H1 FY2012

- **Net revenues at Rs 1,356.8 crore; higher by 22.2%**
- **Operating profits up by 27.2% at Rs 388 crore**
  - **EBIDTA Margins higher at 28.6%**
- **PAT grows by 16.3% to Rs 165.3 crore**

New Delhi, November 4, 2011: Tulip Telecom Limited (Tulip), India's leading Enterprise Data Service provider, today announced its audited financial results for the second quarter and half year September 30, 2011.

Highlights

Transition from Enterprise Data Connectivity (EDC) player to Enterprise Data Services (EDS) provider complete by deploying a 'Three Pronged Strategy'

Geographical reach & Coverage:

- Regional offices and branches in almost all states of the country to deeper penetrate into customer accounts and improve relations
- Created one of the largest integrated fibre and wireless "last mile" networks in the country to provide high quality end-to-end data connectivity solution

Product Reach:

- Focus of the sales team to increase wallet share per customer by offering end-to-end Data and Connectivity solutions
- Product offerings include ILD, MPLS/IP VPN, Bulk Internet, Data Centers and Managed services (Hosting, Co-location, Cloud, VoIP, etc)

Vertical Reach

- Leading professionals from the industry now on board – to drive business across each verticals viz. BFSI, Enterprise, Channels, IT & ITeS, Media and Healthcare, Government, Managed services etc

Focus on manpower rationalization and cost optimization

- Increased responsibility on existing employee base to increase productivity – manpower roll expected to stay stable
- Outsourcing low value and non-core activities to improve cost efficiency

Fibre segment enabling higher wallet share per customer through expanded product & service offerings

- 83% of new connectivity orders were received on fibre
- Continued focus on expanding fibre rings in existing cities whilst prudently exploring opportunities to increase presence in newer cities depending on the customer demand
    - Owned and leased 'last-mile' fibre network spans over 16,500 kms

National Long Distance (NLD) fibre between Mumbai and Chennai expected to be completed by Q4 FY12

- Laying 1,200 kms NLD Fibre at a total capex of Rs. 60 crore
- Route covers prominent cities like Mumbai, Pune, Belgaum, Bengaluru and Chennai. Connects two main landing stations in the country to Tulip's main Data Center at Bengaluru. Backup fibre circuit taken from another Service Provider to provide redundancy.
- Given the Company's existing bandwidth requirement in this trunk route and demand anticipated for its new Data Centre venture, the Company expects a payback of around two years

Leveraging Hutchison Global Communications' (HGC) network to expand International Data Connectivity segment

- Won orders from Indian Space Research Organization (ISRO) (to provide connectivity to Brazil & Brunei and from Punjab National Bank (to provide connectivity to Kabul) amongst others, since delivered.
- Looking to deepen existing customer relations and pursue Indian companies with global footprint

Order flow from Government projects to provide healthy impetus to performance

- Won order from Pune Zilla Parishad to connect 600 primary schools on Tulip MPLS Cloud for providing e-Learning content
- Execution of Uttar Pradesh and Gujarat R-APDRP projects complete – billing commenced

Added various customers in Enterprise Data Services

- Added several new customers during the quarter including Sahara India Financial Corporation, Tata Interactive, Euronet, IIHT among others.

Managed Services segment witnessing healthy traction

- Increasing product basket to include services like Convergent solutions for Voice, Data and Video, Network Solutions, Hosting and Managed Security
- Won order from TCS worth Rs 19 crore to manage the network for their APDRP projects

Streamlining Tulip's leadership structure from Tulip Data Center

- **Mr. Sanjay Bhutani** joined Tulip as new **Chief Operating Officer** – South. He brings with him 16 years of rich experience of having worked with companies like Bharti Airtel, Vodafone, HFCL and TCIL. He has worked in the Senior Leadership Role as Vice President-B2B Business in Bharti. With this, Mr. A.S. Raj Gopal assumes exclusive responsibility of CEO, Tulip Data City.

Awards & Accolades

- Tulip was awarded the **Business Innovation award** and the **Best Talent Management Company** award at the **Asian Leadership Awards 2011** in Dubai, UAE. The award honors the continuous spirit of innovation as displayed by Tulip in the Enterprise Data Services space in India and recognizes the company's Leadership Action for Talent Management Initiatives.

