Date: 13th November 2026

To, The Secretary **BSE Limited** **Corporate Relationship Department,** Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001. (Scrip Code: Equity - **544496**)	To, The Secretary **National Stock Exchange of India Limited** **Listing Department,** Exchange Plaza, Bandra-Kurla Complex, Bandra (E), Mumbai –400051. (Scrip Symbol: **VIKRAN**)

Dear Sir/Madam,

Sub: Transcript of the Q2-H1 FY27 Earnings Conference Call

In compliance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith transcript of the Q2-H1 FY27 Earnings Conference Call held on 06th November 2026 at 11.00 A.M.

This is for your information and records.

Thanking You.

Yours faithfully,

FOR VIKRAN ENGINEERING LIMITED

KAJAL SAGAR RAKHOLIYA

Digitally signed by KAJAL SAGAR RAKHOLIYA
Date: 2026.11.13 19:21:18 +05'30'

Kajal Rakholiya
Company Secretary and Compliance Officer

Place: Thane

Encl.: as above

"Vikran Engineering Limited

Q2 & H1 FY27 Earnings Conference Call"

November 06, 2026

MANAGEMENT: **MR. RAKESH MARKHEDKAR – CHAIRMAN AND MANAGING DIRECTOR – VIKRAN ENGINEERING LIMITED**
MR. NAKUL MARKHEDKAR – WHOLE-TIME DIRECTOR – VIKRAN ENGINEERING LIMITED
MR. VIPUL MARKHEDKAR – CHIEF BUSINESS OFFICER – VIKRAN ENGINEERING LIMITED
MR. ASHISH BAHETY – CHIEF FINANCIAL OFFICER – VIKRAN ENGINEERING LIMITED
ADFACTORS, INVESTOR RELATIONS ADVISORS – VIKRAN ENGINEERING LIMITED

Moderator: Ladies and gentlemen, good day and welcome to the Q2 and H1 FY27 Earning Conference Call of Vikran Engineering Limited. We are pleased to have with us the senior management team of Vikran Engineering Limited. As a reminder, all participant lines will be in the listen-only mode and there will be an opportunity for you to ask questions after the presentation concludes.

Should you need assistance during the conference call, please signal an operator by pressing star then zero on your touchtone phone. Please note that this conference call may contain forward-looking statements about the company which are based on the beliefs, opinion, and expectation of the company as on date of this call. These statements are not the guarantee of future performance and involve risk and uncertainties that are difficult to predict.

I would now like to hand the conference over to Mr. Rakesh Markhedkar, Chairman and Managing Director of Vikran Engineering Limited, for his opening remarks. Thank you, and over to you, sir.

Rakesh Markhedkar: Thank you very much. Good morning, everyone. On behalf of Vikran Engineering Limited, I extend a warm welcome to all participants joining our Q2 and H1 FY27 Earning Conference Call. We appreciate the continuous trust and support of our investors, analysts, and other stakeholders. Today we have Mr. Nakul Markhedkar, our Whole-Time Director, Mr. Vipul Markhedkar and Mr. Ashish Bahety, our CFO, along with our investor relations advisor from Adfactors PR.

I hope you have had the opportunity to review our financial results and investors presentation uploaded on the stock exchanges and our company websites. On the financial front, we have seen healthy growth in our standalone business during the first half of the financial year. Our standalone revenue from operation grew by around 27% Y-o-Y to INR424.12 crores compared with INR335.45 crores in H1 FY26.

Our profit after tax also increased by approximately 71% to INR25.37 crores. These numbers reflect the progress we have made in scaling our business. While we recognize that operating margin remains an area of focus, we remain committed to improving execution efficiency and delivering sustainable growth as we move forward.

During the period, we received two significant orders from Power Grid Corporation of India Limited. One order valued at approximately INR120.69 crores for 400 kV GIS substation package from Power Grid covering the Baroda and Rajgarh substation. Also received another valued approximately INR153.76 crores from Power Grid for the 400 kV AIS substation package SS-136T for the TBCB at the Tumkur II pooling substation.

The scope includes substation work with the civil works associated with STATCOM installation. This is the first STATCOM project we got it. This is very, very important project for the nation. We also achieved an important execution milestone with the commissioning of 132 kV Miao-Namsai transmission line in Arunachal Pradesh for the Power Grid Corporation of India Limited. This is very prestigious project of Government of India, and after completion of this project, we could able to give the power to the very remote area of India in Arunachal Pradesh.

