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Sterlite Technologies Announces Acquisition of Elitecore Technologies

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What Elitecore is

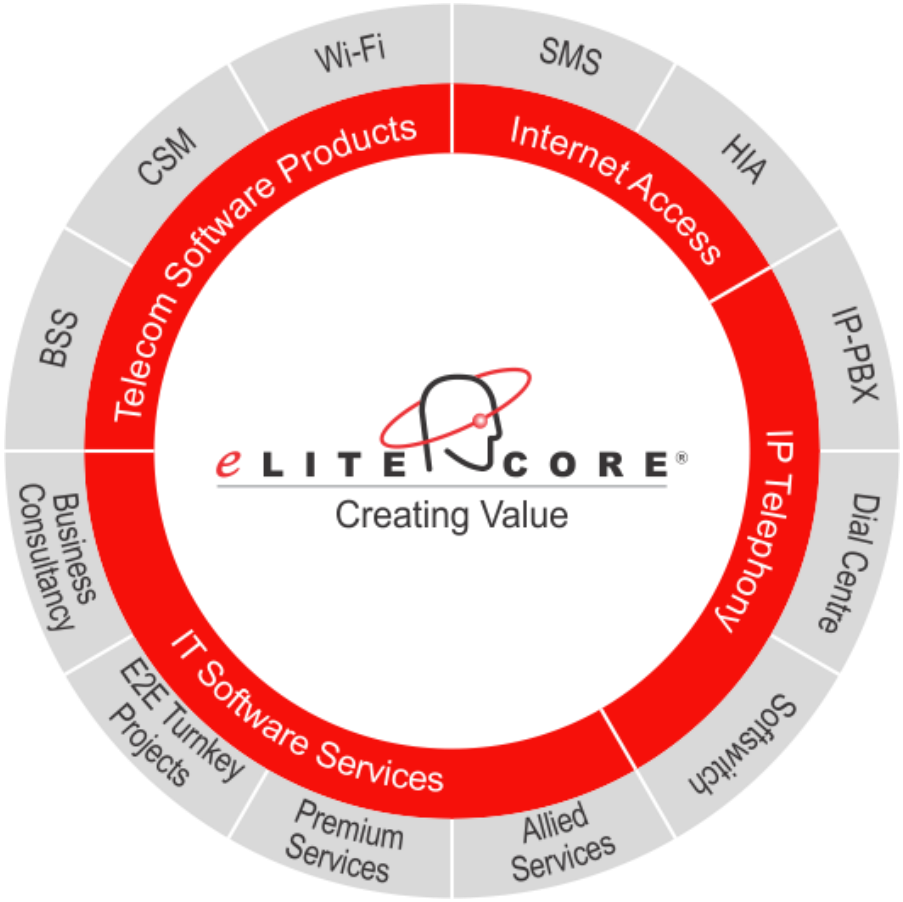
Established in 1999, Elitecore is a **Telecom Software Product and Services** company having **global presence** in providing **monetizing and customer experience** solution to **CSPs.**

