

**Vimta Labs Limited**

Registered Office:

142, IDA Phase II, Cherlapally

Hyderabad-500 051 ,Telangana, India

T: +91 4027264141

F : +91 40 2726 3657

VLL\SE\046\2025-26

Date: 17.07.2025

**B S E Limited,  
P J Towers, Dalal Street,  
Mumbai: 400001.  
Scrip Code No.524394**

**National Stock Exchange of India Limited,  
“Exchange Plaza”, Bandra,  
Kurla Complex, Bandra (E),Mumbai – 400051.  
Trading Symbol: VIMTALABS**

Dear Sir/Madam,

Sub: Investor Presentation –Q1 results – FY 2025-26

Pursuant to provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the “Listing Regulations”) we are enclosing herewith the Investor Presentation. Further, pursuant to Regulation 46 of the Listing Regulations, the aforesaid information will be available on the website of the Company i.e., <https://vimta.com/investor-presentation/>

This is for your information and necessary records.

**For VIMTA LABS LTED**

Sujani Vasireddi

Company Secretary

**Life Sciences Campus, # 5, MN Science & Technology Park, Genome Valley, Shamirpet, Hyderabad - 500 101, Telangana, India**

**T : +91 40 6740 4040 E: mdoffice@vimta.com LIRL : www.vimta.com**

**CIN : L24110TG1990PLC011977**





**Driven by Quality. Inspired by Science.**

# **INVESTOR PRESENTATION**

Q1 FY26 >

# Disclaimer

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The Presentation is to provide the general background information about the Company's activities as at the date of the Presentation. The information contained herein is for general information purposes only and based on estimates and should not be considered as a recommendation that any investor should subscribe / purchase the company shares. The Company makes no representation or warranty, express or implied, as to, and does not accept any responsibility or liability with respect to, the fairness, accuracy, completeness or correctness of any information contained herein.

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- Company Overview
- Industry Landscape
- Our Competitive Advantage
- Way Forward



# Section 01

## Q1 FY26 Earnings

- Q1 FY26 Highlights
- Key Metrics: Q1 FY26 and FY25
- Profit & Loss Statement
- Financial Track Record
- Shareholding Pattern

# Q1 FY26 Highlights

**Rs 993 Mn**

**Total Income**

**Rs 354 Mn**  
Margin 35.7%

**EBITDA**

**Rs 253 Mn**

**PBT**

**Rs 4.2**

**EPS**

**Rs 241.2 Mn**

**CAPEX (Cash  
Outflow)**

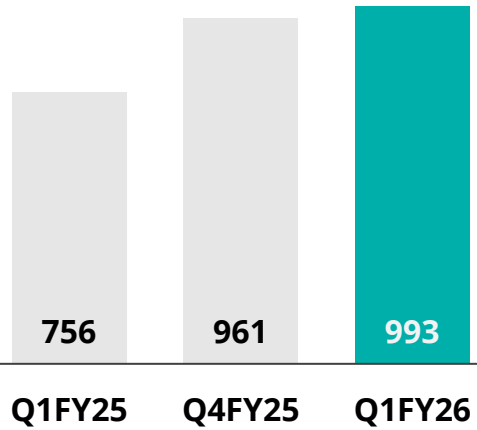
**Rs 189 Mn**  
Margin 19.0%

**PAT**

# Key Metrics: Q1 FY26

## Total Income (In ₹ Mn)

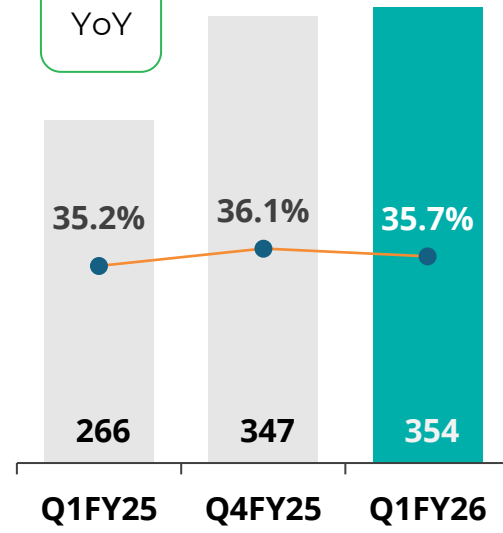
31.4%  
YoY



## EBIDTA & EBIDTA Margin (In ₹ Mn, %)

EBIDTA EBIDTA Margin

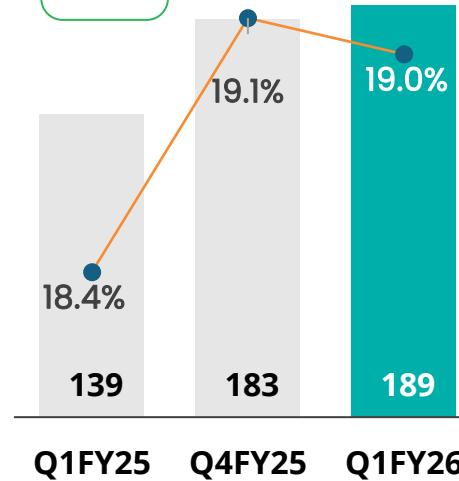
33.1%  
YoY



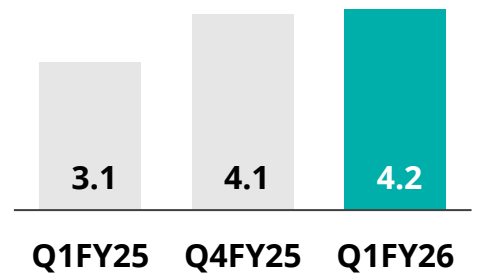
## PAT & PAT Margin (In ₹ Mn, %)

