### Vinyas Innovative Technologies Ltd.

(Formerly known as Vinyas Innovative Technologies Pvt. Ltd.)

CIN: L26104KA2001PLC028959

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#### 06 November 2025

The National Stock Exchange of India Ltd Exchange Plaza, 5th floor, Plot No. C/1 G- Block, Bandra-Kurla Complex, Bandra (E) Mumbai-400 051.

Scrip Code: VINYAS

<u>Subject: Intimation under regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)</u>
<u>Regulations, 2015 - Investor Presentation for the half year ended 30 September 2025;</u>

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed investor Presentation issued by the company on the financial results for the half year ended 30 September 2025.

The above information will be made available on the Company's website at www.vinyasit.com.

For Vinyas Innovative Technologies Limited

Subodh MR
Company Secretary & Compliance Officer

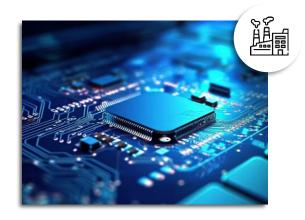












# VINYAS INNOVATIVE TECHNOLOGIES LIMITED

### INVESTOR PRESENTATION H1 FY26



### **SAFE HARBOUR STATEMENT**



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# H1 FY26 FINANCIAL HIGHLIGHTS



PARTICULARS	FY24	FY25	H1 FY25	H1 FY26	YOY Change
Total Income	320.78	400.15	150.43	214.41	43%
EBITDA	36.40	44.36	17.70	23.90	35%
EBITDA Margin (%)	11.35	11.09	11.77	11.15	(62) Bps
PAT	15.35	19.42	7.02	9.34	33%
PAT Margin (%)	4.84	4.90	4.66	4.35	(31) Bps
Diluted EPS (In ₹)	16.47	15.43	5.57	7.37	32%

All Figures In ₹ Cr & Margin In %

### **COMPANY OVERVIEW**



### 



With over two decades of execution heritage, **Vinyas** is a trusted partner in high-reliability electronics manufacturing, serving the **Defence**, **Aerospace**, **Medical**, **Industrial**, **and Transportation** sectors.

Our capabilities span system-level manufacturing, subsystem integration, and lifecycle support for mission-critical platforms, with a primary focus on Defence and Aerospace programs.

Vinyas is engineering-driven, built to meet stringent quality and traceability benchmarks required by our global OEM and Tier-1 partners.



### **MANAGEMENT PERSPECTIVE**







### Mr. Narendra Narayanan **Managing Director**

"At Vinyas, our unwavering focus on quality, innovation, and strategic partnerships continues to drive sustained growth and global relevance in the electronics manufacturing ecosystem."





#### **A Year of Strategic Progress**

#### FY 2024-25:

- Total Revenue: ₹400.15 Cr (+25% YoY)
- PAT: ₹19.42 Cr (+27% YoY)

#### **H1 FY26**

- Total Revenue: ₹214.41 Cr (+43% YoY)
- EBITDA ₹23.90 Cr (+35% YoY)
- PAT ₹9.34 Cr (+33% YoY)
- Total order inflow: ₹411 Cr

Achieved NADCAP Accreditation for Electronics - Printed Board Assemblies, a globally recognized aerospace quality standard.

#### Positioned for Sustainable Growth:

- Order book: ₹1,062 crore
- Targeting 25–30% growth driven by exports and policy support
- Raised ₹150.04 crore through preferential issue in Sept 2025
- Fund infusion and operational upgrades have enhanced throughput, traceability, and execution capability.
- Scalable operations with strategic investments
- Emerging as a global defence electronics hub



New Customer Wins: Onboarded two marquee clients across Commercial Aerospace and Industrial Electronics, marking a strong validation of our product capabilities and quality standards.

"Thanks to our employees, customers, suppliers, and partners. We are committed to delivering consistent value and making a meaningful impact across the industry and community."

