

Date: 4th November, 2025

To,

The Manager Listing, The Manager Listing,

National Stock Exchange of India Limited BSE Limited

Exchange Plaza, Floor 25,

Bandra Kurla Complex, PJ Towers, Dalal Street, Bandra (E) Mumbai: 400051 Mumbai: 400 001

Scrip Code- WEBELSOLAR Scrip Code- 517498

#### WEBSOL ENERGY SYSTEM LIMITED: ISIN-INE855C01015

#### **Sub: Investors Presentation**

Dear Sir,

Enclosed herewith is an Investors Presentation on the Unaudited Financial Results for the quarter and half year ended 30<sup>th</sup> September, 2025

This is for your information and records.

For WEBSOL ENERGY SYSTEM LIMITED

Raju Sharma Company Secretary

# WEBSOL

POWERING TOMORROW'S ENERGY

**Earnings Presentation Q2FY26** 

Websol Energy System Limited

BSE: 517498 NSE: WEBELSOLAR



# **Key Highlights – Q2FY26**



Kov Motris	INR 168 Cr	INR 72 Cr	INR 46 Cr	
Key Metric	Revenue	EBITDA	PAT	
Cuossath	17.2%	15.4%	10.3%	
Growth	YoY	YoY	YoY	
	67.3%	43.0%	27.0%	
Margins	Gross Margin	EBITDA Margin	PAT Margin	
Capital Base	34.5%	33.9%	75.2%	
(H1FY26)	ROCE	ROE	Cash Conversion	
		due to ~8-day planned shutdown for electric n logistics slowdown in West Bengal	cal integration of the new 600	
Highlights	Phase II commissioned — commenced production of additional 600 MW Mono-PERC cell line at Falta,			

West Bengal

Cash Conversion = Cash Flow from Operations / EBITDA



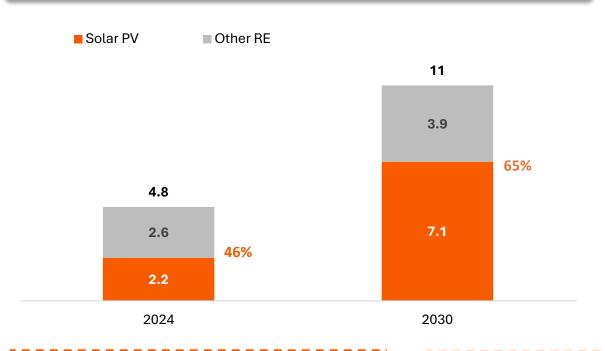
- 1 Industry Overview
- 2 Business Update
- 3 Financial Performance

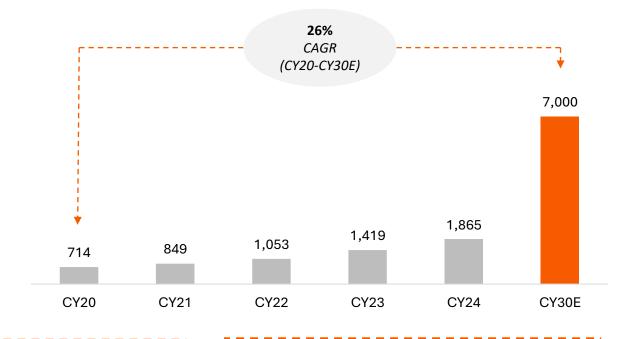
## **Global Solar Outlook**











Solar enters an exponential growth phase, backbone of the global energy transition with capacity doubling in record time

Net Zero targets and policy support are anchoring solar at the heart of national decarbonization strategies

Advanced technologies like Topcon, IBC and perovskites are driving higher efficiency and lower system costs

Solar-plus-storage and digital integration are enhancing reliability and grid flexibility worldwide

Solar is now the world's cheapest power source with LCOE and module prices continuing to fall

