

7/Govt/SE/2026-27/0039
18th August, 2026

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block, Bandra-Kurla
Complex, Bandra (East),
Mumbai 400 051
Trading Symbol: PAKKA

BSE Limited
Department of Corporate Service
Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai - 400 001
Scrip Code: 516030

Sub: Investor Presentation for the first quarter ended 30th June, 2026 under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our letter dated 13th August, 2026 regarding schedule of Investors Call (Group Video Conference Call) today i.e. on Tuesday, 18th August, 2026 at 04:00 pm (IST) through Video Conference, we are enclosing herewith a presentation to be made in the Investor Call for the financial performance of the Company during for the first quarter ended 30th June, 2026.

Kindly take the above information on record. The presentation attached as above is also available on the website of the Company <https://www.pakka.com>.

Kindly bring it to the notice of all concerned.

Thanking you,

Yours faithfully,

for Pakka Limited

SACHIN
KUMAR
SRIVASTAVA
Digitally signed by
SACHIN KUMAR
SRIVASTAVA
Date: 2026.08.18 15:34:07
+05'30'

Sachin Kumar Srivastava
Company Secretary &
Corporate Finance Head

Encl: As above



INVESTOR CALL – Q1 FY 2026-27

A close-up shot of a hand wearing a blue nitrile glove. The hand is pointing its index finger into a white, rectangular, single-compartment delivery container. The container has a slightly raised rim and a small indentation in the center. In the background, there is a stack of similar white containers and a blurred bowl of food in the bottom left corner. The scene is set on a dark, textured surface.

**INTRODUCING CHUK'S NEW
DELIVERY CONTAINER**

| Q1'27 HIGHLIGHTS

1

Highest ever
quarterly revenue

2

Funding complete
and Project Jagriti
on track

3

Solid movement in
Food Services and
building of effective
outsourcing model

4

Delivery ware
customer success
and ordering of first
facility

5

Building of effective
flexC base material.
Pilot trials final.

BUSINESS PERFORMANCE

FINANCIAL PERFORMANCE – Q1' FY-27

REVENUE

119.60 Cr.

vs 84.26 Cr. in Q1' FY-26
vs 104.49 Cr. In Q4' FY-26

▲ **42 %** Q1' FY-26

▲ **14 %** Q4' FY-26

EBITDA

17.85 Cr.

vs 13.61 Cr. in Q1' FY-26
vs 13.11 Cr. In Q4' FY-26

▲ **31 %** Q1' FY-26

▲ **36 %** Q4' FY-26

PBT

8.77 Cr.

vs 6.54 Cr. in Q1' FY-26
vs 5.52 Cr. In Q4' FY-26

▲ **34 %** Q1' FY-26

▲ **59 %** Q4' FY-26

WRAP & CARRY

FINANCIAL PERFORMANCE – Q1' FY-27

REVENUE

101.14 Cr.

vs 70.49 Cr. in Q1' FY-26
vs 87.62 Cr. In Q4' FY-26

 **43%** Q1' FY-26

 **15%** Q4' FY-26

PBT

10.39 Cr.

vs 7.15 Cr. in Q1' FY-26
vs 12.42 Cr. In Q4' FY-26

 **45%** Q1' FY-26

 **16%** Q4' FY-26

CHALLENGES

- PM4 start-up - Nov'26
- Product adoptability in the market
- Middle-East market crises
- High cost of finance

WAY FORWARD

- Major equipment work - 85% completed
- New power boiler & recovery boiler start-up - Sep'26
- Europe pilot trial - Sep'26
- Customer sample availability - Sep'26
- Exploring alternative markets in Australia
- Timely PM4 commissioning

An aerial photograph of a large industrial complex, likely a steel mill or refinery. In the foreground, a large building with a reddish-brown roof is visible. A tall, lattice-structured crane stands prominently in the center. The background shows more industrial buildings, storage tanks, and a hilly landscape. The text "PROJECT JAGRITI PROGRESS" is overlaid in large, bold, yellow letters, flanked by two horizontal red lines.

PROJECT JAGRITI PROGRESS

FOOD SERVICES

FINANCIAL PERFORMANCE – Q1' FY-27

REVENUE

18.45 Cr.



34%

vs 13.77 Cr. (Q1' FY-26)



9%

vs 16.87 Cr. (Q4' FY-26)

PBT

-1.62 Cr.

-0.61 Cr.

Q1' FY-26

-6.91 Cr.

Q4' FY-26

FINANCIAL PERFORMANCE – Q1' FY-27

+34%

REVENUE GROWTH

From ₹13.77 Cr. to
₹18.45 Cr. YOY

Our strongest start
yet

+46%

B2B GROWTH

From ₹11.4 Cr. to
₹16.5 Cr.

The engine of the
Quarter

3 → 12

RETAIL CHAINS LIVE

9 new chains live across
Quick-Commerce, E-
Commerce, and Modern
Trade

FY27

BREAK-EVEN YEAR

On track to break even
this year – after nearly a
decade of losses.

GUIDANCE FOR THE YEAR

The growth trend will continue through the year – and with fixed costs holding, we expect to break after years of losses.

GROW B2B

- 22 new cities and 34 accounts added in Q1
- Deeper distributor and reseller network
- Momentum continues through the festive season

SCALE B2C

- Retail scaling ~3x, new chains added continuously
- Live across quick and E-commerce and Modern Trade
- New chains are the primary growth driver

OPTIMISE COGS

- Aggressively asset-light capacity to meet demand
- Fixed costs will not rise in line with revenue
- Gross margin on incremental sales flows straight to the bottom line

NEW PRODUCTS

- Delivery range developed; cost optimization underway
- Large-scale trials in progress with marquee customers
- A new category to widen the base

PRODUCT DEVELOPMENT PLAN

BUILDING FLEXC BASE



TARGET APPLICATIONS

40-60 GSM bleached and unbleached

BUILDING PAKKA CENTRE FOR MATERIAL SCIENCES

Research

- Base Materials
- Biotech
- Conversion
- Biodegradation
- Valorization

Applications

- Flexibles
- Wrap
- Carry
- Food Service
- Rigids

Collaborations

- Incubation
- Acceleration
- Global R&D
- Customers
- Convertors

Exploration

- LLM Building
- Cross Pollination
- Biomimicry
- Fermentation
- Design

Talent Attraction

- Global Uni tie-ups
- Infrastructure
- Facilities
- Internships
- Leadership



Q2 2026 COMMITMENTS

Jagriti

Commission Recovery & Power. PM4 readiness

Delivery

Set up initial facility for launch

Innovations

Establish Material Science Centre

flexC

Pilot trials complete and soft launch

Profitability

Effective performance

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This presentation may contain certain forward-looking statements, including statements relating to the Company's strategies, objectives, plans, estimates, expectations, projections, outlook, future financial or operating performance, capital expenditure, capacity expansion, commissioning schedules, product development and market opportunities. Forward-looking statements can generally be identified by words or expressions such as "believe," "expect," "anticipate," "intend," "plan," "estimate," "project," "target," "aim," "may," "will," "should," "could," "would," "continue" or similar expressions.

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THANK YOU!

