

April 13, 2026

To

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 <i>Scrip Code: 535648</i>	National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra-Kurla Complex, Bandra (East), Mumbai - 400 051 <i>Trading Symbol: JUSTDIAL</i>	Metropolitan Stock Exchange of India Limited Building A, Unit 205A, 2 nd Floor, Piramal Agastya Corporate Park, L.B.S Road, Kurla (West), Mumbai - 400 070 <i>Trading Symbol: JUSTDIAL</i>
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Dear Sir/Madam,

**Sub: Disclosure under Regulation 30 of the Securities and Exchange Board of India
(Listing Obligations and Disclosure Requirements) Regulations, 2015 -
Presentation on the Financial Results**

The presentation to analysts / investors on the financial performance of the Company for Financial Results of the Company for the quarter and year ended March 31, 2026, is enclosed herewith.

This is for information and records.

Thanking you,

Yours truly,

For Just Dial Limited

Manan Udani
Company Secretary and Compliance Officer

Encl: as above

Just Dial Limited

CIN NO: L74140MH1993PLC150054

Registered & Corporate Office : Palm Court Building M, 501/B, 5th Floor, New Link Road, Besides Goregaon Sports Complex, Malad West, Mumbai - 400064

Tel.: 022-28884060 • E-mail: investors@justdial.com

Mumbai, Delhi, Kolkata, Chennai, Bangalore, Pune, Hyderabad, Ahmedabad, Coimbatore, Jaipur and Chandigarh

☎ 088888-88888 | www.justdial.com

CORPORATE PRESENTATION

April 2026



DISCLAIMER

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This presentation may contain forecasts/ forward looking statements based on facts, expectations, and/or past figures relating to the business, financial performance and results of the Company. As with all forward-looking statements, forecasts are connected with known and unknown risks, uncertainties and other factors that may cause the actual results to deviate significantly from the forecast. Readers are cautioned not to place undue reliance on these forward looking statements. Forecasts prepared by the third parties, or data or evaluations used by third parties and mentioned in this communication, may be inappropriate, incomplete, or falsified. Neither the Company or any of its subsidiaries or any of its Directors, officers or employees thereof, provide any assurance that the assumptions underlying such forward-looking statements are fully free from errors nor do any of them accept any responsibility for the future accuracy of the opinions expressed in the Presentation or the actual occurrence of the forecasted developments. Neither the Company nor its Directors or officers assume any obligation to update any forward - looking statements or to confirm these forward-looking statements to the Company's actual results.

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Any information provided in this presentation is subject to change without notice.

Q4 FY26 means the period Jan 1, 2026 to Mar 31, 2026

FY26 or FY 25-26 or FY 2026 means the Financial Year starting Apr 1, 2025 and ending Mar 31, 2026



BUSINESS OVERVIEW



COMPANY OVERVIEW

Justdial's services connect sellers of products & services with potential buyers/ users



High user engagement, 157.1 million ratings & reviews



182.4 million quarterly unique visitors in Q4-FY26



Database of 54.7 million listings



Scalable and profitable business model



631,530 active paid campaigns



Figures as on Mar 31, 2026

KEY STRENGTHS

- ❑ First Mover Advantage in Indian Local Search Market
- ❑ Strong Brand Recognition with 182.4 million unique quarterly visitors^ in Q4 FY26 (184.5 million in Q3 FY26)
- ❑ Comprehensive database of 54.7 million listings
- ❑ Attractive Value Proposition For Local SMEs
- ❑ Experience and Expertise in Local Indian Market
- ❑ Advanced and Scalable Technology Platform
- ❑ Efficient & Profitable Business Model
- ❑ Strong & Experienced Management Team
- ❑ Strong Financial Profile, Prepaid Model

^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive



NATIONWIDE PRESENCE



Nationwide coverage, branches in 11 cities across India



Corporate Headquarters in Mumbai, Technology operations in Bengaluru



5,122 employees in tele-sales, 5,350 feet-on-street salesforce




On-the-ground presence in 250+ cities pan India, covering 11,000+ pin codes

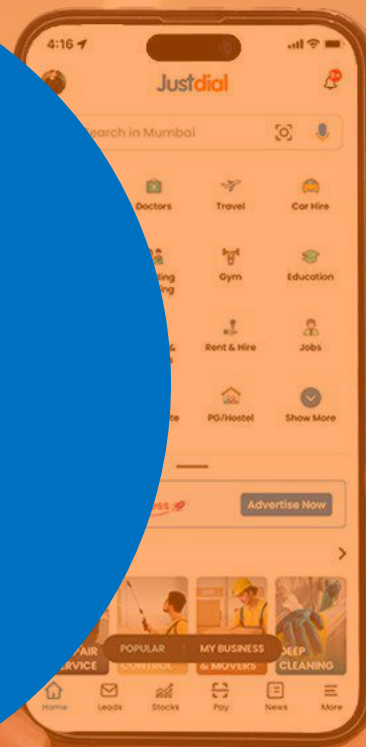
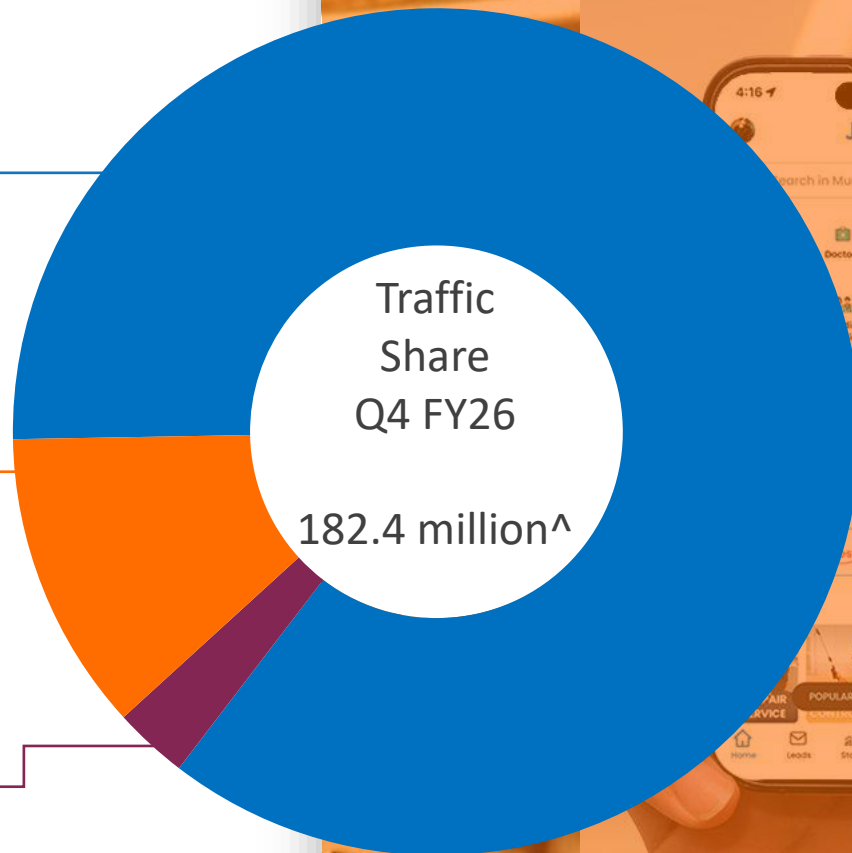


PLATFORMS

 **85.7%**
MOBILE
Mobile Site & Apps

 **11.5%**
DESKTOP/ PC
www.justdial.com

 **2.8%**
VOICE
88888-88888



^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive

MOBILE



Android & iOS Apps

Predictive Auto-Suggest

Company, Category, Product Search

Map View of Category Search

Location Detection

Voice Search

App Notifications

JD Pay

Maps & directions

Location-based search service

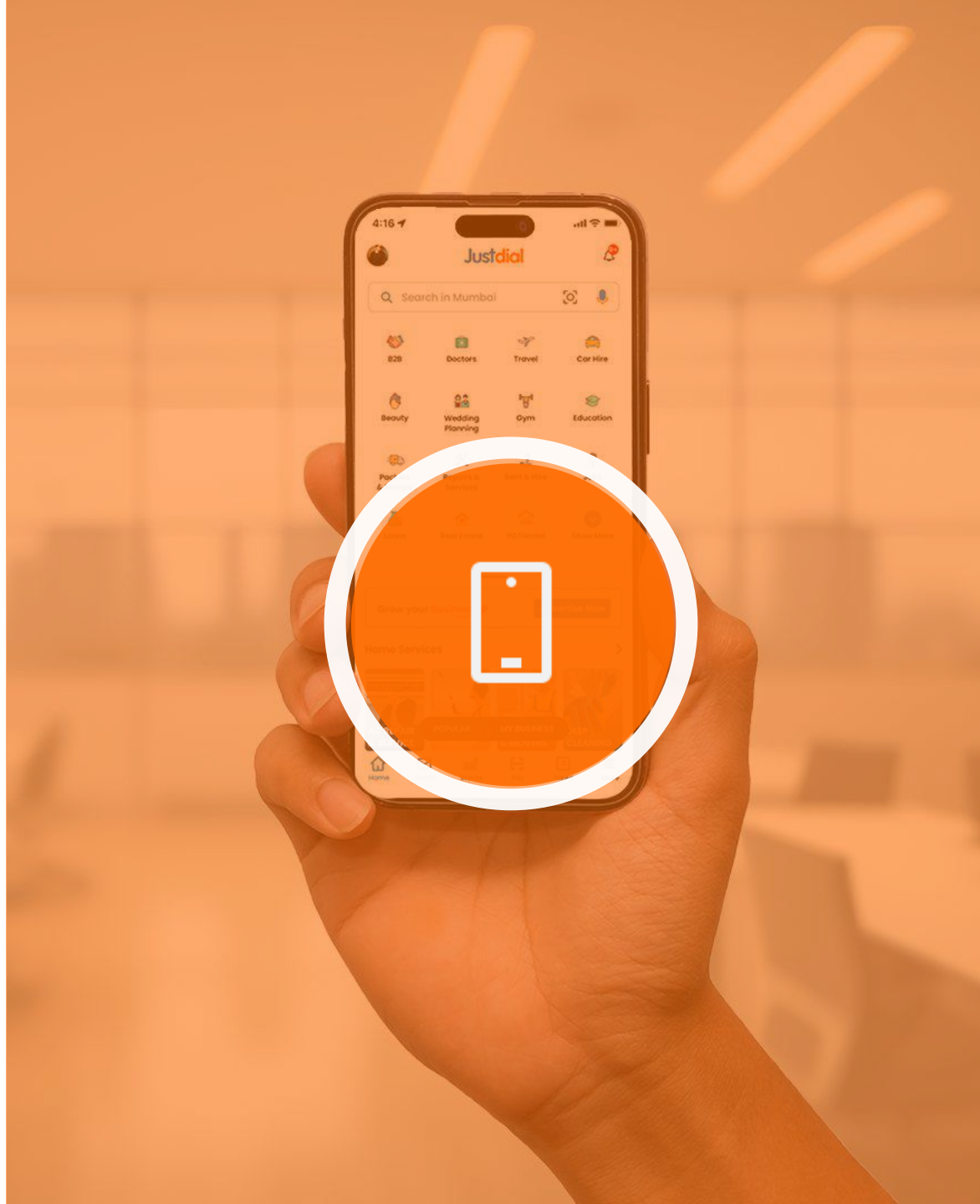
Ratings & Reviews

Friends' Ratings

Real-time Performance tags for listings

Catalogues

Search Plus



WEBSITE

Predictive Auto-Suggest

Company, Category, Product Search

Location Detection

Maps & directions

Operating hours

Business logos

Pictures & videos

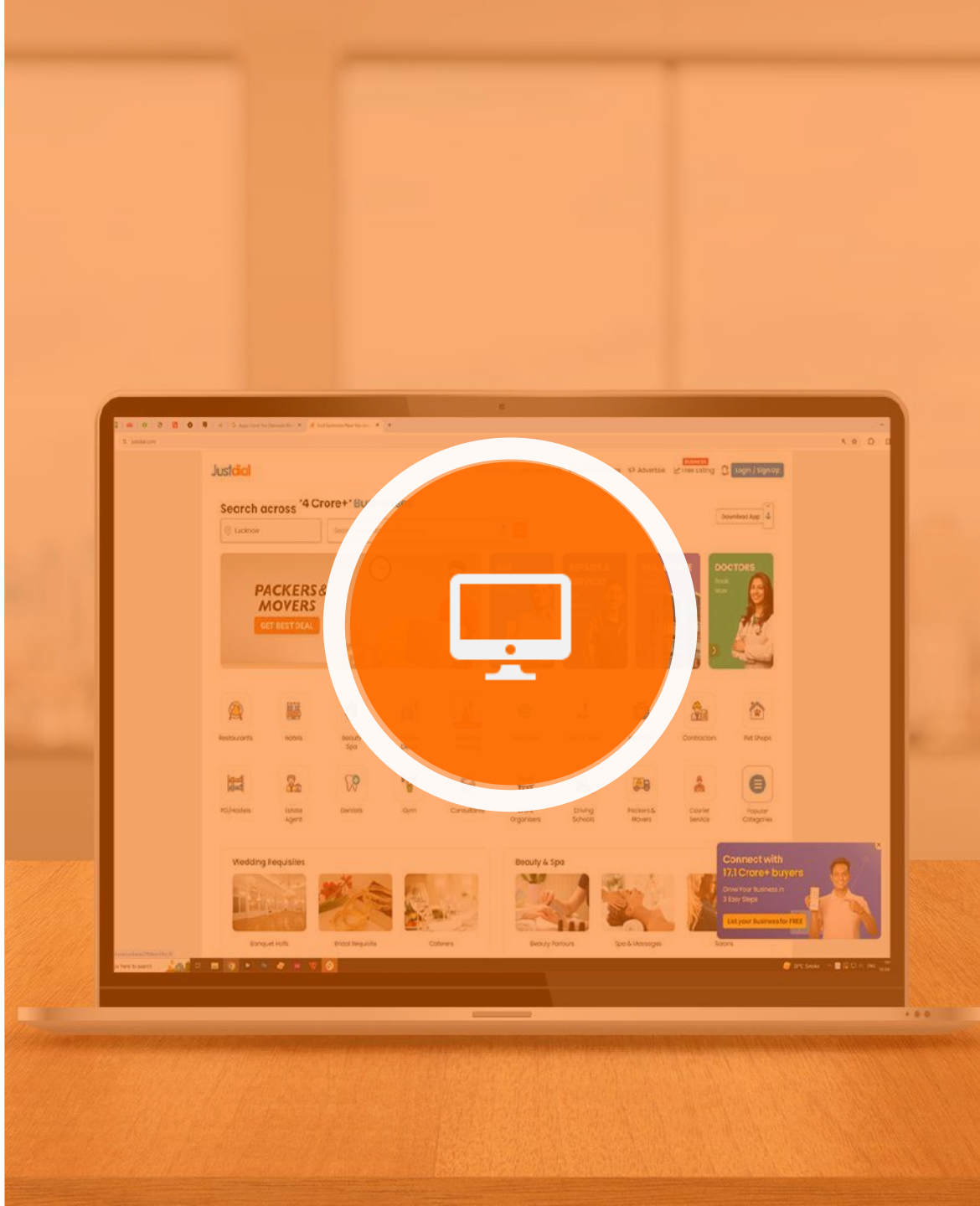
Ratings & reviews

Friends' Ratings

Catalogues

Search Plus

Popular Category Searches



VOICE

 888888-888888

Operator-assisted Hotline Number

One number across India

24 Hours a day x 7 Days a week

Multi-lingual support

Zero-ring Pickup

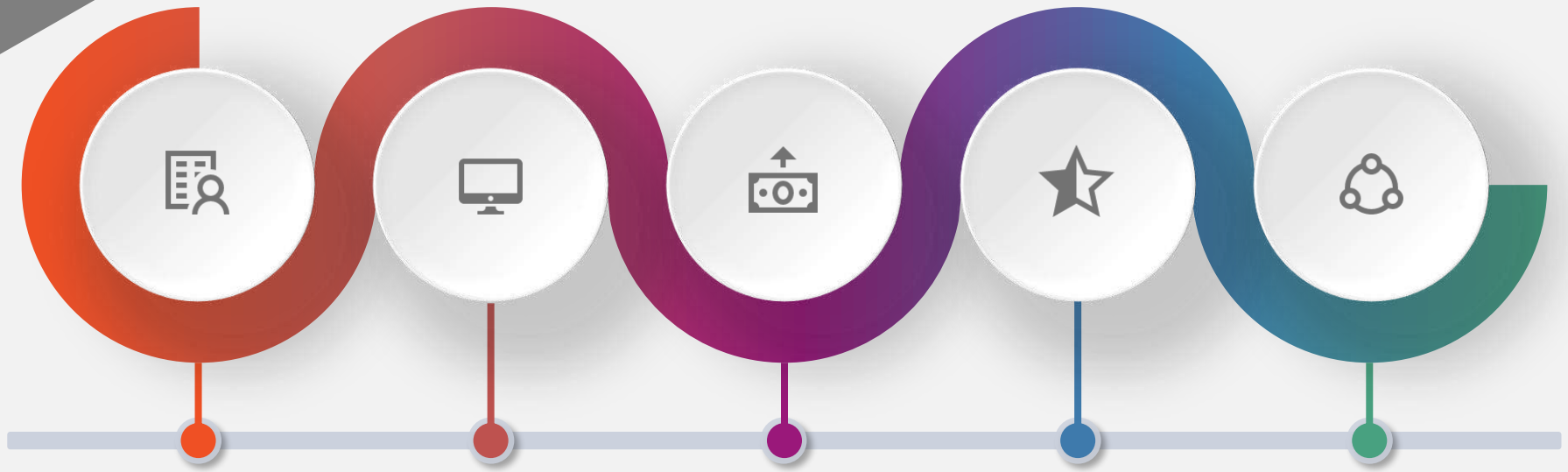
Personalized Greeting

Multiple queries in one call

Instant WhatsApp, SMS & Email



VALUE PROPOSITION FOR SMEs



LISTING

Every SME should be listed on Justdial - India's leading local search engine & online marketplace

OWN WEBSITE

Justdial can create websites for SMEs instantly, which are mobile-ready, dynamic & have transactional capabilities

PAYMENTS

SMEs can accept digital payments from their customers - via JD Pay, an online payment mechanism

RATINGS

Ratings are key to users' decision-making, JD Ratings tool helps SMEs gather more ratings & reviews

REACH

With curated content including Cataloguing, Deals & Vouchers, Service Cards and Analytics, JD platform provides great visibility to businesses

USER ENGAGEMENT



157.1 million Ratings & Reviews

Mobile-verified, unbiased ratings

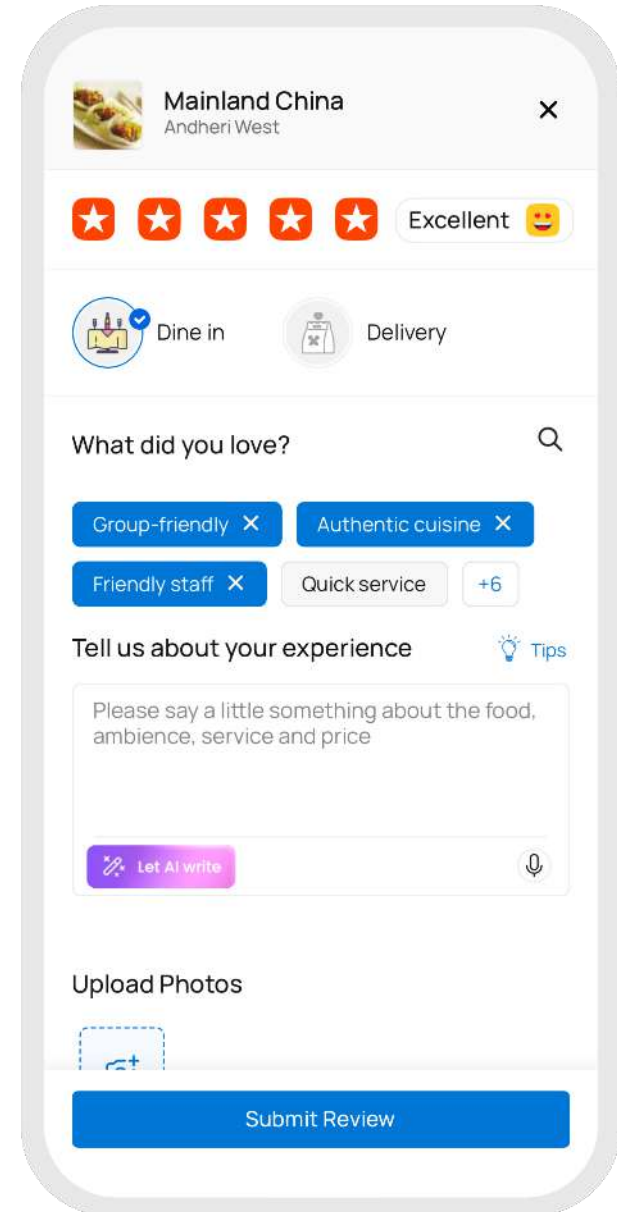
Intelligent tags to capture experiences

Friends' Ratings

5-Point Rating Scale

Photos Upload with Review

Robust Audit Mechanism





PRODUCT OVERVIEW

The Justdial mobile app home screen features a search bar at the top with the text "Search in Mumbai". Below the search bar is a grid of 16 service categories, each with an icon and a label: My Business, B2B (with a "1Cr+ Suppliers" badge), Doctors, Travel, Beauty, Wedding Planning, Gym, Education, Packers & Movers, Repairs & Services, Rent & Hire, Jobs, Loans, Real Estate, PG/Hostel, and Show More. At the bottom of the grid is an "Edit Listing" button. Below the grid is a promotional banner that says "Start Getting LEADS" with a magnet icon and an "Advertise Now" button. Underneath is a "Your Competitors" section showing a listing for "Vaibhav Ball Bearings" with a "POPULAR" badge and a "7x Higher Visibility" tag. The bottom navigation bar includes icons for Home, Leads, Stocks, Pay, News, and More.

