



## U GRO Capital Limited

(Our Company was incorporated as Chokhani Securities Private Limited under the Companies Act, 1956 on February 10, 1993 with the Registrar of Companies, Mumbai, Maharashtra. Our Company was subsequently converted to a public limited company pursuant to the fresh Certificate of Incorporation issued by the RoC on July 26, 1994. The name of the Company was subsequently changed from "Chokhani Securities Limited" to "U GRO Capital Limited" and the fresh Certificate of Incorporation was issued by RoC on September 26, 2018. The CIN of our Company is L67120MH1993PLC070739 and PAN of our Company is AAACC2069E. Our Company is also registered with RBI as Systematically Important non deposit taking Non banking Finance Company with registration no. No. 13.00325. For further details about our Company, see "History and Certain Other Corporate Matters" on page 83)

**Registered Office:** 4th Floor, Tower 3, Equinox Business Park, Off BKC, LBS Road, Kurla (West), Mumbai - 400 070, Maharashtra, India  
Tel.: +91 22 4891 8686

Website: [www.ugrocapital.com](http://www.ugrocapital.com); E-mail: [cs@ugrocapital.com](mailto:cs@ugrocapital.com)

**Company Secretary & Compliance Officer:** Aniket Karandikar, Tel.: +91 22 4891 8686; E-mail: [cs@ugrocapital.com](mailto:cs@ugrocapital.com)

**Chief Financial & Operations Officer** #: Sandeepkumar Zanvar; Tel.: +91 22 4891 8686; E-mail: [sandeepkumar.zanvar@ugrocapital.com](mailto:sandeepkumar.zanvar@ugrocapital.com)

**Statutory Auditor:** MSKA & Associates, 602, Floor 6, Raheja Titanium, Western Express Highway, Geetanjali, Railway Colony, Ram Nagar, Goregaon (East), Mumbai - 400 063; Tel.: +91 22 6831 1600; E-mail: [swapnilkale@mska.in](mailto:swapnilkale@mska.in), Contact Person: Swapnil Kale

**PROMOTER OF OUR COMPANY:** POSHIKA ADVISORY SERVICES LLP; Tel.: +91 124 4091 777; E-mail: [snath@poshika.com](mailto:snath@poshika.com)

**PUBLIC ISSUE BY U GRO CAPITAL LIMITED ("COMPANY" OR THE "ISSUER") OF 5,00,000 RATED, SECURED, SENIOR, LISTED, TRANSFERABLE, REDEEMABLE, NON-CONVERTIBLE DEBENTURES OF FACE VALUE ₹ 1,000 EACH ("NCDS") FOR AN AMOUNT UPTO ₹ 5,000 LAKH ("THE ISSUE SIZE"), HEREINAFTER REFERRED TO AS "THE ISSUE". THE ISSUE IS BEING MADE PURSUANT TO THE PROVISIONS OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE AND LISTING OF NON CONVERTIBLE SECURITIES) REGULATIONS, 2021, AS AMENDED (THE "SEBI NCS REGULATIONS"), THE COMPANIES ACT, 2013 AND THE RULES MADE THEREUNDER, AS AMENDED TO THE EXTENT NOTIFIED.**

### GENERAL RISK

Investors are advised to read the Risk Factors carefully before taking an investment decision in relation to this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and the Issue, including the risks involved. Specific attention of the investors is invited to "Risk Factors" on page 13. This Draft Prospectus has not been and will not be approved by any regulatory authority in India, including the Securities and Exchange Board of India ("SEBI"), the Reserve Bank of India ("RBI"), any Registrar of Companies or any Stock Exchange.

### ISSUER'S ABSOLUTE RESPONSIBILITY

The Issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to the Issuer and the Issue, which is material in the context of the Issue, that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading, that the opinions and intentions expressed herein are honestly stated and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading.

### COUPON RATE, COUPON PAYMENT FREQUENCY, REDEMPTION DATE, REDEMPTION AMOUNT & ELIGIBLE INVESTORS

For details relating to Coupon Rate, Coupon Payment Frequency, Redemption Date, Redemption Amount & Eligible Investors of the NCDs, please refer to "Issue Related Information" on page 144.

### CREDIT RATING



#### Acuite Ratings and Research Limited

708, Lodha Supremus, Lodha iThink Techno Campus, Kanjurmarg (East), Mumbai - 400 042  
Tel.: +91 22 4929 4000; E-mail: [chitra.mohan@acuite.in](mailto:chitra.mohan@acuite.in); Contact Person: Chitra Mohan

The NCDs proposed to be issued under the Issue have been rated "ACUITE A (read as ACUITE A) (Outlook: Positive)" for an amount of ₹ 5,000 lakhs by Acuite Ratings and Research Limited vide their rating letter dated October 11, 2021. The rating is not a recommendation to buy, sell or hold securities and investors should take their own decision. The rating may be subject to revision or withdrawal at any time by the assigning rating agency and each rating should be evaluated independently of any other rating. The rating agency has a right to suspend or withdraw the rating at any time on the basis of factors such as new information. Please refer to Annexure II of this Draft Prospectus for the rationale of the above rating.

### LISTING

The NCDs offered through this Draft Prospectus are proposed to be listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE"). NSE shall be the Designated Stock Exchange. Our Company has received an 'in-principle' approval from BSE and NSE vide their letter dated [●] and [●] respectively.

### PUBLIC COMMENTS

The Draft Prospectus dated October 14, 2021 filed with the BSE and NSE, pursuant to the provisions of the SEBI NCS Regulations and to be kept open for public comments for a period of seven Working Days (i.e., until 5 p.m.) on [●].

LEAD MANAGER TO THE ISSUE	REGISTRAR TO THE ISSUE	DEBENTURE TRUSTEE TO THE ISSUE *
<b>Sundae Capital Advisors Private Limited</b> 941, Level 9, Platina, Plot No. C - 59 'G' Block, Bandra Kurla Complex Bandra (East), Mumbai - 400 051 <b>Telephone:</b> +91 22 6700 0639 <b>E-mail Id:</b> <a href="mailto:ugroncd.2021@sundaecapital.com">ugroncd.2021@sundaecapital.com</a> <b>Investor grievance e-mail Id:</b> <a href="mailto:grievance.mb@sundaecapital.com">grievance.mb@sundaecapital.com</a> <b>Contact person:</b> Ashi Sood / Ridima Gulati <b>Website:</b> <a href="http://www.sundaecapital.com">www.sundaecapital.com</a> <b>SEBI registration number:</b> INM000012494	<b>Link Intime India Private Limited</b> C 101, 247 Park B S Marg Vikhroli West, Mumbai - 400 083 <b>Telephone:</b> +91 22 4918 6200 <b>Email Id:</b> <a href="mailto:ugrocapital.ncd@linkintime.co.in">ugrocapital.ncd@linkintime.co.in</a> <b>Contact person:</b> Shanti Gopalkrishnan <b>Website:</b> <a href="http://www.linkintime.co.in">www.linkintime.co.in</a> <b>SEBI registration number:</b> INR000004058	<b>IDBI Trusteeship Services Limited</b> Asian Building, Ground Floor, 17, R. Kamani Marg, Ballard Estate, Mumbai - 400 001 <b>Telephone:</b> +91 22 4080 7000 <b>Email Id:</b> <a href="mailto:itsl@idbitrustee.com">itsl@idbitrustee.com</a> / <a href="mailto:kavita@idbitrustee.com">kavita@idbitrustee.com</a> / <a href="mailto:nikhil@idbitrustee.com">nikhil@idbitrustee.com</a> <b>Investor grievance e-mail Id:</b> <a href="mailto:itsl@idbitrustee.com">itsl@idbitrustee.com</a> / <a href="mailto:kavita@idbitrustee.com">kavita@idbitrustee.com</a> / <a href="mailto:response@idbitrustee.com">response@idbitrustee.com</a> <b>Contact person:</b> Kavita Hindalekar <b>Website:</b> <a href="http://www.idbitrustee.com">www.idbitrustee.com</a> <b>SEBI registration number:</b> IND000000460

### ISSUE PROGRAMME \*\*

Issue Opens on	[●]	Issue Closes on	[●]
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\* Refer to the note under "General Information - Chief Financial and Operations Officer" on page 30.

\* IDBI Trusteeship Services Limited under Regulation 8 of SEBI NCS Regulations has by its letter dated October 14, 2021 given its consent for its appointment as Debenture Trustee to the Issue and for its name to be included in the Draft Prospectus and in all the subsequent periodical communications sent to the holders of the NCDs issued pursuant to the Issue and the same is annexed as Annexure III in this Draft Prospectus.

\*\* The Issue shall remain open for subscription on Working Days from 10 a.m. to 5 p.m. (Indian Standard Time) during the period indicated in the Prospectus, except that the Issue may close on such earlier date or extended date as may be decided by the Board of Directors of our Company or the Investment and Borrowing Committee, subject to relevant approvals. In the event of an early closure or extension of the Issue, our Company shall ensure that notice of the same is provided to the prospective investors through an advertisement in a daily national newspaper with wide circulation on or before such earlier or initial date of Issue closure. On the Issue Closing Date, the Application Forms will be accepted only between 10 a.m. and 3 p.m. (Indian Standard Time) and uploaded until 5 p.m. or such extended time as may be permitted by the Stock Exchange. Further, pending mandate requests for bids placed on the last day of bidding will be validated by 5 PM on one Working Day post the Issue Closing Date. For further details please refer to "General Information" on page 30.  
A copy of the Prospectus shall be filed with the Registrar of Companies, Maharashtra at Mumbai in terms of Section 26 of Companies Act, 2013, along with the endorsed/certified copies of all requisite documents. For further details, please refer to "Material Contracts and Documents for Inspection" on page 216.

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## DEFINITIONS AND ABBREVIATIONS

Unless the context otherwise indicates, all references in this Draft Prospectus to “the Issuer”, “our Company”, “the Company” or “UCL” are to U GRO Capital Limited, a public limited company incorporated under the Companies Act, 1956, as amended and replaced from time to time, having its registered office at Equinox Business Park, Tower 3, Fourth Floor, LBS Road, Kurla Mumbai - 400 070, Maharashtra, India. Unless the context otherwise indicates, all references in this Draft Prospectus to “we” or “us” or “our” are to our Company. Unless the context otherwise indicates or implies, the following terms have the following meanings in this Draft Prospectus, and references to any legislation, act, regulation, rules, guidelines or policies shall be to such legislation, act, regulation, rules, guidelines or policies as amended from time to time.

### COMPANY RELATED TERMS

Term	Description
“we” or “us” or “our”	Unless the context otherwise indicates or implies, refers to our Company.
₹ / Rs. / INR / Rupees / Indian Rupees	The lawful currency of the Republic of India
Articles / Articles of Association / AoA	Articles of Association of our Company
Assets Liability Committee or ALCO	Assets Liability Committee of the Board of Directors
Audit Committee	Audit committee of the Board of Directors
Auditor	MSKA & Associates
Board/ Board of Directors	Board of Directors of our Company or a duly constituted committee thereof
Company Secretary and Compliance Officer	The company secretary and compliance officer of our Company, Mr. Aniket Karandikar
Corporate Social Responsibility Committee	Corporate Social Responsibility Committee
Director(s)	Director of our Company, unless otherwise specified
Equity Shares	Equity shares of our Company of face value of ₹10 each
Independent Director	A Non-Executive, Independent Director as per the Companies Act, 2013 and the SEBI LODR Regulations, who are currently on the Board of our Company
Key Managerial Personnel	The Key Managerial Personnel of the Company appointed in accordance with the provisions of SEBI ICDR Regulations and the Companies Act, 2013
Memorandum of Association / MoA	Memorandum of Association of our Company
Net Worth	As defined in Sec 2(57) of the Companies Act, 2013, as follows: “Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits, securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet but does not include reserves created out of revaluation of assets, write back of depreciation and amalgamation.
Nomination and Remuneration Committee	Nomination and remuneration committee of the Board of Directors
Promoter	Poshika Advisory Services LLP
Reformatted Financial Information	The Reformatted Statement of Assets and Liabilities of the Company as at March 31, 2021, March 31, 2020 and March 31, 2019 and Reformatted Statement of Profit and Loss and the Reformatted Statement of Cash Flows and Reformatted Statement of change in equity and the Summary of Significant Accounting Policies and explanatory notes for the year ended March 31, 2021, March 31, 2020 and March 31, 2019 (together referred as “IND AS Reformatted Financial Statements” have been extracted by the Management from the IND AS Audited Financial Statements of the Company for the year ended March 31, 2021, March 31, 2020 (“Audited IND AS Financial Statements”).

Term		Description
Risk Management Committee		Risk management committee of the Board of Directors
Registered Office		Equinox Business Park, Tower 3, Fourth Floor, LBS Road, Kurla Mumbai - 400 070, Maharashtra, India
RoC		Registrar of Companies, Mumbai
Shareholder(s)		The holder(s) of Equity Shares of our Company, unless otherwise specified in the context thereof
Stakeholders' Relationship Committee		The stakeholders' relationship committee of our Company

## ISSUE RELATED TERMS

Term		Description
Abridged Prospectus		The memorandum containing the salient features of the Prospectus
Acknowledgement Slip		The slip or document issued by the Designated Intermediary to an Applicant as proof of registration of the Application Form
Allotment/ Allotted	Allot/	The issue and allotment of the NCDs to successful Applicants pursuant to the Issue
Allotment Advice		The communication sent to the Allottees conveying details of NCDs allotted to the Allottees in accordance with the Basis of Allotment
Allottee(s)		The successful Applicant to whom the NCDs are Allotted, either in full or part, pursuant to the Issue
Applicant/ ASBA Applicant	Investor/	A person who applies for the issuance and Allotment of NCDs pursuant to the terms of this Draft Prospectus, the Prospectus, the Abridged Prospectus and the Application Form through ASBA process or through UPI Mechanism
Application		An application to subscribe to the NCDs (whether physical or electronic) offered pursuant to the Issue by submission of a valid Application Form and payment of the Application Amount by any of the modes as prescribed under the Prospectus
Application Amount		The aggregate value of the NCDs applied for as indicated in the Application Form for the Issue
Application Form/ ASBA Form	Form/	The form in terms of which the Applicant shall make an offer to subscribe to the NCDs through the ASBA process or through the UPI Mechanism and which will be considered as the Application for Allotment of NCDs in terms of the Prospectus
“ASBA” or “Application Supported by Blocked Amount” or “ASBA Application”	or	An application (whether physical or electronic) to subscribe to the NCDs offered pursuant to the Issue by submission of a valid Application Form and authorising an SCSB to block the Application Amount in the ASBA Account or to block the Application Amount using the UPI Mechanism, where the Bid Amount will be blocked upon acceptance of UPI Mandate Request by retail individual investors which will be considered as the application for Allotment in terms of the Prospectus
ASBA Account		A bank account maintained by an ASBA Bidder with an SCSB, as specified in the ASBA Form submitted by ASBA Applicants for blocking the Bid Amount mentioned in the ASBA Form and will include a bank account of a retail individual investor linked with UPI, for retail individual investors submitting application value upto ₹ 2,00,000
Banker(s) to the Issue		Collectively, the Public Issue Account Bank, Sponsor Bank and the Refund Bank
Basis of Allotment		The basis on which NCDs will be allotted to successful Applicants under the Issue and which is described in “ <b>Issue Procedure-Basis of Allotment</b> ” on page 159.
Bidding Centres		Centres at which the Designated Intermediaries shall accept the Application Forms, i.e., Designated Branches of SCSB, Specified Locations for Members of the Syndicate, Broker Centres for Registered Brokers, Designated RTA Location for RTA and Designated CDP Locations for CDPs
Broker Centres		Broker Centres notified by the Stock Exchanges where Applicants can submit the ASBA Forms to a Registered Broker. The details of such Broker Centres, along with the names and contact details of the Trading Members are available on the website of the Stock Exchanges at <a href="http://www.bseindia.com">www.bseindia.com</a> and <a href="http://www.nseindia.com">www.nseindia.com</a>
BSE		BSE Limited
Category I Institutional Investors	-	<ul style="list-style-type: none"> <li>Public financial institutions, scheduled commercial banks, and Indian multilateral and bilateral development financial institutions which are authorised to invest in the NCDs;</li> </ul>



Term	Description
	<ul style="list-style-type: none"> <li>• Provident funds and pension funds with minimum corpus of ₹25 crore, and superannuation funds and gratuity funds, which are authorised to invest in the NCDs;</li> <li>• Alternative Investment Funds subject to investment conditions applicable to them under the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012, as amended;</li> <li>• Resident Venture Capital Funds registered with SEBI;</li> <li>• Insurance Companies registered with IRDA;</li> <li>• State industrial development corporations;</li> <li>• Insurance funds set up and managed by the army, navy, or air force of the Union of India;</li> <li>• Insurance funds set up and managed by the Department of Posts, the Union of India;</li> <li>• National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of the Government of India published in the Gazette of India;</li> <li>• Systemically important non-banking financial companies being non-banking financial companies registered with the Reserve Bank of India and having a net worth of more than ₹ 500 crores as per its last audited financial statements; and</li> <li>• Mutual Funds registered with SEBI</li> </ul>
Category II - Non-Institutional Investors	<ul style="list-style-type: none"> <li>• Companies within the meaning of Section 2(20) of the Companies Act, 2013;</li> <li>• Statutory bodies/ corporations and societies registered under the applicable laws in India and authorised to invest in the NCDs;</li> <li>• Co-operative banks and regional rural banks;</li> <li>• Public/private charitable/ religious trusts which are authorised to invest in the NCDs;</li> <li>• Scientific and/or industrial research organisations, which are authorized to invest in the NCDs;</li> <li>• Partnership firms in the name of the partners;</li> <li>• Limited liability partnerships formed and registered under the provisions of the Limited Liability Partnership Act, 2008 (No. 6 of 2009);</li> <li>• Association of Persons; and</li> <li>• Any other incorporated and/ or unincorporated body of persons</li> </ul>
Category III - High Net-Worth Individuals	High Net-worth individuals which include Resident Indian individuals or Hindu Undivided Families through the Karta applying for an amount aggregating to above ₹ 10 Lakh across all series of NCDs in Issue
Category IV - Retail Individual Investors	Resident Indian individuals or HUFs applying through the Karta, for NCDs for an amount aggregating up to and including ₹ 10 Lakh, across all series of NCDs in the Issue and shall include Retail Individual Investors, who have submitted bid for an amount not more than ₹ 200,000 in any of the bidding options in the Issue (including HUFs applying through their Karta and does not include NRIs) through UPI Mechanism
Client ID	Client identification number maintained with one of the Depositories in relation to the demat account
CDP / Collecting Depository Participant	A depository participant, as defined under the Depositories Act, 1996, as amended, and registered under Section 12(1A) of the SEBI Act and who is eligible to procure Applications at the Designated CDP Locations in terms of the SEBI Operational Circular
Coupon / Interest Rate	10.03% (Ten decimal point zero three percent) per annum payable monthly
Credit Rating Agencies	Acuite Ratings and Research Limited
Debenture Trust Agreement	Agreement dated October 14, 2021 entered into between the Debenture Trustee and our Company wherein the appointment of the Debenture Trustee to the Issue is agreed as between our Company and the Debenture Trustee
Debenture Trust Deed	Trust deed to be entered into between the Debenture Trustee and the Company, which shall be executed within the time limit prescribed by applicable statutory and/or regulatory requirements, for creating appropriate security, in favour of the Debenture

Term		Description
		Trustee for the Secured NCD Holders on the assets adequate to ensure 100% asset cover for the NCDs and the interest due thereon
Debenture Trustee	Trustee/	IDBI Trusteeship Services Limited
Deemed Date of Allotment		The Deemed Date of Allotment for the NCDs shall be the date on which the Board of Directors or Investment and Borrowing Committee thereof approves the allotment of NCDs or such date as may be determined by the Board of our Company and/or Investment and Borrowing Committee thereof and notified to the Stock Exchanges. All benefits under the NCDs including payment of interest will accrue to the NCD Holders from the Deemed Date of Allotment. The actual Allotment may occur on a date other than the Deemed Date of Allotment
Demographic Details		The details of an Applicant, such as his address, bank account details, UPI ID, Permanent Account Number, Category for printing on refund orders, and occupation which are based on the details provided by the Applicant in the Application Form.
Depositories Act		The Depositories Act 1996
Depository(ies)		National Securities Depository Limited (NSDL) and /or Central Depository Services (India) Limited (CDSL)
DP / Participant	Depository	A depository participant as defined under the Depositories Act
Designated Branches		Such branches of the SCSBs which shall collect the ASBA Applications and a list of which is available on <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> or at such other website as may be prescribed by SEBI from time to time
Designated Locations	CDP	Such locations of the CDPs where Applicants can submit the Application Forms. The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Application Forms are available on the respective websites of the Stock Exchanges ( <a href="http://www.bseindia.com">www.bseindia.com</a> and <a href="http://www.nseindia.com">www.nseindia.com</a> ) as updated from time to time
Designated Date		The date on which Registrar to the Issue issues instruction to SCSBs for transfer of funds from the ASBA Account to the Public Issue Account(s) or to the Refund Account, as appropriate, in terms of the Prospectus and the Public Issue Account and Sponsor Bank Agreement
Designated Intermediary(ies)		Collectively, the Lead Manager, Lead Brokers, agents, SCSBs, Trading Members, CDPs and RTAs, who are authorised to collect Application Forms from the Applicants in the Issue In relation to ASBA applicants submitted by Retail Individual Investors where the amount was blocked upon acceptance of UPI Mandate Request using the UPI Mechanism,  Designated Intermediaries shall mean the CDPs, RTAs, Lead Manager, Lead Brokers, Trading Members and Stock Exchange where applications have been submitted through the app/web interface as provided in the SEBI Operational Circular.
Designated Locations	RTA	Such locations of the RTAs where Applicants can submit the Application Forms to RTAs. The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept ASBA Forms and Application Forms submitted using the UPI Mechanism as a payment option (for a maximum amount of ₹2,00,000) are available on the website of the Stock Exchanges at <a href="https://www.bseindia.com/">https://www.bseindia.com/</a> and <a href="https://www.nseindia.com/">https://www.nseindia.com/</a> , as updated from time to time.
Designated Exchange	Stock	National Stock Exchange of India Limited
Direct Application	Online	An online interface enabling direct applications through UPI by an application based/web interface, by investors to a public issue of debt securities with an online payment facility.
Draft Prospectus		This Draft Prospectus dated October 14, 2021, filed by our Company with the Designated Stock Exchange for receiving public comments in accordance with the provisions of the SEBI NCS Regulations and to SEBI for record purpose
Interest / Payment Date	Coupon	[●]

<b>Term</b>	<b>Description</b>
Issue	Public issue by our Company of 5,00,000 rated, secured, senior, listed, transferable, redeemable NCDs of face value of ₹ 1,000 each, aggregating up to ₹ 5,000 lakhs.
Issue Agreement	Agreement dated October 14, 2021 between our Company and the Lead Manager
Issue Closing Date	[●]
Issue Opening Date	[●]
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both days during which prospective Applicants may submit their Application Forms
Lead Manager/ LM	Sundae Capital Advisors Private Limited
Listing Agreement	The uniform listing agreement entered into between our Company and the Stock Exchanges in connection with the listing of debt securities of our Company
Market Lot	1 (one) NCD
NCDs	rated, secured, senior, listed, transferable, redeemable, non-convertible debentures of face value ₹ 1,000 each that our Company proposes to issue through this Issue.
NCD Holder/ Debenture Holder(s)/ Bond Holder(s)	Holder of secured and/or unsecured redeemable non-convertible debentures of face value of ₹ 1,000 each
NSE	National Stock Exchange of India Limited
OCB or Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% (sixty percent) by NRIs including overseas trusts, in which not less than 60% (sixty percent) of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under the FEMA. OCBs are not permitted to invest in the Issue
Public Issue Account	An account opened with the Banker(s) to the Issue to receive monies for allotment of NCDs from the ASBA Accounts on the Designated Date as specified for respective Tranche Prospectus
Public Issue Account Bank	An account(s) opened with the Banker(s) to the Issue to receive monies from the ASBA Accounts on the Designated Date
Public Issue Account and Sponsor Bank Agreement	Agreement dated [●] entered into amongst our Company, the Registrar, the Public Issue Account Bank, the Refund Bank, Sponsor Bank and the Lead Manager for appointment of Sponsor Bank in accordance with Debt UPI Circular and for collection of the Application Amounts from ASBA Accounts and UPI mandates and where applicable, refunds of the amounts collected from the Applicants on the terms and conditions thereof
Record Date	<p>The record date for payment of interest in connection with the NCDs or redemption of the NCDs, which shall be 15 (Fifteen) days prior to the date on which interest is due and payable, and/or the date of redemption or such other date as may be determined by the Board of Directors / Investment and Borrowing Committee from time to time in accordance with the applicable law. Provided that trading in the NCDs shall remain suspended between the aforementioned Record Date in connection with redemption of NCDs and the date of redemption or as prescribed by the Stock Exchanges, as the case may be.</p> <p>In case the Record Date falls on a day when the Stock Exchanges are having a trading holiday, the immediate subsequent trading day will be deemed or a date notified by the Company to the Stock Exchanges, will be deemed as the Record Date</p>
Recovery Fund	Expense The recovery expense fund created by our Company with the Stock Exchange, in the manner as specified by SEBI in circular no. SEBI/HO/MIRSD/CRADT/CIR/P/2020/207 dated October 22, 2020 as amended from time to time and in Regulation 11 of SEBI NCS Regulations
Redemption Amount	The amount repayable on redemption of the NCDs, as specified in the Prospectus
Redemption Date	The date on which our Company is liable to redeem the NCDs
Refund Account	Account opened with the Refund Bank from which refunds, if any, of the whole or any part of the Application Amount shall be made
Refund Bank(s)	The Banker to the Issue, with whom the Refund Account will be opened, which shall be specified in the Prospectus
Register of Debenture Holders	The Register of debenture holders maintained by the Issuer in accordance with the provisions of the Companies Act, 2013

<b>Term</b>	<b>Description</b>
Registered Broker or Brokers	Stock brokers registered with SEBI under the Securities and Exchange Board of India (Stock Brokers) Regulations, 1992, as amended and the stock exchanges having nationwide terminals, other than the Members of the Consortium and eligible to procure Applications from Applicants
Registrar to the Issue/ Registrar / RTA / Share Transfer Agent	Link Intime India Private Limited
Registrar Agreement	Agreement dated October 13, 2021 entered into between our Company and the Registrar to the Issue, in relation to the responsibilities and obligations of the Registrar to the Issue pertaining to the Issue
Security	As specifically disclosed in “Issue Structure” on page 129 of this Draft Prospectus and detailed in the Debenture Trust Deed
Self-Certified Syndicate Banks or SCSBs	The banks which are registered with SEBI under the Securities and Exchange Board of India (Bankers to an Issue) Regulations, 1994, as amended, and offer services in relation to ASBA and UPI, a list of which is available on <a href="http://www.sebi.gov.in/sebi_data/attachdocs/1365051213899.html">http://www.sebi.gov.in/sebi_data/attachdocs/1365051213899.html</a> and <a href="https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40">https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40</a> for UPI, updated from time to time or at such other website as may be prescribed by SEBI from time to time
The Prospectus	The Prospectus to be filed by our Company with the SEBI, NSE, BSE and the RoC in accordance with the provisions of the Companies Act, 2013 and the SEBI NCS Regulations.
Specified Cities/Specified Locations	Bidding Centres at which the Designated Intermediaries shall accept the Application Forms, i.e., Designated Branches of SCSB, Specified Locations for Consortium Members, Broker Centres for Trading Members, Designated RTA Locations for RTAs and Designated CDP Locations for CDPs.
Sponsor Bank	A Banker to the Issue, registered with SEBI, which is appointed by the Issuer to act as a conduit between the Stock Exchanges and NPCI in order to push the mandate collect requests and/or payment instructions of the retail individual investors into the UPI for retail individual investors applying through the app/web interface of the Stock Exchange(s) with a facility to block funds through UPI Mechanism for application value upto ₹2,00,000 and carry out any other responsibilities in terms of the SEBI Operational Circular.
Stock Exchanges	BSE and NSE
Sundae	Sundae Capital Advisors Private Limited
Syndicate or Members of the Syndicate Collectively, the Lead Brokers appointed in relation to the Issue	Syndicate or Members of the Syndicate Collectively, the Lead Brokers appointed in relation to the Issue
Syndicate ASBA Application Locations	ASBA Applications through the Lead Manager, Lead Brokers or the Trading Members of the Stock Exchanges only in the Specified Cities
Syndicate ASBA	Applications through the Members of the Syndicate or the Designated Intermediaries
Syndicate SCSB Branches	Branches In relation to ASBA Applications submitted to a Member of the Syndicate, such branches of the SCSBs at the Syndicate ASBA Application Locations named by the SCSBs to receive deposits of the Application Forms from the members of the Syndicate, and a list of which is available on <a href="http://www.sebi.gov.in/sebi_data/attachdocs/1365051213899.html">http://www.sebi.gov.in/sebi_data/attachdocs/1365051213899.html</a> or at such other website as may be prescribed by SEBI from time to time
Tenor	Tenor shall mean the tenor of the NCDs, as specifically disclosed in “Issue Structure” on page 129 of this Draft Prospectus
Transaction Registration Slip or TRS	The acknowledgement slip or document issued by any of the Designated Intermediary to an Applicant upon demand as proof of registration of the Application Form
Trading Members	Intermediaries registered with a Broker under the SEBI (Stock Brokers) Regulations, 1992 and/or with the Stock Exchange under the applicable byelaws, rules, regulations, guidelines, circulars issued by Stock Exchange from time to time and duly registered

<b>Term</b>	<b>Description</b>
	with the Stock Exchange for collection and electronic upload of Application Forms on the electronic application platform provided by the Stock Exchange
Tripartite Agreements	Tripartite agreement dated March 20, 2019 among our Company, the Registrar and CDSL and tripartite agreement dated March 20, 2019 among our Company, the Registrar and NSDL
“UPI” or “UPI Mechanism”	Unified Payments Interface mechanism in accordance with the SEBI Operational Circular as amended from time to time, to block funds for application value upto ₹ 2,00,000 submitted through intermediaries, namely the Registered Stock brokers, Registrar and Transfer Agent and Depository Participants.
UPI ID	Identification created on the UPI for single-window mobile payment system developed by the National Payments Corporation of India
“UPI Mandate Request” or “Mandate Request”	A request initiated by the Sponsor Bank on the Retail Individual Investor to authorise blocking of funds in the relevant ASBA Account through the UPI mobile app/web interface (using UPI Mechanism) equivalent to the bid amount and subsequent debit of funds in case of allotment.
Wilful Defaulter	Includes wilful defaulters as defined under Regulation 2(1)(III) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018
Working Day(s)	Working Day means all days on which commercial banks in Mumbai are open for business. In respect of announcement or bid/issue period, working day shall mean all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business. Further, in respect of the time period between the bid/ issue closing date and the listing of the non-convertible securities on the stock exchanges, working day shall mean all trading days of the stock exchanges for non-convertible securities, excluding Saturdays, Sundays and bank holidays, as specified by SEBI.

#### **CONVENTIONAL AND GENERAL TERMS OR ABBREVIATION**

<b>Term</b>	<b>Description</b>
AGM	Annual General Meeting
AIF	An alternative investment fund as defined in and registered with SEBI under the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012 as amended from time to time
AS	Accounting Standards issued by Institute of Chartered Accountants of India
ASBA	Application Supported by Blocked Amount
AUM	Asset Under Management
CAGR	Compounded Annual Growth Rate and is calculated by dividing the value at the end of the period in question by corresponding value at the beginning of that period, and raising the result to the power of one divided by the period length, and subtracting one from the subsequent result
CDSL	Central Depository Services (India) Limited
CIN	Corporate Identification Number
Companies Act/ Act/ Companies Act, 2013	The Companies Act 2013, to the extent notified, read with rules framed, by the Ministry of Corporate Affairs and in force as on the date, as the case may be, as amended and replaced from time to time
CP	Commercial Paper
CRAR	Capital to Risk-Weighted Assets Ratio
CRPC	Code of Criminal Procedure, 1973, as amended
CSR	Corporate Social Responsibility
ECB	External Commercial Borrowings
ECS	Electronic Clearing Scheme
DIN	Director Identification Number
DRR	Debenture Redemption Reserve
EGM	Extraordinary General Meeting
FCNR	Foreign Currency Non-Repatriable
FDI	Foreign Direct Investment
FDI Policy	The Government policy, rules and the regulations (including the applicable provisions of the FEMA Non-Debt Rules) issued by the Government of India

Term	Description
	prevailing on that date in relation to foreign investments in our Company's sector of business as amended from time to time
FEMA	Foreign Exchange Management Act, 1999, as amended
Financial Year/ Fiscal/ FY	Period of 12 months ended March 31 of that particular year
FIR	First Information Report
GDP	Gross Domestic Product
GoI or Government	Government of India
HNI	High Net worth Individual
HUF	Hindu Undivided Family
ICAI	Institute of Chartered Accountants of India
IFRS	International Financial Reporting Standards
Income Tax Act	Income Tax Act, 1961, as amended
Income Tax Rules	Income Tax Rules, 1962, as amended
IND AS / Ind AS	Indian accounting standards, as specified under Section 133 of the Companies Act, 2013, read with Rule 3 of the Companies (Indian Accounting Standard) Rules, 2015, as amended
Indian GAAP	Generally accepted accounting principles in India, including the accounting standards specified under Section 133 of the Companies Act, 2013, read with Rule 3 of the Companies (Indian Accounting Standard) Rules, 2015, as amended
IRDAI	Insurance Regulatory and Development Authority of India
IT	Information Technology
MCA	Ministry of Corporate Affairs, GoI
MoF	Ministry of Finance, GoI
NACH	National Automated Clearing House
NBFC	Non-Banking Financial Company, as defined under applicable RBI guidelines
NEFT	National Electronic Fund Transfer
PAN	Permanent Account Number
PAT	Profit After Tax
QIP	Qualified Institutional Placement
RBI	Reserve Bank of India
RTGS	Real Time Gross Settlement
SARFAESI Act	Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002, as amended
SEBI	Securities and Exchange Board of India
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended
SEBI Operational Circular	Circular no. SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 issued by SEBI
SEBI ICDR Regulations	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended
SEBI NCS Regulations	Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021
SEBI Listing Regulations / SEBI LODR	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

#### **BUSINESS/ INDUSTRY RELATED TERMS**

Term	Description
Adjusted CRAR	Adjusted capital to risk (weighted) assets ratio (Considering nil risk weightage on mutual fund investments)
CIBIL	Credit Information Bureau (India) Limited
KYC	Know Your Customer
ROE	Return on Equity
UIDAI	Unique Identification Authority of India

*Notwithstanding anything contained herein, capitalised terms that have been defined in "Capital Structure", "Key Regulations and Policies", "History and Certain Corporate Matters", "Statement of Tax Benefits", "Our*

*Management”, “Financial Statements”, “Financial Indebtedness”, “Outstanding Litigations”, “Issue Procedure” and “Main Provisions of the Articles of Association of our Company” on pages 37, 84, 82, 48, 98, 112, 113, 123, 159 and 202 respectively, will have the meanings ascribed to them in such sections.*

## **CERTAIN CONVENTIONS, USE OF FINANCIAL, INDUSTRY AND MARKET DATA AND CURRENCY OF PRESENTATION**

### **Certain Conventions**

All references in this Draft Prospectus to “India” are to the Republic of India and its territories and possessions and all references to the “Government”, the “Central Government” or the “State Government” are to the Government of India, central or state, as applicable.

Unless stated otherwise, all references to page numbers in this Draft Prospectus are to the page numbers of this Draft Prospectus.

### **Presentation of Financial Information**

Our Company’s financial year commences on April 1 of the immediately preceding calendar year and ends on March 31 of that particular calendar year, so all references to a particular financial year or fiscal are to the 12 months period commencing on April 1 of the immediately preceding calendar year and ending on March 31 of that particular calendar year. Unless the context requires otherwise, all references to a year in this Draft Prospectus are to a calendar year and references to a Financial Year are to the year ended on March 31 of that calendar year. Our Company publishes its financial statements in Rupees. Our Company’s financial statements as at and for the year ended March 31, 2021, 2020, and 2019 has been prepared in accordance with Ind AS.

The Reformatted Financial Information are included in this Draft Prospectus. The reports on the Reformatted Financial Information, as issued by the Statutory Auditors of our Company, MSKA & Associates, Chartered Accountants are included in this Draft Prospectus in “*Financial Statements*” on page 112.

Any discrepancies in the tables included herein between the amounts listed and the totals thereof are due to rounding off.

Unless stated otherwise, the financial data for the financial years ended on March 31, 2021, March 31 2020 and March 31, 2019 has been derived from the Reformatted Financial Information included in this Draft Prospectus.

There are significant differences between Ind AS, Indian GAAP, US GAAP and IFRS. We urge you to consult your own advisors regarding such differences and their impact on our financial data. Accordingly, the degree to which the Reformatted Financial Information in this Draft Prospectus will provide meaningful information is entirely dependent on the reader’s level of familiarity with Ind AS. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Prospectus should accordingly be limited.

### **Non-GAAP Financial Measures**

Net worth, Financial Assets (excluding cash and cash equivalents) and Investments, Non Financial Assets (excluding property, plant and equipment and other intangible assets), Financial Liabilities (excluding debt securities, borrowing (other than debt securities and subordinated liabilities) and Total Debt/Total Equity (together, “**Non-GAAP Financial Measures**”), presented in this Draft Prospectus are supplemental measure of our performance and liquidity that is not required by, or presented in accordance with, Ind AS, Indian GAAP, IFRS or US GAAP. Further, these Non-GAAP Financial Measures are not a measurement of our financial performance or liquidity under Ind AS, Indian GAAP, IFRS or US GAAP and should not be considered in isolation or construed as an alternative to cash flows, profit/ (loss) for the years/ period or any other measure of financial performance or as an indicator of our operating performance, liquidity, profitability or cash flows generated by operating, investing or financing activities derived in accordance with Ind AS, Indian GAAP, IFRS or US GAAP. In addition, these Non-GAAP Financial measures are not standardised terms, hence a direct comparison of these Non-GAAP Financial Measures between companies may not be possible. Other companies in financial services industry may calculate these Non-GAAP Financial Measures differently from us, limiting its usefulness as a comparative measure. Although such Non-GAAP Financial Measures are not a measure of performance calculated in accordance with applicable accounting standards, our Company’s management believes that they are useful to an investor in evaluating us as they are widely used measures to evaluate a company’s operating performance.



## **Currency and Unit of Presentation**

In this Draft Prospectus, references to “₹”, “Indian Rupees”, “INR”, “Rs.” and “Rupees” are to the legal currency of India, references to “US\$”, “USD”, and “U.S. Dollars” are to the legal currency of the United States of America, as amended from time to time. Except as stated expressly, for the purposes of this Draft Prospectus, data will be given in ₹ in lakhs and / or crore.

Certain figures contained in this Draft Prospectus, including financial information, have been subject to rounding adjustments. Unless set out otherwise, all figures in decimals, including percentage figures, have been rounded off to two decimal points. In certain instances, (i) the sum or percentage change of such numbers may not conform exactly to the total figure given; and (ii) the sum of the numbers in a column or row in certain tables may not conform exactly to the total figure given for that column or row. Further, any figures sourced from third party industry sources may be rounded off to other than two decimal points to conform to their respective sources.

## **Industry and Market Data**

Any industry and market data used in this Draft Prospectus consists of estimates based on data reports compiled by Government bodies, professional organisations and analysts, data from other external sources, available in the public domain and knowledge of the markets in which we compete. These publications generally state that the information contained therein has been obtained from publicly available documents from various sources believed to be reliable, but it has not been independently verified by us, its accuracy and completeness is not guaranteed, and its reliability cannot be assured. Although we believe that the industry and market data used in this Draft Prospectus is reliable, it has not been independently verified by us. The data used in these sources may have been reclassified by us for purposes of presentation. Data from these sources may also not be comparable. The extent to which the industry and market data presented in this Draft Prospectus is meaningful depends on the reader’s familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business and methodologies, and assumptions may vary widely among different market and industry sources.

Given that we have compiled, extracted and reproduced data from external sources, including third parties, trade, industry or general publications, we accept responsibility for accurately reproducing such data. However, neither we nor the Lead Manager has independently verified this data and neither we nor the Lead Manager makes any representation regarding the accuracy of such data. Similarly, while we believe our internal estimates to be reasonable, such estimates have not been verified by any independent sources and neither we nor the Lead Manager can assure potential investors as to their accuracy.

## FORWARD LOOKING STATEMENTS

Certain statements contained in this Prospectus that are not statements of historical fact constitute “Forward Looking Statements”. Investors can generally identify forward-looking statements by terminology such as “aim”, “anticipate”, “believe”, “continue”, “could”, “estimate”, “expect”, “intend”, “may”, “objective”, “plan”, “potential”, “project”, “pursue”, “shall”, “seek”, “should”, “will”, “would”, or other words or phrases of similar import. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All statements regarding our expected financial conditions, results of operations, business plans and prospects are forward-looking statements. These forward-looking statements include statements as to our business strategy, revenue and profitability, new business and other matters discussed in this Draft Prospectus that are not historical facts. All forward-looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Important factors that could cause actual results, including our financial conditions and results of operations to differ from our expectations include, but are not limited to, the following:

- We operate in an increasingly competitive financial services industry, which creates significant pricing pressures and may adversely affect our net interest margins, income and market share;
- Performance of the financial and capital markets in India and globally;
- We are involved in certain legal and other proceedings which, if determined against us, may have impact on our operations;
- The outcome of any legal or regulatory proceedings we are or may become a party to; Changes in Indian and/or foreign laws and regulations, including tax, accounting, banking, securities, Insurance and other regulations; changes in competition and the pricing environment in India; and regional or general changes in asset valuations;
- Our inability to successfully diversify our portfolio;
- Any disruption in our sources of funding;
- Our inability to obtain or maintain statutory or regulatory approvals and licenses for conducting our business;
- Performance of the Indian debt and equity markets;
- Occurrence of natural calamities, pandemics, or natural disasters affecting the areas in which our Company has operations; and
- Any increase in the levels of non-performing assets (“NPA”) on our loan portfolio, for any reason; whatsoever would adversely affect our business and results of operations.

For further discussion of factors that could cause our actual results to differ, see “**Risk Factors**” on page 13 of this Draft Prospectus. All forward-looking statements are subject to risks, uncertainties and assumptions about our Company that could cause actual results and valuations to differ materially from those contemplated by the relevant statement.

Additional factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed under “Industry Overview” and “Our Business” on page 62 and 72 respectively of this Draft Prospectus. The forward-looking statements contained in this Draft Prospectus are based on the beliefs of management, as well as the assumptions made by and information currently available to management. Although our Company believes that the expectations reflected in such forward-looking statements are reasonable at this time, it cannot assure investors that such expectations will prove to be correct or will hold good at all times. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements. If any of these risks and uncertainties materialise, or if any of our Company’s underlying assumptions prove to be incorrect, our Company’s actual results of operations or financial condition could differ materially from that described herein as anticipated, believed, estimated or expected. All subsequent forward-looking statements attributable to our Company are expressly qualified in their entirety by reference to these cautionary statements.

Neither our Company, its Directors, its KMPs and officers, nor any of their respective affiliates or associates or the Lead Manager have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI NCS Regulations, our Company and Lead Manager will ensure that investors in India are informed of material developments until the time of the grant of listing and trading permission by the Stock Exchanges.

## RISK FACTORS

*An investment in NCDs involves a certain degree of risk. You should carefully consider all the information contained in this Prospectus, including the risks and uncertainties described below, and the information provided in “Our Business” on page 72 and “Financial Statements” on page 112, before making an investment decision. The risk factors set forth below do not purport to be complete or comprehensive in terms of all the risk factors that may arise in connection with our business or any decision to purchase, own or dispose of the NCDs. The following risk factors are determined on the basis of their materiality. In determining the materiality of risk factors, we have considered risks which may not be material individually but may be material when considered collectively, which may have a qualitative impact though not quantitative, which may not be material at present but may have a material impact in the future. Additional risks, which are currently unknown or now deemed immaterial, if materialise, may have a material adverse effect on our business, financial condition and results of operations in the future. The market prices of the NCDs could decline due to such risks and you may lose all or part of your investment including interest thereon.*

*Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implication of any of the risks described in this section. This Draft Prospectus also contains forward-looking statements that involve risks and uncertainties. Our results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including events described below and elsewhere in this Draft Prospectus. Unless stated otherwise, the financial data in this section is as per our Reformatted Ind AS Financial Statements for the Financial Year ending March 31, 2021, 2020 and 2019 prepared in accordance with Ind AS.*

### **Risks relating to our Business and our Company**

#### ***1. The impact of the COVID-19 pandemic on our business and operations is uncertain and cannot be predicted.***

The financial year 2020-21 began with ongoing COVID-19 pandemic that led to nationwide lockdown. The lockdown was relaxed in a phased manner depending upon the severity and magnitude of the spread of the pandemic. The cases started declining after reaching peak levels in September 2020. With revival of economic activities due to easing of lockdown, economy rebounded. However, the resurgence of COVID-19 pandemic impacted the nascent economic revival that was taking shape. The most vulnerable category of borrowers are individual borrowers, small businesses and MSMEs.

Our Company specifically lends to MSMEs. In order to mitigate the stress caused by the Covid-19 pandemic on several sectors across the country, the Government has announced an Emergency Credit Line Guarantee Scheme (“ECLGS”). The ECLGS aims to provide 100 percent guaranteed coverage to the banks, non-banking financial institutions (NBFCs) and other lending institutions in order to enable them to extend emergency credit to business entities that have suffered due to the Covid-19 pandemic and are struggling to meet their working capital requirements. The scheme aimed to provide Rs 3 lakh crore worth of collateral-free, government-guaranteed loans to micro, small and medium enterprises (MSMEs) across India to mitigate the distress caused by the coronavirus-induced lockdown. Under the ECLGS, the Company has disbursed ₹ 45.77 Crores as on 31st March 2021.

RBI took several standard and innovative measures to ensure liquidity in the system. RBI permitted lending institutions to provide relief to the borrowers for a period of six months starting from 1st March 2020 to 31st August 2020 from EMI payments and working capital interest payments. It also announced relief measures for MSMEs including new restructuring guidelines to retain loans from banks and NBFCs’ to such qualifying MSMEs classified as standard within the regulatory framework. RBI also declared Resolution Framework for COVID-19-related stress through which a window to enable lenders to implement a resolution plan in respect of eligible corporate exposures without change in ownership, and personal loans, while classifying such exposures as Standard, subject to specified conditions. Reserve Bank of India vide its circular dated 7th April 2021 instructed all lending institutions to refund / adjust ‘interest on interest’ to all borrowers including those who had availed of working capital facilities during the moratorium period, irrespective of whether moratorium had been fully or partially availed or not availed. Pursuant to these instructions, Our Company has estimated an amount of ₹ 54.71 lacs and charged the same to Profit and Loss Account for the year ended 31st March 2021 on the basis of the methodology for calculation of the amount of such ‘interest on interest’ finalised by the Indian Banks Association (IBA) in consultation with other industry participants / bodies.

The physical and emotional wellbeing of employees continues to be a top priority for our Company. Accordingly, our Company has taken various measures to provide support to its employees. The number of COVID-19 positive employees and their family members are being tracked on a daily basis to provide them support as and when required. Our Company has also provided specific group insurance policy and home care insurance cover to employees and their families who contracted COVID-19. Our Company implemented work from home from 20th March, 2020. All the systems of our Company are cloud enabled and the routine work can be carried out remotely eliminating the need for employees physical presence.

As these are unforeseen circumstances, it may give rise to risks that we may not have anticipated. If the outbreak of any of these pandemic or other severe pandemic, continues for an extended period, occur again and/or increases in severity, it could have an adverse effect on economic activity worldwide, including India, and could materially and adversely affect our business, cash flows, financial condition and results of operations.

***2. Our Company, Directors and Promoter are subject to certain legal proceedings and any adverse decision in such proceedings may have a material adverse effect on our business, financial condition and results of operations.***

We, our Directors and Promoter are subject to certain legal proceedings including civil suits, consumer litigations, tax litigations etc. We incur substantial cost in defending these proceedings before a court of law. Moreover, we are unable to assure you that we or our Promoter and Directors shall be successful in any or all of these actions. In the event, we or our Promoter and Directors suffer any adverse order, our reputation may suffer and may have an adverse impact on our business and results of operations. We cannot assure that an adverse order by any statutory or governmental authority would not have a negative impact on our profit and financial condition. For further details of the legal proceedings that we are subject to, please refer to “Outstanding Litigation” on page 123.

***3. Our financial performance is particularly vulnerable to interest rate volatility. If we are unable to manage interest rate risk in the future it could have an adverse effect on our net interest margin, thereby adversely affecting business and financial condition of our Company.***

We are engaged in the lending business. Our results of operations are substantially dependent upon the level of our Net Interest Margins. Interest income from our financing activities is the largest component of our total income, and constituted 96.60% and 75.03%, of our total income for the Financial Year 2021 and 2020, respectively. As of March 31, 2021 and March 31, 2020, our loan book was ₹ 1,317 cr and ₹ 861 cr respectively. We borrow and lend funds on both fixed and floating rates. Volatility in interest rates can materially and adversely affect our financial performance. In a rising interest rate environment, if the yield on our interest-earning assets does not increase simultaneously with or to the same extent as our cost of funds, or, in a declining interest rate environment, if our cost of funds does not decline simultaneously or to the same extent as the yield on our interest-earning assets, our net interest income and net interest margin would be adversely impacted.

Accordingly, our operations are susceptible to fluctuations in interest rates. Interest rates are highly sensitive and fluctuations thereof are dependent upon many factors which are beyond our control, including the monetary policies of the RBI, de-regulation of the financial services sector in India, domestic and international economic and political conditions, inflation and other factors. Rise in inflation, and consequent changes in bank rates, repo rates and reverse repo rates by the RBI have led to an increase in interest rates on loans provided by banks and financial institutions, and market interest rates in India have been volatile in recent periods.

We do not hedge our exposure to interest rate changes. We cannot assure you that we can adequately manage our interest rate risk in the future. Further, changes in interest rates could affect the interest rates charged on interest earning assets and the interest rates paid on interest bearing liabilities in different ways. Thus, our results of operations could be affected by changes in interest rates and the timing of any re-pricing of our liabilities compared with the re-pricing of our assets.

***4. Our business requires substantial capital, and any disruption in funding sources would have a material adverse effect on our liquidity and financial condition.***

As an NBFC, our liquidity and on-going profitability are, in large part, dependent upon our timely access to, and the costs associated with, raising capital. Our funding requirements historically have been met from issuance of redeemable non-convertible debentures, term loans, borrowing from banks, issue of equity shares. As a part of business strategy, the Company also down sell its loan portfolio for raising of additional funds for meeting its business requirements. Thus, our business depends and will continue to depend on our ability to access diversified funding sources. Our ability to raise funds on acceptable terms and at competitive rates continues to depend on various factors including our credit ratings, the regulatory environment and policy initiatives in India, investors' and/or lenders' perception of demand for debt and equity securities of NBFCs, and our current and future results of operations and financial condition. While our borrowing costs have been competitive in the past, if we are unable to access funds at an effective cost that is comparable to or lower than our competitors, we may not be able to offer competitive interest rates for our loans. This may adversely impact our business, prospects, cash flow, results of operations and financial condition.

Changes in economic and financial conditions or continuing lack of liquidity in the market could make it difficult for us to access funds at competitive rates. Such conditions may lead to a disruption in our primary funding sources at competitive costs and would have a material adverse effect on our liquidity and financial condition.

***5. High levels of customer defaults or delays in repayment of loans could adversely affect our business, financial condition and results of operations.***

Our business involves lending money and accordingly we are subject to customer default risks including default or delay in repayment of principal and/or interest on our loans. Customers may default on their obligations to us as a result of various factors including bankruptcy, lack of liquidity, lack of business and operational failure. If borrowers fail to repay loans in a timely manner or at all, our financial condition and results of operations will be adversely impacted.

In addition, our customer portfolio consists of individuals, small and medium enterprises and other group of the under banked community, who may or may not have easy access to financing from commercial banks or other organized lenders and often have limited credit history. Such borrowers generally are less financially resilient than larger corporate borrowers, and, as a result, they can be more adversely affected by declining economic conditions. In addition, we may not receive updated information regarding any change in the financial condition of our customers or may receive inaccurate or incomplete information as a result of any fraudulent misrepresentation on the part of our customers. Furthermore, unlike several developed economies, a nationwide credit bureau has only recently become operational in India, so there is less financial information available about the creditworthiness of our customers. It is therefore difficult to carry out precise credit risk analyses on our clients.

Our Company has in the past faced few instances of customers having defaulted and/or failed to repay dues in connection with loans and/or finance provided by our Company and has also initiated various legal proceedings in connection therewith. Further our Company also in certain cases restructured the terms and conditions of loans and/or finance provided to the customers, subject to applicable statutory and/or regulatory requirements. Further any delays in repayment of loans by our customers in a timely manner or at all, could impact our funding plans.

Customer defaults could also adversely affect our levels of NPAs and provisioning of the same, which could in turn adversely affect our operations, cash flows and profitability. Our Gross NPAs have increased from ₹ 817.76 lakhs as at March 31, 2020 representing 0.95% of the loan book to ₹ 3,647.71 lakhs as at March 31, 2021 representing 2.77% of the total loans and advances and our Net NPAs have increased from ₹ 458.08 lakhs as at March 31, 2020 representing 0.53% of the loan book to ₹ 2,297.45 lakhs as at March 31, 2021 representing 1.74% of the total loans and advances. Although we believe that our risk management controls are sufficient, we cannot be certain that they will continue to be sufficient. Failure to continuously monitor the loan contracts, could adversely affect our credit portfolio which could have a material and adverse effect on our results of operations and financial condition.

***6. We have limited operating history and evolving business make it difficult to evaluate our business and future operating results on the basis of our past performance, and our future results may not meet or exceed our past performance.***

The present management has acquired our Company in the Financial Year 2018-19 from the erstwhile management. As per the strategy of the Company, we have recently forayed into MSME lending. As a result of our limited operating history under the new management, there is limited historical operating information available to help prospective investors to evaluate our past performance as an entity. Given we have limited operating history in the loan finance business, we may face significant challenges in developing and institutionalizing our procedures and policies for that business. The loan finance business would require extensive monitoring, strict compliance with KYC requirements and prudent risk management. Our growth plans will place significant demands on our operational, credit, financial and other internal risk controls, making our management of asset quality increasingly important.

Our business in each sector and overall is growing and the results and amounts set forth in our financial statements may not provide a reliable indication of our future performance. Accordingly, you should evaluate our business and prospects in light of the risks, uncertainties and difficulties frequently encountered by both high growth companies and financial institutions that are in the early stages of development. Our failure to mitigate these risks and uncertainties successfully could materially adversely affect our business and operating results.

**7. *We may not be able to recover, on a timely basis or at all, the full value of collateral or amounts which are sufficient to cover the outstanding amounts due under defaulted loans.***

Out of our Company's total gross loan portfolio of ₹ 1,304.31 cr as at March 31, 2021, 66.65% of the aggregate gross value of our loan book i.e. ₹ 869.31 cr is secured by collaterals and ₹ 435.01 cr representing 33.35% of the aggregate gross value of our loan book is unsecured loans. The value of collaterals is dependent on various factors inter-alia including (i) prevailing market conditions, (ii) the general economic and political conditions in India, (iii) the markets in the areas in which we operate.

The value of the security provided to us, may be subject to reduction in value on account of other extraneous reasons. Consequently, the realizable value of the security for the loans provided by us, when liquidated, may be lower than principal amount outstanding along with interest and other costs recoverable from such customers. Although we believe that we generally maintain a sufficient margin in the collateral value, if we have to enforce such pledges and if at the time of such enforcement, due to adverse market conditions, the market value of the pledged securities have fallen to a level where we are unable to recover the monies lent by us, along with interest accrued thereon and associated costs, the results of our operations would be adversely affected. In case of any shortfall in margins in connection with the securities pledged as collaterals, we typically call upon the relevant customer to provide further collateral to make up for the deficit in such margins.

Furthermore, enforcing our legal rights by litigating against defaulting customers is generally a slow and potentially expensive process in India. Accordingly, it may be difficult for us to recover amounts owed by defaulting customers in a timely manner or at all.

**8. *We are subject to supervision and regulation by the RBI as a systemically important non - deposit accepting NBFC, and changes in RBI's regulations governing us could adversely affect our business.***

We are classified as a systemically important non - deposit accepting NBFC with asset size of more than ₹ 50,000 lakhs and therefore we are subject to the RBI's guidelines on financial regulation of NBFCs, including capital adequacy, exposure and other prudential norms. The RBI also regulates the credit flow by banks to NBFC-ND-SIs and provides guidelines to commercial banks with respect to their investment and credit exposure norms for lending to the NBFC-ND-SIs. The RBI's regulation of NBFC-ND-SIs may change or become more rigorous in the future which may require our Company to restructure its activities, incur additional costs or could otherwise adversely affect its business, financial performance and cash flows. In order to provide enhanced control, existing rules and regulations have been modified, new rules and regulations have been enacted and reforms have been implemented. There can be no assurance that the RBI and/or the Government will not implement further regulations or policies, including legal interpretations of existing regulations, relating to or affecting interest rates, taxation, inflation or exchange controls, or otherwise take action, that may have an adverse impact on NBFC-ND-SIs.

Compliance with many of the regulations applicable to our operations in India, including any restrictions on investments and other activities currently being carried out by us, involves a number of risks, particularly in markets where applicable regulations may be subject to varying interpretations. If the interpretation of the regulators and authorities varies from our interpretation, we may be subject to penalties and our business could

be adversely affected. We are also subject to changes in laws, regulations and accounting principles and practices. There can be no assurance that the laws governing the financial services sector will not change in the future or that such changes or the interpretation or enforcement of existing and future laws and rules by governmental and regulatory authorities will not adversely affect our business and future financial performance.

**9. *We may be subject to regulations in respect of provisioning for non-performing assets. If such provisions are not sufficient to provide adequate cover for loan losses that may occur, this could have an adverse effect on our financial condition, liquidity and results of operations.***

RBI guidelines prescribe the provisioning required in respect of our outstanding loan portfolio. These provisioning requirements may require us to reserve lower amounts than the provisioning requirements applicable to financial institutions and banks in other countries. The provisioning requirements may also require the exercise of subjective judgments of management. The RBI vide the RBI SI Master Directions provides for the regulatory framework governing NBFCs pertaining to provision for standard assets.

There are multiple factors that affect the level of NPAs in our Company. Various factors that are beyond our control, such as macro-economic factors (including a rise in unemployment, a sharp and sustained rise in interest rates, developments in the Indian economy, movements in global commodity markets and exchange rates), regulatory hurdles and global competition as well as customer specific factors such as wilful default and mismanagement of a customer's operations, may result in increasing NPA levels and may have an adverse impact on the quality of our loan portfolio. If we are unable to effectively control our NPA levels in the future, we will be required to increase our provisions, which may adversely affect our profitability and financial condition. The RBI regulates certain aspects of the recovery of non-performing loans, such as the use of recovery agents. Any limitation on our ability to recover, control and reduce non-performing loans under the applicable regulatory regime or otherwise could affect our collections and ability to foreclose on existing NPAs. The level of our provisions may not be adequate to cover further increases in the amount of our nonperforming assets or a decrease in the value of the underlying collateral. If we are unable to control the level of our NPAs in the future, quality of our loan portfolio could deteriorate, our credit ratings could be downgraded and our cost of funds could increase, any of which could have a material adverse effect on our financial condition and results of operations.

**10. *We are subject to supervision by regulatory authorities and non-compliance with observations made by regulatory authorities during their periodic inspections could expose us to penalties and restrictions.***

As a NBFC-ND-SI, we are subject to periodic inspection by the RBI under Section 45N of the Reserve Bank of India Act, 1934 (the "RBI Act"), pursuant to which the RBI may inspect our books of accounts and other records for the purpose of verifying the correctness or completeness of any statement, information or particulars furnished to the RBI. Any irregularities found during such investigations by RBI could expose us to warnings, penalties and restrictions.

During the course of finalization of inspection, regulatory authorities may share their findings and recommendations with us and give us an opportunity to provide justification and clarifications. Further, such regulatory authorities may also seek certain clarifications and share their findings in the ordinary course of business. We cannot assure you that these authorities will not find any deficiencies in future inspections or otherwise / the authorities will not make similar or other observations in the future.

In the event we are unable to resolve such deficiencies to the satisfaction of the relevant authority, we may be restricted in our ability to conduct our business as we currently do. While we seek to comply with all regulatory provisions applicable to us, in the event we are unable to comply with the observations made by the regulatory authorities, we could be subject to penalties and restrictions which may have an adverse effect on our business, results of operations, financial condition and reputation.

**11. *Our Company's inability to obtain, renew or maintain the statutory and regulatory permits and approvals which are required to operate its existing or future businesses may have a material adverse effect on its business, financial condition, cash flows and results of operations.***

NBFCs in India are subject to regulations and supervision by the RBI. In addition to the numerous conditions required for the registration as an NBFC with the RBI, we are also required to comply with certain other regulatory requirements imposed by the RBI from time to time. In future, there could be circumstances where

our Company may be required to renew applicable permits and approvals, including its registration as a systemically important non-deposit taking NBFC and obtain new permits and approvals for its current and any proposed operations or in the event of a change in applicable law and regulations. There can be no assurance that RBI or other relevant authorities will issue any such permits or approvals in the time-frame anticipated by our Company, or at all. In addition, we require several registrations to operate our branches in the ordinary course of business. These registrations include those required to be obtained or maintained under applicable legislations governing shops and establishments, professional tax, labour-related registrations, GST registrations and trade licenses of the particular state in which we operate. Some of these approvals may have expired in the ordinary course, and our Company has either applied, or is in the process of applying for renewals of them. Failure by our Company to renew, maintain or obtain the required permits or approvals may result in an interruption of its operations and may have a material adverse effect on its business, financial condition, cash flows and results of operation.

In addition, if we establish additional branches, such branches need to be registered under the relevant shops and establishments laws of the states in which they are located. The shops and establishment laws regulate various employment conditions, including working hours, holidays and leave and overtime compensation. If we fail to obtain or retain any of these approvals or licenses, or renewals thereof, in a timely manner, or at all, our business may be adversely affected. If we fail to comply, or a regulator claims we have not complied, with any of these conditions, our certificate of registration may be suspended or cancelled and we shall not be able to carry on such activities.

***12. Our loan book comprises of unsecured loans. Our inability to recover the amounts due from customers in connection with such loans in a timely manner could adversely affect our operations and profitability.***

Our loan book comprises of unsecured loans. Since such loans are unsecured, in case of customer defaults in connection with such loans, our ability to realise the amounts due to us for such loans would be restricted to initiating legal proceedings for recovery, as we will not have the benefit of enforcing any security interest related to such loans. There can be no guarantee as to the time that would be taken for the final disposal of such legal proceedings and/or our ability to obtain favourable decisions in connection therewith.

Because of the unsecured nature, it is essential that such loans are appropriately priced, taking into account a possible high rate of interest and all other relevant factors. In making a decision whether to extend credit to prospective customers, and the terms on which we are willing to provide credit, including the price, we rely heavily on our credit scoring models, and our credit experience gained through monitoring the performance of customers over time. Our credit scoring models are based on previous historical experience. If our credit scoring models are not redeveloped as required or if they do not perform up to target standards we may experience increasing defaults or higher customer acquisition costs.

As of March 31, 2021, our unsecured lending book was ₹ 435.01 cr constituting 33.35% of our total loan book. Further, our lending products generally do not have any definite end-use restrictions and our customers may utilise such loans for various purposes, which are often incapable of being monitored on a regular basis or at all.

Our inability to recover the amounts due from customers in connection with such loans in a timely manner or at all and/or to comply with applicable statutory/regulatory requirements in connection with such loans could adversely affect our operations and profitability.

***13. Our business operations involve transactions with relatively high risk borrowers. Any default from our customers could adversely affect our business, results of operations and financial condition.***

A certain portion of our target customers typically have limited access to credit with limited to or no prior credit history. As a result, we are more vulnerable to customer default risks including delay in repayment of principal or interest on our loans. Although we have our own customised due diligence and credit analysis procedures, there can be no assurance that we will be able to ensure a lower delinquency rate. Our profitability depends on our ability to evaluate the right income levels of our customers, assess the credit risks and to price our loans accordingly. Our customers may default on their obligations as a result of various factors including bankruptcy, insolvency, lack of liquidity and/or failure of the business or commercial venture in relation to which such borrowings were sanctioned. Failure to maintain sufficient credit assessment policies, particularly for small and medium enterprise borrowers, could adversely affect our credit portfolio which could have a material and adverse effect on our results of operations and financial condition.



***14. We face increasing competition in our business which may result in declining margins if we are unable to compete effectively.***

We face competition in all our lines of business. Our primary competitors are other NBFCs, public sector banks, private sector banks, co-operative banks and foreign banks and the unorganized financiers who principally operate in the markets where we operate. Banks have access to low cost funds which enables them to enjoy higher margins and / or offer finance at lower rates. NBFCs do not have access to large quantities of low cost deposits, a factor which can render them less competitive. In addition, interest rate deregulation and other liberalization measures affecting the retail and small and medium enterprises finance sector, together with increased demand for capital by individuals as well as small and medium enterprises, have resulted in an increase in competition.

In addition, our target customers also borrow from money lenders and non-institutional lenders which may lend at higher rates of interest.

All of these factors have resulted in us facing increased competition from other lenders in each of our lines of businesses, including commercial banks and other NBFCs. Our ability to compete effectively will depend, to some extent, on our ability to raise low-cost funding in the future. Furthermore, as a result of increased competition in the finance sector, finance products are becoming increasingly standardized and variable interest rate and payment terms and lower processing fees are becoming increasingly common in the finance sector in India. There can be no assurance that we will be able to react effectively to these or other market developments or compete effectively with new and existing players in the increasingly competitive finance industry. Increasing competition may have an adverse effect on our net interest margin, and, if we are unable to compete successfully, our market share may decline. If we are unable to compete effectively with other participants in the finance sector, our business, future financial performance and the trading price of the NCDs may be adversely affected.

***15. We are exposed to operational risks, including employee negligence, petty theft, burglary and embezzlement and fraud by employees, customers or third parties, which could harm our results of operations and financial position.***

We may do cash collections to recover our dues. Such cash transactions may expose us to the risk of theft, burglary and misappropriation or unauthorized transactions by our employees and fraud by employees, customers or third parties. Our insurance policies, security systems and measures undertaken to detect and prevent these risks may not be sufficient to prevent or deter such activities in all cases, which may adversely affect our operations and profitability. Further, we may be subject to regulatory or other proceedings in connection with any unauthorized transaction, fraud or misappropriation by our representatives and employees, which could adversely affect our goodwill.

***16. If we are unable to manage our growth effectively, our business and reputation could be adversely affected.***

We commenced our lending business to MSMEs in the financial year 2018-19. As on March 31, 2021, we were operating from 9 prime branches and 25 micro branches with a total loan portfolio of ₹. 1,317 cr and catering to 6,605 customers. Our loan book has grown from ₹ 861 cr as at March 31, 2020 to ₹ 1317 cr as at March 31, 2021.

There can be no assurance that we will be able to sustain our growth strategy successfully or that we will be able to expand further or diversify our product portfolio. If we grow our loan book too rapidly or fail to make proper assessments of credit risks associated with new borrowers, a higher percentage of our loans may become non-performing, which would have a negative impact on the quality of our assets and our financial condition.

Expanding our products or entering into new jurisdictions with new or existing products can be costly and require significant management time and attention. Additionally, as our operations grow in size, scope and complexity and our product offerings increase, we will need to enhance and upgrade our systems and infrastructure to offer an increasing number of enhanced solutions, features and functionality. The expansion of our systems and infrastructure will require us to commit substantial financial, operational and technical resources in advance of an increase in the volume of business, with no assurance that the volume of business will increase. We will need to recruit new employees, who will have to be trained and integrated into our

operations. We will also have to train existing employees to adhere properly to internal controls and risk management procedures. Failure to train our employees properly may result in an increase in employee attrition rates, require additional hiring, erode the quality of customer service, divert management resources, increase our exposure to high-risk credit and impose significant costs on us.

***17. We may experience difficulties in expanding our business into new regions and markets in India and introducing our complete range of products in each of our branches.***

As part of our growth strategy, we continue to evaluate attractive growth opportunities to expand our business into new regions and markets in India. Factors such as competition, culture, regulatory regimes, business practices & customs and customer requirements in these new markets may differ from those in our current markets and our experience in our current markets may not be applicable to these new markets. In addition, as we enter new markets and geographical regions, we are likely to compete with other banks and financial institutions that already have a presence in those geographies and markets and are therefore more familiar with local regulations, business practices and customs and have stronger relationships with customers. Our business may be exposed to various additional challenges including obtaining necessary governmental approvals, identifying and collaborating with local business and partners with whom we may have no previous working relationship; successfully gauging market conditions in local markets with which we have no previous familiarity; attracting potential customers in a market in which we do not have significant experience or visibility; being susceptible to local taxation in additional geographical areas of India and adapting our marketing strategy and operations to different regions of India in which different languages are spoken. Our inability to expand our current operations may adversely affect our business prospects, financial conditions and results of operations.

***18. Our business is based on the trust and confidence of our customers; any damage to that trust and confidence may materially and adversely affect our business, future financial performance and results of operations.***

We are dedicated to earning and maintaining the trust and confidence of our customers and we believe that the good reputation created thereby and inherent in the “U GRO” brand name is essential to our business. The reputation of our Company and/or the “U GRO” brand could be adversely affected by any threatened and/or legal proceedings and/or any negative publicity or news articles in connection with our Company or the “U GRO” brand. As such, any damage to our reputation, or that of the “U GRO” brand name, could substantially impair our ability to maintain or grow our business. If we fail to maintain brand recognition with our target customers due to any issues with our product offerings, a deterioration in service quality, or otherwise, or if any premium in value attributed to our business or to the brands under which our services are provided declines, market perception and customer acceptance of our brands may also decline. Any negative news affecting us might also affect our reputation and brand value.

***19. System failures or inadequacy and security breaches in computer systems may adversely affect our business.***

Our business is increasingly dependent on our ability to process, on a daily basis, a large number of transactions. Our financial, accounting or other data processing systems may fail to operate adequately or become disabled as a result of events that are wholly or partially beyond our control including a disruption of electrical or communications services. Our ability to operate and remain competitive will depend in part on our ability to maintain and upgrade our information technology systems on a timely and cost-effective basis. The information available to and received by our management through our existing MIS systems may not be timely and sufficient to manage risks or to plan for and respond to changes in market conditions and other developments in our operations. We may experience difficulties in upgrading, developing and expanding our systems quickly enough to accommodate our growing customer base and range of products. Our operations also rely on the secure processing, storage and transmission of confidential and other information in our computer systems and networks. Our computer systems, software and networks may be vulnerable to unauthorized access, computer viruses or other malicious code and other events that could compromise data integrity and security. Any failure to effectively maintain or improve or upgrade our management information systems in a timely manner could materially and adversely affect our competitiveness, financial position and results of operations. Moreover, if any of these systems do not operate properly or are disabled or if there are other shortcomings or failures in our internal processes or systems, it could affect our operations or result in financial loss, disruption of our businesses, regulatory intervention or damage to our reputation. In addition, our ability to conduct business may be adversely impacted by a disruption in the infrastructure that supports our businesses and the localities in which we are located.

***20. Any downgrade in our credit ratings could increase borrowing costs and adversely affect our access to capital and lending markets and could also affect our interest margins, business, results of operations and financial condition.***

The cost and availability of debt capital depends in part on our short-term and long-term credit ratings. Credit ratings reflect the opinions of ratings agencies on our financial strength, operating performance, strategic position and ability to meet our obligations. Certain factors that influence our credit ratings may be outside of our control. Our long-term debt is presently rated “Acuite A / (Outlook: Positive)”, by Acuite Ratings & Research Limited, which reflects the credit worthiness of our Company and also increases the confidence of the lender.

Any downgrade in our credit ratings could increase borrowing costs and adversely affect our access to capital and debt markets, which could in turn adversely affect our interest margins, our business and results of operations and cash flows. In addition, any downgrade in our credit ratings could increase the probability that our lenders impose additional terms and conditions to any financing or refinancing arrangements we enter into in the future. Further, any downgrade in our credit ratings may also trigger an event of default or acceleration of certain of our future borrowings.

***21. Our measures to prevent money laundering may not be completely effective and we may be subject to scrutiny and penalties by the RBI for failure to implement effective measures. Moreover, various state government laws regulating money lending transactions could adversely affect our business, prospects, results of operations and financial condition.***

Our Company is required to comply with applicable anti-money-laundering and anti-terrorism laws and other regulations in India. Our measures to prevent money laundering as required by the RBI and other KYC compliance applicable in India, including the Reserve Bank of India (Know Your Customer) Master Directions, 2016 dated February 25, 2016, as amended (“KYC Directions”) and the adoption of anti-money laundering policies and compliance procedures in all our branches may not be completely effective. As our Company has been classified as the NBFC-ND-SIs from the fourth quarter of Fiscal 2020, we are subject to the RBI’s guidelines on financial regulation of NBFCs, including, KYC procedure and policies, all our branches may not be completely effective with adequate internal policies, processes and controls in place with the KYC Directions and other prescribed KYC procedures. There can be no assurance that attempts to launder money using us as a vehicle will not be made. Additionally, certain states in India have enacted laws to regulate money lending transactions, which may for instance establish a maximum rate of interest that can be charged. In the event, we are required to comply with the provisions of these state money lending laws and KYC Compliances, there may be severe civil and criminal penalties for non-compliance with the relevant money lending statutes. In the event that the government of any state in India requires us to comply with the provisions of their respective state money lending laws, KYC Compliances, or imposes any penalty against us for prior non-compliance, our business and results of operations could be adversely affected.

***22. We depend on the accuracy and completeness of information about customers and counterparties for certain key elements of our credit assessment and risk management process. Any misrepresentation, errors in or incompleteness of such information could adversely affect our business and financial performance.***

In deciding whether to extend credit or enter into other transactions with customers, for certain key elements of the credit assessment process, we rely on information furnished to us by or on behalf of customers (including in relation to their financial transactions and past credit history). We may also rely on certain representations from our customers as to the accuracy and completeness of that information. For ascertaining the creditworthiness and encumbrances on collateral we may depend on the respective registrars and sub-registrars of assurances, credit information companies or credit bureaus, and on independent valuers in relation to the value of the collateral, and our reliance on any misleading information given, may affect our judgement of credit worthiness of potential borrowers, and the value of and title to the collateral, which may affect our business, prospects, results of operations and financial condition. We may receive inaccurate or incomplete information as a result of negligence or fraudulent misrepresentation. Our risk management measures may not be adequate to prevent or deter such activities in all cases, which may adversely affect our business prospects, financial condition and results of operations.

***23. Our ability to assess, monitor and manage risks inherent in our business differs from the standards of some of our counterparts in India and in some developed countries.***

We are exposed to a variety of risks, including liquidity risk, interest rate risk, credit risk, operational risk and legal risk. The effectiveness of our risk management is limited by the quality and timeliness of available data. Our strategies and risk management techniques may not be fully effective in mitigating our risks in all market environments or against all types of risk, including risks that are unidentified or unanticipated. Some methods of managing risks are based upon observed historical market behaviour. As a result, these methods may not predict future risk exposures, which could be greater than the historical measures indicated. Other risk management methods depend upon an evaluation of information regarding markets, customers or other matters. This information may not in all cases be accurate, complete, current, or properly evaluated. Management of operational, legal or regulatory risk requires, among other things, policies and procedures to properly record and verify a number of transactions and events. Although we have established these policies and procedures, they may not be fully effective. Our future success will depend, in part, on our ability to respond to new technological advances and evolving the NBFC standards and retail finance sector standards and practices on a cost-effective and timely basis. The development and implementation of such technology entails significant technical and business risks. There can be no assurance that we will successfully implement new technologies or adapt our transaction processing systems to customer requirements or evolving market standards.

**24. Our success depends in large part upon our management team and key personnel and our ability to attract, train and retain such persons.**

Our ability to sustain our rate of growth depends significantly upon our ability to manage key issues such as selecting and retaining key operations personnel, developing managerial experience to address emerging challenges and ensuring a high standard of client service. In order to be successful, we must attract, train, motivate and retain highly skilled employees, especially branch managers and product executives. If we cannot hire additional qualified personnel or retain them, our ability to expand our business will be impaired and our revenue could decline. We will need to recruit new employees, who will have to be trained and integrated into our operations. We will also have to train existing employees to adhere properly to internal controls and risk management procedures. Failure to train and motivate our employees properly may result in an increase in employee attrition rates, divert management resources and subject us to incurring additional human resource related expenditure. Hiring and retaining qualified and skilled managers are critical to our future, as our business model depends on our credit-appraisal and asset valuation mechanism, which are personnel-driven operations. Moreover, competition for experienced employees in the finance sector can be intense. Our inability to attract and retain talented professionals, or the resignation or loss of key operations personnel, may have an adverse impact on our business and future financial performance.

**25. We have had negative net cash flows from our operating, investing and financing activities in the recent financial years. Any negative cash flows in the future may adversely affect our results of operations and financial condition.**

We have had negative net cash flows from our operating, investing and financing activities during our last three financial years, the details of which are summarised below:

	(in ₹ lakhs)		
Particulars	Financial Year 2021	Financial Year 2020	Financial Year 2019
Net cash generated from/ (used in) operating activities	(34,712.06)	(79,880.62)	(8,631.28)
Net cash generated from/ (used in) investing activities	(4,591.73)	17,872.79	(34,703.45)
Net cash generated from/ (used in) financing activities	50,794.70	30,795.49	75,420.84

Any negative cash flows in the future may adversely affect our results of operations and financial condition. For further details, please see “Financial Statements” on page 112.

**26. Our insurance coverage may not be sufficient or may not adequately protect us against any or all hazards, which may adversely affect our business, results of operations, financial condition and cash flows.**

We maintain insurance coverage for our operations in normal course. Our insurance policies, however, may not provide adequate coverage in certain circumstances and are subject to certain deductibles, exclusions and limits on coverage. We cannot assure you that the terms of our insurance policies will be adequate to cover any damage or loss suffered by us or that such coverage will continue to be available on reasonable terms or

will be available in sufficient amounts to cover one or more large claims, or that the insurer will not disclaim coverage as to any future claim.

We cannot assure you that any claim under the insurance policies maintained by us will be honored fully, in part or on time, or that we have obtained sufficient insurance to cover all our losses. In addition, our insurance coverage expires from time to time. We apply for the renewal of our insurance coverage in the normal course of our business, but we cannot assure you that such renewals will be granted in a timely manner, or at acceptable cost, or at all. For further details on our insurance arrangements, see “Our Business” on page 72.

***27. All of our offices and branches are located in leased premises and non-renewal of lease agreements or their renewal on terms unfavourable to us could adversely affect our operations.***

As of August 31, 2021, all of our offices including our Registered and Corporate Office and branches are located in leased premises. Further, as we expand our branch network in line with our growth strategy, we expect the number of leased branches to increase significantly as all of our new branches are expected to open on leased premises. If any of the owners of these premises do not renew the agreements under which we occupy the premises, or if they seek to renew such agreements on terms and conditions unfavorable to us, or if they terminate the agreement we may suffer a disruption in our operations or increased costs, or both, which may adversely affect our business and results of operations.

All or any of the leases may not be renewed on similar terms or at all, or we may be evicted from all or a number of these premises and be required to pay damages to the landlord. This may adversely impact our business and financial condition.

***28. We have in the past entered into related party transactions and may continue to do so in the future, which may potentially involve conflicts of interest with the equity shareholders.***

We have entered into certain transactions with related parties, while we believe that all such transactions have been conducted on an arm’s length basis and contain commercially reasonable terms, we cannot assure you that we could not have achieved more favorable terms had such transactions been entered into with unrelated parties. It is likely that we may enter into related party transactions in the future. Although all related party transactions that we may enter into will be subject to board or shareholder approval, as necessary under the Companies Act, 2013, as amended and the SEBI Listing Regulations, we cannot assure you that such transactions, individually or in the aggregate, will not have an adverse effect on our financial condition and results of operations or that we could not have achieved more favorable terms if such transactions had not been entered into with related parties. For details, see “Related Party Transactions” under “Financial Statements” on page 112.

***29. The new bankruptcy code in India may affect our rights to recover loans from borrowers. The Insolvency and Bankruptcy Code, 2016 (“Bankruptcy Code”) was notified on August 5, 2016.***

The Bankruptcy Code offers a uniform and comprehensive insolvency legislation encompassing all companies, partnerships and individuals (other than financial firms). It allows creditors to assess the viability of a debtor as a business decision, and agree upon a plan for its revival or a speedy liquidation. The Bankruptcy Code creates a new institutional framework, consisting of a regulator, insolvency professionals, information utilities and adjudicatory mechanisms, which will facilitate a formal and time-bound insolvency resolution and liquidation process.

In case insolvency proceedings are initiated against a debtor to our Company, we may not have complete control over the recovery of amounts due to us. Under the Bankruptcy Code, upon invocation of an insolvency resolution process, a committee of creditors is constituted by the interim resolution professional, wherein each financial creditor is given a voting share proportionate to the debts owed to it. Bankruptcy Code provides a 180-day timeline which may be extended by 90 days when dealing with insolvency resolution applications. Subsequently, the insolvency resolution plan prepared by the insolvency professionals has to be approved by 66% of voting share of financial creditors, which requires sanction by the adjudicating authority and, if rejected, the adjudicating authority will pass an order for liquidation. Any resolution plan approved by committee of creditors is binding upon all creditors, even if they vote against it. In case a liquidation process is opted for, the Bankruptcy Code provides for a fixed order of priority in which proceeds from the sale of the debtor’s assets are to be distributed. Before sale proceeds are distributed to a secured creditor, they are to be distributed for the costs of the insolvency resolution and liquidation processes, debts owed to workmen and

other employees, and debts owed to unsecured credits. Further, under this process, dues owed to the Central and State Governments rank at par with those owed to secured creditors. Moreover, other secured creditors may decide to opt out of the process, in which case they are permitted to realise their security interests in priority.

Accordingly, if the provisions of the Bankruptcy Code are invoked against any of the borrowers of our Company, it may affect our Company's ability to recover our loans from the borrowers and enforcement of our Company's rights will be subject to the Bankruptcy Code.

Further, the GoI vide notification dated March 24, 2020 ("Notification") has amended section 4 of the Bankruptcy Code due the lingering impact of the COVID-19 pandemic. Pursuant to the said Notification, GoI has increased the minimum amount of default under the insolvency matters from ₹1,00,000 to ₹1,00,00,000. Therefore the ability of our Company to initiate insolvency proceedings against the defaulters where the amount of default in an insolvency matter is less than ₹1,00,00,000 may impact the recovery of outstanding loans and profitability of our Company.

***30. The fund requirement and deployment mentioned in the Objects of the Issue have not been appraised by any bank or financial institution.***

We intend to use the net proceeds of the Issue, after meeting the expenditures of and related to the Issue, for the purpose of onward lending, repayment of interest and principal of existing borrowings and for general corporate purposes. For further details, see "Objects of the Issue" at page 45. The fund requirement and deployment are based on internal management estimates and has not been appraised by any bank or financial institution. The management will have significant flexibility in applying the proceeds received by us from the Issue. Further, as per the provisions of the SEBI NCS Regulations, we are not required to appoint a monitoring agency and therefore no monitoring agency has been appointed for the Issue.

***31. Our results of operations could be adversely affected as a result of any disputes with our employees.***


Our operations are personnel-driven, and we place a lot of emphasis on the effective training of our personnel in communication and service orientation skills. However, a failure to train and motivate our employees may lead to an increase in our employee attrition rates, erode the quality of customer service, divert management resources and impose significant costs on us which may have an adverse impact on our business and future financial performance.

We employ 392 full-time employees as of June 30, 2021, and lay significant emphasis on our employees' overall welfare. However, there can be no assurance that there will not be any future disruptions in our operations due to any disputes with our employees, or that such disputes will not adversely affect our business and results of operations. We depend on our branch-level employees for sourcing, disbursements and collections and customer liaison, and significant attrition at any of our branches could adversely impact our operations. Further, in the event of a labour dispute, protracted negotiations and strike action may impair our ability to carry on our day-to-day operations, which could materially and adversely affect our business, future financial performance and results of operations.

***32. We cannot guarantee the accuracy or completeness of facts and other statistics with respect to India, the Indian economy and the NBFC and Loan industries contained in this Draft Prospectus.***

While facts and other statistics in this Draft Prospectus relating to India, the Indian economy as well as the Loan industry have been based on various publications and reports from agencies that we believe are reliable, we cannot guarantee the quality or reliability of such materials, particularly since there is limited publicly available information specific to the Loan industry. While we have taken reasonable care in the reproduction of such information, industry facts and other statistics, the same have not been prepared or independently verified by us or any of our respective affiliates or advisors and, therefore we make no representation as to their accuracy or completeness. These facts and other statistics include the facts and statistics included in "Industry Overview" on page 62. Due to possibly flawed or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

**33. *The use of “U GRO” or similar trade names by third parties may result in loss of our business to such third parties and any potential negative publicity relating to such third parties may adversely affect our reputation, the goodwill of our brand and business prospects.***

We believe that our trademarks and other proprietary rights have significant value and are important to identifying and differentiating our services from those of our competitors and creating and sustaining demand for our services. We have registered our trademark, “U GRO” and the logo “” with the Registrar of Trademarks under class. We believe that our trademarks have significant brand recognition, therefore, our trademarks are significant to our business and operations.

We cannot assure you that the steps taken by us to protect our intellectual property rights will be adequate to prevent infringement of such rights by others, including imitation and misappropriation of our brand.

Additionally, we cannot assure you that obstacles will not arise as we expand our business and the geographic scope of our promotional and marketing activities. Third parties may assert intellectual property claims against us, particularly as we expand our business and enter newer industries. Our defence of any claim, regardless of its merit, could be expensive and time consuming and could divert management resources. Successful infringement claims against us could result in significant monetary liability or prevent us from selling some of our products. Any of these events could harm our business and cause our results of operations, liquidity and financial condition to suffer.

**34. *As the NCDs of our Company are listed on BSE, our Company is subject to certain obligations and reporting requirements under SEBI Listing Regulations. Any non-compliances/delay in complying with such obligations and reporting requirements may render us/our promoter liable to prosecution and/or penalties.***

Our Company is subject to the obligations and reporting requirements under SEBI Listing Regulations. Though our Company endeavours to comply with all such obligations/reporting requirements, there have been certain instances of non-compliance and delays in complying with such obligations/reporting requirements. Any such delays or non-compliance would render our Company to prosecution and/or penalties. Although our Company have not received any further communication from the Stock Exchanges or any authority in this regard, there could be a possibility that penalties may be levied against our Company for certain instances of non-compliance and delays in complying with such obligations/reporting requirements.

**35. *There is no assurance that the NCDs issued pursuant to this Issue will be listed on BSE Limited and National Stock Exchange of India Limited in a timely manner, or at all.***

In accordance with Indian law and practice, permission for listing and trading of the NCD issued pursuant to this Issue will not be granted until after the NCDs have been issued and allotted. Approval for listing and trading will require all relevant documents authorising the issue of NCDs to be submitted. There could be a failure or delay in listing the NCDs in BSE and NSE.

**36. *Payments to be made on the NCDs are subordinated to certain taxes and other liabilities preferred by law.***

In the event of bankruptcy, liquidation or winding up, there may not be sufficient assets of our Company remaining, to pay amounts due on the NCDs. The NCDs will be subordinated to certain liabilities preferred by law such as the claims of the Government on account of taxes, and certain liabilities incurred in the ordinary course of our business. In particular, in the event of bankruptcy, liquidation or winding-up, our Company’s assets will be available to pay obligations on the NCDs only after all of those liabilities that rank senior to the NCDs have been paid as per Section 327 of the Companies Act, 2013 or Section 53 of the Insolvency and Bankruptcy Code, 2016, as the case maybe. In the event of bankruptcy, liquidation or winding-up, there may not be sufficient assets remaining to pay amounts, due on the NCDs.

**37. *Our ability to pay dividends in the future will depend on restrictive covenants of our financing arrangements, our future results of operations, financial condition, cash flows and working capital and capital expenditure requirements.***

Any dividends to be declared and paid by us in the future are required to be recommended by our Board and approved by our Shareholders, at their discretion, subject to the provisions of the Articles of Association, Dividend Policy and applicable laws and regulations. Our ability to pay dividends in the future will depend on our future results of operations, financial condition, cash flows, sufficient profitability, working capital

requirements, capital expenditure requirements, business prospects and any other financing arrangements. Dividends distributed by us will be taxed by any applicable dividend distribution tax and may be subject to other requirements prescribed by the regulatory authorities, as the case may be. We cannot assure you that we will generate sufficient revenues to cover our operating expenses and, as such, pay dividends to our shareholders in future consistent with our past practices, or at all. For details pertaining to dividend declared by us in the past, please see “Other Regulatory and Statutory Disclosures” on page 188. As per the law, dividends may be paid out of profits earned during the year or out of accumulated profits earned by a company in previous years and transferred by it to its reserves (subject to certain conditions). Any accumulated profits that are not distributed in a given year are retained and may be available for distribution in subsequent years.

**38. *The objects of the issue are not for any specified projects.***

The proceeds of this Issue will be used by the Issuer in accordance with applicable laws and not for any specified projects. For further details, see “Objects of the Issue” on page 45.

**39. *Negative publicity could damage our reputation and adversely impact our business and financial results. Reputational risk, or the risk to our business, earnings and capital from negative publicity, is inherent in our business.***

The reputation of the non-banking financial industry in general has been closely monitored as a result of the global financial crisis and other matters affecting the financial services industry. Negative public opinion about the non banking finance industry generally or us specifically could materially adversely affect our ability to attract and retain customers and may expose us to litigation and regulatory action. While we have developed our brand and reputation over our history, any negative incidents or adverse publicity could rapidly erode customer trust and confidence in us, particularly if such incidents receive widespread adverse mainstream and social media publicity, or attract regulatory investigations. Negative publicity can result from our own or our third-party service providers’ actual or alleged conduct in any number of activities, including lending practices, mortgage servicing and foreclosure practices, technological practices, corporate governance, regulatory compliance, mergers and acquisitions, and related disclosure, sharing or inadequate protection of customer information, and actions taken by government regulators and community organisations in response to that conduct. Although we take steps to minimise reputational risk in dealing with customers and other constituencies, we, as a large financial services organisation with a high industry profile, are inherently exposed to this risk. Any damage to our brand or our reputation may result in withdrawal of business by our existing customers, loss of new business from potential customers.

**40. *Fluctuations in the market value of our investments could adversely affect our results of operations and financial condition.***

Fluctuations in the market values of our investments as part of treasury management could cause us to write down the value of our assets, affect our liquidity and reduce our ability to enforce our security, which could adversely affect our result of operations and financial condition. We may not accurately identify changes in the value of our investments caused by changes in market prices, and our assessments, assumptions or estimates may prove inaccurate or not predictive of actual results.

**External Risk Factors**

**41. *Our business is affected by prevailing economic, political and other prevailing conditions in India and the markets we currently serve.***

Our Company is incorporated in India, and all of our assets and employees are located in India. As a result, we are dependent on prevailing economic conditions in India and our results of operations are affected by factors influencing the Indian economy. Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

- any increase in Indian interest rates or inflation;
- any exchange rate fluctuations;
- any scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India and scarcity of financing of our developments and expansions;
- volatility in, and actual or perceived trends in trading activity on, India’s principal stock exchanges;
- changes in India’s tax, trade, fiscal or monetary policies, like application of GST;



- political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighbouring countries;
- occurrence of natural or man-made disasters;
- infectious disease outbreaks or other serious public health concerns;
- prevailing regional or global economic conditions, including in India's principal export markets; and
- other significant regulatory or economic developments in or affecting India or its financial services sectors.

Any slowdown or perceived slowdown in the Indian economy, or in specific sectors of the Indian economy, could adversely impact our business, results of operations and financial condition. Our performance and the growth of our business depend on the performance of the Indian economy and the economies of the regional markets we currently serve. These economies could be adversely affected by various factors, such as political and regulatory changes including adverse changes in liberalization policies, social disturbances, religious or communal tensions, terrorist attacks and other acts of violence or war, natural calamities, interest rates, commodity and energy prices and various other factors. Any slowdown in these economies could adversely affect the ability of our customers to afford our services, which in turn would adversely impact our business and financial performance.

***42. Financial difficulties and other problems in certain financial institutions in India could cause our business to suffer and adversely affect our results of operations.***

We are exposed to the risks of the Indian financial system, which in turn may be affected by financial difficulties and other problems faced by certain Indian financial institutions. Certain Indian financial institutions have experienced difficulties during recent years. Some co-operative banks (which tend to operate in rural sector) have also faced serious financial and liquidity crises. There has been a trend towards consolidation with weaker banks, NBFCs and HFCs being merged with stronger entities. The problems faced by individual Indian financial institutions and any instability in or difficulties faced by the Indian financial system generally could create adverse market perception about Indian financial institutions, banks and NBFCs. This in turn could adversely affect our business, our future financial performance, our shareholders' funds and the market price of our NCDs.

***43. Natural disasters and other disruptions could adversely affect the economy and could adversely affect our business, results of operations and financial condition.***

Our operations, including our branch network, may be damaged or disrupted as a result of natural disasters such as earthquakes, floods, heavy rainfall, epidemics, tsunamis and cyclones and other events such as protests, riots and labour unrest. Such events may lead to the disruption of information systems and telecommunication services for sustained periods. They also may make it difficult or impossible for employees to reach our business locations. Damage or destruction that interrupts our provision of services could adversely affect our reputation, our relationships with our customers, our senior management team's ability to administer and supervise our business or it may cause us to incur substantial additional expenditure to repair or replace damaged equipment or rebuild parts of our branch network. Any of the above factors may adversely affect our business, results of operation and financial condition.

***44. We face risks related to public health epidemics in India and abroad.***

Our business could be materially and adversely affected by the outbreak of public health epidemics, or the fear of such an outbreak, in India or elsewhere. In January 2020, an outbreak of a strain of coronavirus, COVID-19, which has spread globally, with cases recorded in China, Australia, Italy, Iran, Japan, South Korea, UAE, Thailand, the United States and India, among other countries. On January 30, 2020, the World Health Organization declared the COVID-19 outbreak a health emergency of international concern. Governments around the world has imposed a number of measures designed to contain the outbreak, including business closures, travel restrictions, quarantines and cancellations of gatherings and events. This in turn has impacted the operation of businesses, reduced regional travels and trade and lowered industrial production and consumption demand. The COVID-19 outbreak is ongoing and the actual extent of the outbreak and its impact on the economy globally in general and in India, in particular remains uncertain and may turn severe. If the outbreak of any of these epidemics or other severe epidemics, continues for an extended period, occurs again and/or increases in severity, it could have an adverse effect on economic activity worldwide, including India, and could materially and adversely affect our business, financial condition and results of operations. Similarly,

any other future public health epidemics in India could materially and adversely affect our business, financial condition, results of operations and prospects.

***45. The NCD Holders may not be able to recover, on a timely basis or at all, the full value of the outstanding amounts and/or the interest accrued thereon in connection with the NCDs.***

Failure or delay to recover the expected value from a sale or disposition of the assets charged as security in connection with the NCDs could expose the holders to a potential loss. Our ability to pay interest accrued on the NCDs and/or the principal amount outstanding from time to time in connection therewith would be subject to various factors inter-alia including our financial condition, profitability and the general economic conditions in India and in the global financial markets. We cannot assure you that we would be able to repay the principal amount outstanding from time to time on the NCDs and/or the interest accrued thereon in a timely manner or at all. Although our Company will create appropriate security in favour of the Debenture Trustee for the NCD Holders on the assets adequate to ensure 100.00% asset cover for the NCDs, which shall be free from any encumbrance, the realisable value of the assets charged as security, when liquidated, may be lower than the outstanding principal and/or interest accrued thereon in connection with the NCDs. A failure or delay to recover the expected value from a sale or disposition of the assets charged as security in connection with the NCDs could expose you to a potential loss.

***46. Instability of economic policies and the political situation in India could adversely affect the fortunes of the industry.***

There is no assurance that the liberalisation policies of the government will continue in the future. Protests against privatisation could slow down the pace of liberalisation and deregulation. The Government of India plays an important role by regulating the policies and regulations that govern the private sector. The current economic policies of the government may change at a later date. The pace of economic liberalisation could change and specific laws and policies affecting the industry and other policies affecting investments in our Company's business could change as well. A significant change in India's economic liberalisation and deregulation policies could disrupt business and economic conditions in India and thereby affect our Company's business. Unstable domestic as well as international political environment could impact the economic performance in the short term as well as the long term. The Government of India has pursued the economic liberalisation policies including relaxing restrictions on the private sector over the past several years. The present Government has also announced policies and taken initiatives that support continued economic liberalisation. The Government has traditionally exercised and continues to exercise a significant influence over many aspects of the Indian economy. Our Company's business may be affected not only by changes in interest rates, changes in Government policy, taxation, social and civil unrest but also by other political, economic or other developments in or affecting India.

***47. Trading of the NCDs may be limited by temporary exchange closures, broker defaults, settlement delays, strikes by brokerage firm employees and disputes.***

The Indian stock exchanges have experienced temporary exchange closures, broker defaults, settlement delays and strikes by brokerage firm employees. In addition, the governing bodies of the Indian stock exchanges have from time to time imposed restrictions on trading in certain securities, limitations on price movements and margin requirements. Furthermore, from time to time, disputes have occurred between listed companies and stock exchanges and other regulatory bodies, which in some cases may have had a negative effect on market sentiment.

***48. Changes in interest rate may affect the price of our NCD.***

Any increase in rate of interest, which frequently accompany inflation and/or a growing economy, are likely to have a negative effect on the price of our NCDs. All securities where a fixed rate of interest is offered, such as our NCDs, are subject to price risk. The price of such securities will vary inversely with changes in prevailing interest rates, i.e. when interest rates rise, prices of fixed income securities fall and when interest rates drop, the prices increase. The extent of fall or rise in the prices is a function of the existing coupon, days to maturity and the increase or decrease in the level of prevailing interest rates. Increased rates of interest, which frequently accompany inflation and/or a growing economy, are likely to have a negative effect on the price of our NCDs.

**PROMINENT NOTES**

1. This is a public issue of NCDs by our Company aggregating up to ₹ 5,000 lakhs.
2. For details on the interest of our Company's Directors, please see "Our Management" and "Capital Structure" on pages 98 and 37 respectively.
3. Our Company has entered into certain related party transactions and disclosed in "Financial Statements" on page 112.
4. Any clarification or information relating to the Issue shall be made available by the Lead Manager and our Company to the investors at large and no selective or additional information would be available for a section of investors in any manner whatsoever.
5. Investors may contact the Registrar to the Issue, Company Secretary & Compliance Officer and Lead Manager for any complaints pertaining to the Issue. In case of any specific queries on allotment/refund, Investor may contact Registrar to the Issue. All grievances arising out of Applications for the NCDs made through the Online Stock Exchange Mechanism or through Trading Members may be addressed directly to the respective Stock Exchange.
6. In the event of oversubscription to the Issue, allocation of NCDs will be as per the "Basis of Allotment" set out in "Issue Procedure" on page 159.
7. Our Equity Shares are currently listed on BSE and NSE.
8. Our Company has nil contingent liabilities as of March 31, 2021.
9. For further information, relating to certain significant legal proceedings that we are involved in, see "Outstanding Litigation" on page 123.

## GENERAL INFORMATION

Our Company was incorporated as Chokhani Securities Private Limited under the Companies Act, 1956 on February 10, 1993 with the Registrar of Companies, Maharashtra, Mumbai. Our Company was subsequently converted to a public limited company pursuant to the fresh Certificate of Incorporation issued by the ROC on July 26, 1994. Subsequently, the name of our Company was changed to U GRO Capital Limited w.e.f. September 26, 2018 and a fresh Certificate of Incorporation was obtained from Registrar of Companies, Mumbai. The CIN of our Company is L67120MH1993PLC070739.

### NBFC Registration

Our Company is a non-deposit accepting Non-Banking Financial Company ('NBFC') as defined under Section 45-IA of the Reserve Bank of India Act, 1934 and registered with effect from March 5, 1998 having Registration No. 13.00325. Our Company is engaged in the business of lending with technology focused small business lending platform. The Company focus on Healthcare, Education, Chemicals, Food Processing / FMCG, Hospitality, Electrical Equipment & Components, Auto Components, Light Engineering and Micro Enterprises segments

### Registered Office

Equinox Business Park,  
Tower 3, 4th Floor, LBS Road,  
Kurla (W), Mumbai - 400 070, Maharashtra  
Tel No: +91 22 4891 8686  
Email: [cs@ugrocapital.com](mailto:cs@ugrocapital.com)  
Website: [www.ugrocapital.com](http://www.ugrocapital.com)

For details of change in Registered Office, refer to "History and Certain Corporate Matters" on page 82 of this Draft Prospectus.

Registrar of Companies  
Registrar Of Companies, Mumbai  
100, Everest, Marine Drive  
Mumbai - 400 002, Maharashtra  
Tel. No.: +91 22 2281 2627 / 2202 0295 / 2284 6954  
Fax No.: +91 22 2281 1977  
E-mail: [roc.mumbai@mca.gov.in](mailto:roc.mumbai@mca.gov.in)

### Registration Details

Company Registration Number with RoC	070739
Corporate Identity Number	L67120MH1993PLC070739
NBFC Registration Certificate Number under Section 45 IA of the RBI Act	A-13.00325
Legal Entity Identifier No (LEI)	3358007O1S315QAAY388
PAN	AAACC2069E
GST	27AAACC2069E1ZZ

### Chief Financial and Operations Officer

#### Mr. Sandeepkumar Zanvar

Equinox Business Park,  
Tower 3, 4th Floor, LBS Road,  
Kurla (W), Mumbai - 400 070  
Maharashtra  
Tel No: +91 22 4891 8686  
Email: [sandeepkumar.zanvar@ugrocapital.com](mailto:sandeepkumar.zanvar@ugrocapital.com)

**Note:** Sandeepkumar Zanvar has resigned from the position of the Chief Financial and Operations Officer of our Company. While he shall continue to serve the notice period as per the terms of his appointment and policies of the Company, he shall be relieved from the said position w.e.f. November 02, 2021. The Nomination and Remuneration Committee has recommended elevation of Mr. Amit Gupta from the Chief Treasury Officer of the Company, as the Chief Financial Officer in his place which is subject to approval from the Audit Committee and Board at the ensuing meeting.

**Company Secretary and Compliance Officer****Mr. Aniket Karandikar**

Equinox Business Park,  
Tower 3, 4th Floor, LBS Road,  
Kurla (W), Mumbai - 400 070  
Maharashtra  
Tel No: +91 22 4891 8686  
Email: [cs@ugrocapital.com](mailto:cs@ugrocapital.com)

Applicants or prospective investors may contact the Company Secretary and Compliance Officer or the Registrar to the Issue in case of any pre-issue or post-issue related problems, such as non-receipt of allotment advice, credit of allotted NCBs in beneficiary accounts, refund amounts, interest on the Application amounts, non-receipt of debenture certificates (where NCBs have been re-materialised) etc., as the case may be.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, Application Form number, address of the Applicant, Permanent Account Number, number of NCBs applied for, Options of NCBs applied for, amount paid on application, Depository Participant name and client identification number and the collection centre of the Members of the Consortium where the Application was submitted and ASBA Account number (for Bidders other than Retail Individual Investors bidding through the UPI Mechanism) in which the amount equivalent to the Bid Amount was blocked or UPI ID in case of Retail Individual Investors bidding through the UPI mechanism.

Further, the Bidder shall enclose the Acknowledgement Slip or provide the acknowledgement number received from the Designated Intermediaries in addition to the documents/information mentioned hereinabove. All grievances relating to the ASBA process may be addressed to the Registrar to the Issue with a copy to either (a) the relevant Designated Branch of the SCSB where the Application Form was submitted by the ASBA Applicant, or (b) the Member of the Consortium and the relevant Designated Branch of the SCSB concerned in the event of an Application submitted by an ASBA Applicant at any of the Syndicate ASBA Centres, giving full details such as name, address of Applicant, Application Form number, Option applied for, number of NCBs applied for, amount blocked on Application.

All grievances related to the UPI process may be addressed to the Stock Exchange, which shall be responsible for addressing investor grievances arising from applications submitted online through the App based/ web interface platform of stock exchange or through their Trading Members. The intermediaries shall be responsible for addressing any investor grievances arising from the applications uploaded by them in respect of quantity, price or any other data entry or other errors made by them.

All grievances arising out of Applications for the NCBs made through the Online Stock Exchange Mechanism or through Trading Members of the Stock Exchange may be addressed directly to the relevant Stock Exchange.

**Lead Manager to the Issue****Sundae Capital Advisors Private Limited**

SEBI registration number: INM000012494  
CIN: U65990DL2016PTC305412  
941, Level 9, Platina, Plot No. C - 59  
'G' Block, Bandra Kurla Complex  
Bandra (East), Mumbai - 400 051  
Ph.: +91 22 6700 0639  
E-mail id: [ugroncd.2021@sundaecapital.com](mailto:ugroncd.2021@sundaecapital.com)  
Investor grievance E-mail id: [grievance.mb@sundeacapital.com](mailto:grievance.mb@sundeacapital.com)  
Website: [www.sundaecapital.com](http://www.sundaecapital.com)  
Contact Person: Ashi Sood / Ridima Gulati  
Compliance Officer: NitiN Somani

**Consortium Members / Lead Brokers**

[•]

**Debenture Trustee****IDBI Trusteeship Services Limited**

SEBI registration number: IND000000460

Asian Building, Ground Floor

17, R. Kamani Marg, Ballard Estate

Mumbai - 400 001

Telephone: +91 22 4080 7000

Email Id: [itsl@idbitrustee.com](mailto:itsl@idbitrustee.com) / [kavita@idbitrustee.com](mailto:kavita@idbitrustee.com) / [nikhil@idbitrustee.com](mailto:nikhil@idbitrustee.com)

Investor grievance e-mail Id: [itsl@idbitrustee.com](mailto:itsl@idbitrustee.com) / [kavita@idbitrustee.com](mailto:kavita@idbitrustee.com) / [response@idbitrustee.com](mailto:response@idbitrustee.com)

Contact person: Kavita Hindalekar

Website: [www.idbitrustee.com](http://www.idbitrustee.com)

The Debenture Trustee has by its letter dated October 14, 2021 has consented to act as a Debenture Trustee in relation to the Issue under Regulation 8 of the SEBI NCS Regulations. See Annexure III for the consent letter of the Debenture Trustee.

All the rights and remedies of the NCD Holders under this Issue shall vest in and shall be exercised by the appointed Debenture Trustee for this Issue without having it referred to the NCD Holders. All investors under this Issue are deemed to have irrevocably given their authority and consent to the Debenture Trustee so appointed by our Company for this Issue to act as their trustee and for doing such acts, deeds, matters, and things in respect of or relating to the Debenture Holders as the Debenture Trustee may in his absolute direction deem necessary or require to be done in the interest of Debenture Holders and signing such documents to carry out their duty in such capacity. Any payment by our Company to the NCD Holders / Debenture Trustee, as the case may be, shall, from the time of making such payment, completely and irrevocably discharge our Company pro tanto from any liability to the NCD Holders. For details on the terms of the Debenture Trust Deed, please see "Issue Procedure" on page 159 of this Draft Prospectus.

**Legal Advisor to the Issue****SNG and Partners**

One Bazar Lane, Near Bengali Market

New Delhi - 110 001

Telephone number: +91 11 4358 2000

Fax number: +91 11 4358 2033

Email: [soumyajit\\_mitra@sngpartners.in](mailto:soumyajit_mitra@sngpartners.in)

Website: <https://www.sngpartners.in>

Contact Person: Soumyajit Mitra

**Credit Rating Agency****Acuité Ratings & Research Limited**

SEBI Registration No: IN/CRA/006/2011

708, Lodha Supremus, Lodha iThink Techno Campus

Kanjurmarg (East), Mumbai - 400 042

Tel No: +91 22 4929 4000

Email: [chitra.mohan@acuite.in](mailto:chitra.mohan@acuite.in)

Website: [www.acuite.in](http://www.acuite.in)

Contact Person: Chitra Mohan

**Credit Rating and Rationale**

The NCDs proposed to be issued by our Company have been rated by Acuité Ratings & Research Limited ("ACUITE"). ACUITE has, vide its letter dated October 11, 2021, assigned a rating of "ACUITE A" for an amount up to ₹ 5,000 Lakhs for the proposed NCDs. Instruments with this rating are considered to have Positive Outlook Please refer to Annexure II of this Draft Prospectus for rationale for the above ratings.

**Disclaimer Clause of Acuité Ratings & Research Limited**

An Acuité rating does not constitute an audit of the rated entity and should not be treated as a recommendation or opinion that is intended to substitute for a financial adviser's or investor's independent assessment of whether to buy, sell or hold any security. Acuité ratings are based on the data and information provided by the issuer and obtained from other reliable sources. Although reasonable care has been taken to ensure that the data and information is true, Acuité, in particular, makes no representation or warranty, expressed or implied with respect to the adequacy, accuracy or completeness of the information relied upon. Acuité is not responsible for any errors

or omissions and especially states that it has no financial liability whatsoever for any direct, indirect or consequential loss of any kind arising from the use of its ratings. Acuite ratings are subject to a process of surveillance which may lead to a revision in ratings as and when the circumstances so warrant. Please visit our website ([www.acuite.in](http://www.acuite.in)) for the latest information on any instrument rated by Acuite, Acuite's rating scale and its definitions.

**Registrar to the Issue**

**Link Intime India Private Limited**

SEBI Registration No: INR000004058

C-101, 247 Park, First Floor

L.B.S. Marg, Vikhroli (West)

Mumbai - 400 083, Maharashtra

Tel No: +91 22 4918 6200

Fax No: +91 22 4918 6060

Email: [ugrocapital.ncd@linkintime.co.in](mailto:ugrocapital.ncd@linkintime.co.in)

Website: [www.linkintime.co.in](http://www.linkintime.co.in)

Contact Person: Shanti Gopalkrishnan

Link Intime India Private Limited has by its letter dated September 30, 2021 given its consent for its appointment as the Registrar to the Issue and for its name to be included in this Draft Prospectus, Prospectus and in all the subsequent periodical communications sent to the holders of the Debentures issued pursuant to this Issue. Investors may contact the Registrar to the Issue or the Company Secretary and Compliance Officer in case of any pre Issue or post Issue related issues such as non-receipt of Allotment Advice, demat credit, refund orders, transfers etc.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, Application Form number, address of the Applicant, Permanent Account Number, number of NCDs applied for, Series of NCDs applied for, amount paid on application, Depository Participant name and client identification number, and the collection centre of the Members of the Consortium where the Application was submitted and ASBA Account number (for Bidders other than Retail Individual Investors bidding through the UPI Mechanism) in which the amount equivalent to the Bid Amount was blocked or UPI ID in case of Retail Individual Investors bidding through the UPI mechanism. Further, the Bidder shall enclose the Acknowledgement Slip or provide the acknowledgement number received from the Designated Intermediaries in addition to the documents/information mentioned hereinabove.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue with a copy to the relevant SCSB, giving full details such as name, address of Applicant, Application Form number, number of NCDs applied for, amount blocked on Application and the Designated Branch or the collection center of the SCSB where the Application Form was submitted by the ASBA Applicant.

All grievances related to the UPI process may be addressed to the Stock Exchanges, which shall be responsible for addressing investor grievances arising from the applications submitted online through the application based / web interface platform of stock exchanges or through their Trading Members. The intermediaries shall be responsible for addressing any investor grievances arising from the applications uploaded by them in respect of quantity, price or any other data entry or other errors made by them.

All grievances arising out of Applications for the NCDs made through the online Stock Exchange mechanisms or through Trading Members may be addressed directly to the respective Stock Exchanges.

**Statutory Auditors**

**M/s MSKA & Associates**

Chartered Accountants

602, Floor 6, Raheja Titanium

Western Express Highway, Geetanjali

Railway Colony, Ram Nagar

Goregaon (East), Mumbai - 400 063

Tel No: +91 22 66831 1600

Email: [swapnilkale@mska.in](mailto:swapnilkale@mska.in)

Firm Registration No: 105047W

**Banker to the Issue****Public Issue Account, Refund Bank and Sponsor Bank**

Axis Bank Limited

SEBI Registration No: INB100000017

Tel No: +91 91 6700 2301

Fax No +91 22 285 0984

Email: [bkc.branchhead@axisbank.com](mailto:bkc.branchhead@axisbank.com)

Website: [www.axisbank.com](http://www.axisbank.com)

Contact Person: Shruti Khanna

**Underwriting**

The Issue is not underwritten

**Arrangers to the Issue**

There are no arrangers to the Issue

**Guarantor to the Issue**

There are no guarantors to the Issue

**Recovery Expense Fund**

Our Company will create a recovery expense fund in the manner as specified by SEBI in circular no. SEBI/HO/MIRSD/CRADT/CIR/P/2020/207 dated October 22, 2020, as amended from time to time, and Regulation 11 of the SEBI NCS Regulations with the Designated Stock Exchange for the purpose of this Issue and informed the Debenture Trustee regarding the creation of such fund. The recovery expense fund may be utilised by Debenture Trustee, in the event of default by our Company under the terms of the Debenture Trust Deed for taking appropriate legal action to enforce the security.

**Designated Intermediaries****Self-Certified Syndicate Banks**

The banks which are registered with SEBI under Securities and Exchange Board of India (Bankers to an Issue) Regulations, 1994, as amended, and offer services in relation to ASBA, including blocking of an ASBA Account, a list of which is available on <http://www.sebi.gov.in> or at such other website as may be prescribed by SEBI from time to time.

A list of the Designated Branches of the SCSBs, with which an Applicant, not applying through the Syndicate, may submit the Application Forms, is available at <http://www.sebi.gov.in>, or at such other website as may be prescribed by SEBI from time to time.

**Syndicate SCSB Branches**

In relation to Applications submitted to the Designated Intermediaries, the list of branches of the SCSBs to receive deposits of ASBA Applications from such Designated Intermediaries is provided on <http://www.sebi.gov.in> or at such other website as may be prescribed by SEBI from time to time. For more information on such branches collecting Applications from Designated Intermediaries, see the above-mentioned web-link.

