

**Vinsys IT Services India Limited**

(Formerly known as Vinsys IT Services India Private Limited)

Registered Office: S. No. 28/11-12 | 'Shivaji Niketan' | CTS No. 458A | Tejas Housing Society | Near Mantri Park | Behind Dhondiba Sutar Bus Stand | Kothrud | Pune - 411 038. Maharashtra, INDIA.

Contact: +91-20-25382807/43 | **Website:** www.vinsys.com

CIN: U72200PN2008PLC131274 | **Email:** vinsys@vinsys.com

Date: 10 November 2023

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E),
Mumbai-400051
NSE Scrip Code: VINSYS

Sub.: Investor presentation – Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Sir / Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of Investor Presentation for your kind information and record purposes.

The said presentation will be uploaded on the Company's website at www.vinsys.com.

You are requested to the same on your record.

Thanking you.

Yours faithfully,
For Vinsys IT Services India Limited

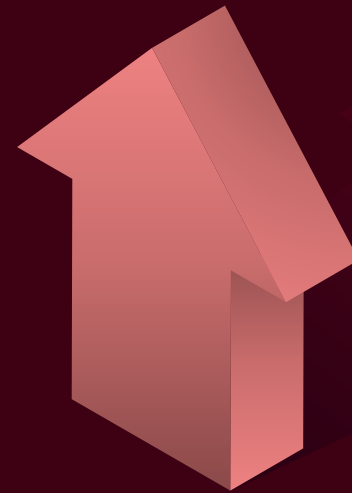
Gayatree Karandikar
Company Secretary &
Compliance Officer