150+
Network Deployments
in 40+ Countries

700
Employees

2 Billion
CDRs processed
per day

11
of the Top 30 Global Telecom Operators
on Elitecore Platform



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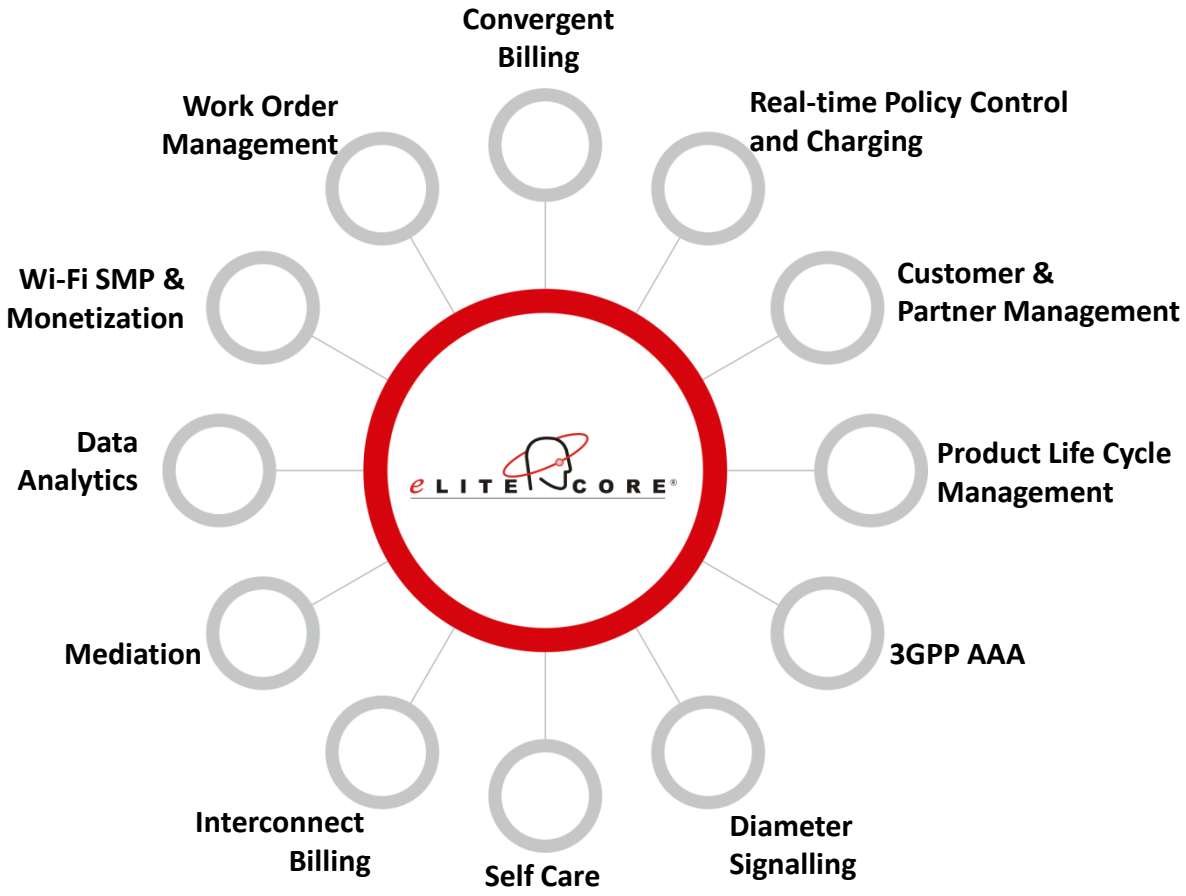
Telecom Software Products



Integrated Revenue & Customer Management (IRCM)

Our Products are

- Vendor & Access Agnostic
- Pre-integrated yet Modular Architecture

For multiple Networks,

- Fixed Line
- Mobile
- Wi-Fi

Supports,

- Prepaid
- Postpaid
- Residential
- Enterprise

Delivered Through

- In-premise
- Cloud/Virtualized Ready
- Managed Services
- Capex / Opex

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Our Core Competency

Monetization of
Next Generation Networks

Real Time Analytics

Real Time Customer
Experience management

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IT Software Services

Business Consultancy

- Business Process Re-Engineering
- Domain Consultancy Services
- Product Professional Consultancy Services
- Subject Matter Experts in Area

E2E Turnkey Projects

- Green field System Integration including 3rd Party Systems.
- System Rationalization and Transformation
- Manage Services

Allied Services

- Application Development and Maintenance
- System Testing
- Product Training

Premium Services

- PoC's on New Concepts ,Trends & Technologies with CSP
- Productisation of Adhoc Solution to Strategic Solution

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Elitecore Advantage

- Reduced TCO
- Time to Market
- Product Agility & Scalability
- Ability to grow with the changing telecom landscape
- Product Capability (2 Billion CDR's processed / day, 1600 TPS per machine with full usage metering, 3500 TPS with SOI)
- Indigenously developed end-to-end BSS & Packet Core Solutions
- Profitable with 53% CAGR since last 4 years
- Faster monetization of next generation network
- Real-time customer experience
- Covers complete IRCM Functionalities

