



**Tube Investments of India Ltd.**

Dare House, 234, N.S.C. Bose Road, Chennai 600 001, India

Tel: 91.44.4217 7770-5 Fax: 91.44.4211 0404

Website: [www.tiindia.com](http://www.tiindia.com) CIN:L35921TN1949PLC002905

5<sup>th</sup> May, 2014

National Stock Exchange of India Ltd  
Exchange Plaza, 5<sup>th</sup> Floor  
Plot No.C/1, G Block  
Bandra-Kurla Complex  
Bandra (E)  
Mumbai 400 051

BSE Ltd  
1<sup>st</sup> Floor  
New Trading Ring, Rotunda Building  
P J Towers, Dalal Street  
Fort  
Mumbai 400 001

Dear Sirs,

Please find enclosed a copy of the Press Release for your records.

Thanking you,

Yours faithfully,  
For TUBE INVESTMENTS OF INDIA LIMITED

S SURESH  
COMPANY SECRETARY  
Email id: [sureshs@tii.murugappa.com](mailto:sureshs@tii.murugappa.com)

AN

Encl:



**murugappa**



## **TUBE INVESTMENTS OF INDIA LTD CONSOLIDATED Q4 NET PROFIT UP BY 15%**

The Board of Directors of Tube Investments of India Limited (TII) met today and approved the financial results for the quarter and the year ended 31<sup>st</sup> March, 2014. The Board has recommended a final dividend of ₹0.50 per share (25% of the face value of ₹2 per share). The Board had declared an interim dividend of ₹1.50 per share (75 % of the face value of ₹2 per share) which was paid to the shareholders in February 2014.

### **Consolidated Results**

For the year 2013-14, TII has achieved consolidated revenue of ₹8834 Cr., a growth of 14% against the previous year and consolidated Net Profit before Minority Interest of ₹518 Cr., a growth of 13% against the previous year. Net profit after minority interest for the year 2013-14 was at ₹311 Cr. against ₹289 Cr. for the previous year.

During the quarter ended 31<sup>st</sup> March 2014, TII has achieved consolidated revenue of ₹2282 Cr., a growth of 8% against the corresponding quarter in the previous year and consolidated Net Profit before Minority Interest of ₹121 Cr., a growth of 2% against the corresponding quarter in the previous year. Net profit after minority interest for the quarter ended 31<sup>st</sup> March 2014 was at ₹69 Cr. against ₹60 Cr. for the corresponding quarter in the previous year.

Cholamandalam Investment & Finance Company Ltd, a subsidiary company in the financial service business, registered an impressive growth of 17% and 28% in Revenue for the quarter and the year respectively. Profit after Tax (PAT) for the year was at ₹364 Cr. against ₹307 Cr. in the previous year, registering an impressive growth of 19%. Profit after Tax (PAT) for the quarter was at ₹91 Cr. against ₹86 Cr. for the corresponding quarter in the previous year, registering a growth of 6%.

Cholamandalam General Insurance Company Ltd., a general insurance subsidiary of the Company registered a growth of 15% and 13% in Gross Written Premium during the quarter and the year respectively. Gross Written Premium for the year was at ₹1872 Cr. as against ₹1652 Cr. and the PAT for the year was at ₹70 Cr. as against ₹60 Cr. compared with the previous year. Gross Written Premium for the quarter was at ₹540 Cr. as against ₹470 Cr. and the PAT for the quarter was at ₹19 Cr. as against ₹23 Cr. compared with corresponding quarter in the previous year.

Shanthi Gears Ltd., a subsidiary company in the Gears Business, registered a revenue growth of 3% and 6% for the quarter and the year respectively. Profit after Tax (PAT) for the year was at ₹18 Cr. as against ₹15 Cr., a growth of 19% compared with the previous year. Profit after Tax (PAT) for the quarter was at ₹4 Cr. as against ₹2 Cr., a growth of 92% compared with corresponding quarter in the previous year.

### **Standalone Results**

TII's Revenue for the year was marginally lower at ₹3526 Cr. as against ₹3566 Cr. in the previous year. The profit before interest and tax for the year was higher by 4% at ₹264 Cr. as against ₹255 Cr. in the previous year. The PAT for the year was ₹94 Cr. as compared to ₹104 Cr. in the previous year.

TII's Revenue for the quarter was higher by 6% at ₹890 Cr. as against ₹837 Cr. for the corresponding quarter in the previous year. The profit before interest and tax for the quarter was higher by 32% at ₹80 Cr. as against ₹61 Cr. for the corresponding quarter in the previous year. The PAT for the quarter was higher by 46% at ₹30 Cr. as compared to ₹21 Cr. for the corresponding period in the previous year.

