

Thomas Cook (India) Ltd.
Thomas Cook Building
Dr. D. N. Road, Fort
Mumbai - 400 001.

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July 27, 2012

The Secretary,
Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001
✓ Scrip Code: 500413

The Manager,
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No.C/1
G Block, Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051
Scrip Code: THOMASCOOK

Fax No.: 2272 2037/39/41/61

Fax No.: 2659 8237/38

Dear Sir,

Sub: Press Release

We are enclosing herewith the Press Release dated 27th July 2012 titled: "Thomas Cook (India) Ltd declares Q2 Results".

This is for your information. We request you to acknowledge the same.

Thank you,

Yours faithfully,
for Thomas Cook (India) Limited

R. R. Kenkare
President & Head - Legal & Company Secretary

Encl.: a/a



www.thomascook.in

Registered Office : Thomas Cook Building, Dr. D. N. Road, Fort, Mumbai - 400 001.

News Release



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Thomas Cook (India) Ltd declares Q2 Results

Operating PBT at Rs 468 mn against Rs 326 mn in 2011(44% growth);
Consolidated Revenue at Rs. 1335 mn (27% growth)

Mumbai, July 27, 2012: Thomas Cook (India) Limited declared its second quarter results today.

Highlights for the Quarter:

- Revenue increased to Rs. 1,335 million from Rs.1,048 million, an increase of 27% compared to Q2 2011of last year.
- Outbound travel revenue grew by 44%
- Foreign Exchange volumes in India for the quarter increased by 28%
- Operating PBT - Rs. 468 million against Rs. 326 million
- Operating PAT - Rs.310 million against Rs. 215 million

Thomas Cook (India) Ltd. posted an increase in revenue of 27% in Q2 on a consolidated basis. Despite increased costs due to higher airfares, fuel surcharges-taxes, compounded by the depreciation of the Rupee resulting in a negative consumer sentiment, and the sale process, our Outbound Sales has grown by an impressive 35%. Both MICE and Outbound Holidays have been key contributors, with an increase of 50% and 30% respectively over Q2 of the previous financial year. Passenger numbers for the outbound group segment have shown a strong growth of 39%. Transactions for the Foreign Exchange vertical have increased by 5% over the previous year.

Consistent and focussed expansion, via owned offices and franchisee outlets across metros and regional Tier II and III markets, has played a significant role in the increased leisure business.

Innovation in our Leisure and MICE portfolio has ensured a diversity of products across price points. This has played a significant role, giving further impetus to the outbound growth.

Commenting on the results, **Mr. Madhavan Menon, Managing Director, Thomas Cook (India) Ltd** said, "Despite increases and surcharges in air fare pricing and the negative impact to the Rupee due to volatility in global currency markets, Thomas Cook (India) Ltd. has delivered strong results with PBT of Rs. 468 mn. in Q2 2012. Both our key businesses of Leisure Outbound and MICE have performed exceptionally well with an overall Outbound Travel revenue growth of 44%."

About Thomas Cook (India) Limited:

Thomas Cook is the largest integrated travel and travel related financial services company in the country offering a broad spectrum of services that include Foreign Exchange, Corporate Travel, MICE, Leisure Travel, Insurance, Visa & Passport services and E-Business. The Company set up its first office in India in 1881, and has been providing world-class travel service for 131 years.

TCIL's footprint currently extends to over 223 locations (including 25 airport counters) in 90 cities across India, Mauritius & Sri Lanka and is supported by a strong partner network of 118 Gold Circle Partners and 166 Preferred Sales Agents in over 100 cities pan India.

Thomas Cook (India) Ltd has been honoured with the "Favourite Specialist Tour Operator" award at the **Condé Nast Traveller Readers' Travel Awards 2011** and was also conferred with the **CNBC AWAAZ - "Best company providing foreign exchange"** in India for the third year in a row. In addition, Thomas Cook (India) Ltd has been awarded the 'Most Trusted Tour Operator Brand' by the **Times Travel Honours 2011** and also recognized as a "Superbrand" 2011-2012 by consumers for excellence in travel services.

CRISIL has reaffirmed Thomas Cook (India) Limited with the 'CRISIL A1+ and AA- rating. The Brand Trust Report™, India study 2012, has ranked Thomas Cook (India) Ltd as **The most Trusted Brand in Services**. Recently, TCIL was awarded the prestigious **National Tourism Award (2010-2011)** for 'Outstanding Performance' as an 'Inbound Tour Operator' in Category I, third position. For more information, please visit www.thomascook.in

About Thomas Cook Group plc:

Thomas Cook Group plc is one of the world's leading travel groups with FY 2010 sales of £8.9 billion and 22.5 million customers. The Group operates under six geographical segments in 21 countries, and is number one or two in all its core markets. Its business is supported by 31,000 employees, a fleet of 94 aircraft and a network of over 3,500 retail outlets. For further details please visit www.thomascookgroup.com

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