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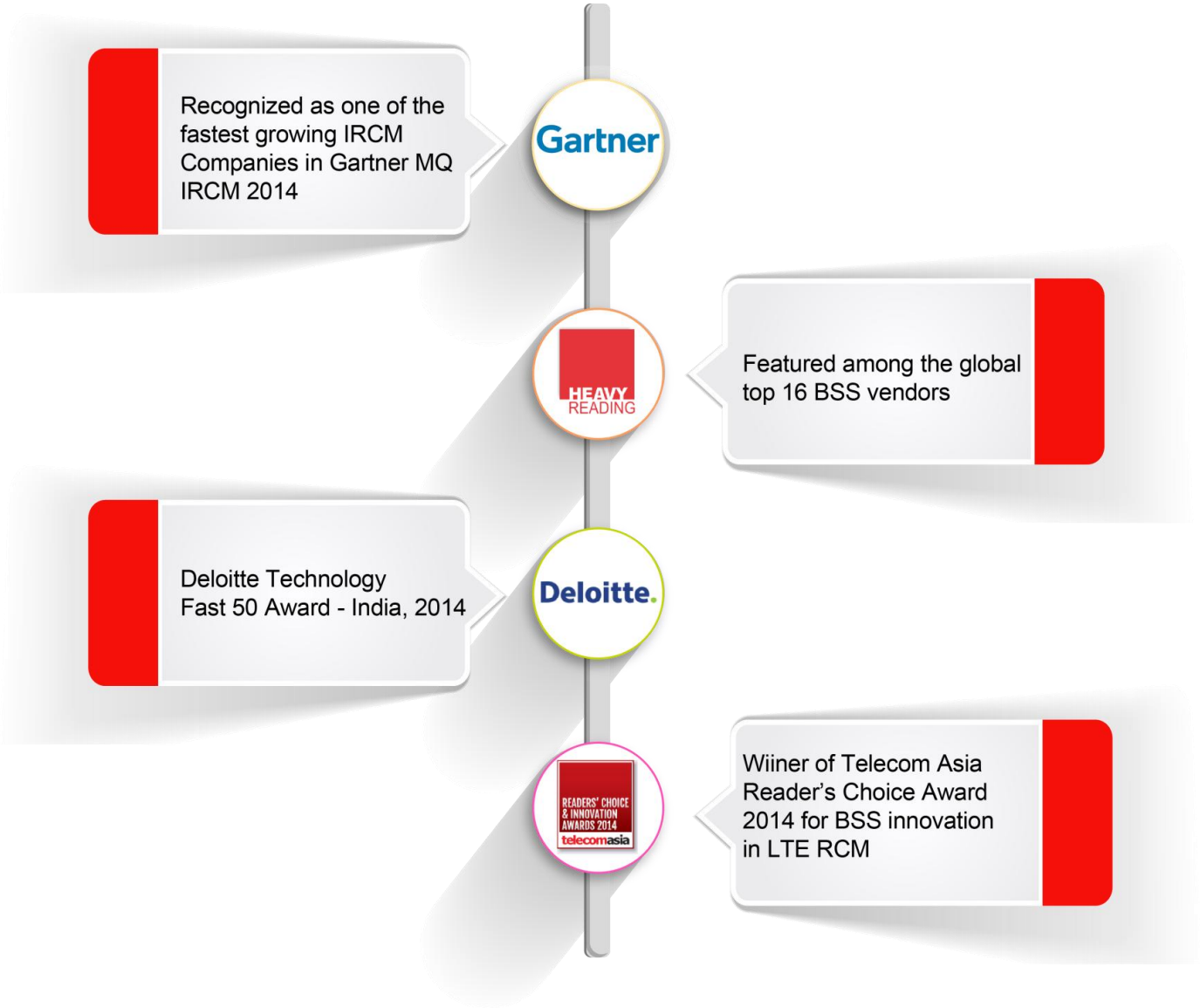
Awards & Recognition