The project involves approximately 40.6 kilometers of transmission line and 138 tower foundations. Apart from this, we are very pleased to express that we have commissioned another very important 400 kV GIS substation for Power Grid at Malerkotla. This is again ahead of the schedule by approximately two months, and this is the first of its kind in India. We have commissioned this substation with their process bus system. So Vikran become the first, the company to execute this project in India for the Power Grid as the process bus system.

In solar EPC, our NOPL project covers 152 locations across Maharashtra with a plant capacity of 969 megawatt AC equivalent to 1,163 megawatt peak. Vikran's EPC contract for this project is valued approximately INR3,517 crores. Recently, NOPL entered into the long-term facility agreement with the IREDA agency for financing of up to INR2,941.19 crores against the estimated project cost of approximately INR4,200 crores.

These developments represent important milestones across our business. Our focus remains on expanding our project portfolio while maintaining execution discipline and financial prudence. I will now hand over to Mr. Nakul Markhedkar, our Whole-Time Director, to share further perspective on project execution and our business priorities. Thank you very much.

Nakul Markhedkar: Thank you so much, sir. A very good morning to everyone joining the call and Shubh Dhanteras to everyone. Share a few points about on our execution status and operational priorities, particularly with respect to our transmission and solar EPC business.

In our power transmission and distribution business, our recent orders from Power Grid Corporation of India strengthens our presence in high-voltage substation infrastructure. Our focus is on effective project planning, procurement and coordination of site activities to ensure timely execution in line with the contractual requirement, which time and time again we have proved that we excel in.

We also achieved a very important milestone, as mentioned by CMD sir, about the commissioning of various transmission lines in Arunachal. The project involved, very tough terrain where around 40 kilometers of transmission line and covering 138 tower foundations in the hilly terrains and forest-dense forest areas of Arunachal. Its successful commission reflects on our ability to execute transmission projects in the most challenging geographical conditions.

Coming to our solar EPC business, the NOPL project is a significant undertaking covering 152 locations across Maharashtra with a planned capacity of 969 megawatt AC equivalent to around 1.16 gigawatt peak. Given the scale and distribution nature, execution is planned across eight clusters, allowing work progress, across different locations in a phased and coordinated manner. This also helps us to focus our resources in a phased-out manner.

At present, the company is able to commission nearly 10% of the required capacity even before the start of first disbursement from the lender. So now we have commissioned around 18 sites with a capacity of nearly 90 megawatt within, and we are in advanced stages for further 100 megawatt, which is expected to complete in the next couple of months. The revenue generation from solar projects has already started and is expected to cross around INR50 crores in revenue,

in the second half of the current fiscal year. At peak capacity, the power sales would reach over INR500 crores from this facility.

On the financing front, NOPL has entered into a long-term agreement with IREDA for financing INR2,941 crores against an estimated project cost of INR4,200 crores. The loan carries an interest of 9.15%. The disbursement of the sanctioned loan will be aligned with the progress of the project execution. Since the project is divided into eight clusters, work is being undertaken across different clusters and phases, and the loan funds will be available to support execution requirements as the project progresses to subsequent stages.

This phased approach the availability of financing with the project's execution schedule and funding requirements. Our focus is on ensuring close coordination between financing, procurement, and on-ground execution so the project progress is planned in an efficient manner. Across our business verticals, we continue to prioritize on-time execution, maintaining quality standards, and efficient resource utilization, and close monitoring of the project milestones.

We remain conscious about the working capital requirement of large EPC projects and importance of maintaining financial discipline while scaling our operations. As we move through the second half of FY27, our emphasis will remain on executing projects in hand and strengthening our operational capabilities and ensuring growth is supported by disciplined project management.

With those remarks, I would like to hand over to our Chief Financial Officer, Mr. Ashish Bahety, who will take you through the financial performance for Q2 and H1 FY27. Thank you.

Ashish Bahety: Thank you, Nakul ji, and good morning everyone. Today we are gathering here for the auspicious occasion of Dhanteras. It's the first day of our Diwali festival, so happy Dhanteras to all our investors and stakeholders. I hope you have had an opportunity to review our financial results for the second quarter and the first half of the fiscal. I will begin with our standalone financial performance, followed by the consolidated numbers and a brief update on the cash flows.

