Ref: BIRLANU/SE/2026-27/48

November 2, 2026

To
BSE Limited
P.J. Towers, Dalal Street
Mumbai – 400 001
Scrip Code: 509675
Through: BSE Listing Centre

To
National Stock Exchange of India Limited
5th Floor, Exchange Plaza, Bandra (E),
Mumbai – 400 051
Scrip Symbol: BIRLANU
Through: NEAPS

Sub: **Investor Presentation on the unaudited standalone and consolidated financial results of the Company for the quarter and half year ended September 30, 2026**
Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")

Please find enclosed the Investor Presentation on the unaudited standalone and consolidated financial results of the Company for the quarter and half year ended September 30, 2026.

The said presentation is also available on the website of the Company www.birlanu.com.

Yours faithfully,
For **BirlaNu Limited**
(formerly HIL Limited)

NIDHI BISARIA
Digitally signed by NIDHI BISARIA
Date: 2026.11.02 17:45:56 +05'30'

Nidhi Bisaria
Company Secretary & Compliance Officer
Membership No. F5634

Encl. as stated

BirlaNu Limited (formerly HIL Limited)
Corporate Office: BirlaNu Limited, 6th Floor, Birla Tower, 25 Barakhamba Rd, New Delhi - 110001
Registered Office: Office No. 1 & 2, L7 Floor, SLN Terminus, Sy. No. 133,
Near Botanical Gardens, Gachibowli, Hyderabad - 500032, Telangana, India.
CIN: L74999TG1955PLC000656 +91 40 6824 9000 customercare@birlanu.com www.birlanu.com

CKA Birla Group



birlanu

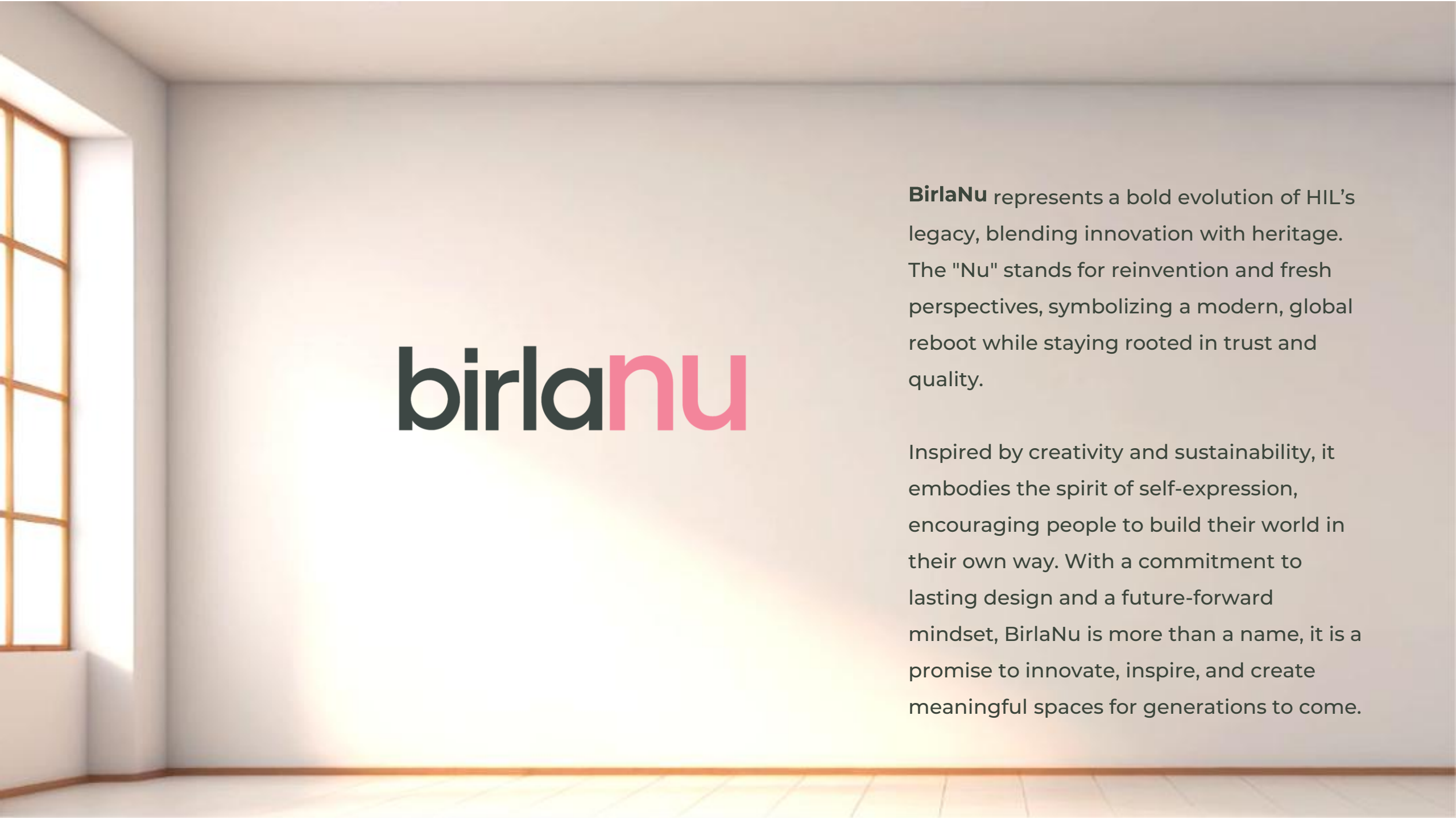
Financial Result Presentation - Q2 FY27

Contents

- Welcome to BirlaNu
- About CKA Birla Group
- About BirlaNu
- Brands and Products Overview
- Q2 FY27 Results Overview

birlanu

Welcome to BirlaNu



BirlaNu represents a bold evolution of HIL's legacy, blending innovation with heritage. The "Nu" stands for reinvention and fresh perspectives, symbolizing a modern, global reboot while staying rooted in trust and quality.

Inspired by creativity and sustainability, it embodies the spirit of self-expression, encouraging people to build their world in their own way. With a commitment to lasting design and a future-forward mindset, BirlaNu is more than a name, it is a promise to innovate, inspire, and create meaningful spaces for generations to come.



Who are we ?

For nearly 80 years, BirlaNu Limited (formerly HIL Limited), has been a pioneer in redefining the art of creating home and building solutions.

Our portfolio spans Pipes, Construction Chemicals, Putty, Roofs, Walls and Floors. As a global leader in home and building solutions, BirlaNu integrates purpose and innovation into every offering, ensuring we meet evolving customer needs.



Brand story

Since 1946, we've been on a journey of continuous evolution and today, we are proud to announce a new chapter in our legacy: HIL is now BirlaNu.

BirlaNu is inspired by the people we serve and driven by a passion for continuous growth. Rooted in connection, creativity and sustainability, we empower homeowners, builders and designers to bring a vision to life, crafting innovative buildings and structures that stand the test of time. As the world evolves, we remain committed to shaping spaces where life unfolds and inspiring beautiful, lasting design with our customers at the heart of everything we do.

BirlaNu isn't just a name. It reflects our renewed purpose and promise to be the partner you trust in building the future.

And we have begun our change journey – HIL is now BirlaNu



Click the YouTube icon above to view the video

Message from Chairman



BirlaNu reflects who we are at our core - a company driven by purpose, progress and a deep commitment to those we serve. We believe in building with integrity, pushing the boundaries of innovation, and creating materials and ideas that endure. Our renewed identity is more than a name; it's a promise to be the trusted partner in shaping spaces that last.

CK Birla
Chairman

About CKA Birla Group

CKA Birla Group : 165+ years of rich legacy

US$ ~3 billion conglomerate

Over 35,000 employees

Focus on long-term values, trust-based relationships

More than 50 manufacturing facilities across India and the world

Numerous patents & awards

Relationships & philanthropy

CKA Birla Group - Industry clusters & key companies

Technology and Automotive

AVTEC®

birlasoft

neosym

nbc®

Home and Building

birlanu

orient electric

ORIENT PAPER

Gmmco CAT

IMS

Healthcare

CK BIRLA HOSPITAL

Birla Fertility & IVF

CK Birla Hospitals CMRI

CK Birla Hospitals RUKMANI BIRLA HOSPITAL

CK Birla Hospitals BM BIRLA HEART HOSPITAL

Education

बिरला प्रौद्योगिकी संस्थान
Birla Institute of Technology
Mesra, Ranchi (India) - 835215

Modern High School for Girls
ESTD. 1952

MODERN HIGH SCHOOL INTERNATIONAL

RUKMANI BIRLA Modern High School

About BirlaNu

BirlaNu poised for sustained value creation

A five-category portfolio across the building envelope, built on five enduring drivers

- **Pipes**
- **Roofs**
- **Construction chemicals and putty**
- **Walls**
- **Floors**

POWERED ACROSS EVERY CATEGORY BY

- Customer focused
- Innovation
- Excellence
- Sustainability
- Technology and people



Our vision

“To be a leading global provider of innovative, sustainable Home & Building solutions”



Our mission

BirlaNu's Mission is to empower homeowners, builders and designers to bring their vision to life – a promise to be the trusted partner in building their future.

