



Procter & Gamble Hygiene
and Health Care Limited
CIN : L24239MH1994PLC012971
Registered Office
P&G Plaza
Cardinal Gracias Road, Chakale
Andheri (E), Mumbai 400 099
(91 - 22) 2826 6000 phone
(91 - 22) 2826 7300 fax
www.pg.com/en_IN

Part I

STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31st MARCH 2015

(₹ in Lakhs)

Particulars	(1) Three Months Ended 31 st March 2015 (Unaudited)	(2) Preceding Three Months Ended 31 st December 2014 (Unaudited)	(3) Corresponding Three Months Ended 31 st March 2014 (Unaudited)	(4) Nine Months Ended 31 st March 2015 (Unaudited)	(5) Corresponding Nine Months Ended 31 st March 2014 (Unaudited)	(6) Previous Year Ended 30th June 2014 (Audited)
1 Income from Operations						
(a) Net Sales / Income from Operations (Net of excise duty)	55484	64403	50035	177518	156369	204720
(b) Other operating income	39	48	32	105	115	374
Total income from operations (net)	55523	64451	50067	177623	156484	205094
2 Expenses						
a) Cost of raw and packing materials consumed	12084	16173	12827	45430	41409	52450
b) Purchase of stock in-trade	7994	8819	5883	25629	20462	28341
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	2285	877	1053	1216	2213	488
d) Employee benefits expense	3752	2273	2395	9340	7473	9498
e) Depreciation and amortisation expense	1217	1587	894	3919	2580	3518
f) Advertising & sales promotion expenses	6850	8785	8318	25923	25849	29449
g) Royalty expenses	2608	3157	2295	8518	7304	9554
h) Other expenses	7869	11541	5429	28563	24115	33247
Total expenses	44459	53212	40072	148536	131295	166543
3 Profit from operations before other income and finance costs (1-2)	11064	11239	9995	29087	25279	38551
4 Other income	1771	1708	1591	5583	5981	8020
5 Profit from ordinary activities before finance costs (3+4)	12835	12947	11586	34670	31260	46571
6 Finance costs	380	46	22	542	24	539
7 Profit from ordinary activities before tax (5-6)	12455	12901	11564	34128	31236	46032
8 Tax expense	3768	3835	3488	10223	10024	15830
9 Net profit for the period (7-8)	8688	9066	8076	23905	21212	30202
10 Paid-up equity share capital (Face Value ₹ 10 per equity share)	3246	3246	3246	3246	3246	3246
11 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year						97044
12 Earnings per Share (Face value of ₹ 10 per equity share) (not audited)						
a) Basic	26.77	27.93	24.88	73.64	65.35	93.04
b) Diluted	26.77	27.93	24.88	73.64	65.35	93.04

See accompanying notes to the financial results

Part II

SELECT INFORMATION FOR THE QUARTER AND NINE MONTHS ENDED 31st MARCH 2015

Particulars	(1) Three Months Ended 31 st March 2015	(2) Preceding Three Months Ended 31 st December 2014	(3) Corresponding Three Months Ended 31 st March 2014	(4) Nine Months Ended 31 st March 2015	(5) Corresponding Nine Months Ended 31 st March 2014	(6) Previous Year Ended 30th June 2014
A PARTICULARS OF SHAREHOLDING						
1 Public shareholding						
- Number of shares	8530963	9530963	9530963	9530963	9530963	8530963
- Percentage of shareholding	29.36	29.36	29.36	29.36	29.36	29.36
2 Promoters & Promoter Group Shareholding						
a) Pledged / Encumbered						
- Number of shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
b) Non-encumbered						
- Number of shares	22929773	22929773	22929773	22929773	22929773	22929773
- Percentage of shares (as a % of the total shareholding of Promoter & Promoter group)	100.00	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	70.64	70.64	70.64	70.64	70.64	70.64

B INVESTOR COMPLAINTS

THREE MONTHS ENDED 31st March 2015 (Numbers)

Pending at the beginning of the quarter	
Received during the quarter	20
Disposed off during the quarter	20
Remaining unresolved at the end of the quarter	-



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Notes :