Standalone financial performance for the quarter for Q2 FY27, revenue from operations stood at INR220 crores compared INR76 crores in corresponding quarter last year, which has resulted in a growth of approximately 25%. EBITDA for the quarter stood at INR20.12 crores as compared to INR25.43 crores in Q2 FY26. EBITDA margin was at 9.1% compared to 14.4% corresponding to last year. The profit after tax for the quarter is at INR7.87 crores compared to INR9.12 crores in Q2 FY26. PAT margin stands at 3.6% compared to 5.2% in the corresponding quarter last year.

Moving to the first half of the fiscal year, revenue from operations increased to INR424 crores, as compared to INR335.45 crores in H1 FY26, representing a good growth of 26%. EBITDA of H1 FY27 stood at INR48.13 crores compared to INR48.09 corresponding to previous year. EBITDA margin stood at 11.3% compared to 14.3%. Profit after tax for the first half increased at INR25.38 crores as compared to INR14.78 crores in H1 FY26, representing a growth of

approximately 72%. PAT margin has also improved to 6% as compared to 4.4% in corresponding last year.

Overall, our standalone, performance reflects a healthy revenue growth during both the quarters and the first half, while EBITDA remains broadly stable in H1, and EBITDA margin was lower as compared to last year. However, the PAT and PAT margin recorded improvement during the first half. In terms of consolidated financial performance, our revenue for Q2 FY27 stood at INR211.84 crores as compared to INR176 crores, again giving a growth of about 20%, which is reflecting, non-NOPL projects.

In consolidated EBITDA for quarter was about INR22.26 crores compared to INR25.43 crores in corresponding quarter last year. EBITDA margin stood at 10.5% compared to 14.4%, in Q2 FY26. Consolidated profit after tax for the quarter stood at INR2.75 crores as compared to INR9.12 crores in corresponding period last year. PAT margin was low at 1.3% compared to 5.2% in last quarter.

The main reason behind the reduction of PAT margin and EBITDA margin was the higher direct cost, which is attributable to the escalation of these direct costs. Though these costs can be passed through to client because there is a price variation clause where we can pass on the escalation to the client. However, as per the conservative accounting policy, the company recognized the cost immediately. However, the price variation revenue is -- can be recognized only after there is a certification from the client.

So we are expecting the certification will happen in H2, and that's where this revenue will be reflecting. So quarter-on-quarter it may be slightly plus or minus, but overall, for the financial year we are confident to maintain our margins. For H1 FY27, consolidated revenue from operation stood at INR353 crores as compared to INR335 crores in H1 FY26, registered a growth of about 5%.

Consolidated EBITDA for the first half is INR33.53 crores as compared to INR48 crores in H1 '26. EBITDA margin is stood at 9.5% as compared to 14.3% for corresponding period last year. The consolidated profit after tax for the first half is stood at INR6.74 crores as compared to INR14.78 crores in first half of FY26. PAT margin is 1.9% compared to 4.4%.

In terms of cash flow and financial discipline, our standalone statements reflect a net cash generation from operating activity of INR258 crores during the H1 FY27, compared to net cash used in operation activity at INR166 crores in the last year first half. This represents a significant improvement in operating, cash flow generation during the first half. We continue to closely monitor our receivables, contract assets, project expenditure and collections as a part of our working capital management.

As an EPC company, maintaining an appropriate balance between project execution, working capital requirement and cash flow remains very important for us. Our focus continues to be on timely billing and certification, also efficient collection and disciplined management of the project-related expenditure.

To conclude, the standalone results demonstrate a healthy revenue growth and improved PAT for the first half of FY27. While EBITDA margin remains an area of focus, we continue to work towards strengthening operating efficiencies, improving the cash flow management, and ensuring that our growth is supported by the disciplined execution and financial management.

Thank you for your valuable time and participation. We will now be happy to take any questions you may have.

Moderator: Thank you so much, sir. Ladies and gentlemen, we will now begin with the question-and-answer session. First question comes from the line of Prathamesh Sawant with Abakkus Asset Manager Limited. Please go ahead.

Prathamesh Sawant: Yes, thank you for the opportunity. A very happy Diwali to the Vikran team. Sir, my first question is on front of your clarification on the EBITDA margin. You said that, certain price variation clauses will allow you. So this is with respect to our NOPL project or this is with respect to the non-NOPL book EPC part?

Nakul Markhedkar: Thank you so much for the question, Prathamesh ji. This is for the non-NOPL project, mostly in MP and Maharashtra projects that we have. So around INR13 crores to INR16 crores of price variation revenue is not yet recognized.

