

Zensar Technologies Limited					
Registered Office : Zensar Knowledge Park, Kharadi, Plot # 4 , MIDC, Off Nagar Road, Pune - 411014 , India					
PART I : Statement of Consolidated Audited Results for the year ended 31st March, 2013					
(Rs. in Lakhs)					
Particulars	Quarter ended			Year ended	
	31-Mar-2013	31-Dec-2012	31-Mar-2012	31-Mar-2013	31-Mar-2012
	Unaudited	Unaudited	Unaudited	Audited	Audited
1 Income from Operations					
(a) Net Sales/Income from Operations	50814	52478	49391	211452	178248
(b) Other Operating Income	281	76	648	1395	1172
Total income from operations	51095	52554	50039	212847	179420
2 Expenses					
a. Purchase of traded goods	5151	5456	5930	23686	21109
b. Changes in inventories of finished goods and stock in trade	243	(555)	247	(991)	(1142)
c. Employee benefit expenses	28394	29457	27965	117783	101922
d. Depreciation and amortisation expense	937	825	926	3316	3334
e. Other expenses	10617	11186	9145	42063	32654
Total expenses	45342	46369	44213	185857	157877
3 Profit from Operations before other income, finance costs and exceptional items (1-2)	5753	6185	5826	26990	21543
4 Other Income (Net)	131	1111	129	65	3026
5 Profit from ordinary activities before finance costs and exceptional items (3+4)	5884	7296	5955	27055	24569
6 Finance costs	221	246	257	995	934
7 Profit from ordinary activities after finance costs but before exceptional items (5-6)	5663	7050	5698	26060	23635
8 Exceptional Items	-	-	-	-	-
9 Profit from ordinary activities before tax (7+8)	5663	7050	5698	26060	23635
10 Tax expense	1753	2180	1769	8607	7765
11 Net Profit from ordinary activities after tax (9-10)	3910	4870	3929	17453	15870
12 Extraordinary items	-	-	-	-	-
13 Net Profit for the period (11-12)	3910	4870	3929	17453	15870
14 Minority Interest	-	-	-	-	-
15 Net Profit after tax and minority interest (13-14)	3910	4870	3929	17453	15870
16 Paid-up equity share capital (Face value Rs. 10 each)	4358	4356	4341	4358	4341
17 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	70811	53251
18 Earnings Per Share (EPS) (Face value Rs. 10 each)					
a) Basic	8.97	11.18	9.05	40.12	36.58
b) Diluted	8.80	10.95	8.93	39.34	36.17

PART II : Selected Information for the year ended 31st March 2013

Particulars	Quarter ended			Year ended	
	31-Mar-2013	31-Dec-2012	31-Mar-2012	31-Mar-2013	31-Mar-2012
	Unaudited	Unaudited	Unaudited	Audited	Audited
A PARTICULARS OF SHAREHOLDING					
1 Public shareholding					
- Number of shares	22505184	22495518	22550970	22505184	22550970
- Percentage of shareholding	51.64%	51.65%	51.95%	51.64%	51.95%
2 Promoter and Promoter Group shareholding					
a) Pledged / Encumbered	-	-	-	-	-
- Number of shares	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter group)	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-
b) Non - encumbered	21075804	21061604	20858804	21075804	20858804
- Number of shares	21075804	21061604	20858804	21075804	20858804
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of the total share capital of the company)	48.36%	48.35%	48.05%	48.36%	48.05%

Particulars	3 months ended 31- Mar- 2013
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	Nil
Received during the quarter	24
Disposed of during the quarter	24
Remaining unresolved at the end of the quarter	Nil



Zensar Technologies Limited

Consolidated Segment wise Revenue, Results & Capital employed for the year ended 31st March, 2013

		(Rs. in Lakhs)				
Particulars		Quarter ended			Year ended	
		31-Mar-2013	31-Dec-2012	31-Mar-2012	31-Mar-2013	31-Mar-2012
		Unaudited	Unaudited	Unaudited	Audited	Audited
1	Segment Revenue (net of inter segment revenue)					
	Application Management Services	32705	35858	30058	140588	109996
	Infrastructure Management Services	18109	16620	19333	70864	68252
	Net Sales / Income From Operations	50814	52478	49391	211452	178248
2	Segment Results Profit / (Loss) before tax and interest from each segment					
	Application Management Services	5916	6076	5190	24310	17163
	Infrastructure Management Services	1294	858	1987	4601	6542
	Total	7210	6934	7177	28911	23705
	Less: Interest and finance cost	221	246	257	995	934
	Less: Unallocable expenditure net of unallocable income	1326	(362)	1222	1856	(864)
	Total Profit before Tax	5663	7050	5698	26060	23635

Segment Capital Employed

Fixed assets used in the Company's business or liabilities contracted have not been identified to each of the reportable segments, as the fixed assets and the support services are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities has been made.