**SCSBs eligible as issuer banks for UPI Mechanism and eligible mobile applications**

In accordance with SEBI Operational Circular, UPI Investors making an Application in the Issue using the UPI Mechanism, may apply through the SCSBs and mobile applications whose names appears on the website of the SEBI at [ww.sebi.gov.in](http://www.sebi.gov.in), and updated from time to time.

**RTAs / CDPs**

The list of the RTAs and CDPs, eligible to accept Applications in the Issue, including details such as postal address, telephone number and email address, are provided on the websites of BSE at <http://www.bseindia.com>, for RTAs and CDPs, as updated from time to time.

**Broker Centres / Designated CDP Locations / Designated RTA Locations**

In accordance with SEBI Circular No. CIR/CFD/14/2012 dated October 4, 2012 and CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the ASBA Circular, Applicants can submit the Application Forms with the Registered Brokers at the Broker Centres, CDPs at the Designated CDP Locations or the RTAs at the Designated RTA Locations, respective lists of which, including details such as address and telephone number, are



available at the websites of the Stock Exchanges at [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com). The list of branches of the SCSBs at the Broker Centres, named by the respective SCSBs to receive deposits of the Application Forms from the Registered Brokers will be available on the website of the SEBI ([www.sebi.gov.in](http://www.sebi.gov.in)) and updated from time to time.

### Impersonation

As a matter of abundant caution, attention of the Investors is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

*“Any person who:*

- a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or*
- b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or*
- c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447.”*

### Minimum Subscription

In terms of the SEBI NCS Regulations, for an issuer undertaking a public issue of debt securities, the minimum subscription for public issue of debt securities shall be 75% of the Issue Size. If our Company does not receive the minimum subscription of 75% of the Issue Size, prior to the Issue Closing Date, the entire subscription amount shall be unblocked in the Applicants ASBA Account within eight Working Days from the date of closure of the Issue or such time as may be specified by SEBI. The refunded subscription amount shall be credited only to the account from which the relevant subscription amount was remitted. In the event, there is a delay by our Company in unblocking the aforesaid ASBA Account within the prescribed time limit, our Company will pay interest at the rate of 15% per annum for the delayed period.

Under Section 39(3) of the Companies Act, 2013 read with Rule 11(2) of the Companies (Prospectus and Allotment of Securities) Rules, 2014 if the stated minimum subscription amount is not received within the specified period, the application money received is to be credited only to the bank account from which the subscription was remitted. To the extent possible, where the required information for making such refunds is available with our Company and/or Registrar, refunds will be made to the account prescribed. However, where our Company and/or Registrar does not have the necessary information for making such refunds, our Company and / or Registrar will follow the guidelines prescribed by SEBI in this regard included in the SEBI Operational Circular.

### Utilisation of Issue proceeds

For details on utilisation of Issue proceeds, please see “Objects of the Issue” on page 45 of this Draft Prospectus.

### Issue Schedule

Issue Programme	
Issue Opens on	[●]
Issue Closes on	[●]
Pay in Date	Application Date. The entire Application Amount is payable on Application
Deemed date of allotment	The date on which the Board or the Investment and Borrowing Committee approves the Allotment of the NCDs for the Issue or such date as may be determined by the Board of Directors or the Investment and Borrowing Committee and notified to the Designated Stock Exchange. The actual Allotment of NCDs may take place on a date other than the Deemed Date of Allotment. All benefits relating to the NCDs including interest on NCDs (as specified for the Issue under the Prospectus) shall be available to NCD Holders from the Deemed Date of Allotment.

*\* The Issue shall remain open for subscription on Working Days from 10 a.m. to 5 p.m. during the period indicated above, except that the Issue may close on such earlier date or extended date as may be decided by the Board of Directors of our Company or the Investment and Borrowing Committee. In the event of an early closure or extension of the Issue, our Company shall ensure that notice of the same is provided to the prospective investors through an advertisement in all the newspapers in which pre-issue advertisement and advertisement for opening or closure of the Issue have been given on or before such earlier or initial date of Issue closure. On the Issue Closing Date, the Application Forms will be accepted only between 10 a.m. and 3 p.m. (Indian Standard Time) and uploaded until 5 p.m. or such extended time as may be permitted by the Stock Exchanges. Further, pending mandate requests for bids placed on the last day of bidding will be validated by 5 p.m. (Indian Standard Time) on*

*one Working Day after the Issue Closing Date. For further details refer to “Issue procedure” on page 159 of this Draft Prospectus.*

Applications Forms for the Issue will be accepted only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time) or such extended time as may be permitted by the Stock Exchanges, during the Issue Period as mentioned above on all days between Monday and Friday (both inclusive barring public holiday), (i) by the Consortium or the Trading Members of the Stock Exchanges, as the case maybe, at the centres mentioned in Application Form through the ASBA mode, (a) directly by the Designated Branches of the SCSBs or (b) by the centres of the Consortium, sub-brokers or the Trading Members of the Stock Exchanges, as the case maybe, only at the selected cities. On the Issue Closing Date Application Forms will be accepted only between 10 a.m. and 3.00 p.m. (Indian Standard Time) and uploaded until 5.00 p.m. or such extended time as may be permitted by the Stock Exchanges. Further, pending mandate requests for bids placed on the last day of bidding will be validated by 5 PM on one Working Day after the Issue Closing Date For further details please refer to “Issue Procedure” on page 159 of this Draft Prospectus.

Due to limitation of time available for uploading the Applications on the Issue Closing Date, Applicants are advised to submit their Application Forms one day prior to the Issue Closing Date and, no later than 3.00 p.m. (Indian Standard Time) on the Issue Closing Date. Applicants are cautioned that in the event a large number of Applications are received on the Issue Closing Date, there may be some Applications which are not uploaded due to lack of sufficient time to upload. Such Applications that cannot be uploaded will not be considered for allocation under the Issue. Application Forms will only be accepted on Working Days during the Issue Period. Neither our Company, nor the Lead Manager or Trading Members of the Stock Exchanges are liable for any failure in uploading the Applications due to failure in any software/ hardware systems or otherwise. Please note that, within each category of investors the Basis of Allotment under the Issue will be on a date priority basis except on the day of oversubscription, if any, where the Allotment will be proportionate.

Such Applications that cannot be uploaded will not be considered for allocation under the Issue. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday). Neither our Company, nor the Lead Manager, nor any Member of the Syndicate, Registered Brokers at the Broker Centres, CDPs at the Designated CDP Locations or the RTAs at the Designated RTA Locations or designated branches of SCSBs are liable for any failure in uploading the Applications due to faults in any software/hardware system or otherwise. Please note that, within each category of investors, the Basis of Allotment under the Issue will be on date priority basis except on the day of oversubscription, if any, where the Allotment will be proportionate.

## CAPITAL STRUCTURE

**a. Our share capital as on the last quarter end, that is September 30, 2021:**

Share Capital	Amount (in ₹)
<b>Authorised Share Capital</b>	
8,15,00,000 Equity Shares of ₹ 10/- each	81,50,00,000
2,05,00,000 Preference Shares of ₹ 10/- each	20,50,00,000
<b>Total</b>	<b>1,02,00,00,000</b>
<b>Issued Share Capital, Subscribed and Paid-up Capital</b>	
7,05,28,550 Equity Shares of ₹ 10/- each	70,52,85,500
<b>Total</b>	<b>70,52,85,500</b>
<b>Share Premium</b>	<b>7,76,73,44,826</b>

*The Issue will not result in any change in the paid-up share capital of our Company due to issue and allotment of the NCD.*

- b. There has been no change in the authorised share capital of our Company for the last three years preceding the date of this Draft Prospectus.
- c. Equity Share capital history of our Company for the last three years preceding the date of this Draft Prospectus as on September 30, 2021

Date of Allotment	No. of Equity Shares	Face Value	Issue Price	Consideration (Cash, Other than cash, etc)	Nature of Allotment	Cumulative			Remark
						No. of Equity Shares	Equity Share Capital	Securities Premium *	
Opening Balance as on September 30, 2018						1,53,46,023	15,34,60,230	1,07,01,82,747	-
03/10/2018	44,97,087	10	140	Cash	Conversion of CCPS	1,98,43,110	19,84,31,100	1,62,43,48,582	Note 1
18/01/2019	34,88,372	10	129	NA	Conversion of CCD	2,33,31,482	23,33,14,820	2,03,94,64,850	Note 2
30/07/2019	1,35,65,891	10	129	NA	Allotment pursuant to Scheme of Arrangement as approved by NCLT, Mumbai Bench	3,68,97,373	36,89,73,730	3,65,38,05,879	Note 3
18/09/2019	1,00,00,000	10	129	NA	Conversion of CCD	4,68,97,373	46,89,73,730	4,84,20,55,879	Note 4
18/09/2019	1,00,00,000	10	129	NA	Conversion of CCPS	5,68,97,373	56,89,73,730	6,03,20,55,879	Note 5
19/12/2019	38,37,210	10	129	NA	Conversion of CCD	6,07,34,583	60,73,45,830	6,48,86,83,869	Note 6
19/12/2019	38,37,210	10	129	NA	Conversion of CCPS	6,45,71,793	64,57,17,930	6,94,53,11,859	Note 7
20/12/2019	59,56,757	10	148	NA	Conversion of warrants	7,05,28,550	70,52,85,500	7,76,73,44,826	Note 8
Closing Balance as on September 30, 2021						7,05,28,550	70,52,85,500		

\* Securities Premium for CCPS, CCD and Warrants are being shown in the column against the date of conversion of the respective CCPS, CCD and Warrants. Further, the expenses for raising of capital has been written off against securities premium account during the above referred period.

**Notes:**

- Allotment of 44,97,087 equity shares to 44 allottees upon conversion of CCPS. Further, an amount of ₹ 304.55 lakhs, towards capital issue expenses, has been written off against securities premium account for the period from August 22, 2018 till September 12, 2018.
- Allotment of 34,88,372 equity shares to Indgrowth Capital Fund I upon conversion of CCD.
- Allotment of 1,35,65,891 equity shares to DBZ (Cyprus) Limited pursuant to the Scheme of Arrangement between U GRO Capital Limited and Asia Pragati Capfin Private Limited.
- Allotment of 1,00,00,000 equity shares to ClearSky Investment Holdings Pte. Ltd. upon conversion of CCD. Further, an amount of ₹ 17.50 lakhs, towards capital issue expenses, has been written off against securities premium account on August 31, 2019.
- Allotment of 1,00,00,000 equity shares to NewQuest Asia Investments III Limited upon conversion of CCPS.
- Allotment of 38,37,210 equity shares to ClearSky Investment Holdings Pte. Ltd. upon conversion of CCD.
- Allotment of 38,37,210 equity shares to NewQuest Asia Investments III Limited upon conversion of CCPS.
- Allotment of 59,56,757 equity shares to Samena Fidem Holdings upon exercise of warrants.

- d. Preference Share capital history of our Company for the last three years preceding the date of this Draft Prospectus as on September 30, 2021

Date of Allotment	No. of Preference Shares	Face Value (₹)	Issue Price (₹)	Consideration (Cash, Other than cash, etc)	Nature of Allotment	Cumulative			Remarks
						No. of Preference Shares	Preference Share Capital (in ₹)	Securities Premium	
Opening Balance as on September 30, 2018						1,83,34,297	18,33,42,970	-	-
03/10/2018	(40,87,580)	10		NA	Conversion into Equity Shares	1,42,46,717	14,24,67,170	-	-
03/10/2018	(409,507)	10		NA	Conversion into Equity Shares	1,38,37,210	13,83,72,100	-	-
18/09/2019	(1,00,00,000)	10		NA	Conversion into Equity Shares	38,37,210	3,83,72,100	-	-
19/12/2019	(38,37,210)	10		NA	Conversion into Equity Shares	NIL	NIL	-	-
Closing Balance as on September 30, 2021						NIL	NIL		

\* For details on securities premium, refer to table (c) above

- e. Compulsorily Convertible Debentures history of our Company for the last three years preceding the date of this Draft Prospectus as on September 30, 2021

Date of Allotment	No. of Debentures	Face Value (₹)	Issue Price (₹)	Consideration (Cash, Other than cash, etc)	Nature of Allotment	Cumulative			Remarks
						No. of Debentures	Debentures (in ₹)	Securities Premium	
Opening Balance as on September 30, 2018						1,83,34,297	18,33,42,970	-	-
03/10/2018	(40,87,580)	10		NA	Conversion into Equity Shares	1,42,46,717	14,24,67,170	-	-
03/10/2018	(409,507)	10		NA	Conversion into Equity Shares	1,38,37,210	13,83,72,100	-	-
18/09/2019	(1,00,00,000)	10		NA	Conversion into Equity Shares	38,37,210	3,83,72,100	-	-
19/12/2019	(38,37,210)	10		NA	Conversion into Equity Shares	NIL	NIL	-	-
Closing Balance as on September 30, 2021						NIL	NIL		

\* For details on securities premium, refer to table (c) above

- f. Details of any acquisition or amalgamation in the last one year  
Our Company has not made any acquisition or undertaken any amalgamation in the last one year.

- g. Details of any reorganization / reconstruction in the last one year  
Our Company has not made any reorganization / reconstruction in the last one year.

h. Details of the shareholding of the Company as on September 30, 2021, as per the format specified under the listing regulations:

Table I: Summary statement holding of specified securities

Table 1: Summary Statement holding of specified securities																		
Cate- gory	Category of shareholders	No. of share- holder s	No. of fully paid up Equity Shares held	No. of partly paid up Equity Sha res held	No. of shares underlyin g Depositor y Receipts	Total no. of shares held	Share- holding as a %age of total no. of shares (calculat ed as per SCRR, 1957)	No. of voting rights held in each class of securities			No. of shares underly ing outstan ding convert ible securiti es (includ ing warran ts)	Sharehold ing as % assuming full conversion of convertible securities (as a % of diluted share capital)	No. of locked in shares		No. of shares pledged		No. of Equity Shares held in dematerialis ed form	
							(as a % of (A+B+C )	No. of voting rights		Total as % of (A+B+C)			No. (a)	As a % of total share s held (b)	No. (a)	As a % of total share s held (b)		
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)= IV + V + VI	(VIII)	Class X	Cl as s Y	Total	(IX)	(X)	(XI) = (VII) + (X) as a % of (A+B+C)	(XII)		(XIII)		(XIV)
(A)	Promoter & Promoter Group	1	20,27,709	0	0	20,27,709	2.88	20,27,709	0	20,27,709	2.88	0	2.88	0	0	0	0	20,27,709
(B)	Public	4,036	6,85,00,841	0	0	6,85,00,841	97.12	6,85,00,841	0	6,85,00,841	97.12	0	97.12	0	0	0	0	6,84,49,121
(C)	Non promoter non public	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(C1)	Shares underlying DRs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(C2)	Shares held by Employee trust	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Total	4,037	7,05,28,550	0	0	7,05,28,550	100	7,05,28,550	0	7,05,28,550	100	0	100	0	0	0	0	7,04,76,830

Table II: Statement showing shareholding pattern of the Promoter and Promoter Group

Category	Category of share-holders *	No. of share-holders	No. of fully paid up Equity Shares held	No. of partly paid up Equity Shares held	No. of shares underlying Depository Receipts	Total no. of shares held	Shareholding as a %age of total no. of shares (calculated as per SCRR, 1957)	No. of voting rights held in each class of securities				No. of shares underlying outstanding convertible securities (including warrants)	Shareholding as % assuming full conversion of convertible securities (as a % of diluted share capital)	No. of locked in shares		No. of shares pledged or otherwise encumbered		No. of Equity Shares held in dematerialised form	
								(as a % of (A+B+C))	No. of voting rights					Total as % of (A+B+C)	No. (a)	As a % of total shares held (b)	No. (a)		As a % of total shares held (b)
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII) = IV + V + VI	(VIII)	Class X	Class Y	Total	(IX)	(X)	(XI) = (VII) + (X) as a % of (A+B+C)	(XII)		(XIII)		(XIV)	
A(1)	Indian																		
(a)	Individuals	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
(b)	Hindu Undivided Family	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
(c)	Central Government / State Government(s)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
(d)	Financial Institutions / Banks	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
(e)	Any other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	Poshika Advisory Services LLP	1	20,27,709	0	0	0	2.88	20,27,709	0	20,27,709	2.88	0	2.88	0	0	0	0	20,27,709	
	Shachindra Nath ("PAC")	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	Sub-total A(1)	1	20,27,709	0	0	0	2.88	20,27,709	0	20,27,709	2.88	0	2.88	0	0	0	0	20,27,709	
A(2)	Foreign																		
(a)	Individuals (Non resident Individuals / Foreign Individuals)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
(b)	Government	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
(c)	Institutions	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
(d)	Foreign Portfolio Investors	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
(e)	Any others	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	Sub-total A(2)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	Total shareholding of Promoter and Promoter Group (A) = (A)(1) + (A)(2)	1	20,27,709	0	0	0	2.88	20,27,709	0	20,27,709	2.88	0	2.88	0	0	0	0	20,27,709	

Table III: Statement showing shareholding pattern of public shareholder

Table III: Statement showing shareholding pattern of public shareholders																		
Category	Category of shareholders	No. of share-holders	No. of fully paid up Equity Shares held	No. of partly paid up Equity Shares held	No. of shares underlying Depository Receipts	Total no. of shares held	Shareholding as a %age of total no. of shares (calculated as per SCRR, 1957)	No. of voting rights held in each class of securities				No. of shares underlying outstanding convertible securities (including warrants)	Shareholding as % assuming full conversion of convertible securities (as a % of diluted share capital)	No. of locked in shares		No. of shares pledged or otherwise encumbered		No. of Equity Shares held in dematerialised form
							(as a % of (A+B+C 2)	No. of voting rights			Total as % of total voting rights			No. (a)	As a % of total shares held (b)	No. (a)	As a % of total shares held (b)	
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII) = IV + V + VI	(VIII)	Class X	Class Y	Total	(IX)	(X)	(XI) = (VII) + (X) as a % of (A+B+C)	(XII)		(XIII)		(XIV)
1	Institutions																	
(a)	Mutual Funds	1	9,981	0	0	9,981	0.01	9,981	0	9,981	0.01	0	0.01	0	0	0	0	9,981
(b)	Venture Capital Funds	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(c)	Alternative Investment Funds	1	18,49,237	0	0	18,49,237	2.62	0	0	18,49,237	2.62	0	2.62	0	0	0	0	18,49,237
	Indgrowth Capital Fund I	1	18,49,237	0	0	18,49,237	2.62	0	0	18,49,237	2.62	0	2.62	0	0	0	0	18,49,237
(d)	Foreign Venture Capital Investor	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(e)	Foreign Portfolio Investor	3	3744131	0	0	3744131	5.31	3744131	0	3744131	5.31	0	5.31	0	0	0	0	3744131
	Samena Special Situations Mauritius	1	3321500	0	0	3321500	4.71	3321500	0	3321500	4.71	0	4.71	0	0	0	0	3321500
(f)	Financial Institutions / Banks	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(g)	Insurance Companies	1	1428600	0	0	1428600	2.03	1428600	0	1428600	2.03	0	2.03	0	0	0	0	1428600
	PNB Metlife India Insurance Company Limited	1	1428600	0	0	1428600	2.03	1428600	0	1428600	2.03	0	2.03	0	0	0	0	1428600
(h)	Provident Funds / Pension Funds	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(i)	Any other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Sub Total (B)(1)	6	70,31,949	0	0	70,31,949	9.97	70,31,949	0	70,31,949	9.97	0	9.97	0	0	0	0	70,31,949
2	Central Government / State Government (s)/ President of India	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	Sub Total (B)(2)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Category	Category of shareholders	No. of share-holders	No. of fully paid up Equity Shares held	No. of partly paid up Equity Shares held	No. of shares underlying Depository Receipts	Total no. of shares held	Shareholding as a %age of total no. of shares (calculated as per SCRR, 1957)	No. of voting rights held in each class of securities			No. of shares underlying outstanding convertible securities (including warrants)	Shareholding as % assuming full conversion of convertible securities (as a % of diluted share capital)	No. of locked in shares		No. of shares pledged or otherwise encumbered		No. of Equity Shares held in dematerialised form	
							(as a % of (A+B+C 2)	No. of voting rights		Total as % of total voting rights			No. (a)	As a % of total shares held (b)	No. (a)	As a % of total shares held (b)		
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII) = IV + V + VI	(VIII)	Class X	Class Y	Total	(IX)	(X)	(XI) = (VII) + (X) as a % of (A+B+C)	(XII)		(XIII)		(XIV)
3	Non Institutions																	
(a)	Individual shareholders holding nominal share capital upto ₹ 2.00 lakh	3753	2054022	0	0	2054022	2.91	2054022	0	2054022	2.91	0	2.91	0	0	0	0	2003102
	Individual shareholders holding nominal share capital in excess of ₹ 2.00 lakh	58	5202670	0	0	5202670	7.38	5202670	0	5202670	7.38	0	7.38	0	0	0	0	5202670
(b)	Any other	219	54212200	0	0	54212200	76.87	54212200	0	54212200	76.87	0	76.87	0	0	0	0	54211400
	HUF	81	441344	0	0	441344	0.63	441344	0	441344	0.63	0	0.63	0	0	0	0	441344
	Overseas Corporate Bodies	5	50164713	0	0	50164713	71.13	50164713	0	50164713	71.13	0	71.13	0	0	0	0	50164713
	Clearsky Investment Holdings Pte Limited	1	15116279	0	0	15116279	21.42	15116279	0	15116279	21.43	0	21.43	0	0	0	0	15116279
	Newquest Asia Investments III Limited	1	15116279	0	0	15116279	21.42	15116279	0	15116279	21.43	0	21.43	0	0	0	0	15116279
	DBZ (Cyprus) Limited	1	13565891	0	0	13565891	19.23	13565891	0	13565891	19.23	0	19.23	0	0	0	0	13565891
	Samena Fidem Holdings	1	5956757	0	0	5956757	8.45	5956757	0	5956757	8.45	0	8.45	0	0	0	0	5956757
	Non resident Indians	47	116474	0	0	116474	0.17	116474	0	116474	0.17	0	0.17	0	0	0	0	116474
	LLP	10	1001943	0	0	1001943	1.42	1001943	0	1001943	1.42	0	1.42	0	0	0	0	1001943
	Clearing Members	24	34365	0	0	34365	0.05	34365	0	34365	0.05	0	0.05	0	0	0	0	34365
	Bodies Corporate	52	2453361	0	0	2453361	3.48	2453361	0	2453361	3.48	0	3.48	0	0	0	0	2453361
	Chhattisgarh Investments Limited	1	1310372	0	0	1310372	1.86	1310372	0	1310372	0.12	1.86	1.86	0	0	0	0	1310372



Category	Category of shareholders	No. of share-holders	No. of fully paid up Equity Shares held	No. of partly paid up Equity Shares held	No. of shares underlying Depository Receipts	Total no. of shares held	Shareholding as a %age of total no. of shares (calculated as per SCRR, 1957)	No. of voting rights held in each class of securities			No. of shares underlying outstanding convertible securities (including warrants)	Shareholding as % assuming full conversion of convertible securities (as a % of diluted share capital)	No. of locked in shares		No. of shares pledged or otherwise encumbered		No. of Equity Shares held in dematerialised form
							(as a % of (A+B+C 2)										
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII) = IV + V + VI	(VIII)	Class X	Class Y	Total	(IX)	(X)	(XI) = (VII) + (X) as a % of (A+B+C)	(XII)	(XIII)		(XIV)
	Sub Total (B)(3)	4030	61468892	0	0	61468892	87.15	61468892	0	61468892	87.15	0	0	0	0	0	61417172
	Total public shareholding (B) = (B)(1)+(B)(2)+(B)(3)	4036	68500841	0	0	68500841	97.12	68500841	0	68500841	97.12	0	0	0	0	0	68449121

- i. List of top 10 holders of equity shares of the Company as on September 30, 2021:

<b>Sr. No.</b>	<b>Name of Shareholders</b>	<b>No. of Equity Shares held</b>	<b>No. of Equity Shares held in demat form</b>	<b>Holding percentage</b>
1	Clearsky Investment Holdings Private Limited	1,51,16,279	1,51,16,279	21.43
2	NewQuest Asia Investments III Limited	1,51,16,279	1,51,16,279	21.43
3	DBZ (Cyprus) Limited	1,35,65,891	1,35,65,891	19.23
4	Samena Fidems Holdings	59,56,757	59,56,757	8.44
5	Samena Special Situations Mauritius	33,21,500	33,21,500	4.71
6	Indgrowth Capital Fund I	27,33,058	27,33,058	3.86
7	Poshika Advisory Services LLP	20,27,709	20,27,709	2.88
8	PNB Metlife India Insurance Company Limited	14,28,600	14,28,600	2.03
9	Chhattisgarh Investments Limited	13,10,372	13,10,372	1.86
10	Abakkus Growth Fund-1	10,75,064	10,75,064	1.52

- j. None of the Equity Shares have been pledged or otherwise encumbered by our Promoter and Promoter Group.
- k. There has been no change in the Promoter holding of our Company during the last financial year beyond 26% (as prescribed by RBI).
- l. The Company has one stock option scheme 'CSL Employee Stock Option Scheme 2017'. The said scheme was approved by board of directors on December 31, 2017 and by the shareholders May 07, 2018 (Results of which were declared on May 09, 2018) and ratified by the shareholders in Extra-ordinary General Meeting held on September 18, 2018. The number of options outstanding as on June 30, 2021 is 26,40,073.
- m. Our Company does not have any outstanding warrants as on date of this Draft Prospectus.

## OBJECTS OF THE ISSUE

### Issue Proceeds

Our Company has filed this Draft Prospectus for public issue of 5,00,000 rated, secured, senior, listed, transferable, redeemable, non-convertible debentures of face value of ₹ 1,000 (“NCDs”) for an amount of ₹ 5,000 lakhs.

Our Company proposes to utilise the funds which are being raised through the Issue, after deducting the Issue related expenses to the extent payable by our Company (“Net Proceeds”), towards funding the following objects (collectively referred to herein as the “Objects”):

1. For the purpose of onward lending, financing, and for repayment of interest and principal of existing borrowings of the Company; and
2. General corporate purposes.

The main objects clause of the Memorandum of Association of our Company permits our Company to undertake the activities for which the funds are being raised through the present Issue and also the activities which our Company has been carrying on till date.

The details of the proceeds of the Issue are set forth in the following table:

Sr. No.	Description	Estimated Amount (₹ in lakhs)
1.	Gross Proceeds of the Overall Issue Size	5,000.00
2.	Issue Related Expenses *	[-]
3.	Net Proceeds (i.e. Gross Proceeds less Issue related expenses)	[-]

*\*The above Issue related expenses are indicative and are subject to change depending on the actual level of subscription to the Issue, the number of allottees, market conditions and other relevant factors.*

Requirement of funds and Utilisation of Net Proceeds The following table details the objects of the Issue and the amount proposed to be financed from the Net Proceeds:

Sr. No.	Objects of the Issue	Percentage of amount proposed to be financed from Net Proceeds
1.	For the purpose of onward lending and financing business of the Company in the ordinary course of business (including for repayment / refinance of existing debts of the Company)*	At least 75%
2.	General corporate purposes**	Not exceeding 25%
<b>Total</b>		<b>100%</b>

*\* Our Company shall not utilise the proceeds of this Issue towards payment of prepayment penalty, if any.*

*\*\* The Net Proceeds will be first utilised towards the Objects mentioned above. The balance is proposed to be utilised for general corporate purposes, subject to such utilisation not exceeding 25% of the amount raised in the Issue, in compliance with the SEBI NCS Regulations.*

No part of the proceeds shall be utilised directly/ indirectly towards capital markets (debt and equity), land acquisition or usages that are restricted for bank financing.

### Issue Related Expenses

The expenses of this Issue include, among others, fees for the Lead Manager and selling commission to the Lead Manager/Lead Brokers, printing and distribution expenses, legal fees, advertisement expenses, fees payable to RTA, Debenture Trustee, SCSBs’ commission / fees, listing fees, commission and fees payable to the intermediaries as provided for in the SEBI Operational Circular, and any other expense directly related to Issue.

The estimated breakdown of the total expenses for this Issue is as follows\*:

Particulars	Amount (₹ in lakhs)	As percentage of Issue proceeds (in %)	As percentage of total expenses of the Issue (in %)
Fee Payable to Intermediaries including Registrar to the Issue and Debenture Trustees	[•]	[•]	[•]
Lead Manager Fee, Legal Counsel Fee, Selling and Brokerage Commission, SCSB Processing Fee	[•]	[•]	[•]
Advertising and Marketing, Printing and Stationery Costs	[•]	[•]	[•]
Other Miscellaneous Expenses	[•]	[•]	[•]
<b>Grand Total</b>	[•]	[•]	[•]

\*Assuming the Issue is fully subscribed.

The expenses are indicative and are subject to change depending on the actual level of subscription to the Issue and the number of Allottees, market conditions and other relevant factors.

#### **Purpose for which there is a Requirement of Funds**

As stated in “Issue Proceeds” above.

#### **Funding plan**

NA

#### **Summary of the project appraisal report**

NA

#### **Schedule of implementation of the project**

NA

#### **Interim Use of Proceeds**

Our Board of Directors, in accordance with the policies formulated by it from time to time, will have flexibility in deploying the proceeds received from the Issue. Pending utilisation of the proceeds out of the Issue for the purposes described above, our Company intends to temporarily invest funds in high quality interest bearing liquid instruments including money market mutual funds, deposits with banks or temporarily deploy the funds in investment grade interest bearing securities as may be approved by the Board. Such investment would be in accordance with the investment policies approved by the Board from time to time.

#### **Monitoring of Utilisation of Funds**

There is no requirement for appointment of a monitoring agency in terms of the SEBI NCS Regulations. The Board and Audit Committee shall monitor the utilisation of the proceeds of the Issue. For the relevant Financial Years commencing from Financial Year 2021-2022, our Company will disclose in our financial statements, the utilisation of the net proceeds of the Issue under a separate head along with details, if any, in relation to all such proceeds of the Issue that have not been utilised thereby also indicating investments, if any, of such unutilised proceeds of the Issue. Our Company shall utilise the proceeds of the Issue only upon the execution of the documents for creation of security and receipt of final listing and trading approval from the Stock Exchanges. Further, in accordance with the SEBI Listing Regulations, our Company will furnish to the Stock Exchange(s) on a half yearly basis, a statement indicating material deviations, if any, in the use of Issue proceeds and shall also publish the same in newspapers simultaneously with the half-yearly financial results in the terms of and as per the format prescribed by Circular SEBI/HO/DDHS/08/2020 dated January 17, 2020. Our Company shall utilise the proceeds of the Issue only upon execution of the documents for creation of Security and the Debenture Trust Deed and receipt of listing and trading approval from the Stock Exchange as stated in this Draft Prospectus in “Terms of the Issue” on page 144.

#### **Other Confirmation**

The main objects clause of the Memorandum of Association of our Company permits our Company to undertake its existing activities as well as the activities for which the funds are being raised through this Issue.

No part of the proceeds from this Issue will be paid by us as consideration to our Promoter, our Directors, Key Managerial Personnel, or companies promoted by our Promoter.

Our Company confirms that it will not use the proceeds, or any part of the proceeds, of the Issue, directly or indirectly for the purchase of any business or in the purchase of any interest in any business whereby our Company shall become entitled to an interest in either the capital or profits and losses or both, in such business exceeding 50% thereof, directly or indirectly in the purchase or acquisition of any immovable property or acquisition of securities of any other body corporate.

The Issue proceeds shall not be utilised towards full or part consideration for the purchase or any other acquisition, inter alia by way of a lease, of any immovable property. The Issue proceeds shall not be used for buying, trading or otherwise dealing in equity shares of any listed company.

#### **Variation in terms of contract or objects**

The Company shall not, in terms of Section 27 of the Companies Act, 2013, at any time, vary the terms of the objects for which this Draft Prospectus is issued, except as may be prescribed under the applicable laws and under Section 27 of the Companies Act, 2013.

#### **Utilisation of Issue Proceeds**

1. All monies received pursuant to the issue of NCDs to public shall be transferred to a separate bank account as referred to in sub-section (3) of section 40 of the Companies Act, 2013 and the SEBI NCS Regulations, and our Company will comply with the conditions as stated therein, and these monies will be transferred to Company's bank account after receipt of listing and trading approvals;
2. The allotment letter shall be issued, or application money shall be refunded in accordance with the Applicable Law failing which interest shall be due to be paid to the applicants at the rate of 15% per annum for the delayed period;
3. Details of all monies utilised shall be disclosed under an appropriate separate head in our Balance Sheet indicating the purpose for which such monies had been utilised;
4. Details of all unutilised monies out of issue of NCDs, if any, shall be disclosed and continued to be disclosed under an appropriate separate head in our Balance Sheet till the time any part of the proceeds of the Issue remains unutilised indicating the form of financial assets in which such unutilised monies have been invested;
5. The Issue proceeds shall not be utilised towards full or part consideration for the purchase or any other acquisition, inter alia, by way of a lease, of any immovable property;
6. We shall utilise the Issue proceeds only after (i) receipt of minimum subscription, i.e., 75% of the Issue Size pertaining to the Issue; (ii) completion of Allotment and refund process in compliance with Section 40 of the Companies Act, 2013; (iii) creation of security; (iv) obtaining requisite permissions or consents for creation of first charge over assets sought to be provided as Security; (v) obtaining listing and trading approval as stated in this Draft Prospectus in "Issue Structure" on page 129 of this Draft Prospectus;
7. The Issue proceeds shall be utilised in compliance with various guidelines, regulations and clarifications issued by RBI, SEBI or any other statutory authority from time to time. Further the Issue proceeds shall be utilised only for the purpose and objects stated in the Offer Documents; and
8. If Allotment is not made, application monies will be refunded/unblocked in the ASBA Accounts within 6 Working days from the Issue Closing Date or such lesser time as specified by SEBI, failing which interest will be due to be paid to the Applicants in accordance with applicable laws.

#### **Benefit or Interest accruing to Promoters or Directors out of the objects of the Issue**

There is no benefit or interest accruing to the Promoter or Directors from the Objects of the Issue.

## STATEMENT OF TAX BENEFITS

### STATEMENT OF POSSIBLE TAX BENEFITS AVAILABLE TO THE DEBENTURE HOLDER(S)

To,  
**The Board of Directors,**  
**Ugro Capital Limited**  
Equinox Business Park,  
Tower 3, 4th Floor,  
LBS Road, Kurla (West)  
Mumbai - 400 070.

Dear Sir(s),

**Sub: Statement of Possible Tax Benefits available to Debenture Holders in connection with the Proposed Public Issue by Ugro Capital Limited (the Company) of Secured Redeemable Non-Convertible Debentures ('NCDs' or 'Debentures') of upto Rs.50 crores**

We hereby confirm that the enclosed statement in **Annexure** states the possible tax benefits available to the Debenture holders of the Company under the Income-tax Act, 1961 (the Act) as amended by the Finance Act, 2021 i.e. relevant to the Assessment Year 2022-23 presently in force in India.

Several of these benefits are dependent on the Company or its debenture holders fulfilling the stipulated conditions prescribed under relevant provisions of the Act and the eligibility thereon. Hence, the ability of the Company or its Debenture holders to derive the tax benefits is dependent upon fulfillment of such conditions, which based on business imperatives the Company faces in the future, the Company or its Debenture holders may or may not choose to fulfill.

The benefits stated in the enclosed statement are neither exhaustive nor conclusive and the preparation of the said statement and the content therein is the responsibility of the Company's Management. The statement is designed to provide general information to the debenture holders and must not be substituted for professional tax advice.

Our views are based on existing provisions of the Act and its interpretations, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. Any such change, which could also be retrospective shall have an effect on the views expressed herein. We do not assume any obligation to update this statement on any events subsequent to its issue, which may have an effect on the discussions herein.

In view of the individual nature of the tax consequences and the changing tax laws, each debenture holder is advised to consult their own tax consultant with respect to the specific tax implications arising out of their participation in the Issue. We are neither suggesting nor are we advising the debenture holders to invest money based on this statement.

We do not express any opinion or provide assurance as to whether:

1. The Company or its debenture holders will continue obtain these benefits in future;
2. The conditions prescribed for availing these benefits have been/would be met with;
3. The Revenue authorities/Courts will concur with the views expressed herein

The contents of the statement are based on information, explanation and representations obtained from the Company and on the basis of their understanding of the business activities and operations of the Company.

This report has been issued at the request of the Company for the purpose of inclusion in the offer document in connection with its proposed Issue and should not be used by anyone else or for any other purpose.

**For MSKA & Associates**  
**Chartered Accountants**  
ICAI Firm Registration No. 105047W

Swapnil Kale  
Partner  
Membership No. 117812  
UDIN: 21117812AAAAPR2080

Mumbai  
October 14, 2021

**STATEMENT OF POSSIBLE TAX BENEFITS AVAILABLE TO THE DEBENTURE HOLDER(S)**

The Annexure is based on the provisions of the Income-tax Act, 1961 (IT Act), as on date.

This Annexure intends to provide general information on the applicable provisions of the IT Act. However, in view of the nature of the implications, the investors are best advised to consult their respective tax advisors/consultants for appropriate counsel with respect to the specific tax and other implications arising out of their participation in the Portfolio as indicated herein.

**Taxability under the IT Act**

**1. Taxability under various heads of Income**

The returns received by the investors from NCD in the form of interest and the gains on the sale/ transfer of the NCD, may be characterized under the following broad heads of income for the purposes of taxation under the IT Act:

- Profits and Gains from Business;
- Income from Capital Gains; and
- Income from Other Sources.

The returns from the investment in the form of interest would generally be subject to tax under the head “Income From Other Sources”. Under certain circumstances depending upon the facts and circumstances of the taxpayer, the interest income may be subject to tax under the head “Profits and gains from business”.

The gains from the sale of the instrument or security may be characterised either as “Profits and gains from business” or as “Capital Gains”. This is discussed in the following paragraph.

**“Profit and Gains from Business” versus “Capital Gains”**

Gains from the transfer of securities/instruments of the investee companies may be characterised as “Capital Gains” or as “Profits and Gains from Business” in the hands of an investor, depending upon whether the investments in the NCD is held as an ‘investments’ or as ‘stock in trade’. This can vary based on the facts of each investor’s case (taking into account factors such as the magnitude of purchases and sales, ratio between purchases and sales, the period of holding, whether there exists an intention to earn a profit from sale or to earn interest, etc.)

The investors may obtain specific advice from their tax advisors regarding the tax treatment of their investments.

**2. Taxation of Interest, Profits from Business and Capital Gains**

Income by way of interest received on debentures, bonds, and other debt instruments held as an investment will be charged to tax as under the head “Income from Other Sources” at the rates applicable to the investor after deduction of expenses, if any, allowable under section 57 of the IT Act. These are essentially expenses (not being in the nature of capital expenditure) laid out or expended wholly and exclusively for the purpose of earning the interest income.

In case of debentures, bonds or other debt instruments held as stock-in-trade and sold before their maturity, the interest accrued thereon till the date of sale and included in the sale price, may also be charged to tax as “business income” (treatment separately discussed below).

Further, in case of certain specific fixed income securities and certain debt instruments, purchased and held as investments and transferred prior to maturity, the gain from the transfer may also possibly be characterised as “capital gains” (treatment separately discussed below).

The investors may obtain specific advice from their tax advisors regarding the tax treatment of their investments.



As discussed above, depending on the particular facts of each case, the investments may, in certain cases, be regarded to be in the nature of stock in trade and, hence, the gains from the transfer/ sale of such investments would be considered to be in the nature of “Profits and gains from business”.

In such a scenario, the gains from the business of investing in the NCD may be chargeable to tax on a ‘net’ basis (that is, net of allowable deductions for expenses/allowances under Chapter IV – Part D of the IT Act).

The “Profits and Gains from Business” so computed, as reduced on account of set-off of losses in accordance with Chapter VI of the IT Act and unabsorbed allowances, if any, would go to form part of the gross total income of the investor.

The gross total income would be reduced by deductions, if any, available under Chapter VI-A of the IT Act and the resultant total income would be subject to tax at the tax rates as applicable to the investor (Refer Note 1 and Note 2).

Based on section 145 of the IT Act, the timing of charging any income to tax would depend on the method of accounting followed by the taxpayer consistently (i.e. cash or mercantile).

*Investors should obtain specific advice from their tax advisors regarding the manner of computing business income, the deductions available therefrom and the tax to be paid thereon.*

### **Taxation of Profits and gains from business**

As discussed above, depending on the particular facts of each case, the investments may, in certain cases, be regarded to be in the nature of stock in trade and, hence, the gains from the transfer/ sale of such investments would be considered to be in the nature of “Profits and gains from business”.

### **Taxation of Capital Gains**

As discussed above, based on the particular facts of each case, the investments may, in certain cases, be regarded to be in the nature of capital assets and hence the gains from the transfer/ sale of such investments would be considered to be in the nature of “capital gains”.

As per section 2(14) of the IT Act, the term ‘capital asset’ had been defined to, *inter alia*, mean any securities held by a foreign institutional investor which has invested in such securities in accordance with the regulations made under Securities and Exchange Board of India Act, 1992.

- **Period of holding – long-term & short-term capital assets**

Taxability of investments primarily depends on Nature of Capital Asset and Period of Holding.

A security (other than a unit) listed on a recognised stock exchange in India or zero-coupon bond (as defined) held for a period of more than 12 months is considered long-term capital asset.

In case of share of an unlisted company and immovable property, it will be considered as a long-term capital asset where it is held for a period of more than 24 months.

Any assets (other than as described above), are considered long-term capital assets where they are held for a period of more than 36 months.

The above assets, where held for a period of not more than 12 months/ 24 months/ 36 months, as the case may be, will be treated as short-term capital assets.

The gains arising from the transfer of long-term capital assets are termed as long-term capital gains. The gains arising from the transfer of short-term capital assets are termed as short-term capital gains.

- **Computation of capital gains**

Capital gains are computed after reducing from the consideration received from the transfer of the capital

asset, the cost of acquisition of such asset and the expenses incurred wholly and exclusively in connection with the transfer.

- **Nature of transactions and resultant capital gain treatment**

The capital gains tax treatment of transactions is given in Note 4.

The following transactions would attract the “regular” capital gains tax provisions:

- ✓ Transactions of sale of debentures, bonds, listed or otherwise; and
- ✓ Transactions in structured debentures.

- **Set off of capital losses**

Long-term capital loss of a year can be set off only against long-term capital gains arising in that year and cannot be set off against short-term capital gains arising in that year. On the other hand, short-term capital loss in a year can be set off against both, short-term and long-term capital gains of the same year.

Unabsorbed short-term and long-term capital loss of prior years can be separately carried forward for not more than eight assessment years immediately succeeding the assessment year for which the first loss was computed, provided the Return of Income (ROI) is filed within the original due date. Unabsorbed short-term capital loss shall be eligible for set off against short-term capital gains as well as long-term capital gains. However, unabsorbed long-term capital loss shall be eligible to be set off only against long-term capital gains.

- **Taxability of non-resident investors under the tax treaty**

In case of non-resident investor who is a resident of a country with which India has signed a Double Taxation Avoidance Agreement (“DTAA” or “tax treaty”) (which is in force) income-tax is payable at the rates provided in the IT Act, as discussed below, or the rates provided in such tax treaty, if any, whichever is more beneficial to such non-resident investor, subject to conditions prescribed.

For non-residents claiming such tax treaty benefits, the IT Act mandates the obtaining of a Tax Residency Certificate (“TRC”) from the home country tax authority.

Section 90(5) of the IT Act provides that an assessee to whom a DTAA applies shall provide such other documents and information, as may be prescribed. Further, a notification substituting Rule 21AB of the Income-tax Rules, 1962 (“Rules”) has been issued prescribing the format of information to be provided under section 90(5) of the IT Act, i.e. in Form No 10F. Where the required information is not explicitly mentioned in the TRC, the assessee shall be required to furnish a self-declaration in Form No 10F and keep and maintain such documents as are necessary to substantiate the information mentioned in Form 10F.

- **General Anti Avoidance Rules (“GAAR”)**

The General Anti Avoidance Rule (“GAAR”) was introduced in the IT Act by the Finance Act, 2012. The Finance Act, 2015 made the provisions of GAAR applicable prospectively from 1 April 2017. Further, income accruing, arising, deemed to accrue or arise or received or deemed to be received by any person from transfer of investments made up to 31 March 2017 would be protected from the applicability of GAAR.

- **Widening of taxability of Capital Gains**

In the context of taxation of capital gains, the definitions of “capital asset” and “transfer” are widened with retro-effect from 1 April 1961 specifically with a view to tax, in the hands of non-residents, gains from direct or indirect transfer of assets situated in India.

- **Withholding provisions**

The withholding provisions provided under the Act are machinery provisions meant for tentative deduction of income-tax subject to regular assessment. The withholding tax is not the final liability to income-tax of an assessee. For rate of tax applicable to an assessee, please refer Notes 1 and 2 below.

Sr. No.	Scenarios	Provisions
1	Withholding tax rate on interest on NCD issued to Indian residents	<ul style="list-style-type: none"> <li>➤ Interest paid to residents other than insurance companies will be subject to withholding tax as per section 193 of the IT Act at the rate of 10 per cent.</li> <li>➤ No tax is required to be deducted on interest paid to an individual or a HUF, in respect of debentures issued by a company in which the public is substantially interested if: <ul style="list-style-type: none"> <li>• the amount of interest paid to such person in a financial year does not exceed INR 5,000; and</li> <li>• such interest is paid by an account payee cheque</li> </ul> </li> <li>➤ <b>Further, no tax is required to be deducted on any interest payable on any security issued by a company, where such security is in dematerialized form and is listed on a recognized stock exchange in India in accordance with the Securities Contracts (Regulation) Act, 1956 (42 of 1956) and the rules made thereunder.</b></li> </ul>
2	Withholding tax rate on interest on NCD issued to Foreign Portfolio Investor (FPI)	<ul style="list-style-type: none"> <li>➤ Tax deduction on interest from NCD issued to FPIs should be made as per sections 196D read with section 115AD of the IT Act i.e. at 20 per cent subject to relief under the relevant DTAA, if any.</li> <li>➤ Withholding rate will be increased by surcharge as applicable (Refer Note 2) and a health and education cess of 4 per cent on the amount of tax plus surcharge as applicable. However, where the withholding is done as per the rate of tax provided under the relevant DTAA, the said rate shall not be required to be increased by a surcharge and health and education cess.</li> </ul>
3	Withholding tax rate on interest on NCD issued to non-residents other than FPIs	<ul style="list-style-type: none"> <li>➤ Interest payable to non-resident (other than FPI) would be subject to withholding tax at the rate of 30 per cent/40 per cent as per the provisions of section 195 of the IT Act subject to relief under the relevant DTAA depending upon the status of the non-resident.</li> <li>➤ Withholding rate will be increased by surcharge as applicable (Refer Note 2) and a health and education cess of 4 per cent on the amount of tax plus surcharge, as applicable.</li> </ul>
4	Withholding tax rate on purchase of 'goods'	<ul style="list-style-type: none"> <li>➤ As per section 194Q of the IT Act, inserted by FB, 2021, w.e.f. July 01, 2021, any sum payable by a 'buyer' to a resident for purchase of 'goods' of the value exceeding INR 50 Lakhs shall be liable to withholding at the rate of 0.1 percent.</li> <li>➤ Buyer means a person whose total sales, turnover or gross receipts from the business carried on by him exceeds INR 10 crores in the financial year immediately preceding the financial year in which the purchase is carried out.</li> <li>➤ TDS shall not be applicable where; <ul style="list-style-type: none"> <li>• Tax is deductible under any of the provisions of the IT Act; or</li> </ul> </li> </ul>

		<ul style="list-style-type: none"> <li>• Tax is collectible under the provisions of section 206C of the IT Act other than a transaction to which section 206C(1H) of the IT Act applies</li> </ul> <p>➤ Given that the term ‘goods’ has not been defined under the proposed section 194Q of the Act and there exists lack of clarity on whether the term ‘goods’ would include ‘securities’, it is advisable that the investors obtain specific advice from their tax advisors regarding the same.</p> <p>➤ The CBDT vide its circular no. 13 of 2021 dated 30<sup>th</sup> June, 2021 has provided guidelines under section 194Q of the Act for removal of difficulties. It provides clarity on several aspects, including the following:</p> <ul style="list-style-type: none"> <li>• Provisions of section 194Q shall not be applicable in relation to transactions in securities and commodities which are traded through recognized stock exchanges or cleared and settled by the recognized clearing corporation including recognized stock exchanges or recognized clearing corporations located in International Financial Services Centre</li> <li>• Despite the said section coming into effect from July 01, 2021, the threshold limit of INR 50 Lakhs shall be computed from April 01, 2021 and any payment made/amount credited to the seller prior to June 30, 2021 the TDS section shall apply.</li> <li>• However, if neither payment of sum/credit of amount has taken place before July 01, 2021, the said section shall not apply.</li> <li>• Further, provisions of this section shall apply to a non-resident buyer whose purchase of goods from resident seller is effectively connected with permanent establishment of such non-resident.</li> </ul>
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#### **Notes:**

#### **Note 1: Tax rates**

#### **Resident Individuals and Hindu Undivided Families**

The individuals and HUFs are taxed in respect of their total income at the following rates:

<b>Slab</b>	<b>Tax rate *</b>
Total income up to Rs 250,000 <sup>#</sup>	Nil
More than Rs 250,000 <sup>#</sup> but up to Rs 500,000 <sup>@</sup>	5 per cent of excess over Rs 250,000
More than Rs 500,000 but up to Rs 1,000,000	20 per cent of excess over Rs 500,000 + Rs 12,500 <sup>\$</sup>
Exceeding Rs 1,000,000	30 per cent of excess over Rs 1,000,000 + Rs 112,500 <sup>\$</sup>

<sup>@</sup>A resident individual (whose total income does not exceed Rs 500,000) can avail rebate under section 87A. It is deductible from income tax before calculating health and education cess. The amount of rebate available would be 100 per cent of income-tax chargeable on his total income or Rs 12,500, whichever is less.”

\* plus surcharge if applicable – Refer Note 2 and a health and education cess of 4 per cent on the amount of tax plus surcharge, if applicable).

<sup>#</sup> for resident senior citizens of sixty years of age and above but below eighty years of age, Rs 250,000 has to

be read as Rs 300,000 and for resident senior citizens of eighty years of age and above (“super senior citizen”) Rs 250,000’ has to be read as Rs 500,000.

<sup>s</sup>Similarly, for resident senior citizens of sixty years of age and above but below eighty years of age, Rs 12,500 has to be read as Rs 10,000 and Rs 112,500 has to be read as Rs 110,000. And for super senior citizen Rs 12,500 has to be read as Nil and Rs 112,500 has to be read as Rs 100,000.

Alternatively, where an individual or a HUF exercises the option to be assessed to tax under the provisions of section 115BAC of the IT Act, the following shall be the rate of tax applicable:

Slab	Tax rate *
Total income up to Rs 250,000	Nil
More than Rs 250,000 but up to Rs 500,000 <sup>@</sup>	5 per cent of excess over Rs 250,000
More than Rs 500,000 but up to Rs 750,000	10 per cent of excess over Rs 500,000 + Rs 12,500
More than Rs 750,000 but up to Rs 1,000,000	15 per cent of excess over Rs 750,000 + Rs 37,500
More than Rs 1,000,000 but up to Rs 1,250,000	20 per cent of excess over Rs 1,000,000 + Rs 75,000
More than Rs 1,250,000 but up to Rs 1,500,000	25 per cent of excess over Rs 1,250,000 + Rs 1,25,000
More than Rs 1,500,000	30 per cent of excess over Rs 1,500,000 + Rs 1,87,500

<sup>@</sup>A resident individual (whose total income does not exceed Rs 500,000) can avail rebate under section 87A. It is deductible from income tax before calculating health and education cess. The amount of rebate available would be 100 per cent of income-tax chargeable on his total income or Rs 12,500, whichever is less.”

\* plus surcharge if applicable – Refer Note 2 and a health and education cess of 4 per cent on the amount of tax plus surcharge, if applicable).

### Partnership Firms & LLP’s

The tax rates applicable would be 30 per cent (plus surcharge if applicable – Refer Note 2 and a health and education cess of 4 per cent on the amount of tax plus surcharge, if applicable).

### Domestic Companies

Type of Domestic company	Base normal tax rate on income (other than income chargeable at special rates)
Domestic companies having turnover or gross receipts of less than Rs 400 Cr in FY 2019-20	25 percent
Domestic manufacturing company set-up and registered on or after 1 March 2016 subject to fulfilment of prescribed conditions (Section 115BA)	25 percent

Type of Domestic company	Base normal tax rate on income (other than income chargeable at special rates)
Any domestic company (even if an existing company or engaged in non-manufacturing business) has an option to avail beneficial rate, subject to fulfilment of prescribed conditions (Section 115BAA)	22 percent
Domestic manufacturing company set-up and registered on or after 1 October 2019 and commences manufacturing upto 31 March 2023, has an option to avail beneficial rate, subject to fulfilment of prescribed conditions (Section 115BAB)	15 percent
Domestic companies not falling under any of the above category	30 percent

**Note 2: Surcharge (as applicable to the tax charged on income)****Non-corporate assessees other than firms and co-operative societies (other than FPIs)**

<b>Particulars</b>	<b>Rate of Surcharge</b>
Where total income (including dividend income and income under the provisions of section 111A and section 112A of the IT Act) does not exceed Rs 50 lacs	Nil
Where total income (including dividend income and income under the provisions of section 111A and section 112A of the IT Act) exceeds Rs 50lacs but does not exceed Rs 1 crore	10 per cent on total tax
Where total income (including dividend income and income under the provisions of section 111A and section 112A of the IT Act) exceeds Rs 1crore but does not exceed Rs 2 crore	15 per cent on total tax
Where total income (excluding dividend income and income under the provisions of section 111A and section 112A of the Act) does not exceed Rs2 crore but total income (including dividend income and income under the provisions of section 111A and section 112A of the Act) exceeds Rs 2 crore	15 per cent on total tax
Where total income (excluding dividend income and income under the provisions of section 111A and section 112A of the IT Act) exceeds Rs 2crore but does not exceed Rs 5 crore	<ul style="list-style-type: none"> <li>- 25 per cent on tax on income excluding dividend income and income under the provisions of section 111A and section 112A of the IT Act</li> <li>- 15 per cent on tax on dividend income and income under the provisions of section 111A and section 112A of the IT Act</li> </ul>
Where total income (excluding dividend income and income under the provisions of section 111A and section 112A of the IT Act) exceeds Rs 5crore	<ul style="list-style-type: none"> <li>- 37 per cent on tax on income excluding dividend income and income under the provisions of section 111A and section 112A of the IT Act</li> <li>- 15 per cent on tax on dividend income and income under the provisions of section 111A and section 112A of the IT Act</li> </ul>

**FPIs (Non – corporate)**

<b>Particulars</b>	<b>Rate of Surcharge</b>
Where total income (including dividend income or income of the nature referred to in section 115AD(1)(b) of the IT Act) does not exceed Rs 50 lacs	Nil
Where total income (including dividend income or income of the nature referred to in section 115AD(1)(b) of the IT Act) exceeds Rs 50 lacs but does not exceed Rs 1 crore	10 per cent on total tax
Where total income (including dividend income or income of the nature referred to in section 115AD(1)(b) of the IT Act) exceeds Rs 1 crore but does not exceed Rs 2 crore	15 per cent on total tax
Where total income (excluding dividend income or income of the nature referred to in section 115AD(1)(b) of the Act) does not exceed Rs 2 crore but total income (including dividend income or income of the nature referred to in section 115AD(1)(b) of the Act) exceeds Rs 2 crore	15 per cent on total tax

Where total income (excluding dividend income or income of the nature referred to in section 115AD(1)(b) of the IT Act) exceeds Rs 2 crore but does not exceed Rs 5 crore	<ul style="list-style-type: none"> <li>- 25 per cent on tax on income excluding dividend income or income of the nature referred to in section 115AD(1)(b) of the IT Act</li> <li>- 15 per cent on tax on dividend income or income of the nature referred to in section 115AD(1)(b) of the IT Act</li> </ul>
Where total income (excluding dividend income or income of the nature referred to in section 115AD(1)(b) of the IT Act) exceeds Rs 5 crore	<ul style="list-style-type: none"> <li>- 37 per cent on tax on income excluding dividend income or income of the nature referred to in section 115AD(1)(b) of the IT Act</li> <li>- 15 per cent on tax on dividend income or income of the nature referred to in section 115AD(1)(b) of the IT Act</li> </ul>

**For assesseees other than those covered above**

Particulars	Rate of surcharge applicable
Non-corporate taxpayers being firms and co-operative societies	Nil where taxable income does not exceed Rs 1 crore
	12 per cent where income exceeds Rs 1 crore
Domestic companies (other than companies availing benefit under section 115BAA and section 115BAB of the IT Act)	Nil where taxable income does not exceed Rs 1 crore
	7 per cent where taxable income does not exceed Rs 1 crore but does not exceed Rs 10 crore
	12 per cent where taxable income exceeds Rs 10 crore
Domestic companies availing benefit under section 115BAA and section 115BAB of the IT Act	10 per cent (irrespective of taxable income)
Foreign Companies (including corporate FPIs)	Nil where taxable income does not exceed is equal to or less than Rs 1 crore
	2 per cent where taxable income exceeds Rs 1 crore but does not exceed Rs 10 crore
	5 per cent where taxable income exceeds Rs 10 crore

A health and education cess of 4 per cent is payable on the total amount of tax plus surcharge.

**Note 3: Taxability of interest income**

*For all Residents (including Indian Corporates)*

In case of residents, where interest income is taxable as 'income from other sources' or 'income from business or profession' should be chargeable to tax as per the rates given in Note 1 and Note 2 above.

*For Non-residents (other than FPI entities)*

In case of non-residents, under the IT Act, the interest income should be chargeable to tax at the rate of 30/40 per cent depending on the status of the non-resident (plus applicable surcharge and health and education cess).

However, the above is subject to any relief available under DTAA and any Covered Tax Agreement (CTA) entered into by the Government of India.

*For FPI entities*

The interest income earned by FPI should be chargeable tax at the rate of 20 per cent under section 115AD of the IT Act.

However, the above is subject to any relief available under DTAA and any CTA entered into by the Government of India.

**Note 4: Regular capital gains tax rates**

**1. Tax on Long-term Gains**

*1.1 For all Residents (including Indian Corporates)*

Long-term Capital Gains (other than long-term capital gains chargeable under section 112A of the IT Act) will be chargeable to tax under Section 112 of the IT Act, at a rate of 20 per cent (plus applicable surcharge and health and education cess respectively – Refer Note 2) with indexation.

Alternatively, the tax rate may be reduced to 10 per cent without indexation (plus applicable surcharge and health and education cess – Refer Note 2) in respect of listed securities (other than a unit) or zero-coupon bonds (as defined).

However, as per the fourth proviso to section 48 of the IT Act, benefit of indexation of cost of acquisition under second proviso to section 48 of the IT Act, is not available in case of bonds, debentures, except capital indexed bonds. Accordingly, long term capital gains on listed bonds arising to the bond holders, should be subject to tax at the rate of 10 per cent, computed without indexation, as the benefit of indexation of cost of acquisition is not available in the case of debentures.

*1.2 For Resident Individuals and HUFs only*

Where the taxable income as reduced by long-term capital gains is below the exemption limit, the long-term capital gains will be reduced to the extent of the shortfall and only the balance long-term capital gains will be charged at a rate of 20 per cent with indexation (plus applicable surcharge and health and education cess – Refer Note 2).

Alternatively, the tax rate may be reduced to 10 per cent without indexation (plus applicable surcharge and health and education cess – Refer Note 2) in respect of listed securities (other than a unit) or zero-coupon bonds as defined.

However, as per the fourth proviso to section 48 of the IT Act, benefit of indexation of cost of acquisition under second proviso to section 48 of the IT Act, is not available in case of bonds, debentures, except capital indexed bonds. Accordingly, long term capital gains arising to the bond holders, should be subject to tax at the rate of 10 per cent, computed without indexation, as the benefit of indexation of cost of acquisition is not available in the case of debentures.

*1.3 For Non-Resident Individuals*

Long-term capital gains (other than long-term capital gains chargeable under section 112A of the IT Act) in case of listed securities will be chargeable under Section 112 of the IT Act at a rate of 20 per cent (plus applicable surcharge and health and education cess – Refer Note 2) with applicable foreign exchange fluctuation benefit or indexation, as the case may be. The tax payable (for other than a listed unit) could alternatively be determined at 10 per cent (plus applicable surcharge and health and education cess – Refer Note 2) without indexation.

The above-mentioned rates would be subject to applicable treaty relief.

*1.4 For FPI entities*

As per section 115AD of the IT Act, long term capital gains on transfer of NCD by FPI are taxable at 10 per cent (plus applicable surcharge and cess).



The above-mentioned rates would be subject to applicable treaty relief.

## **2. Tax on Short-term Capital Gains**

Short-term capital gains are chargeable to tax as per the applicable general tax rates (discussed in Note 1 and Note 2 above).

In case of FPI, as per section 115AD of the IT Act, short term capital gains on transfer or sale of NCDs are taxable at the rate of 30 per cent (plus applicable surcharge and health and education cess – Refer Note 2).

### **Note 5: Relevant definitions under the IT Act**

“*Securities*” shall have the same meaning as assigned in section 2(h) of the Securities and Contracts (Regulation) Act, 1956, which, *inter alia*, includes:

- shares, scrips, stocks, bonds, debentures, debenture stock or other marketable securities of a like nature in or of any incorporated company or other body corporate;
- derivative;
- units or any other such instrument issued to the investors under any mutual fund scheme; and
- rights or interest in securities;

For the purpose of section 112 of the IT Act:

- “*Listed securities*” means the securities which are listed on any recognised stock exchange in India.
- “*Unlisted securities*” means securities other than listed securities.

### **Note 6: Amendments in the withholding tax provisions**

Section 139A(5A) requires every person from whose income tax has been deducted under the provisions of chapter XVIIIB of the IT Act, to furnish his PAN to the person responsible for deduction of tax at source.

As per provisions of section 206AA of the IT Act, the payer would be obliged to withhold tax at penal rates of TDS in case of payments to investors who have not furnished their PAN to the payer. The penal rate of TDS is 20 per cent or any higher rate of TDS, as may be applicable, plus applicable surcharge and health and education cess.

Section 206AA of the IT Act provides that the provisions shall not apply to non-residents in respect of payment of interest on long-term bonds as referred to in section 194LC and any other payment subject to such conditions as may be prescribed.

Further, the CBDT, vide its notification dated 24 June 2016, has clarified that the provisions of section 206AA shall not apply to non-residents in respect of payments in the nature of interest, royalty, fees for technical services and payment on transfer of capital assets provided the non-residents provide the following information to the payer of such income:

- Name, email-id, contact number;
- Address in the country or specified territory outside India of which the deductee is a resident;
- A certificate of his being resident in any country or specified territory outside India from the government of the other country or specified territory if the law of that country or specified territory provides for issuance of such certificate;
- Tax Identification Number of the deductee in the country or specified territory of his residence and in a case, no such number is available, then a unique number on the basis of which the deductee is identified by the Government of that country or the specified territory of which he claims to be a resident.
- The FB, 2021 has inserted a section 206AB for punitive withholding tax rate for non-filers of return of income.
- As per section 206AB of the IT Act, with effect from 1 July 2021, payments made to specified persons will be subject to TDS at rate which is higher of the following:

- twice the rate specified in the relevant provision of the Act; or
- twice the rate or rates in force; or
- the rate of 5%
- In cases, where both section 206AA and section 206AB are applicable, taxes shall be deducted at higher of the rate prescribed under both the sections.
- For the purpose of this section, specified person means any person-
  - Who has not filed an income-tax return for two preceding AYs relevant to the previous years immediately prior to the previous year in which the tax is required to be deducted and the prescribed time limit to file the income-tax return has expired;
  - The aggregate amount of TDS exceeds INR 50,000 or more in each of these previous years
  - Other than a non-resident who does not have a permanent establishment in India.

Notes:

- The above statement sets out the provisions of law in a summary manner only and is not a complete analysis or listing of all potential tax consequences of the purchase, ownership and disposal of debentures.
- The above statement covers only certain relevant direct tax law benefits and does not cover benefit under any other law.
- The above statement of possible tax benefits is as per the current direct tax laws relevant for the Assessment year 2022-23 pursuant to the Financial year 2021-22.
- This statement is intended only to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of tax consequences, each investor is advised to consult his/her own tax advisor with respect to specific tax consequences of his/her investment in the Debentures of the Company.
- In respect of non-residents, the tax rates and consequent taxation mentioned above will be further subject to any benefits available under the relevant DTAA, if any, between India and the country in which the non-resident has fiscal domicile.
- No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes.

Thanking You,

Yours truly,  
For UGRO Capital Limited

Sandeepkumar Zanvar  
Chief Financial Officer

October 14, 2021  
Place: Mumbai

## INDUSTRY OVERVIEW

*The information presented in this Chapter has been obtained from publicly available information from various sources including stock exchanges, industry websites, from publications and government and company estimates. The data may have been re-classified by us for the purpose of presentation.*

*The information in this section has not been independently verified by us, the Lead Manager or any of our or their respective affiliates or advisors. The information may not be consistent with other information compiled by third parties within or outside India. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured. Further, there is no assurance that the basis of the data included in the said report or the findings thereof are completely accurate or reliable. Industry and government publications are also prepared based on information as on specific dates and may no longer be current or reflect current trends. Industry and government sources and publications may also base their information on estimates, forecasts and assumptions which may prove to be incorrect. Accordingly, investment decisions should not be based on such information.*

*Further the industry Chapter may be updated from time to time subject to availability of updated data from websites, reports and other documents referenced in this chapter.*

## GLOBAL ECONOMY

COVID-19 unleashed a once-in-a-lifetime crisis on the global economy, defying all prognoses and producing downturns in a wide swathe of countries that were deeper than the most pessimistic projections. From the time it was declared a public health emergency of international concern by WHO in January 2020, contagion rapidly flared across the globe necessitating stringent lockdowns that resulted in even larger disruptions to activity, even as the sheer scale of infections challenged testing and hospital intensive care capacity. Globally, GDP outcomes in the first quarter of 2020 were worse than expected, but there were notable exceptions of which India was one. In the second quarter, however, the pandemic took down all economies in its path, producing a deep, synchronised plunge which was unprecedented. Unlike in other recessions, private consumption demand, services output and the labour market, especially for low-skilled workers who do not have the option of working from home, went into a marked retrenchment, reflecting the combination of social distancing, activity and mobility restrictions, steep income losses, and severely dented consumer confidence. Businesses cut back on investment in the face of the evaporation of demand, supply chain disruptions and pessimism about future earnings. Thus, the pandemic produced a fusion of a broad-based aggregate demand shock and a lockdown-induced supply shock.

Towards the close of the second quarter and into the third quarter, infections abated in many countries. As economies re-opened and there was a pick-up in mobility, the global economy began climbing out of the recession. Overall activity normalised faster than anticipated, with private consumption rebounding the most vigorously. In some economies, GDP outturns surprised on the upside, supported by public transfers and investment. Global trade began recovering with the restart of activity and a strong pickup in external demand.

By late September 2020, however, the pandemic began to spread again, with the number of confirmed infections worldwide touching 34 million, with over a million deaths. Moreover, there were renewed surges even where the infection curve had flattened. Consequently, countries had to slow down re-opening and reinstate lockdowns, which eventually caused GDP to decelerate globally again in the fourth quarter. By end December, multiple vaccine approvals and the launch of vaccination in some countries brought hope. Together with a progressive adaptation to pandemic protocols and additional policy measures by some countries, conditions moved into place for a strong start to the year 2021.

For the year 2020, global output sank into its steepest contraction since the Great Depression at (-) 3.3 per cent, with advanced countries' GDP down by 4.7 per cent and that of emerging and developing countries (EMDEs) by 2.2 per cent. World trade volume of goods and services shrank by 8.5 per cent. Consumer price inflation halved in advanced economies but remained broadly unchanged year-on-year in EMDEs, reflecting the firming up of non-fuel commodity prices. Crude prices, on the other hand, declined by close to 33 per cent during the year.

(Source: Reserve Bank of India Annual Report 2020-21 - [https://rbidocs.rbi.org.in/rdocs/AnnualReport/PDFs/0RBIAR202021\\_F49F9833694E84C16AAD01BE48F53F6A2.PDF](https://rbidocs.rbi.org.in/rdocs/AnnualReport/PDFs/0RBIAR202021_F49F9833694E84C16AAD01BE48F53F6A2.PDF))

## OVERVIEW OF THE INDIAN ECONOMY

The agglutination of supply disruptions, the health crisis, an unparalleled mass migration and a hostile global environment took a heavy toll on the Indian economy. A cyclical slowdown had preceded the pandemic, causing real gross domestic product (GDP) growth to register a sequential deceleration since 2017-18, which slumped into contraction under the onslaught of COVID-19. The combination of demand compression and supply disruption that took hold in its wake caused severe debilitating effects on the economy in Q1:2020-21.

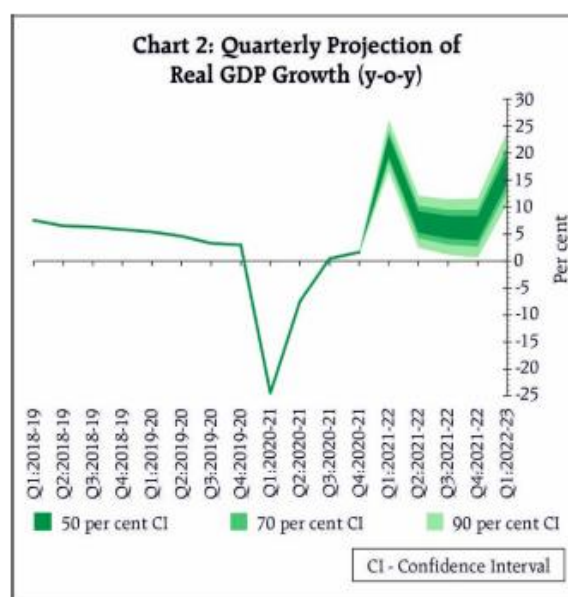
Sensing the recovery gaining traction, equity markets became ebullient, with the BSE Sensex staging a V-shaped recovery and rising over 91 per cent by end-March 2021 from the lows of March 2020, buoyed by strong corporate performance in Q2 and Q3 of 2020-21, the roll-out of a massive vaccine programme, fiscal and monetary stimulus in place and surges of capital inflows. The prospects for the Indian economy though impacted by the second wave, remain resilient backed by the prospects of another bumper rabi crop, the gathering momentum of activity in several sectors of the economy till March, especially housing, road construction and services activity in construction, freight transportation and information technology (IT). Meanwhile, the activation of the production-linked incentive (PLI) scheme, spectrum auctions and considerable easing of financial conditions are helping to shape the turnaround. On the other hand, large and medium-scale industry, mining and quarrying and several contact-intensive sectors remain subdued.

The second advance estimate (SAE) that were released by the National Statistical Office (NSO) in February 2021 revealed that aggregate demand, measured by real GDP, contracted by 8.0 per cent in 2020-21. This is the first contraction experienced since 1980-81 and the severest ever. In fact, the contraction was of the order of 15.9 per cent in the first half of 2020-21 under the full brunt of the lockdown imposed to curb the transmission of COVID-19.

Source: (<https://rbidocs.rbi.org.in/rdocs/AnnualReport/PDFs/II ECONOMICREVIEW650084A9F3494152939D99449E63D040.PDF>)

Economic activities gained momentum in the first quarter of year 2021 got subsequently dented by the onset of the second wave of the pandemic. Domestic economic activity is starting to recover with the ebbing of the second wave. Looking ahead, agricultural production and rural demand are expected to remain resilient. Urban demand is likely to mend with a lag as manufacturing and non-contact intensive services resume on a stronger pace, and the release of pent-up demand acquires a durable character with an accelerated pace of vaccination. Buoyant exports, the expected pick-up in government expenditure, including capital expenditure, and the recent economic package announced by the Government will provide further impetus to aggregate demand. Although investment demand is still anaemic, improving capacity utilisation and congenial monetary and financial conditions are preparing the ground for a long-awaited revival. Firms polled in the Reserve Bank surveys expect expansion in production volumes and new orders in Q2:2021-22, which is likely to sustain through Q4. Elevated levels of global commodity prices and financial market volatility are, however, the main downside risks. Taking all these factors into consideration, projection for real GDP growth is retained at 9.5 per cent in 2021-22 consisting of 21.4 per cent in Q1; 7.3 per cent in Q2; 6.3 per cent in Q3; and 6.1 per cent in Q4 of 2021-22. Real GDP growth for Q1:2022-23 is projected at 17.2 per cent.

(Source: [https://www.rbi.org.in/Scripts/BS\\_PressReleaseDisplay.aspx?prid=52011](https://www.rbi.org.in/Scripts/BS_PressReleaseDisplay.aspx?prid=52011))



## INDIA'S FINANCIAL SERVICES SECTOR

Wide-ranging financial sector reforms in India were introduced as an integral part of the economic reforms initiated in the early 1990s. Financial sector reforms in India were grounded in the belief that competitive efficiency in the real sectors of the economy will not be realized to its full potential unless the financial sector was reformed as well. Thus, the principal objective of financial sector reforms was to improve the allocative efficiency

of resources and accelerate the growth process of the real sector by removing structural deficiencies affecting the performance of financial institutions and financial markets.

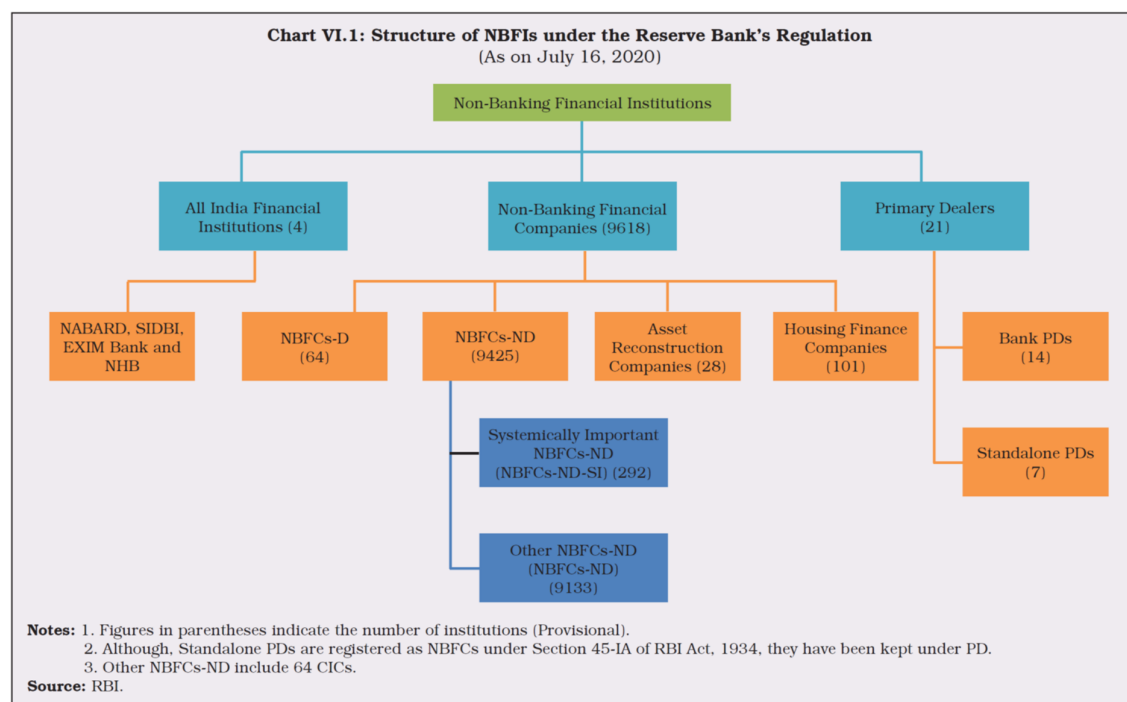
The main thrust of reforms in the financial sector was on the creation of efficient and stable financial institutions and markets. Reforms in respect of the banking as well as non-banking financial institutions focused on creating a deregulated environment and enabling free play of market forces while at the same time strengthening the prudential norms and the supervisory system. In the banking sector, the focus was on imparting operational flexibility and functional autonomy with a view to enhancing efficiency, productivity and profitability, imparting strength to the system and ensuring accountability and financial soundness. The restrictions on activities undertaken by the existing institutions were gradually relaxed and barriers to entry in the banking sector were removed. In the case of non-banking financial intermediaries, reforms focused on removing sector-specific deficiencies.

Non-banking financial sector grew rapidly, but there was no regulation of their asset side. Financial markets were characterized by control over pricing of financial assets, barriers to entry, high transaction costs and restrictions on movement of funds/participants between the market segments. Apart from inhibiting the development of the markets, this also affected their efficiency.

Reforms in financial markets focused on removal of structural bottlenecks, introduction of new players/instruments, free pricing of financial assets, relaxation of quantitative restrictions, improvement in trading, clearing and settlement practices, more transparency, etc. Reforms encompassed regulatory and legal changes, building of institutional infrastructure, refinement of market microstructure and technological upgradation. In the various financial market segments, reforms aimed at creating liquidity and depth and an efficient price discovery process.

(Source: <https://www.rbi.org.in/scripts/PublicationsView.aspx?id=14945>, <https://www.rbi.org.in/SCRIPTS/PublicationReportDetails.aspx?UrlPage=ReportonCurrencyandFinance&ID=502>, <https://ficci.in/spdocument/23386/EY-FICCI-NBFC-oct.pdf>)

## Overview of the Non-Banking Financial Institutions

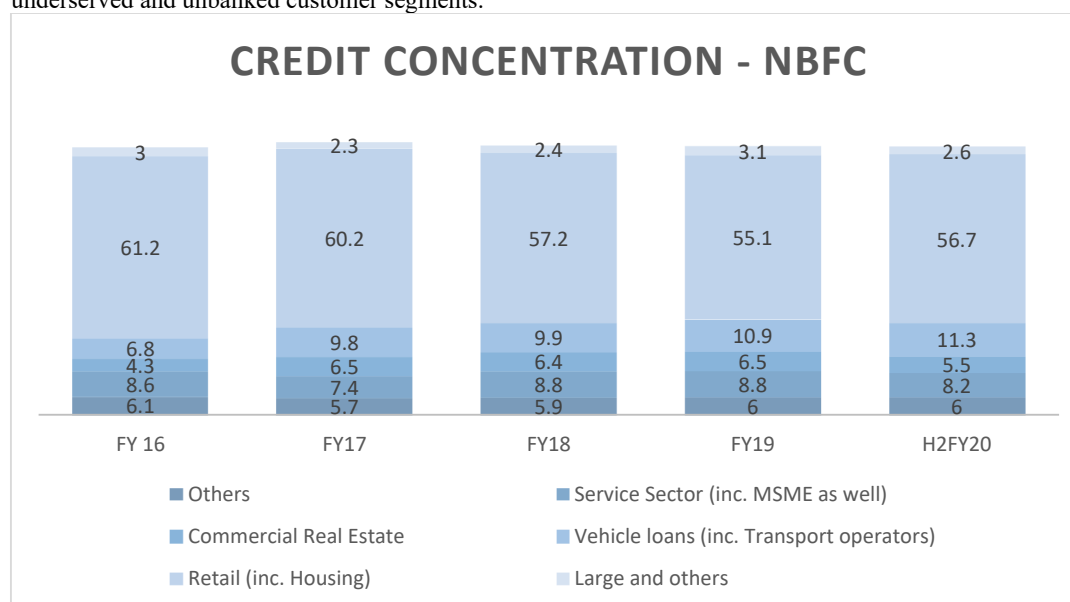


Non-Banking Lenders have witnessed exponential growth in the last decade driven largely by regulatory reforms and their ability to cater to unbanked areas through innovative products and service delivery mechanisms. This was further supported by their effective collection platforms. Today, non-bank lenders constitute about 25% (over INR 35.9 lakh crore as on Sept-2019) of the systemic credit outstanding and have financed over 10 crore customers drawing strength from their extensive footprint largely in rural and semi-urban areas (70% of total branches).

Non-bank lenders form an integral part of the Indian financial ecosystem. They provide underbanked/unbanked individuals and MSMEs an opportunity to be a part of the financial mainstream. They have been successful in bridging the credit gap for the entire spectrum of customers ranging from high ticket structured loans to corporates/HNIs to microfinance customers, due to their higher risk underwriting capacity, superior credit assessment skills and deep understanding of customers. They have emerged as a vehicle for financing business activities that Banks neglected due to regulatory restrictions such as credit exposure constraints and sector concentration norms.

Furthermore, non-bank lenders collaborate with banks through various modes like securitization, on-lending, and business correspondents to complement credit dissemination by underwriting small ticket loans to the agriculture sector and MSMEs. Over the years, non-bank lenders have also acquired a skill-based arbitrage over banks due to continuous innovation in their business model and processes that rely on surrogate non-financial information, use of third-party sales channels and collection processes.

Non-bank lenders have gained market share from banks in key segments such as retail consumer loans, lending to micro small enterprises, vehicle loans and housing loans. They have been able to capture share by catering to underserved and unbanked customer segments.



Source: <https://ficci.in/spdocument/23386/EY-FICCI-NBFC-oct.pdf>

However, over the past two years, the non-banking finance sector came under stress due to multiple adverse events which impacted growth and profitability. COVID-19 has further amplified the stress in the system. Loan volumes for most of the non-bank lenders have come down considerably, particularly for lenders who are directly competing with banks and have limited pricing power.

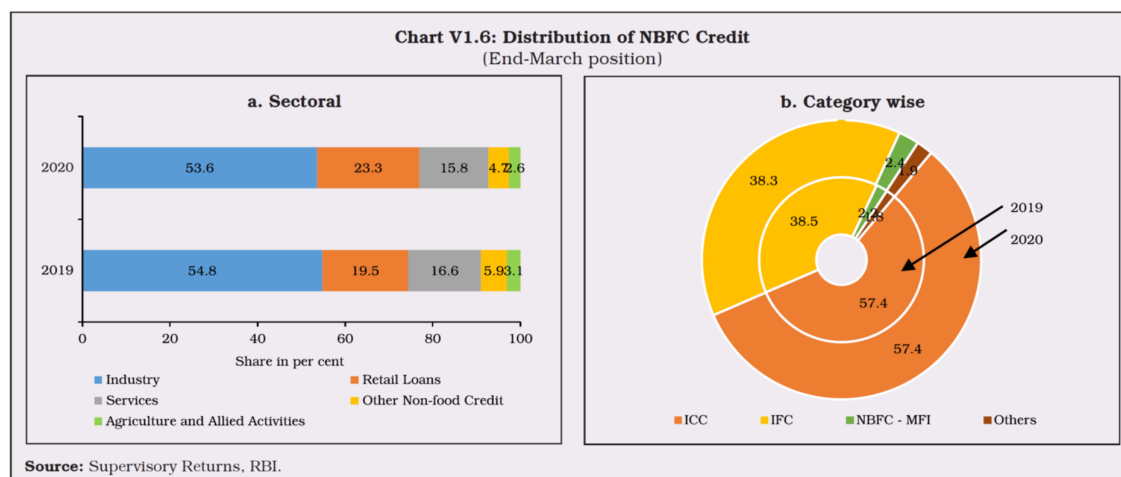
Non-bank lenders continue to perform better than banks in terms of balance sheet growth and overall profitability. On relative terms, non-bank lenders can garner higher yields on their underlying assets than banks given their higher exposure to informal segments. Further, despite higher cost of funds, their net interest margins are higher translating into better risk-adjusted return (even after they operate at lower leverage vis-a-vis banks).

Non-bank lenders play an important role in the economy by financing micro and small-scale industries (informal sector) and provide employment and entrepreneurial opportunities at a ground level. Banks prefer lending to entities with stronger balance sheets or to lower risk segments such as the salaried class of people. Non-bank lenders support financially weaker sections of society by channelizing financial resources to capital formation. A large share of their assets (45%) is deployed into retail, MSME and vehicle finance segments.

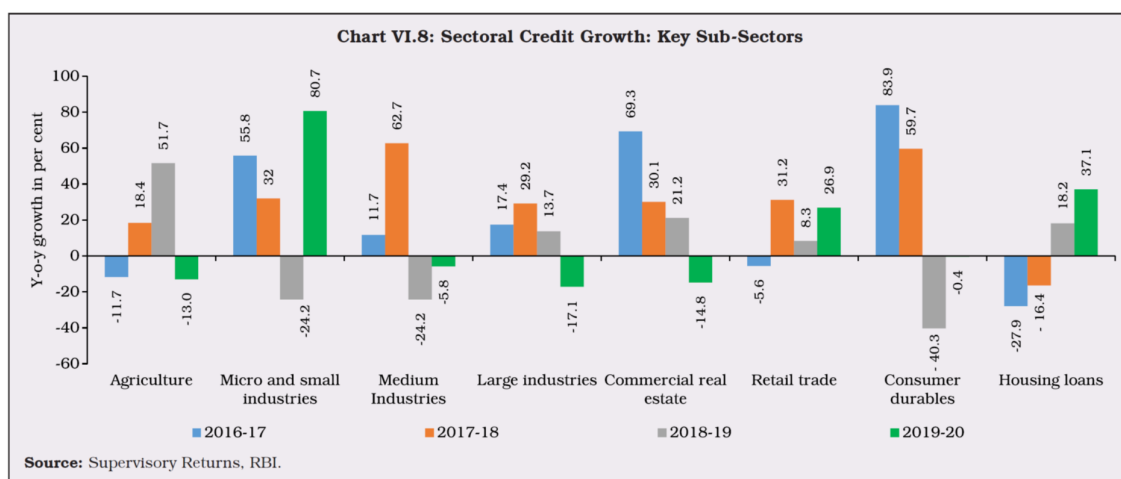
#### Lending by NBFC-ND-SI

Amongst NBFCs-ND-SI, ICCs, IFCs and NBFCs-MFI together accounted for 87.8 per cent of the total asset size of the sub-sector. All categories of NBFCs-ND-SI faced deceleration in balance sheet growth in 2019-20, barring IDF NBFCs.

ICC's share contracted due to the subdued overall business environment and slackening demand in the hitherto fast growing services sector and sectors affected by COVID-19 viz., construction, manufacturing and real estate as well as individuals whose income streams dipped (moratorium availed by individuals on loans from NBFCs stood at 57 per cent at end-August 2020). Many ICCs reported that disbursements, especially vehicle loans, came to a standstill.

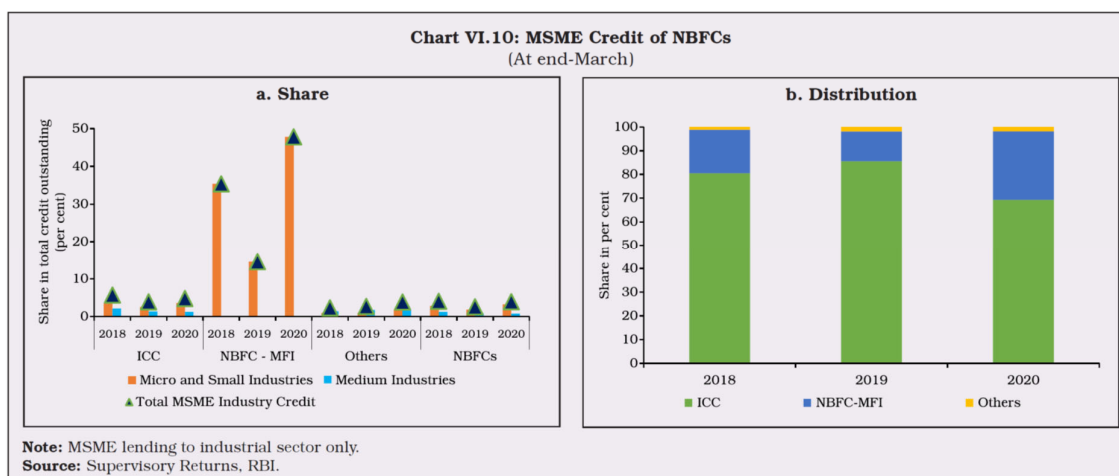


Industry remained the largest recipient of credit extended by the NBFC sector, followed by retail loans and services. The share of the retail loan portfolio increased in 2019-20 with a corresponding fall in the shares of all other sectors (Chart VI.6 a). ICCs, IFCs and NBFCs- MFI are the main purveyors of credit, in that order. Together, they comprise 98.1 per cent credit extended by NBFCs at end-March 2020



Lending to micro, small and medium enterprises (MSME) by NBFCs picked up in 2019-20, attributable to the increased lending by NBFCs-MFI, especially in the micro and small credit segment. The Government's announcements in the Union Budget as well as other policy measures such as interest subvention scheme for all Goods and Services Tax registered MSMEs on fresh or incremental loans augured well for the sector during the year. The updated credit- linked Capital Subsidy Scheme for MSMEs launched in 2019-20 in which guarantees are provided for extending collateral free lending to MSMEs, incentivised NBFCs' on-lending, albeit dented by COVID-19





### Impact of Covid-19 on Non-Banking Financial Sector

COVID-19 pandemic led to a slowdown in the economic activity across the globe. To curb the increasing infection, several countries-imposed lockdowns to a varying degree. Due to these lockdowns and the subsequent restriction in mobility, business across the world got impacted. One of the worst hit sectors the NBFC lending business.

According to the World Bank, the Global economy is estimated to have contracted by 3.5% in 2020. Advanced economies such as the US, Japan and European regions are estimated to have contracted by 3.5%, 4.7% and 6.6% respectively during the period. Compared to the advanced economies, the emerging market and developing economies (EMDEs) showcased better resistance and were expected to have contracted by 1.7% during 2020.

Due to interconnected nature of the economy and the cascading impact of reduced mobility, all the allied sectors of the economy got impacted. The fall in consumption pushed several businesses into distress leading to loss in productivity and jobs. Governments and Central Bank across the world came to the rescue with several measures, targeted at reviving the falling consumption.

In order to mitigate the impact of COVID-19, the Reserve Bank allowed lending institutions to grant a moratorium on payment of instalments of term loans due between March 1, 2020, and May 31, 2020, which was later extended till August 31, 2020. NBFCs also extended the benefit to their customers. Amongst the sectors NBFCs lent to, MSMEs availed of the scheme the most. Other categories like individuals witnessed a reduction in the share of customers, while corporates registered a fall in amount of loans under moratorium between April and August 2020. Overall, the percentage of customers availing the moratorium has been relatively lower for NBFCs, while loans outstanding under moratorium were higher than those extended by scheduled commercial banks (SCBs) indicative of incipient stress.

Sector	Corporate		MSME		Individual		Others		Total	
	% of total Customers	% of total outstanding	% of total Customers	% of total outstanding	% of total Customers	% of total outstanding	% of total Customers	% of total outstanding	% of total Customers	% of total outstanding
1	2	3	4	5	6	7	8	9	10	11
NBFCs	42.7	37.2	68.8	67	23.1	56.5	50.2	33.2	26.6	44.9
SCBs	18	30.4	77.2	68.1	43.7	33.9	35.6	39.1	43.8	37.9
System	31.3	34.3	77.5	69.3	42.6	41	45.4	42.1	45.6	40.4

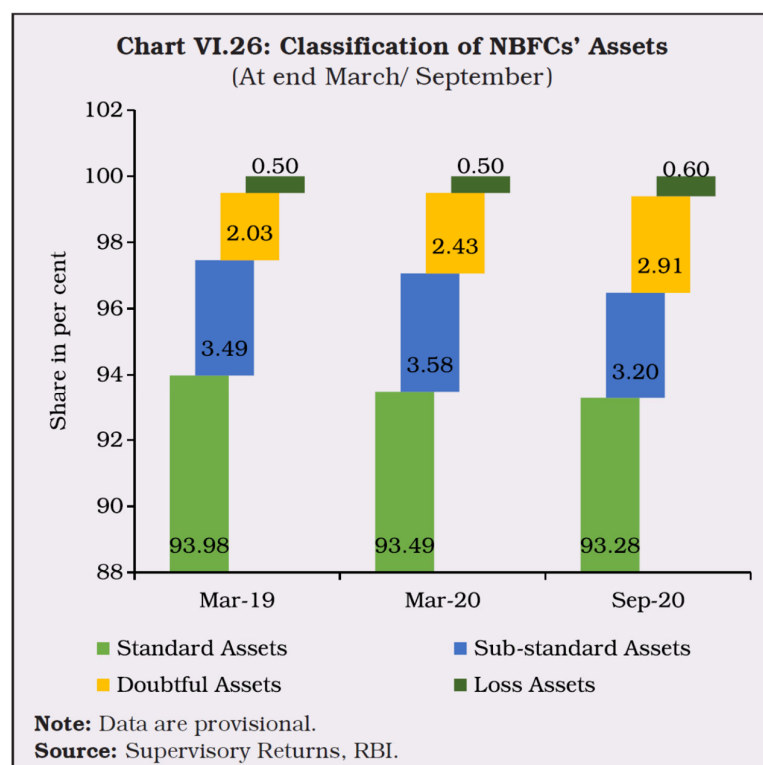
(Source: <https://rbi.org.in/scripts/PublicationsView.aspx?id=20272>)

### Asset Quality of NBFC Sector

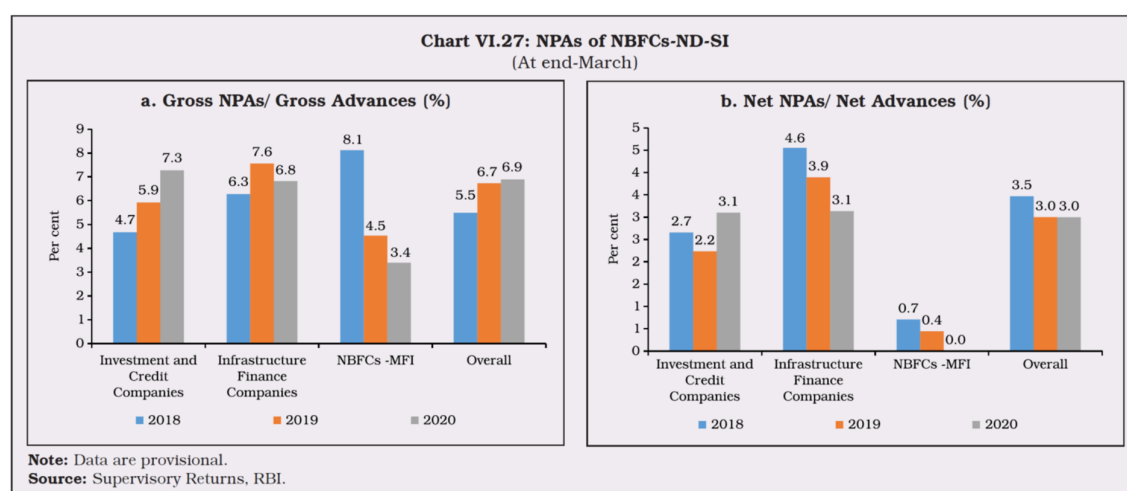
Asset quality of the NBFC sector deteriorated as slippages rose in 2019-20. However, efforts were made by NBFCs to clean up their balance sheets, as reflected in their writtenoff and recovery ratios. The NNPA ratio



remained stable and the provision coverage ratio (PCR) improved in the period under consideration. In 2020-21 (up to September), impairment in asset quality intensified. The classification of the NBFC Assets is as under:

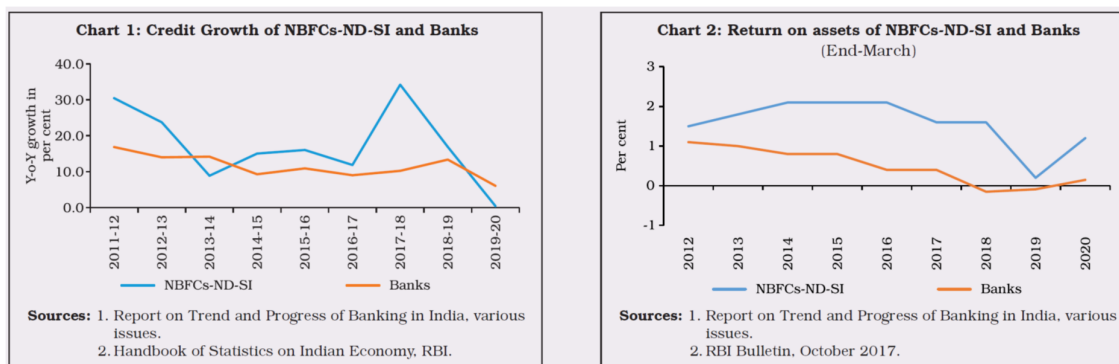


The GNPA ratio of NBFCs-ND-SI deteriorated in 2019-20 on account of worsening asset quality of NBFCs- ICC. IFCs reported an improvement in their GNPA ratio, mirroring resolution in stressed assets of a prominent government NBFC. NBFCs-MFI registered further improvement in asset quality, reflecting the inherently healthy quality of the MFI loan portfolio. The NNPA ratio for NBFCs- ND-SI remained stable, reflecting improved provisions, though there was an increase in the NNPA ratio of ICCs. On the other hand, the NNPA ratio of IFCs and NBFC-MFIs declined, with the latter reporting no NNPA at end-March 2020. In H1:2020-21, the GNPA and NNPA ratios of NBFCs-ND-SI inched up.



### Profitability of NBFCs-ND-SI

Given their unique business model, NBFCs have been reporting healthy profitability ratios in recent times, despite deteriorating asset quality and heightened risk aversion. NBFCs witnessed robust loan portfolio growth until recently, which contributed to profitability *vis-à-vis* Scheduled Commercial Banks alongside healthy asset quality



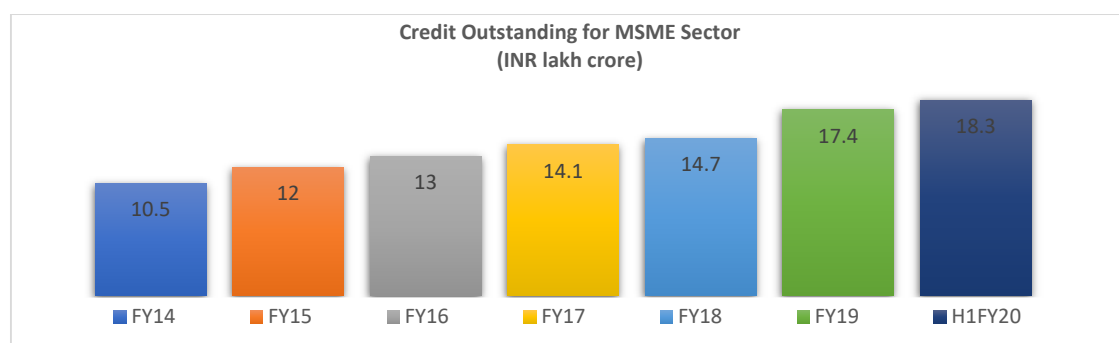
### Support to Micro, Small and Medium Enterprises (MSMEs) by NBFCs

The MSME sector forms the backbone of the Indian Economy. It is a critical for the economic and social development of the country as it not only fosters entrepreneurship but also generates mass employment. MSMEs are complementary to large industries as ancillary units and this sector contributes significantly to the inclusive industrial development of the country.

India has 6.3 crore MSMEs operating in the country which contribute to 28.9% of the GDP while employing 11 crore people. With over 3 crore MSMEs (51% of total MSMEs) based in the rural areas, they form an important part of the rural ecosystem.

Of the overall MSME market of \$560 Bn, only \$232 Bn is currently under the ambit of formal lending sector. Remaining \$230 Bn is yet to be covered under the fold of formal lending. This points towards a wide opportunity that is waiting to be tapped. FinTechs which can leverage the power of alternative data sources to underwrite these customers will be able to break-open this evolving space.

Given their overall economic importance, easy access to credit for the sector is vital to ensure its growth. Exposure of banks and non-bank lenders to the sector increased by 75% since Financial Year 2014 to reach INR 18.3 lakh crore as in Financial Year 2020. Despite a jump, formal credit access through banks and non-bank lenders contribute to 49% of the overall credit requirement of MSMEs as shown below:



Source: <https://ficci.in/spdocument/23386/EY-FICCI-NBFC-oct.pdf>

The growth of non-bank lenders in financing the MSME sector can be attributed to the following factors:

- Efficiency in underwriting:** Between 2016 and 2018, all lenders effectively reduced the processing time for MSME loans. Accordingly, non-bank lenders have the lowest Turn Around Time (TAT) in the industry for processing MSME loans.
- Differentiated approach to MSME financing:** MSME creditworthiness assessment, more specifically for small and micro segments which have a higher proportion of customers with limited income proofs, requires a strong understanding of the sector and micro-market. Non-bank lenders underwrite based on the cashflows as opposed to a balance sheet-based approach. This approach requires significant investment in effective assessment, monitoring and collections. Consequently, the cost of servicing the segment is relatively higher.

Hence, non-bank lenders with their strong network and underwriting capabilities are better placed to continue servicing this sector.

### **Alternative financing - a boon to emerging market like India**

Alternative financing in India though it is yet to establish its roots in India; it is certain to give positive push to growth of the MSMEs. The key hurdle i.e. inaccessible timely credit at competitive cost which has been a major challenge faced by MSMEs over the past several years, the alternative platforms aim to provide simplified and customized access to finance along with more active participation and guidance in the overall growth and operations of the enterprises. Besides, in the era of rapidly changing technology, it is also essential for enterprises to overcome the risk of becoming technologically obsolete. Hence, alternative sources are expected to be the key drivers, providing convenient and cost effective funding during the crucial stages of growth of the small and medium enterprises, thereby aiding sustainable growth. These alternative solutions are known to be popular among advanced countries suggesting that these alternatives are more likely to thrive if implemented in India as they help in bringing the borrowers and investors closer. However, these innovative methods would prove to be fruitful if established with strong legal framework involving greater transparency which would not only encourage borrowers but also build greater confidence among investors.

There have been several technology innovations that are changing the landscape of MSME lending. Some of these recent innovations include:

1. **India Stack:** India Stack refers to a set of open APIs that allows governments, businesses, start-ups, and developers to utilize digital infrastructure. It was launched in 2009 with the creation of UIDAI and represented the first major disruption in India's FinTech space. It offers open APIs as public infrastructure such as UPI, BharatPay, BBPS, Aadhar, AEPS, eKYC, eSign, Digi Locker, FASTag, and the GSTN platform. India Stack APIs allow governments, businesses, startups, and developers to utilize digital infrastructure to facilitate presence-less, paperless, and cashless service delivery.
2. **Open Credit Enablement Network (OCEN):** OCEN, launched as part of India Stack in July 2020, aims to change the way credit is distributed to the end-user by introducing new touchpoints for the distribution of financial services. It empowers digital platforms to play crucial roles in the lending value chain. It is a complete reimagination of the credit ecosystem in India. The launch of the Open Credit Enablement Network, or OCEN, was the definitive step for India to move towards democratization of credit and financial inclusion. OCEN as a credit rail will have a common language and connecting lenders and marketplaces allowing them to create innovative credit products and services on top of it. It is a strictly defined spec of APIs that acts as a standardizing middle layer between lenders and digital platforms
3. **Account Aggregator Framework (AA Framework):** Similar to Aadhaar or UPI, the take-off for AA is expected to be moderate and growth likely to accelerate with increase in use-cases. Strong growth will enlist new players with innovative use cases, thus creating a network effect. Customer service levels across lending, wealth management etc. are expected to meaningfully improve and good credit behaviour can be rewarded with a personalized product proposition.

These innovations along with other developments in the pipeline is expected to give necessary fillip not only to the lending fraternity but also the future of MSME Financing.

### **Role of Fin-tech and NBFCs to meet Financial Demands**

Fin-tech lenders use digital technology to make lending faster, easier and less costly. Specializing in MSME finance, such companies work is all about granting a loan against financial statements, bank account transaction history or e-commerce transaction behaviour all of which can be digitally uploaded by the applicant borrower, within a matter of days and at an interest rate that is much lesser than the banks. The creditworthiness of the borrower is assessed using big data along with psychometric tests and social media behaviour. The trading position of the business is also taken into account. Propelled by technological developments, an alternative source of loans for small business has emerged in the form of new FinTech financial technology lending.

Digital lending services build a bridge between lenders and borrowers. There is a difference in the time taken to process the application, the underwriting process, the actual disbursement of the amount and the period for which the MSME loan is granted. While adequate care is taken in evaluating the eligibility of a business for the grant, a FinTech company also ensures that there are no superfluous delays.

### **It helps the MSMEs on the following accounts:**

- **Unconventional approaches:** Instead of scanning through numerous irrelevant documents and looking at documents that are known to be under-reported, online lenders make use of credit scorecards as well as several hundreds of variables and raw data points. Some also conduct psychometric analysis of candidates and include

industry proxies, financial behaviour, and non-traditional metrics for overall assessment. This lays the foundation for them to provide collateral-free loans to MSMEs even with easily provided documentation something not widely visible within the formal banking institutions.

- **Technological advantage:** Digital lending platforms make use of cutting edge algorithms in their loan assessment process. Banking on AI and Big Data, to analyse the applicant, the business, and the market that it caters to in order to ensure continuous improvement of credit models. Some of the platforms have combined strong underwriting experience with technology to create truly powerful solutions. In fact Online lending marketplaces are even power some of the traditional Financial Institutions (FIs) platforms now through PaaS Platform-as-a-Service solutions to enable them to do faster and more accurate credit assessment.
- **Minimal human intervention for quick assessment:** Such platforms rely on entirely digital processes with minimal or no human intervention in the overall decision making. This eliminates the scope of human errors and makes assessments thoroughly reliable and unbiased. While, it greatly improves the velocity of credit processes it also makes credit underwriting much more scalable. Owing to their innovation-driven approach, the turnaround time for credit risk assessment has been brought down to a few minutes against days and weeks as is the norm in traditional FIs.
- **Easy application process:** The use of bots and specifically designed algorithms enable digital lending platforms to scrape all the relevant information from public and private sources. This facilitates minimum paperwork during application and obviates the need for the applicant to fill exhaustive forms.
- **Loan disbursement:** Digital lending companies have improved the user experience by leveraging technology to tone down the paper work and processing time. Just like retail shopping and online travel bookings, the capital market for MSMEs also needed to evolve and move online. The loan disbursement process takes only about - days which proves to be pivotal for cash-strapped MSMEs. 35% of the MSMEs receive payments months or later after delivering products or providing services making quick access to working capital essential for smooth functioning and gradual scaling up of MSMEs.

Digital lending is helping a new class of business borrowers who have not been able to obtain funding from traditional sources. With an automated underwriting process and risk management, it has a lower operational cost and smoother loan processing. A major of Fin-Tech -based lending is the assessment of clients credit worthiness. Unlike banks that use only income statements and formal credit history, a Fin-Tech company gathers substantial data through social media and big data. Whats more, with a strong use of technology in lending, the focus on safety is also uncompromising. There are adequate measures to keep the customer details encrypted and secure. Moreover, they also facilitate tailored finance products keeping in mind the varying needs of different industry segments.

Most of digital lending platform are focusing on providing unsecured loans to MSMEs which has been the need of the hour as many SMEs with high potential suffer from capital starvation and are unable to take out loans from traditional FIs due to the focus on secured loans. Its an unsecured loan disruption that digital lenders are bringing in powered with technology to risk assess the borrowers in a much better manner and lend against the business performance and track record rather than value of a collateral. As a larger segment of the population comes under the digital aegis, the future prospects of the MSME segment driven by swift and efficient financial assistance enabled by the digital lending ecosystem will only herald positive tidings for the long-term growth of the Indian economy.

As a conclusion it can be safely said that the emergence of the Fintech NBFC for MSME finance is a global phenomenon that is transforming the entire lending model and in turn the business sector in totality. An idea can change the world, and as fast the idea can be converted into reality, more profitable and effective it will be. Gone are the days of the waiting in line for form fill-ups and waiting months to get a loan to have your business see the light of the day. With players in the market, monetary support for your innovative business idea is just a click away.

(Source: <https://ficci.in/spdocument/23035/Key-to-SME-Growth.pdf>)

### **FinTech Regulations**

In a recent discussion on Responsible Digital Innovation, RBI hinted towards the upcoming FinTech regulations while discussing about responsible digital innovation.

- RBI believes that the regulation has to be based on the entity type rather than the earlier followed approach of activity-based regulation. Systemic risks, operational risks and risks affecting competition are of prime importance when dealing with large financial market infrastructure entities or bigtech. Countries need to overcome the legislative and regulatory deficits in dealing with concerns surrounding privacy, safety and monetisation of data. Regulations pertaining to data issues needs to adapt to a world where boundaries between financial and non-financial firms is getting increasingly blurred or geographical boundaries are no longer a constraint.
- Given the fast evolving landscape of financial value chain and the blurring lines between financial and non-financial firms, the regulators might need to dampen the pace of innovation to ensure better customer protection.

Given the rapid pace of growth and dominating size of entities, risks such as concentration and competition starts to emerge. As the bigtech gets bigger and consummates the entire market, regulators need to ensure that the possibilities for smaller players to enter the space is kept in mind while also ensuring that the incentives to innovators are not stifled.

## OUR BUSINESS

Our Company was originally incorporated on February 10, 1993 under the provisions of the Companies Act, 1956 by the name 'Chokhani Securities Private Limited' and was granted a certificate of incorporation bearing registration number 070739. A fresh certificate of incorporation dated July 26, 1994 was issued by Registrar of Companies at Mumbai, consequent upon conversion of our Company from private limited to public limited. The name of our Company was further changed to U GRO Capital Limited and a fresh certificate of incorporation dated September 26, 2018 was issued by Registrar of Companies at Mumbai. On December 31, 2017, Poshika Advisory Services LLP & Mr. Shachindra Nath (collectively referred to as the "Acquirers") made a public announcement to acquire control of the management of our Company from the erstwhile Promoters (namely Mr. Anand Ramakant Chokhani, Ms. Neelam R Chokhani, Ramakant R Chokhani HUF and Mr. Ramakant R Chokhani) in accordance with Regulation 3(1) and 4 of the SEBI Takeover Regulations subject to prior RBI Approval as per RBI Circular no. RBI/2015-16/122-DNBR(PD) CC. No. 065/03.10.001/2015-16 dated July 09, 2015. Consequently, Mr. Ramakant R Chokhani, Mr. Anand R Chokhani, Ms. Neelam R Chokhani and Ramakant R Chokhani HUF, the erstwhile Promoters of our Company, were re-classified from the Promoter category to Public category during the FY 2018-19 and Poshika Advisory Services LLP was classified as the Promoter of our Company.

Our Company is a non-deposit taking systemically important NBFC registered with the RBI and the equity shares of our Company are listed on NSE and BSE. Our mission is to provide access to financing to the underserved MSME sector, which is critical to Indian economic growth and employment creation, and yet suffers from a chronic lack of affordable, efficient and sustainable credit availability. MSMEs represent the most important organic method by which the country's impoverished can come out of the so-called 'Poverty Trap'. Despite the challenges faced during the pandemic year, our Company has received various recognitions and awards including, (i) featuring in the Top 5 Digital / Fintech Lending Companies for MSMEs by BW Disrupt & IBS Intelligence, (ii) ET Best BFSI Brand of the year award for FinTech Category, (iii) Best MSME Lending Company by World Leadership Congress and Awards, (iv) Quick Loan Approval Award and Best Lending Tech of the year Award by National Award for Excellence in Financial Services Marketing and few others.

Post change in management and control of our Company, we shifted our focus on lending business. We identified core sectors of MSMEs in India coupled with a data-centric, technology-enabled approach for business growth. We shortlisted 8 sectors after careful filtration of 180+ sectors in an 18-month process involving extensive study of macro and microeconomic parameters. Our eight shortlisted sectors include Healthcare, Education, Chemicals, Food Processing/FMCG, Hospitality, Electrical Equipment and Components, Auto Components and Light Engineering. The company added a ninth sector – Micro Enterprises, to our list of sectors in FY2020-21.

U GRO's Business Model hinges on marrying the traditional branch-based lending approach with the modern FinTech based Lending. It is an amalgamation of multiple business models and brings in expertise through effective use of Technology. It brings in sector, geographical and product specialisation and combines with new age technology platforms.

Our Company has set up its lending business primarily driven by analytics driven digital lending platform, which enables delivery of customized offerings to loan applicants. Our Company has made significant investments in technology which enables faster application-based disbursements, thus reducing the operating costs and containing risk. Our Company's robust credit underwriting model processes the same information as required in any traditional underwriting process including credit history, income and demographic details etc. We believe our investments in analytics in today's digital era will provide us with a competitive edge over traditional players which are dependent on a branch-based model to acquire and service customers.

U GRO Capital lends exclusively to MSMEs and caters to all the borrowing needs through its diverse range of product offerings like Term Loan (Secured and Unsecured), Supply Chain Financing, Machinery Loan and Short-Term financing through its multiple FinTech and NBFC Partners. It lends to customers right from the prime segment (<10% interest rates) to the micro enterprises (20-25% interest rates). Additionally, it does co-lending with FinTech and smaller NBFC Partners to expand its reach and lend to the micro enterprises through the length and breadth of India. While it has maintained a keen focus on the initial prime/near-prime target segment, it has also worked towards addressing a broader demographic as per our efforts to solve India's MSME credit gap. Additionally, with its lending experience, it has carved out microenterprises as a sector itself. Microenterprises behave as a homogenous group by size rather than by sector, making it ideal to underwrite them.

We believe that knowledge, research and technology innovation have been the key drivers of our growth. We constantly pursue fin-tech innovation and invest in new business channels. The core thinking that underlines our business decisions is to provide long-term value creation by building sustainable loan portfolio while focusing on risk.

Our Company has been taking several measures to increase its disbursement and loan portfolio. However, all the businesses are confined to our pre-defined strategy of building 4 channels.

- 1) **Branch Led:** Network of 34 branches comprising of 9 Prime and 25 Micro Branches. Through these branches U GRO caters to the entire spectrum of MSME borrowers.
- 2) **Eco-system Channel:** This is further subdivided into Supply Chain Finance & Machinery Finance. Supply Chain Financing - Working Capital Financing for Anchors and its ecosystem and Non-anchors through Sales & Purchase Invoice Discounting and Machinery Finance where we offer secured Loans to machine buyers with a charge on machines
- 3) **Partnership & Alliances Channel:** Partnered with FinTechs / Smaller NBFCs under a co-lending model wherein the loan is originated by Partner FinTechs / NBFC & we take a part of the loan exposure on our books
- 4) **Direct Digital Channel:** Our proprietary Digital Lending Platform, which got beta tested in Q3 FY20, will allow for direct credit applications, increasing borrowing ease and further reducing turn around time.