PAT PAT Margin

35.9%  
YoY



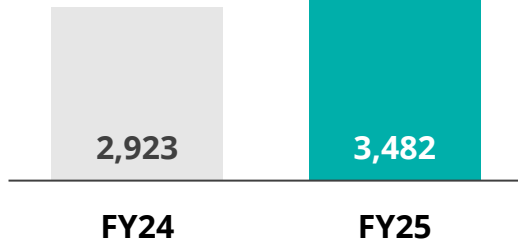
## Basic EPS (In ₹)



# Key Metrics: FY25

## Total Income (In ₹ Mn)

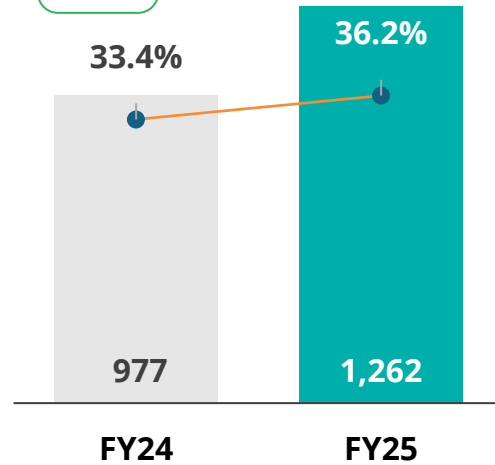
19.1%  
YoY



## EBIDTA & EBIDTA Margin (In ₹ Mn, %)

EBIDTA EBIDTA Margin

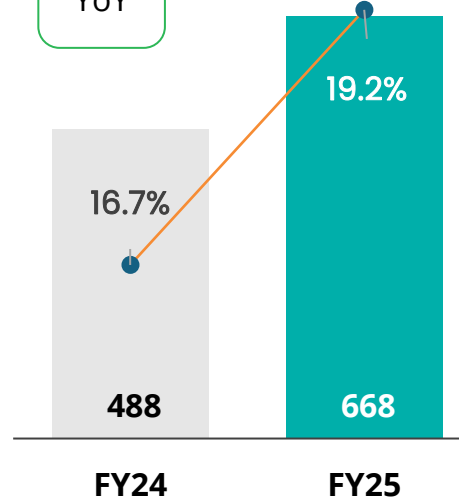
29.1%  
YoY



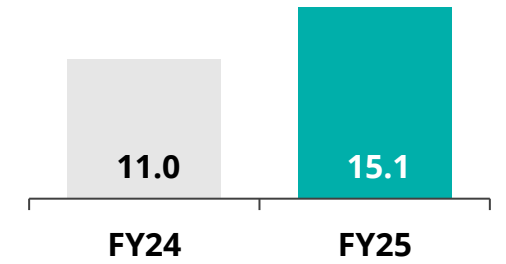
## PAT & PAT Margin (In ₹ Mn, %)

