

Vinyas Innovative Technologies Ltd.

(Formerly known as Vinyas Innovative Technologies Pvt. Ltd.)

CIN: L26104KA2001PLC028959

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01 June 2025

The National Stock Exchange of India Ltd
Exchange Plaza, 5th floor, Plot No. C/1
G- Block, Bandra-Kurla Complex, Bandra (E)
Mumbai-400 051.

Scrip Code: VINYAS

Subject: Intimation under regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation for the half year and year ended 31 March 2025;

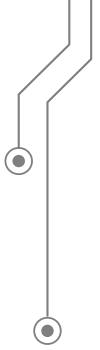
Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed investor Presentation issued by the company on the financial results for the half year and year ended 31 March 2025.

The above information will be made available on the Company's website at www.vinyasit.com.

For Vinyas Innovative Technologies Limited

Subodh MR
Company Secretary & Compliance Officer

Customer **S**atisfaction is our **D**esignature



VINYAS INNOVATIVE TECHNOLOGIES LIMITED

INVESTOR PRESENTATION H2 FY25



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Precision Manufacturing for Strategic Sector >>>>



With over two decades of execution heritage, **Vinyas** is a trusted partner in high-reliability electronics manufacturing, serving the **Defence, Aerospace, Medical, Industrial, and Transportation** sectors.

Our capabilities span system-level manufacturing, subsystem integration, and lifecycle support for mission-critical platforms, with a primary focus on Defence and Aerospace programs.

Vinyas is engineering-driven, built to meet stringent quality and traceability benchmarks required by our global OEM and Tier-1 partners.





Mr. Narendra Narayanan Managing Director



“At Vinyas, our unwavering focus on quality, innovation, and strategic partnerships continues to drive sustained growth and global relevance in the electronics manufacturing ecosystem.”



A Year of Strategic Progress FY 2024–25:

- Revenue: ₹396.6 Cr (+25% YoY)
- PAT: ₹19.42 Cr (+27% YoY)

H2 FY25

- Revenue: ₹247.14 Cr (+37%YoY)
- EBITDA ₹26.66 Cr (+32%YoY)
- PAT ₹12.41 Cr (+28%YoY)

Achieved strong performance despite supply chain constraints and delays



Strengthening Leadership in Electronics Manufacturing Awards:

- **DivHERsity Award** – Workplace diversity recognition
- **Partners in Progress Award** – Advanced Defence Systems (BEL)

