

December 3, 2012

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Dear Sir,

As per the requirements of Listing Agreement, please find enclosed a press release, titled “**Middle East based EPC company, ADC Energy Systems LLC selects Ramco ERP on Cloud**”, which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully

For **RAMCO SYSTEMS LIMITED**



R RAVI KULA CHANDRAN
VICE PRESIDENT - FINANCE

Encl: As Above



For Immediate Release

Middle East based EPC company, ADC Energy Systems LLC selects Ramco ERP on Cloud

Dubai, UAE & Chennai, India – December 3, 2012 – Ramco Systems (BSE - 532370, NSE – RAMCOSYS, MSE – RSST); an enterprise software product company focused on delivering ERP on Cloud, Tablets and Smart phones, today announced a deal from **ADC Energy Systems, Dubai** for its ERP on Cloud. ADC Energy Systems is a leading provider of engineering and construction solutions for industrial and commercial cooling, heating, refrigeration and energy systems, serving the UAE and other GCC countries. Ramco recently announced the global availability of its ERP on Cloud. Ramco focuses on building mobility, user-friendly interface and industry specific functionality to its product.

Ramco ERP on Cloud will be addressing the requirements of ADC, across UAE, KSA and Qatar. As part of the agreement, Ramco will provide its full suite ERP including Finance, Project Management, Real Estate, Inventory, Procurement and Sub-contracting, Sales and CRM, and HCM and Payroll, with specific functionality for the Engineering, Procurement and Construction (EPC) vertical. Ramco ERP will interface with MS SharePoint (Document Management System) and Primavera.

Mr. Ibrahim Sleiman, CEO, ADC Energy Systems, said, "We are happy to associate with Ramco Systems. We have been growing rapidly and needed a robust ERP that will connect our operations across locations into one integrated system. We evaluated multiple global ERP providers and chose Ramco as it offered a comprehensive ERP solution with industry specific features that address the unique needs of the EPC industry. This coupled with the benefits of a cloud offering – lean IT set-up, automatic upgrades and cost savings tilted the decision in favor of Ramco. We are looking forward to go-live on the new system to help us better track and monitor our projects, resources, inventory and financials in addition to adhering to complex and ever changing regulatory requirements."

Commenting on the win, **Mr. Virender Aggarwal, CEO, Ramco Systems**, said, "We are pleased to add ADC Energy Systems to our growing league of global customers which includes Construction and EPC majors like DLF, Ranhill, Gulf Precast, Singapore Housing Development Board among others. ADC Energy Systems has been at the forefront of adopting the latest technology to support its growth plans. With this prestigious win, the flexibility, depth and breadth of Ramco's offering has appealed to the discerning customer."

The EPC industry is witnessing growth coupled with challenges related to time and cost overruns and shortage of manpower and material. The need today is for a completely integrated application that helps improve efficiencies and better utilize resources. With the advent of cloud technology, businesses are able to leverage the full power of ERP at a fraction of the cost. This has opened up a whole new market and Ramco is leveraging this with its comprehensive ERP with industry specific functionality.

About ADC Energy Systems:

ADC is a leading company in providing EPC (Engineer, Procure and Construct) solutions for Industrial and Commercial Cooling, Heating, Refrigeration and Energy Systems serving the Middle East and North African Region. With over 400,000 TR of District Cooling experience in the UAE, ADC continues to build on its strengths in providing



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turnkey solutions to its clients. ADC offers solutions in the fields of Industrial Refrigeration, District Cooling, Turbine Inlet Air Cooling, Renewable Energy, Combined Heat and Power and Infrastructure works. The Grain, Milling & Food Business Sector (GMFB) has been the company's new focus wherein ADC with its key alliances and partnerships are not only qualifying and bidding but being awarded Large Strategic Grain Storage Terminals, Grain Milling & Handling Facilities, Industrial Food Businesses & Cement and Mineral Mining Applications. ADC's competitive advantage lies in its local market knowledge, strong engineering background and the creation of strategic alliances, all of which are reasons for ADC's success today. ADC Energy Systems continues to build on its capacity; knowledge and commitment to deliver the most cost effective & efficient District Cooling & Energy Systems in the region. Visit www.adcenergysystems.com

About Ramco Systems:

Ramco Systems provides next generation, end-to-end enterprise solutions on Cloud, Mobile and Tablets. Built on Ramco VirtualWorks®, all Ramco products are cloud architected by design and address the entire business cycle from transaction to analytics. Part of the USD 1 Billion Ramco Group, the company offers ERP, HCM, SCM, CRM, Financials, Asset Management, Process Control, Project Management and Analytics to 40+ verticals. Globally, Ramco has over 150,000 users from 1000+ customer organizations across 35 countries. The company currently has 17 offices spread across India, USA, Canada, Europe, Middle East, South Africa and APAC and employs over 1,800 employees. For more information, visit www.ramco.com;

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