

Vimta Labs Limited

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VLL\SE\033\2026-27**Date: 20.07.2026**

B S E Limited, P J Towers, Dalal Street, Mumbai: 400001. Scrip Code No.524394	National Stock Exchange of India Limited, “Exchange Plaza”, Bandra, Kurla Complex, Bandra (E),Mumbai – 400051. Trading Symbol: VIMTALABS
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Dear Sir/Madam,

Sub: Investor Presentation –Q1 Results – FY 2026-27

Pursuant to provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the “Listing Regulations”) we are enclosing herewith the Investor Presentation. Further, in terms of to Regulation 46 of the Listing Regulations, the aforesaid information will be available on the website of the Company i.e., <https://vimta.com/investor-presentation/>

This is for your information and necessary records.

For VIMTA LABS LIMITED**Sujani Vasireddi****Company Secretary and Compliance Officer**

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INVESTOR PRESENTATION

Q1 FY27



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- Company Overview
- Industry Landscape
- Our Competitive Advantage
- Way Forward



Section 01

Q1 FY27 Earnings

- Q1 FY27 Highlights
- Key Metrics: Q1 FY27
- Profit & Loss Statement
- Financial Track Record

Q1 FY27 Highlights

Rs 1,129 Mn

Total Income

Rs 411 Mn
Margin 36.4%

EBITDA

Rs 283 Mn

PBT

Rs 4.7

EPS

Rs 180 Mn
**CAPEX (Cash
Outflow)**

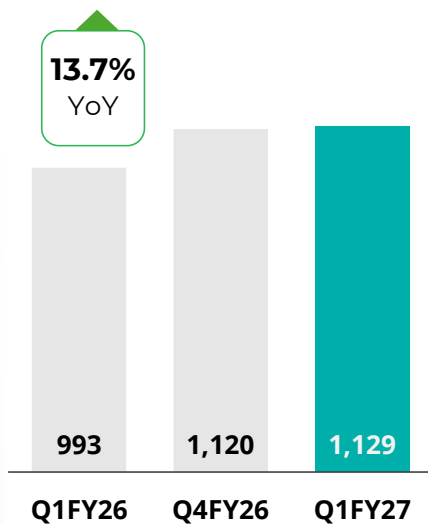
Rs 210 Mn
Margin 18.6%

PAT

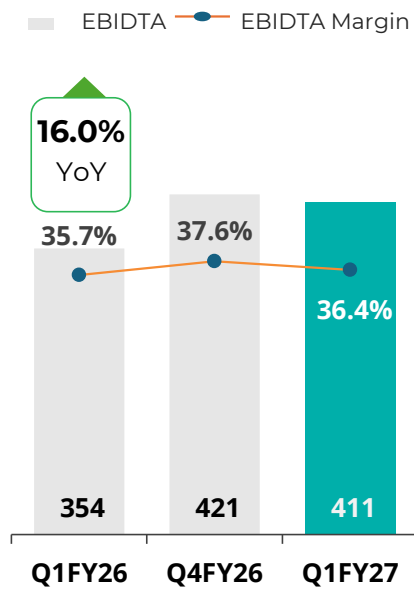


Key Metrics: Q1 FY27

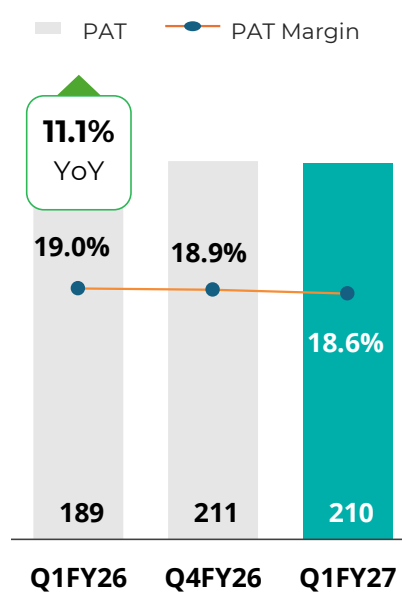
Total Income (In ₹ Mn)