Our passion for creating sustainable and innovative products, guides us in shaping spaces where life happens.

We inspire timeless, beautiful design with our customers at the core of every decision we make.

We are powered by a modern, technology led, inclusive and safe work culture.



Our values

Customers at the heart of everything we do

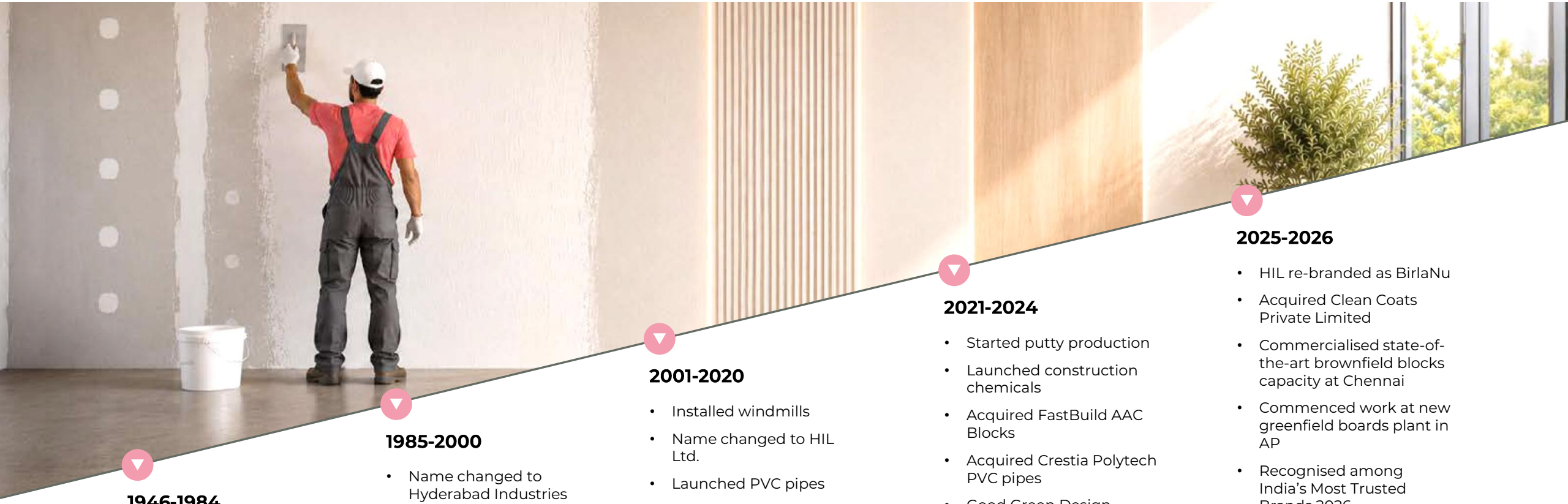
I Own, I am Responsible

Trust, Respect and Help each other

Make it Simple, act Fast

Challenge the status quo, raise the bar

Our journey



1946-1984

- Setting up of Hyderabad Asbestos Cement Products Ltd.
- Launched brand Charminar
- Inaugurated Hyderabad Innovation Centre

1985-2000

- Name changed to Hyderabad Industries Limited
- Listed on BSE and NSE
- Pioneered AAC Blocks
- DSIR National Innovation Award for Aerocon

2001-2020

- Installed windmills
- Name changed to HIL Ltd.
- Launched PVC pipes
- Started dry-mix production
- Acquired Parador
- Listed as a Fortune India 500 company
- Recognised first time as a Great Place to Work
- Good Design Award for Parador

2021-2024

- Started putty production
- Launched construction chemicals
- Acquired FastBuild AAC Blocks
- Acquired Crestia Polytech PVC pipes
- Good Green Design Award for Parador

2025-2026

- HIL re-branded as BirlaNu
- Acquired Clean Coats Private Limited
- Commercialised state-of-the-art brownfield blocks capacity at Chennai
- Commenced work at new greenfield boards plant in AP
- Recognised among India's Most Trusted Brands 2026
- Flooring Innovation Award – UK for Parador
- Parador wins German Sustainability Award Companies 2026

Our strengths

Leading brands

- BirlaNu Leakproof Pipes, Topline
- BirlaNu Construction Chemicals
- BirlaNu TruColour Putty
- Charminar - # 1 roofing solutions brand
- BirlaNu Aerocon - # 1 AAC blocks brand
- Parador – renowned global flooring brand
- BirlaNu Clean Coats

Global market presence

- 80+ countries
- 30,000+ retail touch points worldwide
- 21,000+ channel partner network globally

Manufacturing excellence

- 33 state-of-the art manufacturing facilities across India, Germany and Austria
- 3 innovations hubs in India and Germany

People

- 7,000+ workforce
- 30+ nationalities and across 160+ towns



Experienced leadership team



Akshat Seth

MD & CEO

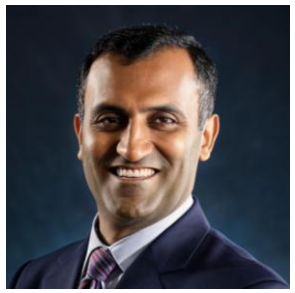
- Over 2 decades of professional experience with CKA Birla Group & AT Kearney in various roles across India, Europe and the Middle east
- Expertise in scaling up and transforming businesses and building high performing teams
- He is a Chemical Engineer from IIT Delhi and an MBA from IIM Calcutta



Ajay Kapadia

Chief Financial Officer

- Over 2 decades of experience with METROD (OFHC) Sdn. Bhd., JohnsonDiversey India, ABB, and Alembic Ltd.
- Expertise in M&A, International business, business analysis, controlling & evaluation, including Investor Relations
- He is a Chartered Accountant, CMA, M.Com & DTP



Mudit Agarwal

Chief Strategy Officer

- Over 2 decades of experience across multiple geographies at Landmark Group, Aditya Birla Group, Deloitte Touche India, KPMG, PwC, and YUM! Restaurants India
- Experienced in different facets of Operations & Strategy including M&A, GTM and Growth Strategy
- He is an Engineer and an MBA from IIM Calcutta



N Sesha Srinivas

Chief Human Resource Officer

- Nearly 3 decades of experience in with Orient Cement, KEC International, Crompton Greaves, Ion Exchange & Sriman Organic
- He holds Master's degree in Social Work & Bachelor's degree in Law
- He is a certified Hogan Assessor & ACC Coach

Experienced leadership team



- Over 2 decades of experience with Gujarat Tea Packer & Processor, Creamline Dairy, Mars International, and Colgate Palmolive
- Expertise in Sales & Distribution, Strategy & RTM, Channel Sales, Key Account Management, and Business Development
- He is a B.Com graduate & MBA

Vijay Kumar Lahoti

Chief Business Officer-Roofs, Construction Chemicals and Putty



- Over 2 decades of Leadership experience with CKA Birla Group, McKinsey & Company, and ITC Ltd.
- Expertise in growth, strategy, operations, and business transformation
- He is Chemical Engineer from IIT Delhi & MBA from IIM Ahmedabad

Arun Kumar Magoo

Chief Business Officer - Pipes



- More than 3 decades of sales & marketing experience across Orient Cement & Bharathi Cement
- He holds Master's degree in Civil Engineering & MBA in Marketing
- He also holds Executive MBA from ISB, Hyderabad and attended Business Leadership Engagement program at IIM Ahmedabad

Y Srinivasa Rao

Chief Business Officer-Walls



- Over 2 decades of experience with top firms: Mohawk, Interface, and Milliken & Co.
- Expertise in strategic communication and business management across global markets
- He is a B. Com graduate & MBA

David (Neel) Bradham

MD & CEO of Parador

Experienced leadership team



Pardha Saradhi Nooney

Chief Procurement Officer

- Over 2 decades of professional experience with JSW Steel, International Paper & NCL Industries
- Expertise in Procurement, Supply Chain & Strategy
- He has a master's degree in engineering (Mechanical) from Delhi University



Rajesh Rajan

Chief Information Officer

- More than 3 decades of experience in manufacturing IT & consulting across Orient Cement, MYK Laticrete, Virtusa, Deloitte, Intelligroup Asia & Mukund
- Experienced in IT & Digital Transformation journeys having worked in different segments at global level in India, Europe & APAC
- He is a MBA in Operations & holds Bachelor's degree in Mechanical Engineering



Pranav Desai

Chief Innovation Officer

- Over 2 decades of professional experience with Nuvoco Vistas Corp, Reliance, Pidilite, and EFGE Consultants
- Experienced in innovation, material science and R&D
- He is a Master of Engineering (Civil) & MBA



