Date: 27th November, 2026

Listing Compliance Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor Plot No. C/1,
G Block Bandra Kurla Complex,
Bandra (East), Mumbai – 400 051

Ref: Wise Travel India Limited |ISIN: INE623Y01011| Symbol: WTICAB

Subject: Investor Presentation on Financial Results of Wise Travel India Limited for the half year ended on September 30, 2026

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation to Outcome of Board Meeting held on November 14, 2026, we hereby submit the Investor presentation on the financial results of Wise Travel India Limited for the half Year ended on September 30, 2026, The above information is being made available on the Company's website at www.wticabs.com

You are requested to take the same on your record.

Thanking you,
For Wise Travel India Limited

Shivani Rastogi
Digitally signed by Shivani Rastogi
Date: 2026.11.27 12:29:22 +05'30'

Shivani Rastogi
Company Secretary & Compliance Officer

Wise Travel India Limited
(Formerly known as Wise Travel India Private Limited)
CIN U63090DL2009PLC189594
D-21, Corporate Park, 3rd Floor,
Near Dwarka Sector-8 Metro Station,
Sector-21, Dwarka, New Delhi-110077
Tel : +91 11 45434543
Email : info@wticabs.com
Website : www.wticabs.com



WTi cabs

Wise Travel India Limited

Investor Presentation

H1 FY27

Disclaimer

This presentation or any other documentation or information (or any part thereof) delivered or supplied should not be deemed to constitute prospectus or placement memorandum or an offer to acquire any securities. No representation or warranty, express or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein. The information contained in this presentation is only current as of its date.

This presentation contains statements that contain "forward looking statements" including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating Wise Travel India Limited future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, several risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations. These factors include, but are not limited to, general market, macro economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance. We undertake no obligation to publicly revise any forward-looking statements to reflect future likely events or circumstances.

This presentation cannot be copied and disseminated in any manner. No person is authorized to give any information or to make any representation not contained in and not consistent with this presentation and, if given or made, such information or representation must not be relied upon as having been authorized by or on behalf of the company. The Company or its Book Running Lead Manager will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

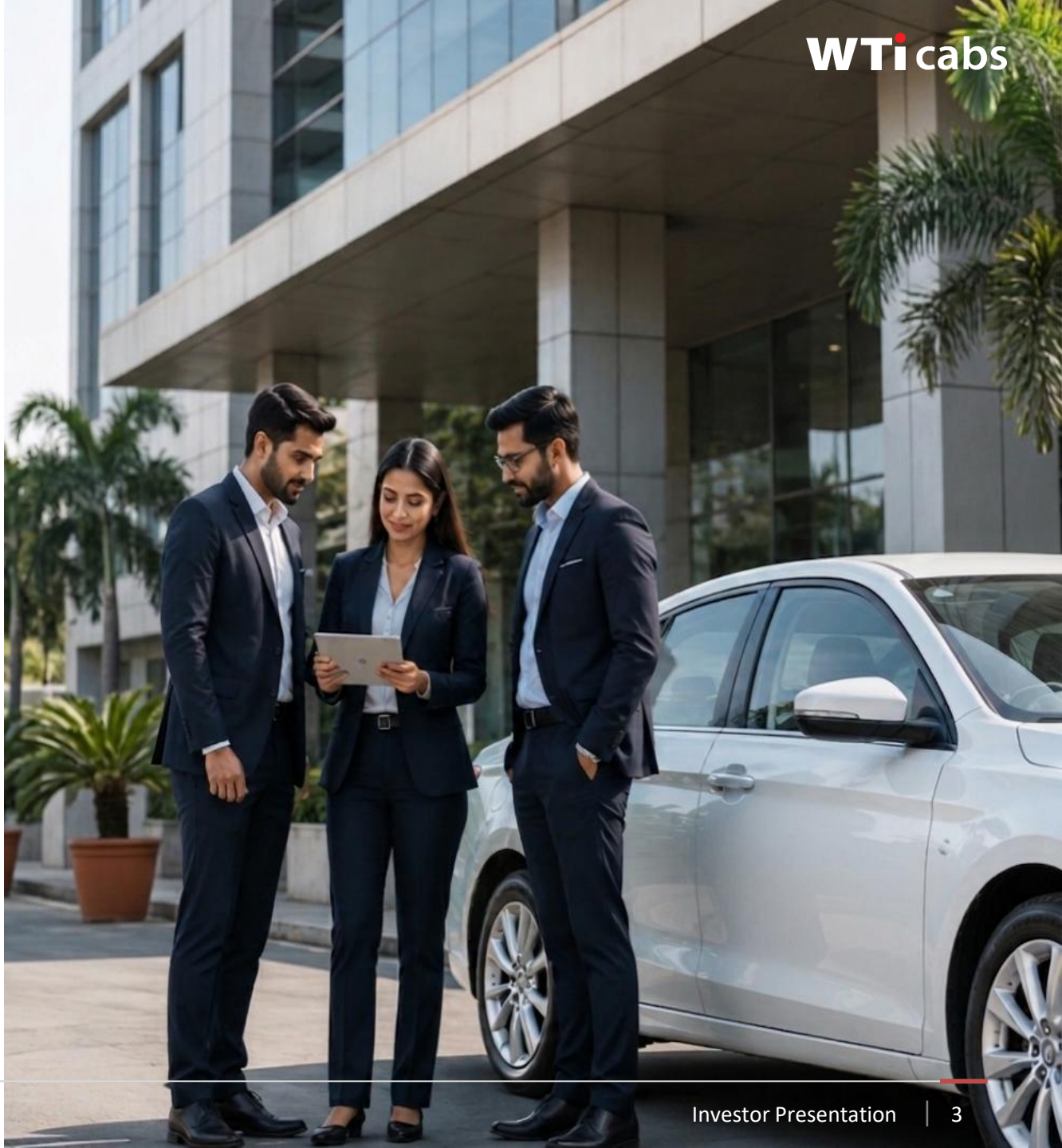
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About WTicabs