PAT PAT Margin

36.8%  
YoY



## Basic EPS (In ₹)

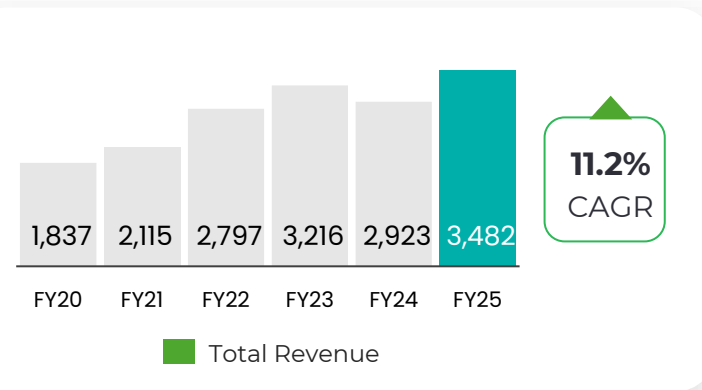


# Profit & Loss Statement

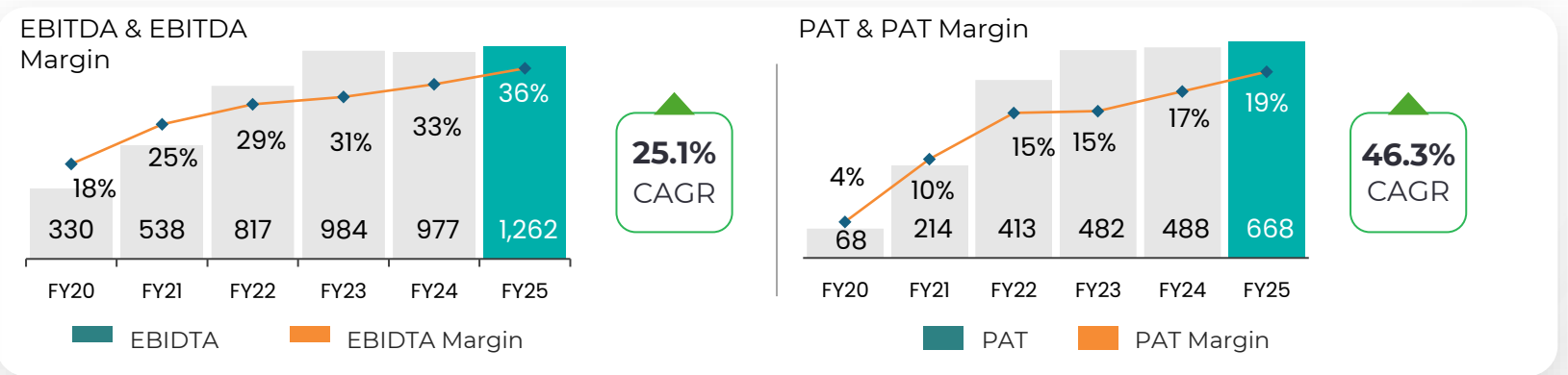
Particulars (₹ Mn)	Q1 FY26	Q1 FY25	YoY (%)	Q4 FY25	QoQ(%)
<b>Revenue from Operations</b>	976	944		749	
Other Income	17	16		7	
<b>Total Income</b>	<b>993</b>	<b>961</b>	<b>3.4%</b>	<b>756</b>	<b>31.4%</b>
Material and Testing Costs	188	182		143	
Cost of lab setup	0	0		0	
Changes in inventories of work-in-progress	0	0		0	
Employee benefits expense	278	273		224	
Other expenses	172	160		122	
<b>Total Expenses</b>	<b>639</b>	<b>614</b>		<b>489</b>	
<b>EBIDTA</b>	<b>354</b>	<b>347</b>	<b>2.2%</b>	<b>266</b>	<b>33.1%</b>
<i>EBIDTA (%)</i>	35.7%	36.1%		35.2%	
Finance costs	3	4		5	
Depreciation expense	99	92		80	
<b>Profit before tax</b>	<b>253</b>	<b>250</b>	<b>0.9%</b>	<b>182</b>	<b>39.1%</b>
<i>PBT (%)</i>	25.4%	26.1%		24.0%	
Tax	64	67		43	
<b>Profit for the year</b>	<b>189</b>	<b>183</b>	<b>3.1%</b>	<b>139</b>	<b>35.9%</b>
<i>PAT (%)</i>	19.0%	19.1%		18.4%	
Basic EPS (INR)	<b>4.2</b>	<b>4.1</b>	<b>2.4%</b>	<b>3.1</b>	<b>33.8%</b>

# Financial Track Record

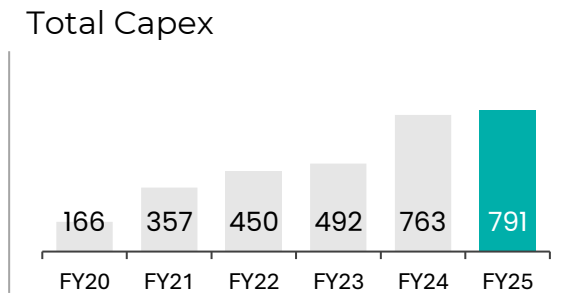
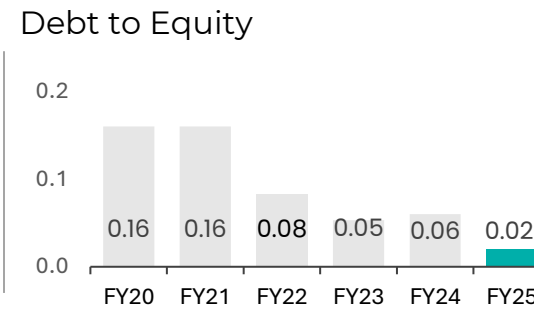
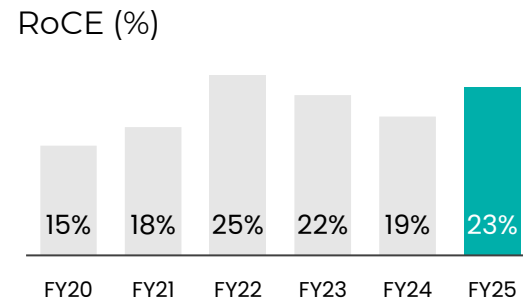
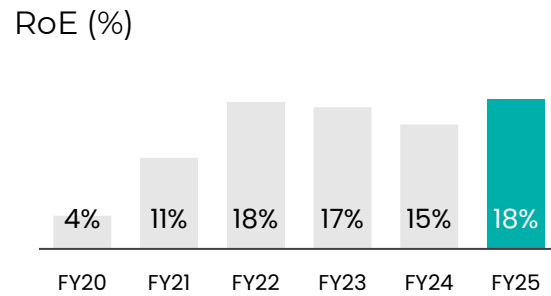
## TOTAL INCOME (₹ Mn)