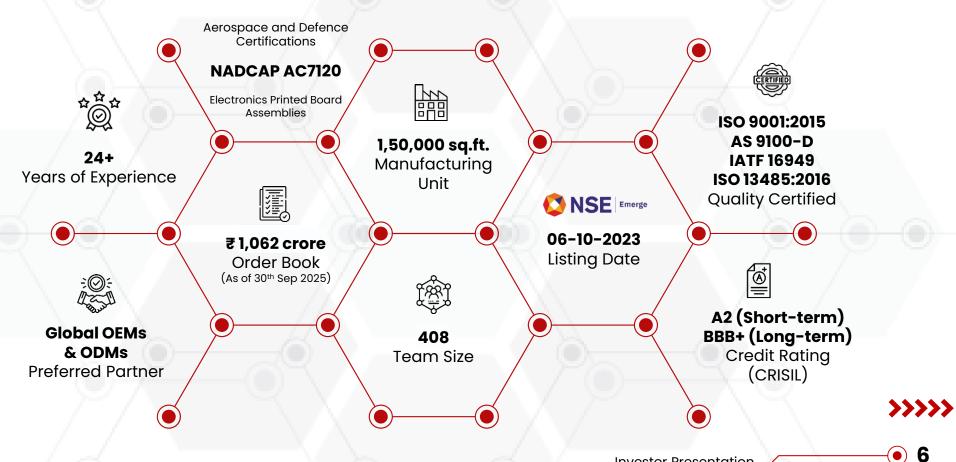


### **KEY FACTS & FIGURES**





### **>>>>>> Built for Complexity. Trusted for Reliability**



### **GROWTH MOMEMTUM FACTORS**





#### **PROGRAM PIPELINE**

Vinyas plays a key manufacturing role in a diversified portfolio of mission-critical defence and aerospace programs. With more programs maturing to series manufacturing, it provides strong visibility and positions Vinyas as a preferred partner for long-cycle, high-reliability defence electronics manufacturing.

Opportunity: ₹3000 Crs / 5 yrs | Order Book: ₹727 Cr

#### LICENSE AND CERTIFICATIONS

The company has received critical infrastructure and process approvals aligned with global regulatory frameworks. These clearances enable participation in export-controlled defence and aerospace mandates, previously inaccessible. Vinyas is now positioned as a trusted manufacturing partner for global Tier-1s

Opportunity

Worth

₹10K+ Cr



Opportunity: ₹600 Crs/ 5 yrs



#### **SYSTEM INTEGRATION**

Vinyas has matured beyond pcb assembly into qualified system integration, delivering cable harnesses, electro-mechanical assemblies, and functionally tested subsystems. This elevates realization per program by 2–2.5x and enables embedded partnerships with Tier-1 customers.

Opportunity: ₹2000 Crs / 5 yrs | Order Book: ₹290 Cr

#### **VERTICAL SEGMENT EXPANSIONS**

Vinyas commissioned a qualified medical device line and entered the commercial aerospace supply chain via Tier-1 approval. These verticals are projected to contribute ~10% of revenue by FY27.



Opportunity: ₹800 Crs/ 5 yrs | Order Book: ₹45 Cr



#### TECHNOLOGY TRANSFER ENABLEMENT

Vinyas is engaged with global OEMs to execute structured technology transfer, enabling licensed manufacturing and full lifecycle participation. These partnerships will enhance customer alignment, increase manufacturing depth, and position Vinyas for larger platform ownership in future programs.

Opportunity: ₹3000 Crs / 5 yrs

#### **GLOBAL EXPANSION**

Vinyas is exploring the feasibility of setting up front-end offices and manufacturing units in North America and Europe, aligning closely with global OEM hubs. These facilities will support integration-driven mandates and export qualification. The company targets 15% of revenue from global programs by FY29, anchoring its position as a globally aligned manufacturing partner.

