



Date: 06.08.2026

NSE: LODR/26-27

**To,**

**NSE Limited**

National Stock Exchange of India Ltd., Exchange Plaza,  
C-1, Block G, Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051

**Script Code: Viviana**

**Dear Sir/Madam,**

**Sub: Submission of Investor Presentation Under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015**

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation of Viviana Power Tech Limited.

The Investor Presentation provides an overview of the Company's business, operational and financial performance for the quarter ended 30th June, 2026, key business developments, strategic initiatives, and growth outlook. The presentation has been prepared to facilitate transparent and timely communication with the Company's investors and other stakeholders.

We request you to take the same on record.

Thanking you,

**Yours faithfully,**

**For Viviana Power Tech Limited**

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**(Kavaljit Parmar)**

**Company Secretary & Compliance Officer**

**Mem. No. A53248**

Enclosed: As above

**VIVIANA POWER TECH LIMITED**

**ELECTRIFYING NATION WITH TRUST**

EPC Projects of Power Transmission/Distribution upto 400KV System

Regd. Add.: 313-315, Orchid Plaza, Bh..McDonalds's Sama Savli Road, Vadodara - 390024

Corpo. Office: 7<sup>th</sup> Floor, Shiva Building, Besides Isha Hospital, Sarabhai Campus, Vadodara - 390008

Email: [info@vivianagroup.in](mailto:info@vivianagroup.in) | Mo. No.: +91 8866797833 | Web: [www.vivianagroup.in](http://www.vivianagroup.in) | CIN: L31501GJ2014PLC081671



# **VIVIANA POWER TECH LIMITED**

**Q1 FY27 Investor Presentation**

# SAFE HARBOUR STATEMENT

This presentation and its accompanying materials (collectively, the "Presentation") have been prepared by **Viviana Power Tech Limited** ("**Viviana**," "**the Company**," or "**we**") for informational and discussion purposes only. This Presentation does not constitute an offer to sell or solicitation of an offer to purchase any securities, investment advice, or recommendation, nor should it be relied upon as the basis for any investment decision or contractual commitment. Any securities offering by the Company will be made exclusively through formal offering documents containing complete information about the Company, its business, and associated risks.

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This Presentation contains forward-looking statements concerning the Company's business prospects, market opportunities, and strategic outlook based on current expectations and assumptions. These statements are subject to significant risks and uncertainties, and actual results may differ materially from those expressed or implied. Various factors may cause actual outcomes to vary, including economic conditions in India and internationally, industry trends and competitive dynamics, execution of business strategies, technological developments, revenue variability, market acceptance, regulatory changes, and other business risks. **The Company undertakes no obligation to publicly update or revise any forward-looking statements**, whether as a result of new information, future events, or otherwise.

Any forward-looking statements, projections, or opinions attributed to third parties included in this Presentation are not endorsed by the Company, and the Company assumes no responsibility for their accuracy or reliability. By reviewing this Presentation, recipients acknowledge that they have read, understood, and agree to be bound by the terms of this disclaimer.

# ABOUT THE COMPANY

**Viviana Power Tech Limited** is engaged in the business of Power Transmission, Distribution, and Industrial Electrical EPC Projects. The company provides a comprehensive range of services, including:

- Supply, Erection, Testing & Commissioning of Power Transmission Lines
- Development of EHV Substations & Power Distribution Networks
- Underground Cable Laying
- Upgradation & Modernization of Existing Power Systems

The projects executed by the company include 400/220/132/66/33 KV Transmission Lines and Substations for both government utilities, private power entities, and industries.

The company caters to state power utilities, private power entities, and renewable energy developers, acquiring projects through open bidding as well as preferential contracts.

With an EPC-driven business model, Viviana Power Tech Limited structures its operations around two key verticals:

- Supply of high-quality materials and equipment
- Service excellence through engineering expertise

The company remains committed to delivering sustainable, reliable, and future-ready power infrastructure.



# KEY FACTS & FIGURES



## Mission

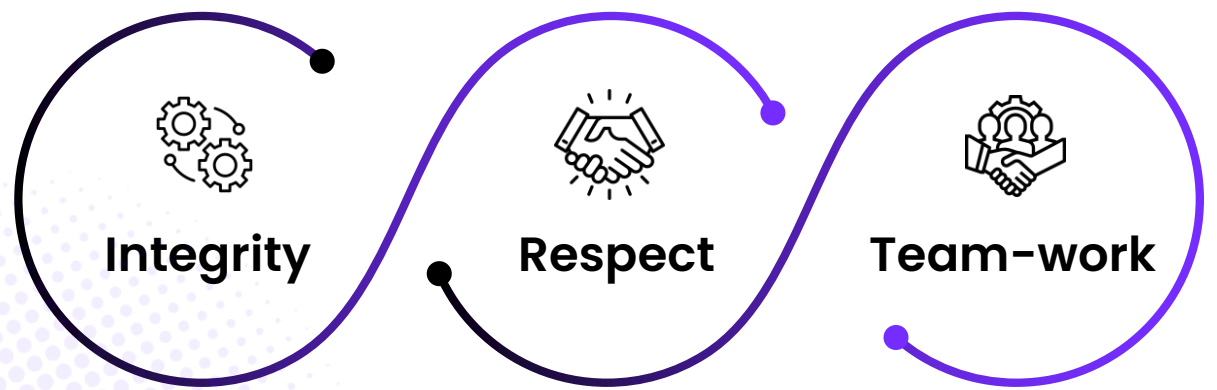
To consistently deliver excellence through unmatched quality, performance and technical know-how. .