Mr. L. Ramkumar, Managing Director said, "Despite a challenging environment, the Company recorded a growth in revenues and profits in the last quarter. This was a result of Company-wide efforts on cost reduction and improved operational efficiencies. TII is well positioned to benefit from an expected turnaround in the automobile industry in the coming year. The Company continues to invest in capacity balancing and the large diameter tubing project is expected to start production in the near future."

## **Review of Businesses**

### **Bicycles**

The Bicycle division registered a drop of 7% in volumes during the year compared with the previous year. The revenue for the year was dropped by 6% at ₹1185 Cr. as against ₹1260 Cr. in the previous year. Profit before Interest and Tax for the year was ₹39 Cr. as against ₹49 Cr. in the previous year. The revenue for the quarter was ₹274 Cr. as against ₹278 Cr. for the corresponding quarter in the previous year. Profit before Interest and Tax for the quarter was ₹2 Cr. as against ₹1 Cr. for the corresponding quarter in the previous year. The margins were under pressure due to increase in input costs and competitive environment.

### **Engineering**

The Engineering division registered a volume growth of 1% in Tubes and 7% in Cold Rolled Steel Strips during the year compared with the previous year. The Engineering division's revenue for the year was ₹1622 Cr., a growth of 3% compared with the previous year. Profit before Interest and Tax for the quarter was ₹136 Cr., a growth of 24% compared with the previous year. The Engineering division's revenue for the quarter was ₹424 Cr., a growth of 10% compared with the corresponding quarter in the previous year. Profit before Interest and Tax for the quarter was ₹42 Cr., a growth of 38% compared with the corresponding quarter in the previous year. The improvement in profit was achieved through focus on value added products, better internal efficiencies and cost reduction.

### **Metal Formed Products**

In this segment, the sale of automotive Chains to OEMs recorded a volume growth of 19% over the previous year. The sale of Industrial Chains and Fine Blanked Components recorded a volume growth of 13% and 15% respectively over the previous year. The doorframe segment volume was lower by 14% compared with the previous year due to decline in the sale of select models of major car manufactures. The revenue for the year was ₹851 Cr. as against ₹850 Cr. in the previous year. Profit before Interest and Tax for the year was ₹67 Cr. as against ₹80 Cr. in the previous year, a decline of 16%. The revenue for the quarter was ₹223 Cr. as against ₹202 Cr. for the corresponding quarter in the previous year. Profit before Interest and Tax for the quarter was ₹14 Cr. as against ₹18 Cr. for the corresponding quarter in the previous year.

### **About Murugappa Group**

Founded in 1900, the ₹225 Billion Murugappa Group is one of India's leading business conglomerates. The Group has 28 businesses including eleven listed Companies traded in NSE & BSE. Headquartered in Chennai, the major Companies of the Group include Carborundum Universal Ltd., Cholamandalam Investment and Finance Company Ltd., Cholamandalam MS General Insurance Company Ltd., Coromandel International Ltd., Coromandel Engineering Company Ltd., E.I.D. Parry (India) Ltd., Parry Agro Industries Ltd., Sabero Organics Ltd., Shanthi Gears Ltd., Tube Investments of India Ltd., and Wendt (India) Ltd.

Market leaders in served segments including Abrasives, Auto Components, Cycles, Sugar, Farm Inputs, Fertilisers, Plantations, Bio-products and Nutraceuticals, the Group has forged strong alliances with leading international companies like Groupe Chimique Tunisien, Foskor, Mitsui Sumitomo, Morgan Crucible and

Sociedad Química y Minera de Chile (SQM). The Group has a wide geographical presence spanning 13 states in India and 5 continents.

Renowned brands like BSA, Hercules, Ballmaster, Ajax, Parry's, Chola, Gromor and Paramfos are from the Murugappa stable. The organization fosters an environment of professionalism and has a workforce of over 32,000 employees.

For more details, visit <http://www.murugappa.com>

For further information, please contact:

Arjun Ananth,  
Sr. Vice President and Chief Financial Officer  
Tube Investments of India Ltd.  
Ph - 044 - 4228 6703  
[ArjunAnanth@tii.murugappa.com](mailto:ArjunAnanth@tii.murugappa.com)

D Vijayalakshmi  
General Manager-Group Corporate  
Communications  
Ph - 044-25306535/ 9444029527  
[vijayalakshmid@corp.murugappa.com](mailto:vijayalakshmid@corp.murugappa.com)