

January 27, 2026

Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East), Mumbai – 400 051

**Symbol: WEWORK**

Dear Sir/ Madam,

**Subject: Shareholders' letter – Q3 FY26**

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Shareholders' Letter of WeWork India Management Limited for the quarter ended December 31, 2025.

The Shareholders' Letter is also being hosted on the Company's website at <https://wework.co.in/investors-relations/shareholders-information/#analysts>.

You are requested to kindly take the above information on record.

Yours faithfully,

For **WeWork India Management Limited**

**Udayan Shukla**  
Company Secretary & Compliance Officer  
Membership No.: F11744

*Encl.: As above*

# WeWork India Shareholders' letter and financial results

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Q3 FY26  
January 27 2026

**wework**  
INDIA

# Disclaimer

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This Letter includes forward-looking statements. All statements other than statements of historical facts included in this Letter, including, without limitation, those regarding the Company's financial position, business strategy, plans, prospects and objectives of management for future operations (including development plans and objectives relating to the Company's products and services) are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the Company to be materially different from results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate, and must be read together with those assumptions. This could be due to risks or uncertainties associated with expectations with respect to, but not limited to, regulatory changes in the industry in which the Company operates and its ability to respond to them and the ability to successfully implement its strategy, growth and expansion. These forward-looking statements speak only as of the date of this letter. Past performance is not necessarily indicative of future performance. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current views of the Company on future events.

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The information in this Letter has not been independently verified and certain data contained in this Letter was obtained from various external data sources. The information and opinions contained in this Letter noted above are subject to change without notice. Certain figures contained in this Letter may have been rounded off for representation.



## From the CEO's desk

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Karan Virwani,  
MD & CEO, WeWork India

**Dear shareholders,**

While Q2 marked our public listing, Q3 affirms a far more powerful story, the exponential impact of compounding value across the WeWork India platform.

WeWork India now commands a massive network of over 1,00,000 members. This isn't just growth, it is undeniable proof of our essential role for enterprises, Global Capability Centres (GCCs), and India's fastest-growing companies. We are seeing a powerful convergence where our core engines, sales, operations, partnerships, and digital, are now creating a virtuous, self-reinforcing cycle.

Our momentum is evident across the business. The Managed Office segment, a true testament to our capital discipline, has scaled to over ₹500 Crs in annualised run-rate revenue in just two years. This explosive growth is powered by robust enterprise adoption and significant repeat demand from major occupiers.

A critical new growth frontier has been the systematic opening of the GCC funnel. Through strategic MoUs with key service providers and 'GCC-in-a-box' platforms, we have established a high-velocity, high-quality demand channel. This funnel is now dramatically accelerating our Request for Proposal (RFP) pipeline and boosting forward visibility, solidifying our position as the indispensable platform for global companies building and scaling in India.

Operationally, we are the strongest we have ever been. Portfolio occupancy and mature centre occupancy are at all-time highs, validating our disciplined real estate strategy and reflecting sustained, intense demand. This operational leverage is translating directly to the bottom line, driving strong EBITDA expansion, meaningful conversion to PAT, and significant cash flow generation.

The future is even more compelling. The thesis we outlined at listing, centred on adoption, scale, and monetisation, continues to play out well. RFP momentum remains strong, visibility into future demand is improving, and the key drivers for growth in the coming year are firmly in place.

As organisations rethink workplace strategies and India continues to attract global capital and talent, flexible workspaces are fast becoming essential infrastructure. This shift aligns naturally with where WeWork India is headed. We now enter the next phase of our journey as a structurally stronger business, with scale, improving unit economics, strong cash generation, and multiple levers for growth in place to deliver long-term value for our shareholders.

Thank you for your continued trust as we build what comes next.

Best regards,

A handwritten signature in black ink, appearing to read 'Karan Virwani'.

**Karan Virwani**  
MD & CEO, WeWork India

All numbers presented in this letter are IGAAP equivalent

## Q3 FY26 performance



### Key takeaways:

1. Over the last twelve months, we added 20.0k desks across existing and 11 new centres, covering 1.3 million sq. ft., representing a 19.8% YoY increase in capacity. Capacity additions accelerated meaningfully in Q3 FY26, with 7.1k desks added in the quarter alone (0.5 million sq. ft.), compared to ~5k desks added across H1 FY26. This reflects a deliberate acceleration in centre launches, with 78.9% of Q3 FY26 additions, 5.6k desks calibrated to coincide with go-live timelines for Managed Office deals that commenced at 100% occupancy.
2. Portfolio utilisation strengthened further despite the increase in capacity. Overall occupancy improved to 83.9% in Q3 FY26, up 370 bps QoQ from 80.2% in Q2 FY26 and 660 bps YoY from 77.3% in Q3 FY25. The mature portfolio of 106.4k desks operated at 86.6% occupancy, while the growth portfolio of 15.2k desks reached

<sup>1</sup> EBITDA is net of ESOP costs of ₹5.5 Crs

<sup>2</sup> PAT excludes impact of one-time exceptional cost of ₹4.3 Crs arising from change in Labour Codes

66.0%, reflecting faster stabilisation of new centres and sustained depth of demand across key micro markets.

3. We reported quarterly total revenue of ₹640.3 Crs in Q3 FY26, up 9.6% QoQ from ₹584.0 Crs in Q2 FY26 and 27.0% YoY from ₹504.0 Crs in Q3 FY25, driven by higher capacity, improving utilisation, and sustained pricing resilience. Desk sales in Q3 FY26 stood at ~12k, up 33.3% YoY from ~9k desks sold in Q3 FY25, while moderating sequentially from ~15k desks in Q2 FY26 reflecting typical seasonal patterns in commercial real estate during the festive period. On a year to date basis, desk sales reached 37.9k, up 40.9% YoY versus 26.9k desks in the corresponding period last year, underscoring the growing demand momentum.
4. Profitability continued to scale meaningfully. Post ESOP EBITDA for Q3 FY26 stood at ₹134.6 Crs (21.0%), up 13.7% QoQ from ₹118.4 Crs (20.3%) in Q2 FY26 and 47.6% YoY from ₹91.2 Crs (18.1%) in Q3 FY25. This reflects operating leverage translating into a 70 bps QoQ and 290 bps YoY expansion in EBITDA margins as the portfolio continues to mature.
5. Bottom line performance strengthened sharply, with PAT of ₹52.0 Crs (8.1%) in Q3 FY26, up 32.3% QoQ from ₹39.3 Crs (6.7%) in Q2 FY26 and 511.8% YoY from ₹8.5 Crs (1.7%) in Q3 FY25, highlighting the increasing conversion of operating gains into net profitability. At this current scale, we are the strongest performer across benchmarked peers in the flexible space industry.
6. Free Cash Flow from Operations increased to ₹203.8 Crs in Q3 FY26, up +113.7% QoQ from ₹95.4 Crs in Q2 FY26 and +119.3% YoY from ₹93.0 Crs in Q3 FY25. This scale of recurring free cash flow comfortably funds growth and capex through internal accruals, while continuing to generate significant surplus cash post capex. The business exhibits a robust and repeatable cash generation engine.
7. Return on Capital Employed continues to scale meaningfully, increasing to 32.6% in Q3 FY26, up +1,049 bps QoQ from 22.2% in Q2 FY26 and +1,531 bps YoY from 17.3% in Q3 FY25. We evaluate ROCE using a transparent, economically grounded framework, consistent with mature, operator-led brand businesses, designed to measure returns on the actual capital deployed. On this basis, our ROCEs are structurally superior, not only within the Indian flex workspace market but also relative to other real estate-linked, branded operator plays such as hospitals and hotels.

