, work stoppages or increased wage demands by our employees or those of our suppliers</p> <p>Our Company's manufacturing and packaging operations depend on labour across various functions including processing, finishing, packing, and handling. All our workforce consists of permanent workers. Any disruption in labour availability such as strikes, work stoppages, absenteeism, or agitation which could impact our production output and delivery schedules. There may be future upward revisions in minimum wage requirements, or increased wage demands by workers or support staff, which could lead to higher operational costs. Such risks also extend to our suppliers or ancillary service providers, whose workforce issues may indirectly affect our supply chain or delivery commitments.</p> <p>We have not faced this kind of incident till date as we engage with our labour force and workers through structured communication and grievance redressal mechanisms.</p>												
25	25	<p>Reliance on third-party logistics services may lead to operational disruptions due to factors beyond the company’s control, potentially affecting the timely delivery of products and overall supply chain efficiency.</p> <p>In the course of the operations within the manufacturing and supply of superior quality raw materials for paper cups and paper plates, our company rely significantly on third-party transportation and logistics providers for the movement of goods across various regions. While this approach allows us to focus on our core manufacturing activities and reduces the need for in-house fleet management, it also exposes us to certain risks that are largely outside their direct control. Delays caused by logistical inefficiencies, labour strikes, regulatory restrictions, fuel price volatility, or adverse weather conditions can disrupt the supply chain and impact our ability to deliver materials to customers on time. Such disruptions may not only affect customer satisfaction and business relationships but could also lead to increased operational costs and loss of potential revenue. In the past we have not faced any such situation.</p>												
26	26	<p>Incidents such as fraud, theft, or employee negligence could impact the company’s operational efficiency and have an adverse effect on their financial performance.</p> <p>Our company is exposed to operational risks related to internal misconduct such as fraud, theft, or employee negligence. These incidents, whether involving misappropriation of assets, manipulation of records, or non-compliance with internal controls and safety protocols, can result in financial losses, legal liabilities, reputational damage, and disruptions to the business operations. Given the scale of their inventory, reliance on manual handling at certain stages, and involvement of various employees and third parties across the supply chain, the potential for such incidents cannot be entirely eliminated. While we have internal policies and controls in place to prevent and detect such occurrences, any failure in their implementation or enforcement may adversely impact our financial condition, employee morale, and overall operational stability. We have not faced any such incident in the past.</p>												

27	27	<p>Our company is reliant on leased premises for core operations, which may impact stability and long-term planning.</p> <p>Our company’s reliance on leased premise for conducting core operations presents a significant business risk, as it limits their control over a critical aspect of their infrastructure. Leased property is subject to factors beyond their direct influence, such as lease terminations, rent escalations, changes in property ownership, or unfavorable lease renewal terms. These uncertainties can disrupt business continuity, hinder expansion plans, and create additional financial burdens. Moreover, the inability to make structural or strategic modifications to the property without landlord approval may constrain operational flexibility and long-term planning. This dependency underscores the importance of regularly evaluating the lease agreements and exploring long-term real estate strategies.</p> <p>Our company is in long term lease from Odisha Industrial Infrastructure Development Corporation (OIIDC) under the Government of Odisha (GoO) for 55 years. Our company maintains lease agreements with renewal options to ensure continuity of operations. It diversifies its locations where feasible to avoid overdependence on a single property and includes protective clauses in lease contracts to limit sudden termination or excessive lease increases. We also monitors market conditions and maintains strong relationships with property owners to facilitate negotiations. In parallel, contingency plans including the identification of alternative locations and flexible operational models are developed to ensure business continuity in the event of lease disruptions. We have not faced any such situation like this in the past.</p> <p>For further details, kindly refer to chapter titled “Our Business” beginning on Page 184 of Draft Red Herring Prospectus.</p> <p>We ensure that there are no conflict of interest between the lessor of the immovable properties, (crucial for operations of the company) and the company, Promoter, Promoter Group, Key Managerial Personnel, Directors and subsidiaries / Group Company and its directors, the same should be disclosed at all the relevant sections of the offer document.</p>																												
28	28	<p>Our company have power requirements and any disruption to power sources could increase our production costs and adversely affect our business and results of operations.</p> <p>Our business operations depend heavily on consistent and reliable access to power to support production activities. Any disruption in the availability or supply of this essential utilities whether due to infrastructural failures, regulatory changes, price volatility, or natural calamities can significantly impact our operational efficiency. Interruptions in power supply may lead to production delays, increased costs from the use of alternative or backup sources, and reduced output capacity. These disruptions not only elevate our cost of production but also risk delaying delivery timelines, potentially affecting customer satisfaction and overall business performance. We have not faced any such situation in the past.</p> <table><tr><th>Particulars</th><th colspan="2">Fiscal 2025</th><th colspan="2">Fiscal 2024</th><th colspan="2">Fiscal 2023</th></tr><tr><th></th><th>Amount (Rs. In Lakhs)</th><th>% of total Direct expenses</th><th>Amount (Rs. In Lakhs)</th><th>% of total Direct expenses</th><th>Amount (Rs. In Lakhs)</th><th>% of total Direct expenses</th></tr><tr><td>Power Charges</td><td>60.57</td><td>43.80</td><td>67.39</td><td>52.00</td><td>63.64</td><td>58.82</td></tr><tr><td>Total Direct Expenses</td><td>138.30</td><td>100.00</td><td>129.60</td><td>100.00</td><td>108.18</td><td>100.00</td></tr></table>	Particulars	Fiscal 2025		Fiscal 2024		Fiscal 2023			Amount (Rs. In Lakhs)	% of total Direct expenses	Amount (Rs. In Lakhs)	% of total Direct expenses	Amount (Rs. In Lakhs)	% of total Direct expenses	Power Charges	60.57	43.80	67.39	52.00	63.64	58.82	Total Direct Expenses	138.30	100.00	129.60	100.00	108.18	100.00
Particulars	Fiscal 2025		Fiscal 2024		Fiscal 2023																									
	Amount (Rs. In Lakhs)	% of total Direct expenses	Amount (Rs. In Lakhs)	% of total Direct expenses	Amount (Rs. In Lakhs)	% of total Direct expenses																								
Power Charges	60.57	43.80	67.39	52.00	63.64	58.82																								
Total Direct Expenses	138.30	100.00	129.60	100.00	108.18	100.00																								
29	29	<p>Significant failure or disruption of the information technology systems could adversely impact the business, results of operations and financial condition.</p> <p>Our company rely on various information technology systems to support business functions and maintain coordination across departments. These systems assist in managing financial processes, monitoring manufacturing, handling customer-related activities, and processing payroll.</p> <p>Any failure, disruption, or security breach affecting these IT systems due to cyberattacks, hardware or software malfunctions, data corruption, or unauthorized access has impacted or could impact business operations. Such events may cause delays in production monitoring, inaccuracies in financial reporting, disruptions in customer billing and collections, and interruptions in payroll processing. Whereas, we have not faced any situation like this in the past.</p>																												

30	30	<p>Our insurance coverage may not adequately protect us against all material hazards, which may adversely affect the business, results of operations and financial condition.</p> <p>Our company maintain insurance policies to mitigate certain operational risks; however, such coverage may not be adequate to cover all potential losses. These policies are subject to exclusions, limitations, deductibles, and conditions, and may not fully protect against events such as natural disasters, cyber incidents, or supply chain disruptions. Claims exceeding coverage limits or falling outside the scope of the policies could expose them to significant financial liabilities, impacting their operations and financial condition.</p> <p>Additionally, failure to renew insurance policies on time or obtain adequate coverage may result in uninsured losses. While we regularly review and update our insurance programs in consultation with reputed insurers and conduct periodic risk assessments to implement preventive measures, limitations in the insurance market and evolving risks may continue to pose challenges to comprehensive risk mitigation. We have not faced any situation like this in the past.</p> <p>For further details, kindly refer to chapter titled “Our Business” beginning on Page 184 of Draft Red Herring Prospectus.</p>
32	32	<p>Adverse publicity or negative perceptions related to our company’s products may affect our brand reputation and could potentially impact customer trust and business performance.</p> <p>Adverse publicity regarding any of the company’s products or similar products marketed or sold by others could negatively affect our company. If any studies raise or substantiate concerns regarding the efficacy or safety of the products or other concerns, our reputation could be harmed and demand for their products could diminish, which could have a material adverse effect on growth in new customers and sales of their product, leading to a decline in revenues, cash collections, and ultimately our ability to meet operating cash flow requirements.</p> <p>We have established a proactive public relations strategy that focuses on clear and transparent communication with the public, customers, and stakeholders which includes promptly addressing any negative feedback or concerns through effective crisis management procedures and engaging with customers directly to resolve issues. We have built strong relationships with the media and maintain a positive brand image through consistent, high-quality products and customer service, we have effectively protected our reputation and reduce the impact of any adverse publicity. Hence, we have not faced any situation like this in the past.</p>
33	33	<p>Our company is subject to strict quality requirements, and our customers expect our products to consistently meet defined specifications. Any failure to comply with these quality standards may result in cancellation of existing or future orders, which could adversely affect our reputation, financial condition, cash flows, and results of operations.</p> <p>Given the nature of our products and the sector in which we operate, our customers maintain high expectations for product quality and adherence to delivery timelines. Any failure to meet defined quality standards or technical specifications, including issues related to raw material composition or manufacturing defects, may result in the cancellation of existing or future orders.</p> <p>Similarly, delays in delivering products in the required quantity or within agreed timelines may also lead to order cancellations, product liability claims, or damage to our reputation and goodwill. In such cases, customers may seek price reductions, withhold payments, require indemnification, or shift to alternative suppliers. These developments could have an adverse impact on the business, cash flows, results of operations, and financial condition. Our company have not come across any such circumstances like this in the past</p>
-	37	<p>Engagement of contract labor may lead to a lack of loyalty or commitment to our company, making the workforce more susceptible to turnover, which can disrupt production schedules and increase recruitment and training costs.</p> <p>The engagement of contract labor can create a workforce that lacks long-term loyalty or commitment to our company, as temporary workers may not feel as invested in the organization’s success. This lack of attachment often leads to higher turnover rates, as contract workers are more likely to leave for better opportunities or simply once</p>

