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Date: 1st December 2018

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of November 2018.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of November 2018.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory
Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel +91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Nov 17		Nov 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Nov 17		Nov 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Nov 17		Nov 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Nov 17	Nov 18	Ytd 2017-18	Ytd 2018-19
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV A	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																								
	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																								
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	943		724		6445		7620		-23%		18%		28		302		1034		1189		979%		15%		971		1026		7479		8809		6%		18%		971	1026	7479	8809
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1558		1676		11610		15988		8%		38%		349		320		1451		2062		-8%		42%		1907		1996		13061		18050		5%		38%		1907	1996	13061	18050
	L/MD TOTAL	**2501**		**2400**		**18055**		**23608**		**-4%**		**31%**		**377**		**622**		**2485**		**3251**		**65%**		**31%**		**2878**		**3022**		**20540**		**26859**		**5%**		**31%**		**2878**	**3022**	**20540**	**26859**
V A	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																								
	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																								
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	A2: No. of seats including driver exceeding 13	251		184		3473		4194		-27%		21%		37		26		335		443		-30%		32%		288		210		3808		4637		-27%		22%		288	210	3808	4637
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																								
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																								
	B2: No. of seats including driver exceeding 13	127		116		1737		1920		-9%		11%		11		2		577		267		-82%		-54%		138		118		2314		2187		-14%		-5%		138	118	2314	2187
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																								
	C2: No. of seats including driver exceeding 13	158		59		1481		602		-63%		-59%		22		1		246		161		-95%		-35%		180		60		1727		763		0%		0%		180	60	1727	763
	BUS TOTAL	**536**		**359**		**6691**		**6716**		**-33%**		**0%**		**70**		**29**		**1158**		**871**		**-59%**		**-25%**		**606**		**388**		**7849**		**7587**		**-36%**		**-3%**		**606**	**388**	**7849**	**7587**
VI A	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																								
	Max. Mass not exceeding 16.2 tonnes																																								
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	313		396		2755		3242		27%		18%		169		11		1018		1267		-93%		24%		482		407		3773		4509		-16%		20%		482	407	3773	4509
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																								
	a) Max Mass exeeding 16.2 tonnes	637	188	572	118	3054	574	4648	712	-10%	-37%	52%	24%	49		112		430		635		0%		48%		686	188	684	118	3484	574	5283	712	0%	-37%	52%	24%	874	802	4058	5995
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																								
	(c) Max. Mass exceeding 35.2 tonnes	75	1	90		503	1	564	2	20%	-100%	12%	100%	0		11		20		207		0%		0%		75	1	101	0	523	1	771	2	35%	-100%	47%	100%	76	101	524	773
	HD TOTAL	**1025**	**189**	**1058**	**118**	**6312**	**575**	**8454**	**714**	**3.2%**	**-37.6%**	**33.9%**	**24.2%**	**218**		**134**		**1468**		**2109**		-38.5%		43.7%		**1243**	**189**	**1192**	**118**	**7780**	**575**	**10563**	**714**	**-4.1%**	**-37.6%**	**35.8%**	**24.2%**	**1432**	**1310**	**8355**	**11277**
	GRAND TOTAL	**4062**	**189**	**3817**	**118**	**31058**	**575**	**38778**	**714**	**-6.0%**	**-37.6%**	**24.9%**	**24.2%**	**665**		**785**		**5111**		**6231**		**18.0%**		**21.9%**		**4727**	**189**	**4602**	**118**	**36169**	**575**	**45009**	**714**	**-2.6%**	**-37.6%**	**24.4%**	**24.2%**	**4916**	**4720**	**36744**	**45723**