The profile page for "Mainland China" restaurant in Andheri West, Mumbai. It features a "Verified" and "Trust" badge, a 4.3 star rating from 15.4k reviews, and a 15-minute, 5.0 km travel time. The restaurant is noted as being in business for 27 years with a price for two of ₹ 2100. It is currently "Open Now" until 11:30 pm. A blue banner promotes "Just Like That" with the text "Get More Leads Than Your Competitors" and a "Start Now" button. Below this are icons for Call, WhatsApp, Ask Anything (marked as BETA), and Direction. The main content area shows a large image of dumplings in a steamer, with smaller images for "Ambience" and "Videos (9)". At the bottom, there are buttons for "Call Now", "Order Online", and "Book a Table".

The search results page for "Mainland China" in Andheri, Mumbai. It shows 6 results for the search. The top result is the restaurant profile, which includes a 4.3 star rating, 15.4k reviews, and a "Top rated" badge. It lists the address as "Off New Link Road Andheri West - 5.0 km", a price for two of ₹ 2100, and 27 years in business. It is "Open at 12:30 PM" and has "5 Recommendations" for "Good seating". It also offers "Delivery" and "Dine-in". Action buttons for "Call Now", "WhatsApp", and "Order Online" are visible. A note indicates that "Kalpesh Ajugia & 52 other friends rated this". Below the profile are more images of food dishes, including a plate of dumplings and a bowl of stir-fry, with a "MAP" button at the bottom.

General Physician Doct...
Link Road Malad West, Mumbai

RMS MULTISPECIALITY HOSPITAL & ICU
4.4 ★ 224 Ratings

Sort by Book Appointment Establishi

30.5k Results for your search

Nanavati Max Super Speci...
4.3 ★ 19k Ratings
SV Road Vile Parle West - 10.1 km
76 Years in Healthcare
6 General Physician Doctors Available
Care Health Insurance L... +1 More

Dr. Jayant Barve
General Physician Doctors
Available Thu 12:00 PM
Fees: ₹ 3000

Dr. Arti Vyas Joshi
4.4 ★ 31 Ratings
MAP West - 1.1 km
Fees: ₹ 200 • 23 Years in Healthcare

Call Now WhatsApp Send Enquiry

Reena & 10 other friends rated this

Verified

Dr. Ashish Agrawal The Heart Clinic
4.5 ★ 140 Ratings
Bhandup West, Mumbai • 35 min • 11.6 km
Clinics • 19 Years in Healthcare
Response time: 5 mins

Call WhatsApp Ask Anything Enquiry

Heart and Vascular Clinic

Exterior(1)

Overview Reviews Services Photos

Call Now Enquire Now WhatsApp

Verified Trust

HCG Cancer Centre
4.4 ★ 1.9k Ratings
Borivali West, Mumbai • 23 min • 7.6 km
Cancer Centres • 9 Years in Healthcare

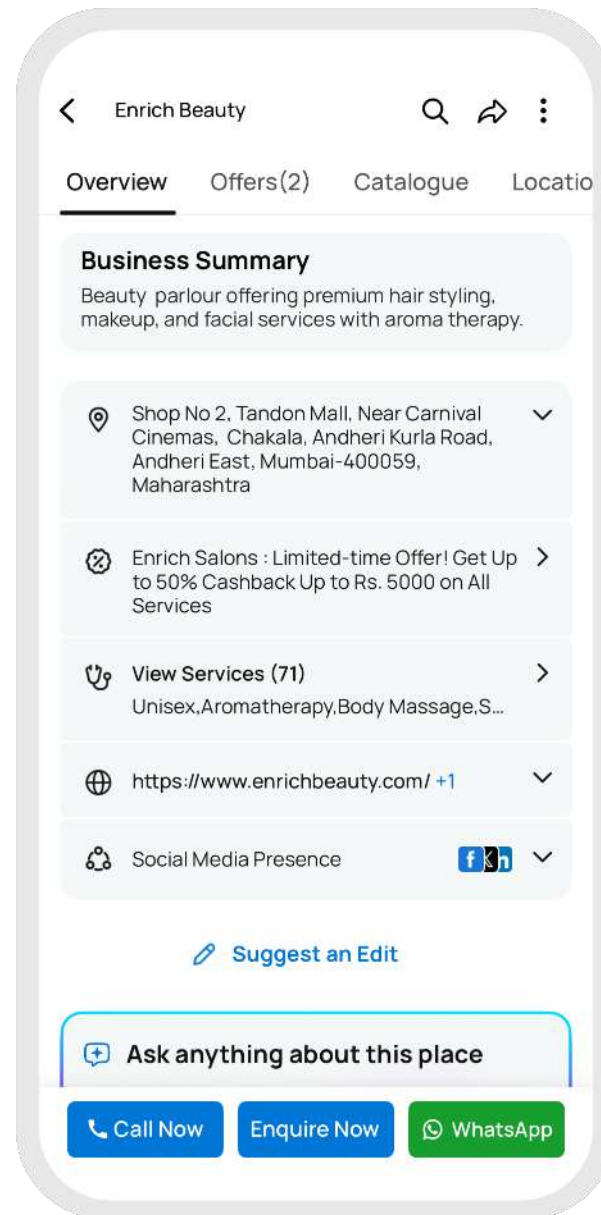
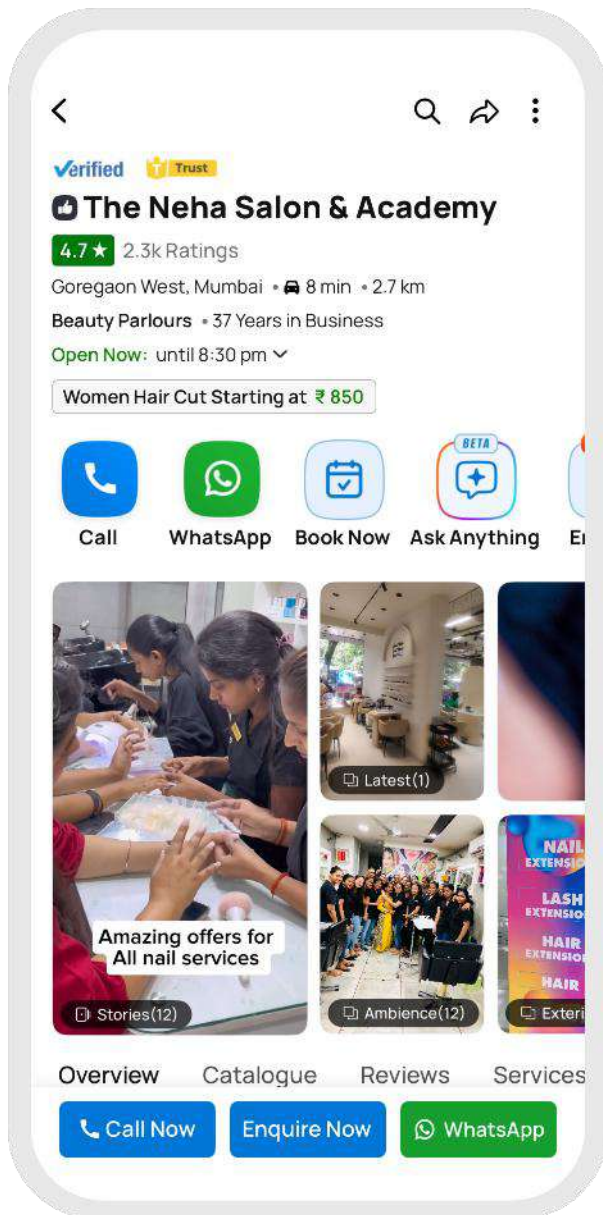
Call WhatsApp Ask Anything Enquiry

Exterior(4) Interior(21)

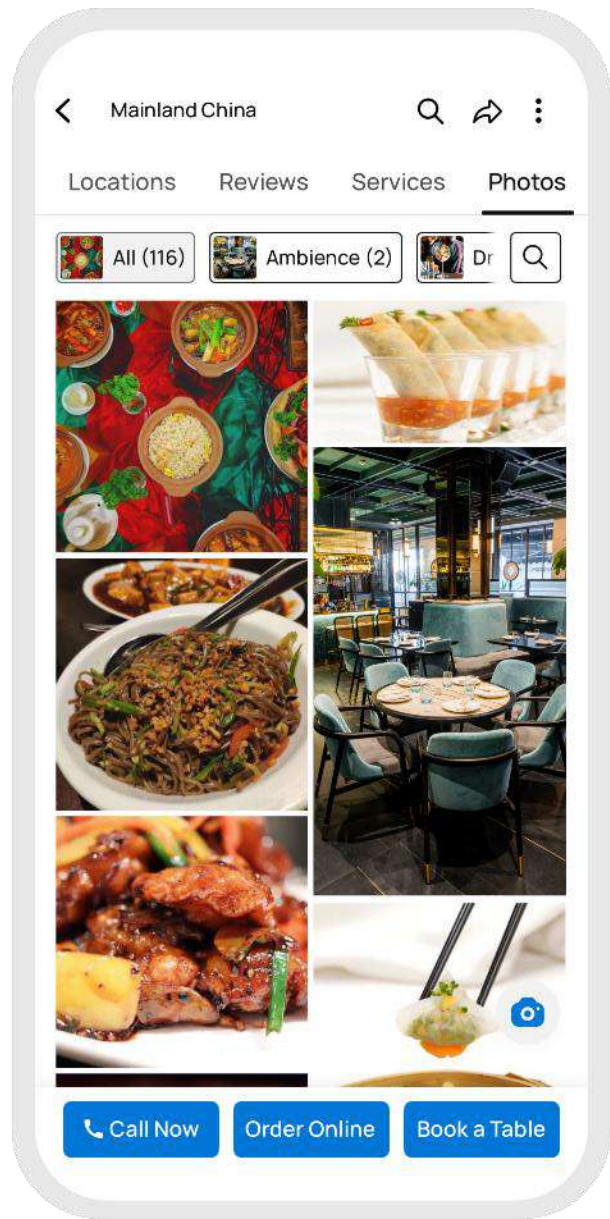
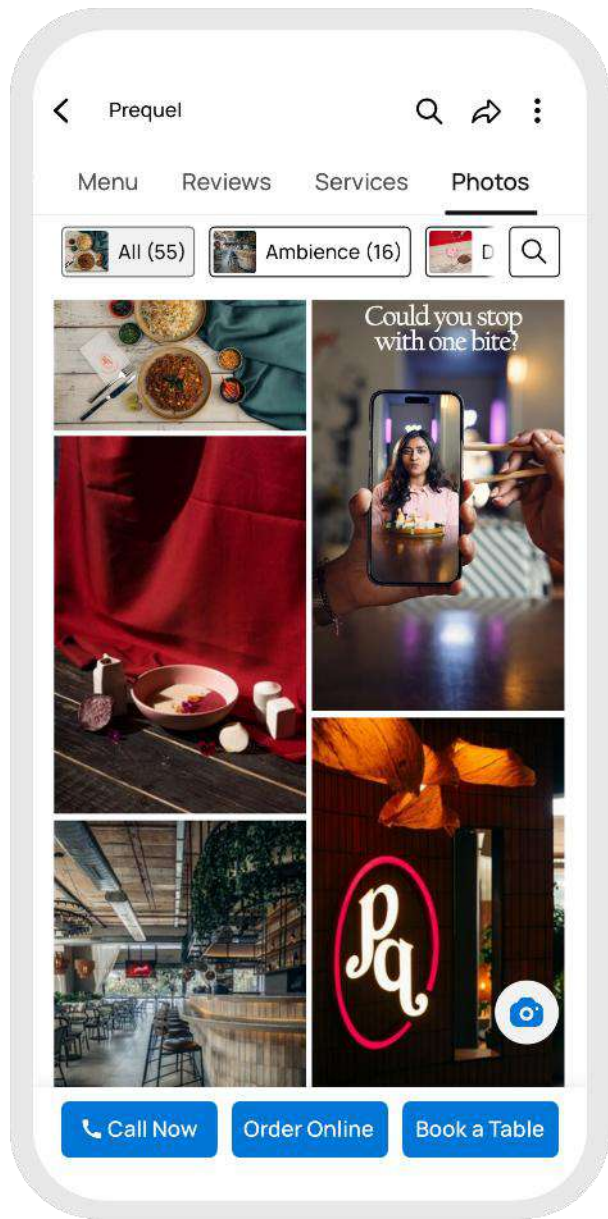
Overview Doctors Reviews Services

All Oncology Gastroenterology Card

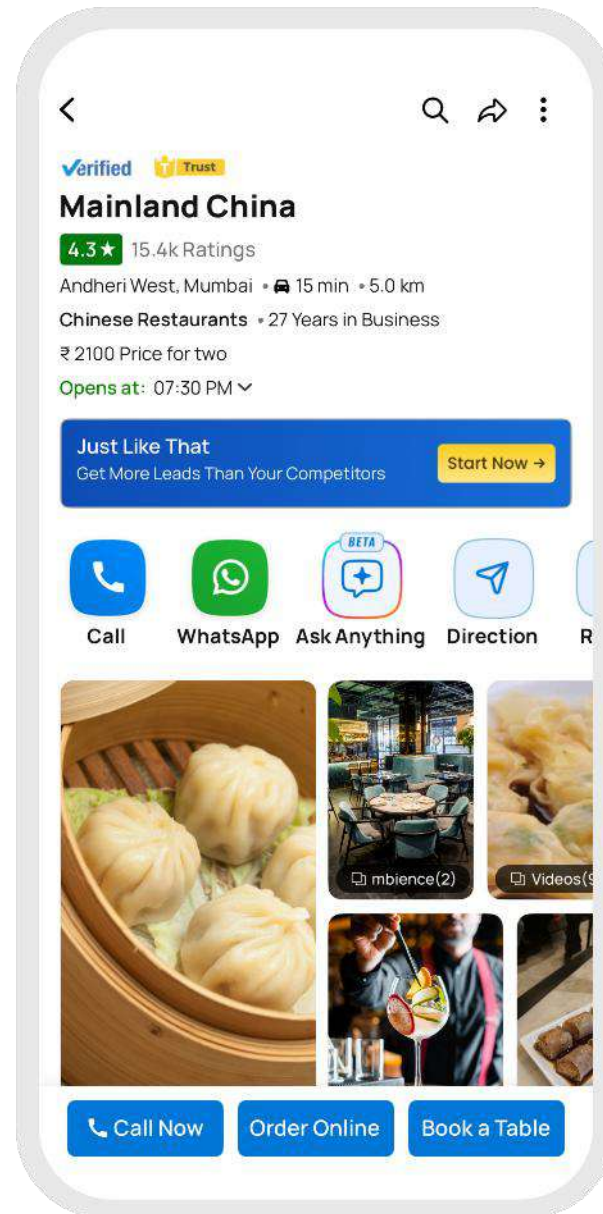
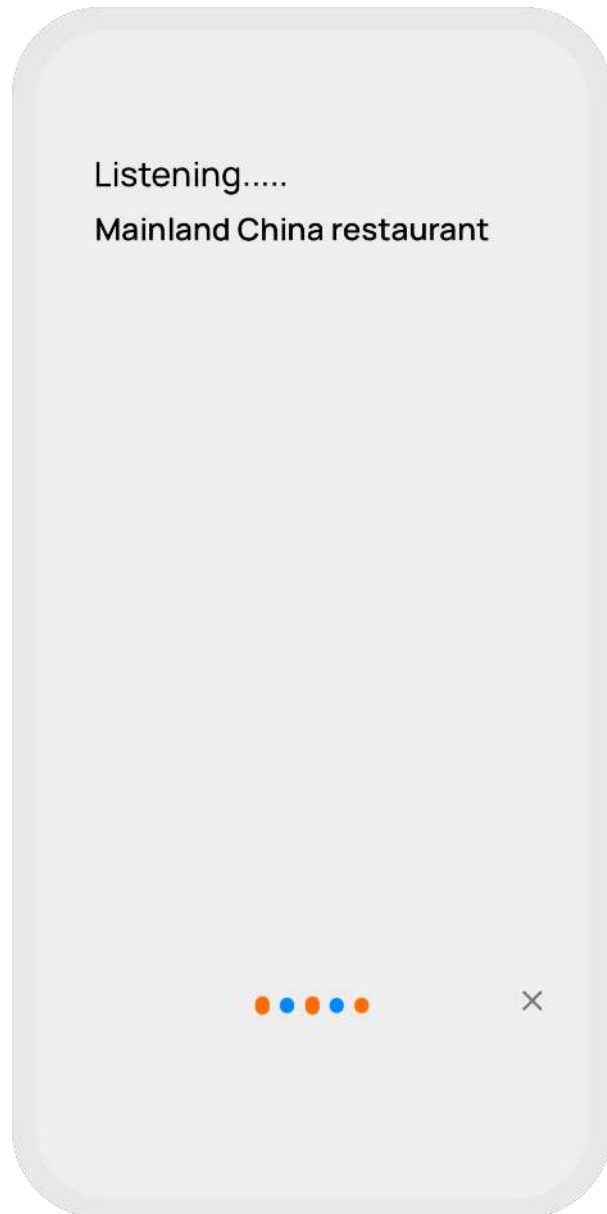
Call Now Enquire Now WhatsApp



JD Mobile



Voice Search



Search across '5.9 Crore+' Products & Services



Search compare prices & book hotels

GET BEST DEALS

B2B
Quick Quotes

REPAIRS & SERVICES
Get Nearest Vendor

REAL ESTATE
Finest Agents

DOCTORS
Book Now

- Restaurants
- Hotels
- Beauty Spa
- Home Decor
- Wedding Planning
- Education
- Rent & Hire
- Hospitals
- Contractors
- Pet Shops
- PG/Hostels
- Estate Agent
- Dentists
- Gym
- Loans
- Event Organisers
- Driving Schools
- Packers & Movers
- Courier Service
- Popular Categories

