

October 19, 2026

To

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 <i>Scrip Code: 535648</i>	National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051 <i>Trading Symbol: JUSTDIAL</i>	Metropolitan Stock Exchange of India Limited Building A, Unit 205A, 2 nd Floor, Piramal Agastya Corporate Park, L.B.S Road, Kurla (West), Mumbai - 400 070 <i>Trading Symbol: JUSTDIAL</i>
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Dear Sir/Madam,

**Sub: Disclosure under Regulation 30 of the Securities and Exchange Board of India
(Listing Obligations and Disclosure Requirements) Regulations, 2015 -
Presentation on the Unaudited Financial Results**

The presentation to analysts / investors on the financial performance of the Company for Unaudited Financial Results of the Company for the second quarter and half year ended September 30, 2026, is attached and also available on the website of the Company at www.justdial.com.

This is for information and records.

Thanking you,

Yours truly,

For Just Dial Limited

MANAN
YOGENDRA
UDANI

Digitally signed by MANAN
YOGENDRA UDANI
Date: 2026.10.19 22:18:17
+05'30'

Manan Udani
Company Secretary and Compliance Officer

Encl: as above

Just Dial Limited

CIN NO: L74140MH1993PLC150054

Registered & Corporate Office : Palm Court Building /M, 501/B, 5th Floor, New Link Road, Besides Goregaon Sports Complex, Malad West, Mumbai - 400064

Tel. : 022-28884060 • E-mail : investors@justdial.com

Mumbai, Delhi, Kolkata, Chennai, Bangalore, Pune, Hyderabad, Ahmedabad, Coimbatore, Jaipur and Chandigarh

☎ 088888-88888 | www.justdial.com



CORPORATE PRESENTATION

OCTOBER 2026

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Any information provided in this presentation is subject to change without notice.

Q2 FY27 means the period Jul 1, 2026 to Sep 30, 2026

FY27 or FY 26-27 or FY 2027 means the Financial Year starting Apr 1, 2026 and ending Mar 31, 2027

Key Strengths



Strong Brand



Leading network of small business (57.4 million Active Listings)



Scale distribution to Democratize AI for Indian SMEs



30 Years of Proprietary Indian SMB Data



Deep understanding of Indian users and small businesses



Advanced and Scalable Technology Platform



Efficient & Profitable Business Model



Strong & Experienced Management Team



Cash positive, with negative working capital

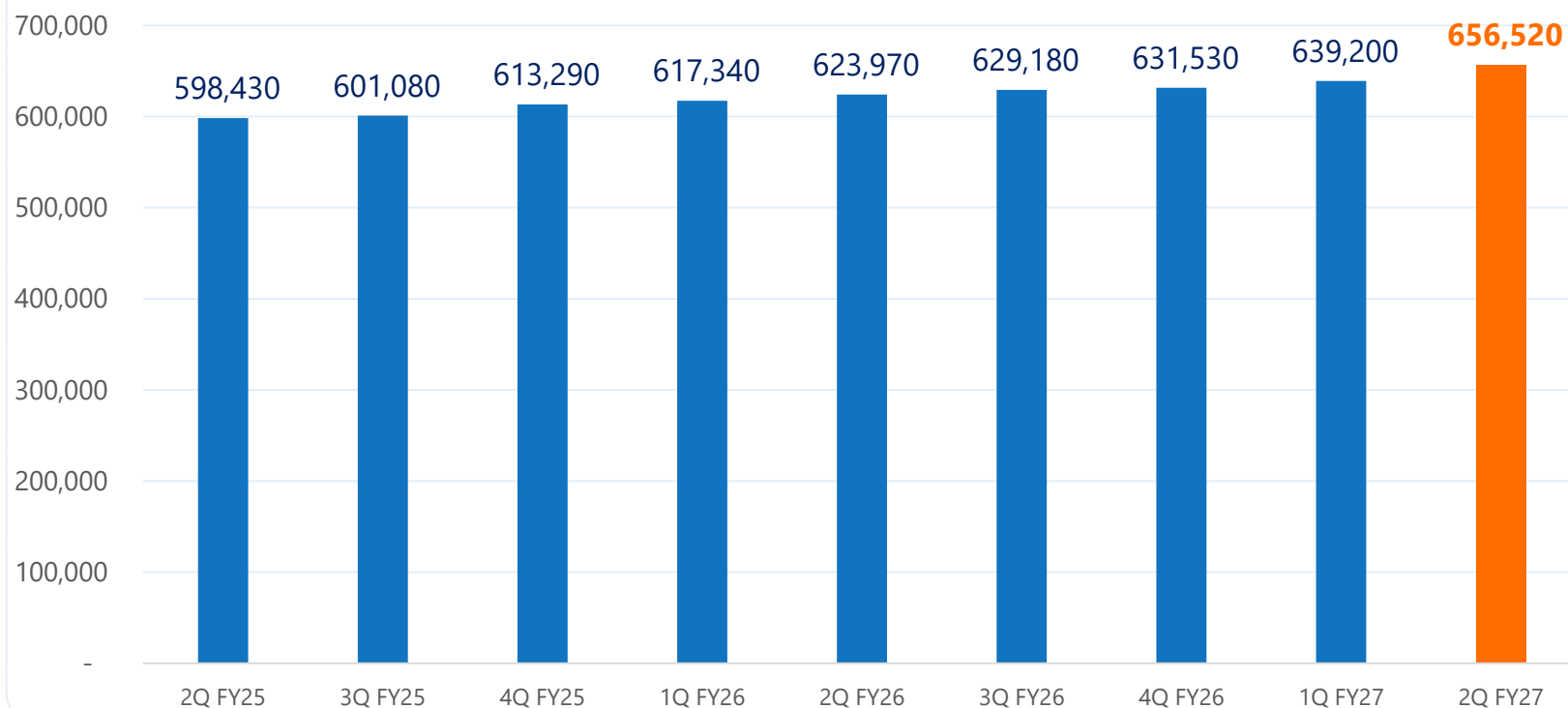
01

PERFORMANCE HIGHLIGHTS

- 01 | Paid Campaigns
- 02 | Operating Revenue & EBITDA
- 03 | Active Listings & Images
- 04 | Unique Visitors, Ratings & Reviews
- 05 | Pan India Presence
- 06 | Cost Structure & Net Profit
- 07 | Cash & Investments

Merchants continue to embrace Justdial, with paid adoption growing steadily...

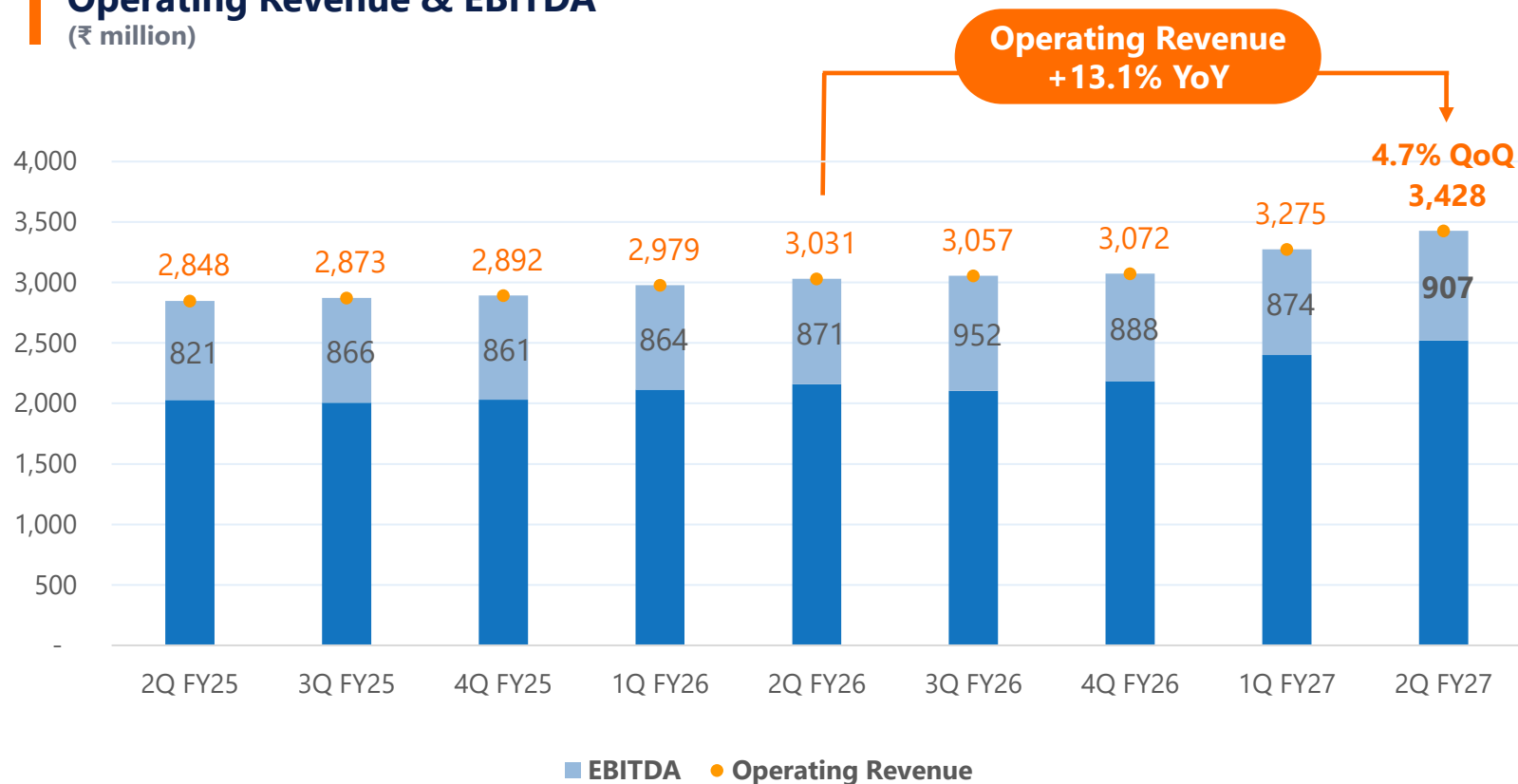
Paid Campaigns (period end)



...driving consistent revenue growth...

Operating Revenue & EBITDA

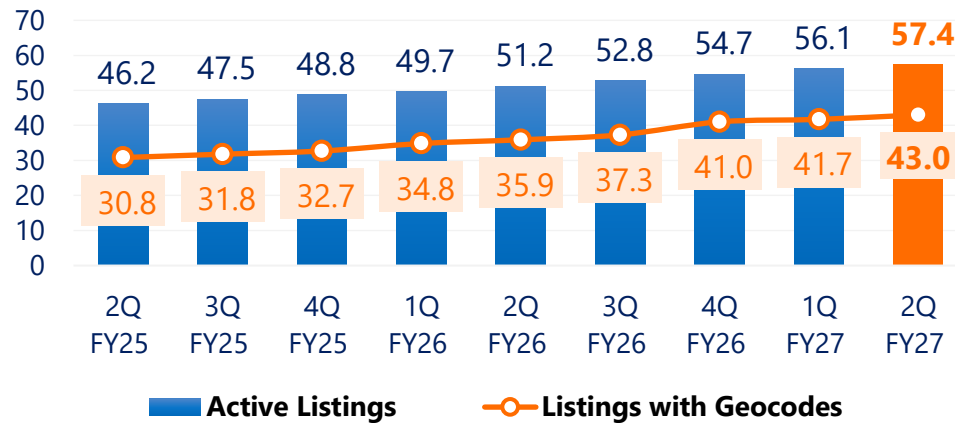
(₹ million)



...supported by a growing merchant ecosystem and increasingly rich listing content...



Active Listings
Period end (million)

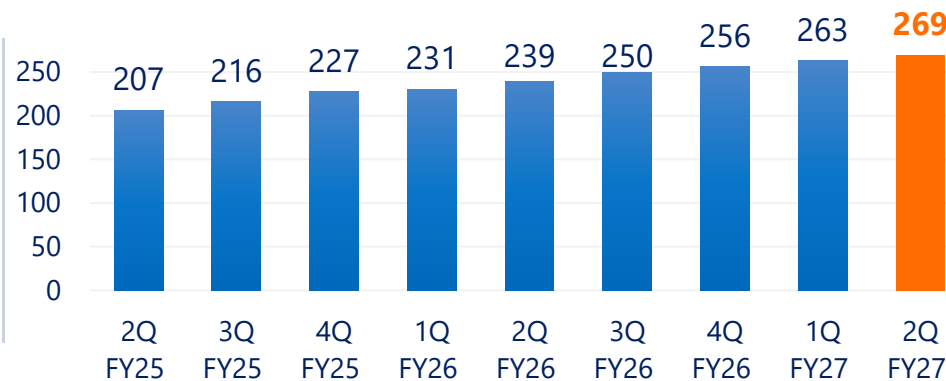


+12%

YoY growth in active listings
(2Q FY27 vs 2Q FY26)



Images in Active Listings
(million)



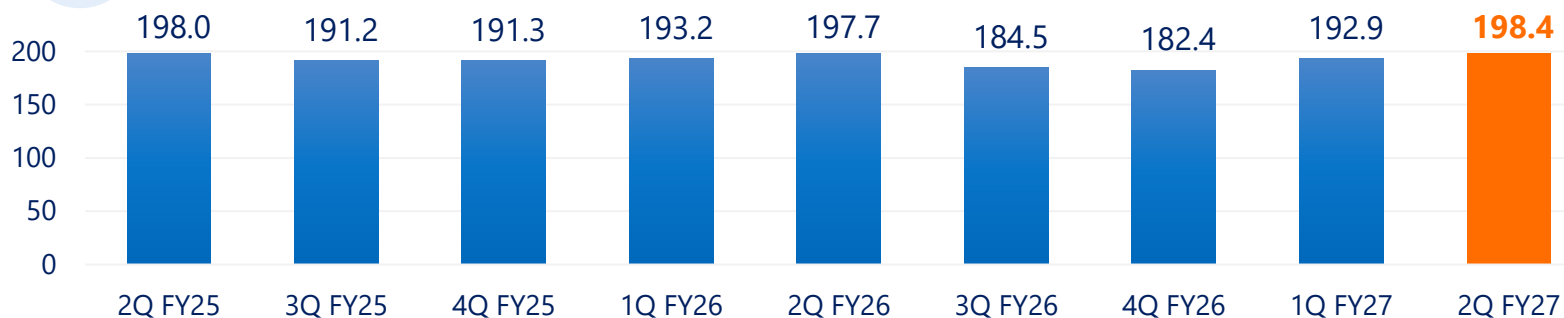
+13%

YoY growth in images in active listings
(2Q FY27 vs 2Q FY26)

...while a large consumer base and a growing repository of ratings and reviews support business discovery.



