

September 28, 2024

To,
The Manager
Listing Department,
The National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex,
Bandra (E), Mumbai – 400051

Dear Sir/Madam,

Trading Symbol: ZOTA

Sub: Outcome of 24th Annual General Meeting held on September 28, 2024

The 24th Annual General Meeting (AGM) of the members of Zota Health Care Limited (the “Company”) was held on Saturday, the 28th day of September, 2024 at 11:00 A.M. (IST) through Video Conferencing (VC)/ Other Audio Visual Means (OAVM) on the National Securities Depository Limited (NSDL) virtual platform and all the businesses contained in the Notice of the 24th AGM as mentioned below were discussed during the AGM:

Ordinary Businesses:

1. To receive, consider and adopt the Audited Standalone and Consolidated Financial Statements of the company for the financial year ended on 31st March, 2024, together with the Reports of the Board of Directors and Auditors thereon.
2. Declaration of final dividend on equity shares @ 10% i.e. Re.1/- per Equity share for the financial year 2023-24.
3. To appoint a Director in place of Mr. Ketankumar Chandulal Zota, Director (Holding DIN- 00822594), who retire by rotation in terms of section 152(6) of the Companies Act, 2013 and being eligible, seeks re-appointment.
4. Appointment of Statutory Auditor and authorise directors to approve their remuneration.

Special Businesses:

5. To Re-appoint Mr. Dhiren Prafulbhai Shah (DIN: 08536409) as a Non-Executive Independent Director of the Company.
6. To Re-appoint Mrs. Jayshreeben Nileshkumar Mehta (DIN: 08536399) as a Non-Executive Independent Director of the Company.
7. To Re-appoint Mr. Himanshu Muktilal Zota (DIN: 01097722) as a Whole- Time Director of the Company.
8. To Re-appoint Mr. Kamlesh Rajanikant Zota (DIN: 00822705) as a Whole- Time Director of the Company.
9. To approve material related party transaction.

The Chairman of the Company Mr. Ketankumar Chandulal Zota, chaired the meeting.

The Company Secretary and Compliance Officer of the Company welcomed all the members and introduced the Directors and invitees present in the meeting. He further informed that as per the circulars issued by the Ministry of Corporate Affairs and the SEBI; the 24th AGM of the Company was being held through the VC/ OAVM as per the circulars issued by the Ministry of Corporate Affairs and the Securities and Exchange Board of India.

Registered Office:

Zota House, 2/896, Hira Modi Street,
Sagrampura, Surat-395002 Ph: +91 261 2331601
Email: info@zotahealthcare.com
Web: www.zotahealthcare.com

CIN: L24231GJ2000PLC038352

Upon the confirmation of the quorum by the Company Secretary, the Chairman called the meeting in order and delivered his speech, then he acquainted the members about the statement of affairs of the Company, followed by presentation by Mr. Himanshu Muktilal Zota, the Whole- Time Director of the Company sharing with the members about the performance of different business verticals of the Company.

Dr. Sujit Paul, the Group Chief Executive Officer then deliberated the members about the current business stats and future business prospects of the Company.

The Company Secretary informed the members that the Notice of the 24th AGM along with the Director's Report, Auditor's Report, Management Discussion and Analysis Report and Business Responsibility And Sustainability Report were already been circulated to the members and the same were taken as read.

Company secretary informed the members that in respect of the resolutions which were forming part of notice of the 24th AGM, remote e-voting facility was provided to the members. He further informed that the members who had not casted their votes through remote e-voting can vote through the e-voting portal which shall be opened till 15 minutes post conclusion of the AGM.

The Company Secretary then proposed one by one all the resolutions of the 24th AGM of the Company.

Following the resolution proposition, questions of speaker shareholder were taken up. However, on account of absence of speaker shareholder the same were skipped.

After that the Chairman presented a vote of thanks to the members.

The Scrutinizer's report on voting through remote e-voting and on e-voting during the AGM shall be submitted to the Stock Exchange in due course. Pursuant to Regulation 44(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, voting results of 24th AGM shall be submitted to the Stock Exchange, shall also be uploaded on the Company's official website www.zotahealthcare.com and shall also be placed at the registered office of the Company.