Within a short period of time (3 years), U GRO has been able to not only reach out to MSMEs across the country but has also been able to scale its book significantly. In Dec'20, in line with its mission to serve the deeply underserved Micro Enterprises, U GRO expanded its Branch Network from 9 to 34 by opening 25 new MICRO Branches. These Micro Branches are currently spread across 5 states. These Branches shall enable U GRO to provide credit to small businesses in Tier-3 to Tier-6 towns who have not accessed formal credit in the past and do not have proper documentation to otherwise avail loans from Large Banks.

GRO Capital integrates business intelligence with technology to create granular and insightful loan products for each subsector. Statistical predictive modelling is used to prognosticate the customer's credit behaviour; derived from various financial and non-financial sources to fully quantify the parameters of the ecosystem the customer operates in. Technology underpins every aspect of U GRO's lending process, from API integrations, sectoral statistical scorecards, sub-sectoral expert scorecards, state-of-the-art bank, bureau and GST statement analysers, automated policy approvals, and machine learning OCR technology. Our Company also unveiled its GRO-Score 2.0 analytical engine that triangulates data from GST, Banking & Bureau to come up with a superior underwriting results. All of this culminates in the delivery of 60 minute in-principle decisioning process to the customer based on complex cash flow modelling. However, the technology backed lending process does not disregard traditional methods that have been historically successful in this space. U GRO Capital ensures that all the traditional checks and balances are adhered to, ensuring a high-quality book for posterity.

Despite the several challenges faced during the year 2020-21, we have managed to activate all of our disbursement channels, made significant technological progress and fostered partnerships that are core to the future growth of the business, while concurrently achieving a sizeable and high quality loan book. During the said year, inspite of complete lockdown for the first two months and localised sporadic lockdown, we were able to disburse ₹ 639 cr of gross loans.

Channel	Product	Disbursement (₹ in cr)
Branch Led	Secured Loans	241
	Unsecured Loans	213
Eco-system	Supply Chain Financing (incremental)	23
	Machinery Loans	72
Partnership and Alliances	Co-lending, Onward lending, Direct Assignment	90
<b>Total</b>		<b>639</b>

Our portfolio was well diversified across geography and sectors with no exposure to no single sector exceeding 25%.

As on March 31, 2021, we were operating from 9 prime branches and 25 micro branches with a total loan portfolio of ₹ 1,317 cr and catering to 6,605 customers. Of the said loan portfolio, approx. 73% is in form of secured lending. Our loan book has grown from ₹ 861 cr as at March 31, 2020 to ₹ 1317 cr as at March 31, 2021. Across our offered products, our average ticket size stood at ₹ 23 Lakhs and our average lending rate stood at 15.5% which is broken down as follows for each business segments:

Channel	Product	Portfolio (₹ in cr)	Average Ticket Size (₹ in lakhs)	Average yield (%age)
Branch Led	Prime - Secured Loan	524.5	107.0	12.0
	Prime - Unsecured Loan	336.1	15.4	18.9
	Micro - Secured Loan	3.0	7.3	21.4
	Micro - Unsecured Loan	0.9	3.7	26.6
Eco System	Supply Chain Financing	210.5	55.5	13.2
	Machinery Loans	71.5	39.9	13.2
Partnership and Alliances	Co-lending, Onward lending, Direct Assignment	170.6	8.4	19.5
<b>Total (rounded off)</b>		<b>1317</b>	<b>23.0</b>	<b>15.5</b>

Further, as on June 30, 2021 our AUM is ₹ 1,375 cr.

We have obtained a long term rating of “Acuite A” from Acuite Ratings and Research Limited (Outlook: Positive). This rating signifies adequate degree of safety regarding timely servicing of financial obligations and carry low credit risk. Further, we have obtained short term rating of “Acuite A1” from Acuite Ratings and Research Limited for commercial paper and bank loan. This rating signifies very strong degree of safety regarding timely servicing of financial obligations and carry lowest credit risk. We believe that our ratings result in a lower cost of funds for the Company.

Our total borrowings as at March 31, 2021 and March 31, 2020 amounted to ₹ 782 cr and ₹ 257 cr, respectively. We rely on long-term and medium-term borrowings from banks; amongst others, including issuances of non-convertible debentures. We have a diversified lender base comprising public sector undertakings (“PSUs”), private banks, mutual funds and others.

The summary of key financial indicators of our Company are as under:

Particulars	(₹ in cr)	
	March 31, 2021	March 31, 2020
Total Income	153.33	105.14
Total Expenditure	141.20	101.83
Profit after tax	28.72	19.52
Net worth	952	911.06
Debt to Equity ratio	0.82	0.28
CRAR (%)	65.60	88.25
Return on Net worth (%)	3.06	2.14

## Our Strengths

### Knowledge

U GRO Capital believes that the problem of small businesses can be solved by building an in-depth expertise around core sectors of MSMEs in India coupled with a data-centric, technology-enabled approach. Keeping this in mind, the company shortlisted 8 sectors after careful filtration of 180+ sectors in an 18-month process involving extensive study of macro and microeconomic parameters carried out alongside market experts like CRISIL. Our eight shortlisted sectors include Healthcare, Education, Chemicals, Food Processing/FMCG, Hospitality, Electrical Equipment and Components, Auto Components and Light Engineering. The company added a ninth sector – Micro Enterprises, to our list of sectors in FY2020-21. We believe unlike the larger macro-economic outlook, Micro Enterprises are specifically driven by their location & pocket they’re present in. Hence, it can be considered as a sector in itself. Our Company has further narrowed down on selected subsectors based on contribution to overall sector credit demand and risk profiling. Also, our Company considers its analytics and risk function superior – as our proprietary GRO Score to identify bad cases more effectively.



- **Stringent Customer Selection:** The initial layer of the Company's underwriting is intrinsic in the targeted customer base. The credit performance of U GRO's loan book benefits from the select ticket sizes (less than 5 crores and greater than 1 lakh) and geographies of MSMEs (eliminating bad pin codes) targeted by the firm, as these have inherently low default rates. U GRO lends to customers with a prior track-record of borrowing, excluding customers with total exposure of ₹ 50 Cr+ and the lowest percentiles of bureau score among other parameters. The excluded segments have default rates of 11-15% (default = ever 90+ DPD in first twelve months of onboarding)
- **Proprietary GRO Score 2.0 launched to make our selection sharper:** Our Company has built proprietary GRO Score 2.0 which combines credit bureau data & banking data and provides superior performance through use of ML Models. A holistic credit score for MSMEs built by combining repayment history and cashflow transaction data; provides improved performance by fitment on own data, extensive feature creation and use of machine learning models. It combines entity, individual and banking data into one model. It reduces dependency on any specific bureau data and provides 10-20% higher approval rates for similar or lesser risk cases.
- **Pioneering Credit Underwriting Approach and Models:** To supplement the GRO Score 2.0, the Company also has underwriting policies (which are industry leading). The policy checks have completely been automated in the system leveraging machine learning based OCR systems, advanced GST, bank statement and bureau analyzers, 40+ API integrations with the likes of NCLT, Perfios, Hunter, CIBIL, CRIF, CERSAI etc. This has enabled our Company to provide a quick turn-around to the customer while simultaneously minimizing the risk of human errors. Our Company implements policy at a sub-sector level, leading to highly specific weightages for parameters (revenue/margins/working capital cycle) for each prospective borrower.
- **Retaining Human Engagement in Credit Underwriting and Management:** Our Company has incorporated all the traditional evaluation and checks (including personal discussions, valuation reports, FCU, FI, legal on loans) in its decision-making process. U GRO's policies are highly specialized to allow for customers with a wide range of documentation to be able to apply for financing.
- **Strong early warning and collections frameworks for proactive loan monitoring and collections:** Our Company has also built analytics led, early warning systems leveraging macro (industry level consumption, regulatory/policy changes, social/demographic changes) and customer level data (credit score movement, defaults in loans with other lenders, customer enquiries/new loans taken) to drive collection efforts. Our Company has also invested in a collection team from day one and has a delinquency bucket wise collection strategy.

#### **Technology - Deep Focus on Technology**

At U GRO, Technology underpins all the faucets of the customer journey including distribution, credit, analytics, operations & collections. We have a philosophy to automate anything and everything that is procedural. This will reap rewards in the long term. Infact, each of the U GRO's Distribution channel is powered by a proprietary technology modules:

- **GRO Plus:** Designed for branch-led disbursement which has fully integrated every element of underwriting digitally (using all conventional parameters). The platform allows for GRO Partners (DSA network) to obtain in-principle approval within 60 minutes.
- **GRO Chain:** GRO Chain is an end-to-end platform for supply chain financing that will cater to ecosystem anchors, vendor borrowers and dealer/distributor borrowers. The system was fully operationalised in FY2020-21.
- **GRO Xstream:** U GRO has developed & continuously innovating a FinTech Platform "GRO XStream", which is an industry-first marketplace for BFSI partners. This allows us to achieve seamless API integrations with the systems of each of the partners & hence allowing us to achieve record TATs. It is designed to facilitate a wide range of transaction types between onboarded BFSIs, including co-lending, onward lending, direct assignments, portfolio buyout and securitization.
- **GRO Direct:** U GRO's Direct Digital channel, a platform built to allow non-intermediated loan applications from eligible SMEs. Launched in December 2019 across two subsectors, the reach of GRO Direct will be greatly expanded across our focus sectors in the coming years

**Strong Corporate Governance Standards**

Creating an institution that is built to last requires strong corporate governance standards. Keeping that in mind, U GRO was founded with the philosophy of being institution owned, board controlled and management run. U GRO Capital's Board is majorly independent and comprises of financial industry luminaries with expertise from across the array of financial services viz lending, regulations, rating agency etc. The Governance standards are further strengthened by strong policies and processes enshrined in the Articles of Association. U GRO Capital has also opted to be a listed entity from day one, which demands a higher degree of regulatory oversight and transparency.

**Experienced Leadership Team**

Great organisations are built on foundations of long-term vision. These can only be realised with an able senior management that works to build the systems and processes with a larger time frame in mind. To that effect, the company hired industry leaders that have a proven track record of delivering results & the possess the right acumen necessary in the build out phase of any organisation. Setting the right team in place has helped the company tide through the crisis effectively

**Large Institutional Capital**

One of the key ideas while setting up U GRO was that the company should be institutionally owned and professionally governed. Our Company specifically decided to raise a huge institutional equity capital right from the start. With this thought process, U GRO Capital closed one of the largest fund-raises for a start-up in India, raising around ₹ 920 Crores from a diverse group of investors as it embarked on the stated mission of U Gro. Raising this capital helped our Company to have adequate capital based to grow in the first few years. Having a large institutional capital is also perceived positively by lenders & company has been able to solidify its position in terms of the liability book.

As on September 30, 2021, 87.15% of the paid up share capital of our Company is held by institutions / private equity funds like ADV Partners, New Quest, Samena Capital, PAG, IndGrowth, PNB Metlife, Chhattisgarh Investments.

**Reach across a varied MSME base and customer sourcing models**

Our lending business is sourced digitally as well as through partners, direct selling agents and sales team. We also conduct site verification visits and interviews with the applicant. We have centralized credit hubs, where our underwriting processes are carried out by our credit team. We have also entered into arrangements with certain verification agencies supervised by our internal management to conduct site visits to verify identity and other information of applicants in certain cases. On the sanction of a loan amount, repayment terms are set out up on completion of all documentation requirements by the applicant. With our presence across 34 locations, we have established a diverse customer base, situated across India.

**Our Growth Strategies****Customised, innovative and customer friendly lending**

As part of our strategy to focus on our lending business, we intend to customize and introduce new loan products and evaluate other financing opportunities. Our Company also intends to improve our lending processes and distribution channels. We focus on providing a seamless customer experience and differentiated solutions to meet the specific needs of particular customer, e.g. launch of "Sanjeevani", a lending program to support MSMEs during pandemic. Under this program, our Company has disbursed both, secured (with tenure of 60-144 months) and unsecured loans (with tenure of 12-36 months) with disbursement ranging from ₹ 10 lakhs to ₹ 500 lakhs.

We believe that our customer service initiatives coupled with the use of technology will allow us to maintain our presence in the lending market and secure both new and repeat business in our lending operations.

**Diversify our loan book mix and product suite with an exclusive focus on MSME funding**

We continue to diversify our loan book by increasing the share of MSME loans with a balance amongst the 9 niche sectors identified by us. We believe there is a significant untapped potential in the MSME industry, offering long-term growth opportunities. We believe that due to the impact of COVID-19, the competitive intensity in the MSME financing space is likely to decline with reducing competition from smaller players in the industry. We target to serve consumers and small businesses which we believe are systematically underserved and require differentiated products. We are also looking to build strategic partnerships with other digital lending platforms / large players for our MSME business.

**Continue to maintain prudent risk management policies for our assets under management**

We believe that the success of our business is dependent on our ability to consistently implement and streamline our risk management policies. As we focus on building a large loan portfolio, we will continue to maintain strict risk management standards to manage credit risks and promote a robust recovery process.

**Leverage on technology and digital platforms to improve customer reach and operating efficiency**

We also intend to further develop and strengthen our technology platform to support our growth and improve the quality of our services. We will continue to update our systems and use latest technology to streamline our credit approval, administration and monitoring processes to meet customer requirements on a real-time basis. We believe that improvements in technology will also reduce our operational and processing time, thereby improving our efficiency and allowing us to provide better service to our customers.

**Leverage our financial strength and improved ratings to increase our competitiveness, diversify our funding mix and reduce our funding costs**

Our source of funding as on March 31, 2021 is as under:

Source of funds	Amount (₹ in cr)
Loan from Banks / Financial Institutions	: 425.42
Bank Overdraft	: 40.86
Non Convertible Debentures	: 246.71
Commercial Papers	: 52.70
Sub-total	: 765.69
	:
Net worth	: 952.44
Debt Equity Ratio	: 0.80

Our Company has a very low debt equity ratio, which gives us a huge opportunity to expand capital base through leveraging also and also to expand the loan portfolio.

Leveraged funding, with timely repayment of the loans, will help us to improve our credit rating which in turn will also help in reduction of the cost of capital of our Company. We intend to continue to make our efforts on reducing the cost of borrowing and boost liquidity that include issuance of non-convertible debentures with a focus on generating higher ROEs.

Our Company has adopted a conservative approach to ALM management and focussed on conserving liquidity. Our efforts are reflected in the ALM profile with higher positive gaps. We continue to focus on having multiple and diversified sources of funding in order to support our business functions to grow value investment opportunities.

**Business Description**

We offer the following tech enabled flexi loan products and solutions to SMEs:

- Secured Business Loans
- Unsecured Business Loans
- Machinery Loans
- Supply Chain Finance
- Rental Discounting
- Business Credit Cards

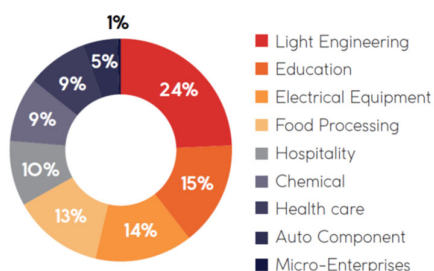
The following table sets forth the mix of loan disbursed / loan portfolio in the financial year ended March 31, 2021, 2020 and 2019:

Products	Loan portfolio, as on March 31,		
	2021	2020	2019
Secured Business Loans	527.50	317.10	14.00
Unsecured Business Loans	337.00	180.50	5.60
Machinery Loans	61.10	1.40	-
Supply Chain Finance	210.50	186.90	12.10

Rental Discounting	10.40	-	-
Business Credit Cards	-	-	-
Onward Lending	29.40	67.60	48.00
Direct Assignment	26.20	55.80	-
Portfolio Acquisition	25.90	46.50	-
Co-lending	89.10	5.10	-

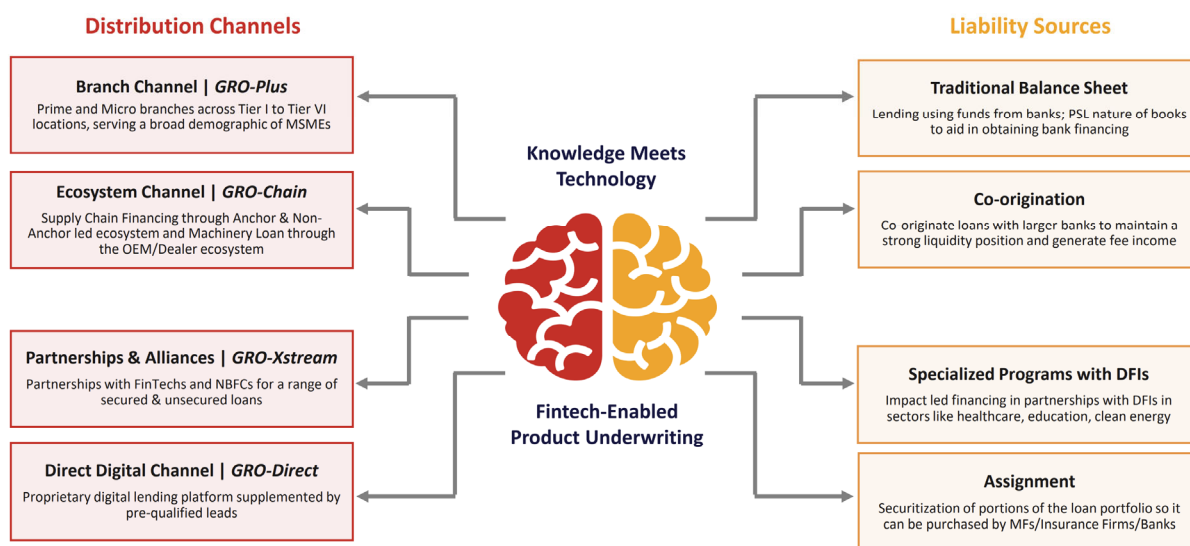
As on March 31, 2021, the split of the Loan Portfolio of the Company is as under:

### Overall Sectoral Mix



### Distribution Channel

The Business Model of U Gro is as under:



U GRO's Distribution Channels are Built with the End Goal of integrating technology with traditional & new ways of doing business to achieve financial Inclusion. Our distribution channel comprises of the following:

- **Branch-Led Channel**

In our prime Branches, to better cater to the needs of our customers, we launched two of our leading products, Sanjeevani and then Saathi. Sanjeevani was a relatively higher ticket size product launched for the SME customers. Saathi was a secured product launched for Micro Enterprise segment which do not have perfect collateral. Then in Q1 of FY2022, we also operationalised our first co-lending product, Pratham, with Bank of Baroda.

We also made a notable pivot in our Branch Business strategy. U GRO Capital was conceptualised to solve the credit needs of the MSME sector. In our first year of operations, our focus was mainly towards lending to the

prime segment of the market primarily SMEs in the tier-1 & tier-2 cities. Having established a foothold in that segment of the market, in Financial Year 2020-21 we forayed into the Micro Enterprise Segment. This segment of the market has historically remained isolated from the formal credit market & has depended on the unregulated lending market with high interest rates & unfavourable terms. With our entry, we want to contribute by making credit easily accessible for this segment of the market.

We started with launch of 25 new Micro Branches across 5 states in Tier III-VI cities and aim to penetrate deeper into this market. Our customized app for Micro business gives flexibility to onboard a MSME customer completely digitally as well.

We also operationalised our first co-lending product, Pratham, which is a ₹ 1000 Cr partnership with Bank of Baroda. This allows us to cater to the prime customer in the rate band below 10%. Going forward, we will strive to operationalise several other of our products in partnership with other Banks and Financial Institutions.

- **Eco-system Channel**

In our Supply Chain Financing (SCF), we added around 19 new anchors during the year taking our total count of anchors to 34. With the addition of new anchors, we are well primed to increase our asset. Further, we achieved an end-to-end digitalisation of our supply chain channel during the FY 2021. Sensing the growth in MSME market, we have undertaken the Supply Chain Financing program at a breakneck pace in the FY 2021.

We have invested heavily on integration of technology by making the onboarding, disbursement, and re-payment an “end to end” digitalized journey. With the focus to reach out to suppliers, vendors and dealers across PAN India, we have developed inhouse the Gro 2.0 application.

The Gro 2.0 app facilitates digital onboarding by doing KYC, fetching GSTIN details, bank and financial statements on a real time basis. It has eliminated the need of RMs and business development partners to reach out in person and meet the customer.

U GRO is also one of the first NBFCs to go live on Government e-Marketplace - Sahay (GeM Sahay) Portal. U GRO is also the host to GeM Sahay Portal. The company's USP is to do invoice discounting and disburse the payment on a near real time basis (on-tap financing) which is first of its kind in supply chain financing market.

We are also one of the initial NBFCs to go live on Government e-Marketplace – Sahay (GeM Sahay) Portal. U GRO is also the host to GeM Sahay Portal. Our USP is to do invoice discounting and disburse the payment on a near real time basis (on-tap financing) which is first of its kind in SCF market.

Under Eco-system Channel, we also launched our Machinery Loan product during the year. We have tied up with several marquee Machinery OEMs to generate leads for the business. This has helped us in rapidly scaling our book and increasing our geographical footprint even in regions where we do not have a physical presence.

- **Partnership and Alliance Channel**

With the evolving eco-system of FinTechs & new-age NBFCs and lenders, U GRO believes going forward a key lever in our book build out shall be the partnerships that we forge with these NBFCs. During the year, we operationalized partnerships with multiple new partners. This channel is not only a low operating cost channel for us but also comes with a First-loss default guarantee (FLDG) cover. Hence, while the underlying loan may be unsecured, the FLDG cushion available make the proposition interesting and we are able to build a quasi-secured portfolio in this channel.

Partnered with over 8 FinTechs / Smaller NBFCs under a co-lending model wherein the loan is originated by Partner NBFC & we take a part of the loan exposure on our books. These loans are secured by at least 10% First Loss Default Guarantee.

- **Direct Digital Channel**

Our proprietary Digital Lending Platform, which went live in Q3 FY20, will allow for direct credit applications, increasing borrowing ease and further reducing turn around time. The digital platform will apply the full suite of U GRO's technological innovations in order to provide widespread credit access for Indian SMEs – maximizing our impact on financial inclusion.

### Restructuring during the COVID 19 Pandemic

To cope with aftermath of pandemic we helped a few selected customers (especially in Hospitality, Light engineering & Auto components) with restructuring of their loans in line with RBI's restructuring policies. During the year FY21, on an aggregate level, we restructured 6.0% of our loan book which translates to an aggregate restructuring of ₹79.5 Cr.

On an aggregate basis, we restructured 166 accounts during the year, of which 86.1% were current accounts. Large part of our restructuring was from the hospitality sector which got impacted the most.

Channel	Sector	Restructured (₹ in cr)	% of total Restructured	% of portfolio Restructured
Branch-Led	Auto Components	0.6	0.8	4.9
	Chemicals	4.8	6.0	4.8
	Education	10.0	12.5	6.8
	Electrical Equipment	2.3	2.9	3.8
	Food Processing	6.0	7.5	4.0
	Healthcare	2.0	2.5	2.0
	Hospitality	20.2	25.3	22.1
	Light Engineering	11.3	14.2	5.7
	MSME	0.1	0.1	3.2
Eco-system Channel	Supply Chain Finance - Auto Components *	13.9	17.5	6.6
	Machinery - Light Engineering	0.5	0.7	0.7
Partnership & Alliances	Onward lending	5.0	6.2	17.0
	Direct Assignment & Portfolio Acquisition	2.9	3.6	5.6
<b>Total</b>		<b>79.5</b>	<b>100.00</b>	<b>6.0</b>

\*Restructuring concentrated to two anchors

### Risk and Underwriting System

Our firm belief is that risk and underwriting is a process that should constantly evolve. In line with that, we conducted a thorough review of our underwriting engine. We designed a zero data loss architecture to enable deeper adoption of analytics in long run. Given our journey of 2 years into lending, we gathered the minimum critical size of the data to develop critical elements of our new underwriting model. We evolved our underwriting system from Gro Score 1.0 which was repayment behaviour-based scorecard customized for our sectors to Gro Score 2.0 which is repayment and Banking behaviour-based scorecard giving us a much deeper insight on the MSME. Going forward, we shall augment it further with more data sources like GST etc. GRO Score 2.0 has demonstrated a superior performance basis the testing conducted on past data. We believe this rule engine is going to favourably position us in building a quality loan book.

On the technology front, our target is to digitalise processes that can be automated. We aim to make lending more efficient through the use of technology. We have digitalised majority of our systems and processes and took strides on the technology front across all our channels.

### Liability Strategy

U GRO follows a 3-pronged approach to liability. These include balance sheet-based borrowings from Banks & other NBFCs, co-origination partnerships with larger Banks and loan securitisation to raise funding against our asset pool.

During the year, we increased our lender base to 29. This is also a testimony to the fact that the larger lending eco-system recognises U GRO's ability to churn out a higher quality portfolio. We are in active discussion with several Development Finance Institutions for raising long term capital. On the co-origination front, we operationalised our partnership with Bank of Baroda and are in active talks with SBI and ICICI to further bolster our presence in the market.

The year also marked a significant progress towards building monetizing our assets and raising funds against it. In a first of its kind, we monetized our ECLGS loan pool and raised funds against it. This raising of funds against

ECLGS demonstrated our ability to not only capitalise on the sectoral tailwinds but also monetise those assets to unencumber assets for further lending.

Going forward we want to eventually bring down our cost of capital and further diversify our source of funds. We want to tap in funds from the Development Finance Institutions for raising long term capital. We have a very strong processes and policies to manage our ALM to enable us to better manage our assets and liability.

### **Corporate Social Responsibility (CSR)**

Our CSR theme is “SIGHT”. “SIGHT” stands for School Education, Industry Ready Education Program, Gender Equality and Women Empowerment, Healthcare, Team SOS.

To execute these CSR activities, we collaborate with ‘SMILE FOUNDATION’. Smile Foundation is an Indian, development organisation directly benefitting over 400,000 children and families through more than 200 welfare projects in Education, Health, Livelihood and Woman empowerment spread across remote villages and slums in 25 states in India. During the year ended March 31, 2021 Company has spent ₹ 19.05 lakhs whereas required sum to be spent was ₹ 18.57 lakhs. The amount is spent towards Skill Training in Healthcare for Under-privileged youth through NGO.

### **Employees**

We place emphasis and focus on recruitment and retention of our employees as personnel is the most valuable asset for a service industry such as ours. As of June 30, 2021, we employed 392 employees. We have also implemented an employees stock option plan, in addition to the normal rewards and recognition programmes, and learning and development programmes for our employees.


### **Competition**

The financial services industry is highly competitive and we expect competition to intensify in the future. We face competition in the lending business from domestic and international banks as well as other NBFCs, fintech lending platforms and private unorganized lenders. Banks are increasingly expanding into retail loans in the rural and semi-urban areas of India. We are exposed to the risk that these banks continue to expand their operations into the markets in which we operate, which would result in greater competition and lower spreads on our loans. In particular, many of our competitors may have operational advantages in terms of access to cost-effective sources of funding and in implementing new technologies and rationalising related operational costs.

### **Insurance**

We maintain a director’s and officers’ liability policy covering our directors and officers against claims arising out of legal and regulatory proceedings and monetary demands for damages. We also maintain a group personal accident and business travel accident policy for our employees. These insurance policies are generally valid for a year and are renewed annually.

### **Intellectual Property**

Poshika Financial Ecosystem Private Limited had, vide an assignment deed dated May 13, 2019, transferred the ownership of the logo “U GRO” / “” to our Company. Subsequent to the same, vide an order dated September 22, 2020, the ownership of the said logo vest with our Company under Class 35 and 36 under the Trade Marks Act, 1999.

### **Properties**

Our registered office is located at 4th Floor, Tower 3, Equinox Business Park, Off BKC, LBS Road, Kurla (West), Mumbai - 400 070, Maharashtra, India. In addition to the same, our network comprises of 9 Prime Branches and 25 Micro Branches. Our registered office and branches are located at premises leased or licensed to us.

## HISTORY AND CERTAIN CORPORATE MATTERS

Our Company was originally incorporated on February 10, 1993 under the provisions of the Companies Act, 1956 by the name 'Chokhani Securities Private Limited' and was granted a certificate of incorporation bearing registration number 070739. A fresh certificate of incorporation dated July 26, 1994 was issued by Registrar of Companies at Mumbai, consequent upon conversion of our Company from private limited to public limited. The name of our Company was further changed to U GRO Capital Limited and a fresh certificate of incorporation dated September 26, 2018 was issued by Registrar of Companies at Mumbai. Our Company came out with its first public issue of equity shares in 1995. At present, the Equity Shares of our Company are listed at BSE and NSE. The Corporate Identification Number of our Company is L67120MH1993PLC070739.

Our Company is a non-deposit taking Non-Banking Financial Company ('NBFC') as defined under Section 45-IA of the Reserve Bank of India Act, 1934 and registered with effect from March 5, 1998 having Registration No. 13.00325. Our Company is currently engaged in the business of lending and primarily deals in financing SME and MSME sector with focus on Healthcare, Education, Chemicals, Food Processing/FMCG, Hospitality, Electrical Equipment & Components, Auto Components and Light Engineering segments.

### Change in Management and Control of our Company

On December 31, 2017, Poshika Advisory Services LLP & Mr. Shachindra Nath (collectively referred to as the "Acquirers") has made a public announcement to acquire control of the management of our Company from the erstwhile Promoters (namely Anand Ramakant Chokhani, Ms. Neelam R Chokhani, Ramakant R Chokhani HUF and Ramakant R Chokhani) to the Acquirers in accordance with Regulation 3(1) and 4 of the SEBI Takeover Regulations subject to prior RBI Approval as per RBI Circular no. RBI/2015-16/122-DNBR(PD) CC. No. 065/03.10.001/2015-16 dated July 09, 2015. Consequently, Mr. Ramakant R Chokhani, Mr. Anand R Chokhani, Ms. Neelam R Chokhani and Ramakant R Chokhani HUF, the erstwhile Promoters of our Company, were re-classified from the Promoter category to Public category during the FY 2018-19 and Poshika Advisory Services LLP was classified as Promoter of our Company.

### Registered Office and change in Registered Office of our Company

At present our Registered Office is situated at Equinox Business Park, Tower 3, 4<sup>th</sup> Floor, Off BKC, LBS Road, Kurla West, Mumbai – 400 070.

The details of change in the registered office are as under:

Date of Change	Address Changed	
	From	To
12/06/2007*	9-16-D Fort Mansion British Hotel Lane Off B S MG Fort, Mumbai - 400 023	5A-Maker Bhavan No.2, Sir Vithaldas Thakersey Marg, New Marine Lines, Churchgate, Mumbai - 400 020
13/08/2018	5A-Maker Bhavan No.2, Sir Vithaldas Thakersey Marg, New Marine Lines, Churchgate, Mumbai - 400 020	Equinox Business Park, Tower 3, 4th Floor, Off BKC, LBS Road, Kurla West, Mumbai - 400 070

\* Records w.r.t. information related to change in registered office prior to this date is not available.

### Key events, milestones and achievements

FY	Particulars
1992 - 93	Incorporation of our Company
1994 - 95	Our Company made an initial public issue of Equity Shares
2017 - 18	<ul style="list-style-type: none"> <li>Change in Management Control of our Company was announced</li> <li>Demerger of the Lending Business of Asia Pragati Capfin Private Limited into our Company, w.e.f. the Appointed Date being April 01, 2018</li> </ul>
2018 - 19	Raised capital from Institutional / PE Investors and HNI

### Main Objects of our Company

Following are the main objects of our Company, as provided in our Memorandum of Association:

- To invest the capital and other moneys of the Company in the purchase or upon the security of shares, stocks, debenture, debenture stock, bonds, mortgages, obligations and securities of any kind, carrying on business in shares, stocks, debentures, debenture stocks, bonds, mortgages, obligations and other securities,



commissioners, Trust, Municipal or local Authority and to carry on the business of underwriters film financing, hire purchase financing, and to carry on business of financing industrial enterprises, trade and business financing.

2. To carry on the business of providing Fund/Non-fund based activities, Venture Capital, Stock Broking, Factoring, Arbitrage, Badla Finance, Portfolio Management services, Mutual Fund, Debt Market Operations, Forex Management services, Merchant Banking Activities, Insurance, Reinsurance, Future and Options, Derivatives, Depository Participants, etc.
3. To manufacture, assemble, purchase, sell, export, import, alter, repair, transfer, lease, hire, licence, use, dispose of, operate, fabricate, construct, distribute, design, charter, acquire, market, recondition, work upon or advice otherwise deal in, whether as manufacturers, dealers, developers, distributors, agents of other manufacturers or otherwise all kinds of products and services pertaining to computer software and hardware industry, software, system development, application software for microprocessor based information system, web portals, web enabling, web super markets, kiosks for “e” commerce, web migration, web based training / education, Learning systems, Knowledge management, retail broking, e-tail broking, Internet broking, net dynamics, client server development, platform development, Information Technology, Software development, e-commerce conversion of data, internet, web site, e-commerce, e-business, e-tailing, e-trade, advertisements, sponsorships, gamesites, application system, computer peripherals and accessories, information technology, Mapping, Educational publications, computer aided design / computer aided manufacturing, workstations, scanners, scanner plotters, servers, digitizers, software procedures, and undertake turnkey projects, for developing computer software or hardware system, telephony, migration and reengineering, data warehousing, enterprise resource planning, product, development, and management and to provide all other allied services in India and abroad.
4. To lend and advance money and assets of all kinds or give credit on any terms or mode and with or without security to any individual, firm, body corporate or any other entity (including without prejudice to the generality of the foregoing any holding company, subsidiary or fellow subsidiary of, or any other company whether or not associated in any way with, the company), to enter into guarantees, contracts of indemnity and surety ship of all kinds, to receive money on deposits or loan upon any terms, and to secure or guarantee in any manner and upon any terms the payment of any sum of money or the performance of any obligation by any person, firm or company (including without prejudice to the generality of the foregoing any holding company, subsidiary or fellow subsidiary of, or any other company associated in any way with, the Company)

**Holding Company**

As on the date of this Draft Prospectus, our Company does not have any holding company.

**Subsidiary Company**

As on the date of this Draft Prospectus, our Company does not have any subsidiary company.

**Key terms of our material agreements**

Other than the agreements in relation to this Issue, our Company has not entered into material agreements, more than two years before the date of this Draft Prospectus, which are not in the ordinary course of business.

## KEY REGULATIONS AND POLICIES

*The regulations set out below are not exhaustive and are only intended to provide general information to investors and is neither designed nor intended to be a substitute for professional legal advice. Taxation statutes such as the Income Tax Act, 1961 and applicable local Goods and Services Tax laws, labour regulations such as the Employees State Insurance Act, 1948 and the Employees Provident Fund and Miscellaneous Act, 1952 and other miscellaneous regulations such as the Trade Marks Act 1999 and applicable shops and establishments statutes apply to us as they do to any other Indian company and therefore have not been detailed below.*

*The following description is a summary of certain sector specific laws and regulations in India, which are applicable to our Company. The information detailed in this chapter has been obtained from publications available in the public domain. The regulations set out below may not be exhaustive and are only intended to provide general information to the investors and are neither designed nor intended to be a substitute for professional legal advice. The statements below are based on the current provisions of the Indian law and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions.*

### **(I) Laws in relation to Non-Banking Financial Companies**

#### ***(A) The Reserve Bank of India Act, 1934 (the “RBI Act”)***

The RBI is entrusted with the responsibility of regulating and supervising the activities of NBFCs under the RBI Act. The RBI Act defines an NBFC as:

- i. a financial institution which is a company;
- ii. a non-banking institution which is a company and which has as its principal business of receiving of deposits, under any scheme or arrangement or in any other manner, or lending in any manner; or
- iii. such other non-banking institution or class of such institutions as the RBI may, with the previous approval of the Central Government and by notification in the official gazette, specify.

As per the RBI Act, a financial institution is a non-banking institution, carrying on as whole or part of its business, inter alia, the financing of activities other than its own, by making loans, advances or otherwise; the acquisition of shares, stock, bonds, debentures, securities issued by the Government or other local authorities or other marketable securities of like nature; or letting or delivering goods to a hirer under a hire-purchase agreement.

The RBI has, through a press release dated April 8, 1999, clarified that in order to identify a particular company as an NBFC, it shall consider both the assets and the income pattern as evidenced from the last audited balance sheet of the company to decide its principal business. A company shall be treated as an NBFC, if its financial assets are more than 50% of its total assets (netted off by intangible assets) and income from financial assets is more than 50% of its gross income. Both these tests are required to be satisfied as the determinant factors for principal business of a company.

NBFCs are not permitted to commence or carry on the business of a non-banking financial institution without obtaining a certificate of registration (“CoR”) from the RBI. Further, every NBFC is required to submit to the RBI a certificate from its statutory auditor within one month from the date of finalization of its balance sheet and in any case not later than December 31st of that year, stating that it is engaged in the business of non-banking financial institution requiring it to hold a CoR. The RBI Act makes it mandatory for every NBFC to get itself registered with the RBI in order to be able to commence any of its activities.

An NBFC may be registered as a deposit-accepting NBFC (“NBFC-D”) or as a non-deposit accepting NBFC (“NBFC-ND”). Our Company has been classified as a systemically important NBFC-D SI.

RBI has, by its Circular No. DNBR(PD) CC.No.097/03.10.001/2018-19 dated February 22, 2019, harmonized different categories of NBFCs into fewer ones, based on the principle of regulation by activity rather than regulation by entity. Accordingly, RBI has merged the three categories of NBFCs, namely Asset Finance Companies, Loan Companies and Investment Companies into a new category called NBFC-Investment and Credit Company. (“NBFC-ICC”). Further, a deposit taking NBFC-ICC shall invest in unquoted shares of another company which is not a subsidiary company or a company in the same group of the NBFC for an amount not

exceeding 20% of its owned funds. Prior to this reclassification, our Company was classified as an Asset Finance Company.

***(B) Regulatory Requirements of an NBFC under the RBI Act***

**(I) Net Owned Fund**

The RBI Act, read with an RBI notification dated April 20, 1999, provides that to carry on the business of an NBFC, an entity would have to be registered as an NBFC with the RBI and would be required to have a minimum net owned fund of ₹ 200 lakh. For this purpose, the RBI Act has defined ‘net owned fund’ to mean:

- i. the aggregate of the paid-up equity capital and free reserves as disclosed in the latest balance sheet of the company, after deducting:
  - a. accumulated balance of losses;
  - b. deferred revenue expenditure;
  - c. deferred tax asset (net) and
  - d. other intangible assets
- ii. further reduced by the amounts representing:
  - a. investment by such companies in shares of:
    - (a) its subsidiaries
    - (b) companies in the same group and
    - (c) other NBFCs; and
  - b. the book value of debentures, bonds, outstanding loans and advances (including hire purchase and lease finance) made to, and deposits with (a) subsidiaries of such company; and (b) companies in the same group, to the extent such amount exceeds 10% of (i) above.

**(II) Reserve Fund**

In addition to the above, the RBI Act requires NBFCs to create a reserve fund and transfer therein a sum of not less than 20% of its net profits earned annually, as disclosed in the statement of profit and loss, before declaration of dividend. Such sum cannot be appropriated by the NBFC except for the purposes specified by the RBI from time to time and every such appropriation is required to be reported to the RBI within 21 days from the date of such withdrawal.

**(III) Non-Banking Financial Companies Acceptance of Public Deposits (Reserve Bank) Directions 2016 dated August 26, 2016 and as amended from time to time (“Deposit Directions”)**

Our Company has been classified as a Deposit-Taking NBFC- Investment and Credit Company, (“NBFC-ICC”) and accordingly, we are regulated by the Deposit Directions in respect of taking deposits. As per the above Direction, every NBFC-D, shall invest and continue to invest in India in unencumbered approved securities valued at the price not exceeding the current market price of such securities an amount which shall, at the close of business or any day, not be less than 15% of the “public deposit”, as defined under sub-paragraph (xv) of paragraph of applicable Deposit Directions, outstanding at the close of business on the last working day of second preceding quarter and further can invest not less than 10% in unencumbered approved securities and the remaining in unencumbered term deposits in any scheduled commercial bank / bonds of SIDBI / NABARD, the aggregate of which shall not be less than 15% of the public deposit outstanding at the last working day of the second preceding quarter. The Deposit Directions further, places the following restrictions on NBFCs-D in connection with accepting public deposits:

- a) ***Prohibition from accepting any demand deposits:*** NBFCs are prohibited from accepting any public deposit which is repayable on demand.
- b) ***Ceiling on quantum of deposits:*** An Investment and Credit Company or a factor (a) having minimum NOF as stipulated by RBI, and (b) complying with all the prudential norms, may accept or renew public deposit, together with the amounts remaining outstanding in the books of the company as on the date of acceptance or renewal of such deposit, not exceeding one and one-half times of its NOF. Provided that, an NBFC-ICC holding public deposits in excess of the limit of one and one-half times of its NOF shall not renew or accept fresh deposits till such time they reach the revised limit.
- c) ***Prohibition from accepting any deposits from NRIs:*** NBFCs are also prohibited from inviting or accepting or renewing repatriable deposits, from Non-Resident Indians under the Non-Resident (External) Account

Scheme, at a rate exceeding the rate specified by the RBI for such deposits with Scheduled Commercial Banks (the period of repatriable deposits shall be not less than one year and not more than three years).

- d) **Credit-rating:** In the event that the credit rating issued by a credit rating agency recognized by RBI, for an NBFC-ICC, is downgraded below the minimum specified investment grade, with respect to the relevant credit rating agency, the NBFC must (a) forthwith stop accepting public deposits, (b) report the position of the credit rating within fifteen working days to the RBI and (c) reduce, within three years from the date of such downgrading of credit rating, the amount of excess public deposits to nil or the appropriate extent as permitted under the Deposit Directions, by repayment as and when such deposit falls due or otherwise.
  - e) **Ceiling on rate of interest:** An NBFC cannot invite or accept or renew public deposit at a rate of interest exceeding twelve and half per cent per annum. Such interest may be paid or compounded at rests which shall not be shorter than monthly rests.
  - f) **Minimum lock-in period:** An NBFC is prohibited from granting any loan against a public deposit or make premature repayment of a public deposit within a period of three months from the date of acceptance of such public deposit.
  - g) **NBFC failing to repay public deposit prohibited from making loans and investments**  
A NBFC-D which has failed to repay any public deposit or part thereof in accordance with the terms and conditions of such deposit, cannot grant any loan or other credit facility by whatever name called or make any investment or create any other asset as long as such default exists.
- (IV) **Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit-taking Company (Reserve Bank) Directions, 2016 vide DNBR.PD.008/03.10.119/2016-17 September 01, 2016 (updated as on February 17, 2020) (“NBFC- SI Directions”)**
- a) **Capital Adequacy:** Every Systemically Important NBFC shall maintain a minimum capital ratio consisting of Tier I and Tier II Capital which shall not be less than 15% of its aggregate risk weighted assets of on-balance sheet and of risk adjusted value of off-balance sheet items and the Tier I Capital in respect of applicable NBFCs (other than NBFC-MFI and IDF-NBFC), at any point of time, shall not be less than 10%. For the above, ‘Tier I Capital’ means owned fund as reduced by investment in shares of other non-banking financial companies and in shares, debentures, bonds, outstanding loans and advances including hire purchase and lease finance made to and deposits with subsidiaries and companies in the same group exceeding, in aggregate, ten per cent of the owned fund; and perpetual debt instruments issued by a non-deposit taking non-banking financial company in each year to the extent it does not exceed 15% of aggregate of Tier I Capital of such company as on March 31 of the previous accounting year. Further “Tier II Capital” means (a) preference shares not compulsorily convertible into equity; (b) revaluation reserves at a discounted rate of 55%; (c) general provisions and loss reserves, to the extent these are not attributable to an actual diminution in value or identifiable potential loss in any specific asset, and are available to meet unexpected losses, to the extent of 1.25% of risk weighted assets; (d) hybrid debt capital instruments; (e) subordinated debt and (f) perpetual debt instruments issued by a non-deposit taking non-banking financial company which is in excess of what qualifies for Tier I Capital. At any given time, “Tier II Capital” shall not exceed the total “Tier I Capital” of an NBFC.
  - b) **Prudential Requirements:** The NBFC-SI Directions place several requirements that an NBFC must adhere to, inter alia, regarding income recognition, income from investments, the need to follow relevant accounting standards, the framing and implementation of an investment policy amongst others.
  - c) **Loan Policy:** As per the NBFC-SI Directions, the Board of Directors granting / intending to grant demand / call loans shall frame a policy for the NBFC which includes, inter alia, a cut-off date within which the repayment of demand or call loan shall be demanded or called up and the rate of interest which shall be payable on such loans.
  - d) **Non-Performing Assets ("NPAs")**  
Under the NBFC-SI Directions, the following shall be considered as ‘non-performing assets’ (“NPAs”), if the accompanying conditions remain in existence for a period of three months or more for Fiscal 2020:
    - i. Assets, in respect of which interest has remained overdue;
    - ii. Term loans, inclusive of unpaid interest, when the instalment is overdue, or on which interest amounts remain overdue;-

- iii. Demand or call loans, which has remained overdue, or on which interest amount remained overdue;
- iv. Bills, which have remained overdue;
- v. Interest in respect of a debt or income on receivables under the head 'other current assets,' being in the nature of short term loans / advances, which have remained overdue; or
- vi. any dues on account of the sale of assets or services rendered, or reimbursement of expenses incurred, which have remained overdue.

Lease rental and hire purchase instalments shall be considered as NPAs if they remain overdue for three months or more in Fiscal 2020. In addition, where any of the above are classified as NPAs in relation to a borrower, the balance amount outstanding under other all credit facilities extended to them are also classified as NPAs. In terms of the NBFC-SI Directions, any income, including interest, discount, hire charges, lease rentals or other charges on an NPA shall be recognised as 'income' only when it is actually realised.

**e) Exposure Norms**

In order to ensure better risk management and avoidance of concentration of credit risks, the RBI has, in terms of the Master Direction, prescribed credit exposure limits for financial institutions in respect of their lending to single/ group borrowers. Credit exposure to a single borrower shall not exceed 15 per cent of the owned funds of the systemically important NBFC-ND/D, while the credit exposure to a single group of borrowers shall not exceed 25 per cent of the owned funds of the systemically important NBFC-ND/D. Further, the systemically important NBFC-ND/D may not invest in the shares of another company exceeding 15 per cent of its owned funds, and in the shares of a single group of companies exceeding 25 per cent of its owned funds. However, this prescribed ceiling shall not be applicable on a NBFC-ND/D-SI for investments in the equity capital of an insurance company to the extent specifically permitted by the RBI. Any NBFC-ND/D-SI not accessing public funds, either directly or indirectly, may make an application to the RBI for modifications in the prescribed ceilings. Any systemically important NBFC-ND/D classified as NBFC ICC by RBI may, in exceptional circumstances, exceed the above ceilings by 5 per cent of its owned fund with the approval of its Board of Directors.

The loans and investments of the systemically important NBFC-ND taken together may not exceed 25 per cent of its owned funds to or in single party and 40 per cent of its owned funds to or in single group of parties. A systemically important NBFC-ND may, make an application to the RBI for modification in the prescribed ceilings. Further, NBFC-ND-SI may exceed the concentration of credit/investment norms, by 5 per cent for any single party and by 10 per cent for a single group of parties, if the additional exposure is on account of infrastructure loan and/or investment. All NBFCs are required to frame a policy for demand and call loan that includes provisions on the cut-off date for recalling the loans, the rate of interest, periodicity of such interest and periodical reviews of such performance. The prudential norms also specifically prohibit NBFCs from lending against its own shares.

**Net Owned Fund:** Section 45-IA of the RBI Act provides that to carry on the business of a NBFC, an entity would have to register as an NBFC with the RBI and would be required to have a minimum net owned fund of ₹ 200 lakh.

**f) Asset Classification**

The NBFC-SI Directions require that every NBFC shall, after taking into account the degree of well-defined credit weaknesses and extent of dependence on collateral security for realisation, classify its lease/hire purchase assets, loans and advances and any other forms of credit into the following classes:.

- i. Standard assets, i.e. assets, in respect of which, no default in repayment of principal or interest is perceived, which do not disclose any problems and do not carry more than a normal risk attached to business;
- ii. Sub-standard assets, i.e. assets which have been classified as NPAs for a period not exceeding 12 months, or where the terms regarding repayment of the payment or interest have been renegotiated, rescheduled or restructured, until satisfactory performance of the revised terms for a year;
- iii. Doubtful assets, i.e. term loans, lease assets, hire-purchase assets or any other asset that has remained substandard for a period exceeding 12 months; and
- iv. Loss assets, i.e. assets that have been identified as such by the NBFC, its internal or external auditors, or the RBI during its inspection of the NBFC, to the extent that it has not been written off by the NBFC, or assets adversely affected by the threat of non-recoverability due to the erosion in the value of the security, non-availability of security or a fraudulent act or omission by the borrower.

Further, such class of assets would not be entitled to be upgraded merely as a result of rescheduling, unless it satisfies the conditions required for such upgradation.

**g) Provisioning Requirements**

An NBFC-SI, after taking into account the time lag between an account becoming an NPA, its recognition, the realisation of the security and erosion over time in the value of the security charged, shall make provisions against sub-standard assets, doubtful assets and loss assets in the manner provided for in the NBFC-SI Directions as per details given below:

- i. Loss Assets: The entire assets shall be written off, and if they are permitted to remain in the books of the NBFC, 100% of the outstanding loss assets shall be provided for.
- ii. Doubtful Assets: NBFCs are required to make a 100% provision to the extent to which the advance is not covered by the realisable value of the security to which the applicable NBFC has a valid recourse. Additionally, a provision of 20% - 50% of the secured portion shall be made, in accordance with the basis prescribed in the NBFC-SI Directions.
- iii. Sub-standard assets: A general provision of 10% of the total outstanding assets shall be made.
- iv. Lease Finance and Hire Purchase Assets: NBFCs are required to provide for the total dues, as reduced by (a) the finance charges not credited to the statement of profit and loss and carried forward as unexpired finance charges; and (b) the depreciated value of the underlying asset.
- v. Standard Assets: NBFCs are required to make provisions of 0.40% from March 2018 onwards.

NBFCs who are required to follow IND-AS shall hold impairment allowances as required by Ind AS. In parallel NBFCs shall also maintain the asset classification and compute provisions as per extant prudential norms on Income Recognition, Asset Classification and Provisioning (IRACP) including borrower/beneficiary wise classification, provisioning for standard as well as restructured assets, NPA ageing, etc.

The NBFC-SI Directions clarify that income recognition on NPAs and provisioning against NPAs are different aspects of the prudential norms specified therein. The provisioning requirements that such prudential norms specify shall be made on total outstanding balances, without regard to the fact that income on an NPA has not been recognized.

**h) Liquidity Risk Management Framework**

All non-deposit taking NBFCs with an asset size of ₹100 crore and above, systemically important Core Investment Companies and all deposit taking NBFCs irrespective of their asset size, shall adhere to Liquidity Risk Management framework issued by RBI dated November 4, 2019. The Liquidity risk management shall rests on the functioning of Board of Directors, Risk Management Committee, Asset Liability Management ("ALM") organization including an Asset Liability Committee ("ALCO") and ALM support groups and the ALM process including liquidity risk management, management of marketing risk, funding and capital planning, profit planning and growth projection, and forecasting/ preparation of contingency plans. It has been provided that the management committee of the board of directors or any other specific committee constituted by the board of directors should oversee the implementation of the system and reviews functioning periodically. The ALM Guidelines mainly address liquidity and interest rate risks. In case of structural liquidity, the negative gap (i.e. where outflows exceed inflows) in the 1 to 30 / 31 days' time-bucket should not exceed the prudential limit of 15% of outflows of each time-bucket and the cumulative gap of up to one year should not exceed 15% of the cumulative cash outflows of up to one year. In case these limits are exceeded, the measures proposed for bringing the gaps within the limit should be shown by a footnote in the relevant statement.

**Guidelines on Maintenance of Liquidity Coverage Ratio ("LCR")**

In addition, to the above guideline, guidelines the following categories of NBFCs shall adhere to the guidelines on LCR including disclosure standards as provided in Annex III to these Directions:

All non-deposit taking NBFCs with an asset size of ₹ 10,000 crore and above, and all deposit-taking NBFCs irrespective of their asset size, shall maintain a liquidity buffer in terms of LCR which will promote resilience of NBFCs to potential liquidity disruptions by ensuring that they have sufficient High Quality Liquid Asset ("HQLA") to survive any acute liquidity stress scenario lasting for 30 days. The stock of HQLA to be

maintained by the NBFCs shall be minimum of 100% of total net cash outflows over the next 30 calendar days.

The LCR requirement shall be binding on NBFCs from December 1, 2020 with the minimum HQLAs to be held being 50% of the LCR, progressively reaching up to the required level of 100% by December 1, 2024, as per the time-line given below:

Dec 1, 2020	Dec 1, 2021	Dec1, 2022	Dec 1, 2023	Dec 1, 2024 onwards
50%	60%	70%	85%	100%

i) **Disclosure Requirements**

An NBFC-SI is required to separately disclose in its balance sheet the provisions made as per NBFC-SI Directions without netting them from the income or against the value of the assets. These provisions shall be distinctly indicated under separate heads of accounts for 'provisions for bad and doubtful debts' and 'provisions for depreciation in investments', and shall not be appropriated from the general provisions and loss reserves held, if any, by it. Such provisions for each year shall be debited to the statement of profit and loss, and the excess, if any, held as general provisions and loss reserves shall be written back without making adjustment against them.

j) **Corporate governance norms**

As per the NBFC-SI Directions, all NBFCs are required to adhere to certain corporate governance norms, including constitution of an audit committee, a nomination committee, an asset liability management committee and a risk management committee. The audit committee should consist of not less than three members of its board of directors, and it must ensure that an information system audit of the internal systems and processes is conducted at least once in two years to assess operational risks faced. Nomination Committee is required to ensure 'fit and proper' status of proposed/ existing directors and in order to manage the integrated risk, all NBFCs shall form a risk management committee, besides the asset liability management committee. In addition to this, all NBFCs shall ensure that a policy is put in place with the approval of the board of directors for ascertaining the fit and proper criteria of the directors at the time of appointment, and on a continuing basis. All NBFCs are also required to put up to the board of directors, at regular intervals, as may be prescribed the progress made in putting in place a progressive risk management system and risk management policy and strategy followed by the NBFC, in conformity with corporate governance standards viz., composition of various committees, their role and functions, periodicity of the meetings, compliance with coverage and review functions, etc. The NBFCs will also have to adhere to certain other norms in connection with disclosure, transparency and rotation of partners of the statutory audit firm. Our Company has put in place a policy on Internal Guidelines on Corporate Governance.

k) **Fair Practices Code ("FPC")**

As per the NBFC-SI Directions, NBFCs having customer interfaces should mandatorily adopt the guidelines wherein all communications to the borrower shall be in the vernacular language or a language as understood by the borrower. Loan application forms shall include necessary information which affects the interest of the borrower, so that a meaningful comparison with the terms and conditions offered by other NBFCs can be made and informed decision can be taken by the borrower. NBFCs should also give notice to the borrower in the vernacular language or a language as understood by the borrower of any change in the terms and conditions including disbursement schedule, interest rates, service charges, prepayment charges etc. NBFCs shall ensure that changes in interest rates and charges are affected only prospectively. The board of directors shall also lay down the appropriate grievance redressal mechanism within the organization. Such a mechanism shall ensure that all disputes arising out of the decisions of lending institutions' functionaries are heard and disposed of at least at the next higher level. In case of receipt of request from the borrower for transfer of borrowable account, the consent or otherwise i.e., objection of the NBFC, if any, shall be conveyed within 21 days from the date of receipt of request. Such transfer shall be as per transparent contractual terms in consonance with law and in the matter of recovery of loans, an NBFC shall not resort to undue harassment methods which include persistently bothering the borrowers at odd hours, use muscle power for recovery of loans etc. NBFC shall also ensure that the staffs are adequately trained to deal with the customers in an appropriate manner.

l) **Rating of Financial Product**

Pursuant to the NBFC-SI Directions, all NBFCs with an asset size of ₹ 10,000 lakh and above shall furnish information about downgrading / upgrading of the assigned rating of any financial product issued by them

within 15 days of such a change in rating, to the regional office of the RBI under whose jurisdiction their registered office is functioning.

**m) Norms for Excessive Interest Rates**

The NBFC-SI Directions directs the board of directors of NBFCs to adopt an interest rate model, taking into account relevant factors such as cost of funds, margin and risk premium and determine the rate of interest to be charged for loans and advances. The rate of interest and the approach for gradations of risk and rationale for charging different rate of interest to different categories of borrowers shall be disclosed to the borrower or customer in the application form and communicated explicitly in the sanction letter. The rates of interest and the approach for gradation of risks shall also be made available on the web-site of the companies or published in the relevant newspapers. The information published in the website or otherwise published shall be updated whenever there is a change in the rates of interest. The rate of interest should be annualised so that a borrower is aware of the exact rates that would be charged to the account.

**(V) Other RBI Directions**

**a) Reserve Bank of India Know Your Customer (“KYC”) Master Directions, dated February 25, 2016 (“KYC Directions”)**

The Department of Banking Regulation, RBI has issued the KYC Directions dated February 25, 2016, as amended from time to time, which are applicable inter alia to all NBFCs for the formulation of a ‘Know Your Customer’ (“KYC”) policy duly approved by the board of directors of the entity and ensure compliance with the same. The KYC policy formulated is required to include four key elements, being customer acceptance policy, risk management, customer identification procedures and monitoring of transactions. The regulated entities are required to ensure compliance with the KYC policy of the entity through specifying who constitutes ‘senior management’ for the purpose of KYC compliance, specifying allocation of responsibility for effective implementation of policies and procedures, independent evaluation of the compliance functions of the entity’s policies and procedures, including legal and regulatory requirements, implementing a concurrent / internal audit system to verify the compliance with KYC/AML policies and procedures, and the submission of quarterly audit notes and compliance to the audit committee.

**b) Non-Banking Financial Company Returns (Reserve Bank) Directions, 2016 (“NBFC Returns Directions, 2016”)**

The NBFC Returns Directions, 2016 mandate that all NBFCs shall put in place a reporting system for filing of various returns with the RBI. In addition, they also provide for the forms to be filed under various RBI Act, and the various directions thereunder. Further, they provide for details and the periodicity of form filings across various categories of NBFCs.

**c) Enhancement of NBFCs’ Capital Raising Option for Capital Adequacy Purposes October 2008 (“Enhancement of Capital Raising Option”)**

The RBI has issued a notification on the “Enhancement of Capital Raising Option” whereby NBFCs-SI have been permitted to augment their capital funds by issuing perpetual debt instruments (“PDI”) in accordance with the prescribed guidelines provided thereunder. Such PDI shall be eligible for inclusion as Tier I Capital to the extent of 15% of total Tier I Capital as on March 31 of the previous accounting year. The amount of PDI in excess of amount admissible as Tier I Capital shall qualify as Tier II Capital, within the eligible limits.

**d) Non-Banking Financial Companies Auditor’s Report (Reserve Bank) Directions, 2016 (“Auditor Report Directions”)**

In addition to the Report made by the auditor under Section 143 of the Companies Act, 2013 on the accounts of a non-banking financial company examined by him for every financial year ending on any day on or after the commencement of these Directions, for any NBFC-D, the auditor shall also make a separate report to the Board of Directors of the Company on compliances of quantum of acceptance of public deposits (compliance with Deposit Directions), minimum investment grade credit rating, determination of capital adequacy ratio, prudential norms, liquid assets requirement, submission of returns with RBI, any default in payment of the interest and/or principal amount to Depositors.

**e) Accounting Standards and Accounting policies**

The Ministry of Corporate Affairs has amended the existing Indian Accounting Standards vide Companies (Indian Accounting Standards) (Amendment) Rules, 2017 on March 17, 2017 and the same is applicable to the Company from April 1, 2018. RBI has, vide notification number RBI/2019-20/170 DOR (NBFC).CC.PD.No.109/22.10.106/2019-20 dated March 13, framed regulatory guidance on Ind AS which



will be applicable on Ind AS implementing NBFCs and Asset Reconstruction Companies (**ARCs**) for preparation of their financial statements from financial year 2019-20 onwards. These guidelines focus on the need to ensure consistency in the application of the accounting standards in specific areas, including asset classification and provisioning, and provide clarifications on regulatory capital in the light of Ind AS implementation. The guidelines cover aspects on governance framework, prudential floor and computation of regulatory capital and regulatory ratios.

f) ***Monitoring of Frauds in NBFCs (Reserve Bank) Directions, 2016 (“Fraud Directions, 2016”)***

As per Fraud Directions, 2016, NBFCs are required to put in place a reporting system for recording frauds to RBI and should fix staff accountability in respect of delays in reporting of fraud cases to the RBI. For this purpose, an official of the rank of general manager or equivalent should be nominated who will be responsible for submitting all the returns to the Bank and reporting referred to in these directions. If NBFCs do not adhere to the applicable time-frame for reporting fraud, they shall become liable for penal action. The Fraud Directions, 2016 classify frauds into the following categories:

- i. Misappropriation and criminal breach of trust;
- ii. Fraudulent encashment through forged instruments, manipulation of books of account or through fictitious accounts and conversion of property;
- iii. Unauthorised credit facilities extended for reward or for illegal gratification;
- iv. Negligence and cash shortages;
- v. Cheating and forgery;
- vi. Irregularities in foreign exchange transactions; and
- vii. Any other type of fraud.

g) ***Information Technology Framework for the NBFC Sector Directions, 2017 (the “IT Framework Directions”)***

The IT Framework Directions have been notified with the view of benchmarking the information technology / information security framework, business continuity planning, disaster recovery management, information technology (“IT”) audit and other processes to best practices for the NBFC sector. NBFC-SIs are required to comply with the IT Framework Directions by June 30, 2018. The IT Framework Directions provide for the following:

- i. **IT governance:** Under the IT Framework Directions, all NBFCs are required to form an IT Strategy Committee, under the chairmanship of an independent director of the NBFC-SI with the chief information officer and the chief technology officer as mandatory members. The IT strategy committee is empowered to review and amend the IT strategies of the NBFC-SI in line with its corporate strategies, board policy reviews, cyber security arrangements and any other matter related to IT governance and place its deliberations before the board of directors of the NBFC-SI.
- ii. **IT policy:** NBFCs are required to formulate a board-approved IT policy, in line with the objectives of the organisation. Such a policy must mandatorily provide for an IT organisational structure and the appointment of a chief information officer or an in-charge of IT operations. The policy so formed must also ensure the technical competence of senior and middle level management and periodic assessment of IT training requirements.
- iii. **Information and cyber security:** In addition to the IT policy, NBFCs must further formulate a board approved information security policy, which inter alia provides for the identification and classification of information assets, segregation of functions, personnel and physical security and incident management. NBFCs are additionally tasked with creating a framework for conducting periodic information security audits. Further, the NBFC must formulate a board approved cyber-security policy, which elucidates the strategy of the NBFC on countering cyber threats. Beyond these policies, the IT Framework Directions mandates several additional processes to be put in place, such as a cyber-crisis management plan, strategies for management and elimination of vulnerability and promoting cyber security awareness amongst stakeholders and the board of directors.
- iv. **IT operations:** The IT Framework Directions direct companies to create a steering committee to oversee and monitor IT project, and create policies to manage transitions in their IT systems. In addition, it requires NBFCs to put in place various management information systems for various types of data.

- v. **Business Continuity Planning:** NBFCs are required to identify critical business verticals, locations and shares resources, envisage the impact of unforeseen disasters on their business and are required to create recovery strategies or contingency plans in the case of the failure of the same.
  - vi. **IT services outsourcing:** The IT Framework Directions provide for safeguards that an NBFC must adopt in their arrangements with service providers to whom they have outsourced their IT requirements.
- h) **Reserve Bank Directions on Managing Risks and Code of Conduct in Outsourcing of Financial Services by NBFCs, 2017 (“Outsourcing Directions”)**  
 The Outsourcing Directions provide for regulating outsourcing activities pertaining to financial services viz. application processing (loan origination, credit card), document processing, marketing and research, supervision of loans, data processing and back office related activities, besides others. The object of the said direction is to protect the interest of the customers of NBFCs and to ensure that the NBFC concerned and the Reserve Bank of India have access to all relevant books, records and information available with service provider. The direction, inter alia, provides risk management practices for outsourced financial services, role of the board and Senior Management team, and basic framework for the outsourcing agreement, responsibilities of Service Provider for monitoring and control of outsourced activities.
- i) **Reserve Bank Commercial Paper Directions, 2017 (“Commercial Paper Directions”)**  
 The Commercial Paper Directions regulate the issue of commercial papers. Commercial papers may be issued by companies including NBFCs, provided that any fund based facility they have availed from banks or financial institutions are classified as standard assets by all banks and financial institutions at the time of their issue. The Commercial Paper Directions determine the form, mode of issuance, rating and documentation procedures for the issue of commercial papers. In terms of the Commercial Paper Directions, commercial papers are issued as promissory notes, and are to be held in dematerialised form. They are issued at a discount to face value, in a minimum denomination of ₹5 lacs or multiples thereof. Issuers, whose total commercial paper issuance in a calendar year is ₹1,000 crore or more, must also obtain a credit rating for their commercial papers from at least two credit rating agencies, and adopt the lower of these ratings. The minimum rating for a commercial paper shall be ‘A3’. The directions further provide for secondary market trading in commercial papers, buyback of commercial papers and the obligations of the issuer, the issuing and paying agent and credit rating agencies in the issue of commercial papers.
- j) **Reserve Bank Ombudsman Scheme, 2018 (“Ombudsman Scheme”)**  
 The RBI has, vide notification bearing reference Ref.CPED.PRS.No.3590/13.01.004/2017-18 dated February 23, 2018, implemented the Ombudsman Scheme inter alia for NBFC-Ds. The stated objective of the Scheme is to enable the resolution of complaints free of cost, relating to certain aspects of services rendered by the NBFC-D to facilitate the satisfaction or settlement of such complaints, and matters connected therewith. The Scheme provides appointment of one or more officers not below the rank of general manager as Ombudsman for a period not exceeding 3 years at a time to carry out the functions of Ombudsman under the Scheme. The Scheme will continue to be administered from the offices of the Ombudsman in four centres viz. Chennai, Kolkata, Mumbai and New Delhi for handling complaints from the respective zones, so as to cover the entire country.
- k) **Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019**  
 Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019 sets out a framework to ensure that there is an early recognition, reporting and time bound resolution of stressed assets. The Stressed Assets Directions apply to (a) Scheduled Commercial Banks (excluding Regional Rural Banks); (b) All India Term Financial Institutions (NABARD, NHB, EXIM Bank, and SIDBI); (c) Small Finance Banks; and (d) Systemically Important Non-Deposit Taking Non-Banking Financial Companies (NBFC-ND-SI) and NBFC-Ds. In the event of a default, the said lenders shall recognize the stress in the loan accounts and classify these loan accounts into three categories namely: (i) SMA-0, where the principal and/or interest, whether partly or wholly is overdue between 1-30 days; (ii) SMA-1, where the principal and/or interest, whether partly or wholly is overdue between 31-60 days; and (iii) SMA-2, where the principal and/or interest whether partly or wholly is overdue between 61-90 days. The said lenders shall report credit information, including classification of an account as SMA to Central Repository of Information on Large Credits (“CRILC”), on all borrowers having aggregate exposure of ₹ 500 lacs and above with them. Once a borrower is reported to be in default by any of the lenders mentioned at (a), (b) and (c) hereinabove, the lenders shall undertake a prima facie review of the borrower account within thirty days from such default (“Review Period”) to inter alia decide on a resolution strategy, including nature of the Resolution Plan (“RP”).

During the Review Period for the implementation of an RP, all lenders shall enter into an inter-creditor agreement, which shall among other things provide that any decision agreed by lenders representing 75 per cent by value of total outstanding credit facilities (fund based as well non-fund based) and 60 per cent of lenders by number shall be binding upon all the lenders. In particular, the RPs shall provide for payment not less than the liquidation value due to the dissenting lenders, being the estimated realisable value of the assets of the relevant borrower, if such borrower were to be liquidated as on the date of commencement of the Review Period.

**l) Reserve Bank of India Circular dated February 03, 2021 on Risk Based Internal Audit for NBFC-D**

As per circular bearing reference Ref. No. DoS. CO. PPG/ SEC.05/11.01.005/ 2020-21 dated February 03, 2021, RBI has mandated the Risk Based Internal Audit Framework (“RBI AF”) for all Deposit-taking NBFCs, irrespective of the size, before March 31, 2022. Being a deposit-taking NBFC, our company has taken steps to comply with the RBI circular within the time frame and Our Board of Directors have been apprised of the RBI circular and proposal for putting in place the RBI AF, within the time lines indicated by RBI.

**m) Regulatory measures on account of the COVID-19 pandemic**

The RBI has issued circulars, the Statement of Developmental and Regulatory Policies dated May 22, 2020 and Monetary Policy Statement, 2020-2021 and Resolution of Monetary Policy Committee dated May 22, 2020 announcing, certain additional regulatory measures with an aim to revive growth and mitigate the impact of COVID-19 on business and financial institutions in India, including:

- (a) permitting banks to grant a moratorium of six months on all term loan instalments and working capital facilities sanctioned in the form of cash credit/overdraft (“CC/OD”), falling due between March 1, 2020 and August 31, 2020, subject to the fulfilment of certain conditions;
- (b) permitting the recalculation of ‘drawing power’ of working capital facilities sanctioned in the form of cash/ credit overdraft facilities by reducing the margins till the extended period, being August 31, 2020, and permitting lending institutions to restore the margins to the original levels by March 31, 2021;
- (c) permitting the increase in the bank’s exposures to a group of connected counterparties from 25% to 30% of the eligible capital base of the bank, up to June 30, 2021;
- (d) deferring the recovery of the interest applied in respect of all working capital facilities sanctioned in the form of cash/credit overdraft facilities during the period from March 1, 2020 to August 31, 2020;
- (e) permitting lending institutions to convert the accumulated interest on working capital facilities up to the deferment period (up to August 31, 2020) into a funded interest term loan which shall be repayable not later than the end of the current financial year (being, March 31, 2021);
- (f) permitting the lending institutions to exclude the moratorium period wherever granted in respect of term loans as stated in (a) above, from the number of days past due for the purpose of asset classification under the income recognition and asset classification norms, in respect of accounts classified as standard as on February 29, 2020, even if overdue;
- (g) permitting the lending institutions to exclude deferment period on recovery of the interest applied, wherever granted as stated in (d) above, for the determination of out of order status, in respect of working capital facilities sanctioned in the form of CC/OD where the account is classified as standard, including special mention accounts, as on February 29, 2020 and
- (h) requiring lending institutions to make general provisions of not less than 10% of the total outstanding of accounts in default but standard as on February 29, 2020 and asset classification benefit is availed, to be phased over two quarters as provided: (i) not less than 5% for the quarter ended March 31, 2020; and (ii) not less than 5% for the quarter ended June 30, 2020, subject to certain adjustments.

Pursuant to the order dated September 10, 2020 passed in relation to Gajendra Sharma vs. Union of India & Anr. (Civil Writ Petition No. 825/2020), the Supreme Court has extended its earlier interim order directing that accounts which were not declared as NPAs till August 31, 2020, shall not be declared as NPAs. Further, RBI has on August 6, 2020 notified the “Resolution framework for COVID-19-related stress (“Resolution Framework”). Pursuant to the Resolution Framework, RBI has on September 7, 2020, which requires all lending institutions to mandatorily consider certain specified key ratios while finalizing the resolution plans in respect of eligible borrowers (in terms of the Resolution Framework). The Hon’ble Supreme Court vide its judgement dated March 23, 2021 has ordered that the moratorium will not be extended beyond March 31, 2020 and has also ordered that the interest on interest levied shall be waived to all borrowers, irrespective of size. RBI has directed the lending institutions to put in place a board approved scheme for the refund of the interest on interest levied by them during the Covid 19 moratorium period.

***Laws in relation to the recovery of debts***

(a) ***Insolvency and Bankruptcy Code, 2016 (the “IB Code”)***

The IB Code primarily enables time-bound reorganisation and insolvency resolution of debtors. The primary objectives of the IB Code are:

- i. to consolidate and amend the laws relating to reorganisation and insolvency resolution of corporate persons, partnership firms and individuals in a time-bound manner for maximisation of value of assets of such persons;
- ii. to promote entrepreneurship, availability of credit and balance the interests of all the stakeholders, including alteration in the order of priority of payment of Government dues; and
- iii. to establish an Insolvency and Bankruptcy Board of India.

The IB Code specifies two different sets of adjudicating authorities to exercise judicial control over the insolvency and liquidation processes:

- i. In case of companies, limited liability partnerships and other limited liability entities, National Company Law Tribunals (“NCLT”) shall act as the adjudicating authority; and appeals therefrom shall lie with the National Company Law Appellate Tribunal (“NCLAT”).
- ii. In case of individuals and partnerships, Debt Recovery Tribunal (“DRT”) shall act as the adjudicating authority and appeals therefrom shall lie with the Debt Recovery Appellate Tribunal (“DRAT”).

The Supreme Court of India shall have appellate jurisdiction over NCLAT and DRAT.

The IB Code governs two corporate insolvency processes, i.e. (i) insolvency resolution; and (ii) liquidation:

- i. **Insolvency resolution:** Upon a default by a corporate debtor, a creditor or the debtor itself may initiate insolvency resolution proceedings. The IB Code prescribes a timeline of 180 days for the insolvency resolution process, subject to a single extension of 90 days, during which there shall be a moratorium on the institution or continuation of suits against the debtor, or interference with its assets. During such period, the creditors and the debtor will be expected to negotiate and finalise a resolution plan, with the assistance of insolvency resolution professionals to be appointed by a committee of creditors formed for this purpose. Upon approval of such a plan by the adjudicating authority, the same shall become binding upon the creditors and the debtor.
- ii. **Liquidation:** In the event that no insolvency resolution is successfully formulated, or if the adjudicating authority so decides, a liquidation process may be initiated against the debtor. A liquidator is appointed, who takes the assets and properties of the debtor in his custody and verifies claims of creditors, selling such assets and properties and distributing the proceeds therefrom to creditors.

The bankruptcy of an individual can be initiated by the debtor, the creditors (either jointly or individually) or by any partner of a partnership firm (where the debtor is a firm), only after the failure of the Insolvency Resolution Process (“IRP”) or non-implementation of repayment plan. The bankruptcy trustee is responsible for administration of the estate of the bankrupt and for distribution of the proceeds on basis of the priority set out in the Code.

In addition, the IB Code establishes and provides for the functioning of the Insolvency and Bankruptcy Board of India (“IBBI”) which functions as the regulator for matters pertaining to insolvency and bankruptcy. The IBBI exercises a range of legislative, administrative and quasi-judicial functions, inter alia, in relation to the registration, regulation and monitoring of insolvency professional agencies, insolvency professionals and information utilities; publish information, data, research and studies as may be specified; constitute committees as may be required; and make regulations and guidelines in relation to insolvency and bankruptcy.

With recent notifications, IB Code covers NBFCs as well under the Corporate Insolvency Resolution Process. The creditors to NBFCs can approach the NCLT for insolvency resolution/ liquidation process against the NBFCs.

(b) ***Recovery of Debts due to Banks and Financial Institutions Act, 1993 (“Debts Recovery Act”)***

The Debts Recovery Act provides for establishment of DRTs for expeditious adjudication and recovery of debts due to a bank or financial institution, or a consortium of banks or financial institutions. The Debts Recovery Act is only applicable to such debts as are for a sum that is greater than ₹ 1 million, or in the case of particular debts that the Central Government may specify, greater than ₹ 0.1 million. A DRT established under the Debts Recovery Act exercises jurisdiction over applications from banks and financial institutions for the recovery of debts due to them, and no court or other authority can exercise jurisdiction in relation to matters covered by the Debts Recovery Act, except the higher Courts in India in certain circumstances. The

Debts Recovery Act also provides for the establishment of DRATs, and any appeal from any order of a DRT lies with a DRAT. Further, the Debts Recovery Act provides for the procedure to be followed in proceedings before a DRT or DRAT.

(c) ***Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002 (“Securitisation Act”)***

The Securitisation Act grants certain special rights to banks and financial institutions to enforce their security interests upon non-payment of a secured debt. The Securitisation Act provides that a secured creditor may, in the case of a default in payment of a debt or an instalment thereof, classify the account of the borrower as an NPA, and give notice in writing to the borrower requiring it to discharge its liabilities within 60 days, failing which the following rights accrue to the secured creditor:

- i. taking possession of the assets constituting the security for the loan, including the right to transfer the assets by way of lease, assignment or sale of the asset;
- ii. taking over the management of the business of the borrower, including the right to sell or otherwise dispose of the assets, in case a significant portion of the debtor’s business is held as security;
- iii. appointment of a manager to manage the secured assets; and
- iv. requiring that any person who has acquired any of the secured assets from the borrower and from whom any money is or may become due to the debtor, to pay the secured creditor instead.

Where a secured creditor seeks to take a secured asset into its possession or sell or transfer the same under the provisions of the Securitisation Act, the secured creditor may make a written request to the Chief Metropolitan Magistrate or the District Magistrate within whose jurisdiction the secured asset or relevant documents may be situated or found. Upon such request, the Chief Metropolitan Magistrate or District Magistrate may take possession of such assets and/or relevant documents and forward the same to the creditor, using or directing the use of such force as may be necessary. In addition, the secured creditor may file an application before a DRT or a competent court for recovery of balance amounts, if any, and may take any other measures for the recovery of debts.

Further, the Securitisation Act provides for the creation of a central database by the Central Government for recording rights over any property or creation, modification or satisfaction of any security interest thereon. This registry is to be integrated with registration records under various central registrations, including the Companies Act, 2013, the Registration Act, 1908 and the Motor Vehicles Act, 1988. Any registration of transactions for creation, modification or satisfaction of security interest by a creditor or filing of attachment orders shall be deemed to constitute a public notice. Where a security interest or attachment order upon property in favour of a creditor is filed for registration, the claim of such creditor has priority over any subsequent security interest, transfer or attachment order upon the property.

In addition, the Securitisation Act regulates ‘asset reconstruction companies’, which are companies intended to carry on the business of securitisation or asset reconstruction. An asset reconstruction company, upon being registered by the RBI, may acquire the financial assets of a bank or financial institution, whereupon it shall be deemed to become the lender in place of the bank in relation to such financial assets, and all rights of the bank or financial institution in relation to such financial assets shall vest in the asset reconstruction company. For the purposes of asset reconstruction, an asset reconstruction company may inter alia provide for the management of the business of a borrower (including a change in or takeover of its management), sale or lease of the business of a borrower, rescheduling payment of debts, settlement of dues, enforcement or possession of security interests, or conversion of debt of a borrower into shares.

***Anti-Money Laundering laws***

i. **Prevention of Money Laundering Act, 2002 (“PMLA”)**

The PMLA was enacted to prevent money laundering and to provide for confiscation of property derived from or involved in, money laundering. The Government, under the PMLA, has issued the Prevention of Money Laundering (Maintenance of Records of the Nature and Value of Transactions, the Procedure and Manner of Maintaining and Time for Furnishing Information and Verification and Maintenance of Records of the Identity of the Clients of the Banking Companies, Financial Institutions and Intermediaries) Rules, 2005 (“PML Rules”). The PMLA and PML Rules place various obligations upon banks, financial institutions and other intermediaries in relation to the maintenance of records of all transactions, verification of clients and identification of beneficial owners of clients.

ii. **‘Know Your Customer’ (“KYC”) Guidelines – Anti Money Laundering Standards (“AML”) ‘Prevention of Money Laundering Act, 2002 - Obligations of NBFCs in terms of Rules notified thereunder’ (“PMLA Master Circular”)**

The RBI has issued the PMLA Master Circular dated July 1, 2015 to ensure that a proper policy framework for the implementation of the PMLA and PML Rules is put into place. Pursuant to the provisions of PMLA, PML Rules and the RBI guidelines, all NBFCs are advised to appoint a principal officer for internal reporting of suspicious transactions and cash transactions and to maintain a system of internal reporting for: (i) all cash transactions of value of more than ₹10 lakh; (ii) all series of cash transactions integrally connected to each other which have been valued below ₹10 lakh where such series of transactions have taken place within one month and the aggregate value of such transaction exceeds ₹1 million.

Under the PMLA Master Circular, all NBFCs are required to introduce a system of maintaining a proper record of certain transactions, and for the proper maintenance and preservation of account information in a manner that allows data to be retrieved easily and quickly whenever required or when requested by the competent authorities. NBFCs are also required to maintain for at least ten years from the date of transaction between the NBFCs and the client, all necessary records of transactions, both domestic or international, which will permit reconstruction of individual transactions (including the amounts and types of currency involved if any) so as to provide, if necessary, evidence for prosecution of persons involved in criminal activity. Further, NBFCs shall exercise on-going due diligence with respect to the business relationship with every client and closely examine the transactions in order to ensure that they are consistent with their knowledge of the client, his business and risk profile and where necessary, the source of funds.

**Laws in relation to foreign investment and external commercial borrowing**

i. **Foreign Exchange Management Act, 1999 (“FEMA”)**

Foreign investment in Indian securities is regulated through the Consolidated Foreign Direct Investment (“FDI”) Policy and Foreign Exchange Management Act, 1999 (“FEMA”). The government bodies responsible for granting foreign investment approvals are the ministries / departments concerned of the Government of India and the RBI. The Union Cabinet has approved phasing out the Foreign Investment Promotion Board, as provided in the press release dated May 24, 2017. Accordingly, pursuant to the office memorandum dated June 5, 2017, issued by the Department of Economic Affairs, Ministry of Finance, approval of foreign investment under the FDI policy has been entrusted to ministries / departments concerned. Subsequently, the Department of Industrial Policy & Promotion (“DIPP”) issued the Standard Operating Procedure for Processing FDI Proposals on June 29, 2017 (the “SOP”). The SOP provides a list of the competent authorities for granting approval for foreign investment for sectors/activities requiring Government approval. For sectors or activities that are currently under automatic route but which required Government approval earlier as per the extant policy during the relevant period, the administrative ministry/department concerned shall act as the competent authority (the “Competent Authority”) for the grant of post facto approval of foreign investment. In circumstances where there is a doubt as to which department shall act as the Competent Authority, the DIPP shall identify the Competent Authority. The DIPP has from time to time made policy pronouncements on FDI through press notes and press releases which are notified by RBI as amendment to FEMA. In case of any conflict, FEMA prevails.

The Consolidated FDI Policy consolidates the policy framework in place as on October 15, 2020. Further, on January 4, 2018 the RBI released the Master Direction on Foreign Investment in India (updated from time to time). Under the approval route, prior approval from the FIPB or RBI is required. FDI for the items/activities that cannot be brought in under the automatic route may be brought in through the approval route. Approvals are accorded on the recommendation of the FIPB, which is chaired by the Secretary, DIPP, with the Union Finance Secretary, Commerce Secretary and other key Secretaries of the Government of India as its members.

As per the sector specific guidelines of the Government of India, 100% FDI/ Non-Resident Indian (“NRI”) investments are allowed under the automatic route in certain NBFC activities subject to compliance with guidelines of the RBI in this regard.

ii. **External Commercial borrowing (“ECB”)**

External Commercial Borrowings (“ECB”) are commercial loans raised by eligible resident entities from recognised non-resident entities. ECB transactions are governed by clause (d) of sub-section 3 of section 6 of FEMA, and by various regulations, notifications and RBI circulars, which have been consolidated in the RBI Master Direction on External Commercial Borrowings, Trade Credit, Borrowing and Lending in Foreign Currency by Authorised Dealers and Persons other than Authorised Dealers, dated March 26, 2019 (“ECB Master Direction” / “New ECB framework”). Under the above Master Direction and New ECB framework, a permitted

resident may borrow from a recognised non-resident entity through bank loans; floating / fixed rate notes / bonds / (other than fully and compulsorily convertible instruments; trade credit beyond 3 years; FCCBs: FCEBs and financial Lease. Further plain Vanilla Rupee Denominated Bonds (RDBs) which can be placed privately or listed on exchanges as per host country regulations (only for INR denominated ECBs).

Borrowings through ECB may be raised through one of two options:

- (i) Foreign Currency denominated ECB
- (ii) INR denominated ECBs

ECB may be raised by either automatic route or the approval route. Under the automatic route, ECB cases are examined by the Authorised Dealer Category-I, to whom the RBI has delegated the function of monitoring and approving ECB transactions. In borrowings through the approval route, the prospective borrowers are required to forward requests to the RBI through an authorised dealer. The ECB Master Directions prescribe individual limits of ECB that may be raised by an entity under the automatic route per Fiscal, beyond which, the ECB proposals of such entities shall come under the approval route. Accordingly, an AFC is permitted to raise up to USD 750 million or equivalent through the automatic route.

#### **Labour law regulations**

We are required to comply with certain labour and industrial laws, which includes Employees' Provident Funds and Miscellaneous Provisions Act 1952, the Employees State Insurance Act, 1948, the Minimum Wages Act, 1948, the Maternity Benefit Act, 1961, the Payment of Bonus Act, 1965, the Payment of Gratuity Act, 1972, the Payment of Wages Act, 1936, Industrial Disputes Act, 1947, Industrial Employment (Standing Orders) Act, 1946, Equal Remuneration Act, 1976, Public Premises (Eviction of Unauthorized Occupants) Act, 1971, and the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013, amongst others.

#### **Tax legislations**

The tax related laws that are applicable to our Company include the Central Goods and Services Tax Act, 2017, the Interstate Goods and Services Tax Act, 2017, various state goods and services tax legislations, the Income Tax Act, the Income Tax Rules, local body taxes in respective states and various applicable GST notifications and circulars.

#### **Laws relating to intellectual property**

Intellectual Property in India enjoys protection under both common law and statute. Under statute, India provides for patent protection under the Patents Act, 1970, copyright protection under the Copyright Act, 1957 and trademark protection under the Trade Marks Act, 1999. The above enactments provide for protection of intellectual property by imposing civil and criminal liability for infringement.

## OUR MANAGEMENT

### Board of Directors

The composition of the Board is in conformity with Section 149 of the Companies Act, 2013 and is governed by the Articles of Association of our Company and the SEBI Listing Regulations. The Articles of Association of our Company provide that the number of directors shall not be more than fifteen (15). At present, our Company has 12 Directors (excluding Alternate Director) on its Board, out of which seven are Independent Directors and four are Non-Executive Directors and Mr. Shachindra Nath is Executive Chairman and Managing Director of our Company.

The following table provides information about the Directors as of the date of this Draft Prospectus:

Name, designation and DIN	Age (in years)	Other Directorships
Mr. Shachindra Nath Executive Chairman & Managing Director DIN: 00510618 Term: June 22, 2018 to June 21, 2023  Address: GV-65, The Palm Springs, Sector - 54, Golf Course Road, Gurgaon - 122 001	50	<ul style="list-style-type: none"> <li>• Livfin India Private Limited</li> <li>• Orbis Financial Corporation Limited</li> <li>• Poshika Financial Ecosystem Private Limited</li> <li>• Qwazent Health Search Private Limited</li> </ul>
Mr. Abhijit Sen Independent Director DIN: 00002593 Term: July 05, 2018 to July 04, 2023  Address: A 92, Grand Paradi, 572 Dadyseth Hill, August Kranti Marg, Near Kemps Corner, Mumbai - 400 036	70	<ul style="list-style-type: none"> <li>• Pramerica Life Insurance Limited</li> <li>• Asirvad Micro Finance Limited</li> <li>• Veritas Finance Private Limited</li> <li>• Netafim Agricultural Financing Agency Private Limited</li> <li>• Booker Satnam Wholesale Limited</li> <li>• Booker India Limited</li> <li>• Cashpor Micro Credit</li> <li>• Kalyani Forge Limited</li> <li>• TATA Investment Corporation Limited</li> <li>• Manappuram Finance Limited</li> </ul>
Mr. Navin Kumar Maini Independent Director DIN: 00419921 Term: July 05, 2018 to July 04, 2023  Address: B - 74, 1st Floor, Defence Colony, New Delhi - 110 024	66	<ul style="list-style-type: none"> <li>• Capital Small Finance Bank Limited</li> <li>• AYE Finance Private Limited</li> <li>• NSE Clearing Limited</li> <li>• Ananya Finance for Inclusive Growth Private Limited</li> </ul>
Mr. Satyananda Mishra Independent Director DIN: 01807198 Term: July 05, 2018 to July 04, 2023  Address: D-138, Second Floor, Defence Colony, New Delhi - 110 024	71	<ul style="list-style-type: none"> <li>• 63 Moons Technologies Limited</li> <li>• SME Mavens Private Limited</li> <li>• Invesco Trustee Private Limited</li> <li>• Paradeep Phosphates Limited</li> </ul>
Ms. Ranjana Agarwal Independent Director DIN: 03340032 Term: July 05, 2018 to July 04, 2023  Address: C - 62, South Extension, Part II, New Delhi - 110 049	64	<ul style="list-style-type: none"> <li>• KDDL Limited</li> <li>• Indo Rama Synthetics (India) Limited</li> <li>• RBL Bank Limited</li> <li>• ICRA Limited</li> <li>• Joyville Shapoorji Housing Private Limited</li> <li>• ICRA Analytics Limited</li> </ul>



Name, designation and DIN	Age (in years)	Other Directorships
Mr. Karuppasamy Singam Independent Director DIN: 03632212 Term: July 05, 2018 to July 04, 2023  Address: A-1301, Monarch Ashar Residency, Thane - 400 610	67	<ul style="list-style-type: none"> <li>• Vivardhana Micro Finance Limited</li> </ul>
Mr. Rajeev Krishnamuralilal Agarwal Independent Director DIN: 07984221 Term: July 05, 2018 to July 04, 2023  Address: G-42, Hyderabad Estate, Nepeansea Road, Malbar Hill, Mumbai-400006	63	<ul style="list-style-type: none"> <li>• Star Health and Allied Insurance Company Limited</li> <li>• Trust Asset Management Private Limited</li> </ul>
Mr. Navin Puri Independent Director DIN: 08493643 Term: August 07, 2019 to August 06, 2024  Address: 39th Floor, Omkar 1973, Tower T II, Pandurang Budhkar Marg, Near Shanti Mandir, Worli, Mumbai - 400 018	63	<ul style="list-style-type: none"> <li>• Aditya Birla Sunlife AMC Limited</li> <li>• Equitas Small Finance Bank Limited</li> </ul>
Mr. Manoj Kumar Schrawat Non-Executive Director DIN: 02224299 Term: Appointed on July 05, 2018. Liable to retire by rotation  Address: 76 Bayshore Road, #17-17, Singapore - 469990	48	<ul style="list-style-type: none"> <li>• Amber Enterprises India Limited</li> <li>• Micro Plastics Private Limited</li> <li>• Feedback Energy Distribution Company Limited</li> <li>• Encore Asset Reconstruction Company Private Limited</li> <li>• Feedback Infra Private Limited</li> </ul>
Mr. Amit Gupta Non-Executive Director DIN: 02282600 Term: Appointed on July 05, 2018. Liable to retire by rotation  Address: 325, River Valley Road, #01-06 Yong An Park, Singapore- 238357	45	<ul style="list-style-type: none"> <li>• Halonix Technologies Private Limited</li> <li>• Brainbees Solutions Private Limited</li> </ul>
Mr. Kanak Kamal Kapur Non-Executive Director DIN: 03299278 Term: August 07, 2019, Liable to retire by rotation  Address: Flat A, 3/F, Block 2, Pacific View, 38 Tai Tam Road, Southern District, Hong Kong	51	<ul style="list-style-type: none"> <li>• Asia Pragati Capfin Private Limited</li> </ul>
Mr. Chetan Kulbhushan Gupta Non-Executive Director DIN: 07704601 Term: November 02, 2018, Liable to retire by rotation  Address: Flat – Gt.3-2404, Emirates Hill, Po Box 126229, Dubai	41	<ul style="list-style-type: none"> <li>• Imperativ Hospitality Private Limited</li> <li>• S C Fulfil Services India Private Limited</li> <li>• SC India Manager Private Limited</li> </ul>

Name, designation and DIN	Age (in years)	Other Directorships
Mr. Nisheeth Saran Alternate Director to Mr. Kanak Kamal Kapur DIN: 03037307	45	<ul style="list-style-type: none"> <li>Asia Pragati Capfin Private Limited</li> </ul>
Address: 1703, Aristo Tower, Supertech 34, Pavillion Sector, Sector 4, Noida - 201 301		

#### Relationship between Directors

None of the Directors of our Company are related to each other.

#### Brief profiles of our Directors

**Mr. Shachindra Nath**, aged 50 years, is the Executive Chairman & Managing Director of our Company. In his career spanning three decades, Mr. Nath has been instrumental in building diversified financial services including Insurance, Asset Management, Lending and Capital Market. Mr. Nath, a lawyer by education, is a university rank holder from Banaras Hindu University. He began his career as a commercial trainee and spent many years working in the carpet industry. Over the years, he travelled extensively across rural India. Thereafter, he made a transition to the financial service industry.

Mr. Nath has diversified financial service experience wherein he has been part of multiple financial services' startups and reached a leadership role. In his previous roles, he has been instrumental in setting up Insurance Companies, Global Asset Management Businesses, Capital Market and Lending Institutions.

Mr. Nath intends to build an SME lending business that focuses building a sector focus lending business combining the power of data analytics, technology, and sectoral knowledge. Currently, he is passionate about solving India's SME credit problem and he aspires to build an institution that will provide long-term value to society.

**Mr. Abhijit Sen**, aged 70 years, is the Independent Director of our Company. He has spent 18 years at Citibank, where he was previously Chief Financial Officer – Indian Subcontinent. He is currently an External Advisor for the BFSI sector at E&Y. He also serves on several Boards including India's First Life Insurance. He has a B. Tech (Hons) degree from the Indian Institute of Technology, Kharagpur and a PGDM from the Indian Institute of Management, Calcutta.

**Mr. Navin Kumar Maini**, aged 66 years, is the Independent Director of our Company. He has more than 38 years of work experience in commercial and development banking, which includes 6 years each with UCO bank and IDBI Bank and more than 25 years with SIDBI, besides six years post retirement experience as director/advisor with various organisations in the financial sector/developmental space. He has also been the Chairman of subsidiaries and associate institutions of SIDBI like SIDBI Venture Capital Ltd, SIDBI Trustee Co. Ltd, CGTMSE, Indian SME Reconstruction Co. Ltd and Indian SME Technology Services Ltd. He also held charge of Credit Guarantee Fund Trust for Micro and Small Enterprises (CGTMSE) as its CEO for one year deputation. He has also been on the Board of Micro Units Development and Refinance Agency (MUDRA). He has been associated with various government/RBI Committees. In the year 2015 he Retired as Deputy Managing Director from Small Industries Development Bank of India (SIDBI). He is an alumnus of St. Stephens College, Delhi and holds a Degree in Law from Delhi University. He is also a Postgraduate in Management from MDI and IIFT, besides being a Certified Associate of Indian Institute of Banking & Finance.

**Mr. Satyananda Mishra**, aged 71 years, is the Independent Director of our Company. He is the former Chief Information Commissioner of India and has a diverse and exemplary career of more than 40 Years in the Indian Administrative Services. He was the Managing Director of MP Small Industries Corporation and the Development Commissioner of Small Industries in the Government of India. He held the post of Principal Secretary of both Public Health Engineering and Public Works Department of Madhya Pradesh. His last posting in the Central Government was in the department of Personnel Training, first as Establishment Officer and Secretary to the Appointments Committee of the Cabinet (ACC) and later as the Secretary to the Government in the same department. He served as the Director of Small Industries Development Bank of India until 2018.

**Ms. Ranjana Agarwal**, aged 64 years, is the Independent Director of our Company. She has over 30 years of experience in audit, tax and related services. She was associated with Vaish & Associates, CC Choksi & Company

and Deloitte Haskins & Sells LLP as Partner. She is serving as an Independent Director at RBL Bank and KDDL Limited and continues to be an Independent Director of ICRA Limited. Ranjana is a Fellow Member of the Institute of Chartered Accountants of India and holds a Bachelor of Economics (Hons.) degree.

**Mr. Karuppasamy Singam**, aged 67 years, is the Independent Director of our Company. He has served as the Executive Director of Reserve Bank of India and as the RBI Nominee Director at Indian Bank. He is a graduate in Economics, a Certified Associate of Indian Institute of Bankers, with a Post Graduate Diploma in Bank Management (NIBM).

**Mr. Rajeev Krishnamuralilal Agarwa**, aged 63 years, is the Independent Director of our Company. He has nearly three decades of experience in the Indian financial services sector and has worked with some highly reputed organizations such as the Securities and Exchange Board of India, Forward Markets Commission, and Indian Revenue Service. As SEBI Board Member he has handled the policy of important departments dealing with markets in Equity, Bonds, Currency and Commodities, Mutual Funds, Foreign Investors including Pension Funds, International Affairs, Capital Raising, Surveillance & Enforcement. He has wide experience in dealing with global peer regulators and global organization like International Organization of Securities Commission, Financial Stability Board and Pacific Pension Investment Institute, San Francisco and global stock exchanges etc. He has served on the Board of Governor of National Institute of Securities market (NISM) for more than 4 years. Presently he is running an Advisory – advising Indian Corporates / FII and start ups on regulatory issues, corporate governance. He is an alumnus of The Indian Revenue Service (Batch of 1983) and the Indian Institute of Technology, Roorkee with a Bachelors in Technology.

**Mr. Navin Puri**, aged 63 years, is the Independent Director of our Company. He brings with him over three decades of expertise in the Banking and Financial services spanning HDFC Bank and ANZ Grindlays Bank, culminating in a role as HDFC Bank's Country Head of Branch Banking. He has a Master of Business Administrations (TCU), Chartered Accountant (ICAI), Bachelor of Commerce, (St. Xavier's College, Calcutta) and ISC from Mayo College Ajmer.

**Mr. Manoj Kumar Sehrawat**, aged 48 years, is the Non-Executive Director of our Company. He has 25 years of experience in financial services sector across private equity investments, structured finance, distress debt acquisition & resolution, corporate and financial restructurings in India. He was Vice President with JP Morgan's Global Special Opportunities Group and had also worked at Asset Reconstruction Company (India) Limited, where he was responsible for acquisition of Non Performing Loans from Banks & Financial Institutions and evaluation & implementation of recovery strategies for Non Performing Loans acquired. He currently serves as a Partner at ADV Partners. Manoj is a Chartered Accountant from Institute of Chartered Accountants of India and has a Bachelor's Degree in Commerce from Delhi University.

**Mr. Amit Gupta**, aged 45 years, is the Non-Executive Director of our Company. He is the founding Partner of NewQuest Capital Partners and oversees the firm's India and Southeast Asia business as well as investments in the financial services and power sectors across the region. He has more than 17 years of Industry Experience. He was a Director at Bank of America Merrill Lynch's (BAML) Asia Private Equity Group where he led the India business and oversaw the investments in the energy and financial services sector across the Asia Pacific. He has an PGDM from the Indian Institute of Management (IIM), Bengaluru, and an undergraduate degree in electrical engineering from REC Kurukshetra.

**Mr. Kanak Kamal Kapur**, aged 51 years, is the Non-Executive Director of our Company. He is a Partner, Managing Director and Portfolio Manager and Portfolio Manager at PAG in the Absolute Returns Group. He started his career in finance at JP Morgan Chase in New York after completing his MBA from NYU Stern School of Business.

**Mr. Chetan Kulbhushan Gupta**, aged 41 years, is the Non-Executive Director of our Company. He is the Managing Director at Samena Capital Investments Limited in Dubai, focusing on investments within the Special Situations Funds. He holds a Chartered Financial Analyst (AIMR), Chartered Alternative Investment Analyst and Masters in Management (Masters) from University of Mumbai.

**Mr. Nisheeth Saran**, aged 45 years, is the Alternate Director to Mr. Kanak Kamal Kapur, of our Company. He has over 19 years of experience in investment banking and distressed investments across Asia. He is currently working as an, Investment Manager with Asia Pragati Strategic Investment Fund. Prior to joining Asia Pragati, he worked with Deutsche Bank's Strategic Investment Group, managing their India NPL portfolio. He has also

worked as an advisor with International Asset Reconstruction Company (IARC). He completed his MBA from International Management Institute.

#### **Confirmations**

No Director in our Company is a director, or is otherwise associated in any manner, with any company that appears in the list of the vanishing companies as maintained by the Ministry of Corporate Affairs, wilful defaulter list maintained by the RBI or Export Credit Guarantee Corporation of India Limited or any other regulatory or governmental authority.

None of our Directors have committed any violation of securities laws in the past and no proceedings in such regard by SEBI, RBI or NHB are pending against any of our Directors.

None of our Director is restrained or prohibited or debarred by the Board from accessing the securities market or dealing in securities in any other manner.

None of our Director is in default of payment of interest or repayment of principal amount, in respect of debt securities issued to the public, for a period of more than six months.

The permanent account number of the Directors have been submitted to the Stock Exchanges at the time of filing of this Draft Prospectus.

Except for Mr. Shachindra Nath, who is the Ultimate Beneficial Owner of our Promoter, no other Director has any interest in the promotion of our Company. For details of the Promoter of the Company, please refer to “Our Promoter” on page 109.

#### **Terms of appointment and remuneration of our Executive Chairman and Managing Directors**

The details of remuneration and terms of appointment of Mr. Shachindra Nath, with modified by the Company in its Annual General Meeting held on September 18, 2019, details of which are as under:

Annual compensation package / remuneration of ₹ 3,15,00,000/- (Rupees Three Crores Fifteen Lakhs only) effective from 1st April, 2019 subject to the provisions of the Act which will include basic salary, taxable and non-taxable allowances and benefits, and other payments he may be entitled to receive from the Company as per the applicable compensation structure in terms of Company’s policy.

In addition to the above annual compensation package / remuneration Mr. Nath would be further be entitled to performance bonus / variable pay as per policy approved by the Board of Directors and the Nomination and Remuneration Committee of the Company annually subject to the provisions of the Act.

In the event of loss and/or inadequacy of profits in any financial year during his tenure, the remuneration, perquisites and performance bonus as stated hereinabove shall be paid as Minimum Remuneration.

#### **Compensation of Directors**

##### **Non-Executive Directors**

The Non-Executive Directors, other than Independent Directors, are not entitled to receive sitting fees.

The Independent Directors are paid remuneration in the form of sitting fees within the limits prescribed under the Act and decided by the Board of Directors. In view of COVID-19 pandemic, the Independent Directors offered to reduce sitting fees by 12.5% for the financial year 2020-21. The same was approved by the Board of Directors. The details of the sitting fees to the Independent Directors are as follows:

(₹ in Lakh)					
Sr. No.	Name of the Independent Director	Three Months Period ended June 30, 2021	Year ended March 31, 2021	Year ended March 31, 2020	Year ended March 31, 2019
1.	Mr. Abhijeet Sen	10.00	21.88	24.00	14.00
2.	Mr. Karuppasamy Singam	07.00	19.25	23.00	14.00
3.	Mr. Navin Kumar Maini	06.00	19.25	22.00	15.00
4.	Mr. Rajeev Krishnamuralilal Agarwal	07.00	21.88	25.00	16.00
5.	Ms. Ranjana Agarwal	06.00	19.25	23.00	15.00

Sr. No.	Name of the Independent Director	Three Months Period ended June 30, 2021	Year ended March 31, 2021	Year ended March 31, 2020	Year ended March 31, 2019
6.	Mr. Satyananda Mishra	07.00	16.63	20.00	13.00
7.	Mr. Navin Puri	03.00	5.25	04.00	0.00

#### Interest of our Directors

All of our Independent Directors may be deemed to be interested to the extent of sitting fees payable to them for attending meetings of the Board and Committees thereof. Our Executive Director may be deemed to be interested to the extent of remuneration payable to him. All of our Directors are interested to the extent of reimbursement of expenses payable to them by our Company.

None of the other Directors have any interest in immovable property acquired or proposed to be acquired by the Company in the preceding two years as of the date of this Draft Prospectus.

As on date of this Draft Prospectus, none of the Directors are interested in any contracts, agreements/ arrangements entered into or to be entered into by our Company with any company in which they hold directorships or any partnership firm in which they are partners as declared in their respective declarations.

None of the relatives of our Directors have been appointed to an office or to a place of profit in our Company.

None of our Directors are interested in their capacity as a member of any firm or company and no sums have been paid or are proposed to be paid to any Director or to such firm of company in which he is interested, by any person, in cash or shares or otherwise, either to induce them or to help them qualify as a director or for services rendered by him or by such firm or company, in connection with the promotion or formation of our Company.

Our Directors or their relatives have not purchased or sold any Equity Shares of our Company in the six month preceding the date of this Draft Prospectus.

#### Borrowing Powers of the Board

Pursuant to resolution passed by the Shareholders of our Company at the AGM held on September 01, 2021 and in accordance with provisions of Section 180(1)(c) and other applicable provisions, if any, of the Companies Act 2013 and the provisions of the Memorandum of Association and Articles of Association of our Company, Circulars/ Notifications/Directions issued by Reserve Bank of India from time to time, the Board has been authorised to borrow sums of money as they may deem necessary for the purpose of the business of our Company, which together with the monies already borrowed by our Company (apart from temporary loans obtained from our Company's bankers in the ordinary course of business), may exceed at any time, the aggregate of the paid-up capital of our Company and its free reserves (that is to say, reserves, not set apart for any specific purpose) by a sum not exceeding ₹4,50,000 lakhs.

#### Holding of Debentures by the Directors of our Company

As on the date of this Draft Prospectus, none of the Directors hold any debentures in our Company.

#### Shareholding of Directors including details of qualification shares held by Directors as on the date of this Draft Prospectus

As on the date of this Draft Prospectus, none of the Directors hold any equity shares in our Company.

#### Changes in the Directors of our Company during the last three years

The changes in the Board of Directors of our Company in the three years preceding the date of this Draft Prospectus are as follows:

Name of the Director, Designation and DIN	Date of Appointment	Date of Cessation, if applicable	Date of Resignation, if applicable	Remarks
Mr. Ramakant Chokhani Non-Executive Promoter DIN: 00613176	10/02/1993	05/07/2018	03/07/2018	Change in management and control

<b>Name of the Director, Designation and DIN</b>	<b>Date of Appointment</b>	<b>Date of Cessation, if applicable</b>	<b>Date of Resignation, if applicable</b>	<b>Remarks</b>
Mr. Rajesh Chokhani Non-Executive Promoter DIN: 00238789	13/05/2005	05/07/2018	03/07/2018	Change in management and control
Ms. Jyoti Jain Non-Executive Promoter DIN: 00613331	02/02/2015	05/07/2018	03/07/2018	Change in management and control
Mr. Pravin Gupta Independent Director DIN: 00191085	06/01/2012	05/07/2018	03/07/2018	Change in management and control
Mr. Shachindra Nath Executive Chairman & Managing Director DIN: 00510618	22/06/2018	-	-	Change in management and control
Mr. Abhijit Ghosh Whole Time Director & Chief Executive Officer DIN: 07935397	05/07/2018	30/04/2021	30/04/2021	To broad base the Board & later resigned
Mr. Abhijit Sen Independent Director DIN: 00002593	05/07/2018	-	-	To broad base the Board
Mr. Amit Gupta Non-Executive Director DIN: 02282600	05/07/2018	-	-	Appointed as Nominee Director of the equity investor
Mr. Chetan Kulbhushan Gupta Non-Executive Director DIN: 07704601	02/11/2018	-	-	Appointed as Nominee Director of the equity investor
Mr. Karuppasamy Singam Independent Director DIN: 03632212	05/07/2018	-	-	To broad base the Board
Mr. Manoj Kumar Sehrawat Non-Executive Director DIN: 02224299	05/07/2018	-	-	Appointed as Nominee Director of the equity investor
Mr. Navin Kumar Maini Independent Director DIN: 00419921	05/07/2018	-	-	To broad base the Board
Mr. Rajeev Krishnamuralilal Agarwal Independent Director DIN: 07984221	05/07/2018	-	-	To broad base the Board
Ms. Ranjana Agarwal Independent Director DIN: 03340032	05/07/2018	-	-	To broad base the Board
Mr. Satyananda Mishra Independent Director DIN: 01807198	05/07/2018	-	-	To broad base the Board
Mr. Navin Puri Independent Director DIN: 08493643	07/08/2019	-	-	To broad base the Board
Mr. Kanak Kamal Kapur Non Executive Director DIN: 03299278	07/08/2019	-	-	Appointed as Nominee Director of the Equity Investor
Mr. Nisheeth Saran Alternate Director to Mr. Kanak Kamal Kapur DIN: 03037307	20/05/2020	-	-	Appointed as Alternate Director

*Note: This does not include changes such as regularisations or change in designations*

## Key Managerial Personnel and Senior Management Team

In addition to Mr. Shachindra Nath, Chairman & Managing Director, our Company's Key Management Personnel and senior management team are as follows:

1. **Mr. Amit Gupta**, is the Chief Treasury Officer of our Company. He is a Finance professional and brings with him over 18 years of experience across financial services firms such as Shapoorji Pallonji Investments, Axis Bank, BNP Paribas, SCB, HSBC and JLL India. At U GRO Capital, he will help build long term partnerships with Public and Private Sector Banks for co-lending, Capital Market linked borrowings and partnerships with Development Financial Institutions. He holds a B TECH in Computer Science from HBTI, Kanpur and PGDM from IIM Lucknow.
2. **Mr. Anuj Pandey**, is the Chief Risk Officer of our Company. He is a founding team member who leads the Risk, Product & Analytics functions at U GRO. Anuj brings 22 years of experience across firms such as Barclays Bank, ABN AMRO Bank, GSK Consumer & Religare Finvest. Anuj holds a Bachelor's degree in Engineering (Mechanical) from Thapar University & PGDM from IIM Lucknow.
3. **Mr. J. Sathiayan**, is the Chief Business Officer of our Company. He is a finance and banking professional who brings over two decades of experience in the domains of SME and Business Finance, Retail Liabilities and Assets, Third Party Products Distribution and other financial services at Religare Finvest and ABN Amro.
4. **Mr. Nirav B. Shah**, is the Chief Strategy Officer & Head of Investor Relations of our Company. He leads the Strategy and Investor Relations department of U GRO Capital. He looks after our DFI and Capital Market Coverage. He also helps us build relationships with multiple FI segments for Co-lending, FinTech and Market Place partnerships. Nirav has 15+ years of Investment Banking experience across firms like Equirus Capital, Centrum, Karvy & HDFC Bank in the past. He is a commerce graduate, has done his Masters in Finance & CFA from ICFAI.
5. **Ms. Pia Shome**, is the Chief People Officer of our Company. She is the primary interface between our prospective employees and UGROites. She brings in 17 years of broad exposure in Human Resources, Change Management, Organization Transformation and Culture Building. Notably, she worked as the HR Head at SMEcorner and has previously held leadership positions at IDFC First Bank, RBL, DBS Bank, Barclays and TCS eServe International. She is an HRM MBA graduate from XISS, Ranchi and is an alumnus of INSEAD, Singapore.
6. **Mr. Sandeepkumar Zanvar**, is the Chief Financial and Operations Officer of our Company. He has a profound understanding of all spheres of financial services as he has worked in close partnership with businesses to drive P&L performance and a robust control framework. Before joining U GRO Capital, Sandeep worked with ASK Investment Managers Pvt. Ltd. as their SVP & Group Financial Controller. His previous stints have been in dynamic firms such as Bank of America - Merrill Lynch, NCDEX, and ICICI Bank. Sandeep is a Chartered Accountant and CFA (USA) by qualification.
7. **Mr. Sunil Lotke**, is the Chief Legal and Compliance Officer of our Company. He holds 18 years of experience in Legal, Compliance and Corporate Secretarial affairs with specializations in Financial Services Legislations, Capital Market transactions, Corporate Restructuring, and Securities Regulations. Prior to U GRO Capital, Sunil had held positions in InCred Financial Services, IIFL Group and StarAgri Finance, among others. Sunil is a member of the Institute of Company Secretaries of India, and a law graduate from Mumbai University.
8. **Mr. Amit Mande**, is the Chief Revenue Officer of our Company. He has a varied experience of over 22 years in the financial services sector having worked with organizations like Standard Chartered Bank, ABN Amro Bank, Barclays Bank, Capital First, Rattan India Finance, Mswipe Technologies. His last assignment, prior to joining was with Ditya Finance Pvt Ltd as their CEO. Amit is an alumnus of Jamnalal Bajaj Institute of Management Studies and is also a Mechanical engineer from V.J.T.I., Mumbai.
9. **Mr. Aniket Karandikar**, is the Company Secretary of our Company. He has more than 17 years of experience in handling Secretarial function and compliances. Prior to joining U Gro, he had worked with SBI Life Insurance and HDFC Bank. Aniket is a member of the Institute of Company Secretaries of India, and a law graduate from Mumbai University.

All our Key Managerial Personnel and senior management team members are permanent employees of our Company.

#### **Shareholding of Key Managerial Personnel**

Certain of our Key Managerial Personnel may also be regarded as interested in our Company to the extent of the Shares, Stock Options and/or Share Appreciation Rights, if any, held by them and also to the extent of any dividend payable to them and other distributions in respect of such Shares held by them.

Other than as stated below, none of our Key Managerial Personnel hold any Equity Shares as on the date of this Draft Prospectus:

<b>Name</b>	<b>Number of Shares</b>
Mr. Anuj Pandey	1,186
Mr. Sunil Lotke	5

#### **Other confirmations**

None of the Directors, Promoter or Key Managerial Personnel of our Company has any financial or other material interest in the Issue.

Our Company does not have any bonus or profit-sharing plan with its Directors or Key Managerial Personnel.

Neither our Company, nor our Promoter or the companies with which our Promoter is or has been associated with a promoter or a person in control have been debarred from accessing capital markets under any order or direction passed by SEBI or any other governmental or regulatory or judicial authority.

Neither our Company nor Promoter have been declared as a Willful Defaulter in the last ten years.

None of our Directors or Promoter have been declared as a Fugitive Economic Offender.

#### **Related Party Transaction**

For details of the related party transactions for the Financial Years ending 2021, 2020 and 2019 in accordance with the requirements under Ind AS 24 “Related Party Disclosures” notified under Section 133 of the Companies Act read with the Companies (Indian Accounting Standards) Rules 2015, as amended from time to time, see “Related Party Transactions” under “Financial Statements” on page 112.

#### **Committees of the Board**

Our Company has constituted the following committees of the Board, which have been constituted in accordance with the applicable law, including the Companies Act, 2013.

