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# Tata Steel's Q3 FY'14 Key Production & Sales Figure

**Jamshedpur, Jan 13, 2014**: Tata Steel registered Hot Metal and Crude Steel production of 2.31 million tonnes (up by 1.6% y-o-y) and 2.16 million tonnes (up by 3.7% y-o-y) respectively for Q3 FY'14 (Q3). Saleable Steel production was higher by 3.9% y-o-y to 2.15 million tonnes and Sales increased by 9.4% y-o-y to 2.06 million tonnes.

The key production and sales figures are given below:

*Figures in '000 tonnes*

| Items | Quarterly | | | YTD | |
|---|---|---|---|---|---|
| | Q3 FY'13 | Q2 FY'14 | Q3 FY'14 | Apr-Dec FY'13 | Apr-Dec FY'14 |
| **Hot Metal** | 2,276 | 2,464 | 2,313 | 6,399 | 7,241 |
| **Crude Steel** | 2,087 | 2,290 | 2,166 | 5,832 | 6,679 |
| **Saleable Steel** | 2,069 | 2,206 | 2,150 | 5,678 | 6,501 |
| **Sales** | 1,887 | 2,038 | 2,066 | 5,203 | 6,109 |

## Major Highlights

- Flat Product saleable steel production was best ever in Q3 at 1.48 million tonnes (previous best 1.46 million tonnes in Q4 FY'13).
- Performance of the newly commissioned facilities under the 3MTPA expansion:
  a. Pellet Plant reached its rated capacity in Q3 and has produced more than 3.1 million tonnes of pellet YTD.
  b. I Blast Furnace produced 2.3 million tonnes of Hot Metal YTD.
  c. LD#3 & TSCR reached its rated capacity in Q3 and have produced 1.6 million tonnes YTD.

## Other Highlights

- Tata Steel has been conferred the CII ITC sustainability prize for the sixth time.

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**About Tata Steel**

Established in 1907 as Asia's first integrated private sector steel company, Tata Steel Group is among the top-ten global steel companies with an annual crude steel capacity of over 29 million tonnes per annum (mtpa). It is now the world's second-most geographically-diversified steel producer, with operations in 26 countries and a commercial presence in over 50 countries. The Tata Steel Group, with a turnover of US$ 24.82 billion in FY 13, has over 80,000 employees across five continents and is a Fortune 500 company. The Group's vision is to be the world's steel industry benchmark in "Value Creation" and "Corporate Citizenship" through the excellence of its people, its innovative approach and overall conduct. Underpinning this vision is a performance culture committed to aspiration targets, safety and social responsibility, continuous improvement, openness and transparency. In 2008, Tata Steel India became the first integrated steel plant in the world, outside Japan, to be awarded the Deming Application Prize 2008 for excellence in Total Quality Management. In 2012, Tata Steel became the first integrated steel company in the world to win the Deming Grand Prize 2012 instituted by the Japanese Union of Scientists and Engineers.

**Chief, Corporate Communications**
**Tata Steel**