Prathamesh Sawant: Okay. So that will straight away add to EBITDA in the coming quarters?

Nakul Markhedkar: Correct.

Prathamesh Sawant: Okay. And sir, secondly, so of the INR6,200 crores order book that we have, roughly 30% is from the T&D. So this is largely substation EPC, right? So substation typically has a double-digit, 14% to 15%, like when we see other substation EPC players, they kind of post 15% to 16% EBITDA margins. So should we assume same similar margins for us in these projects?

Nakul Markhedkar: Yes. So our current guidance is that we will maintain the similar EBITDA margins, around 15% odd, plus or minus 1% here and there. Recently what we have also observed is because of this West Asia crisis, we have observed that a few items which are generally not covered by price variation have seen significant increase because of the increase in crude oil prices. So, I am hoping that the pricing, by the time we procure those items the oil levels should come down to a bit of manageable price. But Yes, so rest, rest all impact is more or less covered.

Prathamesh Sawant: Okay. And finally, on the commissioning of the NOPL part, we are saying that the 10% of the project has been executed and commissioned. So should we see in the coming quarters roughly INR50 crores divided by four, so roughly INR12.5 crores kind of annual or quarterly revenue from power generation sales?

Nakul Markhedkar: From these projects? Yes.

Prathamesh Sawant: Okay.

Nakul Markhedkar: Yes. Correct.

Prathamesh Sawant: So going ahead, we can see a INR12 crores or increasing run rate from the generation in the coming quarters.

Ashish Bahety: Correct. So overall for the H2 we are expecting about INR40 crores to INR50 crores of revenue from the sale of power.

Prathamesh Sawant: Okay, INR40 crores to INR50 crores but will be on the number is given we have already commissioned 10% so because I think we should be in line of commissioning 35% to 40% of the NOPL projects by the year end. So the appropriate revenue recognition should be much higher than INR50 crores, right?

Nakul Markhedkar: So, Prathamesh ji here INR500 crores, 10% is around INR50 crores. So that is the annual expected from the 10% that we have already commissioned. So in the first half, from whatever we have commissioned, we expect 200 megawatt. In the second half, we should deliver around, INR25 crores plus there will be a few other projects that we are commissioning around 150 megawatt in this quarter, which should add revenue in the Q4. So that is where the guidance of INR50 crores is coming from the second half.

Prathamesh Sawant: Okay. Fair enough. Thank you, sir. Thank you. Best of luck for that.

Nakul Markhedkar: Thank you so much, Prathamesh-ji.

Moderator: Thank you. Our next question comes from the line of Rajesh from Jain Investment. Please go ahead.

Rajesh: First of all, wish you a very happy Diwali to Vikran team. My query is regarding this NOPL project. This NOPL project is expected to complete 100% by when, and when will the revenue generation start fully across the entire year?

Nakul Markhedkar: We are expecting, completion to happen by the end of Q1 or a little bit of spill over can happen in the Q2 of FY28. But Yes, so peak generation will start from Q2.

Rajesh: Okay. And, with the INR500 crores plus revenue after Q2 for one year and 85% EBITDA, how much PAT can we generate in this in terms of percentage?

Nakul Markhedkar: Okay. So here, okay, if at all I remove the depreciation and other those will come accountings So how much would this be approximately?

Ashish Bahety: INR100 crores.

Nakul Markhedkar: No, that is free cash flow. So INR100 crores of free cash flow, can be expected, from this project every year. The exact PBT, PAT margins I will communicate to you by the end of this call.

Rajesh: Okay. So, can we say that -- Yes, please.

Nakul Markhedkar: So the EBITDA will be around 85%, 88%. So interest cost is the only thing that should get minus removed from this. So it should be significant.

Rajesh: Understood. So can we say that from Q2 FY28 to Q1 FY29, which is a full year, we will have 100% generation and no expenses would come to the standalone financials?

Nakul Markhedkar: Yes, no, it will come in the consolidated, not in the standalone.

Rajesh: Correct, it will come in the consolidated because what is happening at a standalone, we are doing well, but because of this NOPL, our consolidated is falling down.

Nakul Markhedkar: Correct.

Rajesh: Fine, understood, understood. Thank you.

Nakul Markhedkar: Thank you so much for your question.

Moderator: Thank you. Our next question comes from the line of Saurabh Singhvi with Mahapragya. Please go ahead.

Nakul Markhedkar: I am sorry, just to communicate, a PAT with including depreciation will be around INR70-odd crores, INR70 crores to INR75 crores, around 12%. So this is just to answer the previous question.