Wedding Requisites

- Banquet Halls
- Bridal Requisite
- Caterers

Beauty & Spa

- Beauty Parlours
- Spa & Massages
- Salons

Repairs & Services


-
-
-

Daily Needs

-
-
-

Justdial Mumbai Poco Loco Tapas Bar Khar West EN Advertise Free Listing

Mumbai > Restaurants In Mumbai > Restaurants In Khar West > Poco Loco Tapas & Bar



Poco Loco Tapas & Bar Restaurants Home Delivery Restaurants

4.2 ★ 6,837 Rating Verified Claimed

Your friend Pankaj rated 5/5

Khar West, Mumbai - Open until 1:00 am - 7 Years in Business - Price for two ₹ 1900

Show Number Order Online WhatsApp Share Print Click to Rate ☆ ☆ ☆ ☆ ☆

Overview Menu Quick Info Services Photos Reviews


Menu

Fresa Platano Smoothie
₹ 250
View Details

Tinto Verano Mocktail
₹ 320
View Details

Sandia Y Menta Juice
₹ 340

View all



Quick Information

Business summary

Contact

Show Number

Address

PLOT 99, Navish House, Building 87,
S.V Road, Khar, Khar West, Mumbai-
400052, Maharashtra

Get Directions Copy

Open until 1:00 am ▼

Suggest New Timings

Send Enquiry by Email

Get info via SMS/Email

Share

JD Website

< J W Marriott Hotel in Juhu, Mumbai - Gallery

Show Number

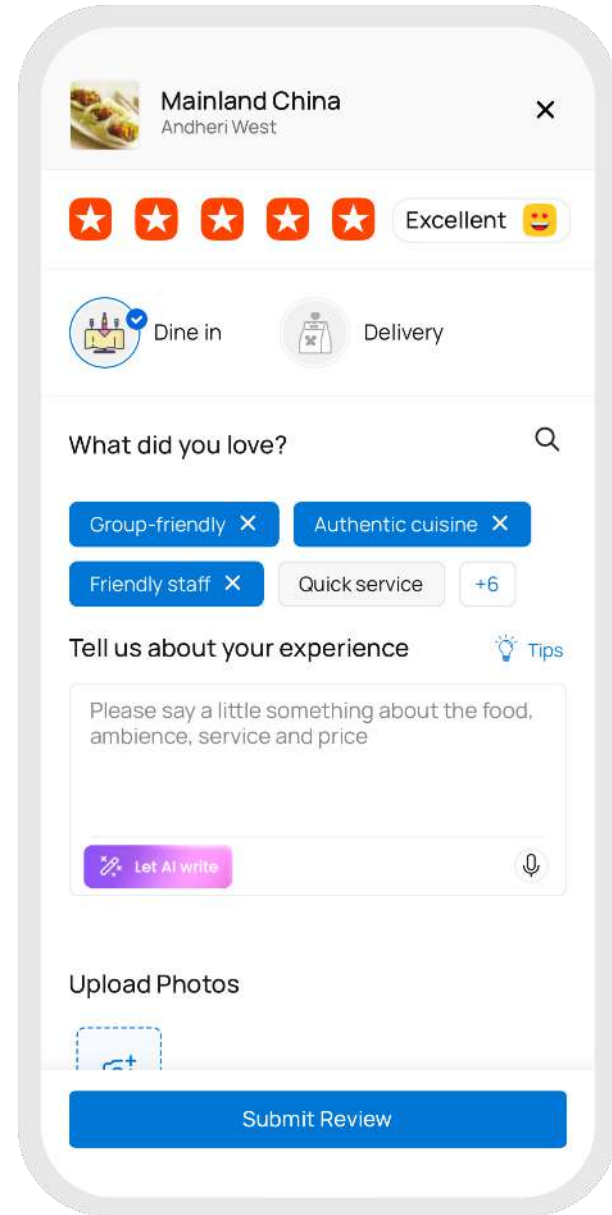
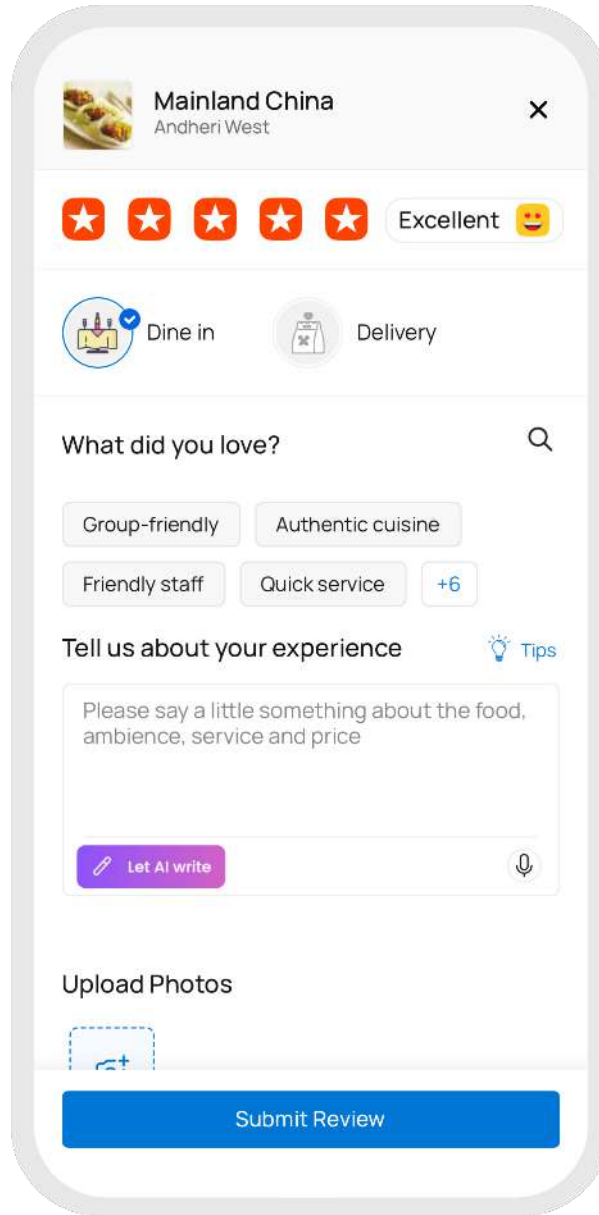
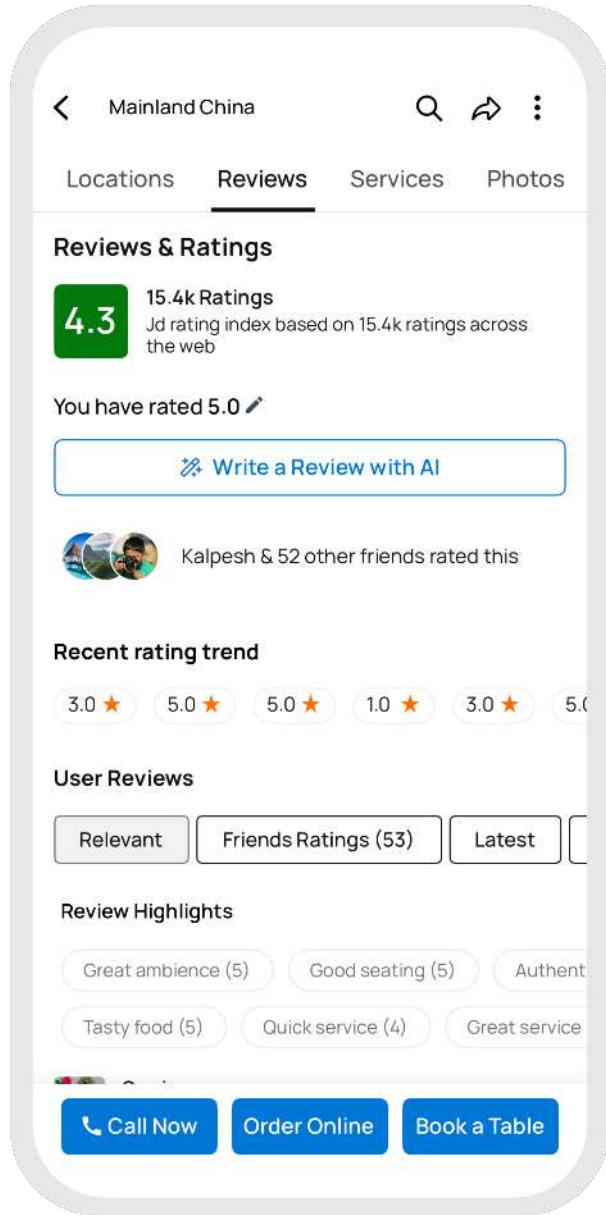
Best Deal

All (69) Dining (2) Exterior (10) Interior (5) Room (9) Swimming Pool (6) By Owner (14) By User (3) View 360° (14) Video (2)

Add Photos



Enhanced Ratings & Reviews System



Review Insights

Justdial

EN

We are Hiring

Investor Relations

Advertise

BUSINESS
Free Listing



Login / Sign Up

Key Insights

What users liked

- The cafe has a great and pleasant ambience
- The staff is friendly and attentive
- The food is delicious and flavorful, with a variety of options

[More](#)

*BETA VERSION - Likes and suggested improvements are based on the reviews across the web

What can be improved

- Some customers mentioned that the customer service was disappointing, with arrogant and careless staff members
- Another review mentioned that the prices were high, although portion sizes were good

Reviews & Ratings

4.3

48,874 Rating

Jd rating index based on 48874 ratings across the web

Start your Review



KRUNAL rated 4/5 & 2 other friends rated this

Recent rating trend



Reviews with Images



Leopold Cafe & Bar

Overview Menu Reviews Services

Reviews & Ratings

4.3 48.8k Ratings
Jd rating index based on 48.8k ratings across the web

Start your review

5.0 5.0 5.0 5.0 5.0

Pankaj...D & 3 other friends rated this

Recent rating trend

5.0 5.0 5.0 5.0 5.0 5.0

Key Insights

- What users liked
- The cafe has a great and pleasant ambience
- The staff is friendly and stentive
- The food is delicious and flavorful, with a variety of options

More

Like and suggested improvements are based on the

Call Now Order Online Book a Table

JD Mart – Exclusive B2B Platform

Location: Mumbai

Search "CCTV Camera"

Hi Amey, Looking for CCTV Camera

What is the required quantity?

Quantity: pcs [Get Verified Sellers](#)

All Categories [Post Requirement](#)

- Food & Beverage
- Industrial Machinery
- Apparel & Fashion
- Electronics
- B2B Events
- Health & Medical
- Construction & Real Estate
- Home & Garden

Top Brands Based On Your Search

-
-
-
-

Home Leads Stocks Pay News More

Textile Machinery

Mumbai

Products Suppliers

[Call](#) [Call](#)

Mumbai Seller Type Brands

Sewing Machine Industrial Sewing Machine

ALT Label Loom Machine
₹ 8 L / Unit
29 YRS Popular
AKITEX PVT LTD
5.0★ 2 Ratings
Mumbai Wholesaler
25 Enquiries

[Call Now](#) [WhatsApp](#) [Get Best Price](#)

Microwave Textile Machinery with 4.5 HP Power and 380 Volts Volta...
Verified Trust 9 YRS

Mitsuba Systems India LLP

4.1★ 661 Ratings

Andheri West, Mumbai • 5.6 km

Manufacturer 47 Years in Business

Opens at: 9:30 am tomorrow

Contact Person: Mr Santosh Ankolekar

[Call](#) [WhatsApp](#) [Enquiry](#) [Direction](#) [Reviews](#)

[By Owner \(3\)](#)

[Videos \(5\)](#)

Overview Products Reviews Photos

[Call Now](#) [Send Enquiry](#) [WhatsApp](#)

JD Mart – Exclusive B2B Platform



Photos (1/4) Videos

Cartridge Powder Coating Booth

Aastha Engineering

Mundka - Delhi [more](#)

Manufacturer

₹ 4.50 L - ₹ 15 L / Unit

Quantity

Unit

[Get Quote >](#)

Specifications

Availability

In Stock

Customers Also Viewed



[Call Now](#)

[Get Best Price](#)

[WhatsApp](#)



Photos (1/5)

Infratech Electrostatic Powder Coating Machine

Euro Shine Powder Coating Machine

Maujpur - Delhi [more](#)

Manufacturer

₹ 25,000 - ₹ 1.50 L / Pc

Quantity

Pc

[Get Quote >>](#)

Specifications

Automation Grade	Automatic
Coating Material	Hybrid
Heating Mode	Gas-fired
Output Current	100 Amp
Temperature Range	250 C

[Call Now](#)

[Get Best Price](#)

[WhatsApp](#)

< High-Capacity Chilli Powd... [Q](#) [R](#)

More from this seller



Automatic Chilli Pounding Machine

₹ 2 L / Pc

[Get Best Price](#)



Expert's Best Flour Mill - Commercial Use, Warrant...

₹ 2 L / Pc

[Get Best Price](#)



[K](#) Katkar Udyog

Send requirement on WhatsApp

[Q](#) Type your message



Connect with Seller Instantly

[Call Now](#)

Call Seller now to get more details instantly!



[Call Now](#)

[Get Best Price](#)

[WhatsApp](#)

JD Mart – Exclusive B2B Platform

Justdial

Mumbai

Search "Fencing Wire"



EN

Advertise

Leads

My Business



All Categories

Food & Beverage

Industrial Machinery

Apparel & Fashion

Electronics

B2B Events

Alert Jd Company!

No products to show

Add products to boost leads by 25%

Go To My Listing



Hi darshana, Have a long bucket list?

Let us help you get verified sellers



Get Verified Sellers

Top Brands Based On Your Search

View all



CP PLUS



HIKVISION



dahua TECHNOLOGY



Panasonic



Honeywell



Godrej

Top-Ranked Categories For You

View all



CCTV Camera Connector



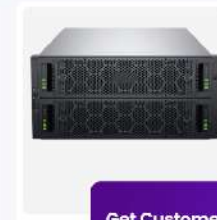
CCTV Bracket



CCTV Switch



CCTV Camera Mount



CCTV Camera



Get Customer Inquiries & Increase Sales Growth
Upto 50% Off + Extra Benefits



JD Mart – Exclusive B2B Platform

Justdial

Mumbai

CP PLUS CP ENC D2IPL3C Wireless CCTV Dome C... X

EN Advertise

Leads

My Business

D

All Categories

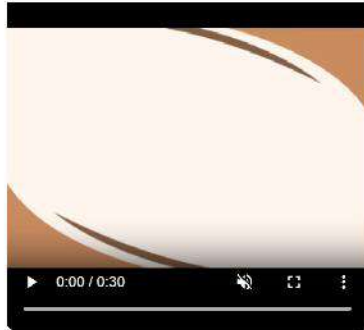
Food & Beverage

Industrial Machinery

Apparel & Fashion

Electronics

B2B Events



Ask More Photos

Camera 2 MP

₹ 8,000 – ₹ 25,000 / Pc

(MOQ : 5 Pc)

Quantity

Pc

Buy a Sample

Specification

Material	Plastic
Color	White
Connectivity	WiFi Enabled
Mount Type	Wall Mount
Type	Dome Camera
Angle Of View	90 degree
Availability	In Stock

Description

[View Details](#)

1) Seamless Surveillance Solution The CP PLUS Wireless CCTV Dome Camera offers a reliable and efficient way to monitor spaces with its advanced 2 MP resolution. Designed to deliver clear and sharp images, this camera ensures that every detail is captured, providing peace of mind for businesses looking to enhance their security measures. 2) Versatile Installation Options This dome camera features a wall mount design, making it easy to install in various settings, from retail stores to office...

Seller Information



Santech Digital Solutions

IND | Mumbai

Dealer

4.7 ★ 23 Ratings + GST

6 Years In Business

97 enquiries

08782491214

Get Best Price

WhatsApp

Access Qualified Leads Now →

Grow Your Business Online
Save 25% on Premium Plan



Customers Also Viewed



JD Mart – Exclusive B2B Platform

Justdial Mumbai Mitsuba Systems India LLP Andheri West EN Leads My Business

Mumbai > Powder Coating Equipment Manufacturers in Mumbai > Powder Coating Equipment Manufacturers in Andheri West > Mitsuba Systems India LLP

MITSUBA SYSTEMS (INDIA) LLP

4.1 ★ 661 Ratings Verified Manufacturer Claimed

manisha & 22 other friends have rated

Andheri West, Mumbai • 5.47 km • Open until 6:00 pm • 47 Years in Business • "Good quality" 16 Suggestions


Show Number Send Enquiry WhatsApp

Click to review


Overview Products Catalogue Business Details Photos Reviews

Connect with **18.4 Crore+ Buyers** on Justdial List your business for **FREE**


Popular Products




Booth With Rotary Cyclone Recovery - Cat Series
₹ 8 K - ₹ 3.2 L /Pc
(MOQ) : 1 Pc
[Get Best Price](#)



Mitsuba Continuous Type Conveyorised Powder...
₹ 40 K - ₹ 8 L /Pc
(MOQ) : 1 Pc
[Get Best Price](#)



Mitsuba Tribo Powder Spray Gun
Request for Price
[Get Best Price](#)



Mitsuba Systems After Filter Suitable For Cyclone &...
Request for Price
[Get Best Price](#)

Company Catalogue

Mitsuba Systems India LLP

Powder Coating Stainless Steel Powder Other Products

Contact

Show Number

Whatsapp

Address

34/H, Laxmi Industrial Estate, Opposite Shabri Hotel, New Link Road, Andheri West, Mumbai-400053, Maharashtra

Get Directions Copy

Open until 6:00 pm

Suggest New Timings

Send Enquiry by Email

Get info via SMS/Email

Share

Tap to rate

Edit this Listing

Visit our Website

Self-Sign-up for SMEs to start paid campaign

< **Justdial**
Talk to Us

GROW Your Business

Advertise on India's No.1 Local Search Engine

Enter Mobile No


+91 8879626064
Get Started →

- ✓ Rank Ahead of Your Competition
- ✓ Find Ready to Buy Customers Instantly
- ✓ Track Leads & Competition Trends

By continuing, you agree to our [Terms of Use](#), [Privacy & Infringement Policy](#)

18.4 Crore+ Buyers

6.2 Lakh+ Happy Customers



Success Stories

Home
Leads
Stocks
Pay
News
More

<
Select Your Plan

Compare & View More Plans ▶

	1 Year Plan	3 Year Plan	Recommended
	Standard	Standard	Growth ↗
	₹64/- Day	₹64/- Day	Get Max Exposure List in
	25% OFF	50% OFF	Top 5
	₹48/Day	₹32/Day	Save 10% More
	Save 10% More	Save 10% More	VIEW DETAILS
	VIEW DETAILS	VIEW DETAILS	VIEW DETAILS
	Buy Now	Buy Now	Explore
Search Visibility	1x	1x	Guaranteed Top Visibility
Guaranteed Leads	✓	✓	✓
Online Catalogue	✓	✓	✓
Payment Solutions	✓	✓	✓
Smart Lead System	✓	✓	✓
Competitor Analysis	✓	✓	✓
Premium Customer Support	✓	✓	✓
Trust Stamp #	✗	✓	✗
Verified Seal #	✗	✓	✓
Jd Rating Certificate	✓	✓	✗

To activate the JD Trust/Verified badge, the business must have its KYC verified and be rated at an average of 3.8+ stars.