Quarterly Unique Visitors (million)



Ratings & Reviews (million)



SALES FORCE – NATIONWIDE PRESENCE

...and a Pan India presence,
powering local businesses

Justdial®



Mumbai

Corporate Headquarters



Bengaluru

Technology & R&D Hub



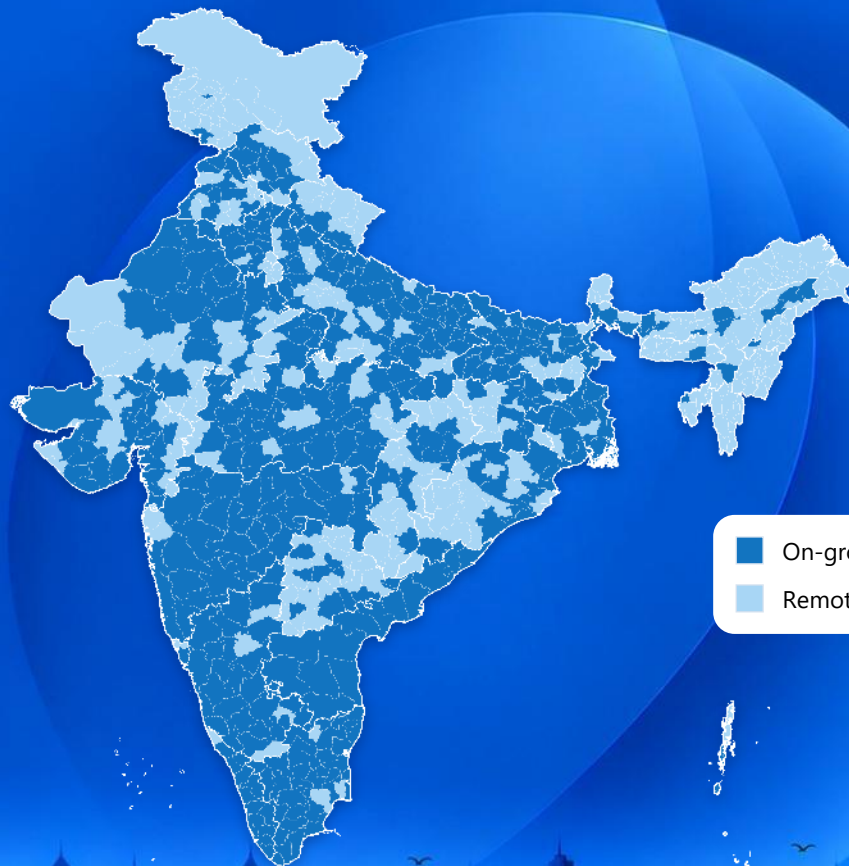
500+ Cities

Feet-on-street sales teams, backed
by pan-India tele-sales



11,000+ Pin Codes

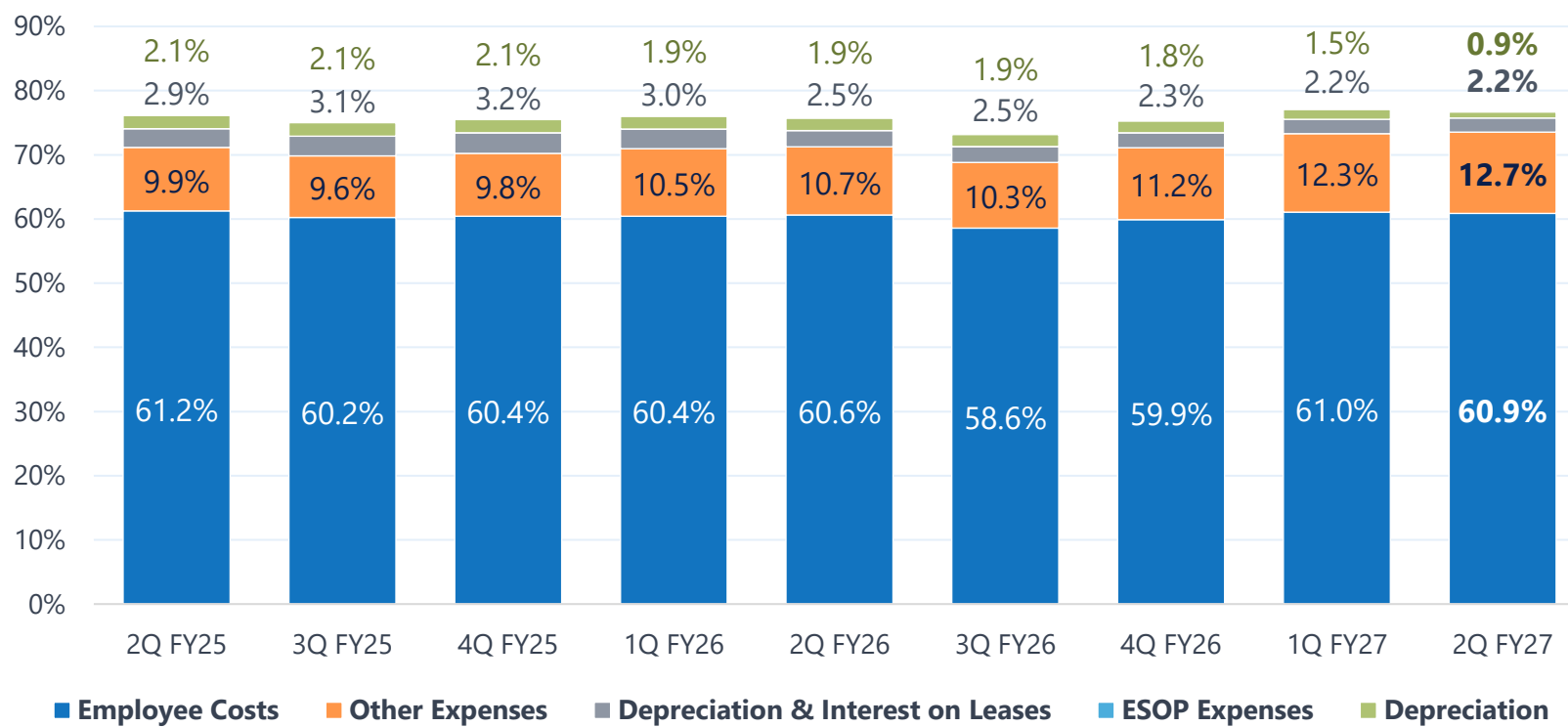
Reached across the country



■ On-ground Expert Support
■ Remote Expert Support

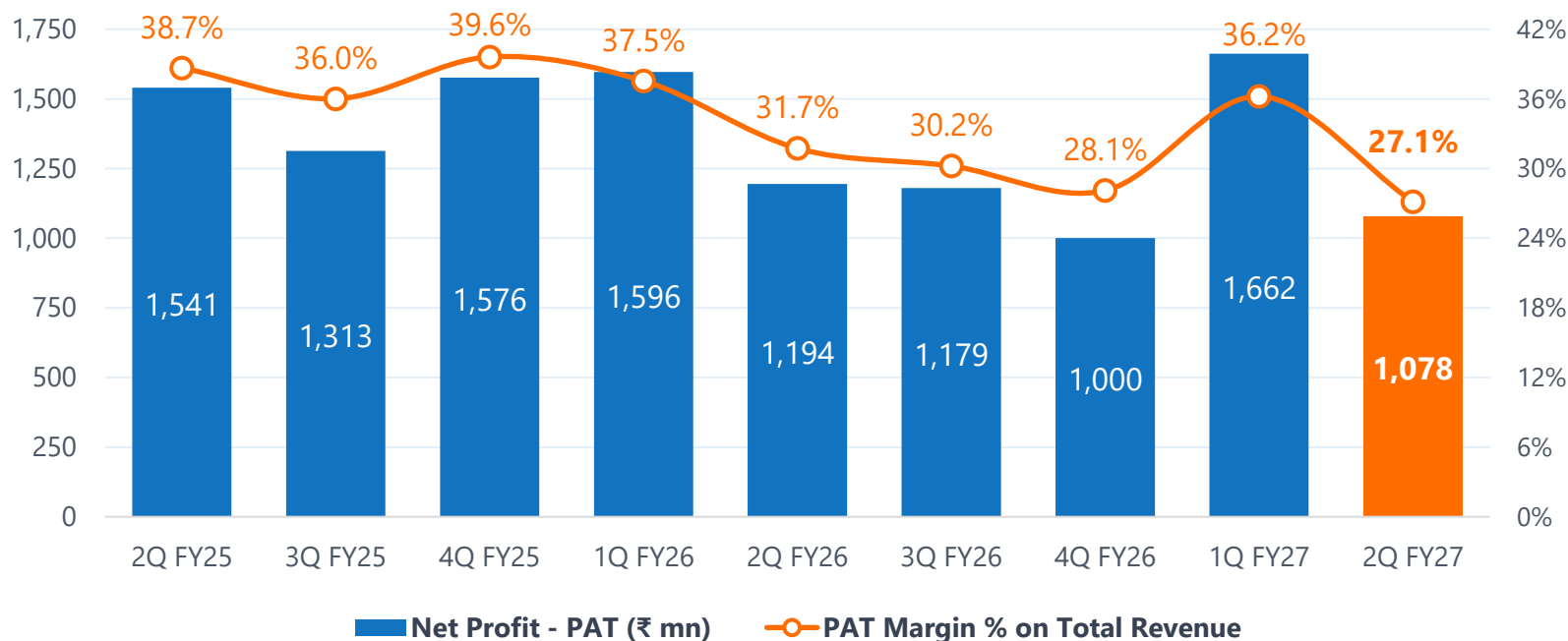
...with the business continuing to operate at scale, with a largely stable employee-cost base relative to revenue...

Expenses as % of Operating Revenue



...translating into substantial earnings and strong profitability...

Net Profit (₹ million) & PAT Margin%

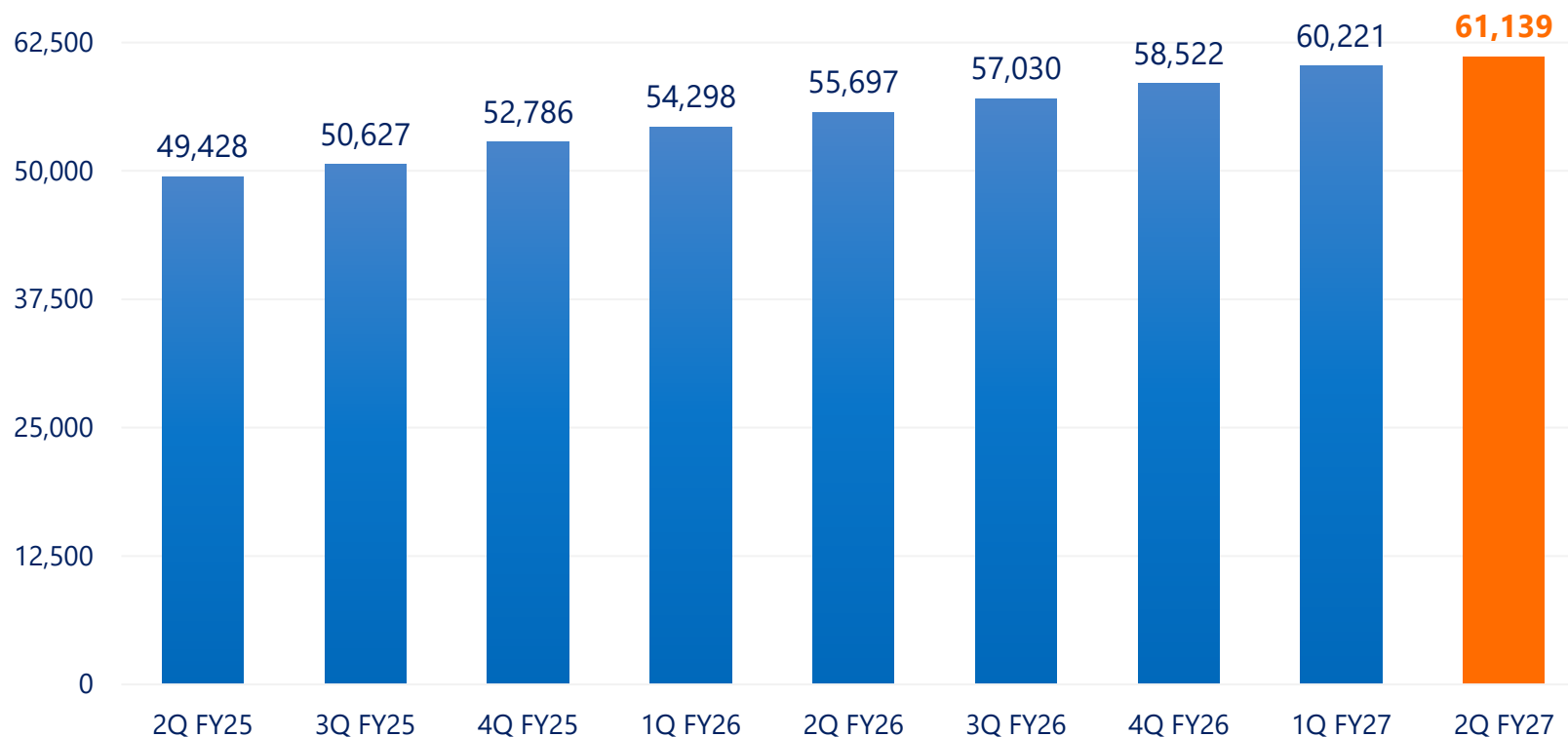


Note:

1. Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.
2. Effective November 21, 2025, the new labour code on Social Security, 2020, amended the definition of "wages" for gratuity calculations and expanded coverage to fixed-term employees. Under Ind AS 19, the revision to gratuity benefit resulting from new labour codes are considered as plan amendments and are treated as past service costs. Consequently, the Company has recognized a one-time, past service cost of Rs 210.8 million on account of aforesaid revision as Exceptional item in the Statement of Profit and Loss for the quarter ended December 31, 2025 and year ended March 31, 2026.