		(Rs. in Lakhs)	
Statement of Assets & Liabilities		As at year ended 31-Mar- 2013	As at year ended 31-Mar-2012
Particulars			
Equity And Liabilities			
Shareholders' Funds			
(a) Share Capital		4358	4341
(b) Reserves & Surplus		70811	53251
Sub-Total - Shareholders' Funds		75169	57592
Non-Current Liabilities			
(a) Long term borrowings		13348	18589
(b) Trade Payables		-	24
(c) Other long term liabilities		1270	596
(d) Long term provisions		2394	2085
Sub-Total - Non-Current Liabilities		17012	21294
Current Liabilities			
(a) Trade Payables		10592	13370
(b) Other Current Liabilities		22077	24941
(c) Short term provisions		874	3603
Sub-Total - Current Liabilities		33543	41914
Total - Equity And Liabilities		125724	120800
Assets			
Non-Current Assets			
(a) Fixed Assets		10758	10254
(b) Goodwill on consolidation		29173	27779
(c) Non Current Investments		76	95
(d) Deferred Tax Assets (Net)		2431	2357
(e) Long-term loans and advances		2941	3227
Sub-Total - Non-current assets		45379	43712
Current Assets			
(a) Current Investments		4174	4682
(b) Inventories		10489	9498
(c) Trade Receivables		33541	29107
(d) Cash and cash equivalents		14125	17386
(e) Short term loans and advances		8642	9875
(f) Other current assets		9374	6540
Sub-Total - current assets		80345	77088
Total - Assets		125724	120800



Zensar Technologies Limited

Notes :

- 1 The above financial results were reviewed and recommended by the Audit Committee and taken on record by the Board of Directors at its meeting held on 22nd April 2013.
- 2 The consolidated financial results include the results of Zensar Technologies Limited's subsidiaries in USA, UK, Singapore, Japan and China.
- 3 The figures for the fourth quarter are the balancing figures between the audited figures in respect of the full financial year and published to date figures upto the third quarter of the current financial year.
- 4 The Statutory Auditors have carried out the Audit for the year ended March 31, 2013.
- 5 Other Income (Net) for the quarter and year ended March 31, 2013 includes foreign exchange gain/(loss) of Rs. (801) lakhs and Rs. (311) lakhs respectively. (Corresponding previous period: net loss of Rs.(1072) lakhs and net gain of Rs. 2736 lakhs). Other Income (Net) for the quarter ended December 31, 2012 includes foreign exchange gain of Rs.1050 lakhs.
- 6 During the quarter and year ended 31st March 2013, the Company issued 20,666 and 68,722 equity shares respectively, pursuant to the exercise of stock options by certain employees under the "2002 ESOP" and 3,200 and 102,492 equity shares respectively under "2006 ESOP" stock option plan.
- 7 The Board of Directors at their meeting held on January 21, 2013 had declared an Interim Dividend of Rs. 3.50 per Equity share. In addition, the Board of Directors at their meeting held on April 22, 2013 have recommended a Final Dividend of Rs. 4.50 Per Equity Share, subject to the approval of shareholders.
- 8 Results of Zensar Technologies Limited on a stand alone basis are hosted on the Company's website www.zensar.com.

Stand-Alone Information					
(Rs. in Lakhs)					
	Quarter ended			Year ended	
	31-Mar-2013	31-Dec-2012	31-Mar-2012	31-Mar-2013	31-Mar-2012
	Unaudited	Unaudited	Unaudited	Audited	Audited
Net Sales/Income from Operations	19809	21746	18901	82507	70017
Profit before tax	3385	5438	2903	17099	13722
Profit after tax	2304	4184	2039	12153	9455

- 9 Figures for the previous periods/year have been regrouped wherever necessary.

For and on behalf of the Board



Dr. Ganesh Natarajan
Vice Chairman & Managing Director

Mumbai
Date: April 22, 2013



Zensar Technologies Limited					
Registered Office : Zensar Knowledge Park, Kharadi, Plot # 4, MIDC, Off Nagar Road, Pune - 411014, India					
PART I : Statement of Standalone Audited Results for the year ended 31st March, 2013					
(Rs. in Lakhs)					
Particulars	Quarter ended			Year ended	
	31-Mar-2013	31-Dec-2012	31-Mar-2012	31-Mar-2013	31-Mar-2012
	Unaudited	Unaudited	Unaudited	Audited	Audited
1 Income from Operations					
(a) Net Sales/Income from Operations	19809	21746	18901	82507	70017
(b) Other Operating Income	127	296	738	1259	1258
Total income from operations	19936	22042	19639	83766	71275
2 Expenses					
a. Purchase of traded goods	334	1003	278	3114	2343
b. Employee benefit expenses	11444	11975	11750	47864	42773
c. Depreciation and amortisation expense	751	672	638	2686	2505
d. Other expenses	4128	4430	4220	16380	12620
Total expenses	16657	18080	16886	70044	60241
3 Profit from Operations before other income, finance costs and exceptional items (1-2)	3279	3962	2753	13722	11034
4 Other Income (Net)	131	1499	173	3465	2791
5 Profit from ordinary activities before finance costs and exceptional items (3+4)	3410	5461	2926	17187	13825
6 Finance costs	25	23	23	88	103
7 Profit from ordinary activities after finance costs but before exceptional items (5-6)	3385	5438	2903	17099	13722
8 Exceptional Items	-	-	-	-	-
9 Profit from ordinary activities before tax (7+8)	3385	5438	2903	17099	13722
10 Tax expense	1081	1254	864	4946	4267
11 Net Profit from ordinary activities after tax (9-10)	2304	4184	2039	12153	9455
12 Extraordinary items	-	-	-	-	-
13 Net Profit for the period (11-12)	2304	4184	2039	12153	9455
14 Paid-up equity share capital (Face value Rs. 10 each)	4358	4356	4341	4358	4341
15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year					37401
16 Earnings Per Share (EPS) (Face value Rs. 10 each)					
a) Basic	5.29	9.61	4.70	27.93	21.79
b) Diluted	5.18	9.41	4.63	27.39	21.55