		<p>their contracts end. Such turnover disrupts production schedules, as constant recruitment and onboarding of new workers becomes necessary, leading to delays in training and potential inefficiencies during transition periods. Additionally, our company incurs increased costs related to recruitment, training, and the time required to bring new workers up to speed. This cycle can strain resources and negatively affect our ability to maintain consistent production output, ultimately impacting both operational performance and profitability. We have not faced any situation like this in the past.</p>
-	38	<p>Imposing liquidated damages due to delayed or defective shipments could result in loss of business opportunities and long-term contracts, especially with key clients who rely on timely, high-quality packaging solutions.</p> <p>Clients who depend on timely, high-quality packaging solutions may lose confidence in our ability to meet our needs, leading to dissatisfaction and a breakdown in trust. As these clients often have strict delivery schedules, any failure to deliver on time or with the expected quality can directly affect their own operations, making them less likely to continue or expand their business with our company. Repeated instances of liquidated damages can signal unreliability, prompting clients to seek alternative suppliers who can offer more consistent performance, ultimately resulting in the loss of valuable long-term contracts and business opportunities. This can also diminish our market position, as it may be viewed as a risky partner in a highly competitive industry. Whereas, we have not faced any situation like this in the past.</p>
-	39	<p>An ineffective internal control system can increase the risk of financial mismanagement, such as unauthorized transactions or fraudulent activities, damaging the company's financial stability and reputation.</p> <p>An ineffective internal control system significantly heightens the risk of financial mismanagement within a company. Without proper controls, unauthorized transactions or fraudulent activities can occur, as there is insufficient oversight to detect or prevent such actions. This could lead to significant financial discrepancies, unauthorized withdrawals, or misappropriation of funds, undermining the company's financial stability. In addition, these breaches can attract legal scrutiny, resulting in regulatory fines or penalties that further erode the company's financial standing. The lack of a robust control system also tarnishes the company's reputation, as stakeholders, clients, and investors may lose confidence in its ability to maintain transparent and secure financial practices, ultimately damaging long-term business relationships and trust. We have not faced such situation in the past.</p>
40	-	<p><i>Our business requires us to obtain certain approvals, licenses, registrations and permits to operate our business, and failure to obtain or renew them in a timely manner or maintain the statutory and regulatory permits and approvals required to operate our business may adversely affect our operations and financial conditions.</i></p> <p><i>(We have removed this entire risk factor due to repetitive in nature)</i></p>
-	40	<p>Timely Execution of Planned Works and Adherence to Deadlines in order to avoid cost and time overruns.</p> <p>Our Company may face significant risks if it fails to meet expected timelines for the execution of planned works, which could result in cost and time overruns, ultimately affecting its financial performance. The successful completion of planned works within the agreed timelines is essential to avoiding delays in production and delivery. Any delays due to unforeseen events such as supply chain disruptions, equipment procurement delays, or resource constraints may extend project timelines and increase costs. Such overruns could lead to penalties under customer contracts, loss of business opportunities, and a negative impact on customer relationships. Furthermore, failure to adhere to deadlines could adversely affect our cash flow, profitability, and long-term financial stability. Therefore, the ability to efficiently manage and execute works on time is critical to mitigating these risks. However, we have not faced any such disruptions over the past.</p>
-	41	<p>Our company's dependence on essential utilities like electricity, water, and fuel makes it vulnerable to local infrastructure issues, natural disasters, or regulatory changes that could halt or slow production processes.</p> <p>Our company's reliance on essential utilities such as electricity, water, and fuel expose's it to significant risks from local infrastructure issues, natural disasters, or regulatory changes. Interruptions in the supply of these critical resources can cause immediate production halts or slowdowns, severely affecting the ability to meet delivery deadlines and maintain operational efficiency. Regulatory changes such as restrictions on water usage or fuel emissions can impose operational limits, requiring our company to adjust its processes or incur additional costs to comply with new standards. These vulnerabilities can lead to costly delays, reduced output, and potential loss of customer trust, ultimately impacting both profitability and long-term business sustainability. We have not faced such situation in the past.</p>

42	-	<p><i>The property used by the Company for the purpose of its operations is not owned by us. Any termination of the relevant lease agreement in connection with such property or our failure to renew the same could adversely affect our operations.</i></p> <p>(We have removed this entire risk factor due to repetitive in nature)</p>
-	42	<p>Risk pertaining to effective installation and functioning of new manufacturing facilities, which may impact timely commissioning and operational efficiency.</p> <p>Our Company is in the process of installing new plant and machinery as part of its expansion and modernization initiatives. The success of such installation and commissioning is subject to various technical, operational, and external factors. There can be no assurance that the installation will be completed within the estimated timelines or budgets, or that the plant and machinery will perform as intended upon commissioning.</p> <p>Any delay, cost overrun, or technical failure during installation or initial operation could adversely impact our company's production capacity, efficiency, and overall profitability. Additionally, challenges in integrating new equipment with existing operations or obtaining necessary regulatory approvals could further delay project completion. Any such adverse developments may materially and negatively affect our business operations, financial condition, and future growth prospects. In the past, we have not met such risk pertaining to installation of plant and machinery.</p>
43	-	<p>Adverse publicity or negative perceptions related to our products may affect our brand reputation and could potentially impact customer trust and business performance.</p> <p>(We have removed this entire risk factor due to repetitive in nature)</p>
-	43	<p>Underutilization of capacity of our manufacturing capacities and an ability to effectively utilize our expanded manufacturing capacities may adversely affect our business, future prospects and future financial performance.</p> <p>Our operations rely on the efficient use of our manufacturing facilities to meet demand from domestic retailer and distributors. If we are unable to utilize our installed capacities effectively due to lower order volumes, changes in buyer schedules, seasonal fluctuations, or delays in new market expansion it may lead to idle resources and increased per-unit production costs.</p> <p>Continued underutilization can impact profitability, reduce operating efficiency, and result in suboptimal returns on our manufacturing investments. It may also affect our ability to absorb fixed overheads and limit future investment decisions.</p> <p>While we aim to align our production planning with confirmed orders and forecasted demand, variations in market conditions may affect capacity utilization from time to time. Any prolonged mismatch between capacity and actual production may have an adverse impact on our financial performance and restrict our ability to scale operations in line with business goals.</p>
45	-	<p>The highly competitive nature of our industry, with numerous large unorganized players operating in the sector, exposes us to the risk of pricing pressure, market share erosion, and reduced profitability.</p> <p>(We have removed this entire risk factor due to repetitive in nature)</p>

SECTION-IV- INTRODUCTION

SUMMARY OF FINANCIAL INFORMATION

UTKAL SPECIALITY INDUSTRIES INDIA LIMITED (FORMERLY: UTKAL SPECIALITY INDUSTRIES INDIA PRIVATE LIMITED) CIN: U21000OR2015PLC019359 IDCO PLOT NO. 1/5/B, FOOD PROCESSING PARK, KHURDA INDUSTRIAL ESTATE, KHURDA, ODISHA 752057 EMAIL: MANOJ@SHIVSTARINDIA.COM					
STATEMENT OF PROFIT & LOSS, AS RESTATED					
(₹ in Lakhs)					
	Particulars	Note	For the year ended 31/03/2025	For the year ended 31/03/2024	For the year ended 31/03/2023
I	Revenue from operations	29	4,861.96	4,390.54	4,589.63
II	Other Income	30	165.99	24.69	33.12
III	Total Income (I+II)		5,027.94	4,415.23	4,622.75
	Expenses:				
	(a) Cost of materials consumed	31	4,048.21	4,006.75	4,191.09
	(b) Purchases of stock-in-trade		-	-	-
	(c) Changes in inventories of finished goods and work-in-progress	32	(402.49)	(524.83)	(220.58)
	(d) Employee benefits expense	33	113.22	126.61	36.71
	(e) Finance costs	34	161.33	149.86	117.12
	(f) Depreciation and amortisation expense	18	52.39	58.36	47.63
	(g) Other expenses	35	176.39	158.16	153.54
IV	Total expenses		4,149.06	3,974.90	4,325.50
V	Profit /(Loss) before tax and Exceptional Items (III-IV)		878.89	440.33	297.25
VI	Exceptional Items		-	-	-
VII	Profit /(Loss) before tax (V-VI)		878.89	440.33	297.25
VIII	Tax expense:				
	(a) Current tax expense		209.49	73.50	47.26
	(b) Deferred tax charge/(credit)		1.17	43.02	29.20
			210.66	116.52	76.46
IX	Profit after tax for the year (VII-VIII)		668.23	323.80	220.79
X	Earnings per share (face value of ₹ 10/- each):	36			
	(a) Basic (in ₹)		6.16	3.70	2.55
	(b) Diluted (in ₹)		6.16	3.70	2.55

Note: The above statement should be read with the Significant Accounting Policies and Notes on Financial Statements appearing in Annexure IV & V respectively.

As per our report of even date attached

for AKA HSB & Associates Chartered Accountants Firm's Registration No. 323314E Sd/- (A K Agrawala, FCA) Partner Membership No. 056801 UDIN: 25056801BMNIF8523 Place: Bhubaneswar Date: 19/09/2025	For and on the behalf of the Board of Directors Utkal Speciality Industries India Limited Sd/- AKASH AGRAWAL DIN : 03104722 Managing Director Sd/- MEENA AGARWAL DIN : 07260502 Director	Sd/- MANOJ KUMAR AGRAWAL DIN : 03104710 Wholtime Director & CFO Sd/- Satyabrata Baral Membership No.ACS-60484 Company Secretary & Compliance Officer
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CAPITAL STRUCTURE

2. HISTORY OF PAID-UP SHARE CAPITAL OF OUR COMPANY:

Equity Share Capital

Our existing paid-up Equity Share Capital has been subscribed and allotted in the manner set forth below:

Date of Allotment	No. of Equity Shares allotted	Face Value (₹)	Offer Price (including premium, if applicable) (₹)	Nature of Consideration	Nature of Allotment	Cumulative No. of Equity Shares	Cumulative Paid-up Capital (₹)
September 01, 2015 (On Incorporation)	10,000	10/-	10/-	Cash	Initial subscription to Memorandum of Association	10,000	1,00,000/-
March 21, 2020	13,90,000	10/-	10/-	Cash	Right Issue on Proportionate Basis	14,00,000	1,40,00,000/-
August 24, 2020	19,50,000	10/-	10/-	Cash	Right Issue on Proportionate Basis	33,50,000	3,35,00,000/-
September 20, 2021	6,50,000	10/-	10/-	Cash	Right Issue on Proportionate Basis	40,00,000	4,00,00,000/-
February 01, 2024	6,50,000	10/-	10/-	Cash	Right Issue on Proportionate Basis	46,50,000	4,65,00,000/-
December 02, 2024	46,50,000	10/-	-	Other than cash	Bonus Issue in the ratio of 1:1	93,00,000	9,30,00,000/-
December 02, 2024	24,00,000	10/-	10/-	Cash	Right Issue on Proportionate Basis	1,17,00,000	1,17,00,000/-
December 16, 2024	26,00,000	10/-	10/-	Cash	Right Issue on Proportionate Basis	1,43,00,000	1,43,00,000/-

OBJECTS OF THE OFFER

Justification for increased working capital:

Here are the reasons for the rise in the working capital requirement in FY2026 compared to FY2025

1. **Higher Inventory:** Inventory is seeing an increase of 2.78% from Rs. 2450.46 lakhs in FY2025 to Rs 2518.66 lakhs in FY2026. Though the quantum of inventory has increased but its holding days declined from 205 days in FY2025 to 197 days in FY2026. The absolute rise in inventory is primarily driven by:
 - a. **Bulk purchase of Raw materials:** The paper serves as an essential ingredient of the entire finished product our company produces. Our company has a policy of acquiring the raw material- paper, directly from large paper producer companies. It procures other input – Low density Polyethylene and Polypropylene (LDPE and PP) granules from petrochemical giants.

The input paper is procured from the paper producing companies and other inputs from companies engaged in Petro-chemical operations, in bulk quantities to avail trade and volume discounts. This discounted rate enables our company to compete in the industry creating a niche.

In order to benefit from lower input cost procurement, our company usually holds higher inventory levels.

A table showing the amount of discount received during the past three years has been presented beneath:

Product Type	FY 2024-25			FY 2023-24			FY 2022-23		
	Price per Kilogram with Discount (in Rs.)	Price per Kilogram without Discount (In Rs.)	% of Discount Received	Price per Kilogram with Discount (in Rs.)	Price per Kilogram without Discount (In Rs.)	% of Discount Received	Price per Kilogram with Discount (in Rs.)	Price per Kilogram without Discount (In Rs.)	% of Discount Received
Paper And Paper Board	55.82	56.78	1.68%	59.41	61.00	2.61%	75.55	76.70	1.50%
LDPE and PP Granules	126.43	127.84	1.10%	119.92	122.94	2.46%	133.46	134.92	1.08%

- b. **Inventory Batch running system:** Our Company follows a batch-production system for manufacturing our products. Upon receiving a customer order, our Company supplies the required quantity from its existing inventory. In situations where the available inventory is insufficient, our Company does not produce only the shortfall quantity. Instead, it undertakes production of an entire batch and restores inventory to the optimum level for that particular product.

