

Date: 19/02/2026

To The Listing Department Bombay Stock Exchange Limited Dalal Street Mumbai - 400001	To The Listing Department National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Bandra E , Mumbai - 400051
Scrip Code -531225	Scrip Symbol: XTGLOBAL

Subject: Investors' Presentation on the Financial Results of the company for the Quarter and nine months ended 31st December 2025 in pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Ma'am,

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find attached copy of Investors' Presentation on the Financial Results of the company, for the Quarter and nine months ended **31st December 2025**. The same is also available on the Website of the Company at www.xtglobal.com.

This is for your information and records please.

Thanking you.

Yours faithfully,

For XTGlobal Infotech Limited**Pentela Sridhar**Digitally signed by Pentela
Sridhar
Date: 2026.02.19 19:03:31
+05'30'**Sridhar Pentela**Company Secretary and Compliance Officer
ACS 55735



XT Global Infotech Limited



Earnings Presentation December 2025

BSE: 531225
NSE: XTGLOBAL





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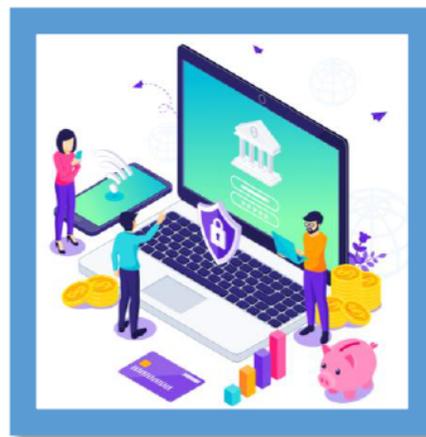
▶ **1.**
Financial Performance

▶ **2.**
Financial Statements

▶ **3.**
Corporate Overview

▶ **4.**
Growth Drivers

▶ **5.**
Historical Data





Mr. Ramarao Mullanpudi
CEO, President & Director

“ In Q3 FY26, we delivered a resilient and margin-accretive performance despite a selective demand environment. Standalone revenue stood at ₹17.8 Cr, up 2.7% YoY. More importantly, profitability strengthened meaningfully, reflecting improved operating leverage. EBITDA rose 46.0% YoY to ₹4.3 Cr, with margins expanding 716 bps YoY to 24.2%. EBIT increased 63.3% YoY to ₹3.5 Cr, translating into a margin of 19.7%. PAT grew 38.1% YoY to ₹1.6 Cr, with margins improving 229 bps YoY to 8.9%.

For 9M FY26, standalone revenue stood at ₹53.6 Cr. EBITDA reached ₹9.7 Cr with a margin of 18.1%, while EBIT was ₹7.4 Cr. PAT for the period stood at ₹4.9 Cr, reflecting a PAT margin of 9.1%. The nine-month performance underscores consistent execution, deeper penetration within key accounts, and sustained operating leverage across the business. During the quarter, we added new engagements across Finance & Accounting and Digital IT Services, enhancing revenue visibility and strengthening our client portfolio.

As we move into Q4, we are witnessing increasing traction in Global Capability Centre (GCC)-linked engagements as enterprises continue to expand India-based delivery capabilities. While discretionary spending remains measured, demand for cloud modernization, automation, and efficiency-led transformation initiatives continues to support our pipeline. With a stronger margin profile, expanding engagement base, and disciplined execution framework, we are well-positioned to sustain profitable growth and create long-term shareholder value. ”



1. Financial Performance

- » Key Business Highlights
- » Q3 FY26 Financial Performance
- » 9M FY26 Financial Performance

Q3 & 9M FY26 Earnings Presentation

NSE: XTGLOBAL

BSE: 531225





▶ **Client Expansion:**

- The Company added 7 new client engagements during the period, comprising 5 in Finance & Accounting Services and 2 in IT Services.
- This continued client addition is expected to support revenue growth in the coming quarters.