## Vision

To become the preferred choice of partner in power industry in India.

## Our Values





**Mr. Nikesh Kishorchandra Choksi**

Chairman & Managing Director

With over 40+ years of experience in the power sector, the Chairman & Managing Director has worked with GETCO (21+ years), Torrent Power Ltd. (3 years), and Adani Transmission Ltd. (8+ years).

He brings deep expertise in Extra High Voltage (EHV) transmission system development and has successfully executed several large-scale projects, driving the company's expansion since 2016.



**Mr. Richi Nikeshbhai Choksi**

Whole-Time Director

Bringing more than 15+ years of experience in the power sector, the Whole-Time Director began his career with Larsen & Toubro Ltd. (3+ years) before co-founding the company.

He specializes in project management and system development and has played a pivotal role in the company's growth since its inception in 2014.



**Mrs. Priyanka Richi Choksi**

Whole-Time Director

Backed by strong experience in financial management, the Whole-Time Director initially joined as Chief Financial Officer (CFO) in 2014 and was designated as Director in August 2025.

An interior designer by profession, she also oversees the Company's real estate business while leading administrative, financial, and risk management functions, contributing to strategic planning, KPI establishment, and the strengthening of financial systems.



**Mr. Laxmi Narayana Mishra**

Independent Director

Bringing over 38 years of experience in the power and infrastructure sector, he holds a B.Tech (Mechanical Engineering) from IIT (BHU) and an M.Tech from IIT Delhi. He has held senior leadership roles at Adani Transmission, Torrent Power, Reliance Power Transmission, and Power Grid Corporation of India, bringing extensive expertise in transmission projects, regulatory affairs, strategic planning, and P&L management.



**Mr. Sagar Natvarlal Tailor**

Independent Director

Bringing over 9 years of experience in corporate compliance and governance, he is a qualified Company Secretary, Law Graduate, and MBA. He possesses extensive expertise in Board and shareholder matters, SEBI and ROC compliances, secretarial audits, regulatory reporting, and corporate restructuring, contributing to a robust governance and compliance framework.



**Ms. Sneha Varma,**

Independent Director

A Chartered Accountant with over 10 years of experience in accounting and finance, she possesses extensive expertise in financial reporting, taxation, audit, and regulatory compliance.

Her insights strengthen the Company's financial governance and ensure adherence to statutory and accounting standards.



**Mr. Vishal Ranchhodbhai Thakarani**

Independent Director

A Chartered Accountant with over 13 years of experience in taxation and regulatory matters, he possesses deep expertise in direct and indirect taxation, tax planning, compliance, and advisory services.

His insights strengthen the Company's financial controls, risk management, and governance framework.



**Mr. Ajit Sakhrani**

Head – Power T & D Business

Bringing over 30+ years of experience in the power transmission and distribution sector, he holds a B.E. in Electrical Engineering. He has held leadership roles at Rohini Industrial Electrical, Pratibha Electricals Infra Projects, and Bhavnagar Energy Company Limited, with expertise in EPC project execution, substation engineering, business development, procurement, and operations. At Viviana, he leads the Company's EPC execution and project delivery capabilities.



**Mr. Bhavin Parikh**

Head – Power Transformer Business

Bringing over 32+ years of experience in the transformer manufacturing industry, he possesses extensive expertise in production, quality, design, testing, project management, procurement, and operations for transformers up to 100 MVA / 220 kV. Having held leadership positions at Transformers & Rectifiers (India) Ltd., Electrotherm (India), IMP Powers, and Shilchar Technologies, he plays a key role in strengthening Viviana's manufacturing capabilities, operational excellence, and long-term growth.

**Mr. Nikesh Choksi**

**Chairman & Managing Director**

## **Strategic Portfolio Realignment & Divestment**

The Board has approved the divestment of the Company's entire shareholding in two subsidiaries – a 90% stake in Viviana Life Spaces Private Limited and a 75% stake in Aarsh Transformers Private Limited which will cease to be subsidiaries upon completion, subject to definitive agreements, and customary closing conditions. This strategic restructuring reflects our long – term vision of building a more focused, agile, and scalable organization as our business verticals reach a stage requiring dedicated management focus and independent capital allocation.

## **Core Business Focus & Integration**

The disinvestment allows Viviana Power Tech Limited to concentrate entirely on its core power infrastructure business, including EPC projects, power transmission and distribution, power transformer manufacturing, renewable energy integration, Battery Energy Storage Systems (BESS), and emerging opportunities across India's evolving energy landscape. By integrating power transformer manufacturing directly within the Company, we aim to strengthen operational control, enhance execution capabilities, and create greater synergies across our value chain.

