

Dated: April 02, 2025

To,
Listing Department
The National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra East, Mumbai – 400051

Corporate Relationship Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai - 400 001

NSE Symbol – **HARIOMPIPE**

BSE Scrip Code – **543517**

Sub: Business Update for Q4 and FY25 – Stock Exchange Release:

Dear Sir/Madam,

Enclosed herewith please find copy of Stock Exchange Release titled “Business Update for Q4 and FY25”.

This Updates are also being disseminated on Company’s website at www.hariompipes.com.

Please take the above information on record.

Thanking You,
Yours faithfully,
For Hariom Pipe Industries Limited

Rekha Singh
Company Secretary & Compliance officer
M. No: A33986

Encl.: As above

HARIOM PIPE INDUSTRIES LIMITED

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Balanagar (M), Mahabubnagar Dist - 509202, Telangana.



Hariom Pipe Industries Limited

Business Update for Q4 & FY25

2nd April 2025: Hariom Pipe Industries Ltd, established in 2007, is a leading manufacturer of iron and steel products in India. With over 17 years of rich industry experience, the company offers a diverse product range including Mild Steel Billets, HR and CR Pipes, GP Pipes, and Scaffolding systems. Operating advanced manufacturing facilities in Telangana, Tamil Nadu, and Andhra Pradesh, Hariom Pipe Industries is committed to quality and industry standards. The company boasts a total installed capacity of 701,232 MTPA and an extensive product portfolio with over 800 SKUs. Hariom Pipe Industries has a strong market presence in South and West India, known for its innovation, reliability, and commitment to excellence. We are pleased to present the following operational update for Q4 & FY 2024-25.

The company has witnessed strong growth in sales, particularly in its Value-Added Products (VAP), highlighting continued progress in its strategic focus on high-value product offerings, as shown in the table below:

Strong Growth in Value-Added Product Sales – Q4 & FY25 Volume Update

Quantity	Q4FY25	Q3FY25	Q4FY24	FY25	FY24
Sale of Value-Added Product*	72,149	53,016	49,260	2,35,812	1,74,666
Sale of Other Products	2,064	4,179	11,190	9,655	24,349
Total	74,213	57,196	60,450	2,45,467	1,99,015
% Share of VAP	97%	93%	81%	96%	88%

* Value Added Product sales include revenue from MS Tubes, Scaffolding, and Galvanized Products.

- **Sale Volume of Value-Added Products:**
 - For the Quarter (Q4FY25) - Growth of 46% YoY & 36% QoQ
 - For the Year (FY25) – Growth 35% YoY

- **Total Sales Volume:**
 - For the Quarter (Q4FY25) - Growth of 23% YoY & 30% QoQ
 - For the Year (FY25) – Growth 23% YoY

Key Volume Highlights:

- **Q4 FY25 Performance:**

- Sale of Value-Added Products (VAP) reached **72,149 MT**, reflecting a significant **46% year-on-year increase** from 49,260 MT in Q4 FY24.
- Total sales volume for Q4 FY25 stood at **74,213 MT**, a **23% year-on-year growth**.
- **VAP contributed 97% of the total sales volume**, up from 81% in Q4 FY24, demonstrating the strong demand for premium products.

- **FY25 Performance:**

- **Sale of Value-Added Products** for FY25 reached **2,35,812 MT**, marking a **35% growth** from 1,74,666 MT in FY24.
- **Total sales volume** for the full year stood at **2,45,467 MT**, a **23% increase** compared to 1,99,015 MT in FY24.
- **VAP's share of total sales volume rose to 96% in FY25**, up from 88% in the previous year, highlighting the shift towards more specialized, high-margin products.

Outlook:

The strong results reflect Hariom Pipe Industries Ltd's continued focus on product differentiation and its expanding presence in key markets. The increasing contribution of Value-Added Products (VAP) highlights the company's ongoing efforts to enhance its product portfolio and deepen customer relationships.

The company is poised for continued growth, with an emphasis on operational excellence, product innovation, and long-term value creation for all stakeholders.

Commenting on the update, Mr. Rupesh Kumar Gupta, Managing Director, said,

"We are pleased to report a robust performance in Q4 and FY25, with significant growth in both volume and the proportion of Value-Added Products in our overall sales mix. The shift toward high-value, specialized products reflects our long-term strategy of diversifying our portfolio and enhancing customer value. This continued focus on VAP not only drives higher margins but also strengthens our competitive edge in the market.

The remarkable year-on-year growth in VAP sales, particularly in Q4, where we saw a 46% increase, demonstrates the positive response to our strategic initiatives and product differentiation efforts. Our strong presence in South and West India, combined with our operational efficiency and customer-centric approach, positions us well for continued success.

As we look ahead, Hariom Pipe remains committed to delivering sustained growth, improving operational efficiencies, and creating long-term value for our stakeholders. We are confident that our focus on innovation, quality, and strategic investments will allow us to continue meeting market demands and generating value for our shareholders."

Note: All information in the business update is provisional and unaudited

For further information, please contact



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