##### **1. Audit Committee**

The Audit Committee of our Company was re-constituted vide a Board resolution dated August 13, 2018. The members of the Audit Committee as on date of this Draft Prospectus are:

<b>Name of the Director</b>	<b>Designation</b>	<b>Designation in Committee</b>
Mr. Abhijit Sen	Independent Director	Chairman
Mr. Satyananda Mishra	Independent Director	Member
Mr. Rajeev Krishnamuralilal Agarwal	Independent Director	Member
Ms. Ranjana Agarwal	Independent Director	Member
Mr. Navin Kumar Maini	Independent Director	Member
Mr. Karuppasamy Singam	Independent Director	Member
Mr. Amit Gupta	Non-Executive Director	Member
Mr. Shachindra Nath	Executive Chairman & Managing Director	Member

##### **2. Nomination and Remuneration Committee**

The Nomination and Remuneration Committee of our Company was re-constituted vide a Board resolution dated June 29, 2021. The members of the Nomination and Remuneration Committee as on date of this Draft Prospectus are:



Name of the Director	Designation	Designation in Committee
Ms. Ranjana Agarwal	Independent Director	Chairperson
Mr. Abhijit Sen	Independent Director	Member
Mr. Navin Kumar Maini	Independent Director	Member
Mr. Navin Puri	Independent Director	Member
Mr. Amit Gupta	Non-Executive Director	Member
Mr. Manoj Kumar Sehrawat	Non-Executive Director	Member
Mr. Chetan Kulbhushan Gupta	Non-Executive Director	Member
Mr. Shachindra Nath	Executive Chairman & Managing Director	Member

### 3. Stakeholders Relationship Committee

The Stakeholders Relationship Committee of our Company was re-constituted vide a Board resolution dated June 18, 2021. The members of the Stakeholders Relationship Committee as on date of this Draft Prospectus are:

Name of the Director	Designation	Designation in Committee
Mr. Rajeev Krishnamuralilal Agarwal	Independent Director	Chairman
Mr. Karuppasamy Singam	Independent Director	Member
Mr. Satyananda Mishra	Independent Director	Member

### 4. Corporate Social Responsibility Committee ("CSR Committee")

The CSR Committee has been re-constituted vide a Board resolution dated August 13, 2018. The members of the CSR Committee as on date of this Draft Prospectus are:

Name of the Director	Designation	Designation in Committee
Mr. Satyananda Mishra	Independent Director	Chairman
Ms. Ranjana Agarwal	Independent Director	Member
Mr. Navin Kumar Maini	Independent Director	Member
Mr. Shachindra Nath	Executive Chairman & Managing Director	Member

### 5. Risk Management Committee

The Risk Management Committee of our Company was re-constituted vide a Board resolution dated June 29, 2021. The members of the Risk Management Committee as on date of this Draft Prospectus are:

Name of the Director	Designation	Designation in Committee
Mr. Navin Kumar Maini	Independent Director	Chairman
Mr. Satyananda Mishra	Independent Director	Member
Mr. Abhijit Sen	Independent Director	Member
Ms. Ranjana Agarwal	Independent Director	Member
Mr. Navin Puri	Independent Director	Member
Mr. Karuppasamy Singam	Independent Director	Member
Mr. Shachindra Nath	Executive Chairman & Managing Director	Member
Mr. Manoj Kumar Sehrawat	Non-Executive Director	Member
Mr. Amit Gupta	Non-Executive Director	Member
Mr. Chetan Kulbhushan Gupta	Non-Executive Director	Member

### 6. Asset Liability Committee

The Asset Liability Committee of our Company was re-constituted vide a Board resolution dated June 29, 2021. The members of the Asset Liability Committee as on date of this Draft Prospectus are:

Name of the Director	Designation	Designation in Committee
Mr. Shachindra Nath	Executive Chairman & Managing Director	Chairman
Mr. Navin Kumar Maini	Independent Director	Member
Mr. Satyananda Mishra	Independent Director	Member

Name of the Director	Designation	Designation in Committee
Mr. Abhijit Sen	Independent Director	Member
Ms. Ranjana Agarwal	Independent Director	Member
Mr. Navin Puri	Independent Director	Member
Mr. Manoj Kumar Sehrawat	Non-Executive Director	Member
Mr. Amit Gupta	Non-Executive Director	Member
Mr. Chetan Kulbhushan Gupta	Non-Executive Director	Member

#### 7. Compliance Committee

The Compliance Committee of our Company was re-constituted vide a Board resolution dated June 29, 2021. The members of the Compliance Committee as on date of this Draft Prospectus are:

Name of the Director	Designation	Designation in Committee
Mr. Karuppasamy Singam	Independent Director	Chairman
Mr. Satyananda Mishra	Independent Director	Member
Mr. Rajeev Krishnamuralilal Agarwal	Independent Director	Member

#### 8. Investment and Borrowing Committee

The Investment and Borrowing Committee of our Company was re-constituted vide a Board resolution dated June 29, 2021. The members of the Investment and Borrowing Committee as on date of this Draft Prospectus are:

Name of the Director	Designation	Designation in Committee
Mr. Abhijit Sen	Independent Director	Chairman
Mr. Navin Puri	Independent Director	Member
Mr. Shachindra Nath	Executive Chairman & Managing Director	Member

#### 9. IT Strategy Committee

The IT Strategy Committee of our Company was re-constituted vide a Board resolution dated June 29, 2021. The members of the IT Strategy Committee as on date of this Draft Prospectus are:

Name of the Director	Designation	Designation in Committee
Mr. Navin Puri	Independent Director	Chairman
Mr. Abhijit Sen	Independent Director	Member
Mr. Shachindra Nath	Executive Chairman & Managing Director	Member
Mr. Rishabh Garg	Chief Technology Officer	Member

#### 10. Securities Allotment and Transfer Committee

The Securities Allotment and Transfer Committee of our Company was re-constituted vide a Board resolution dated August 13, 2018. The members of the Securities Allotment and Transfer Committee as on date of this Draft Prospectus are:

Name of the Director	Designation	Designation in Committee
Mr. Rajeev Krishnamuralilal Agarwal	Independent Director	Chairman
Mr. Shachindra Nath	Executive Chairman & Managing Director	Member

#### Employee Stock Option Schemes

The Company has one stock option scheme 'CSL Employee Stock Option Scheme 2017'. The said scheme was approved by board of directors on December 31, 2017 and by the shareholders May 07, 2018 (Results of which were declared on May 09, 2018) and ratified by the shareholders in Extra-ordinary General Meeting held on September 18, 2018.

## OUR PROMOTER

**Poshika Advisory Services LLP** is the Promoter of our Company. The details of our Promoter is provided below:

### **Poshika Advisory Services LLP**

Our Promoter is Poshika Advisory Services LLP. Our Promoter was incorporated on November 02, 2017 as a Limited Liability Partnership under Limited Liability Partnership Act, 2008 with Limited Liability Partnership Identification Number (“LLPIN”) - AAL-0334. The Registered Office of our Promoter is situated at 301- A, 3rd Floor, Banni Address One Golf Course Road, Sector-56 Gurgaon, Haryana - 122 011. Permanent Account Number (PAN) of our Promoter is AAVFP0398R.

Our Company confirms that the Permanent Account Number and Bank Account Number of the Promoter have been submitted to the Stock Exchanges at the time of filing this Draft Prospectus.

### **Objects of Poshika Advisory Services LLP**

The LLP is carrying on the business of:

- (i) to act as financial management consultants, advisor, investor;
- (ii) provide advice, services, consultancy in various fields;
- (iii) provide general administrative services in relation to promotion, formation, management and sponsorships of various entities;
- (iv) to carry on the business and activities of assistance, collection, preparation, advice and/or maintenance of records, data and other information of the various entities in India or elsewhere, and to support the business in the way deemed fit; and
- (v) to buy, invest in, acquire, old, trade or dispose of any right, stake or controlling interest in the shares, stocks, debentures, debenture stock, bonds, obligation or securities of companies or partnership firms or body corporates or any other entities whether in India or elsewhere either singly or jointly with any other person(s), body corporate or partnership firm or any other entity, either by way of by original subscription, exchange or otherwise and to subscribe for same either conditionally or otherwise, to guarantee the subscription thereof issued or guaranteed by any government, state, public body, or authority, firm, body corporate or any other entity of persons in India or elsewhere.

### **List of Designated Partners/Partners of Poshika Advisory Services LLP:**

Sr. No.	Name of Designated Partners/Partners	DPIN	Designation	Amount of Contribution	% of Contribution
1	Mr. Shachindra Nath	00510618	Designated Partner	65,50,000	2.99%
2	Mrs. Shruti Nath	07507061	Designated Partner	2,25,50,000	10.29%
3	Poshika Financial Ecosystem Private Limited	NA	Partner	19,00,00,000	86.72%

The natural persons in control of the Company as per Clause (10)(G)(b)(ii) of Part A of Schedule VI to the SEBI ICDR Regulations is Mr. Shachindra Nath. His details are as under:



<b>Name of the Promoter / Ultimate Beneficial Owner</b>	<b>:</b> Mr. Shachindra Nath, Executive Chairman and Managing Director
<b>Date of Birth</b>	<b>:</b> October 13, 1971
<b>Age</b>	<b>:</b> 50 years

<b>Personal Address</b>	: TPV-GV-65, Villas at the Palm Springs, Sector - 54, Urban Estate, Gurgaon - 122 001
<b>Educational Qualifications</b>	: LLB from Banaras Hindu University (BHU)
<b>Experience and Positions /posts held in the past</b>	: Mr. Shachindra Nath is the Executive Chairman & Managing Director of our Company. In his career spanning three decades, He has been instrumental in building diversified financial services including Insurance, Asset Management, Lending and Capital Market. Mr. Nath, a lawyer by education, is a university rank holder from Banaras Hindu University. He began his career as a commercial trainee and spent many years working in the carpet industry. Over the years, he travelled extensively across rural India. Thereafter, he made a transition to the financial service industry.
	Mr. Nath has diversified financial service experience wherein he has been part of multiple financial services' startups and reached a leadership role. In his previous roles, he has been instrumental in setting up Insurance Companies, Global Asset Management Businesses, Capital Market and Lending Institutions.
	Mr. Nath intends to build an SME lending business that focuses building a sector focus lending business combining the power of data analytics, technology, and sectoral knowledge. Currently, he is passionate about solving India's SME credit problem and he aspires to build an institution that will provide long-term value to society.
	Earlier he was employed with Religare, an Indian financial services group. He joined Religare in the year 2000. Over a period of 16 years, he, as part of the management team, was instrumental in scaling its business across 4 verticals viz. Lending, Capital Market & Wealth Management, Asset Management and Insurance.
<b>Other Directorships held</b>	: <ul style="list-style-type: none"> <li>• LivFin India Private Limited</li> <li>• Orbis Financial Corporation Limited</li> <li>• Poshika Financial Ecosystem Private Limited</li> <li>• Qwazent Health Search Private Limited</li> </ul>
<b>Special Achievements</b>	: A University Rank holder from the Banaras Hindu University
<b>PAN</b>	: ABOPN3798F

#### Other Confirmations

Our Promoter has confirmed that it has not been identified as wilful defaulter by any financial institution or bank or a consortium thereof in accordance with the guidelines on identification of wilful defaulters prescribed by the RBI. Further, our Promoter has not been declared as a Fugitive Economic Offender.

No violations of securities laws have been committed by our Promoter in the past or are currently pending against them. Our Promoter has not been restrained or debarred or prohibited from accessing the capital markets or restrained or debarred or prohibited from buying, selling or dealing in securities under any order or directions passed for any reasons by SEBI or any other authority or refused listing of any of the securities issued by any stock exchange in India or abroad.

#### Interest of our Promoter in our Company

Except as disclosed in "Financial Statements" on page 112 of this Draft Prospectus and other than as our shareholders, to the extent of promoter or the companies in which they are promoter holding Equity Shares and also to the extent of any dividend payable to them on the aforesaid shareholding, our Promoter does not have any other interest in our Company's business. Our Promoter may be also deemed to be interested to the extent of the remuneration/sitting fees and reimbursement of expenses, if any, received by them in their capacity as Directors.

Our Promoter neither has any interest in any immovable property acquired in the preceding two years of filing this Draft Prospectus with the Stock Exchanges or to be acquired by our Company nor do they have any interest in any transaction regarding the acquisition of land, construction of buildings and supply of machinery, etc. with respect to our Company.

There are no Loans due by the Promoter of our Company. However, Mr. Shachindra Nath has given personal guarantee with respect to the following loans availed by our Company:

**Term Loans (outstanding as on June 30, 2021)**

Sr. No.	Lender Name	Date of Disbursement	Sanctioned Amount (₹ in lakh)	Principal Amount Outstanding (₹ in lakh)	Maturity Date	Repayment Schedule	Prepayment Clause
1	Canara Bank	15-Jul-20	1,000.00	800.00	15-Jun-25	Quarterly	a. Till 12 months from Loan disbursement, 2 % of Principal O/s.
2	Indian Bank	31-Dec-20	2,500.00	2,500.00	31-Dec-23	Monthly	2 % Pre-Paid amount
3	State Bank of India	29th Jan 2021 & 30th March 2021	5,000.00	4,791.67	30-Apr-25	Monthly	No Pre- Payment Clause condition

**Non Convertible Debentures (outstanding as on June 30, 2021)**

Sr. No.	Description (ISIN)	Tenor (in years)	Coupon Rate (%)	Principal Amount Outstanding (₹ in lakh)	Date of Allotment	Date of Redemption	Interest Payment Frequency	Repayment Schedule
1	INE583D07091	1.50	10.50% PA payable Quarterly	5,000.00	31-Dec-20	30-Jun-22	Quarterly and on maturity	Bullet

Post June 30, 2021, he has further given personal guarantee for (i) a term loan of ₹ 2,500 lakhs from Canara Bank and (ii) liquidity facility from Small Industries Development Bank of India for an aggregate amount of ₹ 9,000 lakhs.

**Change in Management and Control of our Company**

On December 31, 2017, Poshika Advisory Services LLP & Mr. Shachindra Nath (collectively referred to as the “Acquirers”) has made a public announcement to acquire control of the management of our Company from the erstwhile Promoters (namely Anand Ramakant Chokhani, Ms. Neelam R Chokhani, Ramakant R Chokhani HUF and Ramakant R Chokhani) to the Acquirers in accordance with Regulation 3(1) and 4 of the SEBI Takeover Regulations subject to prior RBI Approval as per RBI Circular no. RBI/2015-16/122-DNBR(PD) CC. No. 065/03.10.001/2015-16 dated July 09, 2015.

No shares have been allotted to the erstwhile Promoters as well as the existing Promoter of our Company during the last three financial years.

Further Mr. Ramakant R Chokhani, Mr. Anand R Chokhani, Ms. Neelam R Chokhani and Ramakant R Chokhani HUF the erstwhile Promoters of our Company were re-classified from the Promoter category to Public category during the FY 2018-19.

Poshika Advisory Services LLP was classified as Promoter of our Company during the FY 2018-19. Further, Mr. Shachindra Nath, Executive Chairman and Managing Director, holds no shares in our Company.

**Promoter holding in the Company as on September 30, 2021:**

Sr. No.	Name of the Shareholder	Total No. of Equity Shares held	% of shareholding to the total equity share capital	No. of Shares Pledged	% of Shares pledged
1.	Poshika Advisory Services LLP	20,27,709	2.88	Nil	Nil

*\*All Equity Shares held by the Promoter are in dematerialised form.*

*For aggregate equity shareholding of the promoter refer to “Capital Structure” on page 37.*

Further, our Promoter has not purchased or sold any securities in our Company, in six months immediately preceding the date of this Draft Prospectus.

## FINANCIAL STATEMENTS

Reformatted Financial Statements of the Company for the financial years ended on March 31, 2021, 2020 and 2019	F-1 to F-94
Un-audited limited reviewed financial statement for the three months period ended June 30, 2021	F-95 to F-101

**INDEPENDENT AUDITOR'S EXAMINATION REPORT ON IND AS REFORMATTED FINANCIAL STATEMENTS OF UGRO CAPITAL LIMITED (FORMERLY KNOWN AS CHOKHANI SECURITIES LIMITED)**

The Board of Directors,  
UGRO Capital Limited  
Equinox Business Park,  
Tower 3, 4<sup>th</sup> Floor,  
LBS Road, Kurla (West),  
Mumbai - 400 070.

1. We have examined the attached IND AS Reformatted Financial Statements as at and for the years ended March 31, 2021, March 31, 2020 and March 31, 2019 of UGRO Capital Limited (Formerly known as Chokhani Securities Limited) ("the Company" or the "Issuer") comprising the Reformatted Statement of Assets and Liabilities as at March 31, 2021, March 31, 2020 and March 31, 2019, the Reformatted Statement of Profit and Loss (including Other Comprehensive Income), the Reformatted Statement of Cash Flows, the Reformatted Statement of Changes in Equity for the years ended March 31, 2021, March 31, 2020 and March 31, 2019 and the Statement of Significant Accounting Policies and Notes forming part thereof (the "IND AS Reformatted Financial Statements") and other financial information, annexed to this report for the purpose of inclusion in the Draft Prospectus, Prospectus and Abridged Prospectus (the "Offer Documents") as set out in paragraph 11 below, prepared by the Management of the Company in connection with its proposed public issue of secured non-convertible debentures of face value of Rs. 1000/- each (the "Offer"). The IND AS Reformatted Financial Statements and other financial information have been approved by Investment and Borrowing Committee of the Board of Directors of the Company on October 14, 2021, prepared in terms of the requirements of:

- a) the Sub section (1) of Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act");
- b) the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021 (the "SEBI Regulations") in pursuance of the Securities and Exchange Board of India Act, 1992 (the "SEBI Act"); and
- c) the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").

2. The Management of the Company is responsible for the preparation of:

- a) the IND AS Reformatted Financial Statements based on Audited Financial Statements of the Company as at and for the years ended March 31, 2021, March 31, 2020 and March 31, 2019.

The Audited Financial Statements for the years ended March 31, 2021 and March 31, 2020 are prepared in accordance with the Indian Accounting Standard (referred to as "IND AS") as prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended and other accounting principles generally accepted in India in accordance with the accounting principles generally accepted in India which have been approved by the Board of Directors at their meeting held on June 29, 2021 and June 13, 2020 respectively. The Audited Financial Statements of the Company for the year ended March 31, 2019 are prepared in accordance with the Accounting Standards notified under the section 133 of the Act read with the Companies (Accounting Standards) Rules, 2006, as amended and other accounting principles generally accepted in India, which have been approved by the Board of Directors at their meeting held on May 02, 2019.



(Together referred to as "Audited Financial Statements"). The IND AS Reformatted Financial Statements have been prepared by the Management of the Company as described in Note 1 to the IND AS Reformatted Financial Statements.

- b) Other financial information i.e. Statement of Dividend as per IND AS enclosed as Annexure as at and for the years ended March 31, 2021, March 31, 2020 and March 31, 2019, approved by Investment and Borrowing Committee of the Board of Directors in their meeting dated October 14, 2021.

The Management of the Company is also responsible for designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the IND AS Reformatted Financial Statements and other financial information. The Management of the Company are responsible for identifying and ensuring that the Company complies with the Act, the SEBI Regulations and the Guidance Note.

3. Our responsibility is to examine based on procedures performed, whether IND AS Reformatted Financial Statements and other financial information have been compiled by the Management from the Audited Financial Statements of the Company as at and for the years ended March 31, 2021, March 31, 2020 and March 31, 2019.
4. We have examined the IND AS Reformatted Financial Statements and other financial information taking into consideration:
- a) The terms of reference and our engagement agreed with you vide our engagement letter dated August 25, 2021 in connection with the Offer;
- b) The Guidance Note. The Guidance Note also requires that we comply with the ethical requirements as stated in the Code of Ethics issued by the ICAI;
- c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Reformatted Financial Statement; and
- d) The requirements of the Act and the SEBI Regulations.
5. The Audited Financial Statements of the Company as at and for the year ended March 31, 2021 were prepared in accordance with the Indian Accounting Standards as prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other generally accepted accounting principles (GAAP) in India and have been audited by us.

The Audited Financial Statements as at and for the year ended March 31, 2020 have been audited by M/s Deloitte Haskins & Sells LLP, the predecessor auditor of the Company.

The Audited Financial Statements of the Company as at and for the year ended March 31, 2019 prepared in accordance with the Accounting Standards notified under the section 133 of the Act, read with the Companies (Accounting Standards) Rules, 2006, as amended and other accounting principles generally accepted in India, which was approved by the Board of directors at their meeting held on May 02, 2019 ("2019 Audited Financial Statements"). The 2019 Audited Financial Statements have been converted into IND AS to align accounting policies, avail exemptions and present disclosures as adopted for the preparation of the first IND AS financial statements of the Company as at and for the year ended March 31, 2020 and from the comparative period information of the first IND AS financial statements of the Company. For the purpose of our examination, we have relied on the Auditor's report issued by the predecessor auditor of the Company on the Financial Statements for the year ended March 31, 2020 dated June 13, 2020.





We have not carried out any audit tests or review procedures, and accordingly reliance has been placed on the financial statements audited by the predecessor auditor for the said years.

6. The Audited Financial Statements as at and for the years ended March 31, 2020 and March 31, 2019 reported upon by the predecessor auditor of the Company, have been regrouped / reclassified wherever necessary to correspond with the presentation / disclosure adopted for the year ended March 31, 2021. The figures included in the IND AS Reformatted Financial Statements, do not reflect the effects of changes in accounting policies or events that occurred subsequent to the date of the reports of the auditor referred to in Para 7 below.
7. The Auditor's Reports on the Audited Financial Statements issued by us for the year ended March 31, 2021 dated June 29, 2021 and by M/s Deloitte Haskins & Sells LLP for the years ended March 31, 2020 and March 31, 2019 dated June 13, 2020 and May 02, 2019 respectively, were unmodified and included the following emphasis of matter paragraph:

**For the year ended March 31, 2021**

**Emphasis of Matter**

We draw attention to Note 53 to the financial statements, which describes the extent to which the Covid-19 pandemic will continue to impact the financial statements will depend on uncertain future developments. Our opinion is not modified in respect of this matter.

**For the year ended March 31, 2020**

**Emphasis of Matter**

- i. We draw attention to Note 44 to the Financial Statements, which describes the accounting for the Scheme of Arrangement on appointed date as per the approval of National Company Law Tribunal. Our opinion on the Statement is not modified in respect of this matter.
  - ii. As more fully described in Note 55 (a) to the Financial Statements, to assess the recoverability of certain assets, the Company has considered currently available internal and external information in respect of the current and estimated future global economic indicators consequent to the global health pandemic. The actual effect of the pandemic may be different from that considered in assessing the recoverability of these assets. Our opinion on the Statement is not modified in respect of this matter.
8. Based on our examination and according to the information and explanations given to us and also as per the reliance placed on the reports of the predecessor auditor as mentioned in Para 5 above, we report that the IND AS Reformatted Financial Statements and other financial information have been prepared by the Company on the basis described in Note 1 to the IND AS Reformatted Financial Statements taking into consideration the requirements of the Act and the SEBI Regulations.
  9. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
  10. This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by us or by the predecessor auditor, nor should this be construed as a new opinion on any of the financial statements referred to herein.



11. Our report is intended solely for use of the Board of Directors for inclusion in the Offer Documents prepared by the Company in connection with its proposed public issue of Secured Non-Convertible Debentures (the "NCDs") to be filed with Securities and Exchange Board of India, BSE Limited, National Stock Exchange of India Limited and Registrar of Companies, in connection with the proposed issue of NCDs. Our report should not be used, referred to or distributed for any other purpose without prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care towards any other person relying on this report.

**For MSKA & Associates**  
**Chartered Accountants**  
ICAI Firm Registration No. 105047W

*Swapnil Kale*

Swapnil Kale  
Partner  
Membership No. 117812  
UDIN: 21117812AAAAPS7657

Mumbai  
October 14, 2021

**UGRO CAPITAL LIMITED**  
(formerly known as **CHOKHANI SECURITIES LIMITED**)  
CIN:L67120MH1993PLC070739

Reformatted Statement of Assets & Liabilities as at March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lacs)

Particulars	Note No.	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>I. ASSETS</b>				
<b>Financial assets</b>				
Cash and cash equivalents	3	12,365.55	874.64	32,086.98
Bank balances other than cash and cash equivalents	4	19,238.99	14,091.31	27,820.15
Trade receivables	5	357.77	657.93	232.00
Loans	6	127,880.52	83,238.19	7,889.47
Investments	7	5,522.75	7,250.81	10,678.86
Other financial assets	8	323.11	8,328.15	4,165.32
		165,688.69	114,441.03	82,872.77
<b>Non-financial assets</b>				
Current tax assets (net)	9	-	143.72	149.07
Deferred tax assets (net)	10	4,293.55	2,156.31	239.94
Property, plant and equipment	11	468.60	586.82	391.13
Right of use asset	12	1,094.31	1,344.01	1,627.66
Intangible assets under development	13	388.41	93.96	1,086.58
Other intangible assets	14	2,062.02	1,839.34	-
Other non-financial assets	15	1,093.91	641.06	480.50
		9,400.80	6,805.22	3,974.88
<b>TOTAL ASSETS</b>		175,889.49	121,246.25	86,847.65
<b>II. LIABILITIES AND EQUITY</b>				
<b>LIABILITIES</b>				
<b>Financial liabilities</b>				
Payables	16			
(A) Trade payables				
(I) total outstanding dues of micro enterprises and small enterprises		0.01	10.14	-
(II) total outstanding dues of creditors other than micro enterprises and small enterprises		735.93	1,039.00	90.50
(B) Other payables				
(I) total outstanding dues of micro enterprises and small enterprises		-		-
(II) total outstanding dues of creditors other than micro enterprises and small enterprises		287.36	371.36	501.26
Debt securities	17	29,940.69	5,009.41	-
Borrowings (other than debt securities)	18	46,628.79	20,444.46	973.60
Other financial liabilities	19	1,729.13	1,870.87	1,767.52
		79,321.91	28,745.24	3,332.88





**UGRO CAPITAL LIMITED**  
(formerly known as CHOKHANI SECURITIES LIMITED)  
CIN:L67120MH1993PLC070739

Reformatted Statement of Assets & Liabilities as at March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lacs)

Particulars	Note No.	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Non-financial liabilities</b>				
Current tax liabilities (net)	9	144.13	-	-
Provisions	20	241.99	199.72	68.87
Other non-financial liabilities	21	137.64	148.93	156.34
		523.76	348.65	225.21
<b>TOTAL LIABILITIES</b>		<b>79,845.67</b>	<b>29,893.89</b>	<b>3,558.09</b>
<b>Equity</b>				
Equity share capital	22	7,052.86	7,052.86	2,333.15
Other equity	23	88,190.96	85,099.50	80,956.41
<b>TOTAL EQUITY</b>		<b>95,243.82</b>	<b>92,152.36</b>	<b>83,289.56</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>175,089.49</b>	<b>121,246.25</b>	<b>86,847.65</b>

Significant accounting policies

See accompanying notes forming part of the above IND AS

Reformatted Financial Statements

1

2-58

The notes referred to above form an integral part of the financial statements

As per our report of even date attached

For MSKA & Associates

Chartered Accountants

ICAI Firm's Registration No : 105047W

For and on behalf of the Board of Directors of  
UGRO CAPITAL LIMITED

*Swapnil Kale*

Swapnil Kale  
Partner  
Membership No : 117812

Mumbai  
October 14, 2021

*Shachindra Nath*

Shachindra Nath  
Executive Chairman  
& MD  
DIN : 00510618  
Gurugram  
October 14, 2021

*Sandeepkumar Zanvar*

Sandeepkumar Zanvar  
Chief Financial Officer  
Mumbai  
October 14, 2021



*Aniket Karandikar*  
Aniket Karandikar  
Company Secretary  
Mumbai  
October 14, 2021

**UGRO CAPITAL LIMITED**  
(formerly known as CHOKHANI SECURITIES LIMITED)  
CIN: L67120MH1993PLC0970739

Reformatted Statement of Profit and Loss for the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lacs)

Particulars	Note No.	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
<b>Revenue from operations</b>				
Interest income	24	14,812.85	7,889.19	2,822.62
Dividend income	25	-	17.40	50.43
Net gain on fair value changes	26	34.68	1,693.66	1,013.48
Other operating income	27	133.54	69.12	7.07
<b>Total revenue from operations</b>		<b>14,981.07</b>	<b>9,669.37</b>	<b>3,893.60</b>
Other Income	28	352.77	845.00	500.00
<b>Total Income</b>		<b>15,333.84</b>	<b>10,514.37</b>	<b>4,393.60</b>
<b>Expenses</b>				
Finance costs	29	4,456.24	1,367.30	104.75
Impairment on financial instruments	30	1,961.71	1,023.41	24.39
Employee benefits expenses	31	4,532.67	4,714.80	2,480.62
Depreciation and amortisation	32	1,173.91	739.35	178.33
Other expenses	33	1,996.40	2,337.72	1,084.12
<b>Total expenses</b>		<b>14,120.93</b>	<b>10,182.58</b>	<b>3,872.21</b>
<b>Profit before exceptional items and tax</b>		<b>1,212.91</b>	<b>331.79</b>	<b>521.39</b>
Exceptional items	34	-	-	366.67
<b>Profit before tax</b>		<b>1,212.91</b>	<b>331.79</b>	<b>154.72</b>
<b>Tax Expense:</b>				
(1) Current tax				
Tax for current year as per minimum alternate tax		482.99	296.31	147.14
(2) Deferred tax benefit (Net)		(2,142.83)	(1,916.38)	(387.06)
<b>Total tax expenses</b>		<b>(1,659.84)</b>	<b>(1,620.07)</b>	<b>(239.92)</b>
<b>Profit for the year (A)</b>		<b>2,872.75</b>	<b>1,951.86</b>	<b>394.64</b>



**UGRO CAPITAL LIMITED**  
(formerly known as **CHOKHANI SECURITIES LIMITED**)  
CIN:L67120MH1993PLC070739

Reformatted Statement of Profit and Loss for the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lacs)

Particulars	Note No.	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
<b>Other comprehensive income</b>				
Items that will not be reclassified to profit and loss				
- Remeasurements of the defined benefit obligations		19.19	0.03	0.21
- Income tax relating to items that will not be reclassified to profit and loss		(5.59)	(0.01)	(0.06)
<b>Subtotal (A)</b>		<b>13.60</b>	<b>0.02</b>	<b>0.15</b>
<b>Other comprehensive income for the year (net of tax) (B)</b>		<b>13.60</b>	<b>0.02</b>	<b>0.15</b>
<b>Total comprehensive income for the year (C) = (A+B)</b>		<b>2,886.35</b>	<b>1,951.88</b>	<b>394.79</b>
<b>Earnings per equity share of face value of ₹ 10 each</b>	35			
<b>Basic (₹)</b>		<b>4.07</b>	<b>2.95</b>	<b>0.77</b>
<b>Diluted (₹)</b>		<b>4.07</b>	<b>2.87</b>	<b>0.75</b>

Significant accounting policies

See accompanying notes forming part of the above IND AS  
Reformatted Financial Statements

2-58

The notes referred to above form an integral part of the financial statements

As per our report of even date attached  
For MSKA & Associates  
Chartered Accountants  
ICAI Firm's Registration No : 105047W

For and on behalf of the Board of Directors of  
**UGRO CAPITAL LIMITED**

*Swapnil Kale*

Swapnil Kale  
Partner  
Membership No : 117812

Mumbai  
October 14, 2021

*Shachindra Nath*

Shachindra Nath  
Executive Chairman  
& MD  
DIN : 00510618  
Gurgaon  
October 14, 2021

*Sandeepkumar Zauvar*

Sandeepkumar Zauvar  
Chief Financial Officer  
Mumbai  
October 14, 2021



*Aniket Karandikar*  
Aniket Karandikar  
Company Secretary  
Mumbai  
October 14, 2021



UGRO CAPITAL LIMITED  
(formerly known as CHOKHANI SECURITIES LIMITED)  
CIN: L67120MH1993PLCV0739

Reformatted Statement of Cash Flow for the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lacs)

Particulars	For the year ended March 31, 2021	For Year Ended March 31, 2020	For Year Ended March 31, 2019
<b>Cash flow from operating activities :</b>			
Net profit before tax			
Adjustments for:	1,212.91	331.79	154.72
Employee stock option expense			
Dividend income	305.11	348.74	300.01
Depreciation expense	-	(17.40)	(50.43)
Impairment on financial instruments	1,173.91	739.35	178.33
Net gain on sale of financial instruments / fair valuation of financial instruments	1,961.71	1,023.41	24.39
Provision for warranty	(34.68)	(1,693.66)	(1,013.48)
Provision for compensatory absences	37.62	31.27	21.67
Operating profit before working capital changes	23.84	99.60	47.41
	4,580.42	863.10	(337.38)
<b>Movements in working capital:</b>			
(Increase) / Decrease in Assets			
(Increase) / Decrease in Loans			
(Increase) / Decrease in Receivable	(46,604.03)	(76,372.13)	(7,913.85)
(Increase) / Decrease in Other Non - Financial Assets	300.15	(425.93)	(232.00)
(Increase) / Decrease in Other Financial Assets	(452.85)	(160.55)	(480.50)
Increase / (Decrease) in Liability	8,005.03	(4,162.82)	(165.32)
Increase / (Decrease) in Trade payable	(397.20)	386.13	591.12
Increase / (Decrease) in other non-financial liabilities	(11.29)	(7.41)	156.24
Increase / (Decrease) in other financial liabilities	62.85	289.95	35.37
Cash used in operations	(34,516.92)	(79,589.66)	(8,346.32)
Income taxes paid	(195.14)	(290.96)	(284.96)
Net cash used in operating activities (A)	(34,712.06)	(79,880.62)	(8,631.28)
<b>Cash flow from investing activities :</b>			
Payments for property, plant and equipment			
Dividend income	(34.74)	(335.18)	(402.52)
Proceeds / (Investment) in bank deposits of maturity greater than 3 months	-	17.40	50.43
Sale of investments	(5,147.68)	13,333.01	(13,654.98)
Purchase of investments	7,285.50	(97,373.62)	(25,644.93)
Proceeds / (Investment) in bank deposits of maturity greater than 12 months (net)	(5,522.75)	(192,251.91)	(131,089.56)
Payments for intangible assets	-	395.81	(14,165.16)
Net cash (used in) / generated from investing activities (B)	(1,172.06)	(659.96)	(1,086.59)
	(4,891.73)	17,872.79	(34,703.45)
<b>Cash flow from financing activities :</b>			
Proceeds received against partly paid share warrants			
Principal payment of lease liabilities	-	5,612.00	1,250.00
Proceeds from issue of equity shares including premium	(320.89)	(246.98)	(62.46)
Proceeds from issue of compulsorily convertible preference shares including premium	-	-	28,125.14
Proceeds from issue of compulsorily convertible debentures including premium	-	-	24,145.92
Dividend and dividend distribution tax paid	-	-	22,350.00
Proceeds from borrowings through secured NCDs and Commercial paper	-	-	(198.25)
Proceeds from borrowings from banks and financial institutions (net of repayment)	24,931.26	5,009.41	-
Share conversion expenses	26,184.33	19,478.87	973.60
Share issue expenses	-	(32.31)	-
Net cash generated from financing activities (C)	-	(17.50)	(3,163.11)
	50,794.70	30,795.49	75,420.84
Net Increase / (decrease) in cash and cash equivalents (A) + (B) + (C)	11,490.91	(31,212.34)	32,066.11



UGRO CAPITAL LIMITED  
(formerly known as CHOKHANI SECURITIES LIMITED)  
CIN: L67120MH1993PLC070739

Reformatted Statement of Cash Flow for the year ended March 31, 2021, March 31, 2020 & March 31, 2019  
(Currency ₹ in lacs)

Particulars	For the year ended March 31, 2021	For Year Ended March 31, 2020	For Year Ended March 31, 2019
Cash and cash equivalents at the beginning of the year	874.64	32,086.98	0.87
Cash and cash equivalents at the end of the year	12,365.55	874.64	32,086.98
Components of cash and cash equivalents (Refer Note 3)			
Cash on hand	-	-	1.53
Balance with banks	-	-	-
in current accounts	-	-	-
in Fixed deposit (maturing within a period of three months)	6,764.51	874.64	18,404.64
TOTAL	5,601.04	-	13,680.81
	12,365.55	874.64	32,086.98

Significant accounting policies  
See accompanying notes forming part of the above IND AS  
Reformatted Financial Statements  
The notes referred to above form an integral part of the financial statements

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As per our report of even date attached  
For MSA & Associates  
Chartered Accountants  
ICAI Firm's Registration No : 105047W

*Swapnil Kale*  
Swapnil Kale  
Partner  
Membership No : 117812

Mumbai  
October 14, 2021

For and on behalf of the Board of Directors of  
UGRO CAPITAL LIMITED

*Shachindra Nath*  
Shachindra Nath  
Executive Chairman  
& MD  
DIN : 00510618  
Gurgaon  
October 14, 2021

*Sandeep Kumar Zauver*  
Sandeep Kumar Zauver  
Chief Financial Officer  
Mumbai  
October 14, 2021

*Aniket Karandikar*  
Aniket Karandikar  
Company Secretary  
Mumbai  
October 14, 2021





**UGRO CAPITAL LIMITED**  
(Company name as CHOKHANI SECURITIES LIMITED)  
CIN:U67100MH1992PLC0010739

Reformulated Statement of changes to equity for the year ended March 31, 2021, March 31, 2020 & March 31, 2019  
(Amounts in lac)

**m. Equity share capital (Refer Note 23 below)**

Particulars	As at March 31, 2018	As at March 31, 2019	As at March 31, 2020
Equity share capital of face value of Rs.10/- each			
Balance at the beginning of the year	7,852.86	7,852.86	7,852.86
Issued during the year	-	2,433.15	449.85
Cancelled during the year	-	1,326.99	1,064.72
Transferred from Statement of Profit and Loss	-	1,383.22	447.71
Transferred from Statement of Profit and Loss	-	1,383.22	338.84
Balance at the end of the year	-	7,912.06	7,933.18

**n. Other equity (Refer Note 24 below)**

Particulars	Companily convertible preference shares	Share under issuance	Companily convertible debentures	Money received against share warrants	Statutory reserve under 11	Capital reserve	Securities premium account	Employee stock options arising outstanding	Retained earnings	Total
Balance as at April 01, 2018	-	-	-	-	1,116.44	-	-	-	2,498.76	2,615.20
Dividend paid including all stock distributions in Share under issuance (refer note 52)	-	-	-	-	-	-	-	-	(1,048.25)	(1,048.25)
Issued during the year	1,833.42	17,500.00	-	-	-	-	-	-	-	17,500.00
Transferred from retained earnings to statutory reserve	(419.71)	-	1,722.56	-	-	-	-	-	-	1,302.85
Under Addition/Deletion is during the year	-	-	(1,108.44)	-	-	-	-	-	-	(1,108.44)
Securities premium on shares compulsorily convertible preference shares and compulsorily convertible debentures for the year	-	-	-	-	2,111	-	-	-	(29.13)	2,081.87
Dividend during the year	-	-	-	-	-	-	54,499.33	-	-	54,499.33
Transferred during the year: Profit of Equity	-	-	-	3,210.00	-	-	-	-	-	3,210.00
Transferred from Statement of Profit and Loss	-	-	-	-	-	-	-	-	-	-
Transferred from Statement of Profit and Loss	-	-	-	-	-	-	-	-	-	-
Total comprehensive income for the year	1,413.71	17,500.00	1,614.12	3,210.00	-	-	54,499.33	-	394.62	74,827.78
Balance as at March 31, 2019	1,413.71	17,500.00	1,614.12	3,210.00	-	-	54,499.33	-	2,466.19	80,703.35
Balance as at March 31, 2020	1,413.71	17,500.00	1,614.12	3,210.00	1,146.66	-	54,499.33	300.01	2,466.19	80,935.92



**UGRO CAPITAL LIMITED**  
(Formerly known as CHOKHAN SECURITIES LIMITED)  
CIN: L27100MH1992PLC070739

Reformulated Statement of changes in equity for the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lakhs)

	Balance as at April 1, 2019	1,383.72 (1,383.72)	17,500.00	1,383.72 (1,383.72)	2,380.00	1,146.55	51,377.22	300.81	2,456.19	80,556.41
Converted during the year										
Issued during the year										(2,787.40)
Own shares of share warrants			(17,500.00)		42.2nd 40th					(17,500.00)
Transfers to capital reserve for warrants lodged					(1,946.00)					6,016.35
Securities premium on equity shares raised										
Additions / (Reductions) during the year										
(Utilized during the year (net of treasury)										
Share conversion expenses						390.37		248.74	(390.37)	16,144.49
Reversal of provisions of defined benefit obligations										348.74
Transferred from Statement of Profit and Loss										(17,500)
Balance as at March 31, 2020										
Balance as at April 1, 2020						1,535.92			1,192	1,951.86
Additions / (Reductions) during the year						1,535.92	71,875.44	648.75	4,195.39	85,999.50
Transferred from Statement of Profit and Loss						1,535.92	71,875.44	648.75	4,195.39	85,999.50
Balance as at March 31, 2021						314.35		24.11	(574.55)	305.11
Balance as at March 31, 2021									18.60	11.60
Balance as at March 31, 2021						2,110.47	79,671.47	853.86	2,872.75	3,872.75
Balance as at March 31, 2021									6,007.15	198.56

In terms of our report attached  
For MSKA & Associates  
Chartered Accountants  
ICAI Firm's Registration No : 105047W

*Swapnil Kale*  
Swapnil Kale  
Partner  
Membership No 117812  
Mumbai  
October 14, 2021

For and on behalf of the Board of Directors of  
UGRO CAPITAL LIMITED

*Sanjeev Kumar Zaver*

Sanjeev Kumar Zaver  
Chief Financial Officer  
Mumbai  
October 14, 2021

*Aniket Karandikar*

Aniket Karandikar  
Company Secretary  
Mumbai  
October 14, 2021



**UGRO CAPITAL LIMITED**  
(formerly known as CHOKHANI SECURITIES LIMITED)

**CIN:L67120MH1993PLC070739**

**Notes forming part of the IND AS Reformatted Financial Statements (Continued)**

(Currency : ₹ in lacs)

**1. Significant Accounting Policies**

**(1) Statement of compliance**

The IND AS Reformatted Financial Statements have been prepared in accordance with the provisions of the Companies Act, 2013 and the Indian Accounting Standards (IND AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time) issued by Ministry of Corporate Affairs in exercise of the powers conferred by section 133 read with sub-section (1) of section 210A of the Companies Act, 2013. In addition, the guidance notes/announcements issued by the Institute of Chartered Accountants of India (ICAI) are also applied along with compliance with other statutory promulgations which require a different treatment.

The Financial Statements for the year ended March 31, 2020 of the Company is the first Financial Statements prepared in compliance with IND AS. The date of transition to IND AS is April 1, 2018. The Financial Statements upto the year ended March 31, 2019, were prepared in accordance with the accounting standards notified under the Companies (Accounting Standards) Rules, 2006 read with the Companies (Accounts) Rules, 2014, The Companies Act 2013, and regulatory norms ("Previous GAAP") and guidelines prescribed by Reserve Bank of India (RBI)

Further, the Company has complied with all the directions related to Implementation of Indian Accounting Standards prescribed for Non-Banking Financial Companies (NBFCs) in accordance with the RBI notification no. RBI/2019-20/170 DOR NBFC).CC.PD.No.109/22.10.106/2019-20 dated March 13, 2020.

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to the existing accounting standard requires a change in the accounting policy hitherto in use.

**(2) Basis of preparation of IND AS Reformatted Financial Statements**

The Reformatted Statement of Assets and Liabilities of the Company as at March 31, 2021, March 31, 2020 and March 31, 2019 and Reformatted Statement of Profit and Loss and the Reformatted Statement of Cash Flows and Reformatted Statement of change in equity and the Summary of Significant Accounting Policies and explanatory notes for the year ended March 31, 2021, March 31, 2020 and March 31, 2019 (together referred as "IND AS Reformatted Financial Statements" have been extracted by the Management from the IND AS Audited Financial Statements of the Company for the year ended March 31, 2021, March 31, 2020 ("Audited IND AS Financial Statements").

IND AS Reformatted Financial Statements for the year ended March 31, 2019 have been extracted from the comparative figures of the previously audited IND AS Audited Financial Statement for the year ended March 31, 2020.

The IND AS Reformatted Financial Statements have been prepared by the Management in connection with the proposed listing of secured redeemable non-convertible debentures of the Company with BSE Limited & National Stock Exchange of India Limited ('the stock exchanges'), in accordance with the requirements of:

- a) Section 26 of the Companies Act, 2013; and
- b) The SEBI (Issue and Listing of Debt Securities) Regulations, 2008 issued by the Securities and Exchange Board of India ("SEBI"), as amended from time to time read along with the SEBI circular CIR/TMD/DF/18/2013 dated October 29, 2013 (together referred to as the "SEBI Regulations").





**UGRO CAPITAL LIMITED**  
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**CIN:L67120MH1993PLC070739**

**Notes forming part of the IND AS Reformatted Financial Statements (Continued)**

(Currency : ₹ in lacs)

The IND AS Reformatted Financial Statements of the Company has been prepared in accordance with Indian Accounting Standards (IND AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended from time to time).

The IND AS Reformatted Financial Statements have been prepared on a historical cost basis, except certain financial assets and liabilities measured at fair value (refer accounting policy regarding financial instruments) at the end of each reporting period.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and / or disclosure purposes in these IND AS Reformatted Financial Statements is determined on this basis.

Fair value measurements are categorised into Level 1, 2, or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety.

- Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices.;
- Level 2: The fair value of financial instruments that are not traded in an active market is determined using valuation techniques which maximise the use of observable market data and place limited reliance on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.; and
- Level 3 : If one or more of the significant inputs is not based on observable market data, the instrument is included in level. This is the case for unlisted equity securities included in level 3.



**UGRO CAPITAL LIMITED**  
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**Notes forming part of the IND AS Reformatted Financial Statements (Continued)**

(Currency : ₹ in lacs)

**(3) Presentation of IND AS Reformatted Financial Statements**

The Statement of Assets and Liabilities and the Statement of Profit and Loss are prepared and presented in the format prescribed in the Division III to Schedule III to the Companies Act, 2013 ("the Act") applicable for Non-Banking Finance Companies ("NBFC"). The Statement of Cash Flows has been prepared and presented as per the requirements of IND AS 7 "Statement of Cash Flows". The disclosure requirements with respect to items in the Balance Sheet and Statement of Profit and Loss, as prescribed in the Schedule III to the Act, are presented by way of notes forming part of the IND AS Reformatted Financial Statements along with the other notes required to be disclosed under the notified accounting Standards and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Amounts in the IND AS Reformatted Financial Statements are presented in Indian Rupees in lacs rounded off to two decimal places as permitted by Schedule III to the Companies Act, 2013. Per share data are presented in Indian Rupee to two decimal places.

**(4) Property, plant and equipment**

The cost of an item of property, plant and equipment is recognised if it is probable that future economic benefits associated with the item will flow to the Company and the cost there of can be measured reliably. All property, plant and equipment are initially recognised at cost. Cost comprises the purchase price and any directly attributable cost to bring the asset to its working condition for its intended use. Subsequent expenditure incurred on assets put to use is capitalised only when it increases the future economic benefits / functioning capability from / of such assets

Depreciation is recognised so as to write off the cost of assets less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each financial year, with the effect of any changes in estimate accounted for on a prospective basis. Assets purchased during the year are depreciated on the basis of actual number of days the asset has been put to use in the year. Assets individually costing Rs. 5,000/- or less are fully depreciated in the year of purchase.

Estimated useful life of assets is as below:

Category of PPE	Estimated useful life
Office Equipment	5 years - 6 years
Computer	3 years
Leasehold improvements	2years - 9 years (Primary period of lease of premises)
Furniture fixture and fittings	10 years

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.



**UGRO CAPITAL LIMITED**  
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**CIN:L67120MH1993PLC070739**

**Notes forming part of the IND AS Reformatted Financial Statements (Continued)**

(Currency : ₹ in lacs)

**(5) Intangible assets**

Intangible assets are recognised when it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise and the cost of the asset can be measured reliably. Intangible assets are stated at original cost net of tax / duty credits availed, if any, less accumulated amortisation and cumulative impairment. Direct expenses (including salary costs) and administrative and other general overhead expenses that are specifically attributable to acquisition of intangible assets are allocated and capitalised as a part of the cost of the intangible assets.

Intangible assets not ready for the intended use on the date of Balance Sheet are disclosed as "Intangible assets under development".

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each financial year, with the effect of any changes in estimate being accounted for on a prospective basis. Estimated useful life of Software is 5 years.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured at the difference between the net disposal proceeds and the carrying amount of the asset, and are recognised in profit or loss when the asset is derecognised.

**(6) Impairment of tangible and intangible assets**

The Company assesses at each Balance Sheet date whether there is any indication that an asset may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset. The recoverable amount is the higher of an asset's net selling price and its value in use. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the Statement of Profit and Loss. If at the Balance Sheet date there is an indication that if a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount.

**(7) Revenue Recognition**

**(i) Interest Income:**

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable. The effective interest rate which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

The interest income is calculated by applying the Effective Interest Method to the gross carrying amount of non-credit impaired financial assets (i.e. at the amortised cost of the financial asset before adjusting for any expected credit loss allowance). For credit-impaired financial assets the interest income is calculated by applying the Effective Interest Method to the amortised cost of the credit-impaired financial assets (i.e. the gross carrying amount less the allowance for expected credit losses (ECLs)).





**UGRO CAPITAL LIMITED**  
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**CIN:L67120MH1993PLC070739**

**Notes forming part of the IND AS Reformatted Financial Statements (Continued)**

(Currency : ₹ in lacs)

**(ii) Other Financial Charges**

Cheque bouncing charges, pre- payment charges, foreclosure charges and initial margin money etc. are recognised on a point-in-time basis and are recorded when realised since the probability of collecting such monies is established when the customer pays.

**(iii) Dividend Income:**

Dividend Income is recognised once the unconditional right to receive the dividend is established (provided that it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably).

**(iv) Net gain or fair value change:**

Any differences between the fair values of the financial assets classified as fair value through the profit or loss, held by the Company on the balance sheet date is recognised as an unrealised gain / loss in the Statement of Profit and Loss. In cases there is a net gain in aggregate, the same is recognised in "Net gains or fair value changes" under revenue from operations and if there is a net loss the same is disclosed "Expenses", in the Statement of Profit and Loss.

**(v) Advisory Fees and Other Income :**

Advisory fees and Other Income are recognised when the Company satisfies the performance obligation at fair value of the consideration received or receivable. The Company recognises such revenue from contracts with customers based on a five step model as set out in IND AS 115.

**(vi) Income from De-Recognition of Assets:**

For the year ended March 31, 2021, gains arising out of de-recognition transactions comprise the difference between the interest on the loan portfolio and the applicable rate at which the transaction is entered into with the transferee, also known as the right of excess interest spread (EIS). The future EIS basis the scheduled cash flows on execution of the transaction, discounted at the applicable rate entered into with the transferee is recorded upfront in the Statement of Profit and Loss. EIS evaluated and adjusted for ECL and expected prepayment.

**(8) Leases**

A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

**Company as a lessee**

The Company accounts for each lease component within the contract as a lease separately from non-lease components of the contract and allocates the consideration in the contract to each lease component on the basis of the relative stand-alone price of the lease component and the aggregate stand-alone price of the non-lease components.

The Company recognises right-of-use asset representing its right to use the underlying asset for the lease term at the lease commencement date. The right-of-use assets is depreciated using the straight-line method from the commencement date over the lease term. Right-of-use assets are tested for impairment whenever there is any indication that their carrying amounts may not be recoverable. Impairment loss, if any, is recognised in the Statement of Profit and Loss.

The Company measures the lease liability at the present value of the lease payments that are not paid at the commencement date of the lease. The lease liability is subsequently remeasured by increasing the carrying amount to



**UGRO CAPITAL LIMITED**  
(formerly known as CHOKHANI SECURITIES LIMITED)

CIN:L67120MH1993PLC070739

**Notes forming part of the IND AS Reformatted Financial Statements (Continued)**

(Currency : ₹ in lacs)

reflect interest on the lease liability, reducing the carrying amount to reflect the lease payments made and remeasuring the carrying amount to reflect any reassessment or lease modifications or to reflect revised in-substance fixed lease payments.

The Company recognises the amount of the re-measurement of lease liability as an adjustment to the right-of-use asset. Where the carrying amount of the right-of-use asset is reduced to zero and there is a further reduction in the measurement of the lease liability, the Company recognises any remaining amount of the re-measurement in Statement of Profit and Loss.

The Company has elected not to apply the requirements of IND AS 116 to short-term leases of all assets that have a lease term of 12 months or less and leases for which the underlying asset is of low value. The lease payments associated with these leases are recognized as an expense on a straight-line basis over the lease term.

**Transition to IND AS 116**

Effective April 1, 2019, the Company adopted IND AS 116 "Leases" and applied the standard to all lease contracts existing on April 1, 2019 using the retrospective method and has taken the cumulative adjustment to Retained Earning, on the date of application. Consequently, the Company recorded lease liability at present value of future lease payments discounted at the incremental borrowing rate and corresponding right of use asset at an amount equal to lease liability adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the balance sheet immediately before the date of initial application.

**As a lessee**

**Operating Lease**

IND AS 116 will result in an increase in cash inflows from operating activities and an increase in cash outflows from financing activities on account of lease payments.

Following is the summary of practical expedients elected on initial application

1. Applied a single discount rate to a portfolio of lease of similar assets in similar economic environment with similar end date.
2. Applied the exemption not to recognise right of use asset and lease liabilities with less than 12 months of lease term remaining on the date of initial application.
3. Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial application.

The Weighted average incremental borrowing rate is applied to lease liabilities as at April 1, 2019.

**Finance Lease**

The Company does not have leases that were classified as finance leases. Hence, there is no impact on application of this standard.

**As a lessor**





**UGRO CAPITAL LIMITED**  
(formerly known as CHOKHANI SECURITIES LIMITED)

**CIN:L67120MH1993PLC070739**

**Notes forming part of the IND AS Reformatted Financial Statements (Continued)**

(Currency : ₹ in lacs)

The Company does not have any lease agreement in which it is a lessor. Hence, there is no impact on application of this standard.

**(9) Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

**(10.1) Current tax**

Current Tax is determined at the amount of tax payable in respect of taxable profit for the year as per the Income-tax Act, 1961. Taxable profit differs from 'profit before tax' as reported in the Financial Statement of Profit and Loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Entity's current tax is calculated using tax rate that has been enacted by the end of the reporting period.

**(10.2) Deferred tax**

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the Reformatted Financial Statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

**(10.3) Current and deferred tax**

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

**(10.4) Minimum Alternate Tax (MAT)**

Minimum Alternate Tax (MAT) paid in accordance with the tax laws, is recognised as an asset in the Balance Sheet when it is probable that the future economic benefit associated with it will flow to the Company.

**(10) Employee Benefits**

**(11.1) Retirement benefit costs and termination benefits**

**Defined contribution plans –**



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Payments to defined contribution retirement benefit plans are recognised as an expense when employees have rendered service entitling them to the contributions.

The state governed provident fund scheme, employee state insurance scheme and National Pension Scheme (NPS) are defined contribution plans.

**Defined benefit plans –**

For defined benefit plans in the form of gratuity, the cost of providing benefits is determined using the projected unit credit method, with actuarial valuations being carried out at the end of each annual reporting period. Re-measurement, comprising actuarial gains and losses is reflected immediately in the balance sheet with a charge or credit recognised in other comprehensive income in the period in which they occur. Re-measurement recognised in other comprehensive income is reflected immediately in retained earnings and is not reclassified to profit or loss. Past service cost is recognised in profit or loss in the period of a plan amendment. Net interest is calculated by applying the discount rate at the beginning of the period to the net defined benefit liability or asset. Defined benefit costs are categorised as follows:

- service cost (including current service cost, past service cost, as well as gains and losses on curtailments and settlements);
- net interest expense or income; and
- re-measurement

The Company presents the first two components of defined benefit costs in profit or loss in the line item 'Employee benefits expense'. Curtailment gains and losses are accounted for as past service costs.

The present value of the defined benefit plan liability is calculated using a discount rate which is determined by reference to market yields at the end of the reporting period on government bonds.

**(11.2) Short term and other long-term employee benefits**

A liability is recognised for benefits accruing to employees in respect of salaries and annual leave in the period, the related service is rendered at the undiscounted amount of the benefits expected to be paid in exchange for that service.

Liabilities recognised in respect of short-term employee benefits are measured at the undiscounted amount of the benefits expected to be paid in exchange for the related service.

Liabilities recognised in respect of other long-term employee benefits are measured at the present value of estimated future cash outflows expected to be made by the Company in respect of services provided by employees up to the reporting date.

The cost of short-term compensated absences is accounted as under:

- (i) in case of accumulated compensated absences, when employees render the services that increase their entitlement of future compensated absences; and
- (ii) in case of non-accumulating compensated absences, when the absences occur.

**(11.3) Compensatory Payments (Loss of Earned Bonus)**

The Company amortizes the compensatory payments over the period of twelve months, since amount is recoverable if



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an employee leaves the organisation within a year.

**(11) Borrowing Costs**

Borrowing costs include interest and other ancillary borrowing costs. Ancillary costs includes issue costs such as loan processing fee, arranger fee, stamping expense and rating expense. The Company shall recognise interest expense and other ancillary cost on the borrowings as per Effective Interest Method, which is calculated by considering any ancillary costs incurred and any premium payable on its maturity.

Finance costs are charged to the Statement of Profit and Loss

**(12) Provisions, Contingent Liabilities and Contingent Assets**

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

A Contingent Liability is disclosed unless the possibility of an outflow of resources embodying the economic benefits is remote. Contingent Assets are neither recognised nor disclosed in the Reformatted Financial Statements.

Provisions, contingent liabilities and contingent assets are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates.

**(13) Commitments**

Commitments are future liabilities for contractual expenditure, classified and disclosed as follows:

- (a) estimated amount of contracts remaining to be executed on capital account and not provided for;
- (b) uncalled liability on shares and other investments partly paid;
- (c) funding related commitment to associate companies; and
- (d) other non-cancellable commitments, if any, to the extent they are considered material and relevant in the opinion of Management.

**(14) Foreign Currencies**



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(i) The functional currency and presentation currency of the Company is Indian Rupee. Functional currency of the Company and foreign operations has been determined based on the primary economic environment in which the Company and its foreign operations operate considering the currency in which funds are generated, spent and retained.

(ii) Transactions in currencies other than the Company's functional currency are recorded on initial recognition using the exchange rate at the transaction date. At each Balance Sheet date, foreign currency monetary items are reported at the prevailing closing spot rate. Non-monetary items that are measured in terms of historical cost in foreign currency are not retranslated.

Exchange differences that arise on settlement of monetary items or on reporting of monetary items at each Balance Sheet date at the closing spot rate are recognised in the Statement of Profit and Loss in the period in which they arise.

**(15) Cash and Bank balances**

Cash and bank balances also include fixed deposits, earmarked balances with banks and other bank balances which have restrictions on repatriation. Short term and liquid investments being subject to more than insignificant risk of change in value, are not included as part of cash and cash equivalents.

**(16) Segment reporting**

Operating segments are those components of the business whose operating results are regularly reviewed by the chief operating decision making body in the Company to make decisions for performance assessment and resource allocation. The reporting of segment information is the same as provided to the Management for the purpose of the performance assessment and resource allocation to the segments. Segment accounting policies are in line with the accounting policies of the Company

**(17) Financial Instruments**

**(18.1) Recognition of Financial Instruments**

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the financial instruments.

**(18.2) Initial Measurement of Financial Instruments**

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at FVTPL) are added to or deducted from their respective fair value on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at FVTPL are recognised immediately in profit or loss.

A financial asset and a financial liability is offset and presented on net basis in the balance sheet when there is a current legally enforceable right to set-off the recognised amounts and it is intended to either settle on net basis or to realise the asset and settle the liability simultaneously.

**(18.3) Subsequent Measurement of Financial Instruments**





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**(18.3.1) Financial Assets**

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

**(18.3.1.1) Financial Assets carried at Amortised Cost (AC)**

A financial asset is measured at amortised cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments that meet the following conditions are subsequently measured at amortised cost (except for debt instruments that are designated as at fair value through profit or loss on initial recognition)

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

**Effective Interest Method**

The Effective Interest Method is a method of calculating the amortized cost of a debt instrument and of allocating interest income over the relevant period. The Effective Interest Rate is the rate that exactly discounts estimated future cash receipts (including all fees that form an integral part of the effective interest rate, transaction costs and premiums or discounts) through the expected life of the instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

**(18.3.1.2) Financial Assets at Fair Value through Other Comprehensive Income (FVTOCI)**

A financial asset is measured at FVTOCI if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments that meet the following conditions are subsequently measured at fair value through other comprehensive income (except for debt instruments that are designated as at fair value through profit or loss on initial recognition):

- the asset is held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Interest income is recognised in profit or loss for FVTOCI debt instruments. When the investment is disposed of, the cumulative gain or loss previously accumulated in this reserve is reclassified to profit or loss.



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**(18.3.1.3) Financial Assets at Fair Value through Profit or Loss (FVTPL)**

A financial asset which is not classified in any of the above categories are measured at FVTPL.

Debt instruments that do not meet the amortised cost criteria or FVTOCI criteria are measured at FVTPL. In addition, debt instruments that meet the amortised cost criteria or the FVTOCI criteria but are designated as at FVTPL are measured at FVTPL.

A financial asset that meets the amortised cost criteria or debt instruments that meet the FVTOCI criteria may be designated as at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities or recognising the gains and losses on them on different bases. The Company has not designated any debt instrument as at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on remeasurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'Revenue from operations' line item.

**(18.4) Impairment of Financial Asset**

The Company applies the expected credit loss model for recognising impairment loss on financial assets measured at amortised cost, debt instruments at FVTOCI and other contractual rights to receive cash or other financial assets.

Expected credit losses are the weighted average of credit losses with the respective risks of default occurring as the weights. Credit loss is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the Company expects to receive (i.e. all cash shortfalls), discounted at the original effective interest rate (or credit-adjusted effective interest rate for purchased or originated credit-impaired financial assets). The Company estimates cash flows by considering all contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) through the expected life of that financial instrument.

Category of financial instrument	Manner of recognition of loss allowance
Financial assets measured at amortised cost	Recognised in profit or loss with corresponding adjustment in the carrying value through a loss allowance account.
Debt investments measured at FVTOCI	Recognised in profit or loss with corresponding adjustment in OCI. The loss allowance is accumulated in the 'Reserve for debt instruments through OCI', and is not adjusted with the carrying value of the financial asset

**Impairment methodology:**



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**Overall Impairment Methodology**

Particulars	Stage 1 (Performing)	Stage 2 (Under-performing)	Stage 3 (Non-performing)
Credit quality	Not deteriorated significantly since its initial recognition.	Deteriorated significantly since its initial recognition	Objective evidence of impairment
ECL model	PD / LGD Model	PD / LGD Model	Cash flow model
ECL	12 months ECL	Life time ECL	Life time ECL
ECL Computation	(PD * LGD * EAD)	(PD * LGD * EAD)	Expected Cash Flow basis

**A) For Loans , Cash Credit and Term Loans Measured at Amortised Cost**

**a) Definition of Default:**

A default shall be considered to have occurred when any of the following criteria are met:

- An asset is more than 90 days past due
- If one facility of borrower is NPA, all the facilities of that borrower are to be treated as NPA.

For the purpose of counting of day past due for the assessment of default, special dispensations in respect of any class of assets, if any (e.g. under COVID-19 relief package of RBI) are applied in line with the notification by the RBI in this regard.

**b) Portfolio Segmentation:**

The entire portfolio is segmented into homogenous risk segments. Common factors for segmentation includes asset classes, internal rating grade, size, geography, product, etc.

**c) Probability of Default (PD):**

**12 Month PD for all the sectors except Onward Lending to NBFCs:**

PD is the likelihood of a borrower defaulting on its obligations within a given interval of time. PD is computed based on the default analysis conducted by external credit bureau for all the sectors (except onward lending) at individual facility level and 12 months default percentage arrived score wise and sector wise for all the sectors.

To compute a 12 month PD for each sector, Sector wise and score wise default rate as provided by external credit bureau which is taken as base and calibration model is used to derive the default rates score wise on the basis of decreasing ranks of scores. The above process is followed for all the sectors to derive score wise and sector specific default rates which will be used as 12 month PD.

**12 Month PD for Onward Lending to NBFCs:**

For Onward Lending, average of PD above investment grades provided by CRISIL for NBFC specific sector has been considered as PD.

**Life time PD:**

Life time PD is applied for Stage 2 accounts.





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Life time PD's are computed based on survival approach. Survival analysis is statistics for analyzing the expected duration of time until default event happens.

Life time PD is computed =  $(1 - (\text{Probability of surviving in year 1})^{\text{remaining tenure}})$

**d) Loss Given Default :**

Loss Given Default (LGD) represents recovery from defaulted assets. Foundational-Internal Rating Based (F-IRB) approach detailed in the guidelines is used for the LGD computation.

**(18.5) Derecognition of Financial Assets**

The Company derecognizes a financial asset when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party.

If the Company enters into transactions whereby it transfers assets recognised on its balance sheet, but retains either all or substantially all of the risks and rewards of the transferred assets, the transferred assets are not de-recognised and the proceeds received are recognised as a collateralised borrowing.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

**(18.6) Financial Liabilities and Equity Instruments**

**(18.6.1) Classification as Debt or Equity**

Debt and equity instruments issued by the Company are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

**(18.6.2) Equity Instruments**

An Equity Instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities.

Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

**(18.6.3) Compound Financial Instruments**

The component parts of compound financial instruments issued by the Company are classified separately as financial liabilities and equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument. A conversion option that will be settled by the exchange of a fixed amount of cash or another financial asset for a fixed number of the Company's own equity instruments is an equity instrument.

At the date of issue, the fair value of the liability component is estimated using the prevailing market interest rate for similar non-convertible instruments. This amount is recognised as a liability on an amortised cost basis using the effective interest method until extinguished upon conversion or at the instrument's maturity date.

**(18.6.4) Financial Liabilities**





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A financial liability is any liability that is:

➤ **Contractual obligation :**

- to deliver cash or another financial asset to another entity; or
- to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the entity; or

➤ **a contract that will or may be settled in the entity's own equity instruments**

All Financial Liabilities are subsequently measured at amortised cost using the effective interest method or at FVTPL.

Company has not designate any financial liabilities at FVTPL.

**(18.6.4.1) Derecognition of financial liabilities**

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or have expired. An exchange between with a lender of debt instruments with substantially different terms is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. Similarly, a substantial modification of the terms of an existing financial liability (whether or not attributable to the financial difficulty of the debtor) is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

**(19) Write off**

Loans and debt securities are written off when the Company has no reasonable expectations of recovering the financial asset (either in its entirety or a portion of it). This is the case when the Company determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. A write-off constitutes a de-recognition event. The Company may apply enforcement activities to financial assets written off. Recoveries resulting from the Company's enforcement activities will result in impairment gains.

**(20) Share-based payment arrangements**

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date.

The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Company's estimate of equity instruments that will eventually vest, with a corresponding increase in equity. At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the equity-settled employee benefits reserve. If a grant lapses after the vesting period, the cumulative discount recognised as expense in respect of such grant is transferred to the general reserve within equity.

Equity-settled share-based payment transactions with parties other than employees are measured at the fair value of the goods or services received, except where that fair value cannot be estimated reliably, in which case they are measured at the fair value of the equity instruments granted, measured at the date the entity obtains the goods or the counterparty renders the service.



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**(21) Key accounting judgements and key sources of estimation uncertainty**

The preparation of IND AS Reformatted Financial Statements in conformity with IND AS requires that the Management of the Company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, the reported balances of assets and liabilities and the disclosures relating to contingent liabilities as of the date of the Financial Statements. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates include useful lives of property, plant and equipment & intangible assets, expected credit loss on loan books, future obligations in respect of retirement benefit plans, fair value measurement etc. Difference, if any, between the actual results and estimates is recognised in the period in which the results are known.

**(22) Earnings Per Share**

Basic earnings per share is computed by dividing the profit / (loss) after tax by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the profit / (loss) after tax as adjusted for dividend, interest and other charges to expense or income (net of any attributable taxes) relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations. Potential dilutive equity shares are deemed to be converted as at the beginning of the period, unless they have been issued at a later date.

**(23) Cash Flow Statement**

The Statement of Cash Flows shows the changes in cash and cash equivalents arising during the year from operating activities, investing activities and financing activities

The cash flows from operating activities are determined by using the indirect method. Net income is therefore adjusted by non-cash items, such as measurement gains or losses, changes in provisions, impairment of property, plant and equipment and intangible assets, as well as changes from receivables and liabilities. In addition, all income and expenses from cash transactions that are attributable to investing or financing activities are eliminated.

Cash and cash equivalents (including bank balances) shown in the Statement of Cash Flows exclude items which are not available for general use as on the date of Balance Sheet.

**(24) Operating cycle for current and non-current classification**

Based on the nature of products / activities of the Company entities and the normal time between acquisition of assets and their realisation in cash or cash equivalents, the Company has determined its operating cycle as 12 months for the purpose of classification of its assets and liabilities as current and non-current.



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**(25) Asset Acquisition**

For the year ended March 31, 2020, the purchase of the net assets is accounted on the appointed date mentioned in the scheme of arrangement, wherein the purchase consideration has been allocated to the respective net assets at their respective fair values.

**(26) First-time adoption – mandatory exceptions and optional exemptions**

For the year ended March 31, 2020, the Company has prepared the opening balance sheet as per IND AS as of April 1, 2018 by recognising all assets and liabilities whose recognition is required by IND AS, not recognising items of assets or liabilities which are not permitted by IND AS, by reclassifying items from previous GAAP to IND AS as required under IND AS, and applying IND AS in measurement of recognised assets and liabilities.

However, this principle is subject to the certain exception and certain optional exemptions availed by the Company as detailed below.

1. The Company has applied the derecognition requirements of financial assets and financial liabilities prospectively for transactions occurring on or after April 1, 2018.
2. The estimates as at April 01, 2018 and at March 31, 2019 are consistent with those made for the same dates in accordance with previous GAAP.
3. The Company has determined the classification of all instruments in terms of whether they meet the amortised cost criteria or the FVTOCI criteria or FVTPL criteria based on the facts and circumstances that existed as of the transition date.



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## 2. Corporate Information

UGRO Capital Limited ('the Company') formerly known as Chokhani Securities Limited, is a public limited company domiciled in India and incorporated under the provisions of Companies Act, 2013. The Company is a non-deposit taking Non-Banking Financial Company ('NBFC') as defined under Section 45-IA of the Reserve Bank of India Act, 1934. The Company is registered with effect from March 5, 1998 having Registration No. A-13 00243. The Company is engaged in the business of lending and primarily deals in financing SME and MSME sector with focus on Healthcare, Education, Chemicals, Food Processing/FMCG, Hospitality, Electrical Equipment & Components, Auto Components and Light Engineering segments.

As per the Share Purchase and Transfer of Control Agreement dated December 31, 2017 signed by the erstwhile promoters of the Company, agreeing to cede control over the management and transfer of their shareholding in the Company to Mr. Shachindra Nath and Poshika Advisory Services LLP (collectively referred to as "Acquirers"), the acquirers have acquired control of 2,140,800 shares of the Company from the exiting promoters on July 05, 2018 after receiving RBI approval which is effective from June 22, 2018.





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**3. Cash and cash equivalents**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Cash on hand	-	-	1.53
Balances with banks			
- in current accounts	6,764.51	874.64	18,404.64
- in fixed deposits with banks (original maturity less than 3 months)	5,601.04	-	13,680.81
	12,365.55	874.64	32,086.98

**4. Bank balances other than cash and cash equivalents**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Unclaimed dividend on equity shares	1.43	1.43	1.52
Fixed deposits with banks (original maturity between 3 to 12 months)*	2,014.14	320.54	13,653.46
Fixed deposits with bank (original maturity more than 12 months)*	17,034.33	13,359.13	14,165.16
Cash collateral*	189.09	410.21	-
	19,238.99	14,091.32	27,820.15

\* Earmarked balances of ₹ 871.21 lacs (March 31, 2020 - ₹ 987.00 lacs & March 31, 2019 - ₹ 5.00 lacs) (Refer Note 4b)

**5. Trade receivables**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Receivables			
Unsecured considered good	357.77	657.93	232.00
	357.77	657.93	232.00

1. The average credit period ranges between 1 to 3 months.
2. The Company measures trade receivables at amortised cost. Trade receivables are measured at transaction price.
3. Expected credit loss on trade receivables: The Company applies the simplified approach for computation of expected credit loss on trade receivables as allowed under IndAS 109. The Company is recognizing lifetime expected credit loss for trade receivables, as applicable.
4. The carrying amount of trade receivables approximates the fair value because of their short term nature.
5. The average ageing period ranges between 1 to 3 months.
6. There are no due by directors or other officers of the Company or any of them either severally or jointly with any other persons or amounts due by firms or private companies respectively in which any director is a partner or a director or a member.



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#### 8. Other financial assets

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Security deposits	323.11	197.71	165.32
Sale proceeds of mutual fund receivable	0.00	4,130.44	-
Indemnified assets	-	4,000.00	4,000.00
	323.11	8,328.15	4,165.32

#### 9. Current tax assets (net)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Current tax assets</b>			
Advance Tax	782.31	587.17	296.21
<b>Total (A)</b>	782.31	587.17	296.21
<b>Current tax liabilities</b>			
Income tax payable as per minimum alternate tax	926.44	443.43	147.14
<b>Total (B)</b>	926.44	443.43	147.14
<b>Net (A-B)</b>	(144.13)	143.72	149.07

#### 10. Deferred tax assets (net)

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Deferred tax assets</b>			
Provision for compensated absence	49.75	40.90	13.19
Provision for gratuity	20.71	14.66	5.97
Deferred revenue income - processing fees allowed upfront in income tax	358.33	195.07	22.56
Provision for impairment losses on financial instruments	746.06	291.50	6.78
Lease rentals expense under IndAS 116	71.99	56.23	29.07
Preliminary expense	132.50	15.16	20.22
Employee stock options scheme outstanding expenses disallowance	248.64	180.48	-
Unutilised minimum alternate tax credit entitlement	926.44	443.43	147.14
Income tax losses carried forward	2,748.92	1,391.00	-
Others	28.88	1.54	0.55
<b>Total (A)</b>	5,332.22	2,629.99	245.48
<b>Deferred tax liabilities</b>			
Difference in written down value of property, plant and equipment and intangible assets	157.79	23.26	3.42
Receivable On EIS DA	22.27	-	-
Unrealised gain on investments	3.91	36.83	2.35
Prepaid fees / charges on debt securities allowed upfront in income tax	113.61	10.70	-
Prepaid fees / charges on borrowings allowed upfront in income tax	361.12	127.41	(7.52)
Deferred loan sourcing cost allowed upfront in income tax	379.97	275.48	7.29
<b>Total (B)</b>	1,038.67	473.68	5.54
<b>Net (A-B)</b>	4,293.55	2,156.31	239.94



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12. Right of use asset

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
At cost at the beginning of the year	1,854.97	1,794.60	-
Reassessment of Assets	24.21	-	-
Additions during the year	92.10	60.37	1,794.60
At cost at the end of the year	1,971.28	1,854.97	1,794.60
Accumulated depreciation as at the beginning of the year	510.96	166.94	-
Depreciation for the year	366.01	344.02	166.94
Accumulated depreciation as at the end of the year	876.97	510.96	166.94
Net carrying amount as at the end of the year	1,094.31	1,344.01	1,627.66

13. Intangible assets under development

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Softwares	388.41	93.96	1,086.58
Total	388.41	93.96	1,086.58





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6. Loans

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Loans at amortised cost</b>			
<b>(A)</b>			
Supply chain receivables	18,660.24	16,548.03	1,166.89
Term loans	111,770.33	67,733.73	6,741.57
Loans to employees	11.95	4.23	5.39
<b>Total Gross Loans</b>	<b>130,442.52</b>	<b>84,285.99</b>	<b>7,913.85</b>
Less: Impairment loss allowance	2,562.00	1,047.80	24.38
<b>Total Net Loans</b>	<b>127,880.52</b>	<b>83,238.19</b>	<b>7,889.47</b>
<b>(B)</b>			
Secured by book debts	23,457.14	24,815.34	5,935.76
Secured by property	56,383.46	33,959.68	1,400.85
Secured by machinery	7,089.63	138.30	-
Unsecured	43,512.29	25,372.67	577.24
<b>Total Gross Loans</b>	<b>130,442.52</b>	<b>84,285.99</b>	<b>7,913.85</b>
Less: Impairment loss allowance	2,562.00	1,047.80	24.38
<b>Total Net Loans</b>	<b>127,880.52</b>	<b>83,238.19</b>	<b>7,889.47</b>
<b>(C)</b>			
<b>Loans in India</b>			
Public sector	-	-	-
Others	130,442.52	84,285.99	7,913.85
<b>Total Gross Loans</b>	<b>130,442.52</b>	<b>84,285.99</b>	<b>7,913.85</b>
Less: Impairment loss allowance	2,562.00	1,047.80	24.38
<b>Total - Net (a)</b>	<b>127,880.52</b>	<b>83,238.19</b>	<b>7,889.47</b>
<b>Loans outside India (b)</b>			
<b>Total - Net (a)+(b)</b>	<b>127,880.52</b>	<b>83,238.19</b>	<b>7,889.47</b>

Note :

1. There are no Loans due by directors or other officers of the Company or any of them either severally or jointly with any other persons or amounts due by firms or private companies respectively in which any director is a partner or a director or a member.
2. Underlying securities for the assets secured by tangible assets are property, machinery and book debts.
3. Impairment loss allowance as on March 31, 2021 & March 31, 2020 includes ₹ 295.59 & ₹ 331.00 lacs respectively on account of expected impact of COVID 19 pandemic on loan portfolio.
4. Moratorium : The board of directors of the Company in its meeting held on March 30, 2020 approved a policy to extend moratorium as per RBI Circular RBI/2019-20/186 DOR.No.BP.BC.47/21.04.048/2019-20 dated March 27, 2020 the payment holiday – COVID-19 Pandemic, as per the assessment made by the management under the policy the payment holiday was extended to all the customers of the Company basis the broad based survey conducted across Company's customer base which necessitated the need of providing this relief.





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**7. Investments**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Investments - at fair value through profit and loss account			
Mutual funds (unquoted)	4,014.54	7,250.81	10,678.86
Debt securities	1,508.21	-	-
<b>Total – Gross</b>	<b>5,522.75</b>	<b>7,250.81</b>	<b>10,678.86</b>
Investments in India	5,522.75	7,250.81	10,678.86
Investments outside India	-	-	-
<b>Total – Gross</b>	<b>5,522.75</b>	<b>7,250.81</b>	<b>10,678.86</b>
Less: Impairment loss allowance	-	-	-
<b>Total – Net</b>	<b>5,522.75</b>	<b>7,250.81</b>	<b>10,678.86</b>

Note :

1. For valuation methodology Refer Note 48.
2. For dividend received on investments Refer Note 25.



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(Currency : ₹ in lacs)

11. Property, plant and equipment

Particulars	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019					
	IT and Office equipments	Leasehold improvements	Furniture and fixtures	Total	IT and Office equipments	Leasehold improvements	Furniture and fixtures	Total	IT and Office equipments	Leasehold improvements	Furniture and fixtures	Total
At cost at the beginning of the year	347.36	375.64	14.70	737.70	97.34	292.25	12.93	402.52	-	-	-	-
Additions during the year	34.63	0.11	-	34.74	250.02	83.39	1.77	335.19	97.34	292.25	12.93	402.52
At cost at the end of the year	381.99	375.75	14.70	772.44	347.36	375.64	14.70	737.70	97.34	292.25	12.93	402.52
Accumulated depreciation as at the beginning of the year	54.12	95.13	1.63	150.88	3.17	7.91	0.31	11.39	-	-	-	-
Depreciation for the year	64.59	86.97	1.40	152.96	50.95	87.22	1.32	139.49	3.17	7.91	0.31	11.39
Accumulated depreciation as at the end of the year	118.71	182.10	3.03	303.84	54.12	95.13	1.63	150.88	3.17	7.91	0.31	11.39
Net carrying amounts as at the end of the year	263.28	193.65	11.67	468.60	293.24	280.51	13.07	586.82	94.17	284.34	12.62	391.13



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**14. Other intangible assets**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Software :</b>			
At cost at the beginning of the year	2,095.18	-	-
Additions during the year	877.61	2,095.18	-
At cost at the end of the year	2,972.79	2,095.18	-
Accumulated amortisation as at the beginning of the year	255.84	-	-
Amortisation for the year	654.93	255.84	-
Accumulated amortisation as at the end of the year	910.77	255.84	-
Net carrying amounts as at the end of the year	2,062.02	1,839.34	-

**15. Other non-financial assets**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Advances to vendors and employees	410.07	77.02	15.77
Goods and service tax input credit receivable	468.40	291.70	244.40
Prepaid expenses	215.14	196.74	127.05
Prepaid rental charges	-	74.88	91.98
Deferred staff loan cost	0.30	0.72	1.30
<b>Total</b>	<b>1,093.91</b>	<b>641.06</b>	<b>480.50</b>

**16. Payables**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Trade payables</b>			
Micro and small enterprises (Refer Note 43)	0.01	10.14	-
Due to others	735.93	1,039.00	90.50
<b>Other payables</b>			
Micro and small enterprises (Refer Note 43)	-	-	-
Due to others	-	-	-
- Accrued employee benefits	232.65	371.36	501.26
- Payable to Customer	54.71	-	-
<b>Total</b>	<b>1,023.30</b>	<b>1,420.50</b>	<b>591.76</b>



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**17. Debt securities**

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	At amortised cost	Total	At amortised cost	Total	At amortised cost	Total
<b>a. Secured</b>						
Redeemable non convertible debentures	24,670.81	24,670.81	5,009.41*	5,009.41	-	-
<b>b. Unsecured</b>						
Commercial Paper	5,269.88	5,269.88	-	-	-	-
<b>Total</b>	<b>29,940.69</b>	<b>29,940.69</b>	<b>5,009.41</b>	<b>5,009.41</b>	<b>-</b>	<b>-</b>
Debt securities in India	29,940.69	29,940.69	5,009.41	5,009.41	-	-
Debt securities outside India	-	-	-	-	-	-
<b>Total</b>	<b>29,940.69</b>	<b>29,940.69</b>	<b>5,009.41</b>	<b>5,009.41</b>	<b>-</b>	<b>-</b>
Secured	24,670.81	24,670.81	5,009.41	5,009.41	-	-
Unsecured	5,269.88	5,269.88	-	-	-	-
<b>Total</b>	<b>29,940.68</b>	<b>29,940.68</b>	<b>5,009.41</b>	<b>5,009.41</b>	<b>-</b>	<b>-</b>

**Security and other terms of debt security :**

(i) Terms of repayment (repayment schedule mentioned below includes principal outstanding) as on March 31, 2021:

Rate of Interest	0-12 months	12-24 months	24-36 months	36-60 months	Total
6.75 - 8.99 %	5,600.00	-	-	-	5,600.00
9.00 - 10.99 %	10,000.00	6,500.00	5,000.00	-	21,500.00
11.00 - 13.00 %	-	833.33	833.33	833.33	2,500.00
<b>Total</b>	<b>15,600.00</b>	<b>7,333.33</b>	<b>5,833.33</b>	<b>833.33</b>	<b>29,600.00</b>

(ii) Terms of repayment (repayment schedule mentioned below includes principal outstanding) as on March 31, 2020:

Rate of Interest	0-12 months	12-24 months	24-36 months	36-60 months	Total
6.75 - 8.99 %	-	-	-	-	-
9.00 - 10.99 %	-	-	-	-	-
11.00 - 13.00 %	5,000.00	-	-	-	5,000.00
<b>Total</b>	<b>5,000.00</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,000.00</b>

**\* ISIN details**

Particulars	As at March 31, 2020
Debenture ISIN	INE583D07018
Units	500
Amount	5,000
Security provided	Exclusive charge by way of hypothecation on the standard asset portfolio of receivables
Charge	1.10 times
Rate of interest (annualised)	11.50%
Contracted maturity date	November 03, 2020**

\*\*The non convertible debentures were redeemed on April 13, 2020 as per the terms given under disclosure documents dated September 26, 2019





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**18. Borrowings (other than debt securities)**

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	At amortised cost	Total	At amortised cost	Total	At amortised cost	Total
(a) Term loans						
From banks	18,223.33	18,223.33	2,567.65	2,567.65	973.60	973.60
From other parties	22,702.07	22,702.07	10,463.32	10,463.32	-	-
From liabilities arising out of securitization transactions resulting into recording of borrowings	1,616.85	1,616.85	4,179.50	4,179.50	-	-
(b) Loans repayable on demand						
Cash credit	-	-	993.10	993.10	-	-
Bank overdraft	4,086.54	4,086.54	2,240.89	2,240.89	-	-
Total	46,628.79	46,628.79	20,444.46	20,444.46	973.60	973.60
Borrowings in India	46,628.79	46,628.79	20,444.46	20,444.46	973.60	973.60
Borrowings outside India	-	-	-	-	-	-
Total	46,628.79	46,628.79	20,444.46	20,444.46	973.60	973.60
Secured	45,254.08	45,254.08	17,853.08	17,853.08	973.60	973.60
Unsecured	1,374.71	1,374.71	2,591.38	2,591.38	-	-
Total	46,628.79	46,628.79	20,444.46	20,444.46	973.60	973.60

Security and other terms of loan are as follows :

- (a) Rate of interest of cash credit is 10.78% per annum pertaining to March 31, 2020 and secured by way of hypothecation on the standard asset portfolio of receivables.
- (b) Rate of interest of over draft is 8.60% per annum & 9.35% per annum pertaining to March 31, 2021 & March 31, 2020 respectively and secured against fixed deposit.
- (c) Term loans from banks and other parties are secured by way of exclusive charge on hypothecation on the standard asset portfolio of receivables. However in some of the borrowing made from financial institutions the Company has provided bank fixed deposit and cash collateral (Refer Note 46).
- (d) For liabilities arising out of securitization transactions resulting into recording of borrowings credit enhancement provided through fixed deposits and loan receivables.



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18. Borrowings (Continued)

(c) Terms of repayment of term loans

(i) Terms of repayment (repayment schedule mentioned below excludes unamortised borrowing cost) as on March 31, 2021

Redeemable within (Payable in monthly installments)	0-12 months	12-24 months	24-36 months	36-60 months	Total
<b>## For Banks :</b>					
Rate of Interest 8.74 % to 12.00%*	5,763.63	5,656.27	4,946.00	2,159.72	18,525.62
<b># For Other Parties :</b>					
Rate of Interest 06.57 % to 12.75%*	10,078.59	8,961.55	3,965.72	-	23,005.86
For liabilities arising out of securitization transactions resulting into recording of borrowings :					
Rate of Interest 10.00 % to 10.48%*	1,330.02	319.38	-	-	1,649.40
<b>Total</b>	<b>17,172.23</b>	<b>14,937.19</b>	<b>8,911.72</b>	<b>2,159.72</b>	<b>43,180.87</b>

(ii) Terms of repayment (repayment schedule mentioned below excludes unamortised borrowing cost) as on March 31, 2020:

Redeemable within (Payable in monthly installments)	0-12 months	12-24 months	24-36 months	36-60 months	Total
<b>## For Banks :</b>					
Rate of Interest 10.78 % to 12.75%*	1,192.86	1,230.71	193.95	-	2,617.52
<b># For Other Parties :</b>					
Rate of Interest 11.75 % to 12.00%*	6,869.94	2,222.01	1,546.51	-	10,638.46
For liabilities arising out of securitization transactions resulting into recording of borrowings :					
Rate of Interest 10.00 % to 10.48%*	2,360.32	1,618.50	282.01	-	4,260.83
<b>Total</b>	<b>10,423.13</b>	<b>5,071.22</b>	<b>2,022.47</b>	<b>-</b>	<b>17,516.81</b>

(iii) Terms of repayment (repayment schedule mentioned below excludes unamortised borrowing cost) as on March 31, 2019:

Redeemable within (Payable in monthly installments)	0-12 months	12-24 months	24-36 months	36-60 months	Total
<b>## For Banks :</b>					
Rate of Interest 11.50%*	250.65	333.33	333.33	83.33	1,000.64

\*Rate of interest on term loans considered annualised payable monthly for reporting purpose

(f) The rate of interest for the variable borrowings is linked to lender base rate (+) / (-) spread for borrowing made from financial institutions(#). Similarly for variable borrowing from banks(##) linked to external benchmark rates like T-bill, banks base rate, repo rates, MCLR, etc (+) / (-) spread. The above categorisation is based on the interest rates prevalent as on the respective reporting dates.



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**19. Other financial liabilities**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Unclaimed dividend payable on equity shares	1.43	1.43	1.52
Others payables :			
Collateral margin money received	199.67	219.81	33.85
Deferred consideration on direct assignment	156.87	95.63	-
Lease liabilities	1,340.97	1,545.55	1,732.15
Bank overdraft	30.19	-	-
Other payables	-	8.45	-
<b>Total</b>	<b>1,729.13</b>	<b>1,870.87</b>	<b>1,767.52</b>

**20. Provisions**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Provision for employee benefits :			
Provision for gratuity (Refer Note 40b)	71.14	52.70	21.46
Provision for compensated absences	170.85	147.02	47.41
<b>Total</b>	<b>241.99</b>	<b>199.72</b>	<b>68.87</b>

**21. Other non financial liabilities**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Statutory dues payable	137.64	148.93	132.39
Deferred payment liabilities	-	-	23.95
<b>Total</b>	<b>137.64</b>	<b>148.93</b>	<b>156.34</b>



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## 22. Equity

### a. Details of authorised, issued and subscribed share capital :

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	No. of Shares	Amount	No. of Shares	Amount	No. of Shares	Amount
<b>Authorised capital</b>						
Equity shares of ₹10 each	81,500,000	8,150.00	81,500,000	8,150.00	81,500,000	8,150.00
Preference shares of ₹10 each	20,500,000	2,050.00	20,500,000	2,050.00	20,500,000	2,050.00
Issued, subscribed and fully paid up						
Equity shares of ₹10 each, fully paid up	70,528,550	7,052.86	70,528,550	7,052.86	23,331,482	2,333.15
<b>Total</b>	<b>70,528,550</b>	<b>7,052.86</b>	<b>70,528,550</b>	<b>7,052.86</b>	<b>23,331,482</b>	<b>2,333.15</b>

Note:

During the year ended 31 March 2019, the authorised share capital of the Company was increased vide approval of equity shareholders from ₹ 600.00 lacs to ₹ 10,200.00 lacs divided into ₹ 8,150.00 lacs of equity shares and ₹ 2,050.00 lacs of preference shares

### b. Reconciliation of number of shares and amount outstanding at the beginning and at the end of the year :

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	No. of Shares	Amount	No. of Shares	Amount	No. of Shares	Amount
Shares outstanding at the beginning of the year	70,528,550	7,052.86	23,331,482	2,333.15	4,698,500	469.85
Add: shares issued during the year *	-	-	13,565,891	1,356.59	10,647,523	1,064.75
Add : converted during the year	-	-	-	-	-	-
From compulsorily convertible preference shares **	-	-	13,837,210	1,383.72	4,497,087.00	449.71
From compulsorily convertible debentures**	-	-	13,837,210	1,383.72	3,488,372.00	348.84
From compulsorily convertible warrants**	-	-	5,956,757	595.68	-	-
<b>Outstanding at the end of the year</b>	<b>70,528,550</b>	<b>7,052.86</b>	<b>70,528,550</b>	<b>7,052.86</b>	<b>23,331,482</b>	<b>2,333.15</b>

\*During the year ended March 31 2020 the Company has allotted 1,35,65,891 equity shares of ₹ 10 each for consideration of ₹ 17,500 lacs on preferential basis

\*\*During the year ended March 31 2019 the Company had allotted 1,73,25,582 compulsory convertible debentures of ₹ 10 each for consideration of ₹ 22,350 lacs on preferential basis Out of which during the year ended March 31 2020, the Company has converted 1,38,37,210 (March 31 2019- 34,88,372) compulsorily convertible debentures into equal numbers of equity shares

\*\* During the year ended March 31 2019 the Company had allotted 18,334,297 compulsory convertible preference shares of ₹ 10 each for consideration of ₹ 341,45.92 lacs on preferential basis. Out of which during the year ended March 31 2020, the Company has converted 1,38,37,210 (March 31 2019- 44,97,087) compulsorily convertible preference shares into equal numbers of equity shares

\*\* During the year ended March 31 2019, the Company had allotted 87,83,785 warrants. Out of which during the year ended March 31 2020, the Company has converted 59,56,757 (March 31 2019 - Nil) into equal numbers of equity shares and balance stand forfeited





**c. Rights, preferences and restrictions attached to shares:**

The Company has only one class of equity shares having a face value of ₹ 10 each. Each holder of equity shares is entitled to one vote per share. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company after distribution of all preferential amounts, in proportion to their holding.

**d. Particulars of shareholders holding more than 5% of the share capital:**

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	No. of Shares	% of holding	No. of Shares	% of holding	No. of Shares	% of holding
Newquest Asia Investments III Limited	15,116,279	21.43%	15,116,279	21.43%	1,279,069	5.48%
Clearsky Investment Holdings Pte Limited	15,116,279	21.43%	15,116,279	21.43%	1,279,069	5.48%
DBZ (Cyprus) Limited	13,565,891	19.23%	13,565,891	19.23%	-	-
Samena Fidem Holdings	5,956,757	8.45%	5,956,757	8.45%	-	-
PNB MetLife India Insurance Company Limited	1,428,600	2.03%	1,428,600	2.03%	1,428,600	6.12%
Chhatrasinh Investments Limited	1,320,372	1.87%	1,381,372	1.96%	1,433,267	6.14%
Samena Special Situations Mauritius	3,321,500	4.71%	3,321,500	4.71%	3,321,500	14.24%
Indagrowth Capital Fund I	3,443,640	4.88%	3,474,086	4.93%	3,488,372	14.95%
Poshika Advisory Services LLP	2,027,709	2.88%	3,019,817	4.38%	3,019,817	12.94%
Abakius Growth Fund- I	1,078,000	1.53%	-	-	-	-
Anand Ramakant Chokhani	-	-	87,186	0.12%	87,186	0.37%
Ramakant R. Chokhani HUF	-	-	315,356	0.45%	315,356	1.35%
Neelam R. Chokhani	-	-	9,253	0.01%	29,500	0.12%
Ramakant R. Chokhani	-	-	225,435	0.32%	215,435	0.92%
<b>Total</b>	<b>62,375,027</b>	<b>88.44%</b>	<b>63,017,811</b>	<b>89.35%</b>	<b>15,897,171</b>	<b>68.11%</b>

**e. Shares reservation:**

As at March 31, 2021 - 32,57,033, March 31, 2020 - 38,01,528 shares & March 31, 2019 - 39,988,964 Shares were reserved for issuance as below:

- March 31, 2021 - 32,57,033, March 31, 2020 - 38,01,528 & March 31, 2019 - 35,30,759 shares of ₹ 10 each towards outstanding employee stock options granted
- March 31, 2021 - Nil, March 31, 2020 - Nil & March 31, 2019 - 1,38,37,210 shares of ₹ 10 each towards outstanding compulsorily convertible preference shares
- March 31, 2021 - Nil, March 31, 2020 - Nil & March 31, 2019 - 1,38,37,210 shares of ₹ 10 each towards outstanding compulsorily convertible debentures
- March 31, 2021 - Nil, March 31, 2020 - Nil & March 31, 2019 - 87,83,785 shares of ₹ 10 each towards outstanding convertible warrants

**f. Objective for managing capital:**

The Company maintains an actively managed capital base to cover risks inherent in the business and is meeting the capital adequacy requirements as prescribed by Reserve Bank of India (RBI). The adequacy of the Company's capital is monitored using, among other measures, the regulations issued by RBI.



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**23. Other equity**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Compulsorily convertible preference shares	-	-	1,383.72
Share under issuance	-	-	17,500.00
Compulsorily convertible debentures	-	-	1,383.72
Money received against share warrants	-	-	3,250.00
Statutory reserve	2,110.47	1,535.92	1,145.55
Capital reserve	1,046.00	1,046.00	-
Securities premium account	77,673.44	77,673.44	53,327.22
Employee stock options scheme outstanding	853.86	648.75	300.01
Retained earnings	6,507.19	4,195.39	2,666.19
<b>Total</b>	<b>88,190.96</b>	<b>85,099.50</b>	<b>80,956.41</b>

**Nature and purpose of reserves :**

**Statutory reserves u/s 45-IC of The RBI Act, 1934**

Statutory reserve fund is required to be created by a Non-Banking Financial Company as per Section 45- IC of the Reserve Bank of India Act, 1934. The Company is not allowed to use the reserve fund except with authorisation of Reserve Bank of India.

**Capital reserve**

Capital reserve comprises of the amount received on share warrants & which are forfeited by the Company for non-payment of call money.

**Securities premium account**

Securities premium account is used to record the premium on issue of shares. The reserve is utilised in accordance with the provision of the Companies Act, 2013.

**Employee stock options scheme outstanding**

The shares options outstanding account is used to recognise the grant date fair value of options issued to employees under stock option schemes of the Company.

**Retained earnings**

Retained earnings represents surplus of accumulated earnings of the Company and which are available for distribution to shareholders.



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**24. Interest income**

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Interest on loans			
- Loan portfolio	13,360.27	7,112.74	113.67
Interest on other financial assets			
- Other financial assets	25.42	34.64	7.05
Interest on investment			
- Interest on fixed deposits with banks	1,425.78	741.81	2,638.06
- Interest on bonds	1.38	-	-
- Governments bonds and other taxable bonds	-	-	63.84
<b>Total</b>	<b>14,812.85</b>	<b>7,889.19</b>	<b>2,822.62</b>

**25. Dividend income**

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Dividend income on investment	-	17.40	50.43
<b>Total</b>	<b>-</b>	<b>17.40</b>	<b>50.43</b>

**26. Net gain on fair value changes**

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Net gain on financial instruments at fair value through profit and loss :-			
On trading portfolio			
- Gain on sale of investments	34.68	1,693.66	1,013.48
<b>Total</b>	<b>34.68</b>	<b>1,693.66</b>	<b>1,013.48</b>
Fair value changes :			
Realised	153.65	1,569.71	1,533.68
Unrealised	(118.97)	123.95	(520.20)
<b>Total</b>	<b>34.68</b>	<b>1,693.66</b>	<b>1,013.48</b>

**27. Other operating revenue**

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Processing fees income	55.63	51.43	1.33
Other miscellaneous income	77.91	17.69	5.74
<b>Total</b>	<b>133.54</b>	<b>69.12</b>	<b>7.07</b>

**28. Other Income**

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Marketing advisory fees	-	220.00	-
Technology support fees	300.00	625.00	-
Web display fees	50.00	-	500.00
Insurance commission Income	2.77	-	-
<b>Total</b>	<b>352.77</b>	<b>845.00</b>	<b>500.00</b>



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29. Finance cost

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
<b>Interest Costs</b>			
Interest expense on financial liabilities measured at amortised cost:			
(a) Interest on borrowings			
Interest on borrowings from banks and financial institutions	2,662.99	834.74	1.10
(b) Interest on debt securities			
Interest on redeemable non convertible debentures / Discount on Commercial paper	1,602.43	308.59	-
(c) Interest on lease liabilities			
Interest on lease liabilities	171.20	198.48	103.65
(d) Other interest expense			
Interest expense on other financial liabilities	19.62	25.49	-
<b>Total</b>	<b>4,456.24</b>	<b>1,367.30</b>	<b>104.75</b>

30. Impairment losses on financial instruments

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
<b>On financial instruments measured at amortised cost:</b>			
Impairment on loans			
Provision for expected credit loss	1,961.71	1,023.41	24.39
<b>Total</b>	<b>1,961.71</b>	<b>1,023.41</b>	<b>24.39</b>

31. Employee benefit expenses

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Salaries, other allowances and bonus	4,159.92	4,211.33	2,118.94
Contribution to provident and other funds (Refer Note 40a)	120.15	93.03	34.00
Gratuity expenses (Refer Note 40b)	37.62	31.27	21.67
Staff welfare expenses	9.87	30.43	6.00
Share based payments to employees (Refer Note 41)	205.11	348.74	300.01
<b>Total</b>	<b>4,532.67</b>	<b>4,714.80</b>	<b>2,480.62</b>

32. Depreciation and amortisation

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Depreciation on property, plant and equipment	152.96	139.49	11.39
Amortization on intangible assets	654.93	255.84	-
Depreciation on right of use asset	366.02	344.02	166.94
<b>Total</b>	<b>1,173.91</b>	<b>739.35</b>	<b>178.33</b>





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33. Other expenses

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Rent expenses	92.82	92.69	81.03
Communication expenses	71.04	95.31	5.65
Printing and stationery expenses	14.20	23.96	12.63
Advertisement and publicity expenses	3.03	6.02	3.84
Directors sitting fees	123.38	141.00	87.00
Payment to auditor **	46.03	51.28	12.00
Legal and professional expenses	741.84	714.28	404.23
Insurance expenses	46.82	102.11	15.05
Rates and taxes expenses	256.35	256.31	91.20
Computer maintenance and software expenses	320.39	403.78	43.63
Marketing and brand promotion expenses	6.73	11.25	35.46
Power and fuel expenses	10.65	20.96	5.62
Meeting and event expenses	14.91	20.10	4.59
Travelling, lodging and boarding expenses	35.24	186.90	170.21
Brokerage expenses	0.09	4.43	27.97
Miscellaneous expenses	193.83	203.55	84.01
CSR expenditure *	19.05	3.77	-
<b>Total</b>	<b>1,996.40</b>	<b>2,337.72</b>	<b>1,084.12</b>

\*\* Payment to auditor includes :

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
a. Statutory audit	23.21	31.00	6.15
b. Limited review	15.77	15.00	5.25
c. Certification matter	7.05	4.35	0.60
d. Out of pocket expenses	-	0.93	-
<b>Total</b>	<b>46.03</b>	<b>51.28</b>	<b>12.00</b>

\* Corporate Social Responsibility

The Company is required to contribute to corporate social responsibility activity as per CSR Rules under the Companies Act, 2013. During the year ended March 31, 2021, Company has spent ₹ 19.05 lacs whereas required sum to be spent was ₹ 18.57 lacs. The amount is spent towards Skill Training in Healthcare for Under-privileged youth through NGO.

The Company is required to contribute to corporate social responsibility activity as per CSR Rules under the Companies Act, 2013. During the year ended March 31, 2020, Company has spent ₹ 3.76 lacs out of required sum of ₹ 4.22 lacs. The amount is spent towards promoting gender equality and empowering women through NGO.

34. Exceptional expenses

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Recruitment fees for appointment of independent directors	-	-	140.38
Compensatory payment to executives	-	-	135.45
Stamp duty and fees for increase in authorised share capital	-	-	90.84
<b>Total</b>	<b>-</b>	<b>-</b>	<b>366.67</b>



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### 35. Earnings per share

Basic and diluted earnings per share [EPS] computed in accordance with Indian Accounting Standard (INDAS) 33 'Earnings per share' :

Basic EPS calculated by dividing the net profit for the year attributable to equity holders by the weighted average number of equity shares outstanding during the year.

Diluted EPS amounts are calculated by dividing the profit attributable to equity holders (after adjusting profit impact of dilutive potential equity shares, if any) by the aggregate of weighted average number of equity shares outstanding during the year and the weighted average number of equity shares that would be issued on conversion of all the dilutive potential equity shares into equity shares.

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
<b>Basic</b>			
Profit after tax [A]	2,872.75	1,951.86	394.64
Weighted average number of equity shares outstanding during the year (Nos) [B]	70,528,550	66,248,148	51,114,079
<b>Basic earnings per share (₹) [A/B]</b>	<b>4.07</b>	<b>2.95</b>	<b>0.77</b>
<b>Diluted</b>			
Profit after tax [A]	2,872.75	1,951.86	394.64
Weighted average number of equity shares outstanding during the year (Nos)	70,528,550	66,248,148	51,114,079
Weighted average number of potential equity shares on account of employee stock options and share warrants	-	1,831,840	1,805,233
Weighted average number of shares outstanding for diluted earning per share [C]	70,528,550	68,079,988	52,919,312
<b>Diluted earnings per share (₹) [A/C]</b>	<b>4.07</b>	<b>2.87</b>	<b>0.75</b>
Face value of shares (₹)	10	10	10

### 36. Contingent liabilities and capital commitments:

#### a. Contingent liabilities

All tax related liabilities till July 05, 2018 are covered by a deed of indemnity entered by existing promoters with erstwhile promoters. Further, there are no other contingent liability other than those covered under deed of indemnity.

#### b. Capital commitments

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Commitments not provided for :			
- Commitments related to loans sanction but undrawn	-	-	1,222.80
- Commitments related to loans sanction but partially undrawn	1,381.88	593.06	260.30
- Amount of contracts remaining to be executed on capital account	47.00	188.12	306.79
<b>Total</b>	<b>1,428.88</b>	<b>781.18</b>	<b>1,789.89</b>

### 37. Operating segments

There is no separate reportable segment, as per the INDAS 108 "Operating Segments" specified under Section 133 of the Act. The Company operates in a single segment only. There are no operations outside India and hence, there are no reportable geographical segments.



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(Currency : ₹ in lacs)

### 38. Related party

#### a. List of related parties and their relationship :

##### (i) Key managerial personnel (KMP) :

- Executive Chairman & Managing Director	Shachindra Nath
- Chief Executive Officer - (up to 05th July 2019)	Sunil S Sharma
- Whole Time Director & Chief Executive Officer	Abhijit Ghosh
- Chief Financial Officer (up to 04th July 2019)	Manish Chandras Parikh
- Chief Financial Officer (up to 12th November 2020)	Kalpeshkumar Ojha
- Chief Financial Officer (from 13th November 2020)	Sandeepkumar Zanvar
- Company Secretary	Aniket Karandikar

##### (ii) Enterprises over which KMP has control :

- Poshika Financial Ecosystem Private Limited
- Poshika Advisory Services LLP

Transactions with related parties are as enumerated below:

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Transaction during the year</b>			
<b>Expenses</b>			
<b>Poshika Financial Ecosystem Private Limited</b>			
Advisory and fund raising charges	-	-	2,457.38
<b>Remuneration paid *</b>			
Shachindra Nath	269.35	319.45	217.51
Abhijit Ghosh	136.52	302.26	323.48
Kalpeshkumar Ojha	65.04	117.69	49.67
Sandeepkumar Zanvar	23.87	-	-
Aniket Karandikar	23.83	32.11	12.85

\*The above figures does not include provision towards gratuity.

### 39. Expenditure in foreign currency

Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Other expenses	0.87	1.30	-
<b>Total</b>	<b>0.87</b>	<b>1.30</b>	<b>-</b>

### 40. Disclosure pursuant to INDAS 19 'Employee benefits'

#### a. Defined contribution plans :

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Employer's contribution to provident fund	84.44	68.81	33.99
Employer's contribution to national pension scheme	35.58	24.16	-
Employer's contribution to labour welfare fund	0.13	0.06	0.01
<b>Total</b>	<b>120.15</b>	<b>93.03</b>	<b>34.00</b>





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40. Disclosure pursuant to IndAS 19 'Employee benefits' (Continued)

b. Defined benefit plan

The following table sets out the status of the defined benefit plan as per the actuarial valuation by the independent actuary appointed by the Company :

(i). The principal assumptions used for the purposes of the actuarial valuations were as follows :

Particulars	Gratuity plans		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Discount rate	5.18%	5.45%	7.50%
Expected rate of return on plan asset	NA	NA	NA
Salary escalation	5.00%	7.00%	8.00%
Attrition rate	22.00%	22.00%	15.00%
Mortality table	Indian Assured Lives Mortality (2006-08)	Indian Assured Lives Mortality (2006-08)	Indian Assured Lives Mortality (2006-08)

(ii). Amounts recognised in the Statement of profit and loss in respect of these defined benefit plans are as follows :

Particulars	Gratuity plans		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Service cost:			
Current service cost	34.75	29.66	21.67
Expected Contributions by the employees	-	-	-
Past Service Cost (Amortised) Recognised	-	-	-
Past Service Cost (Vested Benefit) Recognised	-	-	-
Net interest expense	2.88	1.61	-
Components of defined benefit costs recognised in Statement of profit or loss	37.63	31.27	21.67
Remeasurement on the net defined benefit liability:			
Actuarial (gains) on defined benefit obligations	(19.19)	(0.03)	(0.21)
Components of defined benefit costs recognised in other comprehensive income	(19.19)	(0.03)	(0.21)
Total	18.44	31.24	21.46

(iii). The amount included in the Balance Sheet arising from the Company's obligation in respect of its defined benefit plans is as follows :

Particulars	Gratuity plans		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Present value of defined benefit obligation	71.14	52.70	21.46
Net liability arising from defined benefit obligation	71.14	52.70	21.46

(iv). Movements in the present value of the defined benefit obligation is as follows :

Particulars	Gratuity plans		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Opening defined benefit obligation	52.70	21.46	0.00
Current service cost	34.75	29.66	21.67
Interest cost	2.88	1.61	0.00
Remeasurement (gains)	(19.19)	(0.03)	(0.21)
Closing defined benefit obligation	71.14	52.70	21.46



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40. Disclosure pursuant to IndAS 19 'Employee benefits' (Continued)

(v). Maturity analysis of the benefit payments :

Projected benefits payable in future years	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
1st following year	0.41	0.30	0.11
2nd following year	0.37	0.27	0.11
3rd following year	12.70	0.25	0.11
4th following year	15.13	9.98	0.11
5th following year	12.87	11.89	4.34
Sum of years 6 To 10	37.21	34.24	17.01
Sum of years 11 and above	16.45	19.08	21.32

The estimates of future salary growth, factored in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market. Such estimates are very long term and are not based on limited past experience / immediate future. Empirical evidence also suggests that in very long term, consistent high salary growth rates are not possible.

(vi). Sensitivity analysis (defined benefit obligation) :

Particulars	As at March 31, 2021		As at March 31, 2020	
	Increase	Decrease	Increase	Decrease
Discount rate (1% movement)	(3.53)	3.83	(3.12)	3.42
Future salary growth (1% movement)	3.37	(3.21)	3.16	(2.98)
Attrition rate (1% movement)	(2.05)	2.09	(2.24)	2.32

Particulars	As at March 31, 2019	
	Increase	Decrease
Discount rate (1% movement)	(1.66)	1.85
Future salary growth (1% movement)	1.83	(1.67)
Attrition rate (1% movement)	(1.03)	1.07

Note :

The sensitivity analysis have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

The sensitivity analysis presented above may not be representative of the actual change in the projected benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

Furthermore, in presenting the above sensitivity analysis, the present value of the projected benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same method as applied in calculating the projected benefit obligation as recognised in the Balance Sheet.



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**41. Dislosures relating to employee stock option scheme**

The Company has one stock option scheme "CSL Employee Stock Option Scheme 2017". The said scheme was approved by board of directors on August 13, 2018 and by the shareholders in EGM dated September 18, 2018. During the year the Company has issued 597,617 (March 31, 2020: 270,769 & March 31, 2019: 3,530,759) options representing equal numbers of equity shares of ₹ 10 each.

The details in the CSL employee stock option scheme 2017 during the year ended March 31, 2021, March 31, 2020 & March 31, 2019 is set below:

Particulars	As at March 31, 2021 In numbers	Exercise price range As at March 31, 2020 In numbers	Exercise price range
CSL employee stock option scheme 2017 (face value of ₹ 10 each)			
Options outstanding at the beginning of the year	3,801,528	3,530,759	₹ 130
Add: Granted	597,617	270,769	₹ 130 - ₹ 180
Less: Exercised	-	-	-
Less: Lapsed	1,145,112	-	-
Options outstanding at the end of the year	3,254,033	3,801,528	₹ 130 - ₹ 180
Exercisable at the end of the year	3,254,033	3,801,528	₹ 130 - ₹ 180

Particulars	As at March 31, 2019 In numbers	Exercise price range
CSL employee stock option scheme 2017 (face value of ₹ 10 each)		
Options outstanding at the beginning of the year	-	-
Add: Granted	3,530,759	₹ 130
Less: Exercised	-	-
Less: Lapsed	-	-
Options outstanding at the end of the year	3,530,759	-
Exercisable at the end of the year	3,530,759	₹ 130

The Company follows accounting policy of fair value method for employee stock option (ESOPs) valuation. Accordingly accumulated expense of ₹ 205.11 lacs (previous years March 31, 2020 & March 31, 2019: ₹ 348.74 lacs & ₹ 300.01 lacs respectively) has been debited to the Statement of Profit and Loss of the year ended March 31, 2021.

