



Dabur Q4 Consolidated Net Profit Surges 21% At Rs 284.8 Cr

- **Full-Year Net Profit crosses Rs 1,000-Crore Mark**
- **Consolidated Q4 Revenue Up 10.2%**

New Delhi, May 5th, 2015: The Board of Directors of Dabur India Ltd (DIL) met today to consider the audited financial results of the company for the quarter and full year ended March 31, 2015.

While the overall macro environment continues to remain challenging, consumer demand in India has started showing signs of a recovery helping Dabur India Ltd report strong volume-led growth in its key categories like Foods, Health Supplements, Digestives, Toothpastes, Skin Care & Home Care during the fourth quarter of 2014-15 financial year. Riding on its key categories, Dabur braved the macro headwinds to end the quarter with a **10.2% growth in consolidated Net Sales to Rs 1,944.8 Crore**. Consolidated Net Sales stood at Rs 1,764 Crore in the same quarter last year. **Dabur India Ltd's Consolidated Net Profit for the fourth quarter of 2014-15 marked a 21% surge to Rs 284.8 Crore**, as against Rs 235.3 Crore a year earlier.

"The gradual improvement in the consumption environment has helped our business perform well on all operating parameters. Our robust business model and our ability to efficiently manage the external challenges have helped us report a strong and consistent performance even in the face of intensifying competitive pressures. Our India FMCG business ended the fourth quarter with a 12% growth, led by 8.1% volume growth. Our EBIDTA Margin saw a 17% growth during the quarter," **Dabur India Ltd Chief Executive Officer Mr. Sunil Duggal said.**

"Going forward too, our focus will be on pursuing an aggressive and profitable growth strategy. We will continue to invest behind our brands and on market expansion programmes while stepping up on innovation with a series of new product launches in the coming quarter," **Mr. Duggal added.**

Full-Year Results

Dabur India Ltd ended the 2014-15 fiscal with a 10.7% growth in Net Sales to end the year at Rs 7,806.4 Crore, up from Rs 7,054.1 Crore a year earlier. **Net Profit for the 2014-15 fiscal crossed the Rs 1,000-Crore mark to end the year at Rs 1,065.8 Crore**, a growth of 16.6% from Rs 913.92 Crore a year earlier.

Dabur's retail business, under the brand NewU, also reported a strong 30% Revenue growth during the year.

Category Growths

The Foods category for Dabur – riding on strong demand for its packaged juices – posted a near 20% growth during the fourth quarter of 2014-15, while the Skin care business ended with a near 17% growth. The Toothpaste business, led by strong demand for Dabur Red Paste and Meswak, reported an over 14% growth. The Health Supplements Business grew by 13%, while the Home Care category grew by over 12%.

Dividend

The Board of Directors today recommended a final Dividend of 75%, which brings the total Dividend for the year to 200%. "Continuing with our payout policy, the Board has proposed a final dividend of Re. 0.75 per share, aggregating to Rs. 158.56 Crore, including Dividend Tax," **Dabur India Ltd Chairman Dr. Anand C Burman said.**

For further information, Contact:

Byas Anand
Corporate Communications
Dabur India Ltd
Ph.: +91-9811994902