Moderator: Thank you, sir. Now, Sir, you can please proceed ahead with the question.

Saurabh Singhvi: Good morning first of all happy Diwali to all the team of Vikran Engineering my question is with revenue increasing but PAT declining sir what specific operational improvements will drive margin that recovery over the next two quarters?

Nakul Markhedkar: Yes. There are couple of reasons behind it as mentioned early by Bahety ji. There's a little bit of price variation, revenue recognition that has not happened in this quarter, which is expected in the subsequent quarters. That is one. And secondly, one of the most important factors was the deferment of execution in NOPL. So because we have not received any disbursement, we decided not to increase our exposure in this project. So we only focus on completing projects which already had significant work done.

Thereby not spreading ourselves too thin. Now that we are expecting the disbursement to happen in before next week, where all, all our formalities have already happened, so now we will start pushing and thereby our revenue is going to increase significantly, and we will take care of all the overheads that has caused a little bit of decline in the EBITDA margins this quarter.

Saurabh Singhvi: Sir my next question is how will Vikran Engineering pay the interest on its IREDA loan when its cash position is already tight?

Nakul Markhedkar: Sorry. What is that? Can you please repeat? Can you please repeat the question?

Saurabh Singhvi: My question is how will Vikran Engineering pay the interest on its IREDA loan when its cash position is already tight?

Ashish Bahety: So with reference to IREDA loan, there is a period for that. Second is, the cash flow from the solar generation will be sufficient to meet the interest as well as, afterwards of the loan also. There will be further, positive cash flow left after all these things, when we are reaching at the peak, power generation, which is expected post one year.

Nakul Markhedkar: So to add on to what Bahety ji has mentioned. The way these solar projects work is the entire cash flow revenue cost is modelled properly and there are multiple scenarios which are calculated. Even the worst-case scenario is enough to take care of all the loan repayments including interest and principal. So this is how even the lenders assess the project, and, that is how the loan is sanctioned. So servicing interest of the loan is not at all a challenge for the project. This is more mostly self-sufficient project. Rather, it gives INR130 crores of free cash flow to the to the investor, that is Vikran Engineering.

Saurabh Singhvi: Okay. And so the company sustain positive operating cash flow in the coming quarters without relying on any large collections from old receivables?

Ashish Bahety: Yes, going forward also, since now NOPL project is started giving us the positive cash flows, going forward as well we are expecting a good operational cash flow from these projects. As for solar projects, the cycle is short as compared to the power and water business. So that way, we are expecting the receivable cycle to reduce further from here, and that will help us in improving our working capital cycle days.

Saurabh Singhvi: Okay. Thank you, sir, for the best that Vikran will perform much better in upcoming quarters.

Ashish Bahety: Thank you, thank you for your wishes.

Moderator: Thank you. Next question comes from the line of Chaitarya with Capital Advisors. Please go ahead.

Chaitarya: Hi sir, good morning and thank you for the opportunity. So my first question is, what are the major activities planned for the NOPL project over the next six months, and are there any delays or challenges related to the equipment procurement?

Nakul Markhedkar: Thank you so much, ma'am. So there we do not see any delay in procurement of the equipment because we have already placed the orders in. We have already blocked all the capacities required for this project and we've planned well in advance. The only challenge that we see is the last 15% of the land, the 10% of the land that we have, which is not yet identified. But we are confident that we will be able to work it out till the point we get to that land.

Now the major challenge that we were facing was the disbursement, and now that it is cleared, we are positive that we should be able to push the project. Six months plan is very evident. Actually, we are planning to do around, 500 megawatt is what they are planning to push this financial year.

Chaitarya: Okay, sir. And so my next question is, with the part of NOPL operation has started, has it started generating cash flow? And when will this meaningfully contribute to our financial performance?

Nakul Markhedkar: So already this year we saw -- this first half or last quarter itself we saw around INR4.66 crores of revenue and free cash coming in from the project. And peak, of course, will peak meaningfully in from Q2 onwards next year.

Chaitarya: Okay, sir. And apart from NOPL, does the company plan to develop and operate additional renewable energy projects?

Nakul Markhedkar: Yes. So for this ma'am, I am not sure if you have followed company, but, we are planning to set up international base also in UAE. The whole point of doing this is so that we can build long-term relation with large investors who will co-invest alongside Vikran to develop large projects where at the end of the day Vikran wants to hold a minority stake in the project and ensure EPC comes to us. We have already identified a few projects internationally which, would bring sizable revenue as well as margins for the company. And Yes, hopefully we should be able to give you good news by next earning call.

