



PRESS RELEASE

KOTAK MAHINDRA BANK ANNOUNCES RESULTS

Consolidated PAT for Q1FY16 ₹ 517 cr

Bank PAT for Q1FY16 ₹ 190 cr

Post significant provisions on merger

Mumbai, July 30, 2015: The Board of Directors of Kotak Mahindra Bank ('The Bank' or 'KMBL') took on record the unaudited standalone and consolidated results for Q1FY16 at the Board meeting held in Mumbai today.

The Bank received approval from the Reserve Bank of India (RBI) for the merger of ING Vysya Bank ('IVBL') with effect from April 1, 2015 and accordingly the results for the quarter ended June 30, 2015 are for the merged entity and hence not comparable with previous periods.

Kotak Mahindra Bank (Standalone)

Advances as on June 30, 2015 were ₹ 103,614 cr

Deposits as on June 30, 2015 were up to ₹ 116,812 cr. Savings deposits as on June 30, 2015 grew to ₹ 22,730 cr. CASA ratio stood at 34%

Capital Adequacy Ratio of the Bank including unaudited profits as per Basel III as on June 30, 2015 is 16.5% and Tier I ratio is 15.3%

Net Interest Income (NII) for Q1FY16 was ₹ 1,598 cr

Net Interest Margin (NIM) for Q1FY16 stood at 4.18%

Profit After Tax (PAT) for Q1FY16 of ₹ 190 cr which includes the impact of the following post significant provisions on merger:

- Retiral benefits of employees of erstwhile IVBL amounting to ₹ 339 cr
- Provisions and contingencies of ₹ 305 cr of which a significant portion is from erstwhile IVBL
- Integration cost of ₹ 63 cr, including stamp duty
- Payment of additional interest on savings accounts of erstwhile IVBL amounting to ~ ₹ 30 cr, in view of the higher rate of 6% (for balance above ₹ 1 lac) offered to the Bank customers as against 4% offered by erstwhile IVBL

Kotak Mahindra Bank had pre-merger network of 684 full-fledged branches (as on March 31, 2015) with deeper presence in the West and North. As on June 30, 2015, the Bank has a network of 1,260 full-fledged branches and 1,942 ATMs having both breadth and depth given the strong geographic complementarity of the merger.



As on June 30, 2015, the Branch footprint was as under

Branches	erstwhile IVBL	KMBL	KMBL (Combined)
West	12%	46%	30%
North	22%	34%	27%
South	62%	14%	38%
East	4%	6%	5%
Total	577	683	1,260

The Bank believes the merger benefits will flow in due course from both, revenue synergies as well as cost efficiencies, resulting from significant geographical and product complementarities, fuller customer segment coverage, economies of scale and improved productivity and efficiency.

Announcing the results, **Uday Kotak, Executive Vice Chairman & Managing Director, Kotak Mahindra Bank** said, "We have taken significant provisioning costs in the first quarter of the combined bank post-merger. Going forward, we are excited with the opportunities and synergies that this merger brings and are confident that it will lead us on a new trajectory of excellence and leadership."

The merger has consolidated Kotak Mahindra Bank's positioning as the 4th largest Private Sector Bank creating a ₹ 200,000 cr institution at the Group level.

Consolidated results at a glance

Consolidated PAT for Q1FY16 was ₹ 517 cr

Consolidated Advances up ₹ 125,522 cr as on June 30, 2015

Consolidated NIM for Q1FY16 stood at 4.29%

Consolidated Capital Adequacy Ratio including unaudited profits as per Basel III as on June 30, 2015 is 17.2% and Tier 1 ratio is 16.1%

Total assets managed / advised by the Group as on June 30, 2015 were ₹ 94,225 cr

Consolidated Networth for Q1FY16 was ₹ 30,226 cr

Other major subsidiaries profit after tax are as under:

₹ cr	Q1FY16
Kotak Mahindra Prime	119
Kotak Securities	67
Kotak Mahindra Old Mutual Life Insurance	66
Kotak Mahindra Investments	30
Kotak Mahindra AMC & Trustee Co	20



About Kotak Mahindra Group

Established in 1985, Kotak Mahindra Group is one of India's leading financial services conglomerates. In February 2003, Kotak Mahindra Finance Ltd. (KMFL), the Group's flagship company, received banking license from the Reserve Bank of India (RBI), becoming the first non-banking finance company in India to convert into a bank - Kotak Mahindra Bank Ltd..

Effective April 1, 2015, ING Vysya Bank Ltd. has merged with Kotak Mahindra Bank Ltd. creating a ₹ 2 trillion institution (consolidated). As on June 30, 2015, the merged entity – Kotak Mahindra Bank Ltd, has a significant national footprint of 1,260 branches and 1,942 ATMs spread across 641 locations, affording it the capacity and means to serve even better.

The consolidated net worth of the Group stands at ₹ 302 billion (approx. US\$ 5 billion) as on June 30, 2015. The Group offers a wide range of financial services that encompass every sphere of life. From commercial banking, to stock broking, mutual funds, life insurance and investment banking, the Group caters to the diverse financial needs of individuals and the corporate sector. The Group has a wide distribution network through branches and franchisees across India, and international offices in London, New York, Dubai, Abu Dhabi, Mauritius and Singapore.

For more information, please visit the company's website at <http://www.kotak.com/>

For further information, please contact:

Rohit Rao
Kotak Mahindra Bank
Phone: +91-22-6166-0001
rohit.rao@kotak.com

Jaydeep Raval
Kotak Mahindra Bank
Phone: +91-22-6166-0001
Jaydeep.raval@kotak.com

Ketan Bondre
Genesis Burson-Marsteller
Mobile: +91-98205-36572
ketan.bondre@bm.com