Features

Premium Listing

Home
Leads
Stocks
Pay
News
More

<
Payment Summary

Recommended For You

New Launch

Universal Business Listing


₹30/day **25% OFF**

₹ 28/day

[Know more](#)

+ Add

Most Popu



Payment Summary

1 Year - Standard Plan

🔥 Purchased by 20K Customers in Last 30 Days

Monthly Fee ₹ 1,417

₹644 ~~₹ 48 per day~~ ₹+000 25% OFF

Visibility In Search + Online Catalogue + Payment Solutions + Smart Lead Management + Competitor Analysis + Premium Customer Support + JD Rating Certificate

[...view more](#)

Jd Verified ₹ 1,000

GST @ 18% ₹ 436

+ Add GST Details for Input Credit
+ Add TDS

Total Monthly Fee ₹ 2,853

Jd Rating Certificate FREE

Home
Leads
Stocks
Pay
News
More

JD Business – Dashboard for SMEs to manage campaigns

Justdial Business

PCA Enterprises
Malad West

Sync your Google Business Profile with Jd Listing
[Connect Now](#)

1 Yesterday's Lead
29 Hot Leads
3 RFQ
1 Bookings

[View more](#)

Leads Received: 724
Leads Responded: 178
Avg. Response Time: 10secs

Increase Business Profile Score
Reach out to more customers
80%
[INCREASE SCORE](#)

Edit Profile | Biz Boosters | Reviews | Complete KYC (FREE)

Home | Leads | Listing | Photos | UBL

Overall Performance

Total Enquiries: **12,375**
Responded: **8,044** (65% Good)
Biz Integration: WhatsApp Chat Now

Reviews: **4 New** (Respond Now)
Profile Score: **89%** (Good) (Dashboard)
View More

Today's Performance

13 Enquiries | 2h : 49m Response Time | 4 Hot Enquiries

WhatsApp Business (NEW FEATURE)
Link your business account

Recent Enquiries (View More)

NEW: Padma Jain (Today, 05:35 PM)
Malad West, Mumbai
CCTV Dealer

Home | Leads | Listing | Photos | UBL

Total Enquiries - 1,284

Filter | New Enquiries | Missed Enquiries

HOT ENQUIRY (30 Oct, 9:15 PM)

Radha Mishra
Malad West, Mumbai
CCTV Dealer
[Send Special Price](#)
[Show Details](#)

HOT ENQUIRY (30 Oct, 9:15 PM)

₹75,000 Deal Value

Amit K Vadagamapuri
Malad West, Mumbai
CCTV Dealer

Quantity: 5 Units
Product: CCTV
Details / Info: Night Vision

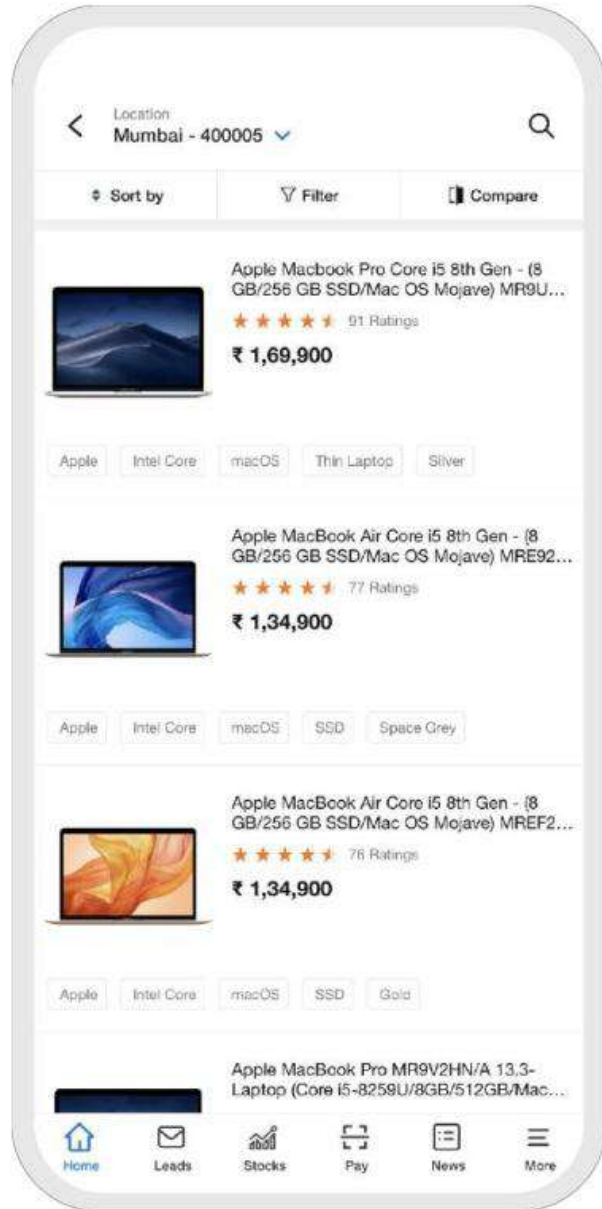
[Add Note](#) | [Add Reminder](#) | [Ask Rating](#) | [Share](#)

Query: Amit K Vadagamapuri has a requirement in the category you deal with.
Enquiry Source: Direct Enquiry - RFQ

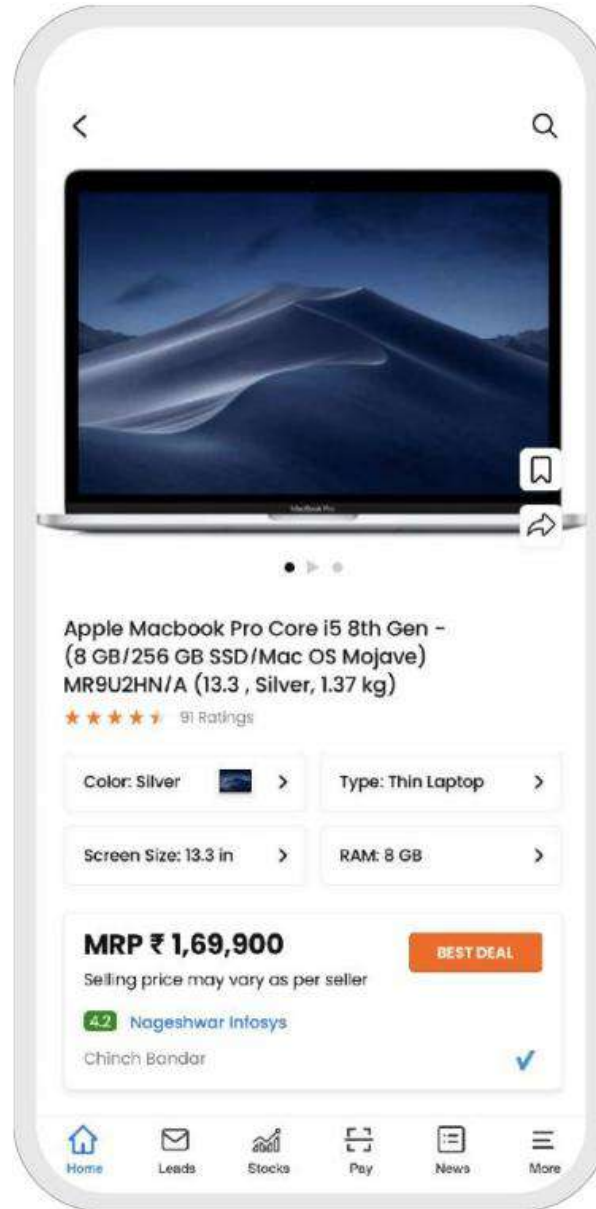
Home | Leads | Listing | Photos | UBL

Beyond Search

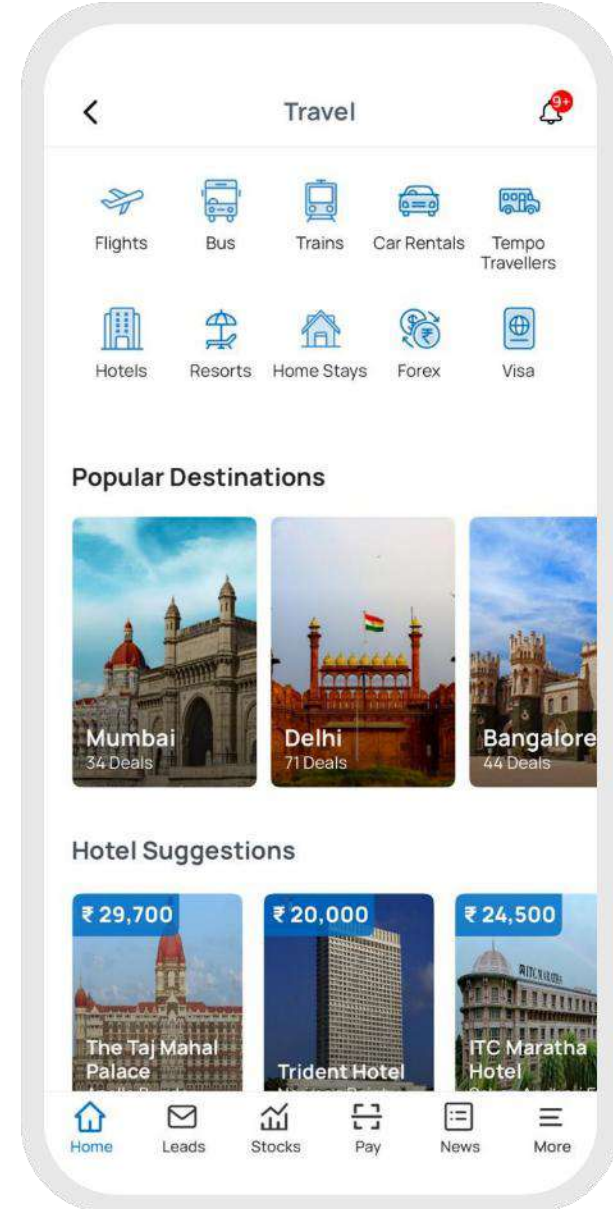
JD Shopping



Get quotes on Products

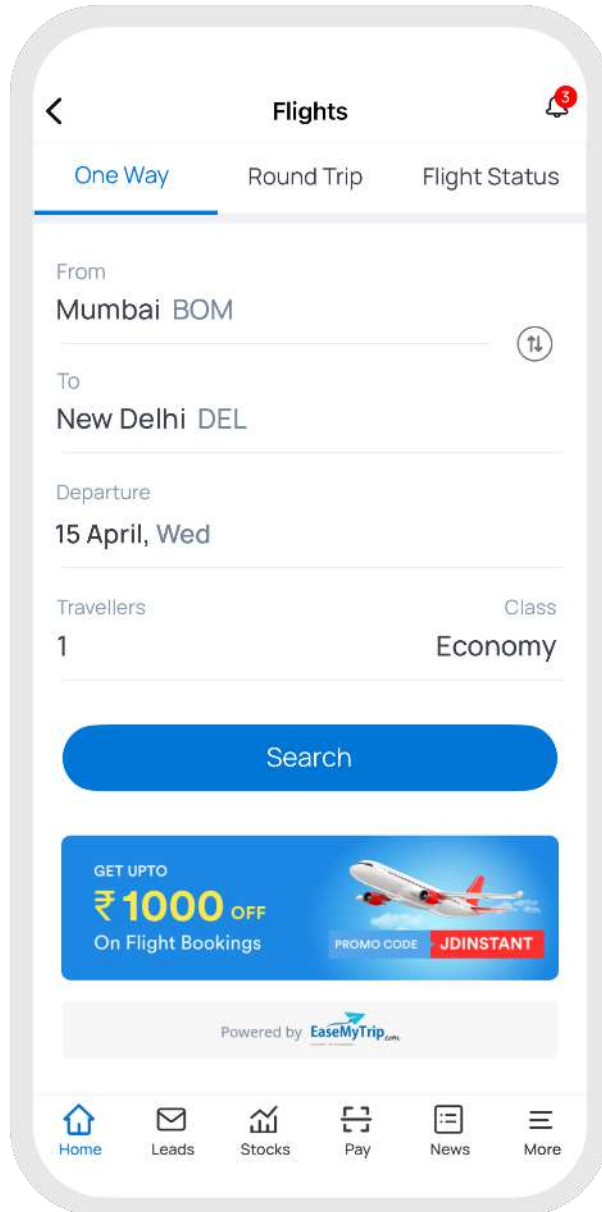


Travel

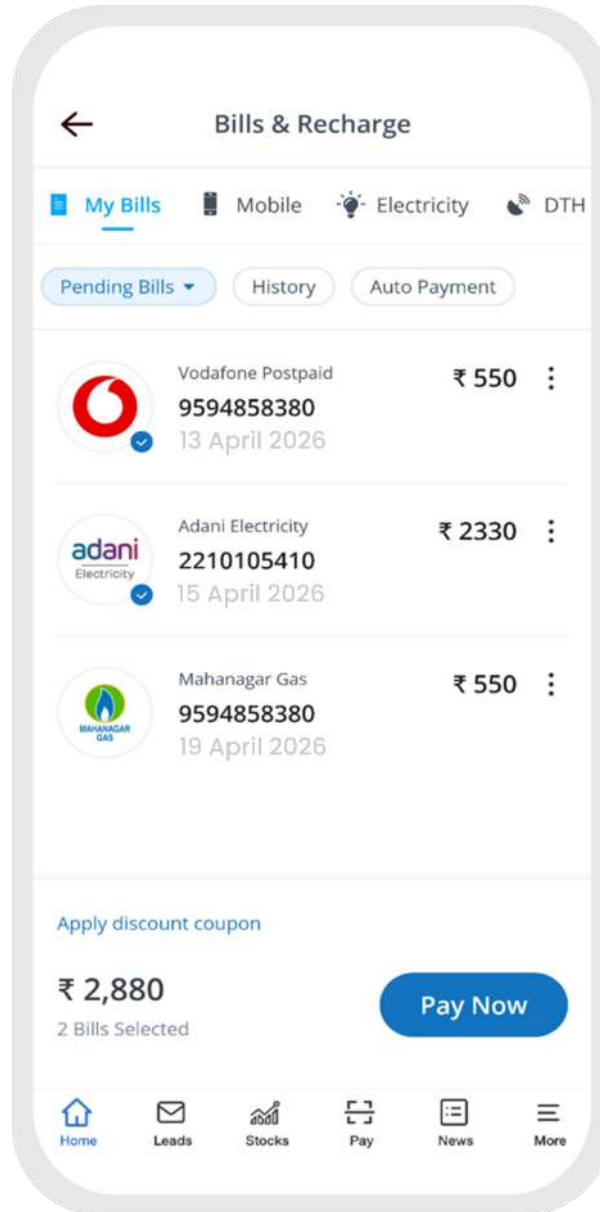


Beyond Search

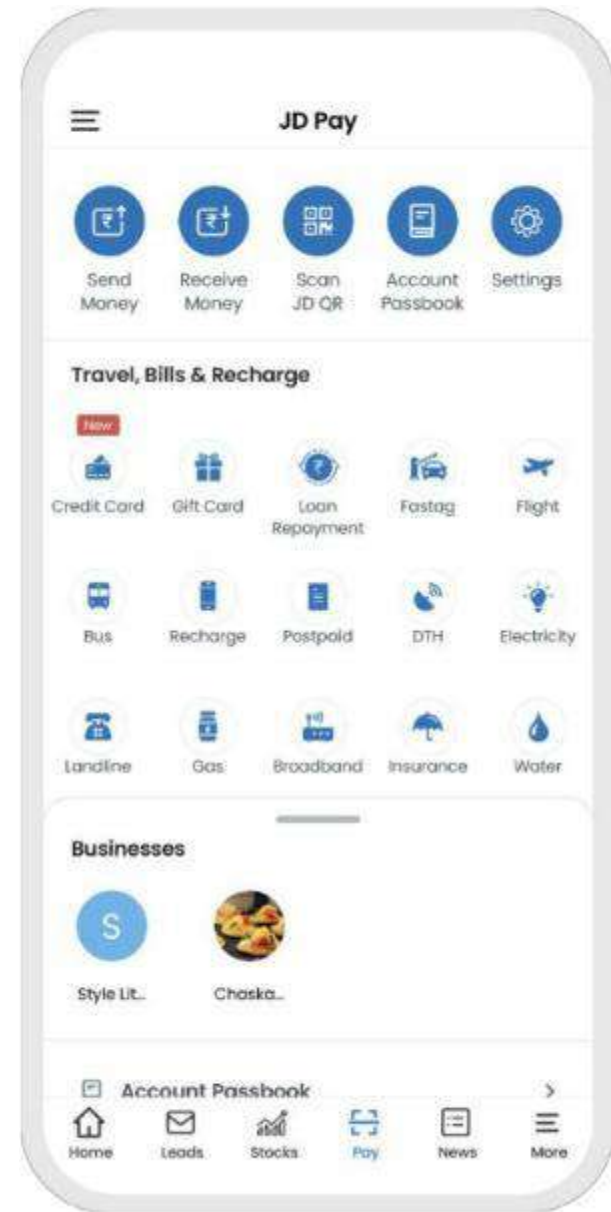
Flights



Bills & Recharge

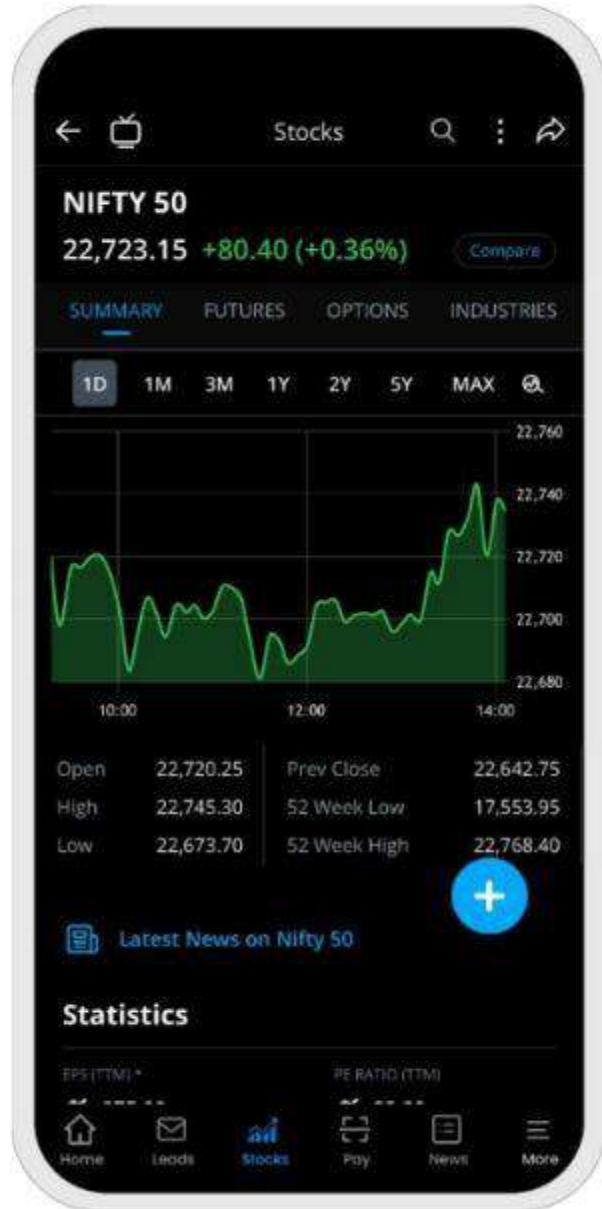


Jd Pay



Beyond Search

Stocks



Logistics

The screenshot shows a 'LOGISTICS' screen with a form to request quotes. The form includes fields for 'Pickup Pincode' (400064) and 'Delivery Pincode' (201309). A confirmation message states, 'We are providing service between these areas.' Below the form is a blue button labeled 'Instant Lowest Quotes'. At the bottom, there are three icons: 'Explore', 'Compare' (with '10+ SHIPPERS'), and 'Ship'.

Get quotes

The screenshot displays a 'Choose Your Preferred Logistic Partner' screen. It lists several logistics companies with their estimated costs and delivery times. A 'Proceed' button is at the bottom.