As a result, the production volume is typically higher than the quantity ordered by the customer. This batch-based approach is adopted to enhance production efficiency in line with our Company's modern automated machinery, by minimizing idle time arising from frequent adjustments to machine settings relating to size, GSM, or design of the paper being processed.

A table specifying process wise need for running batch wise inventory production is as follows:

Process Name	Need for Batch Production Inventory System	Remarks
Extrusion Coating	During this process the Paper Rolls (raw material) is run through the machines based on their size and gsm. In case of change in size or gsm, the machine settings would have to be updated resulting in an idle time due to changeover. In order to reduce such idle time, our company executes this process for a large number of paper rolls which are then used in subsequent processes.	These 4 steps/processes are the primary steps in which batch running is done so as to reduce changeover time and increase production time/efficiency.

Printing	The changeover time for the printing machine is higher than the previous process. In fact, it is the highest time taken among all the production processes of our company. Thus, when a particular design is being printed, the same design is run for multiple paper rolls for such maximum amount of time that can be allowed based on the production plans	
Bottom Slitting	Similar processes as described above are used for this process too in order to reduce the idle time arising on account of changeover, depending upon size to size.	
Die Punching	Similar processes as described above are used for this process too in reduce the idle time arising on account of changeover, depending upon size to size.	

A table showing the type of product requiring the applicability or non-applicability of batch running system:

Serial No.	Product Type	Applicability or Non-applicability
1	Paper Cups/Plates/Bowls	Not applicable for batch running as each machine manufactures only a single size of cup. However, the machines are continuously run to keep enough stock for immediate delivery.
2	Sweet Boxes/Dosa Sheets/Lids/Etc.	Sweet boxes are manufactured using the above mentioned 4 steps listed above and thus already follow the process as described above
3	Paper Napkins/Aluminum Foils	A completely separate process as compared to other items listed above. However, each napkin machine has only certain sizes it can manufacture and thus our company runs these machines with market driven sizes and packaging so that we to keep enough stock for immediate delivery.

- c. Increase in Stock Keeping Units (SKU's):** Our company has been adding Stock Keeping Units (SKU's) in its paper-based product portfolio over the past years. These addition in SKU's are as per industry requirements and customer preferences depending upon grades, textures, thickness and the number of pieces in a carton. Our company plans to continue adding more SKU's by the end of the FY 2026.

A table showing the number of SKU's added during the past three years has been presented beneath:

Serial No.	Product wise	No. of Stock Keeping Units (SKU's)		
		FY 2024-25	FY 2023-24	FY 2022-23
1	Paper Cups and Glasses	1041	998	878
2	Napkins	147	133	114
3	Aluminum Foils	27	25	22
4	Paper Plates	11	9	1
5	Paper Bowls	28	28	25
6	Dosa Sheets	4	-	-
7	Paper Blanks (Walls)	156	86	55
8	Paper Blanks (Circles)	68	63	51
9	Paper Bottom Reels	18	18	18
10	Sweet Boxes/Pizza/Burger/Pastry	30	21	-

11	Paper Lids	23	18	-
12	Food Wraps	4	-	-
13	Dining Paper Sheet	1	-	-
14	Paper Pouch	4	-	-
	TOTAL	1562	1399	1164

A table showing the increase in number of SKU's during the past years has been presented beneath:

Serial No.	Particulars	FY 2024-25	FY 2023-24	FY 2022-23
1	Total Number of SKU's	1562	1399	1164
2	Increase in Number of SKU's	163	235	-

All of these above stated reasons combined together positions our company a need to estimate maintaining higher inventory levels for FY 2026.

- 2. Increase Trade Receivables:** Trade receivables of our company is seeing a significant increase of 23.93% from Rs. 294.79 lakhs in FY2025 to Rs. 365.32 lakhs in FY2026. In terms of days, it is projected to decrease in trade receivable holding period from 21 days in FY2025 to 18 days in FY2026.

The absolute increase in trade receivables is primarily attributed to our strategic efforts in deepening market penetration and broadening our product portfolio.

a. Higher Sales Volumes Across Product Categories: The introduction of new and complementary products has encouraged both existing and new customers to place larger and more frequent orders. This has contributed to an overall increase in sales volumes, leading to a proportional rise in outstanding trade receivables. The table reflecting the past data has been mentioned below:

Sales volume of the Products					
Serial No.	Name of the Product	Unit	FY 2025	FY 2024	FY 2023
1	Coated Rolls (Wall, Bottom & Speciality Multi Layered)	KGs	2649651.74	2473947.76	2153762.08
2	Coated Sheets (Blanks/Fans/Cirlces)	KGs	2090089.16	1249706.84	1550931.73
3a	Paper Napkins and Tissues	Ctn/Bag	33927	36621	14091
3b	Aluminum Foils	Ctn/Box	1218	766	458
4	Paper Cups, Glasses, Plates and Bowls	Ctn/Bag	62608	94836	88355
5	Sweet Boxes / Pizza Bakery Boxes / Lids / Wraps / Sheets	KG	365645.61	234840.52	-
		Packets	-	-	25868
6	Paper Scrap- By Product	KGs	317919.9	332760.35	291742.54

b. Extension of Credit Periods to Strengthen Customer Relationships: To maintain competitiveness and foster long-term relationships with key buyers, our Company has offered flexible credit terms to certain customers. This approach has supported business growth but has also contributed to an increase in trade receivables at the end of the reporting period.

c. Geographical and Market Expansion: With our Company's entry into new markets and regions, particularly in areas requiring customized supply arrangements and longer logistical timelines, the corresponding billing and collection cycles have lengthened, impacting year-end receivable levels. For details of the past trends of state wise sales of our company refer to chapter "Our Business" on page no. 184 of the Draft Red Herring Prospectus.

The data for geographical states where our Company has expanded its business operations during the last three years are presented below:

Name of States	FY 2024-25		FY 2023-24		FY 2022-23	
	State wise Revenue (Rs. In Lakhs)	Actual Number of Customer Billed during the year	State wise Revenue (Rs. In Lakhs)	Actual Number of Customer Billed during the year	State wise Revenue (Rs. In Lakhs)	Actual Number of Customer Billed during the year
Assam	335.88	8	73.68	2	146.05	4
Rajasthan	291.45	3	233.93	2	17.69	1
West Bengal	1,205.45	19	492.29	17	534.89	11
TOTAL	1,832.78	30	799.90	21	698.63	16

Reasons for the rise in the working capital requirement in FY2027 compared to FY2026

Our Company's working capital requirement stood at Rs 1747.15 lakhs in FY2023, Rs. 2256.22 lakhs in FY2024 and Rs. 2618.35 lakhs in FY2025, while the same is projected to be at Rs. 2882.00 lakhs in FY2026 and Rs. 3722.97 lakhs in FY2027.

1. **Increase in Revenue:** The increase in revenue is expected due to multiple factors ;
- a. **New Product Vertical:** The proposed production of the aluminum foil container is expected to start in the FY 2027 which will open a new product line with better margin potential and new customer base thereby contributing to both revenue and profitability.

These design innovations ensure that customers have access to an entire range of options that can be selected based on their specific requirements and market conditions. Our product brochure outlines these various products and their associated ranges for easy reference.

- b. **Higher credit period to boost revenue:** Our company in order to drive sales growth, has strategically extended credit periods to its customers, fostering stronger business relationships and enabling clients to scale their orders. This initiative will result in robust growth in both revenue and profitability.
 - c. **Infusion of IPO Proceeds:** FY2027 will reflect the full-year impact of enhanced working capital availability infused through the IPO proceeds, enabling our Company to capture markets for its new product segment anticipating a continued organic growth.
2. **Increase in Inventory:** Our company plans to maintain adequate inventory levels to support its operational policy which will project a jump in inventory by 24.15% from Rs. 2518.66 lakhs in FY2026 to Rs. 3152.13 lakhs in FY2027. In terms of days inventory holding is anticipated to decrease from 197 days in FY2026 to 150 days in FY2027 this signifies that the jump in inventory level is only in absolute terms. In relative terms to revenue there is a fall in inventory levels.
Here are the reasons for the increase in Inventory in absolute terms:
 - a. **Commencement of new factory:** Our Company plans to commence commercial production at its proposed manufacturing facility for aluminium foil containers from the beginning of the second half of FY 2026–27. The introduction of this new product segment represents a strategic diversification of our Company's portfolio and is expected to strengthen its presence in the food packaging market. In view of this expansion, our Company will be required to maintain higher inventory levels of raw materials and finished goods to effectively meet market demand, ensure timely deliveries, and cater to varying customer preferences.
 - b. **Enhanced Stock Keeping Units of Proposed Product:** Our Company plans to expand its existing product portfolio by introducing additional Stock Keeping Units (SKUs) across various product categories. The proposed product of aluminium foil container is expected to have 30 stock keeping units in 13 distinct shapes and sizes, designed to cater to varying capacities, namely 100 ml, 120 ml, 140 ml, 200 ml, 210 ml, 230 ml, 250 ml, 450 ml, 600 ml, 660 ml, 750 ml, 900 ml and 3CP. It will necessitate maintaining higher inventory levels and efficient inventory management systems to ensure timely availability and cost-effective operations.
 - c. **Meeting Instant demands:** Our company plans to keep buffer inventory with respect to its existing product portfolio for meeting sudden spike in demand, seasonal demands, fluctuations in raw material prices, and lead times associated with procurement and logistics.

Due to the aforementioned factors, even though the year-end inventory value has increased in absolute terms, the reduction in inventory holding days reflects our Company's sustained efforts toward supply-chain optimization and maintaining inventory levels at an optimum range. This demonstrates a decline in inventory in relative terms, particularly when evaluated in the context of our Company's revenue growth.

3. **Increase in Trade receivables:** Trade receivables of our company is seeing a significant increase of 68.62% from Rs. 365.62 lakhs in FY2026 to Rs. 616.00 lakhs in FY2027. In terms of days, it is projected to maintain the same level of trade receivable holding period of 18 days in FY2027 as compared with FY2026. This increase in absolute value of trade receivable is majorly linked with:
 - a. **Allowing increased credit period to customers:** Our company in order to grasp the market share in aluminum foil container market plans to allow increased credit period to its new customers which will on average increase the trade receivables, while monitoring collections from its existing customers.
 - b. **Onboarding of new customers:** Our company plans to onboard more customers for its additional segment of aluminum foil containers. This will help in gaining a better sales turnover ratio and lesser dependency on selected customers.
4. **Increase in Trade Payables:** Our company projected creditors days to maintain at same level of 5 days in FY2027. Our company's new product segments will require more raw materials to be procured from suppliers. As the total purchases will increase in line with total increase in sales, this will reflect an increase in creditors value at absolute terms of Rs. 183.91 lakhs which is 4.94% of total working capital requirement in Fiscal 2027. Our company will use the IPO proceeds to pay-off its creditors while maintaining consistent timelines for the settlement of payables, our Company aims to negotiate more favorable terms and conditions with its suppliers.

This approach is intended to strengthen supplier relationships and enable our Company to secure more competitive pricing for raw materials

The list of various new products introduced during the last three financial years are provided below:

Serial Number	Financial Year	New Products Introduced
1	2022-23 :	Coated Circles
		Coated Bowls
		Coated Plates
		Napkins & Tissues
		Foil Rolls
2	2023-24:	Sweet Boxes
		Pizza Bakery Boxes
		Specialty Multilayer Rolls
		Foil Container Lids
3	2024-25	Food/Dosa/Idli Serving Sheets
		Wraps (Sheets and Rolls)
		Paper Bags/Pouches

In addition to above new products introduced year wise, our company continuously invests in enhancing product designs and offerings to meet the evolving demands of its customers. These improvements focus on:

- **Visibility:** Enhancing product appeal and recognition in the market.