The 24th AGM concluded at 11:21 A.M. and E-voting window was closed at 11:36 A.M.

The presentation which was delivered to the members is enclosed.

This is for your information and record.

Thanking you,

Yours faithfully,

For **Zota Health Care Limited**

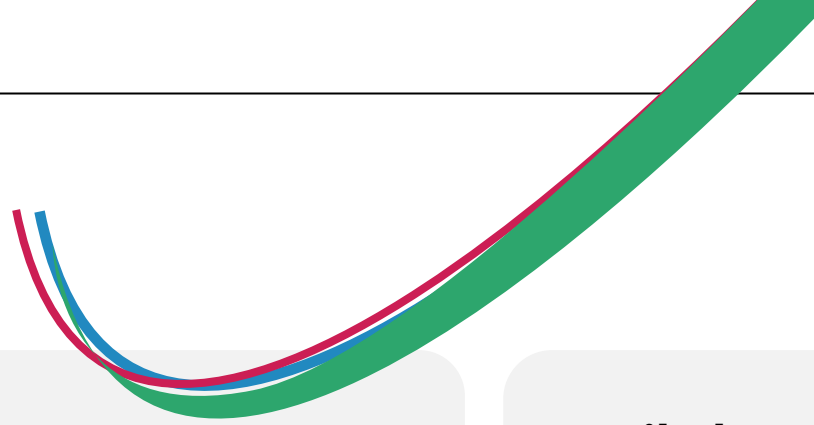
Ashvin Variya
(Company Secretary & Compliance Officer)

Place: Surat

Encl: a/a



Business Model



Marketing

1,050+

Distributors spread across India

4,000+

Products in the portfolio

Revenue Contribution (in %)



Exports

250+

Products Manufactured

325

Dossiers Registered

261

Dossiers Pending Approval

30+

Export Markets

Revenue Contribution (in %)



Retail Pharmacy Chain

Total

880

Stores across 25 States

627

FOFO Stores

253

COCO Stores

2,000+

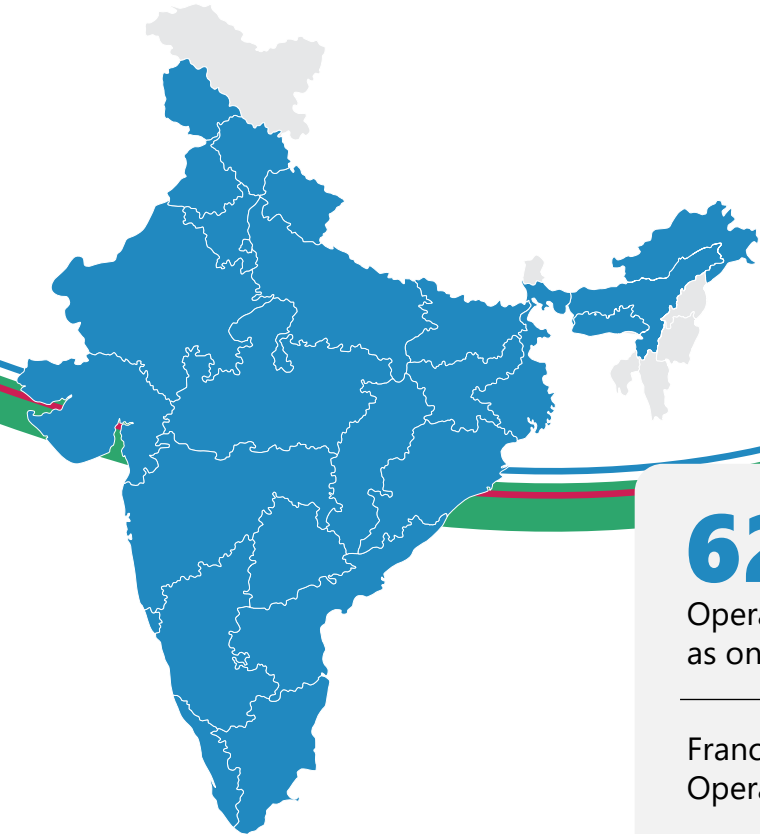
SKU's

Revenue Contribution (in %)



