ఆంధ్రాబ్యాంక్
(భారత ప్రభుత్వ సంస్థ)
आन्ध्रा बैंक
(भारत सरकार का उपक्रम)
Andhra Bank
(A Govt. of India Undertaking)

आन्ध्रा बैंक Andhra Bank
प्रधान कार्यालय HEAD OFFICE
'डॉ. पट्टाभि भवन' "Dr. PATTABHI BHAVAN"
5-9-11, सैफाबाद 5-9-11, SAIFABAD
हैदराबाद - 500 004. HYDERABAD - 500 094.

विभाग DEPT: Merchant Banking Division
Telefax 040-23230883;Tel.No.040-23252371
E-mail: mbd@andhrabank.co.in

Lr. No. 666/25/P.30/199

Dt: 13.08.2018

The National Stock Exchange of India Limited
Exchange Plaza
Bandra Kurla Complex
Bandra (East)
Mumbai – 400 051.
Fax: 022-26598237/38
cmlist@nse.co.in;

SYMBOL: ANDHRABANK

Dear Sirs,

Sub: Submission of Press Release of the Bank for the Quarter ended June 30, 2018

We enclose a copy of the Press Release on the Unaudited financial Results of the Bank for the Quarter ended June 30,2018.

Yours faithfully,

For Andhra Bank

(Raghuram Mallela)
Company Secretary

Encl: As above.

Andhra Bank M. B. Division H.O. Hyd.

आन्ध्रा बैंक
Andhra Bank
देशवासियों का बैंक Where India Banks

PRESS RELEASE
10.08.2018
June 18

KEY HIGHLIGHTS - Quarter Ended 30.06.2018

- ✓ Total Business increased by 8.8% YoY
- ✓ Total Advances increased by 10.1% YoY –RAM growth at 18% YoY
- ✓ Retail Credit : 29.42%, Agri. Credit: 16.13%, MSME Credit :7.71% YoY
- ✓ CASA Deposits increased by 10% YoY & CASA Ratio stood at 31.79%
- ✓ Non-interest Income (Excl. Treasury) increased by 20.2% YoY
- ✓ GNPA Ratio Reduced from 17.09% in Mar-18 to 16.69% in Jun-18
- ✓ NNPA Ratio Reduced from 8.48% in Mar-18 to 7.96% in Jun-18
- ✓ PCR improved from 51.73% (Jun-17) ,60.90% (Mar-18) to 64.27% (Jun-18)

Business Performance – Growth in Key Parameters (June'17 – June'18)

- ✓ **Business** grew by **8.80%** - from **Rs.334073Cr** to **Rs.363474Cr.**
- ✓ **Total Deposits** grew by **7.81%** - from **Rs. 188272Cr** to **Rs.202968 Cr.**
- ✓ **CASA** Deposits grew by **10.0%** - from **Rs.58614 Cr** to **Rs.64465 Cr.**
- ✓ **Advances** grew by **10.09%** - from **Rs.145801 Cr.** to **Rs.160506 Cr.**
- ✓ **Retail Advances** grew by **29.42%** - from **Rs.29327Cr.** to **Rs.37954 Cr.**
- ✓ **Agricultural Credit** grew by **16.13%**- from **Rs.27919Cr** to **Rs.32422 Cr.**
- ✓ **MSME Advances** grew by **7.71%** - from **Rs.28637 Cr** to **Rs. 30845Cr**.
- ✓ **Priority Sector** Advances grew by **15.45%** - from **Rs. 63065 Cr**. to **Rs.72809 Cr.**
- ✓ **CASA Ratio** stood at **31.79%** (June'18) as compared to **31.13%** (June'17)

PROGRESS AT A GLANCE (Rs. in Crore)

Parameter	Mar'18	June'17	June'18	Abs. Gr	y-o-y %
Current Deposits	10298	9497	9480	-17	-0.18%
Savings Bank Deposits	54236	49117	54985	5868	11.95%
CASA Deposits	64534	58614	64465	5851	10.0%
Term Deposits	143469	129593	138441	8848	6.83%
Aggregate Deposits	**208003**	**188207**	**202906**	**14699**	**7.81%**
Total Deposits (incl Bank Dep.)	**208070**	**188272**	**202968**	**14696**	**7.81%**
Gross Advances	**164535**	**145801**	**160506**	**14705**	**10.09%**
Priority Sector	70121	63065	72809	9744	15.45%
Agriculture	30844	27919	32422	4503	16.13%
MSME	33697	28637	30845	2208	7.71%
Retail Credit incl DL & CCD	38979	29327	37954	8627	29.42%
Mid & Large Corp. & Others	61015	59918	59285	-633	-1.06%
Total Business	**372605**	**334073**	**363475**	**29402**	**8.80%**
CASA % (incl CD/ bank dep.)	31.05%	31.13%	31.79%		
CD Ratio	79.08%	77.44%	79.10%		

आन्ध्रा बैंक ANDHRA BANK कार्पोरेट योजना विभाग Corporate Planning Dept.