## **Expected Benefits & Strategic Outlook**

This restructuring is expected to improve operational efficiency, simplify the corporate structure, optimize capital deployment, strengthen management accountability, and provide greater strategic flexibility while enabling investors to evaluate performance with greater transparency. Crucially, this initiative does not alter our long-term growth outlook or execution capabilities; our order execution, customer commitments, and expansion plans remain firmly on track, supported by a healthy project pipeline and strong opportunities in India's rapidly growing power and energy infrastructure sector to deliver sustainable growth and long-term shareholder value.

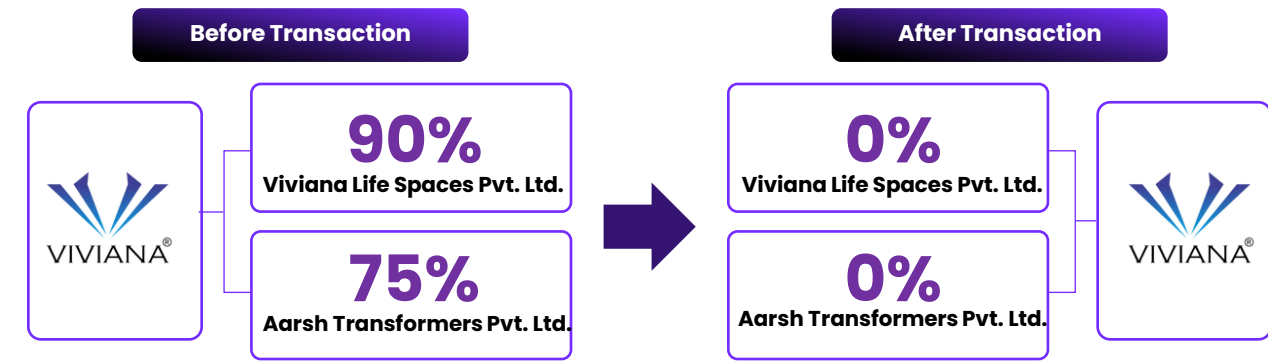
# STRATEGIC DISINVESTMENT TO SHARPEN CORE FOCUS



## Why This Restructuring?

- Businesses have scaled to a stage requiring dedicated management focus, independent capital allocation and a tailored growth strategy
- Streamline the portfolio and sharpen strategic priorities; simplify the corporate structure
- Optimize capital deployment and strengthen management accountability
- Improve operational efficiency across the organization
- Greater strategic flexibility to pursue sector-specific growth, partnerships and capital allocation decisions

## Proposed Divestment



The proposed divestment is subject to execution of definitive agreements, regulatory approvals and customary closing conditions. Both entities will cease to be subsidiaries of the Company upon completion.

### Enhanced Business Focus

- Dedicated management focus per business
- Independent, tailored growth strategy
- Sector-specific capital allocation

### Better Capital Allocation

- Optimized capital deployment
- Independent capital allocation per business
- Stronger financial discipline

### Operational Excellence

- Improved operational efficiency
- Simplified corporate structure
- Strengthened management accountability

### Long-term Shareholder Value

- Greater transparency
- Stronger strategic partnerships & easier fundraising
- Sum-of-the-parts valuation; reduced conglomerate discount

### Post Transaction Viviana Power Tech

Focused. Agile. Scalable.

#### OUR FOCUS AREAS

EPC Projects

Power Transmission & Distribution

Transformer Manufacturing

Renewable Energy Integration

Battery Storage Systems (BESS)

Emerging Energy Transition

### KEY TAKEAWAY

**"Viviana Power Tech is not becoming smaller. It is becoming more focused."**

We believe this strategic restructuring marks the next phase of Viviana Group's evolution. With a focused power and energy platform, disciplined execution, and strong growth opportunities, we remain committed to delivering sustainable long-term value for all our stakeholders.

# STRATEGIC GROWTH ANCHORED BY EXECUTION EXCELLENCE



## Expansion into Power Equipment

Scaling our power equipment manufacturing business to capitalize on the accelerating demand for electricity.



## Geographic Diversification

Targeting strategic growth across underserved regions by the Company in India to mitigate risk and tap new revenue pools.



## Pioneering in Energy Storage

Actively exploring utility-scale energy storage to strengthen grid resilience and support renewable integration.



## STRATEGIC GROWTH ROADMAP



## COMPELLING INVESTMENT PROPOSITION



## Robust Order Book = Revenue Visibility

A strong and diversified pipeline of order book ensures stable cash flows and long-term earnings predictability.



## Track Record of Execution Excellence

Proven ability to deliver complex infrastructure projects on time and within budget, reinforcing client confidence and industry leadership.



## Poised for Long-Term Growth

Positioned at the intersection of infrastructure, clean energy, and innovation – aligning with national priorities and global energy trends.



