# Visu International Ltd.

Date: 15th May'2012.

The Secretary,
NATIONAL STOCK EXCHANGE OF INDIA LIMITED (NSE)
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (E),
MUMBAI - 400 051.

Dear Sir,

Sub: Submission of information for quarter ending 31st March, 2012.

Please find the following pursuant to the Listing Agreement entered with Stock Exchanges, for the quarter ending 31st March, 2012:

1. Un-audited financial results for the quarter ended 31st March, 2012
2. Limited Review Report for the quarter ended 31st March, 2012.

This is for your information & record and request you to acknowledge the

Thanking You.

For Visu International Limited

# Visu International Ltd.

## M/s.VISU INTERNATIONAL LIMITED

Regd.office:104, Lumbini Enclave, Opp:NIMS, Punjagutta, Hyderabad - 500 082 -AP

UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31st March,2012

Rs. in lakhs

| PARTICULARS | CONSOLIDATED | | | | | |
|---|---|---|---|---|---|---|
| | Quarter Ended | | | Year Ended | | |
| | 31.03.12 | 31.12.11 | 31.3.11 | 31.3.12 | 31.3.11 | 31.3.11 |
| | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1. Income from Operations: | | | | | | |
| Net Income from Operations | 215.01 | 160.47 | 528.08 | 1,375.11 | 2,100.51 | 2,157.84 |
| Total Income from operations(net) | 215.01 | 160.47 | 528.08 | 1,375.11 | 2,100.51 | 2,157.84 |
| 2. Expenses: | | | | | | |
| Employee benefit expenses | 112.37 | 74.76 | 158.54 | 369.07 | 532.51 | 532.30 |
| Depreciation & amortisation expenses | 129.52 | 129.75 | 117.94 | 518.87 | 335.11 | 348.68 |
| Other Expenses | 1,253.82 | 81.30 | 146.50 | 1,644.10 | 809.72 | 852.97 |
| Total Expenses | 1,495.71 | 285.81 | 422.98 | 2,532.04 | 1,677.34 | 1,733.95 |
| 3. Profit/(loss) from operations before other income & finance cost (1-2) | (1,280.70) | (125.34) | 105.10 | (1,156.93) | 423.17 | 423.89 |
| 4. Other Income | 101.15 | | | 101.15 | | 7.90 |
| 5. Profit/(loss) from ordinary activities before finance cost (3+4) | (1,179.55) | (125.34) | 105.10 | (1,055.78) | 423.17 | 431.79 |
| 6. Finance Cost | 85.94 | 85.98 | 79.33 | 343.91 | 312.13 | 312.13 |
| 7. Profit/(loss) from ordinary activities before tax (5-6) | (1,265.49) | (211.32) | 25.77 | (1,399.69) | 111.04 | 119.66 |
| 8. Tax expenses | - | - | 4.50 | - | 73.00 | 38.71 |
| 9. Net Profit after Taxes (7-8) | (1,265.49) | (211.32) | 21.27 | (1,399.69) | 38.04 | 80.95 |
| PAID UP EQUITY SHARE CAPITAL | 3,033 | 3,033 | 3,033 | 3,033 | 3,033.00 | 3,033 |
| Reserves excluding revaluation reserves | - | | - | | | 6,767.49 |
| Earnings per share of Rs.10/- each ( not annualised) Basic & diluted | (3.30) | (0.55) | 0.06 | (3.65) | 0.26 | 0.26 |
| A. Particulars of Shareholding: | | | | | | |
| 1 Public Shareholding | | | | | | |
| Number of Shares | 32801996 | 32801996 | 32801996 | 32801996 | 32801996 | 32801996 |
| Percentage of Shareholding | 85.57 | 85.57 | 85.57 | 85.57 | 85.57 | 85.57 |
| Promoter and Promoter group shareholding | | | | | | |
| (a) Pledged/Encumbered | | | | | | |
| - Number of Shares | | | | | | |
| - Percentage of shares(as a % of the total shareholding of promoter & promoter group | - | - | - | - | | - |
| Percentage of shares (as a % of the total share capital of the company) | - | - | - | - | | - |
| (b) Non-Encumbered | | | | | | |
| - Number of Shares | 5,528,004 | 5,528,004 | 5,528,004 | 5,528,004 | 5,528,004 | 5,528,004 |
| - Percentage of shares(as a % of the total shareholding of promoter & promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| - Percentage of shares (as a % of the total share capital of the company) | 14.42 | 14.42 | 14.42 | 14.42 | 14.42 | 14.42 |

| B.INVESTOR COMPLAINTS : | 31.03.2012 |
|---|---|
| Pending at the beginning of the quarter | NIL |
| Received during the quarter | NIL |
| Disposed of during the quarter | NIL |
| Remaining unresolved at the end of the quarter | NIL |

For VISU INTERNATIONAL LTD.

Executive Director

# Visu International Ltd.

Unaudited Quarterly Segment Reporting under Clause 41 of the Listing Agreement

| PARTICULARS | CONSOLIDATED | | | | | |
|---|---|---|---|---|---|---|
| | Quarter Ended | | | Year Ended | | |
| | 31.03.12 | 31.12.11 | 31.3.11 | 31.3.12 | 31.3.11 | 31.3.11 |
| | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| **1. Segment Revenue :** | | | | | | |
| Global Education & Software | 185.07 | 114.10 | 469.56 | 1,239.55 | 1,512.97 | 1,570.30 |
| Merchant & trading activities | 29.94 | 46.37 | 58.52 | 135.56 | 587.54 | 587.54 |
| **Net Revenue from operations** | 215.01 | 160.47 | 528.08 | 1,375.11 | 2,100.51 | 2,157.84 |
| **2. Segment Results:** | | | | | | |
| Global Education & Software | (1,781.17) | (126.20) | 103.52 | (1,160.30) | 401.70 | 402.42 |
| Merchant & trading activities | 0.43 | 0.86 | 1.58 | 3.37 | 21.47 | 21.47 |
| Segment profit before interest | (1,280.70) | (125.34) | 105.10 | (1,156.93) | 423.17 | 423.89 |
| Less: Interest | 85.94 | 85.98 | 79.33 | 343.91 | 312.13 | 312.13 |
| Add: Other income | 101.15 | | | 101.15 | | 7.90 |
| **Total Profit before tax** | (1,765.49) | (211.32) | 25.77 | (1,399.69) | 111.04 | 119.66 |
| **3. Capital Employed** | | | | | | |
| Global Education & Software | 4,684.37 | 6,298.61 | 6,492.96 | 4,684.37 | 6,492.96 | 6,489.41 |
| Merchant & trading activities | 5,935.85 | 5,935.67 | 5,933.46 | 5,935.85 | 5,933.46 | 5,933.47 |
| **Total** | 10,620.22 | 12,234.28 | 12,426.42 | 10,620.22 | 12,426.42 | 12,422.88 |

Notes:

1. The above results were taken on record by the Board of Directors at their meeting held on 15-05-2012. These results have been reviewed by the Statutory Auditors of the company as per the listing agreement with stock exchanges.
2. Consolidated results include the results of the company as well as of the Company's Subsidiary.
3. Previous period's/year's figures have been regrouped and rearranged wherever necessary.
4. The standalone results are available on the Company's website (www.Visuglobaledu.com) or on the website of BSE(bseindia.com) or on NSE(nseindia.com).
5. Other expenditure includes Bad debts written off to the extent of Rs.1150.84 lakhs.

By Order of the Board of Directors

B.Prabhakara Reddy
Executive Director.

Place: Hyderabad
Date : 15-05-2012