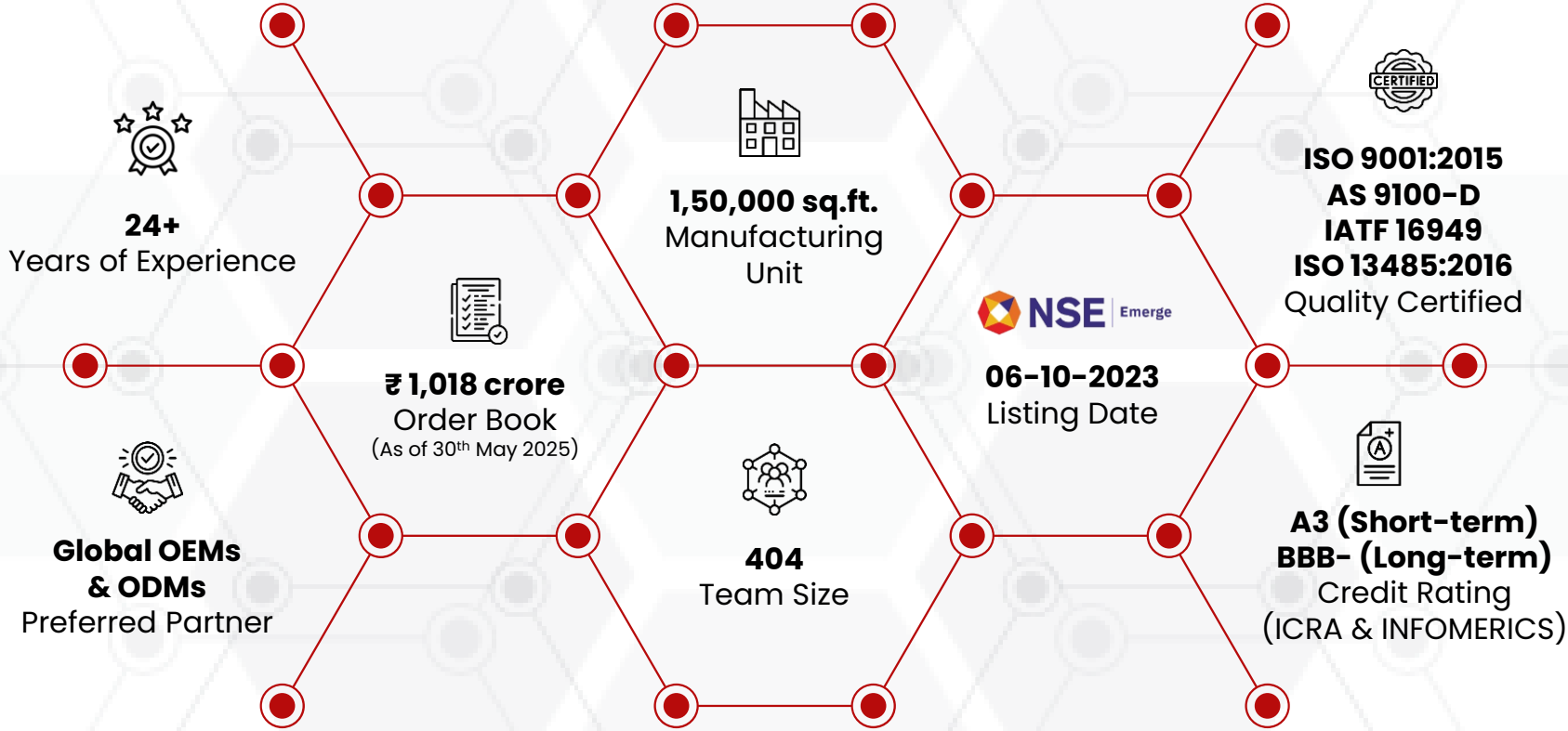


Positioned for Sustainable Growth:

- 5–6 year **order visibility** ensures predictable pipeline
 - Scalable Operations with strategic infrastructure and operational investments
 - Expected **25–30% growth** supported by exports, policy tailwinds, and capability expansion
- Vinyas is emerging as a **global defence electronics hub**

“Thanks to our employees, customers, suppliers, and partners. We are committed to delivering consistent value and making a meaningful impact across the industry and community.”

➤➤➤➤➤ Built for Complexity. Trusted for Reliability

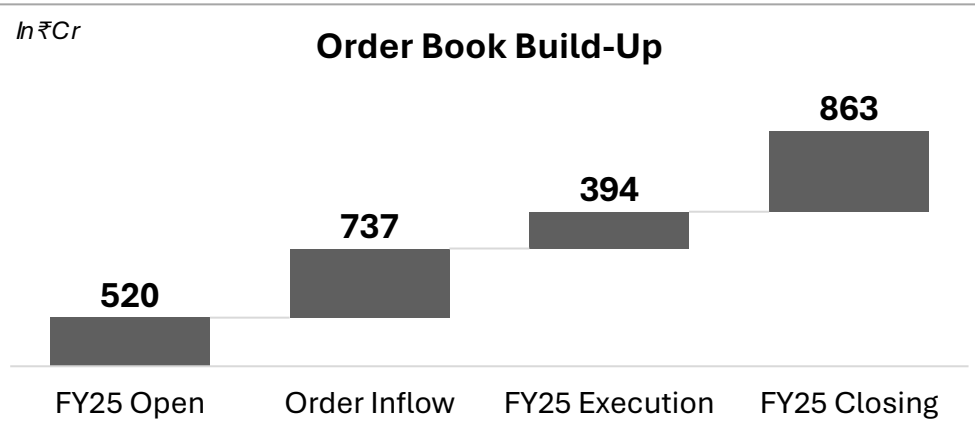


Precision Driven

Defence-Led

High-Mix Capable

FY25	Revenue	396.64 Cr	↑	25% YoY
	EBIDTA	44.36 Cr	↑	22% YoY
	PAT	19.42 Cr	↑	27% YoY
H2 FY25	Revenue	247.14 Cr	↑	37% YoY
	EBIDTA	26.66 Cr	↑	32% YoY
	PAT	12.41 Cr	↑	28% YoY