- 1 The above unaudited results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective Meetings held on 8th May 2015. The Statutory Auditors of the Company have carried out limited review of the above unaudited results pursuant to Clause 41 of the Listing Agreement.
- 2 Pursuant to the enactment of the Companies Act 2013 (the 'Act'), the Company has, effective 1st July 2014, reviewed and revised the estimated economic useful lives of its fixed assets, generally in accordance with the provisions of Schedule II of the Act. The consequential impact (after charging an amount of ₹ 216 Lakhs (net of deferred tax of ₹ 112 Lakhs) to retained earnings in line with the transitional provision specified in Schedule II) on the depreciation charged and the results for the quarter and nine months 31st March 2015 is not material.
- 3 Other Expenses include the effect of net Exchange loss / (gain) in the respective periods as under:

Particulars	Three Months Ended 31 st March 2015	Preceding Three Months Ended 31 st December 2014	Corresponding Three Months Ended 31 st March 2014	Nine Months Ended 31 st March 2015	Corresponding Nine Months Ended 31 st March 2014	Previous Year Ended 30th June 2014
(₹ in Lakhs)	(175)	157	(175)	61	(145)	153

- 4 Other Income includes Interest Income on income tax refund in the respective periods as under:

Particulars	Three Months Ended 31 st March 2015	Preceding Three Months Ended 31 st December 2014	Corresponding Three Months Ended 31 st March 2014	Nine Months Ended 31 st March 2015	Corresponding Nine Months Ended 31 st March 2014	Previous Year Ended 30th June 2014
(₹ in Lakhs)	-	-	81	-	617	617

- 5 The Company operates in a single segment i.e. Manufacturing, Trading and Marketing of Health and Hygiene Products.
- 6 Previous period's / year's figures have been regrouped / rearranged wherever considered necessary.

For and on behalf of the Board of Directors of
Procter & Gamble Hygiene and Health Care Limited


Shantanu Khosla
Managing Director

Place : Mumbai
Date : 8th May 2015



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Procter & Gamble Hygiene and Health Care Ltd. continues to deliver Sustained Growth

Net Sales up 11%; PAT up 8% for quarter ended March 31, 2015

Mumbai, May 8, 2015 – Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) announced today its financial results for the quarter ended March 31, 2015. The Company delivered total net sales of Rs. 555 crores, up 11% versus year ago behind strong volume growth and focus on improving mix. Profit After Tax (PAT) was Rs. 87 crores, up 8% versus year ago behind continued focus on productivity.

Both the Feminine Care and Health Care businesses continued to deliver strong sales growth in a competitive market environment behind superior value propositions and strength of product portfolio. Old Spice continues to deliver in line with expectations.

About Procter & Gamble Hygiene and Health Care Ltd.

Procter & Gamble Hygiene and Health Care Ltd. (PGHHCL) is one of India's fastest growing FMCG companies that has in its portfolio WHISPER – India's leading Feminine Hygiene brand, and VICKS – India's No. 1 Health Care brand and Old Spice. The Company has carved a reputation for delivering high quality, value-added products to meet the needs of consumers. PGHHCL is committed to making every day in the lives of Indian consumers better through the quality of its products and the sincerity of its service. Please visit www.pg.com for the latest news and in-depth information about P&G and its brands.

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INDEPENDENT AUDITORS' REVIEW REPORT TO THE BOARD OF DIRECTORS OF PROCTER & GAMBLE HYGIENE AND HEALTH CARE LIMITED

1. We have reviewed the accompanying Statement of Unaudited Financial Results of Procter & Gamble Hygiene and Health Care Limited ("the Company") for the Quarter and Nine Months ended 31st March, 2015 ("the Statement"), being submitted by the Company pursuant to the requirement of Clause 41 of the Listing Agreements with the Stock Exchanges, except for the disclosures in Part II - Select Information referred to in paragraph 4 below. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.
3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the Stock Exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
4. Further, we also report that we have traced the number of shares as well as the percentage of shareholding in respect of the aggregate amount of public shareholding and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements with the Stock Exchanges and the particulars relating to investor complaints disclosed in Part II - Select Information for the Quarter and Nine Months ended 31st March, 2015 of the Statement, from the details furnished by the Registrars.



For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)



Shyamak R. Tata
Partner
(Membership No. 038320)

Mumbai, 08th May, 2015