

MSIL: CSL: NSE&BSE: 2018

1<sup>st</sup> September 2018

Vice President

National Stock Exchange of India Limited

“Exchange Plaza”, Bandra – Kurla Complex

Bandra (E)

Mumbai – 400 051

General Manager

Department of Corporate Services

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street, Mumbai – 400 001

**Sub: Press Release**

Dear Sir,

Please find enclosed herewith as Annexure -“A”, a copy of the press release being issued today.

Kindly take the same on record.

Thanking you,

Yours truly,

**For Maruti Suzuki India Limited**



**Sanjeev Grover**

Chief General Manager &

Company Secretary

Encl.: As above

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**MARUTI SUZUKI INDIA LIMITED**

**CIN: L34103DL1981PLC011375**

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Press Release**Maruti Suzuki Sales in August 2018**

**New Delhi, September 1, 2018:** Maruti Suzuki India Limited sold a total of 158,189 units in August 2018. This includes 147,700 units in domestic market and 10,489 units of exports. The Company had sold a total of 163,701 units in August 2017.

Sales during the month were adversely affected due to severe floods in Kerala and heavy rains in other parts of the country.

The sales figures for **August 2018** are given below

| Category : Sub-segment                   | Models                                | Aug            |                |               | Till Aug       |                |              | April'17 - March'18 |
|------------------------------------------|---------------------------------------|----------------|----------------|---------------|----------------|----------------|--------------|---------------------|
|                                          |                                       | 2018           | 2017           | % Change      | 2018-19        | 2017-18        | % Change     |                     |
| A: Mini                                  | Alto, WagonR                          | 35,895         | 35,428         | 1.3%          | 178,644        | 181,248        | -1.4%        | 427,183             |
| A: Compact                               | Swift, Celerio, Ignis, Baleno, Dzire  | 71,364         | 74,012         | -3.6%         | 378,404        | 292,442        | 29.4%        | 748,475             |
| A: Mid-Size                              | Ciaz                                  | 7,002          | 6,457          | 8.4%          | 17,769         | 28,532         | -37.7%       | 58,913              |
| <b>Total A: Passenger Cars</b>           |                                       | <b>114,261</b> | <b>115,897</b> | <b>-1.4%</b>  | <b>574,817</b> | <b>502,222</b> | <b>14.5%</b> | <b>1,234,571</b>    |
| B: Utility vehicles                      | S-Cross, Vitara Brezza, Ertiga, Gypsy | 17,971         | 21,442         | -16.2%        | 108,230        | 104,348        | 3.7%         | 253,759             |
| C: Vans                                  | Omni, Eeco                            | 13,663         | 13,931         | -1.9%         | 74,242         | 65,384         | 13.5%        | 155,137             |
| <b>Total Domestic Passenger Vehicles</b> |                                       | <b>145,895</b> | <b>151,270</b> | <b>-3.6%</b>  | <b>757,289</b> | <b>671,954</b> | <b>12.7%</b> | <b>1,643,467</b>    |
| Light Commercial Vehicles                | Super Carry                           | 1,805          | 730            | 147.3%        | 8,401          | 2,478          | 239.0%       | 10,033              |
| <b>Total Domestic Sales</b>              |                                       | <b>147,700</b> | <b>152,000</b> | <b>-2.8%</b>  | <b>765,690</b> | <b>674,432</b> | <b>13.5%</b> | <b>1,653,500</b>    |
| <b>Total Export Sales</b>                |                                       | <b>10,489</b>  | <b>11,701</b>  | <b>-10.4%</b> | <b>47,347</b>  | <b>49,186</b>  | <b>-3.7%</b> | <b>126,074</b>      |
| <b>Total Sales (Domestic + Export)</b>   |                                       | <b>158,189</b> | <b>163,701</b> | <b>-3.4%</b>  | <b>813,037</b> | <b>723,618</b> | <b>12.4%</b> | <b>1,779,574</b>    |