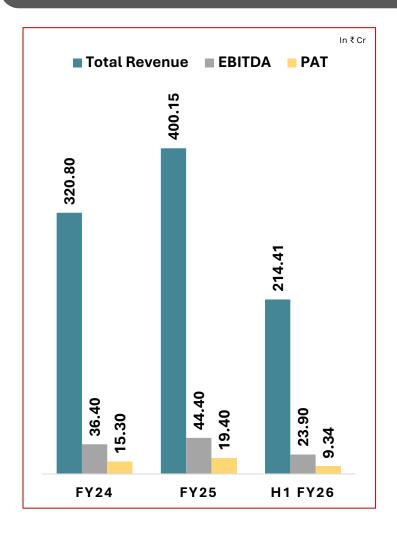


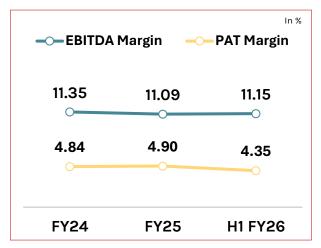
Opportunity: ₹800 Crs/ 5 yrs

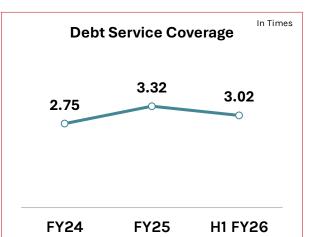


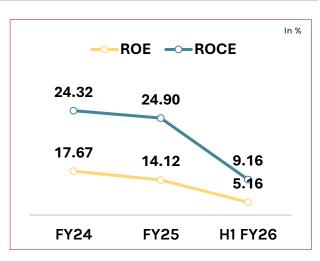
### **KEY FINANCIAL METRICS**

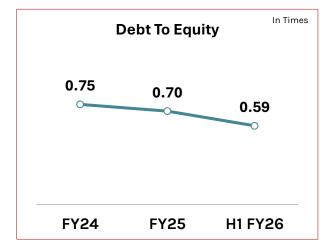












# HALF YEARLY - INCOME STATEMENT



All Figures In ₹ Cr & Margin In %

PARTICULARS	H1 FY26	H1 FY25	YOY Change
Revenue from operations	211.93	149.50	
Other Income	2.47	0.94	
Total Income	214.41	150.43	43%
Expenses			
a) Cost of Material consumed	176.50	96.68	
b) (Increase) / Decrease in stock in trade and Work in Progress	-3.94	21.66	
c) Employees benefits expense	12.43	10.59	
d) Other Expenses	5.52	3.80	
Total Expenses	190.51	132.73	
EBITDA	23.90	17.70	35%
EBITDA Margin (%)	11.15	11.77	(62) Bps
Depreciation and amortization expense	3.37	2.77	
Finance Costs	7.91	6.50	
Profit/(Loss) before tax	12.61	8.43	<b>50</b> %
Tax Expenses	3.27	1.41	
PAT	9.34	7.02	33%
PAT Margin (%)	4.35	4.66	(31) Bps
Diluted EPS (In ₹)	7.37	5.57	32%

# **INCOME STATEMENT**



All Figures In ₹ Cr & Margin In %

			All Figures in Cor & Margin in
PARTICULARS	H1 FY26	FY25	FY24
Revenue from operations	211.93	396.64	317.20
Other Income	2.47	3.52	3.58
Total Income	214.41	400.15	320.78
Expenses			
a) Cost of Material consumed	176.50	289.48	244.40
b) (Increase) / Decrease in stock in trade and Work in Progress	-3.94	33.26	8.90
c) Employees benefits expense	12.43	23.26	21.03
d) Other Expenses	5.52	9.79	10.05
Total Expenses	190.51	355.79	284.39
EBITDA	23.90	44.36	36.40
EBITDA Margin (%)	11.15	11.09	11.35
Depreciation and amortization expense	3.37	5.66	2.28
Finance Costs	7.91	13.37	13.24
Profit/(Loss) before tax	12.61	25.33	20.87
Tax Expenses	3.27	5.91	5.53
PAT	9.34	19.42	15.35
PAT Margin (%)	4.35	4.90	4.84
Diluted EPS (In ₹)	7.37	15.43	16.47