Wise Travel India Limited also known as **WTicabs**, embarked on its journey in 2009 with a vision to transform urban mobility across India. Founded with the aim to provide efficient workplace commute solutions for corporates, WTicabs quickly established itself as a leader in the field of corporate car rentals & employee transportation.

Our Mission

WTicabs will consistently deliver the highest quality of services to its clients with the best use of technology. WTicabs will support responsible, sustainable and profitable growth to deliver innovative services to its clients and offer great career opportunities to its employees and create value for all stakeholders

Our Vision

To be the largest and most respected player in "People Transportation" serving all ground transportation needs of our clients

Our Values

Sustainable

Robust

Frugal



Lead Management

Chief Executive Officer



Mr. Ashok Vashist

30+ years of experience in the corporate travel industry. Previously held senior roles at Carzonrent India, Autoriders International, Hertz, and Wheels International.

Managing Director



Mr. Vivek Laroia

34 years of experience in corporate travel. Drives strategic direction, policy formulation, and business growth across the company.

Whole Time Director



Mr. Manish Kumar Sharma

Finance professional with 21+ years of experience. Oversees financial operations with expertise in budgeting, forecasting, & cost optimization.

Director



Ms. Hema Bisht

20+ years in corporate and travel services. Specializes in team leadership, process optimization, and service excellence. Supported Alaska Airlines' entry into Northern India market.

Chief Financial Officer



Mr. Sameep Mittal

Chartered Accountant with 13+ years of experience. Key contributor at WTI since 2011, leading finance operations across all business units.

Company History

01

2009
-2011

Wise Travel India Limited

The Company was founded in 2009. From 2009-11, WTicabs managed the entire personal ground transportation movement Of XIX Commonwealth Games, 2010 In New Delhi



2012 2014

- ✓ Expanded operations to 7 major metropolitan cities, Acquired India Fleet, A Group Company Of Tran lease India Pvt. Ltd.
- ✓ Expanded The Car Rental Fleet Size to 2500+ Cabs. Acquired Wyn cabs, & Smart ride - A Coach Rental Company

02

2015

2015 2017

- ✓ Awarded The World's Greatest Leaders in 2015 In Ground Transport Category Asia & GCC In Dubai.
- ✓ Fleet Partner For World's Greatest Leader in 2017 Research By United Research Services In Singapore



2018 2020

- ✓ Embracing the future, 2018 marked our journey towards a sustainable vision with electric vehicles at its core.
- ✓ Rooted in social responsibility, we're proud of our women drivers' initiative, challenging norms and empowering lives.

2021 2023

- ✓ 2021 saw us move into smaller cities, taking our premium services beyond metropolitan cities. And soon after, the global stage beckoned.
- ✓ 2023 was set to be monumental. WTicabs goes global, launching in the vibrant heart of Dubai.
- ✓ With 17 dedicated airport counters, we're there for travelers at every step.