Mukesh Kumar Agarwal

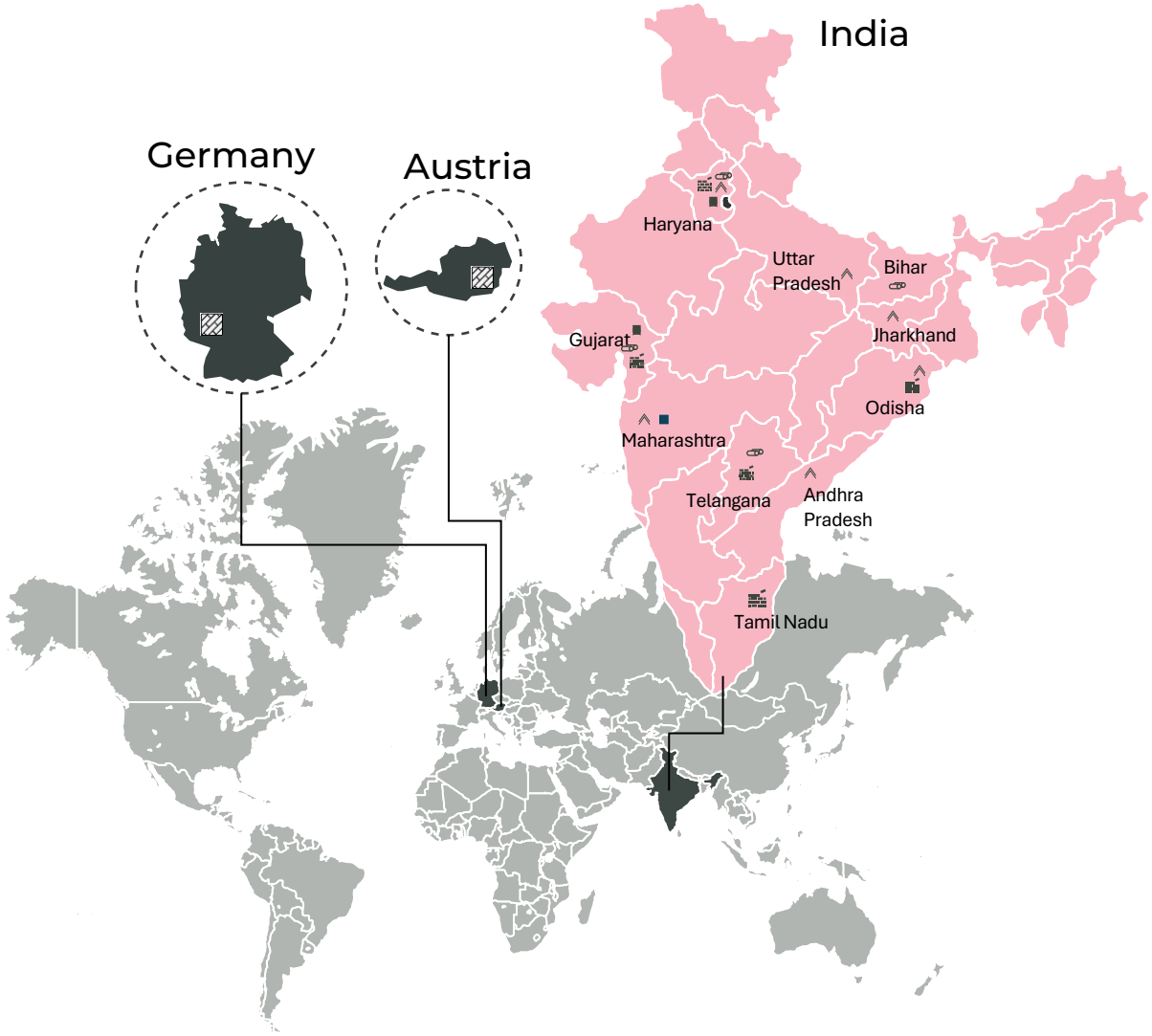
Head Internal Audit

- Over 2 decades of professional experience with Usha Martin, BOC India, Godrej Group, Vodafone, Shristi Infrastructure, and Zetwerk Manufacturing
- Expertise in Corporate governance, Internal Audit, Risk Management and Fraud Investigation
- He is a Chartered Accountant, Certified Internal Auditor, Certified Fraud Examiner and DISA

Global manufacturing presence

Manufacturing Units

- Roofs
- Walls
- Pipes
- Construction Chemicals & Putty
- Floors



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Sustainability embedded across the business

Creating long term value through environmental stewardship, community development and strong governance

ENVIRONMENT

Enhancing resource efficiency and sustainable innovation

Resource efficiency

- Renewable and alternative energy
- Energy efficient technologies
- Water conservation initiatives

Circularity

- Waste reuse
- Responsible sourcing

Sustainable products

- Eco-friendly product innovation
- GreenPro / GRIHA / IGBC certifications

Reducing environmental footprint

SOCIAL

Building resilient, self-reliant communities

20,000+
Total beneficiaries

3,634
Mental health beneficiaries

8,538
Skill development beneficiaries

- Health & wellness
- Skill-building
- Community development

Empowering communities

Figures pertain to FY26

GOVERNANCE

Promoting accountability, transparency and responsible leadership

Accountability & transparency

- Governance framework
- Clearly defined policies

Board oversight

- Independent Board Composition
- Whistleblower mechanism

Risk & ethics

- Enterprise risk management framework
- Code of conduct

Strengthening responsible governance

Empowering communities through mental health interventions and skills development

Our Partners

LIVE LOVE LAUGH ®
Foundation

WATER MANAGEMENT AND PLUMBING SKILL COUNCIL





Initiatives Status | H1 FY27

Mental Health - Live Love Laugh Foundation

- Rural mental health intervention in Andhra Pradesh, targeting 1,000+ persons with mental illness (PwMI).
- 337 beneficiaries reached as of H1 FY27.

Skill Development – Water Management and Plumbing Skill Council

- Partner identified and on-ground implementation commenced in Q3 FY27.
- Targeting 2,000+ plumbers, painters and applicators through skill development initiatives.

Accelerating enterprise transformation through digital innovation and AI adoption

Building a connected, data-led enterprise by embedding digital and AI capabilities across operations, innovation and customer engagement

AI powered enterprise



Data & digital core

Better decision making

- Expanded data lakes powering dashboarding & reporting
- AI-backed analytics for demand planning



Smart operations & innovation

Faster innovation

- Industry 4.0 deployment across manufacturing
- AI-enabled R&D accelerate product development



Digital customer experience

Engagement & wallet share

- AI-enabled WhatsApp & voice-based engagement
- Enhanced customer loyalty platforms



Cybersecurity & governance

Enterprise resilience

- Modernized security platforms
- ISO/IEC 27001:2022 recertification achieved

Empowering talent, Enabling growth

7,000+
Total workforce

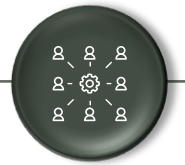
5+ Years
Average tenure

38 Years
Employee's average age

16,000+
Learning hours completed

94
GPTW Trust Index Score*

12th
GPTW India ranking*



Fostering a modern and inclusive workplace



Strengthening culture and collaboration



Building talent, driving performance

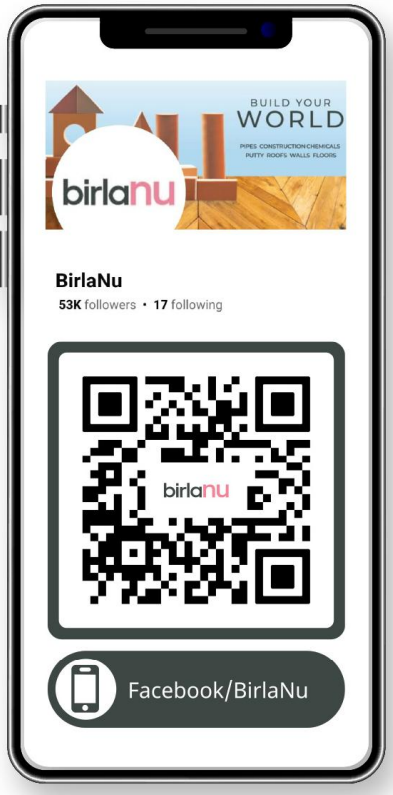


Enhancing talent capabilities

For FY25

BirlaNu's expanding digital footprint









Follow BirlaNu

Rewards and recognitions



Most Trusted Brands of India 2026 – Marksmen Daily



Best Plastics & Polymers Brand 2026 (ET)



BW Excel Awards 2026



Most Trusted Brands of India 2026 - Marksmen Daily



Best Plastics & Polymers Brand 2026 (ET)



BW Excel Awards 2026



Brands that India Trusts 2027 - ZEE Business and Business standard



Bharat Buildcon 2026 - Best Industry Impact and Market Leadership Award



Great Place to work 2025



Toom Supplier of the Year



German Sustainability Award Companies (Parador)