PART II : Selected Information for the year ended 31st March, 2013

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A PARTICULARS OF SHAREHOLDING					
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2 Promoter and Promoter Group shareholding					
a) Pledged / Encumbered					
- Number of shares	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter group)	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-
b) Non - encumbered					
- Number of shares	21075804	21061604	20858804	21075804	20858804
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of shares (as a % of the total share capital of the company)	48.36%	48.35%	48.05%	48.36%	48.05%

Particulars	3 months ended 31- Mar- 2013
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	Nil
Received during the quarter	24
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Remaining unresolved at the end of the quarter	Nil



Consolidated Segment wise Revenue, Results & Capital employed for the year ended 31st March, 2013

		(Rs. in Lakhs)		
Particulars	Quarter ended			Year ended
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1 Segment Revenue (net of inter segment revenue)				
Application Management Services	32705	35858	30058	140588
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Application Management Services	5916	6076	5190	24310
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Total	7210	6934	7177	28911
Less: Interest and finance cost	221	246	257	995
Less: Unallocable expenditure net of unallocable income	1326	(362)	1222	1856
Total Profit before Tax	5663	7050	5698	26060
				23635

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Statement of Assets & Liabilities		As at year ended 31-Mar- 2013	As at year ended 31-Mar-2012
Particulars			
Equity And Liabilities			
Shareholders' Funds			
(a) Share Capital		4358	4341
(b) Reserves & Surplus		48817	37403
Sub-Total - Shareholders' Funds		53175	41744
Non-Current Liabilities			
(a) Long term borrowings		318	272
(b) Long term provisions		801	861
Sub-Total - Non-Current Liabilities		1119	1133
Current Liabilities			
(a) Trade Payables		2325	2375
(b) Other Current Liabilities		4084	5456
(c) Short term provisions		430	3232
Sub-Total - Current Liabilities		6839	11063
Total - Equity And Liabilities		61133	53940
Assets			
Non-Current Assets			
(a) Fixed Assets		8798	9459
(b) Non Current Investments		1091	935
(c) Deferred Tax Assets (Net)		1242	1171
(d) Long-term loans and advances		1722	2311
Sub-Total - Non-current assets		12853	13876
Current Assets			
(a) Current Investments		4174	4682
(b) Trade Receivables		23071	21690
(c) Cash and cash equivalents		5263	3727
(d) Short term loans and advances		5191	5350
(e) Other current assets		10581	4615
Sub-Total - current assets		48280	40064
Total - Assets		61133	53940

Notes :

- The above financial results were reviewed and recommended by the Audit Committee and taken on record by the Board of Directors at its meeting held on 22nd April 2013.
- The Statutory Auditors have carried out the Audit for the year ended March 31, 2013.
- Other Income (Net) for the quarter and year ended March 31, 2013 includes foreign exchange gain/(loss) of Rs. (258) lakhs and Rs. 1442 lakhs respectively. (Corresponding previous period: net loss of Rs.(863) lakhs and net gain of Rs. 2133 lakhs). Other Income (Net) for the quarter ended December 31, 2012 includes foreign exchange gain of Rs. 480 lakhs.
- During the quarter and year ended 31st March 2013, the Company issued 20,666 and 68,722 equity shares respectively, pursuant to the exercise of stock options by certain employees under the "2002 ESOP" and 3,200 and 102,492 equity shares respectively under "2006 ESOP" stock option plan.
- The figures for the fourth quarter are the balancing figures between the audited figures in respect of the full financial year and published to date figures upto the third quarter of the current financial year.
- The Board of Directors at their meeting held on January 21, 2013 had declared an Interim Dividend of Rs. 3.50 per Equity share. In addition, the Board of Directors at their meeting held on April 22, 2013 have recommended a Final Dividend of Rs. 4.50 Per Equity Share, subject to the approval of shareholders.
- Figures for the previous periods/year have been regrouped wherever necessary.

For and on behalf of the Board

Dr. Ganesh Natarajan
Vice Chairman & Managing Director

Mumbai
Date: April 22, 2013