Income & Profitability – FY 2018-19 (June'18) (Rs. in Crore)

Sl	Parameter	Quarter Ended			Full Year
		June'17	June'18	Var. (%)	Mar'18
1	Interest Income	4402	**4528**	2.86%	17975
2	Non-Interest Income (Excl. Treasury)	439	**528**	20.18%	1883
3	Total Income (Excl. Treasury)	4841	**5056**	4.43%	19858
4	Treasury Income (Profit on Sale)	314	**36**	-88.41%	489
5	Total Income (Incl. Treasury)	5155	**5092**	-1.22%	20347
6	Interest Expenses	2961	**3067**	3.58%	11640
7	Operating Expenses	825	**817**	-0.97%	3346
8	Total Expenses	3786	**3884**	2.59%	14986
9	Operating profit (Excl. Treasury)	1055	**1172**	11.05%	4872
10	**Operating Profit (Incl. Treasury)**	**1369**	**1208**	**-11.76%**	**5361**
11	Provisions &Contingencies	1329	**1748**	31.53%	8774
12	**Net Profit**	**40**	**-540**		**-3413**
13	Net Interest Income	1441	**1461**	1.39%	6335

IMPORTANT RATIOS				
Sl	Parameter	Quarter Ended		Full Year
		June'17	June'18	FY'18
1	Net Interest Margin (NIM) (%)	3.12%	**2.94%**	3.33%
2	Return on Assets (%)	0.07%	**-0.86%**	-1.46%
3	Cost of Deposits (%)	5.81%	**5.48%**	5.57%
4	Cost of Funds (%)	5.26%	**4.91%**	4.99%
5	Yield on Advances (%)	9.07%	**8.30%**	8.84%
6	Yield on Investments (%)	7.63%	**7.48%**	7.50%
7	Yield on Funds (%)	7.82%	**7.24%**	7.71%
8	Cost to Income Ratio (%)	37.58%	**40.35%**	38.43%
9	Provision Coverage Ratio (%)	51.73%	**64.27%**	60.90%
	CRAR (Basel III) (%) with infusion**	11.98%	**12.52%****	11.00%
10	CRAR (Basel III) (%) without infusion	11.98%	**10.92%**	11.00%
11	EPS (Annualized) (Rs)	2.37	**-18.01**	-38.94
12	Book Value (Rs)	154.55	**56.04**	60.25

** **on 23rd July 2018, the bank received a capital infusion of Rs. 2019 Cr from GOI**

Asset Quality:

ASSET QUALITY Amt. Rs. in Cr				
	Jun-18		Mar-18	
Parameter	**Amt.**	**Ratio**	**Amt.**	**Ratio**
Gross NPA	26785	**16.69%**	28124	**17.09%**
Net NPA	11561	**7.96%**	12637	**8.48%**
Restructured Standard Adv.as % to GBC	1379	**0.86%**	1711	**1.04%**
Provision Coverage Ratio		**64.27%**		**60.90%**

Network & Delivery Channels: The Bank has 2908 number of branches (Rural: 745, SU: 771, Urban: 665 and Metro: 727) and 3824 number of ATMs/BNAs/CRs. The total number of delivery channels of the Bank is at 6770.

Priority Sector Advances (PSA) registered a YoY growth of 15.45% and reached a level of Rs. 72809 Cr.

- Priority Advances (net of PSLC) constituted 48% of ANBC against the norm of 40%
- Bank earned a commission of Rs. 37.60 Cr through sale of PSLC during Q1 of FY 2018-19 as compared to Rs. 94 Cr earned during FY 2017-18

Retail Credit registered a YoY growth of 29% and reached a level of Rs. 37954 Cr

- Housing loans registered a YoY growth of 19% and reached a level of Rs. 18453 Cr
- Vehicle Loans registered a YoY growth of 21% and reached a level of Rs. 1739 Cr
- Non Agri. Gold Loans registered a growth of 13% YoY and reached a level of Rs. 3102 Cr
- Bank has waived processing charges on Housing Loans and Vehicle Loans during the financial year and is also sanctioning Education loans online through VidyaLakshmi portal.