Key Highlights 2024-25:

- Total Order Wins: **₹737 Cr** from various domestic and international customers
- **Validated for export-regulated programs**, enabling participation in critical international defence systems
- **Delivered and qualified subsystems** for Naval Defence and Precision Airborne Electronics
- **Executed agreement with Fresenius Kabi India** for **medical device manufacturing** in India
- **Commissioned a cable harness facility**, now qualified by leading **defence, medical, and industrial OEM's**
- **Entry into commercial aerospace manufacturing**, with successful evaluations by global Tier-1 OEM's

Integrated Manufacturing Capabilities Across High-Reliability Domains

Domain

Radar & Surveillance Systems

Weapon & Launcher Systems

Airborne Sighting & Avionics

Armoured Vehicle Subsystems

Strategic Communications

Unmanned Systems

Medical Devices

Transportation (Rail)

Programs

Multi-function Naval Radar, AESA Radar, Battlefield Surveillance Systems

Missile Launcher Control Units, Smart Munition Kits, Weapon Power Systems

EO/IR Payload Modules, Airborne Targeting systems, Multifunction Displays, Communication & Navigation Subsystems

Fire control units, Turret Control Modules, Armoured Mobility Electronics

Software-defined Radios, Secure Tactical Networks, Vehicle-Mounted Communication Suites

UAV Payloads, Loitering Munitions, Mobile Radar Subsystems

Regulated electronics and control units for infusion pumps and diagnostic platforms

HVAC subassemblies and onboard power control systems for railway applications

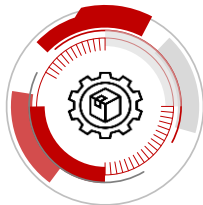




PROGRAM PIPELINE

Vinyas plays a key manufacturing role in a diversified portfolio of mission-critical defence and aerospace programs. With more programs maturing to series manufacturing, it provides strong visibility and positions Vinyas as a preferred partner for long-cycle, high-reliability defence electronics manufacturing.

Opportunity: ₹3000 Crs / 5 yrs | Order Book: ₹753 Cr



SYSTEM INTEGRATION

Vinyas has matured beyond pcb assembly into qualified system integration, delivering cable harnesses, electro-mechanical assemblies, and functionally tested subsystems. This elevates realization per program by 2–2.5x and enables embedded partnerships with Tier-1 customers.

Opportunity: ₹2000 Crs / 5 yrs | Order Book: ₹247 Cr



TECHNOLOGY TRANSFER ENABLEMENT

Vinyas is engaged with global OEMs to execute structured technology transfer, enabling licensed manufacturing and full lifecycle participation. These partnerships will enhance customer alignment, increase manufacturing depth, and position Vinyas for larger platform ownership in future programs.

Opportunity: ₹3000 Crs / 5 yrs



LICENSE AND CERTIFICATIONS

The company has received critical infrastructure and process approvals aligned with global regulatory frameworks. These clearances enable participation in export-controlled defence and aerospace mandates, previously inaccessible. Vinyas is now positioned as a trusted manufacturing partner for global Tier-1s

Opportunity: ₹600 Crs/ 5 yrs



VERTICAL SEGMENT EXPANSIONS

Vinyas commissioned a qualified medical device line and entered the commercial aerospace supply chain via Tier-1 approval. These verticals are projected to contribute ~10% of revenue by FY27.

Opportunity: ₹800 Crs/ 5 yrs | Order Book: ₹18 Cr



GLOBAL EXPANSION

Vinyas is exploring the feasibility of setting up front-end offices and manufacturing units in North America and Europe, aligning closely with global OEM hubs. These facilities will support integration-driven mandates and export qualification. The company targets 15% of revenue from global programs by FY29, anchoring its position as a globally aligned manufacturing partner.

