ZICOM

Feel Safe

November 5, 2015

The Secretary / Corporate Relationship Dept.
The Bombay Stock Exchange Limited.
P.J. Towers,
Dalal Street, Fort,
Mumbai 400001.

Fax No. 22723121 / 22721278

Stock Code: 531404

The Manager
Listing Department,
National Stock Exchange of India Ltd.
'Exchange Plaza', C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai 400051.

Fax No. 26598237 / 26598238

Stock Code: ZICOM

Ref: ISIN INE 871B01014

Dear Sir / Madam,

Sub: Outcome of Board Meeting – Unaudited Financial Results

Further to our letter dated October 28, 2015, intimating you of the Board Meeting to be held today, inter-alia for approval of Unaudited Financial Results of the Company for the quarter and half year ended September 30, 2015, we enclose herewith the said Unaudited Financial Results, both, on standalone and consolidated basis, in the format prescribed under Clause 41 of the Listing Agreement.

Further, the said Unaudited Financial Results are also made available on the websites of the Company viz. www.zicom.com and of the Stock Exchanges viz. www.bseindia.com and www.nseindia.com.

Kindly take the above on record and acknowledge receipt of the same.

Thanking you,

Yours faithfully,
For **Zicom Electronic Security Systems Limited**

K Trivedi

Kunjan Trivedi
Company Secretary

Encl: as above

Zicom Electronic Security Systems Limited

Reg. Office: 501, Silver Metropolis, Western Express Highway, Goregaon East, Mumbai 400063.
Tel: +91 22 4290 4290; **Fax:** +91 22 4290 4291; **Website:** www.zicom.com; **CIN:** L32109MH1994PLC083391

PART I : STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2015

(Rs. in Lakhs)

	Particulars	Quarter Ended 30/09/2015	Quarter Ended 30/06/2015	Quarter Ended 30/09/2014	Half Year Ended 30/09/2015	Half Year Ended 30/09/2014	Year Ended 31/03/2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	**Income from Operations**						
	(a) Net Sales / Income from Operations (Net of Excise Duty)	**10,311.44**	8,894.62	9,051.40	**19,206.06**	16,829.80	38,352.40
	(b) Other Operating Income	---	---	---	---	---	---
	Total Income from Operations (Net)	**10,311.44**	8,894.62	9,051.40	**19,206.06**	16,829.80	38,352.40
2	**Expenses**						
	(a) Cost of Materials consumed / Purchases of Stock-in-Trade	**9,078.60**	7,555.52	7,830.24	**16,634.12**	14,415.71	34,731.40
	(b) Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade	**12.17**	164.21	(39.04)	**176.38**	(56.29)	(1,498.45)
	(c) Employee Benefits Expense	**162.96**	178.94	189.54	**341.90**	360.33	781.59
	(d) Depreciation and Amortisation Expense	**161.09**	162.30	159.85	**323.39**	340.72	673.78
	(e) Other Expenses (Any item exceeding 10% of the total expenses relating to continuing operations to be shown separately)	**195.61**	184.30	284.38	**379.91**	531.26	1,154.52
	Total Expenses	**9,610.43**	8,245.27	8,424.97	**17,855.70**	15,591.73	35,842.84
3	**Profit / (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1 - 2)**	**701.01**	649.35	626.43	**1,350.36**	1,238.07	2,509.56
4	Other Income	**312.28**	243.21	177.29	**555.49**	291.98	700.83
5	**Profit / (Loss) from Ordinary Activities before Finance Costs and Exceptional Items (3 ± 4)**	**1,013.29**	892.56	803.72	**1,905.85**	1,530.05	3,210.39
6	Finance Costs	**250.34**	405.77	292.38	**656.11**	603.45	1,475.47
7	**Profit / (Loss) from Ordinary Activities after Finance Costs but before Exceptional Items (5 ± 6)**	**762.95**	486.79	511.34	**1,249.74**	926.60	1,734.92
8	Exceptional Items	---	---	---	---	---	---
9	**Profit / (Loss) from Ordinary Activities before Tax (7 ± 8)**	**762.95**	486.79	511.34	**1,249.74**	926.60	1,734.92
10	**Tax Expense**						
	Current Tax	**274.70**	204.90	195.60	**479.60**	368.70	749.90
	Deferred Tax	**(38.18)**	(15.44)	(29.71)	**(53.62)**	(74.55)	(145.18)
	Earlier Years	---	---	---	---	---	---
11	**Net Profit / (Loss) from Ordinary Activities after Tax (9 ± 10)**	**526.43**	297.33	345.45	**823.76**	632.45	1,130.20
12	Extraordinary Items (Net of Tax Expense Rs. – Lakhs)	---	---	---	---	---	---
13	**Net Profit / (Loss) for the Period (11 ± 12)**	**526.43**	297.33	345.45	**823.76**	632.45	1,130.20
14	Paid-up Equity Share Capital (Face Value of the Share Rs. 10/-)	**2,019.98**	2,019.98	1,759.98	**2,019.98**	1,759.98	2,019.98
15	Reserve excluding Revaluation Reserves as per Balance Sheet of Previous Accounting Year	---	---	---	---	---	19,027.14
16 i	**Earnings Per Share (EPS) (before Extraordinary and Exceptional Items) (of Rs. 10/- each) (not annualised):**						
	(a) Basic	**2.61**	1.47	1.96	**4.08**	3.59	6.31
	(b) Diluted	**2.48**	1.40	1.96	**3.88**	3.59	6.26