**For Year ended March 31, 2021 -**

Particulars	CSL employee stock option scheme 2017 - Grant I	CSL employee stock option scheme 2017 - Grant II	CSL employee stock option scheme 2017 - Grant III	CSL employee stock option scheme 2017 - Grant IV	CSL employee stock option scheme 2017 - Grant V
Date of issue	August 13, 2018	September 26, 2018	November 07, 2018	November 14, 2018	December 26, 2018
Number of options granted	2,749,221	280,239	246,154	61,538	184,615
Method of settlement	Equity-based	Equity-based	Equity-based	Equity-based	Equity-based
Vesting period	13/08/2019 to 08/08/2020 13/08/2021 to 08/08/2022	26/09/2019 to 26/09/2020 26/09/2021 to 26/09/2022	02/11/2019 to 02/11/2020 02/11/2021 to 02/11/2022	14/11/2019 to 14/11/2020 14/11/2021 to 14/11/2022	26/12/2019 to 26/12/2020 26/12/2021 to 26/12/2022
Vesting pattern	16.66% 16.66% 16.66%	16.66% 16.66% 16.66%	16.66% 16.66% 16.66%	16.66% 16.66% 16.66%	16.66% 16.66% 16.66%
Weighted average remaining contractual life	1.12 years	1.24 years	1.34 years	1.37 years	1.40 years
Granted but not exercised	1,197,041	1,093,400	2,709,000	2,132,000	2,234,000
Weighted average share price at the date of exercise for stock options exercised during the year	N/A	N/A	N/A	N/A	N/A
Exercise period	Within a period of 3 years from date of vesting				





UGRO CAPITAL LIMITED  
(formerly known as CHOKHANI SECURITIES LIMITED)  
CIN:U71801MH1993PLC070239

Notes forming part of the INDAS Reformed Financial Statements (Continued)  
For the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lacs)

41. Disclosure relating to employee stock option scheme (Continued)

Vesting conditions		50 % of the vesting of options would be subject to continued employment with the Company and shall vest in equal installments over period of three years on the first, second and third anniversary of the grant date. 50 % of vesting of option would depend on pre-determined parameters laid down in scheme i.e. ROA and AUM along with passage of time of 3 years continuous employment in the company.				
Weighted average fair value of options as on grant date in ₹		61.91	63.00	62.42	63.78	62.34
Particulars		CSL employee stock option scheme 2017 - Grant VI	CSL employee stock option scheme 2017 - Grant VII	CSL employee stock option scheme 2017 - Grant VIII	CSL employee stock option scheme 2017 - Grant IX	CSL employee stock option scheme 2017 - Grant X
Date of grant		August 09, 2019	August 16, 2019	October 14, 2019	February 05, 2020	May 21, 2020
Number of options granted		169,230	46,154	15,385	191,024	191,024
Method of settlement		Equity shares	Equity shares	Equity shares	Equity shares	Equity shares
Vesting period		09/08/2020, 09/08/2021, 09/08/2022, 09/08/2023	16/08/2020, 16/08/2021, 16/08/2022, 16/08/2023	14/10/2020, 14/10/2021, 14/10/2022, 14/10/2023	05/02/2021, 05/02/2022, 05/02/2023, 05/02/2024	21/05/2021, 21/05/2022, 21/05/2023, 21/05/2024
Vesting pattern		16.66:16.66:16.66:50	16.66:16.66:16.66:50	16.66:16.66:16.66:50	16.66:16.66:16.66:50	16.66:16.66:16.66:50
Weighted average remaining contractual life		1.76 years	1.78 years	1.84 years	2.25 years	2.14 years
Granted but not exercised		236 shares	234 shares	234 shares	235 shares	234 shares
Weighted average share price at the date of exercise for stock options exercised during the year		Nil	Nil	Nil	Nil	Nil
Forfeited shares		Nil	Nil	Nil	Nil	Nil
Vesting conditions		Within a period of 3 years from date of vesting.				
		50 % of the Vesting of Options would be subject to continued employment with the Company and shall vest in equal installments over period of three years on the first, second and third anniversary of the grant date. 50 % of vesting of option would depend on pre-determined parameters laid down in scheme i.e. ROA and AUM along with passage of time of 3 years continuous employment in the company.				
Weighted average fair value of options as on grant date in ₹		74.80	81.44	77.38	66.37	46.18



**UGRO CAPITAL LIMITED**  
(formerly known as CHHOKRAM SECURITIES LIMITED)

CIN: L67120MH1997PLC079739

Notes forming part of the INDAS Reformat Financial Statements (Continued)  
For the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency: ₹ in lakh)

**41. Disclosure relating to employee stock option scheme (Continued)**

Particulars	CSL employee stock option scheme 2017 - Grant XI	CSL employee stock option scheme 2017 - Grant XII	CSL employee stock option scheme 2017 - Grant XIII	CSL employee stock option scheme 2017 - Grant XIV	CSL employee stock option scheme 2017 - Grant XV
Date of grant	13 November 2020	01 January 2021	09 February 2021	24 February 2021	01 March 2021
Number of options granted	115,945	78,000	61,538	216,080	100,000
Method of settlement	Equity shares	Equity shares	Equity shares	Equity shares	Equity shares
Vesting period	13/11/2021 to 13/11/2022 13/11/2022 to 13/11/2023 13/11/2023 to 13/11/2024	1/1/2022 to 1/1/2023 1/1/2023 to 1/1/2024 1/1/2024 to 1/1/2025	9/2/2022 to 9/2/2023 9/2/2023 to 9/2/2024 9/2/2024 to 9/2/2025	24/2/2022 to 24/2/2023 24/2/2023 to 24/2/2024 24/2/2024 to 24/2/2025	1/3/2022 to 1/3/2023 1/3/2023 to 1/3/2024 1/3/2024 to 1/3/2025
Vesting pattern	Weighted average remaining contractual life	16.66; 16.66; 16.66; 50	16.66; 16.66; 16.66; 50	16.66; 16.66; 16.66; 50	16.66; 16.66; 16.66; 50
Granted but not vested	2.62 years	2.70 years	2.86 years	2.91 years	2.92 years
Vested but not exercised	Nil	Nil	Nil	Nil	Nil
Weighted average share price at the date of exercise for stock options exercised during the year	Nil	Nil	Nil	Nil	Nil
Exercise period	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting
Vesting conditions	50 % of the V-Steps of Options would be subject to continued employment with the Company and shall vest in equal installments over a period of three years on the first, second and third anniversary of the grant date. 50 % of vesting of option would depend on the determined parameters laid down in scheme i.e. ROA and AUM along with passage of time of 3 years continuous employment in the company.	50 % of the V-Steps of Options would be subject to continued employment with the Company and shall vest in equal installments over a period of three years on the first, second and third anniversary of the grant date. 50 % of vesting of option would depend on the determined parameters laid down in scheme i.e. ROA and AUM along with passage of time of 3 years continuous employment in the company.	50 % of the V-Steps of Options would be subject to continued employment with the Company and shall vest in equal installments over a period of three years on the first, second and third anniversary of the grant date. 50 % of vesting of option would depend on the determined parameters laid down in scheme i.e. ROA and AUM along with passage of time of 3 years continuous employment in the company.	50 % of the V-Steps of Options would be subject to continued employment with the Company and shall vest in equal installments over a period of three years on the first, second and third anniversary of the grant date. 50 % of vesting of option would depend on the determined parameters laid down in scheme i.e. ROA and AUM along with passage of time of 3 years continuous employment in the company.	50 % of the V-Steps of Options would be subject to continued employment with the Company and shall vest in equal installments over a period of three years on the first, second and third anniversary of the grant date. 50 % of vesting of option would depend on the determined parameters laid down in scheme i.e. ROA and AUM along with passage of time of 3 years continuous employment in the company.
Weighted average fair value of options at grant date in ₹	31.37	35.47	37.46	38.16	39.41

Particulars	CSL employee stock option scheme 2017 - Grant XVI
Date of grant	31 March 2021
Number of options granted	40,770
Method of settlement	Equity shares
Vesting period	31/3/2022 to 31/3/2023 31/3/2023 to 31/3/2024 31/3/2024 to 31/3/2025
Vesting pattern	16.66; 16.66; 16.66; 50
Granted but not vested	3.00 years
Vested but not exercised	Nil
Weighted average share price at the date of exercise for stock options exercised during the year	Nil
Exercise period	Within a period of 3 years from date of vesting
Vesting conditions	50 % of the Vesting of Options would be subject to continued employment with the Company and shall vest in equal installments over a period of three years on the first, second and third anniversary of the grant date. 50 % of vesting of option would depend on the determined parameters laid down in scheme i.e. ROA and AUM along with passage of time of 3 years continuous employment in the company.
Weighted average fair value of options at grant date in ₹	41.44

Note - During the year certain employees of the company has surrendered their 2,36,999 ESOPs which was issued on August 06, 2019 and January 20, 2020 having an exercise price of Rs. 180 and Rs. 165 respectively. The company has re-issued the same number of ESOPs with the same vesting conditions at an exercise price of Rs. 130



41. Disclosure relating to employee stock option scheme (Continued)  
Exercise pricing formula

The exercise pricing formula for CSI employee stock option scheme 2017 are as under :  
The nomination and remuneration committee shall have the authority to determine the exercise price having regard to the valuation report of an independent valuer if any. The said committee shall in its absolute discretion, have the authority to grant the options at such discount / premium as it may deem fit.

Fair value methodology :

The fair value of options have been estimated on the date of grant using Black-Scholes model.

The key assumptions used in Black-Scholes model for calculating fair value under CSI employee stock option scheme 2017 with regard to various prices

Particulars	CSI employee stock option scheme 2017 - Grant I	CSI employee stock option scheme 2017 - Grant II	CSI employee stock option scheme 2017 - Grant III	CSI employee stock option scheme 2017 - Grant IV	CSI employee stock option scheme 2017 - Grant V
Risk-free interest rate	7.75%	8.02%	7.55%	7.48%	7.00%
Expected volatility of share price	39.71%*	41.40%*	41.50%*	41.65%*	42.28%*
Time to maturity (in years)	3.98	3.98	3.97	3.98	3.97
Dividend yield	-	-	-	-	-
The price of equity share as on grant date considered for valuation in (₹)	140**	141**	140**	140**	140**
*The daily volatility of the stock prices on BSE over a period prior to the date of grant, corresponding with the expected life of the Options has been considered to calculate the fair value.					
** The QIP issue price has been considered as the current market price for computing the fair value of ESOP since the market value on the date of grant of ESOP was not representative of the fair value of the share.					

Particulars

CSI employee stock option scheme 2017 - Grant VI	CSI employee stock option scheme 2017 - Grant VII	CSI employee stock option scheme 2017 - Grant VIII	CSI employee stock option scheme 2017 - Grant IX	CSI employee stock option scheme 2017 - Grant X
Risk-free interest rate	5.99%	6.06%	5.92%	6.05%
Expected volatility of share price	44.30%*	44.41%*	45.19%*	45.27%*
Time to maturity (in years)	3.80	3.79	3.71	3.55
Dividend yield	-	-	-	-
The price of equity share as on grant date considered for valuation in (₹)	180	180	180	-
*The daily volatility of the stock prices on BSE over a period prior to the date of grant, corresponding with the expected life of the Options has been considered to calculate the fair value.				
The fair value of the stock prices on BSE over a period prior to the date of grant, corresponding with the expected life of the Options has been considered to calculate the fair value.				

Particulars

CSI employee stock option scheme 2017 - Grant XI	CSI employee stock option scheme 2017 - Grant XII	CSI employee stock option scheme 2017 - Grant XIII	CSI employee stock option scheme 2017 - Grant XIV	CSI employee stock option scheme 2017 - Grant XV
Risk-free interest rate	3.05%	4.89%	5.37%	5.40%
Expected volatility of share price	51.38%*	51.43%*	51.47%*	51.47%*
Time to maturity (in years)	3.98	3.98	3.98	3.98
Dividend yield	-	-	-	-
The price of equity share as on grant date considered for valuation in (₹)	90	98.3	100.3	101.5
*The daily volatility of the stock prices on BSE over a period prior to the date of grant, corresponding with the expected life of the Options has been considered to calculate the fair value.				

Particulars

particulars	CSI employee stock option scheme 2017 - (Grant XV)
Risk-free interest rate	3.40%
Expected volatility of share price	51.47%*
Time to maturity (in years)	3.98
Dividend yield	-
The price of equity share as on grant date considered for valuation in (₹)	172.9

The daily volatility of the stock prices on BSE over a period prior to the date of grant, corresponding with the expected life of the Options has been considered to calculate the fair value.



**UGRO CAPITAL LIMITED**  
(formerly known as CHORHANI SECURITIES LIMITED)  
CIN: L67190MH1993PLC097039

Notes forming part of the INDAS Reformat Financial Statements (Continued)  
For the year ended March 31, 2021, March 31, 2020 & March 31, 2019  
(Currency : ₹ in lacs)

**41. Disclosure relating to employee stock option scheme (Continued)**

For Year ended March 31, 2020 -

Particulars	CSL employee stock option scheme 2017 - Grant I	CSL employee stock option scheme 2017 - Grant II	CSL employee stock option scheme 2017 - Grant III	CSL employee stock option scheme 2017 - Grant IV	CSL employee stock option scheme 2017 - Grant V
Date of grant	August 13, 2018	September 26, 2018	November 02, 2018	November 14, 2018	December 26, 2018
Date of board approval	August 13, 2018	August 13, 2018	August 13, 2018	August 13, 2018	August 13, 2018
Date of shareholders' approval	September 18, 2018	September 18, 2018	September 18, 2018	September 18, 2018	September 18, 2018
Date of NRC approval	NA	NA	NA	NA	NA
Number of options granted	2,740,233	289,229	246,154	61,538	144,615
Method of settlement	Equity shares	Equity shares	Equity shares	Equity shares	Equity shares
Vesting period	13/08/2019, 13/08/2020, 13/08/2021, 13/08/2022	28/09/2019, 28/09/2020, 28/09/2021, 28/09/2022	02/11/2019, 02/11/2020, 02/11/2021, 02/11/2022	14/11/2019, 14/11/2020, 14/11/2021, 14/11/2022	26/12/2019, 26/12/2020, 26/12/2021, 26/12/2022
Vesting period:	16.66% in 16.66% 50%	16.66% in 16.66% 50%	16.66% in 16.66% 50%	16.66% in 16.66% 50%	16.66% in 16.66% 50%
Weighted average remaining contractual life	1.77 years	1.89 years	3.97 years	3.02 years	2.14 years
Granted but not exercised	2.37 years	2.49 years	2.59 years	2.62 years	2.74 years
Weighted average share price at the date of exercise for stock options exercised during the year	Nil	Nil	Nil	Nil	Nil
Exercise period	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting
41. Disclosure relating to employee stock option scheme (Continued)					
Vesting condition	50% of the vesting of options would be subject to continued employment with the Company and shall vest in equal installments over	50% of the vesting of options would be subject to continued employment with the Company and shall vest in equal installments over	50% of the vesting of options would be subject to continued employment with the Company and shall vest in equal installments over	50% of the vesting of options would be subject to continued employment with the Company and shall vest in equal installments over	50% of the vesting of options would be subject to continued employment with the Company and shall vest in equal installments over
Weighted average fair value of options at the grant date as (₹)	81.91	63.49	62.92	62.78	62.54

Particulars	CSL employee stock option scheme 2017 - Grant VI	CSL employee stock option scheme 2017 - Grant VII	CSL employee stock option scheme 2017 - Grant VIII	CSL employee stock option scheme 2017 - Grant IX
Date of grant	August 09, 2019	August 16, 2019	October 14, 2019	February 05, 2020
Date of board approval	NA	NA	NA	NA
Date of shareholders' approval	NA	NA	NA	NA
Date of NRC approval	August 09, 2019	August 06, 2019	August 06, 2019	January 30, 2020
Number of options granted	162,230	46,151	15,385	40,000
Method of settlement	Equity shares	Equity shares	Equity shares	Equity shares
Vesting period	09/08/2020, 09/08/2021, 09/08/2022, 09/08/2023	16/08/2020, 16/08/2021, 16/08/2022, 16/08/2023	14/10/2020, 14/10/2021, 14/10/2022, 14/10/2023	05/02/2021, 05/02/2022, 05/02/2023, 05/02/2024
Vesting period:	16.66% in 16.66% 50%	16.66% in 16.66% 50%	16.66% in 16.66% 50%	16.66% in 16.66% 50%
Weighted average remaining contractual life	2.36 years	2.34 years	2.54 years	2.85 years
Granted but not exercised	Nil	Nil	Nil	Nil
Weighted average share price at the date of exercise for stock options exercised during the year	Nil	Nil	Nil	Nil
Exercise period	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting	Within a period of 3 years from date of vesting
Vesting condition	50% of the vesting of options would be subject to continued employment with the Company and shall vest in	50% of the vesting of options would be subject to continued employment with the Company and shall vest in	50% of the vesting of options would be subject to continued employment with the Company and shall vest in	50% of the vesting of options would be subject to continued employment with the Company and shall vest in
Weighted average fair value of options at the grant date as (₹)	74.30	81.44	77.38	66.37





UGRO CAPITAL LIMITED  
(formerly known as CHOKHANI SECURITIES LIMITED)  
CIN: L67120MH1993PLC070719

Notes forming part of the INDIAS Reformed Financial Statements (Continued)  
For the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency: ₹ in lakh)

#### 41. Disclosure relating to employee stock option scheme (Continued)

##### Exercise pricing formula

The exercise pricing formula for CSL employee stock option scheme 2017 are as under:

The nomination and remuneration committee shall have the authority to determine the exercise price having regard to the valuation report of an independent valuer if any. The said committee shall in its absolute discretion.

##### Fair value methodology:

The fair value of options have been estimated on the date of grant using Black-Scholes model:

The key assumptions used in Black-Scholes model for calculating fair value under CSL employee stock option scheme 2017 with respect to various grants

Particulars	CSL employee stock option scheme 2017 - Grant I	CSL employee stock option scheme 2017 - Grant II	CSL employee stock option scheme 2017 - Grant III	CSL employee stock option scheme 2017 - Grant IV	CSL employee stock option scheme 2017 - Grant V
Risk-free interest rate	7.75%	8.02%	7.56%	7.48%	7.09%
Expected volatility of share price	39.71%*	41.40%*	41.56%*	41.65%*	42.28%*
Time to maturity (in years)	3.98	3.98	3.97	3.98	3.97
Dividend yield	-	-	-	-	-
The price of equity share as on grant date considered for valuation in ₹	140**	140**	140**	140**	140**
The daily volatility of the stock prices on BSE over a period prior to the date of grant, corresponding with the expected life of the Options has been considered to calculate the fair value.	-	-	-	-	-
** The QIP issue price has been considered as the current market price for computing the fair value of ESOP since the market value on the date of grant of ESOP was not representative of the fair value of the share	-	-	-	-	-

Particulars	CSL employee stock option scheme 2017 - Grant VI	CSL employee stock option scheme 2017 - Grant VII	CSL employee stock option scheme 2017 - Grant VIII	CSL employee stock option scheme 2017 - Grant IX
Risk-free interest rate	5.99%	6.08%	5.94%	6.05%
Expected volatility of share price	44.30%*	44.41%*	45.19%*	45.27%*
Time to maturity (in years)	3.80	3.79	3.71	3.55
Dividend yield	-	-	-	-
The price of equity share as on grant date considered for valuation in ₹	180	180	180	165
The daily volatility of the stock prices on BSE over a period prior to the date of grant, corresponding with the expected life of the Options has been considered to calculate the fair value	-	-	-	-



UGRO CAPITAL LIMITED  
(formerly known as CHOKHANT SECURITIES LIMITED)  
CIN:L67120MH1993PLC070739

Notes forming part of the INDAS Reformatted Financial Statements (Continued)  
For the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lacs)

**42. Leases (entity as a lessee)**

The Company as a lessee, recognises the right-of-use asset and lease liability at the lease commencement date. The right-of-use asset is measured by applying cost model i.e. right-of-use asset at cost less accumulated depreciation /impairment losses.

**a. Right of use asset :**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Office Premises :</b>			
At cost at the beginning of the year	1,854.97	1,794.60	-
Additions during the year	92.10	60.37	1,794.60
Remeasurement of Assets	24.21	-	-
At cost at the end of the year	1,971.28	1,854.97	1,794.60
Accumulated depreciation as at the beginning of the year	510.96	166.94	-
Depreciation for the year	366.01	344.02	166.94
Accumulated depreciation as at the end of the year	876.97	510.96	166.94
Net carrying amounts as at the end of the year	1,094.31	1,344.01	1,627.66

**b. Amount recognised in Statement of Profit and loss :**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Depreciation expense for the year on right-of-use assets	366.01	344.02	166.94
Interest expense for the year on lease liabilities	24.47	198.48	103.65
<b>Total expenses recognised in Statement of profit and loss</b>	<b>390.48</b>	<b>542.50</b>	<b>270.59</b>

The total cash outflow on account of lease rental amounting for the current year ₹ 447.99 lacs (March 31, 2020 : ₹ 445.44 lacs & March 31, 2019 : ₹ 166.01 lacs).

The average lease term for the rented office premises is ranging between 5 to 12 years.

**c. Lease liabilities :**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Lease liabilities	1,340.97	1,545.55	1,732.15
<b>Total</b>	<b>1,340.97</b>	<b>1,545.55</b>	<b>1,732.15</b>

**d. Maturity analysis of lease liabilities :**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Not later than 1 year	404.82	294.10	244.71
Later than 1 year and not later than 5 years	884.64	1,190.00	1,356.35
Later than 5 years	51.51	61.45	131.09
<b>Total</b>	<b>1,340.97</b>	<b>1,545.55</b>	<b>1,732.15</b>

The entity has adequate liquidity for payment of lease liabilities. The Company regularly monitor and pays lease rentals on timely manner as per the terms of respective lease and license agreement.

The Company has right to extend lease term as per mutually agreed terms laid down in respective lease and license agreement. The Company takes into account effect of extended lease term while recording the lease assets and lease liabilities accordingly.



UGRO CAPITAL LIMITED  
(formerly known as CHOKHANI SECURITIES LIMITED)  
CIN: L67120MH1993PLC070739

Notes forming part of the INDAS Reformatted Financial Statements (Continued)  
For the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lacs)

**43. Details of dues to micro and small enterprises**

The Company has sent confirmations to suppliers to confirm whether they are covered under The Micro, Small and Medium Enterprises Development Act 2006 (MSMED Act, 2006) as well as they have filled required memorandum with prescribed authorities. Out of the confirmations sent to the parties, some confirmation have been received till date of finalisation of Balance Sheet. Based on the confirmations received, the outstanding amounts payable to vendors covered under The Micro, Small and Medium Enterprises Development Act 2006 are given below :

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
1. The principal amount remaining unpaid at the end of the accounting year.	0.01	10.14	-
2. The interest amount remaining unpaid at the end of the accounting year.	-	-	-
3. The amount of interest paid by the Company in terms of section 16 of The MSMED Act, 2006, along with the amounts of the payment made to the suppliers beyond the appointed day during the year.	-	-	-
4. The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under The MSMED Act, 2006.	-	-	-
5. The amount of interest due and payable for the period (where the principal has been paid but interest under The MSMED Act, 2006 not paid)	-	-	-
6. The amount of interest accrued and remaining unpaid at the end of accounting year.	-	-	-
7. The amount of further interest due and payable even in the succeeding year, until such date when the interest dues as above are actually paid to the small enterprise, for the purpose of disallowance as a deductible expenditure under section 23 of The MSMED Act, 2006	-	-	-
<b>The balance of MSMED parties as at the end of the year</b>	<b>0.01</b>	<b>10.14</b>	<b>-</b>



UGRO CAPITAL LIMITED  
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CIN:L67120MH1993PLC070739

Notes forming part of the INDAS Reformatted Financial Statements (Continued)  
For the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in laes)

44. Summarised classification of financial assets and liabilities :

Particulars	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Amortised cost	At fair value through profit and loss account	Total	Amortised cost	At fair value through profit and loss account	Total	Amortised cost	At fair value through profit and loss account	Total
<b>Financial assets</b>									
Cash and cash equivalents	12,365.55	-	12,365.55	874.64	-	874.64	32,086.98	-	32,086.98
Bank balance other than cash and cash equivalents	19,238.99	-	19,238.99	14,091.31	-	14,091.31	27,820.15	-	27,820.15
Trade receivables	357.77	-	357.77	657.93	-	657.93	232.00	-	232.00
Loans	127,880.52	-	127,880.52	83,238.19	-	83,238.19	7,889.47	-	7,889.47
Investments	1,508.21	4,014.54	5,522.75	-	7,250.81	7,250.81	-	10,678.86	10,678.86
Other financial assets (Refer Note 8)	323.11	-	323.11	8,328.15	-	8,328.15	4,165.32	-	4,165.32
<b>Total</b>	<b>161,674.14</b>	<b>4,014.54</b>	<b>165,688.68</b>	<b>107,190.21</b>	<b>7,250.81</b>	<b>114,441.02</b>	<b>72,193.91</b>	<b>10,678.86</b>	<b>82,872.77</b>
<b>Financial liabilities</b>									
Payables									
(A) Trade payables									
(I) total outstanding dues of micro enterprises and small enterprises	0.01	-	0.01	10.14	-	10.14	-	-	-
(II) total outstanding dues of creditors other than micro enterprises and small enterprises	735.93	-	735.93	1,039.00	-	1,039.00	90.50	-	90.50
(B) Other payables									
(I) total outstanding dues of creditors other than micro enterprises and small enterprises	287.36	-	287.36	371.36	-	371.36	501.26	-	501.26
Debt securities	29,940.69	-	29,940.69	5,009.41	-	5,009.41	-	-	-
Borrowings (other than debt securities)	46,628.79	-	46,628.79	20,444.46	-	20,444.46	973.60	-	973.60
Other financial liabilities (Refer Note 19)	1,729.13	-	1,729.13	1,870.87	-	1,870.87	1,767.52	-	1,767.52
<b>Total</b>	<b>79,321.91</b>	<b>-</b>	<b>79,321.91</b>	<b>28,745.24</b>	<b>-</b>	<b>28,745.24</b>	<b>3,332.88</b>	<b>-</b>	<b>3,332.88</b>





UGRO CAPITAL LIMITED  
(formerly known as CHOKHANI SECURITIES LIMITED)  
CIN:L67120MH1993PLC070739

Notes forming part of the INDAS Reformatted Financial Statements (Continued)  
For the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lacs)

#### 45. Financial risk management

The Company has exposure to the following risks from financial instruments:

- a Credit Risk
- b Liquidity Risk
- c Market Risk
- d Operational Risk

The Company is exposed to a variety of risks such as credit risk, liquidity risk, market risk, operational risk, etc. The Company has therefore invested in talent, processes and emerging technologies for building advanced risk and underwriting capabilities. The Board of Directors has constituted a Risk Management Committee to address these risks. The Risk Management Committee's mandate includes periodic review of the risk management policy, risk management planning, implementation and monitoring of the risk management plan and mitigation of key risks. The risk owners are accountable to the Risk Committee for identification, assessment, aggregation, reporting and monitoring of risks. The board of directors are responsible for providing overall risk oversight, approving risk appetite, risk management policies and frameworks and providing adequate oversight for the decisions.

##### (A) Credit Risk

Risk Management team is engaged in defining a framework, overseeing enterprise wide risks and building a portfolio within the risk appetite of the company. The effective management of credit risk requires the establishment of appropriate credit risk policies and processes. The company has comprehensive and well-defined credit policies across various businesses, products and segments, which encompass credit approval process for all businesses along with guidelines for mitigating the risks associated with them. Credit underwriting is driven by a deep understanding of the selected segments, which forms proprietary risk models and approaches. The company believes in positive sector/sub-sector selection to source its business. Same is done primarily through Analytics and survey. Further the company has also developed sophisticated sector/sub-sector scorecards both statistical and expert. The proposals are appraised based on understanding of these sector/sub-sectors. Fine balance of sector knowledge, data analytics, touch and feel and digital process is used for underwriting the proposals. Given the dynamic nature of the market, the credit policies are regularly reviewed and amended.

##### Management of Credit Risk

##### Write off policy :

Financial assets are written off either partially or in their entirety only when the Company has stopped pursuing the recovery. Any subsequent recoveries are credited to impairment on financial instrument in Statement of profit and loss. The write off decisions will be taken by management which would be based on suitable justification notes presented by the responsible business / collections team.

##### Credit quality analysis :

The Company's policies for computation of expected credit loss (ECL) are set out below:

##### (A) ECL on Loans and advances

ECL is computed for loans and investments portfolio of the Company :

##### Loan portfolio :

UGRO Capital Ltd is primarily engaged into SME lending and has segmented its lending portfolio based on the homogenous nature of group of borrowers. As a result, Portfolio Segmentation considered for ECL computation for seventeen segments.

##### Definition of default :

A default shall be considered to have occurred when any of the following criteria are met:

- a) An asset is more than 90 DPD
- b) If one facility of borrower is NPA, all the facilities of that borrower are to be treated as NPA.

##### Significant increase in credit risk (SICR) criteria :

- (a) External credit rating going below investment grade rating
- (b) significant changes in the expected performance and behavior of the borrower, including changes in the payment status of borrowers
- (c) Other Qualitative parameters :
  - existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant change in the borrower's ability to meet its debt obligations
  - an actual or expected significant adverse change in the regulatory, economic, or technological environment of the sector that results in a significant change in the sector's ability to meet its debt obligations
- (d) Any other qualitative parameter.

##### Definition of low credit risk :

A case which has scores above cutoff norms as set by Company from time to time and current status is Stage I is termed as low credit risk.

##### Forward looking factors :

Forward looking factors are considered while determining the significant increase in credit risk.

##### Staging criteria :

Following staging criteria is used for loans :

- (i) 0 - 30 days past due (DPD) as Stage I;
- (ii) 31- 90 DPD as Stage II; and
- (iii) outstanding > 90 DPD as Stage III

Any deviation to the above classification shall be approved by audit committee of the board (ACB)



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(Currency : ₹ in lacs)

#### 45. Financial risk management (Continued)

##### Probability of Default (PD%)

PD are determined depending on the risk profile of the pool of loans based internal rating models, credit bureau models, corporate ratings, specific market estimates as applicable to the respective portfolio segments

##### Loss given default (LGD%)

Loss given default (LGD) represents recovery from defaulted assets

LGD computation is based on Foundational-Internal Rating Based (F-IRB) approach or basis cashflows from post default workout and collections, as applicable to respective portfolio segments

LGD is determined based on FIRB approach for Stage 1 and Stage 2, for Stage 3 loans the Company estimates the cash flows expected over a time period

##### Exposure at Default (EAD)

Exposure at default represents the outstanding balance at the reporting date plus expected drawdowns on committed facilities UGRO Capital Ltd has considered following for EAD computation :

- a. On books principle exposure
- b. Accumulated interest exposure
- c. Excluding FLDG amount, if any

The Company actively participates in co-lending with other NBFC partners. In many of these deals there is a FLDG in the form of FD (or equivalent) or corporate guarantee

In such scenario, while arriving at EAD, FLDG amount would be subtracted

In case of default in such arrangements, if the trigger event occurs for both unsecured and Secured loans on 89th day the POS plus accumulated interest would be adjusted from FLDG. The interest accumulation to stop in accounting books for such assets as there would not be principal outstanding

##### (B) Undrawn exposure

In case of ECL on undrawn exposure, the EAD is computed after considering credit conversion factor (CCF) of 50% (percentage as prescribed by RBI) and 12 month ECL is computed for all undrawn commitments pertaining to Stage 1 assets considering PD% and LGD% of the respective categories of loans and advances

##### Applicable provisions for NBFC covered under INDAS :

RBI under this circular provide that NBFCs which are required to comply with Indian Accounting Standards (INDAS) shall, as hitherto, continue to be guided by the guidelines duly approved by their board and as per ICAI guidelines for recognition of the impairments

##### Portfolio default and loss estimates :

To arrive at an early estimation of loss, an internally developed methodology has been adopted

- i) For term loans, the method combines macroeconomic outlook of sector demand, entities' cash in hand and losses incurred during/immediately after the lockdown period, to arrive at a projection of delinquency and loss
- ii) For SCF portfolio, the assessment is based on evaluation of anchors basis personal interviews conducted by the Company officers, focussing on key business aspects such as capacity utilization, production impact, fixed costs v/s cash flow.
- iii) For onward lending, the estimates are based on client level assessment
- iv) For direct assignment, the estimates are based on partner assessment and high-level multipliers.



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(Currency : ₹ in lacs)

45. Financial risk management (Continued)

A. Movement of expected credit loss on advances:

Particulars	Stage 1	Stage 2	Stage 3	Purchased or originated credit impaired	Management Overlay	Total
Opening balances as at April 01, 2020	633.25	52.10	359.68	-	-	1,045.03
Changes in the loss allowance during the year:						
Transfer to Stage 1	2.56	(2.30)	(0.26)	-	-	-
Transfer to Stage 2	(43.87)	43.89	(0.02)	-	-	-
Transfer to Stage 3	(669.50)	(165.61)	835.11	-	-	-
New loan originated during the year	920.10	30.62	56.60	-	-	1,007.32
Other movements (on account of change in EAD)	354.74	116.33	(240.11)	-	-	230.96
Management overlay	-	-	-	-	270.00	270.00
Closing balance as at March 31, 2021	1,197.28	75.03	1,011.01	-	270.00	2,553.31
Opening balance as at April 01, 2019	23.56	0.80	-	-	-	24.36
Changes in the loss allowance during the year:						
Transfer to Stage 1	0.80	(0.80)	-	-	-	-
Transfer to Stage 2	-	-	-	-	-	-
Transfer to Stage 3	-	-	-	-	-	-
New loan originated during the year	111.41	52.67	359.68	-	-	1,023.76
Other movements (on account of change in EAD)	(2.52)	(0.57)	-	-	-	(3.09)
Closing balance as at March 31, 2020	633.25	52.10	359.68	-	-	1,045.03
Opening balance as at April 01, 2018	-	-	-	-	-	-
Changes in the loss allowance during the year:						
Transfer to Stage 1	-	-	-	-	-	-
Transfer to Stage 2	-	-	-	-	-	-
Transfer to Stage 3	-	-	-	-	-	-
New loan originated during the year	23.56	0.80	-	-	-	24.36
Other movements (on account of change in EAD)	-	-	-	-	-	-
Closing balance as at March 31, 2019	23.56	0.80	-	-	-	24.36

B. Movement of expected credit loss (ECL) on loan commitments:

Particulars	Stage 1	Stage 2	Stage 3	Total
Opening balances as at April 01, 2020	2.77	-	-	2.77
Changes in the loss allowance during the year:				
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
Write off	-	-	-	-
Changes due to modifications that did not result in derecognition	-	-	-	-
New loan commitments originated during the year	8.69	-	-	8.69
Other movements (on account of change in EAD)	(2.77)	-	-	(2.77)
Closing balance as at March 31, 2021	8.69	-	-	8.69
Opening balances as at April 01, 2019	-	-	-	-
Changes in the loss allowance during the year:				
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
New loan commitments originated during the year	2.77	-	-	2.77
Other movements (on account of change in EAD)	-	-	-	-
Closing balance as at March 31, 2020	2.77	-	-	2.77
Opening balance as at April 01, 2018	-	-	-	-
Changes in the loss allowance during the year:				
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
New loan commitments originated during the year	-	-	-	-
Other movements (on account of change in EAD)	-	-	-	-
Closing balance as at March 31, 2019	-	-	-	-





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Notes forming part of the INDAS Reformatted Financial Statements (Continued)  
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(Currency : ₹ in lacs)

**C. Movement in gross carrying amount of advances :**

Particulars	Stage 1	Stage 2	Stage 3	Purchased or originated credit impaired	Total
Opening balance of gross carrying amount as at April 01, 2020	82,372.14	1,820.71	817.76	-	85,010.61
Changes in the gross carrying amount during the year :					
Transfer to Stage 1	74.76	(64.58)	(10.18)	-	-
Transfer to Stage 2	(1,641.69)	1,651.52	(9.86)	-	-
Transfer to Stage 3	(1,932.42)	(525.88)	2,458.30	-	-
New loan originated during the year	81,536.19	2,023.61	286.61	-	83,846.41
Other movements (on account of change in EAD)	(34,410.67)	(1,154.38)	(498.21)	-	(36,063.26)
Closing balance as at March 31, 2021	125,998.34	3,751.80	3,044.42	-	132,793.76
Opening balance of gross carrying amount as at April 01, 2019	7,943.71	19.63	-	-	7,963.34
Changes in the gross carrying amount during the year :					
Transfer to Stage 1	10.31	(10.31)	-	-	-
Transfer to Stage 2	-	-	-	-	-
Transfer to Stage 3	(111.72)	-	111.72	-	-
New loan originated during the year	78,270.04	1,820.70	706.04	-	80,796.78
Other movements (on account of change in EAD)	(3,740.20)	(9.31)	-	-	(3,749.51)
Closing balance as at March 31, 2020	82,372.14	1,820.71	817.76	-	85,010.61
Opening balance as at April 01, 2018	-	-	-	-	-
Changes in the loss allowance during the year :					
Transfer to Stage 1	-	-	-	-	-
Transfer to Stage 2	-	-	-	-	-
Transfer to Stage 3	-	-	-	-	-
New loan originated during the year	7,943.71	19.63	-	-	7,963.34
Other movements (on account of change in EAD)	-	-	-	-	-
Closing balance as at March 31, 2019	7,943.71	19.63	-	-	7,963.34

**45. Financial risk management (Continued)**

**D. Movement in loan commitments :**

Particulars	Stage 1	Stage 2	Stage 3	Total
Opening balance as at April 01, 2020	593.91	-	-	593.91
Changes in loan commitments during the year :				
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
New loan commitments originated during the year	1,381.88	-	-	1,381.88
Other movements (on account of change in EAD)	(593.91)	-	-	(593.91)
Closing balance as at March 31, 2021	1,381.88	-	-	1,381.88
Opening balance as at April 01, 2019	-	-	-	-
Changes in loan commitments during the year :				
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
New loan commitments originated during the year	593.91	-	-	593.91
Other movements (on account of change in EAD)	-	-	-	-
Closing balance as at March 31, 2020	593.91	-	-	593.91
Opening balance as at April 01, 2018	-	-	-	-
Changes in loan commitments during the year :				
Transfer to Stage 1	-	-	-	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	-	-	-
New loan commitments originated during the year	-	-	-	-
Other movements (on account of change in EAD)	-	-	-	-
Closing balance as at March 31, 2019	-	-	-	-



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Notes forming part of the INDAS Reformatted Financial Statements (Continued)  
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(Currency : ₹ in lacs)

**F. Details of collateral received against loan portfolio :**

Nature of security against advances :

Underline securities for the assets secured by tangible assets are property, machinery, plant & equipment and book debts. The value of the collateral for the below calculation is taken at the date of loan inception.

Advances (LTV band wise) :

LTV ratio	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	Gross carrying amount of advances	Cumulative loss allowance	Gross carrying amount of advances	Cumulative loss allowance	Gross carrying amount of advances	Cumulative loss allowance
Less than 50%	21,738.07	132.49	10,583.87	65.66	-	-
51% - 70%	21,100.79	183.50	14,683.58	123.69	-	-
71%-90%	17,935.08	126.71	9,046.87	67.07	-	-
> 90%	28,256.91	419.90	98.64	0.07	-	-

Credit impaired advances (LTV band wise) :

LTV ratio	As at March 31, 2021		As at March 31, 2020		As at March 31, 2020	
	Gross carrying amount of advances	Cumulative loss allowance	Gross carrying amount of advances	Cumulative loss allowance	Gross carrying amount of advances	Cumulative loss allowance
Less than 50%	374.80	30.30	122.11	1.41	-	-
71%-90%	99.29	5.08	-	-	-	-
> 90%	579.93	89.59	-	-	-	-

\*There is no collateral repossessed by the Company during the year.





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(Currency : ₹ in lacs)

#### 45. Financial risk management (Continued)

##### h. Liquidity risk

Liquidity risk arises from the Company's inability to meet its cash flow commitments on time. Prudent liquidity risk management implies maintaining sufficient stock of cash and marketable securities and maintaining availability of standby funding through an adequate line up of committed credit facilities. Our Treasury team actively manages asset and liability positions in accordance with the overall guidelines laid down by the regulator in the Asset Liability management framework. Company continues to maintain positive ALM.

The Company's ALCO monitors asset liability mismatches to ensure that there are no imbalances or excessive concentrations on either side of the Balance Sheet. The Company continuously monitors liquidity in the market, and as a part of its ALCO strategy.

Unmismatched cash flows by contractual maturities for financial assets and financial liabilities as at March 31, 2021 :

Particulars	Carrying amount	Gross Nominal	Not later than one month	Later than one month and not later than three months	Later than three months and not later than one year	Later than one year and not later than five years	Later than five years
<b>Financial assets (Inflow) :</b>							
Cash and cash equivalents	12,365.55	12,365.55	12,365.55	-	-	-	-
Bank balance other than cash and cash equivalents	19,238.99	19,987.06	7,110.55	5,054.95	6,835.16	986.40	-
Trade receivables	357.77	357.77	-	357.77	-	-	-
Loans	130,442.52	161,045.73	3,347.20	8,463.97	30,334.80	82,615.22	36,284.45
Investments	5,522.75	6,033.90	4,055.46	-	66.83	1,397.95	513.66
Other financial assets	323.11	323.11	-	-	94.97	222.88	5.26
<b>Financial liabilities (outflow) :</b>							
<b>Payables</b>							
(A) Trade payables							
(i) total outstanding dues of micro enterprises and small enterprises	0.01	0.01	0.01	-	-	-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	735.93	745.88	32.64	588.97	133.17	-	-
(B) Other payables							
(i) total outstanding dues of creditors other than micro enterprises and small enterprises	287.36	287.36	-	-	287.36	-	-
Debt securities	29,940.69	34,326.07	48.72	1,234.19	17,224.43	15,718.73	-
Borrowings (other than debt securities)	46,628.79	49,947.65	2,145.53	3,623.18	15,300.54	28,879.40	-
Other financial liabilities	7,728.13	2,019.02	47.41	109.35	408.23	1,381.66	72.38

Unmismatched cash flows by contractual maturities for financial assets and financial liabilities as at March 31, 2020 :

Particulars	Carrying amount	Gross Nominal	Not later than one month	Later than one month and not later than three months	Later than three months and not later than one year	Later than one year and not later than five years	Later than five years
<b>Financial assets (Inflow) :</b>							
Cash and cash equivalents	874.64	874.64	874.64	-	-	-	-
Bank balance other than cash and cash equivalents	14,091.31	338.58	1.43	-	4,672.54	10,494.60	-
Trade receivables	657.93	657.93	-	657.93	-	-	-
Loans	83,238.19	112,088.44	1,790.38	14,875.31	25,510.24	49,452.40	24,462.11
Investments	7,250.81	7,250.81	7,250.81	-	-	-	-
Other financial assets	8,328.14	8,328.14	4,130.44	4,000.00	-	191.55	6.16
<b>Financial liabilities (outflow) :</b>							
<b>(A) Trade payables</b>							
(i) total outstanding dues of micro enterprises and small enterprises	10.14	60.14	-	10.14	-	-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	1,039.00	1,061.58	38.64	792.99	110.06	123.20	-
<b>(B) Other payables</b>							
(i) total outstanding dues of creditors other than micro enterprises and small enterprises	371.36	371.36	-	-	371.36	-	-
Debt securities	5,089.41	5,061.49	5,061.49	-	-	-	-
Borrowings (other than debt securities)	20,444.46	22,775.45	4,306.12	1,682.98	9,081.30	7,694.15	-
Other financial liabilities	1,870.87	2,117.44	37.95	84.33	351.96	1,756.90	86.30

\* Moratorium status for the months of April 20 and May 20 has been taken as on the date of signing the financial statement.



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Notes forming part of the INDAS Reformatted Financial Statements (Continued)  
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(Currency : ₹ in lacs)

45. Financial risk management (Continued)

Undiscounted cash flows by contractual maturities for financial assets and financial liabilities as at March 31, 2019:

Particulars	Carrying Amount	Gross nominal	Not later than one month	Later than one month and not later than three months	Later than three months and not later than one year	Later than one year and not later than five years	Later than five years
<b>Financial assets (inflow) :</b>							
Cash and cash equivalents	32,986.98	32,986.98	31,149.04	1,837.94	-	-	-
Bank balance other than cash and cash equivalents	27,820.15	28,033.19	4,098.57	2,559.18	21,375.44	-	-
Trade receivables	232.00	232.00	-	232.00	-	-	-
Loans	7,888.47	9,817.73	364.29	1,708.79	2,645.12	4,161.98	1,057.55
Investments	10,678.86	10,678.86	10,678.86	-	-	-	-
Other financial assets	4,165.32	4,165.32	-	-	4,000.00	159.83	5.49
<b>Financial liabilities (outflow) :</b>							
<b>Payables</b>							
(A) Trade payables							
(i) total outstanding dues of creditors other than micro enterprises and small enterprises	90.50	90.50	3.84	87.46	-	-	-
(B) Other payables							
(i) total outstanding dues of creditors other than micro enterprises and small enterprises	501.26	501.26	-	501.26	-	-	-
Borrowings (other than debt securities)	973.60	1,197.42	0.96	19.17	326.67	850.63	-
Other financial liabilities	1,767.52	2,381.87	36.49	72.97	340.08	1,776.28	165.25

Undiscounted cash flows by contractual maturities for off Balance Sheet items as at March 31, 2021 :

Particulars	Carrying Amount	Gross Nominal	Less than one year	Between 1 - 5 years	over 5 years
Loan commitments (outflow)	-	1,381.88	1,381.88	-	-
Capital commitments (outflow)	-	47.00	47.00	-	-

Undiscounted cash flows by contractual maturities for off Balance Sheet items as at March 31, 2020 :

Particulars	Carrying Amount	Gross Nominal	Less than one year	Between 1 - 5 years	over 5 years
Loan commitments (outflow)	-	593.06	593.06	-	-
Capital commitments (outflow)	-	188.12	188.12	-	-

Undiscounted cash flows by contractual maturities for off Balance sheet items as at March 31, 2019 :

Particulars	Carrying Amount	Gross nominal	Less than one year	Between 1 - 5 years	over 5 years
Loan commitments (outflow)	-	1,483.10	1,483.10	-	-
Capital commitments (outflow)	-	306.79	306.79	-	-
Other financial facilities (inflow)	-	1,900.00	1,900.00	-	-



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Notes forming part of the INDAS Reformat Financial Statements (Continued)  
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(Currency : ₹ in lacs)

The Company has disclosed below information as stated in RBI/2019-20/RR DOR.NBFC (PD) CC. No.102/03.10.001/2019-20 dated november 04, 2019 that enables market participants to make an informed judgment about the soundness of its liquidity risk management framework and liquidity position.

(i) Funding concentration based on significant counterparty (both deposits and borrowings) :  
The Company is a non deposit taking non banking finance company (NBFC). The Company had not invested in any public deposit.

Sr.No.	Number of Significant counterparties	Amount	% of Total Liabilities
1	10	54775.47*	71.26%

\* The amount considered above excludes unamortised borrowing cost

(ii) Top 20 large deposits (amount in ₹ lacs and % of total deposits) :  
The Company is a non deposit taking non banking finance company (NBFC).

(iii) Top 10 borrowings (amount in ₹ lacs and % of total borrowings) :

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Total borrowing from ten largest lenders	54775.47*	25688.75*	1000.00*
Percentage of borrowing from ten largest lenders to total borrowing of the Company	71.26%	100%	100%

\* The amount considered above excludes unamortised borrowing cost

(iv) Funding concentration based on significant instrument / product :

Sr.No.	Name of instrument / product	As at March 31, 2021		As at March 31, 2020	
		Amount	% of total liabilities	Amount	% of total liabilities
1	Term loans facilities	40,935.39	51.26%	13,316.88	15.17%
2	Cash credit / overdraft facilities	4,086.84	5.12%	3,234.71	11.13%
3	Non convertible debentures	24,670.81	30.90%	5,000.00	17.19%
4	From liabilities arising out of securitisation transactions resulting into recording of borrowings	1,616.85	2.07%	4,235.17	14.56%
5	Commercial paper	5,269.88	6.60%	-	-
	Total	76,569.47	95.90%	25,688.76	88.90%

Sr.No.	Name of instrument / product	As at March 31, 2019	
		Amount	% of total liabilities
1	Term loans facilities	1,000.00	100.00%
2	Cash credit / overdraft facilities	-	-
3	Non convertible debentures	-	-
4	From liabilities arising out of securitisation	-	-
5	Commercial paper	-	-
	Total	1,000.00	100.00%

(v) Stock Ratios :

(a) Commercial papers as a % of total public funds, total liabilities and total assets :

Particulars	As at March 31, 2021			As at March 31, 2020		
	% of total public funds *	% of total liabilities	% of total assets	% of total public funds *	% of total liabilities	% of total assets
Commercial papers	5.88%	7.01%	3.20%	-	-	-

Particulars	As at March 31, 2019		
	% of total public funds *	% of total liabilities	% of total assets
Commercial papers	0.00%	0.00%	0.00%

(b) Non-convertible debentures (original maturity of less than one year) as a % of total public funds, total liabilities and total assets :

The Company does not have borrowing through non-convertible debentures (original maturity of less than one year) in current and previous years. For the Non-convertible debentures outstanding as on March 31, 2020, put option is exercisable in every 3 months by the debenture holder.

(c) Other short term borrowings, if any as a % of total public funds, total liabilities and total assets :

Particulars	As at March 31, 2021			As at March 31, 2020		
	% of total public funds *	% of total liabilities	% of total assets	% of total public funds *	% of total liabilities	% of total assets
Cash credit / overdraft facilities	4.29%	5.12%	2.33%	3.51%	11.13%	2.67%

Particulars	As at March 31, 2019		
	% of total public funds *	% of total liabilities	% of total assets
Cash credit / overdraft facilities	0.00%	0.00%	0.00%

The amount considered above excludes unamortised borrowing cost.

\* Total public funds comprises of total equity.





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(Currency: ₹ in lacs)

#### 45. Financial risk management (Continued)

##### c. Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates. The Company does not have any direct exposure to foreign currency.

The Company primarily deploy funds in bank deposits and liquid debt securities as a part of its liquidity management approach. The Company regularly reviews its average borrowing / lending cost including proportion of fixed and floating rate borrowings / loans so as to manage the impact of changes in interest rates.

##### Exposure to price risk:

The Company's exposure to price risk arises from investment held by the Company and is classified in the Balance Sheet through fair value through profit and loss account.

##### Sensitivity:

The table below summarises the impact of increases / decreases of the NAV Company's investment of mutual fund schemes on profit for the period.

Particulars	Impact on Statement of Profit and Loss		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Liquid plus scheme - NAV rate - increase by 0.50% respectively at the reporting period *	-	24.74	31.26
Liquid plus scheme - NAV rate - decrease by 0.50% respectively at the reporting period *	-	(23.74)	(31.26)
Liquid scheme - NAV rate - increase by 1.15%, 1% & 1% respectively at reporting period *	46.17	21.63	1.28
Liquid scheme - NAV rate - decrease by 1.15%, 1% & 1% respectively at reporting period *	(46.17)	(21.63)	(1.28)

\* Impact on Statement of profit and loss up to 1 year, holding all other variables constant.

##### Interest rate risk:

Interest rate risk is the risk where changes in market interest rates might adversely affect the Company's financial conditions. The interest rate risk can be viewed from below two perspectives:

- Earnings perspective - change in net interest income (NII) or net interest margin (NIM) due to change in interest rate.
- Economic value perspective - change in market value of the company due to change in the company's assets, liabilities and off Balance Sheet positions due to variation in interest rate.

The board has established limits on the interest rate gaps for stipulated periods. The management monitors these gaps on a regular basis to ensure positions are maintained within the established limits.

The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Variable rate borrowings	30,331.48	14,309.98	1,000.00
Fixed rate borrowings	46,535.94	11,478.77	-
Total borrowings	76,867.42	25,788.75	1,000.00

\*excluding other borrowing cost

The Company had the following variable rate borrowings outstanding:

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Weighted average cost	11.03%	11.43%	11.50%
Outstanding balance (excluding other borrowing cost)	30,331.48	14,309.98	1,000.00
% of total borrowings	39.46%	55.52%	100%

\* Impact on Statement of profit and loss up to 1 year, holding all other variables constant

##### d. Operational Risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to operate effectively, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Company cannot expect to eliminate all operational risks, but it endeavors to manage these risks through a control framework and by monitoring and responding to potential risks. Controls include maker-checker controls, effective segregation of duties, access, authorization and reconciliation procedures, staff education and assessment processes, such as the use of internal audit.

During the year, the Company has not come across any instances of fraud.

##### Capital Management:

Company's capital management objective is primarily to safeguard business continuity. The Company's capital raising policy is aligned to macro economic situation and incidental risk factors. The Company's cashflows are regularly monitored in sync with annual operating plans and long-term and other strategic investment plans. The operational funding requirements are met through debt and operating cash flows generated. The company believes this approach would create shareholder value in long run. Also, the company has adopted a conservative approach for ALM management with primacy to adequate liquidity. At present a large portion of the company's resource base is equity. Therefore the company enjoys a low gearing.

The Company maintains its capital structure in line with economic conditions and the risk characteristics of its activities and the board reviews the capital position on a regular basis.

##### Gearing ratio:

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
The gearing ratio at each date were as follows:			
* Debt (I)	77,910.45	26,099.42	2,705.73
Cash and bank balances (II) (Refer Note 3)	12,365.55	874.64	32,086.98
Net debt (I - II)	65,544.90	26,124.78	(29,381.23)
Total equity	95,243.82	92,152.36	83,289.56
Net debt to equity ratio	0.69	0.28	NA**

\* Debt includes debt securities, borrowings and lease liabilities.

\*\* The Company had not borrowed much in financial year 2018-19 as compared to financial year 2020-21 and also in earlier years the Company had deployed funds in fixed deposits of short term nature as compared to financial year 2020-21, hence the ratios are not comparable.



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46. Details of all collateral used as security for liabilities

Particulars	Carrying amount of financial assets pledged		
	As at 31st March, 2021	As at 31st March, 2020	As at 31st March, 2019
<b>Assets type</b>			
Loans receivable as collateral under lending agreements	84,052.22	22,131.21	2,221.83
Loans receivable as collateral under PTC agreements	582.12	324.92	-
Cash collateral under lending agreements	189.09	400.00	-
Fixed deposit (original maturity between 3 to 12 months) as collateral under lending agreements	52.02	-	-
Fixed deposit (original maturity between 3 to 12 months) as collateral for liabilities arising out of securitization transactions resulting into recording of borrowings	332.36	312.00	-
Fixed deposit (original maturity more than 12 months) as collateral for liabilities arising out of securitization transactions resulting into recording of borrowings	297.74	275.00	-





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47. Income tax

Table A The major components of tax expense for the year ended March 31, 2021, March 31, 2020 & March 2019 :

Sr.	Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
(a)	Statement of profit and loss :			
	(i) Profit and loss section :			
	Current income tax :			
	Tax for current year as per minimum alternate tax	482.99	296.31	147.14
	Deferred tax :			
	Tax expense on origination and reversal of temporary differences	(2,142.83)	(1,916.38)	(387.06)
	Income tax expense reported in the Statement of profit and loss	(1,659.84)	(1,620.07)	(239.92)
(b)	Other comprehensive income (OCI) section :			
	Current income tax :			
	Net loss on remeasurement of defined benefit obligations	-	-	-
	Deferred tax :			
	Net loss on remeasurement of defined benefit obligations	5.59	0.01	(0.06)
	Income tax expense reported in the OCI section	5.59	(0.01)	(0.06)

Table B Reconciliation of effective tax rate :

Sr.	Particulars	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
1	Profit before tax ( PBT )	1,212.91	331.79	154.72
2	Applicable tax rate*	29.12%	27.82%	27.82%
3	PBT * applicable tax rate (1*2)	353.20	92.30	43.04
4(a)	<u>Add : Provisions and contingencies not allowed under income tax</u>			
(i)	Provision for impairment losses on financial instruments	440.94	284.71	6.78
(ii)	Provision for gratuity	5.37	8.70	5.97
(iii)	Provision for compensated absences	6.94	27.71	13.19
	Sub total	453.25	321.12	25.94
4(b)	<u>Add : Non deductible expense under income tax</u>			
(i)	Interest on TDS / penalty	0.11	0.14	0.01
(ii)	Provision for share based payments to employees	59.73	180.48	-
(iii)	Lease rentals expense under IndAS 116	13.19	27.00	29.24
(iv)	Preliminary expense disallowed (gross)	-	-	20.22
(v)	Booking of unrealised loss	34.65	-	-
(vi)	Others	5.84	0.99	0.02
	Sub total	113.52	208.62	49.48
4(c)	<u>Less : Income not chargeable under income tax</u>			
(i)	Dividend income	-	(4.84)	(14.03)
(ii)	Booking of unrealised gain	-	(34.48)	(2.35)
(iii)	Capital gain on tax free bonds	-	-	(41.05)
	Sub total	0.00	(39.32)	(57.43)
4(d)	<u>Add : Income chargeable under income tax</u>			
(i)	Upfront booking of processing fees collected on loans	156.53	172.51	22.56
	Sub total	156.53	172.51	22.56
4(e)	<u>Less : Tax deductible expenses</u>			
(i)	Tax benefit of preliminary expense	(62.69)	(5.05)	(5.05)
(ii)	Upfront booking of borrowing expenses	(329.07)	(138.11)	-
(iii)	Upfront booking of loan sourcing cost	(95.38)	(268.19)	(7.29)
(iv)	Depreciation of property, plant and equipment and intangible assets	73.84	(19.84)	(3.66)
	Others	(27.53)	-	-
	Sub total	(438.83)	(431.19)	(16.01)
4(f)	<u>Less : Brought forward tax losses under income tax</u>			
	Brought forward tax losses set off during the year	(637.66)	(324.03)	67.60
	Sub total	(637.66)	(324.03)	67.60
5	Add : Tax for current year as per minimum alternate tax	482.99	296.31	147.14
6	Less : Unutilised minimum alternate tax credit entitlement	(482.99)	(296.31)	(147.14)
7	Tax expense recognised during the year (Total 1 to 6)	0.00	0.00	0.00
8	Effective tax rate	-	-	-

\* The applicable tax is the rate prescribed under the Income - tax Act, 1961



## 47. Income tax (Continued)

Table C Components of deferred tax assets and liabilities recognised in the Balance Sheet and Statement of profit and loss :

Particulars	Balance Sheet		
	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Deferred tax assets (DTA)</b>			
Provision for compensated absences	49.75	40.90	13.19
Provision for gratuity	20.71	14.66	5.97
Others	28.88	1.54	0.55
Deferred revenue income - processing fees allowed upfront in income tax	358.33	195.07	22.56
Provision for impairment losses on financial instruments	746.06	291.50	6.78
Lease rentals expense under IndAS 116	71.99	56.23	29.07
Preliminary expense (gross)	132.50	15.16	20.22
ESOS expenses disallowance	248.64	180.48	-
Unutilised minimum alternate tax credit entitlement	926.44	443.45	147.14
Income tax losses carried forward	2,748.92	1,391.00	-
<b>Total (A)</b>	<b>5,332.22</b>	<b>2,629.99</b>	<b>245.48</b>
<b>Deferred tax liabilities (DTL)</b>			
Difference in written down value of property, plant and equipment and intangible assets	157.79	23.26	3.42
Receivable On EIS DA	22.27	-	-
Unrealised gain / (loss) on investments	3.91	36.83	2.35
Prepaid fees / charges on debt securities allowed upfront in income tax	113.61	10.70	-
Prepaid fees / charges on borrowings allowed upfront in income tax	361.12	127.41	(7.52)
Deferred loan sourcing cost allowed upfront income tax	379.97	275.48	7.29
<b>Total (B)</b>	<b>1,038.67</b>	<b>473.68</b>	<b>5.54</b>
<b>Deferred tax asset / (liability)</b>	<b>4,293.55</b>	<b>2,156.31</b>	<b>239.94</b>

Particulars	Statement of profit and loss and other comprehensive income		
	For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
<b>Deferred tax assets (DTA)</b>			
Provision for compensated absences	8.85	27.71	13.19
Provision for gratuity	6.05	8.69	5.97
Others	27.34	0.99	0.55
Deferred revenue income - processing fees allowed upfront in income tax	163.24	172.51	22.56
Provision for impairment losses on financial instruments	454.56	284.71	6.78
Lease rentals expense under IndAS 116	15.76	27.16	29.07
Preliminary expense (gross)	117.34	(5.05)	20.22
ESOS expenses disallowance	68.16	180.48	-
Unutilised minimum alternate tax credit entitlement	482.99	296.31	147.14
Income tax losses carried forward	1,357.92	1,391.00	-
<b>Total (A)</b>	<b>2,702.22</b>	<b>2,384.52</b>	<b>245.48</b>
<b>Deferred tax liabilities (DTL)</b>			
Difference in written down value of property, plant and equipment and intangible assets	134.53	19,843,666.52	3.42
Receivable On EIS DA	22.27	0	-
Unrealised gain / (loss) on investments	(32.92)	34,483,491.96	(144.72)
Prepaid fees / charges on debt securities allowed upfront in income tax	102.91	10,697,247.39	-
Prepaid fees / charges on borrowings allowed upfront in income tax	233.71	134,932,697.2	(7.52)
Deferred loan sourcing cost allowed upfront income tax	104.49	268,186,996.3	7.29
<b>Total (B)</b>	<b>564.98</b>	<b>468.14</b>	<b>(141.52)</b>
<b>Deferred tax expense / (benefit)</b>	<b>(2,137.24)</b>	<b>(1,916.37)</b>	<b>(387.00)</b>

Unrecognised deductible temporary differences, unused tax losses and unused tax credits :

Deductible temporary differences, unused tax losses and unused tax credits for which no deferred tax assets have been recognised are attributable to the following

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>Income tax losses :</b>			
AY 2015-16 (Expiry - AY 2023-24)	-	3,573.56	-
AY 2016-17 (Expiry - AY 2024-25)	-	2,372.92	-
AY 2017-18 (Expiry - AY 2025-26)	-	0.11	-





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#### 48. Fair value of financial instruments :

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions, regardless of whether that price is directly observable or estimated using a valuation technique

INDAS 107, 'Financial Instrument - Disclosure' requires classification of the valuation method of financial instruments measured at fair value in the Balance Sheet, using a three level fair-value-hierarchy (which reflects the significance of inputs used in the measurements). The hierarchy gives the highest priority to un-adjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair-value-hierarchy under IND AS 107 are described below:

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices

Level 2: The fair value of financial instruments that are not traded in an active market is determined using valuation techniques which maximise the use of observable market data and place limited reliance on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities included in level 3

#### a) Fair value hierarchy of financial instruments classified in amortised cost category :

Particulars	Fair value as on March 31, 2021			Carrying value as on March 31, 2021	Fair Value as on March 31, 2020			Carrying value as on March 31, 2020	Fair Value as on March 31, 2019			Carrying value as on March 31, 2019
	Level 1	Level 2	Level 3		Level 1	Level 2	Level 3		Level 1	Level 2	Level 3	
<b>Assets</b>												
Cash and cash equivalents	12,365.55	-	-	12,365.55	-	874.64	-	874.64	-	32,086.98	-	32,086.98
Bank balances other than cash and cash equivalents	19,238.99	-	-	19,238.99	-	14,091.32	-	14,091.31	-	27,820.15	-	27,820.15
Trade receivables	-	-	357.77	357.77	-	657.93	-	657.93	-	232.00	-	232.00
Loans	-	-	131,247.25	127,880.52	-	-	85,074.47	83,338.19	-	-	9,107.74	7,889.47
Investments	1,476.71	-	-	1,508.21	-	-	-	-	-	-	-	-
Other financial assets	-	-	323.11	323.11	-	8,328.15	-	8,328.15	-	4,165.31	-	4,165.32
<b>Total</b>	<b>33,081.25</b>	<b>-</b>	<b>131,928.13</b>	<b>161,674.15</b>	<b>-</b>	<b>23,952.04</b>	<b>85,074.47</b>	<b>107,190.21</b>	<b>-</b>	<b>64,304.44</b>	<b>9,107.74</b>	<b>72,193.91</b>
<b>Liabilities</b>												
<b>Payables</b>												
(A) Trade payables												
(i) total outstanding dues of micro enterprises and small enterprises	-	-	0.01	0.01	-	10.14	-	10.14	-	-	-	-
(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	-	-	735.93	735.93	-	1,039.00	-	1,039.00	-	90.50	-	90.50
(B) Other payables												
(i) total outstanding dues of creditors other than micro enterprises and small enterprises	-	-	287.36	287.36	-	371.36	-	371.36	-	501.26	-	501.26
Debt securities	-	30,179.74	-	29,940.69	-	5,009.41	-	5,009.41	-	-	-	-
Borrowings	-	47,326.05	-	46,628.79	-	21,051.81	-	20,444.46	-	1,028.72	-	973.60
Other financial liabilities	-	-	1,729.13	1,729.13	-	1,870.87	-	1,870.87	-	1,767.52	-	1,767.52
<b>Total</b>	<b>-</b>	<b>77,505.79</b>	<b>2,752.43</b>	<b>79,321.91</b>	<b>-</b>	<b>29,352.59</b>	<b>-</b>	<b>28,745.24</b>	<b>-</b>	<b>3,398.00</b>	<b>-</b>	<b>3,332.88</b>

There were no transfers between Level 1 and Level 2 during the year

Valuation methodologies of financial instruments not measured at fair value :  
Short-term financial assets and liabilities :

For financial assets and financial liabilities that have a short-term nature, the carrying amounts, which are net of impairment, are a reasonable approximation of their fair value. Such instruments include cash and bank balances, trade receivables, other receivables, balances other than cash and cash equivalents, payables, debt securities, other financial assets and other financial liabilities

#### Loans and advances to customers :

The fair values of loans and receivables are calculated using a portfolio-based approach, grouping loans as far as possible into homogenous groups based on similar characteristics. The fair value is then extrapolated to the portfolio using discounted cash flow models that incorporate interest rate estimates considering all significant characteristics of the loans. Impairment loss allowance and adjustments related to effective interest rate are not part of above disclosure

#### Borrowings :

The fair values of these instruments are estimated by determining the price of the instrument taking into consideration the origination date, maturity date, coupon rate, actual or approximation of frequency of interest payments and incorporating the actual or estimated / proxy yields of identical or similar instruments through the discounting factor. For instruments, having contractual residual maturity less than one year, the carrying value has been considered as fair value

#### b) Fair value hierarchy of financial instruments classified in FVTPL category :

Particulars	Fair value as on March 31, 2021			Carrying value as on March 31, 2021	Fair Value as on March 31, 2020			Carrying value as on March 31, 2020	Fair Value as on March 31, 2019			Carrying value as on March 31, 2019
	Level 1	Level 2	Level 3		Level 1	Level 2	Level 3		Level 1	Level 2	Level 3	
<b>Assets</b>												
Investments in mutual funds	4,014.54	-	-	4,014.54	7,250.81	-	-	7,250.81	10,678.86	-	-	10,678.86
<b>Total</b>	<b>4,014.54</b>	<b>-</b>	<b>-</b>	<b>4,014.54</b>	<b>7,250.81</b>	<b>-</b>	<b>-</b>	<b>7,250.81</b>	<b>10,678.86</b>	<b>-</b>	<b>-</b>	<b>10,678.86</b>

There were no transfers between Level 1 and Level 2 during the year

Valuation methodologies of financial instruments measured at fair value :  
Mutual Funds are measured based on the published net asset value (NAV) by AMFI and are classified as level 1



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49. Maturity profile of assets and liabilities :

Particulars	As at March 31, 2021			As at March 31, 2020			As at March 31, 2019		
	Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total	Within 12 months	After 12 months	Total
<b>Assets :</b>									
<b>Financial assets :</b>									
Cash and cash equivalents	12,365.55	-	12,365.55	874.64	-	874.64	32,086.98	-	32,086.98
Bank balance other than cash and cash equivalents	18,480.05	758.94	19,238.99	4,402.00	9,689.31	14,091.32	27,820.15	-	27,820.15
Trade receivables	357.77	-	357.77	657.93	-	657.93	232.00	-	232.00
Loans	45,798.56	84,643.96	130,442.52	33,522.09	49,716.10	83,238.19	3,792.31	4,097.16	7,889.47
Investments	4,014.54	1,508.21	5,522.75	7,250.81	-	7,250.81	10,678.86	-	10,678.86
Other financial assets	94.97	228.14	323.11	8,130.44	197.71	8,328.15	4,000.00	165.32	4,165.32
<b>Non-financial assets :</b>									
Current tax assets (net)	-	-	-	143.72	-	143.72	149.07	-	149.07
Deferred tax asset (net)	-	4,293.55	4,293.55	-	2,156.31	2,156.31	-	239.94	239.94
Property, plant and equipment	-	468.60	468.60	-	586.82	586.82	-	391.13	391.13
Right of use asset	-	1,094.31	1,094.31	-	1,344.01	1,344.01	-	1,627.66	1,627.66
Intangible assets under development	-	388.41	388.41	-	93.96	93.96	-	1,086.58	1,086.58
Other intangible assets	-	2,062.02	2,062.02	-	1,839.34	1,839.34	-	-	-
Other non-financial assets	1,093.91	-	1,093.91	566.18	74.88	641.06	388.52	91.98	480.50
<b>Total</b>	<b>82,205.35</b>	<b>95,446.14</b>	<b>177,651.49</b>	<b>55,547.81</b>	<b>65,698.44</b>	<b>121,246.25</b>	<b>79,147.88</b>	<b>7,699.77</b>	<b>86,847.65</b>
<b>Liabilities :</b>									
<b>Financial liabilities :</b>									
(A) Trade payables									
(i) total outstanding dues of micro enterprises and small enterprises	0.01	-	0.01	10.14	-	10.14	-	-	-
(ii) total outstanding dues of micro enterprises other than micro enterprises and small enterprises	735.93	-	735.93	921.79	117.21	1,039.00	90.50	-	90.50
(B) Other payables									
(i) total outstanding dues of creditors other than micro enterprises and small enterprises	287.36	-	287.36	371.36	-	371.36	501.26	-	501.26
Debt securities	16,112.25	13,828.44	29,940.69	5,009.41	-	5,009.41	-	-	-
Borrowings (other than debt securities)	21,103.91	25,524.88	46,628.79	13,464.32	6,980.14	20,444.46	234.32	739.28	973.60
Other financial liabilities	436.44	1,292.69	1,729.13	303.99	1,566.88	1,870.87	246.23	1,521.29	1,767.52
<b>Non-financial liabilities :</b>									
Provisions	38.22	203.77	241.99	31.39	168.33	199.72	47.52	21.35	68.87
Current tax liabilities (net)	144.13	-	144.13	-	-	-	-	-	-
Other non-financial liabilities	137.64	-	137.64	148.93	-	148.93	156.34	-	156.34
<b>Total</b>	<b>38,995.89</b>	<b>40,849.78</b>	<b>79,845.67</b>	<b>20,261.33</b>	<b>8,832.56</b>	<b>29,093.89</b>	<b>1,276.17</b>	<b>2,281.92</b>	<b>3,558.09</b>



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**50. Disclosure pursuant to INDAS 7 'Statement of Cash Flows' - changes in liabilities arising from financing activities :**

Particulars	As at April 01, 2020	Cash inflow / (outflow)	Creation of right of use assets	As at March 31, 2021
Debt securities	5,009.41	24,931.28	-	29,940.69
Borrowings (other than debt securities)	20,444.46	26,184.33	-	46,628.79
Other financial liabilities				
Lease liabilities	1,545.55	(320.89)	116.31	1,340.97

Particulars	As at April 01, 2019	Cash inflow / (outflow)	Creation of right of use assets	As at March 31, 2020
Debt securities	-	5,009.41	-	5,009.41
Borrowings (other than debt securities)	973.60	19,470.86	-	20,444.46
Other financial liabilities				
Lease liabilities	1,732.15	(246.98)	60.38	1,545.55



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51. Financial assets are transferred but not derecognised in their entirety :

a) Securitisation

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	Financial assets at amortised cost	Financial assets at FVTPL	Financial assets at amortised cost	Financial assets at FVTPL	Financial assets at amortised cost	Financial assets at FVTPL
Carrying amount of Assets	2,089.55	-	4,560.09	-	-	-
Carrying amount of associated Liabilities	1,649.40	-	4,235.17	-	-	-
For those liabilities that have recourse only to the transferred financial assets						
Fair value of assets (A)	2,050.63	-	4,852.13	-	-	-
Fair value of associated liabilities (B)	1,632.39	-	4,282.84	-	-	-
Net Position (C) = (A - B)	418.24	-	569.29	-	-	-

b) Assignment

The Company has sold some loans (measured at amortised cost) by way of direct bilateral assignment, as a source of finance.

As per the terms of these deals, since substantial risk and rewards related to these assets were transferred to the buyer, the assets have been de-recognised from the Company's Balance Sheet.

The table below summarises the carrying amount of the derecognised financial assets measured at amortised cost and the gain/(loss) on derecognition, per type of asset

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Carrying amount of de-recognised financial asset	1,251.63	Nil	Nil
Carrying amount of retained asset at amortised cost	312.91	Nil	Nil
Gain on sale of the de-recognised financial asset	Nil	Nil	Nil





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## 52. Asset acquisition

### a. Brief of the transaction :

The Board of Directors of the Company at their meeting held on December 31, 2017 had considered and approved a scheme of arrangement under Sections 230 to 232 read with section 52 and 66 of the Companies Act, 2013 between Asia Pragati Capfin Private Limited ("APCPL") a private limited company incorporated under the laws of India and holding a license to act as a non-banking finance company, and UGRO Capital Limited ("UGRO") the resulting company and their respective shareholders and creditors. The scheme of arrangement (the "Scheme") for demerger of lending business of APCPL into UGRO has been sanctioned by the National Company Law Tribunal, Mumbai bench ("NCLT") vide order dated June 13, 2019. The certified copy of order of NCLT was filed with the registrar of companies, Maharashtra at Mumbai on June 28, 2019 and June 30, 2019 by UGRO and APCPL respectively and has become effective from June 30, 2019.

As per the NCLT approved scheme, the appointed date of the Scheme is April 01, 2018 ("the appointed date"). The Company has issued 135,65,891 number of equity shares at ₹ 129 each (face value ₹ 10) at a premium of ₹ 119 per share aggregating to ₹ 17,500 lacs on July 30, 2019 to DBZ (Cyprus) Limited ("DBZ"), a Company incorporated under the laws of Cyprus and the shareholder of APCPL, as the consideration.

Pursuant to the scheme of arrangement and board approval, the purchase of the net assets has been accounted on the appointed date, wherein the purchase consideration of ₹ 17,500 lacs has been allocated to the respective net assets (including indemnification asset) at their respective fair values. DBZ will pay UGRO, the difference (net of applicable taxes, if any) between the consideration and the aggregate realisable value of the assets and cash and cash equivalents. As per the indemnity agreement, UGRO has filed the requisite documentation for the same.

### b. Details of assets acquired :

Sr No.	Particulars	Amount
	<b>Assets</b>	
(i)	Fixed deposits	13,500.00
(ii)	Indemnified assets	4,000.00
	<b>Net assets acquired</b>	<b>17,500.00</b>

### c. Computation of goodwill :

Sr No.	Particulars	Amount
	<b>Transfer consideration</b>	
(i)	Equity shares	1,356.59
(ii)	Security premium account	16,143.41
	<b>Total consideration (A)</b>	<b>17,500.00</b>
	<b>Net assets acquired (B)</b>	<b>17,500.00</b>
	<b>Goodwill (excess of net assets) (A-B)</b>	<b>-</b>



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#### 53. First time adoption of INDAS

The company has prepared opening balance sheet as per INDAS of April 01, 2018 (transition date) by recognising all assets and liabilities whose recognition is required by INDAS, derecognising items of assets or liabilities which are not permitted to be recognised by INDAS, reclassifying items from Previous GAAP to INDAS as required, and applying INDAS to measure the recognised assets and liabilities. The exemptions availed by the company under INDAS 101 are as follows :

- The company has adopted the carrying value determined in accordance with previous GAAP for all of its assets and as deemed cost of such assets at the transition date
- The estimates as at April 01, 2018 and at March 31, 2019 are consistent with those made for the same dates in accordance with previous GAAP

#### c. Statement of reconciliation of equity under INDAS and equity reported under previous GAAP :

Particulars	As at March 31, 2019	As at April 1, 2018
Total equity / shareholders funds as per Indian GAAP	63,775.82	3,783.48
Adjustment on account of asset acquisition (refer note 52)	18,352.72	-
Increase in cash and cash equivalents on account of issue of share capital and securities premium on account of assets acquisition	13,510.00	-
Increase in cash and cash equivalents on account of assets acquisition	665.16	-
Increase in reclassified assets	4,080.00	-
Increase in current tax assets on account of acquisition	87.56	-
Summary of INDAS Adjustments :		
EIR adjustment on loans as per INDAS 109	(78.26)	-
Impact of measuring investments at fair value through profit or loss (FVTPL)	8.44	528.64
Provision for expected credit loss as per INDAS 109	7.54	-
Impact of recognition of right of use asset and lease liability as per INDAS 116 (Leases)	(104.49)	-
Discounting of Financial Assets as per INDAS 109	(2.12)	-
Reclassification of compulsory convertible debentures into equity as per INDAS 32	1,383.73	-
Tax Adjustments on above items	46.98	(147.07)
Total INDAS adjustments	19,814.54	381.57
Total equity as per INDAS	83,590.36	4,165.05

#### d. Statement of reconciliation of total comprehensive income under INDAS and Profit after tax (PAT) reported under previous GAAP :

Particulars	As at March 31, 2019
Net profit as per previous GAAP	145.55
Adjustments on accounting for asset acquisition	
Interest income on fixed deposits	778.13
Gain on sale of mutual funds	50.47
Employee benefits expenses	(5.44)
Other expenses	(59.38)
Tax adjustments	9.75
Net profit after tax after accounting for asset acquisition	898.27
INDAS Adjustments	
EIR adjustment on loans as per INDAS 109	(78.26)
Fair valuation of financial assets as per INDAS 109	(2.12)
Impact of measuring investments at fair value through profit or loss (FVTPL)	(520.20)
Impact of recognition of right of use asset and lease liability as per INDAS 116 (Leases)	(104.49)
Provision for expected credit loss as per INDAS 109	7.54
Transfer of Asset/Liability gain to other comprehensive income (net of tax)	(0.45)
Tax adjustments on above	194.05
Total INDAS adjustments	394.64
Other comprehensive income (net of tax)	0.15
Total income as per INDAS	394.79

#### e. Statement of reconciliation of cash flow statement under INDAS and cash flow statement reported under previous GAAP :

Particulars	Previous GAAP	Adjustment	Adjustments on account for asset acquisition	Ind AS
Net cash used in operating activities (A)	(9,554.59)	287.71	635.00	(8,631.88)
Net cash used in investing activities (B)	(20,549.89)	(18.05)	(14,134.60)	(34,702.54)
Net cash generated from financing activities (C)	(2,009.69)	188.85	13,500.00	75,420.84
Net increase in cash and cash equivalents (A+B+C)	31,905.30	188.81	-	32,094.11
Cash and cash equivalents at beginning of the year	18.87	-	-	0.87
Cash and cash equivalents at the end of the year	31,924.17	188.81	-	32,113.98

The major adjustment on account of INDAS can be summarized below :

- The Company has branches on rental basis across eight states. The MCA has issued new standard on lease which is applicable from April 01, 2019. The Company has to record lease assets and lease liability. There resulted in overall expense of ₹ 104.48 lacs consisting of interest on lease liability and depreciation on right to use assets.
- The Company has restated its investment held in books as at April 01, 2018 on fair value basis resulting in recording of fair value gain of ₹ 520 lacs. During the FY 2018-19 there is reversal of ₹ 520 lacs fair value gain on account of actual realization.
- The Company has to record interest income on loans based on EIR model as per standard issued by the MCA. These resulted in reversal of Processing income of ₹ 82 lacs and reversal of expense of ₹ 73 lacs. Under EIR model, the Company has recorded income using EIR which is based on loan cash flow including loan origination income and expense.





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54. Disclosures as required by the Master Direction - Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016 issued by the Reserve Bank of India ("RBI") vide their Notification No. RBI/DNBR/2016-1745 Master Direction DNBR. PD. 008/03.10.119/2016-17 dated September 1, 2016 (the "Notification"), as updated from time to time.

**a. Capital to risk**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
i) CRAR (%)	65.55	88.25	213.55*
ii) CRAR - Tier I capital (%)	65.15	88.07	213.40*
iii) CRAR - Tier II capital (%)	0.40	0.18	0.15*
iv) Amount of subordinated debt raised as Tier-II capital	-	-	0
v) Amount raised by issue of perpetual debt instruments	-	-	0

\* The % calculated based on the previous return filed with RBI based on IGAAP

**b. Investments**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
(1) Value of investments			
(i) Gross value of investments			
(a) In India	5,522.75	7,250.81	10,678.86
(b) Outside India	-	-	-
(ii) Provisions for depreciation			
(a) In India	-	-	-
(b) Outside India	-	-	-
(iii) Net value of investments			
(a) In India	5,522.75	7,250.81	10,678.86
(b) Outside India	-	-	-
(2) Movement of provisions held towards depreciation on investments			
(i) Opening balance	-	-	-
(ii) Add : provisions made during the year	-	-	-
(iii) Less : write-off / write-back of excess provisions during the year	-	-	-
(iv) Closing balance	-	-	-

**c. Derivatives**

During the current and previous years, the Company has not entered into any derivative contract and at the year end there is no outstanding derivative contract. Therefore, disclosures pertaining to derivatives are not applicable.

**d. Disclosures relating to securitization**

**Details of securitization :**

Sr No.	Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
1	No of SPVs sponsored by the applicable NBFC for securitization transactions*	2	2	-
2	Total amount of securitized assets as per books of the SPVs sponsored	2,055.74	4,560.09	-
3	Total amount of exposures retained by the applicable NBFC to comply with MRR as on the date of Balance Sheet			
	a. Off - Balance Sheet exposures			
	First loss	-	-	-
	Others	-	-	-
	b. On - Balance Sheet exposures			
	First loss	582.12	324.92	-
	Others	-	-	-
4	Amount of exposures to securitization transactions other than MRR			
	a. Off - Balance Sheet exposures			
	i) Exposure to own securitizations			
	First loss	-	-	-
	Others	-	-	-
	ii) Exposure to third party securitization			
	First loss	-	-	-
	Others	-	-	-
	a. On - Balance Sheet exposures			
	i) Exposure to own securitizations			
	First loss	630.10	587.00	-
	Others	-	-	-
	ii) Exposure to third party securitization			
	First loss	-	-	-
	Others	-	-	-

\*Only the SPVs relating to outstanding securitization transactions



Notes forming part of the financial statements (Continued)  
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d. Disclosures relating to securitization (Continued)

Details of financial assets sold to securitization / reconstruction company for assets reconstruction :

During the current and previous years, the Company has not entered into any sale of financial assets to any securitization / reconstruction company for assets reconstruction. Therefore, disclosures pertaining to it are not applicable

Details of assignment transactions undertaken during the year :

Sr. No.	Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
1.	No. of accounts	107	-	-
2.	Aggregate value (net of provisions) of accounts assigned	1,439.68	-	-
3.	Aggregate consideration	1,439.68	-	-
4.	Additional consideration realized in respect of accounts transferred in earlier years	-	-	-
5.	Aggregate gain / loss over net book value	-	-	-

Details of non-performing financial assets purchased / sold :

During the current and previous years the Company has not entered into any purchase or sale of any non performing financial assets. Therefore disclosures pertaining to it are not applicable.

e. Asset liabilities management maturity pattern of certain items of asset and liabilities (at book values) as at March 31, 2021 as follow :

Particulars	1 to 7 days	8 to 14 days	Over 14 days to one month	Over 1 month & upto 2 months	Over 2 months & upto 3 months	Over 3 months & upto 6 months	Over 6 months & upto 1 year	Over 1 year & upto 3 years	Over 3 years & upto 5 years	Over 5 years	Total
<b>Assets</b>											
Advances*	2,275.34	1,882.51	3,018.98	10,171.27	6,218.19	9,540.61	12,690.69	-	14,774.32	27,835.29	130,442.52
Investments	4,014.54	-	-	-	-	-	-	-	1,017.87	490.14	5,522.75
<b>Liabilities</b>											
Borrowings :											
Borrowings from banks and financial institutions	4,256.32	924.49	816.85	1,380.24	1,416.43	3,954.36	8,355.23	23,424.39	2,100.48	-	46,638.79
Market borrowings (Debt Securities)	-	-	38.74	-	799.57	3,441.05	11,832.89	13,018.06	810.38	-	29,940.69

\* Impairment loss allowance of ₹ 2,562.01 lacs and adjustments related to effective interest rate are not part of above disclosures.

Asset liabilities management maturity pattern of certain items of asset and liabilities (at book values) as at March 31, 2020 as follow :

Particulars	1 to 7 days	8 to 14 days	Over 14 days to one month	Over 1 month & upto 2 months	Over 2 months & upto 3 months	Over 3 months & upto 6 months	Over 6 months & upto 1 year	Over 1 year & upto 3 years	Over 3 years & upto 5 years	Over 5 years	Total
<b>Assets</b>											
Advances*	932.61	217.60	401.52	717.00	12,803.81	9,199.10	10,028.52	23,657.77	7,689.50	19,110.88	84,778.31
Investments	7,250.81	-	-	-	-	-	-	-	-	-	7,250.81
<b>Liabilities</b>											
Borrowings :											
Borrowings from banks and financial institutions	3,343.15	285.54	563.43	666.57	715.57	2,505.33	5,580.24	7,093.69	-	-	20,753.52
Market borrowings (Debt Securities)	45.68	5,000.00	-	-	-	-	-	-	-	-	5,045.68

\* Impairment loss allowance of ₹ 1,047.80 lacs and adjustments related to effective interest rate are not part of above disclosures. Moratorium status for the months of April 20 and May 20 has been taken as on the date of signing the financial statement



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Asset liabilities management maturity pattern of certain items of asset and liabilities (at book values) as at March 31, 2019 as follow :

Particulars	1 to 7 days	8 to 14 days	Over 14 days to one month	Over 1 month & upto 2 Months	Over 2 months & upto 3 months	Over 3 months & upto 6 months	Over 6 months & upto 1 year	Over 1 year & upto 3 years	Over 3 years & upto 5 years	Over 5 years	Total
<b>Assets</b>											
Advances*	98.88	-	96.49	707.12	833.10	674.95	1,420.09	3,033.34	289.33	810.72	7,964.02
Investments	10,678.86	-	-	-	-	-	-	-	-	-	10,678.86
<b>Liabilities</b>											
Borrowings :											
Borrowings from banks and financial institutions	-	-	-	-	-	83.97	1,066.67	666.67	83.33	-	1,000.64
Market borrowings	-	-	-	-	-	-	-	-	-	-	-
*Impairment loss allowance of ₹ 24.38 lac; and adjustments related to effective interest rate are not part of above disclosure.											





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**f. Exposures :**

Category		As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>a)</b>	<b>Exposure to real estate sector :</b>			
	<b>Direct exposure</b>			
	(i) <b>Residential mortgages :</b>			
	Lending fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented	56,012.71*	34,669.33*	14.05*
	(ii) <b>Commercial real estate :</b>			
	Lending secured by mortgages on commercial real estates (office buildings, retail space, multi-purpose commercial premises, multi-family residential buildings, multi-tenanted commercial premises, industrial or warehouse space, hotels, land acquisition, development and construction, etc.). Exposure shall also include non-fund based limits.	-	-	-
	(iii) <b>Investments in mortgage backed securities (MBS) and other securitised exposures :</b>			
	a Residential	-	-	-
	b Commercial real estate	-	-	-
	<b>Total exposure to real estate sector</b>	<b>56,012.71</b>	<b>34,669.33</b>	<b>14.05</b>

\* These include properties held as underlying security

Particulars		As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
<b>b)</b>	<b>Exposure to capital market :</b>			
	(i) direct investment in equity shares, convertible bonds, convertible debentures and units of equity-oriented mutual fund the corpus of which is not exclusively invested in corporate debt.	-	-	-
	(ii) advances against shares / bonds / debentures or other securities or on clean basis to individuals for investment in shares (including IPOs / ESOPs), convertible bonds, convertible debentures, and units of equity-oriented mutual funds	-	-	-
	(iii) advances for any other purposes where shares or convertible bonds or convertible debentures or units of equity oriented mutual funds are taken as primary security.	-	-	-
	(iv) advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds i.e. where the primary security other than shares / convertible bonds / convertible debentures / units of equity oriented mutual funds 'does not fully cover the advances.	-	-	-
	(v) secured and unsecured advances to stockbrokers and guarantees issued on behalf of stockbrokers and market makers.	-	-	-
	(vi) loans sanctioned to corporates against the security of shares / bonds / debentures or other securities or on clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources.	-	-	-
	(vii) bridge loans to companies against expected equity flows / issues.	-	-	-
	(viii) all exposures to venture capital funds (both registered and unregistered).	-	-	-
	<b>Total exposure to capital market</b>	<b>-</b>	<b>-</b>	<b>-</b>

**g. Details of financing of parent company products :**

There are no parent company products which are financed by the Company during the current and previous years

**h. Details of single borrower limit (SGL) / group borrower limit (GBL) exceeded by the Company :**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Single borrower limit (SGL) / group borrower limit (GBL) exceeded by the Company *	-	-	-

\*The Company has acquired ("acquisition") from Avanse Financial services limited ("Avanse"), by way of assignment it's unsecured MSME financing business, for a consideration of ₹ 6793.97 lacs in respect of 391 loan agreements vide transaction document executed between the Company and Avanse on July 8, 2019. Due to IndAS 109 implication the same has been treated as single loan to Avanse. The Company has not exceeded exposure towards single borrower / group borrower limit





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**i. Unsecured advances :**

a) Details of unsecured advances the rights, licenses, authorisations, etc charged to the applicable NBFCs as collateral in respect of projects (including infrastructure projects) financed by the Company

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Advances against securities of intangible assets	-	-	-

**j. Registration obtained from other financial sector regulators :**

Particulars	Type	Number Reference
IRDA	Corporate Agent	CA0733

**k. Disclosure of penalties imposed by RBI and other regulators :**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
	-	-	-

During the current year and the previous years, there are no penalties imposed by RBI and other regulators.

**l. Related party transactions :**

Details of all material transactions with related parties has been given in note 38 of the financial statements

**m. Ratings assigned by credit rating agencies and migration of ratings during the year :**

For the year ended March 31 2021

Rating agency	Type	Rating
Acuite Rating & Research Limited	Commercial paper (short term)	ACUITE A1
Acuite Rating & Research Limited	Bank loans (long term)	ACUITE A / stable
Acuite Rating & Research Limited	Non- convertible debentures (long term) - Series 1	ACUITE A / stable
Acuite Rating & Research Limited	Non- convertible debentures (long term) - Series 2	ACUITE A / stable
Acuite Rating & Research Limited	Non- convertible debentures (long term) - Series 3	ACUITE A / stable
Acuite Rating & Research Limited	PTC (long term) for SME190930 - Series 1	Acuite A - (SO)
Acuite Rating & Research Limited	PTC (long term) for SME200130 - Series 2	Acuite AA -(SO)

For the year ended March 31 2020

Rating agency	Type	Rating
Acuite Rating & Research Limited	Commercial paper (short term)	ACUITE A1
Acuite Rating & Research Limited	Bank loans (long term)	ACUITE A / stable
Acuite Rating & Research Limited	Non- convertible debentures (long term)	ACUITE A / stable
Acuite Rating & Research Limited	PTC (long term) for SME190930 - Series 1	Acuite A - (SO)
Acuite Rating & Research Limited	PTC (long term) for SME200130 - Series 2	Acuite AA -(SO)**

\*\* Provisional

For the year ended March 31 2019 - Nil

**n. Remuneration of directors :**

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Transactions with the non-executive	123.38	141.00	87.00

Refer Note 38 for remuneration to executive directors

o. During the year there are no changes in the accounting policies and no prior period items (Refer Note 1)

**p. Provisions and contingencies :**

Particulars	As at March 31, 2021	As at 31st March, 2020	As at March 31, 2019
Provision towards NPA	1,350.25	359.68	-
Provision made towards income tax	926.44	443.45	147.14
Provision for standard assets	1,211.75	688.12	24.36



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Notes forming part of the financial statements (Continued)  
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(Currency : ₹ in lacs)

q. Draw down from reserves :

During the year ended March 31, 2021, March 31, 2020 and March 31, 2019, the Company has not drawn down any amount from reserves

Concentration of deposits, advances, exposures and NPAs :

r. Concentration of advances :

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Total advance to twenty largest borrowers	12,955.60	13,908.44	7,010.07
Percentage of advances to twenty largest borrowers to total advances of the company	8.98%	16.25%	88.03%

s. Concentration of exposures :

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Total exposure to twenty largest borrowers	12,955.60	13,908.44	7,010.07
Percentage of exposures to twenty largest borrowers to total exposure of the company	8.98%	16.25%	88.03%

t. Concentration of NPAs :

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
Total Exposure to top four NPA accounts	763.01	598.06	-

u. Sector-wise NPAs :

Sl. No.	Sector	Percentage of NPAs to total advances in that sector		
		As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
1	Agriculture & allied activities	-	-	-
2	MSME	2.40%	0.96%	-
3	Corporate borrowers	16.82%	-	-
4	Services	-	-	-
5	Unsecured personal loans	-	-	-
6	Auto loans	-	-	-
7	Other personal loans	-	-	-

v. Movement of NPAs :

Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
(i) Net NPAs to Net Advances (%)	1.75%	0.54%	-
(ii) Movement of NPAs (gross)			
(a) Opening balance	817.76	-	-
(b) Additions during the year	3,328.15	817.76	-
(c) Reductions during the year	498.21	-	-
(d) Closing balance	3,647.71	817.76	-
(iii) Movement of Net NPAs			
(a) Opening balance	458.08	-	-
(b) Additions during the year	2,097.47	458.08	-
(c) Reductions during the year	258.10	-	-
(d) Closing balance	2,297.45	458.08	-
(iv) Movement of provisions for NPAs (excluding provisions on standard assets)			
(a) Opening balance	359.68	-	-
(b) Provisions made during the year	1,212.21	359.68	-
(c) Write-off / write-back of excess	221.64	-	-
(d) Closing balance	1,350.25	359.68	-

w. Overseas assets (for those with joint ventures and subsidiaries abroad) :

There are no overseas assets

x. Off-Balance Sheet SPVs sponsored (which are required to be consolidated as per accounting norms) :

There are no off-Balance Sheet SPVs sponsored by the Company which are required to be consolidated as per accounting norms

y. Customer complaints :

Sr No.	Particulars	As at March 31, 2021	As at March 31, 2020	As at March 31, 2019
(a)	No. of complaints pending at the beginning of the year	Nil	Nil	Nil
(b)	No. of complaints received during the year	11	Nil	Nil
(c)	No. of complaints redressed during the year	11	Nil	Nil
(d)	No. of complaints pending at the end of the year	Nil	Nil	Nil

z. Revenue recognition :

There are no postponement of revenue due to pending resolution of significant uncertainties



(Currency : ₹ in lacs)

**aa. Restructured accounts :**

Sr.	Type of restructuring	Under CDR Mechanism / SME Debt Restructuring Mechanism						Others				
		Asset classification	Standard	Sub-standard	Doubtful	Loss	Total	Standard	Sub-standard	Doubtful	Loss	Total
1.	Restructured accounts as on April 1, 2020	No. of borrowers Amount outstanding Provision thereon	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -
2	Fresh restructuring during the year	No. of borrowers Amount outstanding Provision thereon	- - -	- - -	- - -	- - -	- - -	5 597.76 69.25	- - -	- - -	- - -	5 597.76 69.25
3	Upgradation	No. of borrowers Amount outstanding Provision thereon	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -
4.	Restructured standard advances which cease to attract higher provisioning and/or additional risk weight at the end of the year and hence need not be shown as restructured advances at the beginning of the next year	No. of borrowers Amount outstanding Provision thereon	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -
5	Downgradation of restructured accounts during the year	No. of borrowers Amount outstanding Provision thereon	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -
6.	Write-offs of restructured accounts during the year	No. of borrowers Amount outstanding Provision thereon	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -
7.	Restructured accounts as on March 31, 2021	No. of borrowers Amount outstanding Provision thereon	- - -	- - -	- - -	- - -	- - -	5 597.76 69.25	- - -	- - -	- - -	5 597.76 69.25





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(Currency : ₹ in lacs)

aa. Restructured accounts (continued) :

Sr.	Type of restructuring	Under CDR Mechanism / SME Debt Restructuring Mechanism						Others				
		Asset classification						Standard	Sub-standard	Doubtful	Loss	Total
1.	Restructured accounts as on April 1, 2019	No. of borrowers										
		Amount outstanding										
2.	Fresh restructuring during the year	Provision thereon										
		No. of borrowers										
3.	Upgradation	Amount outstanding										
		Provision thereon										
4.	Restructured standard advances which cease to attract higher provisioning and/or additional risk weight at the end of the year and hence need not be shown as restructured advances at the beginning of the next year	No. of borrowers										
		Amount outstanding										
5.	Downgradation of restructured accounts during the year	Provision thereon										
		No. of borrowers										
6.	Write-offs of restructured accounts during the year	Amount outstanding										
		Provision thereon										
7.	Restructured accounts as on March 31, 2020	No. of borrowers										
		Amount outstanding										



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(Currency : ₹ in lacs)

ab. Schedule to the Balance Sheet of a NBFC :

Particulars	As at March 31, 2021		As at March 31, 2020		As at March 31, 2019	
	Amount outstanding	Amount overdue	Amount outstanding	Amount overdue	Amount outstanding	Amount overdue
<b>Liabilities side :</b>						
1 Loans and advances availed by the non- banking financial company inclusive of interest accrued thereon but not paid						
a Debentures						
i Secured	24,670.81	-	5,009.41	-	-	-
ii Unsecured (other than falling within the meaning of public deposits)	-	-	-	-	-	-
b Deferred credits	-	-	-	-	-	-
c Term loans	40,925.40	-	13,030.97	-	973.60	-
d Inter - corporate loans and borrowings	-	-	-	-	-	-
e Commercial paper	5,269.88	-	-	-	-	-
f Public deposits	-	-	-	-	-	-
g Other Loans	5,703.39	-	7,413.49	-	-	-
2 Break - up of (1) (f) above (outstanding public deposits inclusive of interest accrued thereon but not paid) :						
a In the form of unsecured debentures	-	-	-	-	-	-
b In the form of partly secured debentures i.e. debentures where there is a shortfall in the value of security	-	-	-	-	-	-
c Other public deposits	-	-	-	-	-	-
<b>Assets Side :</b>	<b>As at March 31, 2021</b>		<b>As at March 31, 2020</b>		<b>As at March 31, 2019</b>	
3 Break - up of gross loans and advances including bills receivables (other than those included in (4) below) :						
a Secured	86,930.23		58,913.32		7,336.61	
b Unsecured	43,512.29		25,372.67		577.24	
4 Break - up of leased assets and stock on hire and other assets counting towards asset financing activities :						
a Lease assets including lease rentals under sundry debtors						
i Finance lease	-		-		-	
ii Operating lease	-		-		-	
b Stock on hire including hire charges under sundry debtors						
i Assets on hire	-		-		-	
ii Repossessed assets	-		-		-	
c Other loans counting towards asset financing activities						
i Loans where assets have been repossessed	-		-		-	
ii Loans other than (a) above	-		-		-	
5 Break - up of investments :						
<b>Current investments</b>						
a Quoted						
(i) Shares						
a. Equity	-		-		-	
b. Preference	-		-		-	
(ii) Debentures and bonds	-		-		-	
(iii) Units of mutual funds	-		-		-	
(iv) Government securities	-		-		-	
(v) Others	-		-		-	





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(Currency : ₹ in lacs)

ab. Schedule to the Balance Sheet of a NBFC (Continued) :

Assets Side		As at March 31, 2021	As at March 31, 2020	As at March 31, 2019			
5	b Unquoted						
	(i) Shares						
	a Equity	-	-	-			
	b. Preference	-	-	-			
	(ii) Debentures and bonds						
	(iii) Units of mutual funds	4,014.54	7,250.81	10,678.86			
	(iv) Government securities						
	(v) Others	-	-	-			
	Long term investments						
	a Quoted						
	(i) Shares						
	a Equity	-	-	-			
	b. Preference	-	-	-			
	(ii) Debentures and bonds	1,508.21	-	-			
	(iii) Units of mutual funds	-	-	-			
	(iv) Government securities	-	-	-			
	(v) Others	-	-	-			
	b Unquoted						
	(i) Shares						
	a Equity	-	-	-			
	b. Preference	-	-	-			
	(ii) Debentures and bonds	-	-	-			
	(iii) Units of mutual funds	-	-	-			
(iv) Government securities	-	-	-				
(v) Others	-	-	-				
6 Borrower group wise classification of assets financed in (3) and (4) above (gross) :		As at March 31, 2021	As at March 31, 2020	As at March 31, 2019			
Category		Amount					
		Secured	Unsecured	Secured	Unsecured	Secured	Unsecured
a	Related parties **						
i	Subsidiaries	-	-	-	-	-	-
ii	Companies in the same group	-	-	-	-	-	-
iii	Other related parties	-	-	-	-	-	-
b	Other than related parties	86,930.23	43,512.29	58,913.32	25,372.67	7,336.61	577.24
	Total	86,930.23	43,512.29	58,913.32	25,372.67	7,336.61	577.24
** As per accounting standard issued by ICAI.							
7 Investor group wise classification of all investments (current and long term) in shares and securities (both quoted and unquoted) :							
Category							
1	Related parties **						
a	Subsidiaries	-	-	-	-	-	-
b	Companies in the same group	-	-	-	-	-	-
c	Other related parties	-	-	-	-	-	-
2	Other than related parties	5,522.75	7,250.81				
	Total	5,522.75	7,250.81				
** As per accounting standard issued by ICAI.							
8 Other information							
Particulars							
a	Gross non performing assets :	3,647.71	817.76				
i	Related parties	-	-				
ii	Other than related parties	3,647.71	817.76				
b	Net non performing assets :	2,297.45	458.08				
i	Related parties	-	-				
ii	Other than related parties	2,297.45	458.08				
c	Assets acquired in satisfaction of debt	-	-				





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ac. Provision under prudential norms of income recognition, asset classification (IRAC) as at March 31, 2021 :

Asset classification as per RBI norms	Asset classification as per IndAS 109	Gross carrying amount as per IndAS	Loss allowances (provisions) as required under IndAS 109	Net carrying amount	Provisions required as per IRAC norms	Difference between Ind AS 109 provisions and IRAC norms
(1)	(2)	(3)	(4)	(5)=(3)-(4)	(6)	(7) = (4)-(6)
<b>Performing assets</b>						
Standard	Stage 1	125,395.07	1,128.03	124,267.04	497.85	630.18
	Stage 2	3,751.00	75.03	3,675.98	14.94	60.08
<b>Non-performing assets (NPA)</b>						
Substandard	Stage 1	603.27	69.25	534.02	62.17	7.08
Substandard	Stage 3	3,044.42	1,281.00	1,763.41	1,109.58	171.41
Doubtful - up to 1 year	Stage 3	-	-	-	-	-
1 to 3 years	Stage 3	-	-	-	-	-
More than 3 years	Stage 3	-	-	-	-	-
Loss	Stage 3	-	-	-	-	-
Other items such as guarantees, loan commitments, etc. which are in the scope of Ind AS 109 but not covered under current income recognition, asset classification and provisioning (IRAC) norms	Stage 1	1,381.88	8.69	1,373.19	-	8.69
	Stage 2	-	-	-	-	-
	Stage 3	-	-	-	-	-
<b>Total</b>	<b>Stage 1</b>	<b>127,380.22</b>	<b>1,205.97</b>	<b>126,174.25</b>	<b>560.02</b>	<b>645.95</b>
	<b>Stage 2</b>	<b>3,751.00</b>	<b>75.03</b>	<b>3,675.97</b>	<b>14.94</b>	<b>60.08</b>
	<b>Stage 3</b>	<b>3,044.42</b>	<b>1,281.00</b>	<b>1,763.42</b>	<b>1,109.58</b>	<b>171.42</b>
	<b>Total</b>	<b>134,175.64</b>	<b>2,562.00</b>	<b>131,613.64</b>	<b>1,684.54</b>	<b>877.46</b>



ac. Provision under prudential norms of income recognition, asset classification (IRAC) as at March 31, 2020 :

Asset classification as per RBI norms	Asset classification as per IndAS 109	Gross carrying amount as per IndAS	Loss allowances (provisions) as required under IndAS 109	Net carrying amount	Provisions required as per IRAC norms	Difference between Ind AS 109 provisions and IRAC norms (7) = (4)-(6)
(1)	(2)	(3)	(4)	(5)=(3)-(4)	(6)	(7) = (4)-(6)
<b>Performing assets</b>						
Standard	Stage 1	82,372.14	632.68	81,739.46	330.94	301.75
	Stage 2	1,820.70	52.67	1,768.03	63.01	(10.34)
<b>Non-performing assets (NPA)</b>						
Substandard	Stage 3	817.76	359.68	458.08	81.78	277.90
Doubtful - up to 1 year	Stage 3	-	-	-	-	-
1 to 3 years	Stage 3	-	-	-	-	-
More than 3 years	Stage 3	-	-	-	-	-
Loss	Stage 3	-	-	-	-	-
Other items such as guarantees, loan commitments, etc. which are in the scope of Ind AS 109 but not covered under current income	Stage 1	593.91	2.77	591.14	-	2.77
	Stage 2	-	-	-	-	-
	Stage 3	-	-	-	-	-
<b>Total</b>	Stage 1	82,966.05	635.45	82,330.60	330.94	304.51
	Stage 2	1,820.70	52.67	1,768.03	63.01	(10.34)
	Stage 3	817.76	359.68	458.08	81.78	277.90
	<b>Total</b>	<b>85,604.51</b>	<b>1,047.80</b>	<b>84,556.71</b>	<b>475.73</b>	<b>572.07</b>



Notes forming part of the INDAS Reformatted Financial Statements (Continued)  
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(Currency: ₹ in lacs)

#### 55 Impact of COVID 19 pandemic

For year ended March 31 2021 -

The World Health Organization announced a global health emergency because of a new strain of coronavirus ("COVID-19") and classified its outbreak as a pandemic on March 11, 2020. This pandemic and response thereon have impacted most of the industries. Consequent to the nationwide lock down on March 24, 2020, the Company's operations were scaled down in compliance with applicable regulatory orders. Subsequently, during the year, the Company's operations have been scaled up in a phased manner taking into account directives from various Government authorities.

The impact of COVID-19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, has led to significant volatility in global and Indian financial markets and a significant decrease in global and local economic activities. The slowdown during the year led to a decrease in loan originations, the sale of third party products and the efficiency in collection efforts. This may lead to a rise in the number of customer defaults and consequently an increase in provisions there against. The extent to which the COVID-19 pandemic, including the current "second wave" that has significantly increased the number of cases in India, will continue to impact the Company's results will depend on ongoing as well as future developments, which are highly uncertain, including, among other things, any new information concerning the severity of the COVID-19 pandemic and any action to contain its spread or mitigate its impact whether government-mandated or elected by us. The Company continues to monitor the situation and take appropriate action, as considered necessary in due compliance with the applicable regulations.

As a matter of prudence, the Company has made a provision of Rs. 295.59 lacs towards recoverability of its loans and advances.

For year ended March 31 2020 -

In assessing the recoverability of loans, receivables, intangible assets, deferred tax asset and investments, the Company has considered internal and external sources of information, including credit reports, economic forecasts and industry reports upto the date of approval of these financial results. The Company has performed sensitivity analysis on the assumptions used and based on current indicators of future economic conditions, the carrying amount of these assets represent the Company's best estimate of the recoverable amounts. The Company has estimated and recognised an additional expected credit loss of ₹ 331.00 lacs on certain financial assets, on account of the anticipated effect of the global health pandemic. As a result of the uncertainties resulting from COVID-19, the impact of this pandemic may be different from those estimated as on the date of approval of these financial results and the Company will continue to monitor any changes to the future economic conditions.

#### b. Disclosures on COVID19 Regulatory Package - Asset Classification and Provisioning, in terms of RBI circular RBI/2019-20/22/DOR.No.BP.BC.63/21.04.04/2020-21 dated April 17, 2020 ("RBI Circular"):

In accordance with the COVID-19 Regulatory Packages announced by the RBI on March 27, 2020, April 17, 2020 and May 23, 2020, the Company, in line with its board approved policy, offered a moratorium on the repayment of all instalments and / or interest as applicable, due between March 1, 2020 and August 31, 2020 to all eligible borrowers classified as standard, even if overdue, as on February 29, 2020. In respect of such accounts that were granted moratorium, the asset classification remained standstill during the moratorium period.

Period	Respective amounts in SMA/overdue categories, where the moratorium/ deferment was extended, in terms of paragraph 2 and 3 of RBI Circular	Respective amount where asset classification benefits is extended	Provisions made in terms of paragraph 5 of RBI Circular	Provisions adjusted during the respective accounting periods against slippages and the residual provisions in terms of paragraph 6 of RBI Circular
As on 31st March 2019	NA	NA	NA	NA
As on 31st March 2020	1,211.37**	1,211.37	60.57	NA
As on 31st March 2021	1,797.29	Nil*	Nil**	NA

\* There are NIL accounts where asset classification benefit is extended till 31 March 2021. Post the moratorium period, the movement of aging has been as actuals.

\*\*The Company had made adequate provision for impairment loss under ECL model for the year ended March 31, 2021. Further, the Company has created an additional Covid provision in Q4 FY2020 and Q1 FY2021 amounting to Rs 448.86 lacs. The residual provisions had been written back/ adjusted by the Company in March 2021 as per the circular.

\*\*\* These include overdue accounts which would otherwise (i.e. without availing the benefit related to asset classification) have been marked as NPA as at March 31, 2020 (overdue more than 60 days as at February 29, 2020) and does not include overdue accounts that would have continued to be under standard category as at March 31, 2020.

56 The below mentioned notes are applicable only for year ended on March 31, 2021.

#### 56a Note on Social Security Code

The Parliament has approved the Code on Social Security, 2020 ("Code") which may impact the contribution by the Company towards Provident Fund and Gratuity. The effective date from which the Code and its provisions would be applicable is yet to be notified and the rules which would provide the details based on which financial impact can be determined are yet to be framed after which the financial impact can be ascertained. The Company will complete its evaluation and will give appropriate impact, if any, in the financial result following the Code becoming effective and the related rules being framed and notified.

#### 56b Supreme Court Order dated March 23, 2021

The Honorable Supreme Court of India (Hon'ble SC), in a public interest litigation (Gajendra Sharma Vs Union of India & Anr.), vide an interim order dated September 03, 2020 ("Interim Order"), had directed that accounts which were not declared NPA till August 31, 2020 shall not be declared as NPA till further orders which was subsequently vacated vide final order dated March 23, 2021. Accordingly, the Company has classified and recognised provision as at 31 March 2021 in accordance with the Company's Expected Credit Loss policy. Pursuant to the order passed by the Honourable Supreme Court read along with the instructions received from RBI circular dated April 07 2021, and the Indian Banks' Association (IBA) advisory letter dated April 19, 2021 the Company has put in place a Board approved policy and the methodology for calculation of the amount to be refunded/ adjusted by way of the interest on interest / penal interest charged to borrowers during the moratorium period i.e., March 01, 2020 to August 31, 2020. The Company has estimated the said amount, considering the relevant portfolio, and has accordingly recognised a charge of Rs. 54.71 lacs in its Statement of Profit and Loss for the year ended March 31, 2021.

The Government of India, Ministry of Finance, vide its notification dated 23 October 2020, had announced a scheme for COVID 19 Relief for grant of ex-gratia payment of difference between compound interest and simple interest for six months to borrowers in specified loan accounts. The Company had implemented the ex-gratia scheme and credited the accounts of or remitted amounts to the eligible borrowers as per the Scheme.





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56c Disclosure pursuant to Reserve Bank of India Circular DOR No BP BC/3/21 04 048/2020-21 dated August 06, 2020 pertaining to Resolution Framework for COVID-19-related Stress

Type of borrower	(A) Number of accounts where resolution plan has been implemented under this window	(B) Exposure to accounts mentioned at (A) before implementation of the plan	(C) Of (B), aggregate amount of debt that was converted into other securities	(D) Additional funding sanctioned, if any, including between invocation of the plan and implementation	(E) Increase in provisions on account of the implementation of the resolution plan
Personal Loans	Nil	Nil	Nil	Nil	Nil
Corporate persons*	Nil	Nil	Nil	Nil	Nil
Of which, MSMEs	Nil	Nil	Nil	Nil	Nil
Others	Nil	Nil	Nil	Nil	Nil
Total	Nil	Nil	Nil	Nil	Nil

\* As defined in Section 3(7) of the Insolvency and Bankruptcy Code, 2016

56d Disclosure as per the format prescribed as per the notification no. RBI/2020-21/17 DOR.NO.BP BC/4/21 04 048/2020-21 on "Micro, Small and Medium Enterprises (MSME) sector – Restructuring of Advances" having exposure less than or equal to Rs. 25 crores for the year ended March 31, 2021

No. of accounts restructured	Amount
156	7,356.11

57 Disclosure on frauds pursuant to RBI Master direction

During the year ended March 31, 2021 one fraud instance aggregating to Rs. 500 Lacs (March 31, 2020 : Nil & March 31, 2019 : Nil ) was detected and reported to RBI




UGRO CAPITAL LIMITED  
(formerly known as CHOKHANI SECURITIES LIMITED)  
CIN: L67120MH1993PLC070739

Notes forming part of the INDAS Reformatting Financial Statements (Continued)  
For the year ended March 31, 2021, March 31, 2020 & March 31, 2019

(Currency : ₹ in lacs)

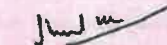
58 Previous years figures have been reclassified / regrouped whenever necessary to conform to / with the current year classification / disclosure

As per our report of even date attached  
For MSKA & Associates  
Chartered Accountants  
Firm's Registration No : 105047/V

  
Swapnil Kulkarni  
Partner


Membership No : 117012  
Place : Mumbai  
Date : October 14, 2021

For and on behalf of the Board of Directors of  
UGRO CAPITAL LIMITED

  
Shachindra Nath  
Executive Chairman  
& MD  
DIN : 00510618  
Gurgaon  
October 14, 2021

  
Sandeep Kumar Zaver  
Chief Financial Officer  
Mumbai  
October 14, 2021



  
Aniket Karandikar  
Company Secretary  
Mumbai  
October 14, 2021

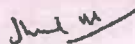
**UGRO CAPITAL LIMITED**  
(formerly known as **CHOKHANI SECURITIES LIMITED**)  
CIN: L67120MH1993PLC070739

**Annexure : Statement of Dividend**

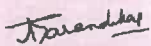
(Currency : ₹ in lacs)

Particulars		For the year ended March 31, 2021	For the year ended March 31, 2020	For the year ended March 31, 2019
Equity Share Capital (₹ in Lacs)		7,052.86	7,052.86	2,333.15
Face Value Per Equity Share (₹)	(a)	10	10	10
Interim Dividend on Equity Shares (₹ per Equity Share)	(b)	-	-	3.50
Interim Dividend on Equity Shares (₹ in Lacs)		-	-	164.45
Interim Dividend Declared Rate (In %)	(c=b/a)	-	-	35%
Final Dividend on Equity Shares (₹ per Equity Share)	(d)	-	-	-
Final Dividend on Equity Shares (₹ in Lacs)		-	-	-
Final Dividend Declared Rate (In %)	(e=d/a)	-	-	-

For and on behalf of the Board of Directors of  
**UGRO CAPITAL LIMITED**

  
Shachindra Nath  
Executive Chairman  
& MD  
DIN : 00510618  
Gurugram  
October 14, 2021

  
Sandeepkumar Zauvar  
Chief Financial Officer  
Mumbai  
October 14, 2021

  
Aniket Karandikar  
Company Secretary  
Mumbai  
October 14, 2021





**Independent Auditor's Review Report on Unaudited Financial Results of UGRO Capital Limited for the quarter ended June 30, 2021 pursuant to the Regulation 33 and Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**To the Members of  
UGRO Capital Limited**

1. We have reviewed the accompanying statement of Unaudited Financial Results of UGRO Capital Limited ('the Company') for the quarter ended June 30, 2021 ('the Statement') attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63(2) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended ('the Regulation').
2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 'Interim Financial Reporting', prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether financial results are free of material misstatements. A review consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited financial results prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other recognized accounting principles generally accepted in India has not disclosed the information required to be disclosed in terms of the Regulation including the manner in which it is to be disclosed, or that it contains any material misstatement.
5. We draw attention to Note 6 to the Unaudited Financial Results, which describes the extent to which Covid-19 pandemic will impact the Company's financial performance is dependent on uncertain future developments.