...while a growing treasury balance provides financial flexibility to pursue future opportunities.

Cash & Investments – period end (₹ million)



02

BUSINESS OVERVIEW

- 01 | The SMB growth ecosystem
- 02 | Platforms – Mobile, Website & Voice



One business. Two sides of the value chain. One control panel.



CUSTOMERS

More customers walk in, more business for you.

Handled by



- Get discovered across platforms
- Verified & quality leads
- Pan-India reach
- Targeted campaigns and promotions

Demand

SMB

Supply



Control Panel

**Universal
Business Listing**

Manage your entire business presence
across channels - **all in one place.**

SUPPLIERS

Reliable suppliers keep you stocked
and growing.

Handled by



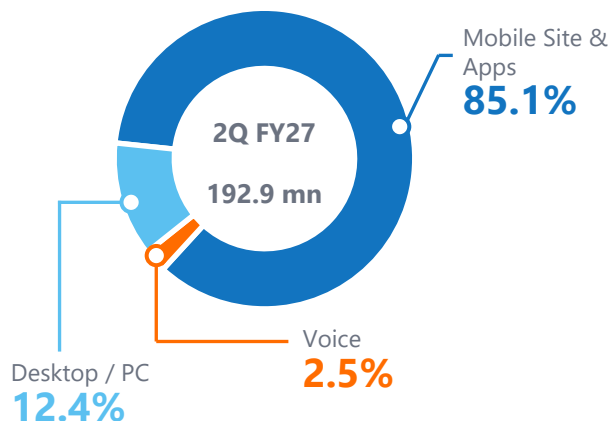
- Wide supplier network
- Verified suppliers
- Product catalog & pricing
- Easy sourcing and inquiries

One Justdial, accessible anytime, anywhere

- on mobile, on the web or over a phone call

Traffic Share

Share of Unique Visitors[^] by platform



What users do on Justdial[®]

From finding the right business to taking action – all in one platform



Search & discover
local businesses, products & services



Call & connect
directly with businesses, anytime



Compare & decide
using ratings, reviews & photos



Find the way
with maps & directions



Pay & recharge
via JD Pay, bills & recharge



Go beyond search
Flights bookings, logistics & more

Available on

Access Justdial across multiple platforms



MOBILE
Android & iOS apps, mobile site



WEBSITE
www.justdial.com



VOICE
88888-88888
One number across India

03

PRODUCT OVERVIEW

- 01 | Find the right business
- 02 | Choose with confidence
- 03 | Do more on Justdial
- 04 | JD Mart for B2B
- 05 | Grow your business
- 06 | Go digital



FIND THE RIGHT BUSINESS

Justdial

Search, compare and connect with local businesses in one place

Justdial®



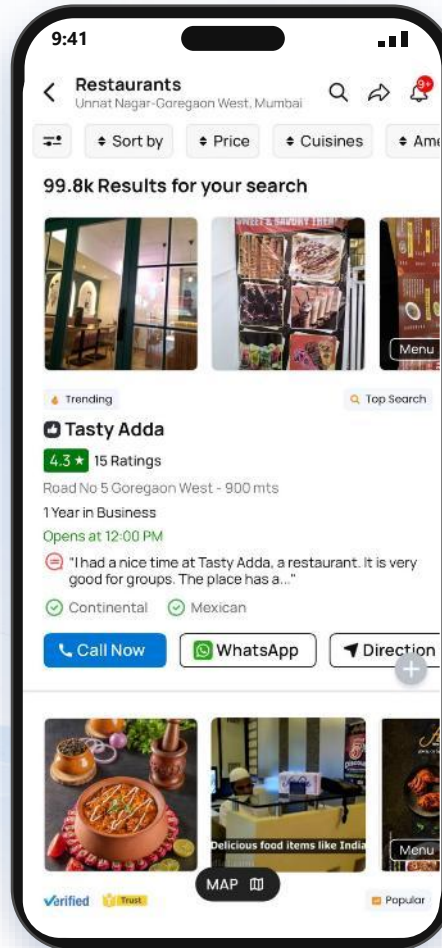
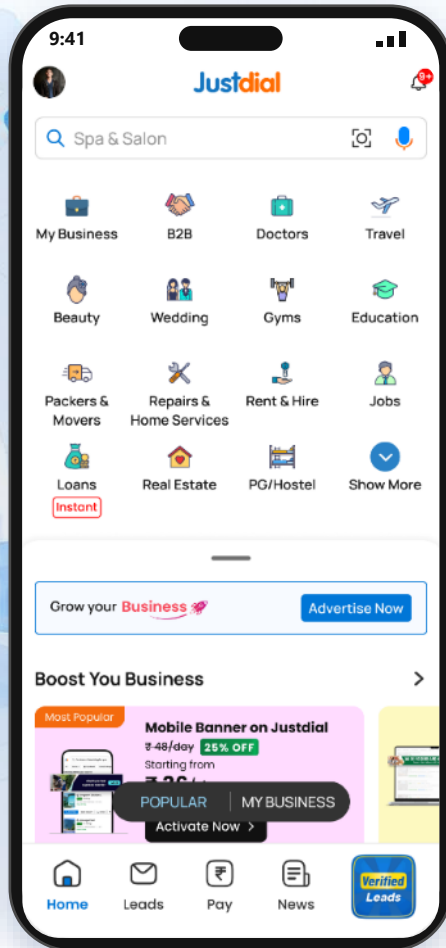
DISCOVER



COMPARE



ENGAGE



Verticalised User Experience

Category-specific journeys that help users find the right expert faster



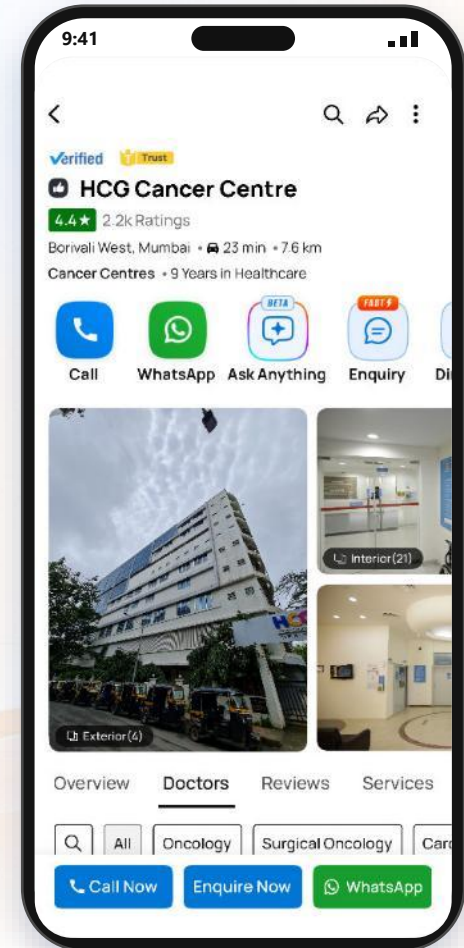
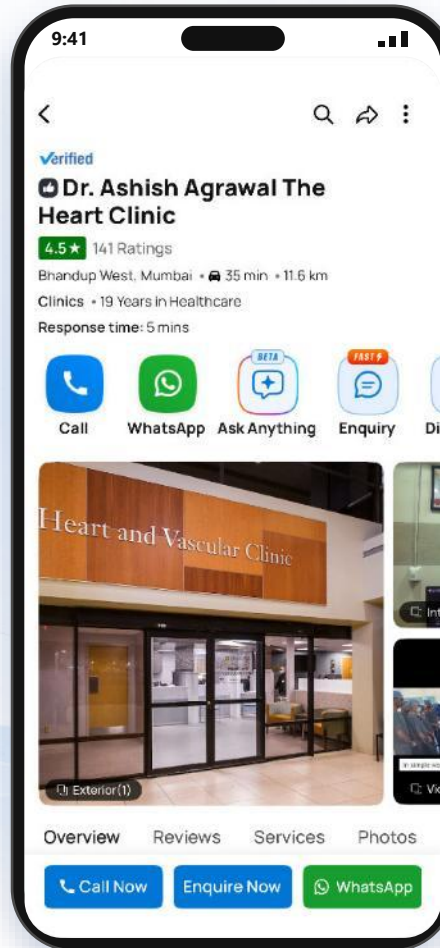
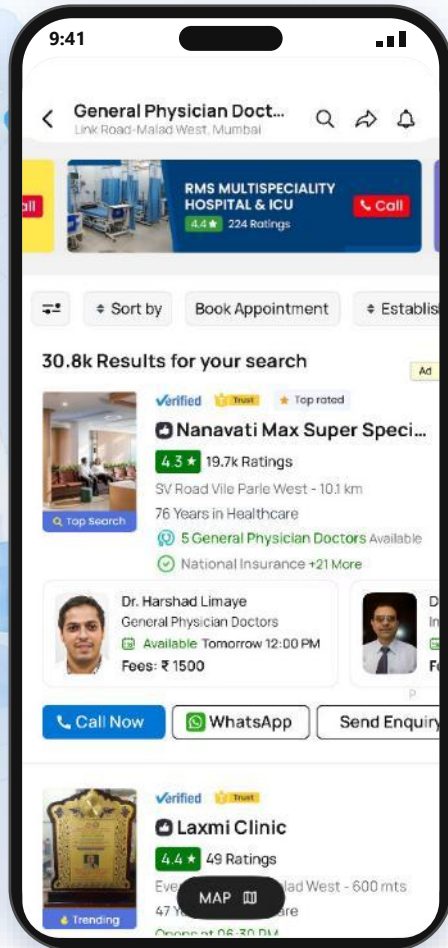
SEARCH DOCTORS



DOCTOR PROFILE



HOSPITALS



Ask Genie

State the need once, receive quotes on WhatsApp

Justdial®



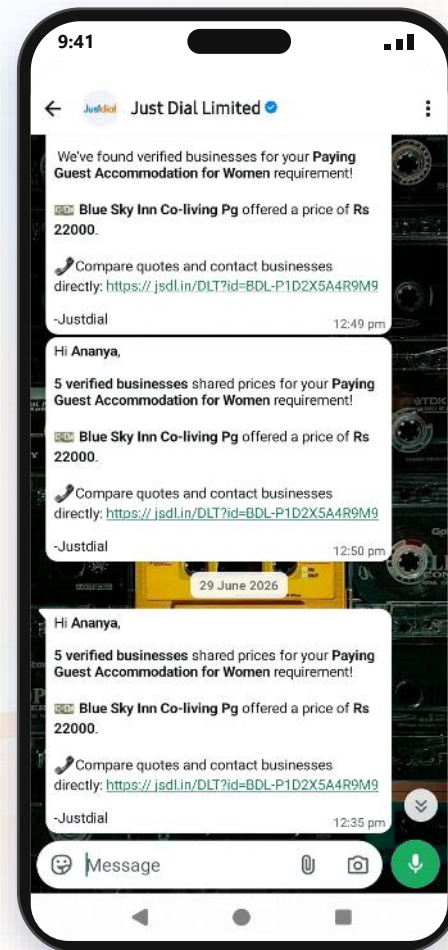
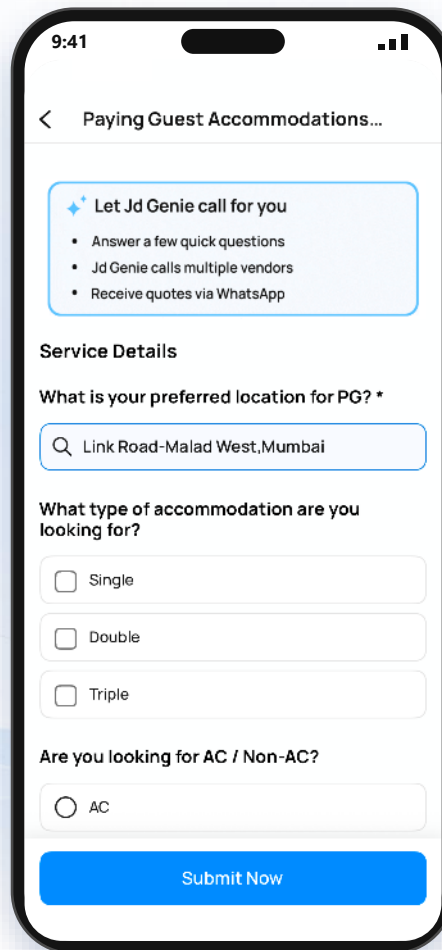
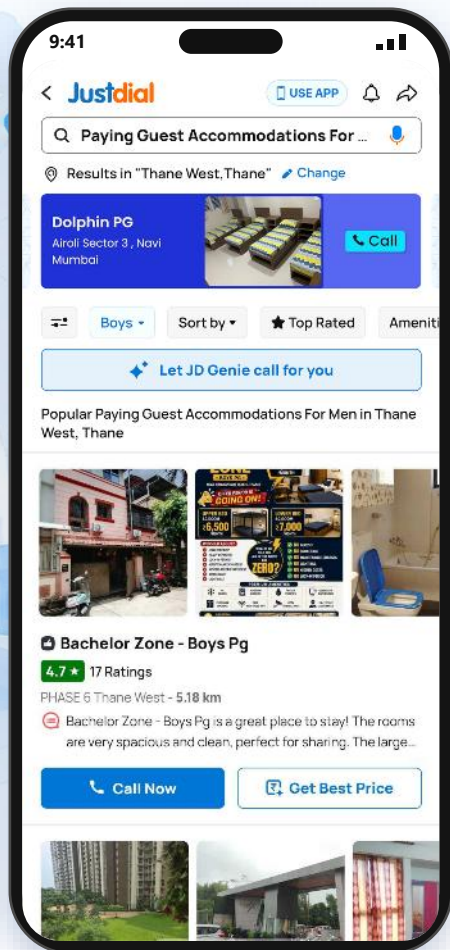
SEARCH



