Feel Safe

February 10, 2015

The Manager
Listing Department,
National Stock Exchange of India Ltd.
'Exchange Plaza', C-1, Block G
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051

Fax No. 26598237/26598238

Stock Code - ZICOM

Ref: ISIN INE 871B01014

Dear Sir/Madam,

Sub: Press Release

With reference to our earlier letter of even date submitting the Unaudited Financial Results for the quarter and nine months ended December 31, 2014, we are sending herewith the press release, which would appear shortly in the newsprint, for your information and record.

Kindly take on record and acknowledge receipt of the same.

Thanking you,

Yours faithfully,
For **Zicom Electronic Security Systems Limited**

Kunjan Trivedi
Company Secretary

Encl: as above

ZICOM QUARTER - III: INCOME GROWS 24%

Mumbai, February 10, 2015: Zicom Electronic Security Systems Limited (BSE Code: 531404), India's leading electronic security company, announced its Unaudited Financial Results for the third quarter and nine months ended December 31, 2014.

At the Board Meeting held today, the Company declared its Consolidated and Standalone Unaudited Financial Results.

The highlights of Results are:

Quarter ended December 31, 2014:

On Standalone Basis:

- Total Income for the quarter at Rs. 97.02 crores, shows a growth of 20% as compared to Rs. 80.94 crores in the corresponding previous quarter.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 10.14 crores as against Rs. 8.46 crores, an increase of 20% over comparative quarter in the previous year. EBIDTA margin has remained stable at 10%.
- Net Profit After Tax at Rs. 3.16 crores as against Rs. 1.94 crores of the corresponding previous quarter shows a jump of 62%.
- Earnings Per Share (EPS) has increased to Rs. 1.79 as against Rs. 1.13 in that of corresponding previous quarter.

On Consolidated Basis:

- Total Income for the quarter ended December 31, 2014 at Rs. 295.24 crores, shows a growth of 24% as compared to Rs. 238.16 crores in the corresponding previous quarter.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 36.82 crores as against Rs. 29.21 crores, an increase of 26% over comparative quarter in the previous year. EBIDTA margin has remained stable at 12%.
- Net Profit After Tax and Minority Interest stood at Rs. 10.66 crores as against Rs. 11.57 crores of the corresponding previous quarter.
- Earnings Per Share (EPS) stood at Rs. 6.06 as against Rs. 6.75 in that of corresponding previous quarter.

Nine months ended December 31, 2014:

On Standalone Basis:

- Total Income for the nine months ended December 31, 2014 at Rs. 265.32 crores, shows a growth of 22% as compared to Rs. 217.92 crores in the corresponding previous period.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 28.84 crores as against Rs. 23.21 crores, an increase of 24% over comparative previous nine months. EBIDTA margin has been at 11% against 10% in corresponding previous nine months.
- Net Profit After Tax at Rs. 9.48 crores as against Rs. 7.73 crores of the corresponding previous nine months shows a jump of 23%.
- The Company's Earnings Per Share (EPS) has increased to Rs. 5.39 as against Rs. 4.53 in that of corresponding previous nine months.

ZICOM ELECTRONIC SECURITY SYSTEMS LTD.

On Consolidated Basis:

- Total Consolidated Income for the nine months ended December 31, 2014 at Rs. 777.40 crores, shows a growth of 25% as compared to Rs. 620.50 crores in the corresponding previous period.
- Earnings before Depreciation, Interest and Tax (EBDITA) stood at Rs. 99.70 crores as against Rs. 74.65 crores, an increase of 33% over comparative previous nine months. EBIDTA margin has been at 13% against 12% in corresponding previous nine months.
- Net Profit After Tax and Minority Interest at Rs. 32.21 crores as against Rs. 27.87 crores of the corresponding previous nine months shows a jump of 15%.
- The Company's Earnings Per Share (EPS) has increased to Rs. 18.30 as against Rs. 16.34 in that of corresponding previous nine months.

Commenting on the results, Mr. Manohar Bidaye, Chairman – Zicom Electronic Security Systems Limited said, "*The Company has performed well during this quarter as can be observed from increase in net Income by 24% on consolidated basis. This resulted in total profit of Rs. 10.66 crores after minority interest. The SaaS Model has gained momentum as Company has received more orders from Banks for ATM Surveillance.*

Our international business continues to show stable growth and expects the year to close with substantial growth."

ABOUT ZICOM GROUP:

Zicom Electronic Security Systems Ltd. is the leading electronic security brand in India. The Company offers a wide range of products and customized solutions including services in Intrusion and Burglar Alarm Systems, Access Control Systems, Fire Detection Systems, CCTV Surveillance Systems, Central Monitoring Station and Video Monitoring Station, etc., with focus on retail and SME sectors. Zicom has PAN India operations with service capabilities in 400 cities.

Zicom SaaS Pvt. Ltd., wholly owned subsidiary, offers security services to protect retail shops, bank branches, ATMs, residences, apartments and remotely located assets using state-of-the-art electronic security equipments and Command and Control Station located in Mumbai.

Unisafe Fire Protection Specialists LLC, Dubai, is a subsidiary of Zicom in U.A.E and has strong presence in Dubai and Abu Dhabi in the business of fire detection and protection in infrastructure projects. Unisafe Dubai offers wide spectrum of products and services in fire detection and protection, ranging from designing, supplying, installing and maintaining integrated fire protection system capabilities. Unisafe is associated with many iconic projects in U.A.E. in government and private sectors.

Phoenix International WLL, Qatar, is one of the leading fire security solutions providers in Qatar. Phoenix offers turn keys solutions in fire protection and suppression projects and it has license to operate in petrochemical sector. Phoenix has exclusive tie-up to market safety and security equipments of leading international suppliers. The portfolio of services offered by Phoenix covers design, engineering, integrating, testing and commissioning of Fire Safety, Security and Building Management Systems, with main focus on Fire Prevention and Protection.

For further information, please contact:
Ms. Cynthia Gokhale: cynthia.gokhale@zicom.com

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