FX Design Awards – Best Floor Covering (Louvre Collection)

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Brands and Products Overview

Our product range





CHARMINAR
birlanu

Product Range

Fiber Cement Roofs

Eco Roofs

Coloured Fiber Cement Roofs

UltraCool Fiber Cement Roofs

UltraPremium Fiber Cement Roofs

Installed Capacity

- 1.1 million MT



birlanu
AEROCON

Product Range

AAC Blocks

Panels

Fiber Cement Boards

Designer Boards & Planks

Installed Capacity

- Blocks 1.3 million CuM
- Boards & Panels 2.4 lakh MT



birlanu
LEAKPROOF PIPES

Product Range

Pipes

Water Tanks

Fittings

Installed Capacity

- Pipes & Fittings 100k+ MTPA



birlanu
TRUCOLOUR PUTTY

Product Range

CoverMax Putty

Putty Plus

Waterproof Putty

Coarse Putty

Texture

Installed Capacity

- Putty 210k+ MTPA



birlanu
CONSTRUCTION CHEMICALS

Product Range

Epoxy and polyurethane coatings

Food Grade Epoxy Coatings

High Performance Coatings

Epoxy & PU Flooring

Speciality Construction Chemicals

Tile Adhesives

Grouts

Plasters

Surface Cleaners

Waterproofing

Accessories



PARADOR

birlanu

Product Range

Engineered Wood

Eco-Flooring

Vinyl

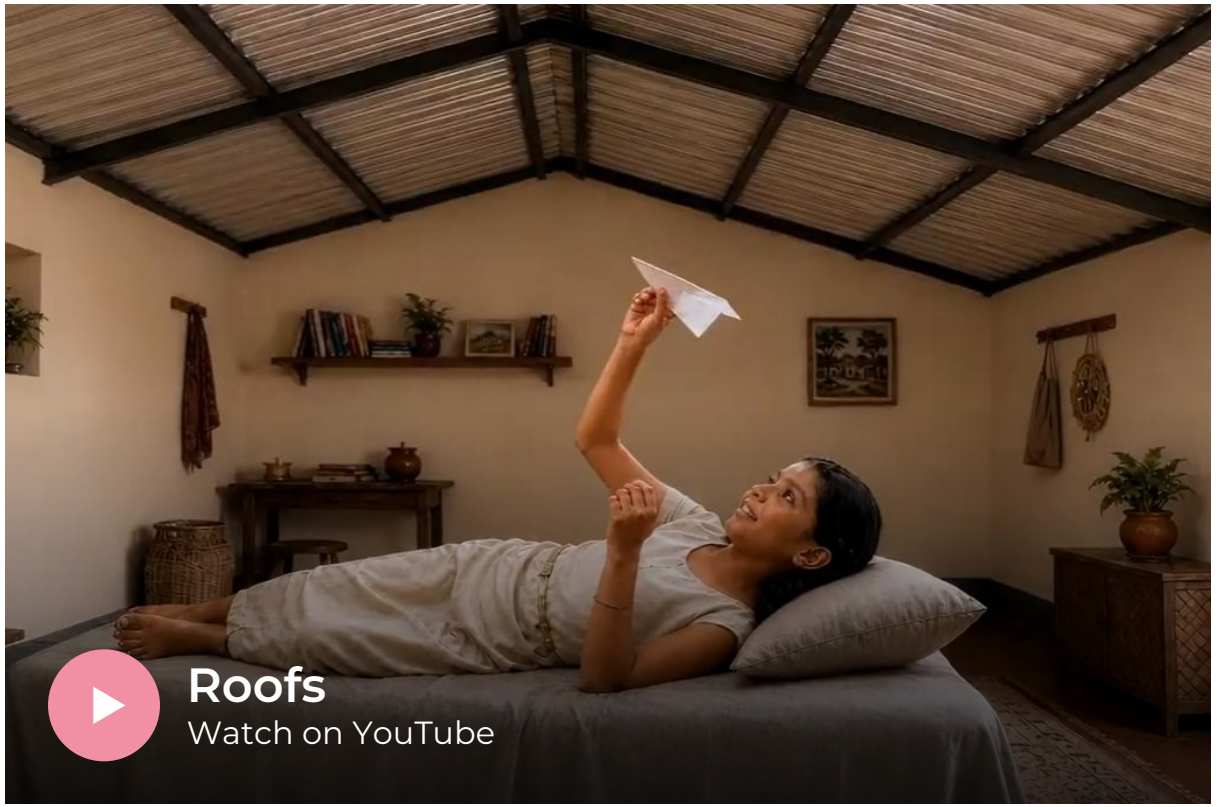
Laminates

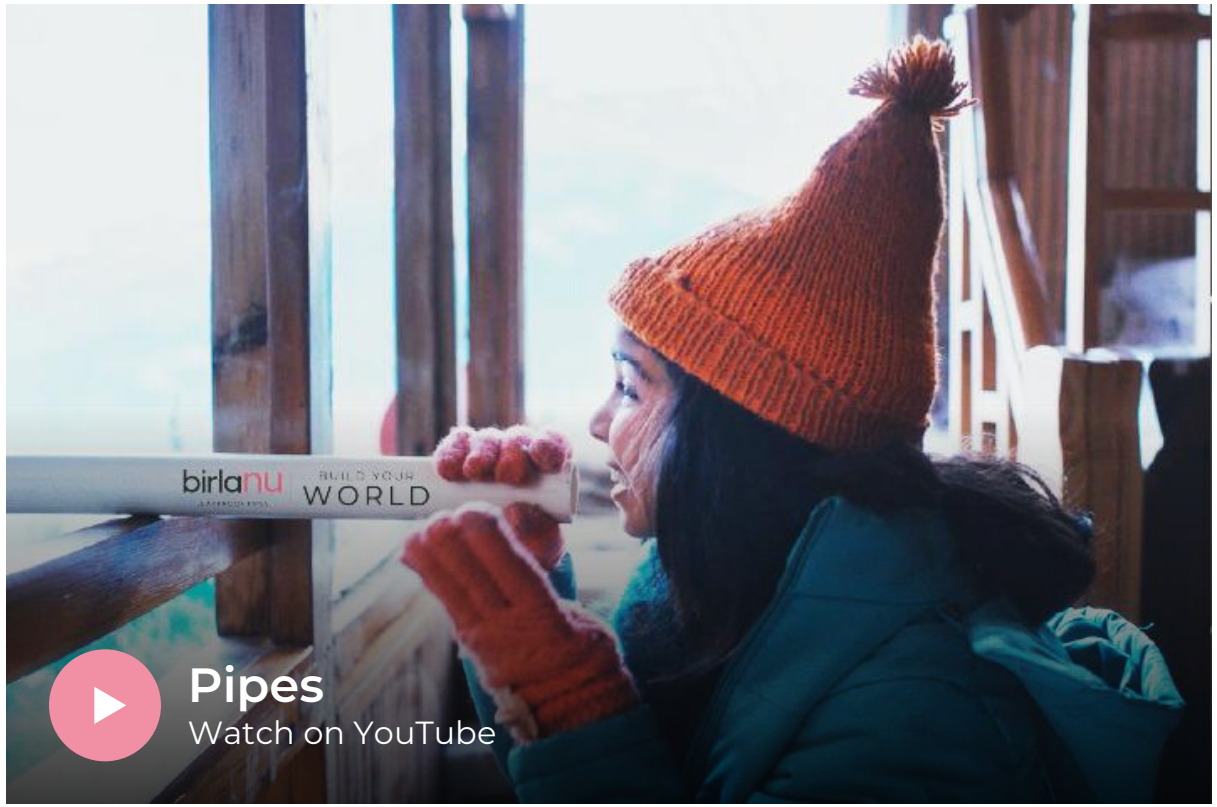
Installed Capacity

- 15 million SQM

birlanu

Scaling brand awareness to penetrate key regional markets





COVERAGE

OTT

PIPES ONLY

YouTube Meta

PIPES AND ROOFS

birlanu

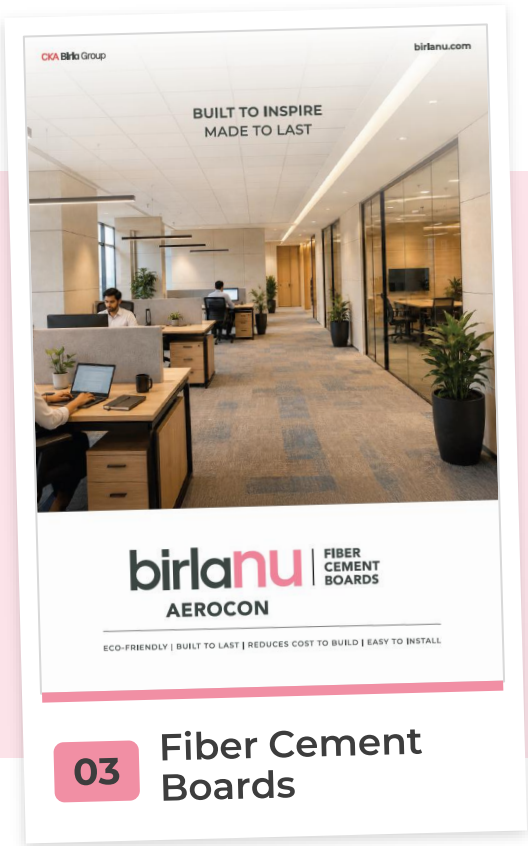
Strengthening brand positioning through a unified creative campaign