Opportunity: ₹800 Crs/ 5 yrs

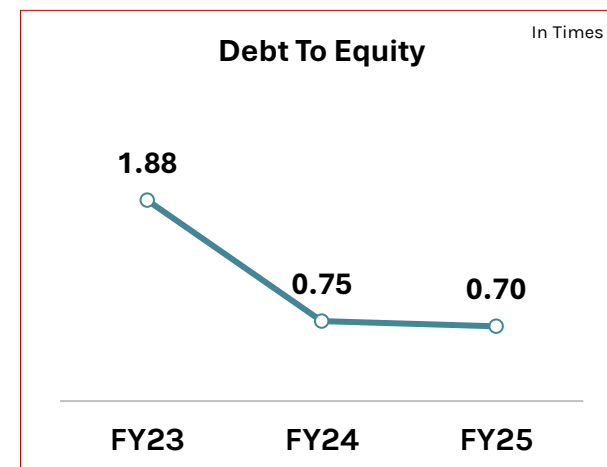
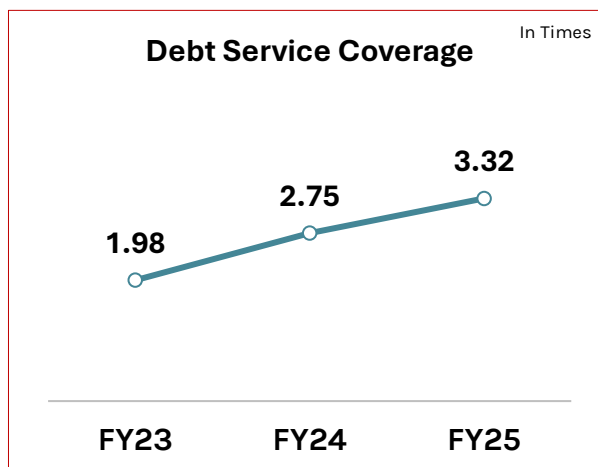
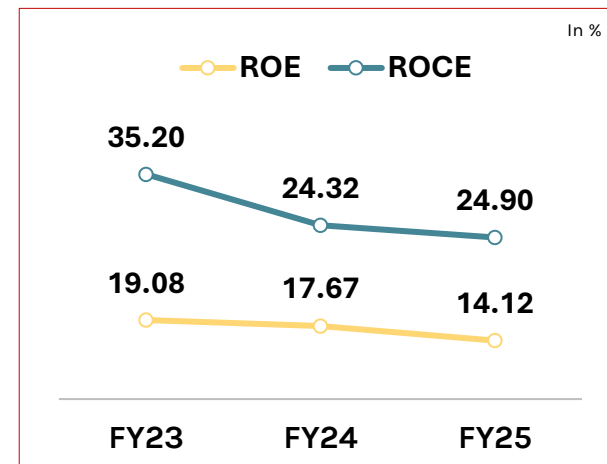
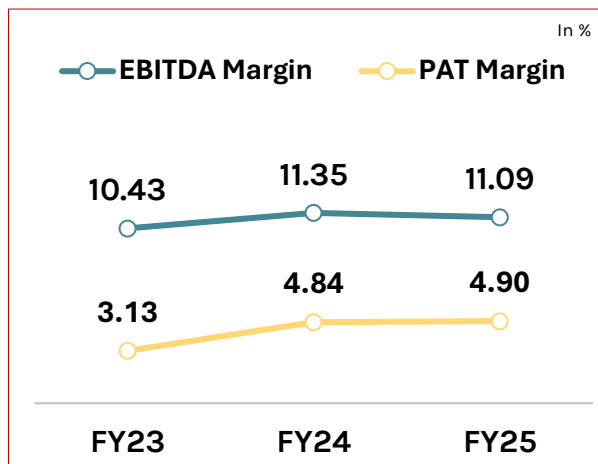
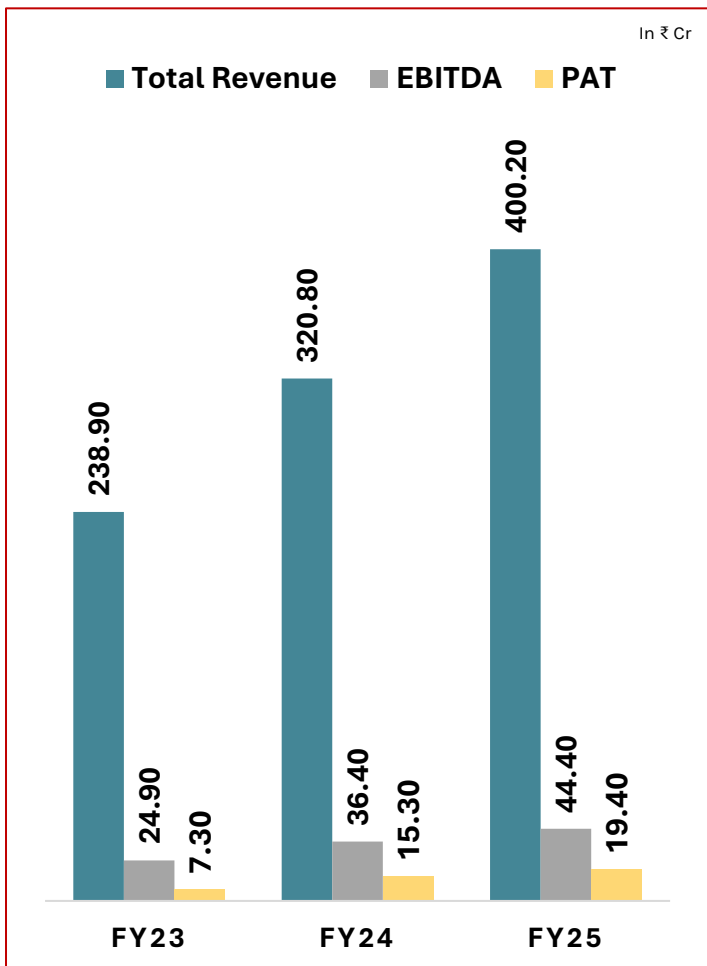