▶ **Madhurawada Unit – Mutation & Name Change:**

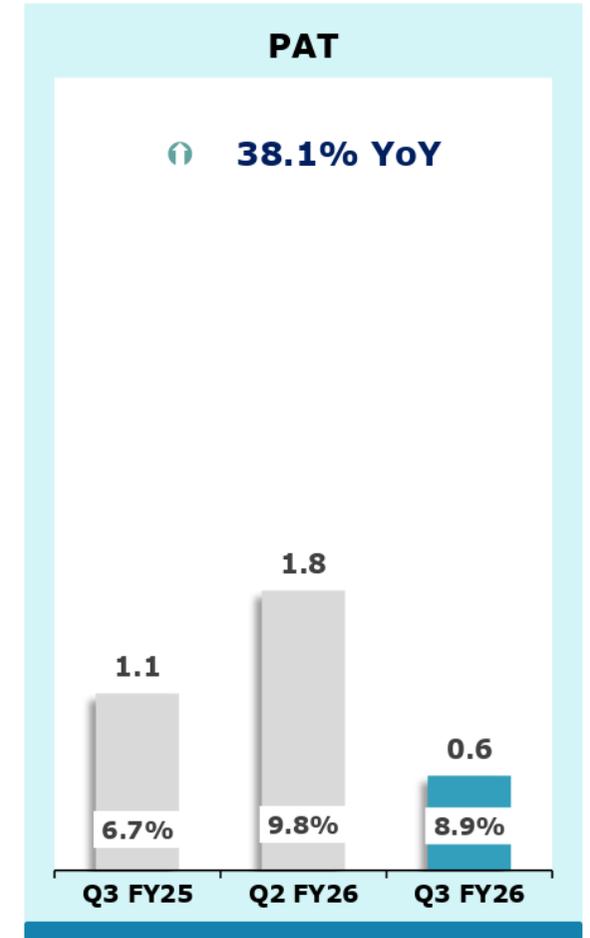
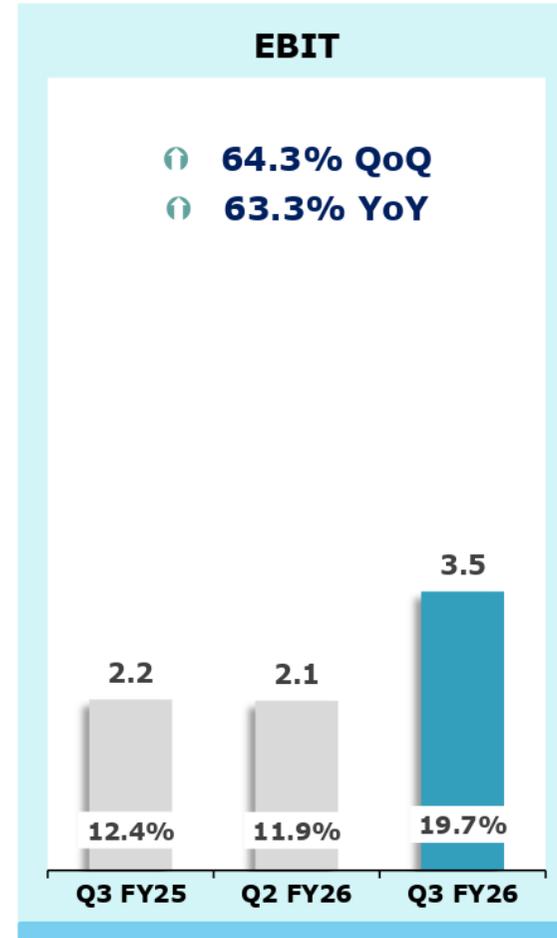
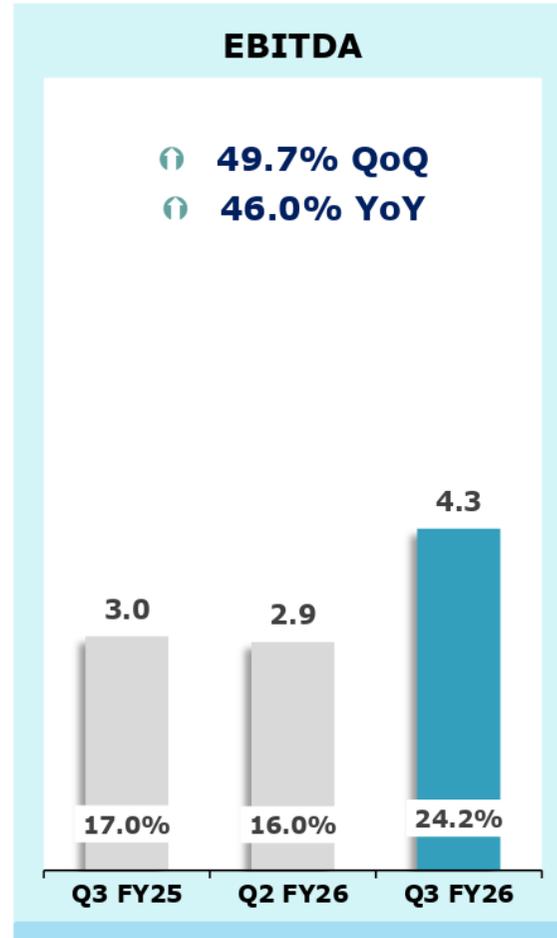
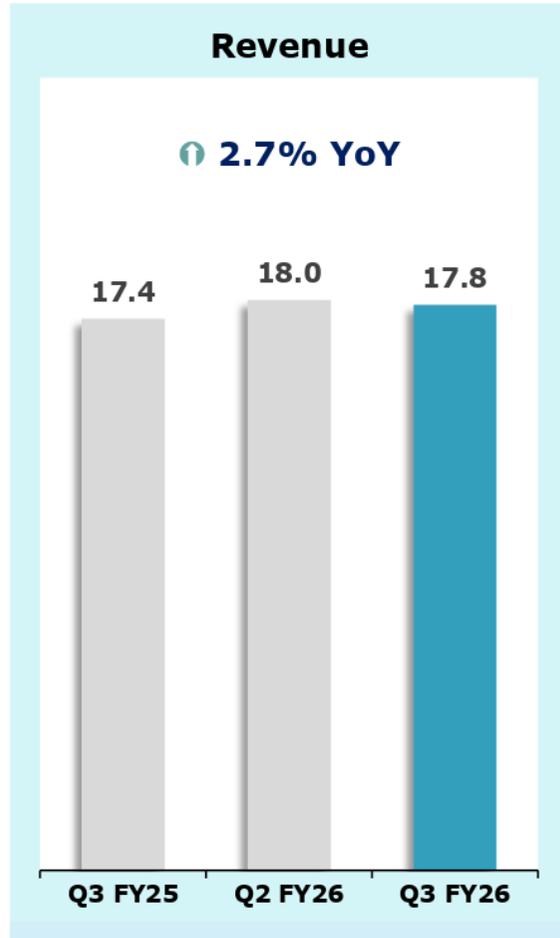
- Further to the earlier update on the successful exit from the SEZ unit at MSEZ, Madhurawada, the Company has received approval from Andhra Pradesh Industrial Infrastructure Corporation (APIIC) for the name change/mutation from Xenosoft to XTGlobal in its records.
- This marks the final step in the SEZ exit process, and the unit now operates fully as a non-SEZ entity, supporting better alignment and future growth prospects.