# MILESTONES & ACHIEVEMENTS



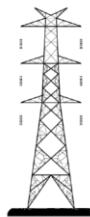
2014

Company Incorporated



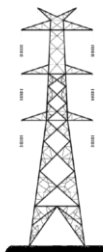
2016

- Registered with GETCO and
- Received 66kV Transmission on Line project



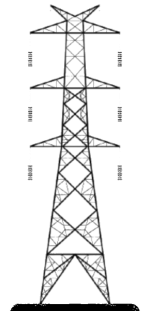
2017

- First 66KV Switchyard commissioned & 220KV
- Transmission line project from M/s. Suzlon Global Services Ltd



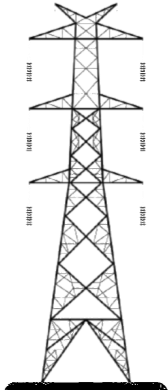
2020

220KV Transmission line project received from M/s. Adani Green Energy Ltd



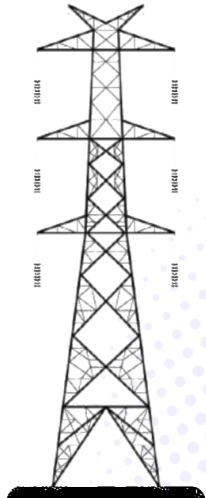
2022

Listed on NSE Emerge Platform



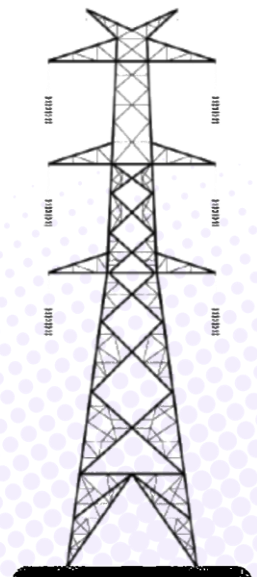
2023

Received Rs.93.94 Cr Projects from DGVCL for RDSS work



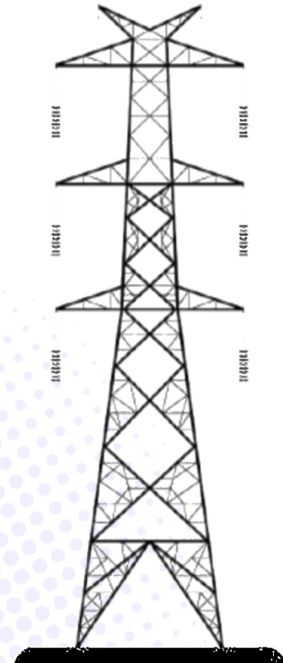
2024

- Achieved order booking of 260+ Cr. from Power Distribution Utilities
- Commencement of Distribution Transformers Manufacturing Unit.



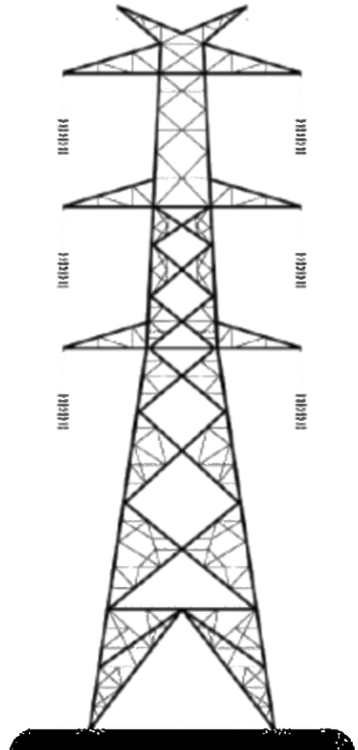
2025

- Achieved order booking crossing 1,003+ Cr from Power Transmission and Distribution Sector



2026

- Successfully migrated to the Main Board
- Revenue crossed ₹500+ Crore
- Initiated strategic capex of ₹100+ Crore to expand into power equipment manufacturing