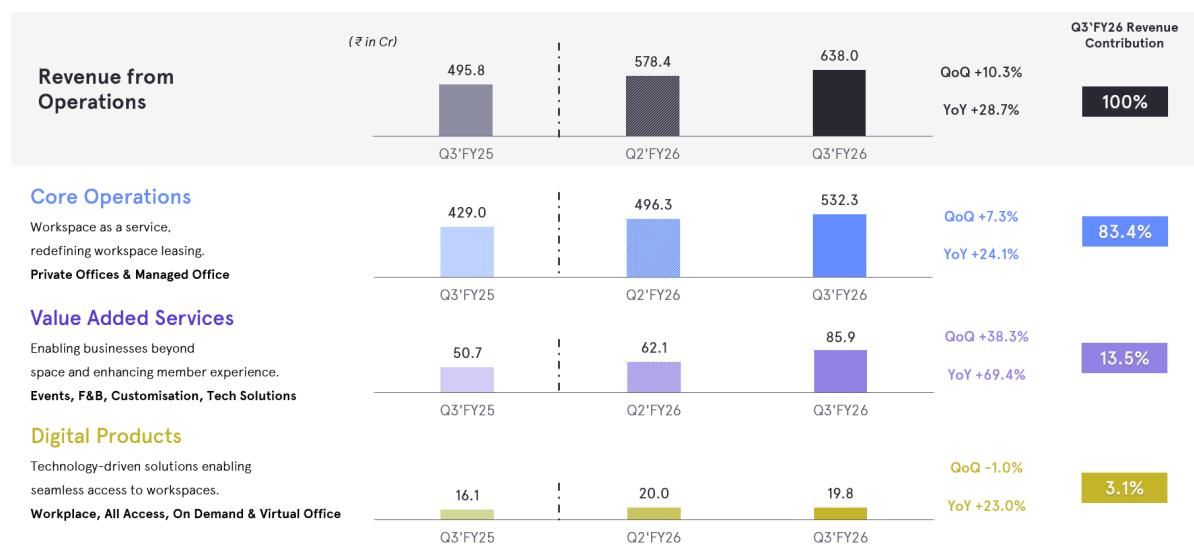
In the letter below, we address the key questions that we think investors might have.  
Please refer to Annexure A for the key financial metrics data.

## Q1. How was the overall business performance in Q3 FY26?

Below are the key takeaways from our Q3 FY26 business performance:

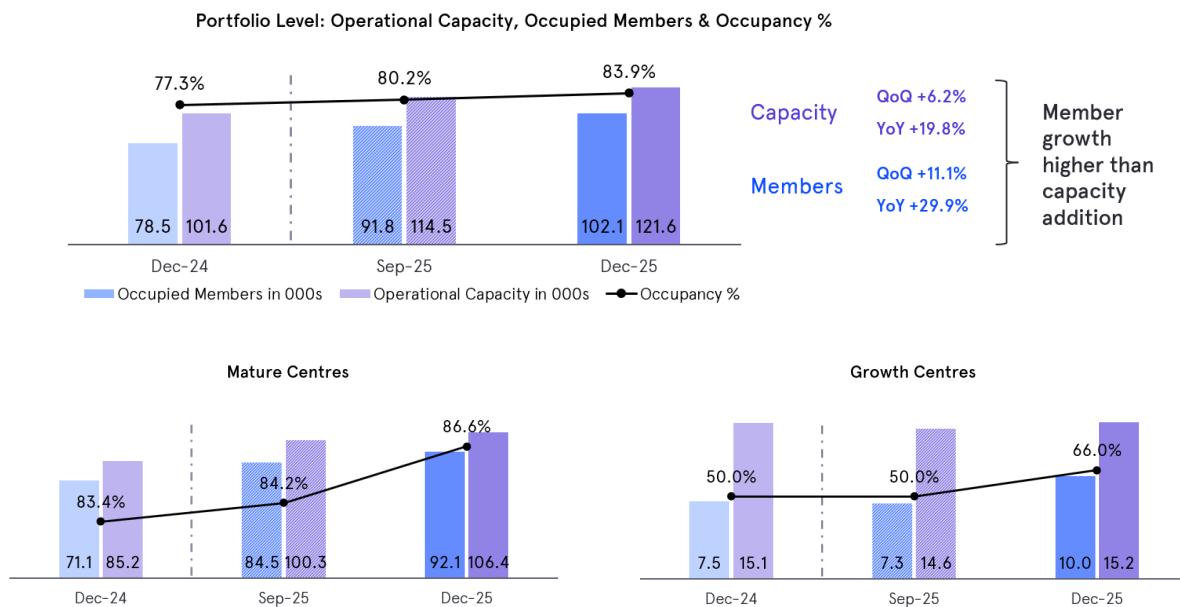
We added 20.0k desks over the last 12 months across existing and 11 new centres, representing a 19.8% YoY increase in capacity. During the same period, occupied desks (members) increased by 23.6k, a 29.9% YoY growth, taking portfolio occupancy to 83.9% as of Q3 FY26, reflecting demand meaningfully outpacing capacity addition. Notably, 7.1k desks were added in Q3 FY26 alone (0.5 million sq. ft.), exceeding the ~5.0k desks added across H1 FY26, driven by deliberate, demand-backed centre openings as Managed Office deals went live.

We delivered a strong operating quarter with broad-based growth across all revenue streams. Total revenue for Q3 FY26 stood at ₹640.3 Crs, up 9.6% QoQ from ₹584.0 Crs in Q2 FY26 and 27.0% YoY from ₹504.0 Crs in Q3 FY25. Revenue from operations stood at ₹638.0 Crs, up 10.3% QoQ and 28.7% YoY, marking a new quarterly high. Our revenue mix continues to reflect a well-balanced portfolio across core workspace, digital products, and value-added services.

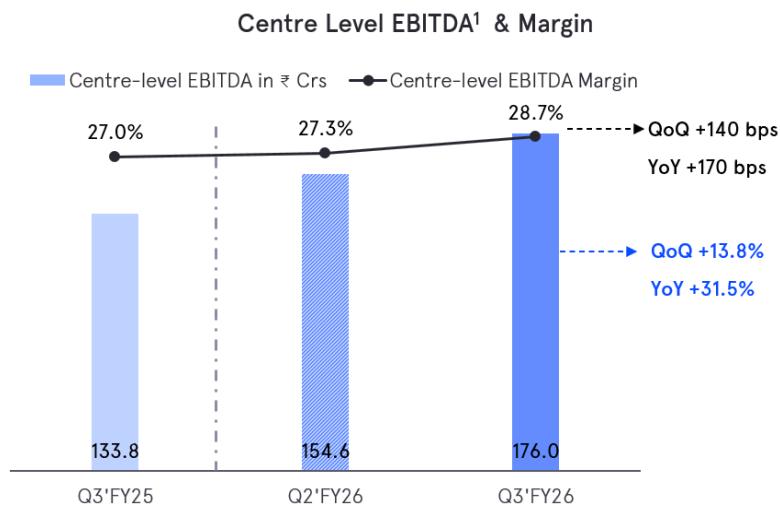


Pricing strength remained intact through the quarter. Including digital products and value-added services, our total revenue to rent multiple stood at 2.8x in Q3 FY26, consistent with 2.8 - 2.9x levels sustained over the year, and well above industry benchmarks. Excluding ancillary revenues, our net revenue to rent multiple remained stable at 2.6x on a YTD basis, displaying the durability of our core pricing power.