▶ **ZOHO Platform Transformation:**

- Core functions including Zoho People, Payroll, Books, Recruit, Expense, and Analytics, are now live on the Zoho platform.
- Zoho Customer Relationship Management (CRM) is in the final rollout stage with data migration underway and go-live expected shortly, strengthening process integration and sales efficiency.

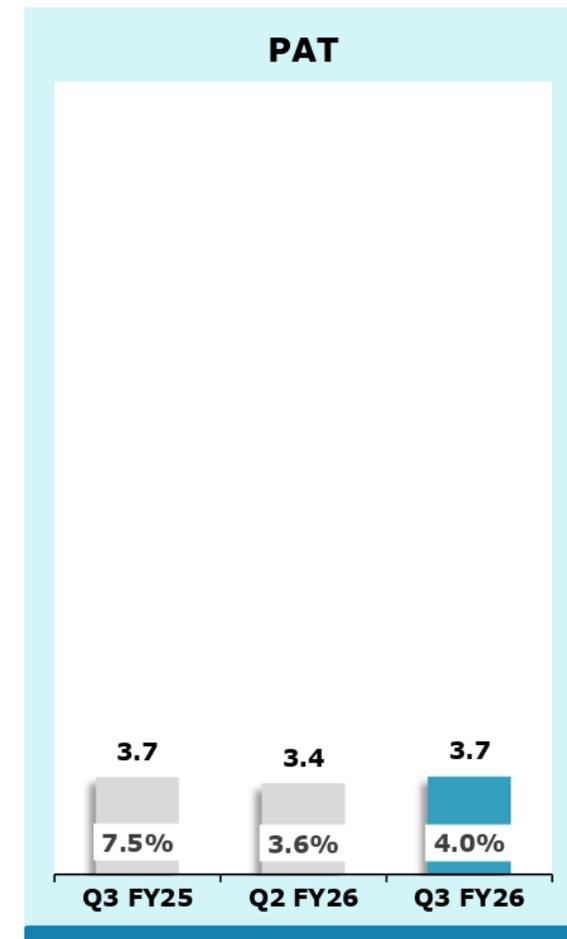
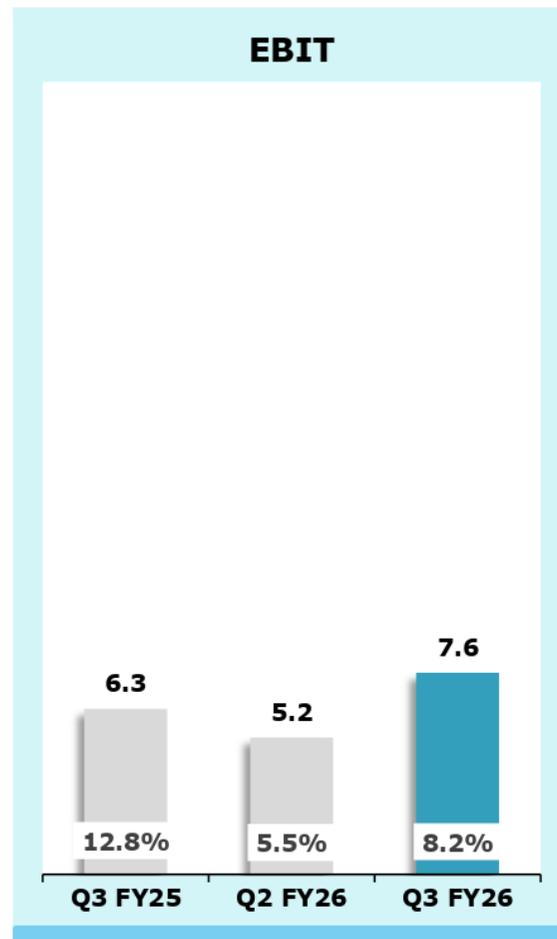
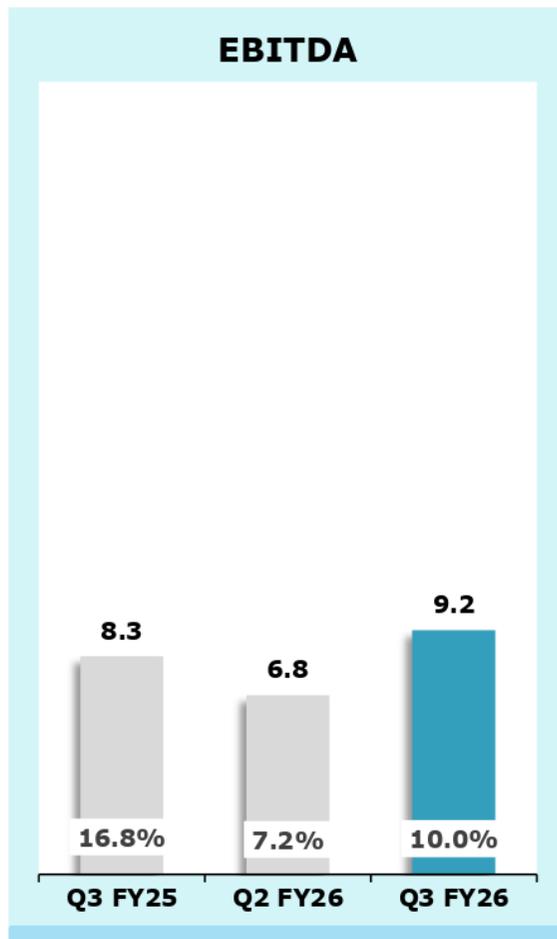
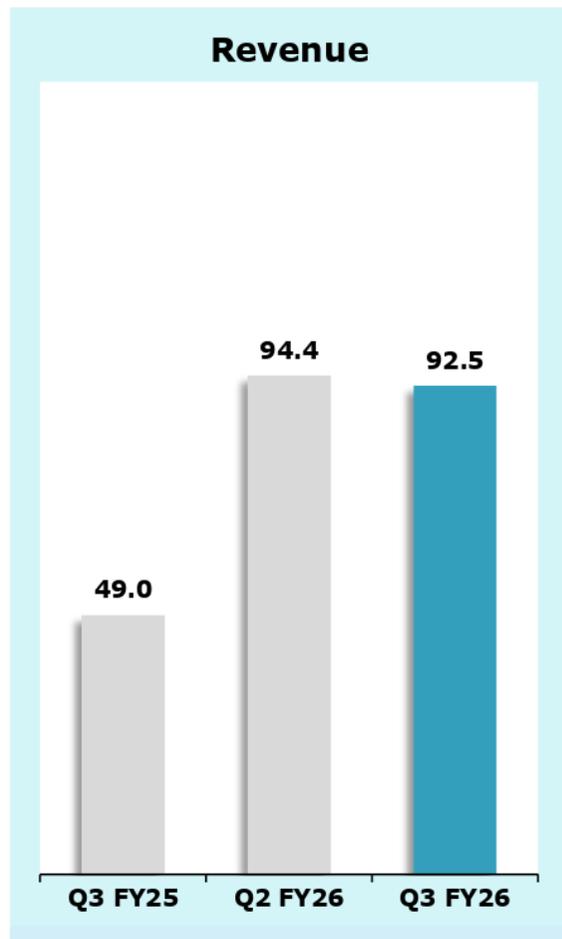