01 AAC Blocks



02 Panels



03 Fiber Cement Boards



04 Designer Boards & Planks

Expanding market presence through strategic engagement





Plumbex, Bangalore - BirlaNu Leakproof Pipes

- Featured BirlaNu's advanced water management solutions at Plumbex India 2026





Bharat Buildcon - BirlaNu: All Products

- Showcased BirlaNu's unified brand architecture
- Attracted 3000+ Footfalls, 500+ Stall visits and 200+ enquiries
- Drew a diverse mix of customers and industry stakeholders

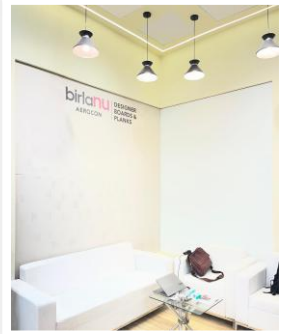


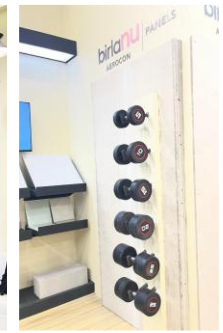


Sales Academy for BirlaNu Leakproof Pipes

- Conducted the three day Accelerate 2026 Sales Academy to strengthen the sales's team expertise, commercial acumen and customer engagement capabilities







D-Arc Expo - BirlaNu Walls

- Showcased BirlaNu's Panels, Designer Boards and Blocks, complemented by a live demonstration of the load-bearing capacity of an 8-ft wall with Designer Boards and Panels

Q2 FY27 Results Overview

Message from MD & CEO



Akshat Seth

MD & CEO

Consistent Strong Growth, Strengthening Margins

Our India business delivered its third consecutive quarter of double-digit revenue growth. Despite rising cost pressures, we continued to strengthen our margins across most categories with a 400+ bps improvement, reflecting the impact of our strategic initiatives on portfolio, execution and brand.

Momentum Across the India Portfolio

Growth and margin gains were broad-based across our India businesses:

- Revenue grew 17.3% to ₹ 588.4 Cr; EBITDA rose ~3.3x to ₹ 40 Cr with margins up by 400+ bps.
- Roofs grew 28.2% and Walls 5.4%, both with improved margins; Walls recorded a marked step-up in profitability.
- Pipes showed a robust turnaround growing at 19.7% YoY and 19.4% QoQ, with margins improving by 630bps over last year.
- Construction Chemicals grew 35.3% despite severe cost and pricing pressure induced by ongoing geopolitical situation.

Parador: Resetting for Recovery

- Revenue: Declined 4.4% over LY on weak demand in key European markets and global sluggishness.
- Margin actions: Profitability impacted by cost pressures; a BCG-led cost-out programme, among other measures, is driving recovery.
- Long-term build: Expanding into new markets (US, India) and customers (Commercial), while strengthening the core (DIY, Retail in Europe).

Consolidated Performance

Consolidated revenue for Q2 grew 9.2% to ₹884.5 Cr; overall profitability was impacted by the weaker performance at Parador.

Building the Next Phase of Growth

We continue to make significant progress across our strategic priorities:

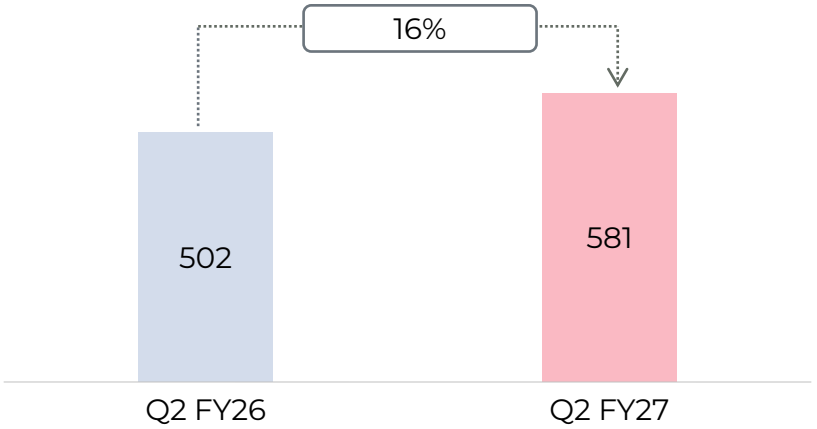
- Capacity: Greenfield board plant at Nellore is on track for commercial production in Q4 FY27; Ground-breaking for the new Hyderabad board plant by Dec'26.
- Go-to-market: Focused market development delivering results in Pipes and in Construction Chemicals.
- Innovation: Launched several new innovative products in Roofs and Construction Chemicals; more launches planned in H2.
- Sustainability: Commercialized rooftop solar at Golan and Chennai and approved solar capacity at two additional units; green power to exceed 20% within two years.
- New growth engines: Building an AI-enabled materials discovery platform that helps architects and designers find, evaluate and showcase design possibilities. It is one of several new engines we are seeding for future growth and value creation.

Looking Ahead: Vigilant Execution

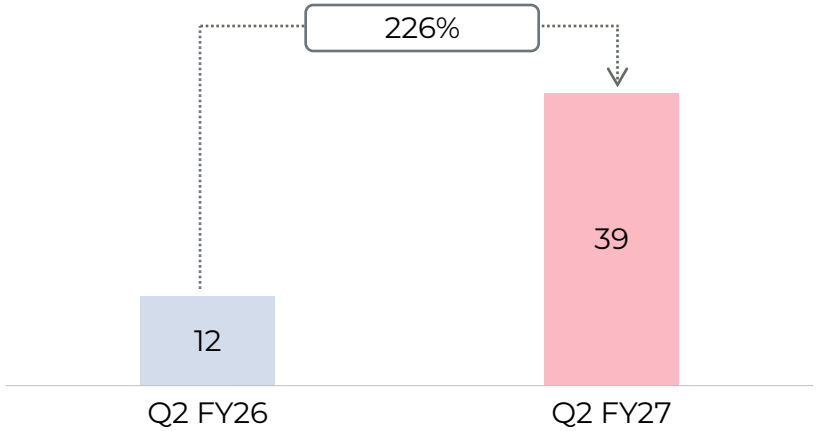
External risks have intensified. Geopolitical uncertainties and global supply disruptions are driving inflation in key raw materials, energy, freight and currency. High inflation and tight liquidity are likely to weigh on near-term demand, as may El Niño's threat to farm output. We are responding with discipline and agility – tight cost control, proactive risk management and building on our H1 gains. These risks notwithstanding, our strong performance in the first half gives us confidence for continued momentum through H2.

Q2 FY27 highlights - Standalone

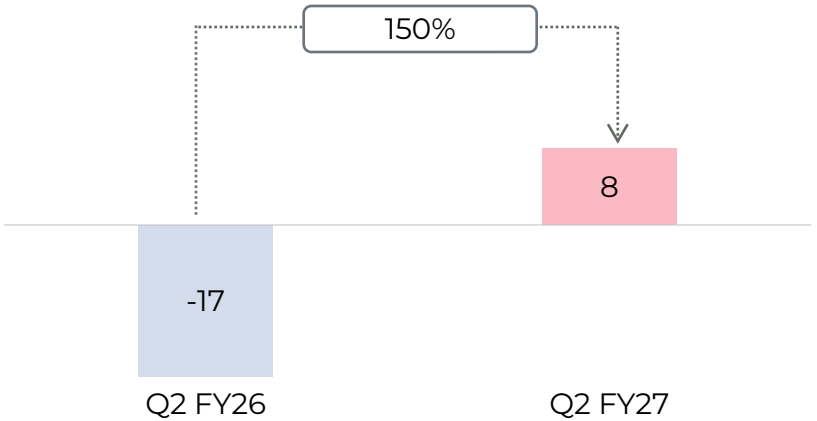
Revenue (INR Cr)