- A survey by Data Quest ranked Tulip Telecom at 15th position among the top 20 best paymasters in the country in 2011, which is a 20 points jump from its last year's standing. The survey also enumerates Tulip Telecom among the top 5 paymasters in the country for employees within the experience bracket of 2-5 years.
- Tulip Telecom was ranked at number 7 in the Data Quest survey for Best IT Employers which is a 9 point jump from last year's standing of 18

Emphasis on expanding Data Center (DC) – commitment to Domestic and Overseas customers to support their business needs

Operational Highlights

- Operations to commence in Q3 FY12: first tranche of 10,000 sq. ft. (out of 30,000 sq. ft.) order to be delivered to Hewlett-Packard's (HP) Global Data Centre Team. Tulip to offer co-location services to HP and will provide space, power, cooling & seating for their employees.
- Won co-location order from IBM for 5,000 sq. ft. Tulip will offer connectivity, space, power, cooling & seating space
- Visible funnel of 175,000 sq. ft.
    - Undertaking aggressive sales and marketing activities to achieve targeted booking – targeting 25% of total space committed to be sold by the end of FY 2012.

Organizational Structure:

- Functional heads in place to realize the potential of DC venture - appointed Mr. K M Aswin Kumar us as the CFO – Datacenter for Tulip Data Center Services Private Ltd. Mr. Aswin Kumar has over 18 years of relevant industry experience and has earlier worked in various capacities with Indus Towers Ltd and ITC. With this, the leadership structure for the TDC organization is in place.

Commenting on the H1 FY2012 results, Lt. Col. H. S. Bedi, Chairman & Managing Director of Tulip Telecom, said:

"Our three pronged strategy has rapidly enabled the Company evolve as an integrated Enterprise Data Service player from an Enterprise Data Connectivity provider, which we believe will facilitate strong growth going forward. As we move ahead, we continue to map opportunities as they emerge and prudently take investment decisions that are necessary to maintain a leadership position and deliver sustainable growth. The future looks promising and we believe that we are well-positioned to take advantage of the immense opportunity arising from the Enterprise Data Services market given our end-to-end data and service offerings."

Mr. Sanjay Jain, CEO of Tulip Telecom, further added on the operational and financial performance:

"Our end-to-end product and service offering combined with deepening relations with our customers is demonstrating results and is reflected in the healthy operational and financial performance in an environment that is challenging. We are witnessing healthy client traction across most of our business segments and we expect this momentum to continue in the future. Improvement in operating margin is a reflection of various strides undertaken by the Company to realign the business model in order to enhance efficiency.

I am pleased to share that our DC operations would be soon live with delivery of the first tranche of the HP order. We are also enthused with the response and currently have a funnel of 175,000 sq. ft. thereby giving us the confidence of scaling up the operations considerably.

We continue to focus on enhancing the wallet share per customer by deeply mining customer relationships through our end-to-end data solution package. This, we believe, will not only enable us to increase our share in the Enterprise Data Service market but also translate into superior performance going forward."

Q2 FY2012 financial performance (compared with Q2 FY2011)

- Net revenues increase to Rs 703 crore; up 20% from Rs. 585.0 crore
- Operating profits (before Other Income) higher by 24.4% to Rs 203.2 crore from Rs. 163.4 crore
    - Operating margins increased to 28.9% compared to 27.9%
- PAT improves by 11.6% to Rs 87.1 crore as compared to Rs. 78.1 crore
- Diluted EPS at Rs 5.36

H1 FY2012 financial performance (compared with H1 FY2011)

- Net revenues higher by 22% to Rs 1356.8 crore from Rs. 1,110.2 crore
- Operating profits (before Other Income) increase to Rs 388 crore; up 27.2% from Rs. 305.1 crore
    - Operating margins increased to 28.6% compared to 27.5%
- PAT rises 16.3% to Rs 165.3 crore as compared to Rs. 142.3 crore
- Diluted EPS at Rs 10.17

Break up of order Input in Q2 across Products and Services

Particulars	% of total
Data Connectivity	62
Managed Services (including Data Center)	32
Network Integration	6

New Order Input across Fiber & Wireless in connectivity in terms of revenue

Particulars	Q2 FY2012	Q1 FY2012
Fiber	83%	80%
Wireless	17%	20%

Connectivity Order Input bifurcation between One time and recurring in terms of revenue

Particulars	Q2 FY2012
One Time	30%
Recurring	70%

Capex as a percentage of Revenue & EBIDTA

Particulars (Rs. crore)	2009-10	2010-11	H1 FY 2012
Revenue	1,965	2,351	1356.8
EBIDTA	526	663	388.0
Capex	453	526	285.1
Capex as % of EBIDTA	86%	79%	73%
Capex as % of Revenue	23%	22%	21%

