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Date: 1st November 2018

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of October 2018.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of October 2018.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory
Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel +91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Oct 17		Oct 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Oct 17		Oct 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Oct 17		Oct 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Oct 17	Oct 18	Ytd 2017-18	Ytd 2018-19
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																						
A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																						
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	1057		1195		5502		6896		13%		25%		87		54		1006		887		-38%		-12%		1144		1249		6508		7783		9%		20%		1144	1249	6508	7783
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1846		2342		10052		14312		27%		42%		254		328		1102		1742		29%		58%		2100		2670		11154		16054		27%		44%		2100	2670	11154	16054
	L/MD TOTAL	**2903**		**3537**		**15554**		**21208**		**22%**		**36%**		**341**		**382**		**2108**		**2629**		**12%**		**25%**		**3244**		**3919**		**17662**		**23837**		**21%**		**35%**		**3244**	**3919**	**17662**	**23837**
V	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																						
A	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																						
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																						
	A2: No. of seats including driver exceeding 13	171		174		3222		4010		2%		24%		79		115		298		417		46%		40%		250		289		3520		4427		16%		26%		250	289	3520	4427
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																						
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																						
	B2: No. of seats including driver exceeding 13	143		139		1610		1804		-3%		12%		72		12		566		265		-83%		-53%		215		151		2176		2069		-30%		-5%		215	151	2176	2069
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																						
	C2: No. of seats including driver exceeding 13	195		75		1323		543		-62%		-59%		22		34		224		160		55%		-29%		217		109		1547		703		0%		0%		217	109	1547	703
	BUS TOTAL	**509**		**388**		**6155**		**6357**		**-24%**		**3%**		**173**		**161**		**1088**		**842**		**-7%**		**-23%**		**682**		**549**		**7243**		**7199**		**-20%**		**-1%**		**682**	**549**	**7243**	**7199**
VI	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																						
A	Max. Mass not exceeding 16.2 tonnes																																						
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	411		632		2442		2846		54%		17%		101		89		849		1256		-12%		48%		512		721		3291		4102		41%		25%		512	721	3291	4102
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																						
	a) Max Mass exeeding 16.2 tonnes	582	62	528	154	2417	386	4111	594	-9%	148%	70%	54%	78		72		381		523		0%		37%		660	62	600	154	2798	386	4634	594	-9%	148%	66%	54%	722	754	3184	5228
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																						
	(c) Max. Mass exceeding 35.2 tonnes	58		36		428	0	439	2	-38%	#DIV/0!	3%	#DIV/0!	10		1		20		196		0%		0%		68	0	37	0	448	0	635	2	-46%	#DIV/0!	42%	#DIV/0!	68	37	448	637
	HD TOTAL	**1051**	**62**	**1196**	**154**	**5287**	**386**	**7396**	**596**	**13.8%**	**148.4%**	**39.9%**	**54.4%**	**189**		**162**		**1250**		**1975**		-14.3%		58.0%		**1240**	**62**	**1358**	**154**	**6537**	**386**	**9371**	**596**	**9.5%**	**148.4%**	**43.4%**	**54.4%**	**1302**	**1512**	**6923**	**9967**
	GRAND TOTAL	**4463**	**62**	**5121**	**154**	**26996**	**386**	**34961**	**596**	**14.7%**	**148.4%**	**29.5%**	**54.4%**	**703**		**705**		**4446**		**5446**		**0.3%**		**22.5%**		**5166**	**62**	**5826**	**154**	**31442**	**386**	**40407**	**596**	**12.8%**	**148.4%**	**28.5%**	**54.4%**	**5228**	**5980**	**31828**	**41003**