2024 2026

- ✓ Public Listing on NSE Emerge platform on 19th Feb 2024
- ✓ International Expansion : WTi Rent a Car LLC, a wholly-owned subsidiary, started in Dubai .
- ✓ WTi Mobility UK Ltd. Incorporated in UK
- ✓ WTi Fleet Providers Private Limited incorporated as wholly owned subsidiary

Ongoing

03



Business Overview



About WTicabs

Wise Travel India Ltd. is a leading B2B mobility platform delivering end-to-end transportation solutions for enterprises across India. Founded in 2009, the company has built a strong position in corporate mobility management, offering integrated solutions through a technology enabled and asset-light model . WTi operates with a focus on service reliability, scalability, and customized client solutions, catering to large corporates across industries — with a growing international presence in Dubai and London.

₹4,902 mn
H1 FY27 Revenue

₹566 mn
H1 FY27 EBITDA

₹187 mn
H1 FY27 PAT

H1-FY27

18,500+
Fleet size

850+
Clients

24/7
Call Centre



Our Services

FLEET SOLUTIONS

WTicabs delivers comprehensive fleet solutions tailored to corporate needs, ensuring efficient, reliable, & cost-effective commute for your business. Our dedicated fleet services are designed to streamline your corporate mobility, offering unmatched convenience & professionalism.



Corporate Car Rental Services



Employee Mobility Services



Project/Site Commute Services



Airport Pickup & Drop Services

WTicabs – Value Framework

Business Model

Client-centric, SLA-governed mobility services backed by integrated Business Continuity Planning (BCP) to ensure reliability, resilience, and zero-disruption operations.

Core Objective

Deliver customized, SLA-driven mobility solutions for corporate and retail clients with measurable performance outcomes.

Governance & SLA Compliance

Structured governance model with strict SLA adherence, proactive CRM engagement, and human-centric service design ensuring accountability and consistency.

Cost Efficiency & Optimization

Predictable, SLA-linked pricing model supported by data-driven routing optimization. Maximized output with controlled inputs — higher efficiency, lower operational waste.

Customer Experience & Safety

Real-time fleet intelligence, active monitoring, and rapid issue resolution. Strong safety architecture with enhanced protocols prioritizing women's safety.