Analyst	Media	Trade Bodies



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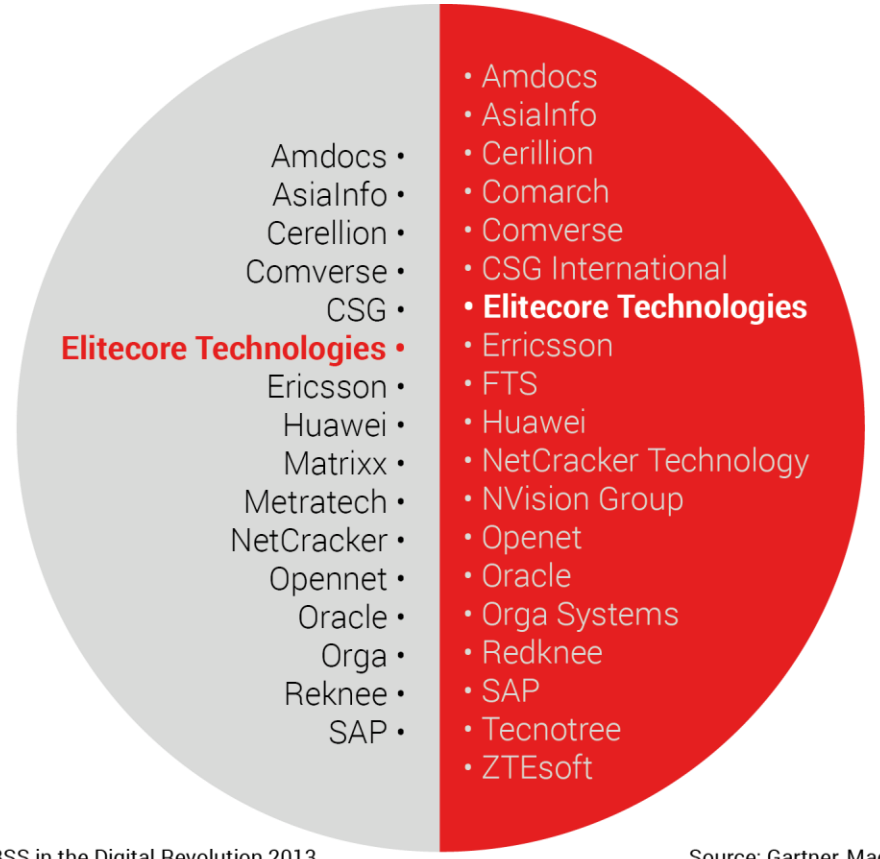
Elitecore in Top 20

HEAVY READING

Listed among the top
16 global BSS companies



Gartner

Listed among the top
19 global IRCM companies

Source: HEAVY READING, the Role of BSS in the Digital Revolution 2013

Source: Gartner, Magic Quadrant for IRCM for CSPs 2014

(Listed in alphabatic order)

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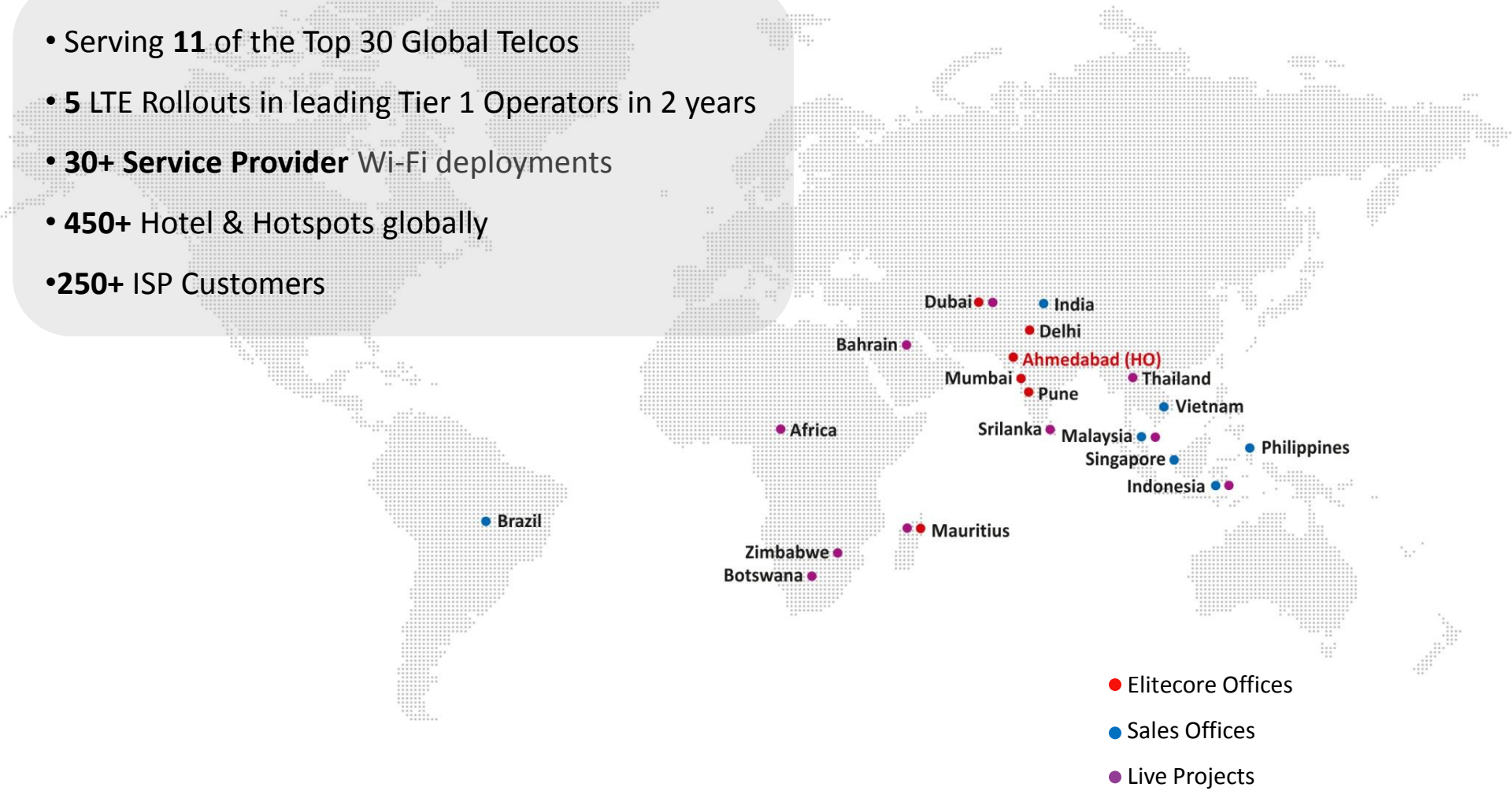
Our Reach, Presence and Live Projects

