

Rane Holdings Limited



//Online Submission//

RHL / SE / 06 / 2019-20

May 27, 2019

BSE Limited Listing Centre Scrip Code: 505800	National Stock Exchange of India Ltd. NEAPS Symbol: RANEHOLDIN
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Dear Sir / Madam,

Sub: Outcome of Board Meeting held on May 27, 2019 - under Regulation 30 of SEBI LODR

Ref: Our letter no. RHL / SE / 58 / 2018-19 dated March 29, 2019

This is to inform that the Board of Directors have, inter alia, approved the audited financial results (standalone & consolidated) of the Company for the quarter and year ended March 31, 2019, as recommended by the audit committee at their respective meeting(s) held today, (May 27, 2019).

The audited financial results (standalone & consolidated) of the Company for the quarter and year ended March 31, 2019 is enclosed along with the Independent Auditor's Report on both standalone & consolidated results issued by M/s. Deloitte Haskins & Sells, Chartered Accountants, Statutory Auditors. Further, declaration in respect of unmodified opinion on the audited financial results (standalone & consolidated) for the year ended March 31, 2019 is enclosed (**Regulation 33**).

The extract of the consolidated audited financial results is being published in newspapers, i.e., 'Business Standard' and 'Dinamani' in the format prescribed (**Regulation 47**).

The standalone and consolidated financial results shall be available on the website of the company at www.ranegroup.com and stock exchanges at www.bseindia.com and www.nseindia.com (**Regulation 46**). An 'earnings release' for the above results is also enclosed (**Regulation 30**).

The meeting of the Board of Directors commenced at 11:15 hrs and concluded at 14:00 hrs (IST).

We request you to take the above on record and note the compliance under above referred regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI LODR).

Thanking you.

Yours faithfully,

For Rane Holdings Limited

Siva Chandrasekaran
Secretary

Encl: a/a

1. Audited financial results (standalone & consolidated) for the quarter & year ended March 31, 2019.
2. Extract of the audited financial results (consolidated) for Newspaper publication.
3. Independent Auditor's Report (standalone & consolidated) for the quarter & year ended March 31, 2019.
4. Declaration under Reg 33(3)(d) of SEBI LODR.
5. Earnings release for the year ended March 31, 2019.



Expanding Horizons

RANE HOLDINGS LIMITED

FY19 Earnings Release



Chennai, India, May 27, 2019 – Rane Holdings Limited (NSE: RANEHOLDIN; BSE Code: 505800), the holding Company of Rane group today announced financial performance for financial year (FY19) ended March 31st, 2019

Group Aggregate Performance –FY19

- Total Net Revenue increased by 12.0% to ₹5,369.4 Crore in FY19 from ₹4,792.7 Crore in FY18
- EBITDA stood at ₹553.2 Crore as compared to ₹569.7 Crore during FY18, a decrease of 2.9%
- EBITDA Margin at 10.3% for FY19 as against 11.9% in FY18
- PBT (before exceptional items) stood at ₹289.7 Crore for FY19 as compared to ₹324.5 Crore in FY18, a decrease of 10.7%

Consolidated Financials –FY19

- Total Net Revenue increased by 11.2% to ₹2,570.3 Crore in FY19 from ₹2,312.1 Cr in FY18
- EBITDA stood at ₹250.9 Crore as compared to ₹256.5 Crore during FY18, a decrease of 2.2%
- EBITDA Margin at 9.8% for FY19 as against 11.1% in FY18
- PBT (before exceptional items) stood at ₹196.2 Crore for FY19 as compared to ₹221.3 Crore in FY18, a decrease of 11.3%

Corporate Action

- A final dividend of ₹11/- per equity share has been recommended by the Board of Directors on the paid-up capital of 1,42,77,809 of ₹10/- each. The total dividend for the year ended March 31, 2019 would be ₹19/- per equity share including an interim dividend of ₹8/- per equity share declared on February 07, 2019 and paid on February 27, 2019

Group's Key Business Highlights for FY19

- Revenue from Indian OE customers grew by 11% supported by increased offtake across major vehicle segments
- Revenues from International customers grew 18% driven by higher offtake for steering products and commencement of new businesses for Occupant safety products
- Revenue from Indian aftermarket segment grew by 12% (comparable basis) supported by new product launches and expansion of dealer network
- EBITDA margin declined by 158 bps;
 - Adverse material cost movement and provision for estimated expenses towards product warranty claim resulted in drop in EBITDA margin

MANAGEMENT COMMENT

"FY19 was an eventful year for the group. The group sales continued to grow and crossed Rs. 5,000 crore. The group companies strengthened their market position in India and expanded their international business. Though the adverse material cost trend remained a challenge, the operational performance improved across group companies. We had a challenging start to FY20 with weak demand across segments, however we anticipate the market environment to improve once macro-economic condition turns favourable".

