

7/Govt/SE/2025-26/0052

1st February, 2026

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block, Bandra-Kurla
Complex, Bandra (East),
Mumbai 400 051
Trading Symbol: PAKKA

BSE Limited
Department of Corporate Service
Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai - 400 001
Scrip Code: 516030

Sub: Investor Presentation for the third quarter and nine months ended 31st December, 2025 under Regulation 30 read with Schedule III, Part A, Para A of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 read with Schedule III, Part A, Para A of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our earlier intimation dated 28th January, 2026 regarding the schedule of Investor Call (Group Video Conference Call) on Monday, 2nd February, 2026 at 09:30 a.m. (IST), we are enclosing herewith the Investor Presentation to be made in the Investor Call for the financial performance of the Company for the third quarter and nine months ended 31st December, 2025.

Kindly take the above information on record. The investor presentation is also available on the website of the Company: <https://www.pakka.com>.

Thanking you,

Yours faithfully,
for Pakka Limited

Sachin Kumar Srivastava
Company Secretary & Legal Head

Encl: Investor Presentation



INVESTOR CALL – Q3 FY 2025-26

KEY DEVELOPMENTS





PROJECT JAGRITI PROGRESS

INDIA BUSINESS PERFORMANCE

FINANCIAL PERFORMANCE – Q3' FY-26

REVENUE

99.64 Cr.

vs 111.44 Cr. in Q3' FY-25
vs 78.39 Cr. In Q2' FY-26

▼ **11%** Q3' FY-25

▲ **27%** Q2' FY-26

PBT

12.75 Cr.

vs 17.46 Cr. in Q3' FY-25
vs 0.40 Cr. In Q2' FY-26

▼ **27%** Q3' FY-25

▲ **32 X** Q2' FY-26

WRAP & CARRY

FINANCIAL PERFORMANCE – Q3' FY-26

REVENUE

82.80 Cr.

vs 94.69 Cr. in Q3' FY-25
vs 62.65 Cr. In Q2' FY-26

▼ **13%** Q3' FY-25

▲ **32%** Q2' FY-26

PBT

15.02 Cr.

vs 19.70 Cr. in Q3' FY-25
vs 1.46 Cr. In Q2' FY-26

▼ **24%** Q3' FY-25

▲ **10 X** Q2' FY-26

FOOD SERVICES

FINANCIAL PERFORMANCE – Q3' FY-26

REVENUE

16.84 Cr.



0.5%

vs 16.75 Cr. (Q3' FY-25)



7%

vs 15.74 Cr. (Q2' FY-26)

PBT

-2.26 Cr.

-2.23 Cr.

Q3' FY-25

-1.06 Cr.

Q2' FY-26

BUSINESS HIGHLIGHTS



Revenue growth initiatives showing results; strong trajectory ahead



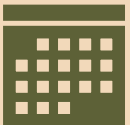
Delivery Range launch in Q4 with key strategic partnerships under negotiation



B2C revenue increased 80% YoY for the first 3 quarters improving the gross margins



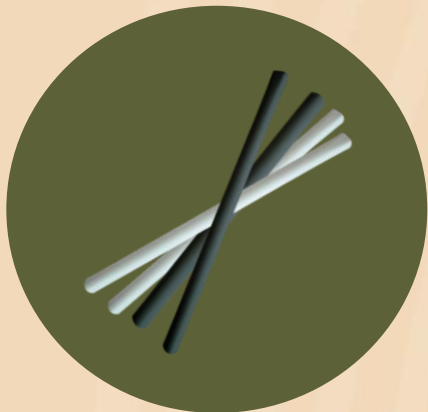
High-margin products such as Clamshells, and Meal Trays with Lids added to boost revenue & profitability



2 online retail and 3 offline retail channels added in Q3.

Another 5 online and offline big box retail channels expected to be added in Q4 covering a significant portion of the online B2C and offline B2B retailers.

PRODUCT HIGHLIGHTS



- New product launches have significantly contributed to the sales and gross margin in Q3
- New launches to double the product portfolio in the second half underway
- Strong pipeline of new products to be launched in Q4:
 - Leak-proof Delivery Range (Containers and Meal Trays)
 - Sipper Lids and Dip Cups
 - Ancillaries: Straws & Cutlery
- Building to offer a complete compostable packaging portfolio

QUARTERLY PLAN

Q3'26 COMMITMENTS AND PROGRESS

Delivery range launch > Readiness achieved

Product range rationalisation for wrap and carry > In progress

India CEO and Innovations Lead final > In progress

Flexi structures build up and scaling > In progress

Moulded fibre project acceleration in Guatemala > Refocus

Q4'26 COMMITMENTS

Delivery range launch as per timeline

Further efficient PM3

Innovations direction progress

Metalised cost optimisation and NM structure final

Energise project Jagriti



THANK YOU!



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