- Serving **11** of the Top 30 Global Telcos
- **5** LTE Rollouts in leading Tier 1 Operators in 2 years
- **30+ Service Provider** Wi-Fi deployments
- **450+** Hotel & Hotspots globally
- **250+** ISP Customers



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700 professionals led by a strong and stable leadership team

Nikhil Jain
MD & CEO

One of the founding members of Elitecore Technologies, has over 15 years of experience Nikhil has brought in industry leading solutions that have created a major turnaround for Elitecore becoming a global player and gaining significant credibility in the OSS/BSS space

Nirav Thakkar
CFO

He has over 15 years of Experience Spearheading the finance, accounts and legal function of the Group, Nirav has brought in Industry Compliant cost optimization techniques which has resulted into major turnaround for Elitecore

Vaibhav Mehta
Sr. VP
New Business Development

He has over 15 years of Experience with a track record for Product Sales, Management & Market Development creating new business within major markets in India and across the world.

Ajay Iyer
VP, Product Delivery

He is among the core member of the company and is with Elitecore since Inception. An IT Professional with more than 15 Years of experience in managing various telecom projects has created high performance delivery teams to deliver End to End telecom solutions

Dhaval Vora
VP , Product Management
BSS & CSM

He has over 15 years of experience involved in product positioning strategy & developing product road map. Dhaval is responsible for bringing New Technology solutions and aligning the same with respect to operator's business requirements

Sumit Pandya
AVP – Product Engineering & R&D

One of the core team members of Elitecore with 15+ Years of rich experience in scripting New Product Line, Product Deliver, Technology Management with insights on emerging technology including Internet- security and telecommunication protocols

Prashant Kumar
VP - BSS Practices

He has over 2 decades of rich B/OSS experience involved in Industry leading IT services and Product Delivery. He is known for his expertise in handling end to end BSS transformation projects

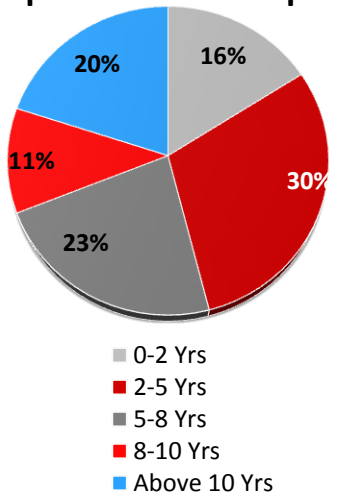
LK Pathak
VP - Marketing & Corporate Communications

Senior communications leader with over 17 years of industry experience in handling brand building and marketing communications role for the company. Played key role in building company's brand building in the global market through media / analysts relations and CSR