On the volume side, portfolio utilisation strengthened further. Overall occupancy improved to 83.9% in Q3 FY26, up 370 bps QoQ from 80.2% in Q2 FY26 and 660 bps YoY from 77.3% in Q3 FY25. The mature portfolio of 106.4k desks operated at 86.6% occupancy, improving by 240 bps QoQ from 84.2% in Q2 FY26 and 320 bps YoY from 83.4% in Q3 FY25, reflecting increased utilisation across stabilised centres. Meanwhile, the growth portfolio of 15.2k desks reached 66.0% occupancy, up from 50.0% in Q2 FY26 and Q3 FY25, highlighting faster stabilisation of new centres as recently added capacity ramped up.

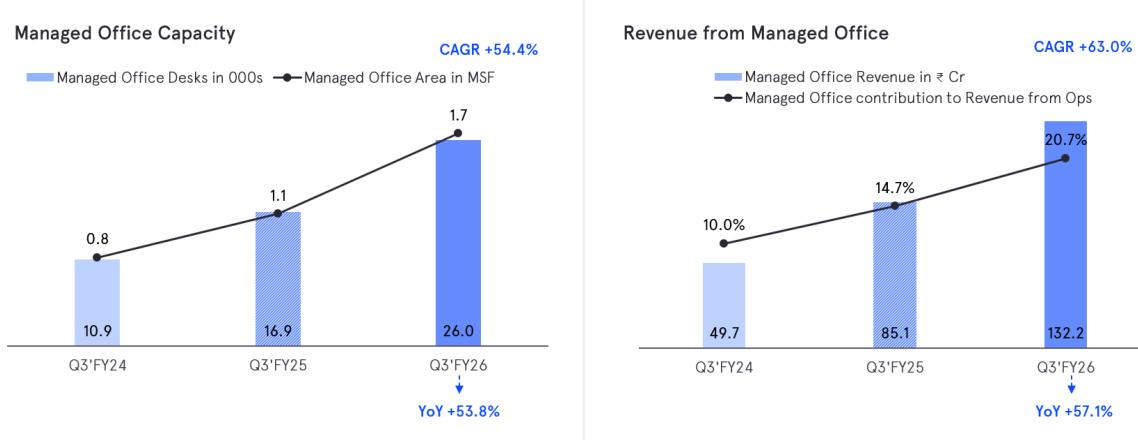


Profitability continued to scale as utilisation improved. Centre level EBITDA margins expanded to 28.7% in Q3 FY26, an increase of 140 bps QoQ from 27.3% in Q2 FY26 and 170 bps YoY from 27.0% in Q3 FY25, driven by operating leverage at higher utilisation levels.



After corporate costs and ESOPs, portfolio EBITDA for Q3 FY26 stood at ₹134.6 Crs, up 13.7% QoQ and 47.6% YoY, reflecting strong flow through from revenue growth. PAT for Q3 FY26 was ₹52.0 Crs, up 32.3% QoQ and 511.8% YoY, highlighting continued improvement in earnings conversion.

Managed Offices have decisively emerged as a core growth engine for the business. In just two years, their contribution to revenue from operations has more than doubled from 10% in Q3 FY24 to 21% in Q3 FY26, marking a clear and sustained mix shift. Over the same period, capacity scaled from 10.9k desks across 0.8 million sq. ft. to 26.0k desks spanning 1.7 million sq. ft., representing a 54.4% CAGR. This rapid scale-up reflects strong and accelerating enterprise adoption of bespoke, single-tenant, end-to-end workspace solutions.



## Q2. How should we think about your business model across Managed Offices and WeWork-branded workspaces, and how do these segments work together?

The way companies use office space is evolving. They no longer operate from a single, static format. Instead, they increasingly adopt a mix of workspace solutions - adjusting layouts, locations, and formats as teams scale, reorganise, or distribute. This shift toward multi-format, flexible consumption creates a structural advantage for operators that can support the full spectrum of workspace needs.

Even before our inception in 2017, we recognised a structural gap in India's office market, where access to Grade-A buildings and amenities was largely limited to large corporates, leaving smaller and mid-sized companies with limited employee headcount underserved.

Built on this insight, WeWork India was conceived to democratise access to premium workspaces without long-term commitments or upfront capital outlay.

In that sense, we have always operated across what the market today refers to as Managed Offices and flexible workspaces. Well before Managed Offices emerged as a standalone category, we were designing, building, and operating bespoke, single-client spaces at enterprise scale alongside multi-tenant WeWork-branded centres. For us, a Managed Office has a clear and disciplined definition: a back-to-back, demand-led lease, executed only after a specific enterprise requirement is identified, with supply created exclusively against committed demand. This ensures a direct 1:1 linkage between asset and client, reflecting a more rigorous, demand-first approach to Managed Offices.

Viewed through another lens, this discipline becomes even clearer. Clients occupying more than 300 desks with us account for ~45% of our revenue from operations. That only a subset of this demand is classified as Managed Offices is intentional, reflecting a far more exacting, demand-first definition than the market's broad use of the term.

Both formats operate at a meaningful scale today. As of Q3 FY26, Managed Offices account for 26.0k desks across 1.7 million sq. ft., contributing 20.7% of revenue from operations, while our WeWork-branded workspaces span 95.6k desks across 6.5 million sq. ft., contributing the remaining 79.3%.

The target customer profiles are distinct but interconnected. WeWork-branded workspaces primarily serve startups, MSMEs, project teams, and enterprises seeking speed, optionality, and distributed access. Managed Offices cater to larger enterprises and GCCs that want to retain brand identity and exclusivity while outsourcing the entire workspace lifecycle.

Importantly, these are not independent silos. In practice, companies often begin with flexible formats. As they scale or stabilise headcount, they adopt Managed Offices for specific teams or locations, while continuing to use WeWork-branded workspaces elsewhere. We see several enterprise clients using both formats concurrently, expanding within WeWork-branded workspaces for agility while anchoring core operations in Managed Offices.

This is where we are structurally differentiated. We serve the entire lifecycle of a company, from early-stage teams taking their first desks, to scaled enterprises and Fortune 500 clients occupying full buildings. As the only operator that straddles both formats at scale, we create value for clients by enabling them to combine the flexibility of WeWork spaces with offices that are custom-built to their identity, all delivered on a single platform through a single partner. Our ability to seamlessly support this evolution, across cities and formats, positions us as the backbone of workspace growth in India, rather than a point solution for a single segment.

As office needs continue to evolve, driven by talent dynamics, hybrid work, and cost discipline, we remain future-ready by design, operating at the intersection of flexibility, scale, and enterprise-grade execution.

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### Q3. How do unit economics and return profiles compare between Managed Offices and WeWork-branded workspaces?

Managed Offices and WeWork-branded workspaces are structurally different formats, and their unit economics must first be compared on a fully utilised basis before considering occupancy risk.

At 100% occupancy, Managed Offices and WeWork-branded centres operate at comparable centre-level EBITDA margins of 40-44%, reflecting similar gross operating efficiency at steady state.