Chaitarya: Definitely, sir. Looking forward for the good news, and thank you for the opportunity. Once again, all the very best for the future.

Nakul Markhedkar: Thank you so much.

Moderator: Thank you. Next question comes from the line of Mahesh Kaushik, an Individual Investor. Please go ahead.

Mahesh Kaushik: Yes, so my question is that you all have delivered around INR424 crores worth of revenue in the first half. To meet the overall annual guidance of around INR2,300 crores, you would require to deliver INR1,875 crores in H2 alone. Are you on target for that?

Nakul Markhedkar: Mahesh ji if you can, even check our previous conversation, even in that also we had indicated that by the end of Q2 we were actually targeting around INR500-odd crores of revenue. Of which we have slipped only because of NOPL. So in Q2 our target was to do INR200 crores from non-NOPL projects and INR100 crores from the NOPL project. And we only saw shortfall in the NOPL side. We are, we are pretty confident that we should be able to push and get revenues from NOPL as well.

Just to reiterate, we are planning to do around INR900-odd crores, we are hoping to do around INR850 to INR900 crores in Q3 and, the remaining in Q4. Now, with the IREDA disbursement, right around the corner, we will push our operations to ensure revenues are met. It is no doubt a challenging task, but we should be able to do it.

Mahesh Kaushik: Okay. And being cash positive, that was also a milestone which was declared. So would this company be cash positive by financial year end?

Nakul Markhedkar: We are already cash positive and we shall remain cash positive throughout the year.

Mahesh Kaushik: Yes. And regarding the margins will you be able to maintain the 14% plus margins for the whole year?

Nakul Markhedkar: Yes.

Mahesh Kaushik: Despite all the cost inflation possibility that may be there?

Nakul Markhedkar: So there's only a very small portion of our business which is not covered by price variation. So the impact of that small portion is, can be plus or minus, but most of our purchase or most of our sale is pass-through. So Yes, covered by price variation and it does not really impact our bottom lines.

Mahesh Kaushik: Okay, regarding the debtor days last quarter we had discussed like around 296 debtor days would be the peak and it would come down. So I hope we are still on track for that?

Ashish Bahety: Yes, so if you see currently, the overall debtor days has already came down, as compared to last year. This is almost around INR200 plus crores has been reduced in debtors. And further with the disbursement of NOPL, overall working capital cycle can expected to improve further from here.

Mahesh Kaushik: Any guidance by year-end how much it will come down by debtor days?

Ashish Bahety: So current year, yes, with the NOPL project and the solar project the cycle is small. So we can expect at least about 40 to 50 days reduced from our debtor days as compared to the last year. And it will further strengthen based on the new projects what we are taking. We are targeting more on such type of project where the cash flow is in our control and we can have better terms as far as database are concerned.

Mahesh Kaushik: That's great. Did we receive any funds from, Jal Jeevan project in Q2?

Nakul Markhedkar: Yes,we received significant funds around INR45 crores was received in Q2, and this is going to continue in the subsequent years. INR45 crores is the entire H1. So Yes. this is going to continue and we have seen so we are in touch with all the government authorities related to Jal Jeevan Mission and they are confident that the fund flow shall continue and rather improve. So now they will start to chase us to do more in water.

Mahesh Kaushik: You all are doing great job, keep it up. Thank you so much.

Nakul Markhedkar: Thank you so much.

Moderator: Thank you. Next question comes from the line of Chirag Gandhi from Astralit Investments. Please go ahead.

Chirag Gandhi: Yes. Hi, good morning. Thank you for the opportunity. Can you hear me properly?

Ashish Bahety: Yes, we can hear you.

Chirag Gandhi: Yes, I just had 2, 3 clarification questions on standalone numbers. Out of INR220 crores of revenue in standalone, how much is contributed by NOPL here?

Ashish Bahety: For this quarter about around INR7 crores was recognized from NOPL. Balance was mainly from the other non-NOPL projects.

Chirag Gandhi: Understood. And in the cost side, how much of it is due to NOPL? Like you said, you had a higher cost but absorption was not there. So what was the issue?

Ashish Bahety: That was mainly due to non-NOPL projects which are having the escalation clause and there the price variation has to wait till the client is approving those particular claims what we made for price escalations.