Q3 FY26 Standalone Financial Performance





Q3 FY26 Consolidated Financial Performance

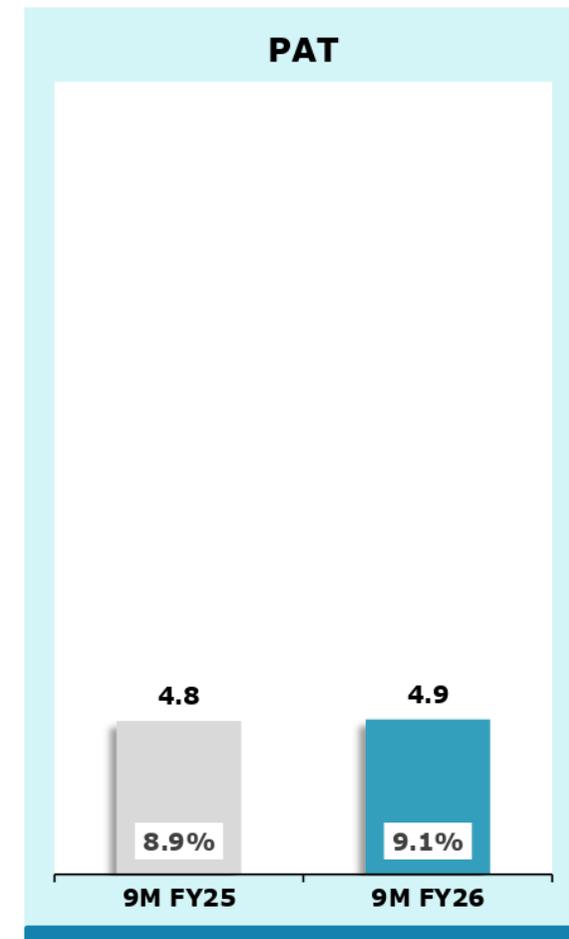
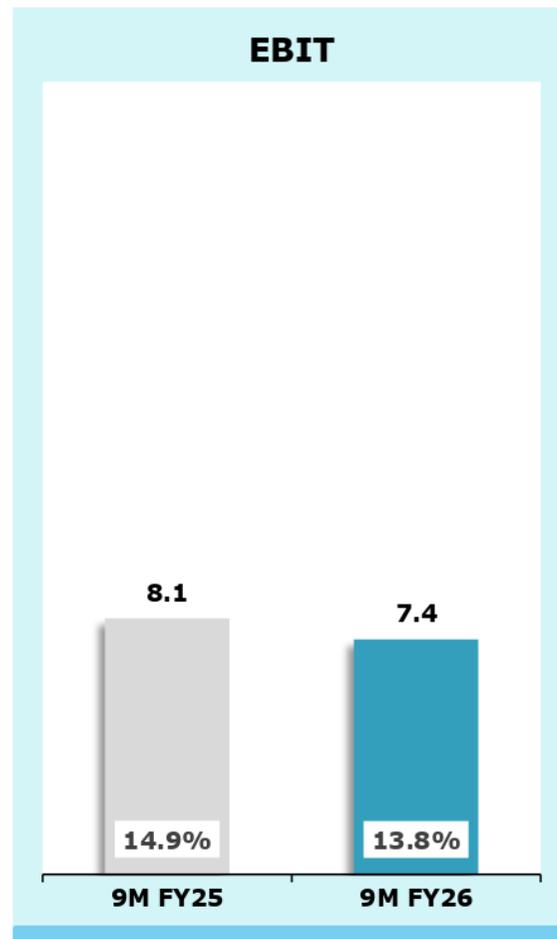
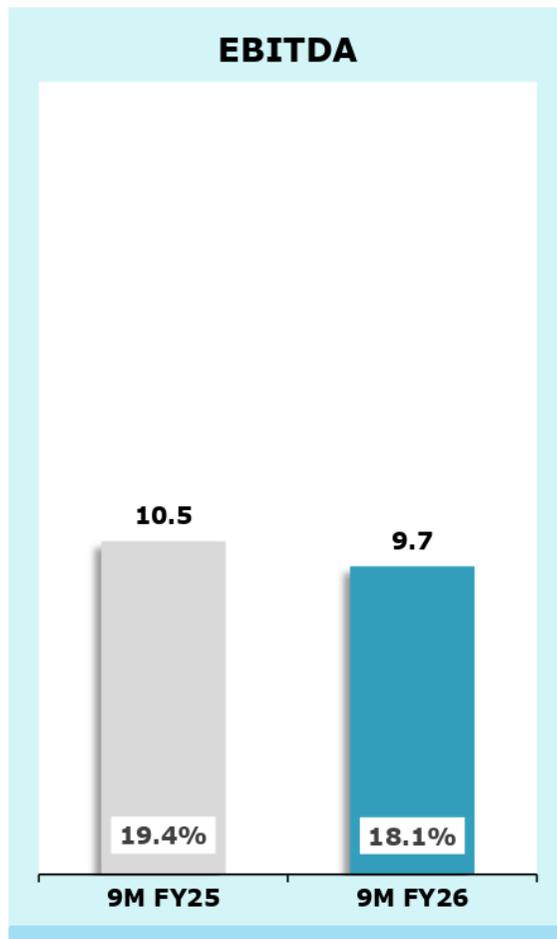
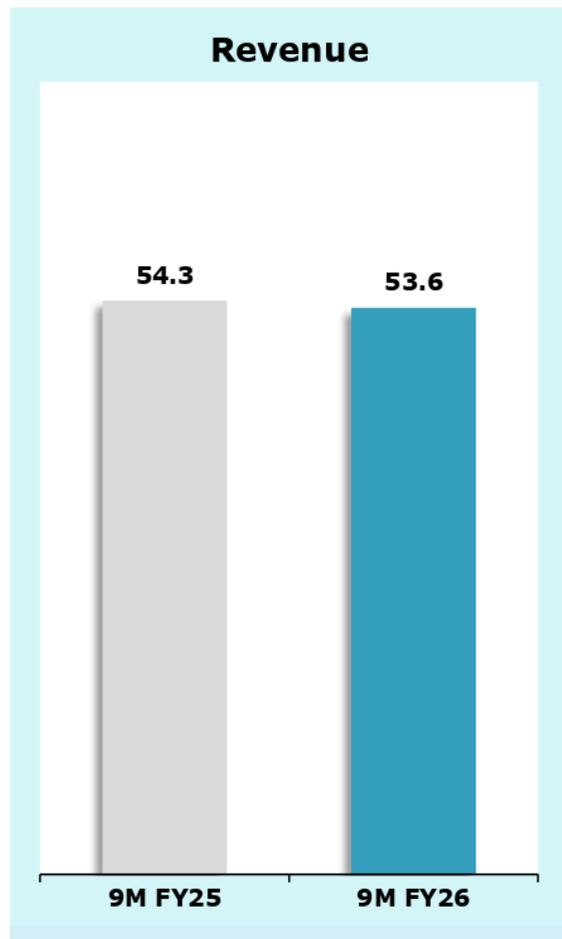