SHARES NEED



WHATSAPP QUOTES



CHOOSE WITH CONFIDENCE

AI-Assisted Ratings & Reviews

Justdial®

AI makes it easy to rate, review and tag experiences, so users choose with confidence



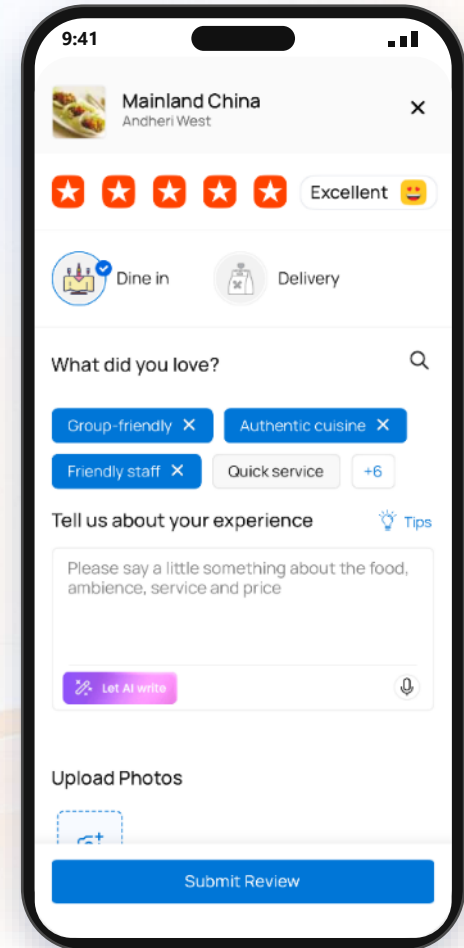
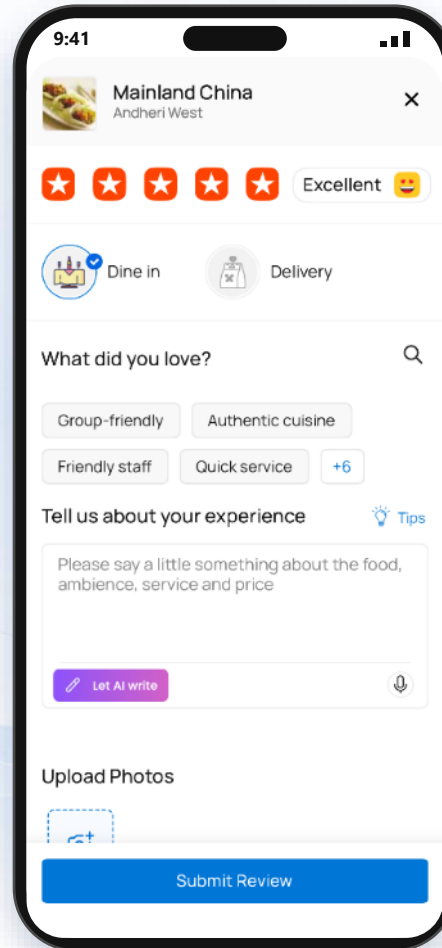
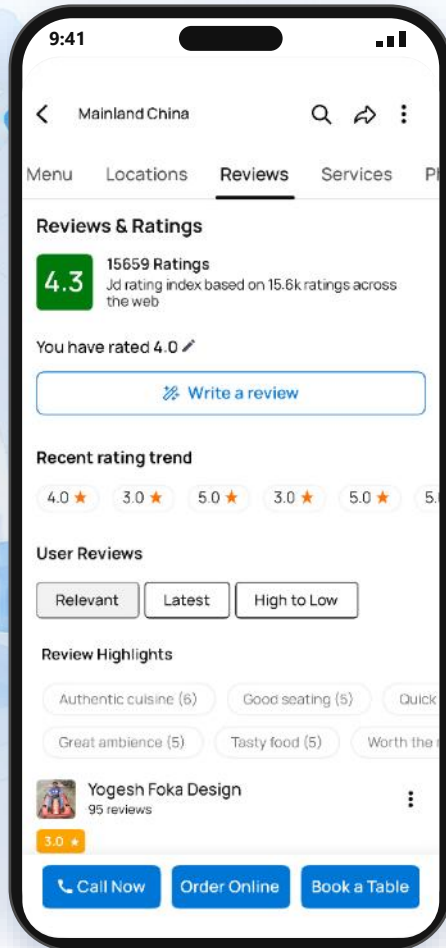
RATINGS & REVIEWS



RATE



TAG EXPERIENCE



CHOOSE WITH CONFIDENCE

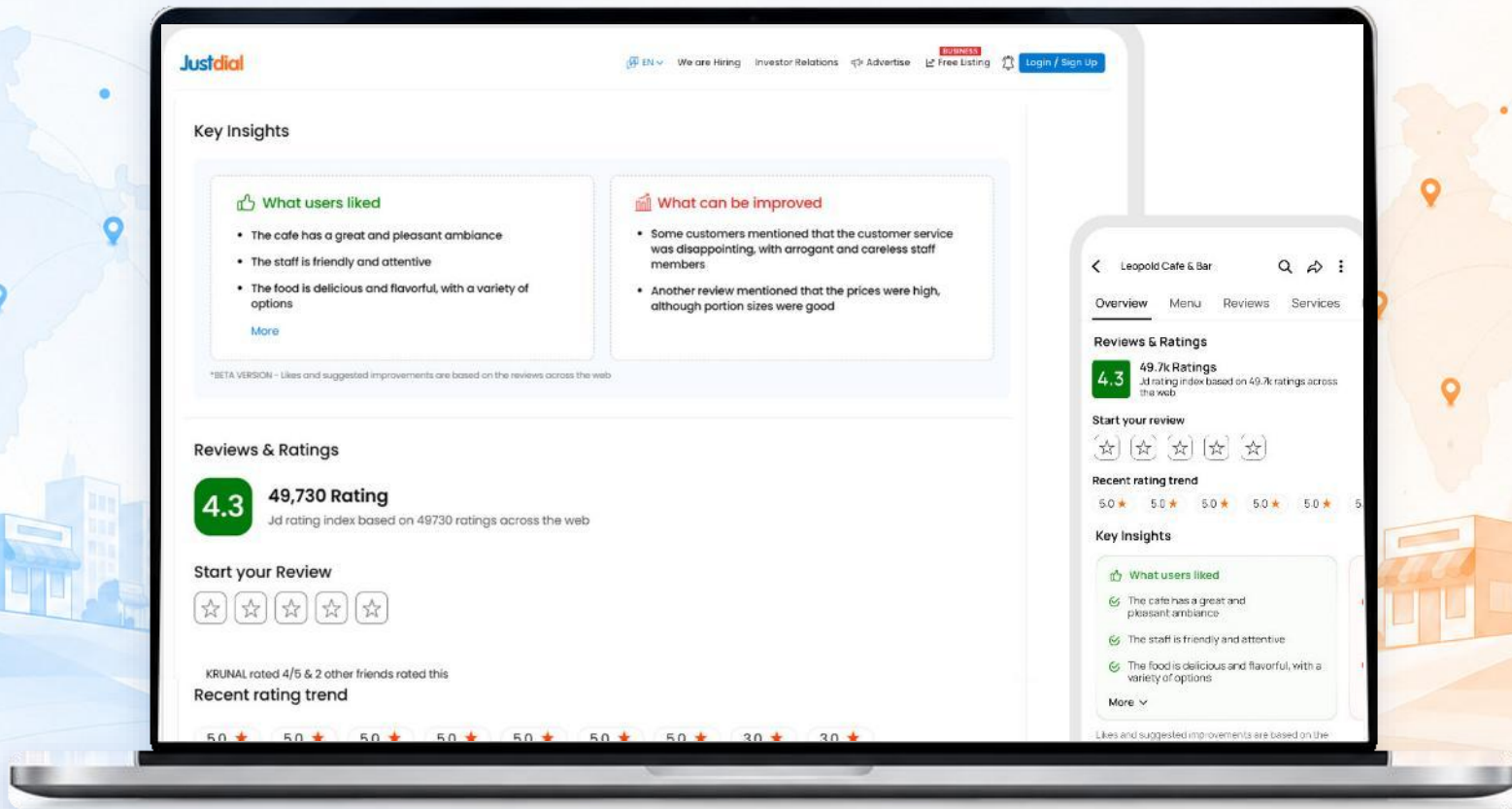
LLM-Powered Review Insights

Thousands of reviews distilled into one clear view

Justdial®



KEY INSIGHTS



DO MORE ON JUSTDIAL

Beyond Search

Travel, bills and payments, without leaving Justdial

Justdial®



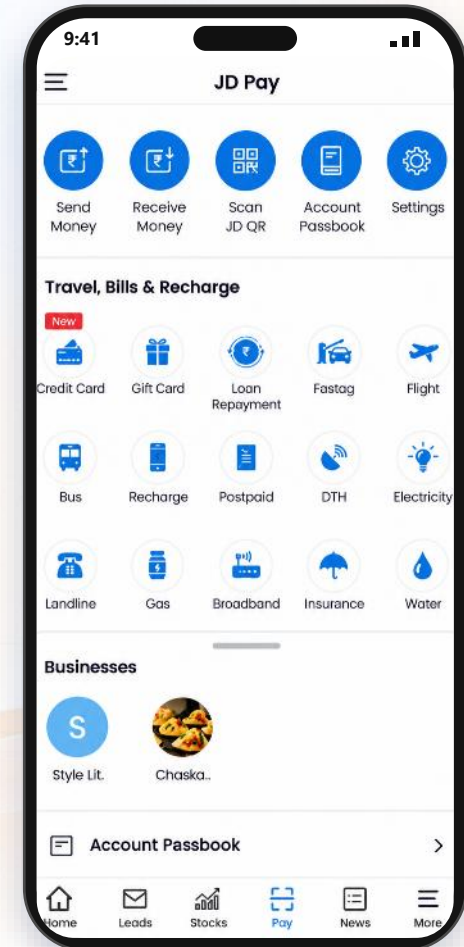
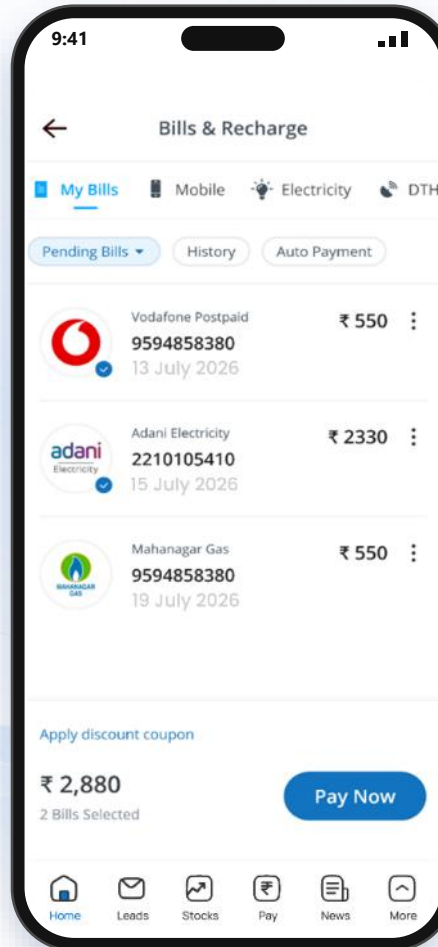
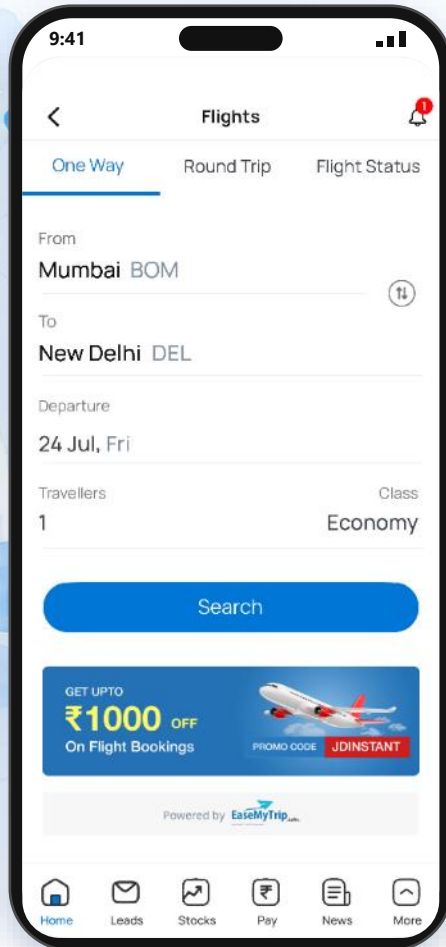
FLIGHTS