Agricultural Credit registered a YoY growth of 16.13% and stood at Rs.32422 Cr

- Agri. Advances (Priority) registered a YoY growth of 17.27% and stood at of Rs. 31070 Cr
- Agri. Advances (Priority) constituted 20.25% of ANBC against the norm of 18%.
- Adv. to Weaker sections are at Rs.19447 Cr i.e. 13.44% of ANBC as against norm of 10%.
- Credit to Women beneficiaries is at Rs.22392 Cr i.e. 15.36 % of Net Bank Credit, as against the norm of 5%.
- Financial assistance of Rs.6497 Cr.is extended to 234012 Self Help Groups
- Loans to Small & Marginal Farmers is at 10.91% of ANBC as against the norm of 8%.
- Credit to Minority Communities is at Rs. 5827 Cr i.e.8% of PSA as against the target of 15%.
- Direct lending to Non-corporates (Agri.) is at Rs.21096 Cr i.e. 14.58% as against the norm of 11.99%.

MSME Credit registered a YoY growth of 7.7% and reached a level of Rs. 30845 Cr

- MUDRA: 31356 loans were sanctioned with a limit of Rs.927 Cr and Rs.848 Cr is disbursed upto 30.06.2018
- Stand Up India: 264 applications were sanctioned with a limit of Rs.57.79 Cr for the quarter ended 30.06.2018. Till now the bank has made 6265 sanctions with a limit of Rs.1113 Cr.
- The bank has Identified 389 clusters and allotted them to 240 Branches for focused approach and towards growth under MSME sector.
- The bank has launched a new product MSME Mithra for financing against GST receivables
- The bank joined RXIL for financing trade receivables through TReDS online digital platform, and the bank is in process of on-boarding two other portals viz. invoicemart , M1exchange

IT Initiatives: The following customer centric IT initiatives introduced by the Bank:

- **Instant Overdraft Facility against Online Term Deposit through Internet Banking (Retail):** Bank has enabled for our retail net banking customers. OD can be opened against TD accounts which are opened online through Internet Banking or Mobile Banking.
- **BBPS for Corporate Net Banking Customers and Common BHIM App:** Utility Bill payments using Bharat Bill Pay services has been enabled in Net Banking for corporate customers and Common BHIM App through which the customer will be able to pay Bills for the merchants under five categories – DTH, Electricity, Gas, Water and Post Paid Mobiles.

- **View of policy details through ABTEJ App:** New facility has been enabled in ABTEJ Mobile Banking App through which users will be able to view the policy details of AB Health Plus Mediclaim policy and AB Arogyadan.
- **Sukhanya Samridhi Scheme – Credit through Internet Banking, ABTEJ & IMPS**: With an objective to facilitate additional channel for paying monthly instalments for accounts opened under Sukhanya Samridhi Scheme, option has been enabled in Internet Banking, ABTEJ and through IMPS channel.

Sale of 3rd Party Products (During the quarter ended 30.06.2018):

- Through sale of **Life Insurance Policies,** New Business Premium (incl. Retail & Group) of Rs.27.52 Cr was mobilized and Bank, earned commission of Rs.3.14 Cr
- Through sale of **Non-Life Policies,** the Bank has mobilized the premium of Rs.83.39 Cr and Bank, earned commission of Rs.1.76 Cr.
- Bank has earned **fee based income** of Rs.49.10 Cr during June 2018 Quarter.

Credit Cards:

- Our Bank is a Pioneer in Credit Card Business, both as Issuer and Acquirer (merchant Business) since 1981. The card base of the Bank has witnessed a growth of 40% (YoY) and reached to 2.48 Lakh

Financial Inclusion

- The Bank is facilitating **Aadhaar Seeding & Aadhaar Authentication** across its branches and Bank has established 278 Aadhaar Enrolment centres across the country.
- **Atal Pension Yojana (APY):** Bank has enrolled 26,630 APY accounts in the quarter.
- **Gram Swaraj Abhiyan (EGSA):** out of 344 villages allotted to the Bank, 100% saturation has been achieved in 287 villages by extending Financial inclusion schemes viz. PMJDY, PMSBY and PMJJBY.
- **Financial Literacy and Credit Counselling Centers FLCCs :** During the quarter, the bank has opened 3 new FLCCs at Sirguppa (Karnataka), Jagtial and SIddipet in Telangana, taking the total number of FLCCs to 11.
- **Bank Mitra Facilitators:** Bank has appointed Bank Mitra Facilitators in 8 Districts of Andhra Pradesh, 5 districts in Telangana and in 3 Districts of Odisha State.

Awards: The Bank has received the following Awards/ Recognitions in the current quarter.

- "Best Performing Public Sector Bank" from PFRDA for the 3rd consecutive year.
- "APY- Splendid 7" and "APY- Passion for Performance" Awards from PFRDA.
- "Special Recognition Award" for Excellent Performance in "AePS by NPCI" in "B" category Banks



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