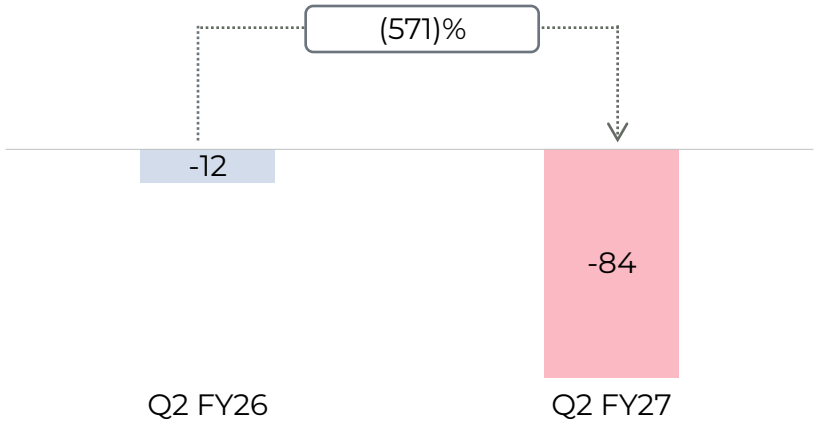
EBITDA (INR Cr)



PBT - Excl. exceptional item (INR Cr)



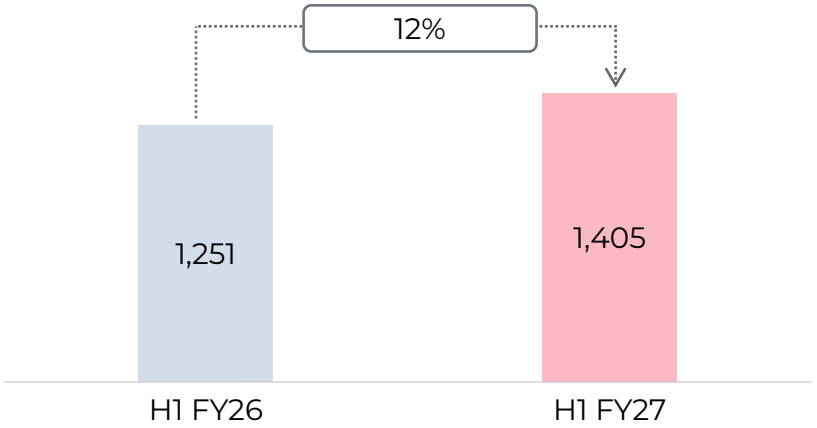
PAT (INR Cr)



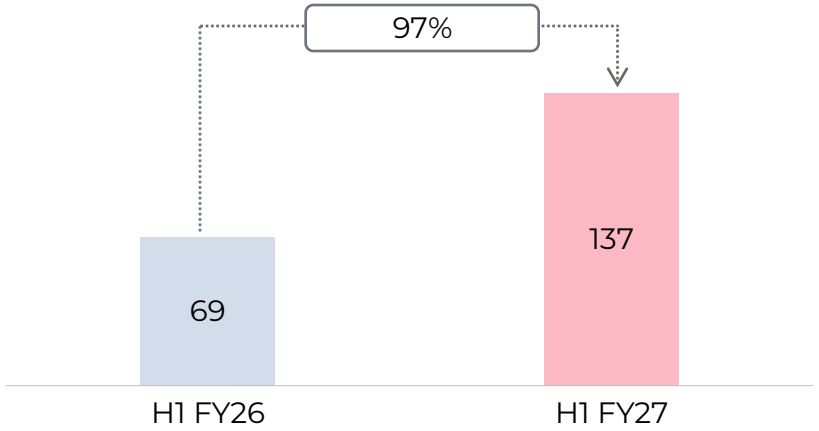
In Q2 FY27, a provision of INR 90 Cr. towards diminution in the value of Investment in BirlaNu International GmBH (subsidiary) was recognised as an exceptional item. Reported PBT after exceptional item stood at INR (82) Cr.

H1 FY27 highlights - Standalone

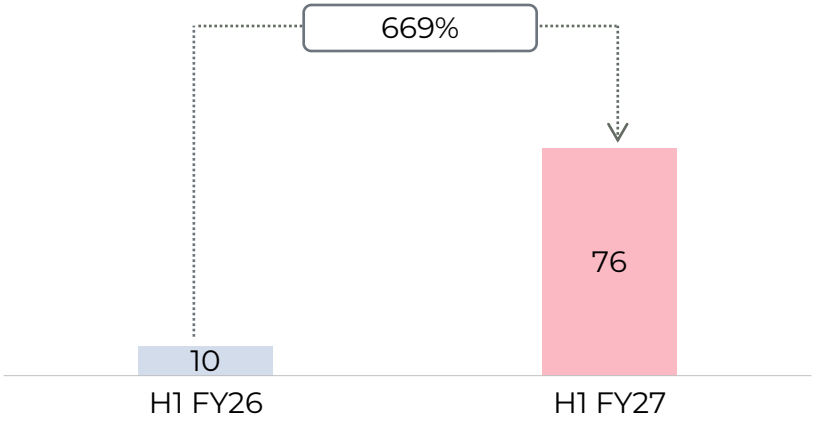
Revenue (INR Cr)



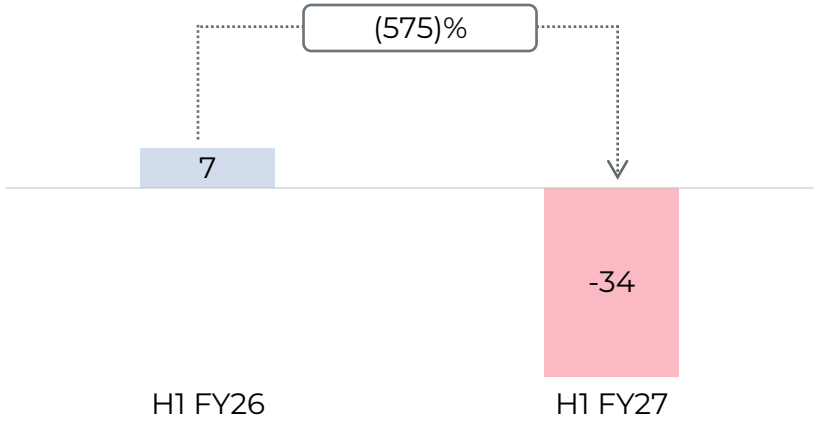
EBITDA (INR Cr)



PBT - Excl. exceptional item (INR Cr)



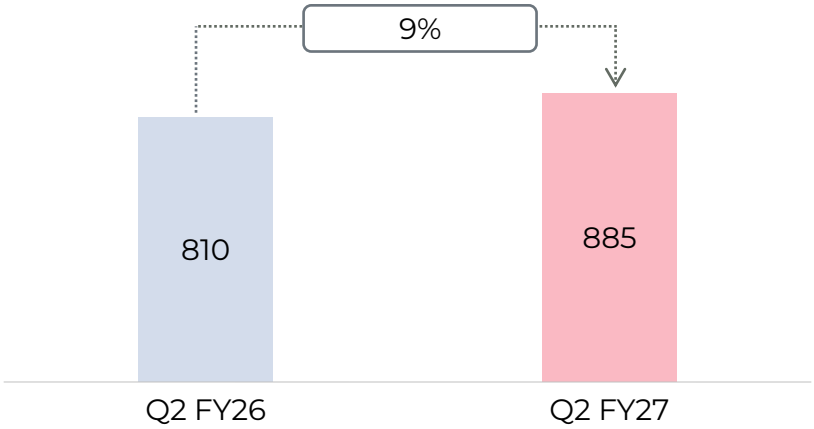
PAT (INR Cr)



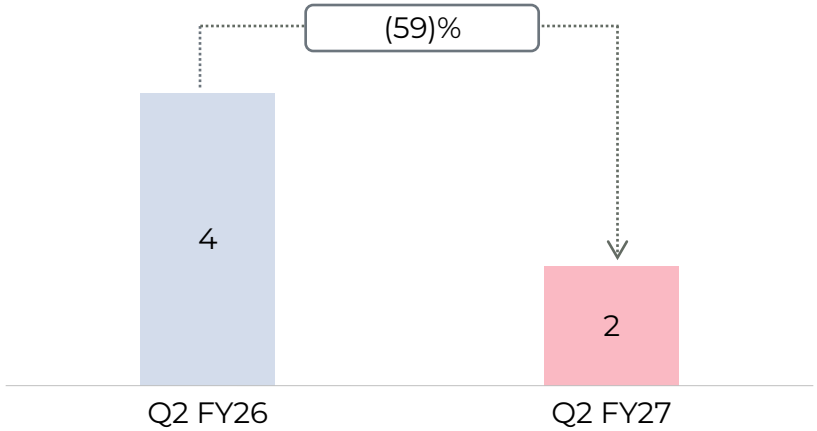
In H1 FY27, a provision of INR 90 Cr. towards diminution in the value of Investment in BirlaNu International GmBH (subsidiary) was recognised as an exceptional item. Reported PBT after exceptional item stood at INR (14) Cr.

