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Date: 1st October 2018

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of September 2018.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of September 2018.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**

Authorised Signatory
Encl.: As above

Eicher Motors Limited
Corporate Office:
#96, Sector - 32
Gurgaon - 122 001
Haryana, India
Tel +91 124 4415600

Registered Office
CIN: L34102DL1982PLC129877
3rd Floor-Select Citywalk
A-3, District Centre, Saket
New Delhi-110 017, India
Email: info@eicher.in

	Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV			
		Sep 17		Sep 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Sep 17		Sep 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Sep 17		Sep 18		Ytd 2017-18		Ytd 2018-19		Month		YTD		Sep 17	Sep 18	Ytd 2017-18	Ytd 2018-19
		ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI				
IV A	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																						
	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																						
	A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes	1019		1128		4445		5701		11%		28%		93		136		919		833		46%		-9%		1112		1264		5364		6534		14%		22%		1112	1264	5364	6534
	A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	2322		2529		8206		11970		9%		46%		213		203		848		1414		-5%		67%		2535		2732		9054		13384		8%		48%		2535	2732	9054	13384
	L/MD TOTAL	**3341**		**3657**		**12651**		**17671**		**9%**		**40%**		**306**		**339**		**1767**		**2247**		**11%**		**27%**		**3647**		**3996**		**14418**		**19918**		**10%**		**38%**		**3647**	**3996**	**14418**	**19918**
V A	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																						
	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																						
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																						
	A2: No. of seats including driver exceeding 13	233		408		3051		3836		75%		26%		69		65		219		302		-6%		38%		302		473		3270		4138		57%		27%		302	473	3270	4138
B	**Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes**																																						
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																						
	B2: No. of seats including driver exceeding 13	103		116		1467		1665		13%		13%		192		13		494		253		-93%		-49%		295		129		1961		1918		-56%		-2%		295	129	1961	1918
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																						
	C2: No. of seats including driver exceeding 13	276		78		1128		468		-72%		-59%		13		18		202		126		38%		-38%		289		96		1330		594		0%		0%		289	96	1330	594
	BUS TOTAL	**612**		**602**		**5646**		**5969**		**-2%**		**6%**		**274**		**96**		**915**		**681**		**-65%**		**-26%**		**886**		**698**		**6561**		**6650**		**-21%**		**1%**		**886**	**698**	**6561**	**6650**
VI A	N3 Category :Max Mass exceeding 12 tonnes (Goods Carrier)																																						
	Max. Mass not exceeding 16.2 tonnes																																						
	A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	520		602		2031		2214		16%		9%		198		362		748		1167		83%		56%		718		964		2779		3381		34%		22%		718	964	2779	3381
C	Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																						
	a) Max Mass exeeding 16.2 tonnes	521	149	681	75	1835	324	3583	440	31%	-50%	95%	36%	62		104		303		451		0%		49%		583	149	785	75	2138	324	4034	440	35%	-50%	89%	36%	732	860	2462	4474
B2:	Haulage Tractor (Tractor – Semi Trailer/ Trailer)																																						
	(c) Max. Mass exceeding 35.2 tonnes	90		143		370	0	403	2	59%	#DIV/0!	9%	#DIV/0!	10		2		10		195		0%		0%		100	0	145	0	380	0	598	2	45%	#DIV/0!	57%	#DIV/0!	100	145	380	600
	HD TOTAL	**1131**	**149**	**1426**	**75**	**4236**	**324**	**6200**	**442**	**26.1%**	**-49.7%**	**46.4%**	**36.4%**	**270**		**468**		**1061**		**1813**		73.3%		70.9%		**1401**	**149**	**1894**	**75**	**5297**	**324**	**8013**	**442**	**35.2%**	**-49.7%**	**51.3%**	**36.4%**	**1550**	**1969**	**5621**	**8455**
	GRAND TOTAL	**5084**	**149**	**5685**	**75**	**22533**	**324**	**29840**	**442**	**11.8%**	**-49.7%**	**32.4%**	**36.4%**	**850**		**903**		**3743**		**4741**		**6.2%**		**26.7%**		**5934**	**149**	**6588**	**75**	**26276**	**324**	**34581**	**442**	**11.0%**	**-49.7%**	**31.6%**	**36.4%**	**6083**	**6663**	**26600**	**35023**