ZICOM ELECTRONIC SECURITY SYSTEMS LTD.

Zicom Electronic Security Systems Limited

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PART I : STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2015

(Rs. in Lakhs)

	Particulars	Quarter Ended 30/09/2015	Quarter Ended 30/06/2015	Quarter Ended 30/09/2014	Half Year Ended 30/09/2015	Half Year Ended 30/09/2014	Year Ended 31/03/2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
ii	**Earnings Per Share (EPS) (after Extraordinary and Exceptional Items) (of Rs. 10/- each) (not annualised):**						
	(a) Basic	**2.61**	1.47	1.96	**4.08**	3.59	6.31
	(b) Diluted	**2.48**	1.40	1.96	**3.88**	3.59	6.26

PART II : SELECT INFORMATION FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2015

	Particulars	Quarter Ended 30/09/2015	Quarter Ended 30/06/2015	Quarter Ended 30/09/2014	Half Year Ended 30/09/2015	Half Year Ended 30/09/2014	Year Ended 31/03/2015
A	**PARTICULARS OF SHAREHOLDING**						
1	Public shareholding						
	- Number of shares	**1,59,62,306**	1,59,62,306	1,33,62,806	**1,59,62,306**	1,33,62,806	1,59,62,306
	- Percentage of shareholding	**79.02**	79.02	75.93	**79.02**	75.93	79.02
2	Promoters and Promoter Group Shareholding						
	a) Pledged / Encumbered						
	- Number of Shares	**17,25,000**	17,25,000	17,25,000	**17,25,000**	17,25,000	17,25,000
	- Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group)	**40.71**	40.71	40.71	**40.71**	40.71	40.71
	- Percentage of Shares (as a % of the total share capital of the Company)	**8.54**	8.54	9.80	**8.54**	9.80	8.54
	b) Non – Encumbered						
	- Number of Shares	**25,12,523**	25,12,523	25,12,023	**25,12,523**	25,12,023	25,12,523
	- Percentage of Shares (as a % of the total shareholding of the Promoter and Promoter Group)	**59.29**	59.29	59.29	**59.29**	59.29	59.29
	- Percentage of Shares (as a % of the total share capital of the Company)	**12.44**	12.44	14.27	**12.44**	14.27	12.44

	Particulars	Quarter Ended 30/09/2015
B	**INVESTOR COMPLAINTS**	
	Pending at the beginning of the Quarter	**NIL**
	Received during the Quarter	**NIL**
	Disposed of during the Quarter	**NIL**
	Remaining unresolved at the end of the Quarter	**NIL**