# CORE SERVICE OFFERINGS



Power Transmission Lines



EHV Substations



Power Distribution Network Establishment



Underground Cable Laying



Modification And Upgradation Of System

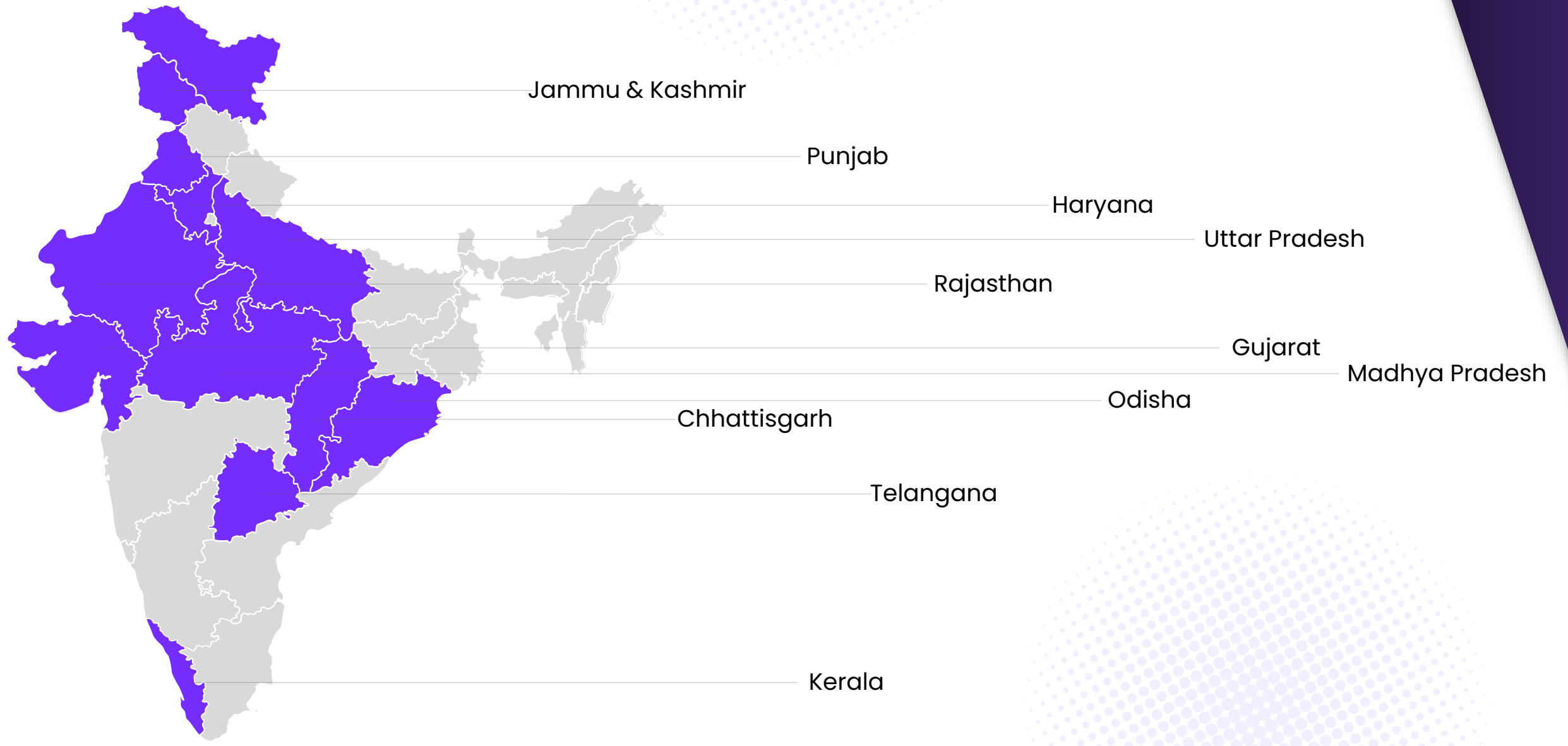


Liasoning With Govt. Authorities And Utilities



Manufacturing Of Distribution Transformers.