## PROFITABILITY (₹ Mn)



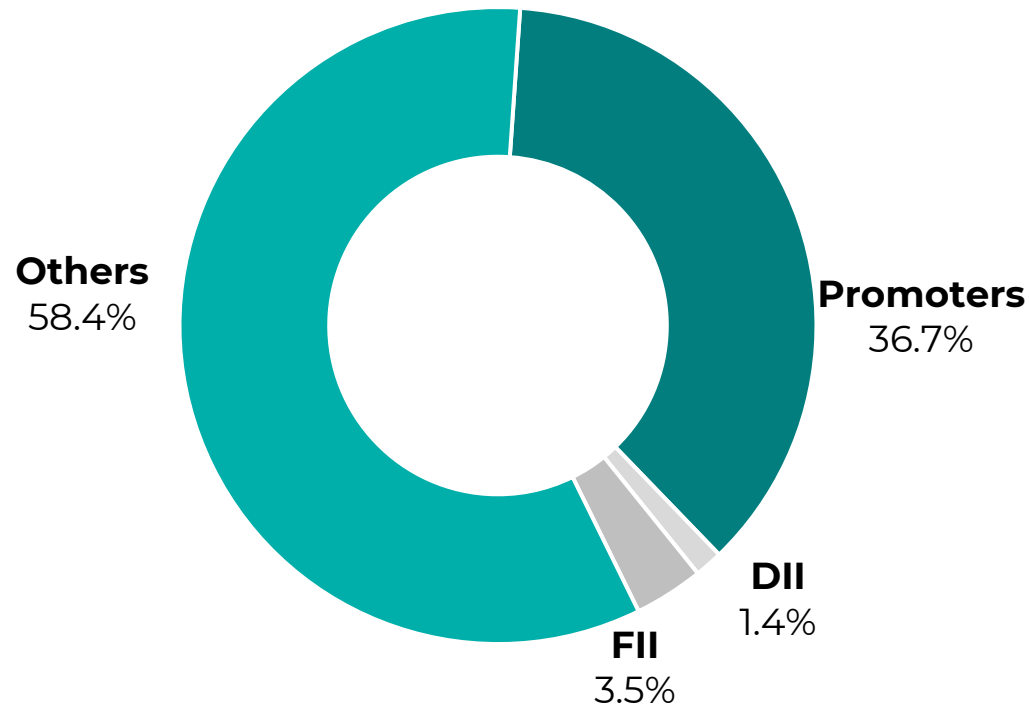
## BALANCE SHEET RATIOS



1. Financial numbers for the period FY24 & FY25 are from continuing operations and exclude Diagnostic and Pathological services business  
2. CAGR for the period FY20-FY25

# Shareholding Pattern

## Shareholding as on 30<sup>th</sup> June 2025



## Share Information as on 30<sup>th</sup> June 2025

NSE Ticker	VIMTALABS
BSE Ticker	524394
Market Cap (INR Cr)	2,001.19
% free-float	63.30%
Free-float market cap (INR Cr)	1,267.35
Total Debt (INR Mn)	70.3
Cash & Cash Equivalents (INR Mn)	150.1
Shares Outstanding	4,45,05,568
3M ADTV (Shares)*	1,78,368.29
3M ADTV (INR Cr)*	16.23
Industry	TIC

Source: NSE & BSE

#Cash and Cash equivalents includes other bank balances



# Section 02

## Company Overview

- Vimta at a Glance
- Our Journey
- Our Offerings
- Geographical Presence
- Management

# Vimta at a Glance

Established in **1984**, VIMTA is one of India's most renowned companies for contract research and testing, recognized for its high-quality, cutting-edge technology enabled wide spectrum, reliable services and vast experience. The company's broad capabilities span across biologics, small molecules, agro-chemicals, food & beverages, electronics, medical devices, home and personal care products, and environment testing.



**41+ Years**

Of experience in CRO industry



**1,300+**

Dedicated Multi-Disciplinary Team



**600,000+**

Sq. Ft. of Ultra-modern lab spaces



**10**

Labs and Offices across India



**~100**

Successful Regulatory Audits

# Our Journey

	● Infrastructure	● People	● Investment	● Capabilities	● Revenues
<b>2024</b>	600,000+ ft <sup>2</sup>	1300+	492 M	Pharma & Biopharma: Discovery & development services; Food; Environment; Electronics Testing	3,216 M
<b>2015</b>	400,000+ ft <sup>2</sup>	1000+	580 M	Analytical – Pharma, Biopharma & Food; Clinical Research; Preclinical; Clinical Diagnostics; Environment Testing	1,073 M
<b>2006</b>	200,000+ ft <sup>2</sup>	600+	992 M	Clinical Research; Environment; Analytical Testing – Food & Pharma	542 M
<b>1992</b>	50,000+ ft <sup>2</sup>	150+	85 M	Environment; Analytical – Food & Pharma; Toxicology; Material testing; Clinical Research	16 M
<b>1984</b>	500 ft <sup>2</sup>	6	200,000	Minerals & ores; Metals; Rice bran oil testing	156,000

1. Investment & Revenues in INR

2. Investments depicted may have spread across more than the denoted year

# Our offerings

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# 1. Drug discovery and development services

Offerings	Pharma Analytical	Clinical Research	Preclinical Research
Industry	Pharmaceuticals, Biologics, Nutraceuticals, Medical Devices, Animal Health		Pharmaceuticals, Biologics, Medical Device, Agrochemical, Speciality Chemicals
Accreditations & Regulatory Approvals	DCA, USFDA, WHO, EMA, DRAs of Ukraine, Turkey	CDSCO, USFDA, WHO, MHRA, NPRA, and European DRAs	OECD-GLP, CCSEA, DSIR, AAALAC
Services	<p><b>Wide range of analytical services</b></p> <ul style="list-style-type: none"> <li>• E&amp;L studies</li> <li>• Stability testing</li> <li>• Method development</li> <li>• Validations</li> <li>• Genotoxic impurities</li> <li>• Elemental analysis</li> <li>• In vitro studies</li> <li>• Physical Characterisation</li> <li>• Dissolution Testing</li> <li>• Microbiology</li> <li>• Immunogenicity studies</li> <li>• Characterization</li> <li>• Bioassays</li> </ul> <ul style="list-style-type: none"> <li>• BA/BE Studies</li> <li>• Bioanalytical</li> <li>• Clinical Trials (Phase I to IV)</li> <li>• Clinical End Point Studies</li> <li>• Claim Studies</li> </ul> <ul style="list-style-type: none"> <li>• Comprehensive in vitro, ex vivo and in vivo studies</li> <li>• ADME, and PK</li> <li>• IND enabling packages (genetic toxicology, safety pharmacology, general toxicology, &amp; toxicokinetic studies).</li> <li>• Chronic toxicology, reproductive toxicology, neurotoxicology, immunotoxicology, and carcinogenicity</li> <li>• Biowaiver and alternative to animal studies</li> <li>• Ecotoxicology, environmental fate and metabolism studies</li> </ul>		