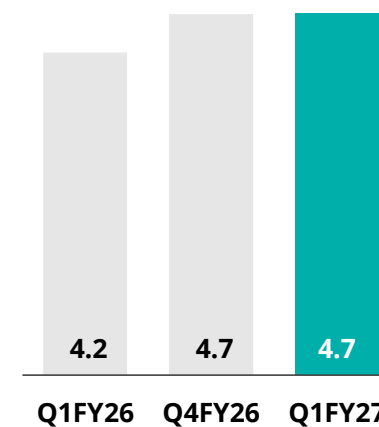
EBIDTA & EBIDTA Margin (In ₹ Mn, %)



PAT & PAT Margin (In ₹ Mn, %)



Basic EPS (In ₹)



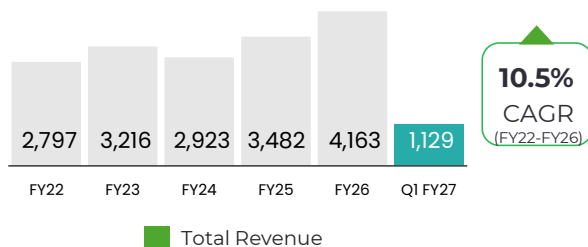
Profit & Loss Statement

Particulars (₹ Mn)	Q1 FY27	Q4 FY26	QoQ(%)	Q1 FY26	YoY (%)
Revenue from Operations	1,091	1,092		976	
Other Income	38	28		17	
Total Income	1,129	1,120	0.8%	993	13.7%
Material and Testing Costs	226	224		188	
Cost of lab setup	0	0		0	
Changes in inventories of work-in-progress	-	-		-	
Employee benefits expense	294	296		278	
Other expenses	197	178		172	
Total Expenses	718	699		639	
Exceptional Item					
EBIDTA	411	421	-2.4%	354	16.0%
<i>EBIDTA (%)</i>	36.4%	37.6%		35.7%	
Finance costs	2	3		3	
Depreciation expense	125	128		99	
PBT	283	290	-2.4%	253	12.2%
<i>PBT (%)</i>	25.1%	25.9%		25.4%	
Tax	73	79		64	
PAT	210	211	-0.3%	189	11.4%
<i>PAT (%)</i>	18.6%	18.9%		19.0%	
Basic EPS (INR)	4.7	4.7	-0.5%	4.2	11.0%

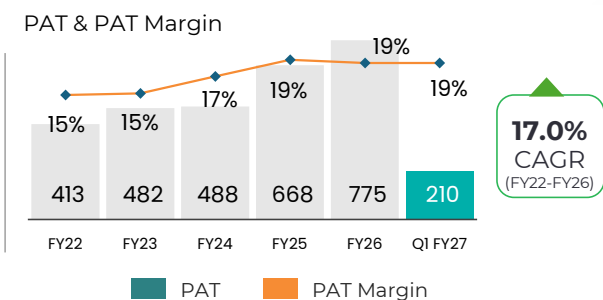
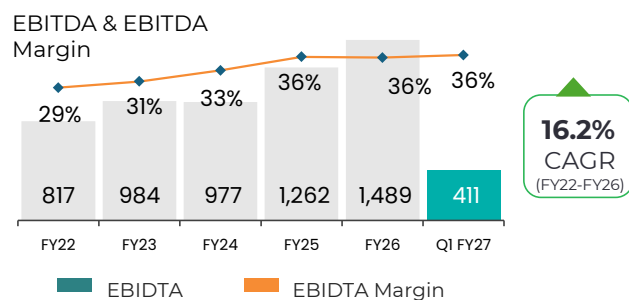


Financial Track Record

TOTAL INCOME (₹ Mn)

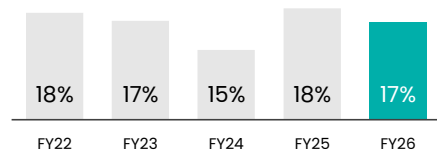


PROFITABILITY (₹ Mn)