Note:

- The year-on-year comparison of the consolidated financial results has not been presented, as our associate company, Network Objects, became a subsidiary effective January 2025. Accordingly, the financial results of Network Objects have been consolidated from January 2025 onwards.
- Since the comparative period figures do not include the financials of Network Objects, the numbers are not strictly comparable. Hence, a year-on-year comparison would not present a like-for-like analysis of financial performance.

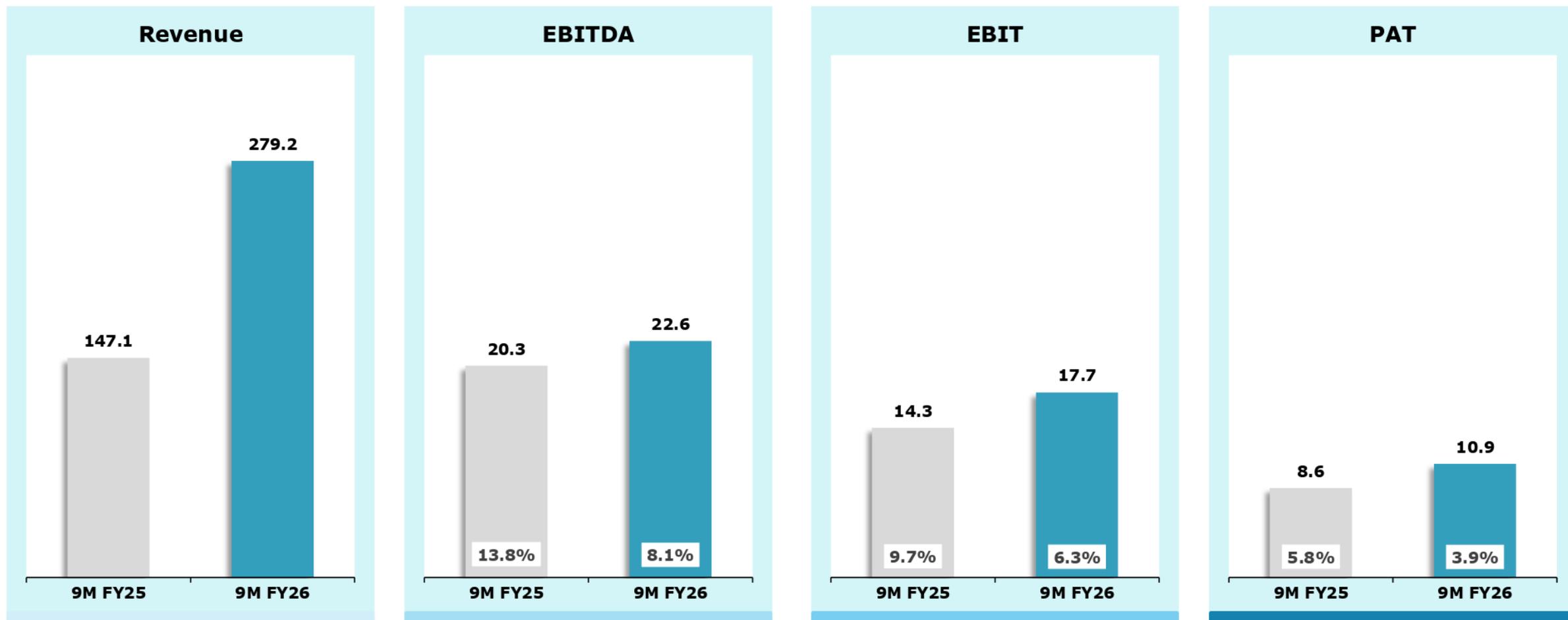


9M FY26 Standalone Financial Performance





9M FY26 Consolidated Financial Performance



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1. Financial Statements

- » Standalone Income Statement
- » Consolidated Income Statement

Q3 & 9M FY26 Earnings Presentation

NSE: XTGLOBAL

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Standalone Income Statement

Particulars	Quarterly					Nine-Months			Yearly
	Q3 FY26	Q2 FY26	QoQ	Q3 FY25	YoY	9M FY26	9M FY25	YoY	FY25
Revenue	17.8	18.0	(0.8%)	17.4	2.7%	53.6	54.3	(1.3%)	71.7
Employee costs	12.6	13.3		12.4		39.7	39.0		53.6
Technical subcontractor costs	1.0	1.0		0.9		3.1	2.9		3.9
Other expenses	1.3	1.6		1.4		4.1	3.8		5.5
Other Income	1.4	0.8		0.3		3.1	2.0		2.7
EBITDA	4.3	2.9	49.7%	3.0	46.0%	9.7	10.5	(7.6%)	11.4
EBITDA Margins	24.2%	16.0%	815 bps	17.0%	716 bps	18.1%	19.4%	(124 bps)	15.9%
Depreciation expense	0.8	0.7		0.8		2.3	2.4		3.2
EBIT	3.5	2.1	64.3%	2.2	63.3%	7.4	8.1	(8.1%)	8.2
EBIT Margins	19.7%	11.9%	782 bps	12.4%	731 bps	13.8%	14.9%	(103 bps)	11.4%
Finance costs	0.8	0.4		0.4		1.6	1.1		1.5
PBT	2.7	1.7	62.3%	1.8	53.8%	5.8	6.9	(16.9%)	6.6
Tax	1.1	(0.1)		0.6		0.9	2.1		1.7
PAT	1.6	1.8	(9.5%)	1.2	38.1%	4.9	4.8	0.9%	4.9
PAT Margins	8.9%	9.8%	(86 bps)	6.7%	229 bps	9.1%	8.9%	19 bps	6.8%



Consolidated Income Statement

Particulars	Quarterly				Nine-Months		Yearly
	Q3 FY26	Q2 FY26	QoQ	Q3 FY25	9M FY26	9M FY25	FY25
Revenue	92.5	94.4	(2.0%)	49.0	279.2	147.1	234.1
Employee costs	48.2	47.7		29.6	142.4	95.2	143.9