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Notes:

1. Disclosure of Standalone Statement of Assets and Liabilities as per Clause 41(1)(ea) of the Listing Agreement for half year ended September 30, 2015:

(Rs. in Lakhs)

	Particulars	As at 30/09/2015	As at 31/03/2015
A	**EQUITY AND LIABILITIES**		
1	**Shareholders' Funds**		
	(a) Share Capital	**2,019.98**	2,019.98
	(b) Reserves and Surplus	**19,843.45**	19,027.14
	(c) Money received against Share Warrants	**420.00**	420.00
	Sub-total - Shareholders' Funds	**22,283.43**	21,467.12
2	**Share application money pending allotment**	**---**	---
3	**Non-Current Liabilities**		
	(a) Long-Term Borrowings	**---**	---
	(b) Deferred Tax Liabilities (Net)	**467.98**	521.60
	(c) Other Long-Term Liabilities	**103.38**	103.38
	(d) Long-Term Provisions	**31.43**	16.43
	Sub-total - Non-Current Liabilities	**602.79**	641.41
5	**Current Liabilities**		
	(a) Short-Term Borrowings	**10,275.51**	9,109.54
	(b) Trade Payables	**1,954.18**	2,601.53
	(c) Other Current Liabilities	**1,360.67**	900.02
	(d) Short-Term Provisions	**14.32**	306.07
	Sub-total - Current liabilities	**13,604.68**	12,917.16
	TOTAL - EQUITY AND LIABILITIES	**36,490.90**	35,025.69
B	**ASSETS**		
1	**Non-current assets**		
	(a) Fixed Assets	**2,360.17**	2,669.47
	(b) Non-Current Investments	**6,351.52**	6,351.26
	(c) Deferred Tax Assets (Net)	**---**	---
	(d) Long-Term Loans and Advances	**4,583.37**	3,972.52
	(e) Other Non-Current Assets	**---**	---
	Sub-total - Non-current assets	**13,295.06**	12,993.25
2	**Current assets**		
	(a) Current Investments	**---**	---
	(b) Inventories	**5,127.23**	5,303.61
	(c) Trade Receivables	**10,682.70**	9,766.41
	(d) Cash and Cash Equivalents	**1,108.88**	1,062.42
	(e) Short-Term Loans and Advances	**6,119.89**	5,627.94
	(f) Other Current Assets	**157.14**	272.06
	Sub-total - Current assets	**23,195.84**	22,032.44
	TOTAL - ASSETS	**36,490.90**	35,025.69

2. The above financial results of the Company for the quarter and half year ended September 30, 2015, have been reviewed by the Audit Committee on November 5, 2015 and approved by the Board at its meeting held on even date. The Statutory Auditors have conducted the limited review of the Results as per the Listing Agreement.

ZICOM ELECTRONIC SECURITY SYSTEMS LTD.

3. Finance cost for the half year under review is higher as compared to corresponding period of previous year, mainly due to foreign exchange fluctuations.

4. The Earning Per Share (EPS) for the quarter under review, for the immediately preceding quarter, half year under review and previous year are not comparable with the corresponding quarter and half year of the previous year as the EPS for the former periods have been calculated based on enhanced paid-up share capital.

5. The Pledged / Encumbered Shares shown under Part II, are only towards collateral security for working capital facilities provided by the Bankers to the Company and its subsidiaries.