# GEOGRAPHICAL PRESENCE



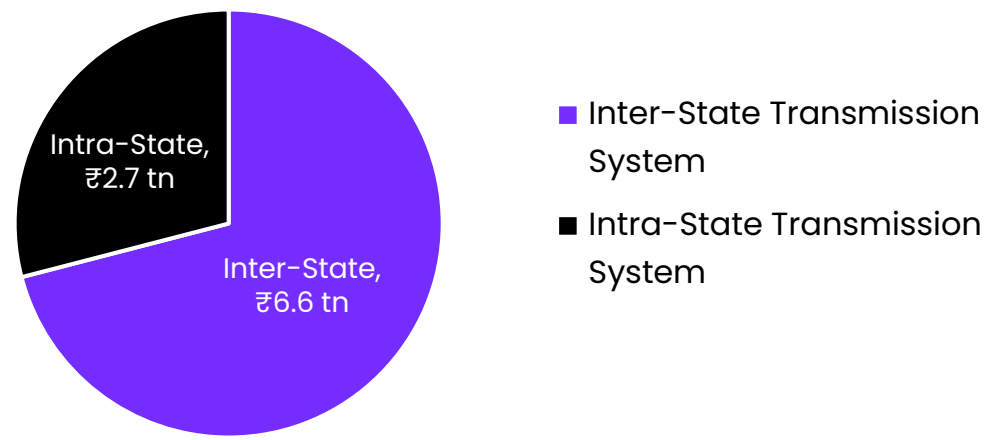
# TRUSTED BY INDUSTRY LEADERS



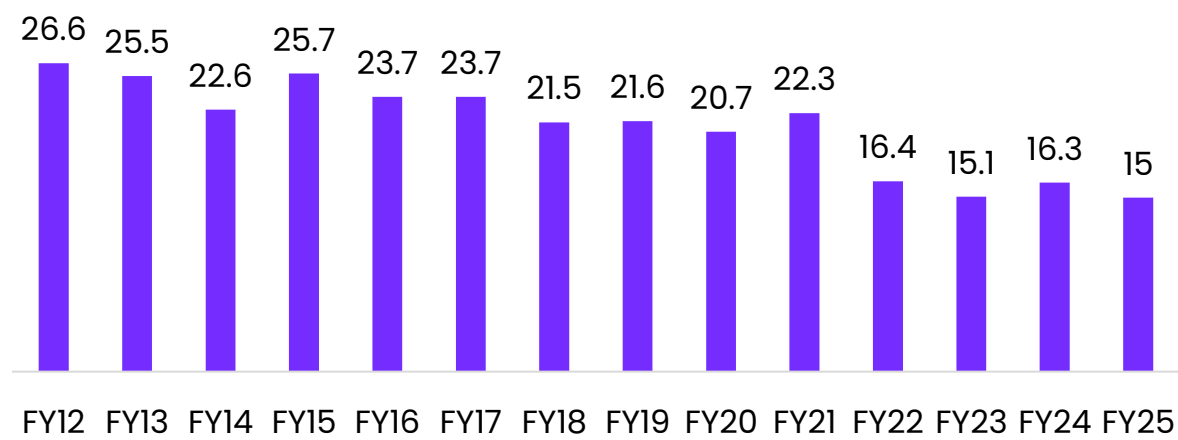
# T&D GAINS MOMENTUM IN FY26



₹9.2 tn transmission Capex anticipated in India between FY25-32E



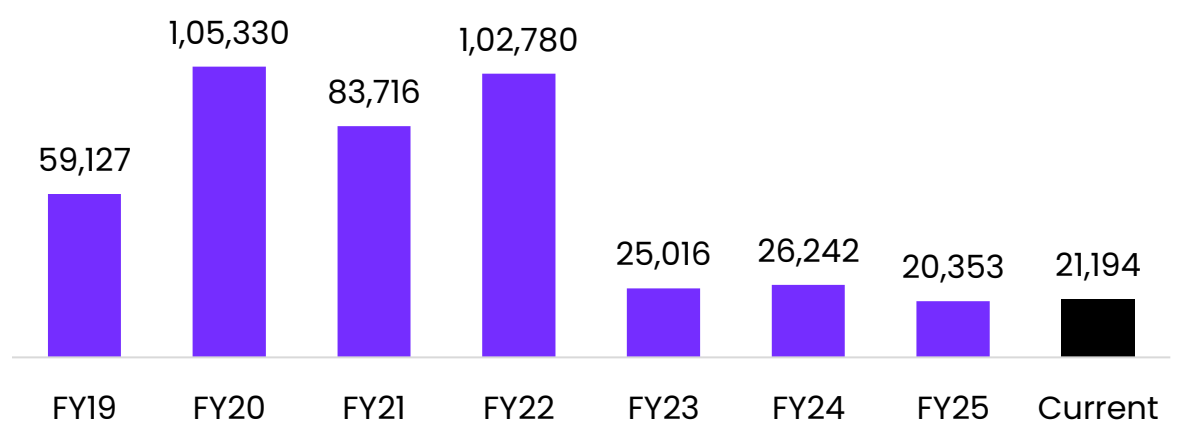
All India AT&C losses (%) declined to 15% in FY25



| Sr. No. | Key Highlights        | Mar-26     | 2032E      |
|---------|-----------------------|------------|------------|
| 1       | Transmission line     | 5.07 Lakhs | 6.48 Lakhs |
|         | Length (CKm)          |            |            |
| 2       | Transformation        | 1,451      | 2,342      |
|         | Capacity (GVA)        |            |            |
| 3       | Peak Electricity      | 238 GW     | 458 GW     |
|         | Demand                |            |            |
| 4       | Inter-regional        | 120 GW     | 168 GW     |
|         | transmission capacity |            |            |

Source: National Electricity Plan (NEP) and CEA

DISCOM Overdues (₹ Cr)



Source :- Praapti Portol, PFC

# TRANSFORMER DIVISION: KEY STRATEGIC INITIATIVES

**Setting up a world-class 220kV class power transformer manufacturing unit on 14 acres of land in the Vadodara district of Gujarat represents a highly strategic and commercially viable venture to be expanded up to 400kV in a phase manner.**



## High-Growth Product Expansion (Solar & BESS)

- Wide Capacity Range: Engineering solar inverter duty transformers from 500 kVA up to 20 MVA to serve diverse project sizes.
- BESS-Specific Design: Developing customized, sector-specific ratings optimized for unique battery energy storage duty cycles.
- Grid Stabilization: Positioning products to capture high-margin demand driven by global renewable energy integration.



## Manufacturing Capacity Scaling

- High-Voltage Capability: Upgrading facility footprints to manufacture large-scale power transformers up to the 220 kV class.
- 200 MVA Output: Enabling production of units up to 200 MVA to access utility-scale electrical grid market.
- Revenue Diversification: Moving up the value chain from commercial suppliers to critical infrastructure partners.



## World-Class Testing Infrastructure

- 400 kV Facility: Building a dedicated, state-of-the-art 400 kV transformer testing facility to handle ultra-high voltage equipment.
- In-House HV Laboratory: Creating an internal high-voltage lab to reduce reliance on third-party compliance testing
- Speed to Market: Lowering quality-assurance costs while accelerating product certification and delivery timelines.