Q2 FY27 highlights - Consolidated

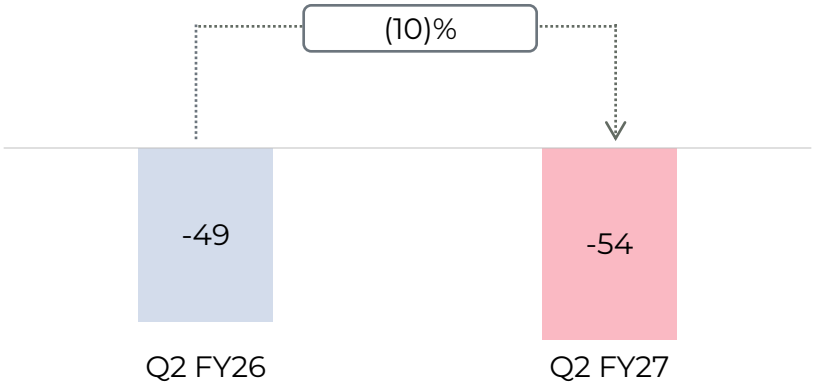
Revenue (INR Cr)



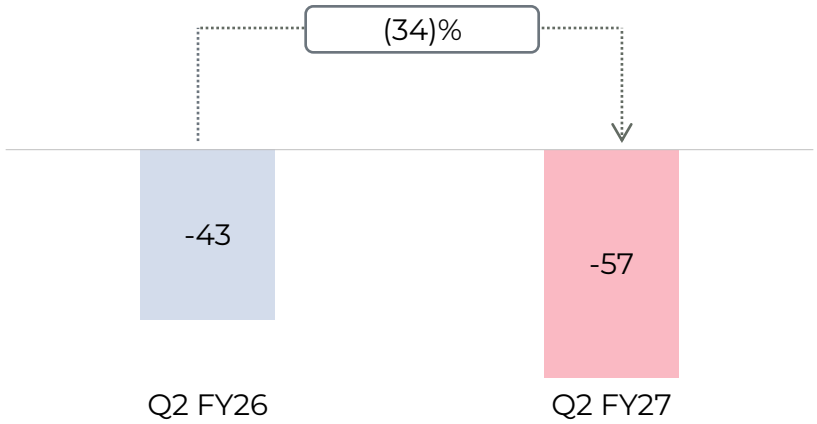
EBITDA (INR Cr)



PBT (INR Cr)

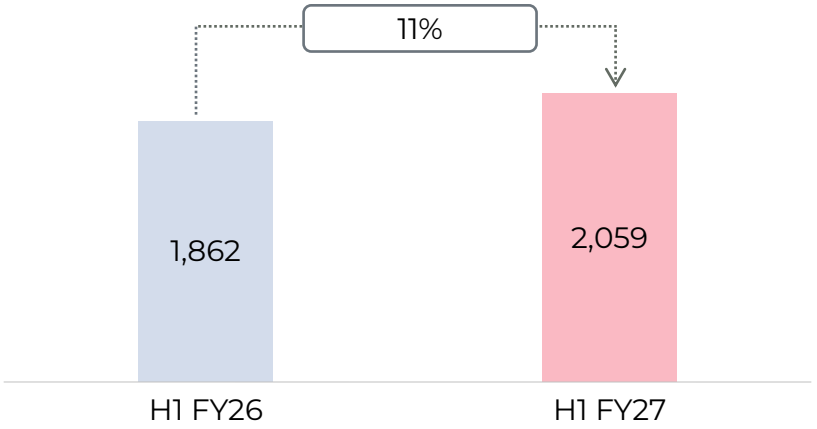


PAT (INR Cr)

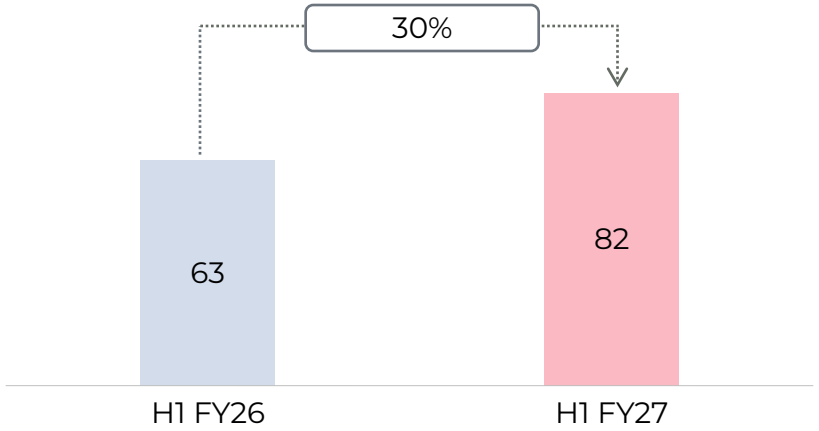


H1 FY27 highlights - Consolidated

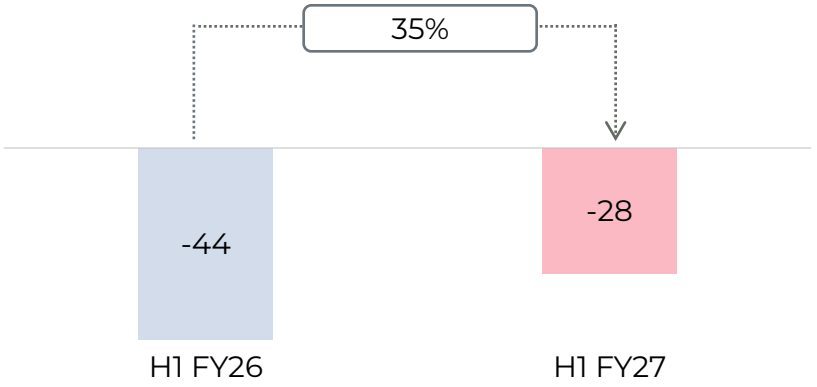
Revenue (INR Cr)



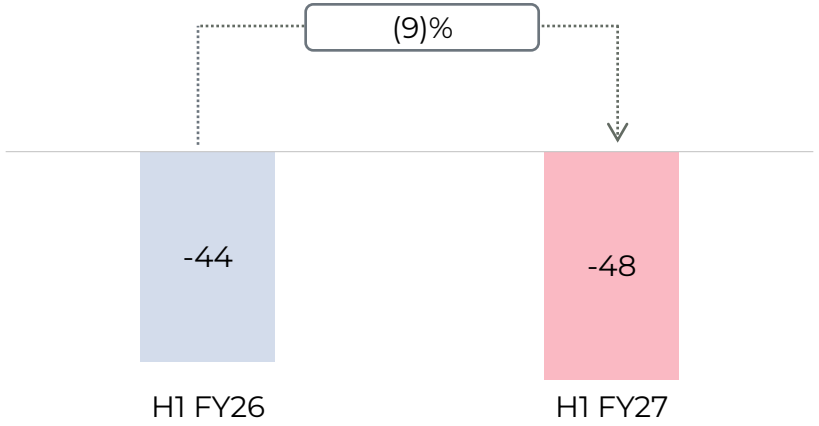
EBITDA (INR Cr)



PBT (INR Cr)



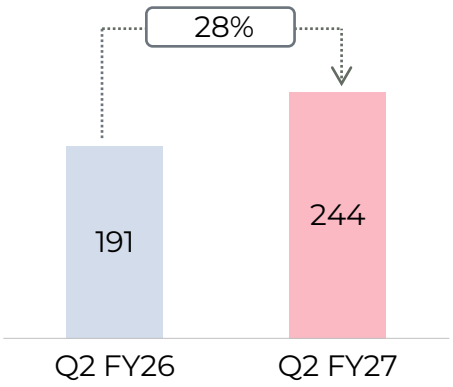
PAT (INR Cr)



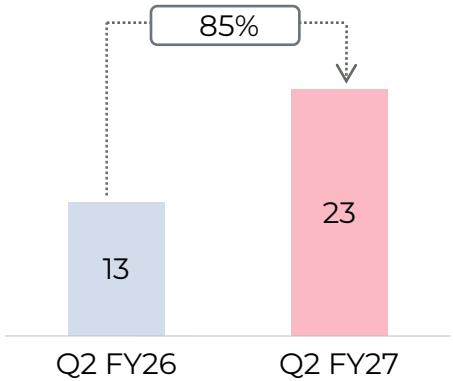
Key segment performance Q2 FY27

Roofs

Revenue (INR Cr)

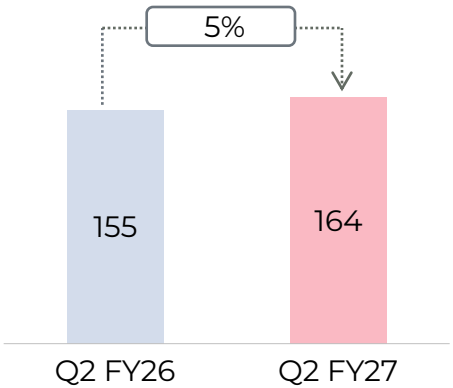


PBT (INR Cr)