6. The Company has a single reportable business segment of "Security and Safety".

7. Previous quarter / half year / year figures have been regrouped / rearranged wherever necessary.

For **Zicom Electronic Security Systems Ltd.**

Manohar Bidaye
Chairman

Place: Mumbai
Date: November 5, 2015

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PART I : STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2015

(Rs. in Lakhs)

	Particulars	Quarter Ended 30/09/2015	Quarter Ended 30/06/2015	Quarter Ended 30/09/2014	Half Year Ended 30/09/2015	Half Year Ended 30/09/2014	Year Ended 31/03/2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	**Income from Operations**						
	(a) Net Sales / Income from Operations (Net of Excise Duty)	**31,723.03**	25,739.20	26,137.42	**57,462.23**	48,216.15	110,811.71
	(b) Other Operating Income	---	---	---	---	---	---
	Total Income from Operations (Net)	**31,723.03**	25,739.20	26,137.42	**57,462.23**	48,216.15	110,811.71
2	**Expenses**						
	(a) Cost of Materials consumed / Purchase of Stock-in-Trade	**25,144.78**	18,771.82	22,041.96	**43,916.60**	39,137.40	85,823.40
	(b) Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade	**(685.38)**	357.96	(2,146.70)	**(327.42)**	(2,803.65)	(1,499.36)
	(c) Employee Benefits Expense	**1,642.48**	2,049.25	1,835.70	**3,691.73**	3,596.26	7,976.41
	(d) Depreciation and Amortisation Expense	**836.53**	819.48	768.10	**1,656.01**	1,512.13	3,076.90
	(e) Other Expenses (Any item exceeding 10% of the total expenses relating to continuing operations to be shown separately)	**1,372.88**	1,070.65	1,166.21	**2,443.53**	2,048.71	4,516.63
	Total Expenses	**28,311.29**	23,069.16	23,665.27	**51,380.45**	43,490.85	99,893.98
3	**Profit / (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1-2)**	**3,411.74**	2,670.04	2,472.15	**6,081.78**	4,725.30	10,917.73
4	Other Income	**15.66**	10.57	30.77	**26.23**	50.89	473.57
5	**Profit / (Loss) from Ordinary Activities before Finance Costs and Exceptional Items (3 ± 4)**	**3,427.40**	2,680.61	2,502.92	**6,108.01**	4,776.19	11,391.30
6	Finance Costs	**1,440.84**	1,373.93	958.98	**2,814.77**	2,161.65	5,386.81
7	**Profit / (Loss) from Ordinary Activities after Finance Costs but before Exceptional Items (5 ± 6)**	**1,986.56**	1,306.68	1,543.94	**3,293.24**	2,614.54	6,004.49
8	Exceptional Items	---	---	---	---	---	---
9	**Profit / (Loss) from Ordinary Activities before Tax (7 ± 8)**	**1,986.56**	1,306.68	1,543.94	**3,293.24**	2,614.54	6,004.49
10	**Tax Expense**						
	Current Tax	**400.54**	300.20	206.12	**700.74**	388.12	815.63
	Deferred Tax	**(112.24)**	(70.76)	(19.92)	**(183.00)**	(49.81)	(162.94)
	Earlier Years	---	---	---	---	---	---
11	**Net Profit / (Loss) from Ordinary Activities after Tax (9 ± 10)**	**1,698.26**	1,077.24	1,357.74	**2,775.50**	2,276.23	5,351.80
12	Extraordinary Items (Net of Tax Expense Rs. – Lakhs)	---	---	---	---	---	---
13	**Net Profit / (Loss) for the Period (11 ± 12)**	**1,698.26**	1,077.24	1,357.74	**2,775.50**	2,276.23	5,351.80
14	Share of Profit / (Loss) of Associates	---	---	---	---	---	---
15	Minority Interest	**80.53**	60.01	65.60	**140.54**	121.24	293.26
16	**Net Profit / (Loss) after Taxes, Minority Interest and Share of Profit / (Loss) of Associates (13±14±15)**	**1,617.73**	1,017.23	1,292.14	**2,634.96**	2,154.99	5,058.54
17	Paid-up Equity Share Capital (Face Value of the Share Rs. 10/-)	**2,019.98**	2,019.98	1,759.98	**2,019.98**	1,759.98	2,019.98
18	Reserve excluding Revaluation Reserves as per Balance Sheet of Previous Accounting Year	---	---	---	---	---	34,364.28

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PART I : STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2015

(Rs. in Lakhs)

