SREI

SIFL/SECT/KM/11-12/440
February 03, 2012

The Secretary
The Calcutta Stock Exchange Limited
7 Lyons Range
Kolkata 700 001
Fax: 033-2220 2514, 2221 4664, 2210 4492/4500/9606

Dear Sir,

Pursuant to Listing Agreement with your Exchange, we are enclosing herewith an advance copy of Media release to be issued by the Company for your records.

Thanking you,

Yours faithfully,
For Srei Infrastructure Finance Limited

Sandeep Ka. Lakhotia

Sandeep Lakhotia
Company Secretary

Encl: as above

cc: The Secretary

1. **Bombay Stock Exchange Limited**
   Phiroze Jeejeebhoy Towers
   Dalal Street
   Mumbai - 400 001
   Fax: 022-2272 2037, 2272 2039, 2272 2041

2. **National Stock Exchange of India Limited**
   Exchange Plaza, 5th Floor, Plot no. C/1, G Block,
   Bandra - Kurla Complex, Bandra (E),
   Mumbai - 400 051
   Fax: 022-2659 8237/38; 6641 8125/26

Media Release

Srei business grows by 22% in Q3 FY 12 to ₹ 3,939 crore

Kolkata, February 03, 2012: Srei Infrastructure Finance Limited consolidated disbursement has grown by 22 % during the quarter ended December 31, 2011, to ₹ 3,939 crore from ₹ 3,216 crore during corresponding period last fiscal.

Consolidated Assets under Management of Srei Infrastructure Finance Limited was at ₹ 29,109 crore on December 31, 2011 as compared to ₹ 16,011 crore as on December 31, 2010, a rise of 82%.

Srei Infrastructure Finance Limited total consolidated disbursement during nine months ended December 31, 2011 stood at ₹ 13,488 crore as compared to ₹ 9,814 crore in the corresponding period last year registering an increase of 37%. Total consolidated income of Srei Infrastructure Finance Limited for the nine months ended December 31, 2011 stood at ₹ 1,791.44 crore as compared to ₹ 1,007.49 crore in the corresponding period last year, registering an increase of 78%. The consolidated operating profit for the nine months period this fiscal ended December 31, 2011 has increased to ₹ 341.80 crore from ₹ 319.62 crore during corresponding period last fiscal, a growth of over 7 %. The consolidated profit before tax for the same period stood at ₹ 182.04 crore as compared to ₹ 248.22 crore last fiscal. The consolidated profit after tax of Srei Infrastructure Finance Limited was ₹ 98.60 crore during the nine months ended December 31, 2011 as compared to ₹ 165.04 crore in the corresponding duration last fiscal.

Total consolidated income for the quarter ended December 31, 2011 is ₹ 692.96 crore as against ₹ 327.64 crore during the corresponding period last fiscal, increasing by 112%. The consolidated operating profit for the quarter is ₹ 86.92 crore as against ₹ 90.57 crore in the corresponding period of the previous year. The consolidated profit before tax for the quarter ended December 31, 2011 is ₹ 42.87 crore as compared to ₹ 61.66 crore during the corresponding period last year.

Profit for the quarter ended December 31, 2011 has been adversely impacted due to the sharp depreciation of Indian Rupee against US Dollar, resulting in a notional forex loss of ₹ 71.06 crores. Had this impact not been there, the consolidated profit before tax of Srei would have been ₹ 113.93 crores instead of the reported consolidated profit before tax of ₹42.87 crores.

Srei Infrastructure Finance Limited
Registered Office: 'Vishwakarma', 86C Topsia Road (South), Kolkata - 700 046
Tel: +91 33 6160 7734/6602 3000 Fax: +91 33 2285 7542/8501
Email: corporate@srei.com Website: www.srei.com

Hemant Kanoria, Chairman and Managing Director, Srei Infrastructure Finance Limited, said, "Our deep understanding of the infrastructure sector in India has enabled us to achieve substantial growth in disbursements, while maintaining quality of assets. However, the profits have been down due to rupee, suddenly and sharply, depreciating even in the last quarter. There have been MTM provisions, but we do not expect to see losses on the currency account. We are already witnessing appreciation in rupee against dollars, so we are sanguine about maintaining our overall profits."

Consolidated Financials at a glance

Nine Months and Quarter Ended, December 31, 2011

	Nine Months Ended			Quarter Ended		
In ₹ Crore	31.12.11	31.12.10	Growth %	31.12.11	31.12.10	Growth %
AUM	29,109.00	16,011.00	82%	29,109.00	16,011.00	82%
Disbursements	13,488.35	9,813.58	37%	3,938.82	3,215.54	22%
Total Income	1,791.44	1,007.49	78%	692.96	327.64	112%
PBT before Fx. MTM	292.52	236.10	24%	113.93	59.94	90%
Fx. MTM(G)/L	110.48	(12.12)	N.A.	71.06	(1.72)	N.A.
PBT	182.04	248.22	(27)%	42.87	61.66	(30)%
PAT	98.60	165.04	(40)%	19.40	40.24	(52)%

Srei Infrastructure Businesses

Srei Infrastructure Project Finance Business has been able to keep the business momentum in spite of hardening of interest rates and a slowdown in credit off-take. The Business disbursed ₹ 4,295 crore during the nine months ended December 31, 2011, an increase of 84% over the corresponding period last fiscal. The Business continued to offer a diverse mix of financing solutions to its clients in various infrastructure segments like conventional power, renewable energy, road, port, urban infrastructure and SEZ & industrial parks. The total disbursement during quarter ended December 31, 2011 was ₹ 1,455 crore, registering a growth of 55% over the corresponding period in the last fiscal. The Business continued its diversification of the portfolio by increasing the exposure to infrastructure sectors like road, port, SEZ & industrial park.