- **Sizes:** Offering a variety of sizes to cater to different customer needs.
- **Quality Ranges:** Providing a range of quality levels to suit diverse market conditions and price points.

Customer Satisfaction

Our company focuses on customer satisfaction by taking all necessary steps as;

i. **Just-In-Time (JIT) Inventory Approach**

One of the ways through which we ensure customer satisfaction is by adopting **Just-In-Time (JIT)** inventory system. We maintain ready stock of all product varieties, to enable our customers to rotate their stock quickly, reducing the need for large inventory holdings. This results in several benefits for the customer:

- **Consistent Business Operations:** With quick stock rotation, customers can maintain continuous production, leading to greater sales.
- **Reduced Investment in Working Capital:** Customers do not need to invest their significant part of capital in excess inventory, improving cash flow and financial flexibility.

By adopting this **JIT** approach, we ensure that our customers can operate efficiently, maximize their sales, and increase profitability. This approach aligns with our company's philosophy of enhancing customer profitability through quality products and wide ranges.

ii. **Minimizing Wastage and Optimizing Stock**

The paper industry is diverse, with a wide variety of paper grades, sizes, and thickness. Each paper product requires a specific combination of grade, size, and thickness to be manufactured effectively. For example, making a certain type of product, say 100ml cup with 140gsm paper will require a different roll size than a 120ml cup with 140gsm paper, even though both have the same grade and thickness of paper.

Using the wrong roll size leads to paper wastage, which in turn reduces profitability for our customers. If the required size or GSM is not in stock, our customers would need to place an order with the respective paper mill. This process often results in delays and disrupts the customer's production timeline, leading to inefficiencies and added costs.

By proactively stocking the right grades, sizes, and thickness, we eliminate the time delays associated with ordering from mills, enabling customers to receive the exact materials when and where the need.

iii. **Catering to Diverse Customer Needs**

The paper grades used for different products vary significantly. For example:

- **Cups & Glasses:** Require specific grades and thickness suited for beverage containers.
- **Plates & Bowls:** Have their own set of paper grades tailored for food packaging.
- **Boxes:** Use entirely different grades designed for packaging strength and durability.

By offering a wide range of paper grades across the entire value chain, we ensure that customers in various industries can find exactly what they need. This comprehensive product offering is a key advantage, ensuring we can meet the needs of diverse customer segments.

2. Prepayment or repayment of all or a portion of certain secured loans availed by our Company

Sl. No.	Name of Lenders	Type of Loan	Sanction Amount (Rs. In Lakhs)	O/s Amount as on 31.03.2025 (Rs. In Lakhs)	Date of Sanction or Renewal	Purpose of Loan	Rate of Interest %	Utilization of IPO Proceeds for Repayment in Lakhs)
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								FY 2026	FY 2027
A.	Secured Borrowings								
i.	Small Scale Development Bank of India (SIDBI)-Yes Bank	Cash Credit	1340.00	1126.58	31.01.2025*	Working Capital Financing	9.35%	1100.00	
	Total Repayment of Secured Borrowings							1100.00	

*The lender here Small-Scale Development Bank of India, has disbursed the above-mentioned credit facility on a yearly renewal basis. The Cash Credit facility was initially sanctioned for Rs. 500 Lakhs on 06.10.2021 at an interest rate of 8.50% p.a. which was recently renewed on 31.01.2025 with the credit limit of Rs. 1340.00 Lakhs at an interest rate of 9.35% p.a. The disbursement of Cash Credit facility by the lender, amounting to Rs. 1340.00 Lakhs was made on 31.01.2024.

Our company has obtained the latest credit rating of “SME 1” (highest credit worthiness) conducted by the SME Rating Agency of India (SMERA).

Our company has obtained consent for its initial public offerings from both the lender’s, Small Scale and Development Bank of India (SIDBI) and Union Bank of India.

Our company has not made any delays in the repayment of existing loans and interest amounts due to its lenders.

3. Funding capital expenditure requirements towards Site Development, Civil, Structural works, and purchase of machinery & related equipment’s for our new manufacturing facility at Khurda, Odisha.

An aluminum foil container is a food packaging item made from high-quality aluminum foil, featuring a complete barrier to light, oxygen, and moisture to preserve food freshness and prevent decay.

- The following table sets forth further information relating to our proposed new manufacturing facility-

Location	Product Verticals	Annual Capacity	Installed	Unit of Measurement (UOM)	Total Project Cost (Rs. In Lakhs)
IDCO Plot No. 55/B, Food Processing Park, Khurda Industrial Estate, PO: P.N. College, Khurda, - 752057, Odissa,	Aluminum Foil Containers	1224 Metric Ton Per Annum		Raw Materials in Kilograms. Finished Products in Pieces.	1403.97 [#]

The manufacturing of the proposed product will require raw materials to be measured in Kilograms while the sale of finished product will be measured in Pieces, which indeed will be bundled in specific quantities and sold in boxes.

- Our company is currently engaged in manufacturing disposable paper-based products and aluminum foil paper at its existing Unit. It proposes to manufacture aluminum foil container at its new unit.

The proposed machinery is for different category of product segment in addition to its existing products. It cannot be clubbed with the existing product manufacturing capacity.

The details of installed capacity for different units has been shown separately in the table beneath:

Serial No.	Particulars	Existing Machinery(s)	Proposed Machinery(s)
1	Product Vertical	Paper plates and bowls, paper cup, napkins, toilet papers, boxes, wrapping sheet papers, aluminum foil papers and aluminum lid	Aluminum Foil containers
2	Annual Installed Capacity (Metric Ton Per Annum)	21,681.80	1,224.00

The total cost with respect to Capital Expenditure for setting up the Proposed manufacturing unit for producing an aluminum foil container is presented as below:

Sl. No.	Type of Capital Expenditure	Amount (Rs. In Lakhs)
i)	Land and Development	75.93
ii)	Civil Construction	657.35
iii)	Plant & Machinery	650.17
iv)	Furniture & Fixture	0.66
v)	Misc. Fixed Assets	3.30
vi)	Installation and Electrification and Piping	9.75
vii)	Preliminary & Pre-operative Exp	6.80
Total		1403.97

Licenses and approvals

Details of Government Approvals required for the proposed new manufacturing unit-

Serial No.	Particulars	Approval Granting Authority	Stage at which approval is required	Status of Approval
1	Site Plan Approval	Odisha Industrial Infrastructure Development Corporation	Before commencement of Civil Constructions and Structural Works	To be applied at an appropriate stage.
2	Water Connection	Odisha Industrial Infrastructure Development Corporation	Before commencement of Civil Constructions and Structural Works	To be applied at an appropriate stage.
3	Electricity Connection	Tata Power Central Odisha Distribution Limited	Before commencement of operations	To be applied at an appropriate stage.
4	Trade License	License Department of State Government	Before commencement of operations	To be applied at an appropriate stage.
5	Professional Tax Registration	Commercial Tax Department of State Government	Before commencement of operations	To be applied at an appropriate stage.
6	GST Registration	Goods and Services Tax (GST) authorities	Before commencement of operations	To be applied at an appropriate stage.
7	EPFO Registration	Employees' Provident Fund Organization (EPFO)	Before commencement of operations	To be applied at an appropriate stage.

8	ESIC Registration	The Employees' State Insurance Corporation (ESIC)	Before commencement of operations	To be applied at an appropriate stage.
9	Udhyam Certificate	Ministry of Micro, Small and Medium Enterprises (MSME)	Before commencement of operations	To be applied at an appropriate stage.
10	Import & Export Certificate	The Directorate General of Foreign Trade (DGFT)	Before commencement of operations	To be applied at an appropriate stage.
11	Factories Registration and License	Department of Factories and Boilers or the State Labour Department	Before commencement of operations	To be applied at an appropriate stage.
12	Consent to Establish (CTE)	Department of State Pollution Control Board	Before commencement of Civil Constructions and Structural Works	To be applied at an appropriate stage.
13	Consent to Operate (CTO)	Department of State Pollution Control Board	Before commencement of operations	To be applied at an appropriate stage.
14	Fire License	Fire Safety Department of State Government	Before commencement of operations	To be applied at an appropriate stage.

b. Detailed break up of Capital Expenditure towards Civil and Structural work

The Quotation for construction of Civil and Structural work:

Sl. No.	Particulars	Area/Sqft	Rate/Sqft	Amount (Rs in Lakhs)	Quotation Received From, Date and Reference Number	Validity of Quotation
1	Main Building Constructed Area:					
	Plinth Area (Foundation)	15,000	500	75.00	<p>HKP INFRASTRUCTURE PRIVATE LIMITED</p> <p>Ref: HKP/68/2025</p> <p>Date: 25.06.2025</p>	<p>22nd December, 2025</p>
	Ground Floor - 1st Part - Height 24ft	5,000	1300	65.00		
	Ground Floor - 2nd Part - Height 12ftx2	20,000	900	180.00		
	First Floor	15,000	900	135.00		
	Staff Rest Rooms and Security Rooms					
	Plinth Area	2,500	500	12.50		
	Ground Floor	2,500	900	22.50		
	First Floor	2,500	900	22.50		
	Second Floor	2,500	900	22.50		
	Panel Room and Sub-Station:					
	Plinth Area	500	500	2.50		

	Ground Floor	500	900	4.50	
	The above calculations include:				
	Rainwater Harvesting Tank and Conservation				
	Overhead Tanks and boring for Water				
	GST			97.56	
	Total Cost of Constructed Area			639.56	
	Add - Contingency for Price Escalation @ 2% (Not applicable)			-	
	Architecture Fees and Inspection Charges			5.00	
	Inspection and Plan Approval Fees (1%) and Labour Cess (1%)			12.79	
	Total Cost of Civil Construction including related expenses			657.35	

We confirm that the vendors disclosed for the purchases of Machinery are neither related to our Company nor to its promoter/director/promoter group in any capacity whatsoever.

c. Detailed break up of capital expenditure towards purchase of Machinery:

Our company plans to purchase total of four Automatic machines for making of Aluminum Foil Container. The proposed machines are of two different variants categorized as:

- (i) Two machines having specification of - Auto Stacker (4 Lanes) with feature of scrap sucker having a production capacity of 63 metric tons,
- (ii) Two machines having specification of Control Cabinet cum Mould lifter with feature of scrap aspirator having a production capacity of 80 metric tons.

The machine with scrap sucker feature will have a suction cup which will be used to vacuum up debris while the machine with scrap aspirator will collect and cut the scrap at the manufacturing point.

These are machines with two different variants and features. We plan to purchase the machine from two different vendors at the respectively lower quoted values.

We confirm that Utkal Electrical Industries is not related to our Company, promoters, promoter group or the directors of our Company.

We confirm that the vendors disclosed for the purchases of Machinery are neither related to us nor to our promoter/director/promoter group in any capacity whatsoever.

4. General Corporate Purposes

We confirm that any issue related expenses shall not be considered as a part of General Corporate Purpose. Further, we confirm that the amount for general corporate purposes, as mentioned in this Draft Red Herring Prospectus, shall not exceed 15% of the amount raised by our Company through this Offer or Rs 1,000 lakhs whichever is less in accordance with SEBI ICDR regulations.