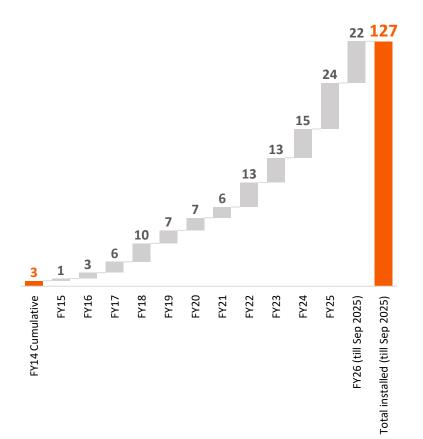
Massive investment and supply chain expansion are setting the stage for sustained global dominance

# **India's Solar Growth Trajectory**



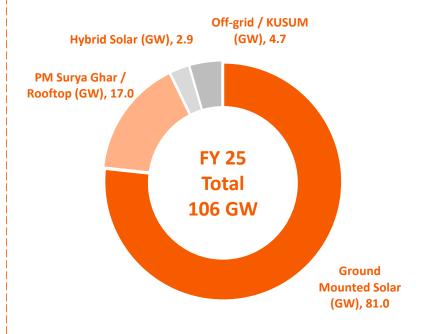
## **Domestic Installed Solar Capacity (GW)**

## **Solar Yearly Installations (GW)**



42× growth — solar capacity rose from 3 GW (FY14) to 127 GW (FY26, Sep 30)

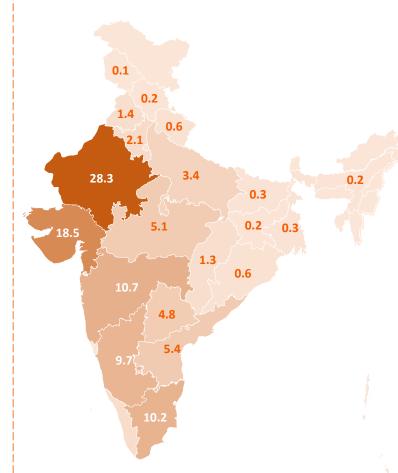
#### **FY25 Cumulative Solar Installed**



**Ground mounted utility-scale projects dominate,** driving double-digit annual growth

Peak momentum in FY25–FY26, adding 46 GW in ~1.5 years

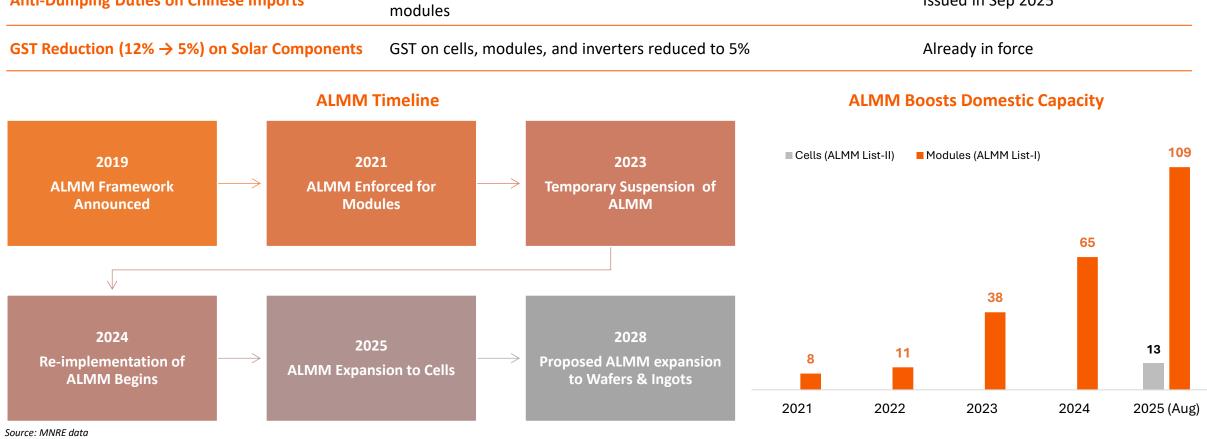
#### **FY25 Total Installations by States (GW)**