The difference lies in how each format reaches and sustains that utilisation. Managed Offices commence operations at 100% occupancy from day one, given the direct linkage between supply and a committed enterprise client. WeWork-branded workspaces, by design, ramp utilisation over time; once centres cross breakeven occupancy of ~55%, incremental revenue carries very high operating leverage, with EBITDA flow-through approaching ~90% as centres reach mature utilisation levels. With mature WeWork-branded workspaces operating at 83.4% occupancy, utilisation is already well beyond breakeven and into the high operating-leverage phase, materially reducing residual utilisation risk.

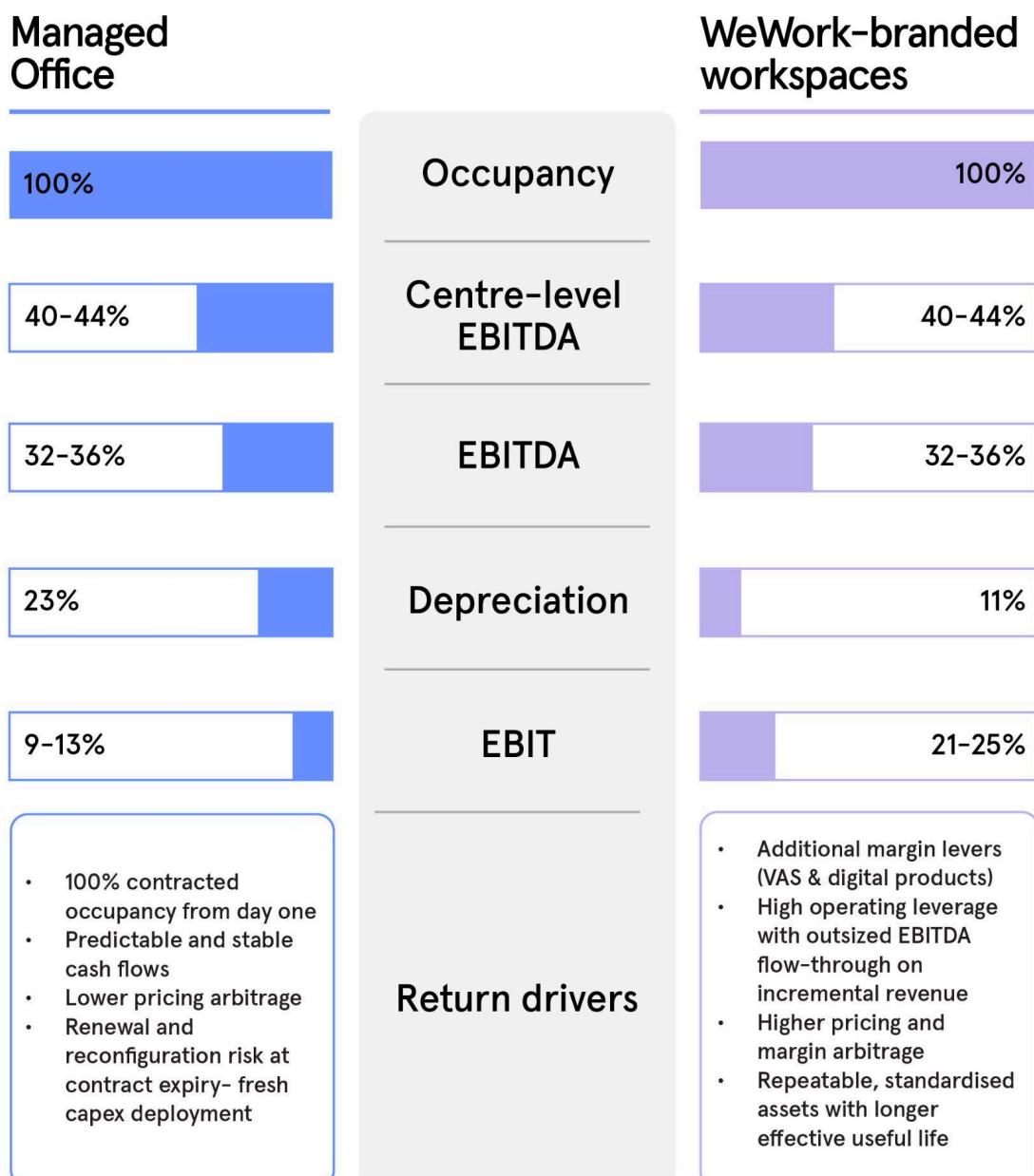
After adjusting for ~8% corporate overheads, comparable corporate EBITDA margins for both Managed Offices and WeWork-branded workspaces are in the range of 32-36%. The true divergence emerges at the EBIT level, driven by fundamentally different depreciation economics.

In Managed Offices, depreciation is a real economic cost. Spaces are highly bespoke and client-specific, with typical 4-5 year lock-in. While capex is recovered over the lock-in, the customised nature of these assets introduces renewal and reconfiguration risk, often requiring reinvestment. As a result, depreciation on an economic, lock-in-adjusted basis to evaluate true return efficiency, is ~23%, yielding an EBIT margin of 9-13%.

In contrast, WeWork-branded workspaces benefit from proprietary, standardised design, allowing the same space to be resold across multiple customer cycles with limited refurbishment. While the economic useful life extends to ~14 years, we conservatively assume a ~9-year useful life in our books, resulting in lower depreciation of ~11% and a higher EBIT margin of 21-25%.

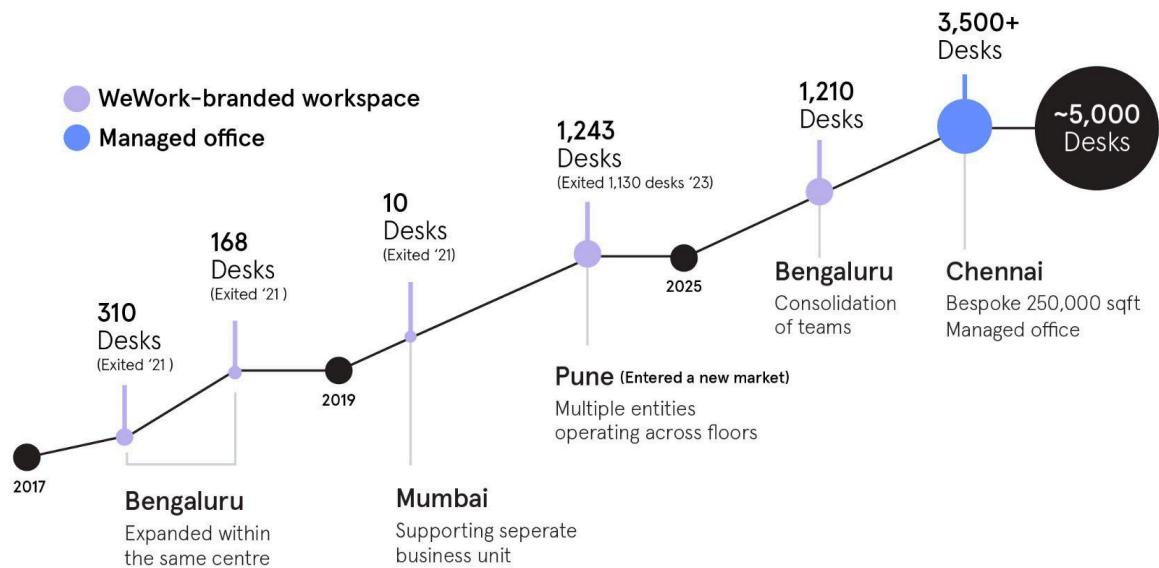
Beyond core workspace economics, WeWork-branded workspaces also benefit from incremental monetisation levers that are structurally absent in Managed Offices. Value-added services (currently ~13% of core revenue) and digital products (currently ~4%) flow through at high margins on an already absorbed cost base, driving disproportionate EBITDA expansion over time.