Growing Scale of Operations

FOFO STORES

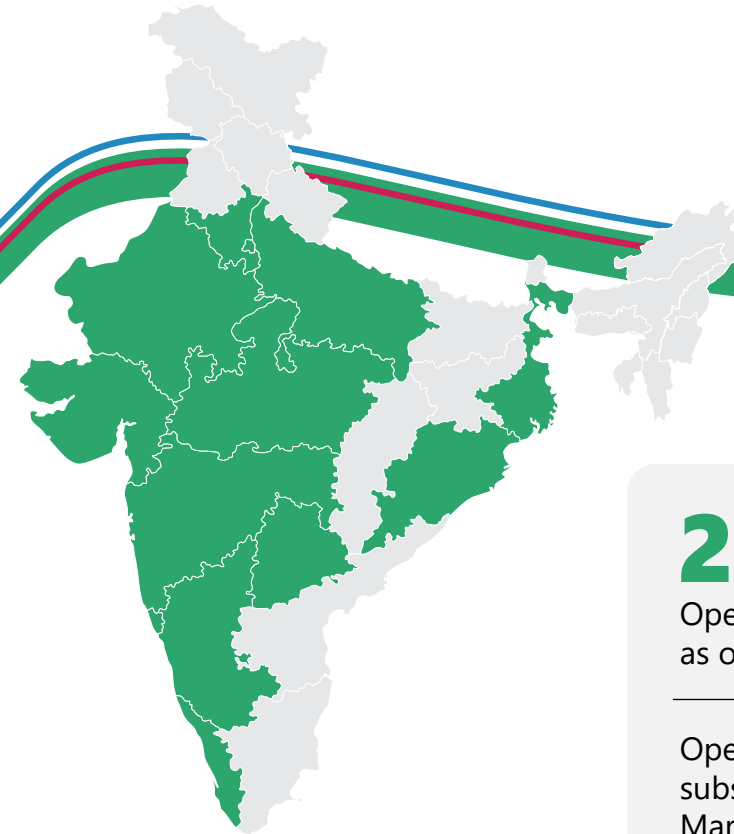


627

Operational FOFO stores
as on 31st March 2024

Franchise Owned Franchise
Operated (FOFO) Stores

COCO STORES



253

Operational COCO stores
as on 31st March 2024

Operated by wholly-owned
subsidiary Davaindia Health
Mart Limited

Growing Scale of Operations

NO. OF STORES

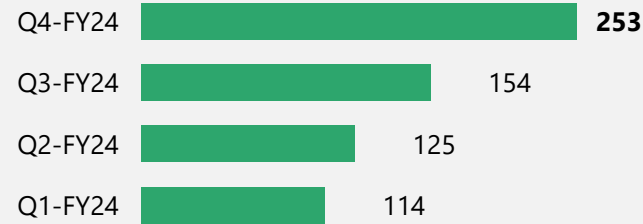
FOFO

(#)