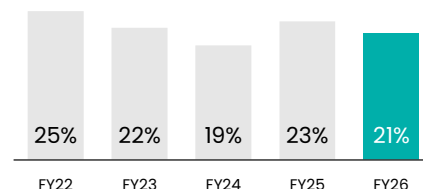


BALANCE SHEET RATIOS

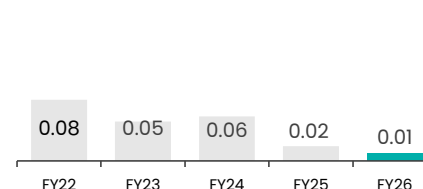
RoE (%)



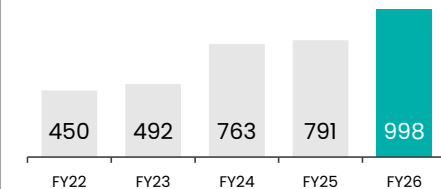
RoCE (%)



Debt to Equity



Total Capex



1. Financial numbers for the period FY24 & FY25 are from continuing operations and exclude Diagnostic and Pathological services business
2. CAGR for the period FY20-FY26



Section 02

Company Overview

- Vimta at a Glance
- Our Journey
- Our Offerings
- Geographical Presence
- Management

Vimta at a Glance

Established in **1984**, VIMTA is one of India's most renowned companies for contract research and testing, recognized for its high-quality, cutting-edge technology enabled wide spectrum, reliable services and vast experience. The company's broad capabilities span across biologics, small molecules, agro-chemicals, food & beverages, electronics, medical devices, home and personal care products, and environment testing.



42+ Years

Of experience in CRO industry



1,400+

Dedicated Multi-Disciplinary Team



~600,000

Sq. Ft. of Ultra-modern lab spaces



10

Labs and Offices across India



~100

Successful Regulatory Audits

Our Journey

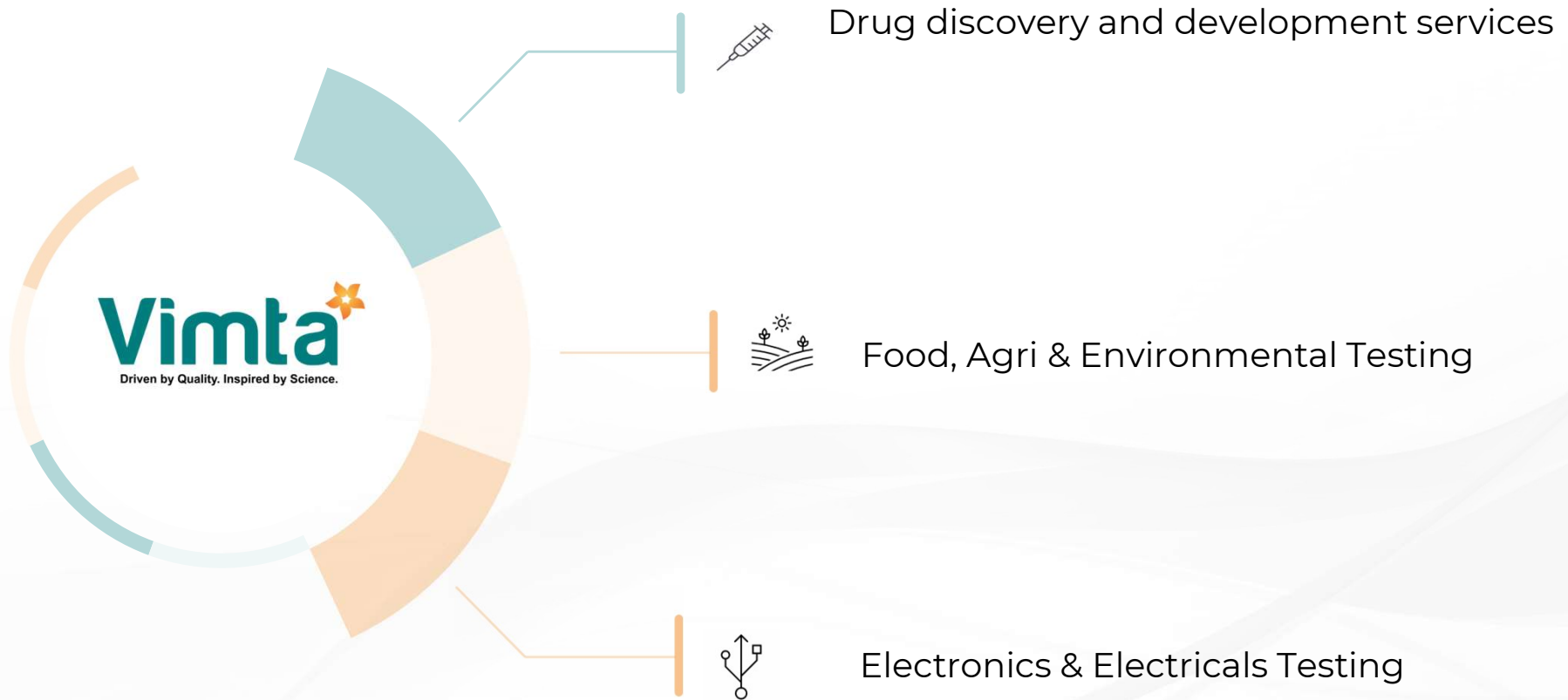
	● Infrastructure	● People	● Investment	● Capabilities	● Revenues
2024	~600,000 ft ²	1300+	492 M	Pharma & Biopharma: Discovery & development services; Food; Environment; Electronics Testing	3,223 M
2015	400,000+ ft ²	1000+	580 M	Analytical – Pharma, Biopharma & Food; Clinical Research; Preclinical; Clinical Diagnostics; Environment Testing	1,073 M
2006	200,000+ ft ²	600+	992 M	Clinical Research; Environment; Analytical Testing – Food & Pharma	542 M
1992	50,000+ ft ²	150+	85 M	Environment; Analytical – Food & Pharma; Toxicology; Material testing; Clinical Research	16 M
1984	500 ft ²	6	200,000	Minerals & ores; Metals; Rice bran oil testing	156,000