Encl.: As above



FINANCIAL HIGHLIGHTS

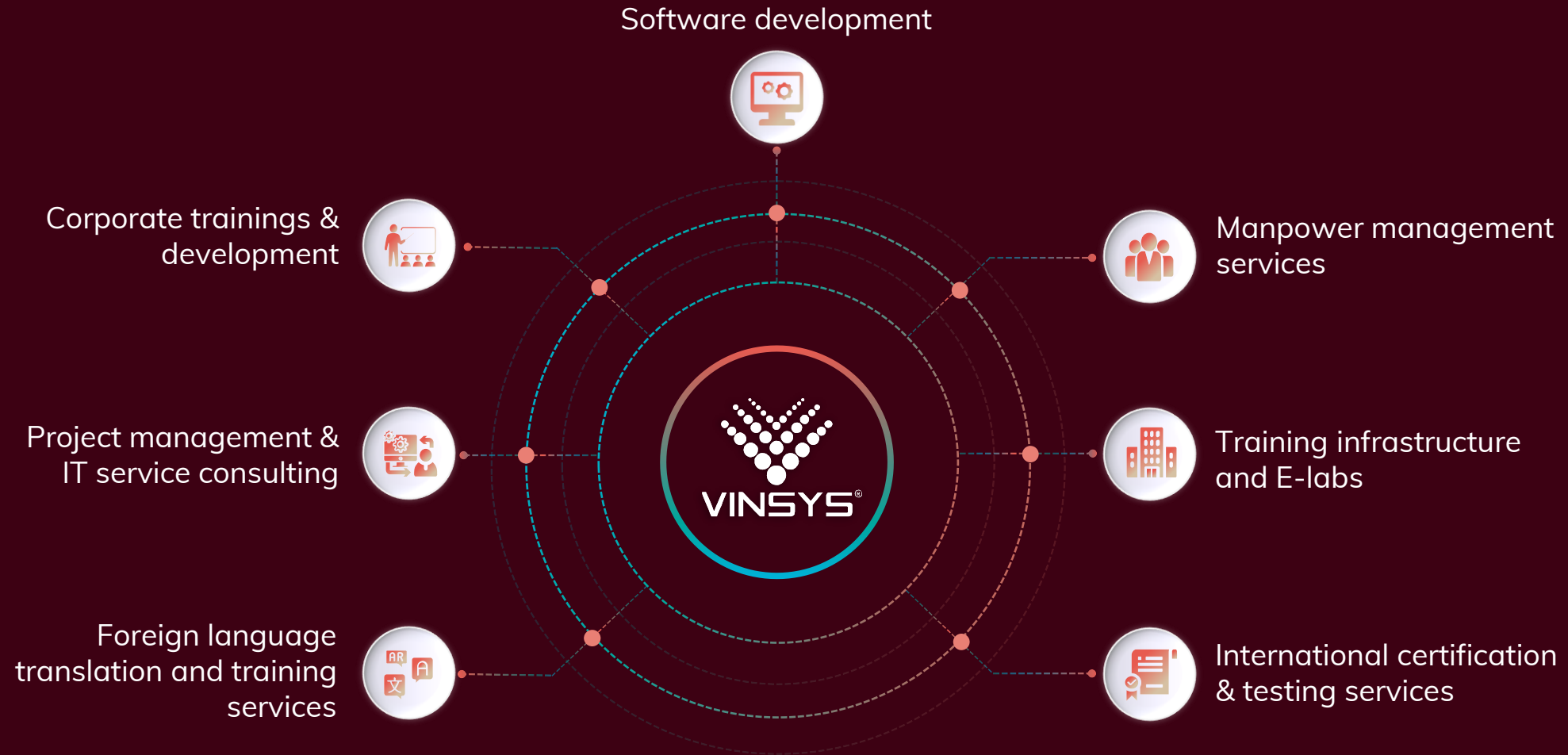
H1 2024



Vinsys IT Services (I) Ltd.

Shivaji Niketan, Tejas Society, Behind Dhondiba Sutar Bus Stand Near Mantri Park, Kothrud. Pune - 411 038. Maharashtra, INDIA.

OUR GROUP SERVICES



HIGHLIGHTS – H1 2024

CMMi5

In a short span of 2 years, the Company has been appraised to CMMi5 from CMMi3, recently.

BUSINESS BENEFITS:

1. Eligibility for larger bids for government and corporate contracts.
2. Increase in profits margins due to visibility of process and execution data.



CMMI DEV / 5 SM

CMMI@V2.0 / Exp. 20 25-0 1-13 / Appraisal # 57356



HIGHLIGHTS – H1 2024



ACQUISITIONS

SERVICES

Term sheets executed for acquisitions **Knowzies Technology Solutions Private Limited**' (Knowzies); and **Envee Information Technology Private Limited**' (Envee).

PRODUCT

MOU signed for acquisition of **CXCherry** (Learning Experience Platform)

The logo for Knowzies, with the word "KNOWZIES" in orange and a stylized orange triangle icon.



ENVEE



HIGHLIGHTS – H1 2024



NEW OFFICE – (QATAR)

Vinsys Information Technology Services LLC, United Arab Emirates, Wholly Owned Subsidiary of the Company, has incorporated a new company in Qatar by the name Vinsys IT Services LLC, the trade license for which was issued.