BILLS & RECHARGE



JD PAY



DO MORE ON JUSTDIAL

Beyond Search

Shop, manage listings and plan trips in one app

Justdial®



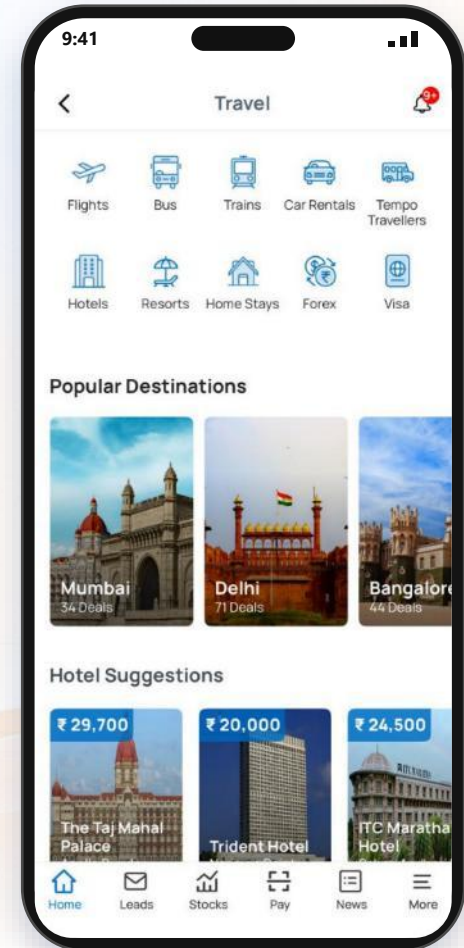
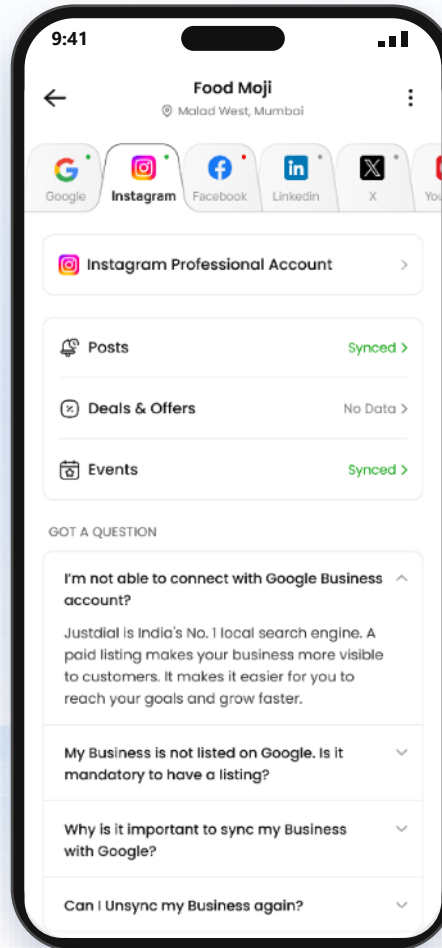
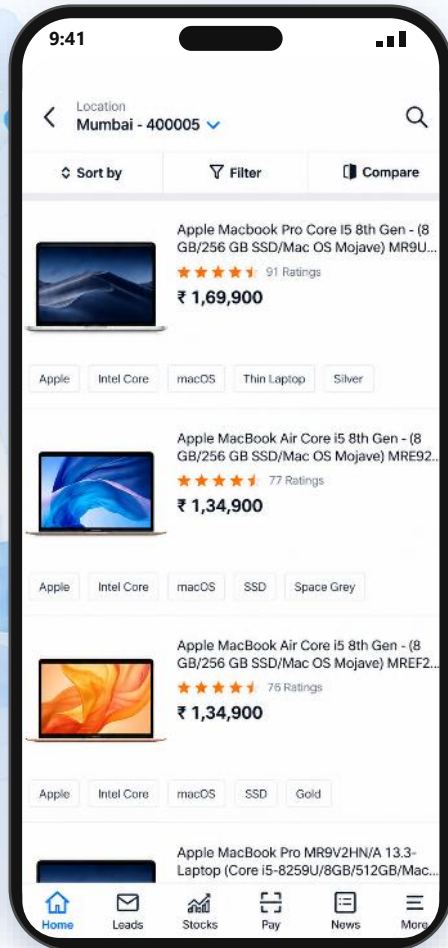
JD SHOPPING



UNIVERSAL BIZ LISTING

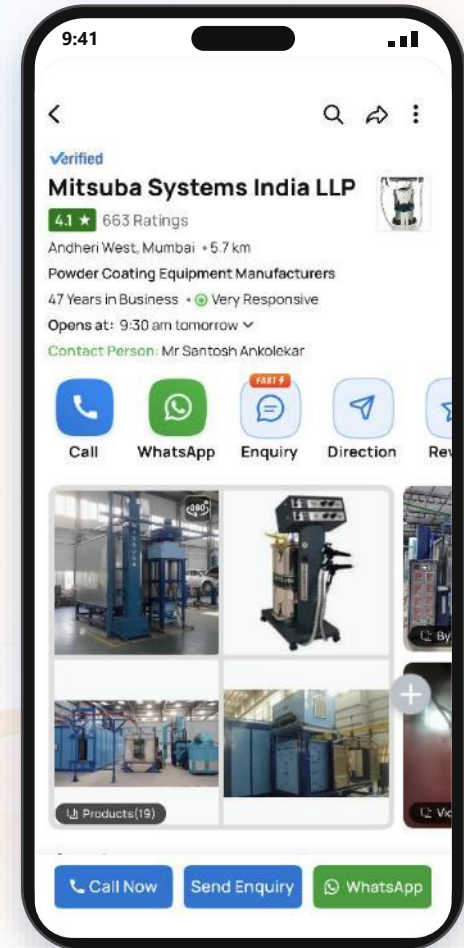
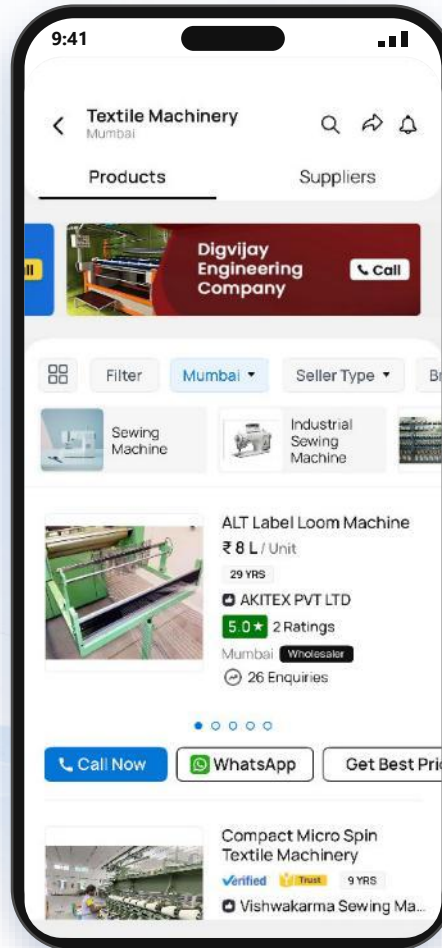
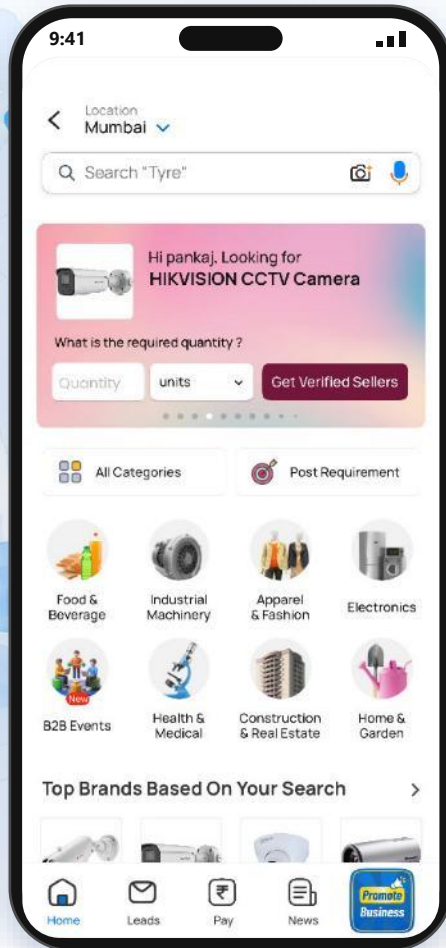


TRAVEL



JD Mart

B2B marketplace connecting buyers with verified suppliers

Justdial®**B2B HOME****PRODUCTS****SELLER PROFILE**

JD Mart

Product videos and 360° views help buyers decide faster

Justdial®



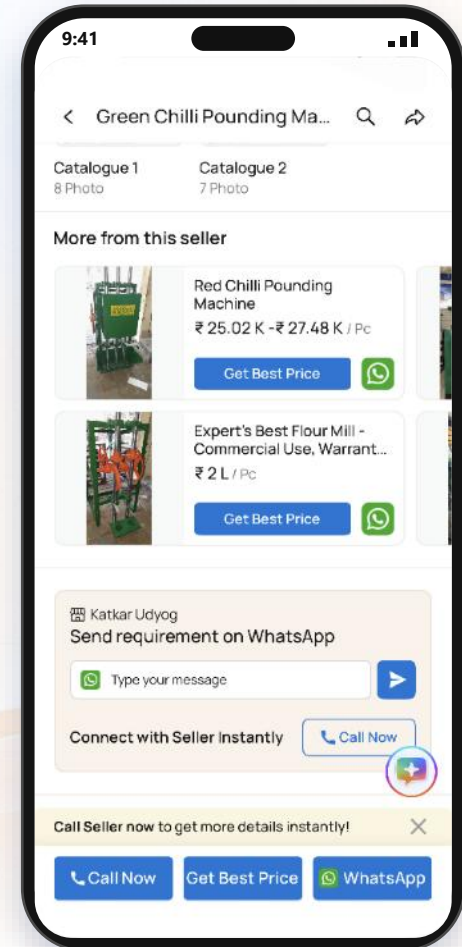
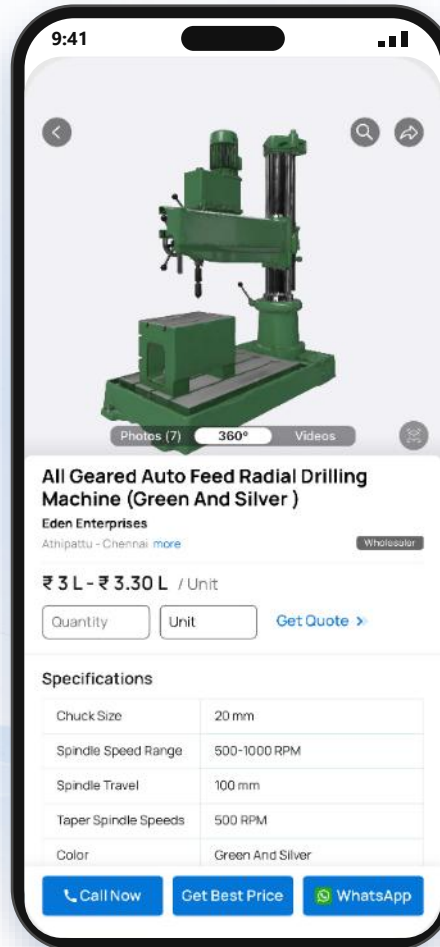
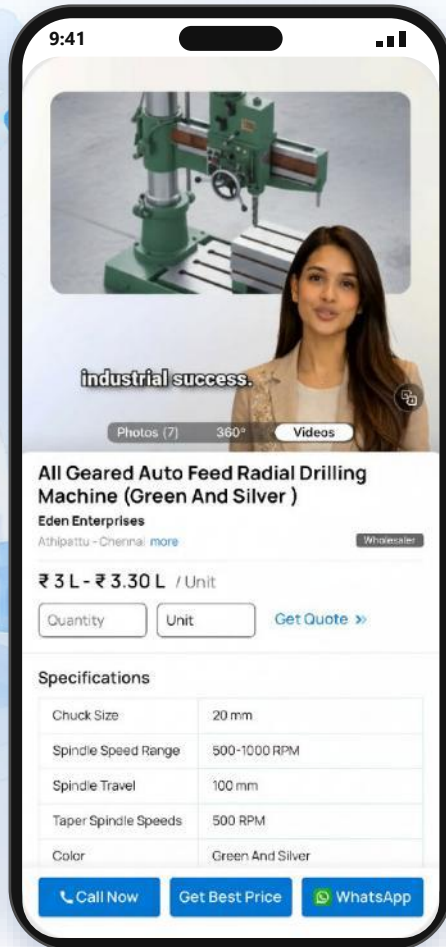
PRODUCT VIDEO



360° VIEW

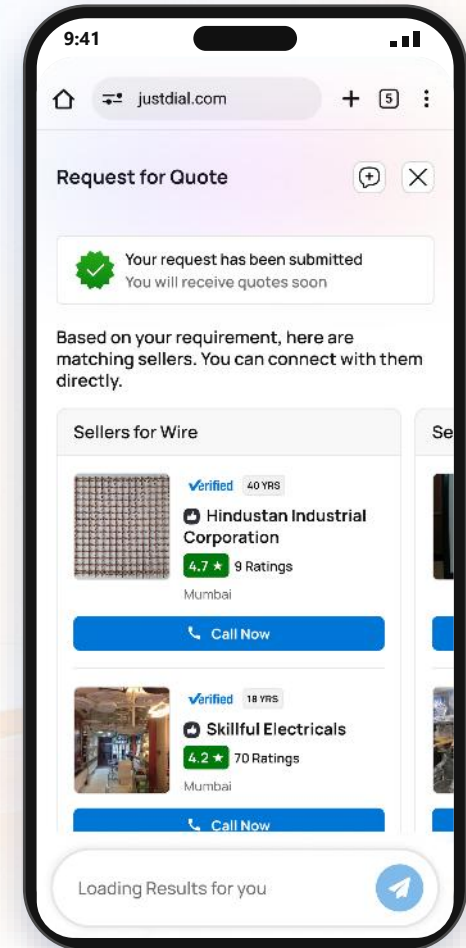
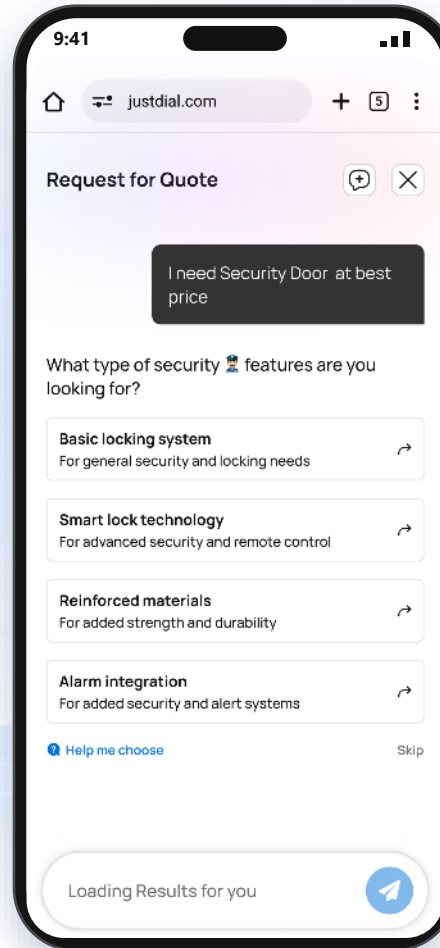
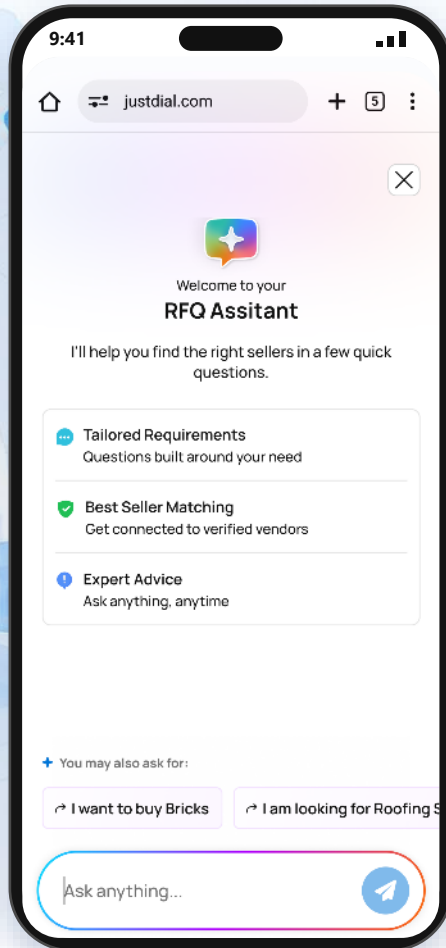