1. Investment & Revenues in INR

2. Investments depicted may have spread across more than the denoted year



Our offerings



1. Drug discovery and development services

Offerings	Pharma Analytical	Clinical Research	Preclinical Research
Industry	Pharmaceuticals, Biologics, Nutraceuticals, Medical Devices, Animal Health		Pharmaceuticals, Biologics, Medical Device, Agrochemical, Speciality Chemicals
Accreditations & Regulatory Approvals	DCA, USFDA, WHO, EMA, DRAs of Ukraine, Turkey	CDSO, USFDA, WHO, MHRA, NPRA, and European DRAs	OECD-GLP, CCSEA, DSIR, AAALAC
Services	Wide range of analytical services - E&L studies - Stability testing - Method development - Validations - Genotoxic impurities - Elemental analysis - In vitro studies - Physical Characterisation - Dissolution Testing - Microbiology - Immunogenicity studies - Characterization - Bioassays		
		- BA/BE Studies - Bioanalytical - Clinical Trials (Phase I to IV) - Clinical End Point Studies - Claim Studies	- Comprehensive in vitro, ex vivo and in vivo studies - ADME, and PK - IND enabling packages (genetic toxicology, safety pharmacology, general toxicology, & toxicokinetic studies). - Chronic toxicology, reproductive toxicology, neurotoxicology, immunotoxicology, and carcinogenicity - Biowaiver and alternative to animal studies - Ecotoxicology, environmental fate and metabolism studies

2. Biologics - Contract Research & Development Services

Offerings	Process Development	Product Development
Industry	Biotech & Biopharma	
Requirements & guidelines	Small scale Non GMP (R&D)	ICH Guidelines (Q2, Q6B, etc.) Compliant
Services	Process and Product Development – DS & DP ○ Cell Line Development • Cell line generation • Clone screening and selection • Cell bank preparation (MCB/WCB) • Expression optimization ○ Upstream Process Development • Media and feed optimization • Bioreactor process development • Scale-up studies • Process characterization ○ Downstream Process Development • Protein purification development • Chromatography optimization • Yield and purity improvement ○ Analytical Development • Method development and validation • Protein characterization • Purity, potency, and stability testing • Glycosylation and aggregation analysis ○ Formulation Development • Pre-formulation studies • Liquid and lyophilized formulations • Stability studies • Container-closure compatibility	