FINANCIAL HIGHLIGHTS – H1 2024

Consolidated Financial Results – H1 2024



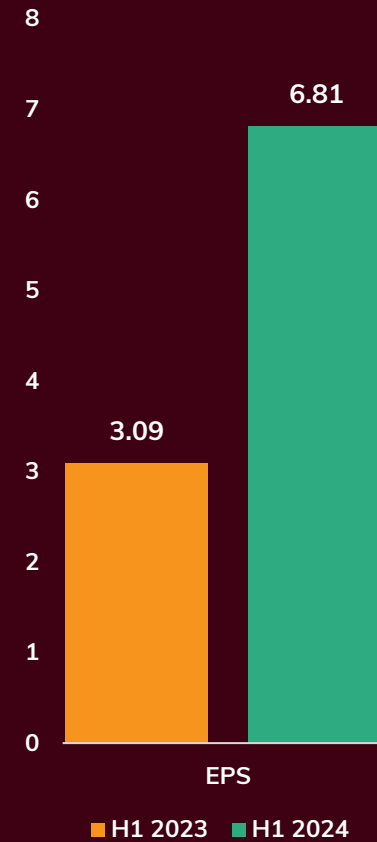
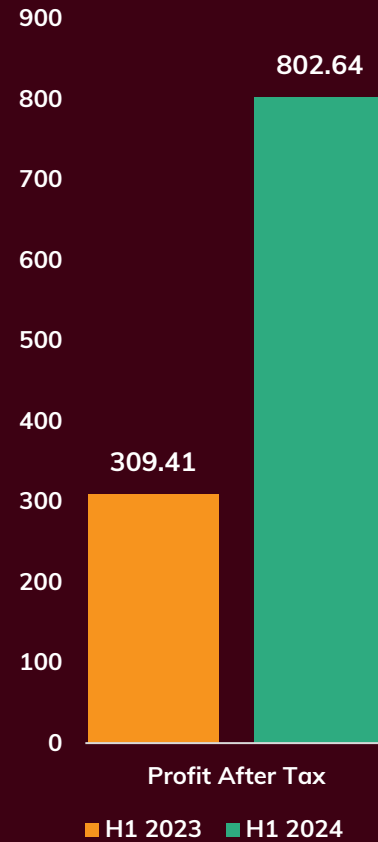
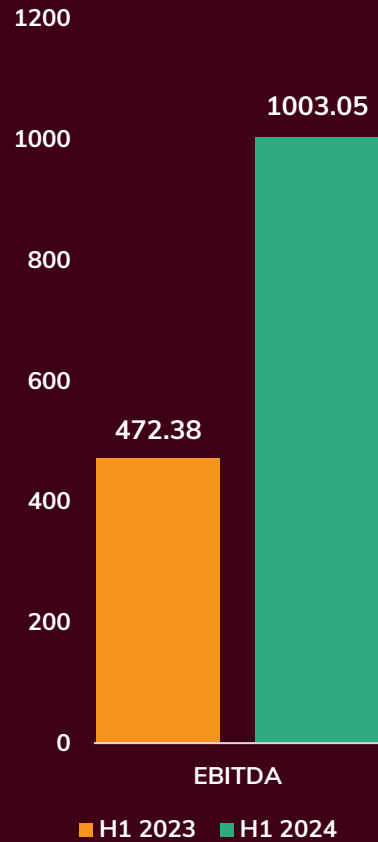
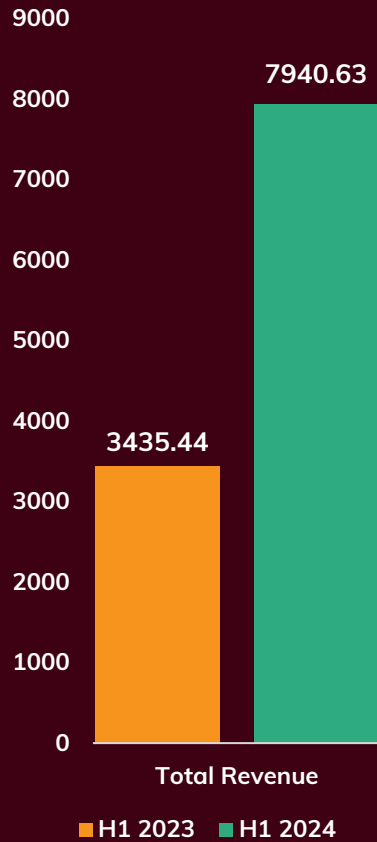
PARTICULARS	H1 2023	H1 2024	YOY CHANGE
Total Revenue	3435.44	7940.63	131%
EBITDA	472.38	1003.05	112%
Profit After Tax	309.41	802.64	159%
EPS	3.09	6.81	



All Amount in Lakhs.

FINANCIAL HIGHLIGHTS – H1 2024






Consolidated Financial Results – H1 2024



All Amount in Lakhs.