CONNECT



JD Mart Conversational RFQ

AI assistant that turns a buyer's requirement into matched, verified sellers

**RFQ****REFINE****MATCHED SELLERS**

Self-Sign-Up

Businesses can start a paid campaign on their own, in minutes



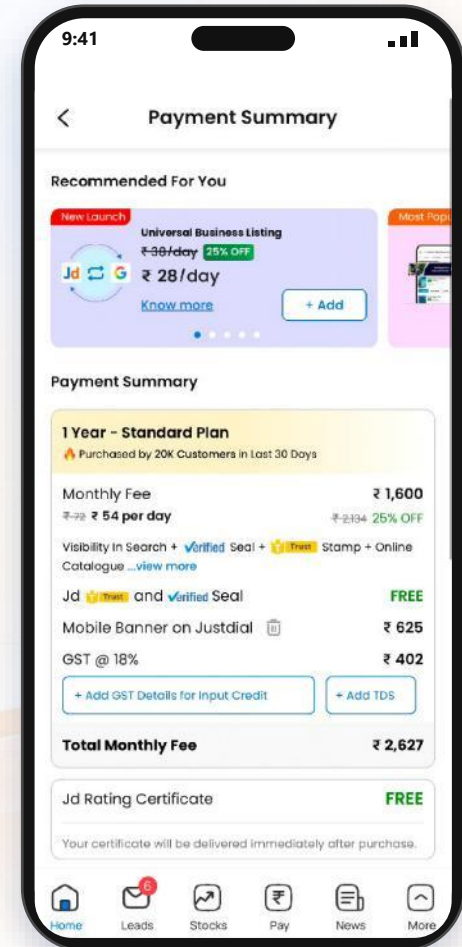
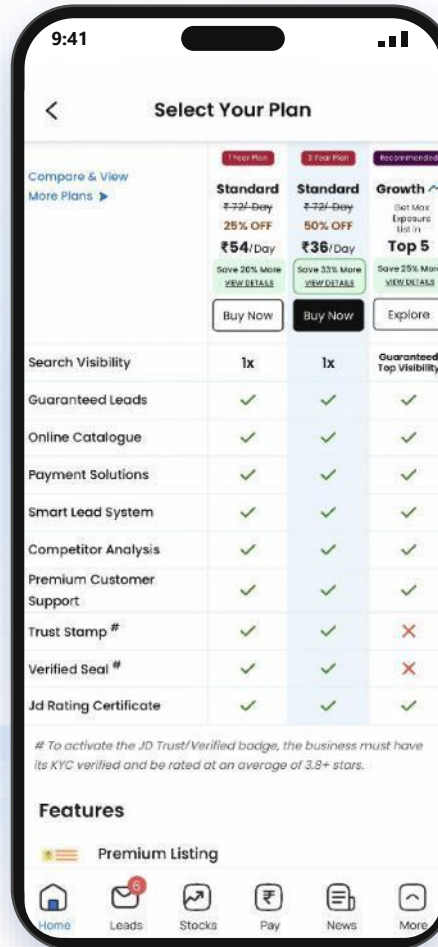
GET STARTED



SELECT PLAN



PAYMENT



AI-Led Onboarding & Customer Support

Automated business onboarding, verification and multilingual support via Whatsapp



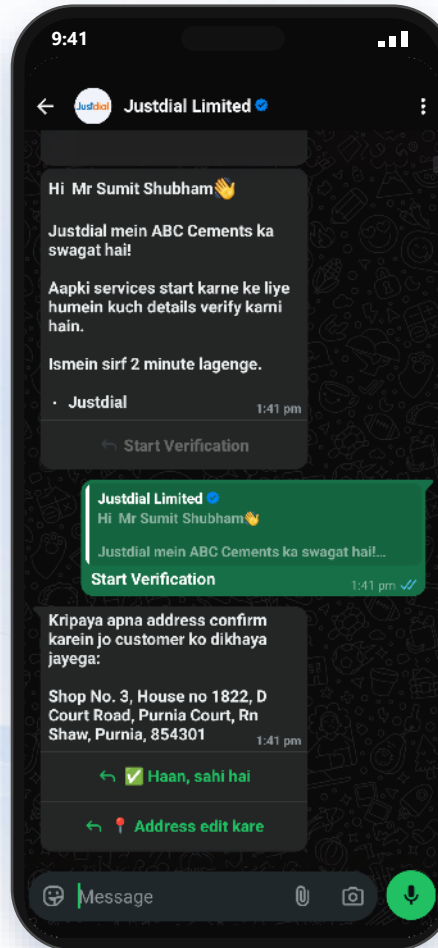
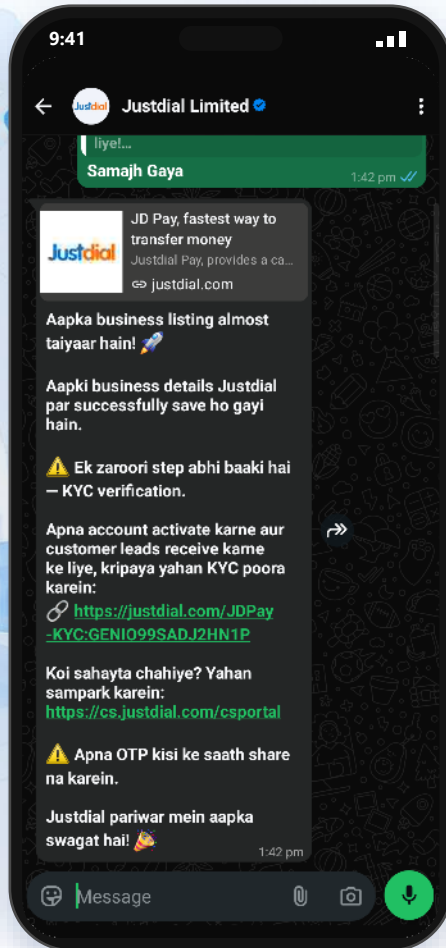
ONBOARDING



VERIFICATION



SUPPORT



Lead Bank

100% AI-qualified leads, ready for businesses to unlock and contact



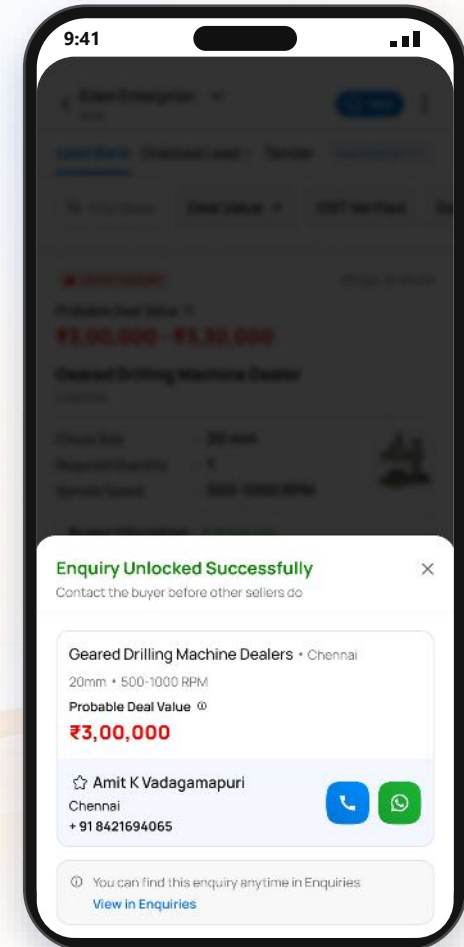
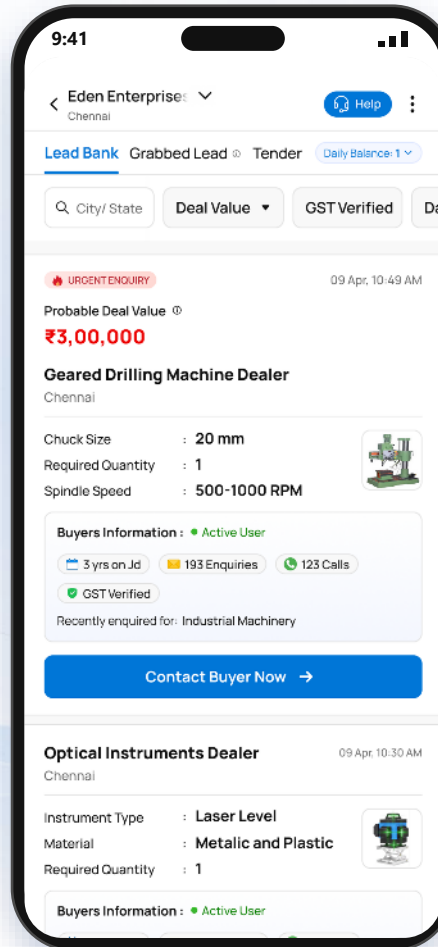
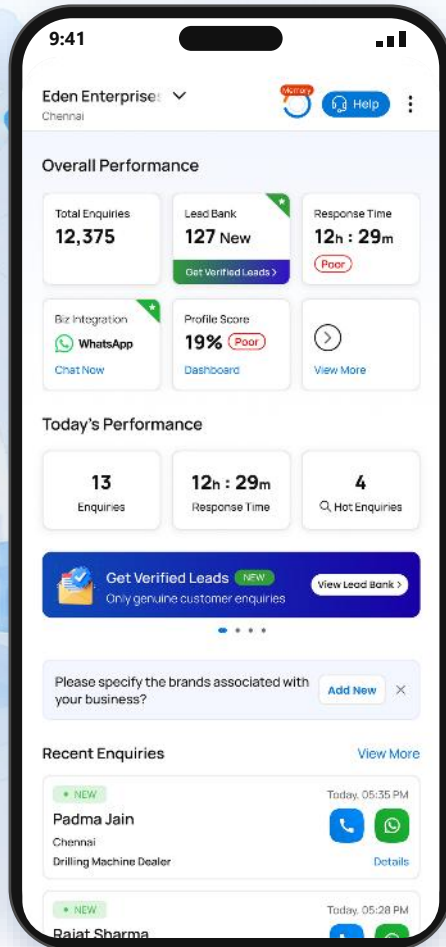
DASHBOARD



LEAD BANK



UNLOCK & CONNECT



Merchant Analytics Dashboard

A real-time view of how a business is performing on Justdial



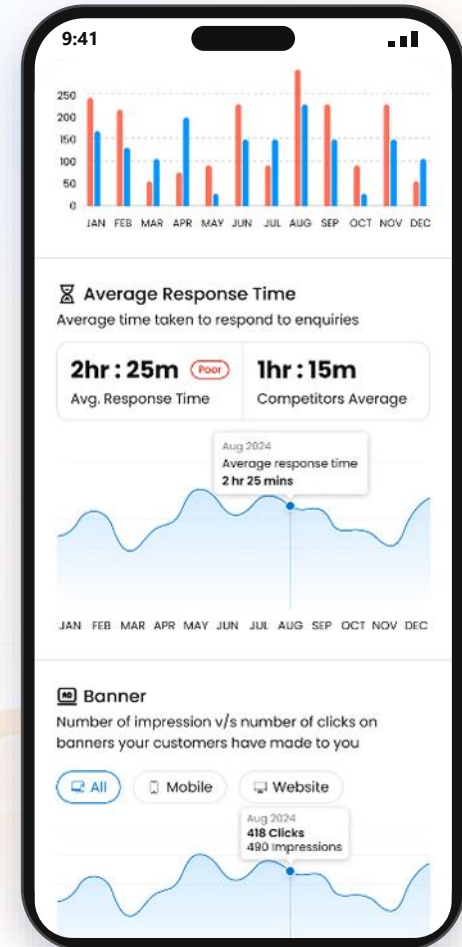
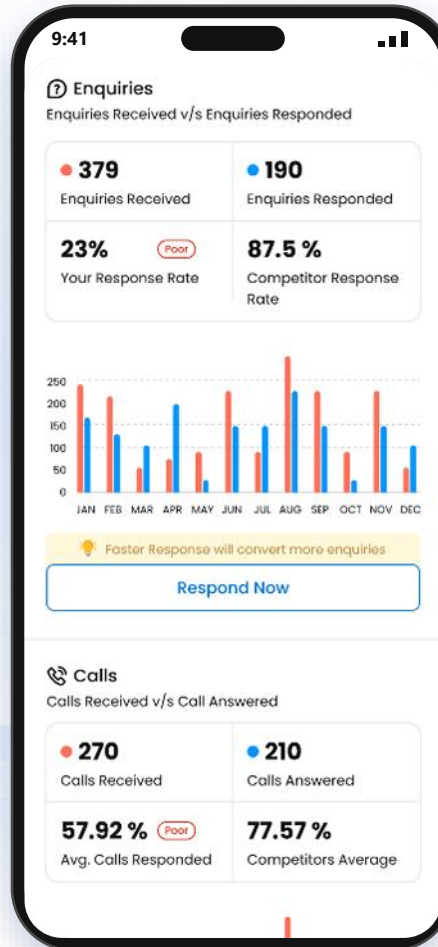
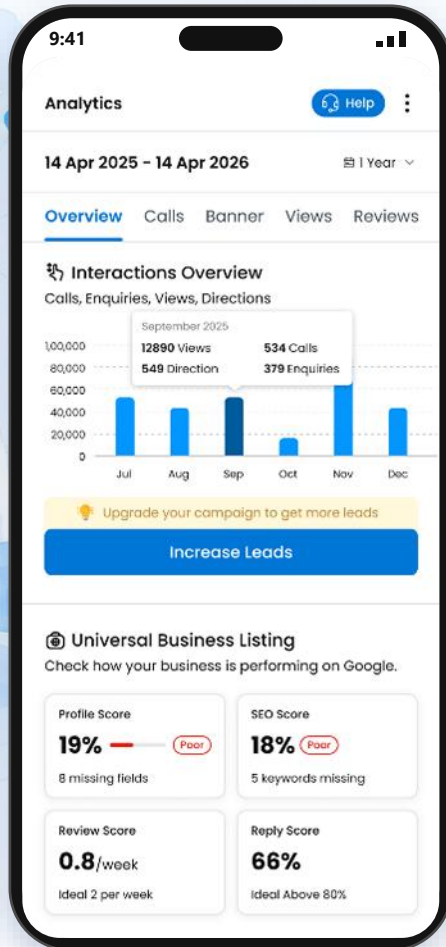
OVERVIEW