Note: Capex excludes TDC. For H1 FY2012, Capex also excludes adverse foreign exchange fluctuation impact of INR 43.5Crores

Debt Profile

Debt	H1 FY 2012
Long Term Debt as a % of Total Debt	88%
Short Term Debt as a % of Total Debt	12%
Average Cost of Debt (%)	10.52%

– ENDS –

Attached: Financial overview and results table

About Tulip Telecom

Tulip Telecom Ltd. (BSE: 532691/NSE: TULIP) is India's leading Enterprise Communications Service provider. The Company's data network has the largest reach of over 2,000 locations in India and partnerships to reach every part of the world. The Company has a global presence with over 3,539 employees and more than 2,400 customers. Tulip designs, implements and manages communication networks of large enterprises on long term contracts to include enterprise communications connectivity, network integration, managed and value added services.

For more information on the Company, please log on to *www.tulip.net* or contact:

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Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Tulip Telecom Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

Financial Overview (Consolidated)

(All figures in Rs. crore unless stated otherwise)

Particulars	Q2 FY2012	Q2 FY2011	% Shift	H1 FY2012	H1 FY2011	% Shift
Net Sales	702.9	585.0	*20.1*	1,356.8	1,110.2	*22.2*
Operating Profit	203.2	163.4	*24.4*	388.0	305.1	*27.2*
Operating Margin (%)	***28.9***	***27.9***	**-**	**28.6**	**27.5**	**-**
Depreciation	50.2	42.0	*19.5*	98.7	79.5	*24.1*
Interest	34.5	19.0	*81.5*	66.4	37.4	*77.5*
PBT (Operating)	118.4	102.5	*15.7*	219.2	182.2	*18.5*
Other Income*	(2.6)	1.4	-	(3.7)	0.0	-
PBT (Total)	115.9	103.8	*11.7*	219.2	188.3	*16.5*
Tax Expense	28.8	25.8	*11.6*	53.9	46.0	*17.2*
PAT	87.1	78.1	*11.6*	165.3	142.3	*16.3*
EPS – In Rs. (Diluted)	5.36	4.81	*11.6*	10.17	8.76	*16.0*

* Reflected as Other Income in the statutory results table attached with this release

- **Net sales** improved on the back of increasing order flow from high bandwidth fiber services and stable recurring revenues from existing customers
- **EBIDTA margins** expanded to 28.9% during the quarter:
  - Improving contribution from fiber and managed services/DC business
  - Lower bandwidth costs due to bulk purchases
  - New subscribers on the existing infrastructure leading to economies of scale - lower cost per subscriber
- **Interest expense** for the quarter increased by 81.5% at Rs 34.5 crore
  - Overall cost of funds is 10.52%
- **PAT** witnessed a healthy growth resultant to higher operating margins
  - The Company is now in the second leg of 80 I (A) benefit post 5 years of operations
  - Effective tax rate at 24.8%

Balance Sheet Snapshot (Consolidated)

Particulars (Rs. crore)	September 30, 2011	June 30, 2011	March 31, 2011
Gross block/CWIP	2613.0	2,323.0	2,186.4
Net worth	1377.9	1,290.0	1,212.5
Total debt	2220.6	1,922.0	1,776.9
Break-up of total debt			
- FCCB	481.0	435.0	439.2
- Others	1739.6	1,487.0	1337.6
Cash & Cash Equivalents	324.2	276.0	250.4
Total Debt to Equity (times)	1.61	1.49	1.47
Net Debt to Equity (times)	1.38	1.28	1.26
Total Debt to EBIDTA (times)	2.73	2.60	2.68
ROCE (%) Annualized*	19.7	19.0	18.7

Consolidated

*excluding Qualcomm and SADA related investments

Breakup of Capex during 6 month period of April to September 2011 is as follows:

Tulip Telecom Limited (standalone) – INR 285.1 Crore

Tulip Telecom Limited(standalone- Fx Fluctuation) – INR 43.5 Crore

Tulip Data Center – INR 97.9 Crore

Financial Snapshot of Tulip Data Center Services Pvt. Ltd.

Particulars (Rs. crore)	Q2 FY 2012
Operating Profit	(1.6)
Fixed Assets	186.3
Goodwill	124.4
Net Current Assets	11.9
Capital Employed	334.4
Shareholder's funds	214.0

– ENDS –

Tulip Telecom Ltd.