# **Domestic Policy Boost**



Policy	Description	Timeline
ALMM-II Enforcement for Domestic Solar Cells	MNRE mandates use of India-made solar cells	Implementation scheduled FY26
ALMM-III for Ingot-Wafer Manufacturing	New ALMM phase to cover ingot & wafer	Expected by June 2028
Anti-Dumping Duties on Chinese Imports	DGTR recommends up to 30% duty on imports of Chinese solar cells ar modules	nd Issued in Sep 2025
GST Reduction (12% → 5%) on Solar Components	GST on cells, modules, and inverters reduced to 5%	Already in force
ALMM ·	Timeline ALM	M Boosts Domestic Capacity





- 1 Industry Overview
- **2** Business Update
- 3 Financial Performance

# **Company Snapshot**





#### Legacy

 Incorporated in 1990 — one of India's earliest integrated solar manufacturers with a 30+ year operating track record

#### Scale

 1.2 GW cell and 550 MW module capacity commissioned in record time

#### **Technology**

 State-of-the-art facility supported by automated lines producing high-efficiency Mono-PERC cells and modules

#### Performance

• 90% cell capacity utilization with 23%+ average efficiency level

## **Growth Pipeline**

• ~ ₹ 3,000 Cr greenfield integrated 4 GW cell and module Topcon expansion

## **Phase II 600 MW Cell Line Commissioned**











#### **Phase II Commissioning**

600 MW Mono-PERC solar cell line successfully commissioned on 27<sup>th</sup> Sep 2025

## **Self-Funded Expansion**

Project fully funded through internal accruals

#### **Record Time Execution**

Phase II commissioned in less than 12 months

## **Performance Efficiency**

Achieved 23.6% maximum cell efficiency within first month of production

## **Project Timeline Summary**



**Construction Start** 

Oct 2024



Production Start

Sep 2025



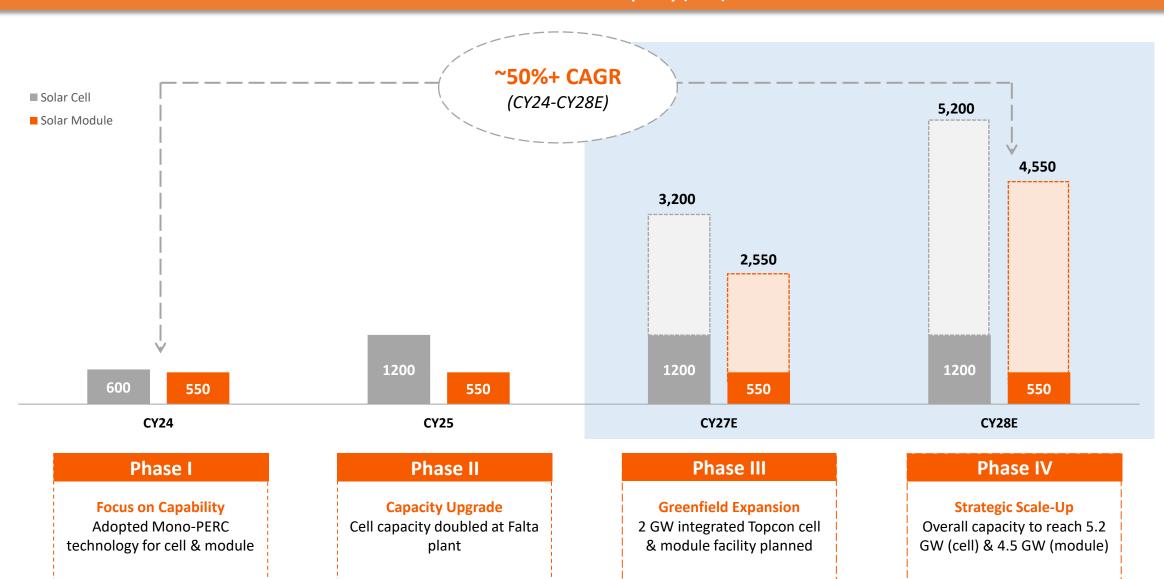
Complete Ramp-Up (Est)