Technical subcontractor costs	31.3	35.7		8.2	101.9	23.6	55.4
Other expenses	4.3	4.2		3.3	12.7	10.3	12.5
Other Income	0.5	(0.1)		0.3	0.4	2.1	1.8
Total Profit of Associates	-	-		0.03	-	0.11	0.11
EBITDA	9.2	6.8	36.3%	8.3	22.6	20.3	24.4
EBITDA Margins	10.0%	7.2%	281 bps	16.8%	8.1%	13.8%	10.4%
Depreciation expense	1.6	1.6		2.0	4.9	5.9	7.9
EBIT	7.6	5.2	47.4%	6.3	17.7	14.3	16.5
EBIT Margins	8.2%	5.5%	277 bps	12.8%	6.3%	9.7%	7.0%
Finance costs	1.0	0.9		0.8	2.6	2.4	3.2
PBT	6.7	4.3	54.1%	5.5	15.1	11.9	13.3
Tax	3.0	0.9		1.8	4.2	3.4	3.4
PAT	3.7	3.4	7.5%	3.7	10.9	8.6	9.9
PAT Margins	4.0%	3.6%	36 bps	7.5%	3.9%	5.8%	4.2%

Note:

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3. Corporate Overview

- » Leadership Team
- » Awards & Recognition

Q3 & 9M FY26
Earnings Presentation

NSE: XTGLOBAL

BSE: 531225

circulus 

The logo for Circulus, consisting of the word "circulus" in a lowercase, bold, sans-serif font, followed by a square icon containing a stylized green and white circular graphic.



Key Managerial Personnel & Corporate Head



RAGHURAM KUSULURI

Chief Financial Officer



SRIDHAR PENTELEA

Company Secretary &
Compliance Officer



ALMA JOHN

Executive VP
Consulting Services



GANGADHAR SHARYALA

VP
Microsoft Solutions



DIANE GASPARRO

VP
Sales



RAVINDRA DUNNA

Director & GM
IT & BPO



MARK COURSON

VP
Client Solutions



BHARAT RAMPALLY

VP
Technology Practices



GANESH DURAIRAJ

VP
Intelligent Automation



VIJAYRAM DUNNA

Deputy GM
Product Development



Certifications



Tech Partnerships



Recognitions





4. Growth Drivers

- » **Market Opportunities**
- » **Growth Strategy & Vision**





1

Rising Demand for AP Automation

- The global Accounts Payable automation market is witnessing strong adoption, driven by enterprises prioritizing cost reduction, operational efficiency, and digital transformation.
- XTGlobal's Circulus AP automation platform streamlines invoice processing, improves financial accuracy, and enhances compliance, making it an ideal solution for businesses seeking digital finance transformation.