In summary, Managed Offices provide immediate scale and certainty, while WeWork-branded workspaces deliver superior long-term return compounding through operating leverage, asset repeatability, longer effective useful life, and incremental monetisation making it a structurally higher-margin return engine within the portfolio.

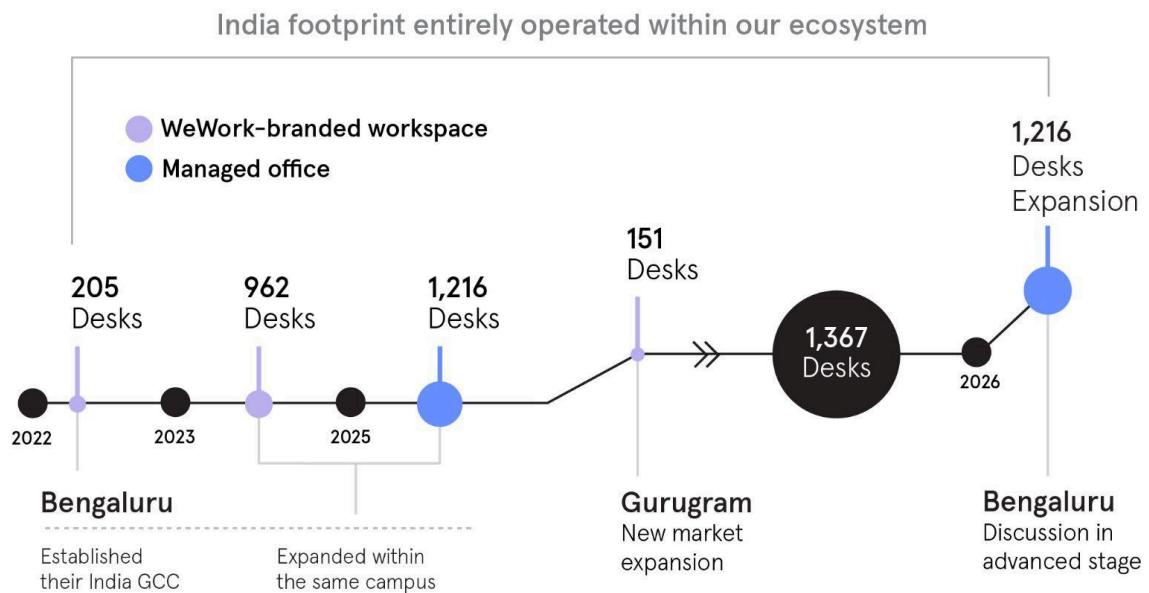


# Evolving enterprise needs, delivered at scale

1. Journey of a Fortune 500, global platform-led technology leader. Multiple growth and business cycles. Nearly a decade of 10x scale across cities and formats:



**2. The partner of choice for one of the largest Global Accounting and Consulting Firm's entire India GCC setup and ongoing expansion:**



## Annexure A

### Reported financial performance (Consol) | Ind AS to IGAAP equivalent reconciliation:

Particulars	Q3 FY26			Q2 FY26			Q3 FY25		
	Reported Ind AS	Ind AS adjustment	IGAAP Equivalent	Reported Ind AS	Ind AS adjustment	IGAAP Equivalent	Reported Ind AS	Ind AS adjustment	IGAAP Equivalent
Revenue from operations	634.1	3.9	638	574.7	3.7	578.4	491.7	4.1	495.8
Finance and Other Income	9.7	(7.4)	2.3	10.8	(5.2)	5.6	16.7	(8.5)	8.2
<b>Total Revenue</b>	<b>643.8</b>	<b>(3.5)</b>	<b>640.3</b>	<b>585.5</b>	<b>(1.5)</b>	<b>584.0</b>	<b>508.4</b>	<b>(4.4)</b>	<b>504.0</b>
Operating and Other expenses	226.6	279.1	505.7	194.6	271.0	465.6	180.4	232.4	412.8
<b>EBITDA</b>	<b>417.2</b>	<b>(282.6)</b>	<b>134.6</b>	<b>390.9</b>	<b>(272.5)</b>	<b>118.4</b>	<b>328.0</b>	<b>(236.8)</b>	<b>91.2</b>
Depreciation and amortisation - Pure Fit outs incl finance lease	67.1	1.6	68.7	62.6	1.9	64.5	53.5	2.1	55.6
Depreciation and amortisation - ROU asset	178.5	(178.5)	0	168.6	(168.6)	0	151.4	(151.4)	0
<b>EBIT</b>	<b>171.6</b>	<b>(105.7)</b>	<b>65.9</b>	<b>159.7</b>	<b>(105.8)</b>	<b>53.9</b>	<b>123.1</b>	<b>(87.5)</b>	<b>35.6</b>
Finance costs - Borrowings & Others	23.5	(9.6)	13.9	21.2	(9.1)	12.1	51.9	(25.4)	26.5
Finance costs - Interest on Finance lease liability	2	0	2	2.2	0	2.2	1.0	0	1.0
Finance costs - Interest on ROU Lease liability	126.8	(126.8)	0	129.9	(129.9)	0	107.0	(107.0)	0
Profit / (Loss) before share of profit/ (loss) in associate, exceptional item and tax for the period	19.3	30.7	50	6.5	33.2	39.7	(36.8)	44.9	8.1
Share of profit/ (loss) in associate	1.8	0	1.8	(0.3)	0	(0.3)	(0.2)	0	(0.2)
Profit / (Loss) before exceptional item and tax for the period	21.1	30.7	51.8	6.2	33.2	39.4	(37)	44.9	7.9
Exceptional item	(4.3)	0	(4.3)	0	0	0	(45.9)	45.9	0
Profit / (Loss) before tax for the period	16.8	30.7	47.5	6.2	33.2	39.4	(82.9)	90.8	7.9
Current Tax / Deferred tax	0	(0.2)	(0.2)	(0.2)	0.3	0.1	0.1	(0.7)	(0.6)
Profit / (Loss) after tax for the period	16.8	30.9	47.7	6.4	32.9	39.3	(83.0)	91.5	8.5
<b>EBITDA Margin</b>	<b>64.8%</b>		<b>21.0%</b>	<b>66.8%</b>		<b>20.3%</b>	<b>64.5%</b>		<b>18.1%</b>
Profit / (Loss) after tax for the period, before exceptional item			<b>52.0</b>						
<b>PAT Margin</b>			<b>8.1%*</b>						<b>1.7%</b>

- The Tax considered under IGAAP equivalent is only for subsidiaries, on a standalone basis we have a tax shield in the form of business loss and unabsorbed depreciation totalling to Rs 1,302 Crs as of March-25.
- PAT margin under IGAAP equivalent excludes impact of Exceptional item for the respective periods.