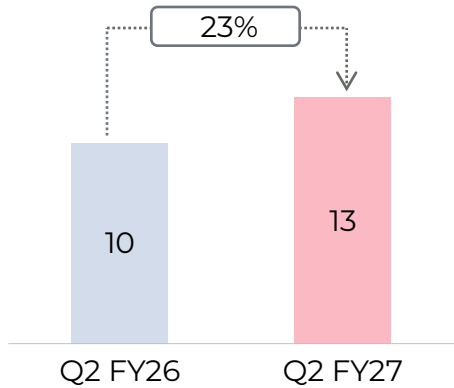


Walls

Revenue (INR Cr)

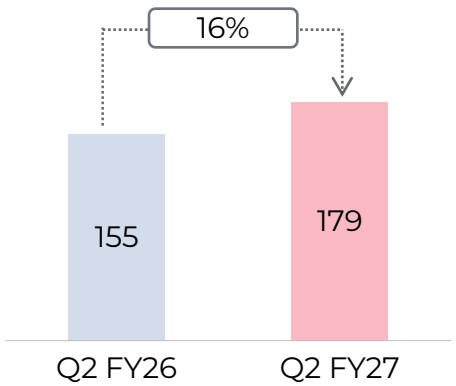


PBT (INR Cr)

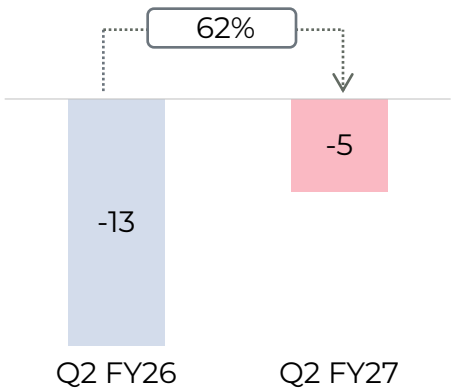


Pipes and Construction Chemicals

Revenue (INR Cr)

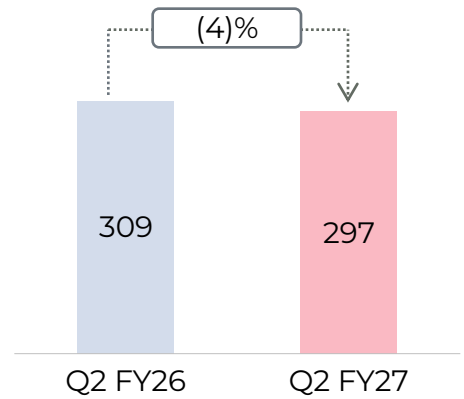


PBT (INR Cr)

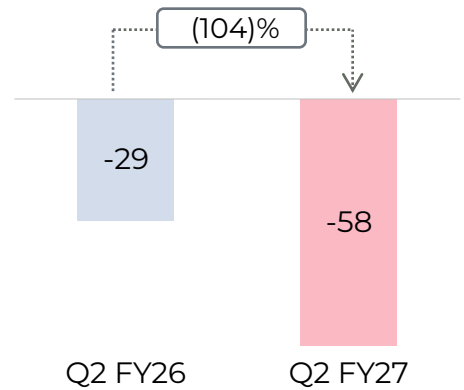


Floors

Revenue (INR Cr)



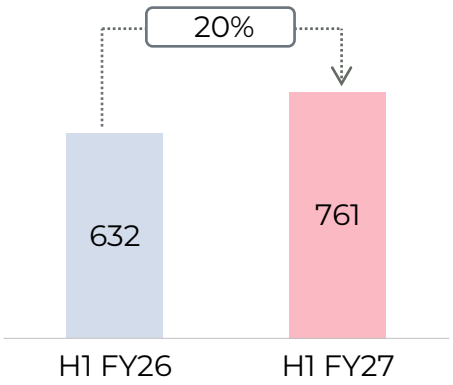
PBT (INR Cr)



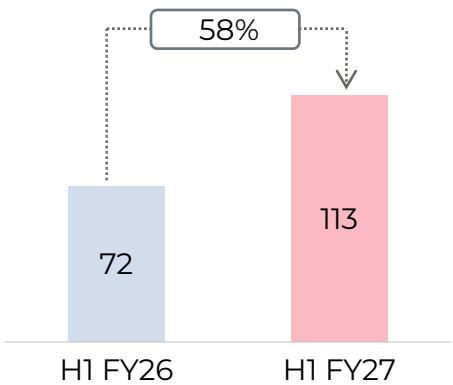
Key segment performance H1 FY27

Roofs

Revenue (INR Cr)

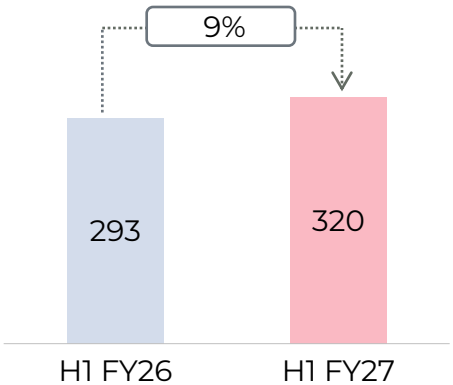


PBT (INR Cr)

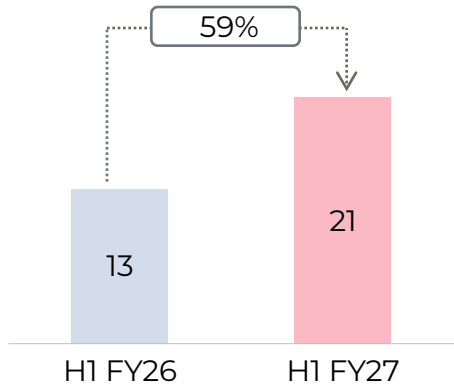


Walls

Revenue (INR Cr)

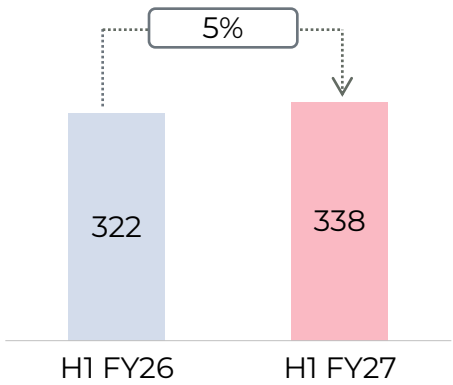


PBT (INR Cr)

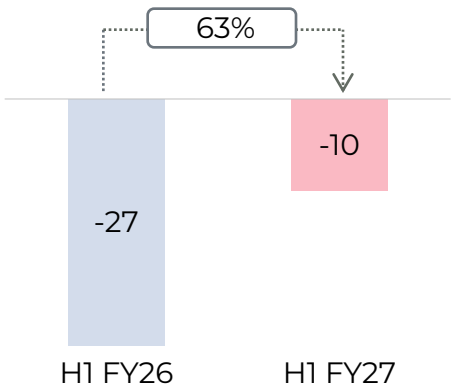


Pipes and Construction Chemicals

Revenue (INR Cr)

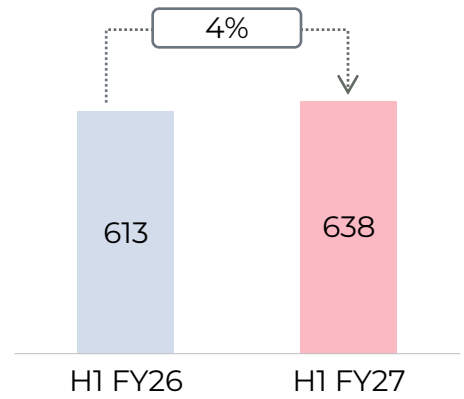


PBT (INR Cr)

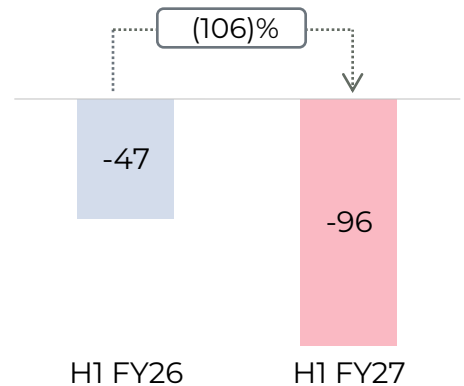


Floors

Revenue (INR Cr)



PBT (INR Cr)



Financial statements – Balance Sheet

Particulars (INR Cr)	Standalone		Consolidated	
	30.09.2026	31.03.2026	30.09.2026	31.03.2026
A) Equity & Liabilities				
Shareholder's funds	1,150	1,193	1,054	1,110
Non-current liabilities	286	254	661	671
Current liabilities	667	752	1,326	1,290
Total Equity & Liabilities	**2,103**	**2,199**	**3,041**	**3,071**
B) Assets				
Non-current assets	1,435	1,460	1,951	1,962
Current assets	668	739	1,090	1,109
Total Assets	**2,103**	**2,199**	**3,041**	**3,071**

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