SEGMENT WISE PERFORMANCE:

Training and Software development Services

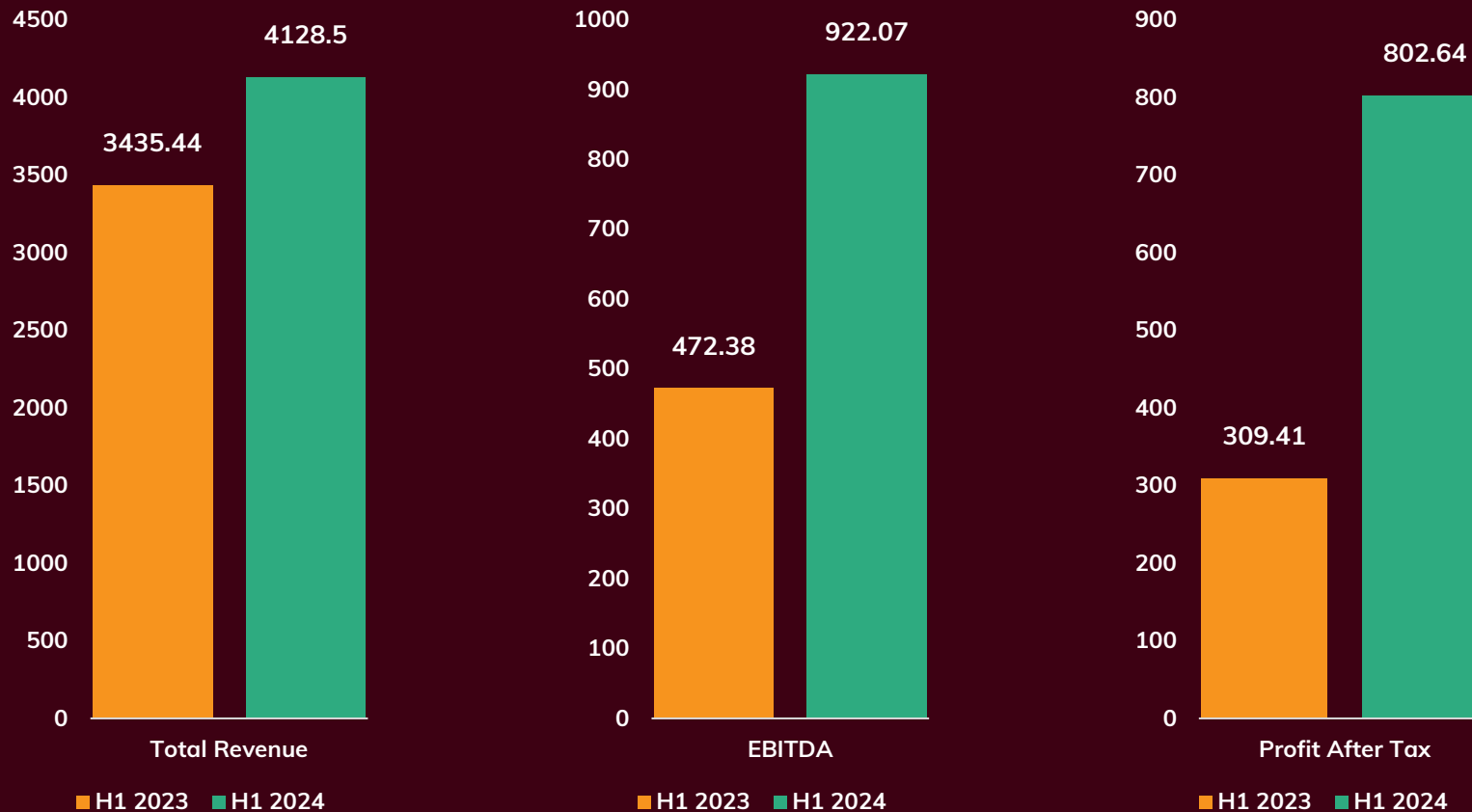
PARTICULARS	H1 2023	H1 2024	
Total Revenue	3435.44	4128.50	
EBITDA	472.38	922.07	
EBITDA %	13.75%	22.33%	
Profit After Tax	309.41	758.37	
Net Profit Margin %	9.01%	18.37%	

All Amount in Lakhs.

Our Training and software development services segment has shown a remarkable growth during last 6 months. Revenue growth YOY is 20% , EBITDA & PAT shows a 95% & 145% increase respectively.

SEGMENT WISE PERFORMANCE:

Training and Software development Services



IT SERVICES

Our Training and software development services segment has shown a remarkable growth during last 6 months. Revenue growth YOY is 20% , EBITDA & PAT shows a 95% & 145% increase respectively.