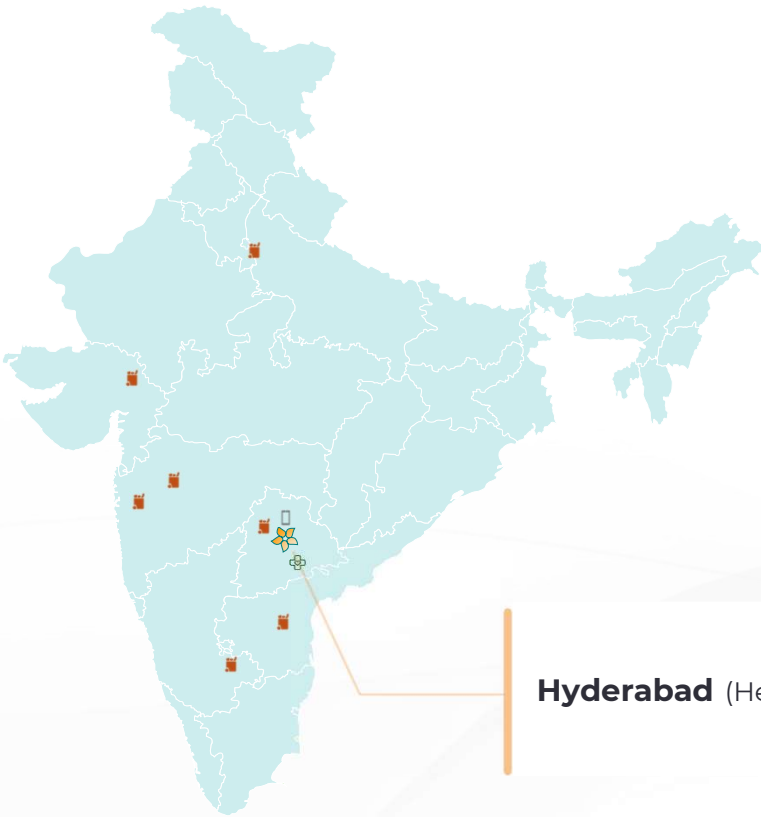
3. Food, Agri & Environmental Testing

Industry	Food Manufacturing & Processing industries, Cultivation, Export, Retail, Nutraceuticals, Agro-chemicals, Water & Beverages, Animal Feed and environmental testing services for various industries viz., Oil & Gas, Power, Cement, Mining, Infrastructure, etc.
No. of Locations	8 (Hyderabad, Mumbai (NFL), Ahmedabad, Bengaluru, Nellore, Nashik, Noida & Kolkata)
Accreditations & Regulatory Approvals	• FSSAI, ISO 17025, BIS, APEDA, EIC, SHEFEXIL, EU Commission, OCED-GLP, AGMARK, Tea Board, Spices Board • Hyderabad Lab is a National Reference Lab for Water & Beverages Testing • Mumbai Lab is a National Food Laboratory, operated for FSSAI • MoEF, ISO 17025, QCI/NABET, OSHAS 45000 related to environmental testing services
Services	• Food contaminants, food allergens, microbiology/pathogen, GMO testing, nutrition & composition analysis for all agri, food, food products, water and beverages • New product development support, validations and Shelf-life assessments • Packaging material testing • Nutraceuticals testing, method validations • Animal feed analysis • Agro-chemical (crop sciences): support for research and development, method development, validation and testing for regulatory submissions in India, Europe, South America, Japan, Southeast Asia • Post project monitoring • Industrial hygiene & Indoor air, SIA & hydrogeological studies • EHS audits, Hazardous waste study, Life cycle assessment and Due diligence studies • Green audit, Metrological studies