Anand Pandya
AVP – HR & Admin

He has around 15 years of professional HR experience; he is on board since last 1year responsible for HR best practices, talent management, organizational & leadership development. In his earlier role, he has worked with large Indian and global MNCs

Breakup of years of experience for company



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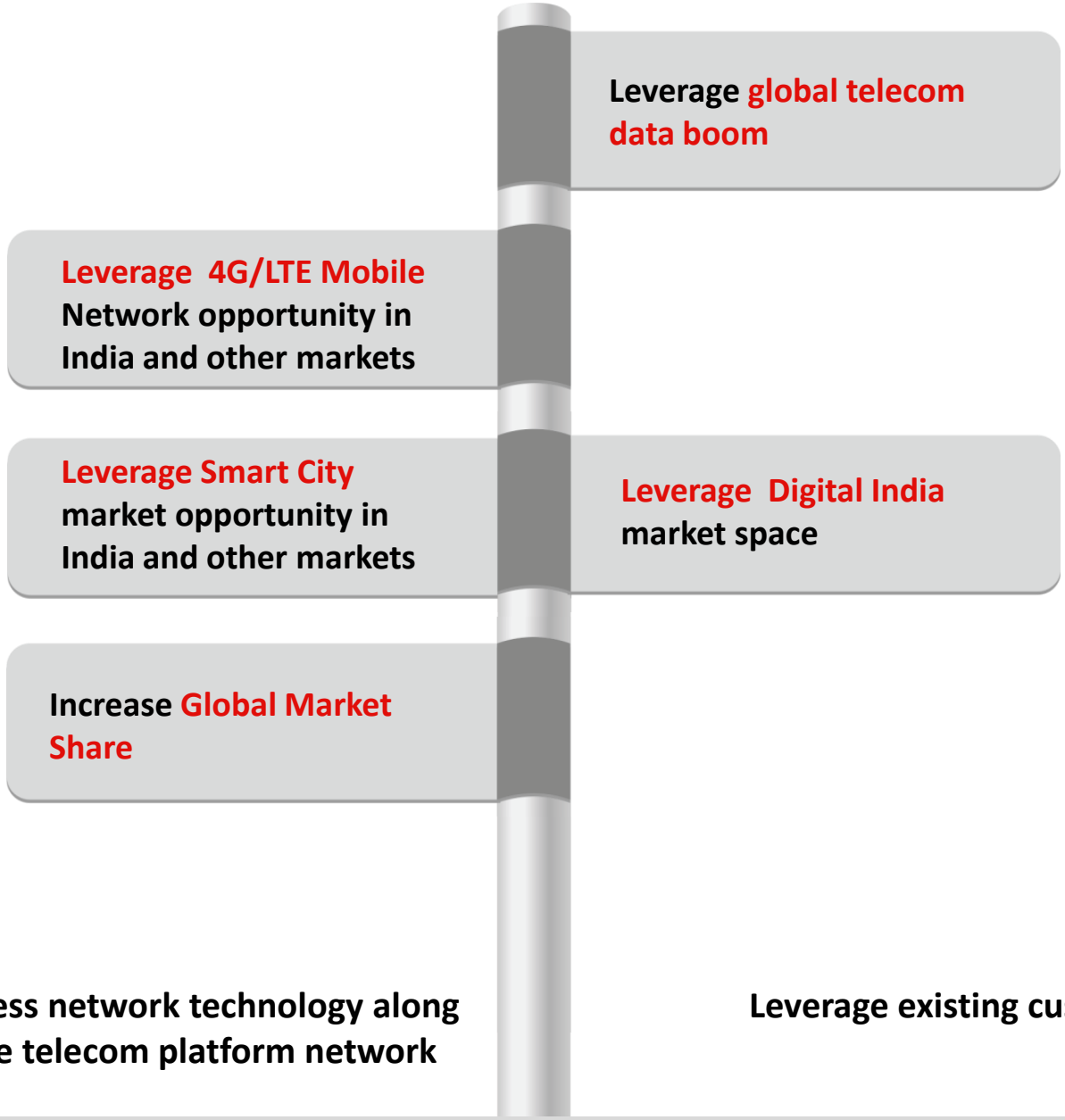
Very strong economic and strategic rationale



Serve access network technology along with core telecom platform network

Leverage existing customer base

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