2

Growing IT Demand & Digital Transformation

- Indian IT services sector is projected to maintain its growth with a focus on infrastructure management, cloud computing, and Automation-based solutions.
- Enterprises are prioritising cost optimisation, resulting in increased outsourcing of IT services.
- One of the major focus areas of XTGlobal is Cloud & Automation Solutions and Outsourcing Operations.

3

Cloud & Automation Adoption Accelerating

- The global IT services market is seeing strong growth in Cloud, Automation, and Data Analytics.
- XTGlobal's expertise in Oracle, Microsoft, and Mendix platforms makes us a preferred partner for enterprises adopting cloud-native and Automation driven solutions.

4

Enterprise RPA & Process Outsourcing

- With the increasing focus on automation, intelligent workflows, and Automation-driven process efficiencies
- XTGlobal's RPA and Business Process Outsourcing (BPO) capabilities position us for significant market penetration.

5

Offshore HR, Finance & Accounts Boom

- With restrictions limiting U.S. companies' ability to hire skilled accountants, many are shifting HR, finance & accounting functions offshore to India.
- XTGlobal's rapidly growing Finance & Accounts Outsourcing division is well-positioned to leverage this demand, offering expert consulting services to global clients, especially in the U.S.



Financial Strength & Outlook

- Steady growth in export orders through long-term contracts with global clients.
- Expanding revenue streams in Accounting Outsourcing, Automation and Cloud Services to capture high-margin opportunities.
- Strengthening marketing strategies through digital campaigns, inside sales, and strategic tie-ups.

XTGlobal's Strategic Vision

- Strengthening Client Partnerships & Expanding Market Reach
- Targeting high-growth sectors like BFSI, Healthcare, Manufacturing, Real Estate, Hospitality, and Retail with tailored digital solutions.
- Enhancing ERP, Cloud, & Automation services with RPA and Intelligent Automation to optimise workflows.
- Scaling Digital & Cloud capabilities via Oracle & Microsoft partnerships.
- Driving Talent & Operational Excellence through an agile, client-focused delivery model.

- Proven IT expertise with a strong focus on Digital Transformation, and Automation.
- Robust long-term client contracts, ensuring revenue stability and scalability.
- Expanding presence in high-growth domains such as Cloud and Automation,
- Future-ready strategies aligned with global IT trends, ensuring sustainable growth.

Strong Player



5. Historical Data

- » Standalone Financials
- » Consolidated Financials

Q3 & 9M FY26 Earnings Presentation

NSE: XTGLOBAL

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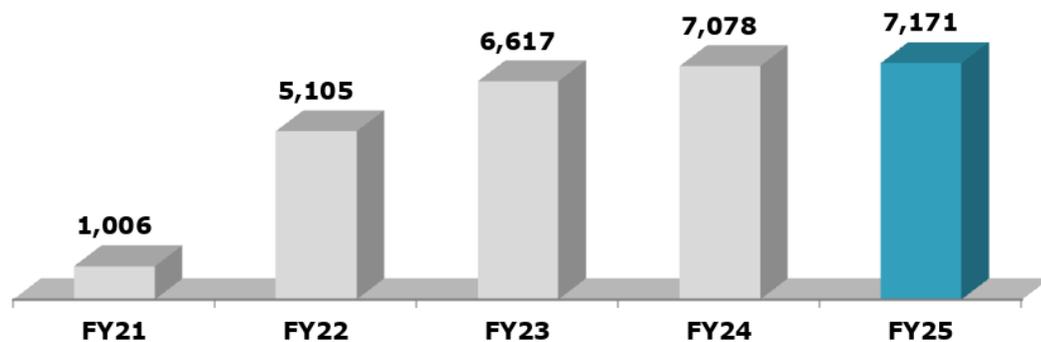