ENQUIRIES SUMMARY

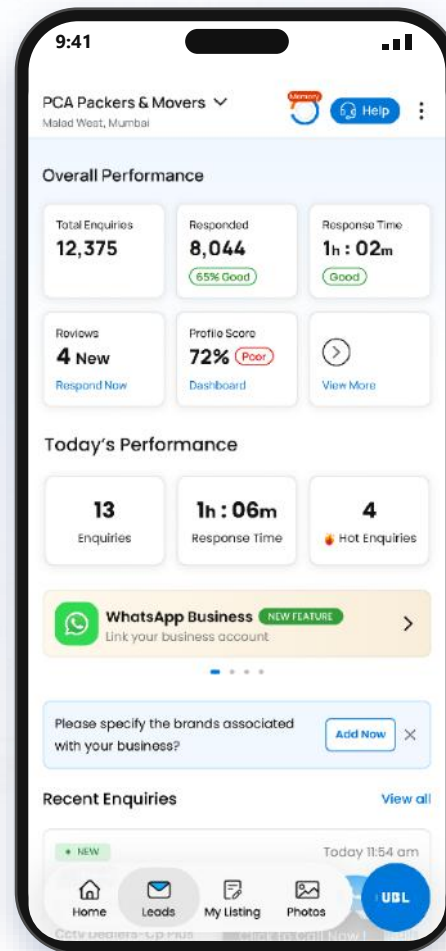
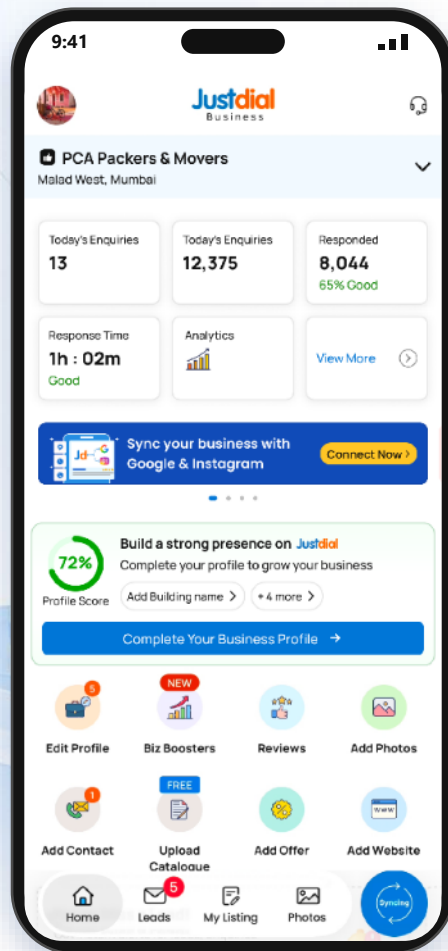


RESPONSE TIME



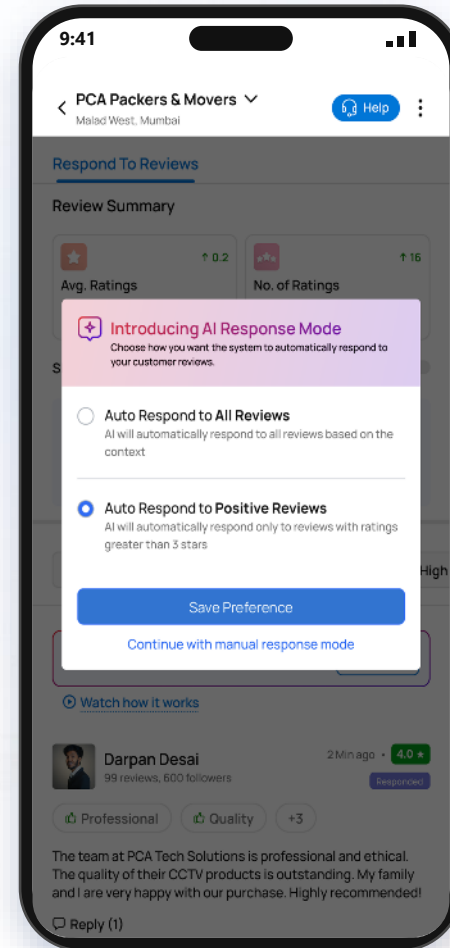
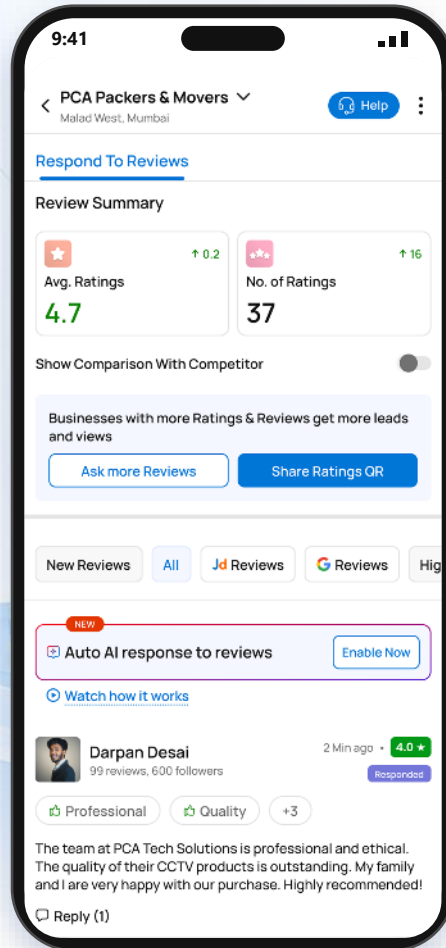
JD Business

One dashboard to manage campaigns, enquiries and performance

**PROFILE****PERFORMANCE**

AI-Led Merchant Review Response

Businesses can let AI reply to all reviews, or only to positive ones

**REVIEWS****AI RESPONSE MODE**

JD Omni

Cloud tools to run the business, track sales and sell online

Justdial®



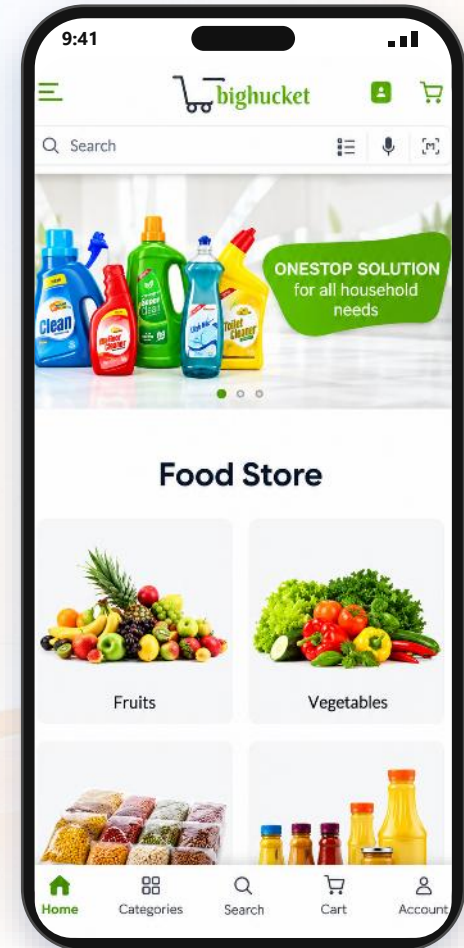
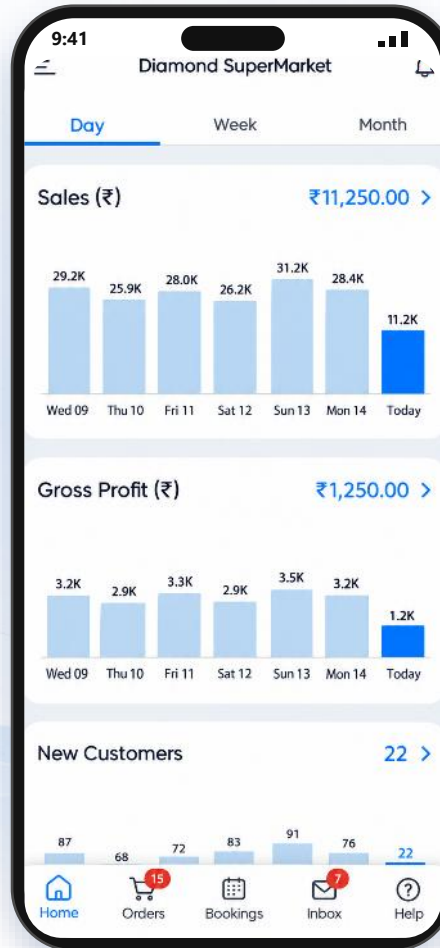
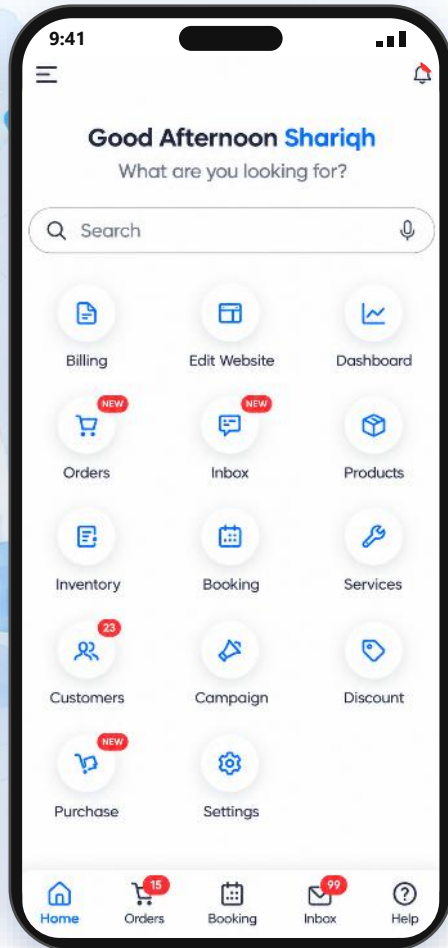
BUSINESS TOOLS



ANALYTICS



ONLINE STORE



GO DIGITAL

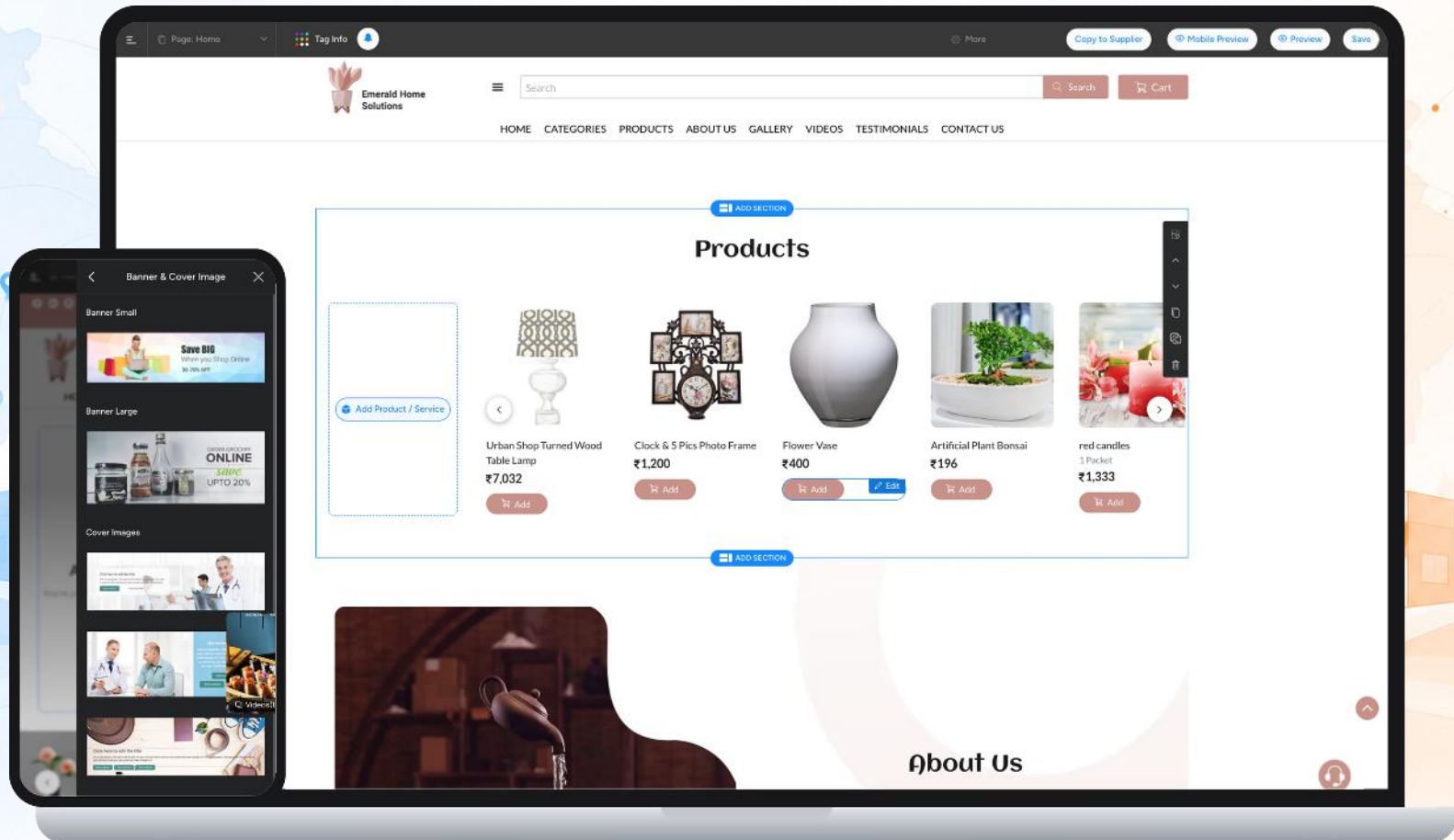
JD Omni Website Builder

Justdial®

Build and edit a business website in minutes, on desktop and mobile



WEBSITE BUILDER



04

SUMMARY & GOVERNANCE

- 01 | Performance Summary
- 02 | Board of Directors
- 03 | Leadership Team
- 04 | Shareholding Pattern