BASIS OF OFFER PRICE

Qualitative Factors:

Some of the qualitative factors and our strengths which form the basis for computing the Offer Price are:

- Variety of Products
- Customer-Centric Approach
- Quality assurance
- In house Manufacturing Infrastructure
- Efficient Inventory Management
- Experienced Management
- Strong Supplier Network and quality Raw Material Sourcing Capabilities
- Long standing relationships with customers;

SECTION-V- ABOUT OUR COMPANY

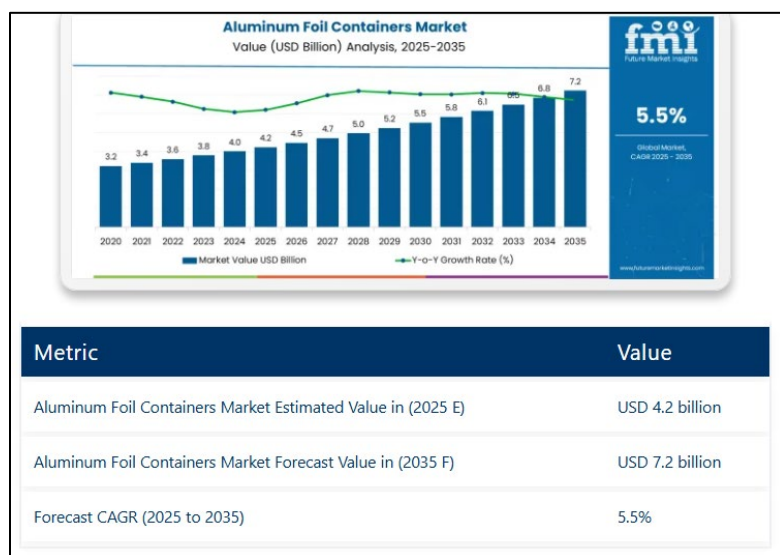
INDUSTRY OVERVIEW

Aluminium Foil Containers Market Size and Share Forecast

The Aluminum Foil Containers Market is estimated to be valued at USD 4.2 billion in 2025 and is projected to reach USD 7.2 billion by 2035, registering a compound annual growth rate (CAGR) of 5.5% over the forecast period.

Foodservice procurement managers evaluate aluminum container specifications based on gauge thickness optimization, rim strength characteristics, and stackability efficiency when establishing packaging systems for restaurant takeout, institutional catering, and meal delivery services requiring durable food containment solutions.

Manufacturing processes require precision stamping operations, annealing treatments, and dimensional tolerance control that achieve foodservice industry standards while maintaining cost competitiveness throughout high-volume production environments serving restaurants, airlines, and institutional catering markets.



The aluminum foil containers market is witnessing robust expansion driven by rising demand for convenient food packaging solutions, increasing urbanization, and the growth of food delivery services. Lightweight, recyclable, and heat resistant properties have positioned aluminum foil containers as a preferred choice in foodservice, hospitality, and retail sectors.

The up to 50 ml capacity segment is expected to hold 42.70% of market revenue by 2025, making it the leading capacity range. This dominance is attributed to its suitability for packaging sauces, dips, condiments, and small serving portions.

(Source- <https://www.futuremarketinsights.com/reports/aluminum-foil-containers-market>)

ANALYSIS BY CAPACITY

Based on capacity, the market is segmented into below 50 ml, 50 ml to 200 ml, 200 ml to 500 ml, and above 500 ml.

The 200 ml to 500 ml segment dominates the market. Containers within the 200 ml to 500 ml range offer versatility in packaging various food items. They are suitable for a wide range of products such as sauces, dips, single servings of desserts, small meals, and snacks. These containers are convenient for both consumers and food service providers. They are typically single-serving sizes, convenient for individual portions and portion control. This makes them ideal for takeaway and delivery services where portion consistency and ease of handling are important.

ANALYSIS BY TYPE

Based on type, the market is segmented into single compartment and multi-compartment.

Single compartment containers have emerged as dominant in the global aluminium foil containers market. The containers facilitate portion control, crucial in the food service and retail sectors to maintain consistency in serving sizes. Furthermore, single compartment containers are straightforward and convenient for both packaging and serving food. They are widely used in various applications such as takeaway meals, catering services, and ready-to-eat products. These containers can accommodate various food types, from dry snacks to wet dishes, making them versatile for culinary purposes.

ANALYSIS BY FOIL TYPE

Based on foil type, the market is segmented into standard duty, heavy duty, and light gauge foils.

The standard duty segment has emerged dominant in the global aluminium foil containers market. These containers adhere to industry standards and food safety and hygiene regulations. Their widespread acceptance and compliance with regulatory requirements make them a preferred choice for food packaging applications. Moreover, these containers offer a balance between cost and performance. They are more affordable than heavy-duty alternatives, making them economically attractive for businesses looking to manage packaging costs while ensuring quality and functionality.

ANALYSIS BY APPLICATION

Based on application, the market is segmented into food service, bakery & confectionery, and others.

The food service segment has emerged as the dominating segment. Aluminium foil containers are highly versatile and convenient for various food service applications. They can be used for cooking, storing, transporting, and reheating food, making them ideal for catering, takeaway, and delivery services. These containers provide excellent barrier properties against moisture, light, and contaminants, ensuring the freshness and quality of food products over extended periods. This is crucial in food service, where maintaining food quality is vital.

(Source- <https://www.fortunebusinessinsights.com/aluminium-foil-containers-market-110114>)

OUR BUSINESS

OVERVIEW

The trading revenue is generated from 2 sources.

1. Polyethylene - This is a polymer which is purchased from multinational companies. There are certain times in the market where there is a shortage of Polyethylene due to the demand/supply gap as imports into India contributes a major percentage of this material and the multinational company being the only manufacturer within India. As we have large purchases, both from the agents of the multinational companies, we sell our polyethylene on favourable conditions.

2. Corrugated Boxes – We have many small customers who are paper cup and plates manufacturers - who purchase their primary raw material from our company. At times, these customers also request to purchase the packaging corrugated boxes from us together with their raw material which is our finished goods and we facilitate the same for customer ease.

Contract manufacturing is typically carried out for a select few customers on an infrequent basis. The initial manufacturing stage involves extrusion coating of paper for those customers who have either previously or currently engaged with our company for contract manufacturing. In this process, we do not purchase the paper ourselves; rather, the customer provides the paper, and our company handles the extrusion coating as the first stage of the production process.

These customers are among the larger clients of our company, and despite having previously utilized the companies contract manufacturing services, they continue to work with us on a regular basis. Their ongoing collaboration reflects the trust and value they place in our companies' capabilities, even after their initial contract manufacturing needs have been met.

Trading Revenue and Contract Manufacturing Revenue is generated from B2B and Paper Products Revenue is generated from both B2B and B2C.

		Fiscal 2025 (Amount in Rs. Lakhs)	%	Fiscal 2024 (Amount in Rs. Lakhs)	%	Fiscal 2023 (Amount in Rs. Lakhs)	%
Paper Products	B2B	4640.97	96.01	4046.41	93.82	4349.28	95.85
	B2C	192.7	3.99	266.46	6.18	188.52	4.15
		4833.67	100.00	4312.87	100.00	4537.80	100.00

Our company's B2C customers are typically small retailers, including those with retail shops, cloud kitchens, and similar businesses, which can be challenging to identify directly. These customers often come to us through online searches or word of mouth. To serve them, we maintain a ready stock of finished goods, ensuring quick availability for these smaller-scale businesses. Here the orders are being accepted according to the availability of stock. When the products are available, they are billed to the customer, and the payment is processed accordingly. Once payment is received, the products are dispatched using the customer's own vehicle or transportation, which is arranged and provided by the customer.

In the last fiscal year (2025), insights into the business in a renowned search engine, are as follows:

Business Insights	FY 2025
Number of people that viewed the Business Profile on the search engine using Mobile	3864
Number of people that viewed the Business Profile on the search engine using Desktop	1484
Number of people that viewed the Business Profile on the search engine Map using Mobile	1893
Number of people that viewed the Business Profile on the search engine Maps using Desktop	350

Number of interactions with the call button from the Business Profile tab	192
Number of requests for directions made from the Business Profile tab	790
Number of interactions with the website button from the Business Profile tab	425

OUR JOURNEY

Our company was getting better realization from domestic sales as compared to export sales and thus we focused on domestic sales. Further, exports required shipment to either Nhava Sheva or Mundra ports for effective international shipment prices, and both these ports are on the western side of the country and the company on the eastern side. Ports close to the company, i.e., Vishakhapatnam and Kolkata have fewer vessels with higher costs. Thus, the export revenue has declined and the company is no more exporting its products to other countries.

Revenue Of Repeat Customers

Financial Year	No. of Loyal Customers	Revenue from loyal customers (Amount in Rs. Lakhs)	Total Revenue (Amount in Rs. Lakhs)	% of Total Revenue
2024-25	184	3804.15	4,861.96	78.24
2023-24	138	3408.09	4,373.59	77.92
2022-23	44	3006.54	4,465.74	67.32

OUR BUSINESS STRENGTHS

1. We offer a vast selection of SKUs to cater to diverse customer requirements:

The manufacturing process is a multi-stage operation, where our company handles every step required to produce its products, starting from raw paper and other essential raw materials. Each stage is meticulously managed to ensure high-quality output, with our company overseeing the entire production cycle, from the initial stages to the final product.

Since the production process is multi-stage, the output of each step serves as the input for the next. Depending on the specific product type, the sequence of manufacturing stages can vary. For some products, Step 2 follows Step 1, while for others, the sequence may be reversed, with Step 1 following Step 2. This flexible sequence ensures that each product is manufactured according to its unique requirements.

Our company serves a diverse range of customers at different points along the manufacturing process value chain. Larger customers typically purchase products that have completed earlier stages of the manufacturing cycle, while smaller manufacturers tend to buy products after 3, 4, or even 5 stages, depending on the type of product. End customers, on the other hand, usually purchase products that have gone through the entire manufacturing process, receiving the fully finished output that has passed through every stage of production.

Thus, **Coated Rolls, which include Wall, Bottom, and Specialty Multi-Layered Rolls**, are products manufactured during the 1st and/or 2nd stages of the production process. These rolls are sold to customers who then use them within their own manufacturing setups to create Coated Sheets (such as Blanks, Fans, or Circles) and proceed with further manufacturing steps if required. Alternatively, these coated rolls may be sold directly to their own markets.

Specialty Multi-Layered Rolls are a more complex product, combining three materials: Paper, PE (Polyethylene), and a third material, typically Polyester or Aluminium. These rolls are particularly used for producing 3-layer products, such as lids for Aluminium Foil Containers, which are commonly used in the packaging of food products.

Coated Sheets (Blanks, Fans, Circles) are products manufactured during the 3rd and 4th stages of the production process. To produce these sheets, the company must first complete the earlier stages of the manufacturing cycle, ensuring the necessary quality and specifications. These coated sheets serve as the raw material for producing Paper Cups, Glasses, Bowls, and Plates.

Smaller manufacturers who have the machinery to make these end products, such as paper cups, glasses, bowls, or plates, purchase these coated sheets to create their own products. These smaller manufacturers rely on our company's coated sheets as a key input for their production processes, enabling them to deliver finished products to their respective markets.

4. Freight costs are lower as suppliers are mainly from the South:

Large corporate manufactures comprise the once who are located outside Orissa. These manufactures procure supply of printed paper based disposable tableware for their in-house consumption. The products are usually sold them in large containers having minimum ticket size of Rs. 10 Lakhs and above. The traders are those who act as intermediary for supply of our company's product to wholesaler and retailers. While the mid-sized & small sized are organization who either use the product for further processing or sale the same product on retail basis.

For details regarding qualitative factors which form the basis for computing the price, refer chapter **"Basis of Offer Price"** on page 147 of this Draft Red Herring Prospectus.