# **BALANCE SHEET**



All Figures In ₹ Cr

EQUITY AND LIABILITIES	H1 FY26	FY25	FY24
Equity			
Share Capital	12.58	12.58	12.58
Other Equity	202.26	134.37	115.60
Net Worth	214.84	146.95	128.19
Non-Current Liabilities			
Long term Borrowings	9.23	8.47	12.12
Other Non-current Liabilities	3.48	3.80	1.62
<b>Total Non-current Liabilities</b>	12.71	12.27	13.74
<b>Current Liabilities</b>			
Short term Borrowings	118.52	94.23	84.57
Trade Payables	31.13	30.80	49.91
Other Current Liabilities	28.58	44.51	30.67
Short Term Provisions	1.52	1.53	1.09
<b>Total Current Liabilities</b>	179.75	171.06	166.24
Total Liabilities	192.45	183.34	179.98
Total Equity and Liabilities	407.29	330.29	308.17

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ASSETS	H1 FY26	FY25	FY24
Non-Current Assets			
Property, Plant and Equipment	43.85	39.13	42.12
Other Non-current Assets	11.82	4.42	13.46
Deferred Tax Assets (Net)	0.17	0.53	0.61
Total Non-current Assets	55.84	44.08	56.19
Current Assets			
Inventory	108.22	76.42	111.56
Trade Receivables	152.18	177.05	88.06
Cash and Cash Equivalents	36.17	5.54	0.05
Other Current Assets	54.89	27.20	52.31
Total Current Assets	351.46	286.21	251.98
Total Assets	407.30	330.29	308.17

# **CASHFLOW STATEMENT**

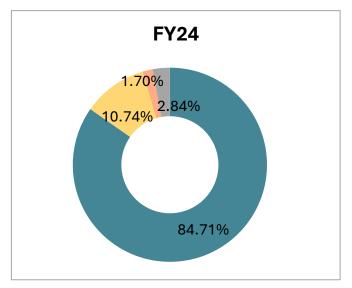


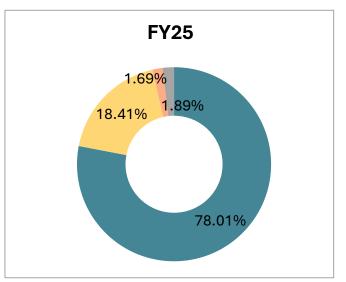
All Figures In ₹ Cr

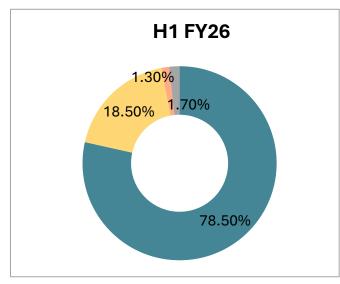
PARTICULARS	H1 FY26	FY25	FY24
Net cash from operating activities (A)	-20.87	8.78	-28.77
Net cash flow used in investing activities (B)	-24.02	4.08	-27.84
Net cash flow used in financing activities (C)	75.52	-7.37	64.76
Cash and cash equivalents at the beginning of the year	5.54	0.05	4.46
Cash and cash equivalents at the end of the year	36.17	5.54	12.60

### **INDUSTRY WISE REVENUE BREAKUP**









Defence	& Aerospace







All Figures In ₹ Cr & Margin In %

PARTICULARS	FY24	FY25	H1 FY26
Defence & Aerospace	268.74	309.42	166.37
Industrial	34.08	72.98	39.21
Medical	5.42	6.73	2.75
Others	8.96	7.50	3.61
Total	317.20	396.63	211.93

# **THANK YOU**



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