# FINANCIAL TARGETS – THE PATH TO ₹200 Cr. PAT



| Business Segments      | FY27E          | FY30E              |
|------------------------|----------------|--------------------|
| Revenue from Operation | ₹875 – 910 Cr. | ₹2,000 – ₹2,200Cr. |
| EBIDTA Margin          | ~14% – 16%     | ~13% – 15.50%      |
| PAT Margin             | ~08.50% – 10%  | ~08.50% – 10%      |

₹200+ Cr.

PAT  
Target by FY30

₹100 Cr.

Power Equipment  
PAT Target (FY32)

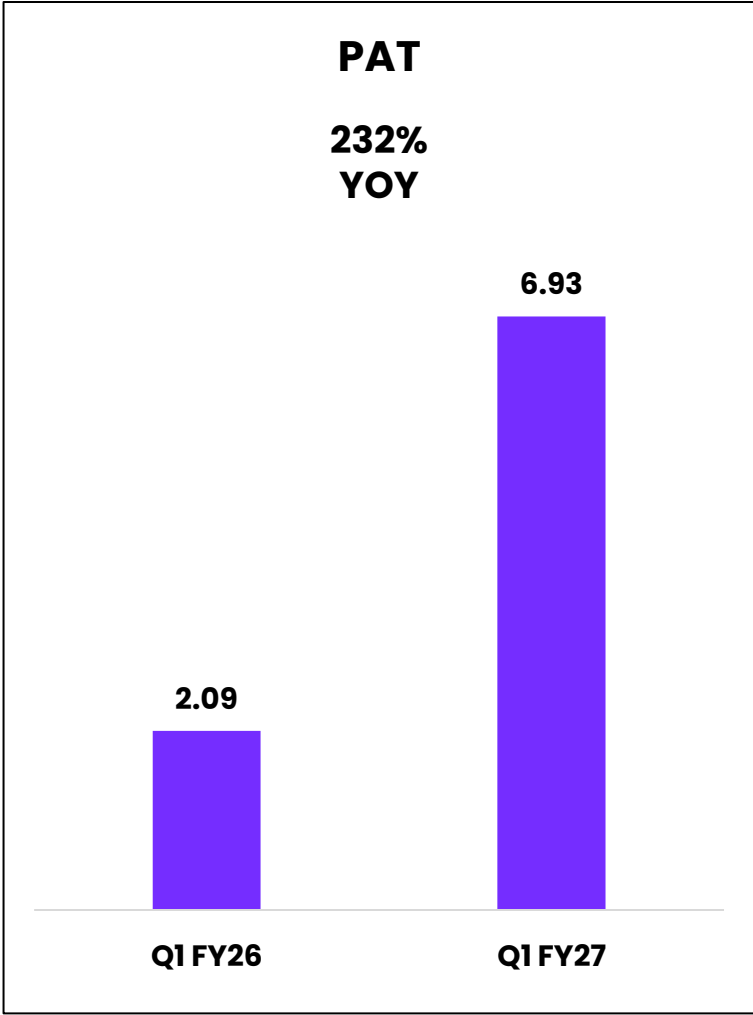
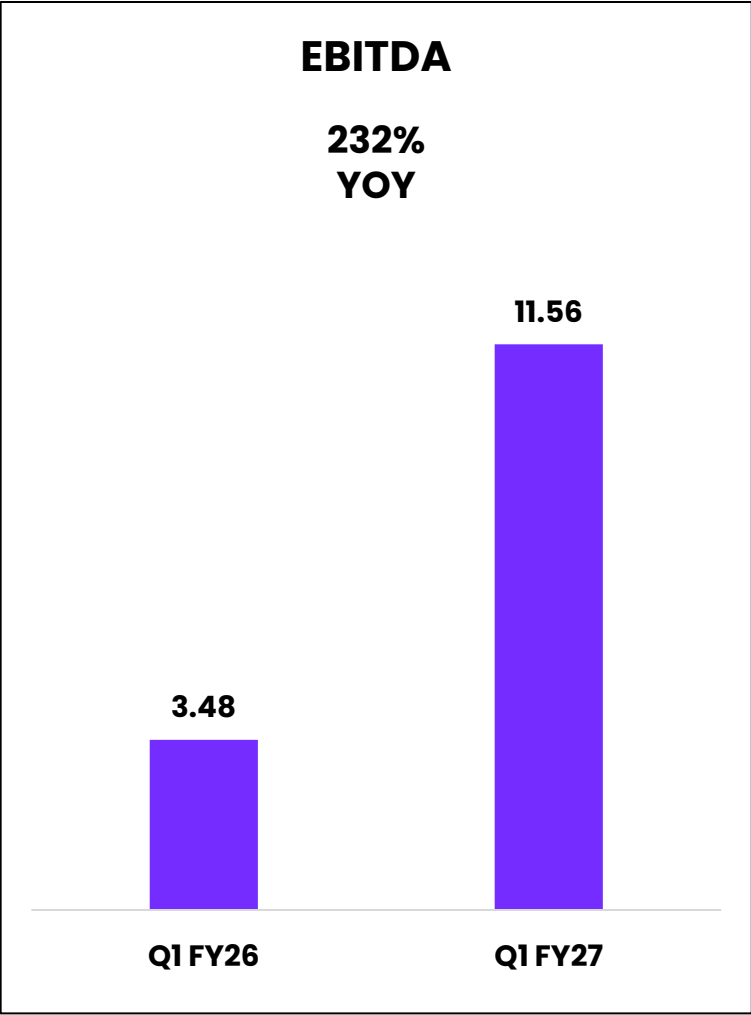
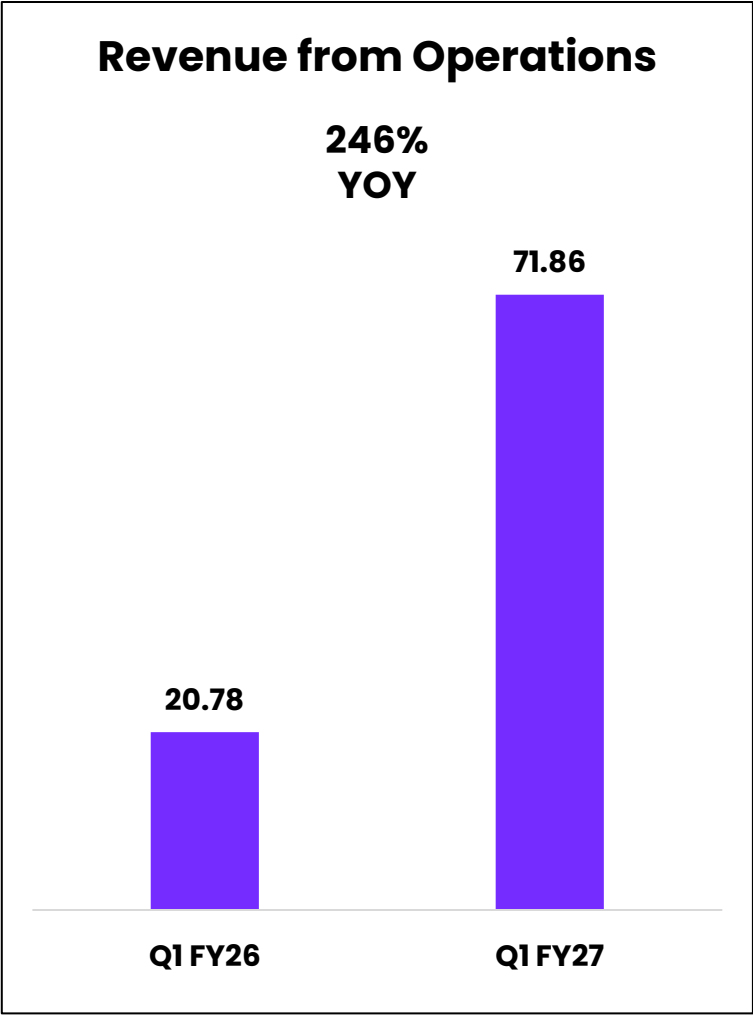
₹100+ Cr.