L. Ganesh, Chairman & Managing Director, Rane Holdings Ltd.

BUSINESS HIGHLIGHTS

GROUP AGGREGATE FINANCIAL PERFORMANCE

Particulars	FY19	FY18	YOY%
Total Net Revenue*	5,369.4	4,792.7	12.0%
EBITDA	553.2	569.7	-2.9%
Margin (%)	10.3%	11.9%	-158 bps
PBT (before exceptional items)	289.7	324.5	-10.7%

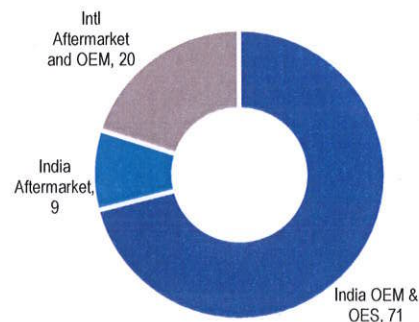
CONSOLIDATED FINANCIAL PERFORMANCE

Particulars	FY19	FY18	YOY%
Total Net Revenue*	2,570.3	2,312.1	11.2%
EBITDA	250.9	256.5	-2.2%
Margin (%)	9.8%	11.1%	-133 bps
PBT (before exceptional items)	196.2	221.3	-11.3%

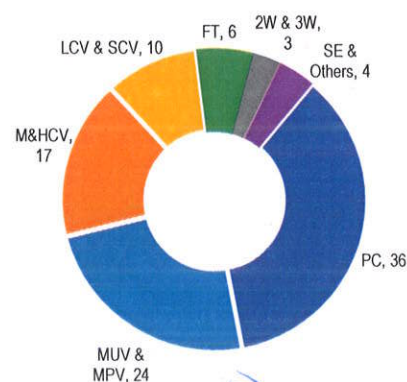
*Revenue excludes excise duty wherever applicable
(In ₹ Crore, unless otherwise mentioned)

GROUP AGGREGATE SALES (FY19)

BY MARKET (%)



BY VEHICLE SEGMENT (%)



CONSOLIDATED PROFIT AND LOSS ACCOUNT

Particulars	FY19	FY18	YoY%
Income from Operations	2,432.8	2,240.6	8.6%
Dividend Income	-	-	
Other Operating Income	116.3	101.3	14.8%
Other Income	21.2	17.3	23.0%
Total Revenue	2,570.3	2,359.1	9.0%
Expenses			
-Cost of Material Consumed	1,366.1	1,193.5	14.5%
-Purchase of stock-in-trade	18.8	10.9	72.1%
-Changes in inventories	-26.2	-19.4	-35.3%
-Excise Duty	-	47.0	
-Employee Benefit Expense	445.9	406.8	9.6%
-Finance Cost	48.1	44.0	9.2%
-Depreciation & Amortization	126.1	117.7	7.1%
-Professional Charges	31.2	23.4	33.1%
-Information Systems expenses	9.4	9.7	-3.1%
-Other Expenditure	474.2	430.7	10.1%
Total Expenses	2,493.6	2,264.4	10.1%
PBT before share of profit / (loss) of JV & Associates and Exceptional Items	76.7	94.7	-19.0%
Share of Profit / (loss) of JV and Associate	119.5	126.6	-5.6%
PBT before Exceptional items	196.2	221.3	-11.3%
Exceptional Item	-0.9	14.1	
PBT	195.3	235.4	-17.0%
Tax Expense	79.5	86.9	-8.5%
PAT	115.8	148.5	-22.0%
Other Comprehensive Income (Net of Tax Expenses)	-0.2	-5.6	96.6%
Total Comprehensive Income for the period	115.6	142.9	-19.1%

KEY BALANCE SHEET ITEMS

Particulars	FY19	FY18	Change
Non-current assets	1,337.0	1,266.8	70.2
-Property, Plant and Equipment	707.8	710.5	-2.7
-Financial Assets	419.5	373.8	45.8
Current assets	887.9	818.8	69.1
- Inventories	303.5	248.1	55.4
-Trade receivables	477.8	456.2	21.6
-Cash and cash equivalents	35.6	28.3	7.3
Total Assets	2,224.9	2,085.6	139.4
Shareholders Fund	865.7	804.0	61.7
Non-current liabilities	225.7	232.4	-6.7
-Long-term borrowings	193.2	205.1	-11.8
Current liabilities	879.4	791.8	87.7
-Short-term borrowings	307.6	250.4	57.2
-Trade payables	384.5	397.2	-12.7
Total Liabilities	1,105.1	1,024.1	80.9
Total Equity and Liabilities	2,224.9	2,085.6	139.4

(In ₹ Crore, unless otherwise mentioned. The sum of sub-segment amounts may not equal the total amounts due to rounding off)

ABOUT RANE HOLDINGS LIMITED

Rane Holdings Limited (RHL) is the holding company of Rane Group. RHL owns the trademark in Rane and provides a wide range of services to group Companies. These include employee training, development, investor services, business development and information system support.

ABOUT RANE GROUP

Headquartered in Chennai, India, Rane Group is engaged primarily in manufacturing auto components for well over five decades. Rane Group is a preferred supplier to major OEMs in India and abroad. Through its group companies, it provides Steering and Suspension systems, Friction materials, Valve train components, Occupant safety systems, Die-casting products and Connected mobility Solutions. Its products serve a variety of industry segments including Passenger Vehicles, Commercial Vehicles, Farm Tractors, Two-wheelers, Three-wheelers, Railways and Stationary Engines.

**IF YOU HAVE ANY QUESTIONS OR REQUIRE FURTHER INFORMATION,
PLEASE FEEL FREE TO CONTACT: INVESTORSERVICES@RANEGROUP.COM OR DPINGLE@CHRISTENSENIR.COM**

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