Dec 2025

# **Websol's Expansion Blueprint**



## **Solar Cell and Module Capacity (MW)**

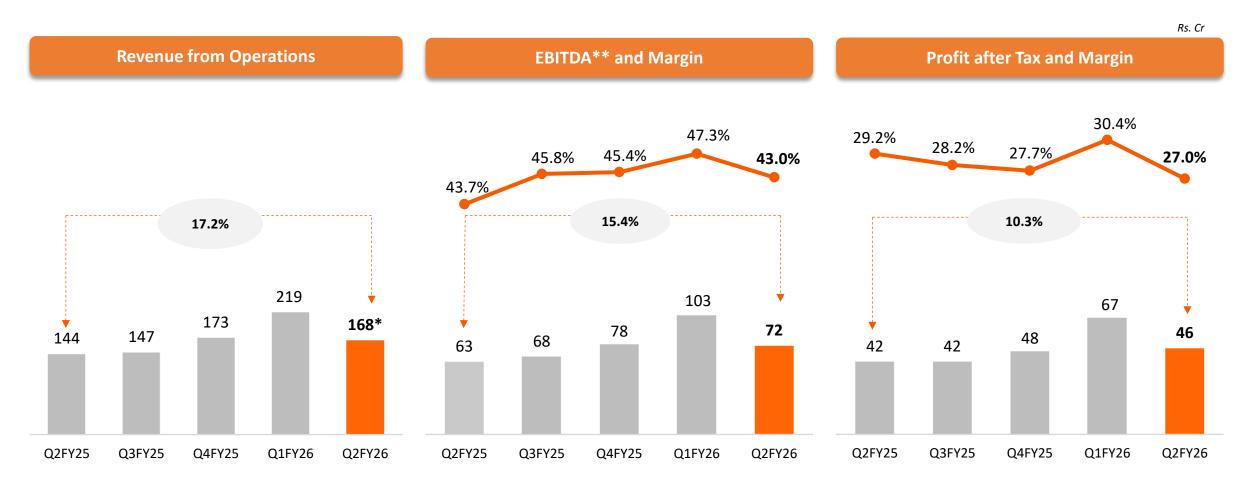




- 1 Industry Overview
- Business Update
- **3** Financial Performance

# **Q2FY26 Financial Performance**

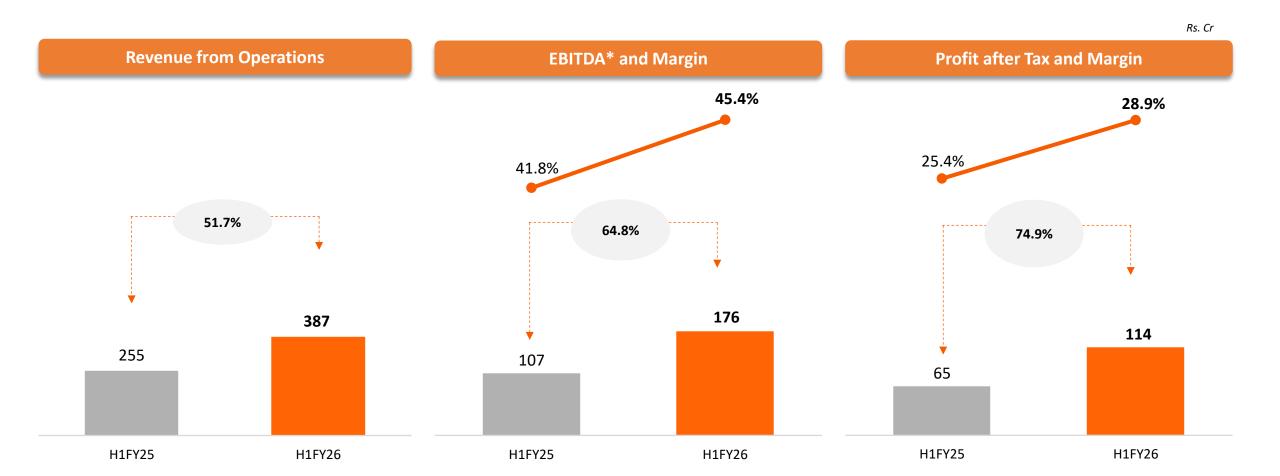




<sup>\*</sup> Q2FY26 Revenues were impacted by a one-time, temporary shutdown of the existing cell and module line for approximately eight days for electrical integration of the recently commissioned 600 MW cell line and additional impact of logistics slow down on account of festive season in West Bengal