Our conclusion is not modified in respect of this matter.

6. The Statement of the Company for the quarter ended June 2020, was reviewed by another auditor whose report dated August 12, 2020 expressed an unmodified opinion on those Statements.

Our conclusion is not modified in respect of this matter.

**For MSKA & Associates**  
Chartered Accountants  
ICAI Firm Registration Number :105047W



**Swapnil Kale**  
Partner  
Membership Number: 117812  
UDIN: 21117812AAAAANA7620

Mumbai  
August 11, 2021

<b>UGRO CAPITAL LIMITED</b> <b>Registered Office: 4th Floor, Tower 3 -West Wing, Equinox Business Park, LBS Road, Kurla (West),</b> <b>Mumbai City MH 400070</b> <b>CIN:L67120MH1993PLC070739</b>					
<b>Statement of Unaudited Financial Results For The Quarter Ended June 30, 2021</b>					
Sr No	Particulars	Quarter ended			Rs. In Lacs
		June 30, 2021	March 31, 2021	June 30, 2020	Year Ended March 31, 2021
		Reviewed	Audited	Reviewed	Audited
1	Revenue from operations				
	(a) Interest Income	4,977.48	4,382.27	3,062.10	14,738.08
	(b) Dividend Income	-	-	-	-
	(c) Net Gain / (Loss) on derecognition of financial instruments	61.34	46.95	-	74.77
	(d) Profit on Sale of Investment	-	1.11	148.20	153.65
	(e) Fair Value Adjustment for Investment	33.17	13.42	(131.88)	(118.97)
	(f) Other Operating Income	55.86	70.89	0.23	133.54
2	Other Income	-	350.87	-	352.77
3	<b>Total Revenue (1 + 2)</b>	<b>5,127.85</b>	<b>4,865.51</b>	<b>3,078.65</b>	<b>15,333.84</b>
	Expenses				
	(a) Employee benefits expense	1,228.90	1,291.18	1,110.23	4,532.67
	(b) Finance cost	2,237.04	1,630.29	683.52	4,456.24
	(c) Depreciation and amortization expenses	259.87	313.62	270.83	1,173.91
	(d) Impairment on financial instruments	492.22	867.47	115.34	1,961.71
	(e) Other expenses	674.12	524.66	485.54	1,996.40
	<b>Total expense</b>	<b>4,892.15</b>	<b>4,627.22</b>	<b>2,665.46</b>	<b>14,120.93</b>
5	<b>Profit before tax (3-4)</b>	<b>235.70</b>	<b>238.29</b>	<b>413.19</b>	<b>1,212.91</b>
	Tax expense				
	(a) Current Tax	-	116.64	115.90	482.99
	(b) Deferred Tax Charge	65.54	(33.53)	(75.51)	(2,142.83)
7	<b>Profit for the period/year (5-6)</b>	<b>170.16</b>	<b>155.18</b>	<b>372.80</b>	<b>2,872.75</b>
8	<b>Other Comprehensive income (net of tax)</b>	4.94	8.68	5.92	13.60
9	<b>Total comprehensive income (7+8)</b>	<b>175.10</b>	<b>163.86</b>	<b>378.72</b>	<b>2,886.35</b>
10	Paid Up Equity Share Capital (Face Value Rs. 10)	7,052.86	7,052.86	7,052.86	7,052.86
11	<b>Earning per Share (Face Value of Rs 10 each)</b>				
	Basic (in rupees)	0.24	0.22	0.53	4.07
	Diluted (in rupees)	0.24	0.22	0.53	4.07
		Not annualised	Not annualised	Not annualised	Annualised





**Notes to Statement of Unaudited Financial Results for The Quarter Ended June 30, 2021:**

1. UGRO Capital Limited ('the Company') is a Non-Deposit taking Systemically Important Non-Banking Financial Company ('NBFC') registered with the Reserve Bank of India ("the RBI").
2. The above Financial Results for the quarter ended June 30, 2021 have been reviewed by the Audit Committee and subsequently approved by the Board of Directors of the Company at their respective meeting held on August 11, 2021. The above results have been subjected to limited review by the statutory auditors of the Company.
3. These financial results have been prepared in accordance with the recognition and measurement principles as laid down in the Indian Accounting Standard ("IND AS")- 34- Interim Financial Reporting as prescribed under section 133 of the Companies Act 2013 (the "Act") read with relevant rules issued thereunder and in compliance with the requirements of Regulation 33 and Regulation 52 of the Securities and Exchange Board of India ("SEBI") (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by Circular No. CIR/IMD/DF1/69/2016 dated August 10, 2016 in continuation to Circular No. CIR/CFD/FAC/62/2016 dated July 05, 2016 and in compliance of the Companies (Indian Accounting Standards) Rules, 2015, in Division III of Notification No. GSR (E) dated October 11, 2018, issued by the Ministry of Corporate Affairs, Government of India.
4. There is no separate reportable segment, as per the IndAS 108 "Operating Segments" specified under Section 133 of the Act. The Company operates in a single segment only. There are no operations outside India and hence, there are no reportable geographical segments.
5. Disclosure of financial assets sold to securitisation Company pursuant to Reserve Bank of India notification No. RBI/DNBR/2016-17/45 Master Direction DNBR. PD. 008/03.10.119/2016-17 dated September 1, 2016.

Details of Financial assets sold to Securitisation/Reconstruction Company (SC/RC) for Asset Reconstruction.

(Rs. in Lacs.)

Sr.No	Particulars	As at June 30, 2021
a)	Number of Accounts	166
b)	Aggregate value (net of provisions) of account sold to SC/RC	1842.86
c)	Aggregate consideration	1705.00
d)	Additional consideration realised in respect of accounts transferred in earlier years	-
e)	Aggregate gain/(loss) over net book value	137.86





6. The World Health Organization announced a global health emergency because of a new strain of coronavirus ("COVID-19") and classified its outbreak as a pandemic on March 11, 2020. This pandemic and response thereon have impacted most of the industries. Consequent to the nationwide lock down on March 24, 2020, the Company's operations were scaled down in compliance with applicable regulatory orders. Subsequently, during the year, the Company's operations have been scaled up in a phased manner taking into account directives from various Government authorities.

The impact of COVID-19, including changes in customer behaviour and pandemic fears, as well as restrictions on business and individual activities, has led to significant volatility in global and Indian financial markets and a significant decrease in global and local economic activities. The slowdown during the year led to a decrease in loan originations, the sale of third party products and the efficiency in collection efforts. This may lead to a rise in the number of customer defaults and consequently an increase in provisions there against. The extent to which the COVID-19 pandemic, including the current "second wave" that has significantly increased the number of cases in India, will continue to impact the Company's results will depend on ongoing as well as future developments, which are highly uncertain, including, among other things, any new information concerning the severity of the COVID-19 pandemic and any action to contain its spread or mitigate its impact whether government-mandated or elected by us. The Company continues to monitor the situation and take appropriate action, as considered necessary in due compliance with the applicable regulations.

During the quarter, the Company utilized the available management overlay amounting to Rs.100 lacs. As a matter of prudence, the Company has carried forward a provision of Rs. 193.15 lacs towards recoverability of its loans and advances.

7. During the quarter ended June 30, 2021 to relieve COVID-19 pandemic related stress, the Company has invoked resolution plans for eligible borrowers based on the parameters laid down in accordance with the resolution policy approved by the Board of Directors of the Company and in accordance with the guidelines issued by the RBI dated May 05, 2021.
- a.) Disclosure pursuant to Reserve Bank of India circular no. RBI/2021-22/31 DOR. STR.REC.12/21.04.048/2021-22 dated May 05, 2021 pertaining to Resolution Framework 2.0 – Resolution of Covid-19 related stress of Micro, Small and Medium Enterprises (MSMEs).

No. of accounts restructured	Amount (Rs. in Lacs)
27	2095.56





- b.) Disclosure as per format prescribed under circular no. RBI/2021-22/31 DOR. STR.REC.12/21.04.048/2021-22 dated May 05, 2021 pertaining to Resolution Framework 2.0 - Resolution of Covid-19 related stress of Individuals and Small Businesses.

(Rs. in Lacs.)

Sl. No.	Description	Individual Borrowers		Small Businesses
		Personal Loans	Business Loans	
(A)	Number of requests received for invoking resolution process under Part A	-	-	21
(B)	Number of accounts where resolution plan has been implemented under this window	-	-	21
(C)	Exposure to accounts mentioned at (B) before implementation of the plan	-	-	2278.25**
(D)	Of (C), aggregate amount of debt that was converted into other securities	-	-	-
(E)	Additional funding sanctioned, if any, including between invocation of the plan and implementation	-	-	-
(F)	Increase in provisions on account of the implementation of the resolution plan	-	-	176.25 *

\* Total ECL provision for the above loans as on June 30, 2021 is Rs. 247.27 lacs.

\*\* Exposure value considered as Exposure at Default value as of March 31, 2021.

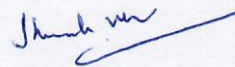
8. The Parliament has approved the Code on Social Security, 2020 ('Code') which may impact the contribution by the Company towards Provident Fund and Gratuity. The effective date from which the Code and its provisions would be applicable is yet to be notified and the rules which would provide the details based on which financial impact can be determined are yet to be framed after which the financial impact can be ascertained. The Company will complete its evaluation and will give appropriate impact, if any, in the financial result following the Code becoming effective and the related rules being framed and notified.
9. During the quarter ended June 30, 2021, the Company has granted 61,500 options under the prevalent employee stock option scheme of the Company. The Company has booked an expense amounting to Rs 37.20 Lacs based on a fair value model on all ESOP's outstanding as at June 30, 2021.
10. All secured non convertible debentures ("NCDs") issued by the Company are secured by way of an exclusive and continuing charge on identified receivables to the extent of at least 100% of outstanding secured NCDs and pursuant to the terms of respective disclosure documents.
11. The figures for the quarter ended March 31, 2021 represent balancing figures between the audited figures for the year ended March 31, 2021 and the published year to date figures up to December 31, 2020 which were subject to limited review by statutory auditors.





12. Previous quarter/year figures have been regrouped / rearranged wherever necessary, to confirm with the current period presentation.

**For and on behalf of Board of Directors of  
UGRO CAPITAL LIMITED**



**Shachindra Nath**  
Executive Chairman & MD  
DIN: 00510618  
Gurugram



## FINANCIAL INDEBTEDNESS

Details of the outstanding borrowings of our Company as on June 30, 2021:

S.No.	Nature of Borrowing	Amount (in ₹ Lakh)
1.	Secured Borrowings	72,393.22
2.	Unsecured Borrowings	6,754.39
	<b>Total</b>	<b>79,147.61</b>

Standalone	Amount (in ₹ Lakh)
Debt Securities	34,570.00
Borrowings (Other than Debt Securities)	44,577.61
<b>Total</b>	<b>79,147.61</b>

Set forth below, is a brief summary of the borrowings by our Company as on June 30, 2021, together with a brief description of certain significant terms of such financing arrangements. Our Company do not have any subsidiary as on the date of this Draft Prospectus.

### Secured Loan Facilities

Our Company's secured borrowings as on June 30, 2021 amount to ₹ 72,393.22 lakh.

The details of the secured borrowings are set out below:

### Term Loans

The total sanctioned amount of term loans availed from banks as on June 30, 2021 is ₹ 52,500 lakh, the total amount outstanding (as per Ind-AS) as on June 30, 2021 is ₹ 43,423.22 lakh, and the principal amount outstanding as on June 30, 2021 is ₹ 43,423.22 lakhs. The details of the term loans as of June 30, 2021 are set out below:

Sr. No.	Lender Name	Date of Disbursement	Sanctioned Amount (₹ in lakh)	Amount Outstanding (As per Ind-AS) (₹ in lakh) *	Principal Amount Outstanding (₹ in lakh)	Maturity Date	Repayment Schedule	Prepayment Clause	Penalty Clause
1	AU Small Finance Bank	30th Mar 19 & 28th Jun 19	1,500.00	500.00	500.00	3-Jun-22	Monthly	a. Till 12 months from Loan disbursement, 2 % of Principal O/s.	Delay EMI, penal Interest @ 24 % p.a compounded monthly for period
2	AU Small Finance Bank	30-Dec-20	2,000.00	1,722.22	1,722.22	3-Jan-24	Monthly	b. After 12 months from loan disbursement, 1 % of the principal O/s	
3	Canara Bank	15-Jul-20	1,000.00	800.00	800.00	15-Jun-25	Quarterly	a. Till 12 months from Loan disbursement, 2 % of Principal O/s.	Delay EMI, penal Interest @ 24 % p.a compounded monthly for period
4	CapriGlobal	25-Mar-21	1,000.00	1,000.00	1,000.00	15-Apr-23	Quarterly	b. After 12 months from loan disbursement, 1 % of the principal O/s	
5	ESAF Small Finance Bank	16th Jan 20 & 2nd Jul 20	1,000.00	534.47	534.47	10th Jul 22 & 10th Dec22	Monthly	2 % Pre-Paid amount	Penal Interest of 2 % p.a in case of default for the period in default
6	ESAF Small Finance Bank	16-Mar-21	2,500.00	2,357.14	2,357.14	10-Mar-24	Monthly	Any prepayment to the Lender shall be charged at the rate of 5.00% on the amount prepaid plus applicable taxes. However, no	Any interest / principal being over-due will attract penal interest of 2.00% p.m. over and above the regular

Sr. No.	Lender Name	Date of Disbursement	Sanctioned Amount (₹ in lakh)	Amount Outstanding (As per Ind-AS) (₹ in lakh) *	Principal Amount Outstanding (₹ in lakh)	Maturity Date	Repayment Schedule	Prepayment Clause	Penalty Clause
								prepayment shall be permissible within a period of first 6 months from the date of first disbursement.	interest rate on the amount due for the period of delay.
7	Hinduja Leyland Finance Limited	29-Aug-19	1,500.00	646.52	646.52	28-Aug-22	EMI	Notice period is 30 days for prepayment	• In case the delay extends beyond 60 days then the penal interest shall be levied at 2.00% p.m. over and above the regular interest rate on the entire facility amount outstanding for the period of delay.
8	Hinduja Leyland Finance Limited	19-Mar-20	3,500.00	2,189.05	2,189.05	19-Mar-23	EMI	1 % Pre-Paid amount	Penal Interest of 2 % p.a in case of default for the period in default
9	IDFC First Bank	11-Sep-20	4,000.00	4,000.00	4,000.00	31-Aug-24	Monthly	1 % Pre-Paid amount	Penal Interest of 2 % p.a in case of default for the period in default
10	Indian Bank	31-Dec-20	2,500.00	2,500.00	2,500.00	31-Dec-23	Monthly	2 % Pre-Paid amount	Non- Satisfaction of condition will result in repayment of entire loan
11	Manveer Development Finance	30th Dec 20 & 16th Mar 21	4,000.00	3,636.36	3,636.36	30-Dec-23	Monthly	2 % Pre-Paid amount	Non- Satisfaction of condition will result in repayment of entire loan
12	MAS Financial Services Limited	29-Sep-20	1,500.00	937.50	937.50	23-Sep-22	Monthly	Facilities cannot be repaid	Penal Interest of 2 % p.a in case of default for the period in default
13	MAS Financial Services Limited	30-Mar-21	5,000.00	4,666.67	4,666.67	05-Oct-23	Monthly	Pre payment Penalty @ 2 % of the drawing limit or balance outstanding whichever is higher.	Penal Interest of 1 % p.a in case of default for the period in default
14	Northern Arc	10th Feb 21 & 17th Feb 21 & 26th Feb 21	5,000.00	4,483.84	4,483.84	15th Aug 23 & 15th Sep 23	Monthly	No Pre- Payment Clause condition	Non- Satisfaction of condition will result in repayment of entire loan
15	State Bank of India	29th Jan 2021 & 30th March 2021	5,000.00	4,791.67	4,791.67	30-Apr-25	Monthly	No Pre- Payment Clause condition	Non-compliance of any of the conditions of sanction or irregularly in the account for any reason will attract penal interest @

Sr. No.	Lender Name	Date of Disbursement	Sanctioned Amount (₹ in lakh)	Amount Outstanding (As per Ind-AS) (₹ in lakh) *	Principal Amount Outstanding (₹ in lakh)	Maturity Date	Repayment Schedule	Prepayment Clause	Penalty Clause
									2% over and above sanction rate during the period of non-compliance/delay submission.
16	State Bank of Mauritius	25-Feb-20	1,000.00	380.95	380.95	28-Feb-22	Monthly	No Pre- Payment Clause condition	Non-compliance of any of the conditions of sanction or irregularly in the account for any reason will attract penal interest @ 2% over and above sanction rate during the period of non-compliance/delay submission.
17	Sundaram Finance	31-Mar-21	2,500.00	2,276.83	2,276.83	22-Sep-23	EMI	2% of the prepaid amount by borrower	2% penalty for breach of sanctioned T & C.
18	Vivriti Capital	25-Jun-21	2,500.00	500.00	500.00	25-Dec-23	Monthly	2.00% + GST of the pre-paid amount, pre-payment charges will not be levied on the following : (A) in case payment has been made out of cash sweep /Insurance proceeds. (B) payment at the instance of lenders. (C) loan prepaid out of higher cash accruals from the project /refinancing under 5/25 scheme of RBI on the date of refinancing /equity infusion by promoters.	5% penal interest p.a.
19	MAS Financial Services Limited	30-Jun-21	2,000.00	2,000.00	2,000.00	25-Jun-24	Monthly	2%	2% penalty for breach of sanctioned T & C.
20	Kisetsu Saison	30-Jun-21	2,500.00	2,500.00	2,500.00	25-Dec-23	Monthly	No foreclosure within twelve months from the date of loan agreement. After twelve months, 5% of the principle	Any deviation from the said covenant will be treated as event of default & the have right to recall the loan amount.

Sr. No.	Lender Name	Date of Disbursement	Sanctioned Amount (₹ in lakh)	Amount Outstanding (As per Ind-AS) (₹ in lakh) *	Principal Amount Outstanding (₹ in lakh)	Maturity Date	Repayment Schedule	Prepayment Clause	Penalty Clause
								amount outstanding as on the due date prior to the settlement date, plus GST applicable	
21	Federal Bank	28-Jun-21	1,000.00	1,000.00	1,000.00	28-Dec-22	Monthly	In event the Lender revises or changes the Spread during the	Shall be decided mutually upon

\* The Nos represent the amount outstanding as per repayment schedule without considering any Ind as adjustment for upfront borrowing cost and interest accrued but not due on borrowings

#### Security for the above term loans

- Term loans from banks and other parties are secured by way of exclusive charge on hypothecation on the standard asset portfolio of receivables. However in some of the borrowing made from financial institutions the Company has provided bank fixed deposit and cash collateral.
- For liabilities arising out of securitization transactions resulting into recording of borrowings credit enhancement provided through fixed deposits and loan receivables.

#### Events of Default under our Term Loans:

Please see “Events of Default under our Financing Arrangements” on page 123 of this Draft Prospectus.

#### Working Capital Demand Loans and Cash Credit facilities from Banks:

The total sanctioned amount of working capital demand loans and cash credit facility availed from banks as on June 30, 2021 is ₹ 3600 lakh, the amount outstanding (as per Ind-AS) of working capital demand loans and cash credit facility as on June 30, 2021 is ₹ Nil, and the principal amount outstanding of working capital demand loans and cash credit facility as on June 30, 2021 is ₹ Nil. The details of the working capital demand loans and cash credit facilities are set out below:

Sr. No.	Lender Name	Facility	Date of Disbursement	Sanctioned Amount (₹ in lakh)	Amount Outstanding (As per Ind-AS) (₹ in lakh) *	Principal Amount Outstanding (₹ in lakh)	Maturity Date	Repayment Schedule
1	AU Small Finance Bank	CashCredit	NA	1,000.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly
2	AU Small Finance Bank	ODFD	NA	4,500.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly
3	Axis Bank	ODFD	NA	2,500.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly
4	Barclays Bank Plc	ODInvestment	NA	10,000.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly
5	HDFC Bank	ODFD	NA	4,500.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly
6	ICICI Bank	ODFD	NA	900.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly
7	IDFC First Bank	CashCredit	NA	1,000.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly



Sr. No.	Lender Name	Facility	Date of Disbursement	Sanctioned Amount (₹ in lakh)	Amount Outstanding (As per Ind-AS) (₹ in lakh) *	Principal Amount Outstanding (₹ in lakh)	Maturity Date	Repayment Schedule
8	Indusind Bank	ODFD	NA	3,000.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly
9	RBL Bank	ODFD	NA	2,500.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly
10	State Bank of Mauritius	ODFD	NA	5,000.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly
11	Yes Bank	ODFD	NA	1,000.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly
12	Federal Bank	Overdraft	NA	100.00	Nil	Nil	on demand and Interest monthly	on demand and Interest monthly

\* The Nos represent the amount outstanding as per repayment schedule without considering any Ind as adjustment for upfront borrowing cost and interest accrued but not due on borrowings

#### Security for the above working capital demand loans and cash credit facilities

- Working Capital Demand Loans and Cash Credit facilities from Banks from banks and other parties are secured by way of exclusive charge on hypothecation on the standard asset portfolio of receivables.
- Overdraft facilities against Fixed Deposit from banks and other parties are secured against Fixed Deposits.

#### Events of Default under our Working Capital Demand Loans and Cash Credit Facilities:

Please see “Events of Default under our Financing Arrangements” on page 123 of this Draft Prospectus.

#### Secured Non-Convertible Debentures

Our Company has issued secured redeemable non-convertible debentures of which ₹ 28,970 lakh (as per Ind-AS) is outstanding as on June 30, 2021, the details of which are set forth below:

Particulars	Amount (₹ in lakh)
2,447 secured NCDs of face value of ₹ 10,00,000	2,4470
2500 secured NCDs of face value of ₹ 100000	2,500
200000 secured NCDs of face value of ₹ 1000	2,000
Total	28,970

Redemption date represents actual maturity and does not consider call/put option, except as stated below:

Sr. No.	Description (ISIN)	Tenor (in years)	Coupon Rate (%)	Amount Outstanding (As per Ind-AS) (₹ in lakh) *	Principal Amount Outstanding (₹ in lakh)	Date of Allotment	Date of Redemption	Latest Credit Rating	Interest Payment Frequency	Repayment Schedule
1	INE583D07026	3.00	10% PA payable annually	5,000.00	5,000.00	08-Jun-20	08-Jun-23	Acuite A (Outlook: Positive)	Annually	Bullet
2	INE583D07042	1.50	10.25% PA payable annually	5,000.00	5,000.00	26-Jun-20	26-Dec-21	Acuite A (Outlook: Positive)	annually and on maturity	Bullet
3	INE583D07059	1.50	10.25% PA payable annually	2,500.00	2,500.00	11-Sep-20	11-Mar-22	Acuite A (Outlook: Positive)	annually and on maturity	Bullet
4	INE583D07059	1.50	10.25% PA	1,000.00	1,000.00	11-Sep-20	11-Mar-22	Acuite A (Outlook: Positive)	annually and on maturity	Bullet

Sr. No.	Description (ISIN)	Tenor (in years)	Coupon Rate (%)	Amount Outstanding (As per Ind-AS) (₹ in lakh) *	Principal Amount Outstanding (₹ in lakh)	Date of Allotment	Date of Redemption	Latest Credit Rating	Interest Payment Frequency	Repayment Schedule
			payable annually							
5	INE583D07067	1.50	9.88% PA payable Quarterly	2,000.00	2,000.00	21-Oct-20	21-Apr-22	Acuite A (Outlook: Positive)	Quarterly and on maturity (The due date for payment of interest in the month of July, 2021 is 23rd July, 2021.)	Quarterly in four equal Amount with 9 Months moratorium. The due date for payment of Principal in the month of July, 2021 is 23rd July, 2021.)
6	INE583D07091	1.50	10.50% PA payable Quarterly	5,000.00	5,000.00	31-Dec-20	30-Jun-22	Acuite A (Outlook: Positive)	Quarterly and on maturity	Bullet
7	INE583D07083	1.50	10.25% PA payable annually	1,000.00	1,000.00	31-Dec-20	30-Jun-22	Acuite A (Outlook: Positive)	annually and on maturity	Bullet
8	INE583D07109	3.77	11.55% PA payable Quarterly	2,500.00	2,500.00	26-Mar-21	31-Dec-24	Acuite A (Outlook: Positive)	Quarterly and on maturity	Annually in three equal amount
9	INE583D07117	1.50	9.25% PA payable on maturity	2,970.00	2,970.00	30-Apr-21	30-Oct-22	Acuite A (Outlook: Positive)	At maturity	Bullet
10	INE583D07125	1.50	9.50% PA payable on maturity	2,000.00	2,000.00	25-May-21	25-Nov-22	ACUITE PP-MLD AA+ (CE)/Stable	At maturity	Bullet

\* The Nos represent the amount outstanding as per repayment schedule without considering any Ind as adjustment for upfront borrowing cost and interest accrued but not due on borrowings

#### Security for Secured Non-Convertible Debentures:

NCD'S from banks and other parties are secured by way of exclusive charge on hypothecation on the standard asset portfolio of receivables

#### Penalty Clause to all Secured Non-Convertible Debentures

Sr. No.	Description (ISIN)	Penalty Clause
1	INE583D07026	1) In the case of a delay in the execution of Debenture Trust Deed and the Deed of Hypothecation, the Issuer shall refund the subscription with the agreed rate of interest or shall pay penal interest of 2% (Two Percent) per annum over and above the applicable Coupon Rate until such time the conditions have been complied with at the option of the Investor. 2) In case of default in payment of Interest and/or principal redemption on the due dates, additional interest of at least 2% p.a. over the coupon rate will be payable by the Company for

		the defaulting period. In case of delay in listing of the debt securities beyond 20 days from the deemed date of allotment, the Company will pay penal interest of at least 1 % p.a. over the coupon rate from the expiry of 30 days from the deemed date of allotment till the listing of such debt securities to the investor.
2	INE583D07042	1. In the case of a delay in the execution of Debenture Trust Deed and the Deed of Hypothecation, the Issuer shall refund the subscription with the agreed rate of interest or shall pay penal interest of 2%(Two Percent) per annum over and above the applicable Coupon Rate until such time the conditions have been complied with at the option of the Investor. 2. In case of default in payment of Interest and/or principal redemption on the due dates, additional interest of at least 2% p.a. over the coupon rate will be payable by the Company for the defaulting period. In case of delay in listing of the debt securities beyond 20 days from the deemed date of allotment, the Company will pay penal interest of at least 1 % p.a. over the coupon rate from the expiry of 30 days from the deemed date of allotment till the listing of such debt securities to the investor.
3	INE583D07059	1.In case of delay in listing beyond 15 (fifteen) days from the Deemed date of Allotment, the Company will pay penal interest of 1% (one percent) p.a. over the interest/coupon rate/implicit yield from the expiry of 30 (thirty) days from Deemed Date of Allotment till the listing of such NCDs to the Investor.
4	INE583D07059	2. The Company undertakes to maintain Minimum Security Cover of 1.20 times to be maintained on the outstanding NCD amount of the Debentures along with interest thereon at all times during the tenure of the NCDs. Non-Maintenance of minimum-security cover as mentioned above will attract 1% p.a. penalty over and above the coupon rate as specified in the term sheet, for the period of non-maintenance of cover. However, in no case reinstatement of such security cover shall exceed 30 days from the day such cover falls below the required cover. 3. In the case of a delay in the execution of Debenture Trust Deed and the Deed of Hypothecation, the Issuer shall refund the subscription with the agreed rate of interest or shall pay penal interest of 2% (Two Percent) per annum over and above the applicable Coupon Rate until such time the conditions have been complied with at the option of the Investor.
5	INE583D07067	1. In the case of a delay in the execution of Debenture Trust Deed and the Deed of Hypothecation, the Issuer shall refund the subscription with the agreed rate of interest or shall pay penal interest of 2% (Two Percent) per annum over and above the applicable Coupon Rate until such time the conditions have been complied with at the option of the Investor. 2. In case of default in payment of Interest and/or principal redemption on the due dates, additional interest of at least 2% p.a. over the coupon rate will be payable by the Company for the defaulting period. In case of delay in listing of the debt securities beyond 20 (Twenty) days from the deemed date of allotment, the Company will pay penal interest of at least 1% p.a. over the coupon rate from the expiry of 30 days from the deemed date of allotment till the listing of such debt securities to the investor.
6	INE583D07091	1.In case of delay in listing of debentures beyond the aforesaid timeline, the company will pay penal interest of 1% p.a. over the coupon rate for the period of delay to the investor (i.e., from date of allotment to the date of listing)
7	INE583D07083	2.In case of delay in listing of debentures beyond the aforesaid timeline, the company will pay penal interest of 1% p.a. over the coupon rate for the period of delay to the investor (i.e., from date of allotment to the date of listing) 3.If the Company fails to execute the Debenture Trust Deed and charge documents within 30 days of the issue closure, the Company shall pay penal interest at the rate of 2.00% p.a. over the Coupon Rate till these conditions are complied with or refund the subscription (ie. redemption at par) along with other monies/accrued interest due in respect thereof, at the option of the Bondholders.
8	INE583D07109	1.In the event there is any delay in listing of the Debentures beyond the Listing Period, the Company will: pay to the Debenture Holders, penal interest of 1% (one percent) per annum over the Coupon Rate, from the Deemed Date of Allotment until the listing of the Debentures is completed; 2. Without prejudice to the rights of the Debenture Trustee / Debenture Holders under the Transaction Documents, in case of non maintenance of security cover will attract penal interest of 1% p.a. over the coupon rate for the period of non-compliance. 3. In the event there is any delay in listing of the Debentures beyond the Listing Period, the Company will pay to the Debenture Holders, penal interest of 1% (one percent) per annum over the Coupon Rate, from the Deemed Date of Allotment.
9	INE583D07117	1.In the event there is any delay in listing of the Debentures beyond the Listing Period, the Company will: pay to the Debenture Holders, penal interest of 1% (one percent) per annum over the Coupon Rate, from the Deemed Date of Allotment until the listing of the Debentures is completed; 2. Without prejudice to the rights of the Debenture Trustee / Debenture Holders under the Transaction Documents, in case of non maintenance of security cover will attract penal interest of 1% p.a. over the coupon rate for the period of non-compliance.

		(c) In the event there is any delay in listing of the Debentures beyond the Listing Period, the Company will pay to the Debenture Holders, penal interest of 1% (one percent) per annum over the Coupon Rate, from the Deemed Date of Allotment.
10	INE583D07125	<p>In the event there is any delay in listing of the Debentures beyond the Listing Period, the Issuer will:</p> <p>(i) pay to the Debenture Holders, penal interest of 2% (two percent) per annum over the Annualized Interest Rate, from the closure of the issue of the Debentures until the listing of the Debentures is completed. Such amounts shall be determined separately with reference to the abovementioned incremental rate and paid in addition to the Interest Amounts together with the Redemption Payment on the relevant Due Date;</p> <p>2) In the event the Debentures are delisted and remain delisted for a continuous period of 1 (one) month, the Issuer will pay to the Debenture Holders, penal interest of 2% (two percent) per annum over the Annualised Interest Rate calculated on the Outstanding Principal Amounts, which interest will be calculated from the Deemed Date of Allotment and until the Debentures are listed on the wholesale debt market segment of the BSE. Such amounts shall be determined separately with reference to the abovementioned incremental rate and paid in addition to the Interest Amounts together with the Redemption Payment on the relevant Due Date.</p> <p>3. In the event of any delay in the execution of any Debenture Documents (including the DTD or the Deeds of Hypothecation or any Guarantee), the Issuer will, at the option of the Debenture Holders, either (A) refund the Application Money together with interest at the Annualised Interest Rate/discharge the Secured Obligations to the Debenture Holders, or (B) pay to the Debenture Holders penal interest at the rate of 2% (two percent) per annum charged on the Outstanding Principal Amounts in addition to the Annualised Interest Rate till the relevant Debenture Documents(as the case may be) are duly executed to the satisfaction of the Debenture Holders.</p>

#### Details of Unsecured Loan Facilities:

##### Term Loans

The total sanctioned amount of term loans availed from Financial Institutions as on June 30, 2021 is ₹ 2,801 lakh, the total amount outstanding (as per Ind-AS) as on June 30, 2021 is ₹ 1,154.39 lakh, and the principal amount outstanding as on June 30, 2021 is ₹ 1,154.39 lakhs. The details of the term loans as of June 30, 2021 are set out below:

Sr. No.	Lender Name	Date of Disbursement	Sanctioned Amount (₹ in lakh)	Amount Outstanding (As per Ind-AS)( ₹ in lakh) *	Principal Amount Outstanding (₹ in lakh)	Maturity Date	Repayment Schedule	Prepayment Clause	Penalty Clause
1	Poonawala Finance Limited	31-Jan-20	2,801.00	1,154.39	1,154.39	10-Aug-22	Monthly	The seller has option to repurchase the receivable pertaining to the performing contracts anytime after the outstanding receivable decline to 10% or below of the initial pool balance, at a purchase consideration equal to outstanding principal amount.	Any misrepresentation made by the seller in securitization documents, a penal interest of 2 % p.a. shall be charged

\* The Nos represent the amount outstanding as per repayment schedule without considering any Ind as adjustment for upfront borrowing cost and interest accrued but not due on borrowings

##### Security for the above term loans

- a) 10% Fixed deposit & 10% Overcollateralization of receivables

**Commercial Papers:**

Our Company has issued Commercial Papers of which ₹ 5,600 lakh is outstanding as on June 30, 2021, the details of which are set forth below:

Sr No.	Lender	Facility	Secured / Unsecured	Sanctioned Amount (₹ in lakh)	Amount Outstanding (As per Ind-AS) (₹ in lakh) *	Principal Amount Outstanding (₹ in lakh)	Maturity Date
1	Kangra Central Cooperative Bank	CP 1	Unsecured	1,000.00	1,000.00	1,000.00	15-Jul-21
2	Kangra Central Cooperative Bank	CP 2	Unsecured	2,100.00	2,100.00	2,100.00	09-Sep-21
3	Kangra Central Cooperative Bank	CP 3	Unsecured	2,500.00	2,500.00	2,500.00	04-Mar-22

\* The Nos represent the amount outstanding as per repayment schedule without considering any Ind as adjustment for upfront borrowing cost and interest accrued but not due on borrowings

**Loan from Directors and Relatives of Directors**

Our Company has not taken any loan from Directors or relative of Directors. For personal guarantee given by Mr. Shachindra Nath with respect to loans availed by our Company, refer to “Our Promoters” on page 109 of the Draft Prospectus.

**Inter-Corporate Deposits**

Our Company has not borrowed any amount by way of inter-corporate deposits.

**Inter Corporate Loans**

Our Company has not borrowed any amount in the nature of demand loans from companies under same management.

**Servicing behaviour on existing debt securities, payment of interest on due dates on financing facilities or securities**

Our Company has not defaulted upon or delayed in payment of any interest and/or principal for the existing term loan, the non-convertible debentures and other financial indebtedness. The Company has not issued any corporate guarantee.

**List of top 10 holders of non-convertible securities in terms of value (in cumulative basis) as on June 30, 2021:**

Sr. No.	Name of Debenture Holder	Amount (₹ in lakh)	% of non convertible securities outstanding (*)
1	Bank of India	5,000	17%
2	Central Bank of India	5,000	17%
3	State Bank of India	5,000	17%
4	Indian Bank	2,500	9%
5	Punjab National Bank	2,000	7%
6	Vivriti Short Term Bond Fund	2,500	9%
7	Bank of Baroda	2,000	7%
8	Manojkumar Madangopal Maheshwari	300	1%
9	Daljeet Niranjana Singh	200	1%
10	Preety Daljeet Singh	200	1%

**Restrictive Covenants under our Financing Arrangements:**

Many of our financing arrangements include various restrictive conditions and covenants restricting certain corporate actions and our Company is required to take the prior approval of the lenders before carrying out such activities. For instance, our Company, inter alia, is required to obtain the prior written consent or intimation, as the case may be, in the following:

- To create or permit to submit any charge, pledge, lien or other encumbrances over the receivables in favour of any other party/person if it breaches the asset cover of the facility;
- To transfer, encumber, charge, pledge, hypothecate or mortgage the receivables in respect of the identified loans if it breaches the asset cover of the facility;
- To change or in any way alter the capital structure of the borrowing concern;



- iv. Effect any scheme of amalgamation or reconstitution;
- v. Implement a new scheme or expansion or take up an allied line of business or manufacture;
- vi. To change its constitution, more particularly change in promoter, directors or in the core management team or any merger/acquisition/amalgamation;
- vii. To obtain any fund based/non fund based credit facility from any financial institution or any other source if it breaches the asset cover of the facility;
- viii. To effect any change in Company's capital structure;
- ix. To invest or lend money except in the ordinary course of business or act as surety or guarantor;
- x. To transfer, encumber, charge, alienate its movable/ immovable assets (both present and future) in any manner whatsoever which materially or substantially affect the business or interest and other money, etc.;
- xi. To enter into borrowing arrangement either secured or unsecured with any other bank, financial institution, company or otherwise accept deposit if it breaches the asset cover of the facility;
- xii. To permit any merger, consolidation, scheme or arrangement or compromise with its creditors or shareholders or effect any scheme of amalgamation or reconstruction;
- xiii. Permit any transfer of the controlling interest of promoters/ directors/ partners or make drastic change in the management set up;
- xiv. To pay dividend other than out of the current year's earnings after making the due provisions applicable only in the event of default;
- xv. To give guarantee on behalf of third parties except in the ordinary course of business;
- xvi. To make any amendment in our Company's memorandum and articles of association;
- xvii. To change the registered office or the location of the borrower.

#### **Events of Default under our Financing Arrangements:**

Set forth below, is a list of the key events that constitute a default of covenants under our facility agreements for our financing arrangements and also attract a penal interest in some cases. These include, but are not limited to:

- i. Default in the repayments of the loans by our Company;
- ii. Entering into a composition with its creditors;
- iii. If our Company becomes bankrupt or is adjudicated as insolvent or any insolvency petition is filed against our Company;
- iv. Order or resolution passed for the winding up of our Company, or if a petition or a notice of a meeting to pass such a resolution has been initiated;
- v. If any of the representations made by our Company in the application for granting credit facilities is found to be untrue or false;
- vi. If any instalments of the principal money, due in respect of the loans, whether payment is demanded or not, remain unpaid on the due date for payment by our Company;
- vii. Any interest due in respect of the loan remaining unpaid and in arrears after the same have become due;
- viii. Any execution, attachment or distraint being enforced or levied against the whole or any part of our Company's property;
- ix. A receiver being appointed in respect of the whole or any part of the property of our Company;
- x. Ceasing or threatening to cease, to carry on the activity/ activities for the purpose for which loans are borrowed or availed;
- xi. The occurrence of any circumstance which is prejudicial to or impairs, imperils or depreciates or is likely to depreciate the value of the security given to the bank by our Company;
- xii. The occurrence of any event or circumstances which would likely or prejudicially or adversely affect in any manner the capacity of our Company to repay our loans;
- xiii. Going into liquidation, except for the purpose of amalgamation or reconstruction;
- xiv. Cross default;
- xv. Failure on our Company's part to create the security as provided in the respective facility agreement;
- xvi. Default in perfection of securities;
- xvii. Invalidity or unenforceability of the documents of our Company;
- xviii. Downgrade in rating below present rating;
- xix. Non-compliance with RBI norms;
- xx. Change in ownership or management control of our Company; and
- xxi. Diversion of funds apart from the purpose for which the respective facilities are sanctioned by the bank

## OUTSTANDING LITIGATIONS

Our Company, Directors and Promoter are subjected to various legal proceedings from time to time, mostly arising in the ordinary course of its business. The legal proceedings are initiated by us and also by customers and other parties. These legal proceedings are primarily in the nature of (a) civil suits (b) criminal complaints, (c) consumer complaints, (d) business operations related litigations. We believe that the number of proceedings in which we are involved in is not unusual for a company of our size in the context of doing business in India. Except as disclosed below, there is no outstanding litigation including, suits, criminal or civil prosecutions and taxation related proceedings against our Company, Directors and Promoters that would have a material adverse effect on our operations or financial position.

For the purposes of above, our IBC in its meeting held on October 14, 2021, has considered and adopted a policy of materiality for identification of material litigation, for the purpose of the present issue of NCD. In terms of materiality policy, any outstanding litigation:

- a. involving our Company, in which the aggregate monetary claim by or against our Company exceeds the lower of one percent of the total income or net worth for Fiscal 2021 has been considered material. The total income of our Company for Fiscal 2021 is ₹ 15,333.84 lakhs and net worth for Fiscal 2021 is ₹ 95,243.82 lakhs. Accordingly, all litigation involving monetary amount of claim exceeding ₹ 153.34 lakhs has been considered as material;
- b. involving our Company, in which the aggregate monetary claim by or against our Company which are similar in nature, exceeds the lower of ten percent of the total income or net worth for Fiscal 2021 has been considered material. The total income of our Company for Fiscal 2021 is ₹ 15,333.84 lakhs and net worth for Fiscal 2021 is ₹ 95,243.82 lakhs. Accordingly, all litigation which are similar in nature and involving monetary amount of claim exceeding ₹ 1,533.38 lakhs has been considered as material;
- c. involving our Directors, irrespective of the amount involved in such litigation, has been considered as material; and
- d. involving our Promoter, in which the aggregate monetary amount of claim by or against our Promoter exceeds an amount equivalent to one percent of the consolidated income or net worth for the Fiscal 2021 has been considered as material.

It is clarified that for the purposes of the above, pre-litigation notices received by our Company, Directors, our Promoter shall, unless otherwise decided by our Board of Directors / IBC, not be considered as litigation until such time that our Company, Directors or Promoter, as the case maybe, is impleaded as a defendant in litigation proceedings before any judicial forum.

### **Save as disclosed below, there are no:**

1. outstanding civil or tax proceedings involving the Company, Subsidiaries, Directors and Promoter in which the pecuniary amount involved is in excess of the Materiality Threshold.
2. outstanding actions initiated or show-cause notices issued by regulatory authorities such as SEBI or RBI or NHB or the Stock Exchanges or Ministry of Corporate Affairs, Registrar of Companies or any other such similar authorities, involving the Company, its Subsidiaries, Directors and Promoters.
3. outstanding criminal proceedings filed by or against the Company, its Subsidiaries, Directors and Promoters.
4. defaults in or non-payment of any statutory dues by the Company.
5. litigations or legal actions pending or taken against the Promoter by a Government department or a statutory body during the last three years immediately preceding the year of this Draft Shelf Prospectus.
6. inquiries, inspections or investigations initiated or conducted under the Securities laws or Companies Act or any previous companies' law in the last three years immediately preceding the year of issue of this Draft Shelf Prospectus against our Company and our Subsidiaries and if there were any prosecutions filed (whether pending or not); fines imposed or compounding of offences done in the last three years immediately preceding the year of this Draft Shelf Prospectus for the Company and our Subsidiaries.

7. outstanding litigation involving our Company, Subsidiaries, Directors, Promoter, Group Companies or any other person, whose outcome could have material adverse effect on the position of our Company, or which may affect the Issue or an investor's decision to invest in the Issue.
8. pending proceedings initiated against our Company for economic offences.
9. material frauds committed against our Company in the last three years preceding the date of this Draft Shelf Prospectus and actions taken by our Company in this regard.

## **I. Involving our Company**

### **➤ Against our Company**

#### **A. Criminal Proceedings**

1. A first information report bearing number 0287 of 2021 has been lodged with police station Mujesar, Faridabad, Haryana, by Maharani Innovative Paints Private limited ("**Complainant**") through Mr. Pawan Malhotra, manager of the Complainant, under Sections 120B, 406 and 420 of the Indian Penal Code, 1860 against Hema Engineering Industries Limited ("**Accused No. 1**"), its directors, our Company and Mr. Abhijit Ghosh (former chief executive officer of our Company). The matter relates to a supply chain facility provided by our Company vide loan agreement dated November 1, 2019 ("**Facility**") to the Complainant. The Complainant has alleged that the Accused No. 1 and our Company hatched a conspiracy to cheat the Complainant and in pursuance of this conspiracy, induced the Complainant to enter into the Facility. Further, the Complainant has alleged that our Company has adopted coercive means to recover the loan amounting to ₹ 93,83,615 and forced the complainant to pay a sum amounting to ₹ 26,18,835 and will be further requiring the Complainant to pay a sum of ₹ 1,00,92,453. It has also been alleged that the Accused No. 1 owes a sum amounting to ₹ 2,22,33,868 along with interest at the rate of 12 % per annum to the Complainant. The matter is presently pending.
2. Bell Finvest (India) Limited, Mr. Chirag Rathod and Mr. Bhupesh Rathod ("**Applicants**") have filed an application bearing CRR number 624 of 2021 ("**Application**") before the Hon'ble High Court at Calcutta, West Bengal ("**High Court**") under Section 482 of the Code of Criminal Procedure, 1973 for quashing of proceedings bearing number CS/10059/2020 ("**Impugned Proceedings**") initiated by State of West Bengal and our Company ("**Respondents**") before the Chief Metropolitan Magistrate at Calcutta, West Bengal ("**CMM Court**") under Section 138 read with Section 141 of the Negotiable Instruments Act, 1881 ("**Act**"). The matter was related to a cheque dated January 17, 2020 bearing number 000071 drawn on Bank of Baroda ("**Drawee Bank**") for an amount of ₹ 72,37,415 issued by the Applicants to our Company towards full and/or partial relinquishment of their legal debts and/or liabilities arising out of loan agreement April 4, 2019. The said cheque was returned dishonoured by the Drawee Bank with the remarks "funds insufficient." Thereafter, our Company issued a demand notice dated January 29, 2020 in terms of Section 138(b) of the Act and when the Applicants failed to make the payment, our Company initiated the Impugned Proceedings. The Hon'ble CMM Court vide its order dated March 5, 2020 took cognizance of the complaint and transferred the case to the Court of 11<sup>th</sup> Metropolitan Magistrate at Calcutta, West Bengal ("**MM Court**") for enquiry and disposal. The Hon'ble MM Court vide its order dated March 13, 2020 ("**Order**") issued summons to the Applicant to appear before it. Aggrieved by initiation of the Impugned Proceedings, the Applicant has filed the present Application on the grounds that our Company has obtained the Order by suppressing the material facts, the Hon'ble MM Court has not applied the judicial mind and has passed the Order in a mechanical manner etc. The Applicants have prayed before the Hon'ble High Court to stay all the further proceedings initiated under the Impugned Proceedings and to issue summons to the Respondents calling upon them to show cause as to why the Order should not be quashed. The matter is currently pending.

#### **B. Civil Proceedings**

1. Bell Finvest (India) Limited ("**Claimant**") filed an application dated July 1, 2021 bearing A.P. number 271 of 2021 ("**Claimant Appeal 1**") under before the Hon'ble High Court at Calcutta, Original Ordinary Civil Jurisdiction, under Section 34 of the Arbitration and Conciliation Act, 1996 ("**Act**") challenging the award passed on March 15, 2021 for an amount of ₹ 4,46,30,952/- plus 18% p.a. interest ("**Impugned Award**") in favour of our Company ("**Respondent**"). The matter relates to the loan of ₹ 5,00,00,000/- ("**Facility**") which was sanctioned by the Respondent to the Claimant pursuant to a term loan agreement

dated April 04, 2019 (“**Term Loan Agreement**”). A dispute arose between the Claimant and the Respondent relating to the breach of the Term Loan Agreement on account of default on part of the Claimant in making regular payments of instalments in respect of Facility within the agreed timelines (“**Dispute**”). In order to resolve the Dispute, Respondent initiated arbitration proceedings and a sole arbitrator (“**Sole Arbitrator**”) was appointed. The Sole Arbitrator passed an ex-parte order dated December 26, 2019 awarding an amount of ₹ 4,46,30,952/- in favour of the Respondent and passed an injunction in respect of some properties of the Claimant (“**Award 1**”). Thereafter, Claimant filed an appeal bearing APO number 9 of 2020 against the Award 1 before the Hon’ble High Court at Calcutta (“**High Court**”). The High Court vide its order dated February 14, 2020 set aside the Award 1 on account of being unreasoned and held that the Respondent can initiate fresh arbitration proceedings under Section 17 of the Act. Thereafter Respondent requested for amendment of claims and both parties filled affidavits in terms Section 17 of the Act. Further, the Sole Arbitrator passed the Impugned Award in favour of the Respondent. Thereafter, the Respondent filed an appeal bearing no. A.P. 311 of 2021 challenging the Impugned Award before the Hon’ble High Court under Section 9 of the Act praying for interim order in respect of appointment of receiver. The Hon’ble Court vide its order dated August 09, 2021 (“**Interim Award**”) appointed receiver to take possession of the assets. Thereafter, Claimant filed an appeal dated August 21, 2021 bearing A.P.O.T no. 126 of 2021 arising out of A.P. No. 311 of 2021, before the High Court, against the Interim Award (“**Claimant Appeal 2**”). The matters are presently pending.

➤ **By our Company**

**A. Criminal Proceedings**

1. A complaint bearing diary number D-909 dated March 5, 2020 (“**Complaint**”) has been filed by our Company (“**Complainant**”) against Bell Finvest (India) Limited, Mr. Bhupesh Rathod and Mr. Chirag Rathod (“**Accused Persons**”) with Deputy Commissioner of Police, Economic Offence Wing, New Delhi for alleged offences involving cheating, criminal breach of trust, misappropriation, embezzlement and siphoning of funds, fraud and forgery. The matter relates to a loan agreement dated April 4, 2019 executed between the Complainant and the Accused Persons for a credit facility amounting to a sum of ₹ 5,00,00,000. The Accused Persons defaulted in the repayment of the loan amount. Aggrieved by the said action of the Accused Persons and considering other factors, the Complainant has filed the present Complaint. The Complainant has prayed for investigation against the Accused Persons under Section 406, 415, 418, 420, 506 and under Sections 467, 468, 471 along with Section 120B of the Indian Penal Code, 1860. The present Complaint has been transferred to the Economic Offence Wing, Mumbai, Mumbai Police, Maharashtra basis on an application dated November 13, 2020, filed by the Complainant. The matter is presently pending.
2. A first information report bearing number 11191036210425 dated May 7, 2021 (“**FIR**”) has been filed by our Company (“**Complainant**”) against Akash Domadiya, Ekta Domadiya, Bhanuben Domadiya, Sunil Patel, Hiral Patel, Jagat Shah, Nikhil Gajjar, Dipen Prajapati, Suchitra Patel, Narendra Patel, Harsh Patel, Mayur Bodhar, Vinod Patel, Ritaben Patel and Milan Sutariya (“**Accused Persons**”) with Navrangpura Police Station, Navrangpura, Ahmedabad, Gujarat for the alleged offences punishable under Sections 406, 420, 465, 467, 468, 471 and 120B of the Indian Penal Code, 1860. The matter relates to a loan agreement dated March 25, 2019 executed between the Complainant and the Accused Persons for credit facility amounting to a sum of ₹ 4,99,77,412 for supply chain business arrangement. Under this arrangement, the Complainant remitted a total amount of ₹ 4,85,00,000 in favour of the Accused Persons. Thereafter, the Complainant observed some irregularity in the repayment of the loan amount. The Complainant has alleged that fake, forged and fabricated invoices were submitted by the Accused Persons to the Complainant and the documents submitted by the Accused Persons for availing this credit facility were inflated, overestimated and falsified for the purpose of obtaining wrongful gain from the Complainant. Aggrieved by the said action of the Accused Persons, the Complainant has filed the present FIR. The Complainant has prayed for investigation against the Accused Persons under the relevant sections of the Indian Penal Code, 1860. The matter is presently pending.

**B. Civil Proceedings**

- **Notices issued by the Company under Section 13(2) of the Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002**

Our Company has served 2 notices under Section 13(2) of the Securitisation and Reconstruction of Financial Assets and Enforcement of Security Interest Act, 2002 in respect of classifying the outstanding debt as non-performing asset. Currently, the aggregate amount involved these matters is ₹ 1,32,50,000/- . Our Company has claimed the outstanding amount as stated along with the additional interest, considering such cases as pending.

**C. Notices issued by the Company for recovery of loans**

[NIL]

**D. Material Tax proceedings**

[NIL]

**E. Regulatory and Statutory proceedings**

[NIL]

**F. Proceedings under Section 138 of Negotiable Instruments Act**

Our Company has filed a complaint case bearing number CS/6210/20 before the Court of Chief Metropolitan Magistrate at Calcutta, West Bengal (“**Court**”) against Ingenious E-Commerce Private Limited (“**Accused No. 1**”), Mr. Harsh Vinodbhai Patel, Mr. Akash Kanubhai Domadiya and Ms. Suchita Harshkumar Patel (collectively the “**Accused Persons**”) under Section 138 read with Section 141 of the Negotiable Instruments Act, 1881 (“**Act**”). The matter relates to a cheque dated January 8, 2020 bearing number 781585 drawn on Axis Bank Limited for an amount of ₹ 2,37,91,348 issued by the Accused No. 1 to the Complainant towards discharge of its existing legal debts and/or liabilities arising out of loan agreement dated March 25, 2019. The Complainant has alleged that said cheque was returned by the Complainant’s banker unencashed with the endorsement “funds insufficient” vide memo dated January 14, 2020. Thereafter, the Complainant wrote a letter dated January 14, 2020 in terms of Section 138(b) read with Section 141 of the Act to the Accused Persons. However, the Accused Persons failed to make the payment thereby committing offence punishable under Section 138 read with Section 141 of the Act. The Complainant has prayed before the Hon’ble Court to take cognizance of the offence under Section 138 read with Section 141 of the Act against Accused Persons. The matter is currently pending.

In addition to the above, our Company has filed 50 complaints under Section 138 of Negotiable Instruments Act, 1881 in relation to dishonour of cheques issued in its favour which are currently, pending at different stages of adjudication before Court of Chief Metropolitan Magistrate at Calcutta. The aggregate amount involved in these matters, to the extent identifiable and determinable on basis of details available, is approx. ₹. 10,40,07,687/-. The status before the Hon’ble Court is still pending and therefore, we have considered such cases as pending.

**G. Details of any inquiries, inspections or investigations initiated or conducted under the securities laws or Companies Act or any previous companies law in the last three years immediately preceding the year of issue of offer document in the case of company and all of its subsidiaries; and if there were any prosecutions filed (whether pending or not); fines imposed or compounding of offences done in the last three years immediately preceding the year of this Draft Shelf Prospectus for the Company and our Subsidiaries.**

[NIL]

In addition to the above, our Company has initiated arbitration proceedings for the recovery of certain amounts arising in due course of business. Currently, 74 such arbitration proceedings are pending at different stages before the Arbitrator. The aggregate amount involved in these matters is approx. ₹. 24,73,93,838/-. We have considered such cases as pending, as in some cases, either the matters are pending before the Arbitrator or Company is yet to file the execution petition in respect of the Award passed by the Arbitrator.



## **II. Involving our Promoter**

### **A. Criminal proceedings**

[NIL]

### **B. Material Civil proceedings**

[NIL]

### **C. Material Tax proceedings**

[NIL]

### **D. Statutory and Regulatory proceedings**

[NIL]

## **III. Involving our Directors**

Except as disclosed below, there are no other proceedings against our Directors

### **A. Criminal proceedings**

#### **➤ Against Mr. Rajeev Krishnamuralilal Agarwal**

Central Bureau of Investigation ('CBI'), Economic Offence Wing, ('EOW'), Mumbai has filed an first information report ('FI') bearing no. RC.0682018E0001 dated March 01, 2018 under Section 120-B read with Section 420 of the Indian Penal Code, 1860 and under Section 13(2) read with 13(1)(d) of the Prevention of Corruption Act, 1988 against Multi-Commodity Exchange of India Limited ('MCX'), Financial Technologies India Limited ('FTIL') and officials of MCX and Forward Markets Commission ('FMC') alleging that the promoters of MCX with the then officials of FMC allegedly given undue favour to MCX which includes the name of Mr. Rajeev Agarwal, being then Chairman the FMC, and seven other officials of either MCX or FMC. However, CBI has not filed any chargesheet in this matter with any court having jurisdiction for such matter. The matter is currently pending with the CBI.

### **B. Material Civil proceedings**

[NIL]

### **C. Material Tax proceedings**

[NIL]

### **D. Statutory and Regulatory proceedings**

[NIL]

## **MATERIAL DEVELOPMENTS**

No other material developments have taken place in our Company since March 31, 2021, i.e. the last audited financial statements, till the date of filing this Draft Prospectus, except the amounts borrowed by our Company for onward lending in the ordinary course of business. Further, no equity shares have been allotted by our Company since March 31, 2021.

## ISSUE STRUCTURE

The following are the key terms of the NCDs. This chapter should be read in conjunction with and is qualified in its entirety by more detailed information in “Terms of the Issue” on page 144 of this Draft Prospectus.

The NCDs being offered as part of the Issue are subject to the provisions of the SEBI NCS Regulations, the Debt Listing Agreement, SEBI LODR Regulations, and the Companies Act, 2013, the RBI Act, the terms of this Draft Prospectus, the Prospectus, the Application Form, the terms and conditions of the Debenture Trustee Agreement and the Debenture Trust Deed, and other applicable statutory and/or regulatory requirements including those issued from time to time by SEBI, RBI, the GoI, and other statutory/regulatory authorities relating to the offer, issue and listing of securities and any other documents that may be executed in connection with the NCDs.

The key common terms and conditions of the NCDs are as follows:

Issuer	U GRO Capital Limited
Lead Manager	Sundae Capital Advisors Limited
Debenture Trustee	IDBI Trusteeship Services Limited
Registrar to the Issue	Link Intime India Private Limited
Type of instrument/ Name of the security/ Seniority	Rated, senior, secured, listed, transferable, redeemable, non-convertible debentures
Nature of the instrument	Secured
Seniority (Senior or Subordinated)	Senior
Mode of Issue	Public Issue
Mode of Allotment	In dematerialised form
Mode of Trading	NCDs will be traded in dematerialised form
Eligible investors	Please refer to “Issue Procedure” on page 160
Listing (name of stock Exchange(s) where it will be listed and timeline for listing)	NSE & BSE NCDs will be listed within 6 (six) working days from the Issue Closure Date.
Rating of the Instrument	ACUTE A (read as ACUTE A) (Outlook: Positive) by Acute Ratings and Research Limited
Issue Size	Public Issue of 5,00,000 Rated, Secured, Senior, Listed, Transferable, Redeemable, Non-Convertible Debentures of Face value of ₹1,000 each for an amount upto ₹ 5,000 lakhs
Minimum subscription	In terms of the SEBI NCS Regulations, for an issuer undertaking a public issue of debt securities the minimum subscription for public issue of debt securities shall be 75% of the Issue Size. If our Company does not receive the minimum subscription of 75% of the Issue Size, prior to the Issue Closing Date, the entire subscription amount shall be unblocked in the Applicants ASBA Account within eight Working Days from the date of closure of the Issue or such time as may be specified by SEBI. The refunded subscription amount shall be credited only to the account from which the relevant subscription amount was remitted. In the event, there is a delay by the our Company in unblocking the aforesaid ASBA Account within the prescribed time limit, our Company will pay interest at the rate of 15% per annum for the delayed period.
Option to retain oversubscription	Not applicable
Objects of the Issue / Purpose for which there is requirement of funds	Please refer to “Objects of the Issue” on page 45
Details of utilisation of the proceeds	Please refer to “Objects to the Issue” on page 45
Coupon Rate	10.03% (Ten decimal point zero three percent per annum payable monthly) (equivalent to 10.50% XIRR)
Step Up/Step Down Coupon Rate	N. A
Coupon Payment Frequency	Monthly
Coupon payment dates	Please refer to Annexure I
(Cumulative / non cumulative, in case of dividend)	N. A
Coupon Type (Fixed, floating or other structure)	Fixed

Coupon Reset Process (including rates, spread, effective date, interest rate cap and floor etc).	N. A
Day Count Basis (Actual/Actual)	Interest and all other charges shall accrue based on an actual/actual basis.
Interest on application money	<p>(a) Interest at 15% per annum, subject to deduction of tax at source in accordance with Applicable Law, will be paid by the Issuer on the Application Money to the Applicants from the date of receipt of such Application Money up to 1 (one) day prior to the Deemed Date of Allotment for all valid applications, within 7 (seven) Business Days from the Deemed Date of Allotment. Where pay-in date of the Application Money and the Deemed Date of Allotment are the same, no interest on Application Money will be payable.</p> <p>(b) Where the entire subscription amount has been refunded, the interest on Application Money will be paid along with the refunded amount to the bank account of the Applicant as described in the Application Form by electronic mode of transfer such as (but not limited to) RTGS/NEFT/direct credit.</p> <p>(c) Where an Applicant is allotted a lesser number of Debentures than applied for, the excess amount paid on application will be refunded to the Applicant in the bank account of the Applicant as described in the Application Form towards interest on the refunded money by electronic mode of transfer like RTGS/NEFT/direct credit. Details of allotment will be sent to every successful Applicant.</p>
Default interest rate	<p>(a) The Company hereby agrees to pay default interest at 2% (two percent) per annum over the applicable Interest Rate on the Outstanding Principal Amounts in case of the occurrence of any Payment Default, from the date of the occurrence of such Payment Default until the Payment Default is cured or the Secured Obligations are repaid (whichever is earlier).</p> <p>(b) Notwithstanding any other provision of the Debenture Trust Deed and the other Transaction Documents, it is hereby clarified that where an Event of Default (other than a Payment Default) occurs, the Company shall pay interest on the Debentures at 2% (two percent) per annum on the Outstanding Principal Amounts, from the date of the occurrence of such Event of Default until such Event of Default is cured or the Secured Obligations are repaid.</p>
Tenor	1/3rd of the face value of NCD will be redeemed after every 9 (nine) months from the Deemed Date of Allotment and NCD shall be fully redeemed at the end of 27 (twenty seven) months from the Deemed Date of Allotment. The Debentures shall be fully redeemed on a pari passu basis by the Issuer in accordance with Annexure I
Redemption Date	
Redemption Amount	
Redemption premium/ discount	Nil
Issue Price (in ₹/NCD)	₹ 1,000 (Indian Rupees One Thousand only) per Debenture
Discount at which security is issued and the effective yield as a result of such discount.	Nil
Put option date	Not applicable
Put option price	Not applicable
Call option date	Not applicable
Call option price	Not applicable
Put notification time (Timelines by which the investor need to intimate Issuer before exercising the put)	Not applicable

Call notification time (Timelines by which the Issuer need to intimate investor before exercising the call)	Not applicable
Face value (in ₹ / NCD)	₹ 1,000 (Indian Rupees One Thousand only) per NCD
Minimum Application size and in multiples of NCD thereafter	10 (ten) Debentures (aggregating to ₹ 10,000 (Indian Rupees Ten Thousand)) and 1 (one) Debenture thereafter
Issue Timing	
Issue Opening Date	Please refer to "Terms of the Issue" on page 145
Issue Closing Date**	Please refer to "Terms of the Issue" on page 145
Date of earliest closing of the issue, if any.	Please refer to "Terms of the Issue" on page 145
Pay-in date	Please refer to "Terms of the Issue" on page 145
Deemed date of Allotment	Please refer to "Terms of the Issue" on page 145
Settlement mode of the Instrument	All interest, principal repayments, penal interest and other amounts, if any, payable by the Issuer to the Debenture Holders shall be paid to the Debenture Holders by electronic mode of transfer like RTGS/NEFT/direct credit to such bank account within India as the Debenture Holders' inform the Issuer in writing and which details are available with the Registrar.
Depositories	National Securities Depository Limited & Central Depository Services Limited
Disclosure of Interest / Redemption dates	Please refer to Annexure I
Record date	<p>The record date for payment of interest in connection with the NCDs or redemption of the NCDs, which shall be 15 (Fifteen) days prior to the date on which interest is due and payable, and/or the date of redemption or such other date as may be determined by the Board of Directors / Investment and Borrowing Committee from time to time in accordance with the applicable law. Provided that trading in the NCDs shall remain suspended between the aforementioned Record Date in connection with redemption of NCDs and the date of redemption or as prescribed by the Stock Exchanges, as the case may be.</p> <p>In case the Record Date falls on a day when the Stock Exchanges are having a trading holiday, the immediate subsequent trading day will be deemed or a date notified by the Company to the Stock Exchanges, will be deemed as the Record Date</p>
All covenants of the issue (including side letters, accelerated payment clause, etc.)	To be more particularly set out in the Debenture Trust Deed and the other Transaction Documents.
Description regarding Security (where applicable) including type of security (movable/immovable/tangible etc.), type of charge (pledge/ hypothecation/ mortgage etc.), date of creation of security/ likely date of creation of security, minimum security cover, revaluation, replacement of security, interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the Offer Document/ Information Memorandum.	<p><b>I. SECURITY</b></p> <p>(a) The Debentures shall be secured by way of:</p> <p>(i) a first ranking exclusive and continuing charge to be created pursuant to an unattested deed of hypothecation, dated on or about the Effective Date, executed or to be executed and delivered by the Issuer in a form acceptable to the Debenture Trustee ("<b>Deed of Hypothecation</b>") over the receivables (both present and future) arising out of identified book debts/loan receivables of the Issuer and all rights under the relevant loan documents in respect of the aforementioned identified book debts/loan receivables, and as set out in the Deed of Hypothecation ("<b>Hypothecated Assets</b>"); and</p> <p>(ii) such other security interest/contractual comfort as may be agreed between the Issuer and the Debenture Holders ((i) and (ii) above are collectively referred to as the "<b>Transaction Security</b>").</p>



	<p>(b) <b>Security Cover</b></p> <p>(i) <b>"Security Cover"</b> means from the Effective Date until the Final Settlement Date, on any date of determination, the ratio of the principal amounts outstanding in respect of the Hypothecated, and (ii) the Outstanding Amounts, multiplied by 100, and followed by the "%" symbol, being [125% (one hundred and twenty five percent)].</p> <p>(ii) The value of the Hypothecated Assets for the purposes of this paragraph (b) (for both initial and subsequent valuations) shall be the amounts reflected as the value thereof in the books of accounts of the Issuer.</p> <p>(c) The Issuer shall create the charge by way of hypothecation over the Hypothecated Assets on or prior to the Deemed Date of Allotment, and perfect such security by filing Form CHG-9 with the ROC and ensuring and procuring that the Debenture Trustee files the prescribed Form I with CERSAI reporting the charge created to the CERSAI, in respect thereof, each within 30 (thirty) calendar days from the date of execution of the Deed of Hypothecation.</p> <p><b>II. OTHER COVENANTS</b></p> <p>The Issuer hereby further agrees, declares and covenants as follows:</p> <p>(a) all the Hypothecated Assets that will be charged to the Debenture Trustee under the Deed of Hypothecation shall always be kept distinguishable and held as the exclusive property of the Issuer specifically appropriated to the Transaction Security and be dealt with only under the directions of the Debenture Trustee;</p> <p>(b) to create the security over the Hypothecated Assets as contemplated in the Transaction Documents within the timelines prescribed by the Debenture Holders by executing the duly stamped Deed of Hypothecation;</p> <p>(c) the Issuer shall maintain the prescribed Security Cover; and</p> <p>(d) add fresh receivables to the Hypothecated Assets so as to ensure that the Security Cover is maintained or to replace such Hypothecated Assets that do not satisfy the eligibility criteria prescribed in the Transaction Documents.</p> <p><b>III. SPECIFIC DISCLOSURES</b></p> <p>(a) <b>Type of security:</b> Receivables/book debts, rights in underlying contracts, accounts (i.e., movable assets).</p> <p>(b) <b>Type of charge:</b> Hypothecation.</p> <p>(c) <b>Date of creation of security/ likely date of creation of security:</b> On or prior to the Deemed Date of Allotment.</p> <p>(d) <b>Minimum security cover:</b> Please refer paragraph I(b) above.</p> <p>(e) <b>Revaluation:</b> N. A.</p> <p>(f) <b>Replacement of security:</b></p>
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			<p>The Issuer shall, within the timelines prescribed under the Deed of Hypothecation, add fresh receivables to the Hypothecated Assets so as to ensure that the Security Cover is maintained or to replace such Hypothecated Assets that do not satisfy the eligibility criteria prescribed in the Transaction Documents.</p> <p>To be set out in further detail in the Deed of Hypothecation.</p> <p><b>Interest over and above the coupon rate:</b> In the event of any delay in the execution of any Transaction Documents (including the Debenture Trust Deed), the Issuer will pay to the Debenture Holders additional interest at the rate of 2% (two percent) per annum charged on the Outstanding Principal Amounts till the relevant Transaction Documents are duly executed to the satisfaction of the Debenture Trustee.</p>
Transaction Documents			<p>means:</p> <ul style="list-style-type: none"> <li>(a) the Debenture Trust Deed;</li> <li>(b) the Debenture Trustee Agreement;</li> <li>(c) the Deed of Hypothecation;</li> <li>(d) the Debt Disclosure Documents;</li> <li>(e) the letters issued by the, and each memorandum of understanding/agreement entered into with, the Rating Agency, the Debenture Trustee and/or the Registrar;</li> <li>(f) each tripartite agreement between the Company, the Registrar and the relevant Depository; and</li> <li>(g) any other document that may be designated as a Transaction Document by the Debenture Trustee,</li> </ul> <p>and "Transaction Document" means any of them.</p>
Conditions precedent to disbursement			<p>The Issuer shall fulfil the following conditions precedent prior to the Deemed Date of Allotment:</p> <ul style="list-style-type: none"> <li>(a) a copy of resolution of the Issuer's board of directors/committee of the Issuer authorised by the Issuer's board of directors authorising, inter alia, the execution, delivery and performance of the Transaction Documents;</li> <li>(b) copies of the resolution of the shareholders of the Issuer under Sections 180(1)(c) and 180(1)(a) of the Act, certified as correct, complete and in full force and effect by an appropriate officer of the Issuer;</li> <li>(c) a copy of the Issuer's Constitutional Documents certified as correct, complete and in full force and effect by the appropriate officer;</li> <li>(d) execution, delivery and stamping of the Transaction Documents in a form and manner satisfactory to the Debenture Trustee;</li> <li>(e) a copy of the rating letter and/or the rating rationale issued by the Rating Agency in relation to the Debentures;</li> <li>(f) a copy of the consent from the Debenture Trustee to act as the debenture trustee for the Issue;</li> </ul>

		<ul style="list-style-type: none"> <li>(g) a copy of the in-principle approval provided by the Stock Exchange(s) in respect of the listing of the Debentures;</li> <li>(h) a copy of the tripartite agreement(s) executed between the Issuer, the Registrar and the relevant Depository;</li> <li>(i) the audited financial statements of the Issuer for the Financial Year ended March 31, 2021, and to the extent required by the Debenture Holders and available with the Issuer, the most recently prepared unaudited financial statements of the Issuer; and</li> <li>(j) such other information, documents, certificates, opinions and instruments as the Debenture Trustee may reasonably request.</li> </ul>
Conditions subsequent to disbursement		<p>The Issuer shall fulfil the following conditions subsequent, to the satisfaction of the Debenture Trustee:</p> <ul style="list-style-type: none"> <li>(a) the Issuer shall ensure that the Debentures are allotted to the respective Debenture Holders and are credited into the demat accounts of the relevant Debenture Holders within the timelines prescribed under the SEBI Operational Circular</li> <li>(b) the Issuer shall in respect of the Deed of Hypothecation, file a copy of Form CHG-9 with ROC and shall ensure and procure that the Debenture Trustee files the prescribed Form I with CERSAI, each within 30 (thirty) days from the date of execution of the Deed of Hypothecation;</li> <li>(c) the Issuer shall make the application for listing of the Debentures and obtain listing of the Debentures within the time period prescribed under the SEBI Operational Circular;</li> <li>(d) the Issuer shall, within the timelines agreed with the Debenture Trustee, provide a legal opinion in a form and manner satisfactory to the Debenture Holders; and</li> <li>(e) comply with such other condition and provide such other information and documents as the Debenture Holders may reasonably request or as may be required under Applicable Law.</li> </ul>
Events of default (including manner of voting/conditions of joining Inter Creditor Agreement)		<p>Each of the events or circumstances set out below is an Event of Default. The Events of Default and the consequences thereof shall be more particularly set out in the Debenture Trust Deed and the other Transaction Documents.</p> <ul style="list-style-type: none"> <li>(a) <b>Payment Default</b> The Company does not make payment of any of the amounts due and payable by it in accordance with the Transaction Documents.</li> <li>(b) <b>Security Cover</b> The Security Cover is not maintained in accordance with the terms of the Transaction Documents.</li> <li>(c) <b>Material Adverse Effect</b> The occurrence of a Material Adverse Effect, in the sole determination of the Debenture Trustee (acting on the instructions on the Debenture Holders).</li> <li>(d) <b>Cross Default</b> <ul style="list-style-type: none"> <li>(i) The Company: <ul style="list-style-type: none"> <li>(A) defaults in any payment of any Financial Indebtedness beyond the period of grace, if any, provided in the instrument or agreement under which such Financial Indebtedness was created; or</li> <li>(B) defaults in the observance or performance of any</li> </ul> </li> </ul> </li> </ul>

	<p>agreement or condition relating to any Financial Indebtedness or contained in any instrument or agreement evidencing, securing or relating thereto or any other event shall occur or condition exist, the effect of which default or other event or condition is to cause or to permit the holder or holders of such Financial Indebtedness to cause (with the giving of notice or the passage of time or both would permit or cause) any such Financial Indebtedness to become due prior to its stated maturity, and such Financial Indebtedness of the Company is declared to be due and payable, or required to be prepaid by the holder or holders of such Financial Indebtedness.</p> <p>(ii) Any Financial Indebtedness of the Company is declared to be due and payable, or required to be prepaid other than by a regularly scheduled required prepayment (whether or not such right shall have been waived), prior to the stated maturity thereof.</p> <p>(e) <b><i>Inability to Pay Debts</i></b> The Company is unable or admits in writing its inability to pay its debts as they fall due, or suspends making payments on any of its debts or, by reason of actual or anticipated financial difficulties, commences negotiations with one or more of its creditors with a view to rescheduling any of its Financial Indebtedness.</p> <p>(f) <b><i>Misrepresentation</i></b> Any representation or warranty made by the Company in any Transaction Document or in any certificate, financial statement or other document delivered to the Debenture Trustee/Debenture Holders by the Company shall prove to have been incorrect, false or misleading in any material respect when made or deemed made.</p> <p>(g) <b><i>Unlawfulness</i></b> It is or becomes unlawful or illegal for the Company to perform any of its obligations under the Transaction Documents and/or any obligation or obligations of the Company under any Transaction Document are not or cease to be valid, binding or enforceable.</p> <p>(h) <b><i>Repudiation</i></b> The Company repudiates any of the Transaction Documents, or evidences an intention to repudiate any of the Transaction Documents.</p> <p>(i) <b><i>Transaction Documents</i></b> This Deed or any other Transaction Document (in whole or in part) (i) is terminated or ceases to be effective or ceases to be in full force at any time prior to the Final Settlement Date; or (ii) no longer constitutes valid, binding and enforceable obligations of the Company.</p> <p>(j) <b><i>Delisting</i></b> The Debentures are, delisted or cease to be listed on any of the Stock Exchanges for any reason whatsoever (whether or not attributable to any action of the Company) at any time prior to the Final Settlement Date.</p> <p>(k) <b><i>Corporate governance; Data integrity</i></b> Failure by the Company to meet standards with respect to management, governance, and data integrity, as may be required by the Debenture Trustee and/or the Debenture Holders.</p> <p>(l) <b><i>Legal Proceedings</i></b> If one or more legal or governmental proceedings are initiated against the Company or any claims are made against the Company, which in the opinion of the Debenture Trustee (acting on the instructions of the Majority Debenture Holders), may impair the Company's ability to perform its obligations undertaken in terms</p>
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	<p>of the Transaction Documents or which has a Material Adverse Effect.</p> <p>(m) <b>Expropriation/Distress</b> Any expropriation, attachment, garnishee, sequestration, distress or execution affects any assets of the Company (including the Hypothecated Assets) and which has a Material Adverse Effect on the ability of the Company to comply with its payment obligations under the Transaction Documents.</p> <p>(n) <b>Revocation of Licenses and Authorisations</b> Any authorisations, licenses (including operating licenses), consents and approvals required by the Company under Applicable Law to enable it to perform its obligations under the Transaction Documents, to ensure the legality, validity, enforceability or admissibility of the Transaction Documents, and to enable it to carry on its business are revoked or suspended or cancelled in any manner.</p> <p>(o) <b>Insolvency</b>  <ul style="list-style-type: none"> <li>(i) Any resolution is passed resolving or to consider resolving that the Company be wound up voluntarily, or any order for winding up of the Company is made by any competent court or tribunal, other than for the purposes of any amalgamation or reconstruction of the Company entered into with the prior approval of the Debenture Trustee in accordance with the provisions of this Deed.</li> <li>(ii) The Company commits any act or undertakes any action which may result in the insolvency/liquidation of the Company.</li> <li>(iii) The Company being determined as insolvent under the Insolvency and Bankruptcy Code, 2016 (read with the Insolvency and Bankruptcy (Insolvency and Liquidation Proceedings of Financial Service Providers and Application to Adjudicating Authority) Rules, 2019, and any other rules and regulations framed thereunder from time to time).</li> </ul> </p> <p>(p) <b>Liquidation or Dissolution of the Company / Appointment of Receiver or Liquidator</b> Any corporate action, legal proceedings or other procedure or step is taken in relation to:  <ul style="list-style-type: none"> <li>(i) the suspension of payments, a moratorium of any Financial Indebtedness, winding-up, dissolution, administration or re-organisation (by way of voluntary arrangement, scheme of arrangement or otherwise) of the Company;</li> <li>(ii) a composition, compromise, assignment or arrangement with any creditor of the Company or its creditors generally;</li> <li>(iii) the appointment of a liquidator, receiver, provisional liquidator, administrative receiver, administrator, compulsory manager, resolution professional, trustee, supervisor or other similar officer in respect of the Company or any of its assets or any part of the undertaking of the Company;</li> <li>(iv) a petition for reorganization, arrangement, adjustment, winding up or composition of debts of the Company is filed by the Company (voluntary or otherwise) or any other person, or such a petition has been admitted, and such proceedings are not dismissed within 15 (fifteen) days of filing;</li> <li>(v) the Company, in respect of any reference or enquiry or proceedings commenced, before the National Companies Law Tribunal or under any mechanism or prescription of the RBI in respect of resolution/restructuring of stressed assets (including without limitation, under the Stressed Assets</li> </ul> </p>
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	<p>Framework);</p> <ul style="list-style-type: none"> <li>(vi) the commencement of an insolvency resolution process under the (Indian) Insolvency and Bankruptcy Code, 2016 read together with the Insolvency and Bankruptcy (Insolvency and Liquidation Proceedings of Financial Service Providers and Application to Adjudicating Authority) Rules, 2019, and any other rules and regulations made thereunder from time to time, or under any other Applicable Law, in respect of the Company;</li> <li>(vii) enforcement of any security over any Assets of the Company or any analogous procedure or step is taken in any jurisdiction; or</li> <li>(viii) any other event occurs or proceeding instituted under any applicable Law that would have an effect analogous to any of the events listed in sub-Clauses (i) to (vii) above.</li> </ul> <p>(q) <b>Business</b></p> <ul style="list-style-type: none"> <li>(i) The Company without obtaining the prior consent of the Majority Debenture Holders ceases or threatens to cease to carry on its business or gives notice of its intention to do so.</li> <li>(ii) The passing of any order of a competent court or tribunal ordering, restraining or otherwise preventing the Company from conducting all or any material part of its business.</li> <li>(iii) The Company's organizational status or any licenses or franchise is revoked or suspended by any Governmental Authority, and the Company has exhausted all remedies and appeals relating thereof.</li> </ul> <p>(r) <b>Creditors' Process</b></p> <p>All or a material part of the undertaking, assets, rights or revenues of the Company are condemned, seized, nationalised, expropriated or compulsorily acquired, or shall have assumed custody or control of all or substantial part of the business or operations of the Company (including operations, properties and other assets), or shall have taken any action for the dissolution of the Company, or any action that would prevent the Company, their members, or their officers from carrying on their business or operations or a substantial part thereof, by or under the authority of any Governmental Authority.</p> <p>(s) <b>Judgment Defaults</b></p> <p>One or more judgments or decrees entered against the Company involving a liability (not paid or not covered by a reputable and solvent insurance company), individually or in the aggregate, exceeding [10% (ten percent)] of the Total Assets of the Company provided such judgments or decrees are either final and non-appealable or have not been vacated, discharged or stayed pending appeal for any period of [30 (thirty) calendar days].</p> <p>(t) <b>Authorisations</b></p> <p>The withdrawal, failure of renewal, or failure by the Company to obtain any Authorisation or any other statutory or regulatory approval in any relevant jurisdiction for the issuance of the Debentures or the providing of the Transaction Security.</p> <p>(u) <b>Security in Jeopardy</b></p> <p>In the opinion of the Debenture Trustee any of the Hypothecated Asset(s) are in jeopardy.</p> <p>(v) <b>Security</b></p> <ul style="list-style-type: none"> <li>(i) The Transaction Security is not created and/or perfected in accordance with the Transaction Documents.</li> <li>(ii) Any of the Transaction Documents fails to provide the security interests, rights, title, remedies, powers or privileges intended to be created thereby (including the priority intended to be created thereby), or such security interests fail</li> </ul>
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	<p>to have the priority contemplated under the Transaction Documents, or the security interests become unlawful, invalid or unenforceable.</p> <p>(iii) The Company creates or attempts to create any mortgage, charge, pledge, lien or other security interest securing any obligation of any person or any other agreement or arrangement having similar effect, over the Hypothecated Assets, without the prior consent of the Debenture Trustee.</p> <p>(iv) The Company fails to create and perfect the security over the Hypothecated Assets within the timelines prescribed by under the Transaction Documents.</p> <p>(w) <b><i>Breach of Other Covenants</i></b> Any breach of any covenant or undertaking of the Company in the Transaction Documents (other than sub-Clauses (a) to (v) above) if such breach is, to the extent capable of remedy (as determined by the Debenture Trustee (acting on the instructions of the Debenture Holders)), not remedied within 30 (thirty) days of occurrence, or such other time period as may be prescribed by the Debenture Trustee (acting on the instructions of the Debenture Holders) in its sole discretion.</p>
Creation of recovery expense fund	The Issuer hereby undertakes and confirms that it shall, within the time period prescribed under the SEBI Recovery Expense Fund Circular, establish and maintain the Recovery Expense Fund in such manner/mode as is prescribed under the SEBI Recovery Expense Fund Circular.
Conditions for breach of covenants (as specified in Debenture Trust Deed)	Please refer to section named "Default Interest Rate" above. The Events of Default and the consequences thereof shall be more particularly set out in the Debenture Trust Deed and the other Transaction Documents.
Provisions related to Cross Default Clause	<p>The following is an Event of Default.</p> <p>The Company:</p> <p>(a) defaults in any payment of any Financial Indebtedness beyond the period of grace, if any, provided in the instrument or agreement under which such Financial Indebtedness was created; or</p> <p>(b) defaults in the observance or performance of any agreement or condition relating to any Financial Indebtedness or contained in any instrument or agreement evidencing, securing or relating thereto or any other event shall occur or condition exist, the effect of which default or other event or condition is to cause or to permit the holder or holders of such Financial Indebtedness to cause (with the giving of notice or the passage of time or both would permit or cause) any such Financial Indebtedness to become due prior to its stated maturity, and such Financial Indebtedness of the Company is declared to be due and payable, or required to be prepaid by the holder or holders of such Financial Indebtedness.</p> <p>(c) Any Financial Indebtedness of the Company is declared to be due and payable, or required to be prepaid other than by a regularly scheduled required prepayment (whether or not such right shall have been waived), prior to the stated maturity thereof.</p>
Roles and responsibilities of the Debenture Trustee	<p>The Debenture Trustee shall comply with all its roles and responsibilities as prescribed under Applicable Law and the Transaction Documents, including:</p> <p>(a) the Debenture Trustee may, in relation to the Debenture Trust Deed and the other Transaction Documents, act on the opinion or advice of or any information obtained from any solicitor, counsel, advocate, valuer, surveyor, broker, auctioneer, qualified accountant or other expert whether obtained by the Issuer or by the Debenture Trustee or otherwise;</p> <p>(b) subject to the approval of the Debenture Holders by way of a Majority Resolution passed at a meeting of the Debenture Holders</p>

	<p>held for determining the liability of the Debenture Trustee, the Debenture Trustee shall, as regards all trusts, powers, authorities and discretions, have the discretion as to the exercise thereof and to the mode and time of exercise thereof. In the absence of any fraud, gross negligence, willful misconduct or breach of trust the Debenture Trustee shall not be responsible for any loss, costs, charges, expenses or inconvenience that may result from the aforementioned exercise or non-exercise thereof. The Debenture Trustee shall not be bound to act at the re-quest or direction of the Debenture Holders under any provisions of the Transaction Documents unless sufficient amounts shall have been provided or provision to the satisfaction of the Debenture Trustee has been made for providing such amounts and the Debenture Trustee is indemnified to its satisfaction against all further costs, charges, expenses and liability which may be incurred in complying with such request or direction;</p> <p>(c) with a view to facilitating any dealing under any provisions of the Debenture Trust Deed or the other Transaction Documents, subject to the Debenture Trustee obtaining the consent of the Majority Debenture Holders, the Debenture Trustee shall have (i) the power to consent (where such consent is required) to a specified transaction or class of transactions (with or without specifying additional conditions); and (ii) to determine all questions and doubts arising in relation to the interpretation or construction any of the provisions of the Debenture Trust Deed;</p> <p>(d) the Debenture Trustee shall not be responsible for the amounts paid by the Applicants for the Debentures;</p> <p>(e) the Debenture Trustee shall not be responsible for acting upon any resolution purporting to have been passed at any meeting of the Debenture Holders in respect whereof minutes have been made and signed even though it may subsequently be found that there was some defect in the constitution of the meeting or the passing of the resolution or that for any reason the resolution was not valid or binding upon the Debenture Holders;</p> <p>(f) the Debenture Trustee and each receiver, attorney, manager, agent or other person appointed by it shall, subject to the provisions of the Act, be entitled to be indemnified by the Is-suer in respect of all liabilities and expenses incurred by them in the execution or purported execution of the powers and trusts thereof;</p> <p>(g) subject to the approval of the Debenture Holder(s) by way of a Majority Resolution passed at a meeting of Debenture Holder(s) held for determining the liability of the Debenture Trustee and in the absence of fraud, gross negligence, willful misconduct or breach of trust, the Debenture Trustee shall not be liable for any of its actions or deeds in relation to the Transaction Documents;</p> <p>(h) subject to the approval of the Debenture Holder(s) by way of Majority Resolution passed at a meeting of Debenture Holders held for determining the liability of the Debenture Trustee and in the absence of fraud, gross negligence, willful misconduct or breach of trust, the Debenture Trustee, shall not be liable for any default, omission or delay in performing or exercising any of the powers or trusts herein expressed or contained herein or in enforcing the covenants contained herein or in giving notice to any person of the execution hereof or in taking any other steps which may be necessary, expedient or desirable or for any loss or injury which may be occasioned by reason thereof unless the Debenture Trustee shall have been previously requested by notice in writing to perform, exercise or do any of such steps as aforesaid given in writing by the Majority Debenture Holder(s) or by a Majority Resolution duly passed at a meeting of the Debenture Holders. The</p>
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	<p>Debenture Trustee shall not be bound to act at the request or direction of the Debenture Holders under any provisions of the Transaction Documents unless sufficient amounts shall have been provided or provision to the satisfaction of the Debenture Trustee has been made for providing such amounts and the Debenture Trustee is indemnified to its satisfaction against all further costs, charges, expenses and liability which may be incurred in complying with such request or direction;</p> <p>(i) notwithstanding anything contained to the contrary in the Debenture Trust Deed, the Debenture Trustee shall before taking any action on behalf of the Debenture Holders or providing any consent on behalf of the Debenture Holders, obtain the written consent of the Majority Debenture Holders; and</p> <p>(j) the Debenture Trustee shall, until the Final Settlement Date, adhere to and comply with its obligations and responsibilities under the SEBI Defaults (Procedure) Circular and the SEBI Recovery Expense Fund Circular.</p> <p>PROVIDED THAT nothing contained in this section shall exempt the Debenture Trustee or any receiver, attorney, manager, agent or other person appointed by the Debenture Trustee from or indemnify them against any liability for breach of trust nor any liability which by virtue of any rule or Applicable Law would otherwise attach to them in respect of any negligence, default or breach of trust which they may be guilty of in relation to their duties hereunder.</p>
Risk factors pertaining to the issue	Please refer to "Risk Factors" on page 13
Governing law and jurisdiction	The Transaction Documents shall be governed by and will be construed in accordance with the laws of India and any disputes arising there from shall be subject to the jurisdiction of appropriate courts and tribunals at Mumbai, India, and as more particularly provided for in the respective Transaction Documents.
Business Day Convention	<p>(a) All payments in respect of the Debentures required to be made by the Issuer shall be made on a Business Day.</p> <p>(b) If any Due Date on which any interest or additional interest is payable falls on a day which is a Sunday or is not a Business Day, the payment to be made on such Due Date shall be made on the succeeding Business Day.</p> <p>(c) If any Due Date on which any Outstanding Principal Amounts are payable falls on a day which is a Sunday or is not a Business Day, the payment to be made on such Due Date shall be made on the preceding Business Day.</p> <p>(d) If any Redemption Date falls on a day which is a Sunday or is not a Business Day, the payment of any amounts in respect of the Outstanding Principal Amounts to be made shall be made on the preceding Business Day.</p>
Delay in execution of Transaction Document	In the event of any delay in the execution of any Transaction Documents (including the Debenture Trust Deed), the Issuer will pay to the Debenture Holders additional interest at the rate of 2% (two percent) per annum charged on the Outstanding Principal Amounts till the relevant Transaction Documents are duly executed to the satisfaction of the Debenture Trustee.
Default in Payment	The Company hereby agrees to pay default interest at 2% (two percent) per annum over the applicable Interest Rate on the Outstanding Principal Amounts in case of the occurrence of any Payment Default, from the date of the occurrence of such Payment Default until the Payment Default is cured or the Secured Obligations are repaid (whichever is earlier).
Delay in Listing	In the event of failure to list the NCDs within such days from the date of closure of issue as may be specified by the Board (schedule listing date), all application moneys received or blocked in the public issue shall be refunded or unblocked forthwith within two working days from

	the scheduled listing date to the applicants through the permissible modes of making refunds and unblocking of funds. For delay in refund/unblocking of funds beyond the timeline as specified above, the Company shall be liable to pay interest at the rate of fifteen percent per annum to the investors from the scheduled listing date till the date of actual payment.
Description of the Identified Assets	<p>Each loan constituting the Identified Assets shall meet each of the eligibility criteria listed below.</p> <ul style="list-style-type: none"> <li>• Each loan must be originated by the Company and must be a loan secured by property or emergency credit line loans guaranteed by Government of India.</li> <li>• Loans must be unencumbered (other than under the Transaction Documents) and not sold or assigned by the Company</li> <li>• Loans must have been originated while complying with all the extant 'know your customer' norms specified by the RBI.</li> <li>• Loans are current and not in overdue at the time of hypothecation and have not been terminated or prepaid. At the time of additional hypothecation, only those loans which don't meet the eligibility criteria can be replaced by the entity after transaction settlement</li> <li>• No loans must have DPD&gt;60.</li> <li>• The maximum concentration of loans having DPD&gt;0 should be 5% of total principal value of security cover</li> <li>• For the purpose of calculation of security cover, only principal receivables of the Loans till 96 months from the Deemed Date of Allotment should be taken into consideration.</li> <li>• Loans constituting the assets and in following sectors should have minimum seasoning of 2 months: <ul style="list-style-type: none"> <li>Auto components</li> <li>Electrical Equipment</li> <li>Food Processing</li> <li>Healthcare</li> <li>Light Engineering</li> <li>Chemicals</li> </ul> </li> <li>• Loans constituting the assets and in following sectors should have minimum seasoning of 9 months: <ul style="list-style-type: none"> <li>Education</li> <li>Hospitality</li> </ul> </li> <li>• The concentration of loans in hospitality sector should be a maximum of 10% of total principal value of security cover.</li> <li>• Maximum ticket size per Loan should be 5% of actual issuance amount or INR 3,00,00,000, whichever is lower</li> <li>• Minimum IRR of the Loans must be 10 Percent</li> <li>• Loan to value of the contracts should be less than or equal to 70%</li> <li>• The concentration of ECLGS loans must not be more than 20% of total principal value of security cover</li> <li>• The concentration of an individual borrower should not be more than 5% total principal value of security cover</li> <li>• Charge in Collateral Property should be registered in CERSAI and MCA in case of the company.</li> </ul>

*\* In terms of Regulation 7 of the SEBI NCS Regulations, our Company will undertake this public issue of the NCDs in dematerialised form. However, in terms of section 8(1) of the Depositories Act, our Company, at the request of the Investors who wish to hold the NCDs in physical form will fulfil such request. However, trading in NCDs shall be compulsorily in dematerialised form.*

*\*\* The Issue shall remain open for subscription on Working Days from 10 a.m. to 5 p.m. (Indian Standard Time) during the period indicated above, except that the Issue may close on such earlier date or extended date as may be decided by the Board of Directors of our Company or Investment and Borrowing Committee thereof subject to receipt of necessary approvals. In the event of an early closure or extension of the Issue, our Company shall*

*ensure that notice of the same is provided to the prospective investors through an advertisement in in all the newspapers in which pre-issue advertisement and advertisement for opening or closure of the Issue have been given on or before such earlier or extended date of Issue closure. On the Issue Closing Date, the Application Forms will be accepted only between 10 a.m. and 3 p.m. (Indian Standard Time) and uploaded until 5 p.m. or such extended time as may be permitted by the Stock Exchange. For further details, please see "General Information" on page 30 of this Draft Prospectus.*

*While the NCDs are secured to the tune of 100% of the principal and interest amount or as per the terms of offer document, in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the security is maintained and the recovery of 100% of the amount shall depend on the market scenario prevalent at the time of enforcement of the security.*

*Please see "Terms of the Issue" on page 144 for details of category wise eligibility and allotment in the Issue.*

#### **Day count convention**

Please refer to Annexure I for details pertaining to the cash flows of the Company in accordance with the SEBI Operational Circular.

Please note that in case the NCDs are transferred and/or transmitted in accordance with the provisions of this Draft Prospectus read with the provisions of the Articles of Association of our Company, the transferee of such NCDs or the transferee of deceased holder of NCDs, as the case may be, shall be entitled to any interest which may have accrued on the NCDs subject to such Transferee holding the NCDs on the Record Date.

#### **Terms of payment**

The entire amount of face value per NCDs will be blocked in the relevant ASBA Account maintained with the SCSB or under UPI mechanism (only for Retail Individual Investors), as the case may be, in the bank account of the Applicants that is specified in the ASBA Form at the time of submission of the Application Form. In the event of Allotment of a lesser number of NCDs than applied for, our Company shall unblock the additional amount blocked upon application in the ASBA Account, in accordance with the terms specifies in "Terms of the Issue" on page 144 of this Draft Prospectus.

**Applicants are advised to ensure that they have obtained the necessary statutory and/or regulatory permissions/consents/approvals in connection with applying for, subscribing to, or seeking Allotment of NCDs pursuant to the Issue.**

The NCDs have not been and will not be registered, listed or otherwise qualified in any jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction. In particular, the NCDs have not been and will not be registered under the U.S. Securities Act, 1933, as amended (the "Securities Act") or the securities laws of any state of the United States and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the Securities Act) except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities laws. The Issuer has not registered and does not intend to register under the U.S. Investment Company Act, 1940 in reliance on section 3(c)(7) thereof. This Draft Prospectus may not be forwarded or distributed to any other person and may not be reproduced in any manner whatsoever, and in particular, may not be forwarded to any U.S. Person or to any U.S. address.

Applications may be made in single or joint names (not exceeding three). Applications should be made by Karta in case the Applicant is an HUF. If the Application is submitted in joint names, the Application Form should contain only the name of the first Applicant whose name should also appear as the first holder of the depository account (in case of Applicants applying for Allotment of the NCDs in dematerialised form) held in joint names. If the depository account is held in joint names, the Application Form should contain the name and PAN of the person whose name appears first in the depository account and signature of only this person would be required in the Application Form. This Applicant would be deemed to have signed on behalf of joint holders and would be required to give confirmation to this effect in the Application Form. Please ensure that such Applications contain the PAN of the HUF and not of the Karta.

In the case of joint Applications, all payments will be made out in favour of the first Applicant. All communications will be addressed to the first named Applicant whose name appears in the Application Form and at the address mentioned therein.

For further details, please see “Issue Procedure” on page 159 of this Draft Prospectus.



## TERMS OF THE ISSUE

### Authority for the Issue

This Issue has been authorised by the Investment and Borrowing Committee of our Company pursuant to the resolution passed at their meeting held on October 14, 2021. Further, the present borrowing is within the borrowing limits under Section 180(1)(c) of the Companies Act, 2013 duly approved by the shareholders vide their resolution approved at the annual general meeting dated September 01, 2021.

### Principal Terms and Conditions of this Issue

The NCDs being offered as part of the Issue are subject to the provisions of the SEBI NCS Regulations, the Act, the Memorandum and Articles of Association of our Company, the terms of this Draft Prospectus, the Prospectus, the Application Forms, the Abridged Prospectus, the terms and conditions of the Debenture Trust Agreement and the Debenture Trust Deed, other applicable statutory and/or regulatory requirements including those issued from time to time by SEBI/the Government of India/the Stock Exchanges, RBI and/or other statutory/regulatory authorities relating to the offer, issue and listing of securities and any other documents that may be executed in connection with the NCDs.

### Ranking of NCDs

The NCDs being offered through this Issue shall be secured by way of a first ranking exclusive and continuing charge created pursuant to an unattested deed of hypothecation, dated on or about the Effective Date, executed or to be executed and delivered by the Issuer in a form acceptable to the Debenture Trustee ("**Deed of Hypothecation**") over the receivables (both present and future) arising out of identified book debts/loan receivables of the Issuer and all rights under the relevant loan documents in respect of the aforementioned identified book debts/loan receivables, and as set out in the Deed of Hypothecation ("**Hypothecated Assets**"); and such other security interest/contractual comfort as may be agreed between the Issuer and the Debenture Holders ((i) and (ii) above are collectively referred to as the "**Transaction Security**").

### Security

Please refer to "Issue Structure" on page 129.

### Other confirmations by the Debenture Trustee

The Debenture Trustee has agreed for a lumpsum fee amounting to ₹ 1,00,000 (plus applicable GST) and annual charges of ₹ 1,50,000 (plus applicable GST) for the services as agreed in terms of the engagement / appointment / fee letter dated October 14, 2021.

IDBI TRUSTEESHIP SERVICES LIMITED HAS FURNISHED TO STOCK EXCHANGES A DUE DILIGENCE CERTIFICATE, AS PER THE FORMAT SPECIFIED IN ANNEXURE A TO THE SEBI CIRCULAR NO. SEBI/HO/MIRSD/CRADT/CIR/P/2020/218 DATED NOVEMBER 3, 2020 WHICH READS AS FOLLOWS:

- 1) We have examined documents pertaining to the said issue and other such relevant documents, reports and certifications.
- 2) On the basis of such examination and of the discussions with the Issuer, its directors and other officers, other agencies and on independent verification of the various relevant documents, reports and certifications, WE CONFIRM that:
  - a) The Issuer has made adequate provisions for and/or has taken steps to provide for adequate security for the NCDs to be issued.
  - b) The Issuer has obtained the permissions / consents necessary for creating security on the said property(ies).
  - c) The Issuer has made all the relevant disclosures about the security and also its continued obligations towards the holders of NCDs.
  - d) Issuer has adequately disclosed all consents/ permissions required for creation of further charge on assets in the offer document and all disclosures made in the offer document with respect to creation of security are in confirmation with the clauses of debenture trustee agreement.

- e) Issuer has disclosed all covenants proposed to be included in debenture trust deed (including any side letter, accelerated payment clause etc.), offer document.
- f) Issuer has given an undertaking that charge shall be created in favour of debenture trustee as per terms of issue before filing of listing application.

We have satisfied ourselves about the ability of the Issuer to service the NCDs.

### **Debenture Redemption Reserve**

In accordance with recent amendments to the Companies Act, 2013, and the Companies (Share Capital and Debentures) Rules 2014, read with Regulation 16 of the SEBI NCS Regulations, any non-banking finance company that intends to issue debentures to the public are no longer required to create a DRR for the purpose of redemption of debentures. The Government, in the union budget for the Financial Year 2019-2020 had announced that non-banking finance companies raising funds in public issues would be exempt from the requirement of creating a DRR.

Pursuant to the amendment to the Companies (Share Capital and Debentures) Rules 2014, notified on August 16, 2019, and as on the date of filing of this Draft Prospectus, the Company is not required to create DRR for the purpose of redemption of the NCDs. Accordingly, no debenture redemption reserve shall be created by our Company for the purpose of redemption of the NCDs or in connection with the Issue. The Company shall, as per the Companies (Share Capital and Debentures) Rules 2014 and other laws applicable from time to time, invest or deposit, as the case may be, the applicable amounts, within the specified timelines, in respect of debentures maturing during the year ending on the 31st day of March of the next year, in any one or more methods of investments or deposits stipulated under the applicable law. Provided that the amount remaining invested or deposited, as the case may be, shall not at any time fall below the specified percentage, which is presently stipulated at 15% (fifteen percent) of the amount of the debentures maturing during the year ending on March 31 of the next year, in any of the following instruments or such other instruments as may be permitted under the applicable laws.

1. in deposits with any scheduled bank, free from any charge or lien
2. in unencumbered securities of the Central Government or any State Government;
3. in unencumbered securities mentioned in sub-clause (a) to (d) and (ee) of section 20 of the Indian Trusts Act, 1882;
4. in unencumbered bonds issued by any other company which is notified under sub-clause (f) of section 20 of the Indian Trusts Act, 1882:

Provided further that the amount invested or deposited as above shall not be used for any purpose other than for redemption of debentures maturing during the year referred above.

### **Face Value**

The face value of each of the NCD shall be ₹ 1,000.

### **Trustees for the NCD Holders**

We have appointed IDBI Trusteeship Services Limited to act as the Debenture Trustee for the NCD Holders in terms of Regulation 8 of the SEBI NCS Regulations and Section 71 (5) of the Companies Act, 2013 and the rules prescribed thereunder. We and the Debenture Trustee will execute a Debenture Trust Deed, before making the application for listing of NCDs, inter alia, specifying the powers, authorities and obligations of the Debenture Trustee and us. The NCD Holder(s) shall, without further act or deed, be deemed to have irrevocably given their consent to the Debenture Trustee or any of its agents or authorised officials to do all such acts, deeds, matters and things in respect of or relating to the NCDs as the Debenture Trustee may in its absolute discretion deem necessary or require to be done in the interest of the NCD Holder(s). Any payment made by us to the Debenture Trustee on behalf of the NCD Holder(s) shall discharge us pro tanto to the NCD Holder(s).

The Debenture Trustee will protect the interest of the NCD Holders in the event of default by us in regard to timely payment of interest and repayment of principal and they will take necessary action at our cost.

### **Events of Default**

Please refer to “Issue Structure” on page 129.

In accordance with the circular (SEBI/HO/MIRSD/CRADT/CIR/P/2020/203) dated October 13, 2020 issued by SEBI on “Standardisation of procedure to be followed by Debenture Trustee(s) in case of ‘Default’ by Issuers of listed debt securities”, post the occurrence of a “default”, the consent of the NCD Holders for entering into an inter-creditor agreement (the “ICA”) /enforcement of security shall be sought by the debenture trustee after providing a notice to the investors in the manner stipulated under applicable law. Further, the meeting of the NCD Holders shall be held within the period stipulated under applicable law. In case(s) where majority of investors express their consent to enter into the ICA, the debenture trustee shall enter into the ICA on behalf of the investors upon compliance with the conditions as stipulated in the abovementioned circular. In case consents are not received for signing the ICA, the debenture trustee shall take further action, if any, as per the decision taken in the meeting of the investors. The consent of the majority of investors shall mean the approval of not less than 75% of the investors by value of the outstanding debt and 60% of the investors by number at the ISIN level.

Regulation 51 read with the Explanation to Clause A (11) in Part B of Schedule III of the SEBI LODR Regulations, defines ‘default’ as non-payment of interest or principal amount in full on the pre-agreed date which shall be recognized at the first instance of delay in the servicing of any interest or principal on debt.

It is hereby confirmed, in case of an occurrence of a “default”, the Debenture Trustee shall abide and comply with the procedures mentioned in the abovementioned circular (SEBI/HO/MIRSD/CRADT/CIR/P/2020/203) dated October 13, 2020 issued by SEBI.

#### **NCD Holder not a Shareholder**

The NCD Holders will not be entitled to any of the rights and privileges available to the equity and/or preference shareholders of our Company, except to the extent of the right to receive the annual reports of our Company and such other rights as may be prescribed under the Companies Act, 2013 and the rules prescribed thereunder and the SEBI LODR Regulations.

#### **Rights of NCD Holders**

Some of the significant rights available to the NCD Holders are as follows:

1. The NCDs shall not, except as provided in the Companies Act, 2013, our Memorandum and Articles of Association and/or the Debenture Trust Deed, confer upon the holders thereof any rights or privileges available to our Company’s members/shareholders including, without limitation, the right to receive notices or annual reports of, or to attend and/or vote at any general meeting of our Company’s members/shareholders. However, if any resolution affecting the rights attached to the NCDs is to be placed before the members/shareholders of our Company, the said resolution will first be placed before the concerned registered NCD Holders, for their consideration. In terms of Section 136 (1) of the Companies Act, 2013, holders of NCDs shall be entitled to a copy of the balance sheet and copy of trust deed on a specific request made to our Company.
2. Subject to applicable statutory/regulatory requirements and terms of the Debenture Trust Deed, including requirements of the RBI, the rights, privileges and conditions attached to the NCDs may be varied, modified and/or abrogated with the consent in writing of the holders of at least three-fourths of the outstanding amount of the NCDs or with the sanction of a special resolution passed at a meeting of the concerned NCD Holders, provided that nothing in such consent or resolution shall be operative against us, where such consent or resolution modifies or varies the terms and conditions governing the NCDs, if the same are not acceptable to us.
3. Subject to applicable statutory/regulatory requirements and terms of the Debenture Trust Deed, the registered NCD Holder or in case of joint-holders, the one whose name stands first in the register of debenture holders shall be entitled to vote in respect of such NCDs, either in person or by proxy, at any meeting of the concerned NCD Holders and every such holder shall be entitled to one vote on a show of hands and on a poll, his/her voting rights on every resolution placed before such meeting of the NCD Holders shall be in proportion to the outstanding nominal value of NCDs held by him/her.
4. The NCDs are subject to the provisions of the SEBI NCS Regulations, the Companies Act, 2013, the Memorandum and Articles of Association of our Company, the terms of this Draft Prospectus, the Prospectus, the Application Forms, the terms and conditions of the Debenture Trust Deed, requirements of the RBI, other

applicable statutory and/or regulatory requirements relating to the issue and listing, of securities and any other documents that may be executed in connection with the NCDs.

5. The Depositories shall maintain the up to date record of holders of the NCDs in dematerialised Form. In terms of Section 88(3) of the Companies Act, 2013, the register and index of beneficial of NCDs maintained by a Depository for any NCD in dematerialised form under Section 11 of the Depositories Act shall be deemed to be a Register of NCD holders for this purpose.
6. A register of NCD Holders holding NCDs in physical form pursuant to rematerialisation (“Register of NCD Holders”) will be maintained in accordance with Section 88 of the Companies Act, 2013 and all interest and principal sums becoming due and payable in respect of the NCDs will be paid to the registered holder thereof for the time being or in the case of joint-holders, to the person whose name stands first in the Register of NCD Holders as on the Record Date. For the NCDs issued in dematerialised form, the Depositories shall also maintain the up to date record of holders of the NCDs in dematerialised Form. In terms of Section 88(3) of the Companies Act, 2013, the register and index of beneficial of NCDs maintained by a Depository for any NCDs in dematerialised form under Section 11 of the Depositories Act shall be deemed to be a Register of NCD holders for this purpose.
7. Subject to compliance with RBI requirements, the NCDs can be rolled over only with the consent of the holders in accordance with Regulation 39 of the SEBI NCS Regulations. Our Company may redeem the debt securities of all the debt securities holders, who have not given their positive consent to the roll-over.

The aforementioned rights of the NCD Holders are merely indicative. The final rights of the NCD Holders will be as per the terms of the Prospectus and the Debenture Trust Deed.

#### **Nomination facility to NCD Holder**

In accordance with Rule 19 of the Companies (Share Capital and Debentures) Rules, 2014 (“Rule 19”) and the Companies Act, 2013, the sole NCD holder, or first NCD holder, along with other joint NCD Holders’ (being individual(s)), may nominate, in the Form No. SH.13, any one person with whom, in the event of the death of Applicant the NCDs were Allotted, if any, will vest. Where the nomination is made in respect of the NCDs held by more than one person jointly, all joint holders shall together nominate in Form No.SH.13 any person as nominee. A nominee entitled to the NCDs by reason of the death of the original holder(s), will, in accordance with Rule 19 and Section 56 of the Companies Act, 2013, be entitled to the same benefits to which he or she will be entitled if he or she were the registered holder of the NCDs. Where the nominee is a minor, the NCD holder(s) may make a nomination to appoint, in Form No. SH.14, any person to become entitled to NCDs in the event of the holder’s death during minority. A nomination will stand rescinded on a sale/transfer/alienation of NCDs by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office, Corporate Office or with the Registrar to the Issue.

NCD Holder(s) are advised to provide the specimen signature of the nominee to us to expedite the transmission of the NCD(s) to the nominee in the event of demise of the NCD Holder(s). The signature can be provided in the Application Form or subsequently at the time of making fresh nominations. This facility of providing the specimen signature of the nominee is purely optional.

In accordance with Rule 19, any person who becomes a nominee by virtue of the Rule 19, will on the production of such evidence as may be required by the Board, elect either:

- to register himself or herself as holder of NCDs; or
- to make such transfer of the NCDs, as the deceased holder could have made.

Further, our Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the NCDs, and if the notice is not complied with, within a period of 90 days, our Board may thereafter withhold payment of all interests or other monies payable in respect of the NCDs, until the requirements of the notice have been complied with.

For all NCDs held in the dematerialised form, nominations registered with the respective Depository Participant of the Applicant would prevail. If the investors require changing their nomination, they are requested to inform their respective Depository Participant in connection with NCDs held in the dematerialised form.

Since the allotment of NCDs will be made only in dematerialised mode, there is no need to make a separate nomination with our Company. Nominations registered with the respective Depository Participant of the Applicant would prevail. If the investors require changing their nomination, they are requested to inform their respective Depository Participant.

Applicants who have opted for rematerialisation of NCDs and are holding the NCDs in the physical form should provide required details in connection with their nominee to our Company.

### **Jurisdiction**

Exclusive jurisdiction for the purpose of the Issue is with the competent courts of jurisdiction in Mumbai, India.

### **Application in the Issue**

NCDs being issued through this Offer Document can be applied for, through a valid Application Form filled in by the applicant along with attachments, as applicable. Further, Applications in this Issue shall be made through the ASBA facility only.

In terms of Regulation 7 of SEBI NCS Regulations, our Company will make public issue of the NCDs in the dematerialised form only.

However, in the terms of Section 8(1) of the Depositories Act, our Company at the request of the Investors who wish to hold the NCDs in physical form will rematerialise the NCDs. However, trading of the NCDs shall be compulsorily in dematerialised form only.

### **Form of Allotment and Denomination of NCDs**

The trading of the NCDs on the Stock Exchange shall be in dematerialised form only in multiples of one 1 (one) NCD (“**Market Lot**”). Allotment in the Issue to all Allottees, will be in electronic form i.e., in dematerialised form and in multiples of one NCD.

A successful Applicant can also request for the issue of NCDs certificates in the denomination of 1 (one) NCD at any time post allotment of the NCDs (“**Market Lot**”).

It is however distinctly to be understood that the NCDs pursuant to this issue shall be traded only in demat form.

In respect of consolidated certificates, we will, only upon receipt of a request from the NCD Holder, split such consolidated certificates into smaller denominations subject to the minimum of Market Lot. No fees would be charged for splitting of NCD certificates in Market Lots, but stamp duty payable, if any, would be borne by the NCD Holder. The request for splitting should be accompanied by the original NCD certificate which would then be treated as cancelled by us.

### **Transfer/Transmission of NCD(s)**

The NCDs shall be transferred or transmitted freely in accordance with the applicable provisions of the Companies Act, 2013. The NCDs held in dematerialised form shall be transferred subject to and in accordance with the rules/procedures as prescribed by NSDL/CDSL and the relevant DPs of the transfer or transferee and any other applicable laws and rules notified in respect thereof. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date.

In the absence of the same, interest will be paid/redemption will be made to the person, whose name appears in the register of debenture holders maintained by the Depositories. In such cases, claims, if any, by the transferees would need to be settled with the transferor(s) and not with the Issuer or Registrar. The seller should give delivery instructions containing details of the buyer’s DP account to his depository participant.

Please see “Issue Structure” on page 129 of this Draft Prospectus for the implications on the interest applicable to NCDs held by different category of Investors on the Record Date. Pursuant to the SEBI (Listing Obligations and Disclosure Requirements) (Fourth Amendment) Regulations, 2018 (“SEBI LODR IV Amendment”), NCDs held in physical form, pursuant to any rematerialisation, as above, cannot be transferred except by way of transmission

or transposition, from December 4, 2018. However, any trading of the NCDs issued pursuant to this Issue shall be compulsorily in dematerialised form only.

### **Title**

The NCD Holder for the time being appearing in the record of beneficial owners maintained by the Depository shall be treated for all purposes by our Company, the Debenture Trustee, the Depositories and all other persons dealing with such person as the holder thereof and its absolute owner for all purposes.