Logistics Company	Cost (Est.)
EXPRESS BEES	₹ 1126 - ₹ 5974
<input checked="" type="radio"/> Economy	₹ 1126 Del. Time (Est.): 6-7 days
<input type="radio"/> Standard	₹ 5267 Del. Time (Est.): 5-6 days
<input type="radio"/> Economy 0.5kg	₹ 5974 Del. Time (Est.): 5-6 days
<input type="radio"/> DOTZOT	₹ 3138 - ₹ 8108
<input type="radio"/> DELHIVERY	₹ 3138 - ₹ 8108
<input type="radio"/> shadowfax	₹ 5518
<input type="radio"/> BLUE DART	₹ 7398 - ₹ 8392

JD Xperts – One Stop Solution for On-Demand Services

Repair & Services

Refrigerator	Microwave	Television	Chimney
Air Conditioner	Washing Machine	Geyser Repair	RO/Water Purifier

Pest Control & Cleaning Service

Pest Control	Carpet	Sofa	Full Home
Car	Bathroom Deep Cleaning	Kitchen Deep Cleaning	

Quick Home Service NEW

Electricians	Carpenters	Plumbers
--------------	------------	----------

Home Leads Stocks Pay News More

Trained Professionals
Best in class chemicals used

1,03,59,866 enquires in Delhi this Month

AC Repair & Service

Service Added: 2 Split AC Service	>
Repair Added: 1 Split AC Repair, 1 Window AC Repair	>
Install/Un-installation	>

Guarantee
Happiness Guaranteed

Service | Repair | Installation/Un-installation

Service

Split AC Service

₹399 ~~₹399~~
60 min 25% off, 2nd AC Onwards

- Recommended for maintenance and optimum performance of your AC
- Split AC Servicing for all major brands

[View Details >](#)

Window AC Service

₹499 ~~₹499~~ ADD +
60 min 25% off, 2nd AC Onwards

- Recommended for maintenance and optimum performance of your AC
- Window AC Servicing for all major brands

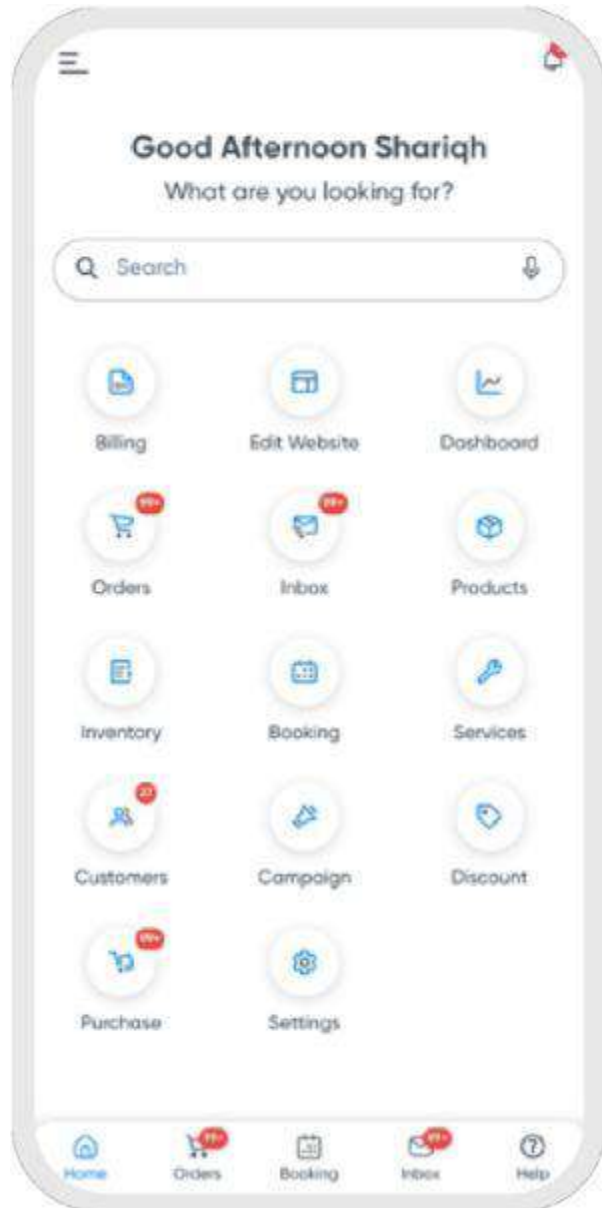
[View Details >](#)

NOTE: Repair cost is given post inspection Rate Card

Add one more service, Get 25% off on 2nd AC onwards

1 ₹1,399 Continue >

JD Omni – Cloud-Hosted Solution for Digitalizing Businesses



JD Homes

< 🔍 📍 ⋮

Prime Property Consultant

4.3 ★ 78 Ratings


Sanpada Sector 1, Mumbai • 🚗 68 min • 22.4 km

Real Estate Agents • 31 Years in Business

Response time: 1 hrs


Open Now: until 8:00 pm

Call WhatsApp Enquiry Direction Re



Overview Properties Reviews Service

Call Now Enquire Now WhatsApp



< 📍 ⋮

₹ 35,000

2 BHK Flat in Moraj Residency

Semi-Furnished • Sanpada Sector 16

750 sq.ft Built Up Area

Prime Property Consultant

4.3 ★★★★★ 74 Ratings

Overview

Project Name	Property Type
Moraj Residency	Apartments
Furnishing	Available From
Semi-Furnished	19th August 2022
Tenant Type	
Bachelor	

Rent Details


Call Chat Best Deal

4:38 📶 📶 🔋

< Prime Property Consultant 🔍 📍 ⋮

Overview Properties Reviews Services

Rent Sale Price BHK Type



Unfurnished


₹ 16,000

Herem

1 BHK Flats • 500 sq.ft

Sanpada Sector 1

Get Details



Semi-Furnished

₹ 35,000

Moraj Residency

2 BHK Flats • 750 sq.ft


Sanpada Sector 16

Get Details



50,000+

Owners & Agents have already posted their properties

Post Property FREE



Popular Properties



Call Now Enquire Now WhatsApp



OPERATIONAL & FINANCIAL
OVERVIEW

EFFICIENT & PROFITABLE BUSINESS MODEL

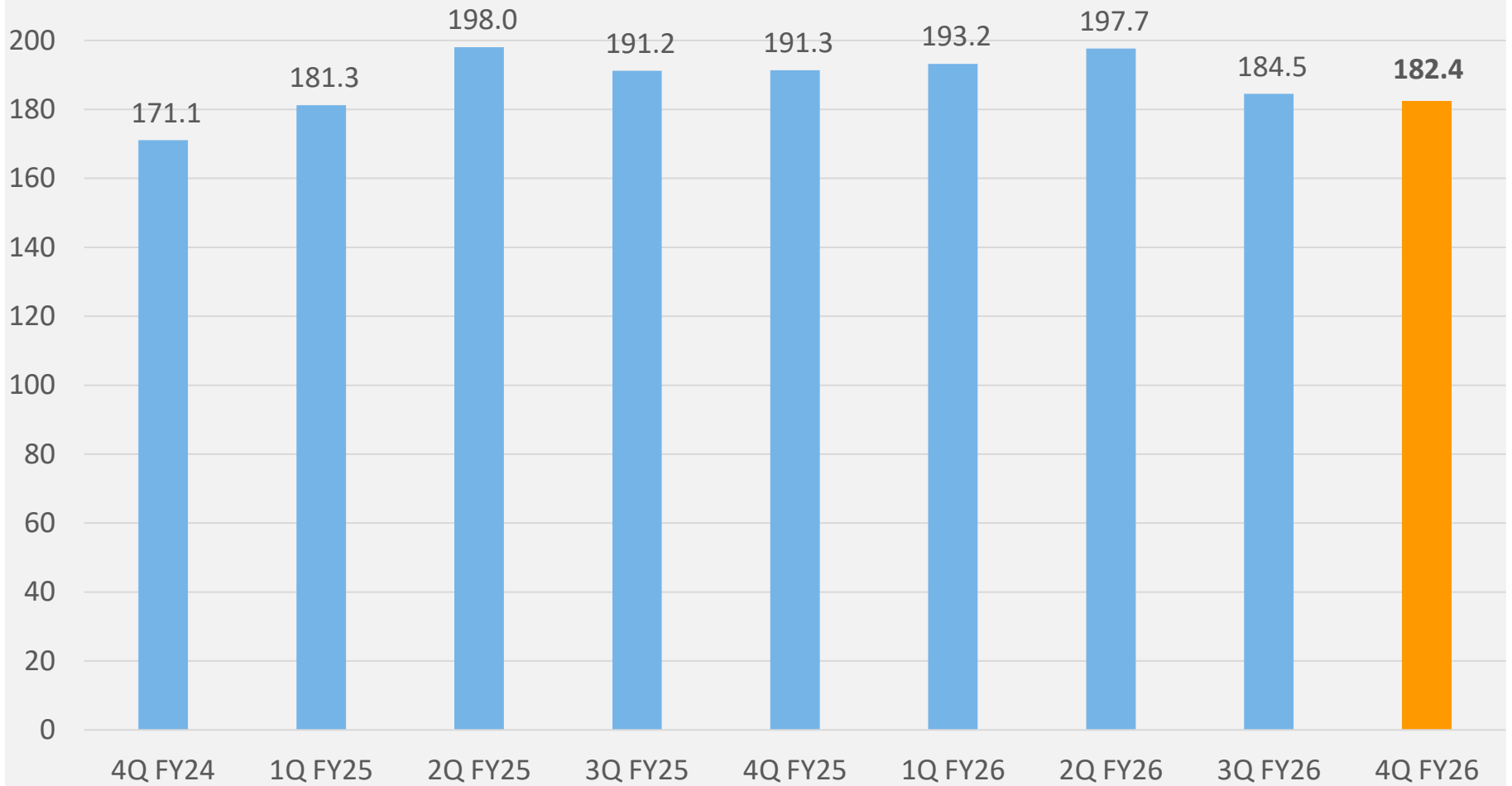
- Paid Advertisers pay a fixed fee to run searched advertising campaigns for their businesses on Justdial's platforms
- Various premium & non-premium listing packages available which determine placements in search results
- Multiple factors determine pricing, such as business categories of advertiser, geographies targeted, type of package
- Add-on products such as banners, own website, JD Pay, JD Ratings, etc. available
- Advertisers can pay amounts either upfront or through monthly payment plans, with ability to manage campaigns online
- Justdial also runs multi-city/ national campaigns for pan-India advertisers
- Sales team comprises of 5,122 employees in tele-sales, 1,543 feet-on-street (marketing), and 3,807 feet-on-street (Cold Calling & Others) as on Q4 FY26



KEY
BUSINESS
ATTRIBUTES

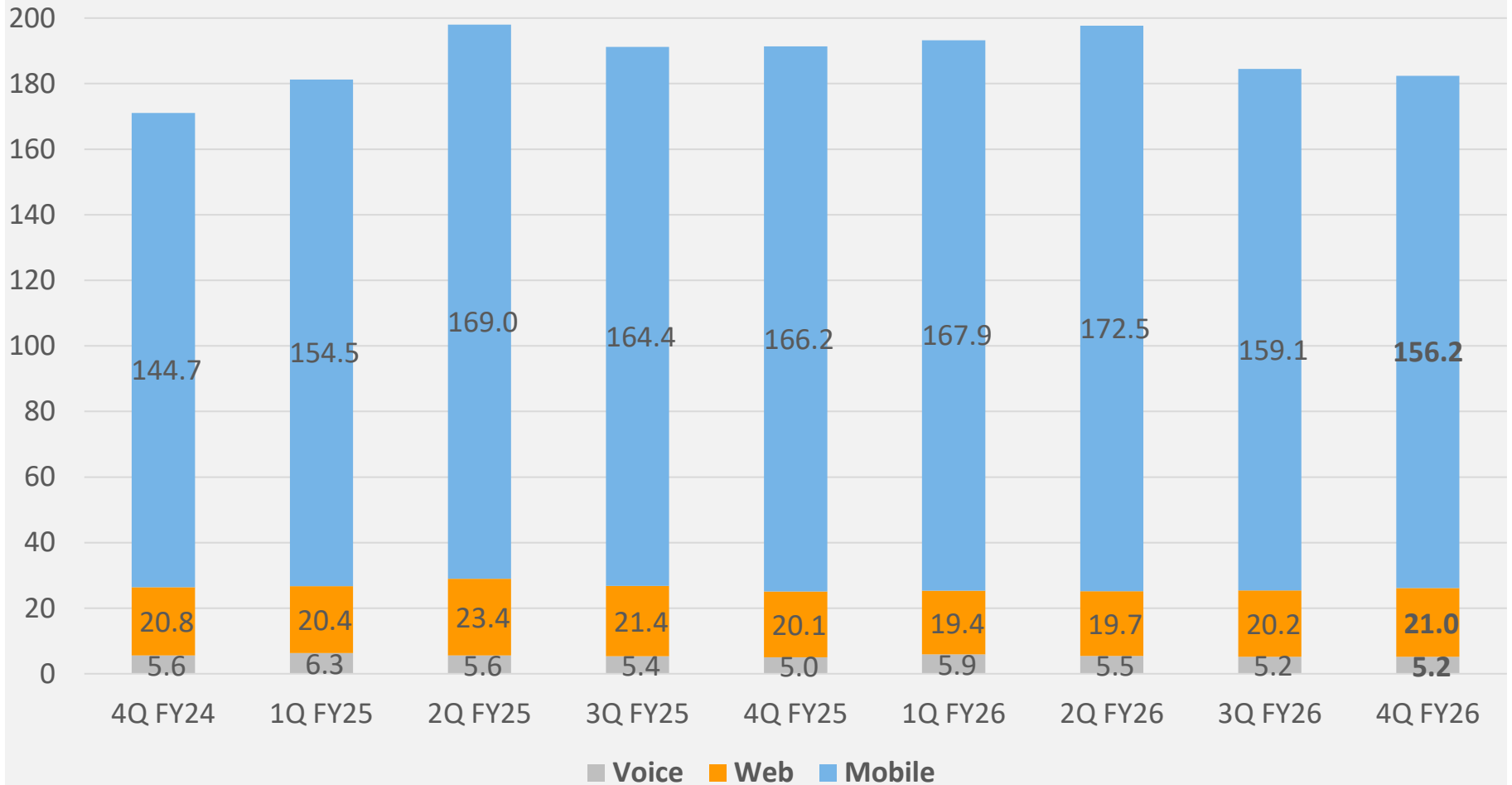
TRAFFIC/ VISITORS

Quarterly Unique Visitors (million)



TRAFFIC/ VISITORS

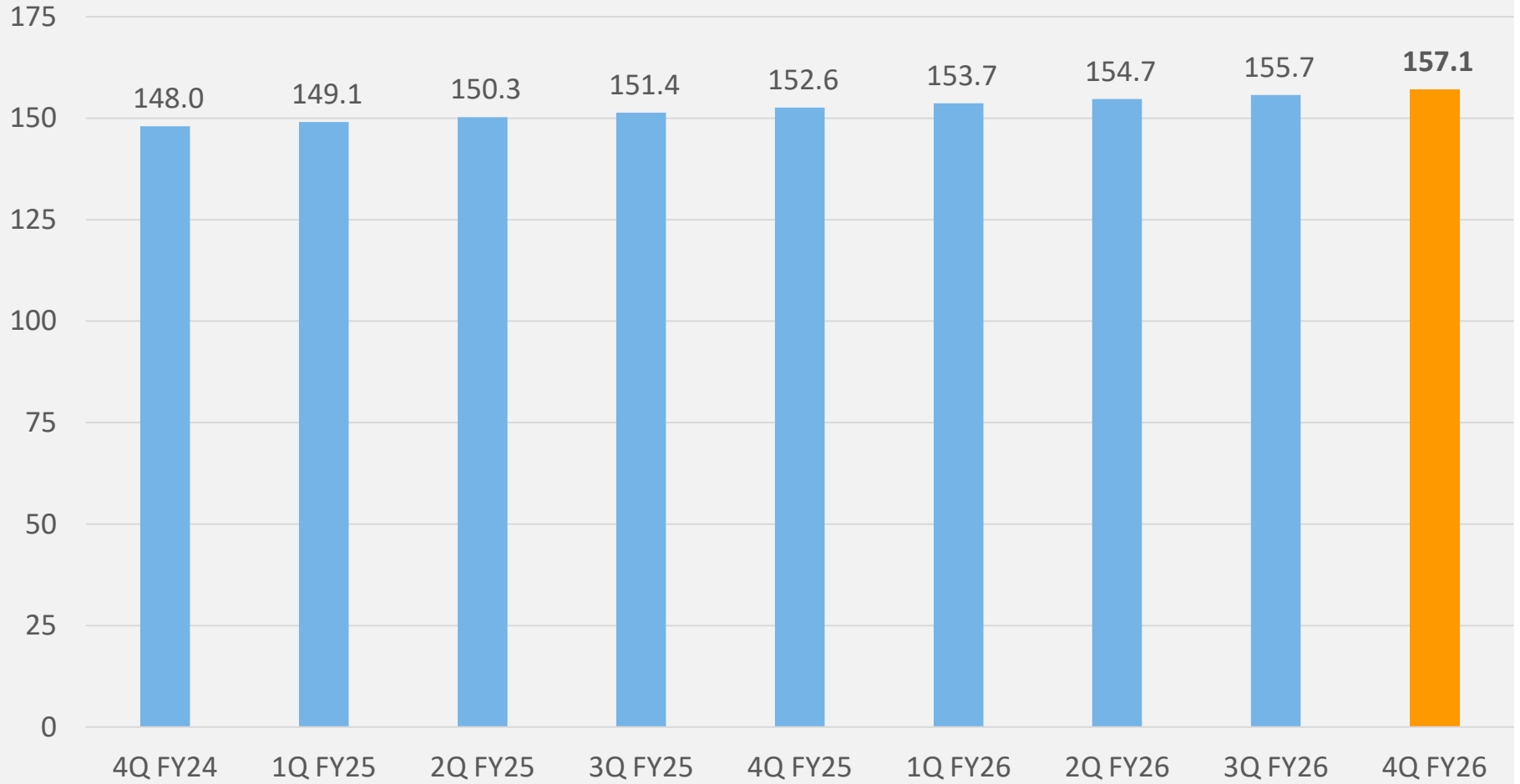
Quarterly Unique Visitors split (million)



Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive

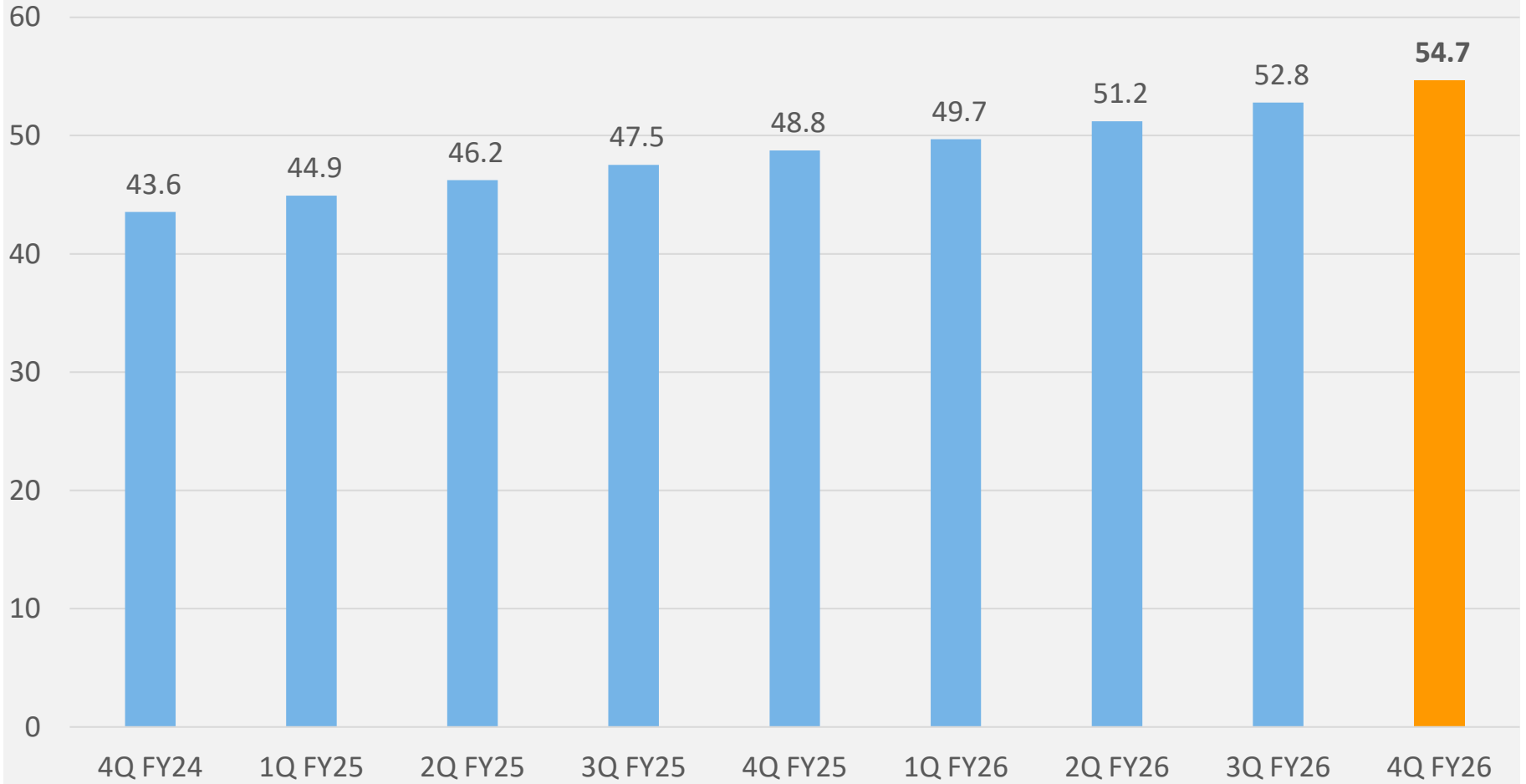
USER ENGAGEMENT

Ratings & Reviews (million)