PERFORMANCE SUMMARY

2Q FY27 (Quarter ended September 30, 2026)



Metric	Unit	2Q FY27	2Q FY26	YoY change	1Q FY27	QoQ change
Operating Revenue	(₹ million)	3,428	3,031	13.1%	3,275	4.7%
Operating EBITDA	(₹ million)	907	871	4.1%	874	3.7%
Operating EBITDA Margin	%	26.4%	28.7%	-228 bps	26.7%	-25 bps
Operating PBT	(₹ million)	800	737	8.6%	751	6.5%
Other Income	(₹ million)	546	733	-25.6%	1,315	-58.5%
Profit Before Taxes	(₹ million)	1,346	1,470	-8.5%	2,066	-34.9%
Net Profit	(₹ million)	1,078	1,194	-9.7%	1,662	-35.1%
Net Profit Margin	%	27.1%	31.7%	-460 bps	36.2%	-909 bps
Unearned Revenue (period end)	(₹ million)	5,261	5,260	0.0%	5,401	-2.6%
Cash & Investments (period end)	(₹ million)	61,139	55,697	9.8%	60,221	1.5%

Note:
Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.

PERFORMANCE SUMMARY

2Q FY27 (Quarter ended September 30, 2026)



Metric	Unit	2Q FY27	2Q FY26	YoY change	1Q FY27	QoQ change
Unique Visitors	(million)	198.4	197.7	0.4%	192.9	2.8%
- Mobile	(million)	168.9	172.5	-2.1%	166.8	1.2%
- Desktop/ PC	(million)	24.5	19.7	24.7%	20.5	19.8%
- Voice	(million)	5.0	5.5	-9.2%	5.6	-11.7%
- Mobile	% share	85.1%	87.3%	-215 bps	86.5%	-134 bps
- Desktop/ PC	% share	12.4%	10.0%	242 bps	10.6%	175 bps
- Voice	% share	2.5%	2.7%	-26 bps	2.9%	5 bps
Total Listings (period end)	(million)	57.4	51.2	12.2%	56.1	2.3%
Net Listings Addition		1,309,647	1,519,607	-13.8%	1,467,180	-10.7%
Total Images in Listings (period end)	(million)	269.5	239.0	12.8%	262.9	2.5%
Listings with Geocodes (period end)	(million)	43.0	35.9	19.8%	41.7	3.1%
Ratings & Reviews (period end)	(million)	164.0	154.7	6.0%	160.5	2.2%
Paid campaigns (period end)		656,520	623,970	5.2%	639,200	2.7%
Total App Downloads (period end)	(million)	44.9	41.7	7.8%	44.1	2.0%
App Downloads per day		6,363	8,149	-21.9%	6,990	-9.0%

BOARD OF DIRECTORS

INDEPENDENT DIRECTORS

Krishnan Sudarshan

(Chairman)

Krishnan Sudarshan is an Engineering graduate from National Institute of Technology, Kurukshetra and has completed the Owner / President Management Program (OPM) at the Harvard Business School. He is the Managing Director of EMA Partners India Limited and is part of the global firm's executive committee as the Regional Chairman for Asia Pacific. He has over 25 years of experience in Executive search and has led successful engagements for both Indian and multinational corporations across industry sectors and functional disciplines. He also leads the Board and CEO practice for the firm in India.

Ranjit Pandit

Ranjit Pandit served as the Managing Director at General Atlantic, LLC, between 2007 and 2012 where he was the head of the firm's growth investment activities across India. He has served as an Advisory Director of General Atlantic LLC in 2013. Prior to General Atlantic, he served as the Managing Director and Chairman of McKinsey & Company in India. He has an MBA from the Wharton School at the University of Pennsylvania (USA) and holds a BE Degree in Electrical Engineering from VJTI, University of Bombay.

Bhama Krishnamurthy

Bhama Krishnamurthy was Country Head and Chief General Manager, SIDBI. She has a career spanning over 35 years in IDBI (now IDBI Bank) and SIDBI, an Apex Development Bank for micro, small and medium enterprises in India covering all areas of development in banking operations both from policy perspectives and relating to implementation aspects. Her areas of specialisation include resource raising and management, integrated treasury operations, credit dispensation & management and risk management. She has done her Masters in Science (M.Sc.) from Mumbai University.

Prof. Dipak C. Jain

Professor Dipak C. Jain earned his M.Sc in Mathematical Statistics from Guwahati University and his Ph.D. in Marketing from the University of Texas at Dallas, USA. He holds a distinguished reputation as both an educator and a scholar. He assumed the role of Dean at the Kellogg School of Management, Northwestern University USA, from 2001 to 2009, and later served as Dean at INSEAD, a prominent business school located in Fontainebleau (Paris), France. Following this, he served as Director at the SASIN Graduate Institute of Business Administration, Chulalongkorn University in Bangkok, Thailand. Presently, Professor Jain holds the title of Professor of Marketing at the China Europe International Business School (CEIBS), bringing with him over 40 years of expertise in management education. He has published several articles in esteemed international journals focusing on marketing and related disciplines. Additionally, he served as the President (European) of China Europe International Business School from 2017 to 2022.

BOARD OF DIRECTORS

NON-EXECUTIVE DIRECTORS

V S S Mani

V S S Mani is the Founder of Just Dial. With over 37 years of experience in the field of media and local search services, he has successfully steered and kept our business on the growth track, driven by technological innovation.

V. Subramaniam

V. Subramaniam is a Chartered Accountant and Cost Accountant. He has over 35 years of experience in the fields of finance, accounts, taxation and business management. He has over the years served at various leadership positions in industries ranging from consumer products, petrochemicals, refining to automobiles and retail during his corporate tenure. He is currently serving as the Managing Director of Reliance Retail Ventures Limited (RRVL) as well as Whole-time Director of Reliance Retail Limited, subsidiary of RRVL.

Ashwin Khasgiwala

Ashwin Khasgiwala presently serves as the Chief Business Operations Controller for Retail Business and has been associated with Reliance Group for more than 18 years. He is a Chartered Accountant and has over two decades of experience in the fields of finance, compliance and accounting.

Geeta Fulwadaya

Geeta Fulwadaya is a commerce graduate from Mumbai University, Company Secretary from the Institute of Company Secretaries of India (ICSI) and law graduate from Government Law College. She has been associated with Reliance group for over 20 years and has extensive experience in the fields of corporate laws, strategy & planning and allied matters. She is also on the Board of several companies including Reliance Retail Limited, Den Networks Limited and Hathway Cable and Datacom Limited.

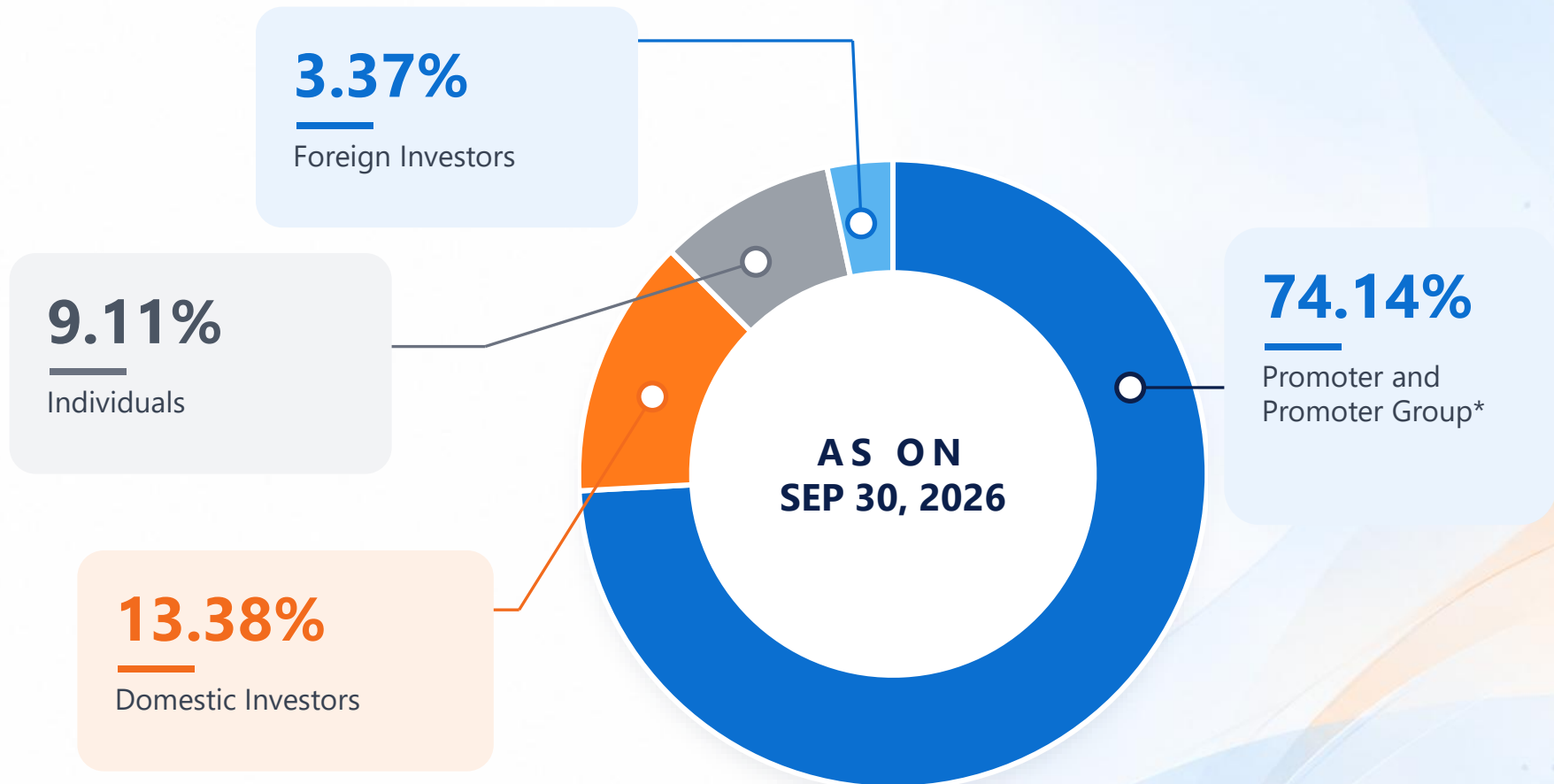
Anshuman Thakur

Anshuman Thakur has completed his graduation in Economics and MBA from IIM Ahmedabad. He has 25 years of experience in corporate strategy and investment banking and has worked across diverse industries. He is currently Senior Vice President at Jio Platforms Limited and responsible for strategy and planning functions. He joined the Reliance Group in 2014 and has ever since been closely involved with the Jio and retail businesses. Prior to joining Reliance, he worked with Morgan Stanley as Head of Mergers & Acquisitions in India. He was a TMT coverage banker at Rothschild prior to his stint at Morgan Stanley. He has also worked with Arthur Andersen and Ernst & Young in the areas of corporate finance and strategy.

LEADERSHIP TEAM

Name	Designation	Experience	Functional Areas
Dinkar Ayilavarapu	Chief Executive Officer	23 Years	Overall growth strategy, planning, execution and management
Dinesh Taluja	Chief Financial Officer	23 Years	Finance, Accounting, Treasury, Audit and Investor Relations
Vishal Parikh	Chief Product Officer	26 Years	Leads Product, Design & Technology teams, IT Infra and Voice Operations
Shwetank Dixit	Chief Growth Officer	15 Years	Strategy, Marketing, Business Analytics, Traffic and Revenue Growth, Content Augmentation & SEO
Prashant Nagar	Chief Revenue Officer	27 Years	Pan-India Sales and Business Development
Rajesh Madhavan	Chief People Officer	32 Years	Human Resource Functions
Bandan Karkidholy	Senior Vice President & General Counsel	21 Years	Legal, Regulatory Compliances, Intellectual Property
Manan Udani	Company Secretary & Compliance Officer	18 Years	Company Secretarial and Compliances

SHAREHOLDING PATTERN



*Stake held by Promoter - Reliance Retail Ventures Limited (RRVL) = 63.83%

THANK YOU

Registered & Corporate Office:

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Mumbai, Maharashtra – 400064

For any queries, please contact us at investors@justdial.com