### **Succession**

Where NCDs are held in joint names and one of the joint holders dies, the survivor(s) will be recognised as the NCD Holder(s). It will be sufficient for our Company to delete the name of the deceased NCD Holder after obtaining satisfactory evidence of his death. Provided, a third person may call on our Company to register his name as successor of the deceased NCD Holder after obtaining evidence such as probate of a will for the purpose of proving his title to the debentures. In the event of demise of the sole or first holder of the Debentures, our Company will recognise the executors or administrator of the deceased NCD Holders, or the holder of the succession certificate or other legal representative as having title to the Debentures only if such executor or administrator obtains and produces probate or letter of administration or is the holder of the succession certificate or other legal representation, as the case may be, from an appropriate court in India. The directors of our Company in their absolute discretion may, in any case, dispense with production of probate or letter of administration or succession certificate or other legal representation.

Where a non-resident Indian becomes entitled to the NCDs by way of succession, the following steps have to be complied with:

1. Documentary evidence to be submitted to the Legacy Cell of the RBI to the effect that the NCDs were acquired by the non-resident Indian as part of the legacy left by the deceased NCD Holder.
2. Proof that the non-resident Indian is an Indian national or is of Indian origin.
3. Such holding by a non-resident Indian will be on a non-repatriation basis.

### **Joint-holders**

Where two or more persons are holders of any NCD(s), they shall be deemed to hold the same as joint holders with benefits of survivorship subject to other provisions contained in the Articles.

### **Procedure for Re-materialisation of NCDs**

NCD Holders who wish to hold the NCDs in physical form may do so by submitting a request to their DP at any time after Allotment in accordance with the applicable procedure stipulated by the DP, in accordance with the Depositories Act and/or rules as notified by the Depositories from time to time. **Holders of NCDs who propose to rematerialise their NCDs, would have to mandatorily submit details of their bank mandate along with a copy of any document evidencing that the bank account is in the name of the holder of such NCDs and their Permanent Account Number to our Company and the DP. No proposal for rematerialisation of NCDs would be considered if the aforementioned documents and details are not submitted along with the request for such rematerialisation.**

### **Restriction on transfer of NCDs**

There are no restrictions on transfers and transmission of NCDs allotted pursuant to this Issue. Pursuant to the SEBI LODR IV Amendment, NCDs held in physical form, pursuant to any rematerialisation, as above, cannot be transferred except by way of transmission or transposition, from December 4, 2018. However, any trading of the NCDs issued pursuant to this Issue shall be compulsorily in dematerialised form only.

### **Period of Subscription**

ISSUE PROGRAMME	
Issue Opens on	[●]
Issue Closes on	[●]
Pay in date	Application Date. The entire Application Amount is payable on Application



<b>Deemed date of Allotment</b>	The date on which the Board or the Investment and Borrowing Committee approves the Allotment of the NCDs for the Issue or such date as may be determined by the Board of Directors or the Investment and Borrowing Committee and notified to the Designated Stock Exchange. The actual Allotment of NCDs may take place on a date other than the Deemed Date of Allotment. All benefits relating to the NCDs including interest on NCDs (as specified for the Issue under the Prospectus) shall be available to NCD Holders from the Deemed Date of Allotment.
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The Issue shall remain open for subscription on Working Days from 10 a.m. to 5 p.m. (Indian Standard Time) during the period indicated above, except that the Issue may close on such earlier date or extended date as may be decided by the Board of Directors of our Company or Investment and Borrowing Committee thereof subject to receipt of necessary approvals. In the event of an early closure or extension of the Issue, our Company shall ensure that notice of the same is provided to the prospective investors through an advertisement in a daily national and a daily regional newspaper with wide circulation at the place where the registered office of the Company is situated on or before such earlier or extended date of Issue closure. On the Issue Closing Date, the Application Forms will be accepted only between 10 a.m. and 3 p.m. (Indian Standard Time) and uploaded until 5 p.m. or such extended time as may be permitted by BSE and NSE. Further, pending mandate requests for bids placed on the last day of bidding will be validated by 5 p.m. (Indian Standard Time) on one Working Day post the Issue Closing Date. For further details please refer to “Terms of the Issue” on page 144 of this Draft Prospectus.

Due to limitation of time available for uploading the Applications on the Issue Closing Date, Applicants are advised to submit their Application Forms one day prior to the Issue Closing Date and, no later than 3.00 p.m. (Indian Standard Time) on the Issue Closing Date. Applicants are cautioned that in the event a large number of Applications are received on the Issue Closing Date, there may be some Applications which are not uploaded due to lack of sufficient time to upload. Such Applications that cannot be uploaded will not be considered for allocation under the Issue. Application Forms will only be accepted on Working Days during the Issue Period. Neither our Company, nor the Lead Managers or Trading Members of the Stock Exchanges are liable for any failure in uploading the Applications due to failure in any software/ hardware systems or otherwise. Please note that the Basis of Allotment under the Issue will be on the basis of date of upload of each application into the electronic book of the Stock Exchanges in accordance with the SEBI Operational Circular. However, in the event of oversubscription, on such date, the allotments would be made to the applicants on proportionate basis.

#### **Basis of payment of Interest**

NCDs once Allotted under any particular category of NCDs shall continue to bear the applicable tenor, Coupon/Yield and Redemption Amount as at the time of original Allotment irrespective of the category of Debenture Holder on any Record Date, and such Tenor, Coupon/Yield and Redemption Amount as at the time of original Allotment will not be impacted by trading of any series of NCDs between the categories of persons or entities in the secondary market.

Payment of Interest/Maturity Amount will be made to those Debenture Holders whose names appear in the Register of Debenture Holders (or to first holder in case of joint-holders) as on Record Date. We may enter into an arrangement with one or more banks in one or more cities for direct credit of interest to the account of the Investors. In such cases, interest, on the Interest Payment Date, would be directly credited to the account of those Investors who have given their bank mandate.

We may offer the facility of NACH, NEFT, RTGS, Direct Credit and any other method permitted by RBI and SEBI from time to time to help Debenture Holders. The terms of this facility (including towns where this facility would be available) would be as prescribed by RBI.

#### **Taxation**

As per clause (ix) of Section 193 of the I.T. Act, no tax is required to be withheld on any interest payable on any security issued by a company, where such security is in dematerialised form and is listed on a recognised stock exchange in India in accordance with the Securities Contracts (Regulation) Act, 1956 (42 of 1956) and the rules made thereunder. Accordingly, no tax will be deducted at source from the interest on listed NCDs held in the dematerialised form.

However, in case of NCDs held in physical form, as per the current provisions of the IT Act, tax will not be deducted at source from interest payable on such NCDs held by the investor, if such interest does not exceed

₹5,000 in any financial year. If interest exceeds the prescribed limit of ₹5,000 on account of interest on the NCDs, then the tax will be deducted at applicable rate. However in case of NCD Holders claiming non-deduction or lower deduction of tax at source, as the case may be, the NCD Holder should furnish either (a) a declaration (in duplicate) in the prescribed form i.e. (i) Form 15H which can be given by individuals who are of the age of 60 years or more (ii) Form 15G which can be given by all applicants (other than companies, and firms), or (b) a certificate, from the Assessing Officer which can be obtained by all applicants (including companies and firms) by making an application in the prescribed form i.e. Form No.13. The aforesaid documents, as may be applicable, should be submitted at the office of the Registrar quoting the name of the sole/ first NCD Holder, NCD folio number and the distinctive number(s) of the NCD held, at least seven days prior to the Record Date to ensure non-deduction/lower deduction of tax at source from interest on the NCD. The investors need to submit Form 15H/ 15G/certificate in original with the Assessing Officer for each financial year during the currency of the NCD to ensure non-deduction or lower deduction of tax at source from interest on the NCD.

Any tax exemption certificate/document, if any, must be lodged at the office of the Registrar at least seven days prior to the Record Date or as specifically required, failing which tax applicable on interest will be deducted at source on accrual thereof in our Company's books and/or on payment thereof, in accordance with the provisions of the IT Act and/or any other statutory modification, enactment or notification as the case may be. A tax deduction certificate will be issued for the amount of tax so deducted.

*Subject to the terms and conditions in connection with computation of applicable interest on the Record Date, please note that in case the NCDs are transferred and/or transmitted in accordance with the provisions of this Draft Prospectus read with the provisions of the Articles of Association of our Company, the transferee of such NCDs or the deceased holder of NCDs, as the case may be, shall be entitled to any interest which may have accrued on the NCDs.*

#### **Day Count Convention**

Interest shall be computed on actual/actual basis i.e., on the principal outstanding on the NCDs as per the SEBI Operational Circular.

#### **Effect of holidays on payments**

If the date of payment of interest does not fall on a Working Day, then the interest payment will be made on succeeding Working Day (the "Effective Date"), however the calculation for payment of interest will be only till the originally stipulated Interest Payment Date. The dates of the future interest payments would be as per the originally stipulated schedule. Payment of interest will be subject to the deduction of tax as per Income Tax Act or any statutory modification or re-enactment thereof for the time being in force. In case the Maturity Date (also being the last Interest Payment Date) does not fall on a Working Day, the payment will be made on the immediately preceding Working Day, along with coupon/interest accrued on the NCDs until but excluding the date of such payment. The interest/redemption payments shall be made only on the days when the money market is functioning in Mumbai.

#### **Illustration for guidance in respect of the day count convention and effect of holidays on payments**

The illustration for guidance in respect of the day count convention and effect of holidays on payments, as required by the SEBI Operational Circular is disclosed as Annexure B.

#### **Application Size**

Each application should be for a minimum of 10 (ten) NCDs and in multiples of one (1) NCD thereafter. The minimum application size for each application for NCDs would be ₹ 10,000 (across all Options of NCDs either taken individually or collectively) and in multiples of ₹ 1,000 thereafter.

Applicants can apply for any or all types of NCDs offered hereunder (any / all Option) provided the Applicant has applied for minimum application size using the same Application Form.

**Applicants are advised to ensure that applications made by them do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable statutory and or regulatory provisions.**

## **Maturity and Redemption**

Please refer to “Issue Structure” on page 129 of this Draft Prospectus

## **Put / Call Option**

Please refer to “Issue Structure” on page 129 of this Draft Prospectus

## **Terms of Payment**

The entire issue price per NCD is blocked in the ASBA Account on application itself. In case of allotment of lesser number of NCDs than the number of NCDs applied for, our Company shall instruct the SCSBs to unblock the excess amount blocked on application in accordance with the terms of the Prospectus.

## **Manner of Payment of Interest / Refund / Redemption**

The manner of payment of interest / refund / redemption in connection with the NCDs is set out below:

### **For NCDs held in physical form on account of rematerialisation**

The bank details will be obtained from the Registrar to the Issue for payment of interest / refund / redemption as the case may be along with the rematerialisation request.

### **For NCDs applied / held in electronic form**

The bank details will be obtained from the Depositories for payment of Interest / refund / redemption as the case may be. Applicants who have applied for or are holding the NCDs in electronic form, are advised to immediately update their bank account details as appearing on the records of the depository participant. Please note that failure to do so could result in delays in credit of refunds to the Applicant at the Applicant's sole risk, and the Lead Managers, our Company nor the Registrar to the Issue shall have any responsibility and undertake any liability for the same.

The mode of interest / refund / redemption payments shall be undertaken in the following order of preference:

#### **1. Direct Credit**

Investors having their bank account with the Refund Bank, shall be eligible to receive refunds, if any, through direct credit. The refund amount, if any, would be credited directly to their bank account with the Refund Banker.

#### **2. NACH**

National Automated Clearing House which is a consolidated system of ECS. Payment of refund would be done through NACH for Applicants having an account at one of the centres specified by the RBI, where such facility has been made available. This would be subject to availability of complete bank account details including Magnetic Ink Character Recognition (MICR) code wherever applicable from the depository. The payment of refund through NACH is mandatory for Applicants having a bank account at any of the centres where NACH facility has been made available by the RBI (subject to availability of all information for crediting the refund through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where applicant is otherwise disclosed as eligible to get refunds through NEFT or Direct Credit or RTGS.

#### **3. RTGS**

Applicants having a bank account with a participating bank and whose interest payment/ refund/ redemption amounts exceed ₹200,000, or such amount as may be fixed by RBI from time to time, have the option to receive refund through RTGS. Such eligible Applicants who indicate their preference to receive interest payment/ refund/ redemption through RTGS are required to provide the IFSC code in the Application Form or intimate our Company and the Registrar to the Issue at least seven days prior to the Record Date. Charges, if any, levied by the Applicant's bank receiving the credit would be borne by the Applicant. In the event the same is not provided, interest payment/ refund/ redemption shall be made through NACH subject to availability of complete bank account details for the same as stated above.

**4. NEFT**

Payment of interest/ refunds/ redemption shall be undertaken through NEFT wherever the Applicants' banks have been assigned the Indian Financial System Code ("IFSC"), which can be linked to a Magnetic Ink Character Recognition ("MICR"), if any, available to that particular bank branch. The IFSC Code will be obtained from the website of RBI as on a date immediately prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the Applicants have registered their nine digit MICR number and their bank account number while opening and operating the demat account, the same will be duly mapped with the IFSC Code of that particular bank branch and the payment of interest/ refund/ redemption will be made to the applicants through this method.

**5. Registered Post/Speed Post**

For all other applicants, including those who have not updated their bank particulars with the MICR code, the interest payment / refund / redemption orders shall be dispatched through speed post/ registered post.

Please note that applicants are eligible to receive payments through the modes detailed in (1), (2) (3), and (4) herein above provided they provide necessary information for the above modes and where such payment facilities are allowed / available.

Please note that our Company shall not be responsible to the holder of NCD, for any delay in receiving credit of interest / refund / redemption so long as our Company has initiated the process of such request in time.

In case of ASBA Applicants, the Registrar to the Issue will issue requisite instructions to the relevant SCSBs to un-block amounts in the ASBA Accounts of the Applicants representing the amounts to be refunded to the Applicants.

6. The Registrar to the Issue shall instruct the relevant SCSB or in case of Bids by Retail Individual Investors applying through the UPI Mechanism to the Sponsor Bank, to revoke the mandate and to unblock the funds in the relevant ASBA Account to the extent of the Application Amount specified in the Application Forms for withdrawn, rejected or unsuccessful or partially successful Applications within six Working Days of the Issue Closing Date.

**Printing of Bank Particulars on Interest/ Redemption Warrants**

As a matter of precaution against possible fraudulent encashment of refund orders and interest/redemption warrants due to loss or misplacement, the particulars of the Applicant's bank account are mandatorily required to be given for printing on the orders/ warrants. In relation to NCDs applied and held in dematerialised form, these particulars would be taken directly from the depositories. In case of NCDs held in physical form either on account of rematerialisation or transfer, the investors are advised to submit their bank account details with our Company / Registrar at least 7 (seven) days prior to the Record Date failing which the orders / warrants will be dispatched to the postal address of the holder of the NCDs as available in the records of our Company. Bank account particulars will be printed on the orders/ warrants which can then be deposited only in the account specified.

**Loan against NCDs**

Pursuant to the RBI Circular dated June 27, 2013, our Company, being an NBFC, is not permitted to extend any loans against the security of its NCDs.

**Buy Back of NCDs**

Our Company may, at its sole discretion, from time to time, consider, subject to applicable statutory and/or regulatory requirements, buyback of NCDs, upon such terms and conditions as may be decided by our Company.

Our Company may from time to time invite the NCD Holders to offer the NCDs held by them through one or more buy-back schemes and/or letters of offer upon such terms and conditions as our Company may from time to time determine, subject to applicable statutory and/or regulatory requirements. Such NCDs which are bought back may be extinguished, re-issued and/or resold in the open market with a view of strengthening the liquidity of the NCDs in the market, subject to applicable statutory and/or regulatory requirements.

**Record Date**

15 (fifteen) days prior to the relevant Interest Payment Date, relevant Redemption Date for NCDs issued under the Prospectus or as may be otherwise prescribed by the Stock Exchanges. In case of redemption of NCDs, the trading in the NCDs shall remain suspended between the record date and the date of redemption. In event the Record Date falls on a Sunday or holiday of Depositories, the succeeding Working Day or a date notified by the Company to the Stock Exchanges shall be considered as Record Date.

**Procedure for Redemption by NCD Holders****NCDs held in physical form pursuant to rematerialisation of NCDs**

No action would ordinarily be required on the part of the NCD Holder at the time of redemption and the redemption proceeds would be paid to those NCD Holders whose names stand in the register of debenture holders maintained by us on the Record Date fixed for the purpose of Redemption. However, our Company may require that the NCD certificate(s), duly discharged by the sole holder/all the joint-holders (signed on the reverse of the NCD certificates) be surrendered for redemption on maturity and should be sent by the NCD Holders by Registered Post with acknowledgment due or by hand delivery to our office or to such persons at such addresses as may be notified by us from time to time. NCD Holders may be requested to surrender the NCD certificates in the manner as stated above, not more than three months and not less than one month prior to the redemption date so as to facilitate timely payment.

We may at our discretion redeem the NCDs without the requirement of surrendering of the NCD certificates by the holder(s) thereof. In case we decide to do so, the holders of NCDs need not submit the NCD certificates to us and the redemption proceeds would be paid to those NCD holders whose names stand in the register of debenture holders maintained by us on the Record Date fixed for the purpose of redemption of NCDs. In such case, the NCD certificates would be deemed to have been cancelled. Also see the para "Payment on Redemption" given below.

**NCDs held in electronic form**

No action is required on the part of NCD holder(s) at the time of redemption of NCDs.

**Payment on Redemption**

The manner of payment of redemption is set out below\*.

**NCDs held in physical form on account of rematerialisation**

The payment on redemption of the NCDs will be made by way of cheque/pay order/ electronic modes. However, if our Company so requires, the aforementioned payment would only be made on the surrender of NCD certificates, duly discharged by the sole holder/ all the joint-holders (signed on the reverse of the NCD certificates). Despatch of cheques/ pay orders, etc. in respect of such payment will be made on the redemption date or (if so requested by our Company in this regard) within a period of 30 days from the date of receipt of the duly discharged NCD certificate.

In case we decide to do so, the redemption proceeds in the manner stated above would be paid on the redemption date to those NCD Holders whose names stand in the register of debenture holders maintained by us on the Record Date fixed for the purpose of Redemption. Hence the transferees, if any, should ensure lodgment of the transfer documents with us at least seven days prior to the Record Date. In case the transfer documents are not lodged with us at least seven days prior to the Record Date and we dispatch the redemption proceeds to the transferor, claims in respect of the redemption proceeds should be settled amongst the parties inter se and no claim or action shall lie against us or the Registrar to the Issue.

Our liability to NCD Holders towards his/their rights including for payment or otherwise shall stand extinguished from the redemption in all events and when we dispatch the redemption amounts to the NCD Holders.

Further, we will not be liable to pay any interest, income or compensation of any kind from the date of redemption of the NCDs.

### **NCDs held in electronic form**

On the redemption date, redemption proceeds would be paid by cheque/ pay order/ electronic mode to those NCD Holders whose names appear on the list of beneficial owners given by the Depositories to us. These names would be as per the Depositories' records on the Record Date fixed for the purpose of redemption. These NCDs will be simultaneously extinguished to the extent of the amount redeemed through appropriate debit corporate action upon redemption of the corresponding value of the NCDs. It may be noted that in the entire process mentioned above, no action is required on the part of NCD Holders.

Our liability to NCD Holders towards his/their rights including for payment/ redemption in all events shall end when we dispatch the redemption amounts to the NCD Holders.

Further, we will not be liable to pay any interest, income or compensation of any kind from the date of redemption of the NCDs.

*\*In the event, the interest / payout of total coupon / redemption amount is a fraction and not an integer, such amount will be rounded off to the nearest integer. By way of illustration if the redemption amount is ₹1,837.5, then the amount shall be rounded off to ₹1,838.*

### **Recovery Expense Fund**

Our Company will create a recovery expense fund in the manner as specified by SEBI in circular no. SEBI/HO/MIRSD/CRADT/CIR/P/2020/207 dated October 22, 2020, as amended from time to time, and Regulation 11 of the SEBI NCS Regulations with the Designated Stock Exchange for the purpose of this Issue and informed the Debenture Trustee regarding the creation of such fund. The recovery expense fund may be utilised by Debenture Trustee, in the event of default by our Company under the terms of the Debenture Trust Deed for taking appropriate legal action to enforce the security.

### **Issue of Duplicate NCD Certificate(s)**

If any NCD certificate(s) is/are mutilated or defaced or the cages for recording transfers of NCDs are fully utilised, the same may be replaced by us against the surrender of such certificate(s). Provided, where the NCD certificate(s) are mutilated or defaced, the same will be replaced as aforesaid only if the certificate numbers and the distinctive numbers are legible.

If any NCD certificate is destroyed, stolen or lost then upon production of proof thereof to our satisfaction and upon furnishing such indemnity/security and/or documents as we may deem adequate, duplicate NCD certificate(s) shall be issued. Upon issuance of a duplicate NCD certificate, the original NCD certificate shall stand cancelled.

### **Right to reissue NCD(s)**

Subject to the provisions of the Companies Act, 2013, where we have fully redeemed or repurchased any NCDs, we shall have and shall be deemed always to have had the right to keep such NCDs in effect without extinguishment thereof, for the purpose of resale or re-issue and in exercising such right, we shall have and be deemed always to have had the power to resell or reissue such NCDs either by reselling or re-issuing the same NCDs or by issuing other NCDs in their place. The aforementioned right includes the right to reissue original NCDs.

### **Sharing of Information**

We may, at our option, use on our own, as well as exchange, share or part with any financial or other information about the NCD Holders available with us, with our Subsidiary, if any and affiliates and other banks, financial institutions, credit bureaus, agencies, statutory bodies, as may be required and neither we or our affiliates nor their agents shall be liable for use of the aforesaid information.

### **Notices**

All notices to the NCD Holder(s) required to be given by us or the Debenture Trustee shall be published in one English language newspaper having wide circulation and one regional language daily newspaper at the place



where the registered office of the Company is situated and/or will be sent by post/ courier or through email or other electronic media to the Registered Holders of the NCD(s) from time to time.

### **Future Borrowings**

We will be entitled to borrow/raise loans or avail of financial assistance in whatever form as also to issue debentures/ NCDs/other securities in any manner having such ranking in priority, pari passu or otherwise, subject to applicable consents, approvals or permissions that may be required under any statutory/regulatory/contractual requirement, and subject to the stipulated minimum security cover being maintained, and change the capital structure including the issue of shares of any class, on such terms and conditions as we may think appropriate, without the consent of, or intimation to, the NCD Holders or the Debenture Trustee in this connection. However, if consent and/or intimation is required under applicable law, then the Company shall obtain such consents and/or intimation in accordance with such law.

### **Impersonation**

As a matter of abundant caution, attention of the Investors is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

“Any person who: (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under section 447 of the Companies Act, 2013”

### **Pre-closure**

Our Company, in consultation with the Lead Manager reserves the right to close the Issue at any time prior to the Issue Closing Date, subject to receipt of minimum subscription or as may be specified in the Prospectus. Our Company shall allot NCDs with respect to the Applications received until the time of such pre-closure in accordance with the Basis of Allotment as described herein and subject to applicable statutory and/or regulatory requirements. In the event of such early closure of the Issue, our Company shall ensure that public notice of such early closure is published on or before such early date of closure or the Issue Closing Date, as applicable, through advertisement(s) in all those newspapers in which pre-issue advertisement and advertisement for opening or closure of the issue have been given.

### **Minimum Subscription**

In terms of the SEBI NCS Regulations, for an issuer undertaking a public issue of debt securities, the minimum subscription for public issue of debt securities shall be 75% of the Issue Size. If our Company does not receive the minimum subscription of 75% of the Issue Size, prior to the Issue Closing Date the entire subscription amount shall be unblocked in the Applicants ASBA Account within eight Working Days from the date of closure of the Issue or such time as may be specified by SEBI. The refunded subscription amount shall be credited only to the account from which the relevant subscription amount was remitted. In the event, there is a delay, by our Company in unblocking aforesaid ASBA Accounts within the prescribed time limit, our Company will pay interest at the rate of 15% per annum for the delayed period.

Under Section 39(3) of the Companies Act, 2013 and Rule 11(2) of the Companies (Prospectus and Allotment of Securities) Rules, 2014 if the stated minimum subscription amount is not received within the specified period, the application money received is to be credited only to the bank account from which the subscription was remitted. To the extent possible, where the required information for making such refunds is available with our Company and/or Registrar, refunds will be made to the account prescribed. However, where our Company and/or Registrar does not have the necessary information for making such refunds, our Company and/or Registrar will follow the guidelines prescribed by SEBI in this regard in the SEBI Operational Circular.

### **Utilisation of Application Amount**

The sum received in respect of the Issue will be kept in separate bank accounts until the documents for creation of security are executed and on receipt of listing and trading approval we will have access to such funds as per applicable provisions of law(s), regulations and approvals.

### **Utilisation of Issue Proceeds**

1. All monies received pursuant to the issue of NCDs to public shall be transferred to a separate bank account as referred to in sub-section (3) of section 40 of the Companies Act, 2013 and the SEBI NCS Regulations, and our Company will comply with the conditions as stated therein, and these monies will be transferred to Company's bank account after receipt of listing and trading approvals;
2. The allotment letter shall be issued, or application money shall be refunded in accordance with the Applicable Law failing which interest shall be due to be paid to the applicants at the rate of 15% per annum for the delayed period;
3. Details of all monies utilised out of the Issue shall be disclosed under an appropriate separate head in our Balance Sheet indicating the purpose for which such monies had been utilised;
4. Details of all unutilised monies out of issue of NCDs, if any, shall be disclosed and continued to be disclosed under an appropriate separate head in our Balance Sheet till the time any part of the proceeds of the Issue remains unutilised indicating the form of financial assets in which such unutilised monies have been invested;
5. The Issue proceeds shall not be utilised towards full or part consideration for the purchase or any other acquisition, inter alia, by way of a lease, of any immovable property;
6. We shall utilise the Issue proceeds only after (i) receipt of minimum subscription, i.e., 75% of the Issue Size pertaining to the Issue; (ii) completion of Allotment and refund process in compliance with Section 40 of the Companies Act, 2013; (iii) creation of security; (iv) obtaining requisite permissions or consents for creation of first charge over assets sought to be provided as Security; (v) obtaining listing and trading approval as stated in this Draft Prospectus in "Issue Structure" on page 129 of this Draft Prospectus;
7. The Issue proceeds shall be utilised in compliance with various guidelines, regulations and clarifications issued by RBI, SEBI or any other statutory authority from time to time. Further the Issue proceeds shall be utilised only for the purpose and objects stated in the Offer Documents; and
8. If Allotment is not made, application monies will be refunded/unblocked in the ASBA Accounts within 6 Working Days from the Issue Closing Date or such lesser time as specified by SEBI, failing which interest will be due to be paid to the Applicants in accordance with applicable laws.

### **Guarantee/Letter of Comfort**

The Issue is not backed by a guarantee or letter of comfort or any other document and/or letter with similar intent.

### **Arrangers to the Issue**

There are no arrangers to the Issue.

### **Lien**

Our Company will have the right of set-off and lien, present as well as future on the moneys due and payable to the NCD Holder, to the extent of all outstanding dues, if any by the NCD Holder to our Company, subject to applicable laws.

### **Lien or Pledge of NCDs**

Subject to applicable laws, our Company, at its discretion, may note a lien or pledge of NCDs if such pledge of NCDs is accepted by any bank or institution for any loan provided to the NCD Holder against pledge of such NCDs as part of the funding.

### **Monitoring and Reporting of Utilisation of Issue Proceeds**

There is no requirement for appointment of a monitoring agency in terms of the SEBI NCS Regulations. Our Board shall monitor the utilisation of the proceeds of the Issue. For the relevant quarters, our Company will

disclose in our quarterly financial statements, the utilisation of the net proceeds of the Issue under a separate head along with details, if any, in relation to all such proceeds of the Issue that have not been utilised thereby also indicating investments, if any, of such unutilised proceeds of the Issue.

#### **Procedure for Rematerialisation of NCDs**

NCD Holders who wish to hold the NCDs in physical form may do so by submitting a request to their DP at any time after Allotment in accordance with the applicable procedure stipulated by the DP, in accordance with the Depositories Act and/or rules as notified by the Depositories from time to time. Holders of NCDs who propose to rematerialise their NCDs, would have to mandatorily submit details of their bank mandate along with a copy of any document evidencing that the bank account is in the name of the holder of such NCDs and their Permanent Account Number to our Company and the DP. No proposal for rematerialisation of NCDs would be considered if the aforementioned documents and details are not submitted along with the request for such rematerialisation.

#### **Notices**

All notices to the NCD Holder(s) required to be given by us or the Debenture Trustee will be sent by post/ courier or through email or other electronic media to the Registered Holders of the NCD(s) from time to time.

#### **Events of Default**

Please refer to “Issue Structure” on page 129 of this Draft Prospectus

#### **Filing of the Prospectus with the RoC**

A copy of the Prospectus will be filed with the RoC, in accordance with Section 26 of Companies Act, 2013.

#### **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act, 2013, our Company will issue a statutory advertisement on or before the Issue Opening Date. This advertisement will contain the information as prescribed in Schedule V of SEBI NCS Regulations in compliance with the Regulation 30(1) of SEBI NCS Regulations.

## ISSUE PROCEDURE

*This section applies to all Applicants. Pursuant to the SEBI Operational Circular, all Applicants are required to apply for in the Issue through the ASBA process. Please note that all Applicants are required to pay the full Application Amount or ensure that the ASBA Account has sufficient credit balance such that the entire Application Amount can be blocked by the SCSB while making an Application.*

*In addition, specific attention is invited to SEBI Operational Circular, whereby investor may use the Unified Payment Interface (“UPI”) to participate in the public issue for an amount up to ₹2,00,000.*

*ASBA Applicants ensure that their respective ASBA accounts can be blocked by the SCSBs, in the relevant ASBA Accounts. Applicants should note that they may submit their Applications to the Lead Manager or Members of the Syndicate or Registered Brokers at the Broker Centres or CDPs at the Designated CDP Locations or the RTA at the Designated RTA Locations or designated branches of SCSBs as mentioned on the Application Form.*

*Applicants are advised to make their independent investigations and ensure that their Applications do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable law or as specified in this Draft Prospectus.*

*The procedure mentioned in this section is subject to the Stock Exchanges putting in place the necessary systems and infrastructure for implementation of the provisions of the abovementioned circular. The Direct Online Application facility will be available for this Issue.*

*Retail Individual Investors should note that they may use the UPI Mechanism to block funds for application value upto ₹2,00,000 submitted through the app/web interface of the Stock Exchange or through intermediaries (Syndicate members, Registered Stock Brokers, Registrar and Transfer agent and Depository Participants).*

*Specific attention is drawn to the SEBI Operational Circular, which provides for allotment in public issues of debt securities to be made on the basis of date of upload of each application into the electronic book of the Stock Exchanges, as opposed to the date and time of upload of each such application.*

**PLEASE NOTE THAT ALL TRADING MEMBERS OF THE STOCK EXCHANGES WHO WISH TO COLLECT AND UPLOAD APPLICATIONS IN THIS ISSUE ON THE ELECTRONIC APPLICATION PLATFORM PROVIDED BY THE STOCK EXCHANGES WILL NEED TO APPROACH THE RESPECTIVE STOCK EXCHANGES AND FOLLOW THE REQUISITE PROCEDURES AS MAY BE PRESCRIBED BY THE RELEVANT STOCK EXCHANGE. THE FOLLOWING SECTION MAY CONSEQUENTLY UNDERGO CHANGE BETWEEN THE DATES OF THIS DRAFT PROSPECTUS, THE PROSPECTUS, THE ISSUE OPENING DATE AND THE ISSUE CLOSING DATE.**

**THE LEAD MANAGER, THE CONSORTIUM MEMBERS/LEAD BROKERS AND THE COMPANY SHALL NOT BE RESPONSIBLE OR LIABLE FOR ANY ERRORS OR OMISSIONS ON THE PART OF THE TRADING MEMBERS IN CONNECTION WITH THE RESPONSIBILITIES OF SUCH TRADING MEMBERS INCLUDING BUT NOT LIMITED TO COLLECTION AND UPLOAD OF APPLICATIONS IN THIS ISSUE ON THE ELECTRONIC APPLICATION PLATFORM PROVIDED BY THE STOCK EXCHANGES. FURTHER, THE RELEVANT STOCK EXCHANGES SHALL BE RESPONSIBLE FOR ADDRESSING INVESTOR GRIEVANCES ARISING FROM APPLICATIONS THROUGH TRADING MEMBERS REGISTERED WITH SUCH STOCK EXCHANGE.**

*For purposes of the Issue, the term “Working Day” shall mean, all days on which commercial banks in Mumbai are open for business. In respect of announcement or bid/issue period, working day shall mean all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business. Further, in respect of the time period between the bid/ issue closing date and the listing of the non-convertible securities on the stock exchanges, working day shall mean all trading days of the stock exchanges for non-convertible securities, excluding Saturdays, Sundays and bank holidays, as specified by the Board.*

The information below is given for the benefit of the investors. Our Company and the Members of Consortium are not liable for any amendment or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus.

## PROCEDURE FOR APPLICATION

**Availability of this Draft Prospectus, the Prospectus, Abridged Prospectus, and Application Forms**  
**Please note that only ASBA Applicants shall be permitted to make an application for the NCDs.**

**Please note that there is a single Application Form for Applicants who are Persons Resident in India.**

Physical copies of the Abridged Prospectus containing the salient features of the Prospectus together with Application Forms may be obtained from:

1. Our Company's Registered Office and Corporate Office;
2. Offices of the Lead Manager;
3. Offices of the Lead Brokers;
4. Registrar to the Issue
5. Designated RTA Locations for RTAs;
6. Designated CDP Locations for CDPs; and
7. Designated Branches of the SCSBs.

Electronic copies of the Prospectus along with the downloadable version of the Application Form will be available on the websites of the Lead Manager, the Stock Exchanges, SEBI and the SCSBs.

Electronic Application Forms may be available for download on the websites of the Stock Exchanges and on the websites of the SCSBs that permit submission of Applications electronically. A unique application number ("UAN") will be generated for every Application Form downloaded from the websites of the Stock Exchanges.

Our Company may also provide Application Forms for being downloaded and filled at such websites as it may deem fit. In addition, brokers having online demat account portals may also provide a facility of submitting the Application Forms virtually online to their account holders.

Trading Members of the Stock Exchanges can download Application Forms from the websites of the Stock Exchanges. Further, Application Forms will be provided to Trading Members of the Stock Exchanges at their request.

### Who can apply?

The following categories of persons are eligible to apply in the Issue:

Category I Institutional Investors	Category II Non-Institutional Investors	Category III High Net-worth Individual, ("HNIs"), Investors	Category IV Retail Individual Investors
<ul style="list-style-type: none"> <li>Public financial institutions, scheduled commercial banks, Indian multilateral and bilateral development financial institution which are authorised to invest in the NCDs;</li> <li>Provident funds, pension funds with a minimum corpus of ₹250 million, superannuation funds and gratuity funds, which are authorised to invest in the NCDs;</li> <li>Alternative Investment Funds, subject to investment</li> </ul>	<ul style="list-style-type: none"> <li>Companies within the meaning of section 2(20) of the Companies Act, 2013;</li> <li>Statutory Bodies/ Corporations and Societies registered under the applicable laws in India and authorised to invest in the NCDs;</li> <li>Co-operative banks and regional rural banks</li> <li>Public/private charitable/ religious trusts which are authorised to invest in the NCDs;</li> </ul>	<ul style="list-style-type: none"> <li>Resident Indian individuals or Hindu Undivided Families through the Karta applying for an amount aggregating to above ₹1 million across all series of NCDs in Issue</li> </ul>	<ul style="list-style-type: none"> <li>Resident Indian individuals or Hindu Undivided Families through the Karta applying for an amount aggregating up to and including ₹1 million across all series of NCDs in Issue and shall include Retail Individual Investors, who have submitted bid for an amount not more than ₹200,000 in any of the bidding options in the Issue (including HUFs applying through their Karta and does not</li> </ul>

Category I Institutional Investors	Category II Non-Institutional Investors	Category III High Net-worth Individual, (“HNIs”), Investors	Category IV Retail Individual Investors
<p>conditions applicable to them under the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012;</p> <ul style="list-style-type: none"> <li>• Mutual Funds registered with SEBI</li> <li>• Resident Venture Capital Funds registered with SEBI;</li> <li>• Insurance Companies registered with IRDA;</li> <li>• State industrial development corporations;</li> <li>• Insurance funds set up and managed by the army, navy, or air force of the Union of India;</li> <li>• Insurance funds set up and managed by the Department of Posts, the Union of India;</li> <li>• Systemically Important Non-Banking Financial Company, a nonbanking financial company registered with the Reserve Bank of India and having a net-worth of more than ₹5,000 million as per the last audited financial statements;</li> <li>• National Investment Fund set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of the Government of India published in the Gazette of India.</li> </ul>	<ul style="list-style-type: none"> <li>• Scientific and/or industrial research organisations, which are authorised to invest in the NCDs;</li> <li>• Partnership firms in the name of the partners;</li> <li>• Limited liability partnerships formed and registered under the provisions of the Limited Liability Partnership Act, 2008 (No. 6 of 2009);</li> <li>• Association of Persons; and</li> <li>• Any other incorporated and/ or unincorporated body of persons.</li> </ul>		<p>include NRIs) though UPI Mechanism.</p>

**Please note that it is clarified that Persons Resident outside India shall not be entitled to participate in the Issue and any applications from such persons are liable to be rejected.**

**Participation of any of the aforementioned categories of persons or entities is subject to the applicable statutory and/or regulatory requirements in connection with the subscription to Indian securities by such categories of persons or entities. Applicants are advised to ensure that Applications made by them do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable statutory and or regulatory provisions. Applicants are advised to ensure that they have obtained the necessary statutory and/or regulatory permissions/ consents/ approvals in connection with applying for, subscribing to, or seeking Allotment of NCDs pursuant to the Issue.**



The Members of Consortium/Lead Brokers and their respective associates and affiliates are permitted to subscribe in the Issue.

#### **Who are not eligible to apply for NCDs?**

The following categories of persons, and entities, shall not be eligible to participate in the Issue and any Applications from such persons and entities are liable to be rejected:

1. Minors without a guardian name\*(A guardian may apply on behalf of a minor. However, Applications by minors must be made through Application Forms that contain the names of both the minor Applicant and the guardian);
2. Foreign nationals, NRI inter-alia including any NRIs who are (i) based in the USA, and/or, (ii) domiciled in the USA, and/or, (iii) residents/citizens of the USA, and/or, (iv) subject to any taxation laws of the USA;
3. Persons resident outside India and other foreign entities;
4. Foreign Institutional Investors;
5. Foreign Portfolio Investors;
6. Foreign Venture Capital Investors
7. Qualified Foreign Investors;
8. Overseas Corporate Bodies; and
9. Persons ineligible to contract under applicable statutory/regulatory requirements.

*\*Applicant shall ensure that guardian is competent to contract under Indian Contract Act, 1872*

Based on the information provided by the Depositories, our Company shall have the right to accept Applications belonging to an account for the benefit of a minor (under guardianship). In case of such Applications, the Registrar to the Issue shall verify the above on the basis of the records provided by the Depositories based on the DP ID and Client ID provided by the Applicants in the Application Form and uploaded onto the electronic system of the Stock Exchange.

The concept of Overseas Corporate Bodies (meaning any company, partnership firm, society and other corporate body or overseas trust irrevocably owned/held directly or indirectly to the extent of at least 60% by NRIs), which was in existence until 2003, was withdrawn by the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies) Regulations, 2003. Accordingly, OCBs are not permitted to invest in the Issue.

Please refer to “Issue Procedure - Rejection of Applications” on page 159 of this Draft Prospectus for information on rejection of Applications.

#### **Method of Applications**

In terms of the SEBI Operational Circular, an eligible investor desirous of applying in this Issue can make Applications through the ASBA mechanism only.

Further, the Application may also be submitted through the app or web interface developed by Stock Exchanges wherein the Application is automatically uploaded onto the Stock Exchange bidding platform and the amount is blocked using the UPI mechanism, as applicable.

Applicants are requested to note that in terms of the SEBI Operational Circular, SEBI has mandated issuers to provide, through a recognised stock exchange which offers such a facility, an online interface enabling direct application by investors to a public issue of debt securities with an online payment facility (“Direct Online Application Mechanism”). In this regard, SEBI has, through the SEBI Operational Circular, directed recognised Stock Exchange in India to put in necessary systems and infrastructure for the implementation of the SEBI Operational Circular and the Direct Online Application Mechanism infrastructure for the implementation of the SEBI Operational Circular and the Direct Online Application Mechanism. The Direct Online Application facility will be available for this Issue as per mechanism provided in the SEBI Operational Circular.

All Applicants shall mandatorily apply in the Issue through the ASBA process only. Applicants intending to subscribe in the Issue shall submit a duly filled Application form to any of the Designated Intermediaries. Designated Intermediaries (other than SCSBs) shall submit/deliver the Application Form (except the Application

Form from a Retail Individual Investor bidding using the UPI mechanism) to the respective SCSB, where such investor has a bank account and shall not submit it to any non-SCSB bank or any Escrow Bank.

Applicants should submit the Application Form only at the Bidding Centres, i.e. to the respective Members of the Syndicate at the Specified Locations, the SCSBs at the Designated Branches, the Registered Broker at the Broker Centres, the RTAs at the Designated RTA Locations or CDPs at the Designated CDP Locations. Kindly note that Application Forms submitted by Applicants at the Specified Locations will not be accepted if the SCSB with which the ASBA Account, as specified in the Application Form is maintained has not named at least one branch at that location for the Designated Intermediaries for deposit of the Application Forms. A list of such branches is available at <https://www.sebi.gov.in>.

The relevant Designated Intermediaries, upon receipt of physical Application Forms from ASBA Applicants, shall upload the details of these Application Forms to the online platform of the Stock Exchange and submit these Application Forms with the SCSB with whom the relevant ASBA Accounts are maintained.

An Applicant shall submit the Application Form, which shall be stamped at the relevant Designated Branch of the SCSB. Application Forms in physical mode, which shall be stamped, can also be submitted to be the Designated Intermediaries at the Specified Locations. The SCSB shall block an amount in the ASBA Account equal to the Application Amount specified in the Application Form.

Our Company, the Directors, affiliates, associates and their respective directors and officers, Lead Manager and the Registrar to the Issue shall not take any responsibility for acts, mistakes, errors, omissions and commissions etc. in relation to ASBA Applications accepted by the Designated Intermediaries, Applications uploaded by SCSBs, Applications accepted but not uploaded by SCSBs or Applications accepted and uploaded without blocking funds in the ASBA Accounts. It shall be presumed that for Applications uploaded by SCSBs, the Application Amount has been blocked in the relevant ASBA Account. Further, all grievances against Designated Intermediaries in relation to this Issue should be made by Applicants directly to the relevant Stock Exchange.

In terms of the SEBI Operational Circular, an eligible investor desirous of applying in this Issue can make Applications through the following modes:

1. Through Self-Certified Syndicate Bank (SCSB) or intermediaries (viz. Syndicate members, Registered Stock Brokers, Registrar and Transfer agent and Depository Participants)
  - a. An investor may submit the bid-cum-application form, with ASBA as the sole mechanism for making payment, physically at the branch of a SCSB, i.e. investor's bank. For such applications, the existing process of uploading of bid on the Stock Exchange bidding platform and blocking of funds in investors account by the SCSB would continue.
  - b. An investor may submit the completed bid-cum-application form to intermediaries mentioned above along with details of his/her bank account for blocking of funds. The intermediary shall upload the bid on the Stock Exchange bidding platform and forward the application form to a branch of a SCSB for blocking of funds.
  - c. An investor may submit the bid-cum-application form with a SCSB or the intermediaries mentioned above and use his / her bank account linked UPI ID for the purpose of blocking of funds, if the application value is ₹ 2 lakhs or less. The intermediary shall upload the bid on the Stock Exchange bidding platform. The application amount would be blocked through the UPI mechanism in this case.

## **2. Through Stock Exchanges**

- a. An investor may submit the bid-cum-application form through the App or web interface developed by Stock Exchanges (or any other permitted methods) wherein the bid is automatically uploaded onto the Stock Exchanges bidding platform and the amount is blocked using the UPI Mechanism.
- b. The Stock Exchanges have extended their web-based platforms i.e. 'BSEDirect' and 'NSE goBID' to facilitate investors to apply in public issues of debt securities through the web based platform and mobile app with a facility to block funds through Unified Payments Interface (UPI) mechanism for application value upto ₹ 2 lakh. To place bid through 'BSEDirect' and 'NSE goBID' platform/ mobile app the eligible investor is required to register himself/ herself with BSE Direct/ NSE goBID.

- c. An investor may use the following links to access the web-based interface developed by the Stock Exchanges to bid using the UPI Mechanism: BSE: <https://www.bsedirect.com>; and NSE: <https://www.nseindiaipo.com>.
- d. The BSE Direct and NSE goBID mobile application can be downloaded from play store in android phones. Kindly search for 'BSEdirect' or 'NSE goBID' on Google Playstore for downloading mobile applications.
- e. For further details on the registration process and the submission of bids through the App or web interface, the Stock Exchanges have issued operational guidelines and circulars available at BSE and NSE:

<https://www.bseindia.com/markets/MarketInfo/DispNewNoticesCirculars.aspx?page=20201228-60>,  
and <https://www.bseindia.com/markets/MarketInfo/DispNewNoticesCirculars.aspx?page=20201228-61>;

NSE: <https://www1.nseindia.com/content/circulars/IPO46907.zip>;

<https://www1.nseindia.com/content/circulars/IPO46867.zip>

## APPLICATIONS FOR ALLOTMENT OF NCDs

Details for Applications by certain categories of Applicants including documents to be submitted are summarised below.

### Applications by Mutual Funds

Pursuant to the SEBI circular no. SEBI/HO/IMD/DF2/CIR/P/2019/104 dated October 1, 2019, mutual funds are required to ensure that the total exposure of debt schemes of mutual funds in a particular sector shall not exceed 20% of the net assets value of the scheme. Further, the additional exposure limit provided for financial services sector not exceeding 10% of net assets value of scheme shall be allowed only by way of increase in exposure to HFCs. However the overall exposure in HFCs shall not exceed the sector exposure limit of 20 % of the net assets of the scheme. Further, the group level limits for debt schemes and the ceiling be fixed at 10% of net assets value extendable to 15% of net assets value after prior approval of the board of trustees.

A separate Application can be made in respect of each scheme of an Indian mutual fund registered with SEBI and such Applications shall not be treated as multiple Applications. Applications made by the AMCs or custodians of a Mutual Fund shall clearly indicate the name of the concerned scheme for which Application is being made. In case of Applications made by Mutual Fund registered with SEBI, a certified copy of their SEBI registration certificate must be submitted with the Application Form. The Applications must be also accompanied by certified true copies of (i) SEBI Registration Certificate and trust deed (ii) resolution authorising investment and containing operating instructions and (iii) specimen signatures of authorised signatories. **Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefor.**

### Application by Commercial Banks, Co-operative Banks and Regional Rural Banks

Commercial Banks, Co-operative banks and Regional Rural Banks can apply in the Issue based on their own investment limits and approvals. The Application Form must be accompanied by certified true copies of their (i) memorandum and articles of association/charter of constitution; (ii) power of attorney; (iii) resolution authorising investments/containing operating instructions; and (iv) specimen signatures of authorised signatories. **Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefor.**

**Pursuant to SEBI Operational Circular, SCSBs making applications on their own account using ASBA facility, should have a separate account in their own name with any other SEBI registered SCSB. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for ASBA applications.**

### Application by Systemically Important Non-Banking Financial Companies

Systemically Important Non-Banking Financial Companies can apply in the Issue based upon their own investment limits and approvals. Applications by them for Allotment of the NCDs must be accompanied by certified true copies of (i) their memorandum and articles of association/charter of constitution; (ii) power of attorney; (iii) a board resolution authorising investments; and (ii) specimen signatures of authorised signatories. Failing this, our Company reserves the right to accept or reject any Application for Allotment of the NCDs in whole or in part, in either case, without assigning any reason therefor.

#### **Application by Insurance Companies**

In case of Applications made by insurance companies registered with the Insurance Regulatory and Development Authority, a certified copy of certificate of registration issued by Insurance Regulatory and Development Authority must be lodged along with Application Form. The Applications must be accompanied by certified copies of (i) Memorandum and Articles of Association (ii) Power of Attorney (iii) Resolution authorising investment and containing operating instructions (iv) Specimen signatures of authorised signatories. **Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason, therefore.**

#### **Application by Indian Alternative Investment Funds**

Applications made by Alternative Investment Funds eligible to invest in accordance with the Securities and Exchange Board of India (Alternative Investment Fund) Regulations, 2012, as amended (the “SEBI AIF Regulations”) for Allotment of the NCDs must be accompanied by certified true copies of (i) SEBI registration certificate; (ii) a resolution authorising investment and containing operating instructions; and (iii) specimen signatures of authorised persons. The Alternative Investment Funds shall at all times comply with the requirements applicable to it under the SEBI AIF Regulations and the relevant notifications issued by SEBI. **Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefore.**

#### **Applications by Associations of persons and/or bodies established pursuant to or registered under any central or state statutory enactment**

In case of Applications made by Applications by Associations of persons and/or bodies established pursuant to or registered under any central or state statutory enactment, must submit a (i) certified copy of the certificate of registration or proof of constitution, as applicable, (ii) Power of Attorney, if any, in favour of one or more persons thereof, (iii) such other documents evidencing registration thereof under applicable statutory/regulatory requirements. Further, any trusts applying for NCDs pursuant to the Issue must ensure that (a) they are authorised under applicable statutory/regulatory requirements and their constitution instrument to hold and invest in debentures, (b) they have obtained all necessary approvals, consents or other authorisations, which may be required under applicable statutory and/or regulatory requirements to invest in debentures, and (c) Applications made by them do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable statutory and or regulatory provisions. Failing this, our Company reserves the right to accept or reject any Applications in whole or in part, in either case, without assigning any reason therefor.

#### **Applications by Trusts**

In case of Applications made by trusts, settled under the Indian Trusts Act, 1882, as amended, or any other statutory and/or regulatory provision governing the settlement of trusts in India, must submit a (i) certified copy of the registered instrument for creation of such trust, (ii) Power of Attorney, if any, in favour of one or more trustees thereof, (iii) such other documents evidencing registration thereof under applicable statutory/regulatory requirements. Further, any trusts applying for NCDs pursuant to the Issue must ensure that (a) they are authorised under applicable statutory/regulatory requirements and their constitution instrument to hold and invest in debentures, (b) they have obtained all necessary approvals, consents or other authorisations, which may be required under applicable statutory and/or regulatory requirements to invest in debentures, and (c) **Applications made by them do not exceed the investment limits or maximum number of NCDs that can be held by them under applicable statutory and or regulatory provisions. Failing this, our Company reserves the right to accept or reject any Applications in whole or in part, in either case, without assigning any reason therefor.**

#### **Applications by Public Financial Institutions or Statutory Corporations, which are authorised to invest in the NCDs**

The Application must be accompanied by certified true copies of: (i) Any Act/ Rules under which they are incorporated; (ii) Board Resolution authorising investments; and (iii) Specimen signature of authorised person. Failing this, our Company reserves the right to accept or reject any Applications in whole or in part, in either case, without assigning any reason therefor.

**Applications by Provident Funds, Pension Funds, Superannuation Funds and Gratuity Fund, which are authorised to invest in the NCDs**

The Application must be accompanied by certified true copies of: (i) Any Act/Rules under which they are incorporated; (ii) Power of Attorney, if any, in favour of one or more trustees thereof, (iii) Board Resolution authorising investments; (iv) such other documents evidencing registration thereof under applicable statutory/regulatory requirements; (v) Specimen signature of authorised person; (vi) certified copy of the registered instrument for creation of such fund/trust; and (vii) Tax Exemption certificate issued by Income Tax Authorities, if exempt from Tax. **Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefor.**

**Applications by National Investment Fund**

The application must be accompanied by certified true copies of: (i) resolution authorising investment and containing operating instructions; and (ii) Specimen signature of authorised person. **Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefor.**

**Applications by companies, bodies corporate and societies registered under the applicable laws in India**

The Application must be accompanied by certified true copies of: (i) Any Act/ Rules under which they are incorporated; (ii) Board Resolution authorising investments; and (iii) Specimen signature of authorised person. **Failing this, our Company reserves the right to accept or reject any Applications in whole or in part, in either case, without assigning any reason therefor.**

**Applications by Indian scientific and/or industrial research organisations, which are authorised to invest in the NCDs**

The Application must be accompanied by certified true copies of: (i) Any Act/ Rules under which they are incorporated; (ii) Board Resolution authorising investments; and (iii) Specimen signature of authorised person. Failing this, our Company reserves the right to accept or reject any Applications in whole or in part, in either case, without assigning any reason therefor.

**Applications by partnership firms formed under applicable Indian laws in the name of the partners and Limited Liability Partnerships formed and registered under the provisions of the Limited Liability Partnership Act, 2008 (No. 6 of 2009)**

The Application must be accompanied by certified true copies of: (i) Partnership Deed; (ii) Any documents evidencing registration thereof under applicable statutory/regulatory requirements; (iii) Resolution authorising investment and containing operating instructions; (iv) Specimen signature of authorised person. **Failing this, our Company reserves the right to accept or reject any Applications in whole or in part, in either case, without assigning any reason therefor.**

**Applications under Power of Attorney**

In case of Applications made pursuant to a power of attorney by Applicants who are Institutional Investors or Non Institutional Investors, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, with a certified copy of the memorandum of association and articles of association and/or bye laws must be submitted with the Application Form. In case of Applications made pursuant to a power of attorney by Applicants who are HNI Investors or Retail Individual Investors, a certified copy of the power of attorney must be submitted with the Application Form. **Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefor. Our Company, in its absolute discretion, reserves the right to relax the above condition of attaching the power of attorney with the Application Forms subject to such terms and conditions that our Company, the Lead Manager may**

deem fit.

Brokers having online demat account portals may also provide a facility of submitting the Application Forms online to their account holders. Under this facility, a broker receives an online instruction through its portal from the Applicant for making an Application on his/ her behalf. Based on such instruction, and a power of attorney granted by the Applicant to authorise the broker, the broker makes an Application on behalf of the Applicant.

## APPLICATIONS FOR ALLOTMENT OF NCDs IN THE DEMATERIALISED FORM

### *Submission of Applications*

This section is for the information of the Applicants proposing to subscribe to the Issue. The Lead Manager and our Company are not liable for any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of the Prospectus. Investors are advised to make their independent investigations and to ensure that the Application Form is correctly filled up. Our Company, our directors, affiliates, associates and their respective directors and officers, Lead Manager and the Registrar to the Issue shall not take any responsibility for acts, mistakes, errors, omissions and commissions etc. in relation to Applications accepted by and/or uploaded by and/or accepted but not uploaded by Lead Brokers, Trading Members, Registered Brokers, CDPs, RTAs and SCSBs who are authorised to collect Application Forms from the Applicants in the Issue, or Applications accepted and uploaded without blocking funds in the ASBA Accounts by SCSBs. It shall be presumed that for Applications uploaded by SCSBs, the Application Amount payable on Application has been blocked in the relevant ASBA Account. The list of branches of the SCSBs at the Specified Locations named by the respective SCSBs to receive Application Forms from the Members of the Syndicate is available on the website of SEBI (<https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>) and updated from time to time or any such other website as may be prescribed by SEBI from time to time. For more information on such branches collecting Application Forms from the Syndicate at Specified Locations, see the website of the SEBI <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes> as updated from time to time or any such other website as may be prescribed by SEBI from time to time. The list of Registered Brokers at the Broker Centres, CDPs at the Designated CDP Locations or the RTAs at the Designated RTA Locations, respective lists of which, including details such as address and telephone number, are available at the websites of the Stock Exchanges at [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com). The list of branches of the SCSBs at the Broker Centres, named by the respective SCSBs to receive deposits of the Application Forms from the Registered Brokers will be available on the website of the SEBI ([www.sebi.gov.in](http://www.sebi.gov.in)) and updated from time to time.

Applications can be submitted through either of the following modes:

1. Physically or electronically to the Designated Branches of the SCSB(s) with whom an Applicant's ASBA Account is maintained. In case of ASBA Application in physical mode, the ASBA Applicant shall submit the Application Form at the relevant Designated Branch of the SCSB(s). The Designated Branch shall verify if sufficient funds equal to the Application Amount are available in the ASBA Account and shall also verify that the signature on the Application Form matches with the Investor's bank records, as mentioned in the ASBA Application, prior to uploading such ASBA Application into the electronic system of the Stock Exchange. **If sufficient funds are not available in the ASBA Account, the respective Designated Branch shall reject such ASBA Application and shall not upload such ASBA Application in the electronic system of the Stock Exchange.** If sufficient funds are available in the ASBA Account, the Designated Branch shall block an amount equivalent to the Application Amount and upload details of the ASBA Application in the electronic system of the Stock Exchange. The Designated Branch of the SCSBs shall stamp the Application Form and issue an acknowledgement as proof of having accepted the Application. In case of Application in the electronic mode, the ASBA Applicant shall submit the ASBA Application either through the internet banking facility available with the SCSB, or such other electronically enabled mechanism for application and blocking funds in the ASBA Account held with SCSB, and accordingly registering such ASBA Applications.
2. Physically through the Members of Consortium, or Trading Members of the Stock Exchanges only at the Specified Cities (Mumbai, Chennai, Kolkata, Delhi, Ahmedabad, Rajkot, Jaipur, Bangalore, Hyderabad, Pune, Vadodara and Surat), i.e. Syndicate ASBA. Kindly note that ASBA Applications submitted to the Members of Consortium or Trading Members of the Stock Exchanges at the Specified Cities will not be accepted if the SCSB where the ASBA Account, as specified in the ASBA Application, is maintained has not named at least one branch at that Specified City for the Members of Consortium or Trading Members of the Stock Exchange, as the case may be, to deposit ASBA Applications (A list of such branches is available at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>).



Upon receipt of the Application Form by the Members of Consortium or Trading Members of the Stock Exchange, as the case may be, an acknowledgement shall be issued by giving the counter foil of the Application Form to the ASBA Applicant as proof of having accepted the Application. Thereafter, the details of the Application shall be uploaded in the electronic system of the Stock Exchanges and the Application Form shall be forwarded to the relevant branch of the SCSB, in the relevant Specified City, named by such SCSB to accept such ASBA Applications from the Members of Consortium or Trading Members of the Stock Exchange, as the case may be (A list of such branches is available at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>). Upon receipt of the ASBA Application, the relevant branch of the SCSB shall perform verification procedures including verification of the Applicant's signature with his bank records and check if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the ASBA Form. If sufficient funds are not available in the ASBA Account, the relevant ASBA Application is liable to be rejected. If sufficient funds are available in the ASBA Account, the relevant branch of the SCSB shall block an amount equivalent to the Application Amount mentioned in the ASBA Application. The Application Amount shall remain blocked in the ASBA Account until approval of the Basis of Allotment and consequent transfer of the amount against the Allotted NCDs to the Public Issue Account(s), or until withdrawal/ failure of the Issue or until withdrawal/ rejection of the Application Form, as the case may be.

Applicants must note that:

1. Physical Application Forms will be available with the Designated Branches of the SCSBs and with the Members of Consortium and Trading Members of the Stock Exchanges at the Specified Cities; and electronic Application Forms will be available on the websites of the SCSBs and the Stock Exchanges at least one day prior to the Issue Opening Date. Application Forms will also be provided to the Trading Members of the Stock Exchanges at their request. The Application Forms would be serially numbered. Further, the SCSBs will ensure that the Prospectus is made available on their websites.
2. The Designated Branches of the SCSBs shall accept Applications directly from Applicants only during the Issue Period. The SCSB shall not accept any Applications directly from Applicants after the closing time of acceptance of Applications on the Issue Closing Date. However, the relevant branches of the SCSBs at Specified Cities can accept Applications from the Members of Consortium or Trading Members of the Stock Exchange, as the case may be, after the closing time of acceptance of Applications on the Issue Closing Date, if the Applications have been uploaded. For further information on the Issue programme, please refer to "General Information - Issue Schedule" on page 30 of this Draft Prospectus.
3. Application Forms directly submitted to SCSBs should bear the stamp of SCSBs, if not, the same are liable to be rejected.

**Please note that ASBA Applicants can make an Application for Allotment of NCDs in the dematerialised form only.**

#### **Submission of Direct Online Applications**

*Please note that clarifications and/or confirmations regarding the implementation of the requisite infrastructure and facilities in relation to direct online applications and online payment facility have been sought from the Stock Exchanges.*

In the event the Direct Online Application facility is implemented by the Stock Exchanges, relevant "know your customer" details of such Applicants will be validated online from the Depositories, on the basis of the DP ID and Client ID provided by them in the Application Form. On successful submission of a Direct Online Application, the Applicant will receive a system-generated unique application number ("UAN") and an SMS or an e-mail confirmation on credit of the requisite Application Amount paid through the online payment facility with the Direct Online Application. On Allotment, the Registrar to the Issue shall credit NCDs to the beneficiary account of the Applicant and in case of refund, the refund amount shall be credited directly to the Applicant's bank account. Applicants applying through the Direct Online Application facility must preserve their UAN and quote their UAN in: (a) any cancellation/withdrawal of their Application; (b) in queries in connection with Allotment of NCDs and/or refund(s); and/or (c) in all investor grievances/complaints in connection with the Issue.

**As per the SEBI Operational Circular, the availability of the Direct Online Applications facility is subject**

to the Stock Exchanges putting in place the necessary systems and infrastructure, and accordingly the aforementioned disclosures are subject to any further clarifications, notification, modification deletion, direction, instructions and/or correspondence that may be issued by the Stock Exchanges and/or SEBI.

## **INSTRUCTIONS FOR FILLING-UP THE APPLICATION FORM**

### **General Instructions**

#### **A. General instructions for completing the Application Form**

- Applications must be made in prescribed Application Form only.
- Application Forms must be completed in block letters in English, as per the instructions contained in this Draft Prospectus, the Prospectus and the Application Form.
- If the Application is submitted in joint names, the Application Form should contain only the name of the first Applicant whose name should also appear as the first holder of the depository account held in joint names.
- Applications should be in single or joint names and not exceeding three names, and in the same order as their Depository Participant details (in case of Applicants applying for Allotment of the Bonds in dematerialised form) and Applications should be made by Karta in case the Applicant is an HUF. Please ensure that such Applications contain the PAN of the HUF and not of the Karta.
- Applicants applying for Allotment in dematerialised form must provide details of valid and active DP ID, Client ID and PAN clearly and without error. On the basis of such Applicant's active DP ID, Client ID and PAN provided in the Application Form, and as entered into the electronic Application system of Stock Exchanges by SCSBs, the Members of the Syndicate at the Syndicate ASBA Application Locations and the Trading Members, as the case may be, the Registrar will obtain from the Depository the Demographic Details. Invalid accounts, suspended accounts or where such account is classified as invalid or suspended may not be considered for Allotment of the NCDs.
- Applications must be for a minimum of 10 NCDs and in multiples of one NCD thereafter. For the purpose of fulfilling the requirement of minimum application size of 10 NCDs, an Applicant may choose to apply for 10 NCDs of the same series or across different series. Applicants may apply for one or more series of NCDs Applied for in a single Application Form.
- If the ASBA Account holder is different from the ASBA Applicant, the Application Form should be signed by the ASBA Account holder also, in accordance with the instructions provided in the Application Form. • If the depository account is held in joint names, the Application Form should contain the name and PAN of the person whose name appears first in the depository account and signature of only this person would be required in the Application Form. This Applicant would be deemed to have signed on behalf of joint holders and would be required to give confirmation to this effect in the Application Form.
- Applications should be made by Karta in case of HUFs. Applicants are required to ensure that the PAN details of the HUF are mentioned and not those of the Karta.
- Thumb impressions and signatures other than in English/Hindi/Gujarati/Marathi or any other languages specified in the 8th Schedule of the Constitution needs to be attested by a Magistrate or Notary Public or a Special Executive Magistrate under his/her seal.
- No separate receipts will be issued for the money payable on the submission of the Application Form. However, the Members of Consortium, Trading Members of the Stock Exchanges or the Designated Branches of the SCSBs, as the case may be, will acknowledge the receipt of the Application Forms by stamping and returning to the Applicants the Transaction Registration Slip (TRS). This TRS will serve as the duplicate of the Application Form for the records of the Applicant. Applicants must ensure that the requisite documents are attached to the Application Form prior to submission and receipt of acknowledgement from the relevant Lead Manager, Trading Member of the Stock Exchanges or the Designated Branch of the SCSBs, as the case may be.
- Every Applicant should hold valid Permanent Account Number (PAN) and mention the same in the Application Form.
- All Applicants are required to tick the relevant column of "Category of Investor" in the Application Form.
- Applicant should correctly mention the ASBA Account number and UPI ID in case applying through UPI Mechanism and ensure that funds equal to the Application Amount are available in the ASBA Account before submitting the Application Form and ensure that the signature in the Application Form matches with the signature in the Applicant's bank records.

The series, mode of allotment, PAN, demat account no. etc. should be captured by the relevant Members of Consortium, Trading Member of the Stock Exchanges in the data entries as such data entries will be considered for allotment.

**Applicants should note that neither the Members of Consortium, Trading Member of the Stock Exchange nor Designated Branches, as the case may be, will be liable for error in data entry due to incomplete or illegible Application Forms.**

**Our Company would allot the series of NCDs, as specified in the Prospectus to all valid Applications, wherein the Applicants have not indicated their choice of the relevant series of NCDs.**

#### **B. Applicant's Beneficiary Account and Bank Account Details**

**ALL APPLICANTS APPLYING FOR ALLOTMENT OF THE NCDs SHOULD MENTION THEIR DP ID, CLIENT ID, PAN AND UPI ID (in case applying through UPI Mechanism) IN THE APPLICATION FORM. APPLICANTS MUST ENSURE THAT THE DP ID, CLIENT ID PAN AND UPI ID GIVEN IN THE APPLICATION FORM IS EXACTLY THE SAME AS THE DP ID, CLIENT ID, PAN AND UPI ID AVAILABLE IN THE DEPOSITORY DATABASE. IF THE BENEFICIARY ACCOUNT IS HELD IN JOINT NAMES, THE APPLICATION FORM SHOULD CONTAIN THE NAME AND PAN OF BOTH THE HOLDERS OF THE BENEFICIARY ACCOUNT AND SIGNATURES OF BOTH HOLDERS WOULD BE REQUIRED IN THE APPLICATION FORM.**

Applicants applying for Allotment in dematerialised form must mention their DP ID and Client ID in the Application Form and ensure that the name provided in the Application Form is exactly the same as the name in which the Beneficiary Account is held. In case the Application Form for Allotment in dematerialised form is submitted in the first Applicant's name, it should be ensured that the Beneficiary Account is held in the same joint names and in the same sequence in which they appear in the Application Form. In case the DP ID, Client ID and PAN mentioned in the Application Form for Allotment in dematerialised form and entered into the electronic system of the Stock Exchanges do not match with the DP ID, Client ID and PAN available in the Depository database or in case PAN is not available in the Depository database, the Application Form for Allotment in dematerialised form is liable to be rejected. Further, Application Forms submitted by Applicants applying for Allotment in dematerialised form, whose beneficiary accounts are inactive, will be rejected.

On the basis of the DP ID, Client ID and UPI ID provided by the Applicant in the Application Form for Allotment in dematerialised form and entered into the electronic system of the Stock Exchange, the Registrar to the Issue will obtain from the Depositories the Demographic Details of the Applicant including PAN, address, bank account details for printing on refund orders/sending refunds through electronic mode, Magnetic Ink Character Recognition ("MICR") Code and occupation. These Demographic Details would be used for giving Allotment Advice and refunds (including through physical refund warrants, direct credit, NACH, NEFT and RTGS), if any, to the Applicants. Hence, Applicants are advised to immediately update their Demographic Details as appearing on the records of the DP and ensure that they are true and correct, and carefully fill in their Beneficiary Account details in the Application Form. Failure to do so could result in delays in dispatch/credit of refunds to Applicants and delivery of Allotment Advice at the Applicants' sole risk, and neither our Company, the Members of Consortium, Trading Members of the Stock Exchange, SCSBs, Registrar to the Issue nor the Stock Exchanges will bear any responsibility or liability for the same.

The Demographic Details would be used for correspondence with the Applicants including mailing of the Allotment Advice and printing of bank particulars on the refund orders, or for refunds through electronic transfer of funds, as applicable. Allotment Advice and physical refund orders (as applicable) would be mailed at the address of the Applicant as per the Demographic Details received from the Depositories. Applicants may note that delivery of refund orders/ Allotment Advice may get delayed if the same once sent to the address obtained from the Depositories are returned undelivered. In such an event, the address and other details given by the Applicant (other than ASBA Applicants) in the Application Form would be used only to ensure dispatch of refund orders.

**Please note that any such delay shall be at such Applicants sole risk and neither our Company, the Members of Consortium, Trading Members of the Stock Exchange, SCSBs, Registrar to the Issue nor the Stock Exchanges shall be liable to compensate the Applicant for any losses caused to the Applicant due to any such delay or liable to pay any interest for such delay.** In case of refunds through electronic modes as detailed in this Draft Prospectus, refunds may be delayed if bank particulars obtained from the Depository Participant are incorrect.

In case of Applications made under power of attorney, our Company in its absolute discretion, reserves the right to permit the holder of Power of Attorney to request the Registrar that for the purpose of printing particulars on the refund order and mailing of refund orders/ Allotment Advice, the demographic details obtained from the

Depository of the Applicant shall be used. By signing the Application Form, the Applicant would have deemed to have authorised the Depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records. The Demographic Details given by Applicant in the Application Form would not be used for any other purpose by the Registrar to the Issue except in relation to the Issue.

With effect from August 16, 2010, the beneficiary accounts of Applicants for whom PAN details have not been verified shall be suspended for credit and no credit of NCDs pursuant to the Issue will be made into the accounts of such Applicants. Application Forms submitted by Applicants whose beneficiary accounts are inactive shall be rejected. Furthermore, in case no corresponding record is available with the Depositories, which matches the four parameters, namely, DP ID, Client ID, PAN and UPI ID, then such Application are liable to be rejected.

Applicants should note that the NCDs will be allotted to all successful Applicants only in dematerialised form. The Application Forms which do not have the details of the Applicant's depository account, including DP ID, Client ID and PAN and UPI ID (for Retail Individual Investor Applicants bidding using the UPI mechanism), shall be treated as incomplete and will be rejected.

### **C. Unified Payments Interface (UPI)**

Pursuant to the SEBI Operational Circular, the UPI Mechanism is applicable for public debt issues as a payment mechanism (in addition to the mechanism of blocking funds maintained with SCSBs under ASBA) for applications by retail individual bidders through Designated Intermediaries. All SCSBs offering the facility of making applications in public issues shall also provide the facility to make applications using UPI. The Company will be required to appoint one SCSB as a Sponsor Bank to act as a conduit between the Stock Exchange and National Payments Corporation of India in order to facilitate the collection of requests and/or payment instructions of the investors.

### **D. Permanent Account Number (PAN)**

The Applicant should mention his or her Permanent Account Number (PAN) allotted under the IT Act. For minor Applicants, applying through the guardian, it is mandatory to mention the PAN of the minor Applicant. However, Applications on behalf of the Central or State Government officials and the officials appointed by the courts in terms of a SEBI circular dated June 30, 2008 and Applicants residing in the state of Sikkim who in terms of a SEBI circular dated July 20, 2006 may be exempt from specifying their PAN for transacting in the securities market. In accordance with circular No. MRD/DOP/Cir-05/2007 dated April 27, 2007 issued by SEBI, the PAN would be the sole identification number for the participants transacting in the securities market, irrespective of the amount of transaction. **Any Application Form, without the PAN is liable to be rejected, irrespective of the amount of transaction. It is to be specifically noted that the Applicants should not submit the GIR number instead of the PAN as the Application is liable to be rejected on this ground.**

However, the exemption for the Central or State Government and the officials appointed by the courts and for investors residing in the State of Sikkim is subject to the Depository Participants' verifying the veracity of such claims by collecting sufficient documentary evidence in support of their claims. At the time of ascertaining the validity of these Applications, the Registrar to the Issue will check under the Depository records for the appropriate description under the PAN Field i.e. either Sikkim category or exempt category.

### **E. Joint Applications**

Applications may be made in single or joint names (not exceeding three). In the case of joint Applications, all payments will be made out in favour of the first Applicant. All communications will be addressed to the first named Applicant whose name appears in the Application Form and at the address mentioned therein. If the depository account is held in joint names, the Application Form should contain the name and PAN of the person whose name appears first in the depository account and signature of only this person would be required in the Application Form. This Applicant would be deemed to have signed on behalf of joint holders and would be required to give confirmation to this effect in the Application Form.

### **F. Additional/ Multiple Applications**

An Applicant is allowed to make one or more Applications for the NCDs, subject to a minimum application size of ₹ 10,000 and in multiples of ₹ 1,000 thereafter as specified in the Prospectus. **Any Application for an amount below the aforesaid minimum application size will be deemed as an invalid application and shall be rejected.**

However, multiple Applications by the same individual Applicant aggregating to a value exceeding ₹10 lakhs shall be deemed such individual Applicant to be a HNI Applicant and all such Applications shall be grouped in the HNI Portion, for the purpose of determining the basis of allotment to such Applicant. However, any Application made by any person in his individual capacity and an Application made by such person in his capacity as a Karta of a Hindu Undivided family and/or as Applicant (second or third Applicant), shall not be deemed to be a multiple Application. For the purposes of allotment of NCDs under the Issue, Applications shall be grouped based on the PAN, i.e. Applications under the same PAN shall be grouped together and treated as one Application. Two or more Applications will be deemed to be multiple Applications if the sole or first Applicant is one and the same. For the sake of clarity, two or more applications shall be deemed to be a multiple Application for the aforesaid purpose if the PAN number of the sole or the first Applicant is one and the same.

#### **Process for investor application submitted with UPI as mode of payment**

- a. Before submission of the application with the intermediary, the investor would be required to have / create a UPI ID, with a maximum length of 45 characters including the handle (Example: InvestorID@bankname).
- b. An investor shall fill in the bid details in the application form along with his/ her bank account linked UPI ID and submit the application with any of the intermediaries or through the stock exchange App/ Web interface, or any other methods as may be permitted.
- c. The intermediary, upon receipt of form, shall upload the bid details along with the UPI ID on the stock exchange bidding platform using appropriate protocols.
- d. Once the bid has been entered in the bidding platform, the Stock Exchange shall undertake validation of the PAN and Demat account combination details of investor with the depository.
- e. The Depository shall validate the aforesaid PAN and Demat account details on a near real time basis and send response to stock exchange which would be shared by stock exchange with intermediary through its platform, for corrections, if any.
- f. Once the bid details are uploaded on the Stock Exchange platform, the Stock Exchange shall send an SMS to the investor regarding submission of his / her application, at the end of day, during the bidding period. For the last day of bidding, the SMS may be sent the next working day.
- g. Post undertaking validation with the Depository, the Stock Exchange shall, on a continuous basis, electronically share the bid details along with investors UPI ID, with the Sponsor Bank appointed by the issuer.
- h. The Sponsor Bank shall initiate a mandate request on the investor
- i. The request raised by the Sponsor Bank, would be electronically received by the investor as a SMS / intimation on his / her mobile no. / mobile app, associated with the UPI ID linked bank account.
- j. The investor shall be able to view the amount to be blocked as per his / her bid in such intimation. The investor shall be able to view an attachment wherein the public issue bid details submitted by investor will be visible. After reviewing the details properly, the investor shall be required to proceed to authorise the mandate. Such mandate raised by sponsor bank would be a one-time mandate for each application in the public issue.
- k. An investor is required to accept the UPI mandate latest by 5 pm on the third working day from the day of bidding on the stock exchange platform except for the last day of the issue period or any other modified closure date of the issue period in which case, he / she is required to accept the UPI mandate latest by 5 pm the next working day.
- l. An investor shall not be allowed to add or modify the bid(s) of the application except for modification of either DP ID/Client ID, or PAN ID but not both. However, the investor can withdraw the bid(s) and reapply.
- m. For mismatch bids, on successful validation of PAN and DP ID/ Client ID combination during T+1 modification session, such bids will be sent to Sponsor Bank for further processing by the Exchange on T+1 day till 1 PM.
- n. The facility of re-initiation/ resending the UPI mandate shall be available only till 5 pm on the day of bidding.

- o. Upon successful validation of block request by the investor, as above, the said information would be electronically received by the investors' bank, where the funds, equivalent to application amount, would get blocked in investors account. Intimation regarding confirmation of such block of funds in investors account would also be received by the investor.
- p. The information containing status of block request (e.g. accepted / decline / pending) would also be shared with the Sponsor Bank, which in turn would be shared with the Stock Exchange. The block request status would also be displayed on the Stock Exchange platform for information of the intermediary.
- q. The information received from Sponsor Bank, would be shared by stock exchange with RTA in the form of a file for the purpose of reconciliation.
- r. Post closure of the offer, the Stock Exchange shall share the bid details with RTA. Further, the Stock Exchange shall also provide the RTA, the final file received from the Sponsor Bank, containing status of blocked funds or otherwise, along with the bank account details with respect to applications made using UPI ID.
- s. The allotment of debt securities shall be done as SEBI Operational Circular.
- t. The RTA, based on information of bidding and blocking received from the Stock Exchange, shall undertake reconciliation of the bid data and block confirmation corresponding to the bids by all investor category applications (with and without the use of UPI) and prepare the basis of allotment.
- u. Upon approval of the basis of allotment, the RTA shall share the 'debit' file with Sponsor bank (through Stock Exchange) and SCSBs, as applicable, for credit of funds in the public issue account and unblocking of excess funds in the investor's account. The Sponsor Bank, based on the mandate approved by the investor at the time of blocking of funds, shall raise the debit / collect request from the investor's bank account, whereupon funds will be transferred from investor's account to the public issue account and remaining funds, if any, will be unblocked without any manual intervention by investor or their bank.
- v. Upon confirmation of receipt of funds in the public issue account, the securities would be credited to the investor's account. The investor will be notified for full/partial allotment. For partial allotment, the remaining funds would be unblocked. For no allotment, mandate would be revoked and application amount would be unblocked for the investor.
- w. Thereafter, Stock Exchange will issue the listing and trading approval.
- x. Further, in accordance with the Operational Instructions and Guidelines for Making Application for Public Issue of Debt Securities through BSE Direct issued by BSE on December 28, 2020 the investor shall also be responsible for the following:
  - i. Investor shall check the Issue details before placing desired bids;
  - ii. Investor shall check and understand the UPI mandate acceptance and block of funds process before placing the bid;
  - iii. The receipt of the SMS for mandate acceptance is dependent upon the system response/ integration of UPI on Debt Public Issue System;
  - iv. Investor shall accept the UPI Mandate Requests within the stipulated timeline;
  - v. Investor shall note that the transaction will be treated as completed only after the acceptance of mandates by the investor by way of authorising the transaction by entering their UPI pin and successfully blocking funds through the ASBA process by the investor's bank;
  - vi. Investor shall check the status of their bid with respect to the mandate acceptance and blocking of funds for the completion of the transaction; and vii. In case the investor does not accept the mandate within stipulated timelines, in such case their bid will not be considered for allocation.
- y. Further, in accordance with circular issued by National Stock Exchange of India Limited for Introduction of Unified Payment Interface (UPI) for Debt IPO through NSE goBID on January 05, 2021 the investor shall also be responsible for the following:
  - i. After successful registration & log-in, the investors shall view and check the active Debt IPO's available from IPO dashboard.



- ii. Investors shall check the issue/series details. Existing registered users of NSE goBID shall also be able to access once they accept the updated terms and condition.
  - iii. After successfully bidding on the platform, investors shall check the NSE goBID app/psp/sms for receipt of mandate & take necessary action.
  - iv. UPI mandate can be accepted latest by 5 pm on the third working day from the day of bidding on the stock exchange platform except for the last day of the issue period or any other modified closure date of the issue period in which case, he / she is required to accept the UPI mandate latest by 5 pm the next working day.
  - v. For UPI bid the facility of re-initiation/ resending the UPI mandate shall be available only till 5 pm on the day of bidding.
  - vi. Investors can use the re-initiation/ resending facility only once in case of any issue in receipt/acceptance of mandate.
- z. The Investors are advised to read the operational guidelines mentioned for Making Application for Public Issue of Debt Securities through BSE Direct issued by BSE on December 28, 2020 and the circular issued by National Stock Exchange of India Limited for Introduction of Unified Payment Interface (UPI) for Debt IPO through NSE goBID on January 05, 2021 before investing through the through the app/ web interface of Stock Exchange(s).

### **Do's and Don'ts**

Applicants are advised to take note of the following while filling and submitting the Application Form:

#### **Do's**

1. Check if you are eligible to apply as per the terms of this Draft Prospectus, the Prospectus and applicable law;
2. Read all the instructions carefully and complete the Application Form in the prescribed form;
3. Ensure that you have obtained all necessary approvals from the relevant statutory and/or regulatory authorities to apply for, subscribe to and/or seek Allotment of NCDs pursuant to the Issue.
4. Ensure that the DP ID, Client ID and PAN mentioned in the Application Form, which shall be entered into the electronic system of the Stock Exchange are correct and match with the DP ID, Client ID and PAN available in the Depository database. Ensure that the DP ID and Client ID are correct and beneficiary account is activated for Allotment of NCDs in dematerialised form. The requirement for providing Depository Participant details shall be mandatory for all Applicants.
5. Ensure that you have mentioned the correct ASBA Account number in the Application Form.
6. Ensure that the Application Form is signed by the ASBA Account holder in case the Applicant is not the ASBA account holder.
7. Ensure that you have funds equal to the Application Amount in the ASBA Account before submitting the Application Form to the respective Designated Branch of the SCSB, or to the Designated Intermediaries, as the case may be.
8. Ensure that the Application Forms are submitted at the collection centres provided in the Application Forms, bearing the stamp of a member of the Consortium or Trading Members of the Stock Exchange, as the case may be.
9. Before submitting the Application Form with the Designated Intermediaries ensure that the SCSB, whose name has been filled in the Application Form, has named a branch in that relevant Bidding Centre;
10. Ensure that you have been given an acknowledgement as proof of having accepted the Application Form;
11. In case of any revision of Application in connection with any of the fields which are not allowed to be modified on the electronic application platform of the Stock Exchanges as per the procedures and requirements prescribed by each relevant Stock Exchange, ensure that you have first withdrawn your original Application and submit a fresh Application. For instance, as per the notice No: 20120831-22 dated August 31, 2012 issued by the NSE, fields namely, quantity, series, application no., sub-category codes will not be allowed for modification during the Issue. In such a case the date of the fresh Application will be considered for date priority for allotment purposes.
12. Ensure that signatures other than in the languages specified in the Eighth Schedule to the Constitution of India is attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal.
13. Ensure that you mention your PAN in the Application Form. In case of joint Applicants, the PAN of all the Applicants should be provided, and for HUFs, PAN of the HUF should be provided. Any Application Form without the PAN is liable to be rejected. Applicants should not submit the GIR Number instead of the PAN as the Application is liable to be rejected on this ground.
14. In case of an HUF applying through its Karta, the Applicant is required to specify the name of an Applicant in the Application Form as 'XYZ Hindu Undivided Family applying through PQR', where PQR is the name

- of the Karta. However, the PAN number of the HUF should be mentioned in the Application Form and not that of the Karta;
15. Ensure that the Applications are submitted to the Members of Consortium, Trading Members of the Stock Exchanges or Designated Branches of the SCSBs, as the case may be, before the closure of application hours on the Issue Closing Date. For further information on the Issue programme, please see “General Information” on page 30 of this Draft Prospectus.
  16. Ensure that the Demographic Details including PAN are updated, true and correct in all respects.
  17. Permanent Account Number: Except for Application (i) on behalf of the Central or State Government and officials appointed by the courts, and (ii) (subject to SEBI circular dated April 3, 2008) from the residents of the state of Sikkim, each of the Applicants should provide their PAN. Application Forms in which the PAN is not provided will be rejected. The exemption for the Central or State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the demographic details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in “active status”; and (b) in the case of residents of Sikkim, the address as per the demographic details evidencing the same.
  18. All Applicants are requested to tick the relevant column “Category of Investor” in the Application Form and Tick the series of NCDs in the Application Form that you wish to apply for.
  19. Retail individual investors using the UPI Mechanism to ensure that they submit bids upto the application value of ₹2,00,000.
  20. Investor using the UPI Mechanism should ensure that the correct UPI ID (with maximum length of 45 characters including the handle) is mentioned in the Bid cum Application Form.
  21. Investors bidding using the UPI Mechanism should ensure that they use only their own bank account linked UPI ID to make an application in the issue and submit the application with any of the intermediaries or through the Stock Exchange App/ Web interface.
  22. Ensure that you have correctly signed the authorisation /undertaking box in the Application Form or have otherwise provided an authorisation to the SCSB or Sponsor Bank, as applicable, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Application Form, as the case may be, at the time of submission of the Bid. In case of Retail Individual Investor submitting their Bids and participating in the Offer through the UPI Mechanism, ensure that you authorise the UPI Mandate Request raised by the Sponsor Bank for blocking of funds equivalent to Bid Amount and subsequent debit of funds in case of Allotment.
  23. Ensure that you have mentioned the correct details of ASBA Account (i.e., bank account number or UPI ID, as applicable) in the Application Form.
  24. In case of Retail Individual Investor submitting their Bids and participating in the Offer through the UPI Mechanism, ensure that you authorise the UPI Mandate Request raised by the Sponsor Bank for blocking of funds equivalent to Bid Amount and subsequent debit of funds in case of Allotment.
  25. Retail Individual Investors submitting Application Form using the UPI Mechanism, should ensure that the: (a) bank where the bank account linked to their UPI ID is maintained; and (b) the Mobile App and UPI handle being used for making the Bid, are listed on the website of SEBI at [www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40](http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40)

**In terms of SEBI Operational Circular, SCSBs making applications on their own account using ASBA facility, should have a separate account in their own name with any other SEBI registered SCSB. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account.**

**SEBI Operational Circular stipulates the time between closure of the Issue and listing at 6 (six) Working Days. In order to enable compliance with the above timelines, investors are advised to use ASBA facility only to make payment.**

#### **Don'ts:**

1. Do not apply for lower than the minimum application size.
2. Do not pay the Application Amount in cash, by cheque, by money order or by postal order or by stock invest.
3. Do not send Application Forms by post; instead submit the same to the Members of Consortium, sub-brokers, Trading Members of the Stock Exchanges or Designated Branches of the SCSBs, as the case may be.
4. Do not submit the Application Form to any non-SCSB bank or our Company.
5. Do not Bid on an Application Form that does not have the stamp of the relevant Designated Intermediary or the Designated Branch of the SCSB, as the case may be.
6. Do not fill up the Application Form such that the NCDs applied for exceeds the Issue size and/or investment

- limit or maximum number of NCDs that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations.
7. Do not submit the GIR number instead of the PAN as the Application is liable to be rejected on this ground.
  8. Do not submit incorrect details of the DP ID, Client ID, UPI ID and PAN or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Issue.
  9. Do not submit an Application Form using UPI ID, if the Application is for an amount more than ₹2,00,000.
  10. Do not submit a bid using UPI ID, if you are not a Retail Individual Investor.
  11. Do not submit the Application Forms without ensuring that funds equivalent to the entire Application Amount are available for blocking in the relevant ASBA Account.
  12. Do not submit Applications on plain paper or on incomplete or illegible Application Forms.
  13. Do not apply if you are not competent to contract under the Indian Contract Act, 1872.
  14. Bidding through the UPI Mechanism using the incorrect UPI handle or using a bank account of an SCSB and/or mobile applications which are not mentioned in the list provided in the SEBI.
  15. Do not submit an Application in case you are not eligible to acquire NCDs under applicable law or your relevant constitutional documents or otherwise.
  16. Do not submit an Application that does not comply with the securities law of your respective jurisdiction.
  17. Do not apply if you are a person ineligible to apply for NCDs under the Issue including Applications by Persons Resident Outside India, NRI (inter-alia including NRIs who are (i) based in the USA, and/or, (ii) domiciled in the USA, and/or, (iii) residents/citizens of the USA, and/or, (iv) subject to any taxation laws of the USA).
  18. Do not make an application of the NCD on multiple copies taken of a single form.
  19. Payment of Application Amount in any mode other than through blocking of Application Amount in the ASBA Accounts shall not be accepted in the Issue.
  20. Do not submit more than five Application Forms per ASBA Account.
  21. If you are a Retail Individual Investor who is submitting the ASBA Application with any of the Designated Intermediaries and using your UPI ID for the purpose of blocking of funds, do not use any third party bank account or third-party linked bank account UPI ID.

**Kindly note that ASBA Applications submitted to the Members of Consortium or Trading Members of the Stock Exchanges at the Specified Cities will not be accepted if the SCSB where the ASBA Account, as specified in the Application Form, is maintained has not named at least one branch at that Specified City for the Members of Consortium or Trading Members of the Stock Exchange, as the case may be, to deposit such Application Forms (A list of such branches is available at 337 <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>)).**

**Please refer to “Issue Procedure - Rejection of Applications” on page 159 of this Draft Prospectus for information on rejection of Applications.**

## **TERMS OF PAYMENT**

The entire issue price for the NCDs is payable on Application only. In case of Allotment of lesser number of NCDs than the number applied, our Company shall refund the excess amount paid on Application to the Applicant (or the excess amount shall be unblocked in the ASBA Account, as the case may be).

The ASBA Applicants shall specify the ASBA Account number in the Application Form.

For ASBA Applications submitted to the Members of Consortium or Trading Members of the Stock Exchanges at the Specified Cities, the ASBA Application will be uploaded onto the electronic system of the Stock Exchanges and deposited with the relevant branch of the SCSB at the Specified City named by such SCSB to accept such ASBA Applications from the Members of Consortium or Trading Members of the Stock Exchange, as the case may be (A list of such branches is available at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>). The relevant branch of the SCSB shall perform verification procedures and block an amount in the ASBA Account equal to the Application Amount specified in the ASBA Application.

For ASBA Applications submitted directly to the SCSBs, the relevant SCSB shall block an amount in the ASBA Account equal to the Application Amount specified in the ASBA Application, before entering the ASBA Application into the electronic system of the Stock Exchange. SCSBs may provide the electronic mode of application either through an internet enabled application and banking facility or such other secured, electronically enabled mechanism for application and blocking of funds in the ASBA Account.

**ASBA Applicants should ensure that they have funds equal to the Application Amount in the ASBA Account before submitting the ASBA Application to the Members of Consortium or Trading Members of the Stock Exchange, as the case may be, at the Specified Cities or to the Designated Branches of the SCSBs. An ASBA Application where the corresponding ASBA Account does not have sufficient funds equal to the Application Amount at the time of blocking the ASBA Account is liable to be rejected.**

The Application Amount shall remain blocked in the ASBA Account until approval of the Basis of Allotment and consequent transfer of the amount against the Allotted NCDs to the Public Issue Account(s), or until withdrawal/ failure of the Issue or until withdrawal/ rejection of the Application Form, as the case may be. Once the Basis of Allotment is approved, and upon receipt of intimation from the Registrar, the controlling branch of the SCSB shall, on the Designated Date, transfer such blocked amount from the ASBA Account to the Public Issue Account. The balance amount remaining after the finalisation of the Basis of Allotment shall be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the respective SCSB within 6 (six) Working Days of the Issue Closing Date. The Application Amount shall remain blocked in the ASBA Account until transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the ASBA Application, as the case may be.

An Applicant may submit the Application Form with a SCSB, or the intermediaries mentioned above and use his / her bank account linked UPI ID for the purpose of blocking of funds, if the application value is ₹ 2 lakh or less. The intermediary shall upload the bid on the Stock Exchange bidding platform. The application amount would be blocked through the UPI Mechanism once the mandate request has been successfully accepted by the Applicant in this case.

An Applicant may submit the Application Form through the App or web interface developed by Stock Exchanges wherein the bid is automatically uploaded onto the Stock Exchange bidding platform and the amount is blocked using the UPI Mechanism once the mandate request has been successfully accepted by the Applicant.

#### **Payment mechanism for Direct Online Applicants**

Please note that clarifications and/or confirmations regarding the implementation of the requisite infrastructure and facilities in relation to direct online applications and online payment facility have been sought from the Stock Exchanges.

#### **Additional Instructions for Retail Individual Investors using the UPI mechanism:**

- a. Before submission of the application form with the Designated Intermediary, a Retail Individual Investor shall download the mobile app for UPI and create a UPI ID (xyz@bankname) of not more than 45 characters with its bank and link it to his/ her bank account where the funds equivalent to the application amount is available.
- b. The Retail Individual Investor shall fill in the bid details in the application form along with his/ her bank account linked UPI ID and submit the application with any of the intermediaries or through the stock exchanges App/Web interface.
- c. The Designated Intermediary, upon receipt of form, shall upload the bid details along with the UPI ID on the Stock Exchange(s) bidding platform using appropriate protocols.
- d. Once the bid has been entered in the bidding platform, the Stock Exchange(s) shall undertake validation of the PAN and Demat account combination details of investor with the depository.
- e. The Depository shall validate the aforesaid PAN and Demat account details on a near real time basis and send response to Stock Exchange(s) which would be shared by the Stock Exchange(s) with the Designated Intermediaries through its platform, for corrections, if any.
- f. Once the bid details are uploaded on the Stock Exchange(s) platform, the Stock Exchange(s) shall send an SMS to the investor regarding submission of his / her application, at the end of day, during the bidding period. For the last day of bidding, the SMS may be sent the next Working Day.
- g. Post undertaking validation with the Depository, the Stock Exchange(s) shall, on a continuous basis, electronically share the bid details along with investors UPI ID, with the Sponsor Bank appointed by the

Company.

- h. The Sponsor Bank shall initiate a mandate request on the investor i.e. request the investor to authorise blocking of funds equivalent to application amount and subsequent debit of funds in case of allotment.
- i. The request raised by the Sponsor Bank, would be electronically received by the investor as a SMS / intimation on his / her mobile no. / mobile app, associated with the UPI ID linked bank account.
- j. The investor shall be able to view the amount to be blocked as per his / her bid in such intimation. The investor shall be able to view an attachment wherein the bid details submitted by such investor will be visible. After reviewing the details properly, the investor shall be required to proceed to authorise the mandate. Such mandate raised by the Sponsor Bank would be a one-time mandate for each application in the Issue.
- k. The investor is required to accept the UPI mandate latest by 5 pm on the third working day from the day of bidding on the stock exchange platform except for the last day of the Issue period or any other modified closure date of the Issue period in which case, he / she is required to accept the UPI mandate latest by 5 pm the next Working Day.
- l. The investor shall not be allowed to add or modify the bid(s) of the application except for modification of either DP ID/Client ID, or PAN ID but not both. However, the investor can withdraw the bid(s) and reapply.
- m. For mismatch bids, on successful validation of PAN and DP ID/ Client ID combination during T+1 (T being the Issue Closing Date) modification session, such bids will be sent to Sponsor Bank for further processing by the Exchange on T+1 (T being the Issue Closing Date) day till 1 pm.
- n. The facility of Re-initiation/ Resending the UPI mandate shall be available only till 5 pm on the day of bidding.
- o. Upon successful validation of block request by the investor, as above, the said information would be electronically received by the investors' bank, where the funds, equivalent to application amount, would get blocked in investors account. Intimation regarding confirmation of such block of funds in investors account would also be received by the investor.
- p. The information containing status of block request (e.g. accepted / decline / pending) would also be shared with the Sponsor Bank, which in turn would be shared with the Stock Exchange(s). The block request status would also be displayed on the Stock Exchange(s) platform for information of the intermediary.
- q. The information received from Sponsor Bank, would be shared by Stock Exchange(s) with the Registrar to the Issue in the form of a file for the purpose of reconciliation.
- r. Post closure of the Issue, the Stock Exchange(s) shall share the bid details with the Registrar to the Issue. Further, the Stock Exchange(s) shall also provide the Registrar to the Issue, the final file received from the Sponsor Bank, containing status of blocked funds or otherwise, along with the bank account details with respect to applications made using UPI ID.

#### **SUBMISSION OF COMPLETED APPLICATION FORMS**

<b>Mode of Submission of Application Forms</b>	<b>To whom the Application Form has to be submitted</b>
ASBA Applications	(i) If using physical Application Form, (a) to the Members of Consortium or Trading Members of the Stock Exchanges only at the Specified Cities ("Syndicate ASBA"), or (b) to the Designated Branches of the SCSBs where the ASBA Account is maintained; or (ii) If using electronic Application Form, to the SCSBs, electronically through internet banking facility, if available.

*Please note that clarifications and/or confirmations regarding the implementation of the requisite infrastructure and facilities in relation to direct online applications and online payment facility have been sought from the Stock Exchanges.*

**No separate receipts will be issued for the Application Amount payable on submission of Application Form.**

However, the Members of Consortium/ Trading Members of Stock Exchanges will acknowledge the receipt of the Application Forms by stamping the date and returning to the Applicants a TRS which will serve as a duplicate Application Form for the records of the Applicant.

### **Electronic Registration of Applications**

- (a) The Members of Consortium, Trading Members of the Stock Exchanges and Designated Branches of the SCSBs, as the case may be, will register the Applications using the on-line facilities of the Stock Exchange. **The Members of Consortium, our Company and the Registrar to the Issue are not responsible for any acts, mistakes or errors or omission and commissions in relation to, (i) the Applications accepted by the SCSBs, (ii) the Applications uploaded by the SCSBs, (iii) the Applications accepted but not uploaded by the SCSBs, (iv) with respect to ASBA Applications accepted and uploaded by the SCSBs without blocking funds in the ASBA Accounts, or (v) any Applications accepted both uploaded and/or not uploaded by the Trading Members of the Stock Exchange.**

In case of apparent data entry error by the Members of Consortium, Trading Members of the Stock Exchange, or Designated Branches of the SCSBs, as the case may be, in entering the Application Form number in their respective schedules other things remaining unchanged, the Application Form may be considered as valid and such exceptions may be recorded in minutes of the meeting submitted to the Designated Stock Exchange. However, the series, mode of allotment, PAN, demat account no. etc. should be captured by the relevant Members of Consortium, Trading Member of the Stock Exchanges in the data entries as such data entries will be considered for allotment/rejection of Application.

- (b) The Stock Exchanges will offer an electronic facility for registering Applications for the Issue. This facility will be available on the terminals of Members of Consortium, Trading Members of the Stock Exchanges and the SCSBs during the Issue Period. The Members of Consortium and Trading Members of the Stock Exchanges can also set up facilities for off-line electronic registration of Applications subject to the condition that they will subsequently upload the off-line data file into the on-line facilities for Applications on a regular basis, and before the expiry of the allocated time on the Issue Closing Date. On the Issue Closing Date, the Members of Consortium, Trading Members of the Stock Exchanges and the Designated Branches of the SCSBs shall upload the Applications till such time as may be permitted by the Stock Exchange. This information will be available with the Members of Consortium, Trading Members of the Stock Exchanges and the Designated Branches of the SCSBs on a regular basis. Applicants are cautioned that a high inflow of high volumes on the last day of the Issue Period may lead to some Applications received on the last day not being uploaded and such Applications will not be considered for allocation. For further information on the Issue programme, please refer to “General Information - Issue Schedule” on page 30 of this Draft Prospectus.
- (c) With respect to ASBA Applications submitted directly to the SCSBs at the time of registering each Application, the Designated Branches shall enter the requisite details of the Applicants in the on-line system including:
- Application Form number
  - PAN (of the first Applicant, in case of more than one Applicant)
  - Investor category and sub-category
  - DP ID
  - Client ID
  - Series of NCDs applied for
  - Number of NCDs Applied for in each series of NCD
  - Price per NCD
  - Bank code for the SCSB where the ASBA Account is maintained
  - Bank account number
  - Application amount
- (d) With respect to ASBA Applications submitted to the Members of Consortium, or Trading Members of the Stock Exchanges only at the Specified Cities, at the time of registering each Application, the requisite details of the Applicants shall be entered in the on-line system including:
- Application Form number
  - PAN (of the first Applicant, in case of more than one Applicant)



- Investor category and sub-category
  - DP ID
  - Client ID
  - Series of NCDs applied for
  - Number of NCDs Applied for in each series of NCD
  - Price per NCD
  - Bank code for the SCSB where the ASBA Account is maintained
  - Location of Specified City
  - Application amount
- (e) A system generated acknowledgement (TRS) will be given to the Applicant as a proof of the registration of each Application. It is the Applicant's responsibility to obtain the acknowledgement from the Members of Consortium, Trading Members of the Stock Exchanges and the Designated Branches of the SCSBs, as the case may be. The registration of the Application by the Members of Consortium, Trading Members of the Stock Exchanges and the Designated Branches of the SCSBs, as the case may be, does not guarantee that the NCDs shall be allocated/ Allotted by our Company. The acknowledgement will be non-negotiable and by itself will not create any obligation of any kind.
- (f) Applications can be rejected on the technical grounds listed on page 181 of this Draft Prospectus or if all required information is not provided or the Application Form is incomplete in any respect.
- (g) The permission given by the Stock Exchanges to use their network and software of the online system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company, the Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of our Company, the management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Draft Prospectus; nor does it warrant that the NCDs will be listed or will continue to be listed on the Stock Exchanges.
- (h) Only Applications that are uploaded on the online system of the Stock Exchanges shall be considered for allocation/ Allotment. The Members of Consortium, Trading Members of the Stock Exchanges and the Designated Branches of the SCSBs shall capture all data relevant for the purposes of finalising the Basis of Allotment while uploading Application data in the electronic systems of the Stock Exchange. In order that the data so captured is accurate the Members of Consortium, Trading Members of the Stock Exchanges and the Designated Branches of the SCSBs will be given up to one Working Day after the Issue Closing Date to modify/ verify certain selected fields uploaded in the online system during the Issue Period after which the data will be sent to the Registrar for reconciliation with the data available with the NSDL and CDSL.

## **REJECTION OF APPLICATIONS**

Applications would be liable to be rejected on the technical grounds listed below or if all required information is not provided or the Application Form is incomplete in any respect. The Board of Directors and/or Investment and Borrowing Committee of our Company reserves its full, unqualified and absolute right to accept or reject any Application in whole or in part and in either case without assigning any reason thereof.

Application may be rejected on one or more technical grounds, including but not restricted to:

- i. Application by persons not competent to contract under the Indian Contract Act, 1872, as amended, except bids by Minors (applying through the guardian) having valid demat account as per demographic details provided by the Depository Participants.
- ii. Minor Applicants (applying through the guardian) without mentioning the PAN of the minor Applicant.
- iii. PAN not mentioned in the Application Form, except for Applications by or on behalf of the Central or State Government and the officials appointed by the courts and by investors residing in the State of Sikkim, provided such claims have been verified by the Depository Participants. In case of minor Applicants applying through guardian, when PAN of the Applicant is not mentioned.
- iv. Application Amount blocked being higher or lower than the value of NCDs Applied for. However, our Company may allot NCDs up to the number of NCDs Applied for, if the value of such NCDs Applied for exceeds the minimum Application size.
- v. Applications where a registered address in India is not provided for the Applicant.

- vi. In case of partnership firms (except LLPs), NCDs applied for in the name of the partnership and not the names of the individual partner(s).
- vii. DP ID and Client ID not mentioned in the Application Form;
- viii. GIR number furnished instead of PAN.
- ix. Applications by OCBs.
- x. Applications for an amount below the minimum application size.
- xi. Submission of more than five ASBA Forms per ASBA Account.
- xii. Applications by persons who are not eligible to acquire NCDs of our Company in terms of applicable laws, rules, regulations, guidelines and approvals.
- xiii. In case of Applications under power of attorney or by limited companies, corporate, trust etc., relevant documents are not submitted.
- xiv. Applications accompanied by Stock invest/cheque/ money order/ postal order/ cash.
- xv. If an authorisation to the SCSB or Sponsor Bank for blocking funds in the ASBA Account or acceptance of UPI Mandate Request raised has not been provided;
- xvi. Signature of sole Applicant missing, or in case of joint Applicants, the Application Forms not being signed by the first Applicant (as per the order appearing in the records of the Depository).
- xvii. Applications by persons debarred from accessing capital markets, by SEBI or any other regulatory authority.
- xviii. Date of Birth for first/sole Applicant for persons applying for Allotment not mentioned in the Application Form.
- xix. Application Forms not being signed by the ASBA Account holder, if the account holder is different from the Applicant.
- xx. Signature of the ASBA Account holder on the Application Form does not match with the signature available on the SCSB bank's records where the ASBA Account mentioned in the Application Form is maintained.
- xxi. Application Forms submitted to the Members of Consortium or Trading Members of the Stock Exchanges or Designated Branches of the SCSBs does not bear the stamp of the relevant Member of Consortium or Trading Member of the Stock Exchange or Designated Branch of the SCSB, as the case may be.
- xxii. Applications not having details of the ASBA Account to be blocked.
- xxiii. In case no corresponding record is available with the Depositories that matches three parameters namely, DP ID, Client ID and PAN or if PAN is not available in the Depository database.
- xxiv. Inadequate funds in the ASBA Account to enable the SCSB to block the Application Amount specified in the Application Form at the time of blocking such Application Amount in the ASBA Account or no confirmation is received from the SCSB for blocking of funds.
- xxv. SCSB making an application (a) through an ASBA account maintained with its own self or (b) through an ASBA Account maintained through a different SCSB not in its own name or (c) through an ASBA Account maintained through a different SCSB in its own name, where clear demarcated funds are not present or (d) through an ASBA Account maintained through a different SCSB in its own name which ASBA Account is not utilised solely for the purpose of applying in public issues.
- xxvi. Applications for amounts greater than the maximum permissible amount prescribed by the regulations and applicable law.
- xxvii. Authorisation to the SCSB for blocking funds in the ASBA Account or acceptance of UPI Mandate Request raised has been not provided.
- xxviii. Applications by persons prohibited from buying, selling or dealing in shares, directly or indirectly, by SEBI or any other regulatory authority.
- xxix. Applications by any person outside India.
- xxx. Applications by other persons who are not eligible to apply for NCDs under the Issue under applicable Indian or foreign statutory/regulatory requirements.
- xxxi. Applications not uploaded on the online platform of the Stock Exchange.
- xxxii. Applications uploaded after the expiry of the allocated time on the Issue Closing Date, unless extended by the Stock Exchange, as applicable.
- xxxiii. Application Forms not delivered by the Applicant within the time prescribed as per the Application Form and the Prospectus and as per the instructions in the Application Form.
- xxxiv. Applications by Applicants whose demat accounts have been 'suspended for credit' pursuant to the circular issued by SEBI on July 29, 2010 bearing number CIR/MRD/DP/22/2010.
- xxxv. Where PAN details in the Application Form and as entered into the electronic system of the Stock Exchange, are not as per the records of the Depositories.
- xxxvi. Applications for Allotment of NCDs in dematerialised form providing an inoperative demat account number.
- xxxvii. Applications submitted to the Members of Consortium, or Trading Members of the Stock Exchanges at locations other than the Specified Cities or at a Designated Branch of a SCSB where the ASBA Account is not maintained.

- xxxviii. Applications tendered to the Trading Members of the Stock Exchanges at centers other than the centers mentioned in the Application Form.
- xxxix. Investor Category not ticked.
  - xl. In case of cancellation of one or more orders (series) within an Application, leading to total order quantity falling under the minimum quantity required for a single Application.
  - xli. The UPI Mandate Request is not approved by the Retail Individual Investor.
  - xliv. Forms not uploaded on the electronic software of the Stock Exchange.

**Kindly note that Applications submitted to the Members of Consortium, or Trading Members of the Stock Exchanges at the Specified Cities will not be accepted if the SCSB where the ASBA Account, as specified in the ASBA Form, is maintained has not named at least one branch at that Specified City for the Members of Consortium, or Trading Members of the Stock Exchange, as the case may be, to deposit ASBA Applications (A list of such branches is available at <https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes>).**

For information on certain procedures to be carried out by the Registrar to the Offer for finalisation of the basis of allotment, please refer to “Issue Procedure - Information for Applicants” on page 159 of this Draft Prospectus.

## **BASIS OF ALLOTMENT**

### **Basis of Allotment for NCDs**

The Registrar will aggregate the Applications, based on the applications received through an electronic book from the Stock Exchanges and determine the valid Application for the purpose of drawing the basis of allocation.

### **Allocation Ratio**

**The Registrar will aggregate the Applications based on the Applications received through an electronic book from the Stock Exchanges and determine the valid applications for the purpose of drawing the basis of allocation. Grouping of the application received will be then done in the following manner:**

Grouping of Applications and Allocation Ratio: Applications received from various applicants shall be grouped together on the following basis:

- (a) Applications received from Category I applicants: Applications received from Category I, shall be grouped together, (“**Institutional Portion**”);
- (b) Applications received from Category II applicants: Applications received from Category II, shall be grouped together, (“**Non-Institutional Portion**”);
- (c) Applications received from Category III applicants: Applications received from Category III, shall be grouped together, (“**High Net-worth Individual**” / (“**HNIs**”));
- (d) Applications received from Category IV applicants: Applications received from Category IV, shall be grouped together, (“**Retail Individual Portion**”).

For removal of doubt, “Institutional Portion”, “Non-Institutional Portion”, “HNIs” and “Retail Individual Portion” are individually referred to as “Portion” and collectively referred to as “Portions”.

### **Basis of Allotment for NCDs**

Allotments in the first instance:

- (i) Applicants belonging to the Category I, in the first instance, will be allocated NCDs up to 40% of overall Issue Size on first come first serve basis (determined on the basis of date of receipt of each Application duly acknowledged by the Lead Manager and their respective affiliates/SCSB (Designated Branch or online acknowledgement));
- (ii) Applicants belonging to the Category II, in the first instance, will be allocated NCDs up to 40% of Overall Issue Size on first come first serve basis (determined on the basis of date of receipt of each Application duly

- acknowledged by the Members of the Syndicate/Trading Members/SCSB (Designated Branch or online acknowledgement));
- (iii) Applicants belonging to the Category III, in the first instance, will be allocated NCDs up to 10% of Overall Issue Size on first come first serve basis (determined on the basis of date of receipt of each Application duly acknowledged by the Members of the Syndicate/Trading Members/SCSB (Designated Branch or online acknowledgement));
  - (iv) Applicants belonging to the Category IV, in the first instance, will be allocated NCDs up to 10% of Overall Issue Size on first come first serve basis (determined on the basis of date of receipt of each Application duly acknowledged by the Members of the Syndicate/Trading Members/SCSB (Designated Branch or online acknowledgement));

Allotments, in consultation with the Designated Stock Exchange, shall be made on date priority basis i.e., a first-come first-serve basis, based on the date of upload of each Application in to the electronic book with Stock Exchange, in each Portion subject to the Allocation Ratio. However, on the date of oversubscription, the Allotments would be made to the Applicants on proportionate basis.

(a) Under Subscription:

Under subscription, if any, in any Portion, priority in Allotments will be given in the following order:

- i. Institutional Portion
- ii. Non-Institutional Portion
- iii. Resident Indian individuals
- iv. Hindu undivided families through the Karta
- v. on a first come first serve basis.

Within each Portion, priority in Allotments will be given on a first-come-first-serve basis, based on the date of upload of each Application into the electronic system of the Stock Exchanges.

For each Portion, all Applications uploaded into the electronic book with the Stock Exchange would be treated at par with each other. Allotment would be on proportionate basis, where Applications uploaded into the Platform of the Stock Exchange on a particular date exceeds NCDs to be allotted for each Portion, respectively.

Minimum allotment of 10 NCD and in multiples of 1 (one) NCD thereafter would be made in case of each valid Application.

(b) Allotments in case of oversubscription:

In case of an oversubscription, Allotments to the maximum extent, as possible, will be made on a first-come first-serve basis and thereafter on proportionate basis, i.e. full Allotment of NCDs to the valid Applicants on a first come first serve basis for forms uploaded up to 5 pm of the date falling 1 (one) day prior to the date of oversubscription and proportionate allotment of NCDs to the valid Applicants on the date of oversubscription (based on the date of upload of the Application on the Stock Exchange Platform, in each Portion). In case of over subscription on date of opening of the Issue, the Allotment shall be made on a proportionate basis. Applications received for the NCDs after the date of oversubscription will not be considered for Allotment.

In view of the same, the Investors are advised to refer to the Stock Exchange website at [www.bseindia.com](http://www.bseindia.com) and [www.nseindia.com](http://www.nseindia.com) for details in respect of subscription.

(c) Proportionate Allotments: For each Portion, on the date of oversubscription:

- i. Allotments to the Applicants shall be made in proportion to their respective Application size, rounded off to the nearest integer;
- ii. If the process of rounding off to the nearest integer results in the actual allocation of NCDs being higher than the Issue Size, not all Applicants will be allotted the number of NCDs arrived at after such rounding off. Rather, each Applicant whose Allotment size, prior to rounding off, had the highest decimal point would be given preference;
- iii. In the event, there are more than one Applicant whose entitlement remain equal after the manner of distribution referred to above, our Company will ensure that the Basis of Allotment is finalised by draw of lots in a fair and equitable manner; and

All decisions pertaining to the Basis of Allotment of NCDs pursuant to the Issue shall be taken by our Company in consultation with the Lead Manager and the Designated Stock Exchange and in compliance with the aforementioned provisions of the Prospectus.

#### **Unblocking of Funds for withdrawn, rejected or unsuccessful or partially successful Applications**

The Registrar shall, pursuant to preparation of Basis of Allotment, instruct the relevant SCSB to unblock the funds in the relevant ASBA Account for withdrawn, rejected or unsuccessful or partially successful Applications within 6 (six) Working Days of the Issue Closing Date.

#### **ISSUANCE OF ALLOTMENT ADVICE**

Our Company shall ensure dispatch of Allotment Advice and/ or give instructions for credit of NCDs to the beneficiary account with Depository Participants within 6 (six) Working Days of the Issue Closing Date. The Allotment Advice for successful Applicants will be mailed to their addresses as per the Demographic Details received from the Depositories.

Our Company shall use best efforts to ensure that all steps for completion of the necessary formalities for commencement of trading at the Stock Exchanges where the NCDs are proposed to be listed are taken within 6 (six) Working Days from the Issue Closing Date; provided wherein, the Application Amount has been transferred to the Public Issue Account from the respective ASBA Accounts, such Application Amount shall be refunded from the Refund Account to the relevant ASBA Account(s) of the Applicants within 6 (six) Working Days from the Issue Closing Date, failing which our Company will become liable to refund the Application Amount along with interest at the rate of 15 (fifteen) percent per annum for the delayed period.

Our Company will provide adequate funds required for dispatch of Allotment Advice, as applicable, to the Registrar to the Issue.