## 2. Food & Agri Testing

<b>Industry</b>	Food Manufacturing & Processing, Cultivation, Export, Retail, Nutraceuticals, Agro-chemicals, Water & Beverages, Animal Feed
<b>No. of Locations</b>	7 (Hyderabad, Mumbai (NFL), Ahmedabad, Bengaluru, Nellore, Nashik, Noida)
<b>Accreditations &amp; Regulatory Approvals</b>	<ul style="list-style-type: none"><li>• FSSAI, ISO 17025, BIS, APEDA, EIC, SHEFEXIL, EU Commission, OCED-GLP, AGMARK, Tea Board, Spices Board</li><li>• Hyderabad Lab is a National Reference Lab for Water &amp; Beverages Testing</li><li>• Mumbai Lab is a National Food Laboratory, operated for FSSAI</li></ul>
<b>Services</b>	<ul style="list-style-type: none"><li>• Food contaminants, food allergens, microbiology/pathogen, GMO testing, nutrition &amp; composition analysis for all agri, food, food products, water and beverages</li><li>• New product development support, validations</li><li>• Shelf-life assessments</li><li>• Packaging material testing</li><li>• Nutraceuticals testing, method validations</li><li>• Animal feed analysis</li><li>• Agro-chemical (crop sciences): support for research and development, method development, validation and testing for regulatory submissions in India, Europe, South America, Japan, Southeast Asia</li></ul>

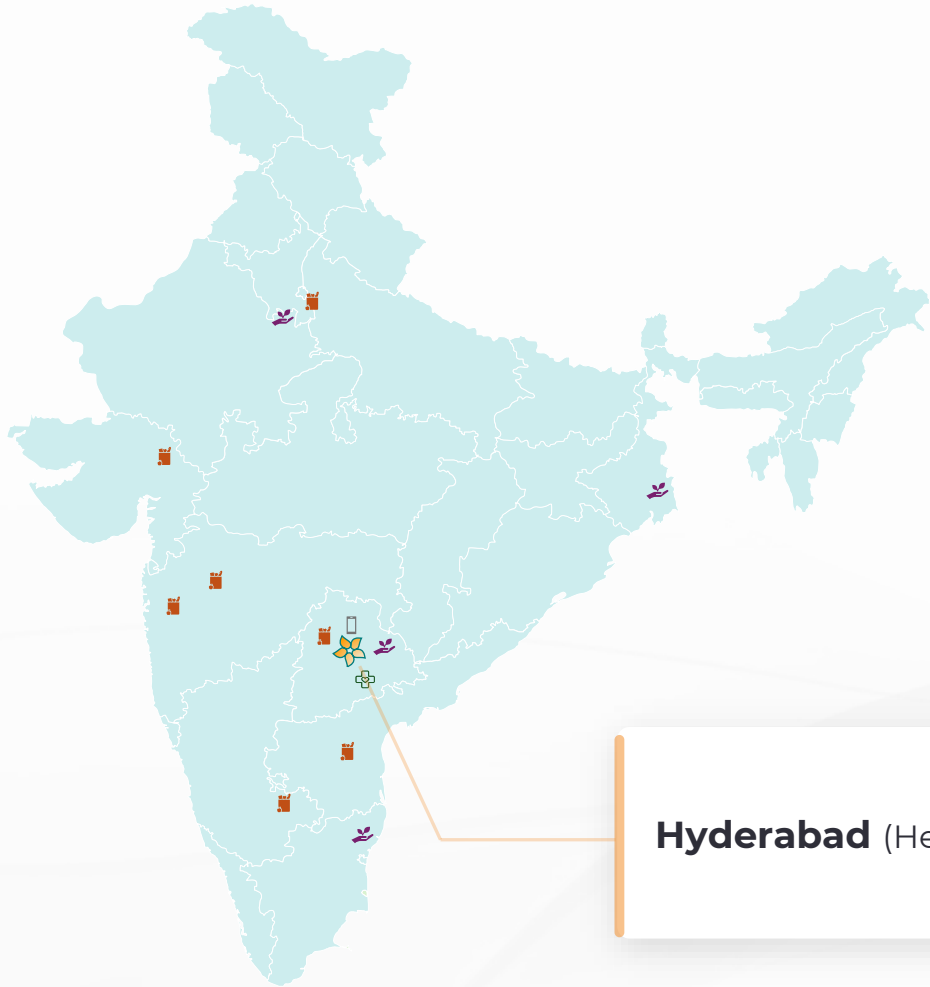
### 3. Electricals & Electronics Testing & Certification