PROCUREMENT OF RAW MATERIALS

Serial No.	Name of Raw Materials	Name of the State of Procurement	Fiscal 2024-25		Fiscal 2023-24		Fiscal 2022-23	
			Amount (Rs. In Lakhs)	% of Total Cost	Amount (Rs. In Lakhs)	% of Total Cost	Amount (Rs. In Lakhs)	% of Total Cost
1	Paper	Gujarat	679.41	16.32	597.45	16.05	398.36	8.18
2	Paper	Telangana	645.02	15.49	592.54	15.92	2061.14	42.31
3	Paper	Andhra Pradesh	1240.12	29.79	679.82	18.27	135.34	2.78
4	Paper	Karnataka	427.88	10.28	730.3	19.62	1087.27	22.32
5	Polyethylene	West Bengal	316.33	7.60	27.75	0.75	129.66	2.66
6	Polyethylene & Polypropylene	Gujarat	224.38	5.39	390.63	10.50	298.04	6.12
	Polyethylene	Maharashtra	-	-	-	-	34.75	0.71
7	Paper	Punjab	107.23	2.58	88.06	2.37	-	-
8	Paper	Bihar	98.02	2.35	72.24	1.94	61.9	1.27
9	Paper	Odisha	92.89	2.23	56.01	1.50	59.34	1.22
10	Paper	Uttarakhand	68.08	1.64	92.33	2.48	-	-
11	Corrugated Boxes	Odisha	33.8	0.81	43.81	1.18	29.72	0.61
12	Paper	West Bengal	24.84	0.60	3.89	0.10	-	-

13	Paper	Uttar Pradesh	21.89	0.53	71.05	1.91	100.57	2.06
14	Paper	Tamil Nadu	17.7	0.43	123.51	3.32	325.73	6.69
15	Paper	Madhya Pradesh	-	-	14.81	0.40	14.28	0.29
16	Aluminum Foil	Gujarat	33.66	0.81	17.1	0.46	10.34	0.21
17	Aluminum Foil	Delhi	1.46	0.04	10.98	0.30	-	-
18	Aluminum Foil	Daman and Diu	-	-	8.88	0.24	-	-
19	Consumables and Packing Material and Various Services	Various States of India	130.25	3.13	100.77	2.71	124.71	2.56
	Total Cost		4162.96	100.00	3721.93	100.00	4871.15	100.00

The south Indian states from which majority of the raw materials is procured are Andhra Pradesh, Telangana, Karnataka and Tamil Nadu.

Odisha does not have any Paper Mill which manufactures majority of the Paper used by the company. One big company has a mill in Odisha from which certain quantities are purchased but majority of the grades required by our company are not manufactured by them in Odisha. It is manufactured by their branches which are located at Siripur which is in Telangana and Surat which is in Gujarat.

MARKETING AND PROMOTION

Year	No of Exhibitions Participated	Expenses (Amt. in Rs. Lakhs)
2025	1	7.63
2024	1	4.15
2023	2	10.06

The table outlining the number of exhibitions our company has participated in over the past three years directly reflects our marketing and promotional strategy aimed at enhancing visibility and building connections with key market segments. Participation in industry exhibitions has been a critical aspect of our company's efforts to showcase our product range, demonstrate the practical applications of paper-based products, and highlight their value to potential clients and partners. Our company's consistent involvement in these events illustrates its ongoing commitment to engaging with the industry and reinforcing its presence in relevant markets.

Sales Volume of the Products	Unit	FY 2025	FY 2024	FY 2023
Coated Rolls (Wall, Bottom & Speciality Multi Layered), Coated Sheets (Blanks/Fans/Circles), Sweet Boxes/Pizza Bakery Boxes/ Lids/ Wraps/ Sheets, Paper Scrap- By product	KGs	54,23,306	42,91,255	39,96,436

Paper Napkins and Tissues and Paper Cups, Glasses, Plates and Bowls	Ctn/Bag	96,535	1,31,457	1,02,446
Aluminum Foils	Ctn/Box	1,218	766	458
Sweet Boxes / Pizza Bakery Boxes / Lids / Wraps / Sheets	PKT	-	-	25,868

The increase in sales volume indicates that participating in exhibitions has helped improve our company's visibility, resulting in more orders.

The company actively collaborates with a network of distributors, dealers, and wholesalers to ensure its products are readily available and accessible across a wide range of markets. These partnerships play a vital role in streamlining logistics, managing inventory levels, and responding effectively to regional demand fluctuations. By leveraging the established presence and market knowledge of its distribution partners, we are able to enhance product visibility, reduce lead times, and maintain service consistency for end-users. This integrated supply approach supports broader market penetration and reinforces the company's operational reliability in both domestic and international channels.

Categories	Annual Range	FY 2025	FY 2024	FY 2023
Distributors	50 Lakhs and Above	21	24	25
Wholesalers	15-50 Lakhs	44	31	31
Dealers	Upto 15 lakhs	152	170	114

(We have removed the above highlighted paragraph and the table from the Draft Red Herring Prospectus).

INSURANCE

Our Company maintains insurance coverage which, in its assessment, is reasonably sufficient to cover the key risks associated with its operations, including protection of assets, liabilities, and other operational exposures. We periodically review insurance policies to ensure that adequate coverage is maintained in line with the evolving nature of the business. In addition to standard asset and liability insurance, we have obtained specific coverage against employee embezzlement and risks related to third-party workers. As of the date of filing this Draft Red Herring Prospectus, our Company holds the following insurance policies:

Policy No	Name of Insurer	Insurance Premium (Amount in Rs. Lakhs)	Assets Insured	Sum insured (Amount in Rs. Lakhs)	Policy Valid From	Policy Valid Til
55010211259600000017	THE NEW INDIA ASSURANCE CO. LTD.	8.31	Building, Furniture & Fixtures, Fittings and other equipment's, Plant & Machinery, Other contents, Raw Materials, Finished Stocks, etc	4,824.00	August 1, 2025	July 31, 2026

6203472727	TATA AIG INSURANCE	0.12	Standalone Own Damage Private Car Policy	12.65	September 29, 2025	September 28, 2026
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IMMOVABLE PROPERTIES

Sr No	Location	Lessor	Consideration	Lease Period	Usage	Area of Land & Construction
1	IDCO Plot No. 55/5, Food Processing Park, Khurda, Khorda. Khurda, Orissa, India, 752057	Orissa Industrial Infrastructure Development Corporation (IDCO).	Annual Rent- Rs. 1,03,950/-	From July 07, 2025 to July 06, 2115	Manufacturing Unit of the Company	Area of Land: 43,516 Sq. Ft.

CAPACITY AND CAPACITY UTILISATION

The details of current utilization of production capacity are as follows-

i. Paper Cup

Particulars	Units	Fiscal 2025	Fiscal 2024	Fiscal 2023
Installed Capacity	MTPA	1296.00	1296.00	882.00
Utilization Capacity	MTPA	930.87	851.87	622.74
Percentage of Utilization	Percentage	71.83%	65.73%	70.61%

ii. Paper Plates and Bowls

Particulars	Units	Fiscal 2025	Fiscal 2024	Fiscal 2023
Installed Capacity	MTPA	78.00	78.00	36.75
Utilization Capacity	MTPA	12.07	22.28	21.73
Percentage of Utilization	Percentage	15.47%	28.56%	59.13%

iii. Die Punching Machine

Particulars	Units	Fiscal 2025	Fiscal 2024	Fiscal 2023
Installed Capacity	MTPA	5100.00	5100.00	5100.00
Utilization Capacity	MTPA	3426.74	2788.89	2515.92
Percentage of Utilization	Percentage	67.19%	54.68%	49.33%

iv. Paper Straw Machine- Currently not operational

v. Paper Napkins and Toilet Rolls

Particulars	Units	Fiscal 2025	Fiscal 2024	Fiscal 2023
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Installed Capacity	MTPA	507.80	534.33	322.50
Utilization Capacity	MTPA	315.41	298.66	152.02
Percentage of Utilization	Percentage	62.11%	55.89%	47.14%

vi. Aluminum Foil paper making machine

Particulars	Units	Fiscal 2025	Fiscal 2024	Fiscal 2023
Installed Capacity	MTPA	24.00	24.00	9.00
Utilization Capacity	MTPA	13.08	9.91	4.04
Percentage of Utilization	Percentage	54.50%	41.28%	44.83%

vii. A4 and Sheet Paper Cutting Machine

Particulars	Units	Fiscal 2025	Fiscal 2024	Fiscal 2023
Installed Capacity	MTPA	420.00	297.50	0.00
Utilization Capacity	MTPA	126.44	87.55	0.00
Percentage of Utilization	Percentage	30.10%	29.43%	N/A

viii. Paper Bag Machine / Kitchen Foil Rewinding / Burger/Sandwich/Roti/Wrap Sheet Making Machines

Particulars	Units	Fiscal 2025	Fiscal 2024	Fiscal 2023
Installed Capacity	MTPA	9.00	0.00	0.00
Utilization Capacity	MTPA	4.60	0.00	0.00
Percentage of Utilization	Percentage	51.06%	N/A	N/A

UTILITIES AND INFRASTRUCTURE FACILITIES

POWER

Electricity Duty is a part of the Electricity Charges. Our company has received exemption from payment of Electricity Duty and not Electricity Charges, and thus the electricity charges will continue to remain.

Further, Electricity Duty was paid from month when our company started its operations, i.e., July 2021 to October 2023. Then from November 2023 electricity duty was NIL. However, the electricity duty charged from July 2021 to October 2023 was reimbursed to us through adjustments in the electricity bills of February 2025 and March 2025.

HUMAN RESOURCE

Our company have 3 contract Security Staff hired from a Security Agency. Their work is to secure the premises of our company and maintain records of entry and exit into the company. The staff is also trained for emergency responses, checking of fire alarm panels and for emergency shut down of electrical power to the entire plant.

ATTRITION RATE OF EMPLOYEES

Our company started its operations in July 2021 and has increased its production and sales over the years. FY 2022-23 was the 2nd year of operations (1st full FY) and FY 2023-24 the 2nd full FY. During the initial years of operations, the attrition is higher due to getting the right fit of employees for the various procedures. Further, a large percentage of the employees are unskilled labour's which have a high attrition rate.

List of Intellectual Property

SI. NO.	Name/Mark	Application Date	Application No.	Nature	Class	Status
1.	UTKAL	28/02/2025	6882753	Trademark	21	Formalities Check Pass
2.	UTKAL	28/02/2025	6882754	Trademark	6	Formalities Check Pass
3.	UTKAL	28/02/2025	6882755	Trademark	21	Formalities Check Pass
4.	UTKAL	28/02/2025	6882756	Trademark	16	Formalities Check Pass
5.	UTKAL	28/02/2025	6882757	Trademark	6	Formalities Check Pass
6.	UTKAL	28/02/2025	6882758	Trademark	16	Formalities Check Pass
7.	UTKAL	28/02/2025	6882759	Trademark	21	Formalities Check Pass

OUR MANAGEMENT

BRIEF PROFILES OF OUR DIRECTORS

Mr. Akash Agrawal, Chairman and Managing director

Mr. Akash Agrawal, aged 42 years, is the Promoter, Chairman and Managing Director of our Company with effect from November 21, 2024. He was also appointed as a Managing Director on the Board of our Company w.e.f. November 21, 2024 for a term of 5 years from November 21, 2024 to November 20, 2029. He holds a Bachelor's Degree in Commerce from Choudwar College. He is a dynamic entrepreneur with an innate drive and natural flair for business. While pursuing his Bachelor's degree in Commerce, he began his entrepreneurial journey at the age of 18 years. He has 9 months of articulated experience in our company as a Managing Director. His keen business acumen and ability to encourage customers to adopt and sell new products have played a pivotal role in expanding the company's diverse product portfolio. He continues to drive growth and innovation, building a legacy of resilience and success. He has invested his entire business life in Sales and procurement. Sales being his forte, he handles the sales team of the company and ensures year on year growth and expansion into new markets.