#### **OTHER INFORMATION**

##### **Withdrawal of Applications during the Issue Period**

Applicants can withdraw their Applications until the Issue Closing Date. In case an Applicant wishes to withdraw the Application during the Issue Period, the same can be done by submitting a request for the same to the concerned Designated Intermediary who shall do the requisite. In case of Applications (other than under the UPI Mechanism) were submitted to the Designated Intermediaries, upon receipt of the request for withdrawal from the Applicant, the relevant Designated Intermediary, as the case may be, shall do the requisite, including deletion of details of the withdrawn Application Form from the electronic system of the Stock Exchange and intimating the Designated Branch of the SCSB unblock of the funds blocked in the ASBA Account at the time of making the Application. In case of Applications (other than under the UPI Mechanism) submitted directly to the Designated Branch of the SCSB, upon receipt of the request for withdraw from the Applicant, the relevant Designated Branch shall do the requisite, including deletion of details of the withdrawn Application Form from the electronic system of the Stock Exchange and unblocking of the funds in the ASBA Account, directly.

##### **Withdrawal of Applications after the Issue Period**

In case an Applicant wishes to withdraw the Application after the Issue Closing Date or early closure date, the same can be done by submitting a withdrawal request to the Registrar to the Issue prior to the finalisation of the Basis of Allotment.

##### **Revision of Applications**

As per the notice No: 20120831-22 dated August 31, 2012 issued by the BSE and notice No: NSE/CML/2012/0672 dated August 7, 2012 issued by NSE, cancellation of one or more orders (series) within an Application is permitted during the Issue Period as long as the total order quantity does not fall under the minimum quantity required for a single Application. Please note that in case of cancellation of one or more orders (series) within an Application, leading to total order quantity falling under the minimum quantity required for a single Application will be liable for rejection by the Registrar.

Applicants may revise/ modify their Application details during the Issue Period, as allowed/permitted by the stock

exchange(s), by submitting a written request to the Consortium Member / Trading Members of the Stock Exchange/ the SCSBs, as the case may be. However, for the purpose of Allotment, the date of original upload of the Application will be considered in case of such revision/modification. In case of any revision of Application in connection with any of the fields which are not allowed to be modified on the electronic Application platform of the Stock Exchange(s) as per the procedures and requirements prescribed by each relevant Stock Exchange, Applicants should ensure that they first withdraw their original Application and submit a fresh Application. In such a case the date of the new Application will be considered for date priority for Allotment purposes.

Revision of Applications is not permitted after the expiry of the time for acceptance of Application Forms on Issue Closing Date. However, in order that the data so captured is accurate, the Consortium Member, Trading Members of the Stock Exchanges and the Designated Branches of the SCSBs will be given up to one Working Day after the Issue Closing Date to modify/ verify certain selected fields uploaded in the online system during the Issue Period, after which the data will be sent to the Registrar for reconciliation with the data available with the NSDL and CDSL.

### **Depository Arrangements**

We have made depository arrangements with NSDL and CDSL. Please note that Tripartite Agreements have been executed between our Company, the Registrar and both the depositories.

As per the provisions of the Depositories Act, 1996, the NCDs issued by us can be held in a dematerialised form. In this context:

- i. Tripartite agreement dated March 20, 2019 among our Company, the Registrar and CDSL and tripartite agreement dated March 20, 2019 among our Company, the Registrar and NSDL, respectively for offering depository option to the investors.
- ii. An Applicant must have at least one beneficiary account with any of the Depository Participants (DPs) of NSDL or CDSL prior to making the Application.
- iii. The Applicant must necessarily provide the DP ID and Client ID details in the Application Form.
- iv. NCDs Allotted to an Applicant in the electronic form will be credited directly to the Applicant's respective beneficiary account(s) with the DP.
- v. Non-transferable Allotment Advice/ refund orders will be directly sent to the Applicant by the Registrar to this Issue.
- vi. It may be noted that NCDs in electronic form can be traded only on the Stock Exchanges having electronic connectivity with NSDL or CDSL. The Stock Exchanges have connectivity with NSDL and CDSL.
- vii. Interest or other benefits with respect to the NCDs held in dematerialised form would be paid to those NCD Holders whose names appear on the list of beneficial owners given by the Depositories to us as on Record Date. In case of those NCDs for which the beneficial owner is not identified by the Depository as on the Record Date/ book closure date, we would keep in abeyance the payment of interest or other benefits, till such time that the beneficial owner is identified by the Depository and conveyed to us, whereupon the interest or benefits will be paid to the beneficiaries, as identified, within a period of 30 days.
- viii. The trading of the NCDs on the floor of the Stock Exchanges shall be in dematerialised form only.

Please also refer to "Issue Procedure - Instructions for filling up the Application Form - Applicant's Beneficiary Account and Bank Account Details" on page 159 of this Draft Prospectus.

Please note that the NCDs shall cease to trade from the Record Date (for payment of the principal amount and the applicable premium and interest for such NCDs) prior to redemption of the NCDs.

### **PLEASE NOTE THAT TRADING OF NCDs ON THE FLOOR OF THE STOCK EXCHANGES SHALL BE IN DEMATERIALISED FORM ONLY IN MULTIPLE OF ONE NCD.**

Allottees will have the option to re-materialise the NCDs Allotted under the Issue as per the provisions of the Companies Act, 2013 and the Depositories Act.

### **Communications**

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or first Applicant, Application Form number, Applicant's DP ID and Client ID, Applicant's PAN, number of NCDs applied for, date of the Application Form, name and address of the



Lead Manager, Trading Member of the Stock Exchanges or Designated Branch, as the case may be, where the Application was submitted, and cheque/ draft number and issuing bank thereof or with respect to ASBA Applications, ASBA Account number in which the amount equivalent to the Application Amount was blocked. All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the relevant SCSB.

Applicants may contact our Company Secretary and Compliance Officer or the Registrar to the Issue in case of any pre-Issue or post-Issue related problems such as non-receipt of Allotment Advice, refunds, or credit of NCDs in the respective beneficiary accounts, as the case may be.

### **Interest in case of Delay**

Our Company undertakes to pay interest, in connection with any delay in allotment, demat credit and refunds, beyond the time limit as may be prescribed under applicable statutory and/or regulatory requirements, at such rates as stipulated under such applicable statutory and/or regulatory requirements.

### **Undertaking by the Issuer**

Statement by the Board:

- (a) All monies received pursuant to the Issue of NCDs to public shall be transferred to a separate bank account as referred to in sub-section (3) of section 40 of the Companies Act, 2013.
- (b) Details of all monies utilised out of Issue referred to in sub-item (a) shall be disclosed under an appropriate separate head in our Balance Sheet indicating the purpose for which such monies had been utilised; and
- (c) Details of all unutilised monies out of issue of NCDs, if any, referred to in sub-item (a) shall be disclosed under an appropriate separate head in our Balance Sheet indicating the form in which such unutilised monies have been invested.
- (d) the details of all utilised and unutilised monies out of the monies collected in the previous issue made by way of public offer shall be disclosed and continued to be disclosed in the balance sheet till the time any part of the proceeds of such previous issue remains unutilised indicating the purpose for which such monies have been utilised, and the securities or other forms of financial assets in which such unutilised monies have been invested;
- (e) Undertaking by our Company for execution of Debenture Trust Deed;
- (f) We shall utilise the Issue proceeds only upon execution of the Debenture Trust Deed as stated in this Draft Prospectus and the Prospectus, on receipt of the minimum subscription of 75% of the Issue Size and receipt of listing and trading approval from the Stock Exchange.
- (g) The Issue proceeds shall not be utilised towards full or part consideration for the purchase or any other acquisition, inter alia by way of a lease, of any immovable property dealing of equity of listed companies or lending/investment in group companies.
- (h) The allotment letter shall be issued or application money shall be refunded within 15 days from the closure of the Issue or such lesser time as may be specified by Securities and Exchange Board of India, or else the application money shall be refunded to the applicants forthwith, failing which interest shall be due to be paid to the applicants at the rate of 15% per annum for the delayed period.

Other Undertakings by our Company

Our Company undertakes that:

- a) Complaints received in respect of the Issue will be attended to by our Company expeditiously and satisfactorily;
- b) Necessary cooperation to the relevant credit rating agency(ies) will be extended in providing true and adequate information until the obligations in respect of the NCDs are outstanding;
- c) Our Company will take necessary steps for the purpose of getting the NCDs listed within the specified time, i.e., within 6 Working Days of the Issue Closing Date;
- d) Funds required for dispatch of refund orders/Allotment Advice will be made available by our Company to the Registrar to the Issue;
- e) Our Company will forward details of utilisation of the proceeds of the Issue, duly certified by the Statutory Auditor, to the Debenture Trustee on a half-yearly basis;
- f) Our Company will provide a compliance certificate to the Debenture Trustee on an annual basis in respect of compliance with the terms and conditions of the Issue as contained in this Draft Prospectus and the

Prospectus.

- g) Our Company shall make necessary disclosures/reporting under any other legal and regulatory requirement as may be required by our Company from time to time.
- h) Our Company will disclose the complete name and address of the Debenture Trustee in its annual report and website.
- i) If Allotment is not made, application monies will be refunded/unblocked in the ASBA Accounts within six Working Days from the Issue Closing Date or such lesser time as specified by SEBI, failing which interest will be due to be paid to the Applicants in accordance with applicable laws;
- j) We shall create a recovery expense fund in the manner as maybe specified by SEBI from time to time and inform the Debenture Trustee about the same;
- k) We undertake that the assets on which charge is created, are free from any encumbrances.

## OTHER REGULATORY AND STATUTORY DISCLOSURES

### Authority for the Issue

Our Company has in the meeting of the Investment and Borrowing Committee of our Company held on October 14, 2021 approved the public issue of 5,00,000 rated, secured, senior, listed, transferable, redeemable NCDs of face value of ₹ 1,000 each up to ₹ 5,000 lakh

Pursuant to the resolution passed by the shareholders of our Company under Section 180(1)(c) of the Companies Act, 2013, at the AGM held on September 01, 2021, the Board has been authorised to borrow any sum or sums of money, from time to time, as it may deem necessary, provided that the total monies borrowed and outstanding at any time for the principal amounts of the loans borrowed (apart from temporary loans obtained and/or to be obtained from the Company's bankers in the ordinary course of business) shall not exceed ₹ 4,50,000 lakhs.

### Prohibition by SEBI / Eligibility of our Company for the Issue

Our Company, persons in control of our Company and/or our Directors and/or our Promoter have not been restrained, prohibited or debarred by SEBI from accessing the securities market or dealing in securities and no such order or direction is in force. None of our Directors and/or our Promoter, is a director or promoter of another company which is has been restrained, prohibited or debarred by SEBI from accessing the securities market or dealing in securities.

Our Company is not in default of payment of interest or repayment of principal amount in respect of non-convertible securities, for a period of more than six-months.

The Company, as on date of this Draft Prospectus, has not defaulted in:

- a. the repayment of deposits or interest payable thereon;
- b. redemption of preference shares; or
- c. redemption of debt securities and interest payable thereon;
- d. payment of dividend to any shareholder; or
- e. repayment of any term loan or interest payable thereon,

in the last three financial years and the current financial year.

None of our Directors and/or our Promoter have been declared as fugitive economic offenders.

Our Company confirms that there are no fines or penalties levied by SEBI or the Stock Exchanges pending to be paid by the Company as on the date of this Draft Prospectus.

### Wilful Defaulter

Our Company, our Directors and/or our Promoter have not been categorised as a wilful defaulter by the RBI, ECGC, any government / regulatory authority and/or by any bank or financial institution. None of our Whole-time Directors and/or our Promoter, is a whole-time director or promoter of another company which is has been categorised as a wilful defaulter.

### Disclaimer Clause of SEBI

**IT IS TO BE DISTINCTLY UNDERSTOOD THAT FILING OF OFFER DOCUMENT TO THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MANAGER, SUNDAA CAPITAL ADVISORS PRIVATE LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE AND LISTING OF NON-CONVERTIBLE SECURITIES) REGULATIONS, 2021. THIS REQUIREMENT IS TO FACILITATE**

**INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.**

**Disclaimer Clause of NSE**

**AS REQUIRED, A COPY OF THIS OFFER DOCUMENT HAS BEEN SUBMITTED TO THE NATIONAL STOCK EXCHANGE OF INDIA LIMITED (HEREINAFTER REFERRED TO AS NSE). NSE HAS GIVEN VIDE ITS LETTER REF.: [●] DATED [●] PERMISSION TO THE ISSUER TO USE THE EXCHANGE'S NAME IN THIS OFFER DOCUMENT AS ONE OF THE STOCK EXCHANGES ON WHICH THIS ISSUER'S SECURITIES ARE PROPOSED TO BE LISTED. THE EXCHANGE HAS SCRUTINISED THIS OFFER DOCUMENT FOR ITS LIMITED INTERNAL PURPOSE OF DECIDING ON THE MATTER OF GRANTING THE AFORESAID PERMISSION TO THIS ISSUER.**

**IT IS TO BE DISTINCTLY UNDERSTOOD THAT THE AFORESAID PERMISSION GIVEN BY NSE SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE OFFER DOCUMENT HAS BEEN CLEARED OR APPROVED BY NSE; NOR DOES IT IN ANY MANNER WARRANT, CERTIFY OR ENDORSE THE CORRECTNESS OR COMPLETENESS OF ANY OF THE CONTENTS OF THIS OFFER DOCUMENT; NOR DOES IT WARRANT THAT THIS ISSUER'S SECURITIES WILL BE LISTED OR WILL CONTINUE TO BE LISTED ON THE EXCHANGE; NOR DOES IT TAKE ANY RESPONSIBILITY FOR THE FINANCIAL OR OTHER SOUNDNESS OF THIS ISSUER, ITS PROMOTER, ITS MANAGEMENT OR ANY SCHEME OR PROJECT OF THIS ISSUER.**

**EVERY PERSON WHO DESIRES TO APPLY FOR OR OTHERWISE ACQUIRE ANY SECURITIES OF THIS ISSUER MAY DO SO PURSUANT TO INDEPENDENT INQUIRY, INVESTIGATION AND ANALYSIS AND SHALL NOT HAVE ANY CLAIM AGAINST THE EXCHANGE WHATSOEVER BY REASON OF ANY LOSS WHICH MAY BE SUFFERED BY SUCH PERSON CONSEQUENT TO OR IN CONNECTION WITH SUCH SUBSCRIPTION/ACQUISITION WHETHER BY REASON OF ANYTHING STATED OR OMITTED TO BE STATED HEREIN OR ANY OTHER REASON WHATSOEVER.**

**Disclaimer Clause of BSE**

**BSE LIMITED ("THE EXCHANGE") HAS GIVEN VIDE ITS LETTER DATED [●], PERMISSION TO THIS COMPANY TO USE THE EXCHANGE'S NAME IN THIS OFFER DOCUMENT AS ONE OF THE STOCK EXCHANGES ON WHICH THIS COMPANY'S SECURITIES ARE PROPOSED TO BE LISTED. THE EXCHANGE HAS SCRUTINISED THIS OFFER DOCUMENT FOR ITS LIMITED INTERNAL PURPOSE OF DECIDING ON THE MATTER OF GRANTING THE AFORESAID PERMISSION TO THIS COMPANY. THE EXCHANGE DOES NOT IN ANY MANNER:**

- A. WARRANT, CERTIFY OR ENDORSE THE CORRECTNESS OR COMPLETENESS OF ANY OF THE CONTENTS OF THIS OFFER DOCUMENT; OR**
- B. WARRANT THAT THIS COMPANY'S SECURITIES WILL BE LISTED OR WILL CONTINUE TO BE LISTED ON THE EXCHANGE; OR**
- C. TAKE ANY RESPONSIBILITY FOR THE FINANCIAL OR OTHER SOUNDNESS OF THIS COMPANY, ITS PROMOTER, ITS MANAGEMENT OR ANY SCHEME OR PROJECT OF THIS COMPANY;**

**AND IT SHOULD NOT FOR ANY REASON BE DEEMED OR CONSTRUED THAT THIS OFFER DOCUMENT HAS BEEN CLEARED OR APPROVED BY THE EXCHANGE. EVERY PERSON WHO DESIRES TO APPLY FOR OR OTHERWISE ACQUIRES ANY SECURITIES OF THIS COMPANY MAY DO SO PURSUANT TO INDEPENDENT INQUIRY, INVESTIGATION AND ANALYSIS AND SHALL NOT HAVE ANY CLAIM AGAINST THE EXCHANGE WHATSOEVER BY REASON OF ANY LOSS WHICH MAY BE SUFFERED BY SUCH PERSON CONSEQUENT TO OR IN CONNECTION WITH SUCH SUBSCRIPTION/ACQUISITION WHETHER BY REASON OF ANYTHING STATED OR OMITTED TO BE STATED HEREIN OR FOR ANY OTHER REASON WHATSOEVER.**

#### **Disclaimer Statement of RBI**

**A COPY OF THIS DRAFT PROSPECTUS HAS NOT BEEN FILED WITH OR SUBMITTED TO THE RESERVE BANK OF INDIA (“RBI”). IT IS DISTINCTLY UNDERSTOOD THAT THIS DRAFT PROSPECTUS SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED TO BE APPROVED OR VETTED BY RBI. RBI DOES NOT ACCEPT ANY RESPONSIBILITY OR GUARANTEE ABOUT THE PRESENT POSITION AS TO THE FINANCIAL SOUNDNESS OF THE ISSUER OR FOR THE CORRECTNESS OF ANY OF THE STATEMENTS OR REPRESENTATIONS MADE OR OPINIONS EXPRESSED BY THE ISSUER AND FOR DISCHARGE OF LIABILITY BY THE ISSUER. RBI NEITHER ACCEPTS ANY RESPONSIBILITY NOR GUARANTEE FOR THE PAYMENT OF ANY AMOUNT DUE TO ANY INVESTOR IN RESPECT OF THE PROPOSED NCDS.**

#### **Disclaimer Statement of Acuite Ratings & Research Limited**

An Acuité rating does not constitute an audit of the rated entity and should not be treated as a recommendation or opinion that is intended to substitute for a financial adviser's or investor's independent assessment of whether to buy, sell or hold any security. Acuité ratings are based on the data and information provided by the issuer and obtained from other reliable sources. Although reasonable care has been taken to ensure that the data and information is true, Acuité, in particular, makes no representation or warranty, expressed or implied with respect to the adequacy, accuracy or completeness of the information relied upon. Acuité is not responsible for any errors or omissions and especially states that it has no financial liability whatsoever for any direct, indirect or consequential loss of any kind arising from the use of its ratings. Acuité ratings are subject to a process of surveillance which may lead to a revision in ratings as and when the circumstances so warrant. Please visit our website ([www.acuite.in](http://www.acuite.in)) for the latest information on any instrument rated by Acuité, Acuité's rating scale and its definitions.

#### **Disclaimer statement from the Issuer**

**THE ISSUER ACCEPTS NO RESPONSIBILITY FOR STATEMENTS MADE OTHER THAN IN THIS DRAFT PROSPECTUS OR IN ADVERTISEMENT OR ANY OTHER MATERIAL ISSUED BY OR AT THE INSTANCE OF OUR COMPANY IN CONNECTION WITH THE ISSUE OF THE NCDS AND ANYONE PLACING RELIANCE ON ANY OTHER SOURCE OF INFORMATION WOULD BE DOING SO AT THEIR OWN RISK.**

#### **Disclaimer statement from the Lead Manager**

**THE LEAD MANAGER ACCEPTS NO RESPONSIBILITY FOR STATEMENTS MADE OTHERWISE THAN IN THIS DRAFT PROSPECTUS OR IN ADVERTISEMENT OR ANY OTHER MATERIAL ISSUED BY OR AT THE INSTANCE OF THE COMPANY IN CONNECTION WITH THE ISSUE OF THE NCDS AND THAT ANYONE PLACING RELIANCE ON ANY OTHER SOURCE OF INFORMATION WOULD BE DOING SO AT THEIR OWN RISK.**

#### **Disclaimer in Respect of Jurisdiction**

**THE ISSUE IS BEING MADE IN INDIA, TO INVESTORS FROM CATEGORY I, CATEGORY II, CATEGORY III AND CATEGORY IV. THIS DRAFT PROSPECTUS AND THE PROSPECTUS WILL NOT, HOWEVER CONSTITUTE AN OFFER TO SELL OR AN INVITATION TO SUBSCRIBE FOR THE NCDS OFFERED HEREBY IN ANY JURISDICTION OTHER THAN INDIA TO ANY PERSON TO WHOM IT IS UNLAWFUL TO MAKE AN OFFER OR INVITATION IN SUCH JURISDICTION. ANY PERSON INTO WHOSE POSSESSION THIS DRAFT PROSPECTUS AND THE PROSPECTUS COMES IS REQUIRED TO INFORM HIMSELF OR HERSELF ABOUT, AND TO OBSERVE, ANY SUCH RESTRICTIONS.**

#### **Undertaking by the Issuer**

**INVESTORS ARE ADVISED TO READ THE RISK FACTORS CAREFULLY BEFORE TAKING AN INVESTMENT DECISION IN THIS ISSUE. FOR TAKING AN INVESTMENT DECISION, INVESTORS MUST RELY ON THEIR OWN EXAMINATION OF THE ISSUER AND THE OFFER INCLUDING THE RISKS INVOLVED. THE NCDs HAVE NOT BEEN RECOMMENDED OR APPROVED BY ANY REGULATORY AUTHORITY IN INDIA, INCLUDING THE SECURITIES AND**

**EXCHANGE BOARD OF INDIA (SEBI) NOR DOES SEBI GUARANTEE THE ACCURACY OR ADEQUACY OF THIS DOCUMENT. SPECIFIC ATTENTION OF INVESTORS IS INVITED TO THE STATEMENT OF THE “RISK FACTORS” CHAPTER ON PAGE 13 OF THIS DRAFT PROSPECTUS.**

**OUR COMPANY, HAVING MADE ALL REASONABLE INQUIRIES, ACCEPTS RESPONSIBILITY FOR, AND CONFIRMS THAT THIS DRAFT PROSPECTUS CONTAINS ALL INFORMATION WITH REGARD TO THE ISSUER AND THE ISSUE, THAT THE INFORMATION CONTAINED IN THIS DRAFT PROSPECTUS IS TRUE AND CORRECT IN ALL MATERIAL ASPECTS AND IS NOT MISLEADING IN ANY MATERIAL RESPECT, THAT THE OPINIONS AND INTENTIONS EXPRESSED HEREIN ARE HONESTLY HELD AND THAT THERE ARE NO OTHER FACTS, THE OMISSION OF WHICH MAKE THIS DRAFT PROSPECTUS AS A WHOLE OR ANY OF SUCH INFORMATION OR THE EXPRESSION OF ANY SUCH OPINIONS OR INTENTIONS MISLEADING IN ANY MATERIAL RESPECT.**

**THE COMPANY HAS NO SIDE LETTER WITH ANY DEBT SECURITIES HOLDER EXCEPT THE ONE(S) DISCLOSED IN THIS DRAFT PROSPECTUS. ANY COVENANTS LATER ADDED SHALL BE DISCLOSED ON THE STOCK EXCHANGES WEBSITES. OUR COMPANY DECLARES THAT NOTHING IN THE DRAFT PROSPECTUS IS CONTRARY TO THE PROVISIONS OF COMPANIES ACT, 2013 (18 OF 2013), THE SECURITIES CONTRACTS (REGULATION) ACT, 1956 AND THE SECURITIES AND EXCHANGE BOARD OF INDIA ACT, 1992 AND THE RULES AND REGULATIONS MADE THEREUNDER.**

#### **Disclosures in accordance with the DT Circular**

##### **Debenture Trustee Agreement**

Our Company has entered into a Debenture Trustee Agreement with the Debenture Trustee which provides for, inter alia, the following terms and conditions:

- a) The Debenture Trustee has agreed for a lumpsum fee amounting to ₹ 1,00,000 (plus the applicable GST) and annual charges of ₹ 1,50,000 (plus the applicable GST) for the services as agreed in terms of the letter dated October 14, 2021.
- b) The Debenture Trustee, either through itself or its agents / advisors / consultants, shall carry out requisite diligence to verify the status of encumbrance and valuation of the assets and whether all permissions or consents (if any) as may be required to create the security as stipulated in the Offer Documents and the applicable laws, has been obtained. For the purpose of carrying out the due diligence as required in terms of the applicable laws, the Debenture Trustee, either through itself or its agents/ advisors/ consultants, shall have the power to examine the books of account of the Company and to have the Company's assets inspected by its officers and/or external auditors/ valuers/ consultants/ lawyers/ technical experts/ management consultants appointed by the Debenture Trustee;
- c) Our Company shall provide all assistance to the Debenture Trustee to enable verification from the Registrar of Companies, sub-registrar of assurances (as applicable), CERSAI, depositories, information utility or any other authority, as may be required, where the assets and/or prior encumbrances in relation to the assets proposed to secure the NCDs, whether owned by our Company or any other person, are registered / disclosed;
- d) The Debenture Trustee shall have the power to either independently appoint, or direct our Company to (after consultation with the Debenture Trustee) appoint intermediaries, valuers, chartered accountant firms, practicing company secretaries, consultants, lawyers and other entities in order to assist in the diligence by the Debenture Trustee and the Debenture Trustee shall subsequently form an independent assessment that the assets for creation of security are sufficient to discharge the outstanding amounts on NCDs at all times. All costs, charges, fees and expenses that are associated with and incurred in relation to the diligence as well as preparation of the reports / certificates / documentation, including all out of pocket expenses towards legal or inspection costs, travelling and other costs, shall be solely borne by our Company;
- e) Our Company has undertaken to promptly furnish all and any information as may be required by the Debenture Trustee, including such information as required to be furnished in terms of the applicable laws and the Debenture Trust Deed on a regular basis;



- f) Our Company has agreed that the Issue proceeds shall be kept in the public issue account with a scheduled commercial bank and shall not be utilised by the Company until the Debenture Trust Deed and the relevant security documents are executed and until the listing and trading approval in respect of the NCDs is obtained by our Company; and
- g) The Debenture Trustee, ipso facto does not have the obligations of a borrower or a principal debtor or a guarantor as to the monies paid/invested by investors for the NCDs.

#### **Terms of carrying out due diligence**

As per the SEBI Circular “SEBI/HO/MIRSD/CRADT/CIR/P/2020/218 dated November 3, 2020 titled “Creation of Security in issuance of listed debt securities and due diligence by debenture trustee(s)”, the Debenture Trustee is required to exercise independent due diligence to ensure that the assets of the Issuer are sufficient to discharge the interest and principal amount with respect to the debt securities of the Issuer at all times. Accordingly, the Debenture Trustee shall exercise due diligence as per the following process, for which our Company has consented to.

- a) The Debenture Trustee, either through itself or its agents / advisors / consultants, shall carry out requisite diligence to verify the status of encumbrance and valuation of the assets and whether all permissions or consents (if any) as may be required to create the security as stipulated in the offer document /disclosure document / information memorandum / private placement memorandum, have been obtained. For the purpose of carrying out the due diligence as required in terms of the Relevant Laws, the Debenture Trustee, either through itself or its agents /advisors/consultants, shall have the power to examine the books of account of the Company and to have the Company’s assets inspected by its officers and/or external auditors / valuers / consultants / lawyers / technical experts / management consultants appointed by the Debenture Trustee.
- b) The Company shall provide all assistance to the Debenture Trustee to enable verification from the Registrar of Companies, Sub-registrar of Assurances (as applicable), CERSAI, depositories, information utility or any other authority, as may be relevant, where the assets and/or encumbrances in relation to the assets of the Company or any third party security provider are registered / disclosed.
- c) Further, in the event that existing charge holders have provided conditional consent / permissions to the Company to create further charge on the assets, the Debenture Trustee shall also have the power to verify such conditions by reviewing the relevant transaction documents or any other documents executed between existing charge holders and the Company. The Debenture Trustee shall also have the power to intimate the existing charge holders about proposal of creation of further encumbrance and seeking their comments/ objections, if any.
- d) Without prejudice to the aforesaid, the Company shall ensure that it provides and procures all information, representations, confirmations and disclosures as may be required in the sole discretion of the Debenture Trustee to carry out the requisite diligence in connection with the issuance and allotment of the Debentures, in accordance with the relevant laws/ Applicable Law.
- e) The Debenture Trustee shall have the power to either independently appoint or direct the Company to (after consultation with the Debenture Trustee) appoint intermediaries, valuers, chartered accountant firms, practicing company secretaries, consultants, lawyers and other entities in order to assist in the diligence by the Debenture Trustee. All costs, charges, fees and expenses that are associated with and incurred in relation to the diligence as well as preparation of the reports/certificates/documentation, including all out of pocket expenses towards legal or inspection costs, travelling and other costs, shall be solely borne by the Company.

#### **Process of Due Diligence to be carried out by the Debenture Trustee**

Due Diligence will be carried out as per SEBI (Debenture Trustees) Regulations, 1993, SEBI NCS Regulations and circulars issued by SEBI from time to time.

#### **Other confirmations**

The Debenture Trustee undertakes that the NCDs shall be considered as secured only if the charged asset is registered with sub-registrar and Registrar of Companies or CERSAI or depository, etc., as applicable, or is independently verifiable by the Debenture Trustee.

The Debenture Trustee confirms that they have undertaken the necessary due diligence in accordance with applicable law, including the SEBI (Debenture Trustees) Regulations, 1993, read with the SEBI circulars titled (i) "Creation of Security in issuance of listed debt securities and 'due diligence' by debenture trustee(s)" dated November 3, 2020; and (ii) "Monitoring and Disclosures by Debenture Trustee(s)" dated November 12, 2020.

**IDBI TRUSTEESHIP SERVICES LIMITED HAVE FURNISHED TO STOCK EXCHANGES A DUE DILIGENCE CERTIFICATE DATED OCTOBER 14, 2021, AS PER THE FORMAT SPECIFIED IN ANNEXURE A OF DT CIRCULAR WHICH READS AS FOLLOWS:**

- 1. WE HAVE EXAMINED DOCUMENTS PERTAINING TO THE SAID ISSUE AND OTHER SUCH RELEVANT DOCUMENTS, REPORTS AND CERTIFICATIONS.**
- 2. ON THE BASIS OF SUCH EXAMINATION AND OF THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES AND ON INDEPENDENT VERIFICATION OF THE VARIOUS RELEVANT DOCUMENTS, REPORTS AND CERTIFICATIONS, WE CONFIRM THAT:**
  - A. THE ISSUER HAS MADE ADEQUATE PROVISIONS FOR AND/OR HAS TAKEN STEPS TO PROVIDE FOR ADEQUATE SECURITY FOR THE DEBT SECURITIES TO BE ISSUED.**
  - B. THE ISSUER HAS OBTAINED THE PERMISSIONS / CONSENTS NECESSARY FOR CREATING SECURITY ON THE SAID PROPERTY(IES).**
  - C. THE ISSUER HAS MADE ALL THE RELEVANT DISCLOSURES ABOUT THE SECURITY AND ALSO ITS CONTINUED OBLIGATIONS TOWARDS THE HOLDERS OF DEBT SECURITIES.**
  - D. ISSUER HAS ADEQUATELY DISCLOSED ALL CONSENTS / PERMISSIONS REQUIRED FOR CREATION OF FURTHER CHARGE ON ASSETS IN OFFER DOCUMENT OR PRIVATE PLACEMENT MEMORANDUM/ INFORMATION MEMORANDUM AND ALL DISCLOSURES MADE IN THE OFFER DOCUMENT OR PRIVATE PLACEMENT MEMORANDUM/ INFORMATION MEMORANDUM WITH RESPECT TO CREATION OF SECURITY ARE IN CONFIRMATION WITH THE CLAUSES OF DEBENTURE TRUSTEE AGREEMENT.**
  - E. ISSUER HAS DISCLOSED ALL COVENANTS PROPOSED TO BE INCLUDED IN DEBENTURE TRUST DEED (INCLUDING ANY SIDE LETTER, ACCELERATED PAYMENT CLAUSE ETC.), OFFER DOCUMENT OR PRIVATE PLACEMENT MEMORANDUM/ INFORMATION MEMORANDUM.**
  - F. ISSUER HAS GIVEN AN UNDERTAKING THAT CHARGE SHALL BE CREATED IN FAVOUR OF DEBENTURE TRUSTEE AS PER TERMS OF ISSUE BEFORE FILING OF LISTING APPLICATION.**

**WE HAVE SATISFIED OURSELVES ABOUT THE ABILITY OF THE ISSUER TO SERVICE THE DEBT SECURITIES.**

Our Company undertakes that it shall submit the due diligence certificate from Debenture Trustee to the Stock Exchange as per format specified in Annexure A of the DT Circular.

Our Company and the Debenture Trustee will execute a Debenture Trust Deed specifying, inter alia, the powers, authorities and obligations of the Debenture Trustee and the Company, as per SEBI NCS Regulations applicable for the proposed NCD Issue.

#### **Track record of past public issues handled by the Lead Manager**

The track record of past issues handled by the Lead Manager, as required by SEBI circular number CIR/MIRSD/1/2012 dated January 10, 2012, are available at the following website of the Lead Manager <https://www.sundaecapital.com/track-record/>.

## **Listing**

The NCDs proposed to be offered through this Issue are proposed to be listed on BSE and NSE. An application will be made to the BSE and NSE for permission to deal in and for an official quotation of our NCDs. NSE has been appointed as the Designated Stock Exchange.

If permissions to deal in and for an official quotation of our NCDs are not granted by the BSE and NSE, our Company will forthwith repay, without interest, all moneys received from the Applicants in pursuance of the Prospectus.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchanges mentioned above are taken within 6 Working Days from the date of closure of the Issue. For the avoidance of doubt, it is hereby clarified that in the event of under subscription such NCDs shall not be listed.

Our Company shall pay interest at 15% (fifteen) per annum if Allotment is not made and refund orders/allotment letters are not dispatched and/or demat credits are not made to investors within 5 Working Days of the Issue Closing Date or date of refusal of the Stock Exchange(s), whichever is earlier. In case listing permission is not granted by the Stock Exchange(s) to our Company and if such money is not repaid within the day our Company becomes liable to repay it on such account, our Company and every officer in default shall, on and from expiry of such date, be liable to repay the money with interest at the rate of 15% as prescribed under Rule 3 of Companies (Prospectus and Allotment of Securities) Rules, 2014 read with Section 26 of the 2013 Act, provided that the beneficiary particulars relating to such Applicants as given by the Applicants is valid at the time of the upload of the demat credit.

## **Consents**

Consents in writing of: (a) the Directors, (b) our Company Secretary and Compliance Officer, (c) Bankers to the Issue, (d) Lead Manager, (e) the Registrar to the Issue, (f) Legal Advisor to the Issue, (g) Credit Rating Agencies, (h) the Debenture Trustee, (i) Chief Financial Officer, (j) Public Issue Account Bank and/or Sponsor Bank, (k) Refund Bank, Lead Brokers / Consortium Members, and (l) lenders have been or will be duly obtained from them and the same will be filed along with a copy of the Prospectus with the ROC as required under Section 26 of the Companies Act, 2013 and such consents have not been withdrawn up to the time of delivery of the Prospectus with the Stock Exchanges.

Our Company has received written consent dated October 14, 2021 from MSKA & Associates, Chartered Accountants, to include their name as required under section 26(1) of the Companies Act, 2013 read with the SEBI NCS Regulations, in this Draft Prospectus and in respect of their (i) auditors' reports, dated October 14, 2021 on our Reformatted Financial Information and (ii) Statement of Tax Benefits dated October 14, 2021 and such consent has not been withdrawn as on the date of this Draft Prospectus.

Our Company has appointed IDBI Trusteeship Services Limited as the Debenture Trustee under Regulation 8 of the SEBI NCS Regulations. The Debenture Trustee has given its consent to our Company for its appointment as Debenture Trustee to the Issue, pursuant to the SEBI NCS Regulations and for its name to be included in this Draft Prospectus and the Prospectus, and in all related advertisements, communications to the NCD holders or filings pursuant to the Issue, which is enclosed as Annexure III.

## **Expert Opinion**

Except the following, our Company has not obtained any expert opinions in connection with this Draft Prospectus:

Our Company has received written consent from Acuite Ratings & Research Limited to include the credit rating and rationale letter dated October 11, 2021, in respect of the credit rating issued for the NCDs to be issued pursuant to this Issue which furnishes the rationale for its rating.

The above experts are not, and has not been, engaged or interested in the formation or promotion or management, of the Company and have given their written consent to the Company as stated in the paragraph above and has not withdrawn such consent before the filing of the Draft Prospectus with the Stock Exchanges.

### **Common form of Transfer**

The Issuer undertakes that there shall be a common form of transfer for the NCDs and the provisions of the Companies Act, 2013 and all applicable laws shall be duly complied with in respect of all transfer of debentures and registration thereof.

### **Minimum Subscription**

In terms of the SEBI NCS Regulations, for an issuer undertaking a public issue of debt securities the minimum subscription for public issue of debt securities shall be 75% of the Issue Size. If our Company does not receive the minimum subscription of 75% of the Issue Size, prior to the Issue Closing Date, the entire subscription amount shall be unblocked in the Applicants ASBA Account within eight working days from the date of closure of the Issue or such time as may be specified by SEBI. The refunded subscription amount shall be credited only to the account from which the relevant subscription amount was remitted. In the event, there is a delay by the our Company in unblocking the aforesaid ASBA Account within the prescribed time limit, our Company will pay interest at the rate of 15% per annum for the delayed period.

Under Section 39(3) of the Companies Act, 2013 read with Rule 11(2) of the Companies (Prospectus and Allotment of Securities) Rules, 2014 if the stated minimum subscription amount is not received within the specified period, the application money received is to be credited only to the bank account from which the subscription was remitted. To the extent possible, where the required information for making such refunds is available with our Company and/or Registrar, refunds will be made to the account prescribed. However, where our Company and/or Registrar does not have the necessary information for making such refunds, our Company and/or Registrar will follow the guidelines prescribed by SEBI in this regard included in the Operational Circular.

### **Filing of this Draft Prospectus**

A copy of this Draft Prospectus will be filed with the Stock Exchanges in terms of SEBI NCS Regulations for dissemination on their website. The Draft Prospectus shall also be displayed on the website of the Company and the Lead Manager.

### **Filing of the Prospectus with the RoC**

Our Company is eligible to file the Prospectus as per requirements of Regulation 41(1)(c) of SEBI NCS Regulations. A copy of the Prospectus will be filed with the RoC, in accordance with Section 26 and Section 31 of Companies Act, 2013.

### **Debenture Redemption Reserve**

In accordance with the Companies Act, 2013 and the Companies (Share Capital and Debentures) Rules 2014, any non banking finance company that intends to issue debentures to the public is not required to create a DRR for the purpose of redemption of debentures.

Pursuant to the amendment to the Companies (Share Capital and Debentures) Rules 2014, notified on August 16, 2019, and as on the date of filing of this Draft Prospectus, the Company is not required to create DRR for the purpose of redemption of the NCDs. Accordingly, no debenture redemption reserve shall be created by our Company for the purpose of redemption of the NCDs or in connection with the Issue. The Company shall, as per the Companies (Share Capital and Debentures) Rules 2014 and other laws applicable from time to time, invest or deposit, as the case may be, the applicable amounts, within the specified timelines, in respect of debentures maturing during the year ending on the 31st day of March of the next year, in any one or more methods of investments or deposits stipulated under the applicable law. Provided that the amount remaining invested or deposited, as the case may be, shall not at any time fall below the specified percentage, which is presently stipulated at fifteen percent of the amount of the debentures maturing during the year ending on March 31 of the next year, in any of the following instruments or such other instruments as may be permitted under the applicable laws.

1. in deposits with any scheduled bank, free from any charge or lien;
2. in unencumbered securities of the Central Government or any State Government;

3. in unencumbered securities mentioned in sub-clause (a) to (d) and (ee) of section 20 of the Indian Trusts Act, 1882;
4. in unencumbered bonds issued by any other company which is notified under sub-clause (f) of section 20 of the Indian Trusts Act, 1882:

Provided further that the amount invested or deposited as above shall not be used for any purpose other than for redemption of debentures maturing during the year referred above.

#### **Recovery Expense Fund**

Our Company will create a recovery expense fund in the manner as specified by SEBI in circular no. SEBI/HO/MIRSD/CRADT/CIR/P/2020/207 dated October 22, 2020, as amended from time to time, and Regulation 11 of the SEBI NCS Regulations with the Designated Stock Exchange for the purpose of this Issue and informed the Debenture Trustee regarding the creation of such fund. The recovery expense fund may be utilised by Debenture Trustee, in the event of default by our Company under the terms of the Debenture Trust Deed for taking appropriate legal action to enforce the security.

Kindly note, any default committed by the Company in terms of the NCDs proposed to be issued shall be reckoned at the International Securities Identification Number level assigned to the NCDs issued under the Issue.

#### **Underwriting**

This Issue shall not be underwritten.

#### **Change in Auditors of our Company during the last three years**

Pursuant to a resolution passed at the annual general meeting held on September 18, 2020, our shareholders have appointed M/s MSKA & Associates, Chartered Accountants (FRN: 105047W), as the statutory auditors of our Company for a term of five consecutive years on account of resignation by our previous statutory auditors, M/s Deloitte Haskins & Sells LLP, Chartered Accountant (FRN: 117366W/W-100018), in accordance with the provisions of Section 139 of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014.

#### **Issue Related Expenses**

The expenses of this Issue include, inter alia, lead management fees and selling commission to the Lead Manager, Consortium Members/Lead Brokers, fees payable to debenture trustees, the Registrar to the Issue, SCSBs' commission/ fees, printing and distribution expenses, legal fees, advertisement expenses and listing fees. The Issue expenses and listing fees will be paid by our Company. The estimated break-up of the total expenses shall be as specified in the Prospectus. For further details see, "Objects to the Issue" on page 45 of this Draft Prospectus.

#### **Revaluation of Assets**

Our Company has not revalued its loan assets in the last five Financial Years.

#### **Reservation**

No portion of this Issue has been reserved.

#### **Utilisation of Proceeds**

Our Board of Directors certifies that:

1. All monies received pursuant to the issue of NCDs to public shall be transferred to a separate bank account as referred to in sub-section (3) of section 40 of the Companies Act, 2013 and the SEBI NCS Regulations, and our Company will comply with the conditions as stated therein, and these monies will be transferred to Company's bank account after receipt of listing and trading approvals;
2. The allotment letter shall be issued, or application money shall be refunded in accordance with the Applicable Law failing which interest shall be due to be paid to the applicants at the rate of 15% per annum for the delayed period;

3. Details of all monies utilised out of the Issue shall be disclosed under an appropriate separate head in our Balance Sheet indicating the purpose for which such monies had been utilised;
4. Details of all unutilised monies out of issue of NCDs, if any, shall be disclosed and continued to be disclosed under an appropriate separate head in our Balance Sheet till the time any part of the proceeds of the Issue remains unutilised indicating the form of financial assets in which such unutilised monies have been invested;
5. The Issue proceeds shall not be utilised towards full or part consideration for the purchase or any other acquisition, inter alia, by way of a lease, of any immovable property;
6. We shall utilise the Issue proceeds only after (i) receipt of minimum subscription, i.e., 75% of the Issue Size pertaining to the Issue; (ii) completion of Allotment and refund process in compliance with Section 40 of the Companies Act, 2013; (iii) creation of security; (iv) obtaining requisite permissions or consents for creation of first charge over assets sought to be provided as Security; (v) obtaining listing and trading approval as stated in this Draft Prospectus in "Issue Structure" on page 129 of this Draft Prospectus;
7. The Issue proceeds shall be utilised in compliance with various guidelines, regulations and clarifications issued by RBI, SEBI or any other statutory authority from time to time. Further the Issue proceeds shall be utilised only for the purpose and objects stated in the Offer Documents; and
8. If Allotment is not made, application monies will be refunded/unblocked in the ASBA Accounts within 6 Working Days from the Issue Closing Date or such lesser time as specified by SEBI, failing which interest will be due to be paid to the Applicants in accordance with applicable laws.

#### **Previous Issue(s)**

Details of utilisation of proceeds of previous issues by our Company in the last three years are as follows:

1. Except as stated in "Capital Structure", and "Financial Indebtedness" on pages 37 and 113 of this Draft Prospectus, respectively, our Company has not made any other issue of non-convertible debentures in the last three years which are outstanding as on the date of this Draft Prospectus. The proceeds from the previous issuance of non-convertible debentures by the Company have been utilised in accordance with the use of proceeds set out in the respective offer documents and / or information memorandums under which such non-convertible debentures were issued which include, inter alia, to augment long-term resources of the Company, for on-lending and for general corporate purposes in accordance with the object clause of the Memorandum of Association of the Company. Other than as specifically disclosed in this Draft Prospectus, our Company has not issued any securities for consideration other than cash.
2. Our Company has not made any public or rights issue of Equity Shares in the last three years
3. The Company has raised funds for augmenting its capital adequacy requirements, long-term resources for meeting funding requirements for its business purposes and for general corporate purposes by way of private placement of debentures, secured euro medium term notes and qualified institutions placement of Equity Shares in the last three years. The funds have been fully utilised in accordance with the objects of the above-mentioned issuance of debentures and equity shares on private placement basis.

#### **Benefit/ interest accruing to Promoters/ Directors out of the Object of the Issue**

Neither the Promoter nor the Directors of our Company are interested in the Objects of the Issue.

#### **Details regarding the Company, its Subsidiaries and other listed companies which are associate companies as described under the Companies Act, 2013, which made any capital issue during the last three years**

There are no Subsidiaries and/or other listed companies under the same management or associate companies as described under the Companies Act, 2013, which have made any capital issuances during the previous three years from the date of this Draft Prospectus.

#### **Details regarding the Company and other listed companies under the same management within the meaning of Section 370(1B) of the Companies Act, which made any capital issue during the last three years**



Nil

#### Utilisation of proceeds by our Group Companies

Our Company does not have any Group Companies.

#### Details regarding lending out of Issue proceeds and loans advanced by the Company

##### A. Lending Policy

Please see “Our Business” at page 72 of this Draft Prospectus.

##### B. Loans/advances to associates, entities/persons relating to Board, senior management or Promoter or group entities out of the proceeds of previous issues:

Company has not provided any loans or advances to associates, entities or persons relating to the Board, senior management or Promoters out of the proceeds of the previous issues of debt securities.

##### C. Types of loans

Types of loans given by our Company as on March 31, 2021 are as follows:

S. No.	Particulars	Amount (₹ in lakhs)	Percentage of AUM
1	Secured	87,146.30	66.17%
2	Unsecured	44,541.22	33.83%
	Total	131687.51	100.00%

Types of loans according to sectoral exposure as on March 31, 2021 is as follows:

Particulars	Percentage of AUM
Auto Components	4.09%
Chemicals	7.64%
Education	10.74%
Electrical Equipment	11.57%
Food Processing	12.45%
Healthcare	7.69%
Hospitality	7.17%
Light Engineering	25.13%
Others	13.52%
Total	100.00%

Denomination of loans outstanding by ticket size as on March 31, 2021 are as follows:

S. No.	Ticket Size	Percentage of AUM
1	Up to INR 2 lakh	0.49%
2	INR 2-5 Lakh	3.18%
3	INR 5-10 Lakh	4.32%
4	INR 10-25 Lakh	17.42%
5	INR 25-50 Lakh	18.17%
6	INR 50 Lakh - 1 crore	9.69%
7	INR 1-5 crore	41.73%
8	INR 5-25 crore	5.00%
	Total	100.00%

Denomination of loans outstanding by LTV\* as on March 31, 2021 are as follows:

S. No.	LTV	Percentage of AUM
1	0-40%	23.54%
2	40-50%	12.86%
3	50-60%	18.33%
4	60-70%	22.90%
5	70-80%	14.24%

S. No.	LTV	Percentage of AUM
6	80-90%	5.05%
7	90%+	3.07%
	Total	100.00%

\* LTV at the time of origination.

**Geographical classification of top 5 borrowers as on March 31, 2021 is as follows:**

S. No.	Region	Percentage of AUM
1	Karnataka	14.72%
2	Maharashtra	13.42%
3	Delhi	12.04%
4	Gujarat	11.24%
5	Tamil Nadu	10.31%
	Total	61.72%

**Residual Maturity Profile of Assets and Liabilities as on March 31, 2021 is as follows**

Period	Amount (₹ in lakhs)
Upto 3 months	7,063.51
Upto 1 year	17,615.21
1-3 years	39,752.62
3-5 years	16,866.72
5-10 years	32,897.51
More than 10 years	17,491.94
<b>Total</b>	<b>131,687.51</b>

**D. Aggregated exposure to top 20 borrowers with respect to concentration of advances as on March 31, 2021**

	Amount (₹ in lakhs)
Total Advances to twenty largest borrowers	12,055.60
Percentage of Advances to twenty largest borrowers to Total Advances of the NBFC	8.98%

**E. Aggregated exposure to top 20 borrowers with respect to concentration of exposures as on March 31, 2021**

	Amount (₹ in lakhs)
Total Exposures to twenty largest borrowers/Customers	12,055.60
Percentage of Exposures to twenty largest borrowers/Customers to Total Advances of the NBFC on borrowers/Customers	8.98%

**F. Details of loans overdue and classified as non – performing assets in accordance with the RBI guidelines as at March 31, 2021**

Movement of Gross NPA	Amount (₹ in lakhs)
Opening balance	817.76
Additions during the year	3,328.15
Reductions during the year	498.21
Closing balance	3,647.71

**G. Segment –wise gross NPA as on March 31, 2021**

Sr. No.	Segment wise break up of Gross NPA	Gross NPA (%)
1	MSME	2.40%
2	Corporate borrowers	16.82%

**H. Concentration of Exposure and NPA as of March 31, 2021**

	Amount (₹ in lakhs)		
Particulars	FY 2021	FY 2020	FY 2019
Exposure	1,34,175.64	85,604.51	7,957.25
Gross NPA	3,647.69	817.76	-

**I. Promoter Shareholding**

Please refer to the chapter “Capital Structure” on page 37 of this Draft Prospectus for details with respect to changes in Promoter shareholding in our Company during the last financial year beyond the threshold as specified by RBI.

**Debentures or bonds and redeemable preference shares and other instruments issued by our Company and outstanding**

As on June 30, 2021 our Company has listed rated/unrated, secured/unsecured, non-convertible redeemable debentures and listed subordinated debt. For further details, please see “Financial Indebtedness” on page 113.

**Dividend**

Our Company has no formal dividend policy. The declaration and payment of dividends on our Equity Shares will be recommended by the Board of Directors and approved by our Shareholders, at their discretion, and will depend on a number of factors, including but not limited to our profits, capital requirements and overall financial condition. Our Company has not declared any dividend during the last three financial years.

**Mechanism for redressal of investor grievances**

The Registrar Agreement dated October 13, 2021, between the Registrar to the Issue and our Company will provide for retention of records with the Registrar to the Issue for a period of at least eight years from the last date of dispatch of the Allotment Advice, demat credit and refund orders to enable the investors to approach the Registrar to the Issue for redressal of their grievances. All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the Applicant, number of NCDs applied for, amount paid on application and the bank branch or collection center where the application was submitted.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue with a copy to either (a) the relevant Designated Branch of the SCSB where the Application Form was submitted by the ASBA Applicant, or (b) the concerned Member of the Syndicate and the relevant Designated Branch of the SCSB in the event of an Application submitted by an ASBA Applicant at any of the Syndicate ASBA Centres, giving full details such as name, address of Applicant, Application Form number, series applied for, number of NCDs applied for, amount blocked on Application.

All grievances related to the UPI process may be addressed to the Stock Exchange, which shall be responsible for addressing investor grievances arising from applications submitted online through the application based / web interface platform of stock exchange or through their Trading Members. The Intermediaries shall be responsible for addressing any investor grievances arising from the applications uploaded by them in respect of quantity, price or any other data entry or other errors made by them.

The contact details of Registrar to the Issue are as follows:

**Link Intime India Private Limited**

SEBI Registration No: INR000004058

CIN: U67190MH1999PTC118368

C-101, 247 Park, First Floor

L.B.S. Marg, Vikhroli (West)

Mumbai - 400 083, Maharashtra

Tel No: +91 22 4918 6200

Fax No +91 22 4918 6060

Email: [ugrocapital.ncd@linkintime.co.in](mailto:ugrocapital.ncd@linkintime.co.in)

Website: [www.linkintime.co.in](http://www.linkintime.co.in)

Contact Person: Shanti Gopalkrishnan

The Registrar shall endeavour to redress complaints of the investors within three (3) days of receipt of the complaint during the currency of this MoU and continue to do so during the period it is required to maintain records under the RTA Regulations and our Company shall extend necessary co-operation to the Registrar for its complying with the said regulations. However, the Registrar shall ensure that the time taken to redress investor complaints does not exceed fifteen (15) days from the date of receipt of complaint. The Registrar shall provide a

status report of investor complaints and grievances on a fortnightly basis to our Company. Similar status reports should also be provided to our Company as and when required by our Company.

The details of the person appointed to act as Company Secretary and Compliance Officer for the purposes of this Issue are set out below:

**Mr. Aniket Karandikar**

Company Secretary and Compliance Officer  
Equinox Business Park,  
Tower 3, 4th Floor, LBS Road,  
Kurla (W), Mumbai - 400 070  
Maharashtra  
Tel No: +91 22 4891 8686  
Email: [cs@ugrocapital.com](mailto:cs@ugrocapital.com)

Investors may contact the Registrar to the Issue or the Company Secretary and Compliance Officer in case of any pre-issue or post Issue related issues such as non-receipt of Allotment advice, demat credit, refund orders, non-receipt of Debenture Certificates, transfers, or interest on application amount etc.

**Reservations / Qualifications / Adverse Remarks or Emphasis of Matter by Auditors**

There are no reservations or qualifications or adverse remarks or emphasis of matter by the Statutory Auditors in the financial statements of our Company in the last three financial years immediately preceding this Draft Prospectus.

**Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act 2013, our Company will issue a statutory advertisement on or before the Issue Opening Date. This advertisement will contain the information as prescribed under SEBI NCS Regulations. Material updates, if any, between the date of filing of the Prospectus with ROC and the date of release of the statutory advertisement will be included in the statutory advertisement.

**Trading**

Debt securities issued by our Company, which are listed on BSE and NSE's wholesale debt market are infrequently traded with limited or no volumes. Consequently, there has been no material fluctuation in prices or volumes of such listed debt securities.

**Caution**

Attention of the applicants is specifically drawn to the provision of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

*“Any person who:*

- (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or*
- (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or*
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under section 447 of the Companies Act, 2013*

## MAIN PROVISIONS OF THE ARTICLES OF ASSOCIATION

1. Save as reproduced herein the regulations contained in “Table F” in the First Schedule to the Act shall not apply to the Company. Matters for which there is no provision in these Articles but is contained in Table F, the provisions of Table F shall apply only to that extent.

### INTERPRETATION

2. Unless the context otherwise requires words and expressions contained in these Articles shall bear the same meaning as in the Act as defined below in force at the date at which the Articles become binding on the Company.

- (i) “The Company” or this Company means **U GRO Capital Limited**.
- (ii) “The Act” means the Companies Act, 2013 or any statutory modification or re-enactment thereof for the time being in force.
- (iii) “AGM” means annual general meeting of the shareholders of the Company.
- (iv) “Articles” means the articles of association of the Company from time to time.
- (v) “Asset-Liability Committee” means the asset liability committee of the Board, constituted in accordance with this Articles.
- (vi) “Audit Committee” means the audit committee of the Board, constituted in accordance with this Articles.
- (vii) “Board” means the board of directors of the Company from time to time comprising each person appointed as a Director.
- (viii) “Board Committees” means each committee of the Board constituted from time to time, including but not limited to, the Audit Committee, the Nomination and Remuneration Committee, Risk Management Committee, Stakeholders Relationship Committee and Asset - Liability Committee and any other such committee as may be constituted from time to time.
- (ix) “Business day” means a day when the banks are open for business in Mumbai (India), but excluding Saturdays and Sundays.
- (x) “Business plan” means the latest business plan adopted by the Board in accordance with this Articles from time to time.
- (xi) “CEO” means Chief Executive Officer of the Company.
- (xii) “CFO” means Chief Financial Officer of the Company.
- (xiii) “CRO” means Chief Risk Officer of the Company.
- (xiv) “Chairman of the Board” a person appointed pursuant to Paragraph 3.8 from time to time whose responsibilities are to conduct meetings of the Board and to oversee the functioning of the Board.
- (xv) “Code” means the Corporate Governance Code adopted by the Board of Directors in the meeting of the Board held on December 31<sup>st</sup>, 2017.
- (xvi) “Company Secretary” means the Company secretary of the Company.
- (xvii) “Director” means each member of the Board, appointed as a director and holding such office, from time to time.
- (xviii) “EGM” means extraordinary general meeting of the shareholders of the Company.
- (xix) “Employees” means employees of the Company.
- (xx) “Financial year” means period commencing from April 1 each year and ending on March 31 the next year or, subject to applicable law, such other period as may be determined by the Board to be the financial year for the Company.
- (xxi) “Fully diluted basis” the total number of Shares of the Company assuming that all options, warrants and other securities convertible into or exercisable or exchangeable for Shares (whether or not by their terms then currently convertible, exercisable or exchangeable) have been so converted, exercised or exchanged.
- (xxii) “General meeting” an AGM or EGM held in accordance with this Articles, the Act and the Listing Regulations.
- (xxiii) “Independent Director” means shall have the meaning ascribed to it under the Act.

\*Adopted new set of Articles of Association of the Company in line with the Companies Act, 2013 and Corporate Governance Code vide special resolution passed on 07th May, 2018 through Postal Ballot.

- (xxiv) “Internal auditor” means Internal Auditor of the Company, appointed in accordance with the Paragraph 7.2 of this Articles and Act.
- (xxv) “Key Managerial Personnel” means key managerial personnel of the Company appointed in accordance with Paragraph 5 of this Articles.

- (xxvi) "Large Shareholder" any shareholder of the Company holding at least 10% (ten percent) of the paid-up share capital of the Company on a Fully Diluted Basis, which securities were either subscribed by that shareholder consequent to an issuance of securities by way of a preferential allotment by the Company or were issued to such shareholder by the Company as consideration under a scheme of demerger approved by the National Company Law Tribunal directly involving the Company, (whether by itself or together with a "person acting in concert" with it as defined in the Takeover Regulations).
- (xxvii) "Listing Regulation" means SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- (xxviii) "Management Team" means the Managing Director and the Key Managerial Personnel collectively
- (xxix) "Managing Director" means the Managing Director of the Company.
- (xxx) "Manual of Authority" means the manual of authority to be adopted in accordance with Paragraph 18 of this Articles.
- (xxxi) "NBFC" non-banking financial company.
- (xxxii) "Nomination and Remuneration Committee" nomination and remuneration committee of the Board, constituted in accordance with this Articles.
- (xxxiii) "Promoters" means Promoters of the Company in accordance with the Act and the Listing Regulations.
- (xxxiv) "Related Party" means shall have the meaning ascribed to it under the Act.
- (xxxv) "Risk Management Committee" risk management committee of the Board, constituted in accordance with this Articles and under the Non-Banking Financial Companies - Corporate Governance (Reserve Bank) Directions, 2015 or any other direction which may be issued from time to time.
- (xxxvi) "SEBI" Securities and Exchange Board of India.
- (xxxvii) "Senior Employees" means any Employee having an annual compensation exceeding Rs. 1,00,00,000 (Rupees One Crore only).
- (xxxviii) "Shares" equity shares of the Company having a face value of Rs. 10 (Rupees Ten only) per equity share.
- (xxxix) "Stakeholders Relationship Committee" means stakeholder relationship committee of the Board, constituted in accordance with this Articles.
- (xl) "Statutory Auditor" means the statutory auditor of the Company, appointed in accordance with Paragraph 7.1 of this Articles and the Act.
- (xli) "Takeover Regulations" means SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 (v) "Month" means Calendar month.
- (xlii) "Votes" means all of the votes which are exercisable (by any person) in connection with the Shares at a General Meeting.
- (xliii) "Whole time director" means a Director, other than the Managing Director, in the whole-time employment of the Company.
- (xliv) Subject as aforesaid and except where the subject or context otherwise requires words or expressions contained in these regulations shall bear the same meaning as in the Companies Act as in force at the date on which these regulations become binding on the Company.

### **3. BOARD OF DIRECTORS**

- 3.1 Subject to the provisions of the Act, the Board shall be entitled to exercise all such powers, and to do all such acts and things, as the Company is authorized to exercise and do. The property, business and affairs of the Company shall be managed by the Board. The Board shall act in accordance with the Code, the Articles, provisions of the Act and applicable law.
- 3.2 The Board shall comprise of a maximum of 15 (fifteen) Directors, which would consist of majority of Independent Directors. All the Directors shall be appointed by the shareholders in a manner contemplated under Section 152 and other applicable provisions of the Act.
- 3.3 The Promoter shall have the right to appoint a nominee director on the Board.
- 3.4 Each Large Shareholder shall have the right to nominate a representative as nonexecutive director on the Board.
- 3.5 The CEO of the Company (if any) shall be appointed as a Whole-Time Director on a case by case basis.
- 3.6 There shall be at least 1 (one) woman Director on the Board.
- 3.7 At least 1 (one) of the Directors on the Board shall be an Indian national.



- 3.8 The Chairman of the Board shall be appointed on a case by case basis and shall not have a casting vote.
- 3.9 Each of the nominee directors appointed by the Large Shareholder shall have the right to be a member of any committees that may be constituted by the Board including but not limited to the Audit Committee, the Nomination and Remuneration Committee and the Asset-Liability Committee.
- 3.10 The First directors of the company shall be:  
Mr. Ramakant R Chokhani  
Mrs. Neelam R Chokhani

#### **4. APPOINTMENT OF INDEPENDENT DIRECTORS**

- 4.1 The Nomination and Remuneration Committee shall recommend 1 (one) candidate for each vacancy or anticipated vacancy for the position of an Independent Director on the Board. The Board shall resolve, subject to the procedures required under the Articles, whether to approve an appointment pursuant to such recommendation.
- 4.2 Further, an Independent Director who resigns or is removed from the Board shall be replaced by a new Independent Director by the Company at the earliest but not later than the immediate next meeting of the Board or 3 (three) months from the date of such vacancy, whichever is later.
- 4.3 An Independent Director shall not hold office for more than 2 (two) consecutive 5 (five) year terms. However, an Independent Director shall be eligible for appointment after the expiration of 3 (three) years of ceasing to become an Independent Director.
- 4.4 The Independent Directors shall hold at least 1 (one) meeting in a year, without the presence of non-Independent Directors and the Management Team, and all the Independent Directors shall strive to be present at such meeting.
- 4.5 The Independent Directors in the meeting referred in Paragraph 5.4 above shall, *inter alia*:
- a) review the performance of non-Independent Directors and the Board as a whole;
  - b) review the performance of the Chairman of the Board, taking into account the views of executive directors and non-executive Directors;
  - c) assess the quality, quantity and timeliness of flow of information between the Management team and the Board that is necessary for the Board to effectively and reasonably perform their duties.
- 4.6 The Independent Directors shall not be entitled to any stock option.

#### **5. APPOINTMENT OF KEY MANAGERIAL PERSONNEL**

- 5.1 It shall be mandatory for the Company to have the following whole-time Key Managerial Personnel: (i) Managing Director; (ii) Company Secretary; (iii) CFO; and (iv) CRO, subject to the provisions of this Articles and the approval of the Board.
- 5.2 The Company may appoint a CEO, subject to the provisions of this Articles and approval of the Board, who shall also be a Key Managerial Personnel.
- 5.3 The Managing Director, CEO and the CFO shall provide a compliance certificate to the Board on a quarterly basis, certifying that:
- a) They have reviewed financial statements and the cash flow statement for the year/ year till date and that to the best of their knowledge and belief:
    - (I) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading; and
    - (II) these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations;
  - b) There are, to the best of their knowledge and belief, no transactions entered into by the Company during the year/ year till date which are fraudulent, illegal or violative of the Company's code of conduct;
  - c) They accept responsibility for establishing and maintaining internal controls for financial reporting and that they have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and they have disclosed to the auditors and the audit committee, deficiencies in the design or

operation of such internal controls, if any, of which they are aware and the steps they have taken or propose to take to rectify these deficiencies;

- d) They have indicated to the auditors and the Audit Committee:
- (I) significant changes in internal control over financial reporting during the year/ year till date;
  - (II) significant changes in accounting policies during the year/ year till date and that the same have been disclosed in the notes to the financial statements;
  - (III) details pertaining to all related party transactions between Key Managerial Personnel and their Related Party(ies) on a periodic basis; and
  - (IV) instances of significant fraud of which they have become aware and the involvement therein, if any, of the Management Team or an Employee having a significant role in the Company's internal control system over financial reporting.

- 5.4 The Company shall not appoint or re-appoint any person as its Managing Director, Whole-time Director or CEO for a term exceeding 5 (five) years at a time. Additionally, no re-appointment shall be made earlier than 1 (one) year before the expiry of the term of such Managing Director, Whole-time Director or CEO.
- 5.5 The appointment and replacement of, the terms and conditions for the appointment of, and the remuneration payable to, the Managing Director and CEO shall be subject to approval by the Board and the shareholders at the next General Meeting in accordance with this Articles.
- 5.6 The Company Secretary shall act as the secretary to all the Board Committees.

#### **6. APPOINTMENT OF COMPLIANCE OFFICER**

- 6.1 The Board shall appoint the Company Secretary or any other suitably qualified Employee as the Compliance Officer of the Company.
- 6.2 Additionally, the Board shall appoint a suitably qualified Senior Employee of the Company as an Additional Compliance Officer of the Company.
- 6.3 The Compliance Officer of the Company shall be responsible for:
- a) ensuring conformity with the regulatory provisions applicable to the Company in letter and spirit and periodically notifying the shareholders of the Company if any lapse is identified (whether internally or by the Statutory Auditor of the Company);
  - b) co-ordination with and reporting to SEBI, recognized stock exchange(s) and depositories with respect to compliance with rules, regulations and other directives of these authorities in a manner as specified from time to time;
  - c) ensuring that the correct procedures have been followed that would result in the correctness, authenticity and comprehensiveness of the information, statements and reports filed by the Company under applicable SEBI regulations; and
  - d) monitoring the email address of the grievance redressal division as designated by the Company for the purpose of registering complaints by investors.
- 6.4 The Additional Compliance Officer of the Company shall be responsible for setting forth policies and procedures and shall monitor adherence to the applicable laws and regulations and policies and procedures including but not limited to directions of the Reserve Bank of India and other concerned statutory and governmental authorities.

#### **7. APPOINTMENT OF STATUTORY AUDITOR AND INTERNAL AUDITOR**

- 7.1 The Board shall appoint a Statutory Auditor having with good reputation, and as per requirements, if any, laid down by the Reserve Bank of India and Ministry of Corporate Affairs, from time to time. Pursuant to approval of the Board, the appointment of the Statutory Auditor will need be approved by the shareholders in accordance with provisions of the Companies Act, 2013 and rules made thereunder.
- 7.2 In the event internal audit department needs assistance in conducting and carrying out the internal audit, an external firm will be appointed with appropriate skills and reputation by the Board of Directors to support the internal audit department. Any such appointment shall be in line with the requirements, if any, laid down by the Reserve Bank of India and Ministry of Corporate Affairs, from time to time.
- 7.3 The term of the Statutory Auditor and the Internal Auditor shall be as per provisions of Companies Act, 2013 and rules made thereunder, and/or as per the requirements laid down by the Reserve Bank of India, from time to time.

- 7.4 The Company shall procure the rotation of the partners of the audit firm appointed as the Statutory Auditor or the Internal Auditor as may be prescribed by Reserve Bank of India or Ministry of Corporate Affairs from time to time.
- 7.5 The Company shall procure the rotation of the partners of the audit firm appointed as the Statutory Auditor or the internal auditor every 3 (three) years so that the same partner shall not conduct the audit of the Company continuously for more than a period of 3 (three) years.

## **8. NOMINATION AND REMUNERATION COMMITTEE**

### **8.1 Role of Nomination and Remuneration Committee**

The role of the Nomination and Remuneration Committee shall include the following:

- a) formulation and evaluation of the criteria for determining qualifications, positive attributes and independence of a Director and recommend to the Board a policy relating to, the remuneration of the Directors, Key Managerial Personnel, Senior Employees and other Employees;
- b) formulation of criteria for evaluation of the performance of Independent Directors and the Board;
- c) devising a policy on diversity of the Board;

\* Altered and substituted vide special resolution in the Annual General Meeting of the Company on 18<sup>th</sup> September 2019

- d) identifying persons who are qualified to become Directors and who may be appointed to the Management Team in accordance with the criteria laid down by the Nomination and Remuneration Committee, and recommending to the Board their appointment and removal;
- e) whether to extend or continue the term of appointment of the Independent Directors, on the basis of the report of performance evaluation of Independent Directors; and
- f) formulating any employee stock option plan or sweat equity plan.

### **8.2 Constitution of the Nomination and Remuneration Committee**

- 8.2.1 The Board shall constitute the Nomination and Remuneration Committee which shall comprise of at least 3 (three) non-executive Directors and at least 50% (fifty percent) of the members shall be Independent Directors. In addition to the requirements specified under the Act and the Articles, matters relating to appointment of Independent Directors and remuneration of Key Managerial Personnel would require the positive vote of a majority of non-Independent Directors.
- 8.2.2 The chairman of the Nomination and Remuneration Committee shall be an Independent Director elected by the members of the Nomination and Remuneration Committee present at a duly convened committee meeting.
- 8.2.3 The quorum for a meeting of the Nomination and Remuneration Committee shall require the presence of three-fourths of the members of the Nomination and Remuneration Committee. Every resolution of this committee shall require the vote of at least three-fourths of the members of the Nomination and Remuneration Committee present and voting.
- 8.2.4 The Chairman of the Nomination and Remuneration Committee may be present at the AGM to answer any questions raised by the shareholders; however, it shall be up to the Chairman to decide who shall answer the questions raised by shareholders.

## **9. STAKEHOLDERS RELATIONSHIP COMMITTEE**

### **9.1 Role of the Stakeholders Relationship Committee**

The Stakeholders Relationship Committee shall consider and resolve the grievances of the security holders of the Company, including complaints related to the transfer of Shares, non-receipt of annual report and non-receipt of declared dividends.

### **9.2 Constitution of the Stakeholders Relationship Committee**

- 9.2.1 The Board shall constitute a Stakeholders Relationship Committee to consider and resolve the matters specified in Paragraph 9.1 above.
- 9.2.2 The chairman of this Stakeholders Relationship Committee shall be a nonexecutive Director and will be elected by the members of the Stakeholders Relationship Committee present at the meeting; and
- 9.2.3 The Board shall decide other members of the Stakeholders Relationship Committee in a manner contemplated under the Articles.

## **10. RISK MANAGEMENT COMMITTEE**

### **10.1 Role of the Risk Management Committee**

The Board shall define the role and responsibility of the Risk Management Committee, which shall include, but not be limited to, reviewing/ amending internal policies of the Company and monitoring compliance with such internal policies, and may delegate monitoring and reviewing of the risk management plan to the committee and such other functions as it may deem fit.

10.2 Constitution of the Risk Management Committee

- 10.2.1 The Board shall constitute a Risk Management Committee which shall comprise of at least 3 (three) non-executive Directors and at least 50% (fifty percent) of the members of such committee shall be Independent Directors. If a CEO and/ or any Whole-time Director has been appointed, then the Risk Management Committee may choose to include such CEO and/ or Whole-time Director as additional members of the Risk Management Committee, on a case by case basis.
- 10.2.2 The chairman of the Risk Management Committee shall be an Independent Director who will be elected by the members of the Risk Management Committee present at a duly convened committee meeting. The Risk Management Committee may invite the CRO to its meetings and otherwise consult with the CRO as it sees appropriate. The Risk Management Committee may invite other members of the Management Team of the Company and shall invite each of the Directors appointed by the Large Shareholders, to participate in discussions of the Risk Management Committee.
- 10.2.3 The quorum for a meeting of the Risk Management Committee shall require the presence of three-fourths of the members of the Risk Management Committee. Every resolution of this committee shall be passed with a vote of at least three- fourths of the members of the Risk Management Committee present and voting.

**11. ASSET - LIABILITY COMMITTEE**

11.1 Role of the Asset - Liability Committee:

- 11.1.1 The Asset - Liability Committee shall be a decision-making unit responsible for balance sheet planning from a risk-return perspective including the strategic management of interest rate and liquidity risks. The Board shall have to decide on the role of the Asset - Liability Committee, its responsibilities as also the decisions to be taken by it. The business and risk management strategy of the Company shall ensure that the Company operates within the limits/ parameters prescribed by SEBI and the Reserve Bank of India.
- 11.1.2 Successful implementation of the risk management process shall require strong commitment on the part of the senior management in the Company, to integrate basic operations and strategic decision making with risk management. The Board shall have overall responsibility for management of risks and shall decide the risk management policy of the Company and set limits for liquidity, interest rate and equity price risks.
- 11.1.3 The Asset - Liability Committee shall be responsible for ensuring adherence to the limits set by the Board as well as for deciding the business strategy of the Company (on the assets and liabilities sides) in line with the Company's budget and decided risk management objectives.
- 11.1.4 Within 3 (three) months from the approval of this Articles, the Asset - Liability Committee shall formulate a policy for disbursement of loans including clear and identified guidelines and thresholds for granting of loans, disbursement of such loans (single asset, group exposure, guidelines for acceptance and rejection of proposals), and/or granting of commission to direct sales agents of the Company.
- 11.1.5 The business issues that the Asset - Liability Committee shall consider, *inter alia*, shall include product pricing for both deposits and advances, desired maturity profile and mix of the incremental assets and liabilities, prevailing interest rates offered by other peer NBFCs for similar services/ products, etc.
- 11.1.6 Any loan disbursed by the Company (i) exceeding 1% (one percent) of the net worth of the Company (or such enhanced threshold as may be approved by the Board in its annual review, with at least two-thirds of the Directors present voting in favour of such enhancement); or (ii) to a Related Party of the Company or any of the Key Managerial Personnel, shall require the unanimous approval of the Asset - Liability Committee and be subject to the approval of the Board.
- 11.1.7 In addition to monitoring the risk levels of the Company, the Asset - Liability Committee shall review the results of and progress in implementation of the decisions made in the previous meetings of the committee.
- 11.1.8 The Asset - Liability Committee shall also articulate the current interest rate view of the Company and base its decisions for future business strategy on this view.

- 11.1.9 In respect of the funding policy, for instance, its responsibility shall be to decide on source and mix of liabilities or sale of assets. Towards this end, it will have to develop a view on future direction of interest rate movements and decide on funding mixes between fixed v/s floating rate funds, wholesale v/s retail deposits, money market v/s capital market funding, domestic v/s foreign currency funding, etc.
- 11.2 Constitution of the Asset - Liability Committee:
- 11.2.1 The Board shall constitute the Asset-Liability Committee which shall comprise of at least 3 (three) non-executive Directors and at least 50% (fifty percent) of the members shall be Independent Directors. To ensure commitment of the Management Team and timely response to market dynamics, the Managing Director shall be the chairman of the Asset - Liability Committee and the CRO shall be a permanent invitee to the meetings of the Asset-Liability Committee.
- 11.2.2 The Asset-Liability Committee may invite other members of the Management Team to attend and participate in discussions of the Asset-Liability Committee.
- 11.2.3 The number of members of the Asset - Liability Committee shall depend on the size of the Company, the business mix and the organizational complexity.
- 11.2.4 The Asset-Liability Committee may have sub-committees and support groups which shall be constituted by the Asset-Liability Committee.
- 11.3 Meetings of the Asset - Liability Committee  
The Board shall have to decide the frequency of holding meetings of the Asset - Liability Committee. The quorum for a meeting of the Asset - Liability Committee shall require the presence of three-fourths of the members of the Asset - Liability Committee. Every resolution of this committee shall be passed with a vote of at least three-fourths of the members of the Asset - Liability Committee in attendance. The chairman of the Asset - Liability Committee will be elected by the members of the Asset - Liability Committee present at a duly convened committee meeting.

## **12. AUDIT COMMITTEE**

- 12.1 Role of the Audit Committee
- 12.1.1 to ensure that an information system audit of the internal systems and processes of the Company is conducted at least once in 2 (two) years to assess the operational risks faced by the Company;
- 12.1.2 oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- 12.1.3 recommendation for appointment, remuneration and terms of appointment of auditors of
- 12.1.4 approval of payment to Statutory Auditor and Internal Auditor for any other services rendered by the Statutory Auditor and Internal Auditor, respectively;
- 12.1.5 reviewing, with the Management Team, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
- a) matters required to be included in the director's responsibility statement to be included in the Board's report;
  - b) changes, if any, in accounting policies and practices and reasons for the same;
  - c) major accounting entries involving estimates based on the exercise of judgment by the Management Team;
  - d) significant adjustments made in the financial statements arising out of audit findings;
  - e) compliance with listing and other legal requirements relating to financial statements;
  - f) disclosure of any Related Party transactions; and
  - g) modified opinion(s) in the draft audit report.
- 12.1.6 reviewing, with the Management Team, the quarterly financial statements before submission to the Board for approval;
- 12.1.7 reviewing, with the Management Team, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/ prospectus/ notice and the report submitted by the monitoring agency monitoring the

utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;

- 12.1.8 reviewing and monitoring the auditor's independence and performance, and effectiveness of the audit process;
- 12.1.9 approval or any subsequent modification of transactions of the Company with Related Parties;
- 12.1.10 scrutiny of inter-corporate loans and investments;
- 12.1.11 valuation of undertakings or assets of the Company, wherever it is necessary;
- 12.1.12 evaluation of internal financial controls and risk management systems;
- 12.1.13 reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 12.1.14 reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 12.1.15 discussion with internal auditors of any significant findings and following up there on;
- 12.1.16 reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- 12.1.17 discussion with the Statutory Auditor before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 12.1.18 to look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 12.1.19 to review the functioning of the whistle blower mechanism;
- 12.1.20 approval of appointment of CFO after assessing the qualifications, experience and background, etc. of the candidate;
- 12.1.21 to review the IT security/ data integrity/ data security policies and processes of the Company;
- 12.1.22 carrying out any other function as is mentioned in the terms of reference of the Audit Committee; and
- 12.1.23 the Audit Committee shall mandatorily review the following information:
  - a) management discussion and analysis of financial condition and results of operations;
  - b) statement of significant Related Party transactions (as defined by the Audit Committee), submitted by the Management Team;
  - c) management letters/ letters of internal control weaknesses issued by the Statutory Auditor;
  - d) internal audit reports relating to internal control weaknesses;
  - e) the appointment, removal and terms of remuneration of the internal auditor shall be subject to review by the Audit Committee;
  - f) quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s); and
  - g) annual statement of funds utilized for purposes other than those stated in the offer document/ prospectus/ notice.
- 12.1.24 The Company shall establish a vigil mechanism for Directors and Employees to report genuine concerns. If any of the members of the Audit Committee have a conflict of interest in a given case, they shall recuse themselves and the other members on the Audit Committee shall deal with the matter in hand.
- 12.1.25 The vigil mechanism shall provide for adequate safeguards against victimization of persons who use such mechanism and make provision for direct access to the chairman of the Audit Committee in appropriate or



exceptional cases. The details of establishment of such mechanism shall be disclosed by the Company on its website, if any, and in the Board's report.

#### **12.2 Constitution of the Audit Committee**

- 12.2.1 The Board shall constitute a qualified and independent Audit Committee which shall have a minimum of 3 (three) Directors with at least two-thirds of the members of the Audit Committee being Independent Directors.
- 12.2.2 All members of the Audit Committee shall be financially literate<sup>1</sup> and at least 2 (two) members shall have accounting or related financial management expertise.
- 12.2.3 The chairman of the Audit Committee shall be an Independent Director who will be elected by the members of the Audit Committee present at the committee meeting. The chairman of the Audit Committee shall be present at the AGM to answer queries from the shareholders of the Company.

#### **12.3 Powers of the Audit Committee**

- 12.3.1 The Audit Committee shall have powers to investigate any activity within its terms of reference, seek information from any Employee, obtain outside legal or other professional advice and secure attendance of outsiders with relevant expertise, if it considers necessary.
- 12.3.2 The Statutory Auditor and the Key Managerial Personnel shall have a right to be heard in the meetings of the Audit Committee when it considers the auditor's report but shall not have the right to vote.

#### **12.4 Meetings of the Audit Committee**

- 12.4.1 The Audit Committee shall meet at least 4 (four) times in a year and not more than 120 (one hundred and twenty) days shall elapse between 2 (two) meetings.
- 12.4.2 The quorum for an Audit Committee meeting shall either be 3 (three) members or three-fourths of the members of the Audit Committee, whichever is greater, with at least 2 (two) Independent Directors. Every resolution of the Audit Committee shall be passed with a vote of at least three-fourths of the members of the Audit Committee in attendance.

### **13. GRIEVANCE REDRESSAL MECHANISM**

- 13.1 The Company shall ensure that adequate steps are taken for expeditious redressal of investor complaints.
- 13.2 The Company shall ensure that it is registered on the SCORES platform or such other electronic platform or system of SEBI as shall be mandated from time to time, in order to handle investor complaints electronically in the manner specified by SEBI.
- 13.3 The Company shall file with the recognized stock exchange(s) on a quarterly basis, within 21 (twenty one) days from the end of each quarter, a statement giving the number of investor complaints pending at the beginning of the quarter, those received during the quarter, disposed of during the quarter and those remaining unresolved at the end of the quarter. The said statement shall be placed, on a quarterly basis, before the Board.

### **14. MEETINGS OF THE BOARD**

- 14.1 The Board shall hold regular meetings at the registered office of the Company, or such other location as is agreed by a majority of the Board, at least once in every 3 (three) months, and at least 4 (four) such meetings shall be held in every calendar year. The date of the next Board meeting shall be confirmed at the previous Board meeting. A meeting of the Board may be called by any Director, and the Company Secretary shall, upon requisition by a Director convene the same in accordance with this Paragraph 14.
- 14.2 The notice for any Board meeting and meeting of any Board Committees shall be sent to the Directors at least 15 (fifteen) Business Days prior to the meeting together with the agenda; provided however, that any Board meeting may be held by providing shorter notice if consent to such Board Meeting is given in writing or by electronic mode by all the Directors entitled to vote at such meeting. Such notice shall also contain all the relevant documents and supporting information for the same.
- 14.3 A Board meeting may be called at shorter notice to transact urgent business subject to the condition that at least 1 (one) Independent Director shall be present at the meeting and that the decisions taken at such a meeting shall be circulated to all the Directors and shall be final only upon ratification by at least by 2 (two) Large Shareholder nominee Directors. Further, no business shall be transacted at any Board meeting duly convened and held other than that specified in the agenda.

- 14.4 The quorum for a meeting of the Board shall require the presence of at least 9 (nine) Directors, or a higher number of Directors, as prescribed under the Act, including the presence of at least half of the total nominee directors appointed by the Large Shareholders.
- 14.5 Each Director (an "**Original Director**") shall be entitled to nominate an alternate director ("**Alternate Director**") in his/ her place and such Alternate Director shall serve in the absence of the Original Director in accordance with the provisions of the Act. No person shall be appointed as an Alternate Director for an Independent Director unless such a person is qualified to be appointed as an Independent Director.
- 14.6 Any appointment of an individual as an Alternate Director shall be done in accordance with Section 161 of the Act and shall take place as the first item of business at the Board meeting following receipt by the Company of such nomination. Upon the appointment of an Alternate Director, the Company shall ensure compliance with the provisions of the Act, including by filing necessary forms with the Registrar of Companies. The Alternate Director shall be entitled to receive notice of all meetings and to attend and vote at such meetings in place of the Original Director (including in relation to meetings of Board Committees) and generally to perform all functions of the Original Director in his absence.
- 14.7 Subject to the provisions of Paragraph 14.10 below and provisions of the Act, a decision made and/ or a resolution passed at a meeting of the Board shall be valid, only if passed at a validly constituted meeting, and such decisions/ resolutions are approved of by the majority of the Directors present and voting at such meeting of the Board.
- 14.8 A Director may attend a Board meeting through video conferencing or other audio visual means in accordance with the provisions under the Act and rules, circulars, notifications, guidelines, clarifications etc. issued thereunder.
- 14.9 A written resolution circulated in draft along with the necessary papers to all the Directors by email who are then members of the Board or a Board Committee shall be valid and effective only if approved by the requisite majority as prescribed for such matters under the Articles, as if decision on such matters were taken at a duly convened meeting of the Board or Board Committee.
- 14.10 Notwithstanding anything to the contrary in this Articles, the Board shall not make decisions or undertake any actions in relation to the following matters, unless at least three-fourths of the Directors (present and voting at a duly convened Board meeting) vote in favour of such matter:
- a) authorize or make any change in the issued, subscribed or paid-up share capital of the Company;
  - b) issue any Shares or other securities having structural or legal or preference over or ranking senior to (or *pari passu* with) the Shares with respect to any matter, including without limitation, dividend rights, voting rights or liquidation preference, either as a public offering or private sale or issue of any Shares or other securities of the Company;
  - c) reorganize the share capital of the Company, by way of fresh issuance of Shares or any securities or by redemption, retirement or repurchase/ buyback of any shares or securities;
  - d) issue of employee stock options or granting of similar benefits;
  - e) issue convertible debentures or warrants or grant any options over its shares or any stock splits or consolidation of its share capital;
  - f) make any changes (directly or indirectly) in class rights for Shares or share equivalents;
  - g) directly or indirectly declare, authorize or pay any dividend or make any distribution in relation to any Shares or share equivalents of the Company;
  - h) adopt, approve any new business plan in relation to the Company or any part of it or amend the Business Plan, in any material manner;
  - i) adopt or approve the annual budget in relation to the Company or any part of it or amend the annual budget of the Company;
  - j) adopt, amend or repeal any provision in the Company's constitutional documents;
  - k) amend or repeal or authorize any amendment or other action in respect of this Articles and/ or the Manual of Authority;
  - l) amend or repeal or authorize any amendment or other action in relation to the powers of the members of the Management Team, the terms of the appointment letter of the members of the Management Team, or the appointment or removal of members of the Management Team;
  - m) enter into derivative contracts of any kind;

- n) mergers, demergers, spin-offs, amalgamations, consolidations or any other similar form of corporate restructuring of the Company and/or its subsidiary;
- o) authorize or incur any financial indebtedness of the Company which is in excess of the limits set from time to time by the Asset Liability Committee with the approval of the Board;
- p) authorize or incur any financial indebtedness of the Company which results in the debt/ equity of the Company exceeding 5x levels or such other limit as may be approved by the Board in its review every 2 (two) years, with at least two-thirds of the Directors present voting in favour of such enhancement;
- q) incur any single item of capital or revenue expenditure by the Company (including acquiring a business or asset) greater than Rs. 10,00,00,000 (Rupees Ten Crores only);
- r) authorize or undertake any arrangement for the disposal by the Company of any assets not in the ordinary course of business;
- s) approve the agenda for the General Meeting;
- t) give or renew security for, or the guaranteeing of financial indebtedness of the Company or any third parties, or creating any encumbrance on the assets of the Company and/ or the subsidiary;
- u) divest or sell capital assets (including but not limited to a transfer, surrender, lease or exchange) by the Company, other than inter-se transfers between the Company and its subsidiary, acquisition of assets under business transfer/ slump sale agreements or businesses, creation of joint ventures/ partnerships/ subsidiaries, or any other investments or entering into any such combination with any Person;
- v) appoint, remove or replace any Statutory Auditor;
- w) amend, extend or add to any Key Management Personnel and Senior Employees incentive arrangements;
- x) enter into an agreement or arrangement between the Company and (i) any member of the Company, (ii) Key Managerial Personnel and (iii) any Related Party to any such member or Key Managerial Personnel;
- y) incorporate any subsidiary or close down, wind up or liquidate the Company or any subsidiary of the Company;
- z) acquire the whole or any part of any other business or undertaking (other than the purchase of supplies and stock in the ordinary course of business) or acquire any shares or any option over shares in the capital of any company;
- (aa) constitute a Board Committee and finalizing the role and responsibilities of such Board Committee including the committees constituted under this Articles;
- (bb) formulate, adopt or amend the terms of the Manual of Authority or any policy constituted under this Articles including, but not limited to, the policies referred to in Paragraphs 20.8 and 20.9;
- (cc) approve any expense (i) of Key Managerial Personnel and Senior Employees (above an agreed threshold); (ii) of an amount exceeding Rs. 10,00,00,000 (Rupees Ten Crores Only); (iii) resulting in a deviation from the annual budget of the Company by more than 10% (ten percent) (or such enhanced deviation as may be approved by the Board in its annual review, with at least two-thirds of the Directors present voting in favour of such enhancement);
- (dd) make any treasury or other investments by the Company;
- (ee) withdrawal of authority to members of the Management Team;
- (ff) make any material change in the nature of the Company's business;
- (gg) disposal of all or substantially all of the assets of the Company; and
- (hh) any change to the listing status of the Company's Shares.

However, no Director shall vote on matters specified above, in which such a Director is interested. An interested Director shall mean a Director who in any way, whether by himself or through any of his relatives or any firm, body corporate or other association of individuals in which he or any of his relatives is a partner, director or a member, is interested in a contract or arrangement, or proposed contract or arrangement, entered into or to be entered into by or on behalf of the Company.

## **15. SHAREHOLDER MEETING**

- 15.1 The Company shall hold at least 1 (one) General Meeting in any given calendar year. The AGM shall be held in each calendar year within 6 (six) months following the end of the previous Financial Year of the Company. All General Meetings other than the AGM shall be EGMs. All General Meetings shall be governed by the Act and the Articles.
- 15.2 The prior written notice of at least 21 (twenty one) Business Days for a General Meeting shall be given to all shareholders of the Company either in writing or through electronic mode; provided however, that any General Meeting may be held on shorter notice if consent is given in writing or by electronic mode by not less than 95% (ninety five percent) of the members entitled to vote at such meeting. All notices shall be accompanied by an agenda setting out the particular business proposed to be transacted at such General Meeting. Every notice shall specify the place, date and hour of the General Meeting and shall contain an agenda and accompanying materials with a statement of the business to be transacted thereat and where any such business consists of special business, as defined under the Act, there shall be annexed to the notice an explanatory statement in accordance with Section

102 (statement to be annexed to notice) of the Act. No business shall be transacted at any General Meeting duly convened and held other than that specified in the notice.

- 15.3 The following matters shall require the approval of two-thirds of the Votes cast in a General Meeting:
- (a) all matters in relation to a takeover of a company or acquiring a controlling or substantial stake in another company or purchase of the whole or substantially the whole of the undertaking of another company;
  - (b) appointment or removal of Independent Directors; and
  - (c) any matter referred to in Paragraph 15.10 and such other matters as the Board may resolve from time to time that requires the approval of two-thirds of the Votes cast at a General Meeting.
- 15.4 All special resolution items as per the Act shall require the approval of three-fourths of the Votes cast in a General Meeting.

#### **16. FLOW OF AUTHORITY AND MANAGEMENT TEAM**

- 16.1 In accordance with the Articles and this Articles, the Board may delegate certain powers of management to the Management Team led by the Managing Director.
- 16.2 The members of the Management Team (other than the Managing Director) shall be appointed and removed by the Managing Director, provided always that the Managing Director shall not appoint any candidate to the role of CFO unless such candidate shall have been approved by the Audit Committee.
- 16.3 The Nomination and Remuneration Committee shall have oversight over the Management Team.
- 16.4 The flow of authority with respect to the operations of the Company is set out in Paragraph 18 below.
- 16.5 The Managing Director shall report to the Board, and all officers of the Company including the other members of the Management Team shall report to the Managing Director.
- 16.6 The powers of the Managing Director shall be as set out in this Articles (approved by the Board in accordance with the Articles). The Managing Director shall also be held accountable for due compliance of the provisions of this Articles. He shall be held responsible and accountable for any deviations from the provisions of this Articles and the Manual of Authority and any such breaches shall result in the termination of his appointment as Managing Director.

#### **17. ROLES AND RESPONSIBILITY OF THE MANAGEMENT TEAM**

- 17.1 **Managing Director**  
The Managing Director will have primary responsibility for day to day operation of the Company's business and shall report to the Board.
- 17.2 **The CEO (if appointed) shall be responsible for running the day to day functioning of the Company, under the supervision of the Managing Director and the Board.**
- 17.3 **The CFO is responsible for all financial functions of the Company including:**
- (a) treasury, which includes banking, investment, hedging activity, cash management etc. within the limits defined by the Manual of Authority (once adopted);
  - (b) financial accounting and reporting;
  - (c) financial planning and control;
  - (d) property (i.e. fixed assets of the Company); and
  - (e) investor relations.
- However, in case the Company appoints a separate designated official(s) to discharge any of the above duties then such official shall be responsible to manage the said function under the directions of the Managing Director.
- 17.4 **The CRO is responsible for the following functions in relation to the Company and shall report to the Board:**
- (a) manage the implementation of all aspects of the risk function, including implementation of processes, tools and systems to identify, assess, measure, manage, monitor and report risks;
  - (b) provide an annual compliance certificate to the Board regarding the risk management practices, write off policies, credit disbursement mechanisms of the Company;
  - (c) assist in the development of and manage processes to identify and evaluate business areas' risks and risk and control self-assessments;

- (d) manage the process for developing risk policies and procedures, risk limits and approval authorities;
- (e) monitor major and critical risk issues;
- (f) manage the process for elevating control risks to more senior levels when appropriate;
- (g) manage the corporate risk and control assessment reporting process as well as manage and maintain infrastructure elements (e.g. management reporting, including reporting to senior management); and
- (h) Conduct compliance & risk assessments.

#### **18. AUTHORITY LIMITS OF THE MEMBERS OF THE MANAGEMENT TEAM**

The Board will, within 3 (three) months of first adoption of this Articles, seek to finalize and adopt a Manual of Authority which will specify in detail the matters in relation to which relevant categories of Employees may be authorized to approve routine decisions in connection with the Company's business. Until such policy and other required policies are approved by the Board, funds of the Company can only be invested with the approval of the Board and into government securities or AAA rated instruments. Until such policy is formulated and approved by the Board, the Company shall only use existing cash in its books for meeting expenses of the Company.

#### **19. GENERAL GUIDELINES AND PRINCIPLES**

- 19.1 The overall financial limits in this Articles and the Manual of Authority will apply in respect to the powers delegated to the Management Team.
- 19.2 In the event of a contradiction between this Articles and various other internal policies/ manuals/ standard operating procedures, this Articles shall prevail.
- 19.3 A position holder delegated with authority shall not approve any expenditure or disbursement of loan for his own personal benefit or for the benefit of any Related Party of the Company. If there is any requirement to approve expenses for personal expenditure in connection with the Company's business, such approval should be obtained from higher authority only.
- 19.4 Authority limits contained in the Manual of Authority are determined in Indian Rupees. Expenditures in any other currency should be converted into Indian Rupees at the appropriate exchange rate as published by the Reserve Bank of India ("**RBI**") on its official website to ensure that the correct level of authority is applied to each transaction.
- 19.5 Any deviation from the approval requirements as set out in this Articles and the Manual of Authority is considered abuse of this Articles and is prohibited. Only the Managing Director can approve deviations up to his authority limit and deviations in excess of such authority limit will have to be approved by the Board.
- 19.6 A series of transactions that should be reasonably connected with each other because of the nature of the transactions shall be considered as a single transaction for the purpose of determining the approval and authority limits envisaged in this Articles. It is prohibited to split a commitment or transaction into 2 (two) or more parts to fit within the authority limit.
- 19.7 It is also prohibited to receive services or goods from a supplier, direct selling agents, recruitment agencies or advisors on behalf of the Company or provide such services or goods to a person on behalf of the Company without having the proper authority to do so or complying with the applicable procedures.
- 19.8 The Board will, within 3 (three) months of first adoption of this Articles, seek to finalize and adopt a Gift and Entertainment Policy which will specify in detail the gifts and entertainment that are prohibited and those that can be given or received, and other record keeping requirements for the Company.
- 19.9 The Board will, within 1 (one) month of first adoption of this Articles, seek to finalize and adopt a Treasury Operations and Surplus Cash Deployment Policy which will specify in detail the guidelines and policies for the treasury operations and surplus cash deployment of the Company.
- 19.10 Notwithstanding anything to the contrary in this Articles, the Articles shall be subject to applicable law; and in the event any provision, clause or Paragraph of this Articles is inconsistent with or contravenes applicable law (from time to time), the Board shall take necessary steps to modify or amend the Articles in order to make such provision, clause or Paragraph consistent with applicable law.

## **20. TEMPORARY DELEGATION OF AUTHORITY**

Temporary delegation of authority shall be allowed in circumstances where the delegator is not physically present to sign documentation due to an extended period of absence (for instance duty travel or leave). Notwithstanding the delegation of authority, the delegator will not be absolved from his responsibility. Each delegation of authority must be evidenced in writing. The signatory signing on behalf of others must sign "pp" (post of original signatory). The delegate shall not have the authority to further delegate to a third person (e.g. signatories to whom powers have been delegated cannot delegate such powers to their subordinate staff). In the absence of such signatories, these powers move upward to the superiors of the original signatory.

## **21. WITHDRAWAL OF AUTHORITY**

The Board may withdraw the authority granted to the Managing Director and other members of the Management Team only with the approval of the three- fourth majority of the Board in accordance with this Articles.

## **22. COMPLIANCE MONITORING**

- 22.1 The Audit Committee shall verify the compliance of this Articles as a part of its regular compliance audits.
- 22.2 In the event of any occurrence or arising of any matter which is likely to have a material impact on the business or the financial position of the Company, or the Company's ability to perform its obligations under this Articles, such information shall be communicated to all Directors without delay in writing, and no later than 48 (forty eight) hours of the Company becoming aware of its occurrence. Any Director or the Large Shareholders have the right to appoint an advisor to conduct an audit of the Company thereafter, at the cost of the Company. The Company shall support such advisor in its audit.

## **23. CHANGE MANAGEMENT PROCESS**

- 23.1 This Articles may be updated from time to time in line with the Company's requirements. The Board will be responsible for the maintenance of this Articles. Any request for a change of a particular paragraph of this Articles shall be submitted to the Board and no amendment shall be effective unless approved by the Board in accordance with this Articles.
- 23.2 The Managing Director will approve any change to the authority matrix set out in this Articles, as long as it is within the authorized limits of the Managing Director to do so. Any further deviations and/ or amendments will require the approval of the Board in the manner set out in this Articles.

Subject to Paragraph 14.10(cc), changes that do not affect the Managing Director's authority but impacts Employees below the level of the Managing Director are effective once approved by the Managing Director. However, such changes need to be notified to the Board. Changes to the authority of the Managing Director, Board and Board Committees will require the approval of the Board in the manner set out in the Articles.

## **MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION**

The following contracts which are or may be deemed material have been entered or are to be entered into by our Company. These contracts and also the documents for inspection referred to hereunder, may be inspected on Working Days at the Registered Office of our Company situated at 4th Floor, Tower 3, Equinox Business Park, Off BKC, LBS Road, Kurla (West), Mumbai - 400 070, Maharashtra, India between 10 am to 5 pm on any Working Day from the date of the filing of this Draft Prospectus with Stock Exchange.

### **MATERIAL CONTRACTS**

1. Issue Agreement dated October 14, 2021 between our Company and the Lead Manager.
2. Registrar Agreement dated October 13, 2021 between our Company and the Registrar to the Issue.
3. Debenture Trustee Agreement dated [●] between our Company and the Debenture Trustee.
4. Agreed form of Debenture Trust Deed to be executed between our Company and the Debenture Trustee.
5. Public Issue Account and the Sponsor Bank Agreement dated [●], executed between our Company, the Lead Manager, the Public Issue Account Bank, Sponsor Bank and the Registrar to the Issue.
6. Lead Broker Agreement dated [●] between our Company, the Lead Manager and the Lead Broker.
7. Tripartite Agreement dated March 20, 2019 between our Company, the Registrar to the Issue and CDSL.
8. Tripartite Agreement dated March 20, 2019 between our Company, the Registrar to the Issue and NSDL.

### **MATERIAL DOCUMENTS**

1. Memorandum and Articles of Association of our Company, as amended to date.
2. Original Certificate of Incorporation dated February 10, 1993, issued by Registrar of Companies, Mumbai.
3. Revised Certificate of Incorporation dated September 26, 2018 on change of name from “Chokhani Securities Limited” to “U GRO Capital Limited”.
4. The revised Certificate of Registration No. number 13.00325 dated October 26, 2018 issued by RBI under Section 45-IA of the RBI Act upon change of name of the Company.
5. Copy of Shareholders Resolution passed at the Annual General Meeting held on September 01, 2021 approving the overall borrowing limits of the Board of Directors of our Company.
6. Copy of the Board Resolution passed by the Investment and Borrowing Committee dated October 14, 2021.
7. Copy of the resolution passed by the Investment and Borrowing Committee at its meeting held on October 14, 2021 approving this Draft Prospectus.
8. Copy of the resolution passed by the Investment and Borrowing Committee at its meeting held on [●] approving the Prospectus.
9. Letter dated October 11, 2021, by Acuite Ratings and Research Limited assigning a rating of “A (read as ACUITE A) (Outlook: Positive)” for the Issue with rating rationale.
10. Consents of the Directors, Chief Financial Officer, Company Secretary and Compliance Officer, Lead Manager, Legal Advisor to the Issue, Credit Rating Agencies, Bankers to our Company, Registrar to the Issue and the Debenture Trustee for the NCDs, Public Issue Account Bank, Refund Bank and Sponsor Bank and the Lead Brokers to include their names in this Draft Prospectus, in their respective capacities.



11. The consent of the Statutory Auditors, namely M/s. MSKA & Associates, Chartered Accountants dated October 14, 2021, for inclusion of their names as the Statutory Auditors and experts in respect of the Reformatted Financial Statements dated October 14, 2021, included in this Draft Prospectus. The consent of the Statutory Auditors has not been withdrawn as on the date of this Draft Prospectus.
12. The Statement of Tax Benefits issued by Statutory Auditors, namely M/s MSKA & Associates, Chartered Accountants dated October 14, 2021.
13. Annual Reports of our Company for the last three financial years ended March 31, 2021, 2020 and 2019.
14. Reformatted Financial Statements of our Company for the year ending March 31, 2021, 2020 and 2019
15. The limited review report dated [●] in relation to the quarter ended June 30, 2021 on the Unaudited Financial Results of our Company.
16. In-principle listing approval from NSE by its letter no. [●] dated [●].
17. In-principle listing approval from BSE by its letter no. [●] dated [●].
18. Due Diligence Certificate dated October 14, 2021 from Debenture Trustee to the Issue.
19. Due Diligence Certificate dated [●] filed by the Lead Manager with SEBI.

Any of the contracts or documents mentioned in this Draft Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the applicants, subject to compliance of the provisions contained in the provisions of the Companies Act, 2013 and other relevant statutes.

## DECLARATION

I, Shachindra Nath, the Director of the Company, hereby certifies and declare that all the relevant provisions of the Companies Act 2013 and rules prescribed thereunder to the extent applicable as on this date, the guidelines issued by the Government of India and the regulations and guidelines and circulars issued by the Reserve Bank of India and the Securities and Exchange Board of India (Issue and Listing of Non Convertible Securities) Regulations, 2021 as amended, provisions under the Securities Contracts (Regulation) Act, 1956, as amended, and rules made thereunder, including the Securities Contracts (Regulation) Rules, 1957, as amended, in connection with the Issue have been complied with and no statement made in this Draft Prospectus is contrary to the relevant provisions of any acts, rules, regulations, guidelines and circulars as applicable to this Draft Prospectus.

We further certify that all the disclosures and statements in this Draft Prospectus are in compliance with all the applicable legal requirements and true, accurate and correct in all material respects and do not omit disclosure of any material fact which may make the statements made therein, in light of circumstances under which they were made, false or misleading and that this Draft Prospectus does not contain any misstatements.

### Signed by the Board of Directors of the Company

**Shachindra Nath**

Executive Chairman & Managing Director  
DIN: 00510618

**Abhijit Sen**

Independent Director  
DIN: 00002593

**Navin Kumar Maini**

Independent Director  
DIN: 00419921

**Satyananda Mishra**

Independent Director  
DIN: 01807198

**Ranjana Agarwal**

Independent Director  
DIN: 03340032

**Karuppasamy Singam**

Independent Director  
DIN: 03632212

**Rajeev Krishnamuralilal Agarwal**

Independent Director  
DIN: 07984221

**Navin Puri**

Independent Director  
DIN: 08493643

**Manoj Kumar Sehrawat**

Non-Executive Director  
DIN: 02224299

**Amit Gupta**

Non-Executive Director  
DIN: 02282600

**Kanak Kamal Kapur**

Non-Executive Director  
DIN: 03299278

**Chetan Kulbhushan Gupta**

Non-Executive Director  
DIN: 07704601

Date: October 14, 2021

Place: Mumbai

## ANNEXURE I - DAY COUNT CONVENTION

Interest on the NCDs shall be computed on an actual/actual basis for the broken period, if any. The interest shall be calculated from the first day till the last date of every month on an actual/actual basis during the tenor of such NCDs. Consequently, interest shall be computed on a 365 day a year basis on the principal outstanding on the NCDs. However, if period from the Deemed Date of Allotment till one day prior to the next redemption date includes February 29, interest shall be computed on 366 days a-year basis, on the principal outstanding on the NCDs.

Illustration of cash-flows: To demonstrate the day count convention, please see the following table below, which describes the cash-flow in terms of interest payment and payment of Redemption Amount per NCD for all Categories of NCD Holders.

**INVESTORS SHOULD NOTE THAT THIS EXAMPLE IS SOLELY FOR ILLUSTRATIVE PURPOSES AND IS NOT SPECIFIC TO THE ISSUE**

Company	U GRO Capital Limited
Face Value	₹ 1,000
Day and Date of Allotment (tentative)	[●]
Tenure	[●]
Coupon (%) for NCD Holders	[●]
Frequency of the interest payment with specified dates starting from date of allotment	[●]
Day Count Convention	[●]

Cash Flow	Day and Date of interest / redemption payment	No. of days in Coupon / Maturity period	Amount (in ₹)
1st Coupon	[●]	[●]	[●]
2nd Coupon	[●]	[●]	[●]
3rd Coupon	[●]	[●]	[●]
4th Coupon	[●]	[●]	[●]
5th Coupon	[●]	[●]	[●]
6th Coupon	[●]	[●]	[●]
7th Coupon	[●]	[●]	[●]
8th Coupon	[●]	[●]	[●]
9th Coupon	[●]	[●]	[●]
10th Coupon	[●]	[●]	[●]
11th Coupon	[●]	[●]	[●]
12th Coupon	[●]	[●]	[●]
13th Coupon	[●]	[●]	[●]
14th Coupon	[●]	[●]	[●]
15th Coupon	[●]	[●]	[●]
16th Coupon	[●]	[●]	[●]
17th Coupon	[●]	[●]	[●]
18th Coupon	[●]	[●]	[●]
19th Coupon	[●]	[●]	[●]
20th Coupon	[●]	[●]	[●]
21st Coupon	[●]	[●]	[●]
22nd Coupon	[●]	[●]	[●]
23rd Coupon	[●]	[●]	[●]
24th Coupon	[●]	[●]	[●]
26th Coupon	[●]	[●]	[●]
27th Coupon	[●]	[●]	[●]
Principal	[●]	[●]	[●]
Maturity Value	[●]	[●]	[●]

Notes:

1. Effect of public holidays has been ignored as these are difficult to ascertain for future period except January 26, April 1, May 1, August 15, October 2, day have been taken into consideration.
2. As per SEBI Operational Circular, in order to ensure uniformity for payment of interest / redemption on debt securities, the interest/redemption payment shall be made only on a Working Day. Therefore, if the interest payment date falls on a non-Working Day, the coupon payment shall be on the next Working Day. However, the future coupon payment dates would be as per the schedule originally stipulated. In other words, the subsequent coupon schedule would not be disturbed merely because the payment date in respect of one particular coupon payment has been postponed earlier because of it having fallen on a holiday. However, if the redemption date of the debt securities falls on non- Working Day, the redemption proceeds shall be paid on the previous Working Day.
3. Deemed Date of Allotment has been assumed to be [●].
4. The last coupon payment will be paid along with maturity amount at the redemption date.

### Rating Letter - Intimation of Rating Action

Letter Issued on: October 11, 2021

Letter Expires on: **October 06, 2022**

Annual Fee valid till: **October 06, 2022**

#### Ugro Capital Limited

Equinox Business Park, Tower 3, Fourth Floor, Off  
 BKC, LBS Road, Kurla Mumbai - 400070 Mumbai  
 400070

Scan this QR Code to verify  
 authenticity of this rating



Kind Attn.: Mr. Sujit Keshkamat, Manager Treasury (Tel. No. 9819438919)

Dear Mr. Keshkamat,

Sub.: Rating(s) Assigned - Non Convertible Debentures of Ugro Capital Limited

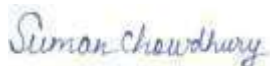
Please note that the current rating(s) and outlook, instrument details, and latest rating action for the aforementioned instrument are as under:

	Long Term Instruments	Short Term Instruments
Total Rated Quantum (Rs. Cr.)	50.00 Cr	Not applicable
Quantum of Enhancement (Rs. Cr.)	Not applicable	Not applicable
Rating	ACUITE A	Not applicable
Outlook	Positive	Not applicable
Most recent Rating Action	Assigned	Not applicable
Date of most recent Rating Action	October 11, 2021	Not applicable
Rating Watch	Not applicable	Not applicable

Acuite reserves the right to revise the ratings, along with the outlook, at any time, on the basis of new information, or other circumstances which Acuite believes may have an impact on the ratings. Such revisions, if any, would be appropriately disseminated by Acuite as required under prevailing SEBI guidelines and Acuite's policies.

This letter will expire on **October 06, 2022** or on the day when Acuite takes the next rating action, whichever is earlier. It may be noted that the rating is subject to change anytime even before the expiry date of this letter. Hence lenders / investors are advised to visit <https://www.acuite.in/> OR scan the QR code given above to confirm the current outstanding rating.

Acuite will re-issue this rating letter on **October 07, 2022** subject to receipt of surveillance fee as applicable. If the rating is reviewed before **October 06, 2022** Acuite will issue a new rating letter.



Suman Chowdhury  
 Chief Analytical Officer

Annexures: A. Details of the Rated Instrument  
 B. Details of the rating prior to the above rating action

#### Acuite Ratings & Research Limited

SEBI Registered | RBI Accredited

A-812, The Capital, G-Block, BKC, Bandra (E), Mumbai - 400051 | +91 22 49294000 SMS: +91 9969898000 |

www.acuite.in | CIN: U74999MH2005PLC155683 221

**Annexure A. Details of the rated instrument**

Bank	Facilities	Scale	Amt. (Rs. Cr)	Ratings	Rating Action
<b>Fund Based Facilities</b>					
Proposed Secured Non Convertible Debentures		Long Term	50.00	ACUITE A /Positive	Assigned
<b>Total Fund Based Facilities</b>			<b>50.00</b>		
<b>Total Facilities</b>			<b>50.00</b>		

**Annexure B. Details of the rating prior to the above rating action**

	Long Term Instruments	Short Term Instruments
Previous Rated Quantum	Not applicable	Not applicable
Rating	Not applicable	Not applicable
Outlook	Not applicable	Not applicable

**DISCLAIMER**

An Acuité rating does not constitute an audit of the rated entity and should not be treated as a recommendation or opinion that is intended to substitute for a financial adviser's or investor's independent assessment of whether to buy , sell or hold any security. Acuité ratings are based on the data and information provided by the issuer and obtained from other reliable sources. Although reasonable care has been taken to ensure that the data and information is true, Acuité , in particular, makes no representation or warranty, expressed or implied with respect to the adequacy, accuracy or completeness of the information relied upon. Acuité is not responsible for any errors or omissions and especially states that it has no financial liability whatsoever for any direct, indirect or consequential loss of any kind arising from the use of its ratings. Acuité ratings are subject to a process of surveillance which may lead to a revision in ratings as and when the circumstances so warrant. Please visit our website ([www.acuite.in](http://www.acuite.in)) for the latest information on any instrument rated by Acuité , Acuité 's rating scale and its definitions.

No. 33880-A/ITSL/OPR/CL/21-22/DEB/808

Date: October 14, 2021

To,  
**Ugro Capital Limited**  
4th Floor, Tower 3,  
Equinox Business Park,  
LBS Marg, Kurla,  
Mumbai, Maharashtra 400070

**Kind Attn: Mr. Satish Kumar**

Dear Sir,

**Consent to act as Debenture Trustee for the Public issue of Secured, Redeemable, Listed, Non-Convertible Debentures (NCDs) aggregating upto Rs. 50 crores**

This has reference to our discussion regarding the appointment of IDBI Trusteeship Services Limited (ITSL) as Debenture Trustee for the public issue of NCDs aggregating upto Rs. 50 crores. In this connection, we confirm our acceptance of the assignment.

We are agreeable for inclusion of our name as Debenture Trustee in the Disclosure document/ listing application/ any other document to be filed with the Stock Exchange(s) subject to the following conditions.

- 1) The Company hereby agree and undertakes to execute, the Debenture Trust Deed / Debenture Trustee Agreement, security documents and other necessary documents including necessary charge filling with Registrar of Companies etc. as applicable on such terms and conditions as agreed by the Debenture holders and disclose in the Information Memorandum or Disclosure Document as approved by the Debenture Trustee, within a period as per applicable law.
- 2) The Company hereby agree & undertakes to pay to the Debenture Trustee so long as they hold the office of the Debenture Trustee, remuneration as mutually agreed for their services as Debenture Trustee in addition to all legal, traveling and other costs, charges and expenses which the Debenture Trustee or their officers, employees or agents may incur in relation to execution of the Debenture Trust Deed and all other Documents affecting the Security till the monies in respect of the Debentures have been fully paid-off and the requisite formalities for satisfaction of charge in all respects, have been complied with.
- 3) The Company hereby agrees and undertakes to comply with the SEBI (Listing Obligations and Disclosure Requirement) Regulation, 2015, SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021, SEBI Circular on Uniform Listing Agreement dated October 13<sup>th</sup>, 2015; SEBI (Debenture Trustees) Regulations, 1993, SEBI Circular bearing ref. no. SEBI/HO/MIRSD/CRADT/CIR/P/2020/230 dated 12th November, 2020 and Companies Act, 2013, as may be amended from time to time and such other applicable provisions as may be applicable from time to time and the Company agree to furnish to Debenture Trustee such information as may be required by Trustee on regular basis.

Looking forward to a fruitful association with you and assuring you of our best services at all times.

Yours faithfully,

For **IDBI Trusteeship Services Limited**

**Authorised Signatory**