<b>Industry</b>	Aviation, Defence, Medical Device, Telecom, Home appliances, Toys, Industrial & control equipment, Consumer electronics, Rail & Automotive, IT, IOT, physical security products, and allied industries
<b>No. of Locations</b>	1 (Hyderabad)
<b>Accreditations &amp; Regulatory Approvals</b>	<ul style="list-style-type: none"><li>• ISO 17025, TEC</li><li>• BIS &amp; NABCB (of Emtac Laboratories Pvt Ltd., fully owned subsidiary)</li></ul>
<b>Services</b>	<ul style="list-style-type: none"><li>• EMI/EMC testing</li><li>• Radio Frequency testing</li><li>• Environmental &amp; reliability testing</li><li>• Mechanical &amp; electrical safety testing</li><li>• Performance testing</li><li>• Product Certification</li><li>• CE marking</li></ul>

## 4. Environment Testing & Consultancy Services

<b>Industry</b>	Manufacturing and Processing industries, Oil & Gas, Power, Cement, Mining, Infrastructure, etc.
<b>No. of Locations</b>	4 (Hyderabad, Chennai, Kolkata and Noida)
<b>Accreditations &amp; Regulatory Approvals</b>	<ul style="list-style-type: none"><li>• MoEF, ISO 17025, QCI/NABET, OSHAS 45000</li></ul>
<b>Services</b>	<ul style="list-style-type: none"><li>• Post project monitoring</li><li>• Industrial hygiene &amp; Indoor air</li><li>• Advanced testing &amp; tailor-made services (CEMS validation, PG for pollution equipment, Dioxins, Furans, Industrial Gas, VOC as per LEED and EPA)</li><li>• Offshore monitoring</li><li>• SIA &amp; hydrogeological studies</li><li>• EHS audits, Hazardous waste study, Life cycle assessment</li><li>• Due diligence studies</li><li>• Green audit, Metrological studies</li><li>• Noise, air, traffic modelling etc.</li></ul>

# Geographical Presence



## Food



Hyderabad  
Ahmedabad  
Noida  
Mumbai (NFL)  
Nashik  
Bengaluru  
Nellore

## Environment



Hyderabad  
Chennai  
Noida  
Kolkata

## Electrical and Electronics



Hyderabad

**Hyderabad** (Headquarters)



**Food**



**Electronics & Electrical**



**Pharma**



**Environment**

# Key Management Team



**S P Vasireddi**  
Executive Chairman

- Dr. S P Vasireddi is a Scientist – Technocrat – Entrepreneur having more than 45 years of experience in contract research and testing laboratory management. He is the founder and Chairman of VIMTA.
- Dr. Vasireddi is reckoned as the pioneer of CRO industry in India. He led VIMTA from a single bench laboratory to a wide spectrum, globally recognized CRTO. In recognition of his eminence in CRO & Testing industry he is/has been nominated as a member on the Advisory/ Governing Boards of several apex scientific and regulatory bodies of the country such as FSSAI, NABL etc.



**Harita Vasireddi**  
Managing Director

- Harita has close to 25 years of experience in the TIC/CRO industry with track record of growth and profitability.
- Her Core competencies include management & driving organizational adaptability and development, quality management systems, and risk management.
- She holds an MBA in Operations Management from Boston College, USA; and is a B.Pharm graduate from Mysore university, India



**Sreenivas Neerukonda**  
Executive Director

- Sreenivas's core competencies include strategic planning and execution, new service opportunities development, communication and relationship building, competitive intelligence, and fostering strong team relations to deliver goal-oriented performance.
- He holds an MBA in Management Information Systems, University of Oklahoma, USA; B.Pharm, Nagpur University, India.



**Harriman Vungal**  
Executive Director -  
Operations

- Harriman was inducted to the Board as one of the Promoter Directors in 1990 and was appointed as Technical Director of the Company in 1992. He has extensive lab operations management experience and is a go to senior resource on GXPs.
- He has led the Company's effort in building state of the art IT infrastructure, systems and their compliance to applicable regulations.
- He holds D. Tech in Electronics from Toronto, Canada.



**Siva Kambhampati**  
Chief Financial Officer

- Siva is a seasoned finance professional with a strong academic foundation. He is a CA and secured 63<sup>rd</sup> rank in cost accountancy. With over 16 years on experience in the engineering and pharmaceutical industries, he brings diverse expertise in strategic financial planning & management, product costing & pricing, and treasury management.
- He has previously worked at Artson engineering Ltd. (A TATA Enterprise, Hyderabad as a CFO.



# Section 03

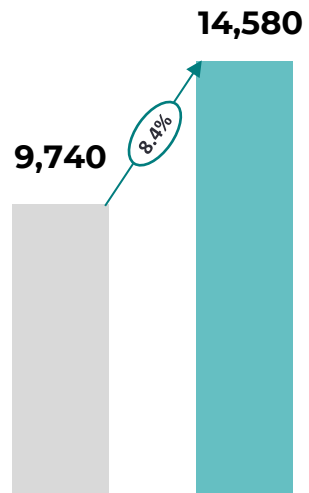
## Industry Landscape

- Market Opportunity
- Factors Driving Industry Growth

# Markets Opportunity (Global)

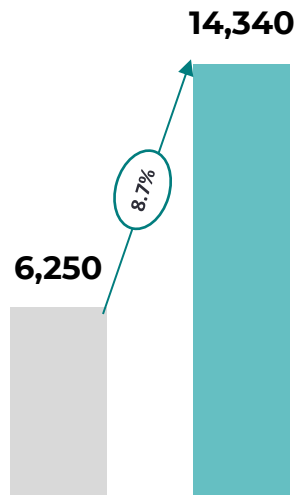
Global  
(USD Mn)