### Tracing rent cost paid to Landlords from CF:

Lease liability cost reconciliation in ₹ Cr	Q3'FY25	Q2'FY26	Q3'FY26
Payment of principal portion of lease liabilities	223.3	119.3	138.2
Interest paid on lease liabilities	118.7	132.0	128.9
<b>Total payment + interest on lease liabilities from cash flow statement</b>	<b>342.0</b>	<b>251.3</b>	<b>267.1</b>
Rent paid to Landlords (A)	209.9	245.6	262.4
Principal + Interest payout on Finance Lease (B)	132.1	5.7	4.7
<b>Total A + B</b>	<b>342.0</b>	<b>251.3</b>	<b>267.1</b>

## Contact

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**Mr. Vinayak Parameswaran**, Chief Investment Officer

investor.relations@wework.co.in

**Mr. Udayan Shukla**, Company Secretary & Compliance Officer

cswwi@wework.co.in | +9188845 64500 | wework.co.in

**Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

**Review Report to  
The Board of Directors  
WeWork India Management Limited**

1. We have reviewed the accompanying statement of unaudited standalone financial results of WeWork India Management Limited (the "Company") for the quarter and nine months ended December 31, 2025 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, ("Ind AS 34") Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



# **S.R. BATLIBOI & ASSOCIATES LLP**

Chartered Accountants

5. The Statement includes the results for the quarter and nine months ended December 31, 2024 which have not been subject to review or audit by us or by any other auditor and are approved by the Company's Board of Directors.

For S.R. Batliboi & Associates LLP  
Chartered Accountants  
ICAI Firm registration number: 101049W/E300004



per Nikunj Jayendra Shah  
Partner  
Membership No.: 222345



UDIN: 262223450LQISH8659

Place: Bengaluru  
Date: January 27, 2026

# wework

INDIA

WeWork India Management Limited

(formerly known as WeWork India Management Private Limited)

CIN: L74999KA2016PLC093227

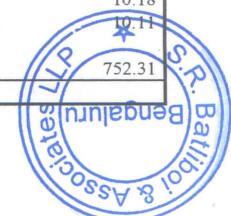
Regd Office: 6th Floor, Prestige Central

36, Infantry Road, Shivaji Nagar Bengaluru 560 001, Karnataka, India

Statement of unaudited Standalone Financial Results for the quarter and nine months ended December 31, 2025

(Rs. in Million)

Sl No.	Particulars	Quarter ended			Nine months ended		Year ended March 31, 2025
		December 31, 2025 (Unaudited)	September 30, 2025 (Unaudited)	December 31, 2024 (Unaudited) (Refer Note 1)	December 31, 2025 (Unaudited)	December 31, 2024 (Unaudited) (Refer Note 1)	
1	<b>Income</b>						
	Revenue from operations	6,319.33	5,730.30	4,900.56	17,389.17	14,061.76	19,418.10
	Other income	31.04	5.23	41.26	42.18	253.72	282.52
	Finance income	65.48	102.67	125.67	265.63	338.58	463.31
	<b>Total income</b>	<b>6,415.85</b>	<b>5,838.20</b>	<b>5,067.49</b>	<b>17,696.98</b>	<b>14,654.06</b>	<b>20,163.93</b>
2	<b>Expenses</b>						
	Sub-contracting cost	82.88	-	-	118.90	-	144.07
	Employee benefits expense	502.49	473.25	422.33	1,439.14	1,159.80	1,521.70
	Impairment loss	-	-	2.44	-	9.99	9.99
	Finance costs	1,523.25	1,531.78	1,599.26	4,419.17	4,500.03	5,978.56
	Depreciation and amortisation expense	2,453.53	2,309.24	2,060.99	6,995.42	5,996.95	8,226.71
	Operating expenses	1,439.06	1,275.71	1,154.76	4,026.61	3,439.42	4,681.25
	Other expenses	221.06	174.35	204.90	576.37	509.97	691.38
	<b>Total expenses</b>	<b>6,222.27</b>	<b>5,764.33</b>	<b>5,444.68</b>	<b>17,575.61</b>	<b>15,616.16</b>	<b>21,253.66</b>
3	<b>Profit / (Loss) before exceptional item and tax for the period / year (1-2)</b>	<b>193.58</b>	<b>73.87</b>	<b>(377.19)</b>	<b>121.37</b>	<b>(962.10)</b>	<b>(1,089.73)</b>
4	Exceptional item (Refer Note 3 & 4)	(42.94)	-	(459.06)	(42.94)	(459.06)	(459.06)
5	<b>Profit / (Loss) before tax for the period / year (3+4)</b>	<b>150.64</b>	<b>73.87</b>	<b>(836.25)</b>	<b>78.43</b>	<b>(1,421.16)</b>	<b>(1,548.79)</b>
6	<b>Tax expense</b>						
	Current tax charge	-	-	-	-	-	-
	Deferred tax (credit) / charge	-	-	-	-	(2,351.63)	(2,853.82)
	<b>Total tax expense</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(2,351.63)</b>	<b>(2,853.82)</b>
7	<b>Profit / (Loss) for the period / year (5-6)</b>	<b>150.64</b>	<b>73.87</b>	<b>(836.25)</b>	<b>78.43</b>	<b>930.47</b>	<b>1,305.03</b>
	<b>Other comprehensive income / (loss) (OCI)</b>						
	Items that will not be reclassified to profit or loss in subsequent periods/years:						
	Re-measurement (loss) / gain on defined benefit plans	(2.71)	0.89	(5.13)	(6.13)	(9.22)	(7.82)
	Income tax effect on above credit / (charge)	-	(1.08)	-	-	-	1.97
8	<b>OCI for the period / year (net of tax)</b>	<b>(2.71)</b>	<b>(0.19)</b>	<b>(5.13)</b>	<b>(6.13)</b>	<b>(9.22)</b>	<b>(5.85)</b>
9	<b>Total comprehensive income / (Loss) for the period / year (7+8)</b>	<b>147.93</b>	<b>73.68</b>	<b>(841.38)</b>	<b>72.30</b>	<b>921.25</b>	<b>1,299.18</b>
10	<b>Paid-up equity share capital (Face Value of Rs.10/- per share)</b>	1,340.23	1,340.23	904.30	1,340.23	904.30	1,340.23
11	<b>Earnings/(Loss) per equity share</b> [Nominal value of share Rs. 10/- per share] (Not Annualised for the period)						
	Basic (Rs. per share)	1.13	0.55	(6.61)	0.59	7.35	10.18
	Diluted (Rs. per share)	1.10	0.55	(6.61)	0.56	7.33	7.52.31
12	<b>Other equity</b>	-	-	-	-	-	-



**Notes to the standalone financial results :**

- 1 The above unaudited standalone financial results of WeWork India Management Limited (the "Company") for the quarter and nine months ended December 31, 2025, is drawn in accordance with the Regulation 33 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, which was reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on January 27, 2026 and were subjected to limited review by the Statutory Auditors of the Company.

Further, the figures for quarter and nine months ended December 31, 2024 as reported in these unaudited standalone financial results have been approved by the Board of Directors but have not been subjected to review or audit by the statutory auditors.