4. Electricals & Electronics Testing & Certification

Industry	Aviation, Defence, Medical Device, Telecom, Home appliances, Toys, Industrial & control equipment, Consumer electronics, Rail & Automotive, IT, IOT, physical security products, and allied industries
No. of Locations	2 (Hyderabad)
Accreditations & Regulatory Approvals	• NABL ISO 17025, TEC • BIS & NABCB ISO 16025
Services	• EMI/EMC testing • Radio Frequency testing • Environmental & reliability testing • Mechanical & electrical safety testing • Performance testing • Product Certification • CE marking

Geographical Presence



Pharma
Hyderabad



Food & Environment
Hyderabad
Ahmedabad
Noida
Mumbai (NFL)
Nashik
Bengaluru
Nellore
Kolkata



Electrical and Electronics
Hyderabad



Hyderabad (Headquarters)



Pharma



Electronics & Electrical



Food & Environment

Key Management Team



S P Vasireddi
Executive Chairman

- Dr. S P Vasireddi is a Scientist – Technocrat – Entrepreneur having more than 45 years of experience in contract research and testing laboratory management. He is the founder and Chairman of VIMTA.
- Dr. Vasireddi is reckoned as the pioneer of CRO industry in India. He led VIMTA from a single bench laboratory to a wide spectrum, globally recognized CRTO. In recognition of his eminence in CRO & Testing industry he is/has been nominated as a member on the Advisory/ Governing Boards of several apex scientific and regulatory bodies of the country such as FSSAI, NABL etc.



Harita Vasireddi
Managing Director

- Harita has close to 3 decades years of experience in the TIC/CRO industry with track record of growth and profitability.
- Her Core competencies include management & driving organizational adaptability and development, quality management systems, and risk management.
- She holds an MBA in Operations Management from Boston College, USA; and is a B.Pharm graduate from Mysore university, India



Sreenivas Neerukonda
Executive Director

- Sreenivas's core competencies include strategic planning and execution, new service opportunities development, communication and relationship building, competitive intelligence, and fostering strong team relations to deliver goal-oriented performance.
- He holds an MBA in Management Information Systems, University of Oklahoma, USA; B.Pharm, Nagpur University, India.



Harriman Vungal
Executive Director - Operations

- Harriman was inducted to the Board as one of the Promoter Directors in 1990 and was appointed as Technical Director of the Company in 1992. He has extensive lab operations management experience and is a go to senior resource on GXPs.
- He has led the Company's effort in building state of the art IT infrastructure, systems and their compliance to applicable regulations.
- He holds D. Tech in Electronics from Toronto, Canada.



Siva Kambhampati
Chief Financial Officer

- Siva is a seasoned finance professional with a strong academic foundation. He is a CA and secured 63rd rank in cost accountancy. With over 17 years on experience in the engineering and pharmaceutical industries, he brings diverse expertise in strategic financial planning & management, product costing & pricing, and treasury management.
- He has previously worked at Artson engineering Ltd. (A TATA Enterprise, Hyderabad as a CFO.



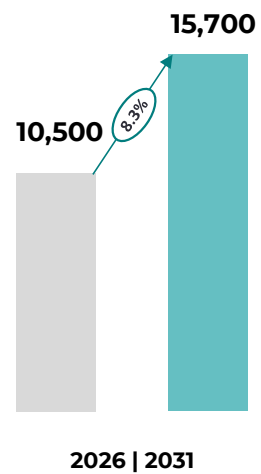
Section 03

Industry Landscape

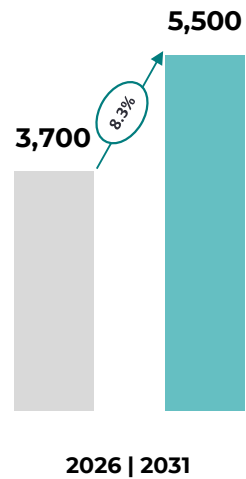
- Market Opportunity
- Factors Driving Industry Growth

Markets Opportunity (Global)