Chirag Gandhi: No, I understood that part. I am just trying to understand how much of the cost is flowing because of the NOPL in the standalone?

Nakul Markhedkar: Honestly, I do not have that figure readily available. But, if at all you can share your email ID with the team, I should be able to pass on all that information. So mostly it is the overheads that have not contributed towards revenue. So it might be in the range of a few crores, INR10 crores, INR15 crores, or maybe less. I do not know. So I do not want to quote figures without confirmation. So we will do that.

Ashish Bahety: Overall for the H1, you can see our investor presentation where we have clearly mentioned about the reconciliation of standalone and consolidated and what is the impact of NOPL for the whole H1.

Chirag Gandhi: Okay.

Nakul Markhedkar: In-depth figures can be shared later.

Chirag Gandhi: Sure. So the next question is this price variation certificate which we are expected from the clients can we get expect them to be received in Q3 or that will flow to Q4?

Nakul Markhedkar: See so some of it will come but most of it will come in H2. So this is the cost that we have to carry. The interest cost will keep accruing on this. Yes, so this is based on progress of work at site. So Yes, some of it will come in Q3, most of it will come in Q4.

Chirag Gandhi: Understood. And the increase in finance cost is because of the higher cost of raw material that we procured during the quarter. It is because of that to fund that?

Ashish Bahety: No, for finance cost mainly it is some NCDs which we have taken. That is the impact because we have to push the overall project of NOPL and that's where we are infusing some funds. So as you can see, there is a good fund inflow from the investing activity which we are doing for NOPL project and that's where we are able to reach almost nearly about 100 megawatt of site which is near commission. So you can say INR400 crores INR450 crores of asset is already there in this company, and further around 100 megawatt is at advanced stage.

Chirag Gandhi: So going forward, we should expect a similar underwriting interest cost, or there should be some moderation in this number?

Ashish Bahety: There will be some interest cost will continue at Vikran level because whatever funds we have infused in NOPL, that will remain, I mean, that will cost some interest at Vikran level. But yes, we are expecting a good cash flow from our subsidiary, and that's where we will be able to repay these loans as soon as possible and reduce the interest cost.

Chirag Gandhi: And the last question is just for clarification. When you say the disbursement was not happening from the NOPL rightly so, because of the time taken to get the funding from the IREDA. Yes, but in the meanwhile, the work was going on. It's just that the revenue recognition and the costs were not booked in the standalone. That is how we should interpret it?

Ashish Bahety: So the work was going on. As far as EPC work is concerned, Vikran is working and commissioning on NOPL projects. And those revenue is being recognized here. So at in the H1, as you can see, around INR70 crores, and till now about around INR700 crores plus which we have been recognized for the EPC work of NOPL.

Chirag Gandhi: Okay. So then what do you mean when you said there was some delay in disbursement, hence the revenue recognition was not happening?

Nakul Markhedkar: So we were not able to push. So Yes, so this is basically what we are indicating is that we wanted to do a lot more, because, of the delay in the IREDA disbursement, we did not push for panels. Let's say very simple, 60% of the cost is of solar panels, right? And so we did not send the panel at site for the project to get commissioned. But at the same time, we ensured that is the groundwork, that is required for commissioning or towards completion is happening, right?

So the remaining 30% we have invested, we are pushing, and things should happen. But the 60%, 65% panels we did not send, hence the revenue recognition did not happen. I hope I was able to clarify.

Chirag Gandhi: Understood. Thank you. Those are my questions.

Nakul Markhedkar: Yes, thank you so much.

Moderator: Thank you. Our next question comes from the line of Karan Kubedia, an Individual Investor. Please go ahead. Hi Karan, you may please proceed ahead with the question.

Karan Kubedia: My question is that what will be the interest cost in the coming quarters? I mean, can you give some guidance about that? How many crores will be the interest cost per quarter?

Nakul Markhedkar: The approximate interest cost, borrowing cost, I can give you an ROI figure. We are looking at about 11%, 11.5%. Quarterly interest cost can be calculated accordingly. Approximate number interest cost? Can we get that?

Ashish Bahety: Around INR18 crores to INR20 crores we can expect as a quarterly interest cost. So our overall interest cost for the whole year as last year it was about INR 65 crores it will remain around seventy INR70 crores, INR75 crores for the whole year. Current FY27. And if you are asking about NOPL, whatever loan will be disbursed based on that at 9.15%, the interest cost will be recognized and again capitalized because that is work in progress.