- 2 These unaudited standalone financial results has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33, Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 3 During the year ended March 31, 2025, the Company has prepaid outstanding Non-Convertible Debentures before the term of the Debentures. On prepayment of Debentures, the differential value between the books and the amount prepaid amounting to Rs. 459.06 million is accounted through the standalone statement of profit and loss. The Company has considered such expense as exceptional item and disclosed separately in the standalone statements of profit and loss.
- 4 On November 21, 2025, the Government of India has notified four Labour Codes - the Code on Wages, 2019, the Industrial Relations Code, 2020, the Code on Social Security, 2020 and the Occupational Safety, Health and Working Conditions Code, 2020 ("Labour Codes"), which consolidate twenty-nine existing labour laws. The Ministry of Labour and Employment published draft Central Rules and FAQs to enable assessment of the financial impact due to changes in regulations. The Company has assessed the financial implications of these changes which has resulted in estimated one time increase in provision for employee benefits of the Company amounting to Rs. 42.94 million and the same has been recognized as an exceptional item in the Statement of unaudited standalone financial results for the period ended December 31, 2025. The Government of India is in the process of notifying related rules to the Labour Codes and impact of these will be evaluated and accounted for in accordance with applicable accounting standards in the period in which they are notified.
- 5 During the quarter ended December 31, 2025: The Company has completed its IPO comprising offer for sale of 46,296,296 equity shares of face value of Rs. 10 each aggregating to Rs. 29,996.43 million (which comprises of 59,523 number of equity shares offered to employees at premium of Rs. 578 per equity share and balance 46,236,773 number of equity shares offered at premium of Rs. 638 per equity share). The total proceeds on account of offer for sale is Rs. 29,996.43 million. The Company's equity shares were listed on the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) on October 10, 2025.
- 6 During the quarter and nine months ended December 31, 2025, the Company has granted Nil and 575,561 Employee Stock Options respectively to eligible employees under the Employee Stock Option Plan 2018 ("ESOP 2018"), as approved by Nomination and Remuneration Committee.
- 7 The Company is primarily engaged in the business of managed workspace provider and provision for allied services which falls within a single reportable segment as the Board of Directors being the Chief Operating Decision Maker ('CODM') of the Company views the entire business activities as managed workspace provider. Accordingly, there are no additional disclosures to be furnished in accordance with the requirements of Ind AS 108- Operating Segments with respect to single reportable segment. Further, the operations of the Company are domiciled in India and therefore there are no reportable geographical segment. The Company does not have any single external customer contributing to 10% or more of the Company's revenue.

**For and on behalf of Board of Directors**

WeWork India Management Limited (formerly known as WeWork India Management Private Limited)



**Karan Virwani**

Managing Director and Chief Executive Officer  
DIN: 03071954

Place: Bengaluru  
Date: January 27, 2026



**Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

**Review Report to  
The Board of Directors  
WeWork India Management Limited**

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of WeWork India Management Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its associate for the quarter and nine months ended December 31, 2025 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, ("Ind AS 34") "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Master Circular issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.



# **S.R. BATLIBOI & ASSOCIATES LLP**

Chartered Accountants

4. The Statement includes the results of the following entities:

<b>Sl.No</b>	<b>Name of Entities</b>
<b>A)</b>	<b>Holding Company</b>
1	WeWork India Management Limited
<b>B)</b>	<b>Subsidiaries</b>
1	WW Tech Solutions India Private Limited
2	Zoapi Innovations Private Limited
<b>C)</b>	<b>Associate</b>
1	MyHQ Anarock Private Limited

5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

6. The Statement includes the results for the quarter and nine months ended December 31, 2024 respectively which have not been subject to review or audit by us or by any other auditor and are approved by the Company's Board of Directors.

7. Other Matters

The accompanying Statement includes the unaudited interim financial results and other financial information, in respect of:

- 2 subsidiaries, whose unaudited interim financial results include total revenues of Rs. 62.33 million and Rs. 26.66 million, total net profit after tax of Rs. 3.29 million and Rs. 1.88 million, total comprehensive income of Rs. 3.33 million and Rs. 1.93 million, for the quarter ended December 31, 2025 and nine months ended on that date respectively, as considered in the Statement which have been reviewed by their respective independent auditors.
- 1 associate, whose unaudited interim financial results include Group's share of net profit of Rs. 17.98 million and Rs. 11.79 million and Group's share of total comprehensive income of Rs. 17.55 million and Rs. 11.06 million for the quarter ended December 31, 2025 and nine months ended on that date respectively, as considered in the Statement whose interim financial results and other financial information have been reviewed by its respective independent auditor.



# **S.R. BATLIBOI & ASSOCIATES LLP**

Chartered Accountants

The independent auditor's review reports on interim financial information/ financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and associate is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement in respect of matters stated in para above is not modified with respect to our reliance on the work done and the reports of the other auditors.

For S.R. Batliboi & Associates LLP  
Chartered Accountants  
ICAI Firm registration number: 101049W/E300004



per Nikunj Jayendra Shah  
Partner  
Membership No.: 222345



UDIN: 26222345ZDOWB M6273

Place: Bengaluru  
Date: January 27, 2026

# wework

INDIA

WeWork India Management Limited  
(formerly known as WeWork India Management Private Limited)

CIN: L74999KA2016PLC093227  
Regd Office: 6th Floor, Prestige Central  
36, Infantry Road, Shivaji Nagar Bengaluru 560 001, Karnataka, India

Statement of unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2025

(Rs. in Million)