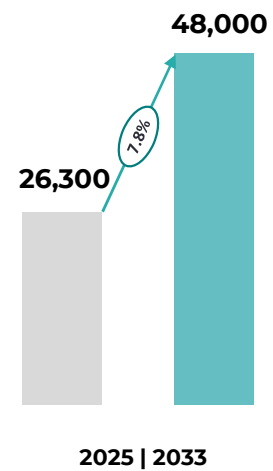
Pharmaceutical Analytical Testing



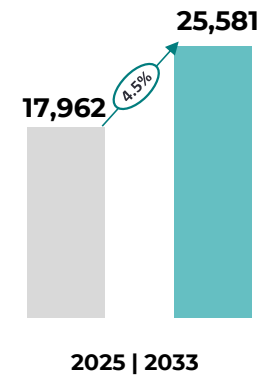
Preclinical



Food Testing

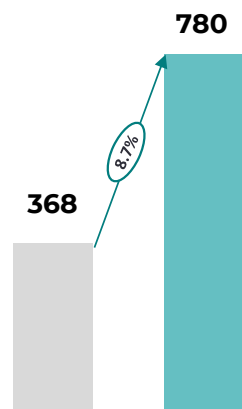


Electronics Testing



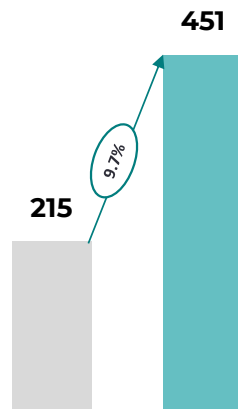
Markets Opportunity (Indian)

Pharmaceutical Analytical Testing



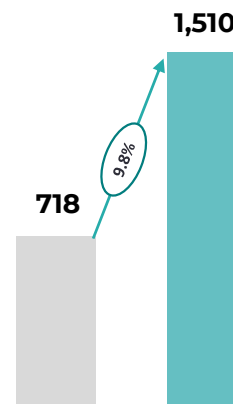
2025 | 2035

Preclinical



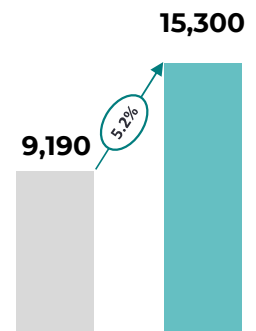
2025 | 2033

Food Testing



2025 | 2033

Electronics Testing



2025 | 2035

Factors Driving Industry Growth





Section 04

Our Competitive Advantage

- Our Position in the CRTO Landscape
- Our Strength

Our Position in the CRTO Landscape

Pharma Analytical



- #1 in India
- Customers – 90% of India top 20
- 40% revenues from overseas

Clinical Research



- Among the most reputed CROs in India
- 75% of revenues from overseas

Electronics & Electricals



- One of the leading labs in Southern India

Food & Environment Testing



- Top 2 in India
- Serving 7 of India's top 10 food companies, large PSUs and Infra companies
- The only private EU commission approved lab in India

Preclinical



- Amongst Top 3 in India
- India's most comprehensive and integrated provider of non-clinical drug discovery and development services

Our Strengths





Section 05

Way Forward

- Our Key Growth Drivers & Strategies

Our Key Growth Drivers & Strategies

Favourable markets



- ✓ Growth momentum in markets
- ✓ Growing demand for safe & quality - drugs, food, electronics & clean environment

Core business strategies



- ✓ Capacity expansions
- ✓ Service innovations
- ✓ Penetration into new markets
- ✓ Customer partnerships

Core operational strategies



- ✓ Operational excellence
- ✓ Hiring right talent
- ✓ Quality & compliance culture
- ✓ Cutting edge technologies

Best practices



- ✓ Good corporate governance
- ✓ Risk management
- ✓ Listening to customers' needs
- ✓ Continuous learning



THANK YOU

Vimta Labs Ltd.

Siva Kambhampati | Chief Financial Officer
Siva.Kambhampati@vimta.com

Ernst & Young

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