Overall Collateral  
Benefit by FY30

# FINANCIAL SNAPSHOT OF Q1 FY27



All Figures In ₹ Crore



# INCOME STATEMENT

All Figures In ₹ Crore & Margin In %

| Particular                          | Q1 FY27       | Q1 FY26       | YOY         |
|-------------------------------------|---------------|---------------|-------------|
| Revenue from Operations             | <b>71.86</b>  | <b>20.78</b>  | <b>246%</b> |
| Cost of Material Consumed           | 50.89         | 8.41          |             |
| Employee Benefit Expense            | 2.22          | 0.28          |             |
| Other Expenses                      | 7.19          | 8.62          |             |
| <b>Total Expenses</b>               | <b>60.31</b>  | <b>17.3</b>   |             |
| <b>EBITDA</b>                       | <b>11.56</b>  | <b>3.48</b>   | <b>232%</b> |
| <b>EBITDA Margin (%)</b>            | <b>16.08%</b> | <b>16.75%</b> |             |
| Depreciation & Amortization Expense | 0.13          | 0.08          |             |
| Finance Costs                       | 3.67          | 1.34          |             |
| Other Income                        | 1.46          | 0.64          |             |
| <b>PBT</b>                          | <b>9.21</b>   | <b>2.7</b>    |             |
| Exceptional Items                   | 0             | 0             |             |
| <b>PBT After Exceptional Items</b>  | <b>9.21</b>   | <b>2.7</b>    |             |
| Tax Expense                         | 2.27          | 0.62          |             |
| <b>PAT</b>                          | <b>6.93</b>   | <b>2.09</b>   | <b>232%</b> |
| <b>PAT Margin (%)</b>               | <b>9.65%</b>  | <b>10.05%</b> |             |
| EPS (₹)                             | 6.85          | 2.08          | <b>229%</b> |

# THANK YOU



VIVIANA®

**VIVIANA POWER TECH LIMITED**

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**Registered Office:** 313-315, Orchid Plaza, Sama Savli Road, Vadodara - 390008.



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