FINANCIAL OVERVIEW



KEY FINANCIAL METRICS



INCOME STATEMENT

All Figures In ₹ Cr & Margin In %

PARTICULARS	FY25	FY24	FY23
Revenue from operations	396.64	317.20	234.52
Other Income	3.52	3.58	4.33
Total Income	400.15	320.78	238.85
Expenses			
a) Cost of Material consumed	289.48	244.40	179.47
b) (Increase) / Decrease in stock in trade and Work in Progress	33.26	8.90	11.62
c) Employees benefits expense	23.26	21.03	16.41
d) Other Expenses	9.79	10.05	6.45
Total Expenses	355.79	284.39	213.95
EBITDA	44.36	36.40	24.90
EBITDA Margin (%)	11.09	11.35	10.43
Depreciation and amortization	5.66	2.28	2.21
Interest	13.37	13.24	12.60
Profit from ordinary activities before tax	25.33	20.87	10.09
Tax Expense	5.91	5.53	2.75
PAT	19.42	15.35	7.34
PAT Margin (%)	4.90	4.84	3.13
EPS (Diluted)	15.43	16.47	19.62

INCOME STATEMENT

All Figures In ₹ Cr & Margin In %

PARTICULARS	H2 FY25	H2 FY24	YoY Change
Revenue from operations	247.14	179.95	
Other Income	2.58	1.01	
Total Income	249.72	180.96	37%
Expenses			
a) Cost of Material consumed	192.80	151.89	
b) (Increase) / Decrease in stock in trade and Work in Progress	11.60	-8.17	
c) Employees benefits expense	12.67	11.55	
d) Other Expenses	5.99	5.49	
Total Expenses	223.06	160.76	
EBITDA	26.66	20.20	32%
EBITDA Margin (%)	10.67	11.16	(49 Bps)
Depreciation and amortization	2.89	0.88	
Interest	6.86	6.14	
Profit from ordinary activities before tax	16.90	13.18	
Tax Expense	4.50	3.47	
PAT	12.41	9.70	28%
PAT Margin (%)	4.97	5.36	(39 Bps)
EPS (Diluted)	9.86	10.41	(5%)