SEGMENT WISE PERFORMANCE

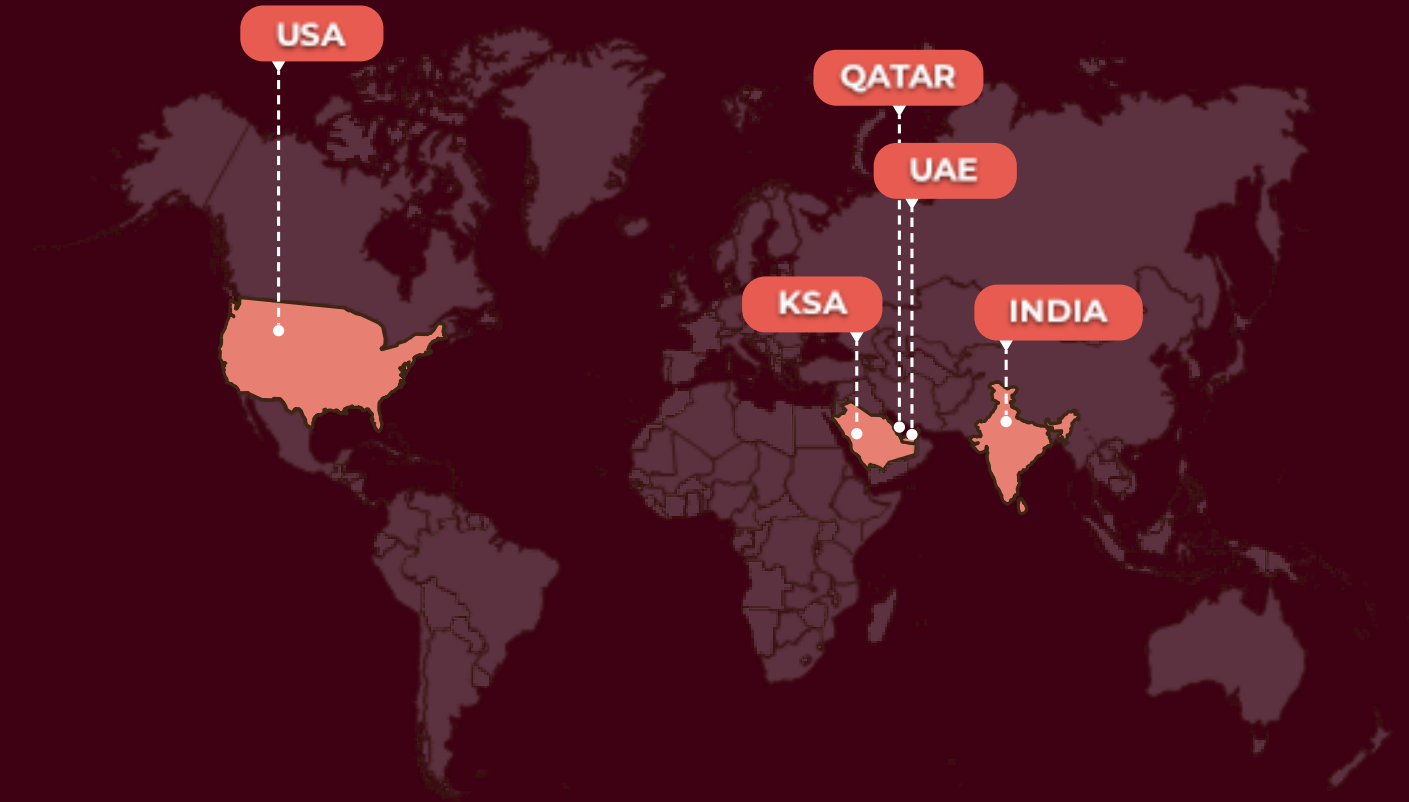
Manpower Supply



PARTICULARS	H1 2024
Total Revenue	3812.13
EBITDA	80.97
EBITDA%	2%
Profit After Tax	44.27
Net Profit Margin %	1.16%

All Amount in Lakhs.

OUR PRESENCE



USA | KSA | UAE | QATAR | INDIA

www.vinsys.com