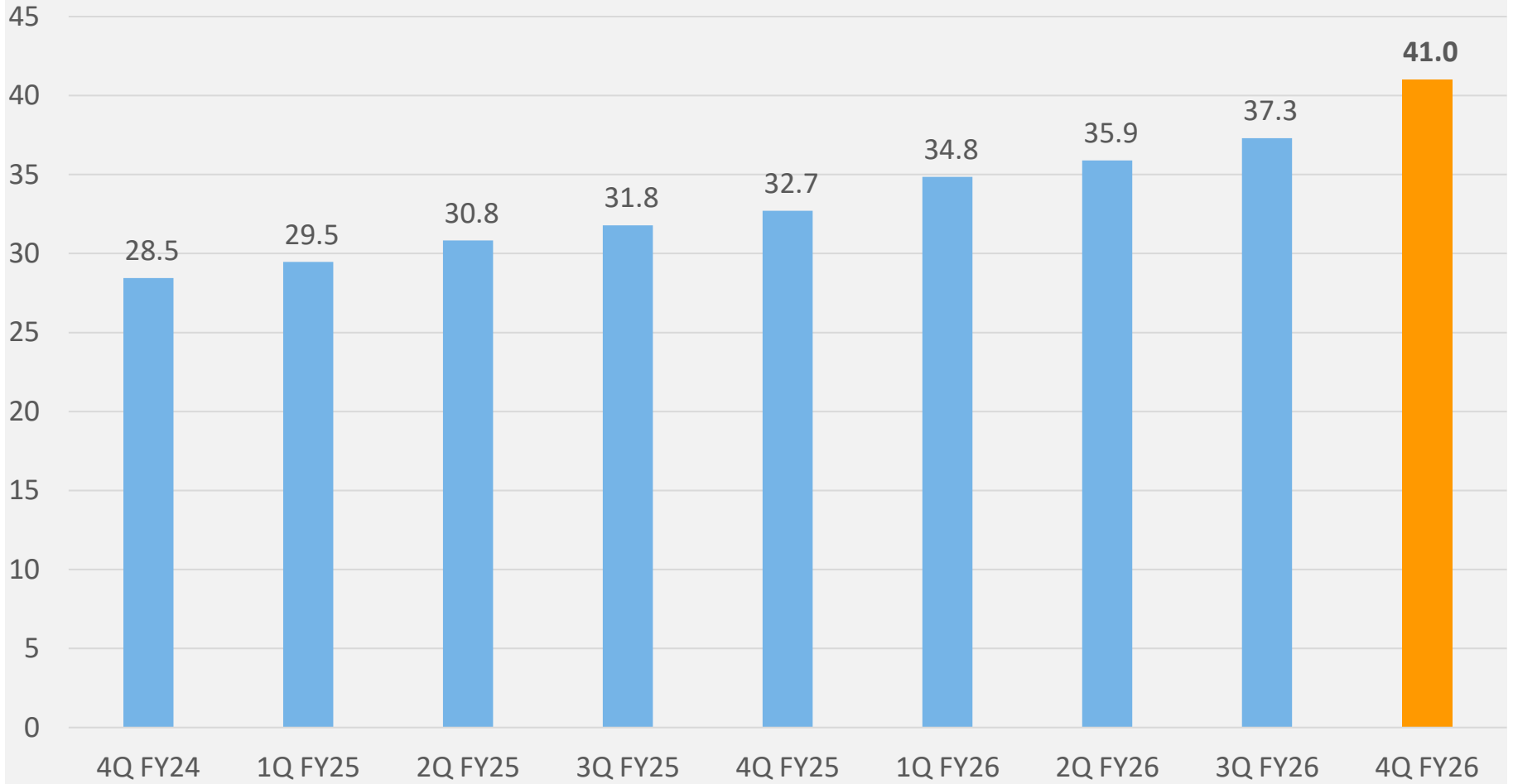
DATA ENRICHMENT

Active Listings - period end (million)



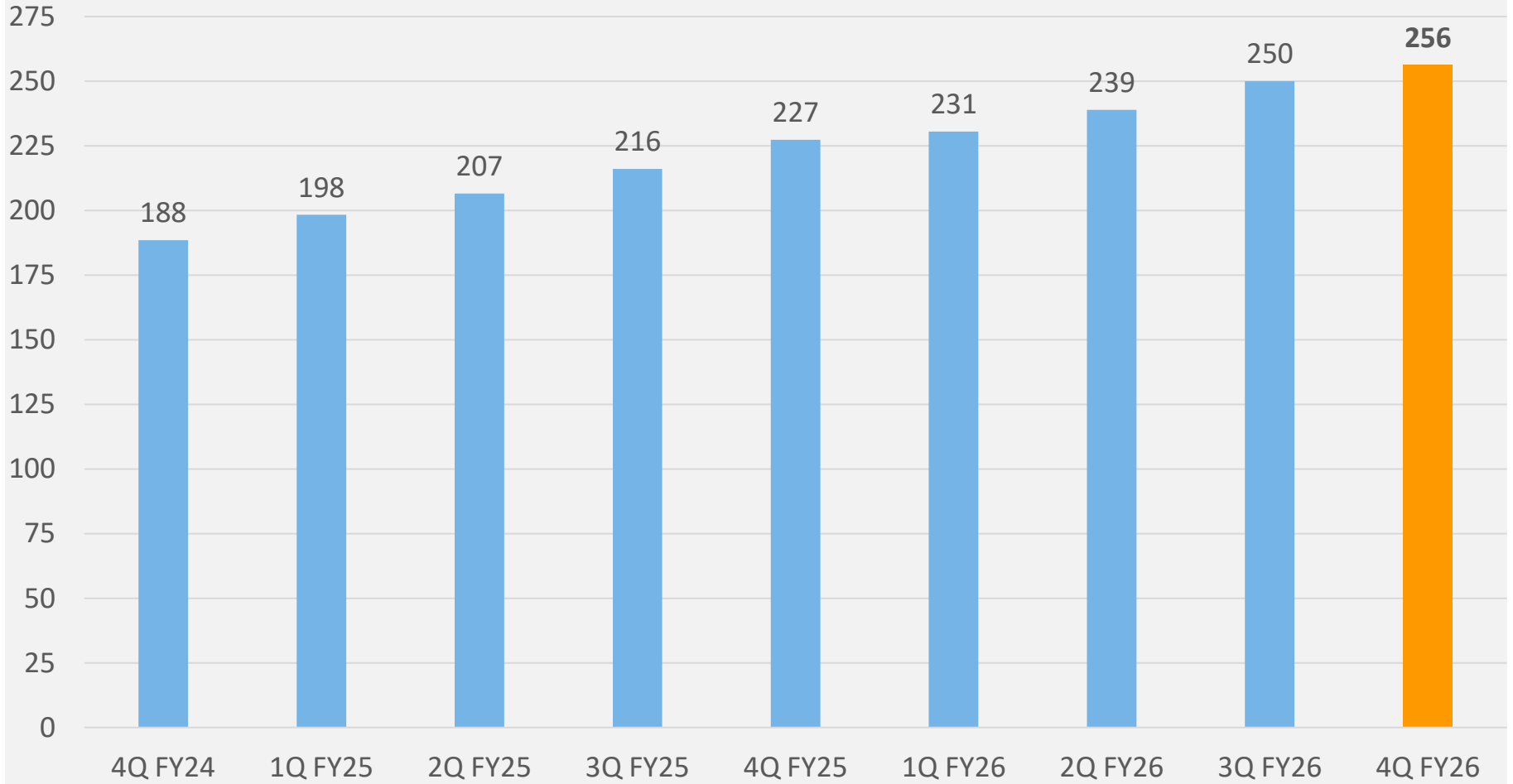
DATA ENRICHMENT

Listings with Geocodes (million)



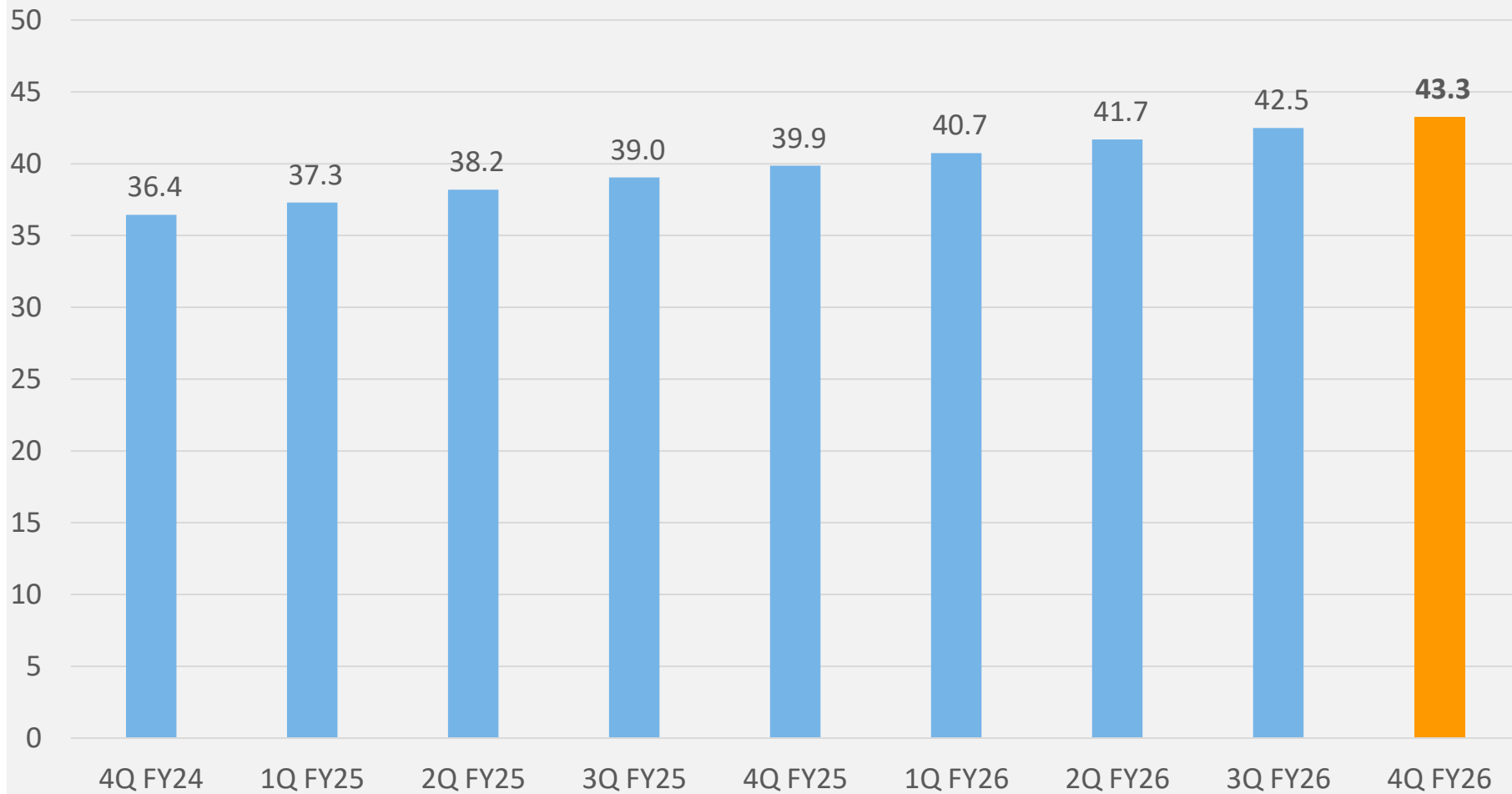
DATA ENRICHMENT

Images in Active Listings (million)



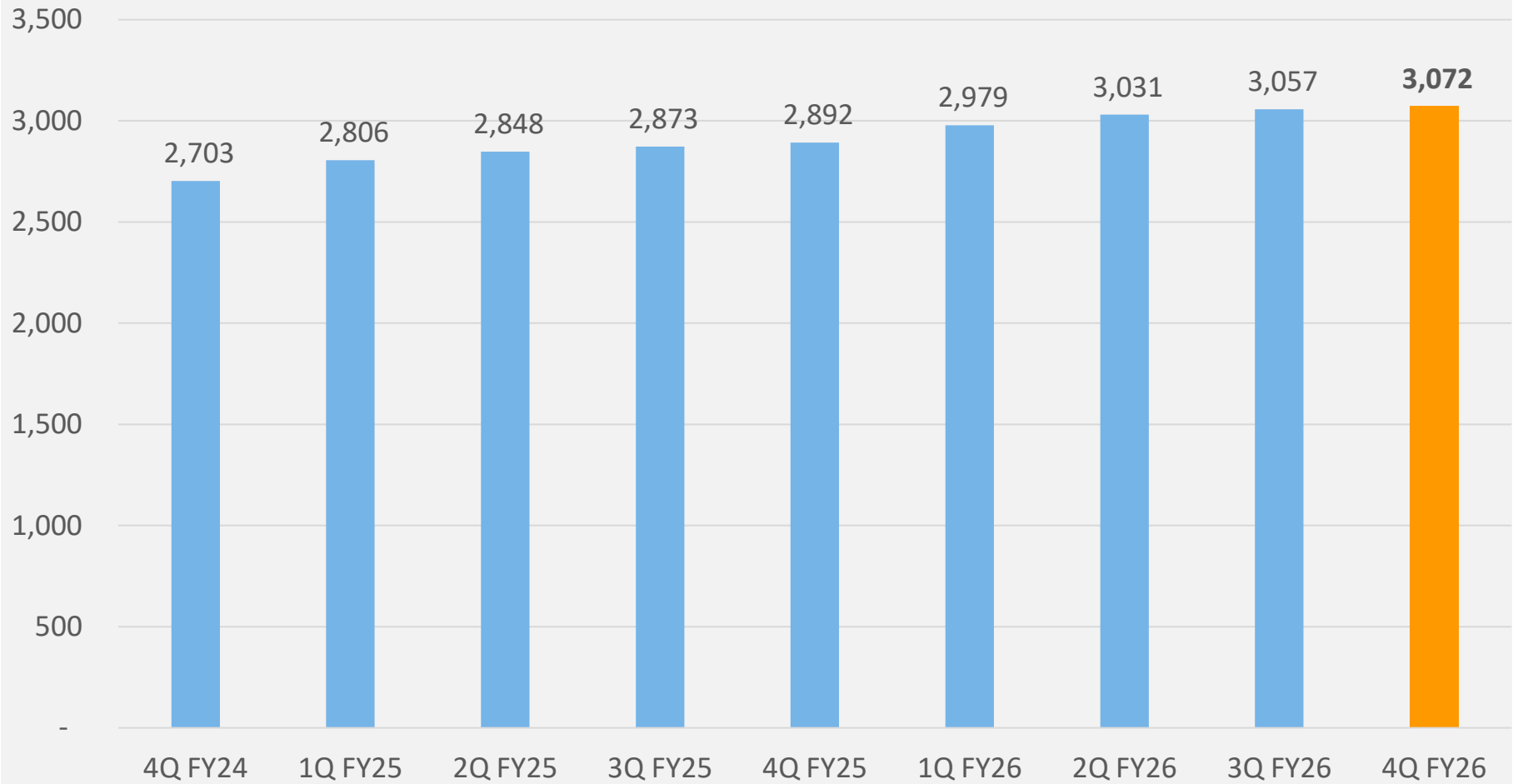
MOBILE APPS

Cumulative JD App Downloads (million)



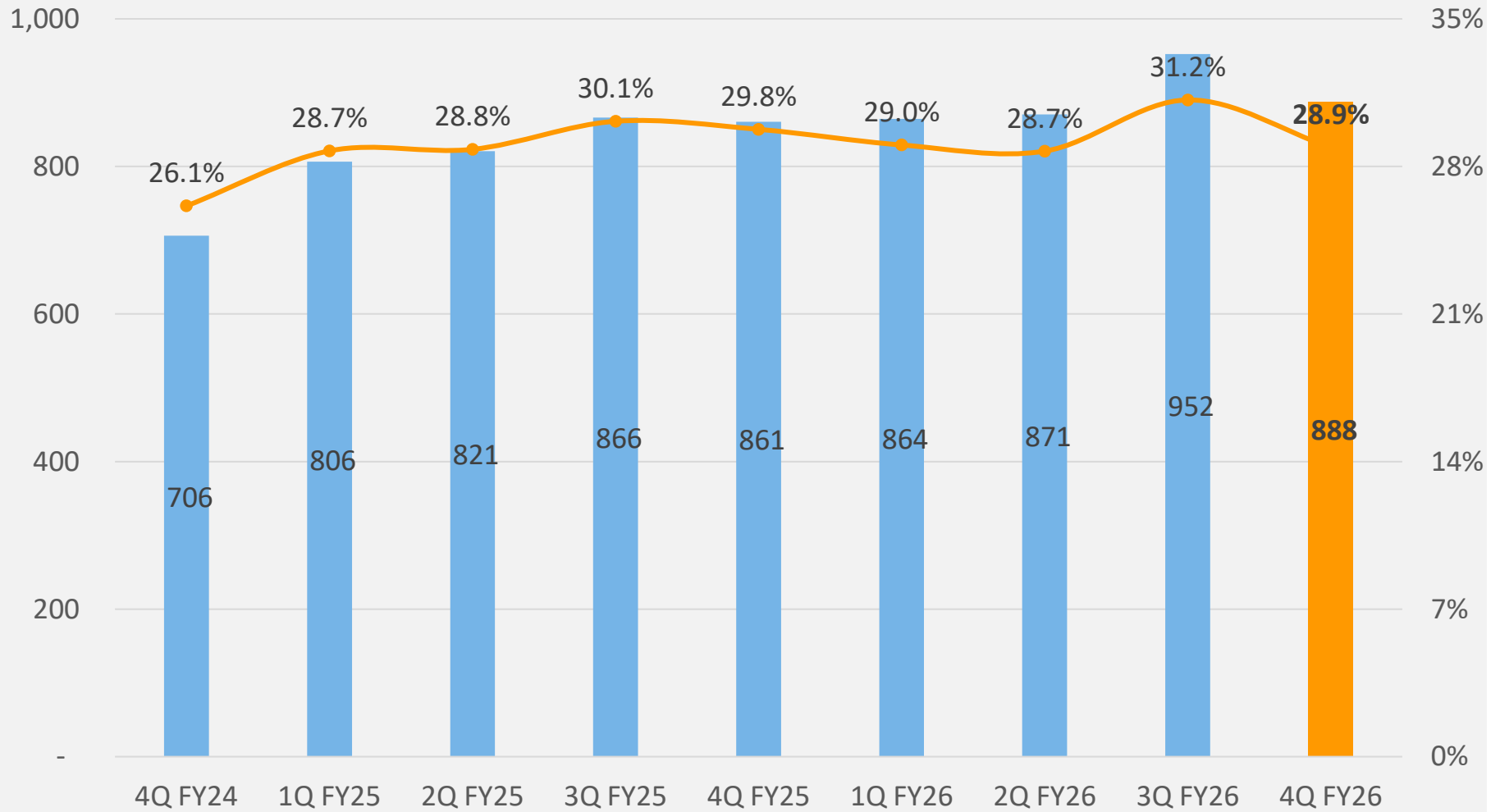
REVENUE

Operating Revenue (Rs million)