Regd. Office : C-160, Okhla Industrial Area, Phase-I,New Delhi - 110 020

CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED 30 September, 2011 (Rs. in Lacs)

PARTICULARS		UNAUDITED		UNAUDITED		AUDITED
		Quarter Ended		Year To Date		Year Ended
		30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011
1	(a) Net Sales/Income from Operations	70,294.70	58,528.00	135,683.00	111,070.80	235,105.04
	(b) Other Operating Income	-	-	-	-	-
	Total Revenue	**70,294.70**	**58,528.00**	**135,683.00**	**111,070.80**	**235,105.04**
2	**Expenditure**					
	a) Increase/(Decrease) in stock in Trade & WIP	55.23	1,204.30	67.43	2,235.27	3,045.47
	b) Consumption of raw materials	-	-	-	-	-
	c) Purchase of Traded Goods/Services	44,379.48	37,136.61	86,159.19	70,851.59	148,836.60
	d) Employees cost	3,387.87	2,186.13	6,377.32	4,349.22	9,464.21
	e) Depreciation	5,022.04	4,195.43	9,872.94	7,945.29	17,138.88
	f) Other expenditure	2,155.94	1,671.69	4,281.86	3,135.80	7,450.59
	g) Total Expenditure	**55,000.56**	**46,394.16**	**106,758.74**	**88,517.16**	**185,935.75**
3	Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	15,294.13	12,133.84	28,924.25	22,553.64	49,169.30
4	Other Income	(257.19)	137.69	(365.01)	3.91	9.86
5	**Profit before Interest & Exceptional Items (3+4)**	**15,036.95**	**12,271.53**	**28,559.25**	**22,557.56**	**49,179.16**
6	Interest	3,451.48	1,896.23	6,642.82	3,744.36	8,531.60
7	**Profit after Interest but before Exceptional Items (5-6)**	**11,585.46**	**10,375.30**	**21,916.42**	**18,813.19**	**40,647.56**
8	Exceptional Items	-	-	-	-	-
9	**Profit (+)/Loss (-) from Ordinary Activities before tax (7+8)**	**11,585.46**	**10,375.30**	**21,916.42**	**18,813.19**	**40,647.56**
10	Tax expense	2,878.91	2,575.70	5,388.15	4,602.48	10,006.83
11	**Net Profit (+)/Loss (-) from Ordinary Activites after tax (9-10)**	**8,706.55**	**7,799.60**	**16,528.27**	**14,210.72**	**30,640.73**
12	Extraordinary Item	-	-	-	-	-
13	**Net Profit (+)/Loss (-) for the period (11-12)**	**8,706.55**	**7,799.60**	**16,528.27**	**14,210.72**	**30,640.73**
14	Paid up equity share capital (Face value of Rs. 2 each)	2,900.00	2,900.00	2,900.00	2,900.00	2,900.00
15	Reserve excluding Revaluation Reserve as per balance sheet of previous accounting year	-	-	134,885.77	104,120.51	118,353.02
16	Debenture Redemption Reserve	-	-	5,104.17	7,520.83	5,104.17
17	Earning Per Share					
	a) Before Extraordinary Items for the period					
	i) Basic Earning Per Share (Rs.)	6.00	5.38	11.40	9.80	21.13
	ii) Diluted Earning Per Share (Rs.)	5.36	4.80	10.17	8.75	18.86
	b) After Extraordinary Items for the period					
	i) Basic Earning Per Share (Rs.)	6.00	5.38	11.40	9.80	21.13
	ii) Diluted Earning Per Share (Rs.)	5.36	4.80	10.17	8.75	18.86
18	Debt Equity Ratio	1.61	1.29	1.61	1.29	1.47
19	Interest Service Coverage Ratio	5.81	8.68	4.97	6.92	6.60
20	Public Shareholding					
	- Number of shares	45,001,500	45,001,500	45,001,500	45,001,500	45,001,500
	- Percentage of shareholding	31.04%	31.04%	31.04%	31.04%	31.04%
21	Promoters and Promoter Group Shareholding					
	a) Pledged / Encumbered					
	- Number of shares	17,160,000	14,875,000	17,160,000	14,875,000	17,417,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	17.16%	14.88%	17.16%	14.88%	17.42%
	- Percentage of shares (as a % of the total share capital of the company)	11.83%	10.26%	11.83%	10.26%	12.01%
	b) Non - encumbered					
	- Number of shares	82,838,500	85,123,500	2,839,700	85,123,500	82,581,500
	- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	82.84%	85.12%	82.84%	85.12%	82.58%
	- Percentage of shares (as a % of the total share capital of the company)	57.13%	58.71%	57.13%	58.71%	56.95%

Tulip Telecom Ltd.