BALANCE SHEET

All Figures In ₹ Cr

EQUITY AND LIABILITIES	FY25	FY24	FY23
Equity			
Share Capital	12.58	12.58	3.74
Other Equity	134.37	115.60	41.79
Net Worth	146.95	128.19	45.53
Liabilities			
Non-Current Liabilities			
Long term Borrowings	8.47	12.12	18.94
Other Non-current Liabilities	3.80	1.62	1.36
Total Non-current Liabilities	12.27	13.74	20.30
Current Liabilities			
Short term Borrowings	94.23	84.57	66.77
Trade Payables	30.80	49.91	35.76
Other Current Liabilities	44.51	30.67	46.55
Short Term Provisions	1.53	1.09	1.09
Total Current Liabilities	171.06	166.24	150.16
Total Liabilities	183.34	179.98	170.46
Total Equity and Liabilities	330.29	308.17	215.99

ASSETS	FY25	FY24	FY23
Non-Current Assets			
Property, Plant and Equipment	39.13	42.12	12.97
Other Non-current Assets	4.42	13.46	26.46
Deferred Tax Assets (Net)	0.53	0.61	0.91
Total Non-current Assets	44.08	56.19	40.34
Current Assets			
Inventory	76.42	111.56	106.80
Trade Receivables	177.05	88.06	20.95
Cash and Cash Equivalents	5.54	0.05	0.67
Other Current Assets	27.20	52.31	47.23
Total Current Assets	286.21	251.98	175.64
Total Assets	330.29	308.17	215.99

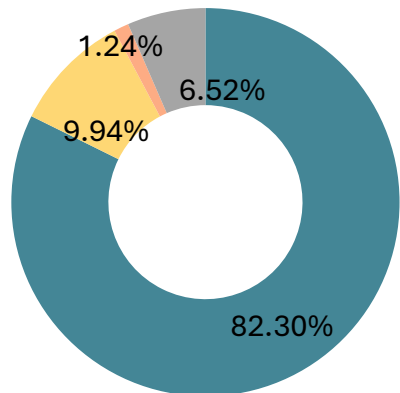
CASHFLOW STATEMENT

All Figures In ₹ Cr

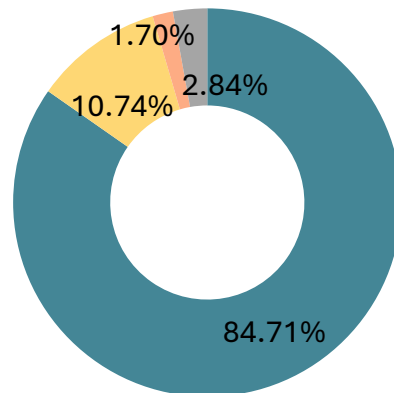
PARTICULARS	FY25	FY24	FY23
Net cash from operating activities	8.78	-28.77	11.59
Net cash flow used in investing activities	-3.25	-27.84	-3.43
Net cash flow used in financing activities	-6.32	64.76	-10.27
Cash and cash equivalents at the beginning of the year	12.60	4.46	6.57
Cash and cash equivalents at the end of the year	11.81	12.60	4.46

INDUSTRY WISE REVENUE BREAKUP

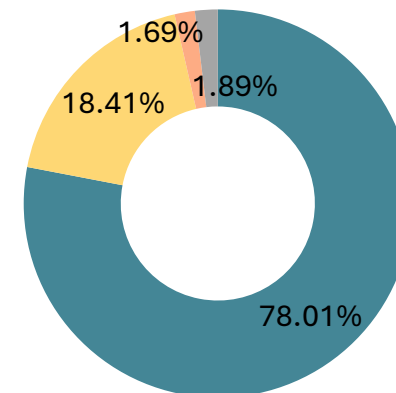
FY23



FY24



FY25



■ Defence & Aerospace
 ■ Industrial
 ■ Medical
 ■ Others

All Figures In ₹ Cr & Margin In %

PARTICULARS	FY23	FY24	FY25
Defence & Aerospace	193.04	268.74	309.42
Industrial	23.36	34.08	72.98
Medical	2.93	5.42	6.73
Others	15.29	8.96	7.50
Total	234.52	317.20	396.63

THANK YOU



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