	Particulars	Quarter Ended 30/09/2015	Quarter Ended 30/06/2015	Quarter Ended 30/09/2014	Half Year Ended 30/09/2015	Half Year Ended 30/09/2014	Year Ended 31/03/2015
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
19 i	**Earnings Per Share (EPS) (before Extraordinary and Exceptional Items) (of Rs. 10/- each) (not annualised):**						
	(a) Basic	**8.01**	5.04	7.34	**13.04**	12.24	28.26
	(b) Diluted	**7.61**	4.79	7.34	**12.40**	12.24	28.04
ii	**Earnings Per Share (EPS) (after Extraordinary and Exceptional Items) (of Rs. 10/- each) (not annualised):**						
	(a) Basic	**8.01**	5.04	7.34	**13.04**	12.24	28.26
	(b) Diluted	**7.61**	4.79	7.34	**12.40**	12.24	28.04

PART II : SELECT INFORMATION FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2015

	Particulars	Quarter Ended 30/09/2015	Quarter Ended 30/06/2015	Quarter Ended 30/09/2014	Half Year Ended 30/09/2015	Half Year Ended 30/09/2014	Year Ended 31/03/2015
A	**PARTICULARS OF SHAREHOLDING**						
1	Public shareholding						
	- Number of shares	**1,59,62,306**	1,59,62,306	1,33,62,806	**1,59,62,306**	1,33,62,806	1,59,62,306
	- Percentage of shareholding	**79.02**	79.02	75.93	**79.02**	75.93	79.02
2	Promoters and Promoter Group Shareholding						
	a) Pledged / Encumbered						
	- Number of Shares	**17,25,000**	17,25,000	17,25,000	**17,25,000**	17,25,000	17,25,000
	- Percentage of Shares (as a % of the total shareholding of Promoter and Promoter Group)	**40.71**	40.71	40.71	**40.71**	40.71	40.71
	- Percentage of Shares (as a % of the total share capital of the Company)	**8.54**	8.54	9.80	**8.54**	9.80	8.54
	b) Non – Encumbered						
	- Number of Shares	**25,12,523**	25,12,523	25,12,023	**25,12,523**	25,12,023	25,12,523
	- Percentage of Shares (as a % of the total shareholding of the Promoter and Promoter Group)	**59.29**	59.29	59.29	**59.29**	59.29	59.29
	- Percentage of Shares (as a % of the total share capital of the Company)	**12.44**	12.44	14.27	**12.44**	14.27	12.44

	Particulars	Quarter Ended 30/09/2015
B	**INVESTOR COMPLAINTS**	
	Pending at the beginning of the Quarter	**NIL**
	Received during the Quarter	**NIL**
	Disposed of during the Quarter	**NIL**
	Remaining unresolved at the end of the Quarter	**NIL**

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Notes:

1. Disclosure of Consolidated Statement of Assets and Liabilities as per Clause 41(1)(ea) of the Listing Agreement for half year ended September 30, 2015:

(Rs. in Lakhs)