Global Presence

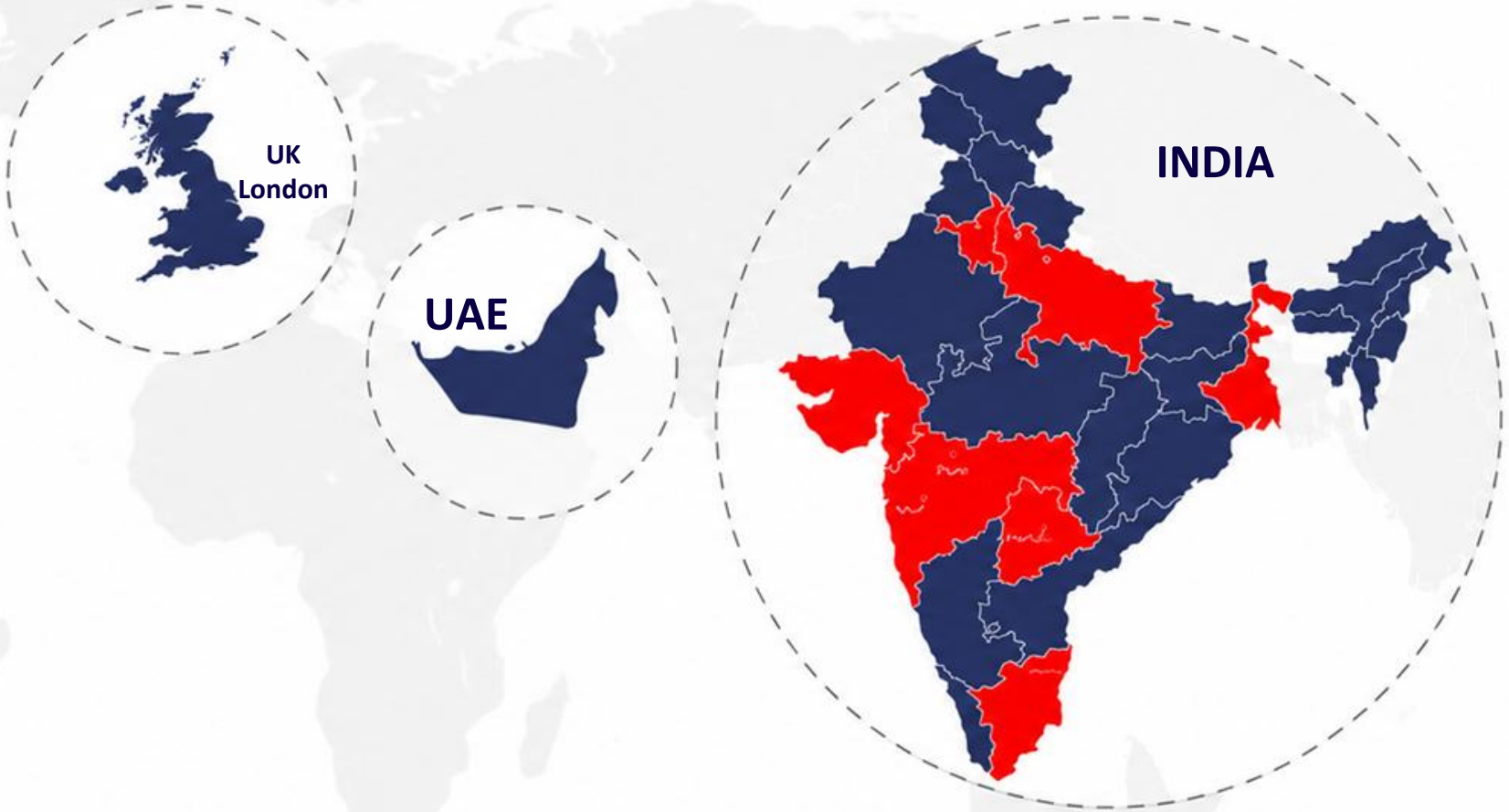
Pan-India Presence

Present across all states and union territories in India, with services in more than 250+ locations, followed by a growing global presence in UAE & London (UK).