Mr. Manoj Kumar Agrawal, Whole Time Director and Chief Financial Officer

Mr. Manoj Kumar Agrawal, aged 46 years, is a Promoter and Whole Time Director of the company. He is a technology professional turned entrepreneur. He holds a Bachelor's degree in Computer Science and Engineering and a Post Graduate Diploma in Management (PGDM) from XIMB Bhubaneswar, where he was a Gold Medalist. He has eight years of experience in IT industry and he transitioned into entrepreneurship in January 2009. He, as CFO of the company, is responsible for the financial accounting, reporting, compliances, setting up internal reporting controls to be accountable to the board of directors. He will be responsible for setting up expansion plans of the company.

Mrs. Meena Agarwal, Executive Director

Mrs. Meena Agarwal, aged 46 years, is a Promoter and Director of the Company. She has been associated with our Company since incorporation September 01, 2015. She is a skilled professional with a background in Computer Science and Engineering. She has gained 3 years of experience in IT industry.

Ms. Ruchika Shyamsukha, Non- Executive Director & Independent Director

Ms. Ruchika Shyamsukha, aged 32 years is a Non-executive & Independent Director of the Company. She earned a Bachelor Degree in Commerce from St. Xavier's College, Kolkata (Autonomous) and has 3 years of experience in compliance management and audit services.

Ms. Anjali Lakhotia, Non- Executive Director & Independent Director

Ms. Anjali Lakhotia, aged 33 years is a Non-executive & Independent Director of the Company. She earned a Bachelor Degree in Commerce from Shri Shikshayatan College, Kolkata and has 3 years of experience in Data Analytics & Trend Analysis (Power BI, Microsoft Excel), Problem-Solving & Workflow Optimization, Seller Support & Customer Engagement (Customer Service), Business Operations & Process Improvements, Effective Communication & Team Leadership, Data Cleaning & Reporting.

Ms. Rinku Jain, Non- Executive Director & Independent Director

Ms. Rinku Jain, aged 42 years is a Non-executive & Independent Director of the Company. She is a Chartered Accountant and holds a Bachelor Degree in Commerce and has 15 years of experience in Audit, Inventory Management, Tax Planning, Secretarial Service and Company Law Matter and Project Consultancy. She is a Proprietor of a Firm registered with ICAI (FRN: 327805E) w.e.f. September 12, 2012.

Key Managerial Personnel (KMP)

Mr. Satyabrata Baral, aged 35 years, is the Company Secretary and Compliance Officer of our Company w.e.f. April 23, 2025. He holds a Bachelor's degree in Science with Chemistry from Utkal University. He is an Associate Member of The Institute of Company Secretaries of India. He has experience of 2 years in the field of compliance.

Compensation of Key Managerial Personnel

During the FY 2024-25, remuneration of Rs. 22 lakhs and Rs. 2 lakhs in aggregate were paid to Mr. Manoj Kumar Agrawal, Whole Time Director and Mr. Akash Agrawal, Managing Director respectively. Since, Mr. Satyabrata Baral, Company Secretary was appointed on April 23, 2025, the remuneration paid to him during the FY 2024-25 was NIL.

SECTION-VI- FINANCIAL INFORMATION

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

Details of Financial Year 2024-25 compared to Financial Year 2023-24 (Based on Restated Financial Statements)

Revenue from Operations:

The reason for decline in revenue from operations in FY 2024 as compared to FY 2023 and subsequent increase in revenue in FY 2025 is because of the following reason;

Reduction in prices of products: In FY 2023–24, the prices of our Company's key raw material, i.e., Paper—which constitutes approximately 80% to 88% of the total input cost—declined across India as compared to FY 2022–23. Our Company's average procurement cost of Paper reduced by approximately 21.16% on a year-on-year basis during FY 2023–24.

In line with prevailing market conditions and in order to maintain its competitive position, our Company correspondingly reduced its sales prices. This strategic price adjustment resulted in a lower overall sales value for FY 2023–24. Consequently, the revenue from operations stood at ₹4,390.54 Lakhs in FY 2024, as against ₹4,589.63 Lakhs in FY 2023.

The average price of raw material paper and the average price of finished products for the preceding three years has been presented below:

A. Average Purchase price of Paper (Raw Material) per unit

(Figures in Rupees except percentage)														
Year/ Month	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Average Price	% Change in Average Price
FY 2022-23	86.88	90.50	88.50	88.50	90.00	93.50	94.75	96.00	88.00	82.50	72.00	76.00	87.26	-
FY 2023-24	78.11	81.00	66.75	69.70	62.90	59.50	64.30	65.93	69.00	66.75	71.50	70.00	68.79	-21.16%
FY 2024-25	68.00	68.00	68.00	69.50	68.50	66.50	66.00	66.60	66.54	66.54	66.54	66.54	67.27	-2.21%

B. Average Sale price of goods (Final Products) per unit and total revenue contribution product wise

Serial No.	Name of the Product		% Change (FY 2025 compared to FY 2024)	FY 2025	% Change (FY 2024 compared to FY 2023)	FY 2024	FY 2023
1	Coated Rolls (Wall, Bottom & Speciality Multi Layered)	Sold Quantity (in Kilograms)	7.10%	2649651.74	14.87%	2473947.76	2153762.08
		Sales Amount (Rs. In Lakhs)	5.33%	1916.42	5.01%	1819.46	1732.65

		Average Selling Rate per Unit (in Rs.)	-1.66%	72.33	-8.58%	73.54	80.45
2	Coated Sheets (Blanks/Fans/Circles)	Sold Quantity (in Kilograms)	67.25%	2090089.16	-19.42%	1249706.84	1550931.73
		Sales Amount (Rs. In Lakhs)	70.61%	1594.95	-37.25%	934.85	1489.8
		Average Selling Rate per Unit (in Rs.)	2.01%	76.31	-22.12%	74.81	96.06
3	Paper Napkins & Tissues and Aluminum Foils	Sold Quantity (Cartons/Bags)	-6.00%	35145	156.97%	37387	14549
		Sales Amount (Rs. In Lakhs)	-6.98%	298.15	136.66%	320.53	135.44
		Average Selling Rate per Unit (in Rs.)	-1.05%	848.34	-7.91%	857.33	930.92
4	Paper Cups, Glasses, Plates and Bowls	Sold Quantity (Cartons/Bags)	-33.98%	62608	7.34%	94836	88355
		Sales Amount (Rs. In Lakhs)	-29.83%	794.87	1.92%	1132.83	1111.49
		Average Selling Rate per Unit (in Rs.)	6.29%	1,269.60	-5.05%	1,194.51	1,257.98
5	Sweet Boxes / Pizza Bakery Boxes / Lids / Wraps / Sheets	Sold Quantity (Kilograms/Packets)	55.70%	365645.61 (Kilograms)	-	234840.5 (Kilograms)	25868 (Packets)
		Sales Amount (Rs. In Lakhs)	70.07%	193.78	410.71%	113.94	22.31
		Average Selling Rate per Unit (in Rs.)	9.23%	53.00	N/A	48.52	86.25
6	Paper Scrap- By Product	Sold Quantity (Kilograms)	-4.46%	317919.9	14.06%	332760.35	291742.54
		Sales Amount (Rs. In Lakhs)	-7.44%	63.79	-29.63%	68.92	97.94

		Average Selling Rate per Unit (in Rs.)	-3.12%	20.06	-38.30%	20.71	33.57
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The above table, showing the average price of raw materials (paper) and the average price of finished products, clearly demonstrates how the reduction in input costs led to a corresponding decrease in selling prices, ultimately resulting in lower sales value during FY 2024.

Despite this pricing impact, our Company effectively enhanced its production and sales volumes, which partially offset the decline in revenue from operations. The increase in sales quantity, as reflected in the table, highlights our Company's operational efficiency and its ability to respond to market demand. However, while higher volumes supported performance, the substantial reduction in product prices during the year had a dominant influence, leading to a marginal decline in overall revenue.

Factors affecting the increase in revenue of FY 2025 is as follows:

Addition of new customers: The number of new customers added during the last three years are as follows-

Serial No.	Financial Year	No. of New Customers
1	2024-25	100
2	2023-24	157
3	2022-23	155

Cost of Materials Consumed:

The price of paper consumed on an average basis has been provided beneath-

Range of Basic Prices in Rs. Per Kilogram of Paper used in the production - (additional GST)													
Year/ Month	April	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Turn-over (Rs. in Lakhs)
FY 2022-23	80.5 to 93.25	90.5	87 to 90	85 to 92	88 to 92	92 to 95	93 to 96.5	95 to 97	88	82.5	72	72 to 80	4589.63
FY 2023-24	76 to 80.22	78 to 84	65.5 to 68	61 to 80	58.5 to 71	59.5	64.3	64 to 69	63 to 73	61.50 to 72	67 to 76	67 to 73	4390.53
FY 2024-25	67 to 69	68	67 to 69	68.5	67.5 to 69.5	65.5 to 67.5	66	65.5 to 67.7	67.7 to 85	67.7 to 85	67.7 to 85	67.7 to 85	4861.95
Note: Above are approximate prices and there are slight variations each month based on order dates/dispatched dates/etc.													
Note: The above rates encompass various grades of papers from the Major Paper Mills of India during the respective month													

Profit after Tax:**The reason for increase in profit after tax (PAT) in FY2025:**

Particulars		March 31, 2025 Amount in Rs. Lakhs	% of Total Income	March 31, 2024 Amount in Rs. Lakhs	% of Total Income
A	INCOME				
	Revenue from Operations	4,861.96	96.70	4,390.54	99.44
	Other Income	165.99	3.30	24.69	0.56
I	TOTAL INCOME	5,027.94	100.00	4,415.23	100.00
B	EXPENSES				
	Cost of Raw Materials consumed	4,048.21	80.51	4,006.75	90.75
	Change in Inventories of Finished Goods & Work-In-Progress	(402.49)	-8.01	(524.83)	-11.89
	Employee Benefit Expenses	113.22	2.25	126.61	2.87
	Finance Cost	161.33	3.21	149.86	3.39
	Depreciation & Amortization Expenses	52.39	1.04	58.36	1.32
	Other Expenses	176.39	3.51	158.16	3.58
II	TOTAL EXPENSES	4,149.06	82.52	3,974.90	90.03
IX	PROFIT/(LOSS) FOR THE YEAR (VII-VIII)	668.23	13.29	323.80	7.33

- 1. Reimbursement of Tax components from State Government:** Our Company received reimbursement of State Goods and Services Tax (SGST) amounting to ₹153.29 lakhs from the State Government during Fiscal 2025.
- 2. Deline in Raw Material Cost:** During Fiscal 2025, our Company experienced a reduction of approximately 10% in the average cost of raw materials. However, our Company adjusted its product prices downward by only about 5% on average. This differential between the decline in input costs and the corresponding adjustment in selling prices resulted in an improvement in the overall profit margin. Consequently, despite a marginal increase of revenue from operations, our Company was able to achieve higher profitability during the year. The decline in raw material prices has contributed around Rs. 200 Lakhs in profitability for the company in FY2025.
- 3. Exemption from Electricity Duty:** Our Company availed exemption from payment of electricity duty amounting to ₹8.79 lakhs during Fiscal 2025.
- 4. Lower Sales and Marketing Research expenses:** Sales and marketing research expenses decreased from ₹10.14 lakhs in Fiscal 2024 to ₹2.64 lakhs in Fiscal 2025. The higher expenditure in the previous fiscal year was primarily on account of funding certain management courses and printing marketing materials, which did not recur in Fiscal 2025.
- 5. Lower cost of Transportation:** Transportation expenses decreased from 1.60% of revenue in Fiscal 2024 to 1.40% of revenue in Fiscal 2025. The reduction was primarily on account of strategic changes implemented by our Company in its transportation management, including optimized vehicle usage and sourcing of idle vehicles from outer states, resulting in improved cost efficiency and overall profitability.

