

Dated: July 04, 2025

To,

Listing Department **The National Stock Exchange of India Limited,**Exchange Plaza, Bandra Kurla Complex,

Bandra East, Mumbai – 400051

NSE Symbol – **HARIOMPIPE** 

Corporate Relationship Department **BSE Limited**Phiroze Jeejeebhoy Towers

Dalal Street, Mumbai - 400 001

BSE Scrip Code – **543517** 

### Sub: Business Update for Q1FY26 - Stock Exchange Release:

Dear Sir/Madam,

Enclosed herewith please find copy of Stock Exchange Release titled "Business Update for Q1FY26".

This Update is also being disseminated on the Company's website at <a href="www.hariompipes.com">www.hariompipes.com</a>.

Kindly take the above information on record.

Thanking You,

Yours faithfully,

For Hariom Pipe Industries Limited

### **Rekha Singh**

Company Secretary & Compliance officer M. No: A33986

Encl.: As above



## **Hariom Pipe Industries Limited**

# **Business Update for Q1FY26**

**4<sup>th</sup> July 2025:** Hariom Pipe Industries Ltd, established in 2007, is a leading manufacturer of iron and steel products in India. With over 17 years of rich industry experience, the company offers a diverse product range including Mild Steel Billets, HR and CR Pipes, GP Pipes, and Scaffolding systems. Operating advanced manufacturing facilities in Telangana, Tamil Nadu, and Andhra Pradesh, Hariom Pipe Industries is committed to quality and industry standards. The company boasts a total installed capacity of 701,232 MTPA and an extensive product portfolio with over 800 SKUs. Hariom Pipe Industries has a strong market presence in South and West India, known for its innovation, reliability, and commitment to excellence. We are pleased to present the following operational update for Q1FY26.

The company has witnessed strong growth in sales, particularly in its Value-Added Products (VAP), highlighting continued progress in its strategic focus on high-value product offerings, as shown in the table below:

#### Strong Growth in Value-Added Product Sales - Q1FY26 Volume Update

Quantity (Ton)	Q1FY26	Q4FY25	Q1FY25
Sale of Value-Added Product*	75,362	72,149	55,602
Sale of Other Products	2,860	2,064	2,392
Total	78,221	74,213	57,994
% Share of VAP	96%	97%	96%

<sup>\*</sup> Value Added Product sales include revenue from MS Tubes, Scaffolding, and Galvanized Products.

- Sale Volume of Value-Added Products for the Quarter Growth of 36% YoY & 4% QoQ
- Total Sales Volume for the Quarter Growth of 35% YoY & 5% QoQ

#### **Key Volume Highlights:**

#### • Q1 FY26 Performance:

- Sale of Value-Added Products (VAP) reached 75,362 MT, reflecting a significant 36% yearon-year increase from 55,602 MT in Q1 FY25.
- o Total sales volume stood at **78,221 MT**, a **35% year-on-year growth**.

 VAP contributed 96% of the total sales volume, demonstrating the strong demand for premium products.

**Outlook:** 

The strong results reflect Hariom Pipe Industries Ltd's continued focus on product differentiation and its expanding presence in key markets. The increasing contribution of Value-Added Products (VAP) highlights

the company's ongoing efforts to enhance its product portfolio and deepen customer relationships.

The company is poised for continued growth, with an emphasis on operational excellence, product

innovation, and long-term value creation for all stakeholders.

Commenting on the update, Mr. Rupesh Kumar Gupta, Managing Director, said,

"We are pleased to report a robust performance in Q1 FY26, with significant growth in both volume and the proportion of Value-Added Products in our overall sales mix. The shift toward high-value, specialized products reflects our long-term strategy of diversifying our portfolio and enhancing customer value. This continued focus on VAP not only drives higher margins but also strengthens our competitive edge in the

market.

Our strong presence in South and West India, combined with our operational efficiency and customer-centric approach, positions us well for continued success. We are confident that our focus on innovation, quality, and strategic investments will allow us to continue meeting market demands and generating value for our

shareholders."

Note: All information in the business update is provisional and unaudited

For further information, please contact

HARIOM PIPES | SCAFFOLDING | COILS

**Hariom Pipe Industries Limited** 

E: <u>cs@hariompipes.com</u> www.hariompipes.com **KAPTIFY®** Consulting

Investor Relations | Strategy | Consulting
E: <a href="mailto:contact@kaptify.in">contact@kaptify.in</a> | M: +91-845 288 6099

www.kaptify.in

#### **Disclaimer**

This document may contain certain forward-looking statements within the meaning of applicable securities law and regulations. These statements include descriptions regarding the intent, belief or current expectations of the Company or its directors and officers with respect to the results of operations and financial condition of the Company. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in such forward-looking statements as a result of various factors and assumptions which the Company believes to be reasonable in light of its operating experience in recent years. Many factors could cause the actual results, performances, or achievements of the Company to be materially different from any future results, performances, or achievements. Significant factors that could make a difference to the Company's operations include domestic and international economic conditions, changes in government regulations, tax regime and other statutes. The Company does not undertake to revise any forward-looking statement that may be made from time to time by or on behalf of the Company