## Pharmaceutical Analytical Testing



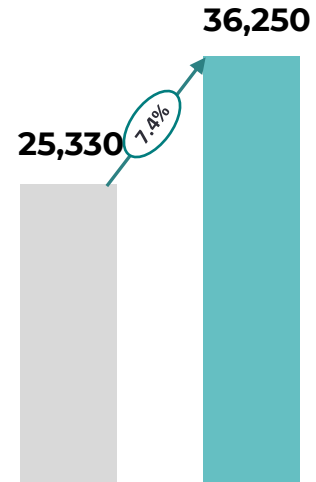
2025 | 2030

## Preclinical



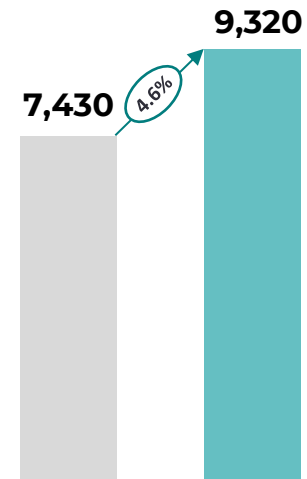
2024 | 2034

## Food Testing



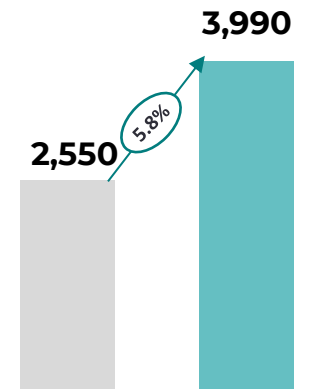
2025 | 2030

## Environment Testing



2025 | 2030

## Electronics Testing

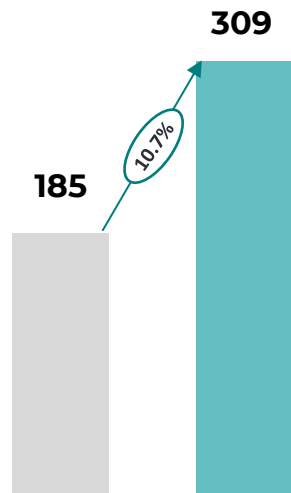


2023 | 2030

# Markets Opportunity (Indian)

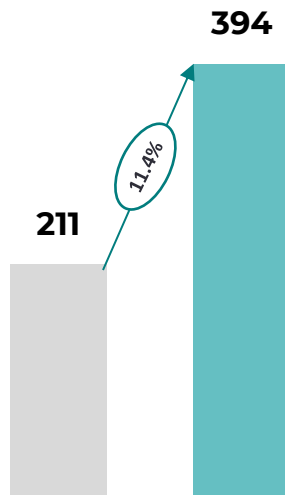
Indian  
(USD Mn)

## Pharmaceutical Analytical Testing



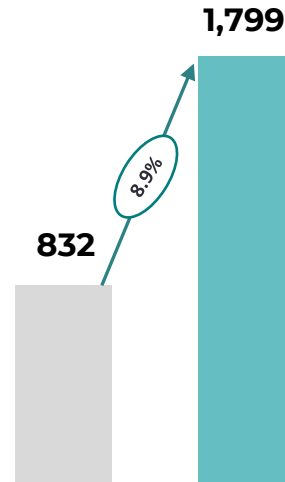
2025 | 2030

## Preclinical



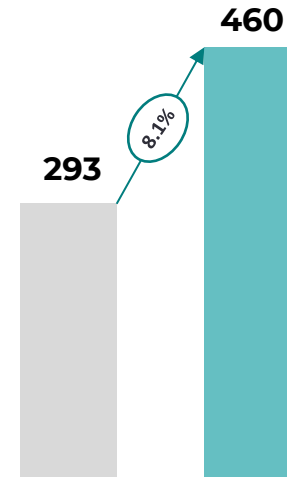
2024 | 2030

## Food Testing



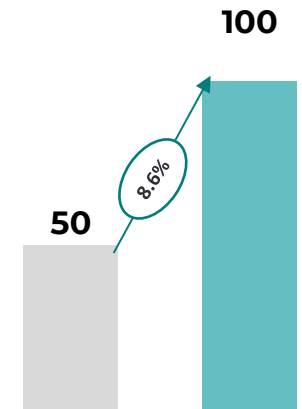
2024 | 2033

## Environment Testing



2024 | 2030

## Electronics Testing



2021 | 2028

# Factors Driving Industry Growth

- Increasing demand for new drug innovations, growth in biologics and vaccine products development, and increasing regulations in pharma and biotech industry
- Specialized knowledge, skills and testing tools that CROs can provide



**Drug  
Discovery &  
Development**



**Electrical &  
Electronics  
Testing**

- Surge in demand for certification services of electrical & electronic products, growing defence budgets and make in India initiatives
- Green push by Government for electrical vehicles

- Growing international food regulations, evolving Indian food safety regulations, growing world population, and increasing demand for independent third-party inspection & testing



**Food  
Testing**



**Environment  
Testing**

- Increase in regulations to address the growing concerns of air, water and soil contamination



# Section 04

## **Our Competitive Advantage**

- Our Position in the CRTO Landscape
- Our Strength

# Our Position in the CRTO Landscape

## Pharma Analytical



- #1 in India
- Customers – 95% of top 50 in India
- 38% revenues from overseas

## Clinical Research



- Among the most reputed CROs in India
- 75% of revenues from overseas

## Electronics & Electricals



- leading provider of EMI/EMC testing services in India

## Food Testing



- #1 in India
- Serving 16 of India's top 20 food companies
- The only private EU commission approved lab in India