Sl No.	Particulars	Quarter ended			Nine months ended		Year ended
		December 31, 2025	September 30, 2025	December 31, 2024	December 31, 2025	December 31, 2024	March 31, 2025
		(Unaudited)	(Unaudited)	(Unaudited) (Refer Note 1))	(Unaudited)	(Unaudited) (Refer Note 1))	(Audited)
1	<b>Income</b>						
	Revenue from operations	6,341.05	5,747.02	4,916.58	17,441.17	14,098.44	19,492.11
	Other income	31.04	5.24	41.26	42.19	253.72	282.52
	Finance income	66.08	103.16	125.87	267.36	339.15	465.38
	<b>Total income</b>	<b>6,438.17</b>	<b>5,855.42</b>	<b>5,083.71</b>	<b>17,750.72</b>	<b>14,691.31</b>	<b>20,240.01</b>
2	<b>Expenses</b>						
	Sub-contracting cost	82.88	-	-	118.90	-	144.07
	Cost of materials consumed	5.48	4.05	10.53	13.30	23.41	27.44
	Employee benefits expense	517.50	483.53	430.13	1,474.30	1,177.41	1,550.06
	Finance costs	1,523.60	1,531.92	1,599.37	4,419.80	4,500.30	5,978.94
	Depreciation and amortisation expense	2,456.12	2,312.12	2,049.68	7,003.16	5,991.49	8,237.30
	Operating expenses	1,436.15	1,281.53	1,154.63	4,017.66	3,435.16	4,677.12
	Other expenses	223.66	177.14	208.65	583.22	519.69	714.00
	<b>Total expenses</b>	<b>6,245.39</b>	<b>5,790.29</b>	<b>5,452.99</b>	<b>17,630.34</b>	<b>15,647.46</b>	<b>21,328.93</b>
3	<b>Profit/(Loss) before share of profit/(loss) in associate, exceptional item and tax for the period / year (1-2)</b>	<b>192.78</b>	<b>65.13</b>	<b>(369.28)</b>	<b>120.38</b>	<b>(956.15)</b>	<b>(1,088.92)</b>
4	Share of profit / (loss) in associate	17.98	(2.74)	(1.97)	11.79	(19.07)	(19.91)
5	<b>Profit/(Loss) before exceptional item and tax for the period / year (3+4)</b>	<b>210.76</b>	<b>62.39</b>	<b>(371.25)</b>	<b>132.17</b>	<b>(975.22)</b>	<b>(1,108.83)</b>
6	Exceptional item (Refer Note 3 & 4)	(43.26)	-	(459.06)	(43.26)	(459.06)	(459.06)
7	<b>Profit/(Loss) before tax for the period / year (5+6)</b>	<b>167.50</b>	<b>62.39</b>	<b>(830.31)</b>	<b>88.91</b>	<b>(1,434.28)</b>	<b>(1,567.89)</b>
8	<b>Tax expense</b>						
	Current tax charge	0.70	0.56	1.77	1.26	5.44	7.64
	Deferred tax (credit) / charge	(1.09)	(2.23)	(0.89)	(2.83)	(2,354.25)	(2,857.38)
	<b>Total tax expense / (credit)</b>	<b>(0.39)</b>	<b>(1.67)</b>	<b>0.88</b>	<b>(1.57)</b>	<b>(2,348.81)</b>	<b>(2,849.74)</b>
9	<b>Profit / (Loss) for the period / year (7-8)</b>	<b>167.89</b>	<b>64.06</b>	<b>(831.19)</b>	<b>90.48</b>	<b>914.53</b>	<b>1,281.85</b>
10	<b>Other comprehensive income / (loss) (OCI)</b>						
	Items that will not be reclassified to profit or loss in subsequent periods / years:						
	Re-measurement (loss) / gain on defined benefit plans	(2.64)	0.98	(5.09)	(6.08)	(9.23)	(7.89)
	Income tax effect on above credit / (charge)	(0.01)	(1.11)	-	(0.01)	-	1.99
	Share of other comprehensive loss of an associate	(0.43)	(0.15)	(0.02)	(0.73)	(0.25)	(0.26)
	<b>OCI for the period / year (net of tax)</b>	<b>(3.08)</b>	<b>(0.28)</b>	<b>(5.11)</b>	<b>(6.82)</b>	<b>(9.48)</b>	<b>(6.16)</b>
11	<b>Total comprehensive Income / (Loss) for the period / year (9+10)</b>	<b>164.81</b>	<b>63.78</b>	<b>(836.30)</b>	<b>83.66</b>	<b>905.05</b>	<b>1,275.69</b>
12	<b>Profit / (Loss) for the period / year attributable to:</b>						
	Owners of the Parent	166.95	62.91	(832.52)	88.82	908.80	1,273.98
	Non-controlling interests	0.94	1.15	1.33	1.66	5.73	7.87
13	<b>Other comprehensive income / (loss) for the period / year attributable to:</b>						
	Owners of the Parent	(3.11)	(0.32)	(5.11)	(6.84)	(9.48)	(6.13)
	Non-controlling interests	0.03	0.04	-	0.02	-	(0.03)
14	<b>Total comprehensive Income / (loss) for the period / year attributable to:</b>						
	Owners of the Parent	163.84	62.59	(837.63)	81.98	899.32	1,267.83
	Non-controlling interests	0.97	1.19	1.33	1.68	5.73	7.87
15	<b>Paid up Equity Share Capital (Face Value Rs.10/- per share)</b>						
16	<b>Earnings/(Loss) per equity share</b>						
	[Nominal value of share Rs. 10/- per share] (Not Annualised for the period)						
	Basic (Rs. per share)	1.25	0.47	(6.58)	0.67	7.17	9.93
	Diluted (Rs. per share)	1.22	0.47	(6.58)	0.64	7.15	9.87
17	<b>Other equity</b>	-	-	-	-	-	656.75



Notes to the Consolidated financial results :

1 The above unaudited consolidated financial results of WeWork India Management Limited (the "Company" or the "Holding Company") and its subsidiaries (the Company and its subsidiaries together referred to as "the Group") and its associate for the quarter and nine months ended December 31, 2025, is drawn in accordance with the Regulation 33 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, which was reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on January 27, 2026 and were subjected to limited review by the Statutory Auditors of the Company.

Further, the figures for quarter and nine months ended December 31, 2024 as reported in these unaudited consolidated financial results have been approved by the Board of Directors but have not been subjected to review or audit by the statutory auditors.

2 These unaudited consolidated financial results has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33, Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

3 During the year ended March 31, 2025, the Holding Company has prepaid outstanding Non-Convertible Debentures before the term of the Debentures. On prepayment of Debentures, the differential value between the books and the amount prepaid amounting to Rs. 459.06 million is accounted through the consolidated statement of profit and loss. The Group has considered such expense as exceptional item and disclosed separately in the consolidated statement of profit and loss.

4 On November 21, 2025, the Government of India has notified four Labour Codes - the Code on Wages, 2019, the Industrial Relations Code, 2020, the Code on Social Security, 2020 and the Occupational Safety, Health and Working Conditions Code, 2020 ("Labour Codes"), which consolidate twenty-nine existing labour laws. The Ministry of Labour and Employment published draft Central Rules and FAQs to enable assessment of the financial impact due to changes in regulations.

The Group has assessed the financial implications of these changes which has resulted in estimated one time increase in provision for employee benefits of the Group amounting to Rs. 43.26 million and the same has been recognized as an exceptional item in the Statement of unaudited consolidated financial results for the period ended December 31, 2025. The Government of India is in the process of notifying related rules to the Labour Codes and impact of these will be evaluated and accounted for in accordance with applicable accounting standards in the period in which they are notified.

5 During the quarter ended December 31, 2025:

The Company has completed its "IPO" comprising offer for sale of 46,296,296 equity shares of face value of Rs. 10 each aggregating to Rs. 29,996.43 million (which comprises of 59,523 number of equity shares offered to employees at premium of Rs. 578 per equity share and balance 46,236,773 number of equity shares offered at premium of Rs. 638 per equity share). The total proceeds on account of offer for sale is Rs. 29,996.43 million.

The Company's equity shares were listed on the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) on October 10, 2025.

6 During the quarter and nine months ended December 31, 2025, the Holding Company has granted Nil and 575,561 Employee Stock Options respectively to eligible employees under the Employee Stock Option Plan 2018 ("ESOP 2018"), as approved by Nomination and Remuneration Committee.

7 The Group is primarily engaged in the business of managed workspace provider and provision for allied services which falls within a single reportable segment as the Board of Directors being the Chief Operating Decision Maker ('CODM') of the Holding Company views the entire business activities as managed workspace provider. Accordingly, there are no additional disclosures to be furnished in accordance with the requirements of Ind AS 108-Operating Segments with respect to single reportable segment. Further, the operations of the Group are domiciled in India and therefore there are no reportable geographical segment. The Group does not have any single external customer contributing to 10% or more of the Group's revenue.

8 Figures for unaudited standalone financial results of the Company for the quarter and nine months ended December 31, 2025 are as follows:

(Rs. in Million)

Particulars	Quarter ended			Nine months ended		Year Ended March 31, 2025
	December 31, 2025	September 30, 2025	December 31, 2024	December 31, 2025	December 31, 2024	
	(Unaudited)	(Unaudited)	(Unaudited) (Refer Note 1)	(Unaudited)	(Unaudited) (Refer Note 1)	
Revenue from operations	6,319.33	5,730.30	4,900.56	17,389.17	14,061.76	19,418.10
Profit / (Loss) before tax for the period / year	150.64	73.87	(836.25)	78.43	(1,421.16)	(1,548.79)
Profit / (Loss) for the period / year	150.64	73.87	(836.25)	78.43	930.47	1,305.03

For and on behalf of Board of Directors

WeWork India Management Limited (formerly known as WeWork India Management Private Limited)

  
Karan Virwani

Managing Director and Chief Executive Officer

DIN: 03071954

Place: Bengaluru

Date: January 27, 2026