Regd. Office : C-160, Okhla Industrial Area, Phase-I,New Delhi - 110 020

UNCONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED 30 September, 2011 (Rs. in Lacs)

	PARTICULARS	UNAUDITED		UNAUDITED		AUDITED
		Quarter Ended		Year To Date		Year Ended
		30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011
1	(a) Net Sales/Income from Operations	70,290.36	58,503.00	135,674.34	111,020.80	235,066.42
	(b) Other Operating Income	-	-	-	-	-
2	**Expenditure**					
	a) Increase/(Decrease) in stock in Trade & WIP	55.23	1,204.30	67.43	2,235.27	3,045.47
	b) Consumption of raw materials	-	-	-	-	-
	c) Purchase of Traded Goods/Services	44,377.77	37,136.61	86,155.76	70,851.59	148,829.74
	d) Employees cost	3,316.02	2,171.13	6,253.28	4,319.22	9,387.47
	e) Depreciation	4,954.71	4,195.43	9,805.61	7,945.29	17,053.58
	f) Other expenditure	2,065.78	1,654.69	4,119.39	3,101.80	7,269.54
	g) Total	**54,769.50**	**46,362.16**	**106,401.47**	**88,453.17**	**185,585.80**
3	Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	15,520.86	12,140.84	29,272.87	22,567.63	49,480.61
4	Other Income:	(257.16)	137.69	(365.01)	3.91	9.77
5	**Profit before Interest & Exceptional Items (3+4)**	**15,263.70**	**12,278.53**	**28,907.86**	**22,571.54**	**49,490.38**
6	Interest:	3,451.47	1,896.23	6,642.77	3,744.36	8,529.99
7	**Profit after Interest but before Exceptional Itmes (5-6)**	**11,812.23**	**10,382.30**	**22,265.09**	**18,827.18**	**40,960.39**
8	Exceptional Items.	-	-	-	-	-
9	**Profit (+)/Loss (-) from Ordinary Activities before tax (7+8)**	**11,812.23**	**10,382.30**	**22,265.09**	**18,827.18**	**40,960.39**
	Frindge Benefit Tax					
10	Tax expense	2,878.92	2,575.70	5,388.15	4,602.48	10,006.83
11	**Net Profit (+)/Loss (-) from Ordinary Activites after tax (9-10)**	**8,933.31**	**7,806.60**	**16,876.94**	**14,224.70**	**30,953.56**
12	Extraordinary Item:	-	-	-	-	-
13	**Net Profit (+)/Loss (-) for the period (11-12)**	**8,933.31**	**7,806.60**	**16,876.94**	**14,224.70**	**30,953.56**
14	Paid up equity share capital (Face value of Rs. 2 each)	2,900.00	2,900.00	2,900.00	2,900.00	2,900.00
15	Reserve excluding Revaluation Reserve as per balance sheet of previous accounting year	-	-	135,613.73	104,734.38	118,751.49
16	Debenture Redemption Reserve	-	-	5,104.17	7,520.83	5,104.17
17	Earning Per Share					
	a) Before Extraordinary Items for the period					
	i) Basic Earning Per Share (Rs.)	6.16	5.38	11.64	9.81	21.35
	ii) Diluted Earning Per Share (Rs.)	5.50	4.81	10.39	8.76	19.05
	b) After Extraordinary Items for the period					
	i) Basic Earning Per Share (Rs.)	6.16	5.38	11.64	9.81	21.35
	ii) Diluted Earning Per Share (Rs.)	5.50	4.81	10.39	8.76	19.05
18	Debt Equity Ratio	1.51	1.25	1.51	1.25	1.44
19	Interest Service Coverage Ratio	5.02	7.33	5.02	6.92	6.63
20	Public Shareholding					
	- Number of shares	45,001,500	45,001,500	45,001,500	45,001,500	45,001,500
	- Percentage of shareholding	31.04%	31.04%	31.04%	31.04%	31.04%
21	Promoters and Promoter Group Shareholding					
	a) Pledged / Encumbered					
	- Number of shares	17,160,000	14,875,000	17,160,000	14,875,000	17,417,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	17.16%	14.88%	17.16%	14.88%	17.42%
	- Percentage of shares (as a % of the total share capital of the company)	11.83%	10.26%	11.83%	10.26%	12.01%
	b) Non - encumbered					
	- Number of shares	82,838,500	85,123,500	82,838,500	85,123,500	82,581,500
	- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	82.84%	85.12%	82.84%	85.12%	82.58%
	- Percentage of shares (as a % of the total share capital of the company)	57.13%	58.71%	57.13%	58.71%	56.95%