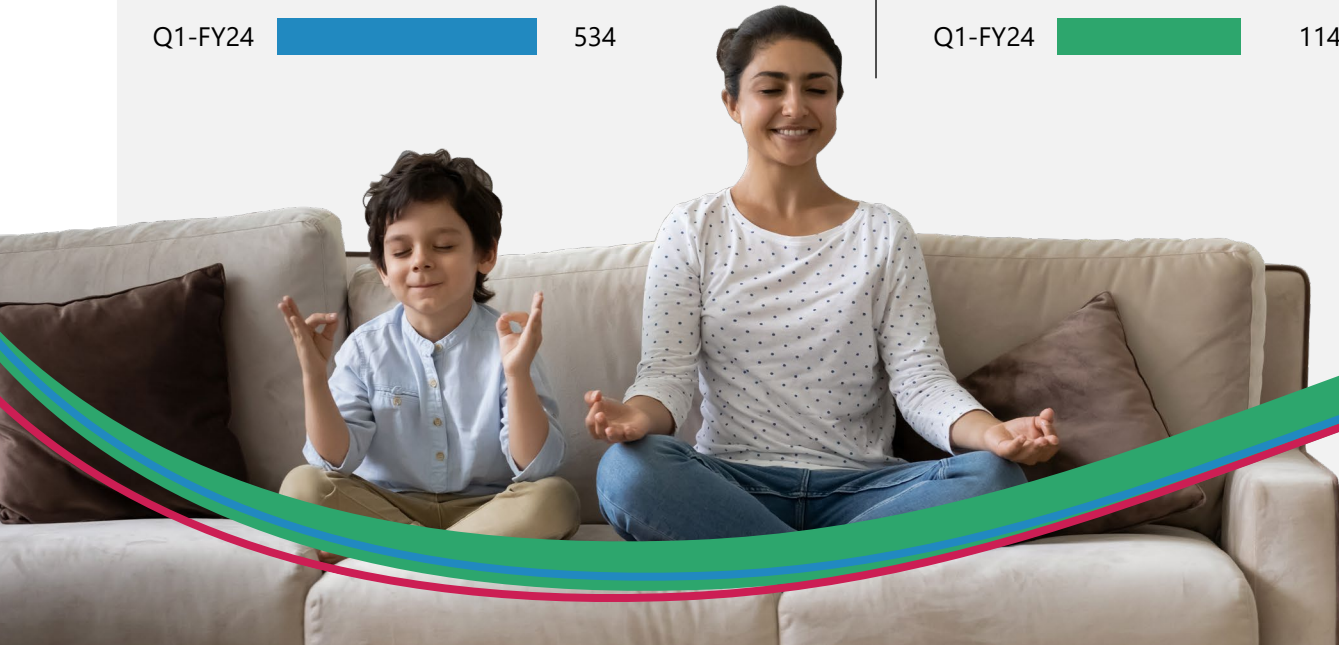
COCO

(#)



Total

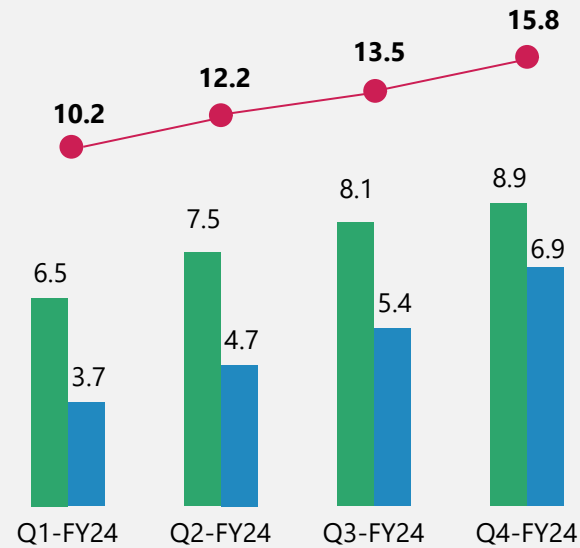
(#)



KPI's - Davaindia

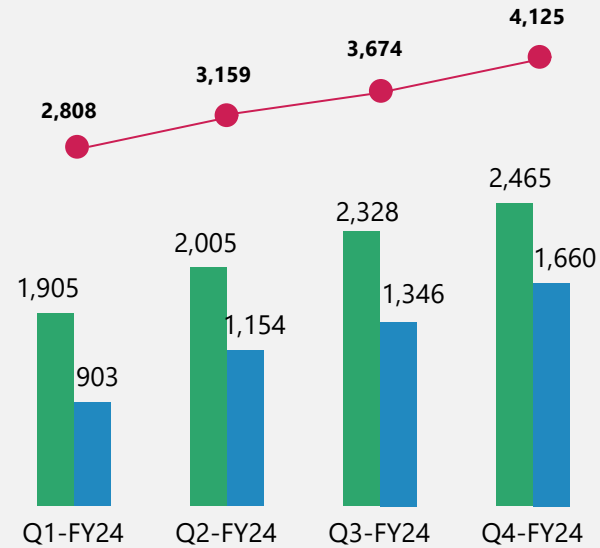
Quarterly Footfall

(in Lakhs)