# **H1FY26 Financial Performance**

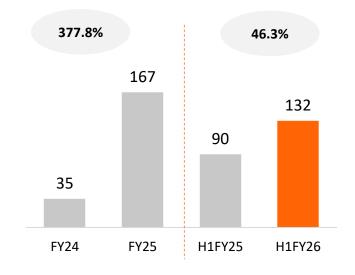




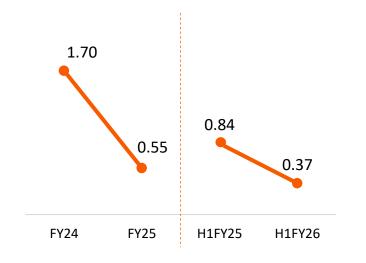
## **Capital Efficiency**







## **Debt/Equity Ratio**

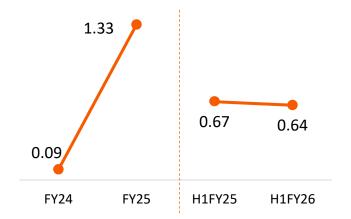


Strong Cash Flow generation of Rs. 132 Cr in H1FY26 to support expansion initiatives

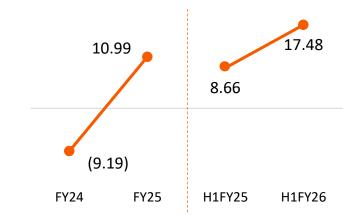
Significant improvement in Debt/Equity to 0.37x in H1FY26 from 0.84x in H1FY25

Asset Turnover stood at 0.64x in H1FY26 vs 0.67x in H1FY25 inspite of 61% increase in average total assets

#### **Asset Turnover Ratio**



## **Interest Coverage Ratio**



Interest Coverage Ratio improved to 17.48x in H1FY26 vs 8.66x in H1FY25 reflecting increase in profitability

Net Debt as on 30<sup>th</sup> September 2025 was Rs. 92.5 Cr

# **Profit and Loss Statement**



Rs. Cr

								Rs. Cr
Particulars	Q2FY26	Q2FY25	Y-o-Y (%)	Q1FY26	Q-o-Q (%)	H1FY26	H1FY25	Y-o-Y (%)
Revenue from Operations	168	144	17.2%	219	(23.1)%	387	255	51.7%
Other Income	3	0.3	nm	2	50.5%	5	1	nm
Total Income	172	144	19.2%	221	(22.4)%	392	256	53.5%
Cost of Material Consumed	63	46	37.2%	81	(22.8)%	144	88	64.5%
Changes in Inventories of Finished Goods and Work in Progress	(8)	3	nm	(19)	(59.1)%	(27)	1	nm
Employee Benefits Expense	7	4	79.1%	6	12.5%	13	7	77.0%
Other Expenses	34	29	19.7%	47	(27.3)%	81	53	53.4%
EBITDA*	72	63	15.4%	103	(30.1)%	176	107	64.8%
EBITDA Margin (%)	43.0%	43.7%	(68) bps	47.3%	(434) bps	45.4%	41.8%	362 bps
Finance Cost	5	6	(18.2)%	4	15.6%	9	10	(15.4)%
Depreciation and Amortisation Expense	11	9	28.4%	11	3.6%	22	16	32.5%
Profit Before Tax	60	49	23.1%	91	(34.2)%	151	80	87.4%
PBT Margin (%)	34.9%	33.8%	109 bps	41.2%	(627) bps	38.4%	31.5%	696 bps
Tax Expenses	14	7	nm	24	(43.1)%	37	16	nm
Profit After Tax	46	42	10.3%	67	(31.1)%	114	65	74.9%
PAT Margin (%)	27.0%	29.2%	(219) bps	30.4%	(340) bps	28.9%	25.4%	354 bps