18,500+
Vehicle Network

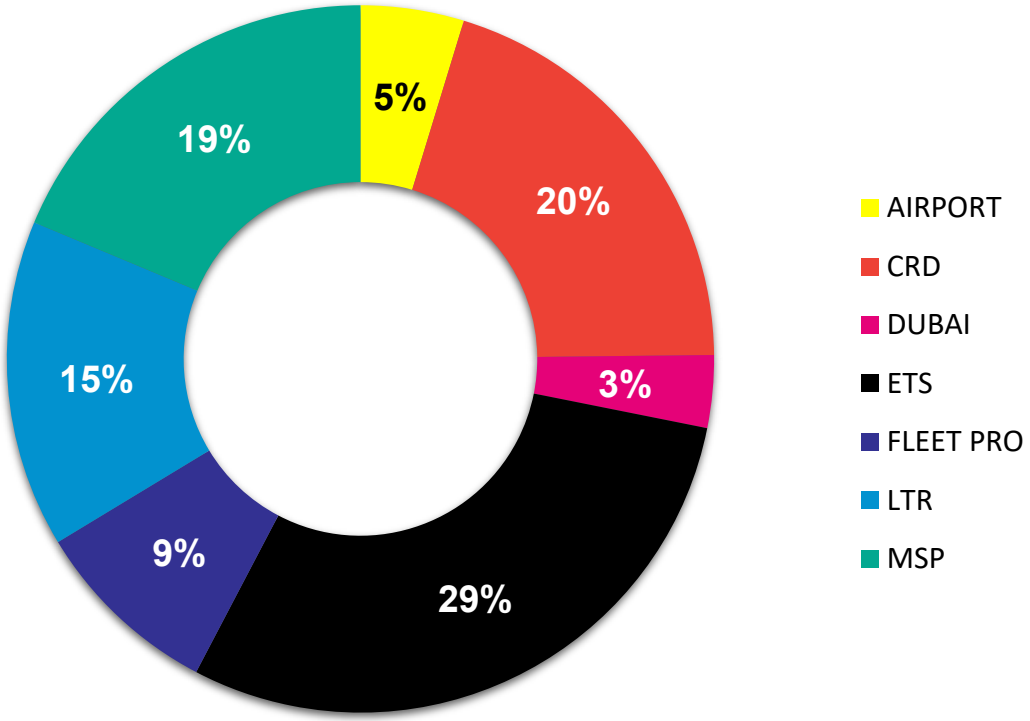
13%
Company Owned

87%
Vendor Operated

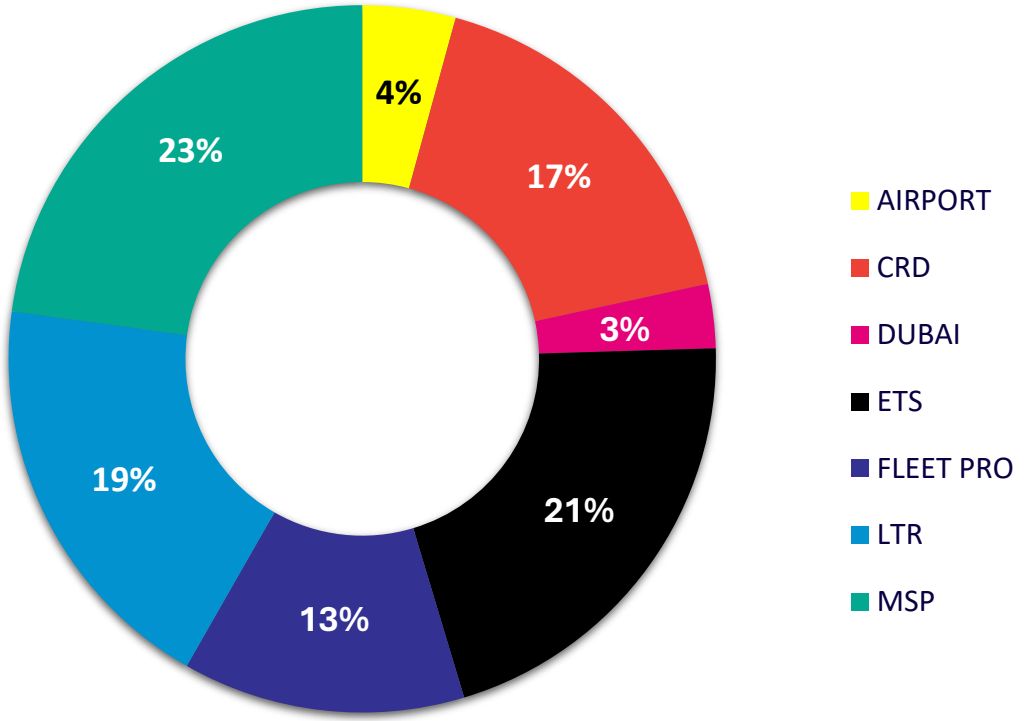


Revenue Breakup

Consolidated Revenue split by Business Segments



Revenue Breakup H1FY26



Revenue Breakup H1FY27

Financial Overview

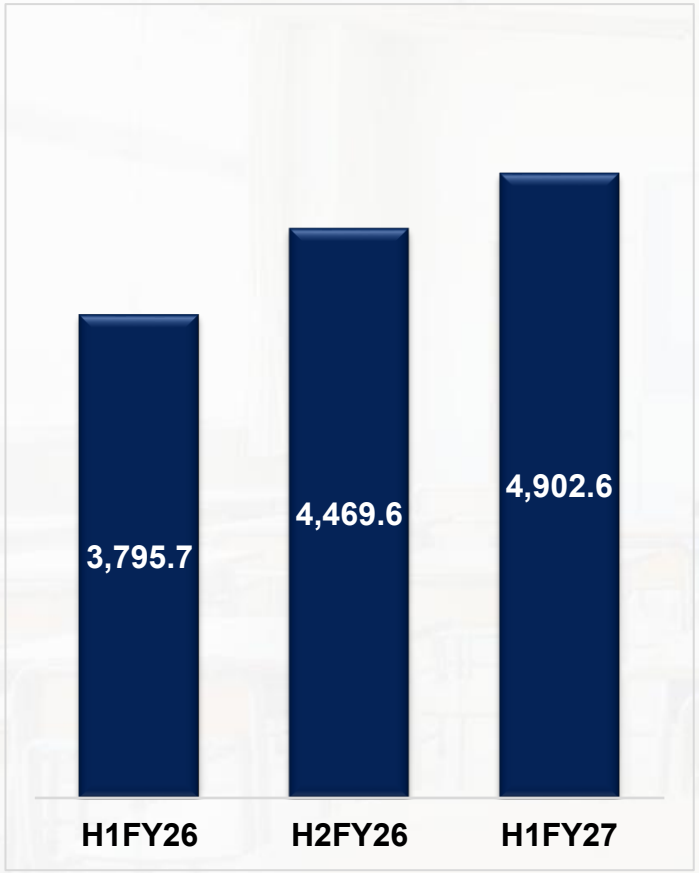


Half Yearly Income Statement (Consolidated)