## Preclinical



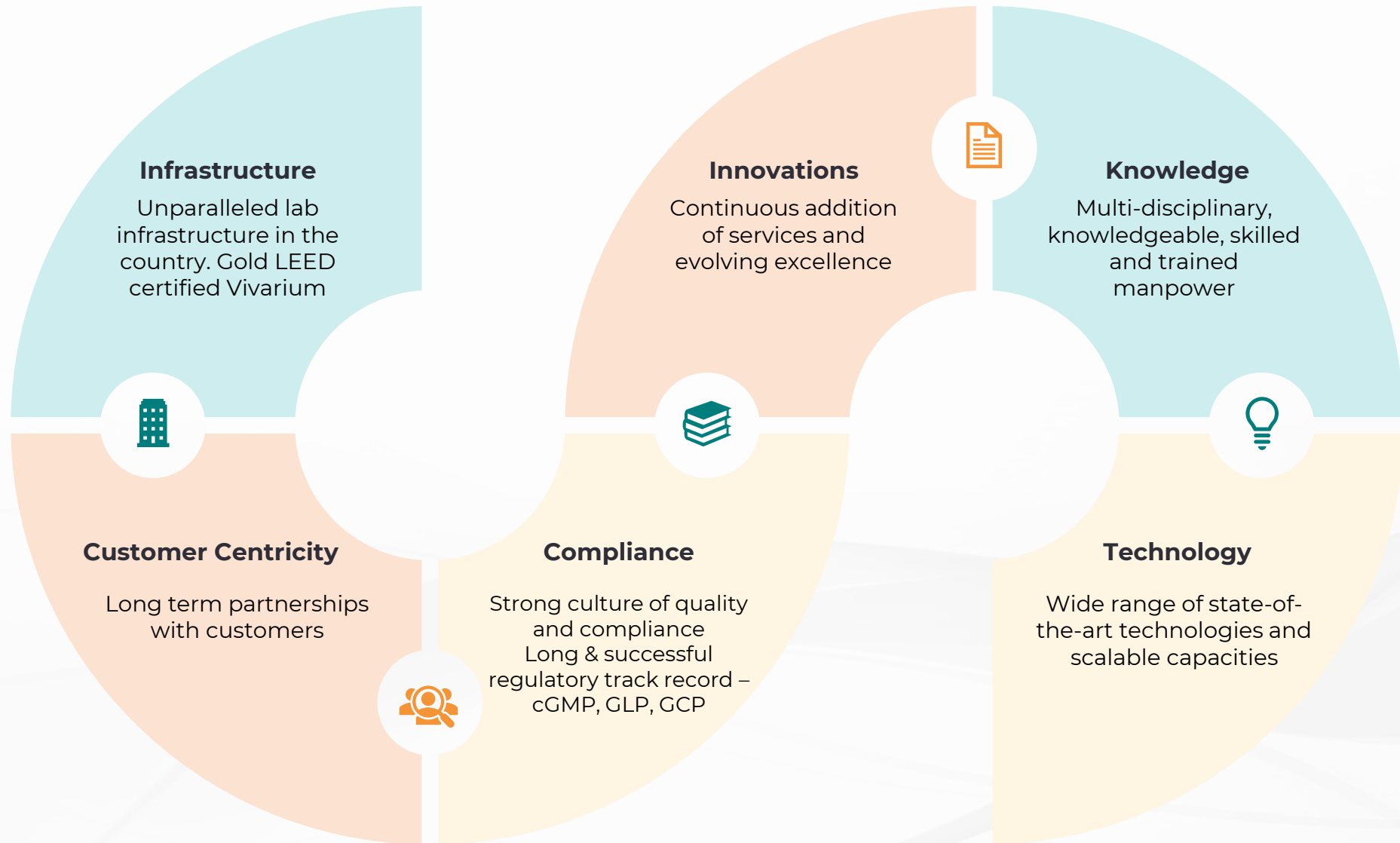
- Amongst Top 5 in India

## Environment



- Among top 5 in India
- Customers – PSUs, large corporations across industries

# Our Strengths





# Section 05

## Way Forward

- Our Key Growth Drivers & Strategies

# Our Key Growth Drivers & Strategies

## Favourable markets



- ✓ Growth momentum in markets
- ✓ Growing demand for safe & quality - drugs, food, diagnostics, electronics & clean environment

## Core business strategies



- ✓ Capacity expansions
- ✓ Service innovations
- ✓ Penetration into new markets
- ✓ Customer partnerships

## Core operational strategies



- ✓ Operational excellence
- ✓ Hiring right talent
- ✓ Quality & compliance culture
- ✓ Cutting edge technologies

## Best practices



- ✓ Good corporate governance
- ✓ Risk management
- ✓ Listening to customers' needs
- ✓ Continuous learning

# THANK YOU

## Vimta Labs Ltd.

Siva Kambhampati | Chief Financial Officer  
Siva.Kambhampati@vimta.com

## Ernst & Young

Siddesh Chawan                      Advait Bhadekar  
Siddesh.Chawan@in.ey.com      Advait.Bhadekar@in.ey.com

## Registered Office

#142, IDA Phase 2 Cherlapally,  
Hyderabad Telangana, India. 500051

**NSE:** VIMTALABS

**BSE:** 524394

**ISIN:** INE579C01029

**Website:** [www.vimta.com](http://www.vimta.com)