<sup>\*</sup>Excludes Other Income

# **Balance Sheet**



Rs. Cr

Equity and Liabilities	H1FY26	FY25
Equity Share Capital	42	42
Other Equity	349	236
Total Equity	391	278
Financial Liabilities		
Borrowings	101	123
Lease Liabilities	11	1
Provisions	3	2
Deferred Tax Liabilities (Net)	43	24
<b>Total Non-Current Liabilities</b>	159	151
Financial Liabilities		
(i) Borrowings	45	29
(ii) Trade payables	64	32
(iii) Other Financial Liabilities	18	3
(iv) Lease Liabilities	2	0.3
Provisions	8	8
Other Current Liabilities	10	13
Current Tax Liabilities	12	-
<b>Total Current Liabilities</b>	159	86
Total Equity and Liabilities	709	514

	Rs. Cr

Assets	H1FY26	FY25
Property, plant and equipment	468	283
Right of Use assets	13	1
Capital work-in-progress	8	17
Other Intangible assets	1	1
Financial Assets		
(i) Investments	-	5
(ii) Other Financial Assets	12	3
Other Non-Current Assets	3	40
<b>Total Non-Current Assets</b>	504	350
Inventory	93	34
Financial Assets		
(i) Investments	16	-
(ii) Trade Receivable	16	5
(iii) Cash and Cash Equivalents	4	48
(iv) Other Bank Balances	34	39
(vi) Other Financial Assets	1	0.4
Other Current Assets	42	36
Current tax assets (net)	-	2
<b>Total Current Assets</b>	205	164
Total Assets	709	514

# **Cash Flow Statement**



Rs. Cr

Particulars	H1FY26	H1FY25
Cash Flow from Operating Activities		
Profit before Tax	151	80
Adjustment for Non-Operating Items	26	27
Operating Profit before Working Capital Changes	177	107
Changes in Working Capital	(40)	(17)
Cash Generated from Operations	137	90
Less: Direct Taxes paid	(5)	(0.05)
Net Cash from Operating Activities	132	90
Cash Flow from Investing Activities	(162)	(43)
Cash Flow from Financing Activities	(14)	(20)
Net Cash Inflow/ (Outflow)	(44)	28
Cash and Cash Equivalents at the beginning of the period	48	1
Cash and Cash equivalents at the end of the period	4	29

## Disclaimer



This presentation, provided by Websol Energy System Ltd., is intended for informational purposes only and is not an offer, invitation, or inducement to sell or issue securities. It is not intended to be a prospectus under any jurisdiction's laws. The information contained herein includes forward-looking statements about the company's future prospects and profitability, identified by expressions such as "will," "aim," "may," and "anticipate." Forward-looking statements inherently involve risks, uncertainties and factors that may cause actual results to differ from those expressed or implied in such statements. These factors include, but are not limited to, fluctuations in earnings, managing growth, competition, economic conditions, talent retention, contract overruns, government policies, fiscal deficits, regulations and prevailing economic costs. The company does not guarantee the accuracy, fairness, completeness or correctness of the forward-looking statements, and no reliance should be placed on them. The company disclaims any obligation to publicly update or revise these forward-looking statements, unless required by law. Accessing this presentation implies an agreement to be bound by specified restrictions. No responsibility or liability is accepted for the accuracy or validity of the information by directors, promoters, employees, affiliates, advisors or representatives of Websol Energy System Ltd. The presentation is confidential and may not be copied or disseminated. Viewers are cautioned not to place undue reliance on forward-looking statements, and any actions taken based on such statements are at the viewer's own risk. This disclaimer is issued in compliance with applicable laws and regulations governing the provision of information and the communication of forward-looking statements by Websol Energy System Ltd.

#### **Registered Office:**

52/1, Shakespeare Sarani, Unimark Asian, 8th Floor, Kolkata-700017
Ph.: 033-4009-2100

#### **For Further Information Please Contact:**

WEBSOL POWERING TOMORROW'S ENERGY

**Amrit Daga** 

Chief Financial Officer

investors@websolenergy.com

Churchgate Investor Relations

Simran Malhotra / Neha Dingria

Contact: +91 22 6169 5988

websol@churchgatepartners.com