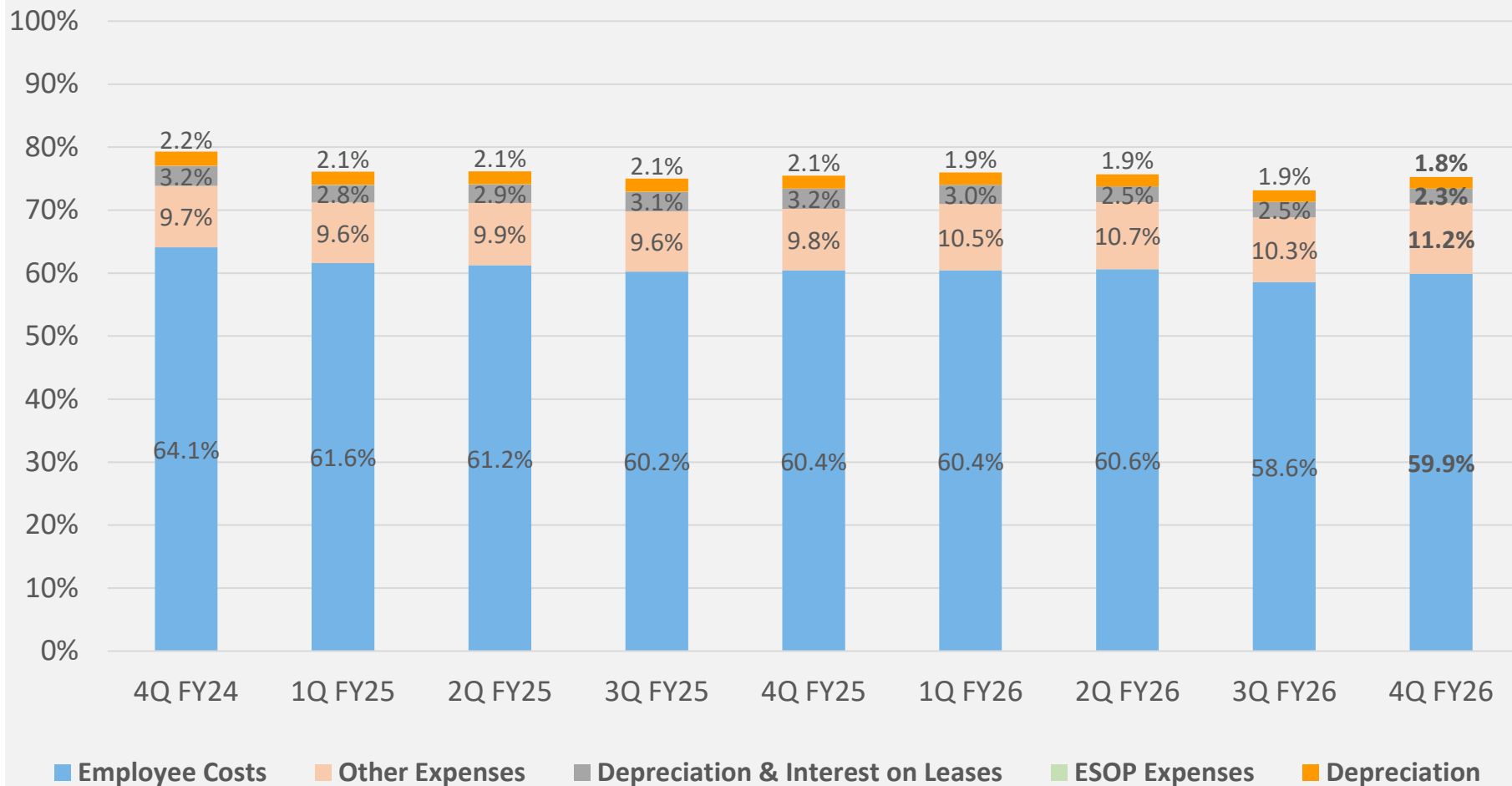
OPERATING MARGIN

EBITDA (Rs million) & Margin %

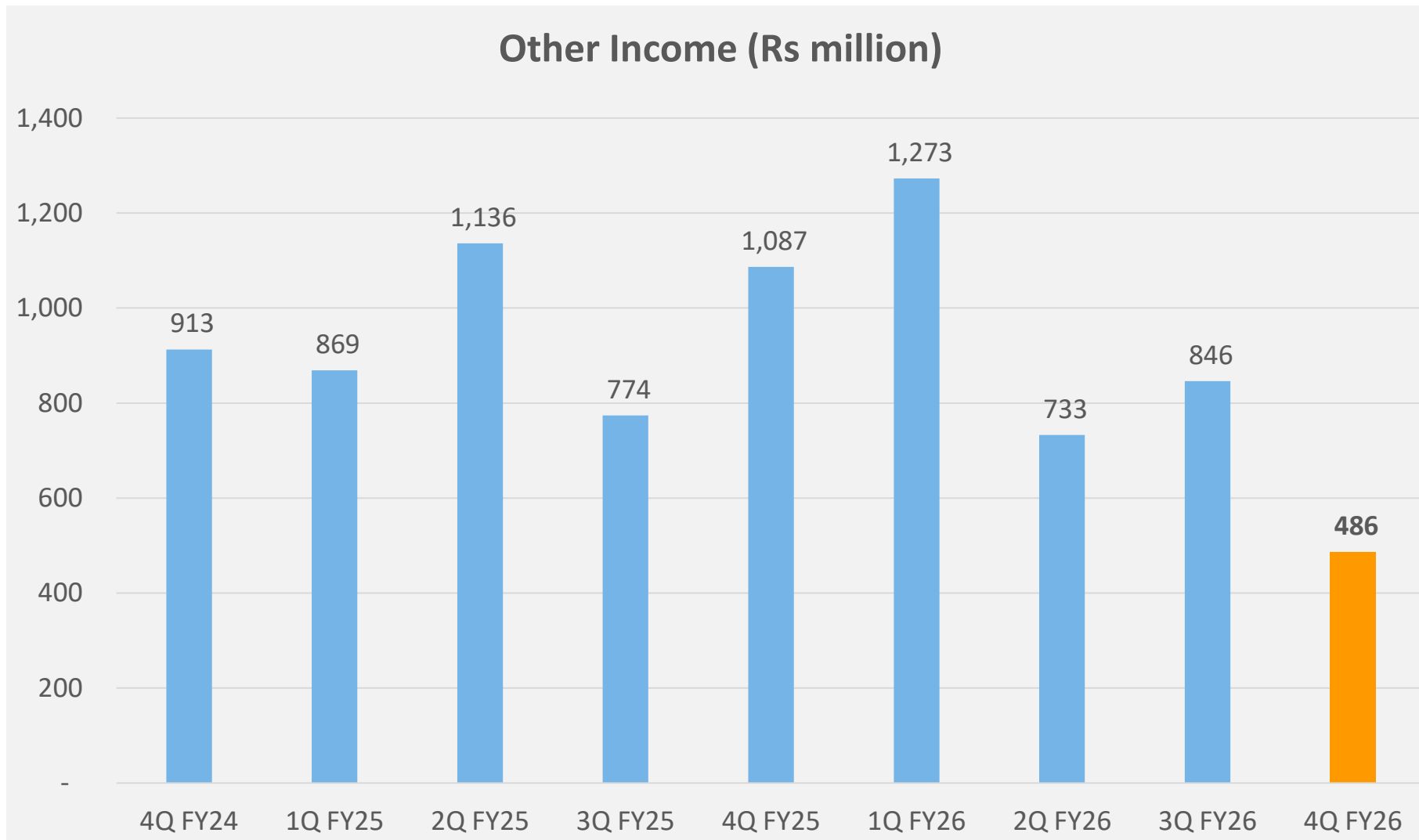


COST STRUCTURE

Expenses as % of Operating Revenue



OTHER INCOME

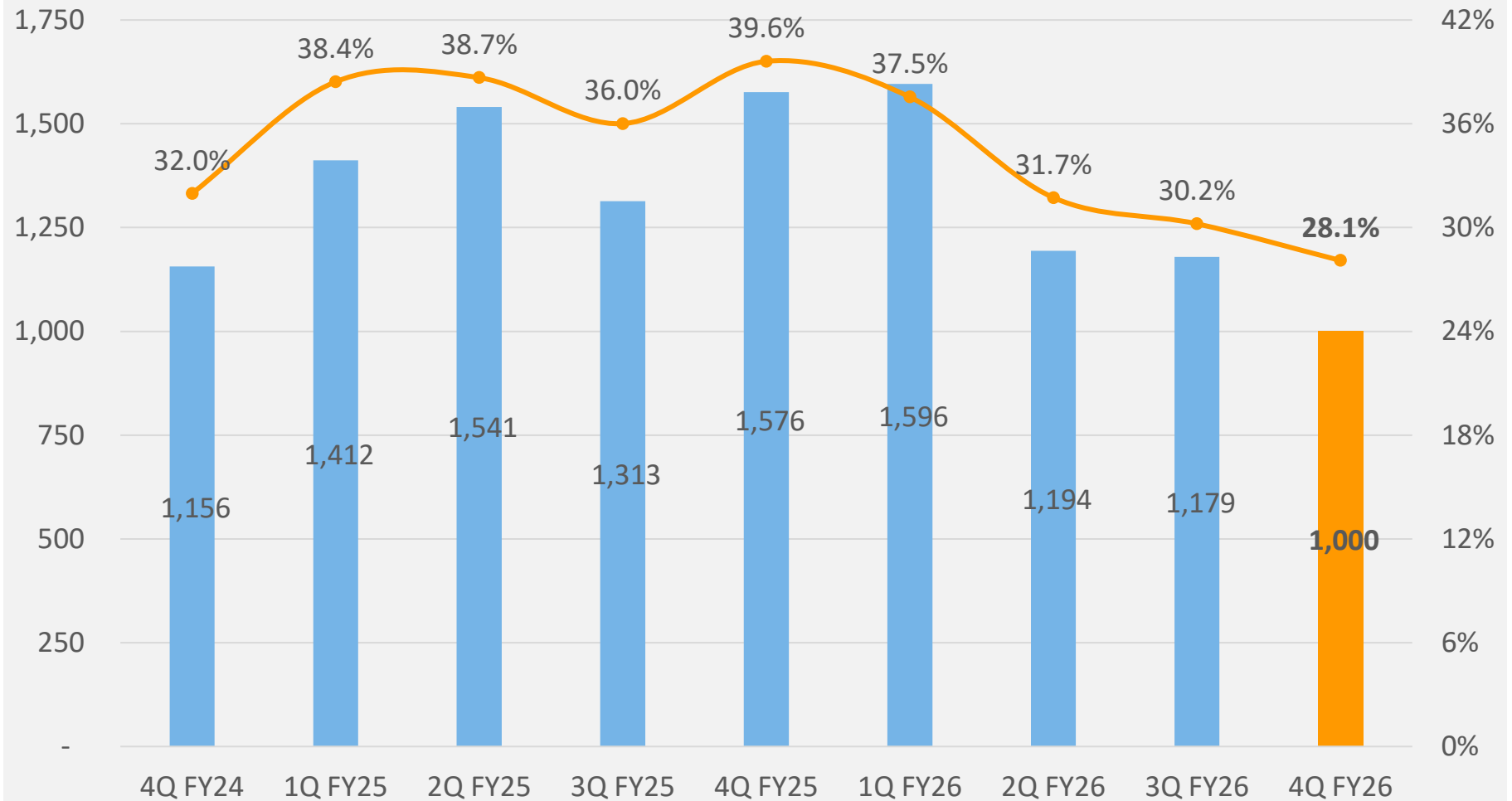


Note:

1. Other Income primarily constitutes mark-to-market (MTM) gains on treasury portfolio, which can have high quarterly fluctuations depending on movement of bond yields during that quarter.

NET PROFIT MARGIN

Net Profit (Rs million) & PAT Margin %

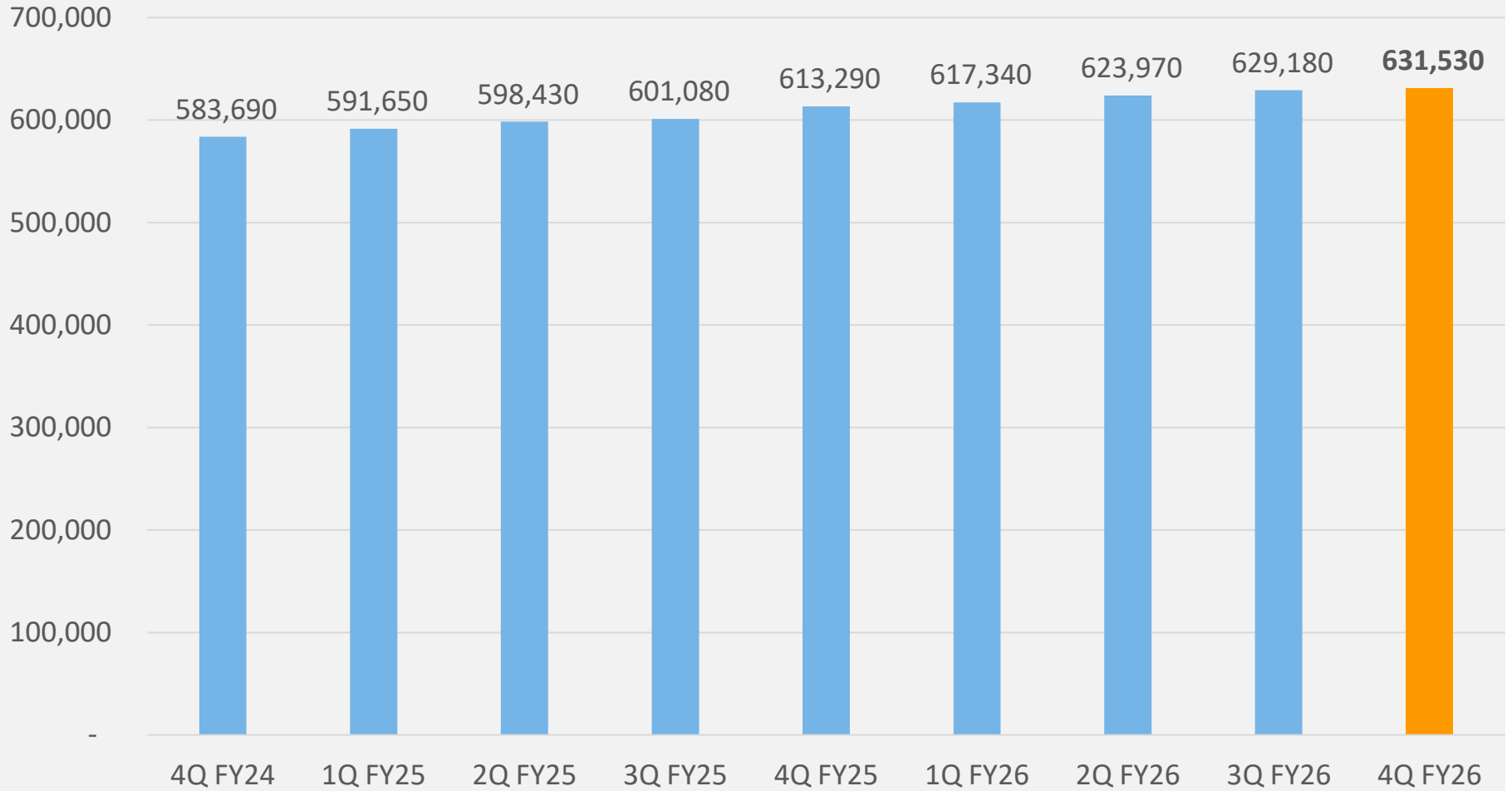


Note:

1. Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.
2. Effective November 21, 2025, the new labour code on Social Security, 2020, amended the definition of "wages" for gratuity calculations and expanded coverage to fixed-term employees. Under Ind AS 19, the revision to gratuity benefit resulting from new labour codes are considered as plan amendments and are treated as past service costs. Consequently, the Company has recognized a one-time, past service cost of Rs 210.8 million on account of aforesaid revision as Exceptional item in the Statement of Profit and Loss for the quarter and nine months ended December 31, 2025.