On Behalf of the Board of Directors

Place : New Delhi
Date : 04-11-2011

Lt. Col. (Retd.) H.S. Bedi
Chairman & Managing Director

Notes:-

1. The above un-Audited financial results were duly reviewed by the audit committee and were approved by the Board of Directors in their meeting held on November 04, 2011 respectively.
2. The Statutory Auditors have carried out the limited review of the above financial results.
3. Prior period/year figures have been regrouped/reclassified wherever necessary to conform to this period's classification.
4. The subsidiaries considered in the consolidated financial statement as on September 30 , 2011 are wholly owned subsidiaries, namely M/s Tulip Data Center Services Pvt. Ltd. M/s Tulip IT Services Singapore Pte Ltd., Tulip SWAN IT Services Ltd & Tulip Telecom Inc., USA.
5. The standalone un- Audited Financial Results can be viewed on the Company's website i.e. www.tulip.net and can also be viewed on the website of NSE and BSE i.e. www.nseindia.com and www.bseindia.com respectively
6. During the quarter the Company had received 5 no. of investor complaints . All the investors complaints have been resolved to the satisfaction of the investors. No complaints were pending for resolution either at the beginning or at the end of the September quarter.
7. The company operates in single segment i.e., 'Telecom' and therefore separate segment reporting is not applicable.
8. We have continued to exercise the option available in notification issued by Ministry of Corporate Affairs vide GSR 225(E) dated 31st March, 2009 on Accounting Standard (AS) 11, in which accounting period was extended till 31st March, 2012 vide subsequent notification dated 11th May, 2011. Henceforth, as on 30th September, 2011, the company has added Rs. 4351.02 lacs to fixed assets on account of fluctuation in rate of foreign currency long term assets and liabilities
9. The text of the above statement was approved by the Board of Directors at their meeting held on November 4, 2011.

For more details, visit our website at http://www.tulip.net

For and on Behalf of Audit Committee

Place : New Delhi
Date : 04-11-2011

Lt. Col. (Retd.) H.S. Bedi
Chairman

STATEMENT OF ASSETS AND LIABILITIES			
			Rs. In lacs
	Particulars	As On	
		30.09.2011	30.09.2010
	SOURCES OF FUNDS	Unaudited	Unaudited
1	SHAREHOLDER'S FUND		
	(a) Share Capital	2,900.00	2,900.00
	(b) Reserves and Surplus	134,885.77	104,120.51
2	LOAN FUNDS		
	(a) Secured Loan	153,385.64	80,162.64
	(b) Unsecured Loan	68,675.80	57,608.45
3	DEFERRED TAX LIABILITY (NET)	345.66	372.08
	TOTAL	**360,192.88**	**245,163.69**
	APPLICATION OF FUNDS		
4	Goodwill	12,442.45	-
5	Fixed Assets	210,108.45	148,603.77
6	Investments	15,545.41	14,868.08
7	CURRENT ASSETS, LOANS AND ADVANCES		
	a) Inventories	9,992.13	9,114.50
	b) Sundry Debtors	73,895.18	60,445.28
	c) Cash and Bank Balances	32,415.83	18,764.71
	d) Loans and Advances	30,140.88	18,502.59
	e) Other Current Assets	5,729.45	1,150.41
		152,173.46	107,977.49
8	Less: Currents Liabilites and Provisions		
	a) Current Liabilities	25,734.95	23,661.06
	b) Provisions	5,359.75	2,659.40
		31,094.70	26,320.46
	Net Current Assets	121,078.76	81,657.03
9	Miscellaneous Expenditure (not written off or adjusted)	1,017.81	34.81
	TOTAL	**360,192.88**	**245,162.69**

On Behalf of the Board of Directors

Place : New Delhi
Date : 04-11-2011

Lt. Col. (Retd.) H.S. Bedi
Chairman & Managing Director