Due to all the above-mentioned factors the PAT margin of our company has increased more than 100% in FY25.

Details of Financial Year 2023-24 compared to Financial Year 2022-23 (Based on Restated Financial Statements)

Profit after Tax: -

The reason for increase in profit after tax (PAT) in FY2024 despite decline in revenue from operations are as follows:

- 1. Substantial Decline in price of Raw Material:** Our Company experienced a substantial decline in the domestic prices of key raw materials, averaging around 15-20% in FY 2024 compared to the previous financial year FY 2023. This downward trend in input costs led to a reduction in the overall cost of raw material consumption. As a result, our Company benefited from improved gross margins and enhanced profitability during the year. The decline in raw material prices also provided our Company with greater flexibility in pricing its products competitively while maintaining healthy operating performance.
- 2. Marginal decline in sales price of the company's product:** While the prices of key raw materials witnessed a substantial decline during FY 2023–24, the reduction in our Company's product selling prices was relatively marginal, at a conservative rate of 8-10%. Our Company adopted a balanced pricing strategy to remain competitive in the market while safeguarding its profitability. This approach enabled our Company to partially retain the benefit of lower input costs, resulting in improved margins despite the moderate adjustment in selling prices.
- 3. Charging premium for customized products:** Our company has an enhanced product portfolio comprising of coated rolls. Coated sheets, paper napkins and tissues, aluminum foil, paper cups, papers glasses, paper bowls, sweet boxes and wrapping sheets. Our company charges premium on supplies to other manufacturers engaged in supplying their own product in the market.
- 4. Exemption from Electricity Duty:** Our company is entitled to an Electricity Duty (ED) exemption under the provisions of Para 5.4.4 (a), (b), and (c) of the Industrial Policy Resolution (IPR) 2015 and the operational guidelines issued by the Department of Energy, Government of Odisha. This exemption applies for a period of five (5) years from the date of availing power supply for production, i.e., from June 26, 2021 to June 25, 2026. Our company has for the period July 2021 to October 2023, has paid a total of Rs. 8,79,320/- towards Electricity Duty, which was passed on to the company by a refund adjustment order having letter no.- 486, dated 31.12.2024 in parts by adjusting with the future bills.

Since November 2023, the unit has not been charged Electricity Duty on its electricity bills, and the exemption is being actively implemented as per the policy guidelines.

SECTION-VII- LEGAL AND OTHER INFORMATION

OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS

Materiality Policy as required under Schedule VI of SEBI ICDR Regulations

Except as stated in this section, there are no outstanding : (i) criminal proceedings; (ii) actions taken by statutory or regulatory authorities including notices issued by such authorities; (iii) claims related to direct and indirect taxes (disclosed in a consolidated manner giving the total number of claims and the total amount involved); (iv) disciplinary actions including penalties imposed by SEBI or stock exchanges against the Promoter in the last five financial years, including outstanding action; and (v) any other outstanding litigation as determined to be material pursuant to the Materiality Policy in accordance with the SEBI ICDR Regulations in each case involving our Company, Promoters, Subsidiaries and Directors.

Our Board, in its meeting held on September 17, 2025 determined that outstanding legal proceedings involving the Company, its Directors and Promoter will be considered as material litigation ("Material Litigation") if a) aggregate monetary amount of claim/dispute amount/liability involved whether by or against the Relevant Parties in any such pending litigation is in excess of the lower of the following is above a materiality threshold of (a) 2% of the net worth of the Company as per the last audited Restated Financial Information, except in case the arithmetic value of the net worth is negative **(Rs. 43.27 Lakhs)** or, (b) 2% of turnover of the Company as per the last audited Restated Financial Information **(Rs. 97.24 Lakhs)** and (c) 5% of the average of absolute value of profit or loss after tax of the Company as per the last three audited Restated Financial Information ("Materiality Threshold") **(Rs. 20.21 Lakhs)**; or (ii) such matters which may have a significant effect on the business, operations, financial condition, prospects, reputation, results of operations or cash flows of the Company irrespective that the amount involved in such litigation (including any litigation under the Insolvency and Bankruptcy Code, 2016) may not meet the materiality threshold of **Rs. 20.21 Lakhs**, or such matters where the aggregate monetary amount of claim/dispute amount/liability involved is not quantifiable. This will also include civil litigations where the decision in one case is likely to affect the decision in similar cases even though the amount involved in an individual litigation may not exceed the materiality threshold. b) any such proceedings wherein a monetary liability is not quantifiable, or which does not fulfil the threshold as specified in (a) above, but the outcome of such a proceeding could have a material adverse effect on the financial position, business, operations, prospects, or reputation of the Company, in the opinion of the Board; or c) The decision in such a proceeding is likely to affect the decision in similar proceedings, such that the cumulative amount involved in such proceedings exceeds the Threshold, even though the amount involved in an individual proceeding does not exceed the Threshold.

The Company has a policy for identification of Material Outstanding Dues to Creditors in terms of the SEBI (ICDR) Regulations, 2025 as amended for creditors where outstanding due to any one of them exceeds 5% of the Company's trade payables as per the last restated financial statements. Further, for outstanding dues to any party which is a micro, small or medium enterprise ("MSME"), the disclosure will be based on information available with the Company regarding the status of the creditor as defined under Micro, Small and Medium Enterprises Development Act, 2006, as amended read with the rules and notifications thereunder. All terms defined in a particular litigation are for that particular litigation only.

GOVERNMENT AND OTHER APPROVALS

XI. LICENSES/APPROVALS WHICH WERE REQUIRED AND ARE YET TO BE APPLIED BY COMPANY.

As on date, the proposed Manufacturing Facility has not been started. However, our company has applied and IDCO has provisionally allotted Plot No. 55/B (0.999 acres) at Food Processing Park, Khurda, to our Company for a ₹877.44 lakh paper & corrugated products unit on 90-year lease at ₹59.4 lakh land cost (paid).

For the Proposed Manufacturing Facility, following licenses will be required.

1. Factories Registration and License
2. EPFOdisha State Pollution Control Board CTE and CTO
3. Fire License
4. Trade License / Update to existing to include new unit
5. GST Registration / Update to existing to include new unit
6. EPFO Registration / Update to existing to include new unit
7. EPFO Registration / Update to existing to include new unit
8. Udyam update
9. IEC Update

OTHER REGULATORY AND STATUTORY DISCLOSURES

Disclosures

We ensure that there are no other agreements/ arrangements and clauses / covenants which are material and which needs to be disclosed or non-disclosure of which may have bearing on the investment decision, other than the ones which have already disclosed in the draft red herring prospectus/red herring prospectus/prospectus.

We ensure that there are no findings/observations of any of the inspections by SEBI or any other regulator which are material and which needs to be disclosed or non-disclosure of which may have bearing on the investment decision, other than the ones which have already disclosed in the draft red herring prospectus/red herring prospectus/prospectus.

SECTION X- OTHER INFORMATION

MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

Material Contracts-

No part of material contracts have been left out from being disclosed in the IPO disclosure.

DECLARATION

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India or the rules, regulations or guidelines issued by the Securities and Exchange Board of India (SEBI), established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Draft Red Herring Prospectus, Red Herring Prospectus, Prospectus are contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957, and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made, or regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures and undertakings made in this Draft Red Herring Prospectus, Red Herring Prospectus, Prospectus are true and correct.

SIGNED BY THE MANAGING DIRECTOR OF OUR COMPANY

S/d

Akash Agrawal
Managing Director
DIN: 03104722

Place: Khurda, Odisha
Date: December 19, 2025

DECLARATION

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India or the rules, regulations or guidelines issued by the Securities and Exchange Board of India (SEBI), established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring prospectus/ Prospectus are contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957, and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made, or regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are true and correct.

SIGNED BY THE WHOLE-TIME DIRECTOR OF OUR COMPANY

S/d

Manoj Kumar Agrawal
Whole-Time Director
DIN: 03104710

Place: Khurda, Odisha
Date: December 19, 2025

DECLARATION

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India or the rules, regulations or guidelines issued by the Securities and Exchange Board of India (SEBI), established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957, and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made, or regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF OUR COMPANY

S/d

Meena Agarwal
Director
DIN: 07260502

Place: Khurda, Odisha
Date: December 19, 2025

DECLARATION

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India or the rules, regulations or guidelines issued by the Securities and Exchange Board of India (SEBI), established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957, and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made, or regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are true and correct.

SIGNED BY THE INDEPENDENT DIRECTOR OF OUR COMPANY

S/d

Ms. Ruchika Shyamsukha
Independent Director
DIN: 11040650

Place: Khurda, Odisha
Date: December 19, 2025

DECLARATION

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India or the rules, regulations or guidelines issued by the Securities and Exchange Board of India (SEBI), established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957, and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made, or regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are true and correct.

SIGNED BY THE INDEPENDENT DIRECTOR OF OUR COMPANY

S/d

Ms. Anjali Lakhotia
Independent Director
DIN: 11238711

Place: Khurda, Odisha
Date: December 19, 2025

DECLARATION

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India or the rules, regulations or guidelines issued by the Securities and Exchange Board of India (SEBI), established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957, and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made, or regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are true and correct.

SIGNED BY THE INDEPENDENT DIRECTOR OF OUR COMPANY

S/d

Ms. Rinku Jain
Independent Director
DIN: 10943452

Place: Khurda, Odisha
Date: December 19, 2025

DECLARATION

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India or the rules, regulations or guidelines issued by the Securities and Exchange Board of India (SEBI), established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Draft Red Herring Prospectus, Red Herring Prospectus, Prospectus are contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957, and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made, or regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures and undertakings made in this Draft Red Herring Prospectus, Red Herring Prospectus, Prospectus are true and correct.

SIGNED BY THE CHIEF FINANCIAL OFFICER OF OUR COMPANY

S/d

Manoj Kumar Agrawal
Chief Financial Officer
PAN: AASPA3510B

Place: Khurda, Odisha
Date: December 19, 2025

DECLARATION

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India or the rules, regulations or guidelines issued by the Securities and Exchange Board of India (SEBI), established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957, and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made, or regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are true and correct.

SIGNED BY THE COMPANY SECRETARY AND COMPLIANCE OFFICER OF OUR COMPANY

S/d

Satyabrata Baral
Company Secretary and Compliance Officer
PAN: BFHPB6680Q

Place: Khurda, Odisha
Date: December 19, 2025

DECLARATION

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India or the rules, regulations or guidelines issued by the Securities and Exchange Board of India (SEBI), established under Section 3 of the Securities and Exchange Board of India Act 1992, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957, and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made, or regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are true and correct.

SIGNED BY THE INDIVIDUAL PROMOTER OF OUR COMPANY

S/d

Meena Agarwal
Promoter
PAN: ACQPA6663D

Place: Khurda, Odisha
Date: December 19, 2025

DECLARATION

I hereby certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India or the rules, regulations or guidelines issued by the Securities and Exchange Board of India (SEBI), established under Section 3 of the Securities and Exchange Board of India Act 1992, as the case may be, have been complied with and no statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957, and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules made, or regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements, disclosures and undertakings made in this Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus are true and correct.

SIGNED BY THE INDIVIDUAL PROMOTER OF OUR COMPANY

S/d

Manoj Kumar Agrawal
Promoter
PAN: AASPA3510B

Place: Khurda, Odisha
Date: December 19, 2025

DECLARATION

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SIGNED BY THE INDIVIDUAL PROMOTER OF OUR COMPANY

S/d

Akash Agrawal
Promoter
PAN: AASPA3510B

Place: Khurda, Odisha
DATE- December 19, 2025