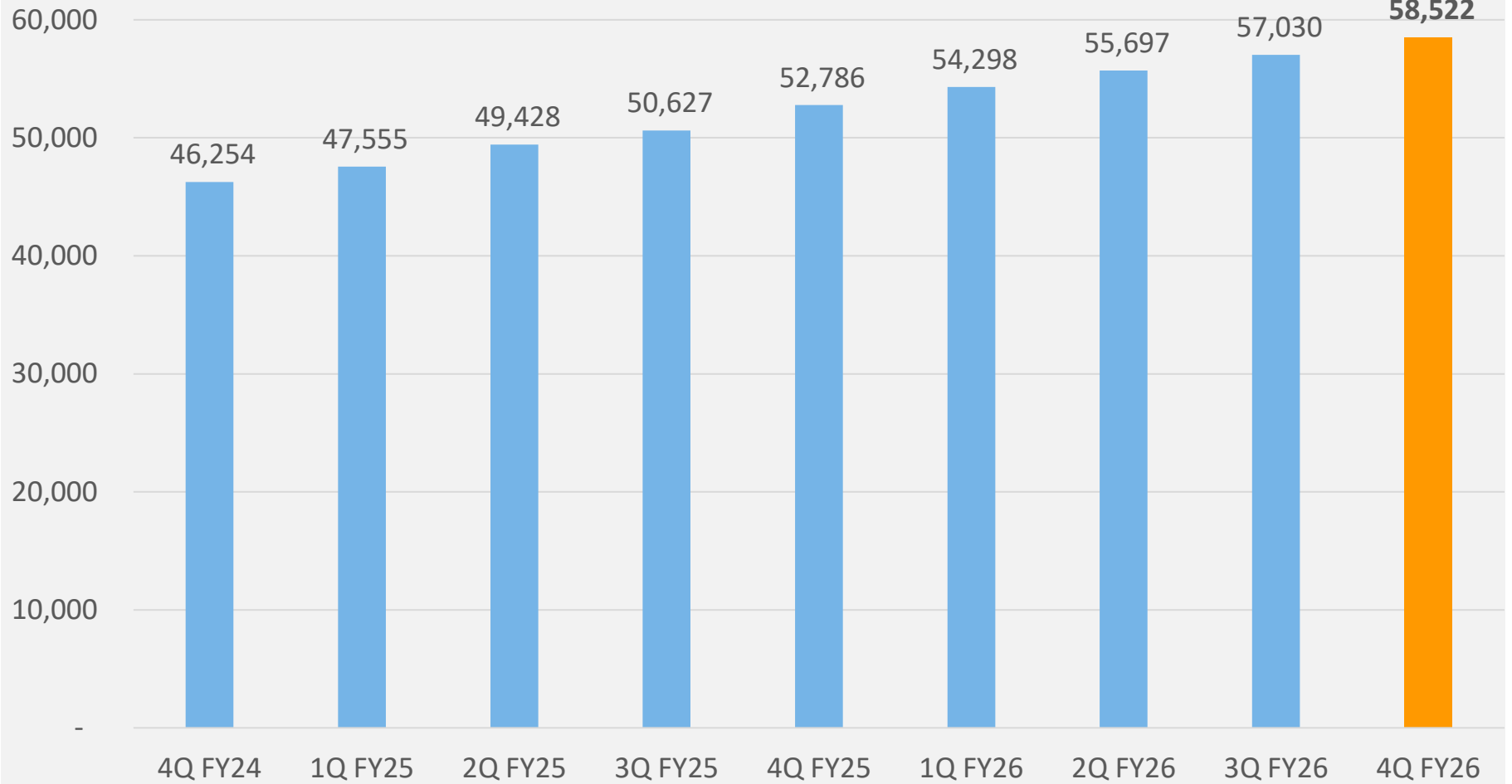
PAID CAMPAIGNS

Active Paid Campaigns - period end



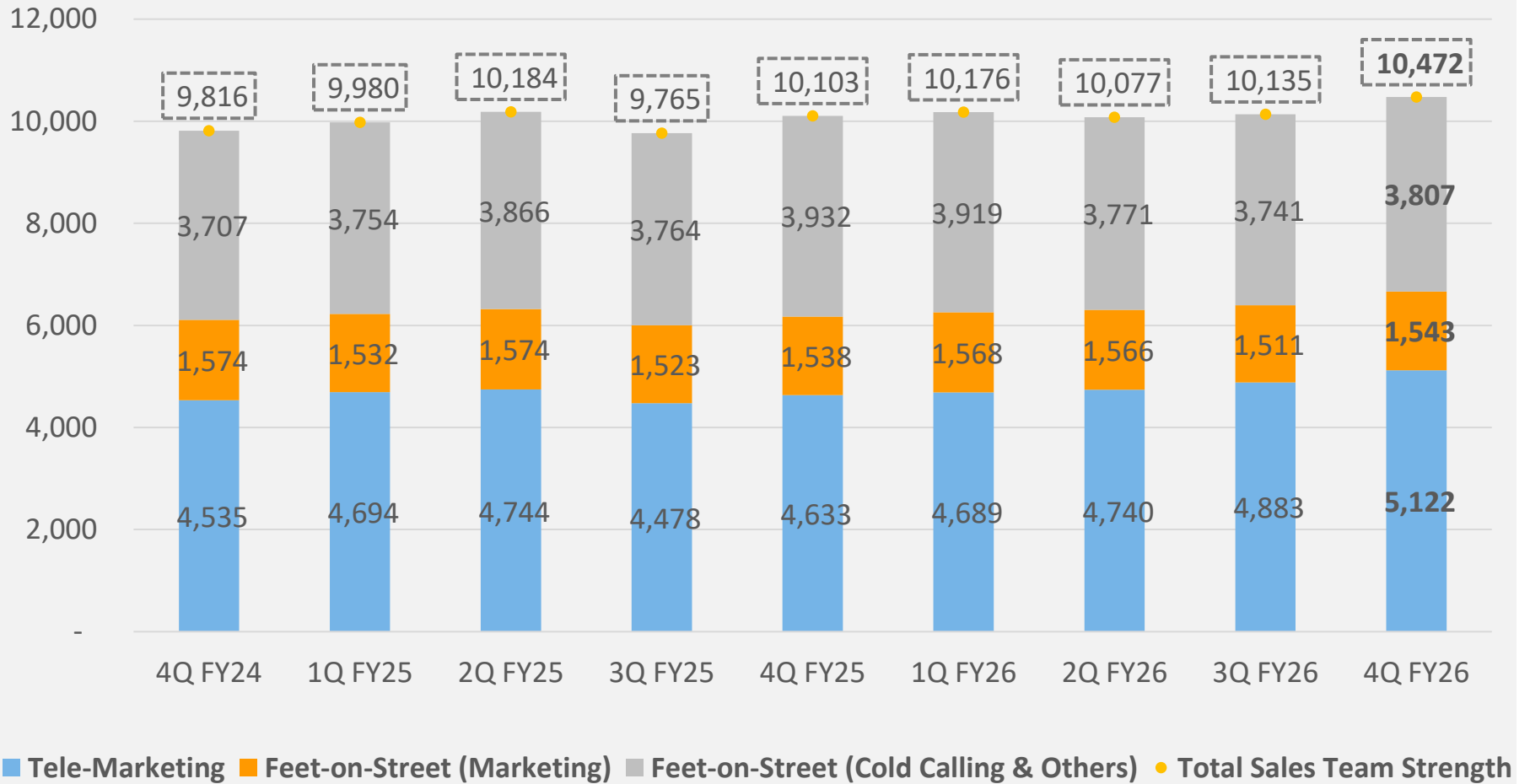
CASH AND INVESTMENTS

Cash & Investments - period end (Rs million)



SALES FORCE

Sales Strength - Period End



JUST DIAL LTD - 4Q FY26 (Quarter ended March 31, 2026) PERFORMANCE SUMMARY

Metric	Unit	4Q FY26	4Q FY25	YoY change	3Q FY26	QoQ change
Operating Revenue	(₹ million)	3,072	2,892	6.2%	3,057	0.5%
Operating EBITDA	(₹ million)	888	861	3.2%	952	-6.8%
Operating EBITDA Margin	%	28.9%	29.8%	-86 bps	31.2%	-225 bps
Operating PBT	(₹ million)	761	709	7.3%	821	-7.3%
Other Income	(₹ million)	486	1,087	-55.2%	846	-42.5%
Exceptional Item (Impact of New Labour Code)	(₹ million)	-	-	-	211	n.a.
Profit Before Taxes	(₹ million)	1,247	1,795	-30.5%	1,456	-14.4%
Net Profit	(₹ million)	1,000	1,576	-36.6%	1,179	-15.2%
Net Profit Margin	%	28.1%	39.6%	-1152 bps	30.2%	-212 bps
Unearned Revenue (period end)	(₹ million)	5,554	5,579	-0.4%	5,219	6.4%
Cash & Investments (period end)	(₹ million)	58,522	52,786	10.9%	57,030	2.6%

Note:

- Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.
- Effective November 21, 2025, the new labour code on Social Security, 2020, amended the definition of "wages" for gratuity calculations and expanded coverage to fixed-term employees. Under Ind AS 19, the revision to gratuity benefit resulting from new labour codes are considered as plan amendments and are treated as past service costs. Consequently, the Company has recognized a one-time, past service cost of Rs 210.8 million on account of aforesaid revision as Exceptional item in the Statement of Profit and Loss for the quarter ended December 31, 2025 and year ended March 31, 2026.

JUST DIAL LTD - 4Q FY26 (Quarter ended March 31, 2026) PERFORMANCE SUMMARY						
Metric	Unit	4Q FY26	4Q FY25	YoY change	3Q FY26	QoQ change
Unique Visitors	(million)	182.4	191.3	-4.7%	184.5	-1.2%
- Mobile	(million)	156.2	166.2	-6.0%	159.1	-1.8%
- Desktop/ PC	(million)	21.0	20.1	4.3%	20.2	3.7%
- Voice	(million)	5.2	5.0	2.6%	5.2	-0.2%
- Mobile	% share	85.7%	86.9%	-119 bps	86.2%	-57 bps
- Desktop/ PC	% share	11.5%	10.5%	99 bps	11.0%	54 bps
- Voice	% share	2.8%	2.6%	20 bps	2.8%	5 bps
Total Listings (period end)	(million)	54.7	48.8	12.1%	52.8	3.6%
Net Listings Addition		1,877,351	1,231,207	52.5%	1,583,120	18.6%
Total Images in Listings (period end)	(million)	256.3	227.3	12.8%	250.0	2.5%
Listings with Geocodes (period end)	(million)	41.0	32.7	25.4%	37.3	10.0%
Ratings & Reviews (period end)	(million)	157.1	152.6	2.9%	155.7	0.9%
Paid campaigns (period end)		631,530	613,290	3.0%	629,180	0.4%
Total App Downloads (period end)	(million)	43.3	39.9	8.5%	42.5	1.8%
App Downloads per day		6,627	6,915	-4.2%	6,988	-5.2%
Total Employees (period end)		13,070	13,002	0.5%	12,731	2.7%
- Sales Employees (period end)		10,472	10,103	3.7%	10,135	3.3%

JUST DIAL LTD - FY26 (Fiscal Year ended March 31, 2026) PERFORMANCE SUMMARY

Metric	Unit	FY26	FY25	YoY change	YoY% change
Operating Revenue	(₹ million)	12,139	11,419	719	6.3%
Operating EBITDA	(₹ million)	3,575	3,354	221	6.6%
Operating EBITDA Margin	%	29.5%	29.4%	-	8 bps
Operating PBT	(₹ million)	3,034	2,776	258	9.3%
Other Income	(₹ million)	3,339	3,865	(527)	-13.6%
Exceptional Item (Impact of New Labour Code)	(₹ million)	211	-	211	n.a.
Profit Before Taxes	(₹ million)	6,162	6,642	(479)	-7.2%
Net Profit	(₹ million)	4,970	5,842	(872)	-14.9%
Net Profit Margin	%	32.1%	38.2%	-	-611 bps
Unearned Revenue (period end)	(₹ million)	5,554	5,579	(25)	-0.4%
Cash & Investments (period end)	(₹ million)	58,522	52,786	5,737	10.9%

Note:

- Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.
- Effective November 21, 2025, the new labour code on Social Security, 2020, amended the definition of "wages" for gratuity calculations and expanded coverage to fixed-term employees. Under Ind AS 19, the revision to gratuity benefit resulting from new labour codes are considered as plan amendments and are treated as past service costs. Consequently, the Company has recognized a one-time, past service cost of Rs 210.8 million on account of aforesaid revision as Exceptional item in the Statement of Profit and Loss for the quarter ended December 31, 2025 and year ended March 31, 2026.

BOARD OF DIRECTORS

EXECUTIVE DIRECTOR

V S S Mani

V S S Mani is the Founder, Managing Director and Chief Executive Officer of Just Dial. With over 37 years of experience in the field of media and local search services, he has successfully steered and kept our business on the growth track, driven by technological innovation.

INDEPENDENT DIRECTORS

Krishnan Sudarshan (Chairman)

Krishnan Sudarshan is an Engineering graduate from National Institute of Technology, Kurukshetra and has completed the Owner / President Management Program (OPM) at the Harvard Business School. He is the Managing Director of EMA Partners India Limited and is part of the global firm's executive committee as the Regional Chairman for Asia Pacific. He has over 25 years of experience in Executive search and has led successful engagements for both Indian and multinational corporations across industry sectors and functional disciplines. He also leads the Board and CEO practice for the firm in India.

Ranjit Pandit

Ranjit Pandit served as the Managing Director at General Atlantic, LLC, between 2007 and 2012 where he was the head of the firm's growth investment activities across India. He has served as an Advisory Director of General Atlantic LLC in 2013. Prior to General Atlantic, he served as the Managing Director and Chairman of McKinsey & Company in India. He has an MBA from the Wharton School at the University of Pennsylvania (USA) and holds a BE Degree in Electrical Engineering from VJTI, University of Bombay.

Bhama Krishnamurthy

Bhama Krishnamurthy was Country Head and Chief General Manager, SIDBI. She has a career spanning over 35 years in IDBI (now IDBI Bank) and SIDBI, an Apex Development Bank for micro, small and medium enterprises in India covering all areas of development in banking operations both from policy perspectives and relating to implementation aspects. Her areas of specialisation include resource raising and management, integrated treasury operations, credit dispensation & management and risk management. She has done her Masters in Science (M.Sc.) from Mumbai University.

Prof. Dipak C. Jain

Professor Dipak C. Jain earned his M.Sc in Mathematical Statistics from Guwahati University and his Ph.D. in Marketing from the University of Texas at Dallas, USA. He holds a distinguished reputation as both an educator and a scholar. He assumed the role of Dean at the Kellogg School of Management, Northwestern University USA, from 2001 to 2009, and later served as Dean at INSEAD, a prominent business school located in Fontainebleau (Paris), France. Following this, he served as Director at the SASIN Graduate Institute of Business Administration, Chulalongkorn University in Bangkok, Thailand. Presently, Professor Jain holds the title of Professor of Marketing at the China Europe International Business School (CEIBS), bringing with him over 40 years of expertise in management education. He has published several articles in esteemed international journals focusing on marketing and related disciplines. Additionally, he served as the President (European) of China Europe International Business School from 2017 to 2022.

BOARD OF DIRECTORS

NON-EXECUTIVE DIRECTORS

V. Subramaniam

V. Subramaniam is a Chartered Accountant and Cost Accountant. He has over 25 years of experience in the fields of finance, accounts, taxation and business management. He has over the years served at various leadership positions in industries ranging from consumer products, petrochemicals, refining to automobiles and retail during his corporate tenure. He is currently serving as the Managing Director of Reliance Retail Ventures Limited (RRVL) as well as Whole-time Director of Reliance Retail Limited, subsidiary of RRVL.

Ashwin Khasgiwala

Ashwin Khasgiwala presently serves as the Chief Business Operations Controller for Retail Business and has been associated with Reliance Group for more than 18 years. He is a Chartered Accountant and has over two decades of experience in the fields of finance, compliance and accounting.

Geeta Fulwadaya

Geeta Fulwadaya is a commerce graduate from Mumbai University, Company Secretary from the Institute of Company Secretaries of India (ICSI) and law graduate from Government Law College. She has been associated with Reliance group for over 20 years and has extensive experience in the fields of corporate laws, strategy & planning and allied matters. She is also on the Board of several companies including Reliance Retail Limited, Den Networks Limited and Hathway Cable and Datacom Limited.

Anshuman Thakur

Anshuman Thakur has completed his graduation in Economics and MBA from IIM Ahmedabad. He has 25 years of experience in corporate strategy and investment banking and has worked across diverse industries. He is currently Senior Vice President at Jio Platforms Limited and responsible for strategy and planning functions. He joined the Reliance Group in 2014 and has ever since been closely involved with the Jio and retail businesses. Prior to joining Reliance, he worked with Morgan Stanley as Head of Mergers & Acquisitions in India. He was a TMT coverage banker at Rothschild prior to his stint at Morgan Stanley. He has also worked with Arthur Andersen and Ernst & Young in the areas of corporate finance and strategy.

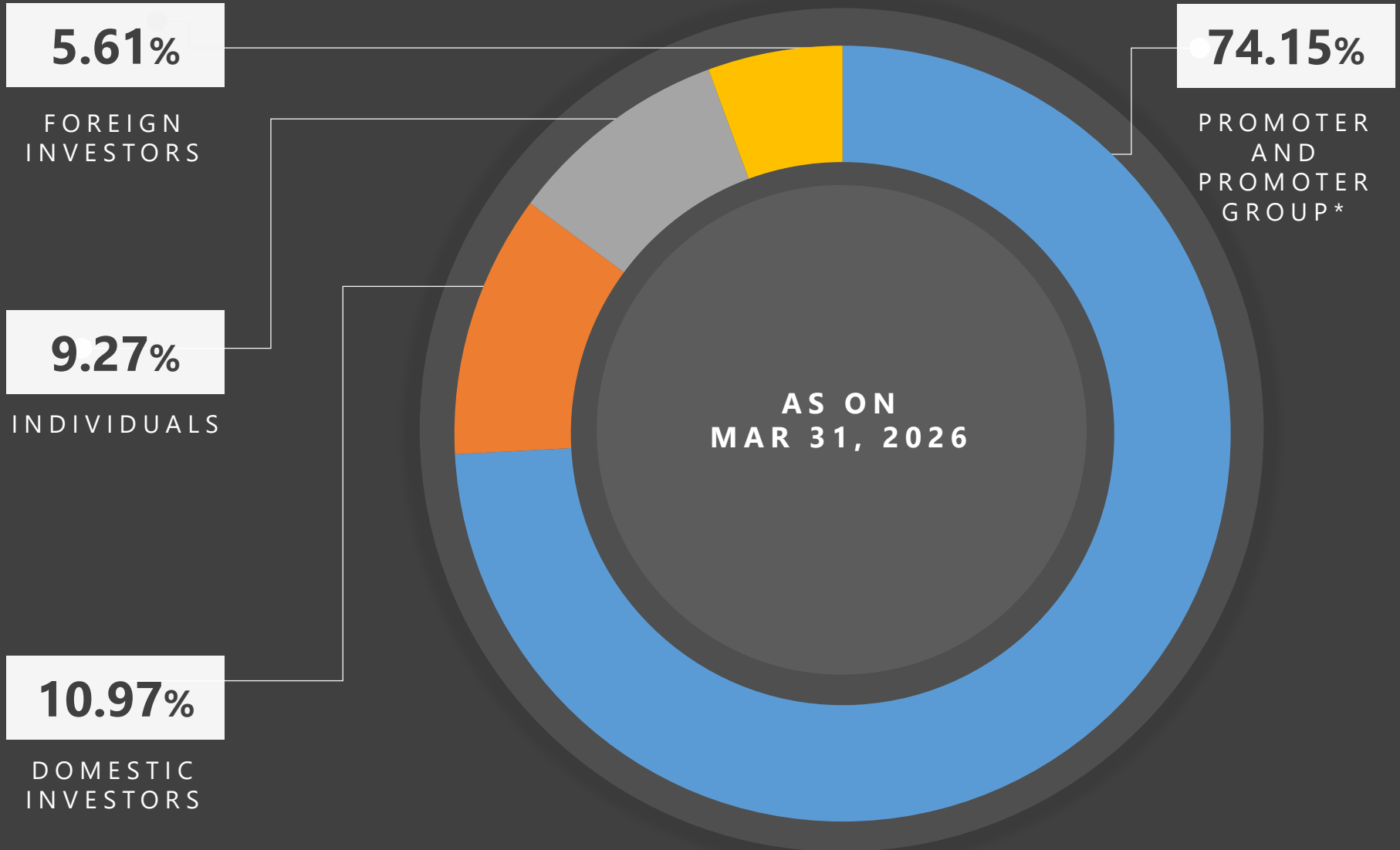
Dinesh Taluja

Dinesh Taluja has completed his B. Tech. from IIT Delhi and MBA from IIM Ahmedabad. He has over 20 years of experience across Investment Banking, Management Consulting, Private Equity & Corporate roles. He has previously worked across Credit Suisse, Standard Chartered Bank, McKinsey & Company and Peepul Capital. He is currently serving as the Chief Financial Officer of Reliance Retail Limited and Deputy Chief Financial Officer of Reliance Retail Ventures Limited.

LEADERSHIP TEAM

Name	Designation	Experience	Functional Areas
V S S Mani	Managing Director & CEO	37 Years	Overall growth strategy, planning, execution & management
V Krishnan	Group President	32 Years	Growth Strategy and Business Development
Abhishek Bansal	Chief Financial Officer	17 Years	Finance, Strategy, Accounting, Treasury, Audit, Legal, Compliance & Investor Relations
Vishal Parikh	Chief Product Officer	26 Years	Leads Product, Design & Technology teams, IT Infra and Voice Operations
Shwetank Dixit	Chief Growth Officer	15 Years	Strategy, Marketing, Business Analytics, Traffic and Revenue Growth, Content Augmentation & SEO
Prashant Nagar	Chief Business Officer	27 Years	Pan-India Sales and Business Development
Ajay Mohan	Chief Business Officer	30 Years	Sales platform management, Strategic alliances, Corporate partnerships & Business expansion
Rajesh Madhavan	Chief People Officer	32 Years	Human Resource Functions
Bandan Karkidholy	Senior Vice President & General Counsel	21 Years	Legal, Regulatory Compliances, Intellectual Property
Manan Udani	Company Secretary & Compliance Officer	18 Years	Company Secretarial and Compliances

SHAREHOLDING PATTERN



*Stake held by Promoter - Reliance Retail Ventures Limited (RRVL) = 63.84%

- End of Presentation -

Registered & Corporate Office:

Just Dial Limited, Palm Court Building M,
501/B, 5th Floor, New Link Road, Malad West,
Mumbai, Maharashtra – 400064

For any queries, please contact us at

investors@justdial.com