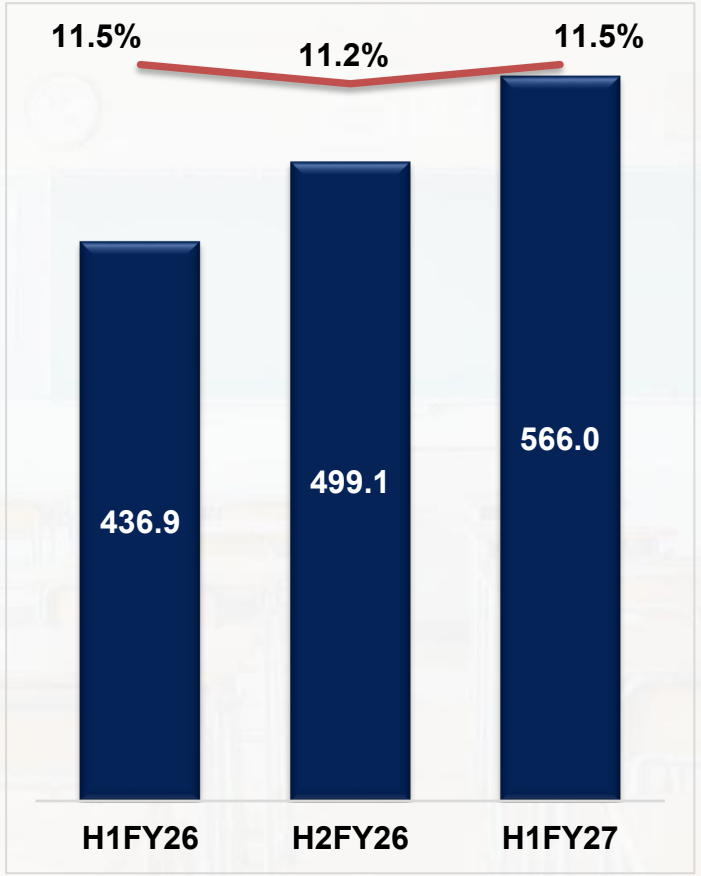
Particulars (Rs Mn)	H1FY27	H2FY26	H1FY26	YoY%
Net Sales	**4,902.6**	**4,469.6**	**3,795.7**	**29.2**
Total Expenditure	4,336.6	3,970.5	3,358.7	**29.1**
EBITDA	**566.0**	**499.1**	**436.9**	**29.5**
EBITDA Margin (%)	11.5%	11.2%	11.5%	+3bps
Other Income	37.2	24.3	31.1	19.6
Depreciation	270.9	261.0	211.6	28.0
EBIT	**332.4**	**262.3**	**256.5**	**29.6**
Interest	77.0	70.2	65.7	17.2
PBT	**255.4**	**192.1**	**190.8**	**33.8**
Tax	68.2	20.4	67.8	0.5
PAT	**187.2**	**171.7**	**123.0**	**52.2**
PAT Margin	3.8%	3.8%	3.2%	+58bps
EPS (Rs.)	**7.86**	**7.21**	**5.16**	**52.3**

Key Financials Highlights (Consolidated)

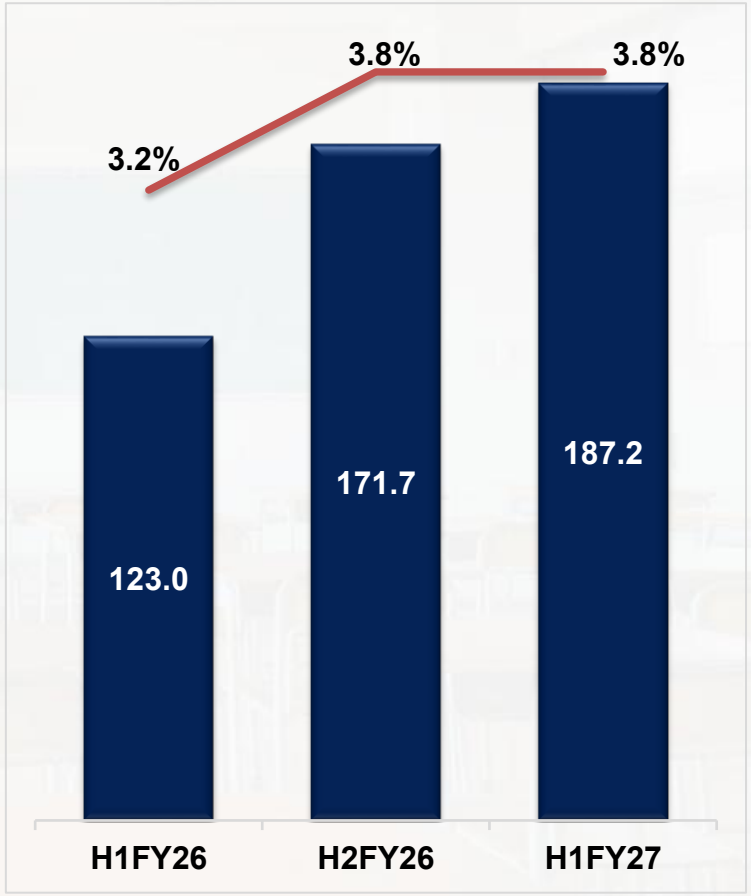
Revenue from Operations (INR Mn)



EBITDA (INR Mn)



PAT (INR Mn)