Srei Equipment Finance Business, industry leader in infrastructure and construction equipment financing, has already disbursed over ₹ 9,000 crore during first nine months of this fiscal as compared to ₹ 7,484 crore in the corresponding period last year. The total Asset Under Management stood at ₹ 16,580 crore as on December 31, 2011. Srei BNP Paribas has disbursed ₹ 2,449 crore during quarter ended December 31, 2011 as compared to ₹ 2,278 crore disbursed during same quarter last fiscal, an increase of 8 %. Srei BNP Paribas has tied up with all the leading equipment manufacturers to ensure best pricing and servicing terms to its customers. Extrapolating its expertise in infrastructure equipment financing, Srei BNP Paribas has started financing new equipment classes: Technology Solutions (IT equipment, software and services), agriculture, healthcare, office automation and education sector equipment.

Srei Infrastructure Project Development Business with its progress has made an indelible impression as a leading sponsor of PPP Business in Road sector in our country with a present portfolio of close to 5,400 lane km of Road entailing a total Capital Cost of over ₹ 13,000 crore which is already commissioned or under implementation in consortium with reputed domestic and acclaimed international partners under PPP framework. These projects are a diversified mix of annuity and toll-based projects and have been awarded by the National Highway Authority of India (NHAI) under National Highways Development Programme (NHDP), Ministry of Road Transport & Highways and various State Governments. This vertical is expanding its business from Road and Highways Infrastructure Concessions to other core infrastructure verticals of Port Development, Urban Infrastructure, Railways, Power Transmission & Distribution and Water Infrastructure projects in PPP space and continues to prequalify as selected bidder for bidding in the Mega Highway Projects (size ₹ 3,000 crore – ₹ 5,000 crore) under NHAI and is now steadily moving towards wresting the top spot in the Road Concession Business in the country. In the last quarter, three more road projects have been awarded to the Group.

Srei Sahaj e-Village Limited, an initiative aimed at bridging the urban – rural divide, in a bid to widen its reach in the rural hinterland, keeps exploring and expanding the range of services offered to the rural population. Srei Sahaj has been empanelled by the Chief Electoral Officer, Government of India, for the revision of electoral rolls and preparation of Electors photo identity cards for 147 Assembly Constituencies of the State of Odisha (30 districts). Srei Sahaj has also introduced its first On-Call Health Consultancy Services – 'Mera Doctor', that lets rural families avail health consultancy through expert MBBS doctors over phone, whenever they want. Presently, the service has been launched as a pilot in Uttar Pradesh. Srei Sahaj has tied up with 'The George Telegraph Training Institute' of West Bengal to provide vocational courses to the rural youth. Continuing to win accolades for its unique initiatives, Srei Sahaj has been awarded the eINDIA 2011 Awards in the Best Telecentre Initiative of the Year category. Srei Sahaj has already trained more than 7,600 rural BPL candidates in different trades in rural areas.

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Srei Infrastructure Advisory Business is now an established name with a five year track record in advising organisations, both public and private, engaged in infrastructure projects. The BRTS initiative of design and implementation support provided to GVMC at Vizag is 85% complete. The business has completed DPR for Lucknow Metro with credit and acquired an International Recognition for this project: nominated for 'BE Inspired Innovation awards 2010' held at Amsterdam in Rail and Transit Innovations. The consortium of Srei as lead consultant for completion of Phase I of the Traction and Track works has been highly commended by the Bangalore Metro Rail Corporation. In addition, the Srei Advisory Business is strategizing their business association with major consultancy giants for mega transportation assignments like DMIDC, Railway Initiatives and Metro / Mono Rail projects and ADB / World Bank assignments. The team has also been awarded the "Integrated Drainage System" Project in the state of Rajasthan.

About Srei Infrastructure Finance Limited

Srei is a Holistic Infrastructure Institution, constantly and consistently ideating to deliver innovative solutions in infrastructure space, thus playing a significant role in nation-building for over two decades, both in urban and rural India. Srei's businesses include Infrastructure Project Finance, Advisory and Development, Infrastructure Equipment Finance, Sahaj e-Village, Venture Capital, Capital Market, Quippo - Equipment Bank, Viom - Telecom Towers and Insurance Broking. Srei has a pan-India presence with a network of 82 offices and has also replicated its business model overseas with two offices in Russia. Srei is the first Indian infrastructure financing institution to get listed on the London Stock Exchange. Srei BNP Paribas (Registered name: Srei Equipment Finance Private Limited), a joint venture between Srei Infrastructure and BNP Paribas, France, is engaged in Infrastructure Equipment Financing Business.

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Mediapersons, for further information, please contact:

Braj Kishore Senior Vice President and Head Corporate Communication and Brand Management Srei Infrastructure Finance Limited Phone: +91 33 6602 3211 Mobile: +91 98360 35599 E-mail: braj.kishore@srei.com	**Swati Singh** Manager Corporate Communication and Brand Management Srei Infrastructure Finance Limited Phone: +91 33 6602 3712 Mobile: +91 98745 60033 Email: swati.singh@srei.com

Investors, for further queries, please contact:

Sanjeev Sancheti Group Chief Financial Officer Srei Infrastructure Finance Limited Phone: +91 33 6602 3414 Mobile: +91 98362 44222 E-mail: sanjeev.sancheti@srei.com investor.relations@srei.com	Amit Agarwal Senior Manager Srei Infrastructure Finance Limited Phone: +91 33 6701 5131 Mobile: +91 98361 06895 E-mail: amit.agarwal1@srei.com