	Particulars	As at 30/09/2015	As at 31/03/2015
A	**EQUITY AND LIABILITIES**		
1	**Shareholders' Funds**		
	(a) Share Capital	**2,019.98**	2,019.98
	(b) Reserves and Surplus	**37,567.02**	34,364.28
	(c) Money received against Share Warrants	**420.00**	420.00
	Sub-total – Shareholders' Funds	**40,007.00**	36,804.26
2	**Share application money pending allotment**	**---**	---
3	**Minority Interest**	**4,185.14**	3,914.42
4	**Non-Current Liabilities**		
	(a) Long-Term Borrowings	**15,594.45**	14,546.92
	(b) Deferred Tax Liabilities (Net)	**238.91**	424.34
	(c) Other Long-Term Liabilities	**131.95**	131.95
	(d) Long-Term Provisions	**613.62**	691.84
	Sub-total - Non-Current Liabilities	**16,578.93**	15,795.06
5	**Current Liabilities**		
	(a) Short-Term Borrowings	**40,246.34**	36,996.81
	(b) Trade Payables	**13,315.62**	13,058.59
	(c) Other Current Liabilities	**7,802.85**	7,684.92
	(d) Short-Term Provisions	**1,514.66**	1,760.13
	Sub-total - Current liabilities	**62,879.47**	59,500.45
	TOTAL - EQUITY AND LIABILITIES	**123,650.54**	116,014.19
B	**ASSETS**		
1	**Non-current assets**		
	(a) Fixed Assets	**15,980.02**	14,975.37
	(b) Goodwill on consolidation	**4,804.88**	5,228.80
	(c) Non-Current Investments	**1,002.26**	1,002.01
	(d) Deferred Tax Assets (Net)	**---**	---
	(e) Long-Term Loans and Advances	**10.88**	8.79
	(f) Other Non-Current Assets	**---**	---
	Sub-total - Non-current assets	**21,798.04**	21,214.97
2	**Current assets**		
	(a) Current Investments	**---**	---
	(b) Inventories	**20,131.97**	19,123.42
	(c) Trade Receivables	**52,017.73**	45,652.58
	(d) Cash and Cash Equivalents	**9,288.57**	8,382.69
	(e) Short-Term Loans and Advances	**20,257.06**	20,666.96
	(f) Other Current Assets	**157.17**	973.57
	Sub-total - Current assets	**101,852.50**	94,799.22
	TOTAL - ASSETS	**123,650.54**	116,014.19

ZICOM ELECTRONIC SECURITY SYSTEMS LTD.

2. The above financial results of the Company for the quarter and half year ended September 30, 2015, have been reviewed by the Audit Committee on November 5, 2015 and approved by the Board at its meeting held on even date. The Statutory Auditors have conducted a limited review of the standalone unaudited financial results as per the Listing Agreement.

3. Finance cost for the quarter and half year under review is higher as compared to corresponding period of previous year, mainly due to foreign exchange fluctuations.

4. The Earning Per Share (EPS) for the quarter under review, for the immediately preceding quarter, half year under review and previous year are not comparable with the corresponding quarter and half year of the previous year as the EPS for the former periods have been calculated based on enhanced paid-up share capital.

5. The Pledged / Encumbered Shares shown under Part II, are only towards collateral security for working capital facilities provided by the Bankers to the Company and its subsidiaries.

6. The Company has a single reportable business segment of "Security and Safety".

7. The Consolidated Financial Results for the quarter and half year consists unaudited financial results of the Company and its following subsidiaries:

   (a) Unisafe Fire Protection Specialists LLC, Dubai, U.A.E. (Consolidated)
   (b) Phoenix International WLL, Qatar
   (c) Zicom SaaS Private Limited
   (d) Unisafe Fire Protection Specialists India Private Limited
   (e) Unisafe Fire Protection Specialists Singapore Pte. Ltd., Singapore
   (f) Zicom Security Projects Pte. Ltd., Singapore

8. The standalone results will be available on the Company's website www.zicom.com and Stock Exchanges websites www.bseindia.com and www.nseindia.com.

9. Previous quarter / half year / year figures have been regrouped / rearranged wherever necessary.

10. Standalone Details:

(Rs. in Lakhs)

Particulars	Quarter Ended 30/09/2015 (Unaudited)	Quarter Ended 30/06/2015 (Unaudited)	Quarter Ended 30/09/2014 (Unaudited)	Half Year Ended 30/09/2015 (Unaudited)	Half Year Ended 30/09/2014 (Unaudited)	Year Ended 31/03/2015 (Audited)
Turnover	**10,311.44**	8,894.62	9,051.40	**19,206.06**	16,829.80	38,352.40
Profit Before Tax	**762.95**	486.79	511.34	**1,249.74**	926.60	1,734.92
Profit After Tax and Extraordinary Items	**526.43**	297.33	345.45	**823.76**	632.45	1,130.20

For **Zicom Electronic Security Systems Ltd.**

Manohar Bidaye
Chairman

Place: Mumbai
Date: November 5, 2015