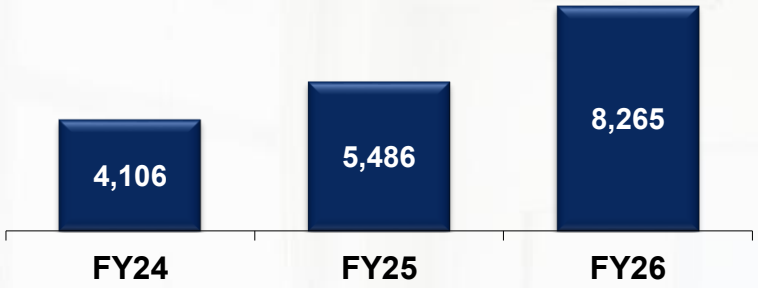


Consolidated Annual Income Statement

Particulars (INR Mn)	FY21	FY22	FY23	FY24	FY25	FY26
Net Sales	**422.7**	**886.2**	**2,496.0**	**4,106.0**	**5,485.9**	**8,265.3**
Total Expenditure	392.6	825.0	2,310.6	3,676.9	4,949.9	7,329.2
EBITDA	**30.1**	**61.2**	**185.4**	**429.1**	**536.0**	**936.0**
EBITDA Margin (%)	7.1%	6.9%	7.4%	10.5%	9.8%	11.3%
Other Income	18.0	10.9	3.8	40.6	58.8	55.4
Depreciation	19.9	16.1	36.3	116.0	215.6	472.6
EBIT	**28.2**	**56.0**	**152.9**	**353.6**	**379.3**	**518.9**
Interest	5.6	6.9	14.7	36.7	67.4	135.9
PBT	**22.5**	**49.2**	**138.2**	**317.0**	**311.8**	**383.0**
Profit Before Tax Margin (%)	5.3%	5.6%	5.5%	7.7%	5.7%	4.6%
Tax	4.8	11.6	34.9	79.0	78.4	88.3
PAT	**17.8**	**37.5**	**103.2**	**238.0**	**233.5**	**294.7**
Profit After Tax Margin (%)	4.2%	4.2%	4.1%	5.8%	4.3%	3.6%
EPS (Rs)	**1.09**	**2.31**	**32.69**	**13.10**	**9.80**	**12.38**

Key Annual Financials Highlights (Consolidated)

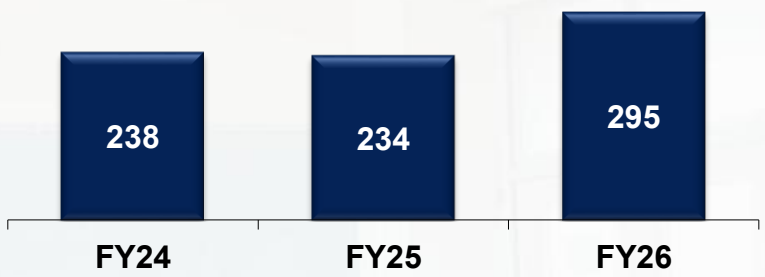
Revenue from Operations (INR Mn)



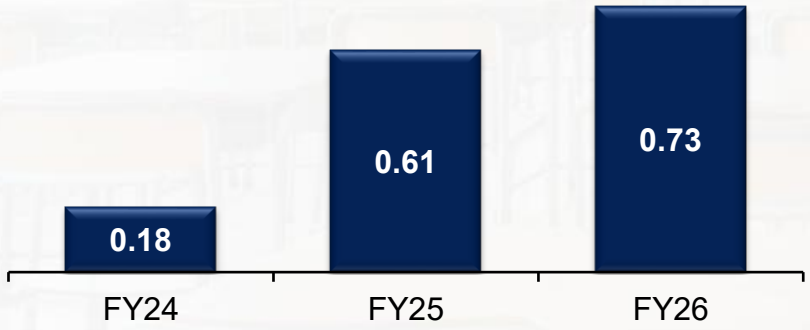
EBITDA (INR Mn)

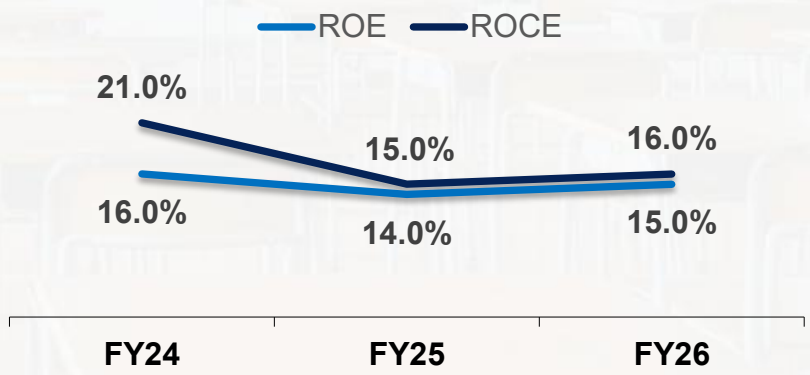


PAT (INR Mn)