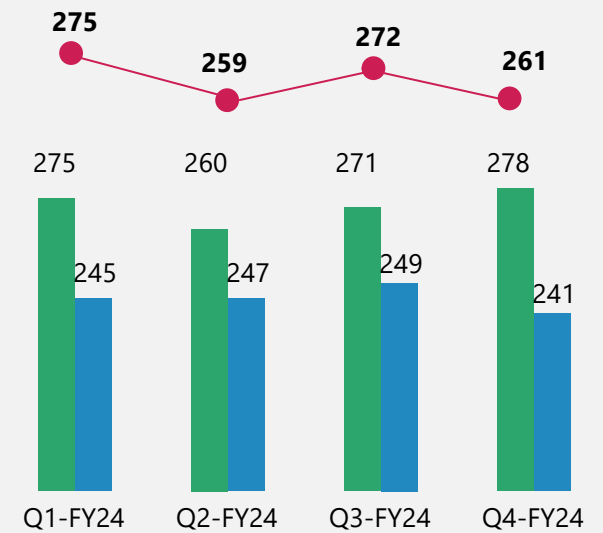
Quarterly GMV

(₹ in Lakhs)



Avg. Wallet Spend

(₹)



FOFO

COCO

Total

Revenue Mix

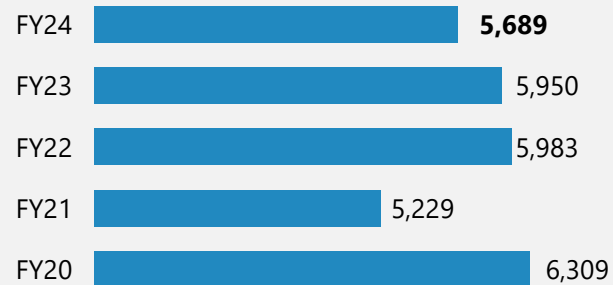
Rising share of
Driving businesses

Exports and Davaindia to
drive growth going forward



MARKETING

Revenue (₹ in Lakhs)

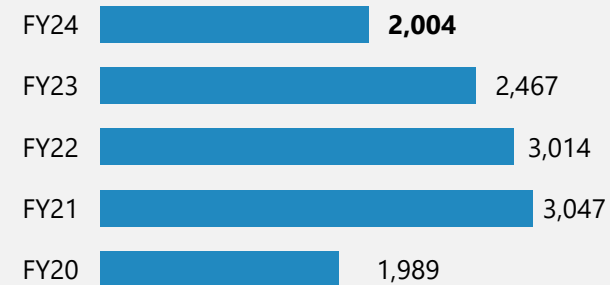


-4%

Y-O-Y Change

EXPORTS

Revenue (₹ in Lakhs)

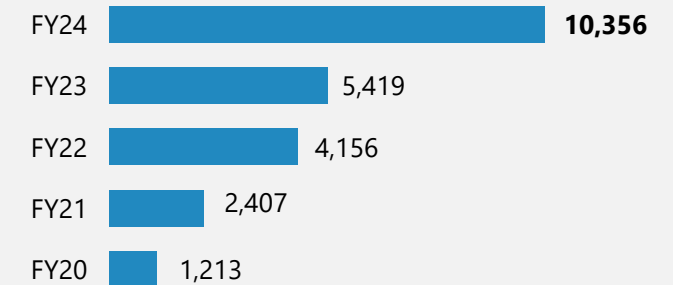


-23%

Y-O-Y Change

RETAIL PHARMACY CHAIN

Revenue (₹ in Lakhs)



91%

Y-O-Y Change



Contact Information

**Mr. Himanshu Zota /
Mr. Ashvin Variya**

"ZOTA HOUSE", 2/896,
Hira Modi Street, Sagrampura,
Surat -395 002 (Gujarat)
cszota@zotahealthcare.com
www.zotahealthcare.com