Karan Kubedia: Okay. But, sir, I want to know the whole interest cost per quarter combined?

Ashish Bahety: Yes. So for Vikran, the interest cost will be as we discussed about INR18 crores to INR20 crores per quarter.

Karan Kubedia: Okay. Thank you. Happy Diwali and happy Dhanteras to your team.

Nakul Markhedkar: Thank you so much.

Moderator: Thank You. Next question come from the line of Anbolee DR, an Individual Investor. Please go ahead.

Anbolee DR: Hello.

Nakul Markhedkar: Hello. What is the name again?

Anbolee DR: Good morning. Can you repeat your guidance as a consolidated basis?

Nakul Markhedkar: Consolidated figures. Honestly, I'm not sure. Okay, I can give you consolidated also. Consolidated revenue should be around INR950 crores to INR1,000 crores. For the entire year, but overall, we should cross INR2,300 crores on, the standalone basis, and power sale revenue will get added on top of this.

Anbolee DR: Okay. If war persists, do you expect same kind of margin even war persists?

Nakul Markhedkar: Yes, I do not see -- like I said, like I mentioned earlier, a very small percentage of our purchases are not part of the pass-through mechanism that we have with the clients. So Yes, I don't see that big of an issue. But let's say if at all there's a significant issue with let's say steel goes maybe 30%, 40% up then there's a possibility that disproportionate cost can be incurred. But I do not see that happening anytime soon.

Anbolee DR: Okay. In, in this order book, how much percentage is based on price variation clauses?

Ashish Bahety: All these projects which are related to power and mostly in water, we have this price escalation clause. However, except for the solar where we have fixed price contract most of the other projects are with price escalation.

Anbolee DR: Okay. Thank you, sir. Happy Diwali.

Nakul Markhedkar: Thank you so much.

Moderator: Thank You. Our next question come from the line of Mohit Jain from DR Cholsey Finserv Private Limited please go ahead.

Mohit Jain: Hi sir. Thank you for taking my question. sir, I have just one question on the capital work in progress. I see we have INR740 crores in capital working progress. When do you think this will capitalize?

Nakul Markhedkar: H2, we should get capitalized within H2 itself. And what will happen is, see, work keeps getting certified and then a little bit of work keeps getting added into the uncertified WIP. So this is not going to remain as is, right? It will keep converting, new sale will keep happening, and work in progress things will keep adding.

Mohit Jain: But this one will be capitalized within next H2, right?

Nakul Markhedkar: Yes. H2.

Ashish Bahety: So mainly related to the NOPL projects where we are working for them. So this is in CWIP. Once these projects will keep commissioning, we will keep transferring it to the fixed asset.

Mohit Jain: All right, sir. Thank you very much. That's it from my side.

Moderator: Thank you. Next question comes from the line of Rajesh with Jain Investment as a follow-up question. Please go ahead.

Rajesh: Yes. Can you just give us some update on the data center plan ahead?

Nakul Markhedkar: So honestly data centers, we have explored a couple of opportunities, but in hand we have many works we very honestly, we try to slow down. Only if there is an opportunity that comes to our door which is super high profit which is very urgently required those are the opportunities that we are pushing for targeting right now. So, anything which where developer is okay with time delay but once to save cost, we are currently ignoring those opportunities, or we are respectively saying no to those opportunities.

Rajesh: Okay. And so what is our FY28 guidance for consolidated? As you were saying about INR2,000 crores plus. Can we expect around INR2,400 crores, INR2,500 crores consolidated?

Nakul Markhedkar: Consolidated, sure, why not?

Rajesh: In FY28?

Nakul Markhedkar: Yes. FY28, we can surely expect that.

Rajesh: Okay. Thank you,

Moderator: Thank you so much. As there are no further questions from the participants, I now hand the conference over to the management for the closing remarks. Thank you, and over to you team.

Rakesh Markhedkar: Okay, thank you everyone for your question and for taking the time to join us today. We appreciate your continual interest in Vikran Engineering Limited. We will continue to focus on disciplined execution, strengthening our project capability, and maintaining financial discipline as we move forward. We remain committed to building the business sustainable and creating long-term value for all our stakeholders. With this, I would like to thank you everyone once again for joining on call. Wishing you all very happy Deepavali and prosperous new year to you. Thank you very much.

Moderator: Thank you so much, sir. Ladies and gentlemen, on behalf of Vikran Engineering Limited, that concludes this conference. Thank you for joining us, and you may now disconnect your lines.