Debt to Equity





Consolidated Annual Balance Sheet

Particulars (INR Mn)	FY26	H1FY27
Equity and Liabilities		
Shareholder's Fund		
Share Capital	238.1	238.1
Reserves & Surplus	1,776.3	1,963.9
Total Equity	**2,014.4**	**2,202.0**
Liabilities		
Non-current Liabilities		
Long-Term Borrowings	1,068.1	1,173.2
Other Long-Term Liabilities	71.0	66.3
Long term Provisions	5.7	9.3
Total Non-Current Liabilities	**1,144.7**	**1,248.9**
Current Liabilities		
Short-Term Borrowings	404.0	368.6
Trade Payables	1,096.0	1,327.6
Other Current Liabilities	318.0	338.3
Short-Term Provisions	11.3	13.2
Total Current Liabilities	**1,829.3**	**2,047.7**
Total Equity and Liabilities	**4,988.4**	**5,498.6**

Particulars (INR Mn)	FY26	H1FY27
Assets		
Non-Current Assets		
Property, Plant, Equipment & Intangible Assets		
- Property, Plant & Equipments	1,475.6	1,704.6
- Intangible Assets	0.1	0.1
- Goodwill		6.2
Non-Current Investments	130.1	180.1
Long Term Loans and Advances	53.6	23.9
Non Current Assets	149.2	315.9
Deferred Tax Assets	20.2	15.9
Total Non-Current Assets	**1,828.8**	**2,246.5**
Current Assets		
Trade Receivables	2,129.9	1,947.6
Cash & Cash Equivalents	682.0	953.4
Short Term Loans and Advances	208.3	236.4
Other Current Assets	139.5	114.8
Total Current Assets	**3,159.7**	**3,252.1**
Total Assets	**4,988.4**	**5,498.6**

The Way Ahead



Investment Highlights
Key Parameters



Key Growth Drivers and Strategic Priorities

WTicabs aims to attain a revenue CAGR of 35–40% through strategic investments, emphasizing Employee Transportation Services, Car Rental Services, & the consolidation of operations in 250+ cities, ultimately establishing a significant global presence.



Growth & Market Potential - Value Proposition

India's Corporate Car Rental industry (**INR 375 Bn**) is projected to reach **INR 700 Bn** by **2030 at 11%** annual growth, while the Employee Transportation industry (INR **3000 Bn**) is expected to grow to **INR 3600 Bn by 2030** at a **5.34%** CAGR, driven by expanding corporate, commercial, hospitality, & tourism sectors.



Healthy Financials

Since its inception in 2009, the company has delivered strong financial performance and is projected to attain 35–40% five-year CAGR driven by high customer acquisition and retention, supported by financial projections that underscore a sustained and healthy growth outlook.



Market Leadership

As one of India's most promising car rental companies, the firm is well-positioned to gain further market share, forge partnerships with leading global car rental brands, leverage strong relationships with 800+ corporate clients across industries, and expand its footprint globally as a growing Indian mobility leader.

Industry Evolution: From Asset Rental to Mobility Platform

India Surface Transport & Corporate Mobility

Structural Growth | Recurring Revenue | Margin Expansion



▪ Technology Enablement

- ✓ GPS, IoT & real-time fleet tracking
- ✓ App-based booking, automated billing & payments
- ✓ Route optimization → 10–20% fuel efficiency gains
- ✓ Predictive maintenance → reduced downtime

▪ EV Transition

- ✓ 30% EV penetration target by 2030 (policy driven)
- ✓ Lower operating cost per km
- ✓ Corporate ESG alignment driving EV demand

Pillars of Success – Unveiling Strength

Sustainability & ESG Integration

Accelerating EV adoption, emission transparency, and driver welfare initiatives aligned with enterprise ESG mandates.

Service Portfolio Expansion

Scaling high-margin verticals including corporate leasing, premium mobility, EV fleet solutions, and international operations.

Technology & Future-Ready Infrastructure

Investing in AI-led dispatch, predictive maintenance, smart pooling, & integrated mobility platforms to enable scalable growth.

Resource Productivity & Fleet Optimization

Improving fleet mix, utilization rates, and capital efficiency across owned and partner networks.



WTi cabs

THANK YOU

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