Standalone Historical Financials

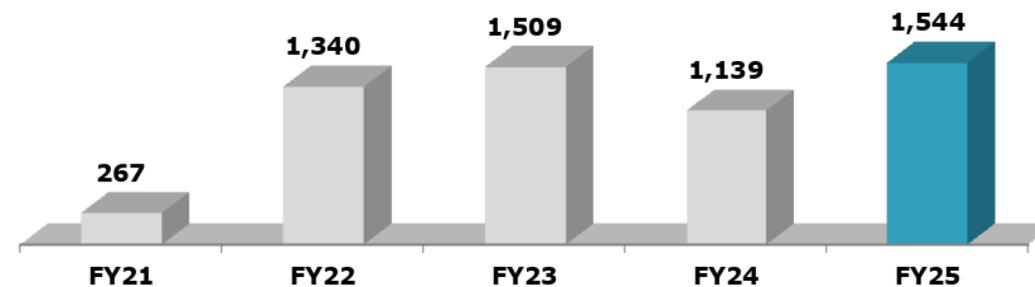
REVENUE

CAGR ↑ 63.4%



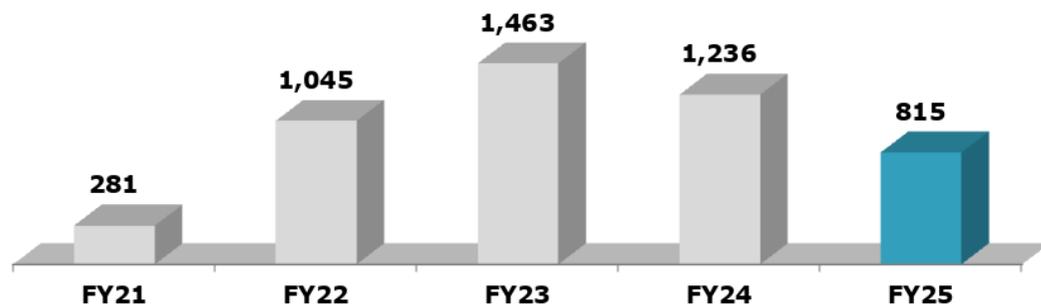
EBITDA

CAGR ↑ 55.1%



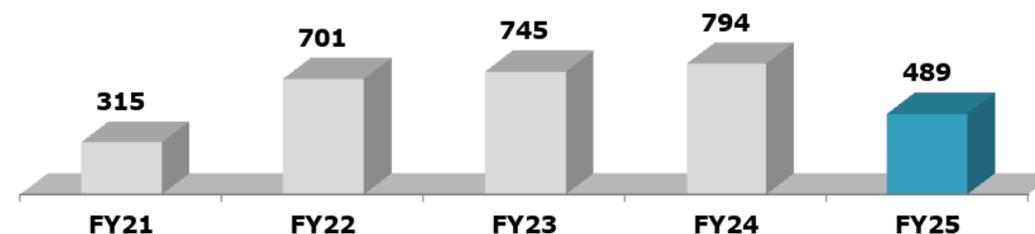
EBIT

CAGR ↑ 30.5%



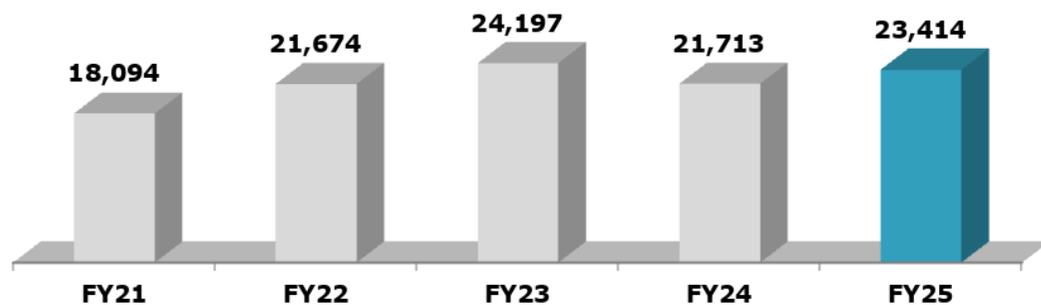
PAT

CAGR ↑ 11.6%

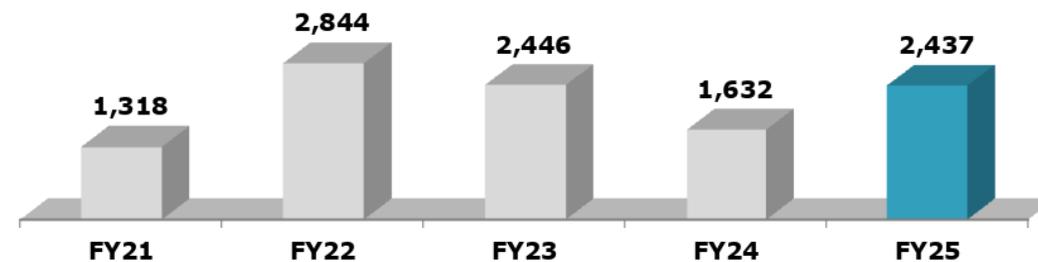




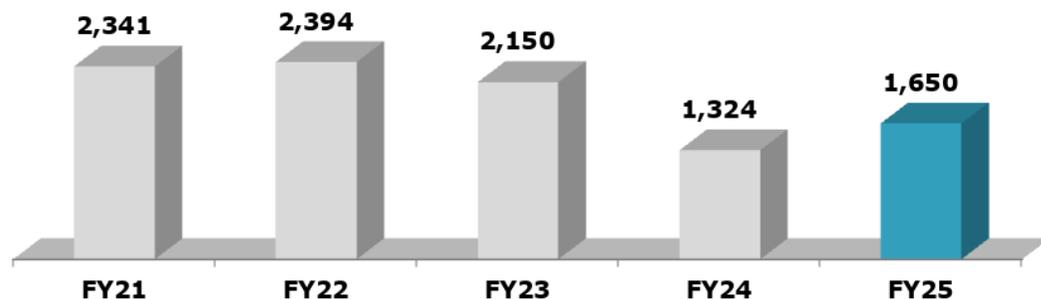
REVENUE



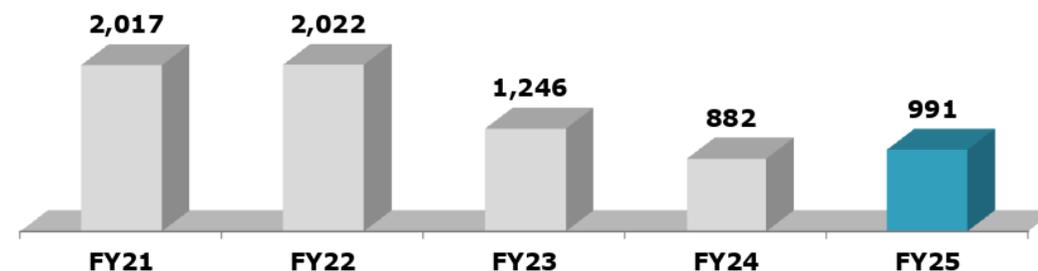
EBITDA



EBIT



PAT



THANK YOU



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CIN: L72200TG1986PLC006644

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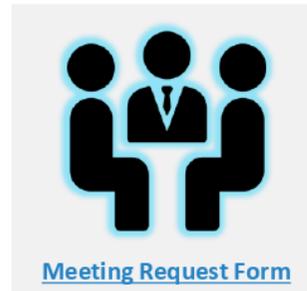
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